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Blanca S. Bayó, Director Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard, Room 110 Tallahassee, Florida 32399-0850

> Florida Power & Light Company's Marketing RE: Conservation Research and Development Program

Docket No. 961002-EI

Dear Ms. Bayó:

980000

At the request of Staff, Florida Power & Light Company (FPL) is filing the original and fifteen (15) copies of FPL's Marketing Conservation Research and Development Program Sixth Quarterly Report. The report covers the second quarter of 1998.

Also enclosed is an additional copy of the report which we request that you stamp and return to our runner.

If you or your Staff have any questions regarding this filing, please contact me at 222-2300

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Marketing Conservation Research and Development Program Sixth Quarterly Report Report Period: Second Quarter 1998

Program Status:

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The FPL Marketing Conservation Research and Development Program (MCRD) was approved by the Commission in Order No. PSC-97-0100-FOF-EI dated January 27, 1997. This program is designed to allow FPL the flexibility to develop specific projects to test alternative incentive and / or marketing strategies for existing DSM programs.

During the second quarter of 1998, FPL continued in its development of a research plan to determine how to improve the effectiveness of its residential load control program. This research is scheduled to be completed in the third quarter of 1998. It is anticipated that once this research is completed, FPL will be submitting a load control related MCRD project based on its results.

FPL has also started to investigate potential MCRD projects that will examine the impacts of seasonal incentives for several of its DSM programs. Preliminary research plans are currently being developed.

Budget / Expenditures:

The MCRD Program has an approved total cost capped at \$2,646,000 for the time period October 1996 through September 1999, with an annual cap of no more than \$1,134,000.

FPL's annual expenditures are \$0. FPL's program to date expenditures are \$5,703.