



## CALCULATION OF U. S. TREASURY BOND FUTURES' IMPLIED INTEREST RATE

The interest rate implied by the price of a U.S. Treasury Bond futures contract cannot be directly taken from **The Wall Street Journal**. Rather, it must be calculated as follows:

$$(Price\ of\ Contract) \times 10 = \frac{\$40}{(1+i)^1} + \frac{\$40}{(1+i)^2} + \dots + \frac{\$40}{(1+i)^{40}} + \frac{\$1,000}{(1+i)^{40}}$$

where  $i$  = the semi-annual rate of return.

The implied annual rate of return on U.S. Treasury bond futures is calculated as:

$$Annual\ Rate\ of\ Return = (1+i)^2 - 1.$$

The U.S. Treasury Bond futures contract prices shown below are averaged, by contract maturity, using the Friday settlement prices for September of 1998.

### U.S. TREASURY BOND FUTURES CONTRACT DATA

<u>Contract Maturity</u>	<u>09/04/98</u>	<u>09/11/98</u>	<u>09/18/98</u>	<u>09/25/98</u>	<u>Average Price</u>	<u>Implied Yield</u>
12/98	127.3438	128.4063	129.1563	129.8125	128.6797	5.68%
03/99	127.0625	128.0625	128.8438	129.4375	128.3516	5.70%
09/99	126.7500	127.1563	127.9375	128.4063	127.4375	5.77%
<b>AVERAGE IMPLIED YIELD</b>						<b>5.72%</b>

### Aaa vs. Treasury Bond Yields

<u>Date</u>	<u>Moody's Aaa Public Utility Bond</u>	<u>30-Year U.S. Treasury Bond</u>	<u>Aaa/U.S. Treasury Bond Spread</u>
10/87	10.92%	9.62%	1.30%
11/87	10.43%	8.91%	1.52%
12/87	10.64%	9.09%	1.55%
01/88	10.39%	8.81%	1.58%
02/88	9.77%	8.42%	1.35%
03/88	9.72%	8.59%	1.13%
04/88	10.07%	8.98%	1.09%
05/88	10.29%	9.26%	1.03%
06/88	10.27%	9.06%	1.21%
07/88	10.50%	9.22%	1.28%
08/88	10.66%	9.37%	1.29%
09/88	10.15%	9.11%	1.04%
10/88	9.62%	8.92%	0.70%
11/88	9.52%	9.02%	0.50%
12/88	9.67%	9.01%	0.66%
01/89	9.72%	8.94%	0.78%
02/89	9.71%	9.00%	0.71%
03/89	9.87%	9.14%	0.73%

BellSouth Telecommunications  
 & Sprint-Florida  
 Docket No. 980696-TP  
 Billingsley Exhibit No. RSB-7-Updated  
 Aaa vs. Treasury Bond Yields  
 Page 2 of 7

<u>Date</u>	<u>Moody's Aaa Public Utility Bond</u>	<u>30-Year U.S. Treasury Bond</u>	<u>Aaa/U.S. Treasury Bond Spread</u>
04/89	9.88%	9.06%	0.82%
05/89	9.60%	8.90%	0.70%
06/89	9.13%	8.35%	0.78%
07/89	8.98%	8.10%	0.88%
08/89	9.02%	8.11%	0.91%
09/89	9.10%	8.17%	0.93%
10/89	9.01%	8.00%	1.01%
11/89	8.92%	7.89%	1.03%
12/89	8.92%	7.90%	1.02%
01/90	9.08%	8.24%	0.84%
02/90	9.35%	8.48%	0.87%
03/90	9.48%	8.57%	0.91%
04/90	9.60%	8.75%	0.85%
05/90	9.58%	8.73%	0.85%
06/90	9.38%	8.43%	0.95%
07/90	9.36%	8.50%	0.86%
08/90	9.54%	8.85%	0.69%
09/90	9.73%	8.99%	0.74%
10/90	9.66%	8.86%	0.80%
11/90	9.43%	8.58%	0.85%
12/90	9.18%	8.23%	0.95%

BellSouth Telecommunications  
 & Sprint-Florida  
 Docket No. 980696-TP  
 Billingsley Exhibit No. RSB-7-Updated  
 Aaa vs. Treasury Bond Yields  
 Page 3 of 7

<u>Date</u>	<u>Moody's Aaa Public Utility Bond</u>	<u>30-Year U.S. Treasury Bond</u>	<u>Aaa/U.S. Treasury Bond Spread</u>
01/91	9.17%	8.20%	0.97%
02/91	8.92%	8.08%	0.84%
03/91	9.04%	8.21%	0.83%
04/91	8.95%	8.22%	0.73%
05/91	8.93%	8.24%	0.69%
06/91	9.10%	8.48%	0.62%
07/91	9.10%	8.44%	0.66%
08/91	8.81%	8.15%	0.66%
09/91	8.65%	7.96%	0.69%
10/91	8.57%	7.95%	0.62%
11/91	8.52%	7.91%	0.61%
12/91	8.38%	7.69%	0.69%
01/92	8.22%	7.61%	0.61%
02/92	8.30%	7.86%	0.44%
03/92	8.39%	8.00%	0.39%
04/92	8.36%	7.95%	0.41%
05/92	8.32%	7.89%	0.43%
06/92	8.26%	7.83%	0.43%
07/92	8.12%	7.57%	0.53%
08/92	8.04%	7.39%	0.65%
09/92	8.04%	7.34%	0.70%

BellSouth Telecommunications  
 & Sprint-Florida  
 Docket No. 980696-TP  
 Billingsley Exhibit No. RSB-7-Updated  
 Aaa vs. Treasury Bond Yields  
 Page 4 of 7

<u>Date</u>	<u>Moody's Aaa Public Utility Bond</u>	<u>30-Year U.S. Treasury Bond</u>	<u>Aaa/U.S. Treasury Bond Spread</u>
10/92	8.06%	7.50%	0.56%
11/92	8.11%	7.56%	0.55%
12/92	8.01%	7.46%	0.55%
01/93	7.94%	7.34%	0.60%
02/93	7.75%	7.06%	0.69%
03/93	7.64%	6.78%	0.86%
04/93	7.50%	6.85%	0.65%
05/93	7.44%	6.92%	0.52%
06/93	7.37%	6.82%	0.55%
07/93	7.25%	6.63%	0.62%
08/93	6.94%	6.30%	0.64%
09/93	6.76%	6.03%	0.73%
10/93	6.75%	5.93%	0.82%
11/93	7.06%	6.24%	0.82%
12/93	7.06%	6.26%	0.80%
01/94	7.05%	6.29%	0.76%
02/94	7.19%	6.51%	0.68%
03/94	7.60%	6.94%	0.66%
04/94	8.00%	7.25%	0.75%
05/94	8.11%	7.32%	0.79%
06/94	8.07%	7.38%	0.69%

BellSouth Telecommunications  
 & Sprint-Florida  
 Docket No. 980696-TP  
 Billingsley Exhibit No. RSB-7-Updated  
 Aaa vs. Treasury Bond Yields  
 Page 5 of 7

<u>Date</u>	<u>Moody's Aaa Public Utility Bond</u>	<u>30-Year U.S. Treasury Bond</u>	<u>Aaa/U.S. Treasury Bond Spread</u>
07/94	8.21%	7.60%	0.61%
08/94	8.15%	7.61%	0.54%
09/94	8.41%	7.84%	0.57%
10/94	8.65%	8.02%	0.63%
11/94	8.77%	8.17%	0.60%
12/94	8.55%	7.91%	0.64%
01/95	8.53%	7.86%	0.67%
02/95	8.33%	7.66%	0.67%
03/95	8.18%	7.52%	0.66%
04/95	8.08%	7.43%	0.65%
05/95	7.71%	7.04%	0.67%
06/95	7.39%	6.68%	0.71%
07/95	7.51%	6.75%	0.76%
08/95	7.66%	6.92%	0.74%
09/95	7.42%	6.44%	0.98%
10/95	7.23%	6.35%	0.88%
11/95	7.13%	6.29%	0.84%
12/95	6.94%	6.05%	0.89%
01/96	6.92%	6.05%	0.87%
02/96	7.11%	6.25%	0.86%
03/96	7.45%	6.62%	0.83%

BellSouth Telecommunications  
 & Sprint-Florida  
 Docket No. 980696-TP  
 Billingsley Exhibit No. RSB-7-Updated  
 Aaa vs. Treasury Bond Yields  
 Page 6 of 7

<u>Date</u>	<u>Moody's Aaa Public Utility Bond</u>	<u>30-Year U.S. Treasury Bond</u>	<u>Aaa/U.S. Treasury Bond Spread</u>
04/96	7.60%	6.76%	0.84%
05/96	7.73%	6.94%	0.79%
06/96	7.83%	6.94%	0.89%
07/96	7.78%	7.05%	0.73%
08/96	7.59%	6.88%	0.71%
09/96	7.76%	7.00%	0.76%
10/96	7.50%	6.78%	0.72%
11/96	7.21%	6.55%	0.66%
12/96	7.33%	6.56%	0.77%
01/97	7.53%	6.82%	0.71%
02/97	7.47%	6.70%	0.77%
03/97	7.70%	6.96%	0.74%
04/97	7.88%	7.13%	0.75%
05/97	7.72%	6.93%	0.79%
06/97	7.55%	6.73%	0.82%
07/97	7.29%	6.53%	0.76%
08/97	7.39%	6.58%	0.81%
09/97	7.33%	6.49%	0.84%
10/97	7.18%	6.33%	0.85%
11/97	7.09%	6.08%	1.01%
12/97	6.99%	5.96%	1.03%



BellSouth Telecommunications  
 & Sprint-Florida  
 Docket No. 980696-TP  
 Billingsley Exhibit No. RSB-7-Updated  
 Aaa vs. Treasury Bond Yields  
 Page 7 of 7

<u>Date</u>	<u>Moody's Aaa Public Utility Bond</u>	<u>30-Year U.S. Treasury Bond</u>	<u>Aaa/U.S. Treasury Bond Spread</u>
01/98	6.85%	5.83%	1.02%
02/98	6.91%	5.89%	1.02%
03/98	6.96%	5.92%	1.04%
04/98	6.94%	5.87%	1.07%
05/98	6.94%	5.93%	1.01%
06/98	6.80%	5.69%	1.11%
07/98	6.80%	5.68%	1.12%
08/98	6.75%	5.56%	1.19%
09/98	6.66%	5.19%	1.47%
<b>AVERAGE</b>	<b>8.33%</b>	<b>7.51%</b>	<b>0.81%<sup>1</sup></b>

Sources: *Moody's Bond Record*  
*The Wall Street Journal*

Updated forward-looking cost of debt for BellSouth Telecommunications: (Average 30-year U.S. Treasury bond yield from July to September of 1998) + (Average Aaa/30-year U.S. Treasury bond spread from October of 1987 to September of 1998) = [(5.68% + 5.56% + 5.19%)/3] + .81% = 5.48% + .81% = 6.29%. Thus, a reasonable updated estimate of BellSouth Telecommunications' forward-looking cost of debt is 6.30%.

<sup>1</sup> Calculated as the average of the Aaa/U.S. Treasury bond spreads rather than as the difference between the average Aaa rate and the average 30-year rate.

### "A" vs. Treasury Bond Yields

<u>Date</u>	<u>Moody's A Public Utility Bond</u>	<u>30-Year U.S. Treasury Bond</u>	<u>A/U.S. Treasury Bond Spread</u>
10/87	11.34%	9.62%	1.72%
11/87	10.82%	8.91%	1.91%
12/87	10.98%	9.09%	1.89%
01/88	10.76%	8.81%	1.95%
02/88	10.10%	8.42%	1.68%
03/88	10.09%	8.59%	1.50%
04/88	10.54%	8.98%	1.56%
05/88	10.81%	9.26%	1.55%
06/88	10.79%	9.06%	1.73%
07/88	11.04%	9.22%	1.82%
08/88	11.17%	9.37%	1.80%
09/88	10.61%	9.11%	1.50%
10/88	10.01%	8.92%	1.09%
11/88	9.90%	9.02%	0.88%
12/88	10.06%	9.01%	1.05%
01/89	10.08%	8.94%	1.14%
02/89	10.07%	9.00%	1.07%
03/89	10.23%	9.14%	1.09%
04/89	10.18%	9.06%	1.12%
05/89	9.99%	8.90%	1.09%
06/89	9.64%	8.35%	1.29%

BellSouth Telecommunications  
 & Sprint-Florida  
 Docket No. 980696-TP  
 Billingsley Exhibit No. RSB-8-Updated  
 "A" vs. Treasury Bond Yields  
 Page 2 of 7

<u>Date</u>	<u>Moody's A Public Utility Bond</u>	<u>30-Year U.S. Treasury Bond</u>	<u>A/U.S. Treasury Bond Spread</u>
07/89	9.50%	8.10%	1.40%
08/89	9.52%	8.11%	1.41%
09/89	9.58%	8.17%	1.41%
10/89	9.54%	8.00%	1.54%
11/89	9.51%	7.89%	1.62%
12/89	9.44%	7.90%	1.54%
01/90	9.56%	8.24%	1.32%
02/90	9.76%	8.48%	1.28%
03/90	9.85%	8.57%	1.28%
04/90	9.92%	8.75%	1.17%
05/90	10.00%	8.73%	1.27%
06/90	9.80%	8.43%	1.37%
07/90	9.75%	8.50%	1.25%
08/90	9.92%	8.85%	1.07%
09/90	10.12%	8.99%	1.13%
10/90	10.05%	8.86%	1.19%
11/90	9.90%	8.58%	1.32%
12/90	9.73%	8.23%	1.50%
01/91	9.71%	8.20%	1.51%
02/91	9.47%	8.08%	1.39%
03/91	9.55%	8.21%	1.34%
04/91	9.46%	8.22%	1.24%
05/91	9.44%	8.24%	1.20%

BellSouth Telecommunications  
 & Sprint-Florida  
 Docket No. 980696-TP  
 Billingsley Exhibit No. RSB-8-Updated  
 "A" vs. Treasury Bond Yields  
 Page 3 of 7

<u>Date</u>	<u>Moody's A Public Utility Bond</u>	<u>30-Year U.S. Treasury Bond</u>	<u>A/U.S. Treasury Bond Spread</u>
06/91	9.59%	8.48%	1.11%
07/91	9.55%	8.44%	1.11%
08/91	9.29%	8.15%	1.14%
09/91	9.16%	7.96%	1.20%
10/91	9.12%	7.95%	1.17%
11/91	9.05%	7.91%	1.14%
12/91	8.88%	7.69%	1.19%
01/92	8.84%	7.61%	1.23%
02/92	8.93%	7.86%	1.07%
03/92	8.97%	8.00%	0.97%
04/92	8.93%	7.95%	0.98%
05/92	8.87%	7.89%	0.98%
06/92	8.78%	7.83%	0.95%
07/92	8.57%	7.59%	0.98%
08/92	8.44%	7.39%	1.05%
09/92	8.40%	7.34%	1.06%
10/92	8.54%	7.50%	1.04%
11/92	8.63%	7.56%	1.07%
12/92	8.43%	7.46%	0.97%
01/93	8.27%	7.34%	0.93%
02/93	8.04%	7.06%	0.98%
03/93	7.90%	6.78%	1.12%
04/93	7.81%	6.85%	0.96%

BellSouth Telecommunications  
 & Sprint-Florida  
 Docket No. 980696-TP  
 Billingsley Exhibit No. RSB-8-Updated  
 "A" vs. Treasury Bond Yields  
 Page 4 of 7

<u>Date</u>	<u>Moody's A Public Utility Bond</u>	<u>30-Year U.S. Treasury Bond</u>	<u>A/U.S. Treasury Bond Spread</u>
05/93	7.86%	6.92%	0.94%
06/93	7.75%	6.82%	0.93%
07/93	7.54%	6.63%	0.91%
08/93	7.25%	6.30%	0.95%
09/93	7.04%	6.03%	1.01%
10/93	7.03%	5.93%	1.10%
11/93	7.30%	6.24%	1.06%
12/93	7.34%	6.26%	1.08%
01/94	7.33%	6.29%	1.04%
02/94	7.47%	6.51%	0.96%
03/94	7.85%	6.94%	0.91%
04/94	8.22%	7.25%	0.97%
05/94	8.33%	7.32%	1.01%
06/94	8.31%	7.38%	0.93%
07/94	8.47%	7.60%	0.87%
08/94	8.41%	7.61%	0.80%
09/94	8.64%	7.84%	0.80%
10/94	8.86%	8.02%	0.84%
11/94	8.98%	8.17%	0.81%
12/94	8.76%	7.91%	0.85%
01/95	8.73%	7.86%	0.87%
02/95	8.52%	7.66%	0.86%
03/95	8.37%	7.52%	0.85%

BellSouth Telecommunications  
 & Sprint-Florida  
 Docket No. 980696-TP  
 Billingsley Exhibit No. RSB-8-Updated  
 "A" vs. Treasury Bond Yields  
 Page 5 of 7

<u>Date</u>	<u>Moody's A Public Utility Bond</u>	<u>30-Year U.S. Treasury Bond</u>	<u>A/U.S. Treasury Bond Spread</u>
04/95	8.27%	7.43%	0.84%
05/95	7.91%	7.04%	0.87%
06/95	7.60%	6.68%	0.92%
07/95	7.70%	6.75%	0.95%
08/95	7.83%	6.92%	0.91%
09/95	7.62%	6.44%	1.18%
10/95	7.46%	6.35%	1.11%
11/95	7.43%	6.29%	1.14%
12/95	7.23%	6.05%	1.18%
01/96	7.22%	6.05%	1.17%
02/96	7.37%	6.25%	1.12%
03/96	7.73%	6.62%	1.11%
04/96	7.89%	6.76%	1.13%
05/96	7.98%	6.94%	1.04%
06/96	8.06%	6.94%	1.12%
07/96	8.02%	7.05%	0.97%
08/96	7.84%	6.88%	0.96%
09/96	8.01%	7.00%	1.01%
10/96	7.77%	6.78%	0.99%
11/96	7.49%	6.55%	0.94%
12/96	7.59%	6.56%	1.03%
01/97	7.77%	6.82%	0.95%
02/97	7.64%	6.70%	0.94%

BellSouth Telecommunications  
 & Sprint-Florida  
 Docket No. 980696-TP  
 Billingsley Exhibit No. RSB-8-Updated  
 "A" vs. Treasury Bond Yields  
 Page 6 of 7

<u>Date</u>	<u>Moody's A Public Utility Bond</u>	<u>30-Year U.S. Treasury Bond</u>	<u>A/U.S. Treasury Bond Spread</u>
03/97	7.87%	6.96%	0.91%
04/97	8.03%	7.13%	0.90%
05/97	7.89%	6.93%	0.96%
06/97	7.72%	6.73%	0.99%
07/97	7.48%	6.53%	0.95%
08/97	7.51%	6.58%	0.93%
09/97	7.47%	6.49%	0.98%
10/97	7.35%	6.33%	1.02%
11/97	7.25%	6.08%	1.17%
12/97	7.16%	5.96%	1.20%
01/98	7.04%	5.83%	1.21%
02/98	7.12%	5.89%	1.23%
03/98	7.16%	5.92%	1.24%
04/98	7.16%	5.87%	1.29%
05/98	7.16%	5.93%	1.23%
06/98	7.03%	5.69%	1.34%
07/98	7.03%	5.68%	1.35%
08/98	7.00%	5.56%	1.44%
09/98	6.93%	5.19%	1.74%
<b>AVERAGE</b>	<b>8.67%</b>	<b>7.51%</b>	<b>1.16%<sup>1</sup></b>

Sources: *Moody's Bond Record*  
 The Wall Street Journal

<sup>1</sup> Calculated as the average of the A/U.S. Treasury bond spreads rather than as the difference between the average A rate and the average 30-year rate.

BellSouth Telecommunications  
& Sprint-Florida  
Docket No. 980696-TP  
Billingsley Exhibit No. RSB-8-Updated  
"A" vs. Treasury Bond Yields  
Page 7 of 7

**Updated forward-looking cost of debt for Sprint-FL:** (Average 30-year U.S. Treasury bond yield from July to September of 1998) + (Average A/30-year U.S. Treasury bond spread from October of 1987 to September of 1998) =  $[(5.68\% + 5.56\% + 5.19\%)/3] + 1.16\% = 5.48\% + 1.16\% = 6.64\%$ . Thus, a reasonable updated estimate of Sprint-FL's forward-looking cost of debt is 6.65%.



SCHEDULE A

As of 12/31/97

VALUE LINE

Company Name	Witness DCF Feeding	S&P Bond Rating	Market to Book Ratio	P/E Ratio	Equity Ratio	Times Interest Earned Ratio	Earned Return on Equity	BARRA Beta	BES 5 yr Growth Rate	Dividend Growth Rate	Beta	Safety Ranking	Industry	Predominant
Abbott Laboratories	14.28%	AAA	10.01	24.08	0.6477	23.21	0.4266	0.92	12.5	12.5%	1.08	1	Medical	2
Aluminum Co of America	10.68%	A+	2.71	15.10	0.8849	11.69	0.1836	0.90	9.04	19.0%	0.95	3	Metals	3
Amoco Corp	11.90%	AAA	2.52	15.34	0.7415	9.88	0.1662	0.60	7.95	5.5%	0.70	1	Petroleum	1
Anheuser-Busch Cos Inc	12.80%	A+	5.30	18.41	0.6807	8.21	0.2897	0.78	10.1	6.5%	0.85	1	Beverage	1
Avery Dennison Corp	15.71%	A	5.47	22.49	0.6516	9.92	0.2454	0.86	13.86	7.0%	0.85	2	Chemical	2
Cincinnati Bell Inc	19.23%	A	7.28	21.68	0.5577	9.36	-0.0270	0.87	17.78	2.5%	0.85	3	Telecommunications	3
Corning Inc	21.28%	A	6.90	19.34	0.4766	7.85	0.3864	1.09	18.86	6.0%	NM	3	Electrical	3
Dowellery (R R) & Sons Co	13.84%	A+	3.40	26.23	0.3705	4.08	0.0811	0.85	11.79	9.5%	0.90	1	Publishing	1
Du Pont (E I) De Nemours	13.03%	AA-	6.15	26.33	0.4724	6.77	0.2237	1.01	10.82	3.0%	1.10	1	Chemical	1
Electronic Data Systems Corp	16.30%	A+	4.07	29.49	0.7264	7.50	0.1448	1.04	14.38	5.5%	1.20	3	Computer	3
Hershey Foods Corp	13.04%	A+	10.28	27.53	0.2930	7.84	0.3339	0.76	11.44	11.5%	0.80	2	Food	2
Kallogg Co	13.12%	AA	20.43	36.48	0.3333	8.87	0.4790	0.80	10.31	10.0%	0.90	2	Food	2
Lilly (Eli) & Co	17.53%	AA	16.64	-198.93	0.6453	3.00	-0.0717	0.97	16.06	12.5%	1.10	3	Drug	3
Mobil Corp	11.07%	AA	2.96	17.61	0.7321	15.87	0.1728	0.51	7.89	5.5%	0.75	1	Petroleum	1
Nalco Chemical Co	13.77%	A+	4.22	17.35	0.6131	17.75	0.2547	0.79	10.57	4.5%	0.90	2	Chemical	2
Rohm & Haas Co	11.98%	A	3.49	14.71	0.6954	13.08	0.2509	0.84	9.64	6.0%	1.00	2	Chemical	2
Southern New Eng Telecomm	10.29%	A+	5.62	16.83	0.3078	4.35	0.3656	0.66	7.37	5.0%	0.80	2	Telecommunications	2
Tenasco Inc	12.91%	A+	2.38	10.90	0.6471	8.86	0.2381	0.53	9.44	6.5%	0.70	1	Petroleum	1
Trw Inc	12.49%	A	3.67	-133.44	0.4948	4.02	-0.0257	0.68	8.88	7.0%	1.00	1	Diversified	1
Warner-Lambert Co	23.69%	AA	11.92	38.80	0.5627	8.04	0.3211	1.10	22.52	15.0%	0.95	3	Drug	3
Sample Average	14.46%		6.78	3.42	0.5722	9.49	0.2226	0.83	12.10	7.93%	0.92	2		2

SCHEDULE A

As of 12/31/97

VALUE LINE

Company Name	Wilshire DCF Finding	S&P Bond Rating	Market to Book Ratio	P/E Ratio	Equity Ratio	Times Interest Earned Ratio	Earned Return on Equity	BARRA Beta	IBES 5 yr Growth Rate	Dividend Growth Rate	Beta	Safety Ranking	Predominant Industry
Adhesive-Quach Cos Inc	12.80%	A+	5.30	18.41	0.4807	8.21	0.2687	0.78	10.1	6.5%	0.85	1	Beverage
Apache Corp	13.84%	BBB+	1.89	20.50	0.3324	3.32	0.0954	0.78	12.82	NM	0.75	3	Petroleum
Atlantic Richfield Co	10.49%	A	2.96	13.83	0.5832	7.13	0.2149	0.64	6.36	5.0%	0.70	1	Petroleum
Avery Dennison Corp	15.71%	A	5.47	22.48	0.6516	9.92	0.2454	0.88	13.86	7.0%	0.85	2	Chemical
Avon Products	17.44%	A	28.38	23.97	0.5488	13.80	1.2965	0.93	15.45	8.5%	1.00	3	Toiletries
Cincinnati Bell Inc	19.23%	A	7.28	21.68	0.5577	9.36	-0.0270	0.87	17.78	2.5%	0.85	3	Telecommunications
Dow Chemical	12.54%	A	3.00	13.00	0.5473	6.87	0.2321	0.78	8.42	3.5%	1.00	1	Chemical
Du Pont (E I) De Nemours	13.03%	AA	6.15	28.33	0.4724	6.77	0.2237	1.21	10.85	5.0%	1.10	1	Chemical
Ecolab Inc	16.44%	A-	6.49	26.91	0.6415	13.15	0.2500	0.83	15	9.0%	0.75	2	Chemical
Electronic Data Systems Corp	16.30%	A+	4.07	29.49	0.7364	7.50	0.1448	1.04	14.38	5.5%	1.20	3	Computer
Harley-Davidson Inc	18.17%	A-	5.02	23.70	0.6904	13.99	0.2337	0.93	17.65	20.5%	1.20	3	Recreation
Leggett & Platt Inc	15.59%	A	3.44	19.12	0.6960	11.48	0.1970	0.91	14.14	14.0%	1.10	3	Furniture
Phillips Petroleum Co	12.53%	A-	2.66	13.36	0.5682	8.79	0.2118	0.82	9.32	5.5%	0.80	3	Petroleum
Plyg Industries Inc	12.56%	A	4.05	14.29	0.5960	11.22	0.2841	0.84	10.18	7.5%	1.15	1	Chemical
Rayonier Inc	11.45%	BBB+	1.90	14.05	0.5979	5.73	0.1360	0.79	8.4	4.0%	0.75	3	Paper
Stam & Hays Co	11.98%	A	3.49	14.71	0.6954	13.08	0.2509	0.84	9.64	6.0%	1.20	2	Chemical
Sprint Corp	15.43%	A-	2.79	26.53	0.6987	6.65	0.1006	0.73	13.77	1.5%	1.05	3	Telecommunications
Sundstrand Corp	15.77%	A-	5.40	19.99	0.5976	10.80	0.2469	0.99	14.43	4.5%	0.90	3	Aerospace
Tru Inc	12.49%	A	3.87	133.44	0.4948	4.02	-0.0257	0.68	8.88	7.0%	1.00	1	Diversified
Unitedairways Corp	14.81%	A-	2.12	14.71	0.7723	12.52	0.1711	0.82	12.4	4.5%	0.75	3	Trucking
Sample Average	14.43%		5.28	12.08	0.6060	9.22	0.2437	0.84	12.29	6.71%	0.94	2	

**WILLIAM E. TAYLOR****BUSINESS ADDRESS**

National Economic Research Associates, Inc.  
One Main Street  
Cambridge, Massachusetts 02142  
(617) 621-2615

Dr. Taylor received a B.A. *magna cum laude* in Economics from Harvard College, an M.A. in Statistics and a Ph.D. in Economics from the University of California at Berkeley. He has taught economics, statistics, and econometrics at Cornell and the Massachusetts Institute of Technology and was a post doctoral Research Fellow at the Center for Operations Research and Econometrics at the University of Louvain, Belgium.

At NERA, Dr. Taylor is a Senior Vice President, heads the Cambridge office and is Director of the Telecommunications Practice. He has worked primarily in the field of telecommunications economics on problems of state and federal regulatory reform, competition policy, economic issues concerning broadband network architectures, quantitative analyses of state and federal price cap and incentive regulation proposals, mergers, network interconnection, implementation of the Telecommunications Act of 1996 and antitrust and contract litigation in telecommunications markets. He has worked on problems of competition law as applied to telecommunications in Italy, Canada, Australia and New Zealand. He has testified on telecommunications economics before numerous state regulatory authorities, the Federal Communications Commission, the Canadian Radio-Television and Telecommunications Commission, federal and state congressional committees and state and federal courts. He has appeared as a telecommunications commentator on The News Hour with Jim Lehrer.

He has published extensively in the areas of telecommunications policy related to access and in theoretical and applied econometrics. His articles have appeared in numerous telecommunications industry publications as well as *Econometrica*, the *American Economic Review*, the *International Economic Review*, the *Journal of Econometrics*, *Econometric Reviews*, the *Antitrust Law Journal*, *The Review of Industrial Organization*, and *The Encyclopedia of Statistical Sciences*. He has served as a referee for these journals (and others) and the National Science Foundation and has served as an Associate Editor of the *Journal of Econometrics*.

**EDUCATION**

UNIVERSITY OF CALIFORNIA, BERKELEY  
Ph.D., Economics, 1974

UNIVERSITY OF CALIFORNIA, BERKELEY  
M.A., Statistics, 1970

HARVARD COLLEGE  
B.A., Economics, 1968  
(Magna Cum Laude)

**EMPLOYMENT**

1988- NATIONAL ECONOMIC RESEARCH ASSOCIATES, INC. (NERA)  
Senior Vice President, Office Head, Telecommunications Practice Director. Dr. Taylor has directed many studies applying economic and statistical reasoning to regulatory, antitrust and competitive issues in telecommunications markets. In the area of environmental regulation, he has studied statistical problems associated with measuring the level and rate of change of emissions.

1983-1988 BELL COMMUNICATIONS RESEARCH, INC. (Bellcore)  
Division Manager, Economic Analysis, formerly Central Services Organization, formerly American Telephone and Telegraph Company. While at Bellcore, Dr. Taylor performed theoretical and quantitative research focusing on problems raised by the implementation of access charges. His work included design and implementation of demand response forecasting for interstate access demand, quantification of potential bypass liability, design of optimal nonlinear price schedules for access charges and theoretical and quantitative analysis of price cap regulation of access charges.

1975-1983 BELL TELEPHONE LABORATORIES  
Member, Technical Staff, Economics Research Center. Performed basic research on theoretical and applied econometrics, focusing on small sample theory, panel data and simultaneous equations systems.

Fall 1977 MASSACHUSETTS INSTITUTE OF TECHNOLOGY  
Visiting Associate Professor, Department of Economics. Taught graduate courses in econometrics.

1974-1975 CENTER FOR OPERATIONS RESEARCH AND ECONOMETRICS  
Université Catholique de Louvain, Belgium.  
Research Associate. Performed post-doctoral research on finite sample econometric theory and on cost function estimation.

1972-1975 CORNELL UNIVERSITY  
Assistant Professor, Department of Economics. (On leave 1974-1975.) Taught graduate and undergraduate courses on econometrics, microeconomic theory and principles.

#### MISCELLANEOUS

1985-1995 Associate Editor, *Journal of Econometrics*, North-Holland Publishing Company.  
1990- Board of Directors, National Economic Research Associates, Inc.  
1995- Board of Trustees, Treasurer, Episcopal Divinity School, Cambridge, Massachusetts.

#### TESTIMONIES

Florida Public Service Commission (Docket No. 820537-TP) on behalf of Southern Bell Telephone and Telegraph Company: economic analysis of premium intraLATA access charges. Filed July 22, 1983.

Arkansas Public Service Commission (Docket No. 83-042-U) on behalf of Southwestern Bell Telephone Company: economic analysis of non-traffic sensitive cost recovery proposals. Filed October 7, 1985.

Florida Public Service Commission (Docket No. 820400-TP) on behalf of Southern Bell Telephone and Telegraph Company: economic principles underlying a proposed method for calculating marginal costs for private line services. Filed June 25, 1986.

Federal Communications Commission (Docket No. 87-313) on behalf of Bell Communications Research, Inc.: empirical analysis of the United States Telephone Association proposal for price cap regulation of interstate access service, entitled "The Impact of Federal Price Cap Regulation on Interstate Toll Customers." Filed March 17, 1988.

Florida Public Service Commission (Docket No. 880069-TL) on behalf of Southern Bell Telephone and Telegraph Company: economic incentives for firms under the proposed Florida Rate Stabilization Plan. Filed June 10, 1988.

California Public Utilities Commission (Case 88-04-029) on behalf of Pacific Bell: commission payment practices, cross-subsidization of pay telephones, and compensation payments to competitive pay telephone suppliers. Filed July 11, 1988.

Federal Communications Commission (Docket No. 87-313) on behalf of Bell Communications Research, Inc.: empirical analysis of the price cap plan proposed in the FCC Further Notice of Proposed Rulemaking, entitled "The Impact of the FCC Proposed Price Cap Plan on Interstate Consumers." Filed August 18, 1988.

Federal Communications Commission (Docket No. 87-313) on behalf of Bell Communications Research, Inc.: Rebuttal analysis of intervenor comments on "The Impact of the FCC Proposed Price Cap Plan on Interstate Consumers." Filed November 18, 1988.

New Hampshire Public Service Commission (Docket 89-010) on behalf of New England Telephone & Telegraph Company: appropriate level and structure of productivity adjustments in a proposed price regulation plan. Filed March 3, 1989.

Federal Communications Commission (Docket No. 87-313) on behalf of Cincinnati Bell Telephone Company, "Incentive Regulation and Estimates of Productivity," (with J. Rohlfs), *Jur.*: 9, 1989.

Delaware Public Service Commission (Docket No. 86-20, Phase II) on behalf of The Diamond State Telephone Company: appropriate costing and pricing methods for a regulated firm facing competition, in connection with a proposed rate reduction. Filed March 31, 1989. Rebuttal testimony filed November 17, 1989.

Federal Communications Commission (Docket No. 87-313) on behalf of the United States Telephone Association: analysis of an AT&T filing and an empirical analysis of productivity growth under price cap regulation, entitled "Analysis of AT&T's Comparison of Interstate Access Charges Under Incentive Regulation and Rate of Return Regulation." Filed as Reply Comments regarding the FCC's Report and Order and Second Further Notice of Proposed Rulemaking in CC Docket 87-313, August 3, 1989.

Federal Communications Commission (Docket No. 87-313) on behalf of Southwestern Bell Telephone Company, "Taxes and Incentive Regulation," filed as Exhibit 3 to the Reply Comments of Southwestern Bell regarding the FCC's Report and Order and Second Further Notice of Proposed Rulemaking in CC Docket 87-313, August 3, 1989.

New York State Public Service Commission (Case 28961 - Fifth Stage) on behalf of New York Telephone Company: appropriate level and structure of productivity adjustments in a proposed price regulation plan. Filed September 15, 1989.

Georgia Public Service Commission (Docket No. 3882-U) on behalf of Southern Bell Telephone and Telegraph Company: analysis of incentive regulation plans. Filed September 29, 1989.

Public Utility Commission of Texas (Docket No. 8585) on behalf of Southwestern Bell Telephone Company: analysis of Texas intrastate switched access charges and bypass of switched access. Filed December 18, 1989.

Federal Communications Commission (Docket 87-313) on behalf of the United States Telephone Association: analysis of appropriate productivity offsets for local exchange carriers in the FCC price cap plan, entitled "Local Exchange Carrier Productivity Offsets for the FCC Price Cap Plan," May 3, 1990.

Federal Communications Commission (Docket 87-313) on behalf of the United States Telephone Association: analysis of appropriate productivity offsets for local exchange carriers in the FCC price cap plan, entitled "Productivity Offsets for LEC Interstate Access," June 8, 1990.

Federal Communications Commission (Docket 87-313) on behalf of the United States Telephone Association: analysis of appropriate productivity offsets for mid-size telephone companies in the FCC price cap plan, entitled "Interstate Access Productivity Offsets for Mid-Size Telephone Companies," June 8, 1990.

State of Maine Public Utilities Commission (Docket No. 89-397) on behalf of New England Telephone & Telegraph Company: theoretical and historical analysis of incentive regulation in telecommunications, entitled "Incentive Regulation in Telecommunications," filed June 15, 1990.

Illinois Commerce Commission (Docket No. 88-0412) on behalf of Illinois Bell Telephone Company: analysis of pricing issues for public telephone service. Filed August 3, 1990. Rebuttal testimony filed December 9, 1991.

Delaware Public Service Commission (Docket No. 89-24T) on behalf of The Diamond State Telephone Company: rebuttal testimony describing the appropriate costing and pricing methods for the provision of contract Centrex services by a local exchange carrier. Filed August 17, 1990.

Montana Public Service Commission (Docket No. 90.8.46) on behalf of US West Communications: theoretical and historical analysis of incentive regulation plans in telecommunications. Filed October 4, 1990.

Arizona State Air Pollution Control Hearing Board (Docket No. A-90-02) on behalf of Arizona Public Service Company. A statistical study of SO<sub>2</sub> emissions entitled, "Analysis of Cholla Unit 2 SO<sub>2</sub> Compliance Test Data," (October 24, 1990) and an Affidavit (December 7, 1990).

Canadian Radio-Television and Telecommunications Commission (Docket No. 1990-73) on behalf of Bell Canada: "The Effect of Competition on U.S. Telecommunications Performance," (with L.J. Perl). Filed November 30, 1990.

New Jersey Board of Public Utilities (Docket No. TX90050349) on behalf of New Jersey Bell Telephone Company: theoretical and empirical analysis of the Board's intraLATA compensation policy. Filed December 6, 1990.

Federal Communications Commission (Docket 87-313) on behalf of the United States Telephone Association: analysis of total factor productivity calculations, entitled "Productivity Measurements in the Price Cap Docket," December 21, 1990.

Tennessee Public Service Commission (*In re: The Promulgation of Agency Statements of General Applicability to Telephone Companies That Prescribe New Policies and Procedures for Their Regulation*) on behalf of South Central Bell Telephone Company: theoretical analysis and appraisal of the proposed Tennessee Regulatory Reform Plan. Filed February 20, 1991.

Florida Public Service Commission (Docket No. 900633-TL) on behalf of Southern Bell Telephone and Telegraph Company: alternative measures of cross-subsidization. May 9, 1991.

Federal Communications Commission (Docket 87-313) on behalf of BellSouth Corporation, "The Treatment of New Services under Price Cap Regulation," (with Alfred E. Kahn), June 12, 1991.

Federal Communications Commission (Docket 91-141, Expanded Interconnection with Local Telephone Company Facilities) on behalf of Bell Atlantic, "Effects of Competitive Entry in the U.S. Interstate Toll Markets." August 6, 1991.

California Public Utilities Commission (Phase II of Case 90-07-037) on behalf of Pacific Bell: economic analysis of the effects of FAS 106, (accrual accounting for post-retirement benefits other than pensions) under state price cap regulation, (with Timothy J. Tardiff). Filed August 30, 1991. Supplemental testimony filed January 21, 1992.

Federal Communications Commission (Docket 91-141, Expanded Interconnection with Local Telephone Company Facilities) on behalf of Southwestern Bell, "Economic Effects of the FCC's Tentative Proposal for Interstate Access Transport Services." Filed September 20, 1991.

Rhode Island Public Utilities Commission (Docket No. 1997) on behalf of New England Telephone & Telegraph Company, "Rhode Island Price Regulation Plan," analysis of proposed price regulation plan and evidence of the effects of incentive regulation on prices and infrastructure development. Filed September 30, 1991.

Montana Public Service Commission (Docket No. 90.12.86) on behalf of US West Communications: economic analysis of a proposed incentive regulation plan. Filed November 4, 1991. Additional testimony filed January 15, 1992.

Testimony before the Michigan Circuit Court (Case No. 87-709234-CE and 87-709232-CE) on behalf of Combustion Engineering, Inc., in *Her Majesty the Queen, et al., v. Greater Detroit Resource Recovery Authority, et al., re* statistical analysis of air pollution data to determine emissions limits for the Detroit municipal waste-to-energy facility, February, 1992.

Federal Communications Commission, (Pacific Bell Tariff F.C.C. No. 128, Transmittal No. 1579) on behalf of Pacific Bell, "The Treatment of FAS 106 Accounting Changes Under FCC Price Cap Regulation," (with T.J. Tardiff). Filed April 15, 1992. Reply comments filed July 31, 1992.

New York Public Service Commission (Case No. 28425) on behalf of New York Telephone Company, "Costs and Benefits of IntraLATA Presubscription," (with T.J. Tardiff). Filed May 1, 1992.

California Public Utilities Commission, (Docket No. 1.87-11-033), on behalf of Pacific Bell, "The New Regulatory Framework 1990-1992: An Economic Review," (with T.J. Tardiff). Filed May 1, 1992.



New Hampshire Public Service Commission, (Docket DE 90-002), on behalf of New England Telephone & Telegraph Company: the appropriate relationship between carrier access and toll prices. Filed May 1, 1992. Reply testimony filed July 10, 1992. Rebuttal testimony filed August 21, 1992.

Delaware Public Utilities Commission, (Docket No. 33), on behalf of Diamond State Telephone Company, "Incentive Regulation of Telecommunications Utilities in Delaware," filed June 22, 1992.

Federal Communications Commission, (CC Docket 92-141, In the Matter of 1992 Annual Access Tariff Filings) on behalf of Bell Atlantic, "Effects of Competitive Entry in the U.S. Interstate Toll Markets: An Update," filed July 10, 1992.

Florida Public Service Commission (Docket No. 920385-TL) on behalf of Southern Bell Telephone and Telegraph Company: the economic relationship between depreciation rates, investment, and infrastructure development. September 3, 1992.

Maryland Public Service Commission (Case No. 8462) on behalf of The Chesapeake and Potomac Telephone Company of Maryland: competition and the appropriate regulatory treatment of Yellow Pages. Filed October 2, 1992.

Federal Communications Commission (ET Docket 92-100) on behalf of BellSouth Corporation, "Assigning PCS Spectrum: An Economic Analysis of Eligibility Requirements and Licensing Mechanisms," (with Richard Schmalensee). Filed November 9, 1992.

Florida Public Service Commission (Docket No. 920260-TL) on behalf of Southern Bell Telephone and Telegraph Company: economic analysis of a proposed price cap regulation plan. December 18, 1992.

Science, Technology and Energy Committee of the New Hampshire House of Representatives on behalf of New England Telephone Company, "An Economic Perspective on New Hampshire Senate Bill 77," an analysis of resale of intra-LATA toll services. April 6, 1993.

California Public Utilities Commission, (Docket No. L87-11-033), on behalf of Pacific Bell, "Pacific Bell's Performance Under the New Regulatory Framework: An Economic Evaluation of the First Three Years," (with T.J. Tardiff). Filed April 8, 1993, reply testimony filed May 7, 1993.

Canadian Radio-Television and Telecommunications Commission (Docket No. 92-78) on behalf of Alberta General Telephone: "Lessons for the Canadian Regulatory Structure from the U.S. Experience with Incentive Regulation," and "Performance Under Alternative Forms of Regulation in the U.S. Telecommunications Industry," (with T.J. Tardiff). Filed April 13, 1993.

Federal Communications Commission (Petition for Declaratory Ruling and Related Waivers to Establish a New Regulatory Model for the Ameritech Region) on behalf of Ameritech: "Price Cap Regulation and Enhanced Competition for Interstate Access Services," filed April 16, 1993, Reply Comments, July 12, 1993.

Delaware Public Utilities Commission, (Docket No. 33), on behalf of Diamond State Telephone Company, "Reply Comments," June 1, 1993, "Supplementary Statement," June 7, 1993, "Second Supplementary Statement," June 14, 1993; analysis of productivity growth and a proposed incentive regulation plan.

Federal Communications Commission (Amendment of Part 90 of the Commission's Rules to Adopt Regulations for Automatic Vehicle Monitoring Systems) PR Docket No. 93-61 on behalf of PacTel Teletrac, "The Economics of Co-Channel Separation for Wideband Pulse Ranging Location Monitoring Systems," (with R. Schmalensee). Filed June 29, 1993.

Vermont Public Service Board, Petition for Price Regulation Plan of New England Telephone on behalf of New England Telephone Company, Dockets 5700-5702; analysis of appropriate parameters for a price regulation plan. Filed September 30, 1993. Rebuttal testimony filed July 5, 1994.

Pennsylvania Public Utility Commission, (Docket No. P-009350715), on behalf of Bell Atlantic: a study of inflation offsets in a proposed price regulation plan. Filed October 1, 1993. Rebuttal testimony filed January 18, 1994.

New Jersey Board of Regulatory Commissioners, (Docket No. TX93060259), Affidavit analyzing statistical evidence regarding the effect of intralATA competition on telephone prices. Filed October 1, 1993.

Federal Communications Commission (In the Matter of Policy and Rules Concerning Rates for Competitive Common Carrier Services and Facilities Authorization Therefor) on behalf of four Regional Bell Holding Companies, Affidavit "Interstate Long Distance Competition and AT&T's Motion for Reclassification as a Nondominant Carrier," filed November 12, 1993, (with A.E. Kahn).

Maryland Public Service Commission (Case No. 8584) on behalf of The Chesapeake and Potomac Telephone Company of Maryland: appropriate pricing and regulatory treatment of interconnection to permit competition for local service. Filed November 19, 1993, (with A.E. Kahn). Rebuttal testimony filed January 10, 1994, surrebuttal testimony filed January 24, 1994.

Testimony before the United States District Court, Eastern District of New York on behalf of Jancyn Manufacturing Corp., in *Jancyn Manufacturing Corp. v. The County of Suffolk*. Commercial damages. Depositions: September 19, 1991, November 22, 1993; Testimony and Cross-Examination: January 11, 1994.

Affidavit to the U.S. District Court for the District of Columbia on behalf of Bell Atlantic Corporation in *United States of America v. Western Electric Company, Inc. and American Telephone and Telegraph Company*, re relief from the interLATA restrictions of the MFJ in connection with the pending merger with Telecommunications, Inc. and Liberty Media Corporation. Filed January 14, 1994, (with A.E. Kahn).

New Jersey Board of Public Utilities (Docket Nos. TX90050349, TE92111047, TE93060211) on behalf of Bell Atlantic-New Jersey: economic impacts of intralATA toll competition and regulatory changes required to accommodate competition. Filed April 7, 1994. Rebuttal testimony filed April 25, 1994. Summary Affidavit and Technical Affidavit filed April 19, 1994.

Massachusetts Department of Public Utilities (Docket No. D.P.U. 94-50), on behalf of NYNEX: analysis of appropriate parameters for a price regulation plan. Filed April 14, 1994. Rebuttal testimony filed October 26, 1994.

Federal Communications Commission (CC Docket 94-1) on behalf of the United States Telephone Association: "Economic Performance of the LEC Price Cap Plan," filed as Attachment 5 to the United States Telephone Association Comments, May 9, 1994, "Economic Performance of the LEC Price Cap Plan: Reply Comments," filed as Attachment 4 to the United States Telephone Association Reply Comments, June 29, 1994.

Federal Communications Commission (CC Docket 94-1) on behalf of the United States Telephone Association: "Comments on the USTA Pricing Flexibility Proposal," filed as Attachment 4 to the United States Telephone Association Comments, May 9, 1994, "Reply Comments: Market Analysis and Pricing Flexibility for Interstate Access Services," filed as Attachment 3 to the United States Telephone Association Reply Comments, June 29, 1994 (with Richard Schmalensee).

Affidavit to the U.S. District Court for the District of Columbia on behalf of Southwestern Bell in *United States of America v. Western Electric Company, Inc. and American Telephone and Telegraph Company*, regarding provision of telecommunications and information services across LATA boundaries outside the regions in which its local exchange operations are located. Filed May 13, 1994, (with A.E. Kahn).

Federal Communications Commission (File Nos. W-P-C 6912 and 6966) on behalf of Bell Atlantic Corporation, affidavit supporting Section 214 applications to provide video dialtone services, August 5, 1994.

Affidavit to the U.S. Department of Justice on behalf of NYNEX in *United States of America v. Western Electric Company, Inc. and American Telephone and Telegraph Company*, regarding provision of telecommunications services across LATA boundaries for traffic originating or terminating in New York State. Filed August 25, 1994.

Federal Communications Commission (File Nos. W-P-C 6982 and 6983) on behalf of NYNEX: affidavit supporting Section 214 applications to provide video dialtone services in Massachusetts and Rhode Island, September 21, 1994.

New York State Public Service Commission (Case 92-C-0665, Proceeding on Motion of the Commission to Investigate Performance-Based Incentive Regulatory Plans for New York Telephone Company) on behalf of New York Telephone Company: appropriate level and structure of productivity adjustments and competitive pricing safeguards in a proposed incentive regulation plan. Filed as part of panel testimony, October 3, 1994.

Delaware Public Utilities Commission, (Docket No. 42), on behalf of Bell Atlantic - Delaware, rebuttal testimony concerning the historical effects of equal access competition in interstate toll markets and the likely future effects of competition under 1+ presubscription in Delaware. Filed October 21, 1994.

Maryland Public Service Commission (Case No. 8659) on behalf of Bell Atlantic - Maryland: appropriate pricing of interconnection among competing local exchange carriers. Filed November 9, 1994.

Pennsylvania Public Utility Commission, (Docket No. I-940034) on behalf of Bell Atlantic: issues regarding proposed presubscription for intraLATA toll traffic in Pennsylvania, including the likely demand effects of 1+ presubscription and the role of economically efficient imputation of carrier access charges. Filed as part of panel testimony, December 8, 1994. Reply testimony filed February 23, 1995. Surrebuttal testimony filed March 16, 1995.

State of Maine Public Utilities Commission (Docket Nos. 94-123/94-254) on behalf of New England Telephone & Telegraph Company: analysis of appropriate parameters for a price regulation plan. Filed December 13, 1994. Rebuttal testimony filed January 13, 1995.

Maryland Public Service Commission (Case No. 8584, Phase II) on behalf of Bell Atlantic - Maryland: geographically deaveraged incremental and embedded costs of service. Filed December 15, 1994. Additional direct testimony concerning efficient rate structures for interconnection pricing filed May 5, 1995. Rebuttal testimony filed June 30, 1995.

Canadian Radio-Television and Telecommunications Commission (Application of Teleglobe Canada for Review of the Regulatory Framework of Teleglobe Canada Inc.): on behalf of Teleglobe Canada, Inc., structure of a price regulation plan for the franchised supplier of overseas telecommunications services in Canada. Filed December 21, 1994.

Canadian Radio-Television and Telecommunications Commission, Response to Interrogatory SRCI(CRTC) 1Nov94-906, "Economies of Scope in Telecommunications," on behalf of Stentor. Filed January 31, 1995.

Canadian Radio-Television and Telecommunications Commission, Implementation of Regulatory Framework and Related Issues, Telecom Public Notices CRTC 94-52, 94-56 and 94-58, "Economic Welfare Benefits from Rate Rebalancing," on behalf of Stentor. Filed February 20, 1995.

Federal Communications Commission on behalf of Bell Atlantic Corporation, affidavit examining cost support for Asymmetric Digital Subscriber Loop (ADSL) video dialtone market trial. Filed February 21, 1995.

Federal Communications Commission on behalf of Bell Atlantic Corporation, affidavit examining cost support for Bell Atlantic's video dialtone tariff. Filed March 6, 1995.

Federal Communications Commission on behalf of the United States Telephone Association, study entitled "Competition in the Interstate Long-Distance Markets: Recent Evidence from AT&T Price Changes," *ex parte* filing in CC Docket No. 94-1, March 16, 1995.

Public Service Commission of West Virginia (Case No. 94-1103-T-GI) on behalf of Bell Atlantic - West Virginia: economic analysis of issues regarding proposed presubscription for intraLATA toll traffic in West Virginia, March 24, 1995.

Kentucky Public Service Commission on behalf of South Central Bell Telephone Company, testimony concerning telecommunications productivity growth and price cap plans, April 18, 1995.

Federal Communications Commission (CC Docket No. 79-252) on behalf of Bell Atlantic, BellSouth, SBC, and Pacific Telesis, "An Analysis of the State of Competition in Long-Distance Telephone Markets," study attached to *ex parte* comments examining the competitiveness of interstate long-distance telephone markets, (with J. Douglas Zona), April 1995.

California Public Utilities Commission, (U 1015 C) on behalf of Roseville Telephone Company, testimony regarding productivity measures in Roseville's proposed new regulatory framework. Filed May 15, 1995. Rebuttal testimony filed January 12, 1996.

Massachusetts Department of Public Utilities (Docket No. D.P.U. 94-185) on behalf of NYNEX: economic analysis of terms and conditions for efficient local competition. Filed May 19, 1995. Rebuttal testimony filed August 23, 1995.

Affidavit to the U.S. Department of Justice on behalf of SBC Communications Inc. in *United States of America v. Western Electric Company, Inc. and American Telephone and Telegraph Company*, regarding Telefonos de Mexico's (Telmex's) provision of interexchange telecommunications services within the United States. Filed May 22, 1995.

The Public Utilities Commission of Ohio (Case No. 94-1695-TP-ACE) on behalf of Cincinnati Bell Telephone Company: economic analysis of terms and conditions for efficient local competition. Filed May 24, 1995.

Affidavit to the U.S. Department of Justice on behalf of SBC Communications Inc. in *United States of America v. Western Electric Company, Inc. and American Telephone and Telegraph Company*, regarding provision of interexchange telecommunications services to customers with independent access to interexchange carriers. Filed May 30, 1995.

The New Jersey Board of Public Utilities (Docket No. TX94090388) on behalf of Bell Atlantic - New Jersey: economic analysis of issues regarding proposed presubscription for intraLATA toll traffic in New Jersey. Amended direct testimony filed April 17, 1995. Rebuttal Testimony filed May 31, 1995.

Vermont Public Service Board, (Open Network Architecture Docket No. 5713) on behalf of New England Telephone Company, economic principles for local competition, interconnection and unbundling, direct testimony filed June 7, 1995. Rebuttal testimony filed July 12, 1995.

State of Connecticut, Department of Public Utility Control, (DPUC Docket No. 95-03-01) on behalf of Southern New England Telephone Company, testimony concerning productivity growth targets in a proposed state price cap regulation plan. Filed June 19, 1995.

Federal Communications Commission (File Nos. W-P-C 7074) on behalf of Southern New England Telephone Company, affidavit supporting Section 214 applications to provide video dialtone services, July 6, 1995.

Louisiana Public Service Commission (Docket No. U-17949, Subdocket E) on behalf of South Central Bell Telephone Company, rebuttal testimony concerning productivity growth accounting and other aspects of a price regulation plan, July 24, 1995.

New York Public Service Commission (Case 94-C-0017) on behalf of New York Telephone Company, testimony regarding competition and market power in intrastate toll markets. Filed August 1, 1995.

Louisiana Public Service Commission (Docket No. U-20883, Subdocket A) on behalf of South Central Bell Telephone Company, rebuttal testimony concerning methods for measuring the cost of providing universal service, August 16, 1995.

Canadian Radio-Television and Telecommunications Commission, "Imputation Test to be Applied to Competitive Local Exchange Services," position paper on imputation for local exchange services filed in response to Telecom Public Notice CRTC 95-36 on behalf of Stentor on August 18, 1995.

*US WATS v. AT&T*: Retained by counsel for US WATS, a reseller of AT&T long distance services, plaintiff in an antitrust suit alleging monopolization and conspiracy in business long distance markets. Antitrust liability and damages. Confidential Report, August 22, 1995. Depositions September 30, October 1, October 12, December 3, 1995. Testimony October 18-20, 25-27, 30, 1995. Rebuttal testimony December 4, December 11, 1995.

California Public Utilities Commission, (Investigation No. 195-05-047), on behalf of Pacific Bell, "Incentive Regulation and Competition: Issues for the 1995 Incentive Regulation Review," (with R.L. Schmalensee and T.J. Tardiff). Filed September 8, 1995, reply testimony filed September 18, 1995.

Mississippi Public Service Commission (Docket No. 95-UA-313) on behalf of BellSouth Telecommunications, Inc. d/b/a South Central Bell Telephone Company, rebuttal testimony addressing cost issues, as they pertain to price regulation raised in the direct testimony by intervenors. Filed October 13, 1995.

Mexican Secretariat of Communications and Transport on behalf of Southwestern Bell International Holdings Corporation, affidavit on interconnection regulation (with T.J. Tardiff). Filed October 18, 1995.

Affidavit to the U.S. District Court for the Eastern District of Virginia (Alexandria Division) on behalf of United States Telephone Association, *United States Telephone Association, et al., v. Federal Communications Commission, et al.*, (Civil Action No. 95-533-A) regarding the Section 214 process for local exchange companies providing cable television services. Filed October 30, 1995, (with A.E. Kahn).

Tennessee Public Service Commission (Docket No. 95-02499) on behalf of BellSouth Telecommunications, Inc. d/b/a BellSouth Telephone Company, testimony addressing the definition and measurement of the cost of supplying universal service. (Direct testimony filed October 20, 1995. Rebuttal testimony filed October 25, 1995). Additional testimony regarding economic principles underlying the creation of a competitively-neutral universal service fund: direct testimony filed October 30, 1995. Rebuttal testimony filed November 3, 1995.

Federal Communications Commission (CC Docket No. 95-145) on behalf of Bell Atlantic Corporation, affidavit examining economic issues raised in the investigation of Bell Atlantic's video dialtone tariff. Filed October 26, 1995. Supplemental Affidavit filed December 21, 1995.

New England Telephone and Telegraph Company, D/B/A NYNEX, State of Rhode Island (Docket No. 2252), testimony addressing the economic conditions under which competition in the local exchange and intraLATA markets will bring benefits to customers. Direct testimony, November 17, 1995.

*Darren B. Swain, Inc. d/b/a U.S. Communications v. AT&T Corp.*, United States District Court for the Northern District of Texas, Dallas Division, Civil Action 394CV-1088D: Retained by counsel for U.S. Communications, a reseller of AT&T long distance services, plaintiff in an antitrust suit alleging monopolization in inbound business long distance markets. Antitrust liability and damages. Confidential Report, November 17, 1995.

Louisiana Public Service Commission (Docket No. U-20883) on behalf of South Central Bell Telephone Company, "Price Regulation and Local Competition in Louisiana," affidavit evaluating a framework for local competition and price regulation in Louisiana, November 21, 1995.

Louisiana Public Service Commission (Docket No. U-17949, Subdocket E) on behalf of South Central Bell Telephone Company, supplemental and rebuttal testimony concerning economic issues in depreciation accounting in the presence of competition and price cap regulation, November 17, 1995. Surrebuttal testimony, December 13, 1995, further surrebuttal testimony, January 12, 1996.

Federal Communications Commission (CC Docket No. 94-1) on behalf of the United States Telephone Association, "Economic Evaluation of Selected Issues from the Fourth Further Notice of Proposed Rulemaking in the LEC Price Cap Performance Review," Attachment C to the United States Telephone Association "Comments," filed December 18, 1995 (with T. Tardiff and C. Zarkadas). Reply Comments filed March 1, 1996.

State Corporation Commission of Virginia (Case No. PUC 950067) on behalf of Bell Atlantic - Virginia, Inc., rebuttal testimony concerning economic standards for the classification of services as competitive for regulatory purposes, January 11, 1996.

Mississippi Public Service Commission (Docket No. 95-UA-358) on behalf of BellSouth Telecommunications, Inc. d/b/a South Central Bell Telephone Company, testimony regarding universal service fund issues. Filed January 17, 1996. Rebuttal testimony filed February 28, 1996.

North Carolina Utilities Commission (Docket No. P-7, Sub 825; P-10, Sub 479) on behalf of Carolina Telephone and Telegraph Company and Central Telephone Company, direct and rebuttal testimony regarding price cap regulation for small telephone companies, February 9, 1996.

*FreBon International Corp. vs. BA Corp. Civil Action, No. 94-324 (GK)*: regarding Defendants' Amended Expert Disclosure Statement. Filed under seal February 15, 1996.



Rhode Island Public Utilities Commission (Docket No. 2370), on behalf of New England Telephone and Telegraph Company, D/B/A NYNEX: economic review and revision of the Rhode Island price cap plan. Direct testimony, February 23, 1996. Rebuttal testimony filed June 25, 1996.

Federal Communications Commission (CC Docket No. 95-185) on behalf of NYNEX, "Affidavit Concerning Interconnection Between Local Exchange Carriers and Commercial Mobile Radio Service Providers," filed March 4, 1996.

Maryland Public Service Commission (Case No. 8715), on behalf of Bell Atlantic - Maryland: rebuttal testimony on the economic criteria for the reclassification of telecommunications services. Filed March 14, 1996, surrebuttal testimony filed April 1, 1996.

Pennsylvania Public Utility Commission (Docket Nos. A-310203F0002, A-310213F0002, A-310236F0002 and A-310258F0002), on behalf of Bell Atlantic - Pennsylvania: rebuttal testimony to evaluate costing and pricing principles and cost models. Filed March 21, 1996.

Federal Communications Commission (CC Docket No. 96-45) on behalf of BellSouth Corporation, "Comments on Universal Service," (with Kenneth Gordon), analysis of proposed rules to implement the universal service requirements of the Telecommunications Act of 1996, filed April 12, 1996.

Pennsylvania Public Utility Commission (Docket No. P-00961024), on behalf of Commonwealth Telephone Company: economic appraisal of a price cap regulation proposal, Direct testimony filed April 15, 1996. Rebuttal testimony filed July 19, 1996.

Pennsylvania Public Utility Commission (Docket No. P-00963550), on behalf of Bell Atlantic - Pennsylvania: economic consequences of rate rebalancing, Direct testimony filed April 26, 1996. Rebuttal testimony filed July 5, 1996.

Federal Communications Commission (CC Docket No. 96-46), on behalf of Bell Atlantic, BellSouth, GTE, Lincoln, Pacific Bell and SBC Communications, Inc., ex parte affidavit on costing principles and cross-subsidization in broadband, joint-use networks, April 26, 1996.

Federal Communications Commission (CC Docket No. 96-98) videotaped presentation on economic costs for interconnection, FCC Economic Open Forum, May 20, 1996.

Tennessee Public Service Commission (In re: The Avoidable Costs of Providing Bundled Services for Resale by Local Exchange Telephone Companies) on behalf of BellSouth Telecommunications, Inc. (Docket No. 96-00067): economic costing and pricing principles for resold and unbundled services. May 24, 1996. Refiled with the Tennessee Regulatory Authority (Docket No. 96-00067), August 23, 1996.

Federal Communications Commission (CC Docket No. 96-112), on behalf of the Southern New England Telephone Company: cost allocation between telephony and broadband services, Affidavit filed May 31, 1996.

New York Public Service Commission (Case Nos. 95-C-0657, 94-C-0095, 91-C-1174) on behalf of New York Telephone Company, costing principles for resold services. Filed May 31, 1996. Costing and pricing principles for unbundled network elements. Filed June 4, 1996. Rebuttal testimony filed July 15, 1996.

Canadian Radio-Television and Telecommunications Commission, in response to CRTC Telecom Public Notice CRTC 96-8, "Economic Aspects of Canadian Price Cap Regulation," on behalf of the Stentor companies. Filed June 10, 1996.

Canadian Radio-Television and Telecommunications Commission, in response to CRTC Telecom Public Notice CRTC 96-8, "Economic Aspects of Price Cap Regulation for MTS NetCom Inc.," on behalf of MTS Net Com, Inc. Filed June 10, 1996.

Federal Communications Commission (CC Docket No. 96-112), on behalf of Bell Atlantic: reply comments concerning cost allocations between telephony and broadband services, Affidavit filed June 12, 1996.

Affidavit to the Superior Court Department of the Trial Court (Civil Action No. 95-6363F), on behalf of New England Telephone and Telegraph Company, d/b/a NYNEX: in opposition to Plaintiffs' Motion for Class Certification. Filed July 1996.

Federal Communications Commission (CC Docket No. 96-46), on behalf of Bell Atlantic, BellSouth, GTE, Lincoln, Pacific and SBC, Declaration concerning the use of efficient component pricing in open video systems. Filed July 5, 1996.

Federal Communications Commission (CC Docket No. 96-98), on behalf of the United States Telephone Association, Affidavit concerning technical qualities of the Staff Industry Demand and Supply Simulation Model. Filed July 8, 1996; *ex parte* letters filed July 22, 1996 and July 23, 1996.

State of Connecticut, Department of Public Utility Control, (DPUC Docket No. 95-06-17) on behalf of Southern New England Telephone Company: testimony concerning economic principles of costing and cost recovery. Filed July 23, 1996.

New York Public Service Commission (Case Nos. 93-C-0451 and 91-C-1249) on behalf of New York Telephone Company, statistical issues in the calculation of damages in the provision of Mass Announcement Services: Rebuttal testimony filed July 23, 1996.

Federal Communications Commission (CC Docket No. 96-45), on behalf of BellSouth Corporation, comments concerning the use of proxy cost models for measuring the cost of universal service. Filed August 9, 1996 (with Aniruddha Banerjee).

The New Jersey Board of Public Utilities on behalf of Bell Atlantic - New Jersey: "Economic Competition in Local Exchange Markets," position paper on the economics of local exchange competition filed in connection with arbitration proceedings, August 9, 1996 (with Kenneth Gordon and Alfred E. Kahn).

Federal Communications Commission (CC Docket No. 96-149), on behalf of Bell Atlantic, Affidavit concerning safeguards for in-region supply of interexchange services by local exchange carriers. Filed August 15, 1996.

The New Jersey Board of Public Utilities (Docket No. TX95120631) on behalf of Bell Atlantic - New Jersey, incremental costs of residential basic exchange service. Filed August 15, 1996. Rebuttal testimony filed August 30, 1996.

Pennsylvania Public Utility Commission (Docket No. R-963550 C0006), on behalf of Bell Atlantic - Pennsylvania: economic consequences of rate rebalancing. Direct testimony filed August 30, 1996.

Louisiana Public Service Commission (Docket No. U-U-22020) on behalf of South Central Bell Telephone Company, testimony concerning economic principles determining wholesale prices for resold services. Filed August 30 1996. Rebuttal testimony filed September 13, 1996.

Vermont Public Service Board (Docket No. 5900) on behalf of NYNEX, testimony regarding the economic effects of the proposed merger between Bell Atlantic and NYNEX. Filed September 6, 1996.

Maine Public Utilities Commission (Docket No. 96-388) on behalf of NYNEX, testimony regarding the economic effects of the proposed merger between Bell Atlantic and NYNEX, Direct Testimony filed September 6, 1996. Rebuttal Testimony filed October 30, 1996.

Tennessee Regulatory Authority (In re: The Avoidable Costs of Providing Bundled Services for Resale by Local Exchange Telephone Companies) on behalf of BellSouth Telecommunications, Inc. (Docket No. 96-01331): economic costing and pricing principles for resold and unbundled services. Filed September 10, 1996. Rebuttal testimony filed September 20, 1996.

The New Jersey Board of Public Utilities (Docket No. TO96070519) on behalf of Bell Atlantic - New Jersey: evaluation of proxy models of the incremental cost of unbundled network elements, testimony filed September 18, 1996.

Pennsylvania Public Utility Commission (Docket No. A-310258F0002 - Interconnection Arbitration, Eastern Teleologic Corporation/Bell Atlantic) on behalf of Bell Atlantic-Pennsylvania, direct and rebuttal testimony on economic costs of interconnection and unbundled network elements, September 23, 1996.

Massachusetts Department of Public Utilities (Docket Nos. D.P.U. 96-73/74, 96-75, 96-80/81, 96-83, 96-94) on behalf of NYNEX: economic analysis of costs avoided from resale of local exchange services. Testimony filed September 27, 1996. Rebuttal Testimony filed October 16, 1996.

The New Jersey Board of Public Utilities (Docket No. TX95120631) on behalf of Bell Atlantic - New Jersey: economic analysis of the avoided costs from resale of local exchange services. Rebuttal testimony filed September 27, 1996.

New Hampshire Public Service Commission, (Docket DE 96-252) on behalf of NYNEX: economic analysis of costs avoided from resale of local exchange services. Filed October 1, 1996.

New Hampshire Public Service Commission (Docket DE 96-220) on behalf of NYNEX, testimony regarding the economic effects of the proposed merger between Bell Atlantic and NYNEX. Filed October 10, 1996.

Massachusetts Department of Public Utilities (Docket Nos. D.P.U. 96-73/74, 96-75, 96-80/81, 96-83, 96-94) on behalf of NYNEX: Arbitration of interconnection agreements under the Telecommunications Act of 1996. Filed October 11, 1996. Rebuttal Testimony filed October 30, 1996.

Federal Communications Commission (CC Docket No. 96-45), on behalf of the United States Telephone Association, "Not the Real McCoy: A Compendium of Problems with the Hatfield Model." Filed October 15, 1996

New Hampshire Public Service Commission, (Docket DE 96-252) on behalf of NYNEX: Arbitration of interconnection agreements under the Telecommunications Act of 1996. Filed October 23, 1996.

Federal Communications Commission (Tracking No. 96-0221) on behalf of NYNEX and Bell Atlantic, affidavit concerning the competitive effects of the proposed NYNEX-Bell Atlantic merger. Filed October 23, 1996 (with Richard Schmalensee).

New Jersey Board of Public Utilities (Docket No. T096080621: MCI/Bell Atlantic Arbitrator ) on behalf of Bell Atlantic-New Jersey. Rebuttal testimony concerning the pricing of unbundled network elements, November 7, 1996.

Affidavit to the Federal Communications Commission, on behalf of SBC Communications, Inc., (Docket No. 96-149), regarding Commission's proposed rules and their impact on joint marketing. Filed November 14, 1996 (with Paul B. Vasington).

New York Public Service Commission (Case 96-C-0603) on behalf of NYNEX and Bell Atlantic, *Initial Panel Testimony*, regarding the economic effects of the proposed merger between Bell Atlantic and NYNEX. Filed November 25, 1996. *Reply Panel Testimony* filed December 12, 1996.

Alabama Public Service Commission (Docket No. 25677), on behalf of BellSouth Telecommunications, Inc., direct testimony regarding economic aspects of avoided costs of services supplied for resale. Filed November 26, 1996.

Delaware Public Utilities Commission, on behalf of Bell Atlantic - Delaware, direct testimony regarding costs and pricing of interconnection and network elements. Filed December 16, 1996. Rebuttal testimony (proprietary) filed February 11, 1997.

State Corporation Commission of Virginia, on behalf of Bell Atlantic-Virginia, (Case No. PUC960), direct testimony regarding costing and pricing of interconnection and unbundled network elements. Filed December 20, 1996. Rebuttal testimony filed June 10, 1997 (Case No. PUC970005).

Affidavit to the U.S. District Court, Southern District of New York, on behalf of Multi Communication Media Inc., *Multi Communications Media Inc. v. AT&T and Trevor Fischbach*, (96 Civ. 2679 (MBM)) regarding the application of the filed tariff doctrine to contract tariffs in telecommunications. Filed December 27, 1996.

Georgia Public Service Commission (Docket No. 6863-U) on behalf of BellSouth Long Distance, Inc., direct testimony concerning benefits from BellSouth participation in long distance service markets. Filed January 3, 1997. Rebuttal testimony filed February 24, 1997.

Public Service Commission of Maryland, on behalf of Bell Atlantic-Maryland, (Case No. 8731-II), statement regarding costing and pricing of interconnection and unbundled network elements. Filed January 10, 1997. Rebuttal testimony filed April 4, 1997.

Federal-State Joint Board on Universal Service, on behalf of the United States Telephone Association, *Remarks on Proxy Cost Models*, CC Docket No. 96-45 (videotape filed in docket). Filed January 14, 1997.

Public Service Commission of the District of Columbia (Case No. 962), on behalf of Bell Atlantic - Washington, D.C., direct testimony regarding costing and pricing of interconnection and network elements. Filed January 17, 1997. Rebuttal testimony filed May 2, 1997.

Connecticut Department of Public Utilities (DPUC Docket No. 96-09-22), on behalf of the Southern New England Telephone Company. Rebuttal testimony regarding alternative models of cost. Filed January 24, 1997.

Federal Communications Commission (CC Docket No. 96-262 et. al.), statement on behalf of United States Telephone Association, "Economic Aspects of Access Reform." Filed on January 29, 1997 (with Richard Schmalensee). Rebuttal filed on February 14, 1997.

Pennsylvania Public Utility Commission, on behalf of Bell Atlantic-Pennsylvania, statement regarding costs and benefits from Bell Atlantic entry into interLATA telecommunications markets. Filed February 10, 1997. Rebuttal testimony filed March 21, 1997.

Connecticut Department of Public Utilities (DPUC Docket No. 96-11-03), on behalf of the Woodbury Telephone Company, statement regarding the effects of resale and the provision of unbundled network elements on a rural telephone company. Filed February 11, 1997.

Federal Communications Commission, on behalf of Bell Atlantic: "An Analysis of Conceptual Issues Regarding Proxy Cost Models", a response to FCC Staff Report on issues regarding Proxy Cost Models. Filed February 13, 1997.

Public Service Commission of West Virginia (Case Nos. 96-1516-T-PC, 96-1561-T-PC, 96-1009-T-PC, and 96-1533-T-T) on behalf of Bell Atlantic - West Virginia: direct testimony regarding costing and pricing of interconnection and unbundled network elements. Filed February 13, 1997. Rebuttal testimony filed February 20, 1997.

New York Public Service Commission on behalf of New York Telephone Company, "Competitive Effects of Allowing NYNEX To Provide InterLATA Services Originating In New York State," public interest analysis of NYNEX's proposed entry into in-region long distance service. Filed February 18, 1997 (with Harold Ware and Richard Schmalensee).

Public Utilities Commission of Ohio (Case No. 96-899-TP-ALT) on behalf of Cincinnati Bell Telephone Company: direct testimony regarding CBT's proposed rate rebalancing and price regulation plan. Filed February 19, 1997.

Delaware Public Utilities Commission, on behalf of Bell Atlantic - Delaware: statement regarding costs and benefits from Bell Atlantic entry into interLATA telecommunications markets. Filed February 26, 1997. Rebuttal testimony filed April 28, 1997.

The New Jersey Board of Public Utilities on behalf of Bell Atlantic - New Jersey: economic analysis of costs and benefits from Bell Atlantic provision of interLATA services, statement filed March 3, 1997, reply affidavit filed May 15, 1997.

Federal Communications Commission (CC Docket 96-262 et al.), on behalf of USTA: a report entitled, "An Analysis of the Welfare Effects of Long Distance Market Entry by an Integrated Access and Long Distance Provider", *ex parte* filed March 7, 1997 (with Richard Schmalensee, Doug Zona and Paul Hinton).

Public Service Commission of Maryland, on behalf of Bell Atlantic - Maryland: statement regarding consumer benefits from Bell Atlantic's provision of interLATA service, filed March 14, 1997.

Louisiana Public Service Commission, on behalf of BellSouth Long Distance, Inc. (Docket No. U-22252), direct testimony regarding the probable economic benefits to consumers in Louisiana from entry by BellSouth into the interLATA long distance market. Filed March 14, 1997. Rebuttal testimony filed May 2, 1997. Supplemental testimony filed May 27, 1997.

Federal Communications Commission (CC Docket 96-262 et al.), on behalf of the United States Telephone Association: a report entitled, "An Update of the FCC Short-Term Productivity Study (1985-1995)", *ex parte* filed March 1997.

Public Service Commission of West Virginia on behalf of Bell Atlantic - West Virginia: economic analysis of issues regarding Bell Atlantic's entry into the interLATA long distance market. Filed March 31, 1997.

South Carolina Public Service Commission, on behalf of BellSouth Long Distance, Inc., (Docket No. 97-101-C): direct testimony regarding the probable economic benefits to consumers in South Carolina from entry by BellSouth into the interLATA long distance market. Filed April 1, 1997. Rebuttal testimony filed June 30, 1997.

Public Utilities Commission of Ohio (Case No. 97-152-TP-ARB), on behalf of Cincinnati Bell Telephone Company: direct testimony regarding the application of MCI Telecommunications Corporation Petition for Arbitration Pursuant to Section 252 (b) of the Telecommunications Act of 1996. Filed April 2, 1997.

Kentucky Public Service Commission (Administrative Case No. 96-608) on behalf of BellSouth Long Distance, Inc., testimony regarding the economic effects of BellSouth entry into interLATA services. Filed April 14, 1997. Rebuttal testimony filed April 28, 1997, supplemental rebuttal testimony filed August 15, 1997.

Federal Communications Commission (CC Docket No. 96-149), on behalf of Bell Atlantic, BellSouth, NYNEX, Pacific Bell and SBC: affidavit concerning economic issues raised by the BOC supply of interLATA services to an affiliate. Filed April 17, 1997.

Maine Public Utilities Commission (Docket No. 97-505) on behalf of NYNEX: direct testimony regarding economic principles for setting prices and estimating costs for interconnection. Filed April 21, 1997. Rebuttal testimony filed October 21, 1997.

State of New York Public Service Commission (Case 94-C-0095 and 28425), on behalf of NYNEX, *Initial Panel Testimony*: direct testimony regarding InterLATA Access Charge Reform. Filed May 8, 1997. *Rebuttal Panel Testimony* filed July 8, 1997.

Federal Communications Commission (CC Docket Nos. 93-193, Phase 1, Part 2, 94-65), on behalf of Bell Atlantic: affidavit concerning allocation of earnings sharing and refunds in the local exchange carrier price cap plan. Filed May 19, 1997.

Maine Public Utilities Commission on behalf of NYNEX: affidavit regarding competitive effects of NYNEX entry into interLATA markets. Filed May 27, 1997 (with Kenneth Gordon, Richard Schmalensee and Harold Ware).

Alabama Public Service Commission, on behalf of BellSouth Long Distance, Inc., (Docket No. 25835): direct testimony regarding the probable economic benefits to consumers in Alabama from entry by BellSouth into the interLATA long distance market. Filed June 18, 1997. Rebuttal testimony filed August 8, 1997.

Pennsylvania Public Utility Commission (Docket No. I-00960066), on behalf of Bell Atlantic: direct testimony providing an economic framework for the intrastate carrier switched access rates charged by Bell Atlantic. Filed June 30, 1997. Rebuttal testimony filed July 29, 1997. Surrebuttal testimony filed August 27, 1997.

Vermont Public Service Board (Docket No. 5713), on behalf of Bell Atlantic - Vermont, direct testimony regarding economic principles for setting prices and estimating costs for interconnection. Filed July 31, 1997. Rebuttal testimony filed January 9, 1998. Surrebuttal testimony filed February 26, 1998.

North Carolina Utilities Commission (Docket No. P-55, Sub1022) on behalf of BellSouth Long Distance, Inc.: direct testimony regarding the likely economic benefits to consumers in North Carolina from entry by BellSouth into the interLATA long distance market. Filed August 5, 1997. Rebuttal testimony filed September 15, 1997.

State of Connecticut, Department of Public Utility Control (Docket Nos. 95-03-01, 95-06-17 and 96-09-22), on behalf of Southern New England Telephone Company: direct testimony discussing economic principles the DPUC should use in evaluating SNET's joint and common overhead and network support expenses. Filed August 29, 1997.

Alabama Public Service Commission, on behalf of BellSouth Telecommunications, Inc., (Docket No. 26029): rebuttal testimony of intervenor testimonies in BellSouth's cost and unbundled network element pricing docket in Alabama. Filed September 12, 1997.

Mississippi Public Service Commission (Docket No. 97-AD-0321), on behalf of BellSouth Long Distance, Inc., direct testimony regarding the likely economic benefits to consumers in Mississippi from entry by BellSouth into the interLATA long distance market. Filed September 15, 1997. Rebuttal testimony filed September 29, 1997.

The New Jersey Board of Public Utilities (Docket No. TX95120631) on behalf of Bell Atlantic - New Jersey: economic analysis of proposed universal service funds. Direct testimony filed September 24, 1997. Rebuttal testimony filed October 18, 1997.



State of Connecticut, Department of Public Utility Control (Docket No. 96-04-07) on behalf of Southern New England Telephone Company: direct testimony regarding economic principles guiding access charge reform. Filed October 16, 1997.

Tennessee Regulatory Authority (In re: Petition to Convene a Contested Case Proceeding to Establish "Permanent Prices" for Interconnection and Unbundled Network Elements) on behalf of BellSouth Telecommunications, Inc. (Docket No. 97-01262): rebuttal testimony regarding costing principles on which to base prices of unbundled network elements. Filed October 17, 1997.

Pennsylvania Public Utility Commission (Docket No. I-00940035), on behalf of Bell Atlantic: direct testimony regarding the relationship between access charge reform and universal service funding. Filed October 22, 1997.

Florida Public Service Commission on behalf of BellSouth, "Local Telecommunications Competition: An Evaluation of a Proposal by the Communications Staff of the Florida Public Service Commission," filed November 21, 1997 (with A. Banerjee).

Rhode Island Public Utilities Commission, on behalf of Bell Atlantic - Rhode Island: direct testimony discussing basic economic principles regarding costs and prices of interconnection and unbundled network elements. Filed November 25, 1997.

Federal Communications Commission (File No. SCL-97-003), on behalf of ATU Long Distance: affidavit concerning the economic effects of classifying a proposed undersea cable between Alaska and the lower 48 states as a private carrier. Filed December 8, 1997.

Federal Communications Commission (CC Docket No. 80-286), on behalf of Bell Atlantic: affidavit concerning proposed reforms of jurisdictional separations. Filed December 10, 1997.

North Carolina Utilities Commission (Docket No. P-100, SUB 133d), on behalf of BellSouth Telecommunications: direct testimony on the proper economic basis for determining costs and prices of interconnection, unbundled network elements, and operating support systems. Filed December 15, 1997. Rebuttal filed March 9, 1998.

Massachusetts Department of Public Utilities (Docket No. DTE 98-15), on behalf of Bell Atlantic - MA: direct testimony regarding the method used to determine wholesale (avoided cost) discount that applies to resold retail services. Filed January 16, 1998.

Vermont Public Service Commission (Docket no. 6000), on behalf of Bell Atlantic: direct testimony examining the likely benefits from adopting a price regulation plan. Filed January 19, 1998.

Federal Communications Commission (*ex parte* CC Docket No. 96-262 et. al.), "The Need for Carrier Access Pricing Flexibility in Light of Recent Marketplace Developments: A Primer," research paper prepared on behalf of United States Telephone Association. Filed on January 21, 1998 (with Richard Schmalensee).

Colorado Public Utilities Commission (Docket No. 97A-540T), on behalf of U S WEST: testimony concerning the economic effects of a proposed price regulation plan. Direct testimony filed January 30, 1998. Rebuttal testimony filed May 14, 1998.

California Public Utilities Commission, on behalf of Pacific Bell: Comments on the economic principles for updating Pacific Bell's price cap plan. Filed February 2, 1998.

Massachusetts Department of Public Utilities (Docket No. D.P.U./D.T.E. 94-185-C) on behalf of Bell Atlantic: economic analysis of the usefulness of a regulatory price floor for wholesale services. Affidavit filed February 6, 1998. Reply Affidavit filed February 19, 1998.

Pennsylvania Public Utility Commission (Docket No. P-00971307), on behalf of Bell Atlantic: direct testimony concerning the classification of Bell Atlantic's business services in Pennsylvania as competitive and the calculation of an imputation price floor for those services. Filed February 11, 1998. Rebuttal filed February 18, 1998.

Alabama Public Service Commission (Docket No. 25980), on behalf of BellSouth Telecommunications: rebuttal testimony regarding revenue benchmark and other matters in universal service funding. Filed February 13, 1998.

North Carolina Utilities Commission (Docket No. P-100, SUB 133g), on behalf of BellSouth Telecommunications: direct testimony on appropriate economic principles for sizing the state universal service fund. Filed February 16, 1998. Rebuttal filed April 13, 1998.

Mississippi Public Service Commission (Docket No. 98-AD-035), on behalf of BellSouth Telecommunications: direct testimony regarding universal service funding and price benchmark issues. Filed February 23, 1998, rebuttal testimony filed March 6, 1998.

State of Connecticut, Department of Public Utility Control (Docket No. 98-02-33), on behalf of Southern New England Telephone Company: direct testimony regarding reclassification of custom calling services as emerging competitive. Filed February 27, 1998.

Federal Communications Commission, *In the Matter of Applications of WorldCom, Inc. and MCI Communications Corporation for Transfer of Control of MCI Communications Corporation to WorldCom, Inc.* (CC Docket No. 97-211), affidavit on behalf of GTE Corporation analyzing the likely economic effects of the proposed acquisition of MCI by WorldCom, (with R. Schmalensee), March 13, 1998.

Mississippi Public Service Commission (Docket No. 97-AD-544), on behalf of BellSouth Telecommunications: rebuttal testimony regarding economic issues of costing and pricing unbundled network elements. Filed March 13, 1998.

New Hampshire Public Service Commission (Docket No. 97-171, Phase II), on behalf of Bell Atlantic - New Hampshire: direct testimony discussing the basic economic principles regarding costs and prices of interconnection and unbundled network elements, filed March 13, 1998. Rebuttal filed April 17, 1998.

State of New York Public Service Commission (Cases 95-C-0657, 94-C-0095, 91-C-1174 and 96-C-0036), on behalf of Bell Atlantic, *Panel Testimony of Bell Atlantic - New York on Costs and Rates for Miscellaneous Phase 3 Services*: panel testimony regarding statistical sampling issues in cost studies for non-recurring charges. Filed March 18, 1998. Rebuttal filed June 3, 1998.

Federal Communications Commission, *In the Matter of Customer Impact of New Access Charges* (CC Docket Nos. 96-262 and 96-45), affidavit on behalf of the United States Telephone Association analyzing long distance price reductions stemming from recent access charge reductions. Filed March 18, 1998.

Federal Communications Commission, *In the Matter of MCI Telecommunications Corp. Petition for Prescription of Tariffs Implementing Access Charge Reform* (CCB/CPD 98-12), affidavit on behalf of Bell Atlantic analyzing economic issues in MCI's petition for changes in the level and structure of interstate access charges. Filed March 18, 1998.

Subcommittee on Communications of the Senate Committee on Commerce, Science and Transportation, *Statement* and oral testimony regarding long distance competition and Section 271 of the Telecommunications Act of 1996, March 25, 1998.

Tennessee Regulatory Authority (Docket No. 97-00888), on behalf of BellSouth Telecommunications, Inc.: direct testimony regarding appropriate economic principles for sizing the state universal service fund, Filed April 3, 1998. Rebuttal filed April 9, 1998.

Massachusetts Department of Telecommunications and Energy (D.P.U. 96-3/74, 96-75, 96-80/81, 96-83, & 96-94), on behalf of Bell Atlantic - Massachusetts: rebuttal testimony discussing the types of costs for OSSs, filed April 29, 1998.

Connecticut Department of Public Utility Control, on behalf of SBC Communications Inc. and Southern New England Telecommunications Corporation: direct testimony responding to economic allegations made by entities proposing that conditions be attached to approval by the DPUC of the SBC-SNET proposed change in control, filed June 1, 1998.

California Public Utilities Commission, on behalf of Pacific Bell: reply comments on Pacific proposal to eliminate vestiges of ROR regulation and inflation minus productivity factor formula/index, filed June 19, 1998.

The New Jersey Board of Public Utilities (BPU Docket No. TO97100808, OAL Docket No. PUCOT 11326-97N) on behalf of Bell Atlantic - New Jersey: economic analysis of imputation rules for long distance services. Direct testimony filed July 8, 1998.

Federal Communications Commission, Merger of SBC Communications Inc. and Ameritech Corporation, affidavit on behalf of SBC and Ameritech analyzing the likely effects of the proposed merger on competition. (with R. Schmalensee ) Filed July 24, 1998.

Massachusetts Department of Telecommunications and Energy (Docket No. 85-15, Phase III, Part 1), on behalf of Bell Atlantic - Massachusetts: rebuttal testimony discussing appropriate forward-looking technology for costing network elements, filed August 31, 1998.

#### PUBLICATIONS

"Smoothness Priors and Stochastic Prior Restrictions in Distributed Lag Estimation," *International Economic Review*, 15 (1974), pp. 803-804.

"Prior Information on the Coefficients When the Disturbance Covariance Matrix is Unknown," *Econometrica*, 44 (1976), pp. 725-739.

"Small Sample Properties of a Class of Two Stage Aitken Estimators," *Econometrica*, 45 (1977), pp. 497-508.

"The Heteroscedastic Linear Model: Exact Finite Sample Results," *Econometrica*, 46 (1978), pp. 663-676.

"Small Sample Considerations in Estimation from Panel Data," *Journal of Econometrics*, 13 (1980) pp. 203-223.

"Comparing Specification Tests and Classical Tests," Bell Laboratories Economics Discussion Paper, 1980 (with J.A. Hausman).

"Panel Data and Unobservable Individual Effects," *Econometrica*, 49 (1981), pp. 1377-1398 (with J.A. Hausman).

"On the Efficiency of the Cochrane-Orcutt Estimator," *Journal of Econometrics*, 17 (1981), pp. 67-82.

"A Generalized Specification Test," *Economics Letters*, 8 (1981), pp. 239-245 (with J.A. Hausman).

"Identification in Linear Simultaneous Equations Models with Covariance Restrictions: An Instrumental Variables Interpretation," *Econometrica*, 51 (1983), pp. 1527-1549 (with J.A. Hausman).

"On the Relevance of Finite Sample Distribution Theory," *Econometric Reviews*, 2 (1983), pp. 1-84.

"Universal Service and the Access Charge Debate: Comment," in P.C. Mann and H.M. Trebbing (editors) *Changing Patterns in Regulation, Markets, and Technology. The Effect on Public Utility Pricing*. The Institute of Public Utilities, Michigan State University, 1984.

"Recovery of Local Telephone Plant Costs under the St. Louis Plan," in P.C. Mann and H.M. Trebbing (editors) *Impact of Deregulation and Market Forces on Public Utilities*. The Institute of Public Utilities, Michigan State University, 1985.

"Access Charges and Bypass: Some Approximate Magnitudes," in W.R. Cooke (editor) *Proceedings of the Twelfth Annual Telecommunications Policy Research Conference*, 1985.

"Federal and State Issues in Non-Traffic Sensitive Cost Recovery," in *Proceedings from the Telecommunications Deregulation Forum*, Karl Eller Center, College of Business and Public Administration, University of Arizona, Tucson, Arizona, 1986.

"Panel Data" in N.L. Johnson and S. Kotz (editors), *Encyclopedia of Statistical Sciences*, John Wiley & Sons, New York, 1986.

"An Analysis of Tapered Access Charges for End Users," in P.C. Mann and H.M. Trebbing (editors) *New Regulatory and Management Strategies in a Changing Market Environment*. The Institute of Public Utilities, Michigan State University, 1987 (with D.P. Heyman, J.M. Lazorchak, and D.S. Sibley).

"Efficient Estimation and Identification of Simultaneous Equation Models with Covariance Restrictions," *Econometrica*, 55 (1987), pp. 849-874 (with J.A. Hausman and W.K. Newey).

"Alternative NTS Recovery Mechanisms and Geographic Averaging of Toll Rates," in *Proceedings of the Thirteenth Annual Rate Symposium: Pricing Electric, Gas, and Telecommunications Services*. The Institute for the Study of Regulation, University of Missouri, Columbia, 1987.

"Price Cap Regulation: Contrasting Approaches Taken at the Federal and State Level," in W. Bolter (editor), *Federal/State Price-of-Service Regulation: Why, What and How?*, Proceedings of the George Washington University Policy Symposium, December, 1987.

"Local Exchange Pricing: Is There Any Hope?", in J. Alleman (editor), *Perspectives on the Telephone Industry: The Challenge of the Future*, Ballinger Publishing Company, Cambridge, Massachusetts, 1989.

"Generic Costing and Pricing Problems in the New Network: How Should Costs be Defined and Assessed," in P.C. Mann and H.M. Trebbing (editors) *New Regulatory Concepts, Issues, and Controversies*. The Institute of Public Utilities, Michigan State University, 1989.

"Telephone Penetration and Universal Service in the 1980s," in B. Cole (editor), *Divestiture Five Years Later*, Columbia University Press, New York, New York, 1989 (with L.J. Perl).

"Regulating Competition for IntraLATA Services," in *Telecommunications in a Competitive Environment*, Proceedings of the Third Biennial NERA Telecommunications Conference, 1989, pp. 35-50.

"Costing Principles for Competitive Assessment," in *Telecommunications Costing in a Dynamic Environment*, Bellcore-Bell Canada Conference Proceedings, 1989 (with T.J. Tardiff).

"Optional Tariffs for Access in the FCC's Price Cap Proposal," in M. Einhorn (ed.), *Price Caps and Incentive Regulation in the Telecommunications Industry*, Kluwer, 1991 (with D.P. Heyman and D.S. Sibley).

"Alternative Measures of Cross-Subsidization," prepared for the Florida Workshop on Appropriate Methodologies for the Detection of Cross-Subsidies, June 8, 1991.

"Predation and Multiproduct Firms: An Economic Appraisal of the Sievers-Albery Results," *Antitrust Law Journal*, 30 (1992), pp. 785-795.

"Lessons for the Energy Industries from Deregulation in Telecommunications," *Proceedings of the 46th Annual Meeting of the Federal Energy Bar Association*, May, 1992.

"Efficient Price of Telecommunications Services: The State of the Debate," *Review of Industrial Organization*, Vol. 8, pp. 21-37, 1993.

"Status and Results of Regulatory Reform in the U.S. Telecommunications Industry," in C.G. Stalon, *Regulatory Responses to Continuously Changing Industry Structures*, The Institute of Public Utilities, Michigan State University, 1992.

"Post-Divestiture Long-Distance Competition in the United States," *American Economic Review*, Vol. 83, No. 2, May 1993 (with Lester D. Taylor). Reprinted in E. Bailey, J. Hower, and J. Pack, *The Political Economy of Privatization and Deregulation*, (London: Edward Elgar), 1994.

"Comment on 'Pricing of Inputs Sold to Competitors,' by W.J. Baumol and J.G. Sidak," *Yale Journal on Regulation*, Vol. 11, Issue 1, 1994, pp. 225-240 (with Alfred E. Kahn).

"Comments on Economic Efficiency and Incentive Regulation," Chapter 7 in S. Globerman, W. Stanbury and T. Wilson, *The Future of Telecommunications Policy in Canada*, Toronto: Institute for Policy Analysis, University of Toronto, April 1995.

"Revising Price Caps: The Next Generation of Incentive Regulation Plans," Chapter 2 in M.A. Crew (ed.) *Pricing and Regulatory Innovations under Increasing Competition*, Boston: Kluwer Academic Publishers, May 1996 (with T. Tardiff).

"An Analysis of the State of Competition in Long-Distance Telephone Markets," *Journal of Regulatory Economics*, May, 1997, pp. 227-256 (with J.D. Zona).

"An Analysis of the Welfare Effects of Long Distance Market Entry by an Integrated Access and Long Distance Provider", *Journal of Regulatory Economics*, March, 1998, pp. 183-196 (with Richard Schmalensee, J.D. Zona and Paul Hinton).

**CERTIFICATE OF SERVICE  
DOCKET NO. 980696-TP (HB4785)**

I HEREBY CERTIFY that a true and correct copy of the foregoing was served via Federal Express this 9th day of October, 1998 to the following:

**Jack Shreve, Esquire**  
**Charles Beck, Esquire**  
Office of Public Counsel  
c/o The Florida Legislature  
111 W. Madison Street, Rm. 812  
Tallahassee, Florida 32399-1400  
Tel. No. (850) 488-9330  
Fax. No. (850) 488-4491

**Michael Gross, Esquire (+)**  
Assistant Attorney General  
Office of the Attorney General  
PL-0 1 The Capitol  
Tallahassee, Florida 32399-1050  
Tel. No. (850) 414-3300  
Fax. No. (850) 488-6589

**Hand Deliveries:**  
The Collins Building  
107 West Gaines Street  
Tallahassee, FL 32301

**Tracy Hatch, Esquire (+)**  
AT&T  
101 N. Monroe Street, Suite 700  
Tallahassee, Florida 32301  
Tel. No. (850) 425-6364  
Fax. No. (850) 425-6361

**Richard D. Melson, Esquire**  
Hopping, Green, Sams & Smith, P.A.  
123 South Calhoun Street  
Tallahassee, Florida 32314  
Tel. No. (850) 425-2313  
Fax. No. (850) 224-8551  
Atty. for MCI

**Thomas K. Bond**  
MCI Metro Access Transmission  
Services, Inc.  
780 Johnson Ferry Road  
Suite 700

Atlanta, GA 30342  
Tel. No. (404) 267-6315  
Fax. No. (404) 267-5992

**Robert M. Post, Jr.**  
ITS  
16001 S.W. Market Street  
Indiantown, FL 34956  
Tel. No. (561) 597-3113  
Fax. No. (561) 597-2115

**Charles Rehwinkel**  
Sprint-Florida, Inc.  
1313 Blair Stone Road,  
MC FLTHOO 107  
Tallahassee, Florida 32301  
Tel. No. (850) 847-0244  
Fax. No. (850) 878-0777

**Carolyn Marek**  
VP-Regulatory Affairs  
S.E. Region  
Time Warner Comm.  
2828 Old Hickory Boulevard  
Apt. 713  
Nashville, TN 37221  
Tel. No. (615) 673-1191  
Fax. No. (615) 673-1192

**Norman H. Horton, Jr., Esquire (+)**  
Messer, Caporullo & Self P. A.  
215 South Monroe Street  
Suite 701  
Tallahassee, Florida 32301  
Tel. No. (850) 222-0720  
Fax. No. (850) 224-4359  
Represents espire™

**David B. Erwin, Esquire**  
Attorney-at-Law  
127 Riversink Road



Crawfordville, Florida 32327  
Tel. No. (850) 926-9331  
Fax. No. (850) 926-8448  
Represents GTC, Frontier,  
ITS and TDS

**Floyd R. Self, Esquire**  
Messer, Capareello & Self, P.A.  
215 South Monroe Street  
Suite 701  
Tallahassee, FL 32301  
Tel. No. (850) 222-0720  
Fax. No. (850) 224-4359  
Represents WorldCom

**Kimberly Caswell, Esquire**  
GTE Florida Incorporated  
201 North Franklin Street  
16th Floor  
Tampa, Florida 33602  
Tel. No. (813) 483-2617  
Fax. No. (813) 204-8870

**Jeffrey J. Wahlen, Esquire**  
Ausley & McMullen  
227 South Calhoun Street  
Tallahassee, Florida 32301  
Tel. No. (850) 425-5471 or 5487  
Fax. No. (850) 222-7560  
Represents ALLTEL, NEFTC,  
and Vista-United

**Tom McCabe**  
TDS Telecom  
107 West Franklin Street  
Quincy, FL 32351  
Tel. No. (850) 875-5207  
Fax. No. (850) 875-5225

**Peter M. Dunbar, Esquire**  
**Barbara D. Auger, Esquire**  
Pennington, Moore, Wilkinson,  
& Dunbar, P. A.  
215 South Monroe Street  
2nd Floor  
Tallahassee, Florida 32301  
Tel. No. (850) 222-3533  
Fax. No. (850) 222-2126

**Brian Sulmonetti**  
WorldCom, Inc.  
1515 South Federal Highway  
Suite 400  
Boca Raton, FL 33432  
Tel. No. (561) 750-2940  
Fax. No. (561) 750-2629

**Kelly Goodnight**  
Frontier Communications  
180 South Clinton Avenue  
Rochester, New York 14646  
Tel. No. (716) 777-7793  
Fax. No. (716) 325-1355

**Laura Gallagher (+)**  
VP-Regulatory Affairs  
Florida Cable Telecommunications  
Association, Inc.  
310 N. Monroe Street  
Tallahassee, Florida 32301  
Tel. No. (850) 681-1990  
Fax. No. (850) 681-9676

**Mark Ellmer**  
GTC Inc.  
502 Fifth Street  
Port St. Joe, Florida 32456  
Tel. No. (850) 229-7235  
Fax. No. (850) 229-8689

**Harriet Eudy**  
ALLTEL Florida, Inc.  
206 White Avenue  
Live Oak, Florida 32060  
Tel. No. (904) 364-2517  
Fax. No. (904) 364-2474

**Lynne G. Brewer**  
Northeast Florida Telephone Co.  
130 North 4th Street  
Macclenny, Florida 32063  
Tel. No. (904) 259-0639  
Fax. No. (904) 259-7722

**James C. Falvey, Esquire**  
e.spire™ Comm. Inc.  
133 National Business Pkwy.

Suite 200  
Annapolis Junction, MD 20701  
Tel. No. (301) 361-4298  
Fax. No. (301) 361-4277

**Lynn E. Hall**  
Vista-United Telecomm.  
3100 Bonnet Creek Road  
Lake Buena Vista, FL 32830  
Tel. No. (407) 827-2210  
Fax. No. (407) 827-2424

**William Cox**  
Staff Counsel  
Florida Public Svc. Comm.  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850  
Tel. No. (850) 413-6204  
Fax. No. (850) 413-6250

**Suzanne F. Summerlin, Esq.**  
1311-B Paul Russell Road  
Suite 201  
Tallahassee, FL 32301  
Tel. No. (850) 656-2288  
Fax. No. (850) 656-5589

**Paul Kouroupas**  
**Michael McRae, Esq.**  
Teleport Comm. Group, Inc.  
2 Lafayette Centre  
1133 Twenty-First Street, N.W.  
Suite 400  
Washington, D.C. 20036  
Tel. No. (202) 739-0032  
Fax. No. (202) 739-0044

**Joseph A. McGlothlin**  
**Vicki Gordon Kaufman**  
McWhirter, Reeves, McGlothlin,  
Davidson, Rief & Bakas, P.A.  
117 South Gadsden Street  
Tallahassee, FL 32301  
Tel. No. (850) 222-2525

**Charles Murphy**

**Booter Imhof**  
Utilities and Comm. Committee  
428 House Office Building  
402 South Monroe Street  
Tallahassee, FL 32399-1300

  
Mary K. Keyet

(+) Protective Agreements