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September 29, 1998

Ms. Blanca S. Bayo
Director, Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Re: Docket No. 980459-TP

Dear Ms. Bayo':

Enclosed please find Sprint's detailed proprietary work papers for the 1998 LEC Switched Access Reductions outlined in the above-captioned docket. Please note that the work papers provide the projected and actual reductions for July 1, 1998 and October 1, 1998.

The documentation Sprint is providing contains proprietary confidential business information and for that reason, Sprint is also filing a Notice of Intent to Request Specified Confidential Classification with this documentation and fifteen redacted copies for your files.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me.

Thank you for your assistance with this matter.

Very truly yours,

Monica M. Barone

cc: Susan Ollila, Division of Communications
Edna Dorell, Program Manager

- ACK _____
- AFA _____
- APP _____
- CAF _____
- CMU _____
- CTR _____
- EAG _____
- LEG _____
- LIN _____
- OPC _____
- RCH _____
- SEC 1
- WAS _____
- OTH _____

See

DOCUMENT NUMBER-DATE

10826 OCT-1 98

FPSC-RECORDS/REPORTING

**Sprint
Proprietary Information - Highly Restricted**

**IXC Summary
Flori² Access Flow Through Reductions**

	MONTHLY REVENUE				Revenue Through September 30, 1999			
	Pre July 1, 1998 Avg. Rate/MOU	Est. Post Jul. 1, 1998 Avg. Rate/MOU	Actual Customer MOU	Current Revenue Pre 7/1/98	Current Revenue After 7/1/98	Flow Through Reductions & Migration	Flow Through Amount	Per Cent Reduction
Residential Products:								
MTS (Sprint Service)	N/A	N/A	N/A					
Sprint Service Any Time (1X2)								
Total Residential								
Business Products:								
Business MTS	N/A	N/A	N/A					
Business Service	N/A	N/A	N/A					
The Most for Business	N/A	N/A	N/A					
Hospitality Connection	N/A	N/A	N/A					
VPN/VPN Premier	N/A	N/A	N/A					
Retail Solutions Annual (2)								
Sprint Clarity	N/A	N/A	N/A					
Total Business								
Wholesale Products:								
Retail Solutions	N/A	N/A	N/A					
Total Company								

Notes:

- (1) Migration of Sprint Service to Sprint Service Anytime. Change in actual rate per minute effective October 1, 1998 attributed to actual revenue and minutes in addition to recent Sprint Service AnyTime changes - up to 30 five minutes per month and up to 30 short calls (30 seconds or less) free per month.
- (2) Actuals for Retail Solutions based on July 1998 data - one (1) month of migration. Lower conversion as of July 31, 1998 attributed to lower sales volumes during summer months and average Business Product selling cycle of five to three months.
- (3) Monthly revenue before migration re-calculated using actual MOU

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IXC FLOW-THROUGH WORKSHEET
Florida

Name of IXC: Sprint

Calculation of \$ Savings & Percent Reduction:

LEC	Jan - April Access MOU Annualized	July 1, 1998 Rate Change	July 1, 1998 Switched Access Savings	Annualized MOU*	October 1, 1998 Rate Change	Actual 10/1/98 Switched Access Savings	Combined 1998 Reductions
1. GTE	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]
2. GTE	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]
Total GTE	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]
3. Sprint-LTD	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]
4. Total Sw. Access Savings	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]
5. Statewide intrastate long distance study period billable revenue	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]
6. Required % reduction in IXC's FL intrastate long distance rates:			\$ [REDACTED]			\$ [REDACTED]	\$ [REDACTED]

* MOU Provided by GTE and Sprint LTD

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IXC FLOW-THROUGH WORKSHEET

Florida

Name of IXC: **Sprint**
 Study Period: **Jan 1998 through April 1998 Annualized**

Calculation of \$ Savings & Percent Reduction:

LEC	Jan - April Access MOU Annualized	Rate Change	July 1, 1998 Annual Switched Access Savings	Estimated 10/1/98 Switched Access Savings	Combined 1998 Reductions
1. GTE	[REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	[REDACTED]
2. GTE Total GTE	[REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	[REDACTED]
3. Sprint-LTD	[REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	[REDACTED]
4. Total Sw. Access Savings	[REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	[REDACTED]
5. Statewide intrastate long distance study period billable revenue	[REDACTED]	\$ [REDACTED]	\$ [REDACTED]	\$ [REDACTED]	[REDACTED]
6. Required % reduction in IXC's FL intrastate long distance rates:			\$ [REDACTED]	\$ [REDACTED]	[REDACTED]

SPRINT
 Proprietary Information
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Sprint
IXC Summary
Proprietary Information
Highly Restricted

SPRINT
Proprietary Information
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Florida - Access Flow Through Reductions

LEC Annual Access Reductions:

Sprint - Local	July 1, 1998	October 1, 1998
GTE	<u>Estimated</u>	<u>Estimated</u>
Total Flow Thru Amount	<u>Reduction</u>	<u>Reduction</u>
		<u>Total</u>

Sprint's Total Annual Flow Thru:

Residential Annual Flow Thru:	<u>REVENUE</u>
Business Annual Flow Thru:	<u>\$</u>
Wholesale Annual Flow Thru:	<u>\$</u>
	<u>\$</u>
	<u>\$</u>

Monthly MC/U	MONTHLY REVENUE		Revenue Reductions Thru September 1998		PERCENT REDUCTION
	Current	Proposed	Current	Proposed	
	Flow Thru	Flow Thru	Flow Thru	Flow Thru	
Residential Products:					
MTS	\$	\$	\$	\$	
Sprint Sense AnyTime ⁽¹⁾	\$	\$	\$	\$	
Total Residential	\$	\$	\$	\$	
Business Products:					
Business MTS	\$	\$	\$	\$	
Business Sense	\$	\$	\$	\$	
The Most for Business	\$	\$	\$	\$	
Hospitality Connection	\$	\$	\$	\$	
VPN/VPN Premiere	\$	\$	\$	\$	
Real Solutions Annual ⁽²⁾	\$	\$	\$	\$	
Sprint Clarity ⁽³⁾	\$	\$	\$	\$	
Total Business	\$	\$	\$	\$	
Wholesale Products					
Resale Solutions	\$	\$	\$	\$	
Total Company	\$	\$	\$	\$	

Notes:
⁽¹⁾ Service Migration - Sprint Sense to Sprint Sense AnyTime
⁽²⁾ Service Migration - Real Solutions Option A and Sprint Clarity to Real Solutions Annual
⁽³⁾ 20% Promotional Rate Discount

**IXC Summary
Florida**

IXC: Sprint

Effective Date of Flow through: July 1, 1998 and October 1, 1998

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- 1. IntraLATA Toll Rate % Reduction
 - a. Total IntraLATA Dollar Reduction ⁽¹⁾ \$ [REDACTED]
 - b. Total IntraLATA Revenue ⁽²⁾ \$ [REDACTED]
 - c. Percent Reduction [REDACTED]

Current and Proposed rates for the following services are the same for IntraLATA and InterLATA:

	Current Monthly Revenue	Proposed Monthly Revenue	Mont' Reduction	Percent Reduction
The Most for Business	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
Hospitality Connection	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
VPN/VPN Premiere	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
Real Solutions Annual ⁽²⁾	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
Resale Solutions	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]
Total	[REDACTED]	[REDACTED]	[REDACTED]	[REDACTED]

(1) May 1998 intrastate IntraLATA billable revenue / Total intrastate billable revenue * Total monthly reduction for services with IntraLATA rate reductions * 12.

(2) May 1998 intrastate IntraLATA billable revenue annualized.