

● ORIGINAL

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Petition of DIECA Communications,)
Inc. d/b/a Covad Communications Company)
for arbitration to establish interconnection)
agreement with GTE Florida, Inc.)
_____)

DOCKET NO. 990182-TP

DIRECT TESTIMONY OF
DENNIS B. TRIMBLE
ON BEHALF OF
GTE FLORIDA INCORPORATED

MARCH 15, 1999

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1 **GTE FLORIDA INCORPORATED**

2 **DIRECT TESTIMONY OF**

3 **DENNIS B. TRIMBLE**

4 **DOCKET NO. 990182-TP**

5

6 **Q. PLEASE STATE YOUR NAME, BUSINESS ADDRESS, AND TITLE.**

7 A. My name is Dennis B. Trimble. My business address is 600 Hidden
8 Ridge Drive, Irving, Texas, 75015. I am employed by GTE Network
9 Services as Assistant Vice President of Pricing Strategy, and I am
10 representing GTE Florida ("GTE") in this proceeding.

11

12 **Q. PLEASE STATE YOUR EDUCATIONAL BACKGROUND AND**
13 **WORK EXPERIENCE.**

14 A. I received a B.A. in Business in 1970 and an M.B.A. in 1973, both
15 from Washington State University. In 1972, I became an Assistant
16 Professor at the University of Idaho, where I taught undergraduate
17 courses in statistics, operations research, and decision theory. From
18 1973 through 1976, I completed course work towards a Ph.D. degree
19 in Business at the University of Washington, majoring in quantitative
20 methods with minors in computer science, research methods, and
21 economics. I began my career with GTE in 1976 as an Administrator
22 of Pricing Research with General Telephone Company of the
23 Northwest. Through 1985, I held various jobs with GTE Northwest
24 and GTE Service Corporation, in the areas of demand analysis,
25 market research, and strategic planning. In 1985, I was named

1 Director of Market Planning for GTE Florida, Incorporated, and in
2 1987 I became GTE Florida's Director of Network Services
3 Management. During most of 1988 and early 1989, I was also Acting
4 Vice President of Marketing for GTE Florida. From 1989 through
5 most of 1994, I was employed by GTE Telephone Operations as
6 Director of Demand Analysis and Forecasting. In October 1994, I
7 became Director of Pricing and Tariffs for GTE Telephone Operations
8 and assumed the additional responsibilities of the Assistant Vice
9 President of Marketing Services position, on an acting basis, in
10 August 1995. My formal placement as Assistant Vice President of
11 Marketing Services occurred in August 1996. I assumed my current
12 position as Assistant Vice President of Pricing Strategy in February
13 1998.

14
15 **Q. HAVE YOU PREVIOUSLY TESTIFIED ON BEHALF OF GTE?**

16 A. Yes. I have presented testimony on behalf of GTE before various
17 state commissions, including commissions in Alabama, California,
18 Florida, Hawaii, Indiana, South Carolina, Texas, and Virginia.

19
20 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY IN THIS**
21 **PROCEEDING?**

22 A. I am supporting the unbundled network element (UNE) rates GTE
23 proposed in its consolidated arbitration with AT&T and MCI (Petitions
24 by AT&T Comm. Of the Southern States, Inc., MCI Telecomm. Corp.
25 and MCI Metro Access Transmission Services, Inc., for arbitration of

1 certain terms and conditions of a proposed agreement with GTE
2 Florida Inc. concerning interconnection and resale under the
3 Telecomm. Act of 1996, Docket Nos. 960847-TP and 960980-TP),
4 and which GTE may need to rely on in this arbitration.

5

6 **Q. HAS GTE RESUBMITTED THOSE PROPOSED RATES IN THIS**
7 **ARBITRATION?**

8 A. No. GTE did not believe it was necessary to make this submission
9 again, as the Commission still has the proposed rates GTE filed in the
10 AT&T and MCI arbitration. As such, I am incorporating those rates by
11 reference into this Testimony. If the Commission disagrees with this
12 approach, GTE will submit those rate proposals again. GTE will also
13 furnish these rate proposals to Covad upon request.

14

15 **Q. WHY DID YOU SAY THE COMMISSION “MAY” NEED TO RELY**
16 **ON THESE PREVIOUSLY SUBMITTED RATES?**

17 A. GTE witness Jones will more fully explain this point, but, as I
18 understand it, there will be no need to further address GTE’s
19 proposed rates if Covad accepts GTE’s pricing alternative of the
20 unbundled network element (UNE) rates the Commission established
21 in the AT&T and MCI arbitration.

22

23 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

24 A. Yes.

25