



August 12, 1998
Via Overnight Delivery

210 N Park Ave
Winter Park, FL
32789

P O Drawer 200
Winter Park, FL
32790-0200

Tel 407-740-8575
Fax 407-740-0613
tmi@tminc.com

Mr. William D'Haeseleer, Director
Division of Communications
Florida Public Service Commission
2540 Shumard Oak Boulevard
Gerald L. Gunter Building, Room 270
Tallahassee, FL 32399-0850

DEPOSIT DATE
D 828 AUG 14 1998

RE: Southern States Telephone, Inc.
 Interexchange Carrier Application

981028-TI

Dear Mr. D'Haeseleer:

Enclosed for filing are the original and eight (8) copies of the above referenced application of Southern States Telephone, Inc. Southern States is seeking authority to provide interexchange carrier services in Florida. Its application for ALEC authority is already on file with the Commission (DN 980826-TX), and is scheduled for the September 22, 1998 agenda.

Enclosed is a check in the amount of \$250.00 to cover the filing fee.

Please acknowledge receipt of this filing by date-stamping the extra copy of this cover letter and returning it to my attention in the self-addressed, stamped envelope which has been provided for that purpose.

Questions pertaining to this application or tariff should be directed to my attention at (407) 740-8575.

Thank you for your assistance.

Sincerely,

Robin Norton
Consultant to Southern States

cc: Joe Kearney, Patrick Freeman, Southern States
file: SSTI - Florida IXC
tms: FLI9800

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TELEPORTING

**FLORIDA PUBLIC SERVICE COMMISSION
DIVISION OF COMMUNICATIONS
BUREAU OF SERVICE EVALUATION**

**APPLICATION FORM
for
AUTHORITY TO PROVIDE
INTEREXCHANGE TELECOMMUNICATIONS SERVICE
WITHIN THE STATE OF FLORIDA**

Instructions

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- B. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. If you have questions about completing the form, contact:

**Florida Public Service Commission
Division of Communications
Bureau of Service Evaluation
2540 Shumard Oak Boulevard
Gunter Building
Tallahassee, Florida 32399-0850
(904) 413-6600**

- E. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

**Florida Public Service Commission
Division of Administration
2540 Shumard Oak Blvd.
Gunter Building
Tallahassee, Florida 32399-0850
(904) 413-6251**

1. Select what type of business your company will be conducting (check all that apply):

- Facilities based carrier** - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
- Operator Service Provider** - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- Reseller** - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- Switchless rebiller** - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- Multi-Location Discount Aggregator** - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.
- Prepaid Debit Card Provider** - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

8. If applicant is an individual or partnership, please give name, title and address of sole proprietor or partners.

Not applicable.

(a) Provide proof of compliance with the foreign partnership statute (Chapter 620.169 FS), if applicable.

(b) Indicate if the individual or any of the partners have previously been:

(1) **adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.**

(2) **officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with the company, give reason why not.**

9. If incorporated, please give:

(a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: **P98000051798**

(b) Name and address of the company's Florida registered agent.

**Patrick Freeman
124 Olympus Drive
Ocoee, Florida 34761**

(c) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.

Fictitious name registration number: Not Applicable

(d) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

- (1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

No officer, director or stockholder of the Company has been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime. No officer, director or stockholder of the Company are involved in proceedings which may result in such action.

- (2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with the company, give reason why not.

No officer, director, partner or stockholder of the Company is an officer, director or stockholder in any other Florida certificated telephone company.

10. Who will serve as **Person** with the Commission in regard to **(please give name, title, address and telephone number)**:

(a) **The application:**

Robin Norton
Consultant to Southern States Telephone, Inc.
Technologies Management, Inc.
P.O. Drawer 200
Winter Park, FL 32790-0200
Telephone: (407) 740-8575
Facsimile: (407) 740-0613

(b) **Official Point of Contact for the ongoing operations of the company:**

Regulatory Contact: Patrick Freeman
Phone: (407) 299-7804
Fax: (407) 299-7804

(c) **Tariff:**

Robin Norton
Consultant to Southern States Telephone, Inc.
Technologies Management, Inc.
P.O. Drawer 200
Winter Park, FL 32790-0200
Telephone: (407) 740-8575
Facsimile: (FAX) 740-0613

(d) **Complaints/Inquiries from customers:**

Southern States Telephone, Inc.
124 Olympus Drive
Ocoee, Florida 34761
Contact: Patrick Freeman
Phone: (407) 299-7804
Fax: (407) 299-7804
Toll Free:(800) 258-4288

11. List the states in which the applicant:

(a) Has operated as an interexchange carrier.

None

(b) Has applications pending to be certificated as an interexchange carrier.

None

(c) Is certificated to operate as an interexchange carrier.

None

(d) Has been denied authority to operate as an interexchange carrier and the circumstances involved.

None

(e) Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) Has been involved in civil court proceedings with an interexchange carrier, local exchange carrier or other telecommunications entity, and the circumstances involved.

None

12. What services will the applicant offer to other certified telephone companies:

Facilities

Operators

Billing and Collection

Sales

Maintenance

Other: **None anticipated at this time**

13. Do you have a marketing program?

Yes

14. Will your marketing program:

- Pay commissions?
- Offer sales franchises?
- Offer multi-level sales incentives?
- Offer other sales incentives?

None of the above.

15. Explain any of the offers checked in question 14 (to whom, what amount, type of franchise, etc.).

Not applicable.

16. Who will receive the bills for your service (check all that apply)?

- | | |
|--|--|
| <input checked="" type="checkbox"/> Residential customers | <input checked="" type="checkbox"/> Business customers |
| <input type="checkbox"/> PATS providers | <input type="checkbox"/> PATS station end-users |
| <input type="checkbox"/> Hotels & motels | <input type="checkbox"/> Hotel & motel guests |
| <input type="checkbox"/> Universities | <input type="checkbox"/> Univ. dormitory residents |
| <input type="checkbox"/> Other:(specify) <u>Anyone who uses the services of the company.</u> | |

17. Please provide the following (if applicable):

- (a) Will the name of your company appear on the bill for your services, and if not, who will the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided?

Yes.

- (b) The name and address of the firm who will bill for your service

In-house billing.

18. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide interexchange telecommunications service in Florida.

A. Financial Capability

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

1. the balance sheet
2. income statement
3. statement of retained earnings

See Attachment III.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served
2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements. If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

B. Managerial capability.

See Attachment IV.

C. Technical capability.

As a reseller, Applicant relies on the technical expertise of its underlying carrier for maintenance of the network.

19. Please submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

See Attachment II.

20. The applicant will provide the following interexchange carrier services (Check all that apply):

- MTS with distance sensitive per minute rates**
 - Method of access is FGA
 - Method of access is FGB
 - Method of access is FGD
 - Method of access is 800

- MTS with route specific rates per minute**
 - Method of access is FGA
 - Method of access is FGB
 - Method of access is FGD
 - Method of access is 800

- MTS with statewide flat rates per minute (i.e. not distance sensitive)**
 - Method of access is FGA
 - Method of access is FGB
 - Method of access is FGD
 - Method of access is 800

- MTS for pay telephone service providers.**

- Block of time calling plan (Reach Out Florida, Ring America, etc.)**

- 800 Service (Toll free)**

- WATS type service (Bulk or volume discount)**
 - Method of access is via dedicated facilities
 - Method of access is via switched facilities

- Private line services (Channel Services) (For ex. 1.544 mbps, DS-3, etc.)**

- Travel service**
 - Method of access is 950
 - Method of access is 800

- 900 service**

Operator Services

- Available to presubscribed customers
- Available to non presubscribed customers (for example, patrons of hotels, students in universities, patients in hospitals).
- Available to inmates

Services included are:

- Station assistance
- Person to person assistance
- Directory assistance
- Operator verify and interrupt
- Conference calling

21. What does the end user dial for each of the interexchange carrier services that were checked in services included (above).

For direct dialed calls, the caller dials 1+ the destination number. For toll-free calls, the end user dials 1+888 or 1+800, plus the destination number. For travel service calls: a toll free access number, plus identification number, plus the destination telephone number.

22. Other:

**** APPLICANT ACKNOWLEDGMENT STATEMENT ****

1. REGULATORY ASSESSMENT FEE:

I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.

2. GROSS RECEIPTS TAX:

I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.

3. SALES TAX:

I understand that a seven percent sales tax must be paid on intra and interstate revenues.

4. APPLICATION FEE:

A non-refundable application fee of \$250.00 must be submitted with the application.

5. RECEIPT AND UNDERSTANDING OF RULES:


I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to my provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requirements regarding interexchange service.

7. ACCURACY OF APPLICATION:

By my signature below, I the undersigned owner or officer of the named utility in the application, attest to the accuracy of the information contained in this application and associated attachments. I have read the foregoing and declare that to the best of my knowledge and belief, the information is a true and correct statement.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

UTILITY OFFICIAL:



Signature

July 1, 1978
Date

Patrick Freeman
President

(407) 299-7804

APPENDICES:

- A - CERTIFICATE TRANSFER STATEMENT
- B - CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
- C - INTRASTATE NETWORK
- D - FLORIDA TELEPHONE EXCHANGES AND EAS ROUTES

ATTACHMENTS:

- I - AUTHORITY TO OPERATE IN FLORIDA
- II - PROPOSED TARIFF
- III - FINANCIAL STATEMENTS
- IV - MANAGERIAL AND TECHNICAL CAPABILITIES

**** APPENDIX A ****

CERTIFICATE OF TRANSFER STATEMENT

I, _____, of **(Name of Company)**, and current holder of certificate number: _____, have reviewed this application and join in the petitioner's request for a transfer of the above-mentioned certificate.

Not Applicable

UTILITY OFFICIAL:

Signature

Date

Client Name and Title


Telephone

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be responded to in one of the following ways (applicant please check one):

- (X) **The applicant will not collect deposits nor will it collect payments for service more than one month in advance.**
- () **The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month. (Bond must accompany application.)**

UTILITY OFFICIAL:



Signature

July 1, 1998
Date

**Patrick Froeman, President
Southern States Telephone, Inc
124 Olympus Drive
Ocoee, Florida 34761
Phone: (407) 299-7804
Fax: (407) 299-7804
Toll Free: (800) 258-4288**

INTRASTATE NETWORK

1. POP: Addresses where located, and indicate if owned or leased.

- 1) None.
- 2)
- 3)
- 4)

2. SWITCHES: Address where located, by type of switch and indicate if owned or leased.

- 1) None.
- 2)
- 3)
- 4)

3. TRANSMISSION FACILITIES: POP-to-POP facilities by type of facilities (microwave, fiber copper, satellite, etc.) and indicate if owned or leased.

POP-to-POP	TYPE	OWNERSHIP
------------	------	-----------

- 1) None.
- 2)
- 3)

4. ORIGINATING SERVICE: Please provide the list of exchanges where you are proposing to provide originating service within thirty (30) days after the effective date of the certificate. (Appendix D)

Statewide

5. TRAFFIC RESTRICTIONS: Please explain how the applicant will comply with the FARA requirements contained in Commission Rule 25-24.471 (4)(a) (copy enclosed).

Not applicable

6. **CURRENT FLORIDA INTRASTATE SERVICES:** Applicant has () or has not (X) previously provided intrastate telecommunications in Florida. If the answer is has, fully describe the following:

(a) What services have been provided and when did these service begin?

Not applicable

(b) If the services are not currently offered, when were they discontinued?

Not applicable.

UTILITY OFFICIAL:


Signature

July 6, 1998
Date

**Patrick Freeman, President
Southern States Telephone, Inc.
124 Olympus Drive
Ocoee, Florida 34761
Phone: (407) 299-7804
Fax: (407) 299-7804
Toll Free: (800) 258-4288**

**** APPENDIX D ****

**FLORIDA TELEPHONE EXCHANGES
AND
EAS ROUTES**

Describe the service area in which you hold yourself out to provide service by telephone company exchange. If all services listed in your tariff are not offered at all locations, so indicate.

In an effort to assist you, attached is a list of major exchanges in Florida showing the small exchanges with which each has extended area service (EAS).

**** FLORIDA EAS FOR MAJOR EXCHANGES ****

Extended Service Area with These Exchanges

PENSACOLA:	Cantonment, Gulf Breeze, Pace, Milton Holley-Navarre.
PANAMA CITY:	Lynn Haven, Panama City Beach, Youngstown-Fountain and Tyndall AFB.
TALLAHASSEE:	Crawfordville, Havana, Monticello, Panacea, Sopchoppy and St. Marks.
GAINESVILLE:	Alachua, Archer, Brooker, Hawthorne, High Springs, Melrose, Micanopy, Newberry and Waldo.
OCALA:	Bellevue, Citra, Dunnellon, Forest Lady Lake (B21), McIntosh, Iklawaha, Orange Springs, Salt Springs and Silver Springs Shores.
DAYTONA BEACH:	New Smyrna Beach.
TAMPA:	Central None East Plant City North Zephyrhills South Palmetto West Clearwater
CLEARWATER:	St. Petersburg, Tampa-West and Tarpon Springs.

ST. PETERSBURG:	Clearwater.
LAKELAND:	Bartow, Mulberry, Plant City, Polk City and Winter Haven.
ORLANDO:	Apopka, East Orange, Lake Buena Vista, Oviedo, Windermere, Winter Garden, Winter Park, Montverde, Reedy Creet, and Oviedo-Winter Springs.
WINTER PARK:	Apopka, East Orange, Lake Buena Vista, Orlando, Oviedo, Sanford, Windermere, Winter Garden, Oviedo-Winter Springs, Reedy Creek, Geneva and Montverde.
TITUSVILLE:	Cocoa and Cocoa Beach.
COCOA:	Cocoa Beach, Eau Gallie, Melbourne and Titusville.
MELBOURNE:	Cocoa, Cocoa Beach, Eau Gallie and Sebastian.
SARASOTA:	Bradenton, Myakka and Venice.
FT. MYERS:	Cape Coral, Ft. Myers Beach, North Cape Coral, North Ft. Myers, Pine Island, Lehigh Acres and Sanibel-Captiva Islands.
NAPLES:	Marco Island and North Naples.
WEST PALM BEACH:	Boynton Beach and Jupiter.
POMPANO BEACH:	Boca Raton, Coral Springs, Deerfield Beach and Ft. Lauderdale.
FT. LAUDERDALE:	Coral Springs, Deerfield Beach, Hollywood and Pompano Beach.
HOLLYWOOD:	Ft. Lauderdale and North Dade.
NORTH DADE:	Hollywood, Miami and Perrine.
MIAMI:	Homestead, North Dade and Perrine.

Southern States Telephone, Inc. intends to offer service throughout the State of Florida.

ATTACHMENT I

AUTHORITY TO OPERATE IN FLORIDA

State of Florida

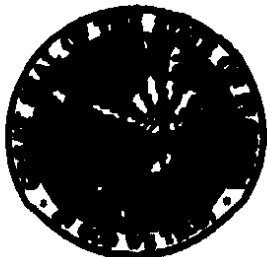


Department of State

I certify the attached is a true and correct copy of the Articles of Incorporation of SOUTHERN STATES TELEPHONE, INC., a Florida corporation, filed on June 8, 1968, as shown by the records of this office.

The document number of this corporation is P98000051798.

Given under my hand and the
Great Seal of the State of Florida
at Tallahassee, the Capitol, this the
Tenth day of June, 1968



CR2802 (2-65)

A handwritten signature in cursive script, reading "Sandra B. Northam".

Sandra B. Northam
Secretary of State

ATTACHMENT II

PROPOSED TARIFF

TITLE SHEET

INTEREXCHANGE TELECOMMUNICATIONS TARIFF

OF FLORIDA

Southern States Telephone, Inc.

This tariff is filed in accordance with the Florida Public Service Commission. All services contained in this tariff are competitive.

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for interexchange telecommunications services provided by Southern States Telephone, Inc., within the State of Florida. This tariff is on file with the Public Service Commission. Copies may be inspected during normal business hours at the Company's place of business, at 1035 S. Semoran Boulevard, Building 2, Suite 1010, Orlando, Florida 32792.

Issued:

**Issued By: Patrick Freeman
124 Olympus Drive
Ocoee, Florida 34761
(407) 925-2850**

Effective:

CHECK SHEET

All sheets of this tariff are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date of the bottom of this page.

<u>SHEET</u>	<u>REVISION</u>	<u>SHEET</u>	<u>REVISION</u>
1	Original	22	Original
2	Original	23	Original
3	Original	24	Original
4	Original	25	Original
5	Original	26	Original
6	Original	27	Original
7	Original		
8	Original		
9	Original		
10	Original		
11	Original		
12	Original		
13	Original		
14	Original		
15	Original		
16	Original		
17	Original		
18	Original		
19	Original		
20	Original		
21	Original		

Issued:

Issued By: Patrick Freeman
124 Olympus Drive
Ocoee, Florida 34761
(407) 925-2850

Effective:

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Issued:

Effective:

**Issued By: Patrick Freeman
124 Olympus Drive
Ocoee, Florida 34761
(407) 925-2850**

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Issued:

**Issued By: Patrick Freeman
124 Olympus Drive
Ocoee, Florida 34761
(407) 925-2850**

Effective:

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Issued:

Issued By: Patrick Freeman
124 Olympus Drive
Ocoee, Florida 34761
(407) 925-2850

Effective:

SYMBOLS

The following symbols are used for the purposes indicated below:

- *** - Indicates new or revised tariff sheet included with this filing.
- D** - Delete or discontinue.
- I** - Increase to a rate.
- M** - Moved from another tariff location.
- N** - New.
- R** - Reduction to a rate.
- T** - Change in text but no change in rate or regulation.

Issued:
Issued By: Patrick Freeman
124 Olympus Drive
Ocoee, Florida 34761
(407) 925-2850

Effective:

TARIFF FORMAT

A. Sheet Numbering - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.

B. Sheet Revision Numbers - Revision numbers appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the Florida Public Service Commission. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc. the Florida Public Service Commission follows in its tariff approval process, the most current sheet number on file with the Commission is not always the tariff in effect. Consult the Check Sheet for the sheet currently in effect.

C. Paragraph Numbering Sequence - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

- 2.
- 2.1
- 2.1.1
- 2.1.1.A.
- 2.1.1.A.1.
- 2.1.1.A.1.(a)
- 2.1.1.A.1.(a).I.
- 2.1.1.A.1.(a).I.(i).
- 2.1.1.A.1.(a).I.(i).(1)

D. Check Sheets - When a tariff filing is made with the Florida Public Service Commission, an updated Check Sheet accompanies the tariff filing. The Check Sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the Check Sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remain the same, just revised revision levels on some pages.) The tariff user should refer to the latest Check Sheet to find out if a particular sheet is the most current on file with the Florida Public Service Commission.

Issued:

Effective:

Issued By: **Patrick Freeman**
124 Olympus Drive
Ocoee, Florida 34761
(407) 925-2850

SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

Access Line - A local channel for voice, data, or video communications which connects the Customer location to a location of the Company or its underlying carrier.

Account - The Customer who has agreed, orally or in writing, to honor the terms of service established by the Company. An Account may have more than one service billed to the same Customer address. An Account may include multiple locations for the same Customer.

Business Customer - For the purpose of this tariff, a Business Customer is a Customer of the Company whose primary use of the Company's service is for business purposes. A Business Customer is also a Customer who accesses the Company's service using an access line that has been assigned a business class of service by the local service provider.

Commission - The Florida Public Service Commission.

Company - Southern States Telephone, Inc., unless stated otherwise.

Company's Point of Presence - Location of the serving central office associated with access to the Company's or its underlying carrier's network.

Customer - Any person, firm, partnership, corporation or other entity which subscribes to or uses service under the terms and conditions of this tariff. The Customer is responsible for the payment of charges for service offered by the Company which are subscribed to or used by the Customer. The Customer is also responsible for payment of charges for a third person's use of service to which the Customer subscribes.

Equal Access - The ability of the Company to serve Customers on a presubscribed basis rather than through the use of dial access codes.

Initial And Additional Period - The Initial Period denotes the interval of time allowed at the rate specified for a connection between given service points. The Additional Period denotes the interval of time used for measuring and charging for time in excess of the Initial Period.

Issued:

Effective:

Issued By: Patrick Freeman
124 Olympus Drive
Ocoee, Florida 34761
(407) 925-2850

SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS, (CONT'D.)

LATA - Local access and transport area. A geographic area established by the US District Court for the District of Columbia in Civil Action No. 82-0192.

LEC - Local Exchange Company

Operator Station Call - A service whereby the Customer places a non-Person to Person call with the assistance of an operator (live or automated.)

Person to Person Call - A service whereby the person originating the call specifies a particular person to be reached, or a particular station, room number, department, or office to be reached through a PBX attendant.

Premises - The physical space designated by the Customer for the termination of the Company's service.

Residential Customer - For the purpose of this tariff, a Residential Customer is a Customer of the Company whose primary use of the Company's service is for personal use in a house, apartment or other residential dwelling unit. A Residential Customer is also a Customer who accesses the Company's service using an access line that has not been assigned a business class of service by the local service provider.

Switched Access - A method for reaching the Company through the local service provider's switched network whereby the Customer uses standard business or residential local lines.

Terminal Equipment - Telecommunications devices, apparatus and associated wiring on the Premises of the Customer.

Third Party Billing - A billing arrangement by which the charges for a call may be billed to a telephone number that is different from the calling number and the called number.

Travel Card - A proprietary calling card offered by Southern States Telephone, Inc. which is accessed by dialing a Company-provided access number.

Issued:

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SECTION 2 - RULES AND REGULATIONS

2.1 Undertaking of Southern States

2.1.1 The Company offers intrastate telecommunications service in conjunction with interstate service.

2.1.2 Southern States installs, operates, and maintains the communications services provided hereunder in accordance with the terms and conditions set forth under this tariff. Southern States may act as the Customer's agent for ordering access connection facilities provided by other carriers or entities, when authorized by the Customer. The Company's services are provided on a monthly basis, unless ordered on a longer term basis, and are available twenty-four hours per day.

2.1.3 No charges apply to incomplete calls.

2.2 Limitations

2.2.1 Service is offered subject to the availability of the necessary facilities and equipment, or both facilities and equipment, and subject to the provisions of this tariff.

2.2.2 The Company reserves the right to discontinue or limit service when necessitated by conditions beyond its control, or when the Customer is using service in violation of provisions of this tariff, or in violation of the law.

2.2.3 The Company does not undertake to transmit messages, but offers the use of its facilities when available, and will not be liable for errors in transmission or for failure to establish connections.

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SECTION 2 - RULES AND REGULATIONS, (CONT'D)

2.2 Limitations, (Cont'd)

- 2.2.4 All facilities provided under this tariff are directly controlled by the Company and the Customer may not transfer or assign the use of service or facilities without the express written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.
- 2.2.5 Prior written permission from the Company is required before any assignment or transfer. All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions of service.

2.3 Use

Services provided under this tariff may be used for any lawful purpose for which the service is technically suited.

2.4 Liabilities of the Company

- 2.4.1 The Company liability for damages arising out of mistakes, interruptions, omissions, delays, errors, or defects in transmission which occur in the course of furnishing service or facilities, in no event shall exceed an amount equivalent to the proportionate charge to the Customer for the period during which the faults in transmission occur.
- 2.4.2 The Company shall not be liable for claim or loss, expense or damage (including indirect, special or consequential damage), for any interruption, delay, error, omission, or defect in any service, facility or transmission provided under this tariff, if caused by any person or entity other than the Company, by any malfunction of any service or facility provided by any other carrier, by an act of God, fire, war, civil disturbance, or act of government, or by any other cause beyond the Company's direct control.

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SECTION 2 - RULES AND REGULATIONS, (CONT'D)

2.4 Liabilities of Company, (Cont'd)

2.4.3 The Company shall not be liable for, and shall be fully indemnified and held harmless by Customer against any claim or loss, expense, or damage (including indirect, special or consequential damage) for defamation, libel, slander, invasion, infringement of copy-right or patent, unauthorized use of any trademark, tradename, or service mark, unfair competition, interference with or misappropriation or violation of any contract, proprietary or creative right, or any other injury to any person, property or entity arising out of the material, data, information, or other content revealed to, transmitted, or used by the Company under this tariff; or for any act or omission of the Customer; or for any personal injury or death of any person caused directly or indirectly by the installation, maintenance, location, condition, operation, failure, presence, use or removal of equipment or wiring provided by the Company, if not directly caused by negligence of the Company.

2.4.4 The Company shall not be liable for any defacement of or damages to the premises of a Customer resulting from the furnishing of service which is not the direct result of the Company's negligence.

2.5 Deposits

The Company does not require a deposit from the Customer.

2.6 Advance Payments

For Customers whom the Company determines an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and a new advance payment may be collected for the next month.

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SECTION 2 - RULES AND REGULATIONS, (CONT'D)**2.7 Taxes and Fees**

- 2.7.1** For Debit Card calls, state and local taxes are included in the stated rates in this tariff. For all other calls, state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items on the Customer's bill and are not included in the quoted rates and charges set forth in this tariff.
- 2.7.2** To the extent that a municipality, other political subdivision or local agency of government, or Commission imposes upon and collects from the Company a gross receipts tax, occupation tax, license tax, permit fee, franchise fee, or regulatory fee, such taxes and fees shall, insofar as practicable and allowed by law, be billed pro rata to Customers receiving service from the Company within the territorial limits of such municipality, other political subdivision or local agency of government.
- 2.7.3** The Company may adjust its rates and charges or impose additional rates and charges on its Customers in order to recover amounts it is required by governmental or quasi-governmental authorities to collect from or pay to others in support of statutory or regulatory programs. Such adjustments shall be listed in this tariff.

A. Public Pay Telephone Surcharge

In order to recover the Company's expenses to comply with the FCC's pay telephone compensation plan effective on October 7, 1997 (FCC 97-371), an undiscountable per call charge is applicable to all interstate, intrastate and international calls that originate from any domestic pay telephone used to access the Company's services. The Public Pay Telephone Surcharge, which is in addition to standard tariffed usage charges and any applicable service charges and surcharges associated with the Company's service, applies for the use of the instrument used to access the Company service and is unrelated to the Company's service accessed from the pay telephone.

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SECTION 2 - RULES AND REGULATIONS, (CONT'D)

2.8 Terminal Equipment

The Company's facilities and service may be used with or terminated in Customer-provided terminal equipment or Customer-provided communications systems, such as a PBX or key system. Such terminal equipment shall be furnished and maintained at the expense of the Customer.

2.9 Installation

Service is installed upon mutual agreement between the Customer and the Company.

2.10 Payment for Service

The Customer is responsible for payment of all charges for services and equipment furnished to the Customer or to an Authorized User of the Customer by the Company. All charges due by the Customer are payable to the Company or to the Company's authorized billing agent. Terms of payment shall be according to the rules and regulations of the billing agent and subject to the rules of regulatory agencies, such as the Florida Public Service Commission. Any objections to billed charges must be reported to the Company or its billing agent. Adjustments to Customer's bills shall be made to the extent that circumstances exist which reasonably indicate that such changes are appropriate.

2.11 Interconnection

Service furnished by the Company may be connected with the services or facilities of other carriers. Such service or facilities, if used, are provided under the terms, rates, and conditions of the other carrier. The Customer is responsible for all charges billed by other carriers for use in connection with the Company. Any special interface equipment or facilities necessary to achieve compatibility between carriers is the responsibility of the Customer.

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Effective:

SECTION 2 - RULES AND REGULATIONS, (CONT'D)

2.12 Cancellation and Restoration of Service

Service continues to be provided until canceled by the Customer or until canceled by the Company as set forth below. The Company may render bills subsequent to the termination of service for charges incurred before termination. The Customer shall pay such bills in full in accordance with the payment terms of this tariff.

2.12.1 Cancellation by the Customer

The Customer may have service discontinued upon written or verbal notice to the Company. The Customer shall pay the Company for service furnished until the cancellation date specified by the Customer or until the date that the written cancellation notice is received, whichever is later.

2.12.2 Refusal, Suspension or Cancellation by the Company

- A. The Company may disconnect service to any Customer after five (5) days written notice for any reason stated below:
1. For failure of the Customer to pay a bill for service when due;
 2. For failure of the Customer to meet the Company's deposit and credit requirements;
 3. For failure of the Customer to make proper application for service;
 4. For the Customer's violation of any of the utility's rules on file with the Commission;
 5. For failure of the Customer to provide the utility reasonable access to its equipment and property;
 6. For failure of the Customer to furnish such service, equipment and/or rights-of-way necessary to service said Customer as shall have been specified by the Company as a condition of obtaining service; or
 7. When necessary for the utility to comply with any order or request or any governmental authority having jurisdiction.

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Effective:

SECTION 2 - RULES AND REGULATIONS, (CONT'D)

2.12 Cancellation and Restoration of Service, (Cont'd)

2.12.2 Refusal, Suspension or Cancellation by the Company, (Cont'd)

B. Disconnection of Service without Notice

Without notice, the Company may disconnect service to any Customer for any reason stated below:

1. In the event of tampering with the Company's equipment
2. In the event of a condition determined to be hazardous to the Customer, to other Customers of the Company, to the Company's equipment, the public, or to employees of the Company; or;
3. In the event of a Customer's use of equipment in such a manner as to adversely affect the Company's equipment or the Company's service to others.

2.12.3 Restoration of Service

If service has been discontinued for a valid cause by the Company as otherwise provided herein and the Customer wishes it continued, service shall, at the Company's discretion, be restored when all past due amounts are paid or the event giving rise to the discontinuance (if other than nonpayment) is corrected.

2.13 Inspection, Testing, and Adjustment

Upon reasonable notice, the facilities provided by the Company shall be made available to the Company for tests and adjustments as may be deemed necessary by the Company for maintenance. No interruption allowance will be granted for the time during which such tests and adjustments are made.

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Effective:

SECTION 2 - RULES AND REGULATIONS, (CONT'D)

2.14 Cost of Collection and Repair

The Customer is responsible for any and all costs incurred in the collection of monies due the Company including legal and accounting expenses. Customer is responsible for recovery costs of Company-provided equipment and any expenses required for repair or replacement of damaged equipment.

2.15 Late Fee

A late fee of 1.5% monthly will be charged on any past due balances beginning 20 days from the mailing date of the bill.

2.16 Return Check Charges

A fee of \$25.00, or five percent of the amount of the check, whichever is greater, will be charged for each check returned for insufficient funds.

2.17 Reconnection Charge

A reconnection fee of \$25.00 per occurrence is charged when service is re-established for Customers who have been disconnected for nonpayment.

2.18 Reservation of Toll Free "800/877/888" Numbers

The Company will make every effort to reserve Toll Free "800/877/888" vanity numbers for Customers, but makes no guarantee or warranty that the requested number(s) will be available.

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Effective:

SECTION 3 - DESCRIPTION OF SERVICE

3.1 General

The Company provides intrastate, interexchange switched telecommunications services between locations in Florida.

Customers can expect a call completion rate of not less than 90% during peak use periods for Feature Group D 1+ dialing. The call completion rate is calculated as the number of calls completed (including calls completed to a busy line or to a line which remains unanswered by the called party) divided by the number of calls attempted.

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Effective:

SECTION 3 - DESCRIPTION OF SERVICE, (CONT'D)**3.2 Calculation of Distance**

Usage charges for all mileage sensitive products are based on the airline distance between the Rate Centers associated with the originating and terminating points of the call.

The distance between the originating and terminating points is calculated by using the "V" and "H" coordinates of the Rate Centers as defined by BellCore (Bell Communications Research), in the following manner:

- Step 1 -** Obtain the "V" and "H" coordinates for the Rate Center of the originating and the destination points.
- Step 2 -** Obtain the difference between the "V" coordinates of each of the Rate Centers. Obtain the difference between the "H" coordinates.
- Step 3 -** Square the differences obtained in Step 2.
- Step 4 -** Add the squares of the "V" difference and "H" difference obtained in Step 3.
- Step 5 -** Divide the sum of the square obtained in Step 4 by ten (10). Round to the next higher whole number if any fraction results from the division.
- Step 6 -** Obtain the square root of the whole number obtained in Step 5. Round to the next higher whole number if any fraction is obtained. This is the distance between the originating and terminating points of the call.

Formula:

$$\sqrt{\frac{(V_1 - V_2)^2 + (H_1 - H_2)^2}{10}}$$

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SECTION 3 - DESCRIPTION OF SERVICE, (CONT'D)

3.3 Call Timing

- 3.3.1 Long distance usage charges are based on the actual usage of the Company's network. Chargeable time begins when the calling and the called station are connected. Call timing is determined using industry standard methods of answer supervision, including hardware and software answer detection.
- 3.3.2 Chargeable time ends when the calling service point terminates, thereby releasing the network connection.
- 3.3.3 Unless otherwise specified in this tariff, usage is measured in one (1) minute increments for billing purposes. Partial usage will be rounded up to the next highest whole minute. All calls are rounded to the next highest billing increment. Any partial cents per call will be rounded up to the next highest cent.
- 3.3.4 Unless flat rated, usage charges are determined by the time of day rate periods and minutes of use within each rate period. The rate period is determined by the time and day of call originating at the Customer's Location.
- 3.3.5 No charges apply to unanswered calls.

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Effective:

SECTION 3 - DESCRIPTION OF SERVICE, (CONT'D)

3.4 Time-Of-Day Rate Periods

Unless otherwise specified in the product description in this tariff, the following time-of-day rate periods are applicable to all calls.

DAY RATE PERIOD	8:00 AM to 5:00* PM
EVENING RATE PERIOD	5:00 PM to 11:00* PM
NIGHT RATE PERIOD	11:00 PM to 8:00* AM

* to, but not including

Calls are billed based on the rate in effect for the actual time-of-day rate period(s) during which the call occurs. Calls that cross rate period boundaries are billed the rate in effect in that boundary for each portion of the call.

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SECTION 3 - DESCRIPTION OF SERVICE, (CONT'D)

3.5 Southern States Message Toll Service

Southern States Message Toll Service is available to Customers who originate direct dialed calls over switched or dedicated access lines. Calls are billed in one minute increments after an initial minimum call duration of one minute. When volume discounts are available, the volume is determined by the Customer's total monthly Southern States billing to the same account.

3.5.1 Switched Toll Service

Calls originate over standard switched access lines. Calls are billed in one minute increments after an initial minimum call duration of one minute.

3.5.2 Dedicated Toll Service

Calls originate over standard dedicated access lines. Calls are billed in one minute increments after an initial minimum call duration of one minute.

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SECTION 3 - DESCRIPTION OF SERVICE, (CONT'D)

3.6 Toll-Free Service (e.g., 800/877/888)

3.6.1 General

Toll-Free Service is an offering that allows the calling party to charge each call to the called party without operator assistance. Calls terminate to the customer over local exchange company provided switched access circuits. By the use of specially assigned prefixes, such as 800, 877, 888, or other prefixes assigned by BellCore, the charge for each call is automatically billed to the Customer. A monthly recurring charge applies per toll free number.

3.7 Travel Service

Travel Service allows customers to use Southern States' service while away from their home or office. Customers must dial an access code, identification number and the destination telephone number. This service is available only to those Customers subscribing to the Company's direct dial product. For billing purposes, call timing is rounded up to the nearest full minute increment.

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Effective:

SECTION 4 - RATES

4.1 General

Each Customer is charged individually for each call placed through the Company. Customers are billed based on their use of the Company's long distance service.

4.2 Southern States Message Toll Service

4.2.1 Switched Toll Service

Calls originate over standard switched access lines. Calls are billed in one minute increments after an initial minimum call duration of one minute.

Intrastate rate, per minute: \$.1500

4.2.1 Dedicated Toll Service

Calls originate over standard dedicated access lines. Calls are billed in one minute increments after an initial minimum call duration of one minute.

Intrastate rate, per minute: \$.1500

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Effective:

SECTION 4 - RATES, (CONT'D)

4.3 Toll-Free Service (e.g., 800/877/888)

4.3.1 Switched Access Toll Free Service

Switched Access Toll-Free Service calls are terminated over a standard switched line. Calls are billed in one minute increments after an initial minimum call duration of one minute.

Intrastate rates, per minute: \$1.500

4.3.3 Monthly Recurring Charge

Per Toll-Free Number \$10.00

4.4 Southern States Travel Card Service

4.4.1. Rates

Intrastate rates, per minute: \$3.000

Per call charge: \$.75

Issued:

**Issued By: Patrick Freeman
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Effective:

ATTACHMENT III

FINANCIAL STATEMENTS

ATTACHMENT III

FINANCIAL STATEMENTS

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.

Attached hereto are the 1998 through 2001 forecasted balance sheets of Southern States Telephone, Inc. These attachments demonstrate Southern States 's financial qualifications to provide the requested services. Southern States Telephone, Inc. possesses the financial resources necessary to provide interexchange services in Florida.

Highlights of the attached pro forma financial documents as of year end 1998:

- Cash and cash equivalents of \$350,046
- Property, plant and equipment balance of \$9,500 which consists of the Company's investment in infrastructure to commence operations.
- Access to additional sources of cash - both cash infusions by owners and debt instruments are available. The balance sheet reflects \$50,000 in shareholder loans and \$150,000 in shareholder contributions to capital.
- Postive equity balance of \$20,523.

As noted in the analysis documented above, the Company is preparing properly for its venture into the telecommunications business. The Company has sufficient financial capability to provide the requested telecommunication services, sufficient financial capability to meet all lease and ownership obligations, and sufficient financial capability to maintain a large Customer base

2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.

See Response to No. 1 above.

1. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.


See Response to No. 1 above.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Southern States Telephone, Inc.
 Comparative Balance Sheet Forecasts
 At December 31, 1998, 1999, 2000, & 2001

Unaudited

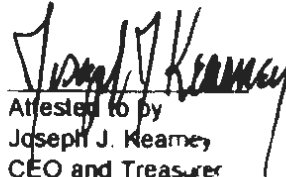
	\$	\$	\$	\$
	At 12/31/98	At 12/31/99	At 12/31/00	At 12/31/01
Current Assets				
Cash	77,530	87,254	118,344	150,750
Investments	0	300,000	2,849,750	5,349,750
Accounts Receivable, Net of Bad Debt Reserves	272,516	1,726,261	3,014,869	4,157,057
Total Current Assets	350,046	2,713,535	6,982,963	9,657,566
Property & Equipment Cost	10,000	30,000	50,000	70,000
Less: Accumulated Depreciation	(500)	(4,333)	(12,166)	(24,999)
Net Property & Equipment	9,500	25,667	37,834	45,001
Total Assets	359,546	2,739,202	6,020,797	9,712,567
Current Liabilities				
Carrier Accounts Payable	222,603	1,469,801	2,575,299	3,555,195
Accrued Billing Costs	1,590	10,499	18,395	25,394
Accrued Payroll	1,230	7,750	8,400	9,000
Accrued Conversion Fees	28,800	28,800	28,800	28,800
Commissions Payable	0	31,844	268,537	478,515
Other Accrued Expenses	3,000	12,000	18,000	24,000
Income Taxes Payable	0	151,352	338,744	449,579
Sales & Excise Taxes Payable	31,800	209,971	367,900	537,886
Total Current Liabilities	289,023	1,921,817	3,624,075	5,478,369
Other Liabilities				
Shareholders Loan Payable	50,000	0	0	0
Total Other Liabilities	50,000	0	0	0
Stockholders' Equity				
Common Stock (Stated Capital)	750	750	750	750
Contributed Capital	29,750	149,750	149,750	149,750
Retained Earnings	(9,977)	666,885	2,246,222	4,433,698
Total Stockholders' Equity	20,523	817,385	2,396,722	4,634,198
Total Liabilities & Stockholders' Equity	359,546	2,739,202	6,020,797	9,712,567


 Attested to by:
 Joseph J. Kearney
 CEO and Treasurer

Southern States Telephone, Inc
Comparative Income Statement Forecasts
For the Years Ending December 31, 1998, 1999, 2000, 2001

Unaudited


	\$	\$	\$	\$
	12/31/98	12/31/99	12/31/00	12/31/01
Gross Revenue	358,004	8,248,446	18,218,350	27,055,522
Cost of Revenue				
Carrier Costs	250,603	5,773,912	12,752,845	18,938,868
Gross Profit	107,401	2,474,534	5,465,505	8,116,656
%	30%	30%	30%	30%
Operating Expenses				
Staff Payroll & Benefits Expenses	12,292	94,400	116,525	153,400
Officer Payroll & Benefits Expenses	0	300,000	300,000	300,000
Marketing Fees	30,000	120,000	0	0
Commissions	0	31,844	1,032,875	2,358,451
Account Conversion Fees	36,000	172,800	172,800	172,800
Billing Costs	1,790	41,242	91,092	135,278
Postage	591	13,810	30,060	44,842
Telephone	2,500	6,000	7,500	9,000
Office Occupancy Expenses	1,500	30,000	32,500	35,000
Office Supplies	1,500	4,500	5,500	8,500
Accounting Services	4,000	15,000	25,000	30,000
Legal & Consulting	6,000	15,000	25,000	30,000
Computer System Maintenance	1,500	6,000	7,200	8,400
Filing Fees	2,500	2,000	2,000	2,000
Travel & Entertainment	10,000	15,000	30,000	35,000
Depreciation	500	3,833	7,833	12,833
Bad Debt	3,580	82,485	182,184	270,558
Other	2,000	7,500	10,000	15,000
Total Operating Expenses	116,253	961,014	2,078,069	3,620,862
Net Income (Loss) from Operations	(8,852)	1,513,520	3,387,436	4,495,794
Interest Expense	1,125	0	0	0
Interest Income	0	18,750	46,875	40,000
Income Taxes	0	605,408	1,354,974	1,798,318
Net Income (Loss)	(9,977)	926,862	2,079,337	2,737,476
Retained Earnings-Beginning of Year	0	(9,977)	666,885	2,246,222
Shareholder Draws	0	(250,000)	(500,000)	(500,000)
Retained Earnings-End of Year	(9,977)	666,885	2,246,222	4,483,698


 Attested to by
 Joseph J. Kearney
 CEO and Treasurer

**Southern States Telephone, Inc.
Statement of Financial Capability**

The shareholders are committed to the successful capitalization and subsequent operation of the Company in Florida. Sources of capital are as follows:

- Cash generated from operations.
- Loans from Shareholders. Balance Sheet Forecast reflects \$50,000 loan.
- Shareholder contributions to capital. Balance Sheet Forecast reflects \$150,000 contribution
- Working Capital credit line secured by accounts receivable.


Attested to by:
Joseph J. Kearney
CEO and Treasurer

Post-It Fax Note	7871	Date	7/21/98
To	Robin Norton	From	Joe Kearney
Co./Dept.	TMI	Co.	SSTI
Phone #		Phone #	
Fax #		Fax #	

July 21, 1998

To: Robin Norton
Technologies Management, Inc.

From: Joe Kearney, CEO
Southern States Telephone, Inc.

Robin in response to the Florida PSC's request for clarification and support of our "Balance Sheet Forecasts" on our original application for Alternative Local Exchange Carrier certification please provide the following documents and explanations.

- 1) The original application's "Comparative Balance Sheet Forecasts" shows a "Shareholders Loan Payable" in the amount of \$50,000. That loan is mine. An Agreement for a Secured Personal Credit Line between Mellon Bank and me in the amount of \$50,000 has been established for the initial funding of Southern States Telephone, Inc. (Attached) The balance of \$40,000 will be made available to SSTI as needed.
- 2) Although not reflected as an asset on the Balance Sheet of the original application, the Billing/Collection and Customer Service software (value \$100,000) will be provided through an Agreement with Telecom Software Solutions, Inc. (Attached)
- 3) The Balance Sheet item "Contributed Capital" in the amount of \$149,750 will be secured by an Agreement between SSTI and KC Marketing, Inc. (an active Florida corporation) The agreement calls for KC Marketing to contribute sales in return for an equity position in SSTI

ATTACHMENT IV

MANAGERIAL AND TECHNICAL CAPABILITIES

**Patrick Freeman
President**

Patrick Freeman has worked in billing software design for three years. While at Telecom Software Solutions, he created and developed shrink-wrap real-time billing software for small IXC's. While at Information & Telephone Services, Inc. he was the Vice President and Information Services Director where he created and developed proprietary real-time billing and customer care systems. Mr. Freeman has also had extensive experience managing the day-to-day operations in information systems, billing, provisioning, collections, and customer service departments at Information & Telephone Services, Inc. and WATS/800, Inc.

**Joseph J. Kearney
CEO and Treasurer**

Joe Kearney has had over twenty years of industry experience. In 1991, he formed the Tariff Advisory Group, Inc., consultants to the long distance and resale industry. He oversaw the company's growth to approximately \$15 million in sales, with a peak of 20 employees and 50 sales agents. He has also worked as a Senior Account Manager-Network end as an industry consultant for AT&T and Bell of Pennsylvania, handling large major and national accounts, including PBX systems and voice and private line network services to the resort and lodging industry. He has also worked as a Regional Sales Manager for Advanced PBX systems sales for Commonwealth Communications and as a Central Office switchman for New York Telephone.



August 12, 1998
Via Overnight Delivery

210 N. Park Ave.
Winter Park, FL
32789

P.O. Drawer 200
Winter Park, FL
32790-0200

Tel 407-740-8575
Fax 407-740-0613
tmi@tmiinc.com

Mr. William D'Haeseleer, Director
Division of Communications
Florida Public Service Commission
2540 Shumard Oak Boulevard
Gerald L. Gunter Building, Room 270
Tallahassee, FL 32399-0850

DEPOSIT DATE
D 8 2 8 AUG 1 4 1998

RE: Southern States Telephone, Inc.
 Interexchange Carrier Application

981028-TI

Dear Mr. D'Haeseleer:

Enclosed for filing are the original and eight (8) copies of the above referenced application of Southern States Telephone, Inc. Southern States is seeking authority to provide interexchange carrier services in Florida. Its application for ALEC authority is already on file with the Commission (DN 980826-TX), and is scheduled for the September 22, 1998 agenda.

Enclosed is a check in the amount of \$250.00 to cover the filing fee.

Please acknowledge receipt of this filing by date-stamping the extra copy of this cover letter and returning it to my attention in the self-addressed, stamped envelope which has been provided for that purpose.

Questions pertaining to this application or tariff should be directed to my attention at (407) 740-8575.

Thank you for your assistance.

DOCUMENT NUMBER DATE
8680 AUG 14 98

NEXT • COM, INC.
135 FOREST ROAD
MOUNTAIN TOP, PA 18707
PH. 717-474-7170

MELLON BANK, N.A.
NORTHEASTERN REGION
WILKES-BARRE, PA 18711
60-67-313

8-11-98

PAY TO THE ORDER OF

Florida Public Service Commission

two hundred fifty and 00/100

\$ 250 00/100

DOLLARS

MEMO

for Southern States Telephone

Thomas J. Kearney

1054

Security Features