

NAVIGATOR TELECOMMUNICATIONS, LLC.

212 Center St., Suite 500 Little Rock, AR 72201 (501) 301-1600 Telephone (501) 301-1602 Facsimile

March 12, 1999

Florida Public Service Commission Division of Communications Certification & Compliance Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0866

990338-71

Please find enclosed an original and six (6) copies of our Application for Authority to Provide Interexchange Telecommunications Service within the State of Florida. Also enclosed is a check for the \$250.00 application fee.

Please contact me at the above address and telephone number if you need any additional information or documentation to complete the application process.

Thank you for your attention to and assistance with this matter.

Sincerely,

Michael McAlister Legal Counsel Navigator Telecommunications, LLC.

> 99 MAR 17 AM 8 47 MAIL ROOM

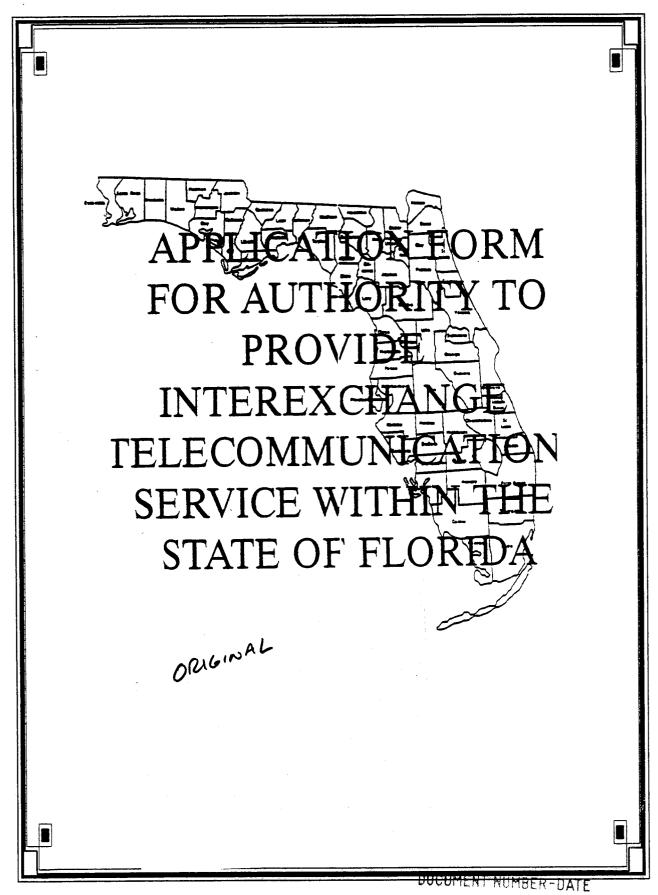
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** FLORIDA PUBLIC SERVICE COMMISSION **

<u>DIVISION OF COMMUNICATIONS</u> BUREAU OF SERVICE EVALUATION

APPLICATION FORM

for

AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE WITHIN THE STATE OF FLORIDA

Instructions

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- B. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
 - C. Use a separate sheet for each answer which will not fit the allotted space.
 - D. If you have questions about completing the form, contact:

Florida Public Service Commission Division of Communications Bureau of Service Evaluation 2540 Shumard Oak Blvd., Gerald Gunter Building Tallahassee, Florida 32399-0850 (850) 413-6600

E. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida Public Service Commission Division of Administration 2540 Shumard Oak Blvd., Gerald Gunter Building Tallahassee, Florida 32399-0850 (850) 413-6251

- 1. Select what type of business your company will be conducting (check all that apply):
 - () Facilities based carrier company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
 - () Operator Service Provider company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
 - Reseller company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
 - Switchless Rebiller company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
 - () Multi-Location Discount Aggregator company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.
 - () Prepaid Debit Card Provider any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

2. This is an application for \mathbf{Y} (check one):

(Original Authority (New company).

- () Approval of Transfer (To another certificated company).
- () Approval of Assignment of existing certificate (To an uncertificated company).
- () Approval for transfer of control (To another certificated company).
- 3. Name of corporation, partnership, cooperative, joint venture or sole proprietorship:

 NAVIGATOR TELECOMMUNICATIONS, LLC.
- 4. Name under which the applicant will do business (fictitious name, etc.):

NAVIGATOR TELECOMMUNICATIONS, LLC.

5. National address (including street name & number, post office box, city, state and zip code).

NAVIGATOR TELECOMMUNICATIONS, LLC. 212 CENTER STREET, SUITE 500 LITTLE ROCK, AR 72201

6.	Florida address (including street name & number, post office box, city, state and zip code):
7.	Structure of organization; check which applies. () Individual () Corporation () Foreign Corporation () Foreign Partnership () General Partnership () Limited Partnership () Other, Foreign Limited Linguisty Company
8.	If applicant is an individual or partnership, please give name, title and address of sole proprietor or partners. Not Applicant: (a) Provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.
	(b) Indicate if the individual or any of the partners have previously been:

any felony or of any crime, or whether such actions may result from pending proceedings.

(1) adjudged bankrupt, mentally incompetent, or found guilty of

(2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

- 9. If incorporated, please give:
 - (a) Proof from the Florida Secretary of State that the applicant has authority to operate in Florida.

Corporate charter number: M98000000 463

(b) Name and address of the company's Florida registered agent.

CT CORPORATION SYSTEM 1200 SOUTH PINE ISLAND ROAD PLANTATION, FL 33324

(c) Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.

Not Applicable

Fictitious name registration number:

- (d) Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:
 - (1) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

 /Vo.
 - (2) officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not. No.

- 10. Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):
 - (a) The application;

MICHAEL MCALISTER, LEGAL COUNSEL

NAVIGATOR TELECOMMUNICATIONS, LLC.

212 CENTER STREET, SUITE 500

LITTLE ROCK, AR 72201

TEREPHONE 501-301-1600 FAX 501-301-1602

(b) Official Point of Contact for the ongoing operations of the company; Louis F. MCALISTER, TR. PRESIDENT & CEO

NAVIGATOR TELECOMMUNICATIONS, LLC.

212 CENTER STREET, SuiTE 500 LITTLE ROCK, AR 72201

TELEPHONE 501-301-1600 FAX 901-301-1602

(c) Tariff;

KENRICK L. LE DOUX, VICE PRESIDENT. NETWORK SERVICES
NAVIGATOR TECECOMMUNICATIONS, LLC.
2.12 CENTER STREET. SUITE 500 TELEPHONE 501

212 CENTER STREET, SUITE 500 LITTLE ROCK AR 72201

TELEPHONE 501 301 /600 FAX 501 301 /602

(d) Complaints/Inquiries from customers;

DANIEL A. MARGOLIS, VICE PRESIDENT, OPERATIONS

NAUIGATOR TELECOMMUNICATIONS, LIC 212 CONTER STREET, SUITE 500 LITTLE ROLL AR 72201

TEXEPHONE 501 301 1600 FAX 501 301 1602

- 11. List the states in which the applicant:
 - (a) Has operated as an interexchange carrier. When \in
 - (b) Has applications pending to be certificated as an interexchange carrier. Aekansas, Kentucky, Michigan
 - (c) Is certificated to operate as an interexchange carrier.

NONE

	(d)	Has been denied authority to operate as an interexchange carrier and the circumstances involved. None
	(e)	Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.
		NONE
	(f)	Has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.
		NONE.
12.	What servi	ces will the applicant offer to other certificated telephone companies: ch applies.
	() N	Facilities. () Operators. Silling and Collection. () Sales. Maintenance. Other:
13.	Do you ha	ve a marketing program?
14.	Will your	marketing program: NOT APPLICABLE
	() () ()	Pay commissions? Offer sales franchises? Offer multi-level sales incentives? Offer other sales incentives?

15 .	Explain any of the offers checked in question 14 (To whom, what amount, typ	e
	of franchise, etc.).	

NOT APPLICABLE

16.	Who will	receive	the bills	for your	service?	1	(Check al	l that	apply)
AU.	Will Will	1000110	uic oms	IOI JOUR	501 VICC.		(0110011 011		"PP-J/

(Residential customers.

(Business customers.

() PATS providers.

() PATS station end-users.

(YHotels & motels.

() Hotel & motel guests.

(Universities.

(Univ. dormitory residents.

() Other: (specify)_

17. Please provide the following (if applicable):

(a) Will the name of your company appear on the bill for your services, and if not who will the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided? $y \in S$.

(b) Name and address of the firm who will bill for your service.

NOT APPLICABLE. Applicant will do its

18. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide interexchange telecommunications service in Florida.

SEE EXHIBIT Z"

A. Financial capability.

Regarding the showing of financial capability, the following applies: The application <u>should contain</u> the applicant's financial statements for the most recent 3 years, including:

- 1. the balance sheet
- 2. income statement
- 3. statement of retained earnings.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

- 1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
- 3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

- B. Managerial capability.
- C. Technical capability.

- 19. Please submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).
- 20. The applicant will provide the following interexchange carrier services (Check all that apply):

	MTS with distance sensitive per minute rates Method of access is FGA Method of access is FGB Method of access is FGD Method of access is 800
	MTS with route specific rates per minute Method of access is FGA Method of access is FGB Method of access is FGD Method of access is 800
<u> </u>	MTS with statewide flat rates per minute (i.e. not distance sensitive) Method of access is FGA Method of access is FGB Method of access is FGD Method of access is 800

- __ Block-of-time calling plan (Reach out Florida, Ring America, etc.).
- _____ 800 Service (Toll free)
- WATS type service (Bulk or volume discount)

MTS for pay telephone service providers

- Method of access is via dedicated facilities
- Method of access is via switched facilities
- Private Line services (Channel Services) (For ex. 1.544 mbs., DS-3, etc.)

	Travel Service Method of access is 950 Method of access is 800
	900 service
	Operator Services Available to presubscribed customers Available to non presubscribed customers (for example to patrons of hotels, students in universities, patients in hospitals.
	Available to inmates
	Services included are:
	Station assistance Person to Person assistance Directory assistance Operator verify and interrupt Conference Calling
21.	What does the end user dial for each of the interexchange carrier services that were checked in services included (above). EITHER "I+" OR "OP" or "8XX", depending on the Service
22.	Other:

** APPLICANT ACKNOWLEDGEMENT STATEMENT **

- 1. REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. GROSS RECEIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- 3. SALES TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- **4. APPLICATION FEE:** A non-refundable application fee of \$250.00 must be submitted with the application.
- 5. RECEIPT AND UNDERSTANDING OF RULES: I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to my provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requirements regarding interexchange service.
- 6. ACCURACY OF APPLICATION: By my signature below, I the undersigned owner or officer of the named utility in the application, attest to the accuracy of the information contained in this application and associated attachments. I have read the foregoing and declare that to the best of my knowledge and belief, the information is a true and correct statement. Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

UTILITY OFFICIAL:	
All! Link	3-12-99
Signature	Date
PRESIDENT & CEO	501 301 1600
Title	Telephone No.

** APPENDIX A **

CERTIFICATE TRANSFER STATEMENT

NOT APPLICABLE

	I, (TYPE NAME)	······································
	(TITLE)	;
	of (NAME OF COMPANY)	······································
	, and current he	older of certificate number
	have reviewed this application and join	in the petitioner's request for a transfer
	of the above-mention certificate.	
<u>UTILIT</u>	Y OFFICIAL:	
	Signature	Date
	Title	Telephone No.

** APPENDIX B **

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

	ent of how the Commission can be assured payments may be responded to in one of the	
(1)	The applicant will not collect deposits service more than one month in advan	
()	The applicant will file with the Commissin an amount equal to the current be payments in excess of one month. (Box	palance of deposits and advance
UTILITY OFFIC	CIAL: Signature	3-12-99 Date
_£	RESIDENT & CEO AUIGATOR TELECOMMUNICATIONS, LLC.	501 301 /600
	Title	Telephone No.

** APPENDIX C **

INTRASTATE NETWORK NOT APPLICABLE

1.	POP: Addresses where located,	and indicate if owner	ed or leased.
	1)	2)	
	3)	4)	
2.	SWITCHES: Address where loor leased.	ocated, by type of sw	vitch, and indicate if owned
	1)	2)	
	3)	4)	
3.	TRANSMISSION FACILITIE (microwave, fiber, copper, satell	S: Pop-to-Pop factlite, etc.) and indicat	ilities by type of facilities e if owned or leased.
	POP-to-POP	TYPE	OWNERSHIP
	1)	1111	OWINDAMI
	,		
	2)		

4.		provide the list of exchanges where you are ce within thirty (30) days after the effective
5.		explain how the applicant will comply with Commission Rule 25-24.471 (4) (a) (copy
6.	CURRENT FLORIDA INTRASTAT not (·) previously provided intras answer is <u>has</u> , fully describe the follo	tate telecommunications in Florida. If the
	a) What services have been prov	rided and when did these services begin?
	b) If the services are not current	ly offered, when were they discontinued?
UTILITY O	FFICIAL:	
	Signature	Date
	Title	Telephone No.

APPENDIX D

FLORIDA TELEPHONE EXCHANGES

Navigator Telecommunications, LLC. seeks authority to provide interexchange telecommunication service statewide in Florida.

Navigator Telecommunications, LLC.

Certificate of Authority to Transact Business in the

STATE of FLORIDA



FLORIDA DEPARTMENT OF STATE Sandra B. Mortham Secretary of State

May 11, 1998

PAUL F. DUMAS 611 COURT, SUITE 7 CONWAY, AR 72032

Qualification documents for NAVIGATOR TELECOMMUNICATIONS, LLC were filed on May 11, 1998, and assigned document number M98000000463. Please refer to this number whenever corresponding with this office.

Your limited liability company is now qualified and authorized to transact business in Florida as of the file date.

The certification you requested is enclosed.

A limited liability company annual report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the limited liability company address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please telephone (850) 487-6051, the Registration and Qualification Section.

Letter Number: 998A00025988

Tammi Cline
Document Specialist
Division of Corporations



Bepartment of State

I certify the attached is a true and correct copy of the application by NAVIGATOR TELECOMMUNICATIONS, LLC, an Arkansas limited liability company, authorized to transact business within the state of Florida on May 11, 1998, as shown by the records of this office.

The document number of this limited liability company is M98000000463.

Given under my hand and the Great Seal of the State of Florida at Tallahassee, the Capitol, this the Eleventh day of May, 1998



CR2EO22 (2-95)

Sandra B. Mortham Secretary of State

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

APPLICATION OF NAVIGATOR)		
TELECOMMUNICATIONS, LLC. FOR)		
AUTHORITY TO PROVIDE INTEREXCHA	ANGE)	DOCKET NO.	
TELECOMMUNICATIONS SERVICE WIT	HIN)		
THE STATE OF FLORIDA	Ś		

EXHIBIT 2

RESPONSE TO APPLICATION QUESTION NO. 18

A. Financial Capability

Since applicant is a new company and has only recently begun operations, it has no financial statements for the last three years; however, in support of its financial capability, applicant offers a copy of its current balance sheet, marked "Proprietary and Confidential," which is attached hereto as "Attachment A." While applicant intends to provide interchange telecommunications service in the State of Florida using its own financial resources, it will also rely on a Conditional Guarantee, executed by Travis L. Parr, which is marked "Proprietary and Confidential" and is attached hereto as "Attachment B." In "Attachment B," Mr. Parr agrees, for a period of three years, to provide applicant with needed financing, in an amount not to exceed \$250,000.00 at any one time, to use in implementing and providing telecommunications service. Mr. Parr is an owner of approximately six percent (6%) of the equity interest in applicant, is part of applicant's management team, and is a member of applicant's board of directors. Applicant also provides an income statement for the current year, marked "Proprietary and Confidential" and attached hereto as "Attachment C."

Navigator Telecommunications, LLC. has the financial capability to provide the requested service in the geographic area proposed to be served. Furthermore, applicant has sufficient financial capability to maintain the requested service and to meet any lease or ownership obligations it may incur. Since applicant has recently begun operations, it has no historical audited or unaudited financial statements to attach to this application. However, affidavits stating that Navigator Telecommunications, LLC. has sufficient financial capability to provide interexchange service in Florida are attached hereto as "Attachment D," and are signed by applicant's President & Chief Executive Officer, and applicant's Chairman of the Board & Chief Financial Officer. This supporting documentation is offered to show applicant's financial capability.

B. Managerial Capability

Navigator Telecommunication, LLC.'s management team consists of professionals with strong backgrounds in finance, marketing, and telecommunications. Applicant therefore has more than sufficient managerial and technical expertise and qualifications to operate as a reseller in the State of Florida. A detailed description of the qualifications of applicant's management team is set forth in "Attachment E."

C. Technical Capability

As a reseller, Navigator Telecommunications, LLC. will rely on the technical expertise of its underlying carrier(s), for the operation, maintenance, and

supervision of the network. The choice of an underlying carrier for applicant's Florida customers will be made based on an evaluation of performance, quality, and price offered by the carrier. Also, as previously noted, applicant's management team consists of professionals with strong backgrounds in finance, marketing, and telecommunications. Applicant therefore has sufficient managerial and technical expertise and qualifications to operate as a reseller in the State of Florida.

Navigator Telecommunications, LLC.

Attachment A

Balance Sheet (PROPRIETARY AND CONFIDENTIAL)

Navigator Telecommunications, LLC.

Attachment B

Conditional Guarantee (PROPRIETARY AND CONFIDENTIAL)

Navigator Telecommunications, LLC.

Attachment C

Income Statement (PROPRIETARY AND CONFIDENTIAL)

Navigator Telecommunications, LLC.

Attachment D

Affidavits

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION AFFIDAVIT

STATE OF ARKANSAS)
) ss.
COUNTY OF PULASKI)

BEFORE ME, the undersigned Notary Public, personally appeared LOUIS F.

McALISTER, JR., who, after being first duly sworn, deposed and said on oath:

That he is the person described in the Application to Provide Interexchange Telecommunications Service made by applicant Navigator Telecommunications, LLC.; that he is the President and Chief Executive Officer of the applicant; that he has seen and reviewed the Application and all exhibits and attachments thereto, including financial statements and information, and has read same; that all allegations contained therein are true and correct to the best of his knowledge, information, and belief; and that Navigator Telecommunications, LLC. has sufficient financial, technical, and managerial capability to provide interexchange telecommunications services in Florida.

Louis F. McAhster, Jr., as President and CEO, Navigator Telecommunications, LLC.

SWORN TO AND SUBSCRIBED before me, Notary, at my office in Little Rock,

Arkansas, this // day of March , 1999.

NOTA AV PUBLIC 18-200 1

Notary Public, Pulaski County, Arkansas

My Commission Expires: 9-18-04

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION AFFIDAVIT

STATE OF ARKANSAS)
) ss
COUNTY OF PULASKI)

BEFORE ME, the undersigned Notary Public, personally appeared STEPHEN L. PARR who, after being first duly sworn, deposed and said on oath:

That he is the person described in the Application to Provide Interexchange Telecommunications Services made by applicant Navigator Telecommunications, LLC.; that he is the Chairman of the Board and Chief Financial Officer of the applicant; that he has seen and reviewed the Application and all exhibits and attachments thereto, including financial statements and information, and has read same; that all allegations contained therein are true and correct to the best of his knowledge, information, and belief; and that Navigator Telecommunications, LLC. has sufficient financial, technical, and managerial capability to provide interexchange telecommunications services in Florida.

Stephen L. Parr, as Chairman of the Board and CFO

Navigator Telecommunications, LLC.

SWORN TO AND SUBSCRIBED before me, Notary, at my office in Little Rock,

Arkansas, this 12 day of March, 1999.

NOTARY PUBLIC COUNT.

Notary Public, Pulaski County, Arkansas

My Commission Expires: 9-18-04

Navigator Telecommunications, LLC.

Attachment E

Personnel Qualifications

Stephen L. Parr, 45, is a co-founder of Navigator Telecommunications. He serves as Chairman of the Board and Chief Financial Officer. He is also president of Navigator Capital Management, LLC. Previously, Mr. Parr was at Goldman, Sachs for 18 years. As a Vice-president, he was an international specialist and discretionary money manager, supervising global investing for several key clients. Mr. Parr serves on the Boards of Directors of Nextek, Inc., a high-technology manufacturer of electronics; Corphealth, Inc., a health care services company, Braman Furniture Int'l., a furniture manufacturer, Bollinger Industries, a personal fitness company, and Aqua Dynamics, a ozone and specialty chemical company. Mr. Parr graduated from Vanderbilt University with a BA degree and received his MBA from Emory University.

Louis F. McAlister, Jr., 45, is a co-founder of Navigator Telecommunications. He acts as President and Chief Executive Officer. He is an experienced telecommunications innovator. During his 19-year career at Southwestern Bell Telephone (SWBT) he served in a wide variety of positions including engineering, operations, sales, customer service, and marketing. At SWBT, he introduced several new services, systems enhancements, and work process improvements that increased revenues and reduced costs. Mr. McAlister spent three years at Bell Communications Research (Bellcore) in systems design and operations strategic planning. His team developed a business model for end-to-end service operations, administration, maintenance, and provisioning that is in use today in the Regional Bell Operating Companies.

In 1991, Mr. McAlister joined Network Equipment Technologies (N.E.T.) where he was instrumental in their worldwide sales and marketing success to the carrier market. In addition to being a perennial revenue overachiever at N.E.T., he helped develop marketing

plans, collateral, and sales compensation plans for the Carrier Sales group. Mr. McAlister also recruited and hired many of the field sales and engineering personnel for the carrier sales effort. His clients included AT&T, SWBT, NYNEX, and Sprint.

Mr. McAlister joined Sattel Communications in 1996 to organize a sales program targeting Internet service providers (ISPs) and competitive local exchange carriers (C-LECs). This start-up manufacturer of central office switches was a leader in the formation of the competitive local telecommunications market.

Mr. McAlister holds a BA from the University of Arkansas and an MS in Telecommunications Management from the Polytechnic University of New York. He also attended the University of Arkansas School of Law and was an Adjunct Professor at the Washington University in St. Louis Graduate School of Engineering Policy and Management.

Travis L. Parr, 47, is Vice-president of Marketing and Business Development at Navigator. Mr. Parr is a seasoned senior executive using his experience in brand management and major account sales management to develop sales plans, compensation systems, and competitive analysis. He is the former President, Marathon Venture Capital, (Madison Heights, MI). He is the former President of Meteor Photo and Imaging Company, (Troy, MI), digital imaging. He also served in various capacities at several other companies including, American Tape Company (manufacturing) (Marysville, MI); Dox & Seaway Automotive (Detroit, MI); The Allen Group (artificial intelligence diagnostics) and Marketing Manager Chrysler Corporation (electronics division). Mr. Parr earned his BA from Vanderbilt University and an MBA Emory University.

Daniel A. Margolis, 32, is Vice-president of Operations at Navigator

Telecommunications. He brings a diverse telecommunications background, spanning the areas of sales, service, and product development, both in central office and customer premises equipment. Before joining Navigator, he served as a Sales Engineering Manager for Sattel Communications, a provider of central office equipment for emerging carriers. Previously, Mr. Margolis was responsible for the operation of the services department of an AT&T/Lucent Technologies branch office, having previously performed several branch roles including sales, systems consultant, and project manager. He began his career as a product design engineer at Bell Laboratories. Mr. Margolis earned his Bachelors' and Masters' Degrees in Electrical Engineering from MIT, where he served as President of Phi Beta Epsilon fraternity.

Kenrick L. LeDoux, 35, is Vice-president of Network Services. He began his career with Southwestern Bell Telephone Co. in 1983. He has worked in several engineering and technical sales positions including data communications and network design. Mr. LeDoux joined Network Equipment Technologies in 1993 as an ATM specialist. Mr. LeDoux has a BS in Computer Science and an MS in Computer Science from the University of Missouri, an MBA from Maryville College, and an MS in Telecommunications Management from Washington University in St. Louis. He is certified by several industry boards in the areas of building wiring, systems design, and network design.

Hilgrove (Hal) Gordon, 67, is VP-Human Resources at Navigator. Mr. Gordon's career spans over 35 years of computer, telecommunications, data, and equipment sales and management. He began his career with Xerox Corporation in a variety of positions

culminating in his promotion to Regional Vice-president for Sales. He joined Timplex in 1979 as Vice-president of the Eastern Region. He was instrumental in the development of several key executives at Timeplex and was recognized for his leadership and high achievement. Mr. Gordon joined Network Equipment Technologies in 1985 as Vice-president of the Midwest Region. During his tenure at NET, Mr. Gordon's organization was recognized annually as the company leader in sales and service performance. Mr. Gordon brings a wealth of experience in sales and marketing including distribution strategies, pricing and promotion to Navigator. Currently, Mr. Gordon serves as a consultant to the industry. Mr. Gordon earned both a BA and an MBA from Columbia University in New York City.

Michael E. McAlister, 36, is Director of Regulatory Affairs and Legal Counsel. Mr. McAlister is an attorney and is new to the Navigator team. Previously, he worked for the Arkansas Court of Appeals. He is a graduate of Vanderbilt University (BA) and the University of Arkansas at Little Rock School of Law (JD). He is admitted to the Arkansas Bar.

EXHIBIT 3

Navigator Telecommunications, LLC.

Proposed Tariff

TITLE SHEET

FLORIDA LONG DISTANCE TARIFF

OF

Navigator Telecommunications, LLC.

This tariff, filed with the Florida Public Service Commission, contains the rates, charges, terms and conditions of service applicable to the Resale of Long Distance Telecommunications Services provided by Navigator Telecommunications, LLC. within the State of Florida.

Navigator Telecommunications, LLC.

Florida PSC Tariff No. 2 Original Page 1

CHECK SHEET

The Title Page and pages listed below of this tariff are effective as of the date shown. Revised sheets contain all changes from the original tariff that are in effect as of the date indicated.

PAGE REVISION PAGE REVISION

ALL PAGES ARE ORIGINAL

TABLE OF CONTENTS

Original Title Page	Cover
Check Sheet	
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CONCURRING CARRIERS

None

CONNECTING CARRIERS

None

PARTICIPATING CARRIERS

None

EXPLANATION OF SYMBOLS

- (C) To signify changed listing, rule, or condition which may affect rates or charges.
- (D) To signify discontinued material, including listing, rule, or condition.
- (I) To signify an increase.
- (M) To signify material relocated from or to another part of tariff schedule with no change in text, rate, rule or condition.
- (N) To signify new material including listing, rate, rule or condition.
- (R) To signify reduction.
- (S) To signify reissued material.
- (T) To signify change in wording of text but not change in rate, rule or condition.

EXPLANATION OF ABBREVIATIONS

LATA Local Access and Transport Area. A geographic area established by the US District Court for the District of Columbia in Civil Action No. 17-49, within which a Local Exchange Company provides communications services.

LEC Local Exchange Company.

NECA National Exchange Carriers Association.

SECTION 1 - DEFINITIONS

Access Line - An arrangement which connects the Customer's telephone to Navigator Telecommunications, LLC.'s designated switching center or point of presence.

Authorization Code - A pre-defined series of numbers to be dialed by the Customer or Authorized User upon access to the Carrier's Travel Service network to identify the caller and validate the caller's authorization to use the services provided.

Authorized User - A person, firm, corporation, or any other entity authorized by the Customer to utilize the Carrier's service under the term and conditions of this tariff. The Customer remains responsible for payment of services.

Commission – Florida Public Service Commission

Company or Carrier - Navigator Telecommunications, LLC. unless otherwise clearly indicated by the context.

Customer - The person, firm, corporation or other entity which orders, cancels, amends or uses service and is responsible for payment of charges and compliance with the Company's tariff.

Equal Access - A form of dialed access provided by local exchange companies whereby interexchange calls dialed by the Customer are automatically routed to the Company's network. Presubscribed Customers may also route interexchange calls to the Company's network by dialing an access code supplied by the company.

Initial And Additional Period - The Initial Period denotes the interval of time allowed at the rate specified for a connection between given service points. The Additional Period denotes the interval of time used for measuring and charging for time in excess of the Initial Period.

SECTION 1 - DEFINITIONS, (CONT'D.)

Premises - The physical space designated by the Customer for the termination of the Company's service.

Serving Wire Center - A specified geographic point from which the vertical and horizontal coordinate is used in calculation of airline mileage.

Subscriber - See Customer.

Switched Access Origination/Termination - Where access between the customer and the interexchange carrier is provided on local Exchange Company Feature Group circuits and the connection to the customer is a LEC-provided business or residential access line. The cost of switched Feature Group access is billed to the interexchange carrier.

Travel Card Call - A service whereby the Customer or Authorized User dials all of the digits necessary to route and bill a call placed from a location other than his/her residence or normal place of business. Service is accessed via a "1-800", or other access code dialing sequence.

United States - The forty-eight states contained within the mainland United States, the District of Columbia, Alaska, Hawaii, Puerto Rico and the U.S. Virgin Islands.

V & H Coordinates - Geographic points which define the originating and terminating points of a call in mathematical terms so that the airline mileage of the call may be determined. Call mileage may be used for the purposed of rating calls.

Navigator - Used throughout this tariff to refer to Navigator Telecommunications, LLC.

SECTION 2 - RULES AND REGULATIONS

2.1 Undertaking of Navigator Telecommunications, LLC.

Navigator's services and facilities are furnished for communications originating at specified points within the State of Florida under terms of this tariff.

Navigator arranges for installation, operation, and maintenance of the communications services provided in this tariff for Customers in accordance with the terms and conditions set forth under this tariff. Navigator may act as the Customer's agent for ordering access connection facilities provided by other carriers or entities, when authorized by the customer, to allow connection of a Customer's location to the network.

The Company's services and facilities are provided on a monthly basis unless otherwise provided, and are available twenty-four hours per day, seven days per week.

2.2 Use

Services provided under this tariff may be used by the Customer for any lawful telecommunications purpose for which the service is technically suited.

2.3 Limitations

- 2.3.1 Service is offered subject to the availability of the necessary facilities and/or equipment and subject to the provisions of this tariff. The Company may decline applications for service to or from a location where the necessary facilities or equipment are not available. The Company may discontinue furnishing service in accordance with the terms of this tariff.
- 2.3.2 The Company reserves the right to discontinue service when necessitated by conditions beyond its control, or when the Customer is using the service in violation of the provisions of this tariff, or in violation of the law.
- 2.3.3 The Company does not undertake to transmit messages, but offers the use of its facilities when available, and will not be liable for errors in transmission or for failure to establish connection.
- 2.3.4 The Company reserves the right to discontinue service, limit service, or to impose requirements on Customers as required to meet changing regulatory or statutory rules and standards, or when such rules and standards have an adverse material effect on the business or economic feasibility of providing service, as determined by Navigator in its reasonable judgement.

2.4 Assignment or Transfer

All service provided under this tariff is directly or indirectly controlled by the Company and neither the Customer nor its Authorized Users may transfer or assign the use of service without the express prior written consent of the Company. Such transfer or assignment shall only apply where there is no interruption of the use or location of service. All terms and conditions contained in this tariff shall apply to all such permitted transferees or assignees, as well as all condition of service.

- 2.5 Liability
- 2.5.1 The liability of the Company for damages of any nature arising from errors, mistakes, omissions, interruptions, or delays of the company, its agents, servants, or employees, in the course of establishing,, furnishing, rearranging, moving, terminating, maintaining, restoring, or changing the service or facilities or equipment shall not exceed an amount equal to the charges applicable under this tariff (calculated on a proportionate basis where appropriate) to the period during which such error, mistake, omission, interruption or delay occurs.
- 2.5.2 In no event shall the Company be liable for any incidental, indirect, special, or consequential damages (including lost revenue or profits) of any kind whatsoever regardless of the cause or foreseeability thereof.
- 2.5.3 When the services or facilities of other common carriers are used separately or in conjunction with the Company's facilities or equipment in establishing connection to points not reached by the Company's facilities or equipment, the Company shall not be liable for any act or omission of such other common carriers or their agents, servants or employees.

- 2.5 Liability
- 2.5.4 The Company shall not be liable for any failure of performance hereunder if such failure is due to any cause or causes beyond the reasonable control of the Company. Such causes shall include, without limitation, acts of God, fire, explosion, vandalism, cable cut, storm or other similar occurrence, any law, order, regulation, direction, action or request of the United States government or of any other government or of any civil or military authority, national emergencies, insurrections, riots, wars, strikes, lockouts or work stoppages or other labor difficulties, supplier failures, shortages, breaches or delays, or preemption of existing service to restore service in compliance with the Commission's Rules and Regulations.
- 2.5.5 The Company shall not be liable for interruptions, delays, errors, or defects in transmission, or for any injury whatsoever, caused by the Customer, the Customer's agents, or Authorized Users, or by facilities or equipment provided by the Customer.

2.5 Liability, (cont'd.)

- 2.5.6 The Customer shall indemnify, defend and hold harmless the Company (including the costs of reasonable attorney's fees) against:
 - (a) Claims for libel, slander, infringement of copyright or unauthorized use of any trademark, trade name or service mark arising out of the material, data, information, or other content transmitted over the Company's facilities or equipment;
 - (b) Claims for patent infringement arising from combining or connecting the Company's facilities or equipment with facilities, equipment, apparatus or System of the customer; and
 - (c) All other claims (including, without limitation, claims for damage to any business or property, or injury to, or death of, any person) arising out of any act or omission of the Customer, the Customer's agents or Authorized Users, in connection with any service or facilities or equipment provided by the Company.

2.6 Minimum Period

The minimum period for which services are provided and for which rates and charges are applicable is one (1) month unless otherwise specified in this tariff or by mutually agreed upon contract. When a service is discontinued prior to the expiration of the minimum period, charges are applicable, whether the service is used or not.

2.7 Billing and Payment for Service

2.7.1 Responsibility for Charges

Charges for installations service connections, moves, rearrangements, and prepaid services, where applicable, are payable upon demand to the Company or its authorized agent. Billing thereafter will include recurring charges and actual usage as defined in this tariff.

The Customer is responsible for payment of all charges for services and equipment furnished to the Customer for transmission of calls via the Company.

2.7 Billing and Payment for Service, (cont'd)

2.7.2 Payment for Service

All charges due by the Customer are payable to the Company or any agent duly authorized to receive such payments. Any objections to billed charges must be promptly reported to the Company or its billing agent. Adjustments to Customers, bills shall be made to the extent that circumstances exist which reasonably indicate that such changes are appropriate.

2.7.3 Late Payment Fees

The Company reserves the right to assess a late payment fee of 1.5% per month on any past due balance.

2.'7.4 Returned Check Charge

The Company reserves the right to assess a return check charge of \$20.00 whenever a check or draft presented for payment of service is not accepted by the institution upon which it is written.

2.8 Deposits

The Company reserves the right to examine the credit record of the Customer. If the Customer's financial condition is unknown or unacceptable to the Company, the Customer may be refused service. The Company will not collect customer deposits.

2.9 Advance Payments

For Customers whom the Company determines an advance payment is necessary, Navigator reserves the right to collect an amount not to exceed one (1) month estimated charges as an advance payment for service. This will be applied against the next month's charges and a new advance payment may be collected for the next month, if necessary.

2.10 Taxes and Fees

The Company reserves the right to bill any and all applicable taxes and fees in addition to normal rates and charges for services provided to the customer. Taxes and fees include, but are not limited to: Federal Excise Tax, State Sales Tax, Municipal Tax, and Gross Receipts Tax. Such taxes and fees are in addition to rates as quoted in this tariff and will be itemized separately on customer invoices.

2.11 Terminal Equipment

The Company's facilities and service may be used with or terminated in terminal equipment or communications systems such as a PBX, key system, single line telephone, or pay telephone. Such terminal equipment shall be furnished and maintained at the expense of the Customer. The customer is responsible for all costs at his or her premises, including personnel, wiring, electrical power, and the like, incurred in the use of Navigator's service. When such terminal equipment is used, the equipment shall comply with the generally accepted minimum protective criteria standards of the telecommunications industry.

2.12 Interconnection

- 2.12.1 Service furnished by the Company may be interconnected with services or facilities of other authorized communications common carriers and with private systems, subject to technical limitations established by the Company. Service furnished by the Company is not part of a joint undertaking with such other common carriers or systems. The Company does not undertake to provide any special facilities, equipment, or services to enable the Customer to interconnect the facilities or the equipment of the Company with services or facilities of other common carriers or with private systems.
- 2.12.2 Interconnection with the services or facilities of other common carriers shall be under the applicable terms and condition of this tariff and the other common carrier's tariffs.

2.13 Inspection, Testing and Adjustment

The Company may, upon reasonable notice, make such tests and inspections as may be necessary to determine whether the terms and conditions of this tariff are being complied within the installation, operation or maintenance of the customers or the Company's facilities or equipment. The Company may interrupt service at any time, without penalty or liability, due to the departure from or reasonable suspicion of the departure from any of these terms and conditions.

2.14 Credit Allowances for Interruption of Service

Credit allowances for interruptions of service which are not due to the Company's inspection or testing, to the negligence of the Customer, or to the failure of channels, equipment and/or communications systems provided by the Customer, are subject to the general liability provisions set forth in this tariff.

It shall be the obligation of the Customer to notify the company immediately of any interruption in service for which a credit allowance is desired by Customer. Before giving such notice, the Customer shall ascertain that the trouble is not within his or her control, or is not in wiring or equipment, if any, furnished by Customer.

For purposes of credit computation every month shall be considered to have 30 days. The Customer shall be credited for an interruption of one day (24 hours) or more at the rate of 1/30th of the monthly charge for the services affected for each day that the interruption continues.

Credit Formula:

Credit = $A/30 \times B$

A = outage time in days

B = total monthly charge for affected service.

2.15 Cancellation by the Customer

The Customer may have service discontinued upon written notice to the Company. The Company shall hold the Customer responsible for payment of all bills for service furnished until the cancellation date specified by the Customer or until the date that the written cancellation notice is received, whichever is later.

2.16 Refusal or Discontinuance by the Company

Service continues to be provided until canceled by the Customer, in writing, or until discontinued by the company as set forth below. The Company may render bills subsequent to the termination of service for charges incurred before termination.

- 2.16.1 For Nonpayment: The Company, by written notice to the Customer and in accordance with applicable law, may discontinue service or cancel an application for service without incurring any liability when there is an unpaid balance for service that is more than 30 days overdue.
- 2.16.2 For Returned Checks: The Customer whose check or draft is returned unpaid for any reason, after two attempts at collection, shall be subject to discontinuance of service in the same manner as provided for nonpayment of overdue charges.
- 2.16.3 For Lack of Use: The Company, by written notice to the Customer, may discontinue service in the same manner as provided for nonpayment of overdue charges if after sixty (60) days the service has not been used.

- 2.16 Refusal or Discontinuance by the Company, (cont'd.)
 - 2.16.4 For any violation of law or of any of the provisions governing the furnishing of service under this tariff. The Customer shall be subject to discontinuance of service, without notice, for any violation of any law, rule, regulation or policy of any government authority having jurisdiction over service, or by reason of any order or decision of a court or other government authority having jurisdiction which prohibits the Company from furnishing such service.
 - 2.16.5 For the Company to comply with any order or request of any governmental authority having jurisdiction: The Customer shall be subject to discontinuance of service, without notice, for the Company to comply with any order or request of any governmental authority having jurisdiction.
 - 2.16.6 For unauthorized or unlawful use of Travel Service numbers and Authorization Codes: Travel Service numbers and Authorization Codes are issued only by the Company to the Customer and may not be sold or otherwise distributed without the written consent of the Company. Any unauthorized or unlawful use of such numbers or codes shall result in the immediate termination of service without notice.

2.17 Restoration of Service

If service has been discontinued for nonpayment or as otherwise provided herein and the Customer wishes it continued, service shall, at the Company's discretion, be restored when all past due amounts are paid or the event giving rise to the discontinuance (if other than nonpayment) is corrected.

2.18 Use of Recording Devices

Customers and Authorized Users who use recording devices do so at their own risk. A Customer or Authorized User may only use a recording device if the customer or Authorized User complies with the requirements of this section and only if the Customer or Authorized User is able to connect or disconnect the recording device, or turn the recording device an or off, at will.

- 2.18.1 A Customer or Authorized User may record a conversation if the Customer or Authorized User obtains written or verbal consent to the recording of all parties to the conversation prior to or at the beginning of the conversation.
- 2.18.2 A distinctive recorder tone must be repeated at intervals of approximately fifteen (15) seconds to alert all parties to the conversation that a recording device is being used.
- 2.18.3 The requirements of 2.19.1 and 2.19.2 are waived for Broadcast licensees who use a recording device to record a conversation for broadcast if all parties to the conversation are aware that the conversation will be broadcast.

SECTION 3 - SERVICE DESCRIPTIONS AND RATES

3.1 General

Navigator offers direct dialed (1+) service, inbound toll-free number service and travel card services for communications originating and terminating within the State of Florida under terms of this tariff.

Direct dial service is offered from originating locations within the State of Florida. Calls may be placed to locations within Florida.

In-bound toll-free service is available to Customers served from locations within the State of Florida.

When a Customer elects to use the Company's Travel Service, calls may be initiated from any location within the State of Florida from which the caller can dial the appropriate access code(s) and may be placed to any location within the State of Florida.

Customers are billed based on their use of Navigator Telecommunications, LLC.'s network and services. Charges may vary by service offering, class of call, time of day, day of week, and/or call duration.

3.2 Timing of Calls

Billing for calls placed over the Navigator network is based in part on the duration of the call as follows, unless otherwise specified in this tariff:

- 3.2.1 Call timing begins when the called party answers the call (i.e., when two way communications are established.) Answer detection is based on standard industry answer detection methods, including hardware and software answer detection.
- 3.2.2 Chargeable time for calls ends when one of the parties disconnects from the call.
- 3.2.3 For billing purposes, minimum call duration periods vary by service and are specified by product or option in subsequent sections of this tariff.
- 3.2.4 For billing purposes, usage after the initial period varies by service and is specified by product or option subsequent sections of this tariff.
- 3.2.5 The Company will not bill for unanswered calls. When a Customer indicates that he/she was billed for an incomplete call, Navigator will reasonably issue credit for the call.

3.3 Rate Periods

3.3.1 The following rate Periods apply:

	MON	TUES	WED	THUR	FRI	SAT	SUN
8:00 AM							
TO		DAYTIME	RATE PER	CIOD			
5:00 PM*							
5:00 PM							
ТО		EVENING	RATE PER	LIOD			EVE
11:00 PM*							
11:00 PM							
TO		NIGHT/	WEEKEND	RATE	PERIOD		
8:00 AM							

^{*}Up to but not including.

3.3.2 Holiday Rates

For services subject to holiday discounts, the following are Company recognized national holidays, determined at the location of the calling station. The evening rate is used on national holidays, unless a lower rate normally would apply.

New Year's Day January 1 Independence Day July 4

Labor Day 1st Monday in September Thanksgiving Day 4th Thursday in November

Christmas Day December 25

Calls are billed based on the rate in effect at the time the call begins. Calls that cross rate period boundaries are billed the rate in effect at the beginning of the call for the duration of the entire call.

3.4 Outbound Long Distance Service

Navigator's Outbound Long Distance Service is a "1+" direct dial service available for Customer use 24 hours a day, seven days a week. Service is accessed through standard business or residential switched access lines. The Customer is responsible for obtaining suitable access from the Customer's local exchange carrier. All costs incurred in the installation and use of local access lines is the responsibility of the customer.

A number of service plans are available to the Customer. Rates, billing increments, volume discounts and qualifications, if applicable, vary by plan and are provided in the following sections.

- 3.4 Outbound Long Distance Service, (cont'd.)
- 3.4.1 Direct Dial Service Option 1

Navigator's Option 1 outbound long distance service is a flat rate offering with no monthly charge. For billing purposes, call timing is billed in six-second increments after a minimum initial period of eighteen seconds. No volume, time of day and holiday discounts apply.

MONTHLY RECURRING CHARGES:

NOT APPLICABLE

USAGE CHARGES:

	PER MINUTE	
DAY	EVENING	NIGHT/WKN
\$.1427	\$.1427	\$.1427

3.4.2 Direct Dial Service - Option 2

Navigator's Option 2 outbound long distance service is a flat rate offering with a monthly charge. For billing purposes, call timing is billed in six-second increments after a minimum initial period of eighteen seconds. No volume, time of day and holiday discounts apply.

MONTHLY RECURRING CHARGES:

\$1.50

USAGE CHARGES:

	PER MINUTE	
DAY	EVENING	NIGHT/WKN
\$.1327	\$.1327	\$.1327

3.5 Inbound Toll-Free Number Service

Navigator's Inbound Toll-Free Number Service is an 800/888/877 number service available for Customer use twenty-four (24) hours a day, seven (7) days a week.

Service is terminated through switched access lines. Calls may originate from any valid exchange and terminate to the Customer's location at no charge to the calling party.

For billing purposes, call timing is billed in six-second increments after a minimum initial period of eighteen seconds. No Volume, Time of day and holiday discounts apply.

MONTHLY RECURRING CHARGES: USAGE CHARGES:

NOT APPLICABLE

The following rates apply to calls placed from locations in the State of Florida.

	PER MINUTE	
DAY	EVENING	NIGHT/WKN
\$.1427	\$.1427	\$.1427

3.6 Travel Service

Navigator's Travel Service is offered 24 hours a day, seven days a week to all valid terminating locations. Access to Navigator's Travel Card service is via a toll free number. The Customer must input a valid Authorization Code in addition to the destination number with area code. Travel Service rates apply to calls placed to locations in the mainland United States, Alaska, Hawaii, Puerto Rico and the U.S. Virgin islands

For billing purposes, calls within the Continental USA are billed in six second increments after an eighteen second initial period. Time of day, holiday and volume discounts do not apply. No per call service charges apply.

MONTHLY RECURRING CHARGES:

NOT APPLICABLE

PER CALL CHARGES:

NOT APPLICABLE

USAGE CHARGES:

PER MINUTE RATES		
INITIAL MINUTE	EACH ADDL.	
\$0.1700	\$.01700	



3.7 Dedicated Access Long Distance Service

Navigator's Dedicated Long Distance Service is a "1+" direct dial service available for Customer use 24 hours a day, seven days a week. Service is accessed through a dedicated circuit to the Long Distance Network. The Customer may order the access circuit directly from their local exchange carrier or Navigator will provide the access circuit. All costs incurred in the installation and use of access circuits is the responsibility of the customer.

A number of service plans are available to the Customer. Rates, billing increments, volume discounts and qualifications, if applicable, vary by plan and are provided in the following sections.

- 3.7 Dedicated Access Long Distance Service, (cont'd.)
- 3.7.1 Dedicated Access Service Option 1

Navigator's Option 1 dedicated access long distance service is a flat rate offering with no monthly charge. For billing purposes, call timing is billed in six-second increments after a minimum initial period of eighteen seconds. No volume, time of day and holiday discounts apply.

1-Plus Rate

MONTHLY RECURRING CHARGES:

NOT APPLICABLE

USAGE CHARGES:

	PER MINUTE	
DAY	EVENING	NIGHT/WKN
\$.0833	\$.0833	\$.0833

Toll Free Rate

MONTHLY RECURRING CHARGES:

NOT APPLICABLE

USAGE CHARGES:

	PER MINUTE	
DAY	EVENING	NIGHT/WKN
\$.0833	\$.0833	\$.0833

- 3.7 Dedicated Access Long Distance Service, (cont'd.)
- 3.7.2 Dedicated Access Service Option 2

Navigator's Option 1 dedicated access long distance service is a flat rate offering with no monthly charge with a minimum volume of \$1,500.00 with current long distance provider. For billing purposes, call timing is billed in six-second increments after a minimum initial period of eighteen seconds. No time of day and holiday discounts apply.

1-Plus Rate

MONTHLY RECURRING CHARGES:

NOT APPLICABLE

USAGE CHARGES:

	PER MINUTE	
DAY	EVENING	NIGHT/WKN
\$.0783	\$.0783	\$.0783

Toll Free Rate

MONTHLY RECURRING CHARGES:

NOT APPLICABLE

USAGE CHARGES:

	PER MINUTE	
DAY	EVENING	NIGHT/WKN
\$.0783	\$.0783	\$.0783

SECTION 4 - MISCELLANEOUS SERVICE AND RATES

4.1 Directory Assistance

4.1.1 Directory Assistance is available to Customers of Navigator
Telecommunications, LLC. Directory Assistance charges apply to each call to
the Directory Assistance Bureau. Up to two requests may be made on each call
to Directory Assistance. The Directory Assistance charge applies to each call
regardless of whether the Directory Assistance Bureau is able to furnish the
requested telephone number.

Directory Assistance, Per Call

\$0.85

\$1.85

\$3.35

4.1.2 Operator Services is available to Customers of Navigator Telecommunications, LLC.

Operator Station
Person to Person

SECTION 5 - PROMOTIONS

5.1 General

From time to time the Company shall, at its option, promote subscription or stimulate network usage by offering to waive some or all of the nonrecurring or recurring charges for the Customer (if eligible) of target services for a limited duration. Such promotions shall be made available to all similarly situated Customers in the target market area.

SECTION 6 - CONTRACT SERVICES

6.1 General

At the option of the Company, service may be offered on a contract basis to meet specialized requirements of the Customer not contemplated in this tariff. The terms of each contract be mutually agreed upon between the Customer and Company and may include discounts off of rates contained herein, waiver of recurring or nonrecurring charges, charges for specially designed and constructed services not contained in the Company's general service offerings, or other customized features. The terms of the Contract may be based partially or completely on the term and volume commitment, type of originating or terminating access, mixture of services or other distinguishing features. Service shall be available to all similarly situated Customers for a fixed period of time following the initial offering to the first contract Customer as specific in each individual contract.

DEPOSIT

DATE

D107 -

MAR 1 7 1999



NAVIGATOR TELECOMMUNICATIONS, LLC.

212 Center St., Suite 500 Little Rock, AR 72201 (501) 301-1600 Telephone (501) 301-1602 Facsimile

March 12, 1999

Florida Public Service Commission Division of Communications Certification & Compliance Section 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0866

Please find enclosed an original and six (6) copies of our Application for Authority to Provide Interexchange Telecommunications Service within the State of Florida. Also enclosed is a check for the \$250.00 application fee.

Please contact me at the above address and telephone number if you need any additional information or documentation to complete the application process.

Thank you for your attention to and assistance with this matter.

Sincerely,

Michael McAlister Legal Counsel Navigator Telecommunications, LLC.

Check received with filing and forwarded to Fiscal for deposit.

and a decument, see b	out a for details. Il
NAVIGATOR TELECOMMUNICATIONS LLC PHONE 501-375-7773 212 CENTER ST STE 1100 LITTLE ROCK, AR 72201	238
PAY TO THE OF Florida Public Service Co.	DATE 3-10-99 81-10/820 00 mmussion \$ 250 1/-
Jus hundred fifty 1/100	DOLLARS 1
FOR TYC Application	AMU: Alisto