

BellSouth Telecommunications, Inc.

Florida Docket No. 980696-TP

Staff's POD No. 2

SUPPLEMENTAL RESPONSE

ACK _____
AFA _____
ADP _____
CAF _____
CMU _____
GTP _____
EAG _____
LEF _____
LIG _____
ERIC _____
RCH _____
SFC 1 _____
WAS _____
DTH _____

RECEIVED DATE

12248 NOV-26

- 1 Determination of Parameters for the Fisher-Pry Model
- 2 With Particular Reference to Fiber in the Feeder

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PROPRIETARY

- 1 Determination of Parameters for the Gompertz-Makeham Model
- 2 With Particular Reference to Fiber in the Feeder

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Life Estimate for Distribution Metallic Cable

We estimated the average remaining life (ARL) of distribution metallic cable after considering service drivers, replacing technologies, replacement scenarios in the inter-office and feeder, and an increasingly competitive environment. Although the current penetration level of fiber in the distribution is low, we were able to use this information to make a reasonable estimate of the rate of displacement of distribution metallic cable and the associated end-point of this technology.

The services that will support the deployment of last mile technologies will probably be offered in association with traditional telephony services. Further, there will be a variety of providers that will offer these services. The demand for data connectivity is growing rapidly. Among the applications for data connectivity are Internet access, access to business computer systems and multimedia services. These services are growing in popularity, which means that the number of users is increasing, but also the bandwidth needs of each application is growing. The result is an exponential growth in capacity requirements for customer access.

Other new services are being developed and expanding. Many are related to the Internet but deserve separate mention because of their potential impact. Electronic commerce, distance learning and tele-medicine will continue to gain acceptance. A myriad of services will certainly drive the efforts to pave the last mile with ample capacity.

The distribution portion of the telephony network is often called the "last mile" in reaching customers with new services. It is important to note that there are many ways, in addition to distribution metallic or fiber cable, that this last mile may be traversed. Although we included in our study only one displacing technology in the distribution, it is becoming increasingly apparent that various technologies will be used in the last mile to the customer. Fiber will be used as a direct replacement for copper cable and offers many advantages such as greater capacity and improved reliability. Coaxial cable reaches a large number of customers and will be used to provide data and telephony services in addition to conventional cable TV. Wireless technologies will be used in both mobile and fixed arrangements as an alternative to metallic cable.

Service providers will have the choice of these technologies as they consider the advantages of each and the particular conditions of each serving area. Wireless technologies have the advantage of relatively low entrance costs and are less sensitive to market share variability. Fiber, on the other hand, offers greater capacity and more security, but presents a large fixed investment. Coaxial cable already has significant penetration and can, with the proper electronics, be used to provide two-way communication. Declining prices, especially for wireless, will make these technologies attractive replacements for metallic cable.

We have two other metallic cable replacement scenarios that can be used as models for the analysis of distribution copper cable. Fiber displaced copper in the inter-office more rapidly than any other displacement scenario. Fiber deployment is progressing in the feeder but at a slower pace. This is to be expected because of the lower traffic concentration in the feeder. While the distribution has even less traffic concentration, we expect that the ultimate displacement of metallic cable to be similar to that of the feeder. This is due to the factors mentioned above and summarized in the table below.

Service Drivers	Replacing Technologies	Replacing Companies
Data connectivity	Fiber	ILECs
Internet Access	Coaxial Cable	CLECs
Multi-media Services	Cellular / PCS	Cable TV
Distance Learning	Wireless Local Loop	CAPs
Tele-medicine		
Electronic Banking		
Electronic Commerce		

PROPRIETARY

1 Derivation of Mortality Displacement Rates for Metallic Feeder Cable

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PROPRIETARY

Run Date : 10/09/98 - 11.13.43
 Report : GRADSUM

Company : BellSouth Telecommunications
 State : BellSouth Composite
 Account :
 Category : ODP Cable: AERM +BTRM +UGRM

Summary of Graduation Analysis -- Various Bands of Mortality Data

Grad Method	T Cut	c	G	S	Sum of Sq. or Fit Ind	% Retirement Differences				Life	Suppr	X-Int
						--to T-Cut-- Net	Abs	--to Total-- Net	Abs			
BAND : 1989 - 1991												
GRAD	43	1.01	-6.13962310E+00	6.00164880E-02	2.957E+07 *#	-2.0	13.3	-2.3	13.6	29.86	.0	107.5
	52	1.02	-1.29075780E+00	2.38378090E-02	4.045E+07 *	-2.7	12.2	-2.7	12.2	29.60	.0	98.5
MORT	43	1.02	-1.34608130E+00	2.53705130E-02	4.601E-01 *#	.4	12.0	.0	12.4 #	29.64	.0	96.5
	52	1.01	-6.01110180E+00	5.89118110E-02	4.825E-01 *	.5	13.1	.5	13.1	30.24	.0	108.5

Sum of Observed Life Table: 29.00

- * Fitness measurement for selected value of c
- # Least fitness measurement within Graduation Method
- # The least absolute retirement differences to total data for the #-selected curves

A	B	C	D	E	F	G	H	I	J	K	L	M	N
Vintage	IGA	Aerial Metallic Survivors	Percent	IGA	Buried Metallic Survivors	Percent	IGA	Underground Metallic Survivors	Percent	IGA	Aerial • Buried • Survivors	Underground Metallic Percent	Normalized (SURV)
1960													
1961													
1962													
1963													
1964													
1965													
1966													
1967													
1968													
1969													
1970													
1971													
1972													
1973													
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1988													
1989													
1990													
1991													
1992													
1993													
1994													
1995													
1996													

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4 AA
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7 Age

	AB Proportion Surviving	AC Estimated Initial Gross Adds	AD Displacement Rate	AE Estimated Survivors	AF Weighted Disp Rate
36.5					
35.5					
34.5					
33.5					
32.5					
31.5					
30.5					
29.5					
28.5					
27.5					
26.5					
25.5					
24.5					
23.5					
22.5					
21.5					
20.5					
19.5					
18.5					
17.5					
16.5					
15.5					
14.5					
13.5					
12.5					
11.5					
10.5					
9.5					
8.5					
7.5					
6.5					
5.5					
4.5					
3.5					
2.5					
1.5					
0.5					
0					

2005
1-5-05

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4 AA
5
6
7 Age

37.5
36.5
35.5
34.5
33.5
32.5
31.5
30.5
29.5
28.5
27.5
26.5
25.5
24.5
23.5
22.5
21.5
20.5
19.5
18.5
17.5
16.5
15.5
14.5
13.5
12.5
11.5
10.5
9.5
8.5
7.5
6.5
5.5
4.5
3.5
2.5
1.5
0.5
0

AB
Proportion
Surviving

AC
Estimated Initial
Gross Adds

AD
Displacement
Rate

AE
Estimated
Survivors

AF
Weighted
Disp Rate

47
48
49
50

12

A B C D E F G H I J K L M N O P Q R S T

Year: Disp Rate

1998
1999
2000
2001
2002
2003
2004
2005
2006
2007
2008
2009
2010
2011
2012
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2014
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continued
Year: Disp Rate: A B C D E F G H I J K L M N O

- 1998
- 1999
- 2000
- 2001
- 2002
- 2003
- 2004
- 2005
- 2006
- 2007
- 2008
- 2009
- 2010
- 2011
- 2012
- 2013
- 2014
- 2015
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- 2017
- 2018
- 2019
- 2020
- 2021
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- 2026
- 2027
- 2028
- 2029
- 2030
- 2031
- 2032
- 2033
- 2034
- 2035

1
2
3

Vintage:	1962	1963	1964	1965	1966	1967	1968	1969	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979
Year:	ps	α	β	γ	δ	ε	ζ	η	θ	ι	κ	λ	μ	ν	ξ	ο	π	ρ

Proportion Surviving
for each year and
vintage.

1998
1999
2000
2001
2002
2003
2004
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2013
2014
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2031
2032
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2034
2035

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3

Vintage:

Year:

Proportion Surviving
for each year and
vintage.

1998	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998
2000	ps	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R
2001																			
2002																			
2003																			
2004																			
2005																			
2006																			
2007																			
2008																			
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2010																			
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2030																			
2031																			
2032																			
2033																			
2034																			
2035																			

Age Distribution Data for Aerial and Buried Cable

1
NMS1995

A	B	C	D	E	F	G	H	I	J	K
Vintage v	IGA	Aerial Metallic Survivors	Percent	IGA	Buried Metallic Survivors	Percent	IGA	Aerial + Buried Metallic Survivors	Percent	Normalized (SURV)
1960										
1961										
1962										
1963										
1964										
1965										
1966										
1967										
1968										
1969										
1970										
1971										
1972										
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1979										
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1985										
1986										
1987										
1988										
1989										
1990										
1991										
1992										
1993										
1994										
1995										
1996										

1
2
3

4 Proportion Surviving
5 Age

6	36.5
7	35.5
8	34.5
9	33.5
10	32.5
11	31.5
12	30.5
13	29.5
14	28.5
15	27.5
16	26.5
17	25.5
18	24.5
19	23.5
20	22.5
21	21.5
22	20.5
23	19.5
24	18.5
25	17.5
26	16.5
27	15.5
28	14.5
29	13.5
30	12.5
31	11.5
32	10.5
33	9.5
34	8.5
35	7.5
36	6.5
37	5.5
38	4.5
39	3.5
40	2.5
41	1.5
42	0.5
43	0

Run Date : 10/12/98 - 16.01.85
 Report : GRADSUM

Company : BellSouth Telecommunications
 State : BellSouth Composite
 Account :
 Category : OSP Cable AERM * B(79)

Summary of Graduation Analysis -- Various Bands of Mortality Data

Grad Method	T Cut	c	G	S	Sum of Sq. or Fit Ind	% Retirement Differences				Life	Suppr	X-Int
						--to T-Out-- Net	Abs	--to Total-- Net	Abs			
BAND : 1989 - 1991												
GRAD	38	1.02	-1.68017700E+00	3.26323000E-02	3.516E+07 *#	-1.8	15.7	-1.9	14.0	27.71	.0	90.5
	52	1.03	-6.66989500E-01	1.87243860E-02	5.447E+07 *	-2.6	14.7	-2.6	14.7	27.29	.0	82.5
MORT	38	1.04	-3.18720740E-01	1.10971190E-02	5.711E-01 *#	.1	12.2	-.4	12.7 #	27.31	.0	77.5
	52	1.02	-1.62684870E+00	3.15299600E-02	6.053E-01 *	.4	15.5	.4	15.5	28.05	.0	91.5

Sum of Observed Life Table: 27.16

- * Fitness measurement for selected value of c
- † Least fitness measurement within Graduation Method
- # The least absolute retirement differences to total data for the #-selected curves