



GTE SERVICE CORPORATION

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July 21, 1999

Mr. David Wolfe
Division of Communications
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, FL 32399-0850

990000-PV

Re: 1999 ALEC Data Request

Dear Mr. Wolfe:

Please find enclosed GTE Communications Corporation's (GTECC) response to Staff's 1999 ALEC Data Request together with a Request for Confidential Classification in connection with the response. This package is being sent to you at the request of Patricia Heise de Barros.

As you will note, GTECC was unable to provide the exchange-specific line counts which the Request seeks. GTECC estimates that it will take up to 45 days to obtain this information. We apologize for the delay. If you have any questions, please contact Ms. de Barros at (972) 465-4424.

Very truly yours,

Kimberly Caswell
Ben Kimberly Caswell

This request for confidentiality was filed by or on behalf of a telecommunications company in an Undocketed matter. No ruling is required unless the material is subject to a request per 119.07, FS. To view the material, you must obtain written authorization from the director of the division that requested it.

KC:tas
Enclosures

A part of GTE Corporation

DOCUMENT NUMBER-DATE

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FF SC-RECORDS/REPORTING

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: GTE Communications Corporation's Request) Docket No.
for Confidential Treatment of 1999 Competition) Filed: July 21, 1999
Report, ALEC Data Request, July 1999)
_____)

**GTE COMMUNICATIONS CORPORATION'S
REQUEST FOR CONFIDENTIAL CLASSIFICATION**

Under Commission Rule 25-22.006, GTE Communications Corporation (GTECC) seeks confidential classification and a protective order for certain information in its response to Staff's 1999 Competition Report, ALEC Data Request, July 1999. While a ruling on this Request is pending, GTECC understands that the information at issue is exempt from Florida Statutes section 119.07(1) and Staff will accord it the stringent protection from disclosure required by Rule 25-22.006(3)(d). A highlighted, unredacted copy of the confidential material is attached to this request as Exhibit A.

All of the information for which GTECC seeks confidential treatment falls within Florida Statutes section 364.183(3)(e), which defines the term, "proprietary confidential business information," to include "information relating to competitive interests, the disclosure of which would impair the competitive business of the provider of information."

The confidential information covered in this filing includes GTECC's business and residential access line counts and customer totals. This is very valuable competitive information, from which other alternative local exchange carriers (ALECs) can discern GTECC's level of competition and its relative success in various market segments. Since the information is provided pursuant to an annual data request, competitors can determine GTECC's growth trends and marketing strategies. They can thus tailor their marketing,

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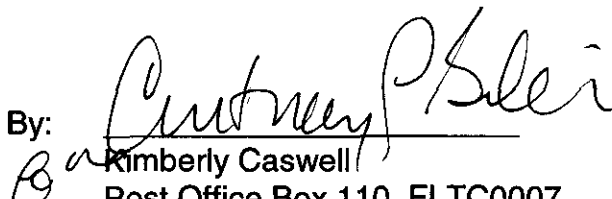
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entry and expansion plans accordingly, avoiding much of the trial and error that is the hallmark of an openly competitive marketplace.

In a competitive business, any knowledge obtained about a competitor can be used to the detriment of the entity to which it pertains, often in ways that cannot be fully anticipated. This unfair advantage skews the operation of the market, to the ultimate detriment of the telecommunications consumer.

The specific information for which GTECC seeks confidential protection is: the number of GTECC residential customers, given in response to question 1.b, at page 1; the number of GTECC business customers, given in response to question 1.e, at page 1; the total number of GTECC residential access lines, given in response to question 3.b, at page 2; and the total number of GTECC business access lines, given in response to question 3.c, at page 3.

Respectfully submitted on July 21, 1999.

By: 
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Attorney for GTE Communications Corporation