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Legal Department

J. PHILLIP CARVER General Attorney

00T-5 PH 4:54

BellSouth Telecommunications, Inc. 150 South Monroe Street Room 400 Tallahassee, Florida 32301 (404) 335-0710

MAC THE

October 5, 1998

Mrs. Blanca S. Bayó Director, Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Re: Docket No. 980696-TP

Dear Ms. Bayó:

WAS \_\_\_\_

OTH \_\_\_\_

Enclosed are an original and fifteen copies of BellSouth Telecommunications, Inc.'s Request For Confidential Classification, which we served today. Please file them in the captioned matter.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served to the parties shown on the attached Certificate of Service.

|       | RECEIVED & FILED                                    | Sincerely,                                  |
|-------|---|---|
| ACK   | •   | J. Phillip Cawer<br>J. Phillip Carver (Por) |
| Ar:   | PSC-BUREAU OF RECORDS                               | J. Mary Caro                                |
| A:    | _   | J. Phillip Carver                           |
| Cal - |   |   |
| CMU   | - Enclosures  |   |
| CTR   | cc: All parties of record                           |   |
| EAG - | A. M. Lombardo                                      | 747   |
| LEG   | R. G. Beatty  |   |
| LIN   | <ul> <li>William J. Ellenberg II (w/o er</li> </ul> | nclosures)                                  |
| OPC   | -   |   |
| RCH   |   |   |

2-16 DN 16654-58
DOCUMENT IN WHER-BALE
10952-007-518
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# BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

| In re: Determination of the Cost<br>of Basic Local Telecommunications<br>Service, pursuant to Section 364.025, | )<br>) Docket No.: 980696-TP  |  |
|--|-------------------------------|--|
| Florida Statutes   | )<br>) Dated: October 5, 1998 |  |

# BELLSOUTH TELECOMMUNICATIONS, INC.'S REQUEST FOR CONFIDENTIAL CLASSIFICATION

BellSouth Telecommunications, Inc. ("BellSouth"), hereby files, pursuant to Rule 25-22.003, Florida Administrative Code, its Request For Confidential Classification, and states the following:

- On September 14, 1998, BellSouth filed its Response and Objections to Staff's Second Request for Production of Documents. At the same time, BellSouth filed a Notice of Intent to Request Confidential Classification of certain information contained therein. BellSouth is now filing a Request for Confidential Classification of the subject information.
- BellSouth has appended to this Request for Confidential
   Classification as Attachment A a listing of the location of the information
   designated by BellSouth as proprietary.
- Appended hereto as Attachment B are two copies of the subject exhibit with the proprietary information deleted.
- Appended hereto as Attachment C is a sealed envelope containing one copy of the exhibit, including the material which is proprietary.

- 5. The subject information is related to prices that BellSouth has negotiated with specific vendors. Specifically, the subject information entails the prices, frequently discounted, that BellSouth receives on particular items of equipment. If this information were publicly disclosed, it would impair BellSouth's ability to obtain favorable discounts in the future. Accordingly, this information is entitled to confidential classification pursuant to F.S. § 164.183(3)(d).
- 6. Other information includes BellSouth's pusiness plans, forecasts and other confidential business information of BellSouth. If this information were disclosed publicly, it would damage the competitive interests of BellSouth. Accordingly, this information is entitled to confidential classification pursuant to F.S. § 364.183(3)(e).
- 7. Finally, some of the subject information includes practices and procedures developed by BellSouth. Those practices and procedures are not publicly disclosed, and were developed by BellSouth only by expending a great deal of time and money. Accordingly, this information constitutes trade secrets entitled to confidential classification pursuant to F.S. § 364.183(3)(a).
- BellSouth has treated and intends to continue to treat the information for which confidential classification is sought as private, and this information has not been generally disclosed.
- The original of this Notice has been filed with the Division of Records and Reporting, and a copy has been served on the Division requesting the information.

WHEREFORE, based on the foregoing, BellSouth moves the Commission to enter an order declaring the information described above to be confidential, proprietary business information that is not subject to public disclosure.

Respectfully submitted this 5th day of October, 1998.

BELLSOUTH TELECOMMUNICATIONS, INC.

ROBERT G. BEATTY NANCY B. WHITE

c/o Nancy Sims

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WILLIAM J. ELLENBERG I

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136063

## ATTACHMENT A

BellSouth Telecommunications, Inc. FPSC Docket 980696-TP Staff's 2<sup>rd</sup> Document Request Request for Confidential Classification Page 1 10/05/98

# REQUEST FOR CONFIDENTIAL CLASSIFICATION OF DATA FILED IN RESPONSE TO FPSC STAFF'S 2<sup>nd</sup> REQUEST FOR DOCUMENTS ON AUGUST 18, 1998 IN DOCKETS 980695-TP

#### **Explanation of Proprietary Information**

- The subject information is related to prices that BellSouth has negotiated with specific vendors. Specifically, the subject information entails the prices, frequently discounted, that BellSouth receives on particular items of equipment. If this information were publicly disclosed, it would impair BellSouth's ability to obtain favorable discounts in the future. Accordingly, this information is entitled to confidential classification pursuant to F. S. § 364.183(3)(d).
- The subject information includes BellSouth's business plans, forecasts and other
  confidential business information of BellSouth. If this information were disclosed publicly,
  it would damage the competitive interests of BellSouth. Accordingly, this information is
  entitled to confidential classification pursuant to F. S. § 36.1.183(3)(e).
- The subject information includes practices and procedures developed by BeilSouth.
   Those practices and procedures are not publicly disclosed, and were developed by BeilSouth only by expending a great deal of time and money. Accordingly, this information constitutes trade secrets entitled to confidential classification pursuant to F. S. § 364.183(3)(a).

BellSouth Telecommunications, Inc. FPSC Docket 980696-TP Staff's 2<sup>nd</sup> Document Request Request for Confidential Classification Page 2 10/05/98

# **DOCUMENT REQUEST ITEM 2**

| Page | Column(s)     | Line(s)                | Reason |
|------|---------------|------------------------|--------|
| 1    | A,B,D,F,G,H   | All                    | 2      |
| 2    | A,B,F,G,H     | All                    | 2      |
| 3    | A,B,C,D       | 1-3, 5-6, 8-12, 14-18, | 1      |
|      |               | 20-24                  |        |
| 4    | A,B,C,D       | 1, 3-7, 9-13, 15-17    | 1      |
| 5    | D,O,N,L       | All                    | 2      |
| 5    | Note 1        | All                    | 2      |
| 5    | Note 2        | All                    | 2      |
| 6    | J,L,M,N       | All                    | 2      |
| 6    | Note 1        | All                    | 2      |
| 6    | Note 2        | All                    | 2      |
| 7    | J             | All                    | 2      |
| 7    | Note 1        | All                    | 2      |
| 8    | J,L,M,N       | All                    | 2      |
| 8    | Note 1        | All                    | 2      |
| 8    | Note 2        | All                    | 2      |
| 9    | J,L           | All                    | 2 .    |
| 9    | Note 1        | All                    | 2      |
| 10   | A,B,C,D,E,F   | All                    | 2      |
| 11   | A.B.C.D.E.F   | All                    | 2      |
| 12   | A,B,C,D,E,F,G | All                    | 2      |
| 13   | A,B,C,D,E,F,G | All                    | 2      |

BellSouth Telecommunications, Inc. FPSC Docket 980696-TP Staff's 2<sup>nd</sup> Document Request Request for Confidential Classification Page 3 10/05/98

# **DOCUMENT REQUEST ITEM 5**

RL: 98-04-028 BT

| 33-39        | 1.2   |
|--------------|---|
|              | 1.6   |
| 1-28         | 1,2   |
| 31-36        | 2   |
| 1-4          | 2   |
| 6-33         | 2   |
| 35-38        | 1,2   |
| Entire Page  | 1   |
| Entire Page  | 1<br>2<br>2   |
| Entire Page  | 2   |
| Entire Page  | 2   |
| Entire Chart | 1,2   |
| Entire Page  | 1,2   |
| Entire Page  | 1,2   |
|              | 1-28 31-36 1-4 6-33 35-38 Entire Page Entire Page Entire Page Entire Page Entire Page |

BellSouth Telecommunications, Inc. FPSC Docket 980696-TP Staff's 2<sup>nd</sup> Document Request Request for Confidential Classification Page 4 10/05/98

#### RL: 95-11-009 BT

| Page No.                                       | Line Nos /Col. No. | Reason                                      |
|--|--------------------|---|
| 1  | 27-31              | 2,3   |
| 1  | 32-36              | 1   |
| 1  | 37-40              | 1<br>2<br>2<br>1,2<br>2<br>2<br>2<br>2<br>2 |
| 2  | 1-12               | 2   |
| 2  | 13-17              | 1,2   |
| 2  | 18-30              | 2   |
| 3  | 1-26               | 2   |
| 2<br>2<br>2<br>3<br>3<br>4<br>4<br>4<br>5<br>9 | 31-42              | 2   |
| 4  | 1-30               | 2   |
| 4  | 31-34              | 1,2   |
| 5  | 1-14               | 2<br>2,3                                    |
| 9  | 1-40               | 2,3   |
| 9  | 41-43              | 1,2   |
| 10   | Entire Page        | 1,2,3                                       |
| 11   | Entire Page        | 1,2,3                                       |
| 12   | Entire Page        | 2,3   |
| 13   | 4-20               | 2   |
| 14   | 3-45               | 2,3   |
| 15   | 1-10               | 2   |
| 15   | 11-46              | 1,2   |
| 16   | 1-34               | 1,2<br>2<br>2<br>2                          |
| 16   | 35-44              | 2   |
| 17   | Entire Page        | 2   |
| 18   | 1-19               | 2   |
| 18   | 20-42              | 1,2   |
| 19   | Entire Page        | 1.2   |
| 20   | Entire Page        | 1,2   |
| 21   | 1-24               | 2   |
| 21   | 25-44              | 1,2   |
| 22   | Entire Page        | 1,2   |
| 23   | Entire Page        | 1   |
| 24   | Entire Page        | 1<br>3<br>3<br>2<br>3                       |
| 25   | Entire Page        | 3   |
| 26   | Entire Page        | 2   |
| 27   | Entire Page        | 3   |

## CERTIFICATE OF SERVICE DOCKET NO. 980696-TP (HB4785)

I HEREBY CERTIFY that a true and correct copy of the foregoing was served via Federal Express and \*Hand Delivery this 5th day of October, 1998 to the following:

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