



ORIGINAL

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GTE SERVICE CORPORATION

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August 13, 1998

Ms. Blanca Bayo, Director
Division of Records & Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Re: 1998 Competition Report, ALEC Data Request 980000-TV

Dear Ms. Bayo:

Please find enclosed for filing GTE Communications Corporation's Request for Confidential Classification in connection with its response to Staff's 1998 Competition Report, ALEC Data Request, July 1998.

If you have any questions, please contact the undersigned at 813-483-2617

Very truly yours,

RECEIVED & FILED

Anthony P. Gillman

[Signature]
FPSC-BUREAU OF RECORDS

- ACK _____
- AFA _____
- APP _____
- CAF *bc* _____
- CMU _____
- CTR _____
- EAG _____
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- SEC _____
- WAS _____
- QTH _____

A part of GTE Corporation

Redacted *Confidential* *Request*

DOCUMENT NUMBER-DATE DOCUMENT NUMBER-DATE DOCUMENT NUMBER-DATE

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FPSC-RECORDS/REPORTING FPSC-RECORDS/REPORTING FPSC-RECORDS/REPORTING

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

ORIGINAL

In re: GTE Communications Corporation's Request)
for Confidential Treatment of 1998 Competition)
Report, ALEC Data Request, July 1998)
_____)

Docket No. 980000-PV
Filed: August 13, 1998

**GTE COMMUNICATIONS CORPORATION'S
REQUEST FOR CONFIDENTIAL CLASSIFICATION**

Under Commission Rule 25-22.006, GTE Communications Corporation (GTECC) seeks confidential classification and a protective order for certain information in its response to Staff's 1998 Competition Report, ALEC Data Request, July 1998. While a ruling on this Request is pending, GTECC understands that the information at issue is exempt from Florida Statutes section 119.07(1) and Staff will accord it the stringent protection from disclosure required by Rule 25-22.006(3)(d). A highlighted, unredacted copy of the confidential material is attached to this request as Exhibit A.

All of the information for which GTECC seeks confidential treatment falls within Florida Statutes section 364.183(3)(e), which defines the term, "proprietary confidential business information," to include "information relating to competitive interests, the disclosure of which would impair the competitive business of the provider of information."

The confidential information covered in this filing includes GTECC's access line counts and the exchanges where GTECC is offering service. The access line data is expressed as the number of residential and business access lines provided to customers. A list of the exchanges where GTECC is offering service is contained in Attachment A of the data request.

DOCUMENT NUMBER - DATE

08613 AUG 13 1998

FPSC-RECORDS/REPORTING

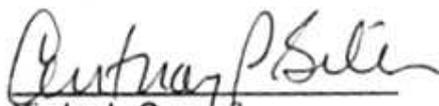
The access line data and the exchanges where GTECC is offering service is very valuable competitive information. With this information, other alternative local exchange carriers (ALECs) can discern GTECC's level of competition and its preferred locations in Florida. Since it appears this will be an annual data request, competitors can determine GTECC's growth trends. With this knowledge, competitors can tailor their marketing, entry and expansion plans accordingly, avoiding much of the trial and error that is the hallmark of an openly competitive marketplace.

In a competitive business, any knowledge obtained about a competitor can be used to the detriment of the entity to which it pertains, often in ways that cannot be fully anticipated. This unfair advantage skews the operation of the market, to the ultimate detriment of the telecommunications consumer.

The following line-by-line justification specifically describes the confidential data at issue in this Request.

<u>Page</u>	<u>Response to Question</u>	<u>Reason</u>
2	3. c & d	Quantity of residential and business access lines
5-9	3.c & d, Attachment A	List of locations where GTECC is offering service.

Respectfully submitted on August 13, 1998.

By: 
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Attorney for GTE Communications Corporation