



RECEIVED
MAY 17 10:18
MAIL ROOM

May 12, 1999

**Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oak Blvd.
Tallahassee, Fl. 32399-0850**

990632-TX

Re: Intelcom, Inc.

Dear Sir or Madam:

Please find enclosed an original and 6 copies along with application fee of \$250.00 as requested.

If you have any questions or require any additional information or documentation, please do not hesitate to contact us at (614)791-9403 or fax us at (614)791-9321.

Thanks,

**Chris Price
Administrative Assistant or**

Check received with filing and
for 2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850
to bank with proof of deposit.

Initial of person who forwarded check:

**Kassi Avion
President**

DOCUMENT NUMBER-DATE

06189 MAY 17 99

FPSC-RECORDS/REPORTING

RECEIVED
FLORIDA PUBLIC
SERVICE COMMISSION
MAY 17 10 18 AM '99
MAIL ROOM

Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oak Blvd.
Tallahassee, Fl. 32399-0850

Re: Intelcom, Inc.

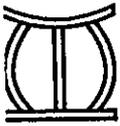
Dear Sir or Madam:

Please find enclosed an original and 6 copies along with application fee of \$250.00 as requested.

If you have any questions or require any additional information or documentation, please do not hesitate to contact us at (614)791-9403 or fax us at (614)791-9321.

Thanks,

INTELCOM 5945 WILCOX PL DUBLIN, OH 43016		1006
DATE <u>05/13/99</u>		58-64/440 455
PAY TO THE ORDER OF <u>FLORIDA Public Service Commission</u>	<u>\$250.00</u>	
<u>two hundred fifty and 00/100</u>	DOLLARS	
 KeyBank National Association Hilliard, Ohio 43026 1-800-KEY2YOU	FOR <u>Application to become a telecommunication call center</u>	<u>Hani Nisan</u>
⑈001006⑈		



INTELCOM

5945 Wilcox Place, Suite B • Dublin, Ohio 43016

Phone: (614) 791-9403 • Fax: (614) 791-9321

DEPOSIT	DATE
D137**	MAY 17 1999

RECEIVED
 FLORIDA PUBLIC
 SERVICE COMMISSION
 MAY 17 10 18 AM '99
 MAIL ROOM

Florida Public Service Commission
 Division of Records and Reporting
 2540 Shumard Oak Blvd.
 Tallahassee, Fl. 32399-0850

990632-TX

Re: Intelcom, Inc.

Dear Sir or Madam:

Please find enclosed an original and 6 copies along with application fee of \$250.00 as requested.

If you have any questions or require any additional information or documentation, please do not hesitate to contact us at (614)791-9403 or fax us at (614)791-9321.

Thanks,

INTELCOM
 5945 WILCOX PL
 DUBLIN, OH 43016

1006

58-64/440
455

DATE 05/13/99

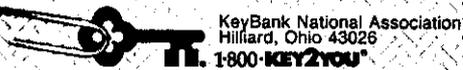
PAY TO THE ORDER OF

FLORIDA Public Service Commission

\$ 250.00

two hundred fifty and 00/100

DOLLARS



FOR Application to become a telecommunications carrier

Sam Mian

⑈00 1006⑈

**** FLORIDA PUBLIC SERVICE COMMISSION ****

DIVISION OF TELECOMMUNICATIONS
BUREAU OF CERTIFICATION AND SERVICE EVALUATION

APPLICATION FORM
for
AUTHORITY TO PROVIDE
ALTERNATIVE LOCAL EXCHANGE SERVICE
WITHIN THE STATE OF FLORIDA

990 632-TX

Instructions

- ◆ This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Appendix A).
- ◆ Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

- ◆ If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Telecommunications
Bureau of Certification and Service Evaluation
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6600

APPLICATION

1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.

Approval of assignment of existing certificate: Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.

Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

Intelcom, Inc. D/B/A Blegbi, Inc.

3. Name under which the applicant will do business (fictitious name, etc.):

Blegbi, Inc.

4. Official mailing address (including street name & number, post office box, city, state, zip code):

5945 Wilcox Place
Suite B.
Dublin, Ohio 43016-0205

5. Florida address (including street name & number, post office box, city, state, zip code):

N/A

6. Structure of organization:

- () Individual Corporation
() Foreign Corporation () Foreign Partnership
() General Partnership () Limited Partnership
() Other _____

7. **If individual**, provide: *(not applicable)*

Name: _____
Title: _____
Address: _____
City/State/Zip: _____
Telephone No.: _____ Fax No.: _____
Internet E-Mail Address: _____
Internet Website Address: _____

8. **If incorporated in Florida**, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:
_____ *F99000001095* _____

9. **If foreign corporation**, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:
_____ *F99000001095* _____

10. **If using fictitious name-d/b/a**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) The Florida Secretary of State fictitious name registration number:
_____ *BlegbE, Inc.* _____

11. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) **The Florida Secretary of State registration number:**

N/A

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name:

(Not Applicable)

Title:

Address:

City/State/Zip:

Telephone No.:

Fax No.:

Internet E-Mail Address:

Internet Website Address:

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) **The Florida registration number:**

N/A

14. Provide **F.E.I. Number**(if applicable):

31-1633652

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

No

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

NO

16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Chris Price

Title: Administrative Assistant

Address: 5945 Wilcox Place, Suite B

City/State/Zip: Dublin, Ohio 43016-0205

Telephone No.: 614-791-9403 Fax No.: 614-791-9321

Internet E-Mail Address: ~~Chris~~ Chris@Intelcom@ee.net

Internet Website Address: _____

(b) Official point of contact for the ongoing operations of the company:

Name: Kassi Avion

Title: President

Address: 5945 Wilcox Place, Suite B

City/State/Zip: Dublin, Ohio 43016-0205

Telephone No.: 614-791-1365 Fax No.: 614-791-9321

Internet E-Mail Address: kassi@Intelcom@ee.net

Internet Website Address: _____

(c) Complaints/Inquiries from customers:

Name: Chris Price

Title: Administrative Assistant

Address: 5945 Wilcox Place, Suite B

City/State/Zip: Dublin, Ohio 43016-0205

Telephone No.: 614-791-9403 Fax No.: 614-791-9321

Internet E-Mail Address: Chris@intelcom@ee.net

Internet Website Address: _____

17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

None

(b) has applications pending to be certificated as an alternative local exchange company.

no

(c) is certificated to operate as an alternative local exchange company.

no

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

none

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

none

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

none

18. Submit the following:

A. Financial capability. - See **EXHIBITS ATTACHED**

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet;
2. income statement; and
3. statement of retained earnings.

NOTE: *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served. SEE Exhibit F Attached
 2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service. SEE Exhibit F Attached
 3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations. SEE Exhibit F Attached
- B. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. See Exhibit E Attached
- C. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. See Exhibit E Attached

VERIFICATION

This application shall be verified under oath.

OATH

State of Ohio)
County of Franklin)ss

KASSI AVION makes oath and says that he is PRESIDENT & CEO
(Insert here the name of affiant) (Insert the official title of the affiant)

of INTELCOM, INC
(Insert here the exact legal title or name of the Applicant)

that he has examined the foregoing application and that to the best of his knowledge, information, and belief, all statements of fact contained in the said application are true, and the said application is a correct statement of the business and affairs of the above-named applicant in respect to each and every matter set forth therein.

Kassi Avion
(Signature of affiant)

Subscribed and sworn to before me, a Notary Public/ BSA II
(Title of person authorized to administer oaths)

in the State and County above named, this 5 day of May 1999.

Dawn Russell
(Signature of person authorized to administer oath)



DAWN R. RUSSELL
NOTARY PUBLIC, STATE OF OHIO
MY COMMISSION EXPIRES SEPT. 2, 2003

LIST OF EXHIBITS

EXHIBIT A **ARTICLE OF INCORPORATION &
CERTIFICATE OF AUTHORITY**

EXHIBIT B **LIST OF OFFICERS AND DIRECTORS**

EXHIBIT C **SERVICE PROCEDURES**

EXHIBIT D **FCC APPROVAL**

EXHIBIT E **MANAGEMENT BACKGROUNDS**

EXHIBIT F **FINANCIAL INFORMATION**

EXHIBIT

A

ARTICLE OF INCORPORATION

&

CERTIFICATE OF AUTHORITY

State of Delaware
Office of the Secretary of State

PAGE 1

I, EDWARD J. FREEL, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF INCORPORATION OF "INTELCOM, INC.", FILED IN THIS OFFICE ON THE TWENTIETH DAY OF JANUARY, A.D. 1998, AT 9 O'CLOCK A.M.



A handwritten signature in cursive script, reading "Edward J. Freel".

Edward J. Freel, Secretary of State

2848514 8100

991036458

AUTHENTICATION: 9554339

DATE: 02-02-99

**CERTIFICATE OF INCORPORATION
OF****INTELCOM, INC.
A CLOSE CORPORATION**

FIRST: The name of this corporation is INTELCOM, INC.

SECOND: Its registered office in the State of Delaware is to be located at 1313 N. Market St., Wilmington, DE 19801-1151, County of New Castle. The registered agent in charge thereof is The Company Corporation, address "same as above".

THIRD: The nature of the business and the objects and purposes proposed to be transacted, promoted and carried on, are to engage in any lawful act or activity for which corporations may be organized under the General Corporation Law of Delaware.

FOURTH: The amount of total authorized shares of stock of this corporation is 1,500 shares of
NO per value.

FIFTH: The name and mailing address of the incorporator is:
Regina Cephas, 1313 N. Market St., Wilmington DE 19801-1151

SIXTH: All of the corporation's issued stock, exclusive of treasury shares, shall be represented by certificates and shall be held of record by not more than thirty (30) persons.

SEVENTH: All of the issued stock of all classes shall be subject to one or more of the restrictions on transfer permitted by Section 202 of the General Corporation Law.

EIGHTH: The corporation shall make no offering of any of its stock of any class which would constitute a "public offering" within the meaning of the United States Securities Act of 1933 as it may be amended from time to time.

NINTH: Directors of the corporation shall not be liable to either the corporation or its stockholders for monetary damages for a breach of fiduciary duties unless the breach involves: (1) a director's duty of loyalty to the corporation or its stockholders; (2) acts or omissions not in good faith or which involve intentional misconduct or a knowing violation of law; (3) liability for unlawful payments of dividends or unlawful stock purchases or redemption by the corporation; or (4) a transaction from which the director derived an improper personal benefit.

I, THE UNDERSIGNED, for the purpose of forming a corporation under the laws of the State of Delaware, do make, file and record this Certificate and do certify that the facts herein are true, and I have accordingly hereunto set my hand.

DATED: JANUARY 20, 1998


Regina Cephas

TRANSMITTAL LETTER

To: Qualification/Tax Lien Section
Division of Corporations

SUBJECT: INTELCOM, INC.
(Name of corporation - must include suffix)

Dear Sir or Madam:

The enclosed "Application by Foreign Corporation for Authorization to Transact Business in Florida", "Certificate of Existence", and check are submitted to register the above referenced foreign corporation to transact business in Florida.

Please return all correspondence concerning this matter to the following:

KASSI AVION
(Name of Person)

INTELCOM, INC.
(Firm/Company)

5945 WILCOX PLACE SUITE B
(Address)

DUBLIN OHIO 43016
(City/State/Zip)

FILED
SECRETARY OF STATE
DIVISION OF CORPORATIONS
99 FEB 26 AM 11:04

Should you need to call someone concerning this matter, please call:

KASSI AVION at (614) 791-9403
(Name of Person) (Area Code & Daytime Telephone Number)

STREET ADDRESS:

Qualification/Tax Lien Section
Division of Corporations
409 E. Gaines St.
Tallahassee, FL 32399

MAILING ADDRESS:

Qualification/Tax Lien Section
Division of Corporations
P.O. Box 6327
Tallahassee, FL 32314

Enclosed is a check for the following amount:

- \$70.00 Filing Fee
- \$78.75 Filing Fee & Certificate of Status
- \$78.75 Filing Fee & Certified Copy
- \$87.50 Filing Fee, Certificate of Status & Certified Copy

EXHIBIT

B

LIST OF OFFICERS AND DIRECTORS

OFFICERS AND DIRECTORS

PRESIDENT: Kassi Avion
5540 Medinah Dr Apt. J
Hilliard, Ohio 43026-4330

VICE PRESIDENT: Leonard Uwiringiyimana
4956 Pennwood
Dayton, Ohio 45424

SECRETARY: Dr. Edward Fekpe
4868 Princess Diana Ct.
Hilliard, Ohio 43026

TREASURER: Kassi Avion
5540 Medinah Dr. Apt. J
Hilliard, Ohio 43026-4330

DIRECTOR: Dr. George Manyando
1256 Parmer Dr.
Florissant, MO 63031

DIRECTOR: Dr. Joseph Frimpong
9 Morning View Circle
Canfield, Ohio 44406

DIRECTOR: Dr. Simon Ntumy
1201 Colony Drive #44
Zanesville, Ohio 43701

EXHIBIT

C

SERVICE PROCEDURES

General Description of the Services to be Offered and How it would enhance competition in the area to be served

INTELCOM, INC. hereby applies for license to provide resale of long distance telecommunications services throughout the State of Florida.

INTELCOM's application seeking entry into the Florida telecommunications market is in the public interest because it will provide Florida consumers with an enhanced range of telecommunications services, will increase customer choice, will encourage carriers to provide more efficient services at lower prices, will provide users with greater reliability, and will create competitive pressure on carriers to provide more responsive customer service.

INTELCOM respectfully submits its entry will bolster competition for the provision of long distance telecommunications services, which is essential to the State's continued economic health and well-being. Approval of this application will further the purposes of Florida State Telecommunications Act, as well as the Federal Telecommunications Act of 1996 ("Federal Act").

Therefore, Applicant respectfully request that the Commission grant it a license to provide the long distance telecommunications services described herein. Both the Florida legislature and the United States Congress have determined that it is in the public interest to promote competition in the provision of telecommunications services. As discussed above, the Federal Act was designed to promote increased competition in the telecommunications market. Moreover, the Commission has already determined that the grant of applications for competing licenses to provide long distance telecommunications services is in the public interest. The recent experience with the introduction of competition into other telecommunications markets, such as long distance, competitive access, and customer premises equipment, has led to public interest benefits in those markets.



5945 Wilcox Place, Suite B • Dublin, Ohio 43016

Phone: (614) 791-9403 • Fax: (614) 791-9321

INQUIRY PROCEDURE

All customers who wish to submit inquiries can call Intelcom, Inc. Customer Service toll free number (800) 810-3133 or write to:

Intelcom, Inc.
Customer Service
5945 Wilcox Place suite B
Dublin Ohio 43026

OR

HBS Billing Services
Customer Service
4242 Medical Drive suite 2100,
San Antonio, Texas 78229

CREDIT PROCEDURE

All customer credits are handled by Intelcom, Inc., Intelcom, Inc. if requested, adjusts all legitimate billing to its customers preferred carrier, credits legitimate claims for "denies all knowledge" calls, and refunds Monthly Service Fees when necessary. Issued credits are then forwarded to HBS Billing Services for billing.

SUSTAINED CHARGE PROCEDURE

All sustained customer credits for Intelcom, Inc. are handled by Intelcom, Inc. Intelcom, Inc. sustains customer credits according to guidelines set by Intelcom, Inc., Customer Service Department. Intelcom, Inc. does not sustain customer credits unless the request for credit is not legitimate or if customer credit has already been issued by some other means.



5945 Wilcox Place, Suite B • Dublin, Ohio 43016

Phone: (614) 791-9403 • Fax: (614) 791-9321

HOW TO ORDER SERVICE

Intelcom, Inc. Sale Agents will supply each customer request with an LOA(Letter Of Authorization) to complete, sign and return at which time Intelcom, Inc. will process the customer requests. All requests for Intelcom, Inc. will be routed to Intelcom, Inc. Customer Service Department on a daily basis.

HOW TO CANCEL SERVICE

All requests to cancel Intelcom, Inc. service can be done anytime by contacting the Primary Inter exchange Carrier of choice or the Local Exchange Carrier. However the customer will remains responsible for all charges incurred up to the time of cancellation.

Intelcom "Africa Universal Service Plan"

. It costs a lot to make phone calls from the U.S. A/Canada to Africa. Intelcom's primary goal is to bring down the African rates to more affordable ones... and provides support for a better opportunity.

USE THE SERVICE —→ GET DISCOUNT RATES
 —→ GET CUSTOMER INCENTIVES
 —→ GET JOB OPPORTUNITY

• DISCOUNT RATES

When you choose Intelcom as your Long Distance Service Provider, you automatically get a discount flat rate of more than 50% off the current regular international rates to any country in Africa.

• CUSTOMER INCENTIVES

Services Incentives

. You get the benefit and the advantage of speaking to Account Representatives in several languages including African main languages.

Personal/Business Incentives

. You automatically get an additional discounts on your already discounted rates to any African country the DAY that country celebrates its Independence and the DAY the U.S.A celebrates its Independence.

. You automatically get an additional discounts on your already discounted rates to Africa during the main holiday seasons of the year (Easter, Christmas, New Year, Ramadan, Kwanza, etc...).

Gift Certificate/Cash Back

. You automatically get a gift certificate/cash back for high volume usage the end of each quarter.

• JOB OPPORTUNITY

Students/Non-Students/Professionals/Non-Professionals

As Intelcom grows and diversifies its services in Telecommunications, Finance, Consulting, Research, Development and Social Services, qualified students/non-students, and professionals/non-professionals will be given Practical Training Opportunities and Job Opportunities in their related disciplines.

EXHIBIT

D

FCC APPROVAL

ITC-98-224 INTELCON, INC. effective : 4/29/98
Global Facilities-based/Global Resale Services
Application for authority to operate as facilities-based carrier in
accordance with the provisions of Section 63.18(e)(1) of the rules
and also to provide service in accordance with the provisions of Section
63.18(e)(2) of the rules.

http://www.fcc.gov/Bureaus/International/Public_Notices/1998/pnin8111.txt

8/7/98

EXHIBIT

E

MANAGEMENT BACKGROUNDS

Kassi Avion
4694 Cemetery Road, Suite 373
Hilliard, Ohio 43026
HOME (614) 527-8520
WORK (614) 791-9403

SUMMARY OF QUALIFICATIONS

- Record of achievement in undergraduate and graduate academic programs. Hold Master's degrees in Statistics, Computer science And Engineering from the University of Missouri.
- Fifteen years high level consulting experience in finance, education, manufacturing and telecommunications using Relational Database Systems products on mainframes and clients/Servers environments.

PROFESSIONAL EXPERIENCE

01/1998 to Present

Intelcom, Inc. Dublin Ohio

President/Owner

Activities involve setting up a Telecommunication Small Business to provide long distance for intrastate, interstate and international services.

PROFESSIONAL EXPERIENCE

01/1998 to 12/1998

Rubbermaid Inc., Wooster Ohio

Consultant (Lead Oracle DBA, Production DBA's Team Leader)

-- Rubbermaid Production Services Transition Project

PROFESSIONAL EXPERIENCE

03/1997 to 11/1997

Ameritech Communications Inc., Milwaukee WI

Consultant (Lead Oracle DBA, Production DBA's Team Leader)

-- Ameritech Production Services Transition Project

PROFESSIONAL EXPERIENCE

03/1996 to 03/1997

MasterCard International, St. Louis MO

Consultant (Lead Oracle DBA)

- Market Tracker, Market Advisor, Frequency Rewards productions and development projects

PROFESSIONAL EXPERIENCE

03/1995 to 01/1996

Consultant(Lead Oracle DBA) National Steel Corporation

Mishawaka, IN

Kassi Avion
4694 Cemetery Road, Suite 373
Hilliard, Ohio 43026
HOME (614) 527-8520
WORK (614) 791-9403

PROFESSIONAL EXPERIENCE

07/1993 to 02/1995

ITT World Support Center - Hartford, CT
Consultant(Database Administrator)

PROFESSIONAL EXPERIENCE

11/1990 to 06/1993

ITFFM/ITFCD (THE World Bank) - Washington, D.C.
Consultant(Senior Information Specialist)

PROFESSIONAL EXPERIENCE

01/1988 to 11/1990

IBM SID (System Integration Division) - Hartford, CT/ Chicago, Il.
Consultant(Database Administrator)

PROFESSIONAL EXPERIENCE

01/1984 to 12/1988

Dynamic Data Processing - Silver Spring Md.
Senior Analyst (Database Administrator)

RESUME OF MR. LEONARD UWIRINGIYIMANA, Vice-President of Intelcom

300 College Park
Dayton, OH 45489-2230
Phone: (937) 229-3502
Fax: (937) 229-4044

EDUCATION

1993 Mississippi State University, Starkville, MS.
MSBA, Information Systems

1984 University of Quebec, Chicoutimi, Quebec, Canada.
M.S., Small Businesses Management

1982 National University of Rwanda, Butare, Rwanda.
Management

ADVANCED TRAINING

1989 Standardization and Quality Control International Trade
Centre, Geneva, Switzerland.

1983 Canadian International Development Agency (CIDA/ACDI) Scholar,
University of Quebec, Canada

WORK HISTORY

1999-... INTELCOM Inc., Columbus, OH
Vice-President

1995-... University of Dayton, Dayton, OH
Senior Systems Analyst, Office for Computing Activities.

1994-95 Mississippi State University, Starkville, MS
System Specialist, Development Foundation and Alumni Association

1989-91 Ministry of Commerce, Republic of Rwanda, Kigali, Rwanda.,
Director General of Standards and Consumer Safety

1986-88 National University of Rwanda, Butare, Rwanda.
Vice-Dean, Faculty of Economics and Business.

1984-89 National University of Rwanda, Butare, Rwanda.
Assistant (1984-86) and then Associate Professor of Management.

LANGUAGES :

English, French, Kinyarwanda

Résumé

Edward S. FEKPE, Secretary
Intelcom Inc.
 3945 Wilcox Place, Suite B, Dublin OH 43016.
 Tel. (614) 791-9403; Fax (614) 791-9321

SUMMARY OF QUALIFICATIONS

- Over 17 years experience in Transportation Engineering education, research and practice
- Project and program management skills and experience
- Extensive research experience
- Excellent analytical, communicating and writing skills
- Excellent computing skills
- Ability to work with people with diverse skills and cultural backgrounds

EDUCATION

PhD Transportation Engineering, University of Manitoba, Canada 1994
 MSc (Eng) Transport Planning & Engineering, University of Leeds, UK. 1988
 BSc (Eng) Civil Engineering, University of Science & Technology, Ghana. 1981

EXPERIENCE PROFILE

Dr. Fekpe has expertise and extensive experience in the following areas of Transportation Engineering:

- Transportation Technology Deployment
- Program Development and Implementation
- Highway Infrastructure Impact Analysis
- Transport Regulation and Enforcement.
- Pavement Performance, Design and Evaluation
- Transportation Engineering in Developing Countries
- Application of Higher Technologies to Transportation Engineering

COMPUTER SKILLS

Software - MS Windows 95/98, MS Word, WordPerfect, CorelDraw, FileMaker Pro, Dbase, MS Access, MS Power Point, MS Excel, S-Plus, SAS, MS Project, Lotus 123, Paradox for Windows.

Networking - installation and network administration.

EMPLOYMENT HISTORY

1995-date Principal Research Scientist, Transportation Division, Battelle, Columbus OH, USA
 1994-95 Associate Research Officer, Centre for Surface Transportation Technology, National Research Council of Canada, Ottawa, Canada.
 1990-94: Research Assistant/Instructor: Dept. of Civil Engineering, Univ. of Manitoba, Canada.
 1985-90: Lecturer, Department of Civil Engineering, Univ. of Science and Technology, Ghana.
 1983-85: Assistant Lecturer, Department of Civil Engineering, Benue Polytechnic, Nigeria.
 1981-82: National Service Person, Department of Civil Engineering, University of Science and Technology, Ghana.

PROFESSIONAL AFFILIATIONS

Member, American Society for Civil Engineers, USA
 Member, Association of Professional Engineers of Manitoba, Canada
 Member, Institution of Highways and Transportation, UK

PUBLICATIONS

Dr. Fekpe has published over 55 professional papers in reputed journals and conference proceedings. List is available on request.

EXHIBIT

F

FINANCIAL INFORMATION

Description of INTELCOM's General Financial Resources

INTELCOM, INC. hereby applies for license to provide resale of long distance telecommunications services throughout the State of Florida.

INTELCOM, INC. possesses the financial qualifications required of applicants for the license requested herein. Attached are current financial statements for INTELCOM which demonstrate that INTELCOM possesses the sound financial support necessary to competently and effectively provide, and maintain the service authority requested by this Application. In addition, INTELCOM had met and continue to meet its lease or ownership obligations.



May 11, 1999

Mr. Kassi Avion
Intelcom, Inc.
5945 Wilcox Place, Suite B
Dublin, OH 43016-0205

Dear Mr. Avion:

Sprint Communications Company is in receipt of your deposit. Per our December, 1998 letter, we have established for Intelcom a credit line of \$25,000 per month for telecommunications services. Your deposit will be held in an interest bearing account and will accrue interest at 5% per annum.

Pursuant to our agreement payment for invoices must be remitted to Sprint within fifteen days of receipt of invoice.

We look forward to working with you. If you have any questions please call me at 404-649-6302.

Sincerely,

A handwritten signature in cursive script, appearing to read "Donna Gates-Sherron".

Donna Gates-Sherron
Carrier Financial Services

cc: B. Seneca

DISPLAY EXTERNAL (ND) DEP ACCT 12:16:45 BK 0 10 INQCA PG 1
 BANK 1 BANK ONE, NA OP 05/10 MORE
 ACCOUNT NDA 622291615# BANK ONE BASIC BUS INTELCOM INC
 ACCT OFC 1 BRYANT JOHN M SSN-TIN 31-1633652 REFRESHED 05/07/1999
 ACCT OFC 2 WH CODE 31 PW
 *****CURRENT INFO***** *****ACCOUNT INFO***** *****EXCEPTION INFO*****
 CURRENT BAL... 30,000.00 OPEN DATE 05/07/1999 PROMO CD...
 AVAILABLE BAL. 30,000.00 ACCT TYPE CORP FREE CYC... 00
 COLLECTED BAL. 30,000.00 EA STATUS NEW NUM STP\HLD 0 \ 0
 MEMO CREDIT... .00 CLOSE DT. 00/00/0000 AMT CK HLDS 0
 MEMO DEBIT... 0.00 OWNER TYP NON-INDIV CAUTION CD.
 INVESTMENT BAL 0.00 BRANCH... 10 NUM OD\RTNS 0 \ 0
 LAST DEP AMT.. 30,000 GL CODE.. 02 LAST OD-RTN 00/00/0000
 LAST DEP DATE. 05/07/1999 SC CODE.. BCK ACTION\CAP.
 LAST MON ACT.. 05/07/1999 SC DISP.. 0 ACTIVITY... NRML
 ACCR INT PTD.. 0.00 SC WAIVE. OD CODE\ODP A \ NO
 AV COL BAL YTD 0.00 INT RATE. 0.0000 ODP # 000000000000000000
 LAST STMT BAL. 0.00 LAST CNCT 05/07/1999 AVAIL LINE 0.00
 LAST STMT DT.. 00/00/0000 CYC\SAFE. 64 \ N PAK CODE... 0
 DB CARD LST CHRG 00/00 FREE MTHS 0 PFI\AST TRN B \ N
 RETURN MAIL... NO STMT HNDL CD 0 CMNT N RSTR N

*** SELECTION PRESENTED ***

COMMAND>

ENTER F1=HELP F2=BREAK F3=EXIT F15=EXITAPPL
 LIST TRANSACTION HISTORY 12:17:40 BK 05/10 EATRNHST PG 1
 BANK 1 BANK ONE, NA OP 05/10 MORE
 ACCOUNT NDA 622291615# BANK ONE BASIC BUS INTELCOM INC
 CURR BAL 30,000.00 LST STMT 00/00/0000 REFRESHED 05/07/1999

PW

ENTER "I" TO INQUIRE ON A TRANSACTION

T\C TYP	AMOUNT	SER NUM	REJ CD	EFF DATE	DESCRIPTION
999 A	30,000.00			05/07/1999	END OF DAY BALANCE
44 A	30,000.00			05/07/1999	DEPOSIT

*** LAST REQUEST COMPLETED SUCCESSFULLY ***

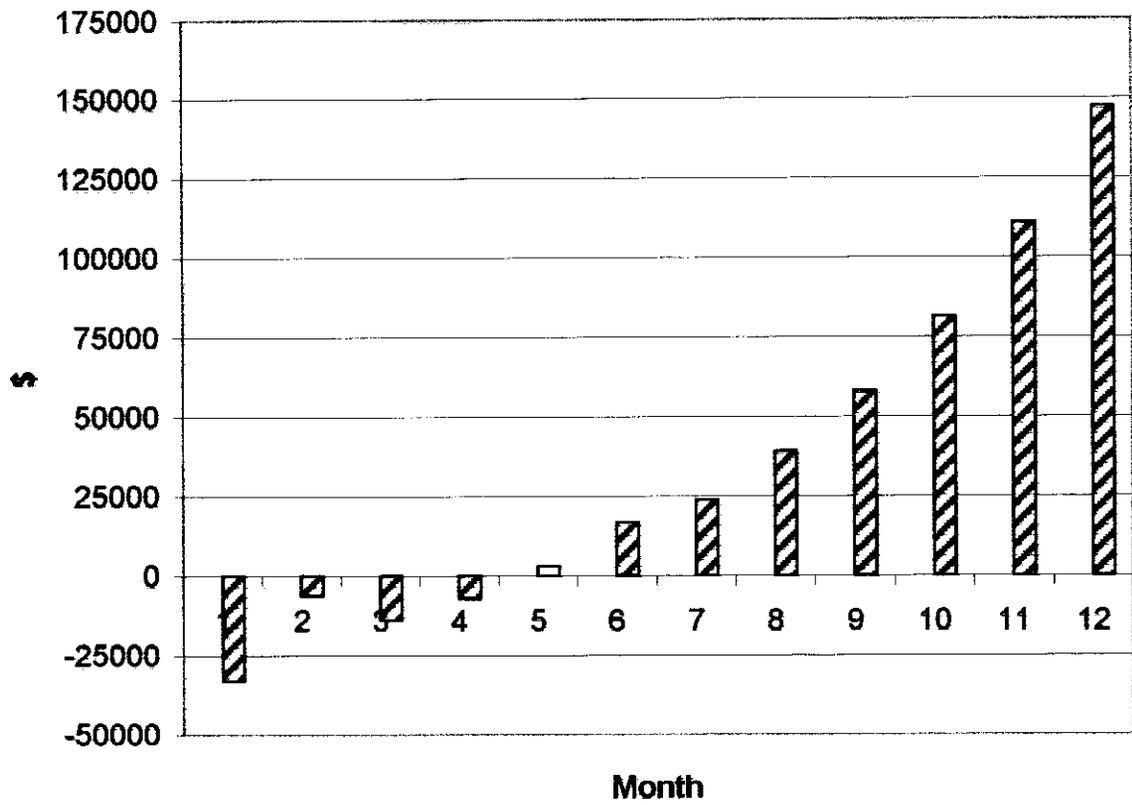
COMMAND>

ENTER F1=HELP F2=BREAK F3=EXIT F7=BACKWARD F8=FORWARD F15=EXITAPPL

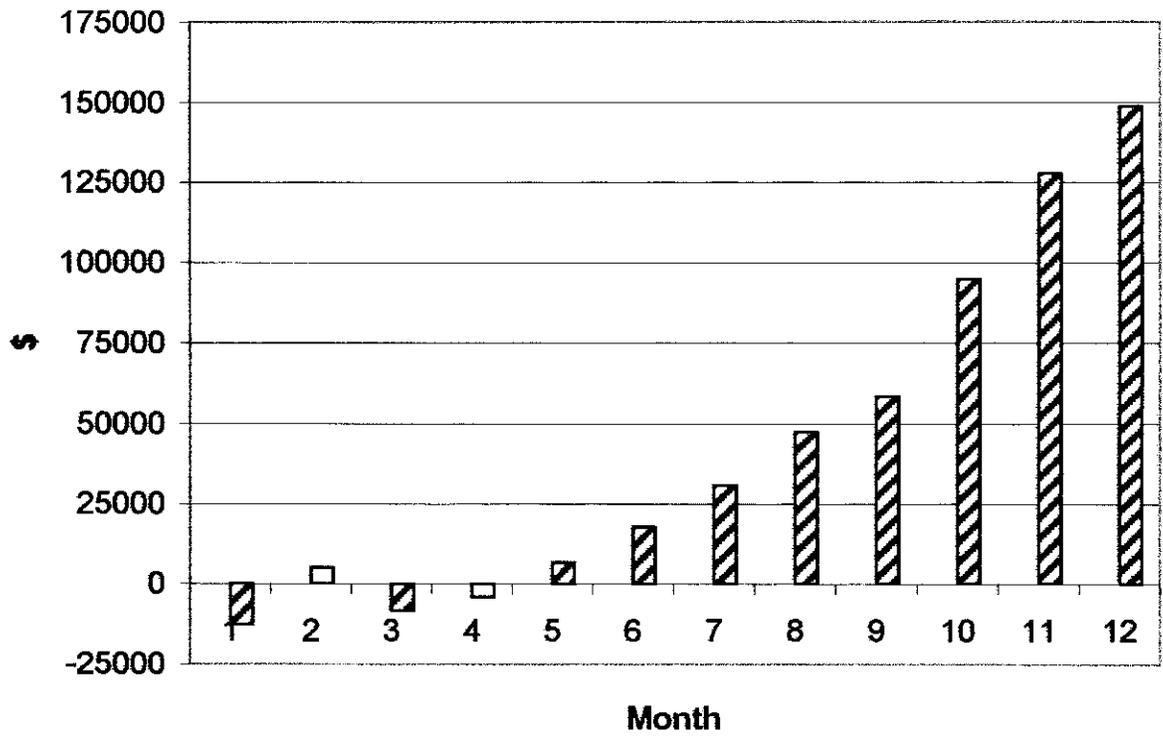
PROJECTED PROFIT AND LOSS STATEMENT

Month	1	2	3	4	5	6	7	8	9	10	11	12	Total
Total Net sales	9,500	19,000	38,000	53,200	74,480	104,272	130,340	162,925	203,656	254,570	318,213	397,766	1,765,923
Cost of Sales	5,000	10,000	20,000	28,000	39,200	54,880	68,600	85,750	107,188	133,984	167,480	209,351	929,433
GROSS PROFIT	4,500	9,000	18,000	25,200	35,280	49,392	61,740	77,175	96,468	120,586	150,732	188,416	836,490
Controllable Expenses – Salaries	8,064	8,064	8,064	8,064	8,064	8,064	11,814	11,814	11,814	11,814	11,814	11,814	119,268
Payroll taxes	2,688	2,688	2,688	2,688	2,688	2,688	3,938	3,938	3,938	3,938	3,938	3,938	39,756
Advertising	500	500	500	500	500	500	500	500	500	500	500	500	6,000
Automobile	0	0	0	0	0	0	0	0	0	0	0	0	0
Dues and subscriptions	0	0	0	0	0	0	0	0	0	0	0	0	0
Legal and accounting	500	0	0	0	0	0	0	0	0	0	0	500	1,000
Office supplies (+ equipment 1st mth)	7,800	100	50	50	50	50	50	50	50	50	50	50	8,400
Telephone (incl. Installation & training)	9,000	600	600	600	600	600	600	600	600	600	600	600	15,600
Utilities (electric and gas)	80	80	80	80	80	80	80	80	80	80	80	80	960
Sales commission	100	200	400	560	784	1,098	1,372	1,715	2,144	2,680	3,350	4,187	18,589
Miscellaneous	100	100	100	100	100	100	100	100	100	100	100	100	1,200
Cash back incentive (@ 1%)			665			2,320			4,969			9,705	
Total Controllable expenses	28,832	12,332	12,482	12,642	12,866	13,180	18,454	18,797	19,226	19,762	20,432	21,769	210,773
Fixed Expenses: Billing charges	6,100	1,500	18,200	18,200	18,200	18,200	18,200	18,200	18,200	18,200	18,200	18,200	189,600
Insurance	135	0	0	0	0	0	0	0	0	0	0	0	135
Rent (including deposit)	2,400	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	1,200	15,600
Taxes and licenses	0	0	0	0	0	0	0	0	0	0	0	0	0
Interest Payment on loans	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Fixed Expenses	8,635	2,700	19,400	19,400	19,400	19,400	19,400	19,400	19,400	19,400	19,400	19,400	205,335
TOTAL EXPENSES	37,467	15,032	31,882	32,042	32,266	32,580	37,854	38,197	38,626	39,162	39,832	41,169	416,108
NET PROFIT (LOSS) (before taxes)	-32,967	-6,032	-13,882	-6,842	3,014	16,812	23,886	38,978	57,843	81,424	110,901	147,247	420,382

INTELCOM - PROJECTED PROFIT & LOSS STATEMENT (1999)



INTELCOM: CASH FLOW PROJECTIONS (1999)



INTELCOM: FIVE YEAR FINANCAIL PROJECTION

	1999	2000	2001	2002	2003
Sales	1,765,923	2,295,699	2,984,409	3,879,732	5,043,651
Expenses	1,345,541	1,614,649	1,937,578	2,325,094	2,790,113
Gross Profit	420,382	681,051	1,046,831	1,554,638	2,253,538
As % of Sales	24%	30%	35%	40%	45%

