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RECORDS AND REPORTING

NANCY B. WHITE
Assistant General Counsel-Florida

BellSouth Telecommunications, Inc.
150 South Monroe Street
Room 400
Tallahassee, Florida 32301
(305) 347-5558

October 20, 1998

Mrs. Blanca S. Bayó
Director, Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

Re: Docket No. 971627-TP (Ft. White-EAS)

Dear Mrs. Bayó:

Enclosed is an original and fifteen copies of BellSouth Telecommunications Inc.'s Direct Testimony of Conrad D. Martin, which we ask that you file in the captioned matter.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served to the parties shown on the attached Certificate of Service.

Sincerely,

Nancy B. White
Nancy B. White (BW)

RECEIVED & FILED

[Signature]
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Enclosures

cc: All parties of record
A. M. Lombardo
R. G. Beatty
William J. Ellenberg II

DOCUMENT NUMBER-DATE

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FPSC RECORDS/REPORTING

**CERTIFICATE OF SERVICE
DOCKET NO. 971627-TP (Ft. White-EAS)**

I HEREBY CERTIFY that a true and correct copy of the foregoing was served via U.S. Mail this 20th day of October, 1998 to the following:

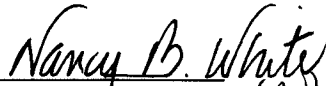
Beth Keating, Esq.
Staff Counsel
Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850
Tel. No. (850) 413-6199
Fax. No. (850) 413-6250

ALLTEL Communications, Inc.
One Allied Drive
Little Rock, AR 72202-2099
Tel. No. (501) 905-7085

ALLTEL Florida, Inc.
Mr. Richard H. Brashear
206 White Avenue, S.E.
Live Oak, FL 32060-3343
Tel. No. (904) 364-2517
Fax. No. (904) 364-4950

Mike Zimmerman
Route 2, Box 9192
Fort White, FL 32038
Tel. No. (904) 497-1344
Fax. No. (904) 497-1419

Columbia County Board
of Commissioners
Frank Albury
P.O. Drawer 1529
Lake City, FL 32056-1529
Tel. No. (904) 755-4100


Nancy B. White (PW)

1 BELL SOUTH TELECOMMUNICATIONS, INCORPORATED

2 TESTIMONY OF CONRAD D. MARTIN

3 BEFORE THE FLORIDA STATE PUBLIC SERVICE COMMISSION

4 DOCKET NO. 971627-TL

5 OCTOBER 20, 1998

6

7 Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.

8

9 A. My name is Conrad D. Martin. My business address is 675 West Peachtree Street,
10 Atlanta, Georgia 30375.

11

12 Q. BY WHOM ARE YOU EMPLOYED?

13

14 A. I am employed by BellSouth Telecommunications, Inc. as Director-Pricing and
15 Regulatory Support.

16

17 Q. PLEASE GIVE A BRIEF DESCRIPTION OF YOUR BACKGROUND AND
18 EXPERIENCE.

19

20 A. I graduated from Davidson College with a Bachelor of Science degree in
21 mathematics. I have 28 years of experience in the telephone industry and am
22 currently responsible for pricing and regulatory support in the nine BellSouth states.

23

24 Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?

25

1 A. The purpose of my testimony is to address the issues applicable to BellSouth that are
2 identified in Docket No. 971627-TL. Those issues include whether a sufficient
3 community of interest exists between Fort White and Gainesville to warrant toll
4 relief, and if such a community of interest exists what form of relief: Extended Area
5 Service (EAS), one-way Extended Calling Service (ECS) or another alternative form
6 is appropriate. Further if one-way ECS is deemed appropriate, what rates should
7 BellSouth charge to terminate ECS interLATA traffic for all carriers?
8

9 Q. WHICH ROUTE ASSOCIATED WITH THIS DOCKET INVOLVES BELLSOUTH
10 EXCHANGES?
11

12 A. Fort White to Gainesville is the route involved in this docket. Gainesville is a
13 BellSouth exchange.
14

15 Q. DID BELLSOUTH CONDUCT TRAFFIC STUDIES ON THIS ROUTE?
16

17 A. No, BellSouth did not conduct traffic studies on this route. This route is interLATA
18 and data is not available to BellSouth on interLATA routes. The Commission
19 recognized this fact in a previous docket (Order No. PSC-93-1168-FOF-TL, dated
20 August 10, 1993, which relieved BellSouth of the requirement to file traffic data in a
21 similar situation).
22

23 Q. DOES BELLSOUTH HAVE A POSITION AS TO WHETHER A PLAN, SUCH AS
24 EXTENDED AREA SERVICE (EAS), EXTENDED CALLING SERVICE (ECS,
25 ON A ONE-WAY BASIS) OR ANOTHER FORM OF TOLL RELIEF SHOULD BE

1 RECOMMENDED AS AN ALTERNATIVE METHOD TO PROVIDE TOLL
2 RELIEF?

3
4 A. No. In the absence of traffic data on this route, we do not have a position and are not
5 able to determine whether a sufficient community of interest exists. We, therefore, do
6 not have a position on whether EAS, one-way ECS or another form of toll relief
7 should be recommended.

8
9 Q. IF EAS IS DETERMINED TO BE APPROPRIATE, WHAT WOULD BE THE
10 ECONOMIC IMPACT ON GAINESVILLE SUBSCRIBERS?

11
12 A. There would be no impact on Gainesville subscribers so long as the Commission
13 allows BellSouth to recover any costs.

14
15 Q. IF AN ALTERNATIVE TOLL PLAN SUCH AS ONE-WAY ECS IS
16 DETERMINED TO BE APPROPRIATE, WHAT RATE, IF ANY, SHOULD
17 BELLSOUTH CHARGE TO TERMINATE ECS INTERLATA TRAFFIC FOR ALL
18 CARRIERS?

19
20 A. The Telecommunications Act of 1996, Section 202(a), prohibits BellSouth from any
21 unjust or unreasonable discrimination in charges when terminating interLATA traffic.
22 Interexchange Carriers (IXCs) completing calls on this route are charged terminating
23 access rates. It would appear that terminating access rates must also be charged to a
24 LEC completing calls on the same route.

25

1 Q. WOULD YOU PLEASE SUMMARIZE YOUR TESTIMONY?

2

3 A. Because traffic data to determine a community of interest is not available on these
4 routes, BellSouth does not have a position on whether or not EAS, one-way ECS or
5 another form of toll relief is justified. If the Commission determines that a sufficient
6 community of interest does exist and EAS is considered to be in the best interest of
7 Fort White and Gainesville subscribers, BellSouth would be willing to implement
8 Gainesville to Fort White EAS, providing the Commission allows BellSouth to
9 recover its cost. If such a community of interest is determined to exist, and one-way
10 interLATA ECS is ordered, BellSouth recommends terminating switched access rates
11 as the appropriate rates for terminating traffic on these routes.

12

13 Q. DOES THIS CONCLUDE YOUR TESTIMONY?

14

15 A. Yes.

16

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