

**BELLSOUTH TELECOMMUNICATIONS, INC.**

**FPSC DOCKET NO. 980733-TL**

**STAFF'S FIRST (SECOND) REQUEST FOR PRODUCTION OF  
DOCUMENTS**

POD NO. 4

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FPSC-RECORDS/REPORTING

**BELLSOUTH**

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October 6, 1998

**VIA HAND DELIVERY**

Mr. Bryan Clopton  
Accounting Policy Division  
Common Carrier Bureau  
Federal Communications Commission  
2100 M Street, N.W.  
Room 8625  
Washington, DC 20554

Re: CC Docket Nos. 96-45 & 97-160/DA 98-1576 – Data Request

Dear Mr. Clopton:

Enclosed is BellSouth Telecommunications, Inc.'s confidential paper filing of its responses to the Commission's Data Request Order (DA 98-1576) released on August 7, 1998. Also enclosed is a complete set of 3.5" computer diskettes containing the requested information in the prescribed electronic format.

A Designation of Confidential Information form has been completed and is also enclosed. We have filed a redacted version of this document with the Secretary of the Commission and with Sheryl Todd of the Accounting Policy Division as directed by the Order.

Thank you for your assistance.

Sincerely,

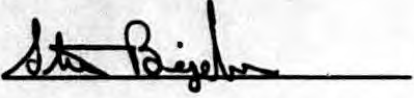


W. Whit Jordan  
Vice President-Federal Regulatory

Enclosures

**DESIGNATION OF CONFIDENTIAL INFORMATION**

I hereby certify that the information designated as confidential in the attached response(s) to the Revenue Benchmark Data Request is protected by BellSouth (name of company) as confidential or financial information:

SIGNATURE:   
TITLE: Director Strategic Pricing  
ADDRESS: 3535 Colonnade Parkway, So. - E3E1  
Birmingham, Alabama 35243  
TELEPHONE: (205) 977-0400  
FAX: (205) 977-8719

On a separate sheet of paper, please list the responses designated confidential, by chart number and column letter, a statement of the reasons for withholding the information from the public record, and the facts on which those reasons are based.

Approved by OMB  
3060-0842  
Expires 2/28/1999  
Burden hour per respondent: 250 average.

BellSouth requests confidential treatment for portions of the data included in its response to the FCC's August 7, 1998 Order, DA 98-1576 in CC Docket 96-45 and 97-160. The data in Charts 1-5 is confidential to BellSouth as set forth below.

Chart 1, Lines 4, 6-9, 11-14, and 19 are confidential business information to BellSouth. The provided information is disaggregated to a class of customer level. Disclosure of such confidential information could substantially harm the competitive position of BellSouth by assisting competitors in analyzing market opportunities, and in preparing marketing strategies to use in direct competition with BellSouth. Additionally, such data is not typically released outside the company or made public by BellSouth.

Chart 2: Lines 21 B-D, 22 B-D, 23 B-D, 25 C-E, 26 C-E are confidential business information to BellSouth. This chart provides the total monthly revenues for July 1998 for interstate switched access revenues by state for classes of customers. The provided information is disaggregated to a class of customer level. Disclosure of such confidential information could substantially harm the competitive position of BellSouth by assisting competitors in analyzing market opportunities, and in preparing marketing strategies to use in direct competition with BellSouth. Additionally, such data is not typically released outside the company or made public by BellSouth.

Chart 3: Lines 28 B-D, 29 B-D, 30 B-D, 32 C-E, and 33 C-E are confidential business information to BellSouth. This chart provides the monthly revenues for July 1998 for intrastate switched access revenues by state for classes of customers. The provided information is being disaggregated to such a level that disclosure of such confidential information could substantially harm the competitive position of BellSouth by assisting competitors in analyzing market opportunities, and in preparing marketing strategies to use in direct competition with BellSouth. Additionally, such data is not typically released outside the company or made public by BellSouth.

Chart 4a Lines 35-41; Chart 4b Lines 43-49 and Line 50 B-F, Chart 4c Lines 51-57 and Line 58 B-F are confidential business information to BellSouth. These charts provide the monthly local service revenues by class of customer. The provided information is being disaggregated to such a level that disclosure of such confidential information could substantially harm the competitive position of BellSouth by assisting competitors in analyzing market opportunities, and in preparing marketing strategies to use in direct competition with BellSouth. Additionally, such data is not typically released outside the company or made public by BellSouth.

Chart 5a Lines 59-65; Chart 5b, Lines 67-73 and Line 74 C-F; and Chart 5c Lines 75-81 and Line 82 B-E are confidential business information to BellSouth. These charts provide the monthly local service and intralata toll revenues by

class of customer. The provided information is being disaggregated to such a level that disclosure of such confidential information could substantially harm the competitive position of BellSouth by assisting competitors in analyzing market opportunities, and in preparing marketing strategies to use in direct competition with BellSouth. Additionally, such data is not typically released outside the company or made public by BellSouth.

BellSouth requests confidential treatment for the above referenced data included in the documents and discs provided herein pursuant to this Order. This confidential business information would not customarily be released to the public. The provided information is being disaggregated to such a level that disclosure of such confidential information could substantially harm the competitive position of BellSouth by assisting competitors in analyzing market opportunities, and in preparing marketing strategies to use in direct competition with BellSouth.

# Revenue Benchmark Data Request

Approved by OMB

3060-0842

Expires 02/28/1999

Estimated Average Burden Per Response: 250 Hours

Notice to Individuals: Pursuant to Congress's directive in the Telecommunications Act of 1996 that the Commission establish support mechanisms to ensure the delivery of affordable telecommunication service to all Americans, the Commission determined on May 8, 1997 that universal service support for rural, insular, and high cost areas should be based on forward-looking economic costs. As part of the forward-looking economic cost methodology, the Commission determined that it would select two revenue benchmarks to calculate the amount of federal universal service support that eligible non-rural carriers should receive. The data request solicits information from non-rural local exchange carriers to calculate the revenue benchmarks that will determine the level of universal service support. Your response is mandatory. 47 C.F.R. §§ 0.91 and 0.291.

This data request will be used to assist the Commission in implementing the forward-looking economic cost methodology used to estimate the amount of universal service support that will be provided to eligible non-rural carriers beginning July 1, 1999.

An agency may not conduct or sponsor and a person is not required to respond to a collection of information unless it displays a currently valid control number. The control number assigned to this collection is 3060-0842.

We have estimated that each response to this collection of information will take, on average, 250 hours. Our estimate includes the time to read the instructions, look through existing records, gather and maintain the required data, and actually complete and review the form or response. If you have any comments on this estimate, or how we can improve the collection and reduce the burden it causes you, please write the Federal Communications Commission, AMD-PERM, Washington, D.C. 20554, Paperwork Reduction Project (3060-0842). We also will accept your comments via the internet if you send them to [jboley@fcc.gov](mailto:jboley@fcc.gov). Please DO NOT SEND COMPLETED RESPONSES TO THIS ADDRESS.

## CERTIFICATION

I certify that I have been designated by the Company to attest to the accuracy of the information contained herein and that I have examined the foregoing and that to the best of my knowledge, information, and belief, all statements of fact contained in this report are an accurate statement of the affairs of the respondent with respect to the data and information set forth herein.

Printed Name: Steve Bigelow

Telephone Number: 205-977-0400

Position: Director Strategic Pricing

Holding Company and Code: BellSouth Telecommunications

Study Area and Code: SCAL

Signature: 

Date: 10-5-98

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## Revenue Benchmark Data Request

### REVENUE BENCHMARK DATA REQUEST

We seek the following data to assist the Commission in developing residential and business revenue benchmarks for the federal methodology adopted in the *Universal Service Order* of May 8, 1997, that will help determine the level of high cost support non-rural carriers will receive beginning July 1, 1999. Because of the importance of the requested information in developing the revenue benchmarks, we ask that you perform a special study, in certain instances, if such a study is necessary to provide the specified information.

In Charts 1, 4, and 5 below, we ask for information about charges on the bills of your residential, single-line business, and multi-line business subscribers. Chart 1 asks for information for 1996, 1997, and the first quarter of 1998, broken down first by class of customer (residential, single-line business, and multi-line business), and then aggregated for all subscribers. Charts 4 and 5 ask for information only for the month of July 1998. In Charts 2 and 3, we ask for information about your interstate and intrastate switched access revenues for the month of July 1998.

#### Instructions:

- (1) Please use a different set of charts for each of your study areas.
- (2) Please note that we seek, whenever possible, only the revenues that you have billed, not the revenues that you have collected. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues.
- (3) Please note that we ask for total revenues from local service bills, including taxes and surcharges. If you do not include taxes in the calculation of total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges. Please indicate, in a footnote, if taxes are not included in the totals.
- (4) If you use footnotes, please explain the footnotes and identify the appropriate row and column on the page provided at the end of this document.
- (5) Please pay close attention to how we have defined terms, and contact Katie King or Bob Loube at 202-418-7400 if you have questions.
- (6) Please fill in only the shaded cells. Do not move or create cells, rows, or columns.
- (7) Note that some cells may be formatted to accept only responses provided in a certain format. Please comply with these constraints and do not adjust the formatting. Unless otherwise specified, please enter numbers in thousands. For example, please indicate five thousand dollars by entering only "5," rather than "5000." Do not include dollar signs, which will be added automatically, or digits after the decimal place, which will not be accepted in the cells. Some cell headings, such as those for numbers of bills in Charts 4 and 5, will specify that whole numbers with all necessary digits should be entered.
- (8) Note that we require you to file both paper and electronic copies of the completed spreadsheets. The paper copies must be signed on the previous page by an authorized representative of the company. Please see the filing procedures in the Order, DA-98-xxx, at paragraphs 7-12.
- (9) Responses to this data request are due October 6, 1998.

If you believe that your data should be withheld from the public file, please note that you must submit a request for confidential treatment of your data, consistent with section 0.459 of the Commission's rules, that includes your reasons for withholding your data, and facts upon which those reasons are based. 47 C.F.R. §47.0.459. Labeling disks or papers "Confidential" is not sufficient to request that your data be treated as confidential. Please see the filing procedures in the Order, DA 98-1576, at paragraph 8.

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## Revenue Benchmark Data Request

### CHART I: SUBSCRIBER BILLS -- DATA FOR 1996, 1997, and the 1st Quarter of 1998

Please provide the following data:

For each class of subscribers bills (residential, single-line business, and multi-line business), please provide the total annual revenues for the year: 1996 and 1997, and total quarterly revenues for the first quarter of 1998 received from the following sources: local service bills (including taxes and surcharges), as defined below; taxes and surcharges (separated out from local service bills); IntraLATA (or equivalent) toll charges for services provided by your company or an affiliate; the total number of subscriber bills, and the average number of switched lines for which a federal SLC is charged. If taxes are not included in the total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges, and please indicate in a footnote and a separate document that taxes are not included in the totals. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues, and include a separate document indicating the revenues for which booked, rather than billed, revenues are provided.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

For Column B, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1995, March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996.

For Column C, please calculate the average number of switched lines in the same manner.

For Column D, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1997 and the last day of each month in the first quarter of 1998.

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### Revenue Benchmark Data Request

	A	B	C	D
1	Total revenues from local service bills	\$419,902	\$447,640	\$116,054
2	Total revenues from taxes and surcharges	N/A	N/A	N/A
3	Total revenues from intraLATA toll charges	\$41,671	\$39,609	\$9,406
4	Total number of local service bills	15,499	15,698	3,991
5	Average number of switched lines for which a federal SLC is charged	1,293	1,327	1,356
	A	B	C	D
6	Total revenues from local service bills	\$27,232	\$24,785	\$6,051
7	Total revenues from taxes and surcharges	N/A	N/A	N/A
8	Total revenues from intraLATA toll charges	\$1,969	\$1,752	\$412
9	Total number of local service bills	464	472	119
10	Average number of switched lines for which a federal SLC is charged	46	43	41
	A	B	C	D
11	Total revenues from local service bills	\$269,407	\$292,388	\$76,182
12	Total revenues from taxes and surcharges	N/A	N/A	N/A
13	Total revenues from intraLATA toll charges	\$18,613	\$18,803	\$4,174
14	Total number of local service bills	1,459	1,509	367
15	Average number of switched lines for which a federal SLC is charged	435	458	469
	A	B	C	D
16	Total revenues from local service bills	\$716,541	\$764,793	\$200,267
17	Total revenues from taxes and surcharges	N/A	N/A	N/A
18	Total revenues from intraLATA toll charges	\$62,253	\$60,164	\$14,054
19	Total number of local service bills	17,422	17,679	4,498
20	Average number of switched lines for which a federal SLC is charged	1,774	1,826	1,866

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## Revenue Benchmark Data Request

**CHART 2: INTERSTATE SWITCHED ACCESS REVENUES FOR JULY 1998**

For each class of customer (residential, single-line business, and multi-line business), please provide total interstate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, i.e., presubscribed interexchange carrier charges (PICCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total interstate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine the total number of interstate switched originating and terminating access minutes. In addition to total interstate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total access minutes
21	Flat-rated charges to IXCs based on number of presubscribed lines	\$1,419	\$23	\$423	\$1,864	
22	Per-minute charges	\$5,206	\$83	\$1,554	\$6,843	468,885
23	Per-call charges	\$366	\$6	\$109	\$481	NA
24	Other IXC carrier-to-carrier flat-rated charges (excluding special access and IXC flat-rated charges based on number of presubscribed				\$1,305	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines	Total minutes	
25	Originating Minutes		201,134	2,940	50,365	254,438
26	Terminating Minutes		158,627	2,671	53,148	214,447
27	Average Lines In Service		1,347	41	476	

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## Revenue Benchmark Data Request

**CHART 3: INTRASTATE SWITCHED ACCESS REVENUES FOR JULY 1998**

For each class of customer (residential, single-line business, and multi-line business), please provide total intrastate switched access revenues for July 1998 received through: flat-rated charges to interexchange carriers based on the number of presubscribed lines, such as, presubscribed interexchange carrier charges (P/CCs); per-minute charges, including common line, switching and transport charges that are recovered on the basis of a per-minute charge; and per-call charges. In addition, please provide the total intrastate access revenues for July 1998 received through flat-rated carrier-to-carrier charges.

For July 1998, please undertake a special study, if necessary, to determine total number of intrastate switched originating and terminating access minutes. In addition to total intrastate switched access minutes, determine the number of such minutes originated and terminated by each class of customer (residential, single-line business, and multi-line business). Also, please include the average number of residential, single-line business and multi-line business switched lines in service during the study period, where the average is calculated by taking the simple average of the number of lines in service at the beginning of the study period and the number of lines in service at the end of the period.

	A	B	C	D	E	F
		Residential revenues	Single-line business revenues	Multi-line business revenues	Total revenues	Total minutes
28	Flat-rated charges to IXCs based on number of presubscribed lines	NA	NA	NA	NA	
29	Per-minute charges	\$1,674	\$30	\$512	\$2,216	161,187
30	Per-call charges	\$99	\$2	\$30	\$130	NA
31	(excluding special access and DXC flat-rated charges based on number of presubscribed lines)				\$279	
		Residential minutes or lines	Single-line business minutes or lines	Multi-line business minutes or lines		Total minutes
32	Originating Minutes		66,104	1,212	18,507	85,824
33	Terminating Minutes		55,747	939	18,678	75,363
34	Average Lines In Service		1,347	41	476	

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## Revenue Benchmark Data Request

### CHART 4: SUBSCRIBER BILLS -- LOCAL SERVICE REVENUES FOR JULY 1998

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill falls based on the total local service charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill. Please note that the dollar amount categories in Column A for multi-line business service bills are increased by a factor of ten.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLCs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from flat monthly charges, extended area service charges, local usage charges, local mileage and zone charges, Federal and State SLCs, and second line charges.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from discretionary charges such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features. Please exclude charges for non-regulated services such as voice-mail, inside wiring, and yellow page ads.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from taxes, surcharges, and other mandatory charges such as 911 charges, state universal service charges, and TRS charges. If taxes are not included in column F, do not include taxes in Column E. Please indicate in a footnote and in a separate document that taxes are not included in the totals.

In Column F, please specify the total revenue received from all residential subscriber bills in each category from local service charges (i.e., sum of columns C, D and E).

In Column G, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column H, please specify the total number of switched party lines for all residential subscriber bills in each category.

Revenue Benchmark Data Request

CHART 4a. RESIDENTIAL SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	H
	Local service bills	Number of bills (in whole numbers)	Number of bills (in whole numbers)	Total revenues from single-line bills (including charges)	Total revenues from taxes, surcharges, etc.	Total revenues	Lines for which Federal SLC is payable	Number of party lines (in whole numbers)
35	Less than \$ 10.00	7,538	4	11	8	22	5	0
36	Greater than or equal to \$ 10.00 but less than \$ 20.00	46,686	653	26	117	797	47	15
37	Greater than or equal to \$ 20.00 but less than \$ 30.00	589,857	11,499	1,300	1,791	14,590	590	8
38	Greater than or equal to \$ 30.00 but less than \$ 40.00	304,100	6,130	2,962	1,237	10,329	304	0
39	Greater than or equal to \$ 40.00 but less than \$ 50.00	268,966	6,257	4,215	1,321	11,792	271	0
40	Greater than or equal to \$ 50.00 and less than \$ 100.00	117,913	3,992	2,067	752	6,811	129	0
41	Greater than or equal to \$100.00	704	72	17	11	99	1	0
42	Total	1,335,764	28,607	10,597	5,237	44,440	1,347	23
CHART 4b. SINGLE-LINE BUSINESS SUBSCRIBER BILLS								
	A	B	C	D	E	F	G	
	Local service bills	Number of bills (in whole numbers)	Number of bills (in whole numbers)	Total revenues from single-line bills (including charges)	Total revenues from taxes, surcharges, etc.	Total revenues	Lines for which Federal SLC is payable	
43	Less than \$ 10.00	62	0	0	0	0	0	0
44	Greater than or equal to \$ 10.00 but less than \$ 20.00	29	0	0	0	0	0	0
45	Greater than or equal to \$ 20.00 but less than \$ 30.00	663	15	0	2	17	1	1
46	Greater than or equal to \$ 30.00 but less than \$ 40.00	3,812	116	4	14	134	4	4
47	Greater than or equal to \$ 40.00 but less than \$ 50.00	10,584	418	17	51	486	11	11
48	Greater than or equal to \$ 50.00 and less than \$ 100.00	24,884	1,121	254	167	1,541	25	25
49	Greater than or equal to \$100.00	589	55	10	8	73	1	1
50	Total	40,623	1,725	285	241	2,251	41	41

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Revenue Benchmark Data Request

CHART 4c. MULTI-LINE BUSINESS SUBSCRIBER BILLS							
	A	B	C	D	E	F	G
	Local service bills	Number of local service bills (in whole numbers)	Total revenues from flat-rate SLCs, 2nd lines, EAS, etc.	Total revenues from discretionary charges	Total revenues from taxes, surcharges, etc.	Total revenues	Number of lines for which federal SLC is charged
51	Less than \$ 100.00	72,678	1,336	0	392	1,728	172
52	Greater than or equal to \$ 100.00 but less than \$ 200.00	30,236	3,771	0	445	4,216	69
53	Greater than or equal to \$ 200.00 but less than \$ 300.00	10,705	2,342	0	282	2,623	41
54	Greater than or equal to \$ 300.00 but less than \$ 400.00	5,324	1,630	0	195	1,825	28
55	Greater than or equal to \$ 400.00 but less than \$ 500.00	2,806	1,116	0	134	1,250	20
56	Greater than or equal to \$ 500.00 and less than \$ 1000.00	4,388	2,661	0	308	2,969	45
57	Greater than or equal to \$1000.00	2,178	6,214	0	635	6,849	101
58	Total	128,315	19,071	0	2,391	21,461	476

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## Revenue Benchmark Data Request

### **CHART 5: SUBSCRIBER BILLS -- LOCAL SERVICE AND INTRALATA TOLL REVENUES FOR JULY 1998**

For July 1998, please determine the category into which each residential, single-line business, and multi-line business subscriber bill with intraLATA (or equivalent) toll charges falls based on the total local service and intraLATA toll charges on that subscriber bill. The categories specified in Column A correspond to the dollar amount for one local service bill with intraLATA (or equivalent) toll charges. Please note that the dollar amount categories in Column A for multi-line business data are increased by a factor of ten. For the purposes of this data request, a total bill includes a local service bill, as defined above, and amounts charged for services provided by your company, or an affiliate, for intraLATA (or equivalent) toll services. (Do not include amounts collected on behalf of other telephone companies).

In Column B, please specify the total number of residential subscriber bills in each category.

In Column C, please specify the total revenue received from all residential subscriber bills in each category from local service bills.

In Column D, please specify the total revenue received from all residential subscriber bills in each category from intraLATA (or equivalent) toll services.

In Column E, please specify the total revenue received from all residential subscriber bills in each category from total bills for local service and intraLATA (or equivalent) toll services (i.e., sum of column C and column D).

In Column F, please specify the total number of switched lines for which a federal SLC is collected for all residential subscriber bills in each category.

In Column G, please specify the total number of switched party lines for all residential subscriber bills in each category.

## Revenue Benchmark Data Request

Chart 5a. Residential Subscriber Bills							
	A	B	C	D	E	F	G
	Total number of residential service bills	Number of bills with a federal SLC	Number of bills with a local SLC	Total revenues from residential service bills	Total revenues from local SLCs	Total revenues from federal SLCs	Number of bills with a federal SLC
59	Less than \$ 10.00	6,307	16	3	19	4	0
60	Greater than or equal to \$ 10.00 but less than \$ 20.00	43,117	724	11	735	43	13
61	Greater than or equal to \$ 20.00 but less than \$ 30.00	520,834	12,697	286	12,983	521	10
62	Greater than or equal to \$ 30.00 but less than \$ 40.00	317,092	10,262	581	10,844	317	0
63	Greater than or equal to \$ 40.00 but less than \$ 50.00	277,777	11,679	583	12,261	280	0
64	Greater than or equal to \$ 50.00 and less than \$ 100.00	166,519	6,772	1,185	9,956	178	0
65	Greater than or equal to \$100.00	4,118	291	258	549	5	0
66	<b>Total</b>	<b>1,335,764</b>	<b>44,440</b>	<b>2,907</b>	<b>47,348</b>	<b>1,347</b>	<b>23</b>
Chart 5b. Single-Line Business Subscriber Bills							
	A	B	C	D	E	F	G
	Total number of single-line business service bills	Number of bills with a federal SLC	Number of bills with a local SLC	Total revenues from single-line business service bills	Total revenues from local SLCs	Total revenues from federal SLCs	Number of bills with a federal SLC
67	Less than \$ 10.00	61	0	0	0	0	0
68	Greater than or equal to \$ 10.00 but less than \$ 20.00	29	0	0	0	0	0
69	Greater than or equal to \$ 20.00 but less than \$ 30.00	621	16	0	16	1	1
70	Greater than or equal to \$ 30.00 but less than \$ 40.00	3,622	127	1	128	4	4
71	Greater than or equal to \$ 40.00 but less than \$ 50.00	9,085	412	4	416	9	9
72	Greater than or equal to \$ 50.00 and less than \$ 100.00	26,239	1,595	70	1,664	26	26
73	Greater than or equal to \$100.00	966	102	18	120	1	1
74	<b>Total</b>	<b>40,623</b>	<b>2,251</b>	<b>94</b>	<b>2,345</b>	<b>41</b>	<b>41</b>

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## Revenue Benchmark Data Request

Chart 5c. Multi-Line Business Subscriber Bills						
A	B	C	D	E	F	
Total number of multi-line service bills	Total number of multi-line service bills	Total revenues from local service bills	Total revenues from WLEATA	Total revenues	Total number of multi-line service bills	
75	Less than \$ 100.00	71,503	1,658	147	1,805	161
76	Greater than or equal to \$ 10.00 but less than \$ 20.00	28,617	3,982	172	4,154	68
77	Greater than or equal to \$ 200.00 but less than \$ 300.00	11,383	2,644	135	2,780	42
78	Greater than or equal to \$ 300.00 but less than \$ 400.00	5,715	1,864	98	1,961	30
79	Greater than or equal to \$ 400.00 but less than \$ 500.00	3,010	1,275	67	1,342	21
80	Greater than or equal to \$ 500.00 and less than \$ 1000.00	4,718	3,034	156	3,191	47
81	Greater than or equal to \$1000.00	2,369	7,004	195	7,200	105
82	<b>Total</b>	<b>128,315</b>	<b>21,461</b>	<b>971</b>	<b>22,433</b>	<b>476</b>

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## Revenue Benchmark Data Request

### Footnotes

No.	Footnote	Rows	Columns
1	BellSouth does not maintain historical data on the number of local service bills. The provided response is based, instead, on the number of accounts in service as follows: 1996 is equal to the average of 9/96 & 12/96; 1997 is equal to the average of 12/96 & 12/97; 1998 is equal to the average of 12/97 & 3/98.	4,9,14 & 19	B,C,D
2	BellSouth does not retain business revenue data in the format requested. A special billing study was performed for December 1996, December 1997 and March 1998 in order to estimate the split between single line and multi-line business. The results of this study were applied to the revenue totals to estimate the single line/multi-line split.	6,8,11 & 13	B,C,D
3	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	21 - 23 25 & 26	B, C, D C, D, E
4	BellSouth does not retain access revenue data in the format requested. A special study was developed using 7/98 demand data to calculate access minutes of use by customer type. The results of this study were applied to the revenue totals assuming that each class of customer would generate an amount of revenue equal to its share of the minutes.	28 - 30 32 & 33	B, C, D C, D, E
5	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data. In addition, due to flexible billing arrangements, volume and term discount plans, contract service arrangements, special assemblies and thousands of rate elements offered to multi-line business customers, it was not feasible to attempt to disaggregate their discretionary services from their access line services. Accordingly, all of these non-toll revenues are reported in column C of lines 51 through 58.	35 - 58	All
6	BellSouth does not retain bill counts, revenue or line counts in the format requested. A special analysis of 7/98 customer billing records was performed to estimate the requested data.	59 - 82	All

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## Revenue Benchmark Data Request

Approved by OMB

3060-0842

Expires 02/28/1999

Estimated Average Burden Per Response: 250 Hours

**Notice to Individuals:** Pursuant to Congress's directive in the Telecommunications Act of 1996 that the Commission establish support mechanisms to ensure the delivery of affordable telecommunication service to all Americans, the Commission determined on May 8, 1997 that universal service support for rural, insular, and high cost areas should be based on forward-looking economic costs. As part of the forward-looking economic cost methodology, the Commission determined that it would select two revenue benchmarks to calculate the amount of federal universal service support that eligible non-rural carriers should receive. The data request solicits information from non-rural local exchange carriers to calculate the revenue benchmarks that will determine the level of universal service support. Your response is mandatory. 47 C.F.R. §§ 0.91 and 0.291.

This data request will be used to assist the Commission in implementing the forward-looking economic cost methodology used to estimate the amount of universal service support that will be provided to eligible non-rural carriers beginning July 1, 1999.

An agency may not conduct or sponsor and a person is not required to respond to a collection of information unless it displays a currently valid control number. The control number assigned to this collection is 3060-0842.

We have estimated that each response to this collection of information will take, on average, 250 hours. Our estimate includes the time to read the instructions, look through existing records, gather and maintain the required data, and actually complete and review the form or response. If you have any comments on this estimate, or how we can improve the collection and reduce the burden it causes you, please write the Federal Communications Commission, AMD-PERM, Washington, D.C. 20554, Paperwork Reduction Project (3060-0842). We also will accept your comments via the Internet if you send them to [jboley@fcc.gov](mailto:jboley@fcc.gov). Please **DO NOT SEND COMPLETED RESPONSES TO THIS ADDRESS.**

### CERTIFICATION

I certify that I have been designated by the Company to attest to the accuracy of the information contained herein and that I have examined the foregoing and that to the best of my knowledge, information, and belief, all statements of fact contained in this report are an accurate statement of the affairs of the respondent with respect to the data and information set forth herein.

Printed Name: Steve Bigelow

Telephone Number: 205-977 0400

Position: Director Strategic Pricing

Holding Company and Code: BellSouth Telecommunications

Study Area and Code: SBFL

Signature: 

Date: 10-5-98

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## Revenue Benchmark Data Request

### REVENUE BENCHMARK DATA REQUEST

We seek the following data to assist the Commission in developing residential and business revenue benchmarks for the federal methodology adopted in the *Universal Service Order* of May 8, 1997, that will help determine the level of high cost support non-rural carriers will receive beginning July 1, 1999. Because of the importance of the requested information in developing the revenue benchmarks, we ask that you perform a special study, in certain instances, if such a study is necessary to provide the specified information.

In Charts 1, 4, and 5 below, we ask for information about charges on the bills of your residential, single-line business, and multi-line business subscribers. Chart 1 asks for information for 1996, 1997, and the first quarter of 1998, broken down first by class of customer (residential, single-line business, and multi-line business), and then aggregated for all subscribers. Charts 4 and 5 ask for information only for the month of July 1998. In Charts 2 and 3, we ask for information about your interstate and intrastate switched access revenues for the month of July 1998.

#### Instructions:

- (1) Please use a different set of charts for each of your study areas.
- (2) Please note that we seek, whenever possible, only the revenues that you have billed, not the revenues that you have collected. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues.
- (3) Please note that we ask for total revenues from local service bills, including taxes and surcharges. If you do not include taxes in the calculation of total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges. Please indicate, in a footnote, if taxes are not included in the totals.
- (4) If you use footnotes, please explain the footnotes and identify the appropriate row and column on the page provided at the end of this document.
- (5) Please pay close attention to how we have defined terms, and contact Katie King or Bob Loube at 202-418-7400 if you have questions.
- (6) Please fill in only the shaded cells. Do not move or create cells, rows, or columns.
- (7) Note that some cells may be formatted to accept only responses provided in a certain format. Please comply with these constraints and do not adjust the formatting. Unless otherwise specified, please enter numbers in thousands. For example, please indicate five thousand dollars by entering only "5," rather than "5000." Do not include dollar signs, which will be added automatically, or digits after the decimal place, which will not be accepted in the cells. Some cell headings, such as those for numbers of bills in Charts 4 and 5, will specify that whole numbers with all necessary digits should be entered.
- (8) Note that we require you to file both paper and electronic copies of the completed spreadsheets. The paper copies must be signed on the previous page by an authorized representative of the company. Please see the filing procedures in the Order, DA-98-xxx, at paragraphs 7-12.
- (9) Responses to this data request are due October 6, 1998.

If you believe that your data should be withheld from the public file, please note that you must submit a request for confidential treatment of your data, consistent with section 0.459 of the Commission's rules, that includes your reasons for withholding your data, and facts upon which those reasons are based. 47 C.F.R. §47.0.459. Labeling disks or papers "Confidential" is not sufficient to request that your data be treated as confidential. Please see the filing procedures in the Order, DA 98-1576, at paragraph 8.

## Revenue Benchmark Data Request

### CHART 1: SUBSCRIBER BILLS - DATA FOR 1996, 1997, and the 1st Quarter of 1998

Please provide the following data:

For each class of subscribers bills (residential, single-line business, and multi-line business), please provide the total annual revenues for the years 1996 and 1997, and total quarterly revenues for the first quarter of 1998 received from the following sources: local service bills (including taxes and surcharges), as defined below; taxes and surcharges (separated out from local service bills); IntraLATA (or equivalent) toll charges for services provided by your company or an affiliate; the total number of subscriber bills, and the average number of switched lines for which a federal SLIC is charged. If taxes are not included in the total revenues from local service bills, do not include taxes in the total revenues from taxes and surcharges, and please indicate in a footnote and a separate document that taxes are not included in the totals. Please indicate, in a footnote, if totals reflect booked, rather than billed, revenues, and include a separate document indicating the revenues for which booked, rather than billed, revenues are provided.

A local service bill includes flat or recurring monthly charges, extended area service (EAS) charges, local usage charges (message and minute), local mileage and zone charges, federal and state subscriber line charges (SLICs), 911 charges, state universal service charges, and telecommunications relay services (TRS) charges, other mandatory charges, taxes and surcharges, second line charges, and charges for discretionary services. Please exclude from a local service bill charges carried over from previous months, connection charges, special construction charges, and deposits. Discretionary services include services such as touch-tone, call-waiting, call-forwarding, caller-ID, and other CLASS features, and exclude non-regulated services such as voice-mail, inside wiring, and yellow page ads.

For Column B, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1995, March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996.

For Column C, please calculate the average number of switched lines in the same manner.

For Column D, please calculate the average number of switched lines by taking the average of the following: the number of switched lines served for the class of subscribers on December 31, 1997 and the last day of each month in the first quarter of 1998.