

National Phone Corporation

3379 Sheffield Circle
Sarasota, Florida 34239
(941) 924-5306 Fax (941) 924-5537

November 24, 1998

Blanca S. Bayo, Director
Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850

991746-TX

Re: ALEC Application - National Phone Corporation

Dear Ms. Bayo:

Enclosed are the original and six copies of the ALEC application of National Phone Corporation. Also enclosed is the company's check in the amount of \$250.00 to cover the filing fee.

Thank you for your attention to this matter,

Sincerely,



Thomas M. Beard
President

Check received with filing and
forwarded to Fiscal for deposit.
Fiscal to forward a copy of check
to RAR with proof of deposit.

Initials of person who forwarded check:
A.G.

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13336 NOV 25 98

FPSC-RECORDS/REPORTING

**FLORIDA PUBLIC SERVICE COMMISSION
CAPITAL CIRCLE OFFICE CENTER - 2540 SHUMARD OAK BOULEVARD
TALLAHASSEE, FLORIDA 32399-0850**

**APPLICATION FORM
for**

**AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE
WITHIN THE STATE OF FLORIDA**

INSTRUCTIONS

1. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing alternative local exchange certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee.
2. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
3. Use a separate sheet for each answer which will not fit the allotted space.
4. If you have questions about completing the form, contact:

**Florida Public Service Commission
Division of Communications, Certification & Compliance Section
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0866
(904) 413-6600**

5. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250 made payable to the Florida Public Service Commission at the above address.

1. This is an application for (check one):

Original authority (new company)

Approval of transfer (to another certificated company)
Example, a certificated company purchases an existing company and desires to retain the original certificate authority.

Approval of assignment of existing certificate (to a noncertificated company)

Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.

Approval for transfer of control (to another certificated company)

Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of applicant:

National Phone Corporation

3. Name under which the applicant will do business (d/b/a):

National Phone Corporation

4. If applicable, please provide proof of fictitious name (d/b/a) registration.

Fictitious name registration number: _____

5. A. National mailing address including street name, number, post office box, city, state, zip code, and phone number.

**National Phone Corporation
3379 Sheffield Circle
Sarasota, Florida 34239
(941) 924-5306**

B. Florida mailing address including street name, number, post office box, city, state, zip code, and phone number.

**National Phone Corporation
3379 Sheffield Circle
Sarasota, Florida 34239
(941) 924-5306**

6. Structure of organization:

- | | |
|--|--|
| <input type="checkbox"/> Individual | <input checked="" type="checkbox"/> Corporation |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Joint Venture | <input type="checkbox"/> Other, Please explain _____ |

7. If applicant is an individual, partnership, or joint venture, please give name, title and address of each legal entity.

N/A

8. State whether any of the officers, directors, or any of the ten largest stockholders have previously been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

N/A

9. If incorporated, please provide proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: **P98000098147**

10. Please provide the name, title, address, telephone number, internet address, and facsimile number for the person serving as ongoing liaison with the Commission, and if different, the liaison responsible for this application.

**Thomas M. Beard, President
3379 Sheffield Circle
Sarasota, Florida 34239**

**(941) 924-5306 - Voice
(941) 924-5537 - Fax
tmbeard@yahoo.com**

FORM PSC/CMU 8 (11/95)
Required by Chapter 364.337 F.S.

11. Please list other states in which the applicant is currently providing or has applied to provide local exchange or alternative local exchange service.

None

12. Has the applicant been denied certification in any other state? If so, please list the state and reason for denial.

No

13. Have penalties been imposed against the applicant in any other state? If so, please list the state and reason for penalty.

No

14. Please indicate how a customer can file a service complaint with your company.

Customer will be able to file a complaint by phone, fax or mail to the company or to the FPSC. Addresses and 800 phone numbers will be provided when they sign up for service.

15. Please complete and file a price list in accordance with Commission Rule 25-24.825.

See attached price list. Lists will be developed regionally based on the local exchange carrier that is being resold.

16. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide alternative local exchange service in Florida.

A. Financial capability. **See Attached**

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

1. the balance sheet
2. income statement
3. statement of retained earnings.

FORM PSC/CMU 8 (11/95)
Required by Chapter 364.337 F.S.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should attest that the financial statements are true and correct.

B. Managerial capability.

See Attached

C. Technical capability.

See Attached

(If you will be providing local intra-exchange switched telecommunications service, then state how you will provide access to 911 emergency service. If the nature of the emergency 911 service access and funding mechanism is not equivalent to that provided by the local exchange companies in the areas to be served, described in detail the difference.)

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

Official:


Signature

11/24/98

Date

Title: **President**
Telephone Number: **(941) 924-5306**
Fax Number: **(941) 924-5537**

Address: **3379 Sheffield Circle**
Sarasota, Florida 34239

Management and Technical Qualifications

Thomas M. Beard - Mr. Beard is President of the Company and will direct the development of all strategic planning and staffing. Mr. Beard has over 18 years of experience in the utility industry, having served in an executive capacity in both the telecommunications and electric power industry. As a Commissioner and Chairman of the Florida Public Service Commission from 1987 to 1993, Mr. Beard expanded his expertise in telecommunications and energy related issues. As Commission Chairman, he was responsible for the management of the agency which develops the regulatory policy for the State of Florida and ensures that the private investor-owned utilities adhere to that policy. Mr. Beard's state and national experience, coupled with his background in strategic planning provide our organization with the ability to tap a diverse set of resources and strategic opportunities. During his tenure on the PSC, Mr. Beard also served in a variety of roles at the national level including chairman of the Communications Committee of the National Association of Regulatory Utility Commissioners (NARUC), as a member of the NARUC Executive Committee, as the senior member of the Federal Communications Commission's (FCC) Federal/State Joint Board on Separations which determines many of the federal-state jurisdictional issues and as the State Chairman of the Federal/State Joint Conference on Open Network Architecture (410(b)), where he investigated issues associated with the telephone industry restructuring. As a key member of these bodies, he helped to formulate and bring closure to the national policy debate on many of the telecommunications and energy related issues. A native of Tampa, Mr. Beard holds a Bachelor's degree from Florida State University and a Masters Degree from the University of Florida.

National Phone Corporation
Financial Statement
November 20, 1998

ASSETS

Current Assets

Cash on Hand	\$ 5,240.00
Accounts Receivable	\$30,800.00
Total Current Assets	\$35,240.00

Fixed Assets

Equipment – Corporate	\$12,434.00
Total Fixed Assets	\$12,434.00

Total Assets **\$47,674.00**

LIABILITIES

Current Liabilities

Accounts Payable	\$ 0.00
Total Current Liabilities	\$ 0.00

Long Term Liabilities

Notes Payable	\$ 0.00
Total Long Term Liabilities	\$ 0.00

Total Liabilities **\$ 0.00**

EQUITY

Current Year Earnings \$47,674.00

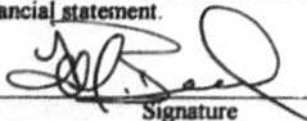
TOTAL EQUITY **\$47,674.00**

TOTAL LIABILITY AND EQUITY **\$47,674.00**

By my signature below, I, Thomas M. Beard, Chief Executive Officer of National Phone Corporation, attest to the truth and accuracy of this unaudited financial statement.

11-24-98

Date


Signature

National Phone Corporation

3379 Sheffield Circle
Sarasota, Florida 34239
(941) 924-5306 Fax (941) 924-5537

November 24, 1998

Thomas M. Beard
National Phone Corporation
3379 Sheffield Circle
Sarasota, Florida 34239

Dear Tom:

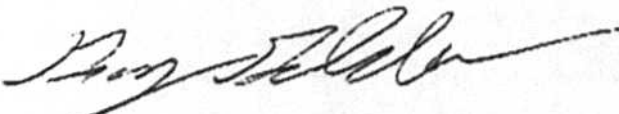
This letter is in response to our discussions with respect to previous questions which have been raised by staff at the Public Service Commission regarding other A.I.C./IXC applications for the authority to provide telecommunications services within the State of Florida.

The particular question that we are addressing is National Phone Corporation's ability to get financing to provide these services. You and I have devoted considerable effort to this project and I am convinced that our business plan is sound since it is based on our collective experience in the telecommunications field.

To ensure that we have adequate funding for our growth projections, we need to have the ability to acquire an additional \$50,000.00 as a safety net to cover our cash needs. In order to meet that need, I am prepared to loan National Phone Corporation up to \$50,000.00. I currently have over \$100,000.00 in available liquid assets.

If there are any additional questions relating to our pending application, please let me know.

Sincerely,



Gary Golden

DEPOSIT
D038

DATE
NOV 25 1998

National Phone Corporation

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Sarasota, Florida 34239
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November 24, 1998

Blanca S. Bayo, Director
Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
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Re: ALEC Application - National Phone Corporation

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Thank you for your attention to this matter,

Sincerely,

Thomas M. Beard
President

RECEIVED
FLORIDA PUBLIC
SERVICE COMMISSION
98 NOV 25 PM 12:08
MAIL ROOM

THOMAS M BEARD 07-1998
1549 State St.
Sarasota, FL 34236

455
63-1084/631
Date 11-24-98

Pay to the
Order of

FRSC

\$ 250.00

Dollars

SUNTRUST

Premium Banking

DOCUMENT NUMBER-DATE

13336 NOV 25 98

FPSC-RECORDS/REPORTING

For