EasyComm Corporation

525 S. Flagler Dr. #18A West Palm Beach, Florida 33401

> Phone 561/655-5237 Fax 561/655-5238

June 25, 1998

980809-TX

Florida Public Service Commission Division of Communications Certification & Compliance Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0866

RE: EasyComm Corporation Application to Provide Alternative Local Exchange Service

Enclosed are one original and six copies of EasyComm Corporation's application to provide alternative local exchange service within the state of Florida.

If additional information is required, please contact me as indicated within the application.

A TUI OULLANT A

B. Martin Atkins

President

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward a copy of check to RAR with proof of deposit.

initials/of person who forwarded check:

RECEIVED

CMU

DOCUMENT NEWSCOOL OVER

06937 JUL -2 8

FPSC-REGORDS/REPORTING

DEPOSIT

DATE

D803 ...

JUL 0 2 1998

EasyComm Corporation

525 S. Flagler Dr. #18A West Palm Beach, Florida 33401

> Phone 561/655-5237 Fax 561/655-5238

June 25, 1998

980809-1X

Fiorida Public Service Commission Division of Communications Certification & Compliance Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0866

RE: EasyComm Corporation Application to Provide Alternative Local Exchange Service

Enclosed are one original and six copies of EasyComm Corporation's application to provide alternative local exchange service within the state of Florida.

If additional information is required, please contact me as indicated within the application.

1 M. L.

B. Martin Atkins

President

RECEIVED

CIVIU

APPLICATION FORM
FOR AUTHORITY TO
PROVIDE
ALTERNATIVE LOCAL
EXCHANGE SERVICE
WITHIN THE STATE
OF FLORIDA

EasyComm Corporation

06937 JUL-22

FLORIDA PUBLIC SERVICE COMMISSION CAPITAL CIRCLE OFFICE CENTER - 2540 SHUMARD OAK BOULEVARD TALLAHASSEE, FLORIDA 32399-0850

APPLICATION FORM

980809-12

for

AUTHORITY TO PROVIDE (ALEC) ALTERNATIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA

INSTRUCTIONS

- This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing alternative local exchange certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee.
- Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- Use a separate sheet for each answer which will not fit the allotted space.
- If you have questions about completing the form, contact:

Florida Public Service Commission Division of Communications Certification & Compliance Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0866 (850) 413-6600

 Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250 made payable to the Florida Public Service Commission at the above address.

| 1. | This i | s an application for X (check one): |
|----|--------|--|
| | (X) | Original authority (new company) |
| | () | Approval of transfer (to another certificated company) Example, a certificated company purchases an existing company and desires to retain the original certificate authority. |
| | () | Approval of assignment of existing certificate (to a noncertificated company) Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate. |
| | () | Approval for transfer of control (to another certificated company) Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity. |
| 2. | Name | e of applicant: |
| | | EasyComm Corporation |
| 3. | Name | under which the applicant will do business (d/b/a): |
| | | EasyComm Corporation |
| 4. | If app | licable, please provide proof of fictitious name (d/b/a) registration. |
| | | Fictitious name registration number: |
| | | |

| A. | National mailing addre box, city, state, zip cod | ess including street name, number, post office le, and phone number. |
|--------|--|--|
| | P.O. Box 4363 | |
| | | ch, Florida 33402-4363 |
| | 525 South Flagi West Palm Bea | er Dr. #18A ch, Florida 33401 |
| | 561/655-5237 | |
| В. | Florida mailing address box, city, state, zip coo | ss including street name, number, post office le, and phone number. |
| | P.O. Box 4363 | |
| | | ch, Florida 33402-4363 |
| | 525 South Flagi West Palm Bea | er Dr. #18A ch, Florida 33401 |
| | 561/655-5237 | |
| Struc | ture of organization: X C | theck appropriate box(s) |
| () | Individual | (X) Corporation |
| | Foreign Corporation | () Foreign Partnership |
| | General Partnership | () Limited Partnership |
| 9.5 | Joint Venture | () Other, Please Explain |
| | | |
| If and | olicant is an individual na | rtnership, or joint venture, please give name, title, and |
| | ess of each legal entity. | autoratilp, or joint venture, please give name, tide, and |
| _ | | |
| | | |
| | | |
| | | |

 State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so explain.

None

If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: P98000043628 Attached as Exhibit C

 Please provide the name, title, address, telephone number, Internet address, and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application.

> B. Martin Atkins President P.O. Box 4363 West Palm Beach, Florida 33402-4363

Telephone - 561/655-5237 Facsimile - 561/655-5238 Internet address - EasyComm0@AOL.com

 Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.

None

 Has the applicant been denied certification in any other state? If so, please list the state and reason for denial.

None

 Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty.

None

14. Please indicate how a customer can file a service complaint with your company.

A customer may file a service complaint by either writing the Company or calling a toll-free customer service telephone number that will be manned 24 hours a day, seven days a week.

 Please complete and file a price list in accordance with Commission Rule 25-24.825 (Rule attached).

The Company intends to file its price list prior to providing service in accordance with Rule 25-24.825.

 Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.

A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

- the balance sheet
- income statement
- statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

- Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
- Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should attest that the financial statements are true and correct.

- Managerial capability.
- C. Technical capability.

(If you will be providing local intra-exchange switched telecommunications service, then state how you will provide access to 911 emergency service. If the nature of the emergency 911 service access and funding mechanism is not equivalent to that provided by the local exchange companies in the areas to be served, described in detail the difference.)

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.0837

| Official: Signature | _ June 25,1998 |
|---------------------|----------------|
| Signature | Date |

Title: President (561)655-5237
Telephone Number

Address: P.O. Box 4363

West Palm Beach, Florida 33402-4363

525 South Flagler Dr. #18A West Palm Beach, Florida 33401

Answer to 16A - Financial Capability

}

Attached to this application as Exhibit A are the unaudited financial statements of EasyComm Corporation signed by its President and Treasurer. Additionally, attached to this application as Exhibit B are Proforma financial statements for the Company through December 1999.

EasyComm Corporation is currently completing a sale of \$250,000 of its stock and is negotiating with an underwriter to raise an additional \$1.5 million by selling stock in EasyComm Corporation. Management of EasyComm expects to complete this offering by November 30, 1998.

Answer to 16B - Management Capability

B. Martin Atkins - President/Chief Executive Officer/Chairman of the Board

Mr. Atkins has over twenty years experience in the design and marketing of advanced communications systems and services and has been involved in the telecommunications industry since 1978. Mr. Atkins is responsible for establishing operating policies and procedures, formulating manpower projections, establishing offices, developing marketing strategies, assembling a management team, corporate policies and procedures, and contract negotiations.

From November 1990 through July 1994 Mr. Atkins was the President and CEO, founder of Zycom Corporation. Zycom Corporation was involved in the pay-per-call 800/900 industry as one of the largest service burgeus in the country. Mr. Atkins was responsible for all aspects of day-to-day operations and was responsible for Zycom's public and private financing. In July 1994 Mr. Atkins sold his interest in Zycom to ICG Group, a very large CLEC based in Denver, Colorado. At the time Mr. Atkins left Zycom its revenue exceeded \$45 million per year.

In December 1984 Mr. Atkins founded Access Communications, Inc. He served as President and CEO of Access Communications, Inc. from December 1984, until November 1989. Access Communications was involved in the business of renting cellular portable telephones through car rental companies nationwide. While at Access, Mr. Atkins' accomplishments included successfully negotiating major contracts with Budget Rent A Car, Hertz, Avis and Alamo. He also led the development team in the design and implementation of Access' computer system, which was based on an IBM mainframe communicating with microcomputers in each rental location. He also raised approximately \$25 million in investment for Access from Motorola, Inc., I.B.M and investor groups.

Prior to his association with Access Communications, he was engaged in the development of advanced communications systems to address the efficient automated management of telephone answering, radio paging, cellular telephone and remote data processing services for subscribers nationwide. During his tenure with this company, Mr. Atkins consulted on automated telephone answering services and worked on Special Mobile Radio Systems ("SMRS") marketing concepts.

Prior to this time, Mr. Atkins was a co-founder of Millicom, Inc., a company engaged in marketing and technical research and development of cellular mobile telephone equipment and services. His responsibilities included technical and marketing research and regulatory matters.

Answer to 16B - Management Capability (continued)

Joseph D. Froh - Vice President - Field Operations

Mr. Froh has over sixteen years experience in the telecommunications and electronics industries. He is an experienced business professional with a diversified background in management, sales, marketing and operations. He has worked closely with Telecomm companies negotiating contracts and the establishment of agent locations. Also involved in multiple start-ups and understand what needs to be accomplished in making a new business succeed.

Mr. Froh started a business in late 1993, and negotiated all contracts to establish The Cellular Phone Store, a retail business with two locations operating in the Dallas, Fort Worth markets, as an agent for the Southwestern Bell Mobile Systems network. Mr. Froh was responsible for all aspects of the operation. In November 1995 Mr. Froh sold The Cellular Phone Store.

Prior to the operation of The Cellular Phone Store Mr. Froh worked for National Auto Center ("NAC") in Dallas, Texas. During his employment with NAC Mr. Froh established the international wholesale division he also developed and implemented the Cellstar line of cellular phones and accessories for distribution worldwide. NAC changed its name to Cellstar, Inc., completed a public offering and is now the largest distributor of private labeled Motorola cellular phones and accessories in the world.

Mr. Froh was also employed by Access Communications as Inventory Control Manager. With Mr. Atkins he helped design and implement a "real time" nationwide inventory control system for the rental of cellular telephones at every major airport in the country.

Before working with Access Communications Mr. Froh was the Manager of Cellular Operations for National Sound Distributors (NSD) which was bought out by National Auto Center (Cellstar). Mr. Froh oversaw all aspects of the cellular division which included establishing the first chain of retail cellular phones stores in Texas (PC Cellular), responsibilities also included all communications with GTE Mobilnet as both a reseller and an agent.

Answer to 16B - Management Capability (continued)

Missy Joubert Atkins - Vice President - Operations / Corporate Secretary, Treasurer/Director

Mrs. Atkins has over ten years experience in business finance and operations. She has worked in all aspects of financial expense budgeting and labor cost controls. Mrs. Atkins has been involved in several start-up operations in the convenience store industry and was a leader in labor control for Circle K Corporation and National Convenience Stores.

From 1993 through 1995 Mrs. Atkins was a District Manager for National Convenience Stores and was directly responsible for the operation and profitability of over 15 stores. During her employment with National Convenience Stores she was recognized as a leader in sales increases, profitability and labor control.

From 1990 through 1993 Mrs. Atkins worked in the convenience store industry for Circle K and Diamond Sharnrock. She has been responsible for all aspects of store operations from inventory to labor control. She had direct responsibility for over \$2.5 million in sales per year. She was also responsible for all budgeting and cost control for her territory.

From 1988 through 1990 Mrs. Atkins was employed by Sheli Oil Company as an accountant and was responsible for a portfolio of over \$32 billion in producing properties.

Mrs. Atkins graduated from the University of Southwestern Louisiana in 1988 with a Bachelor of Science Degree in Accounting and Business Finance.

Answer to 16C - Technical Capability

EasyComm Corporation intends to hire personnel that may be necessary to oversee technical matters. Management of EasyComm expects personnel with the skills necessary to manage the technical matters of EasyComm to be readily available.

EasyComm will be relying upon the local exchange companies in the areas to be served for access to 911 emergency service.

EasyComm Corporation Unaudited Balance Sheet for the Period Ending

| | May-08 |
|-------------------------------|------------|
| ASSETS | |
| CURRENT ASSETS | 7 |
| Cash and time deposits | \$ 30,917 |
| Accounts receivable | |
| Total Current Assets | 30,917 |
| PROPERTY: | |
| Computers and software | 75,000 |
| Switch equipment | |
| Leasehold improvements | |
| Furniture & Fixtures | 5,000 |
| Location start-up cost | |
| Accumulated depreciation | 1,333 |
| Total Property, net | 78,667 |
| Other Assets: | 0.000 |
| Deposits and prepaid expenses | (*) |
| Total Other Assets | |
| TOTAL ASSETS | \$ 109,583 |
| | |
| LIABILITIES AND | |
| STOCKHOLDERS' FOLLTY | |

STOCKHOLDERS' EQUITY

| 883 | OTOGINIOCOLITO EGOTTI | - | |
|-----|---------------------------------------|----|---------|
| | CURRENT LIABILITIES: Accounts payable | \$ | 4,900 |
| | Total Current Liabilities | _ | 4,900 |
| _ | LONG TERM LIABILITIES: | | |
| _ | Capitalized lease obligations | | |
| 靈 | Notes payable | | |
| | Total Long Term Liabilities | | |
| _ | STOCKHOLDERS' EQUITY: | - | |
| e | Common stock | | 125,000 |
| | Retained earnings (deficit) | | (20,317 |
| | | | |

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY

EasyComm Corporation
Unaudited Statement of Income (Loss) for the Period Ending

| | May-01 |
|---|--------------|
| SALES: | |
| Local telephone service sales | \$. |
| Customer setup fees | |
| Long distance sales | |
| Total Revenues | |
| States with operations | |
| New subscribers | |
| Total net subscribers | |
| COST of SALES: | |
| Cost of local telephone service | |
| Cost of customer setup | |
| Cost of long distance | |
| Customer service long distance | |
| Commissions | |
| Total Cost of Sales | • |
| Gross Profit | |
| Gross Profit% | 09 |
| EXPENSES: | |
| Wages | |
| Executive salaries | 10,833 |
| Employee benefits | 3,250 |
| Consulting & placement fees | |
| Travel/entertainment | 1,000 |
| Subscriber billing | |
| Telephone | 250 |
| Bad debt | |
| Marketing | |
| Office rent | |
| Professional fees | 2,000 |
| Utilities | |
| Carrier access & computer lines | 250 |
| Insurance | 1,000 |
| General office expenses & supplies | 300 |
| Miscellaneous | 100 |
| Total Expenses | 18,983 |
| | ************ |
| INCOME (LOSS' BEFORE DEPRECIATION, INTEREST & TAXES | (18,983 |
| DEPRECIATION & AMORTIZATION: | 70.205 |
| Property | 1,333 |
| Total Depreciation & Amortization | 1,333 |
| INTEREST INCOME (EXPENSE), NET | |
| Income (loss) before provision | OLAHICAH LA |
| for income taxes | (20,317 |
| PROVISION for INCOME TAX | |
| NET INCOME (LOSS) | \$ (20,317 |
| | |

EasyComm Corporation Unaudited Statement of Cash Flow for the Period Ending

| | | may-ee |
|--|----|----------|
| FUNDS PROVIDED (USED) | | |
| by OPERATIONS: | | |
| Net income (loss) | \$ | (20,317) |
| Add items not requiring cash: | | |
| Depreciation | | 1,333 |
| NET CHANGE: | | |
| Accounts payable | | 4,900 |
| Accounts receivable | | |
| | | |
| | | |
| TOTAL FUNDS PROVIDED (USED) | | |
| by OPERATIONS | - | (14,083) |
| OTHER SOURCES (USES) of CASH: | | |
| Net proceeds from issuance of stock | | 125,000 |
| Deposits | | |
| Leasehold improvements | | |
| Purchase or orfice furniture & fixtures | | (5,000) |
| Computers, development & purch of software | | (75,000) |
| Purchase of switching equipment | | |
| Location start-up costs | | |
| | - | |
| NET INCREASE (DECREASE) In FUNDS | | 30,917 |
| CASH, BEGINNING of PERIOD | | |
| CASH, END of PERIOD | \$ | 30,917 |

| poration | hoet | |
|----------|-----------|------------|
| mm Corp | Balance S | wind Engin |
| EssyCo | Performa | of and a |

Dec-48

Nov-46

94-00

Dag-44

Aug-48

1

700

Exhibit B

68,733 1,211,682

\$ 1,253,174

48,505

\$ 197,730 \$ 108,408 \$

PA.031

248,817 \$

1,313,154

96,246

144,412

206,805

PL.031

248,617

| | 84 | 2 |
|--|----|---|
| | P | |
| | Ľ | ۱ |
| | ř | |
| | ř | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |
| | ľ | |

| A SETS | П |
|------------------------|---|
| CURRENT ASSETS | |
| Cash and time deposits | • |
| Accounts receivable | |
| Total Current Assets | |
| MODERTY: | |
| Computers and software | |

Location start-up cost Accumulated deprecial Furniture & Fictures

Total Property, net

21,250

13,583 171,417

10,500 164,500

7,583

4,833

2,667 77.333

157,417

125,167

25,000

25,000 16,833 243,750

178,167

\$0,000

25,000 25,000

25,000 25,000

28,000 28,000

25,000

25,000

50,000

\$ 1,505,442

1,516,321

\$ 292,063

111,012

150,021

344,198

\$ 325,860

28,000

28,000

90,000 28,000

125,000

115,000

110,000

105,000

100,000

100,000

800

Deposits and propaid expenses Other Assets:

TOTAL ASSETS

Total Other Assets

LIABILITIES AND STOCKHOLDERS' EQUITY

Total Current Liabilitie CURRENT LIABILITIES: Accounts payable

Capitalized lease obligations LONG TERM LIMBALTIES:

Total Long Term Liabilities STOCKHOLDERS' EQUITY:

Retained earnings (deficit) Common shock

(25,617)

360,917

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY

\$ 345,950 \$ 244,105 4 408,221 \$ 353,912 \$ 312,663 \$ 1,536,321 \$ 1,225,442

\$ 53,858 \$ 53,501 53,501 \$ 52,984 52,984 \$ 48,230 48,230 \$ 30,117 \$ 47,059 47,059 38,117

> 10,650 10,850

\$3,850

1,860,917 (151,238) 610,917 (305,235) (249,954) 610,917 360,917 (134,836)

(269.317)

| oration | Statement | |
|---------|-----------|-------------|
| mm Corp | Operating | riod Endin |
| EasyCol | Proforma | for the Per |

NOTE: NET OF SALES TAXES AND FEES

COST of BALES:
Cost of local balephone service
Cost of customer selve
Cost of custome selve
Cost of long distance
Cost of long distance
Commissions

Total Cost of Bales

Gross Profit

Total Expenses

NCOME (LOSS) BEFORE DEPRECATION, INTEREST & TAXES DEPRECIATION & AMORTIZATION:

Total Depreciation & Amortization WTEREST INCOME (EXPENSE), NET

Income (loss) before provision for income taxes PROVISION for INCOME TAX

NET INCOME (LOSS)

Exhibit B

| - 200 2445 4,081 - 200 1,000 - | - 26,250 11,519 | - 2,445 (1,000) - 2,445 (1,000) - 2,445 (1,000) - 2,700 (1,000) - 2,700 (1,000) - 2,700 (1,000) - 2,700 (1,000) - 2,700 (1,000) - 2,700 (1,000) - 2,700 (1,000) - 2,700 (1,000) - 2,700 (1,000) - 2,700 (1,000) - 2,700 (1,000) - 2,700 (1,000) - 2,700 (1,000) - 2,700 (1,000) - 2,700 (1,000) - 2,700 (1,000) - 2,700 (1,000) - 2,700 (1,000) - 2,107 (1,1,1,1,1) - 2,107 (2,1,00) - 2,107 | 2425 4,081 11,000 1,000 11,000 1,020 10,000 1,020 10,000 1,020 10,000 1,020 10,000 1,020 10,000 1,000 10,000 |
|--|--|--|--|
| 7. 25.26 11.519 15.291 7. 2.275 11.519 15.291 7. 2.276 10.500 15.201 7. 2.276 10.500 15.201 7. 2.276 10.500 15.201 7. 2.276 10.519 15.291 7. 2.276 10.519 15.291 7. 2.276 10.519 15.291 7. 2.276 10.519 15.291 7. 2.276 10.519 15.291 7. 2.276 10.519 15.291 7. 2.276 10.519 15.291 7. 2.276 10.519 15.291 7. 2.276 10.519 15.291 7. 2.276 10.519 15.291 7. 2.276 10.519 15.291 7. 2.276 10.519 15.291 7. 2.276 10.519 15.291 7. 2.276 10.519 15.291 7. 2.276 10.519 15.291 7. 2.276 10.519 15.291 7. 2.276 10.519 15.291 7. 2.276 10.519 15.201 7. 2.276 10.291 7. 2.276 10.201 7. 2.276 10.276 7. 2.27 | 7. 25.250 11.519 15.291 1.000 | 7. 26.250 11.519 16.1500 7. 22.275 11.519 15.291 7. 12.29 15.300 15.201 7. 12.29 15.301 7. 12.29 15.301 7. 12.29 15.301 7. 12.29 15.301 7. 12.29 15.301 7. 12.29 15.301 7. 12.29 15.301 7. 12.20 15.301 7. 12.20 15.301 7. 12.20 15.301 7. 12.20 15.301 7. 12.20 15.301 7. 12.20 15.301 7. 10.00 15.301 7. 10.00 15.301 7. 10.00 15.301 7. 10.00 15.301 7. 10.00 15.301 7. 10.00 15.301 7. 10.00 15.301 7. 10.00 15.301 7. 10.00 15.301 7. 10.00 15.301 7. 10.00 15.301 7. 10.00 15.301 7. 10.00 15.301 7. 10.00 15.301 7. 10.00 15.301 7. 10.00 15.301 7. 10.00 15.301 7. 10.00 15.301 7. 10.00 15.301 7. 10.301 7. | 7. 25.25 11.319 16.284 7. 1.226 1.300 1.300 1.301 7. 1.236 1.321 1.321 7. 1.236 1.321 1.321 7. 1.236 1.321 1.321 7. 1.236 1.321 1.321 7. 1.236 1.321 1.321 7. 1.236 1.321 1.321 7. 1.237 1.311 1.3211 7. 1.231 1.311 1.3211 7. 1.231 1.311 1.3211 7. 1.311 1.311 1.3111 7. 1.311 1.3111 7. 1.311 1.3111 7. 1.3111 7. 1.3111 |
| 7. 227'5 11.319 19.291 7. 227'5 11.319 19.291 7. 227'6 10.000 10.000 7. 11.3 | - 12275 11.319 19.291 - 2700 11.319 19.291 - 1229 11.319 19.291 - 1229 11.319 19.291 - 1229 12.301 15.291 - 1229 12.301 15.291 - 1229 12.301 15.291 - 1229 12.301 15.291 - 1229 12.301 15.291 - 1229 12.301 15.291 - 1229 12.301 15.291 - 1229 12.301 15.291 - 1229 12.301 15.291 - 1229 12.301 15.301 - 1229 12.301 15.301 - 1229 12.301 - 1229 12.301 - 1229 12.301 - 1229 12.301 - 1229 12.301 - 1229 12.301 - 1229 12.301 - 1229 12.301 - 1229 12.301 - 1229 12.301 - 1229 12.301 - 1229 12.301 - 12301 - | 7. 12,273 11,319 15,291 1,000 | 7. 2,27% 11,319 15,291 7. 2,27% 11,319 15,291 7. 2,27% 11,319 15,291 7. 1,23% 10,20% 1 |
| - 1227 11,319 15,291 1,000 1,0 | - 12375 11,319 13,291 1,000 1, | - 1270 11319 15.291 - 2700 10.000 10.000 - 1139 10.291 15.291 - 1239 10.291 - 1239 10.291 15.291 - 1239 10.291 - 1239 10.291 - 1239 10.291 - 1239 10.291 - 1239 10.291 - 1239 10.291 - 1239 10.291 - 1239 10.291 - 1239 10.291 - 1239 10.291 - 1239 10.291 - 1239 10.291 - 1239 10.291 - 1239 10.291 - 2391 - 2 | - 12275 11.319 15.291 - 2700 10.000 10.000 - 180 |
| 7. 227% 11,519 19,291 7. 1270 11,519 19,291 7. 113 546 81,178 7. 15,291 82,404 81,178 7. 15,291 87,248 82,178 7. 15,291 87,248 82,263 8,167 12,249 82,263 80,405 8,167 12,217 12,249 7.10,700 3,000 3,000 3,000 7,000 3,000 3,000 3,000 7,000 3,000 3,000 3,000 7,000 3,000 3,000 3,000 7,000 3,000 3,000 3,000 7,000 1, | - 15.275 11.515 15.251 - 15.270 10.000 1.0500 - 11.230 1.0500 1.0500 - 11.230 5.301 5.401 5.401 - 15.230 5.301 5.401 - 15.231 5.401 5.401 - 15.231 5.401 5.401 - 15.231 5.401 5.401 - 15.231 5.401 5.401 - 15.231 5.401 5.401 - 15.231 5.401 5.401 - 15.231 5.401 5.401 - 15.231 5.401 5.401 - 15.231 5.401 5.401 - 15.231 5.401 - 15.231 5.401 5.401 - 15.231 | 7. 227% 11,519 11,291 7. 1220 10,000 10,000 7. 113 546 11,513 7. 1220 10,000 1,000 7. 10,000 1,000 1,000 7. 10,000 1,000 1,000 7. 10,000 1,000 1,000 1,000 7. 10,000 1,000 1,000 1,000 7. 10,000 1,000 1,000 1,000 7. 10,000 1,000 1,000 1,000 7. 10,000 1,000 1,000 1,000 7. 10,000 1,000 1,000 1,000 7. 10,000 1,000 1,000 1,000 7. 10,000 1,000 1,000 1,000 7. 10,000 1,000 1,000 1,000 7. 10,000 1,000 1,000 1,000 7. 10,000 1,000 1,000 1,000 7. 10,000 1,000 1,000 7. 10,000 1,000 1,000 7. 10,000 1,000 1,000 7. 10,000 1,000 1,000 7. 10,000 1,000 1,000 7. 10,000 1,000 1,000 7. 10,000 1,000 1,000 7. 10,000 1,000 1,000 7. 10,000 1,000 1,000 7. 10,000 1,000 1,000 7. 10,000 1,000 1,000 7. 10,000 7. 10 | - 12275 11.519 11.200 15.200 1 |
| - 1270 10,000 10 | - 1270 10,000 10 | - 1270 10,000 10 | - 12700 10,2000 10,2000 10,2000 10,2000 10,2 |
| - 112 | - 1228 8.301 5.666 914 - 1228 8.301 6.6661 - 6,613 28,674 30,178 - 6,613 28,674 30,178 - 6,613 28,674 30,178 - 6,613 28,674 30,178 - 6,613 28,674 30,178 - 6,613 28,643 12,517 - 13,177 12,517 - 13,100 3,000 3,000 3,000 - 1,000 1,000 1,000 1,000 - 1,000 1,000 1,000 1,000 - 1,000 1,000 1,000 1,000 - 1,000 1,000 1,000 1,000 - 1,000 1,000 1,000 1,000 - 1,000 1,000 - 1,000 1,000 - 1,000 1,000 - 1,000 1,000 - 1,000 1,000 - 1,000 1,000 - 1,000 - 1,000 1,000 - 1,000 | - 112 | - 1229 5.301 5.661 - 1229 5.301 5.661 - 1229 5.301 5.661 - 1221 5.301 5.301 - 1121 7.212 7.212 - 1121 7.227 7.237 7.237 - 11217 7.227 7.237 7.237 - 1200 7.200 7.200 7.200 - 1200 7.200 7.200 7.200 - 1200 7.200 7.200 7.200 - 1200 7.200 7.200 7.200 - 1200 7.200 7.200 7.200 - 1200 7.200 7.200 7.200 - 1200 7.200 7.200 7.200 - 1200 7.200 7.200 7.200 - 1200 7.200 7.200 7.200 - 1200 7.200 7.200 - 1200 7.200 7.200 - 1200 7.200 7.200 - 1200 7.200 7.200 - 1200 7.200 7.200 - 1200 7.200 7.200 - 1200 7.200 7.200 - 1200 7.200 7.200 - 1200 7.200 7.200 - 1200 7.200 7.200 - 1200 7.200 7.200 - 1200 7.200 7.200 - 1200 7.200 7.200 - 1200 7.200 7.200 - 1200 7.200 7.200 - 1200 7.200 7.200 - 1200 7.200 7.200 - 1200 7.200 7.200 - 1200 |
| - 6,812 5,507 5,508 6,178 78. - 6,812 5,507 4 20,178 - 6,812 5,507 4 20,178 - 6,812 5,507 1,517 1,518 - 7,82,50 | - 113 546 914 - 1220 5,301 5,461 - 6,813 28,674 30,178 - 6,813 28,674 30,178 - 6,813 28,674 30,178 - 6,813 67,443 12,244 - 8,187 12,317 12,317 - 13,187 12,317 12,317 - 13,187 12,317 12,317 - 13,000 3,000 3,000 3,000 - 1,000 1,000 1,000 1,000 - 1,000 1,000 1,000 1,000 - 1,000 1,000 1,000 1,000 - 1,000 1,000 1,000 1,000 - 1,000 1,000 1,000 1,000 - 1,000 1,000 - 1,000 1,000 - 1,000 1,000 - 1,000 1,000 - 1,000 1,000 - 1,000 1,000 - 1,000 1,000 - 1,000 1,000 - 1,000 1,000 - 1,000 - 1,000 1,000 - 1, | - 1228 8.301 6.011 - 6,813 23.024 6.011 - 6,813 23.024 2.011 - 6,813 23.024 2.011 - 10,010 1,020 1,000 | - 1228 5.301 5.6661 - 6,813 28,674 30,178 - 6,813 28,674 30,178 - 6,813 28,674 30,178 - 6,813 28,674 30,178 - 6,813 28,674 30,178 - 6,813 28,674 30,178 - 11,317 14,093 15,154 15,154 - 2,000 3,000 3,000 3,000 - 1,000 1,000 1,000 1,000 1,000 - 1,000 1,000 1,000 1,000 1,000 - 1,000 1,000 1,000 1,000 1,000 - 1,000 1,000 1,000 1,000 1,000 - 1,000 1,000 1,000 1,000 - 2,167 2,270 2,317 3,063 - 2,167 2,270 2,317 3,063 - 1,004 322 323 3,203 - 2,167 2,297 2,317 3,063 - 1,004 322 323 3,203 - 2,167 2,297 2,2917 3,063 - 1,004 322 323 3,203 - 2,167 2,297 2,2917 3,063 - 2,167 2,297 2,2917 3,063 - 2,167 2,297 2,2917 3,063 |
| 47.417 57.246 62.263 60.405 6.001 6.000 6. | - 6,813 28,874 30,178 - 6,813 28,874 30,178 - 6,813 28,874 30,178 - 6,813 28,874 30,178 - 6,813 28,824 32,178 - 1,814 12,817 12,817 - 1,817 12,817 12,817 - 1,817 12,817 12,817 - 1,818 12,817 12,817 - 1,818 12,817 12,817 - 1,818 12,817 12,817 - 1,818 12,817 12,817 - 1,818 12,817 - 1,818 12,817 - 1,818 12,817 - 1,818 12,817 - 1,818 12,817 - 1,818 12,817 - 1,818 12,817 - 1,818 12,817 - 1,818 12,817 - 1,818 12,817 - 1,818 12,817 - 1,818 12,817 - 1,818 12,817 - 1,818 12,817 - 1,818 12,817 - 1,818 12,817 - 1,818 12,817 - 1,818 12,818 - 1,818 12,8 | - 6,813 28,674 30,178 6,813 28,674 30,178 6,813 67,812 122,894 715,231 67,812 122,894 8,967 123,17 123,197 1,030 3,000 3,000 3,000 275 12,197 12,197 283 1,197 12,197 1,000 3,000 3,000 3,000 275 12,197 12,197 1,000 1,000 1,000 1,000 1,000 1,000 1,000 1,000 2,197 | - 6,813 28,874 30,178 6,813 28,874 30,178 6,813 28,874 30,178 6,813 28,874 30,178 6,813 28,874 30,178 6,813 28,874 30,178 6,813 28,874 30,178 6,813 28,874 12,817 11,217 14,029 15,154 15,154 2,824 12,874 12,814 2,824 12,824 12,824 2,824 1 |
| 18,147 175, | 7. 19,214 67,415 12,266 152,168 152,16 | - 19,234 | - 18,124 |
| 47.417 87.246 82.853 80.405 9,167 12.217 12.217 12.217 11.317 14.093 15.154 15.844 8,287 2.776 12.817 12.317 250 3100 31.000 25.000 1,000 1000 1000 1000 10.000 1,000 1000 1000 10.000 1,000 1000 1000 10.000 1,000 1000 10.000 10.000 1,000 1000 10.000 10.000 1,000 10.000 10.000 10.000 10.000 1,000 10.000 10.000 10.000 10.000 10.0000 1,000 10.000 10.000 10.000 10.000 10.000 1,000 10.000 10.000 | 47.417 87.244 82.2853 80.405 8,167 12.217 12.217 12.217 11.317 14.093 16.154 18.264 8,267 2.776 1.261 2.510 2.50 3.00 3.000 2.000 1.000 2.167 2.70 2.217 3.203 2.167 2.70 2.217 3.003 | 47.417 87.344 82.3853 80.405 8,187 12.317 12.317 11.317 14.059 15.161 12.317 11.317 14.059 15.161 12.317 11.317 14.059 15.161 12.317 10.000 2.000 2.000 2.000 10.000 2.000 2.000 2.000 10.0000 10.0000 10.000 10.000 10.0000 10.0000 10.000 10.000 10.0000 10.0000 10.000 10 | 47.417 87.346 82.383 80.405 8.187 11.317 12. |
| 67.417 57.546 62.2653 80.405 88.312 8.367 12.277 12.377 12.377 12.377 1.317 14.023 14.154 14.284 20.346 3.200 3.200 3.200 3.200 3.200 2.000 3.200 3.200 3.200 3.200 1.900 3.500 25.000 2.500 3.200 1.900 3.500 25.000 25.000 1.000 1.000 1.000 1.000 1.000 1.000 | 1,117 1,21 | 67.417 57.546 62.263 60.400 68.812 8.367 12.217 12.317 12.317 12.317 11.317 14.000 14.164 18.004 20.346 8.360 3.300 3.300 3.300 3.300 7.0 378 1.819 3.246 4.009 7.0 30 1.910 1.910 1.910 7.000 3.500 25.000 25.000 1.910 7.000 1.000 1.000 1.000 1.000 7.000 1.000 1.000 1.000 1.000 7.000 1.000 1.000 1.000 1.000 7.000 1.000 1.000 1.000 1.000 7.000 1.000 1.000 1.000 1.000 7.000 1.000 1.000 1.000 1.000 7.000 1.000 1.000 1.000 1.000 7.000 1.000 1.000 1.000 1.000 7.000 1.000 1.000 1.000 1.000 7.000 1.000 1.000 1.000 1.000 7.000 1.000 1.000 1.000 1.000 7.000 1.000 1.000 1.000 1.000 7.000 1.000 1.000 1.000 1.000 7.000 1.000 1.000 1.000 1.000 7.000 1.000 1.000 1.000 1.000 7.000 1.000 1.000 1.000 1.000 1.000 1.000 | ### ### ### ### ### ### ### ### ### ## |
| 8,167 12,317 12, | 8,167 12317 | 1,317 1,2317 1,2317 1,2317 1,2317 1,2317 1,3184 1, | 8,187 12,317 12,317 12,317 12,317 12,317 12,317 12,317 12,317 12,317 12,317 12,317 12,317 12,317 12,317 12,317 12,317 12,317 12,318 12, |
| 11,317 14,023 18,154 18,164 30,346 30 | 11,317 14,023 19,144 18,144 30,344 30 | 1,1377 14,020 118,154 18,164 20,346 20,346 20,346 20,346 3,0 | 11,317 14,023 18,154 18,154 35 |
| 3,000 | 3,000 | 3,000 | 3,000 |
| 1,000 25,000 25,000 1,010 1, | 1,000 213 1,819 3,046 4,089 1,910 | 10,000 25 | 10,000 25,000 25,000 1,000 25,000 1,000 25,0 |
| 10,000 25 | 10,000 25 | 10,000 25 | 10,000 25 |
| 10,000 25 | 10,000 25 | 10,000 25 | 10,000 28 |
| 2,500 7,50 | 2,500 7,50 | 1,000 7,50 | 7,500 |
| 1,000 1,00 | 1,000 | 1,000 1,00 | 1,000 1,00 |
| 1,000 | 1,000 | 1,000 | 1,000 |
| 1,000 | 1,000 | 1,000 | 1,000 |
| 100 53 233 223 400 100,001 174,010 174,0 | 100 50 500 734 E20 100, E21 200 233 233 240 | 100 50 500 734 E20 100 | 100 50 500 734 620 100 |
| 100 53 233 223 400 106,017 (111,578) (51,540) (42,484) (23,411) 2,167 2,70 2,817 3,003 3,250 | 100 53 233 223 400 | 100 53 233 233 400 400 400 400 410,578 411,578 | 100, 53 233 323 400 178,570 178, |
| (106,017) (111,370) (51,540) (42,484) (23,411) | (106,017) (111,376) (51,346) (42,484) (73,411) 2,167 2,30 2,917 3,063 3,250 2,167 2,30 2,317 3,063 3,250 | 106,617 131,614 138,164 164,670 175,576 175,576 175,617 175, | 106,017 111,676 156,246 142,484 175,576 175,576 1,024 1,036 |
| 2,167 2,740 2,817 3,003 3,250 | (106,017) (111,976) (\$1,546) (42,464) (32,411) 2,167 2,79 2,917 3,063 3,250 2,167 2,90 2,917 3,063 3,250 | (106,017) (111,976) (51,546) (42,484) (32,411) 2,167 2,792 2,917 3,083 3,250 2,167 2,907 2,917 3,083 3,250 1,036 382 456 199 | 2,167 (111,976 (51,846) (42,484) (23,411) (|
| 2,167 2,790 2,917 3,063 3,250 | 2,167 2,70 2,917 3,063 3,250 2,167 2,50 2,917 3,063 3,250 | 2,167 2,70 2,917 3,063 3,250 2,167 2,50 2,917 3,063 3,250 1,036 382 6,34 456 199 | 2,167 2,70 2,817 3,063 3,250 1,036 362 634 456 199 (108,219) (115,118) (56,281) (46,003) (20,060) |
| | 2,167 2,50 2,917 3,083 3,250 | 1,036 382 834 456 199 | 1,036 382 834 456 199 (108,219) (115,118) (56,281) (46,003) (28,840) |
| (109,219) (115,118) (55,281) (46,003) (20,860) | (108,219) (115,118) (56,281) (46,002) | | |

EasyComm Corporation Proforms Statement of Cash Flow for the Period Ending

FUANDS PROVIDED (USED) by OPERATIONS: Net income (total) Add flams not required cash. Deprecation NET CHANGE. Accounts peoples Accounts incorrelate

TOTAL PUNDS PROVIDED (USED) by OPERATIONS

OTHER SOURCES (USES) of CASH: Net proceeds from seasonce of stock

HET INCREASE (DECREASE) IN FUNDS

CASH, BEGINNING of PERIOD CASH, END of PERIOD

Exhibit B

| | ĝ | 13 | 8 | 5 | £1 | 120 | 66 | 6 | 8 | 8 | Ì. | -1 | ĝ. | 21 | sl |
|--------|----------------|-------|--------|-----------|-----------|-----------|---------|---------|----------|----------|----|----------|-----------|---------|----------|
| * | 212 | 4,417 | - | 5 | (16.215) | | 9 | 0,01) | 0,000 | 0,00 | | | (111,215) | 1,253,1 | 1360 |
| - 1 | ** | | | | 1.9 | | | | | | | | | | 0.70 |
| 1 | (28,860) | 3,250 | \$1.0 | (11,474) | (34,566) | 1,250,000 | | ٠ | 15,000 | (3,000) | | 1 | 1,206,434 | 47.741 | 1,284,74 |
| • | * | | | - | _ | | | | _ | _ | | | | | |
| 90148 | (46,003) | 3,083 | 5 | (13,490 | (\$1,665) | 3 | | | (5,000 | (5,000 | | 1 | (81,065) | 108,406 | 47.741 |
| 1 | ** | | | | | | | | | | | | | | - |
| Sap-da | (187.81) | 2,917 | 1,172 | (127,131) | (78,334) | 2. | t | ٠ | (15,000) | (5,000) | ٠ | 1 | (86,324) | 197,730 | 109,406 |
| | ** | | | | | | | | | | | | | | |
| 1 | (115,118) | 2,750 | 9.942 | (2,875) | (111,18) | 250,000 | ٠ | (5,000) | (5,000) | ٠ | , | (28,000) | 103,699 | 94,031 | 187,730 |
| | ** | | | | _ | | | | | | | | | | |
| 100 | \$ (812,801) | 2,167 | 27.467 | 4 | (79,500) | | (25,000 | (15,000 | (16,000 | (28,000 | | | (154,586) | 248,817 | PA_EST |
| | ** | | | | | | | | | | | | | | |
| No.4 | \$ (29,817) \$ | 2,967 | 10,850 | ٠ | (12,300) | 250,000 | | | ٠ | (20,000) | | | 217,700 | 30,917 | 348,817 |
| 1 | ** | | | | | | | | | | | | 1 | 1 | ., |
| | | | | | | | | | | | | | | | |
| | | | | | | | | | | | | | | | |

| noi | | |
|-------|-------|--|
| porat | heet | |
| ် | nce S | |
| E | Bala | |
| š | forms | |
| Ea | £ | |

for th

Exhibit B

| the Period Ending | 100 | T. S. | * | 7 | May-48 | No. | * | 1 | Sep-88 | *50 | A-104 | Se de |
|---|-----------|---|--------------|-----------|--------------|--------------|--------------|-----------|--------------|-----------|------------------------|-----------|
| ASSETS | П | | | | | | | | | | | |
| Cash and fine deposits 6 | 1,105,061 | \$ 1,096,917 | \$ 1,087,148 | 1,085,641 | \$ 1,100,736 | \$ 1,147,752 | \$ 1,141,610 | 1,184,420 | \$ 1,344,813 | 1,302.151 | 8 (320 338 137 311 | 136,357.1 |
| Total Current Assets | 1,163,064 | 1,180,886 | 1,178,227 | 1,181,712 | 1,204,213 | 1,251,908 | 1,248,892 | 1,294,380 | 1,356,813 | 1,416,270 | 1,438,089 | 1,462,496 |
| SMURTY: | 900 90.0 | 100 | 100 | 100 | 100 | 900 34. | *** | *** | 244 0000 | 246 900 | 200 | 100 |
| Swith equipment | | | | | | | | | | | | |
| Leasehold improvements | 38,000 | 45,000 | 45,000 | 45,000 | \$6,000 | 56,000 | \$6,000 | \$5,000 | 58,000 | 55,000 | 55,000 | 66,000 |
| Fumiliars & Flotiess | 591,167 | 82,310 | 62,431 | ACD, MB | 155,46 | 84,195 | 86,238 | 86,312 | 85,350 | 85,897 | 005,00 | 86,458 |
| Location start-up cost | 80,000 | 000'00 | 90,000 | 75,000 | 75,000 | 75,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 | 100,000 |
| Accumulated depreciation | 38,388 | 31,475 | 36,682 | 42,332 | 48,159 | 53,579 | 60,234 | 68,855 | 870,57 | 79.510 | 85,942 | \$2,716 |
| Total Property, net | 274,898 | 280,835 | 275,748 | 256,701 | 301,462 | 295,216 | 315,025 | 318,657 | 312,380 | 306,367 | 299,368 | 313,742 |
| er Assetz: Deposits and propaid expenses | 800'05 | 60,000 | 78,000 | 75,000 | 75,000 | 75,000 | 100,000 | 100,000 | 100,000 | 100,000 | 125,000 | 125,000 |
| Total Other Assets | 90,000 | 80,000 | 75,000 | 75,000 | 75,000 | 75,000 | 100,000 | 100,000 | 100,000 | 100,000 | 125,000 | 125,000 |

LIABILITIES AND STOCKHOLDERS" EQUITY

TOTAL ASSETS

\$ 1,007,002 \$ 1,002,007 \$ 1,000,007 \$ 1,000,007 \$ 1,000,007 \$ 1,000,002 \$ 1,000,007 \$ 1,000,007 \$ 1,000,007 \$ 1,000,007

Capitalized lease obligations **Total Current Liabilities** LONG TERM LIABILITIES: CURRENT LIABILITIES:

Total Long Term Liabilli Retained earnings (deficit) STOCKHOLDERS' EQUITY:

TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY

TECTER 2 1 TACHEL 2 TACABLE 3 TACABL 1,860,917 (136,112) 1,860,917 (190,139) 1,860,917 1,860,817) 1,860,917 1,880,917

(371,214)

(712,000)

(391,309)

1,860,917

1,860,917

1,880,917

(4,480)

(42,173)

(82,825)

1,000,017

1,800,917

1,800,917

64,780 \$ 64,780

61,333

64,008

\$ 63,333

64,568

\$ 63,288 63,288

\$ 62,239 62,239

63,750

60,758

62,106

\$ 62,106 \$ 60,758 \$ 63,750

1 61,251 19719

59,273

\$ 60,121

58,433

50,273

60,121

58,433

| EasyComm Corporation Proforms Operating Statement | NOTE: NET | OF SALES TA | NOTE: NET OF SALES TAXES AND FEES | 53 | Ex | Exhibit B | | | | | | |
|---|------------|-------------|-----------------------------------|------------|------------|--------------------|------------|------------|------------|------------|------------|--------|
| for the Period Ending | - | 9 | Mar-48 | 8 4 | May 40 | See al | ** | 84-04 | Se del | ***** | *** | Dec-88 |
| | | | | İ | | | | | | | | |
| Lord telephone service sales | \$ 202,437 | \$ 225,071 | \$ 244,310 | \$ 200,864 | \$ 274.564 | 286,380 | \$ 290,423 | \$ 304,959 | \$ 312.275 | \$ 318,383 | \$ 323,636 | 238.26 |
| Cuptomer settup fees | 90,000 | 90,000 | 90,000 | 90,000 | 90,000 | 90,000 | 900'09 | 80,000 | 50,000 | 50,000 | 50,000 | 8 |
| Long distance sales | 7,639 | 8,493 | 9.219 | 909'6 | 10.361 | 10,807 | 11,186 | 11.508 | 11,782 | 12,014 | 12.212 | 123 |
| Total Revenues | 280,076 | 283.564 | 203,530 | 329,500 | 334,925 | 347,186 | 357,608 | 306,467 | 173,997 | 380,398 | 365,838 | 390,46 |
| States with operations | • | | - | - | - | - | + | - | - | • | - | |
| New subscribers | 1,000 | 1,000 | 1,000 | 1,000 | 98 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | 1,000 | + |
| Total net subscribers | 3,620 | 4247 | 4,610 | 107 | 5,180 | 5,403 | 1,503 | 8.754 | 5,891 | 6,007 | 8,106 | 9 |
| COST of SALES: | | | | | | | | | | | | |
| Cost of local talephone service | 36,286 | 40,343 | 43,791 | 46,723 | 49,214 | 61,332 | 53,132 | 54,663 | 55,963 | 87,009 | \$6,008 | S |
| Cost of quelomer settup | 10,800 | 10,800 | 10,800 | 10,800 | 10,000 | 10,800 | 10,800 | 10,800 | 10,800 | 10,800 | 10,800 | ğ |
| Cost of long distance | 2,805 | 3,185 | 2,457 | 9 | 1,000 | 4,063 | 4,195 | 4,215 | 4,418 | 4,505 | 4,580 | 2 : |
| Commissions | 9,502 | 10,307 | 10.906 | 11.416 | 11.848 | 12.278 | 12.538 | 12.794 | 13,020 | 13,312 | 13.375 | 7 1 |
| Total Cost of Sales | 81,272 | 96,546 | 71,029 | 74,840 | 18,079 | 50,632 | 63,172 | 86,181 | 86.852 | 66,220 | 115,60 | 10.54 |
| Gross Profit | 100,004 | 217,918 | 232,501 | 245,881 | 256,547 | 268,355 | 274,436 | 281,306 | 287,145 | 292,108 | 128,327 | 238,91 |
| Grees Proffts | 70% | 77% | T | E | £ | £ | 17 | 77. | £ | 77 | E | |
| DOVEMEN | | | | | | | | | | | | |
| Wages | 100'16 | 107,863 | 108,283 | 113,482 | | 790'61 | | | 118,311 | 123,449 | 120,388 | ij: |
| Company benefits | 22 106 | 24 156 | 34.347 | 24 387 | | THE REAL PROPERTY. | | | N 345 | 27. 27. | 20,017 | 12,1 |
| Consulting & placement less | 120 | 2.051 | 8 | 1,040 | | (947) | | | H | 1,028 | (018) | |
| Travelitenterbairment | 3,000 | 122 | 2,443 | 2,807 | | 2,864 | | | 3,122 | 3,104 | 3,236 | ų |
| Subscriber billing | 82.53 | 6.370 | 6,914 | 727 | | 8,105 | | | 1,636 | 110'6 | 9,150 | |
| Find door | 2 801 | 2 836 | 3.036 | 2,205 | | 3.472 | | | 3.740 | 3.804 | 3.868 | 1 7 |
| Marketing | 25,000 | 25,000 | 25,000 | 25,000 | | 25,000 | | | 25,000 | 25,000 | 25,000 | n |
| Office rent | 10,000 | 10,000 | 10,000 | 10,000 | | 10,000 | | | 10,000 | 10,000 | 10,000 | ğ |
| Professional less | 8,000 | 8,000 | 0000 | 9000 | 9700 | 8,000 | | 2000 | 8,000 | 8,000 | \$,000 | ef |
| Carrier access & computer lines | 1,000 | 1,000 | 1,000 | 1,000 | | 1,000 | | | 1,000 | 1,000 | 1,000 | 2 |
| Insurance | 1,500 | 2,000 | 2,000 | 2,000 | | 2,000 | | | 2,000 | 2,000 | 2,000 | rd. |
| General office expenses & supplies | 716 | 178 | 448 | 1,067 | | 1,065 | | | 1.12 | 1,150 | 1,162 | €. |
| Miscellaneous | 8 | 8 | 100 | 3 | - 1 | 1 | | 1 | 748 | 761 | 222 | |
| Total Expenses | 191,062 | 208,057 | 204,725 | 212,942 | - 1 | 213,138 | 224,589 | - 1 | 220,760 | 228,304 | 222,312 | 228.57 |
| MCOME (LOSS) BEFORE DEPRECIATION, INTEREST & TAXES | 7,742 | 11,962 | 27,776 | 32,719 | | 512.17 | | 61,788 | 997'99 | 63,804 | 21,015 | 7,52 |
| DEPRECIATION & AMORTIZATION: | | | | | | | | | | | | |
| Property | 8,019 | 5.2.3 | 8,207 | 5,661 | 5,827 | 8,820 | 6.254 | 6,422 | 6,423 | 6,432 | 6,432 | 67 |
| Total Depreciation & Amortization | 6,018 | 8,206 | 5,307 | 5,661 | 5,827 | 6,820 | 6.254 | 6,422 | 6,423 | 6,432 | 6,432 | 3 |
| INTEREST INCOME (EXPENSE), NET | 4,758 | 1,604 | 4,3 5 | 4,530 | 4524 | 4,509 | 4,782 | 4757 | 4,535 | 5,106 | 5,428 | 3,50 |
| income (loss) before provision for income taxes | (2,036) | 2,152 | 18,003 | 22,539 | 26,327 | 42,798 | 38,801 | 90,610 | \$6,027 | 52,187 | 61,158 | 59,56 |
| PROVISION for INCOME TAX | | | | | | | | | | ٠ | 21,405 | R |
| MET BACOME A DISS | 10000 | 2160 | 10 003 | 1 22 638 | 4 34 377 | \$ 40.794 | 100 84 | . 40 610 | 144.077 | 10.00 | 19 763 | 1 1874 |
| former broads | | | | - | - | | - | - | | - | - | 9 |

1,384,722 186,000 307,944 6,384 84,747 86,373 80,000 6,000 6,000 12,000

Tues 1989 3,377,114 600,000 4,104,502 1,000 6,100

906,332 128,900 47,700 144,737 144,737 144,737

| ation | Cash Flow | |
|----------|--------------|---------------|
| m Corpor | stament of | d Ending |
| EasyCom | Proforma St. | for the Perio |

FUADOS PROVIDED (LISED)
by OPERATIONS.
Net income (best)
Add terms not requiring cash:
Depreciation
NET CHANGE:
Accounts prysbe
Accounts receivable

TOTAL PUNDS PROVIDED (LIBED) by OPERATIONS
OTHER SOURCES (LIBES) of CASH:
Net proceeds from tessance of stock
Deposits
Lassached improvements
Purchase of office furnities & fatures
Computers, development & parch of soft
Purchase of seliciting equipment NET INCREASE (DECREASE) IN FUNDS CASH, BEGINNING OF PERIOD CASH, END OF PERIOD

Exhibit B

| 207 \$ 22,539 207 \$ 5,661 340 1,978 390) (5,091) 372 25,078 (25,000) (25,000) (25,000) (25,000) (25,000) (25,000) (25,000) |
|---|
| 2,152 \$ 18,003 \$ 22,2 6,206 \$,207 \$ 5,0 1,006 15,000 15,000 (7,047) (5,000) (5,000 (1,042) (25,000) (1,000) (1,042) (121) (1,000) (1,042) (1,000,007) |

Exhibit C



I certify the attached is a true and correct copy of the Articles of Incorporation of EASYCOMM CORPORATION, a Florida corporation, filed on May 12, 1998, as shown by the records of this office.

The document number of this corporation is P98000043628.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capitol, this the Fourteenth day of May, 1998



CR2EO22 (2-95)

Soude B. Mother

Sandra B. Mortham Secretary of State DEPOSIT

DATE

D 8 0 3 - JUL 0 2 1998

EasyComm Corporation

525 S. Flagler Dr. #18A West Palm Beach, Florida 33401

> Phone 561/655-5237 Fax 561/655-5238

June 25, 1998

980809-TX

Florida Public Service Commission Division of Communications Certification & Compilance Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0866

RE: EasyComm Corporation Application to Provide Alternative Local Exchange Service

Enclosed are one original and six copies of EasyComm Corporation's application to provide alternative local exchange service within the state of Florida.

If additional information is required, please contact me as indicated within the application.

B. Martin Atkins
President

Sincerely

Easy Coming Corporation

525 5 Flagles Of.

525 5 Flagles Of.

527 151 33401

PAY TO THE F/GLORA Public Service Comm. Siece \$250.00

TUS RECORDED Fifty dollars

- FLOGON Pain Brack, Florida 33400

FOR HOW icazion fee Mensel Florida 33400

| Fed 🖾 . USA Airbill 🚟 804815807991 | 0200 E. FedEx Retrieval Copy |
|--|--|
| Fresh 26/98 Sander a Fresh Account Number | Express Package Service Packages under 150 Bs. Office Pricety Overright 5 Feet's Standard Overright |
| B. MAKTIN ATKINS 561 655:5237 | 6 Feetle Free Overnight 3 Feetle Ziley 20 Feetle Lupreus Sever |
| 525 S. FLAGUER 18A | To See Service Facility Service Facility over 150 to The Town over 150 to Tow |
| CON W. PAUM BEACH 200 FL 20 B3401 2 Your Internal Billing Reference Information | Packaging 6 Fedix 2 Podix 3 Fedix 4 Fedix 1 Me No. Special Handling Core this shipment contain dangerous product. |
| FLORION PUBLIC SERVICE COMM. 850413-6600 | 6 Dry los CA Cargo Arcraft Dray |
| DIV. OF COMMUNICATIONS CENTRICATION + COMP. 1540 SHUMARD DAK BLUD. | Payment Discar Recipient Perfer Account No. Feetle Account No. Feetle Account No. The Card St. Cash/ Check Check |
| Cry TAUA HASSE Sure For WEEKEND Belivery check here To Hold Weekday 31 Hold Seturday and a sure 3 Estaday Delivery 33 NEW Sender Delivery | Total Packages Stand Weight Stand St |
| | The Release Signature The sponsor authorized federal fraction is define the sequence and ball before the product of the sequence and ball before the sequence and ball before the sequence are applied to the sequence and ball before the sequence are applied to the sequence and ball before the sequence are applied to the sequence and ball before the sequence are applied to the sequence and ball before the sequence are applied to the sequence and ball before the sequence are applied to the sequence and ball before the sequence are applied to the sequence and the sequence are applied to the sequence are appl |

| red X USA Airbill # 804815807991 | Recipient's Copy |
|--|--|
| B. MAKIN HIKINS 561 455-5237 | Express Package Service Packages ander 158 de. Service Proving Overnight Feelf.x Standard Overnight In Nor's temp cost. Feelf.x Standard Overnight Standard Overnight Standard Standard Overnight Standard Stand |
| HOLLES S. FLAGUER # 18A | Express Freight Service Packages over ISB Bis. FedEx Overright Freight FedEx ZDay Freight FedEx Express Sever Freight Control business Services See back for detailed descriptions of freight services |
| Cay W. VAUM BEACH State FU TO 33401 2 Your Internal Billing Relacance Information | Packaging feets fe |
| DIU. OF COMMUNICATIONS CENTIFICATION + COMP. 2540 SHUMARO DAK BLUD. | Payment Sender Se |
| For HOLD at FedEx Location check here Heald Weekday Heald Seturday The securities of all contents | Total Peckages Total Wingle Total Declared Value Total Charges I 00 124 00 The declared value Total Charges to the State Charge Charge Charges to the State Charge Charge Charges to the State Charge Charges to the State Charge Charges to the State Charge Charge Charge Charges to the State Charge Charge Charge Charges Charge Char |
| | The reporter authorizes frately Expense to deline: In the next authorizes and segment to referred printing a reporter and against to referred, and their terminal features frately Expense to referred, and their terminal features frately frately (1900) 403-33399 The Section 1 of |