

Advanced Digital Information Systems, Inc.  
125 Ferry Road, SE  
Fort Walton Beach, FL 32548  
Phone: (850) 244-2614  
Fax: (850) 664-6212  
E-mail: services@adisfwb.com

August 10, 1999

Florida Public Service Commission  
Division of Records and Reporting  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850

Dear Sirs,

991088-TX

Advanced Digital Information Services (ADIS) is an Internet Service Provider based in Ft. Walton Beach, Florida. With an existing customer base of approximately 1,100 customers, ADIS provides the local community with dial-up Internet access, web hosting, and networking services.

ADIS has strove to earn the respect and loyalty of its customer base by providing them with reliable Internet and data services at an affordable price. To ensure this tradition continues we have decided to expand our service offering to include local voice service to our business customers. Therefore, we respectfully submit this Alternative Local Exchange Service provider application for your consideration.


Initially, ADIS does not intend to use its CLEC certification to deliver local services but to acquire competitively priced telephone circuits for the purpose of expanding data services and supporting our internal data network. For this reason, a "local voice" price list is not included with this application. ADIS does not intend to offer local voice services for a minimum of the first three quarters after certification and understands that all "price list" documentation must be submitted prior to any local voice offerings can commence.

ADIS currently owns and maintains dial-up Internet access POPs in Mobile, Al., Pensacola, Ft. Walton Beach, and Crestview, Florida and does not own any voice switching or transmission facilities. Prior to offering local voice services, ADIS will make available to the PSC information concerning all POP, switch, and transmission facilities if necessary.


Due to ADIS's relatively short operating period, audited financial statements are unavailable; however, financial statements for Northwest Florida Facilities Management (NFFM), ADIS's parent company, have been included for your review. NFFM is the principal financial backer of ADIS and will ensure sufficient financial support to provide local voice services as well as to meet all lease or ownership obligations.

In the event you have any questions regarding this application please feel free to contact my representative or myself directly. Thank you for your consideration.

Sincerely,

  
Saras Taveprungsenukul as its  
President

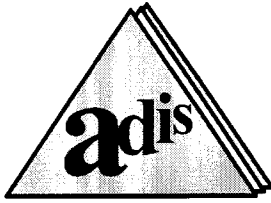
Check enclosed with filing and  
forwarded to the AR for deposit.  
Request to forward a copy of check  
to RAR with check at deposit.

Initials of person who forwarded check:  


DOCUMENT NUMBER-DATE

09515 AUG 11 89

FLORIDA PUBLIC SERVICE COMMISSION



**Advanced Digital Information Systems, Inc.**  
125 Ferry Road, SE  
Fort Walton Beach, FL 32548  
Phone: (850) 244-2614  
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E-mail: services@adisfwb.com

August 10, 1999

Mr. Todd Schweizer  
866 Santa Rosa Blvd.  
Ft. Walton Beach, FL 32548

August 10, 1999

Florida Public Service Commission  
Division of Records and Reporting  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850

**RE: TECHNICAL AND MANAGERIAL PROFICIENCY**

ADIS is in the start-up phase of providing second and third tier markets with consolidated communication services. During this period, the core employee base, working with equipment and service vendors, will design and plan the company's infrastructure and prepare for expansion efforts.

ADIS currently employs personnel with diverse skill sets in both the management and technical fields. Our Internet Service Provider business requires our staff to be proficient in network administration, provisioning, and operations. Specific areas of expertise include electrical engineering, microwave communications, and telecommunications. As ADIS expands operations to include local voice services, additional engineers, administrators, and field personnel will be brought on as needed.

ADIS's management and business experience includes personnel who have successfully started and developed a multi-million dollar facilities management company that provides services on a national level as well as personnel who have held senior management positions with Fortune 500 companies. As ADIS expands operations, additional personnel experienced in finance, accounting, sales & marketing, and general management will be brought on. Resumes of the principals are attached. Additional resumes can be provided upon request.

**\*\* FLORIDA PUBLIC SERVICE COMMISSION \*\***

**DIVISION OF TELECOMMUNICATIONS**  
**BUREAU OF CERTIFICATION AND SERVICE EVALUATION**

**APPLICATION FORM**  
**for**  
**AUTHORITY TO PROVIDE**  
**ALTERNATIVE LOCAL EXCHANGE SERVICE**  
**WITHIN THE STATE OF FLORIDA**

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Instructions

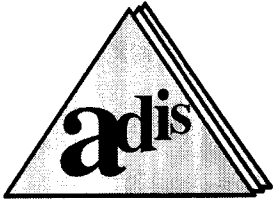
- ◆ This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Appendix A).
- ◆ Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

**Florida Public Service Commission**  
**Division of Records and Reporting**  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6770**

- ◆ If you have questions about completing the form, contact:

**Florida Public Service Commission**  
**Division of Telecommunications**  
**Bureau of Certification and Service Evaluation**  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6600**

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NOV 11 8 45 AM '08  
ADMINISTRATIVE  
MAIL ROOM

*Application for*

**State of Florida  
Alternative Local Exchange Service  
Provider  
Certification**

## APPLICATION

1. This is an application for  $\sqrt{\quad}$  (check one):

**Original certificate** (new company).

**Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.

**Approval of assignment of existing certificate:** Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.

**Approval of transfer of control:** Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

ADVANCED DIGITAL INFORMATION SYSTEMS, INC.

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3. Name under which the applicant will do business (fictitious name, etc.):

N/A

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4. Official mailing address (including street name & number, post office box, city, state, zip code):

125 FERRY ROAD, SE.

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FT. WALTON BEACH, FL 32548

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5. Florida address (including street name & number, post office box, city, state, zip code):

SAME AS ABOVE

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6. Structure of organization:

- ( ) Individual ( X) Corporation
- ( ) Foreign Corporation ( ) Foreign Partnership
- ( ) General Partnership ( ) Limited Partnership
- ( ) Other \_\_\_\_\_

7. **If individual**, provide:

Name: \_\_\_\_\_ N/A

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

8. **If incorporated in Florida**, provide proof of authority to operate in Florida:

(a) **The Florida Secretary of State corporate registration number:**

\_\_\_\_\_ P99000008348

9. **If foreign corporation**, provide proof of authority to operate in Florida:

(a) **The Florida Secretary of State corporate registration number:**

\_\_\_\_\_

10. **If using fictitious name-d/b/a**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) **The Florida Secretary of State fictitious name registration number:**

\_\_\_\_\_

11. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) **The Florida Secretary of State registration number:**

N/A

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12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

**Name:** \_\_\_\_\_ N/A

**Title:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**City/State/Zip:** \_\_\_\_\_

**Telephone No.:** \_\_\_\_\_ **Fax No.:** \_\_\_\_\_

**Internet E-Mail Address:** \_\_\_\_\_

**Internet Website Address:** \_\_\_\_\_

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) **The Florida registration number:** \_\_\_\_\_ N/A

14. Provide **F.E.I. Number**(if applicable): \_\_\_\_\_ 59-3556762

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

N/A

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(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

N/A

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16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

**Name:** JEFFREY HAMMOND

**Title:** OPERATIONS OFFICER

**Address:** 125 FERRY ROAD, SE.

**City/State/Zip:** FT. WALTON BEACH, FL 32548

**Telephone No.:** (850) 244-2614 **Fax No.:** (850) 664-6212

**Internet E-Mail Address:** jeffh@adisfwb.com

**Internet Website Address:**

(b) Official point of contact for the ongoing operations of the company:

**Name:** SARAS TAVEPRUNGSENUKUL

**Title:** PRESIDENT

**Address:** 125 FERRY ROAD, SE.

**City/State/Zip:** FT. WALTON BEACH, FL 32548

**Telephone No.:** (850) 244-2614 **Fax No.:** (850) 664-6212

**Internet E-Mail Address:** mr\_t@nffm.com



**Internet Website Address:** \_\_\_\_\_

(c) Complaints/Inquiries from customers:

**Name:** SARAS TAVEPRUNGSENUKUL \_\_\_\_\_

**Title:** PRESIDENT \_\_\_\_\_

**Address:** 125 FERRY ROAD, SE. \_\_\_\_\_

**City/State/Zip:** FT. WALTON BEACH, FL 32548 \_\_\_\_\_

**Telephone No.:** (850) 244-2614 **Fax No.:** (850) 664-6212 \_\_\_\_\_

**Internet E-Mail Address:** mr\_t@nffm.com \_\_\_\_\_

**Internet Website Address:** www.ADISFWB.Com \_\_\_\_\_

17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

NONE  
\_\_\_\_\_  
\_\_\_\_\_

(b) has applications pending to be certificated as an alternative local exchange company.

NONE  
\_\_\_\_\_  
\_\_\_\_\_

(c) is certificated to operate as an alternative local exchange company.

NONE  
\_\_\_\_\_  
\_\_\_\_\_

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

NONE

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(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

NONE

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(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

NONE

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18. Submit the following:

A. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer **affirming that the financial statements are true and correct** and should include:

1. the balance sheet;
2. income statement; and
3. statement of retained earnings.

**NOTE:** *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

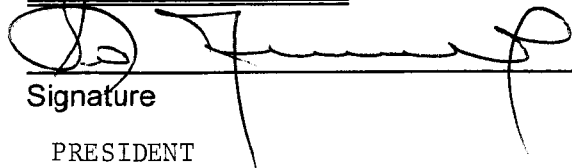
Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
  2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
  3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.
- B. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
- C. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

**\*\* APPLICANT ACKNOWLEDGMENT STATEMENT \*\***

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

**UTILITY OFFICIAL:** MR. SARAS TAVEPRUNGSENUKUL

		<u>8/10/99</u>
Signature		Date
PRESIDENT		(850) 244-2614
Title		Telephone No.
Address: 125 FERRY ROAD, SE.		(850) 664-6212
FT. WALTON BEACH, FL 32548		Fax No.

**ATTACHMENTS:**

- A - CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT
- B - INTRASTATE NETWORK
- C - AFFIDAVIT

**\*\* APPENDIX B \*\***

**INTRASTATE NETWORK** (if available)

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

**1. POP:** Addresses where located, and indicate if owned or leased.

1) _____	2) _____
_____	_____
3) _____	4) _____
_____	_____

**2. SWITCHES:** Address where located, by type of switch, and indicate if owned or leased.

1) _____	2) _____
_____	_____
3) _____	4) _____
_____	_____

**3. TRANSMISSION FACILITIES:** POP-to-POP facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

<u>POP-to-POP</u>	<u>OWNERSHIP</u>
1) _____	_____
2) _____	_____
3) _____	_____
4) _____	_____

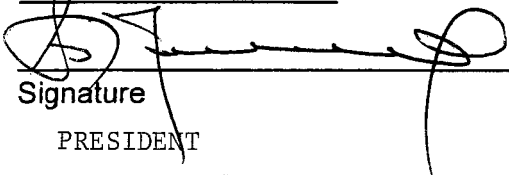
**AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

**Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."**

UTILITY OFFICIAL:

MR. SARAS TAVEPRUNGSENUKUL

		8/10/99
Signature		Date
PRESIDENT		(850) 244-2614
Title		Telephone No.
Address: 125 FERRY ROAD, SE.		(850) 664-6212
FT. WALTON BEACH, FL 32548		Fax No.
_____		
_____		
_____		

**NORTHWEST FLORIDA FACILITIES MANAGEMENT, INC.**

**FINANCIAL STATEMENTS**

**DECEMBER 31, 1998 AND DECEMBER 31, 1997**

GARY L. LAMALIE, P.A.  
CERTIFIED PUBLIC ACCOUNTANT  
P.O. Box 665  
Mary Esther, Florida 32569

Northwest Florida Facilities Management, Inc.  
P.O. Box 1429  
Fort Walton Beach, FL 32549-1429

I have compiled the accompanying balance sheets (income tax/accrual basis) of Northwest Florida Facilities Management, Inc., as of December 31, 1998 and December 31, 1997, and the related income statements (income tax/accrual basis) for the twelve-month periods then ended, in accordance with Statements for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting, in the form of financial statements and supplementary schedules, information that is the representation of management. I have not audited or reviewed the accompanying financial statements and accordingly, do not express an opinion or any other form of assurance on them.

These financial statements are prepared on the income tax/accrual basis of accounting in which reporting is in accordance with tax elections taken under the Internal Revenue Code. Accordingly, the accompanying financial statements are not intended to present financial position and results of operations in conformity with generally accepted accounting principles.

Management has elected to omit substantially all of the disclosures, and the statement of cash flows, required by generally accepted accounting principles. If the omitted disclosures and statement of cash flows were included in these financial statements, they might influence the user's conclusion about the company's financial position and results of operations. Accordingly, these financial statements are not designed for those who are not informed about such matters.

*Gary L. Lamalie*

Gary L. Lamalie, CPA  
April 28, 1999



Northwest Fla Facilities Management, Inc  
Consolidated Divisions  
BALANCE SHEETS (INCOME TAX/ACCRUAL BASIS)  
December 31, 1998 and December 31, 1997

	<u>1998</u>	<u>1997</u>
	----	----
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Petty cash		\$ 400
Petty cash - Pope T/A	200	200
Petty cash - CSS	200	
Petty cash - Coast Guard	500	
Petty cash - Hurlbert Furnishings	200	200
Petty cash - Hurlburt Dining		600
Petty cash - Tyndall Custodial	200	200
Petty cash - EOD Food service	200	200
Petty cash - Hurlburt Dining	600	
Petty cash - Kirtland	200	
Petty cash - office	400	
Petty cash - ADIS	200	
Cash - employee fund	1,200	1,200
Cash - First City Bank	4,147	
Cash - Regions Bank (oper)	12,482	4,691
Cash - Regions Bank - Coast Guard	7,284	
Cash - Regions Bank (ADIS)	(8,159)	
Cash - Am South (payroll)	266	94,321
Cash - Regions Bank (reserve)		9,247
Cash - Merrill Lynch	804	7,396
Certificates of deposit	112,308	83,113
Accounts receivable	355,192	178,691
ADIS - Receivables	6,482	
Miscellaneous receivables		8,999
Loan receivable - Orasa, Inc.	34,220	24,326
Loan receivable - Bangkok House	47,922	24,232
Loan receivable - Ebb Tide	132,933	149,818
Loan receivable - RQ Services	9,000	
Inventory (ADIS)	4,650	
Prepaid health insurance	20,614	50,650
	-----	-----
Total Current Assets	744,245	638,482
	-----	-----
<b>PROPERTY AND EQUIPMENT</b>		
Furniture & fixtures	10,131	9,002
Office equipment	14,791	11,055
Computer equipment	118,968	84,162
Computer equipment - ADIS	57,480	
Machinery & equipment	53,486	53,486
Vehicles	25,308	25,308
Buildings	100,741	100,741
Building improvements	50,401	50,401
Construction in progress	167,697	5,784
Accumulated amortization	2,788	
Land	36,350	36,350
Accumulated depreciation	(200,081)	(156,269)
See accountant's compilation report.		

Northwest Fla Facilities Management, Inc  
Consolidated Divisions  
BALANCE SHEETS (INCOME TAX/ACCRUAL BASIS)  
December 31, 1998 and December 31, 1997

	1998	1997
	----	----
Net Property and Equipment	----- 432,484 -----	----- 220,021 -----
OTHER ASSETS		
Deposits	383	316
Lots - Ferry Rd.	203,114	203,114
Total Other Assets	----- 203,496 -----	----- 203,429 -----
TOTAL ASSETS	\$ 1,380,225 =====	\$ 1,061,932 =====

See accountant's compilation report.

Northwest Fla Facilities Management, Inc  
Consolidated Divisions  
BALANCE SHEETS (INCOME TAX/ACCRUAL BASIS)  
December 31, 1998 and December 31, 1997

	1998 -----	1997 -----
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITES</b>		
Loan payable - Regions Bank credit line	\$ 481,600	\$ 334,500
Loan payable - Regions Bank (2047.46)	15,190	4,388
Loan payable - First City	148,087	
Loan payable - Regions (Equipment)	11,144	
Loan payable - First City	18,035	
Accounts payable	77,106	9,331
ADIS - Payables	2,934	
Coast Guard Receipts - Deferred Income	7,284	
Loan payable - Wells Fargo	19,493	
Accrued wages payable		70,576
Child support payments payable		76
FICA withholding taxes payable	1,010	13,362
Federal withholding taxes payable	696	7,695
State income tax withholding - AL & NM	2,063	785
State income tax withholding - NC	2,473	
Unemployment taxes payable - Fed	2,230	3,214
Unemployment taxes payable - FL		1,183
Unemployment taxes payable - NC		113
Suta payable - New Mexico	1,668	
Unemployment taxes payable - AL	1,514	
Sales tax payable	725	53
Pension plan contributions payable	45,119	47,105
Union dues payable	1,977	390
Employee benefits - health insurance		466
	-----	-----
Total Current Liabilities	840,347	493,235
	-----	-----
<b>LONG TERM LIABILITIES</b>		
Loan payable - Regions Bank (2047.46)	150,690	179,650
Loan payable - stockholder	35,276	11,533
	-----	-----
Total Long Term Liabilities	185,966	191,183
	-----	-----
<b>TOTAL LIABILITIES</b>	<b>1,026,314</b>	<b>684,418</b>
	-----	-----
<b>STOCKHOLDERS' EQUITY</b>		
Commom stock	2,000	2,000
Treasury stock - 900 shares at cost	(27,889)	(27,889)
Retained earnings	403,403	419,414
Dividends	(41,302)	(47,327)
Net Income (Loss)	17,699	31,316
	-----	-----
Total Stockholders' Equity	353,911	377,514
	-----	-----

See accountant's compilation report.

Northwest Fla Facilities Management, Inc  
Consolidated Divisions  
BALANCE SHEETS (INCOME TAX/ACCRUAL BASIS)  
December 31, 1998 and December 31, 1997

	1998 ----	1997 ----
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 1,380,225 =====	\$ 1,061,932 =====

See accountant's compilation report.

Northwest Fla Facilities Management, Inc  
Consolidated Divisions  
INCOME STATEMENTS (INCOME TAX/ACCRUAL BASIS)  
For the Twelve Months Ended  
December 31, 1998 and December 31, 1997

	1998		1997	
	Amount	Percent	Amount	Percent
	-----	-----	-----	-----
<b>INCOME</b>				
Contract income	\$ 6,264,331	97.6 %	\$ 5,395,647	99.6 %
Internet services income	122,564	1.9	18,451	.3
ADIS - Sales	37,741	.6	22,668	.4
ADIS - Repairs/Service	14,889	.2		
ADIS - Maintenance Contracts	1,987			
Discounts	(20,486)	(.3)	(16,956)	(.3)
CDR'S	(320)			
Refunds and Allowances			(1,992)	
	-----	-----	-----	-----
Total Income	6,420,705	100.0	5,417,818	100.0
	-----	-----	-----	-----
<b>COST OF SALES</b>				
Purchases for sale	41,699	.6	18,221	.3
	-----	-----	-----	-----
Total Cost of Sales	41,699	.6	18,221	.3
	-----	-----	-----	-----
<b>GROSS PROFIT</b>	6,379,006	99.4	5,399,598	99.7
	-----	-----	-----	-----
<b>EXPENSES</b>				
Salaries & wages	4,217,887	65.7	3,593,794	66.3
Salaries - officers	60,250	.9	161,286	3.0
Bonuses	25		13,610	.3
Commissions	203			
Advertising & promotional	5,343	.1	9,565	.2
Amortization	1,394			
Auto & truck	15,448	.2	11,548	.2
Bad debt expense	37			
Bank charges	4,854	.1	2,418	
Bid expenses	1,897		6,356	.1
Contract services	71,619	1.1	79,190	1.5
Contributions	1,325		675	
Depreciation	45,206	.7	44,176	.8
Dues & subscriptions	1,506		2,072	
Education - employee	2,008		445	
Equipment for development			1,153	
Equipment rental	82,851	1.3	35,970	.7
Freight			10	
Health & welfare	91,535	1.4	66,196	1.2
Insurance - life	12,175	.2	6,660	.1
Insurance - property & liab	48,901	.8	36,640	.7
Insurance - auto	9,793	.2	7,081	.1
Insurance - workers comp	188,384	2.9	173,492	3.2
Insurance - health	60,270	.9	74,512	1.4
Insurance - officers life			5,794	.1
Food - Mobile CG	35,898	.6		

See accountant's compilation report.

Northwest Fla Facilities Management, Inc  
Consolidated Divisions  
INCOME STATEMENTS (INCOME TAX/ACCRUAL BASIS)  
For the Twelve Months Ended  
December 31, 1998 and December 31, 1997

	1998		1997	
	Amount	Percent	Amount	Percent
Interest	52,802	.8	44,163	.8
Legal & accounting	8,107	.1	8,306	.2
Meals & entertainment	6,068	.1	562	
Medical - employee	5,691	.1	809	
Miscellaneous	7,463	.1	15,341	.3
Office supplies	14,321	.2	9,549	.2
Payroll taxes	355,422	5.5	318,066	5.9
Pension plan - 401 K	415,748	6.5	296,872	5.5
Union Pension	28,555	.4	27,612	.5
Postage	3,234	.1	2,201	
Rent	3,144			
Repairs & maintenance	45,243	.7	16,808	.3
Security	642		1,592	
Supplies	267,807	4.2	235,959	4.4
Taxes & licenses	27,560	.4	14,425	.3
Technical Support - ADIS	590			
Telephone	144,604	2.3	44,224	.8
Travel	8,399	.1	2,931	.1
Uniforms	19,627	.3	14,597	.3
Utilities	9,980	.2	9,114	.2
Web hosting expenses	1,805			
<b>Total Expenses</b>	<b>6,385,619</b>	<b>99.5</b>	<b>5,395,774</b>	<b>99.6</b>
<b>NET OPERATING INCOME (LOSS)</b>	<b>(6,613)</b>	<b>(.1)</b>	<b>3,824</b>	<b>.1</b>
<b>OTHER INCOME</b>				
Interest income	14,953	.2	12,777	.2
Dividend income			369	
Miscellaneous income	9,360	.1	14,346	.3
<b>Total Other Income</b>	<b>24,313</b>	<b>.4</b>	<b>27,493</b>	<b>.5</b>
<b>NET INCOME (LOSS)</b>	<b>\$ 17,699</b>	<b>.3</b>	<b>%% 31,316</b>	<b>.6</b>

See accountant's compilation report.

FROM : Gary L. Lamalie, CPA

FAX NO. : 850 243 7814

Aug. 09 1999 07:31AM P8

NORTHWEST FLORIDA FACILITIES MANAGEMENT, INC.

FINANCIAL STATEMENTS

DECEMBER 31, 1997 AND DECEMBER 31, 1996

GARY L. LAMALIE, P.A.  
CERTIFIED PUBLIC ACCOUNTANT  
P.O. Box 665  
Mary Esther, Florida 32569

Northwest Florida Facilities Management, Inc.  
207 Ferry Avenue  
Fort Walton Beach, FL 32548

I have compiled the accompanying balance sheets (income tax/accrual basis) of Northwest Florida Facilities Management, Inc., as of December 31, 1997 and December 31, 1996, and the related income statements (income tax/accrual basis) for the twelve-month periods then ended, and the accompanying supplementary information, which is presented only for supplementary analysis purposes, in accordance with Statements for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting, in the form of financial statements and supplementary schedules, information that is the representation of management. I have not audited or reviewed the accompanying financial statements and supplementary information and, accordingly, do not express an opinion or any other form of assurance on them.

These financial statements are prepared on the income tax/accrual basis of accounting in which reporting is in accordance with tax elections taken under the Internal Revenue Code. Accordingly, the accompanying financial statements are not intended to present financial position and results of operations in conformity with generally accepted accounting principles.

Management has elected to omit substantially all of the disclosures, and the statement of cash flows, required by generally accepted accounting principles. If the omitted disclosures and statement of cash flows were included in these financial statements, they might influence the user's conclusion about the company's financial position and results of operations. Accordingly, these financial statements are not designed for those who are not informed about such matters.

*Gary L. Lamalie*

Gary L. Lamalie, CPA  
March 30, 1998



Northwest Fla Facilities Management, Inc  
Consolidated Divisions  
BALANCE SHEETS (INCOME TAX/ACCRUAL BASIS)  
December 31, 1997 and December 31, 1996

	<u>1997</u>	<u>1996</u>
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
Petty cash	\$ 400	\$ 200
Petty cash - Pope T/A	200	200
Petty cash - Hurlbert Furnishings	200	200
Petty cash - Hurlburt Dining	600	
Petty cash - Tyndall Custodial	200	200
Petty cash - EOD Food service	200	200
Cash - employee fund	1,200	1,200
Cash - Regions Bank (oper)	4,691	10,299
Cash - Am South (payroll)	94,321	47,730
Cash - Regions Bank (reserve)	9,247	54,144
Cash - Merrill Lynch	7,396	6,983
Certificates of deposit	83,113	131,000
Accounts receivable	178,691	134,119
Miscellaneous receivables	8,999	
Loan receivable - Orasa, Inc.	24,326	
Loan receivable - Bangkok House	24,232	
Loan receivable - Ebb Tide	149,818	
Employee advances		216
Prepaid health insurance	<u>50,650</u>	<u>48,598</u>
Total Current Assets	<u>638,482</u>	<u>435,289</u>
<b>PROPERTY AND EQUIPMENT</b>		
Furniture & fixtures	9,002	4,359
Office equipment	11,055	8,695
Computer equipment	84,162	34,335
Machinery & equipment	53,486	47,358
Vehicles	25,308	25,308
Buildings	100,741	100,741
Building improvements	50,401	50,401
Construction in progress	5,784	
Land	36,350	35,000
Accumulated depreciation	<u>(156,269)</u>	<u>(112,093)</u>
Net Property and Equipment	<u>220,021</u>	<u>194,105</u>
<b>OTHER ASSETS</b>		
Deposits	316	316
Lots - Ferry Rd.	<u>203,114</u>	<u>203,114</u>
Total Other Assets	<u>203,429</u>	<u>203,429</u>
<b>TOTAL ASSETS</b>	<b>\$ <u>1,061,932</u></b>	<b>\$ <u>832,823</u></b>

See accountant's compilation report.

Northwest Fla Facilities Management, Inc  
Consolidated Divisions  
BALANCE SHEETS (INCOME TAX/ACCRUAL BASIS)  
December 31, 1997 and December 31, 1996

	<u>1997</u>	<u>1996</u>
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>		
<b>CURRENT LIABILITES</b>		
Loan payable - Regions Bank credit line	\$ 334,500	\$ 71,575
Loan payable - Regions Bank (2047.46)	4,388	200,178
Accounts payable	9,331	63,895
Accrued wages payable	70,576	57,528
Child support payments payable	76	
FICA withholding taxes payable	13,362	
Federal withholding taxes payable	7,695	
State income tax withholding	785	
Accrued payroll taxes		16,868
Unemployment taxes payable - Fed	3,214	3,404
Unemployment taxes payable - FL	1,183	1,469
Unemployment taxes payable - NC	113	
Sales tax payable	53	
Pension plan contributions payable	47,105	24,382
Union dues payable	390	
Employee benefits - health insurance	466	
Total Current Liabilities	<u>493,235</u>	<u>439,299</u>
<b>LONG TERM LIABILITIES</b>		
Loan payable - Regions Bank (2047.46)	179,650	
Loan payable - stockholder	<u>11,533</u>	
Total Long Term Liabilities	<u>191,183</u>	
<b>TOTAL LIABILITIES</b>	<u>684,418</u>	<u>439,299</u>
<b>STOCKHOLDERS' EQUITY</b>		
Common stock	2,000	2,000
Treasury stock - 900 shares at cost	(27,889)	(27,889)
Retained earnings	419,414	92,903
Dividends	(47,327)	(43,572)
Net Income (Loss)	<u>31,316</u>	<u>370,082</u>
Total Stockholders' Equity	<u>377,514</u>	<u>393,524</u>
<b>TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY</b>	<b>\$ <u>1,061,932</u></b>	<b>\$ <u>832,823</u></b>

Northwest Fla Facilities Management, Inc  
Consolidated Divisions  
INCOME STATEMENTS (INCOME TAX/ACCRUAL BASIS)  
For the Twelve Months Ended  
December 31, 1997 and December 31, 1996

	<u>1997</u>		<u>1996</u>	
	Amount	Percent	Amount	Percent
	-----	-----	-----	-----
<b>INCOME</b>				
Contract income	\$ 5,395,647	99.6	%\$ 4,998,539	100.3 %
Internet services income	18,451	.3		
Sales income - Equipment sale	22,668	.4		
Discounts	(16,956)	(.3)	(14,922)	(.3)
Refunds and Allowances	(1,992)			
	-----	-----	-----	-----
Total Income	5,417,818	100.0	4,983,617	100.0
	-----	-----	-----	-----
<b>COST OF SALES</b>				
Purchases for sale	18,221	.3		
	-----	-----	-----	-----
Total Cost of Sales	18,221	.3		
	-----	-----	-----	-----
<b>GROSS PROFIT</b>				
	5,399,598	99.7	4,983,617	100.0
	-----	-----	-----	-----
<b>EXPENSES</b>				
Salaries & wages	3,593,794	66.3	3,020,588	60.6
Salaries - officers	161,286	3.0	84,457	1.7
Bonuses	13,610	.3	1,300	
Advertising & promotional	9,565	.2	243	
Annual benefit fund			45,814	.9
Auto & truck	11,548	.2	20,522	.4
Bank charges	2,418		1,912	
Bid expenses	6,356	.1	304	
Consulting fees			18,600	.4
Contract services	79,190	1.5	38,009	.8
Contributions	675		875	
Depreciation	44,176	.8	30,214	.6
Dues & subscriptions	2,072		944	
Education - employee	445		7,293	.1
Equipment for development	1,153			
Equipment rental	35,970	.7	12,393	.2
Freight	10		533	
Health & welfare	66,196	1.2	23,237	.5
Insurance - life	6,660	.1	4,810	.1
Insurance - property & liab	36,640	.7	19,383	.4
Insurance - auto	7,081	.1	9,010	.2
Insurance - workers comp	173,492	3.2	100,114	2.0
Insurance - health	74,512	1.4	66,401	1.3
Insurance - officers life	5,794	.1	12,342	.2
Interest	44,163	.8	13,696	.3
Legal & accounting	8,306	.2	78,443	1.6
Loan costs			3,839	.1
Meals & entertainment	562		805	
Medical - employee	809		216	
Miscellaneous	15,341	.3	8,076	.2

See accountant's compilation report.

Northwest Fla Facilities Management, Inc  
Consolidated Divisions  
INCOME STATEMENTS (INCOME TAX/ACCRUAL BASIS)  
For the Twelve Months Ended  
December 31, 1997 and December 31, 1996

	<u>1997</u>		<u>1996</u>	
	Amount	Percent	Amount	Percent
	-----	-----	-----	-----
Office supplies	9,549	.2	7,429	.1
Payroll taxes	318,066	5.9	274,138	5.5
Pension plan - 401 K	296,872	5.5	335,542	6.7
Union Pension	27,612	.5		
Postage	2,201		756	
Rent			1,950	
Repairs & maintenance	16,808	.3	42,985	.9
Research & development - Glid			33,827	.7
Security	1,592		1,248	
Supplies	235,959	4.4	254,532	5.1
Taxes & licenses	14,425	.3	23,547	.5
Telephone	44,224	.8	9,836	.2
Testing - employee			30	
Travel	2,931	.1	3,377	.1
Uniforms	14,597	.3	3,044	.1
Utilities	9,114	.2	8,933	.2
	-----	-----	-----	-----
Total Expenses	5,395,774	99.6	4,625,548	92.8
	-----	-----	-----	-----
NET OPERATING INCOME (LOSS)	3,824	.1	358,068	7.2
	-----	-----	-----	-----
OTHER INCOME				
Interest income	12,777	.2	9,374	.2
Dividend income	369		1,072	
Rental income			500	
Discounts earned			278	
Miscellaneous income	14,346	.3	790	
	-----	-----	-----	-----
Total Other Income	27,493	.5	12,014	.2
	-----	-----	-----	-----
NET INCOME (LOSS)	\$ 31,316	.6 %	\$ 370,082	7.4 %
	=====	=====	=====	=====

See accountant's compilation report.

FROM : Gary L. Lamalie, CPA

FAX NO. : 850 243 7814

Aug. 09 1999 07:29AM P2

NORTHWEST FLORIDA FACILITIES MANAGEMENT, INC.

FINANCIAL STATEMENTS

DECEMBER 31, 1996

GARY L. LAMALIE, P.A.  
CERTIFIED PUBLIC ACCOUNTANT  
P.O. Box 665  
Mary Esther, Florida 32569

Northwest Florida Facilities Management, Inc.  
207 Ferry Avenue  
Fort Walton Beach, FL 32548

I have compiled the accompanying balance sheet (income tax/accrual basis) of Northwest Florida Facilities Management, Inc., as of December 31, 1996 and the related income statements (income tax/accrual basis) for the twelve-month period then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting, in the form of financial statements, information that is the representation of management. I have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

These financial statements are prepared on the income tax/accrual basis of accounting in which reporting is in accordance with tax elections taken under the Internal Revenue Code. Accordingly, the accompanying financial statements are not intended to present financial position and results of operations in conformity with generally accepted accounting principles.

Management has elected to omit substantially all of the disclosures, and the statement of cash flows, required by generally accepted accounting principles. If the omitted disclosures and statement of cash flows were included in these financial statements, they might influence the user's conclusion about the company's financial position and results of operations. Accordingly, these financial statements are not designed for those who are not informed about such matters.

Sincerely,  
*Gary L. Lamalie*  
Gary L. Lamalie, CPA  
May 8, 1997

Consolidated Divisions  
BALANCE SHEET (INCOME TAX/ACCRUAL BASIS)  
December 31, 1996

## ASSETS

## CURRENT ASSETS

Petty cash	\$	200.00	
Petty cash - Pope T/A		200.00	
Petty cash - Hurlbert Furnishings		200.00	
Petty cash - Tyndall Custodial		200.00	
Petty cash - EOD Food service		200.00	
Cash - employee fund		1,200.00	
Cash - Regions Bank (oper)		10,298.97	
Cash - Am South (payroll)		47,730.03	
Cash - Regions Bank (reserve)		54,144.47	
Cash - Merrill Lynch		6,983.50	
Certificates of deposit		131,000.00	
Accounts receivable		134,118.67	
Employee advances		215.64	
Prepaid health insurance		48,597.55	
		-----	
Total Current Assets			\$ 435,288.83

## FIXED ASSETS

Furniture & fixtures		4,359.45	
Office equipment		8,695.00	
Computer equipment		34,335.00	
Machinery & equipment		47,358.00	
Vehicles		25,308.15	
Buildings		100,741.23	
Building improvements		50,401.19	
Land		35,000.00	
Accumulated depreciation		(112,093.00)	
		-----	
Net Fixed Assets			194,105.02

## OTHER ASSETS

Deposits		315.80	
Lots - Ferry Rd.		203,113.52	
		-----	
Total Other Assets			203,429.32

TOTAL ASSETS			\$ 832,823.17
			=====

See accountant's compilation report.

Consolidated Divisions  
BALANCE SHEET (INCOME TAX/ACCRUAL BASIS)  
December 31, 1996

## LIABILITIES AND STOCKHOLDER'S EQUITY

## CURRENT LIABILITIES

Loan payable - Regions Bank LOC	\$	71,575.00	
Loan payable - Regions Bank		200,178.04	
Accounts payable		63,895.39	
Accrued wages payable		57,528.26	
Accrued payroll taxes		16,867.69	
Unemployment taxes payable - Fed		3,403.55	
Unemployment taxes payable - FL		1,469.30	
Pension plan contributions payable		24,381.84	
		-----	
Total Current Liabilities	\$		439,299.07

## LONG TERM LIABILITIES

Total Long Term Liabilities

## TOTAL LIABILITIES

-----  
439,299.07

## STOCKHOLDER'S EQUITY

Common stock, \$1.00 par value; 5,000 shares authorized, 2,000 shares issued and outstanding		2,000.00	
Treasury stock - 900 shares at cost		(27,889.48)	
Retained earnings		92,903.02	
Dividends		(43,571.76)	
Net Income (Loss)		370,082.32	
		-----	
Total Stockholder's Equity			393,524.10

TOTAL LIABILITIES AND  
STOCKHOLDER'S EQUITY

\$ 832,823.17  
=====

See accountant's compilation report.



Consolidated Divisions  
 INCOME STATEMENT (INCOME TAX/ACCRUAL BASIS)  
 For the Twelve Months Ended December 31, 1996

	Amount	Percent
	-----	-----
<b>INCOME</b>		
Contract income	\$ 4,998,538.62	100.3 %
Discounts	(14,921.70)	(.3)
	-----	-----
Total Income	4,983,616.92	100.0
	-----	-----
<b>COST OF SALES</b>		
	-----	-----
Total Cost of Sales	-----	-----
	-----	-----
GROSS PROFIT	4,983,616.92	100.0
	-----	-----
<b>EXPENSES</b>		
Salaries & wages	3,020,588.36	60.6
Salaries - officers	84,457.20	1.7
Bonuses	1,300.00	.0
Advertising & promotional	243.20	.0
Annual benefit fund	45,814.42	.9
Auto & truck	20,521.85	.4
Bank charges	1,912.14	.0
Bid expenses	304.37	.0
Consulting fees	18,600.00	.4
Contract services	38,008.96	.8
Contributions	875.00	.0
Depreciation	30,214.00	.6
Dues & subscriptions	943.50	.0
Education - employee	7,292.72	.1
Equipment rental	12,392.82	.2
Freight	533.26	.0
Health & welfare	23,237.35	.5
Insurance	4,809.96	.1
Insurance - property & liab	19,383.37	.4
Insurance - auto	9,009.94	.2
Insurance - workers comp	100,113.66	2.0
Insurance - health	66,401.39	1.3
Insurance - officers life	12,341.82	.2
Interest	13,695.64	.3
Legal & accounting	78,443.05	1.6
Loan costs	3,839.49	.1
Meals & entertainment	805.39	.0
Medical - employee	216.00	.0
Miscellaneous	8,076.26	.2
Office supplies	7,429.14	.1
Payroll taxes	274,138.07	5.5
Pension plan - 401 K	335,542.23	6.7
Postage	756.04	.0

See accountant's compilation report.

## Consolidated Divisions

INCOME STATEMENT (INCOME TAX/ACCRUAL BASIS)  
For the Twelve Months Ended December 31, 1996

	Amount -----	Percent -----
Rent	1,950.00	.0
Repairs & maintenance	42,984.88	.9
Research & development - Glider	33,826.94	.7
Security	1,247.84	.0
Supplies	254,531.51	5.1
Taxes & licenses	23,547.27	.5
Telephone	9,835.86	.2
Testing - employee	30.00	.0
Travel	3,376.76	.1
Uniforms	3,043.96	.1
Utilities	8,932.82	.2
	-----	-----
Total Expenses	4,625,548.44	92.8
	-----	-----
NET OPERATING INCOME (LOSS)	358,068.48	7.2
	-----	-----
OTHER INCOME		
Interest income	9,373.82	.2
Dividend income	1,071.57	.0
Rental income	500.00	.0
Discounts earned	278.35	.0
Miscellaneous income	790.10	.0
	-----	-----
Total Other Income	12,013.84	.2
	-----	-----
NET INCOME (LOSS)	\$ 370,082.32	7.4 %
	=====	=====

See accountant's compilation report.

# Saras Taveprungsenukul

---

## Summary of Relevant Business Experience

Mr. Taveprungsenukul, better known in the local business community as Mr. "T", has developed his professional business acumen over the past 22 years. Mr. "T" started in business by opening the Bangkok House Restaurant in downtown Fort Walton Beach, FL. This successful business venture led to the incorporation of "Big T Enterprises". The restaurant consistently rates high on the list of dining attractions in the area, particularly for its authentic food and atmosphere.

In 1987 Mr. "T" created a separate company to compete for Government service contracts in the local area. Northwest Florida Facilities Management, Inc. (or NFFM, Inc.) started operations and in 1990 was certified by the Small Business Administration as an 8(a) Small Disadvantaged Business. During the intervening years NFFM earned a reputation a company that could make it happen. Time and again Government contracting officials sought out NFFM to step in for other failed contractors. In 1995 NFFM was honored with the SBA's *Administrators Award for Excellence* in Region IV. NFFM currently supports thirteen separate service contracts throughout the U.S.

Mr. "T" also foresaw the need to reduce dependence on vendors who consistently demanded full retail price, despite being a favored customer. In 1996 the ORASA Group was founded to compete with unyielding commodity vendors. Orasa has successfully acquired distributorships for numerous products from janitorial supplies, to Air Conditioning units, to computer hardware and software items.

Envisioning future growth in digital communications, Mr. "T" created *Advanced Digital Information Systems, Inc.* (or ADIS). ADIS established itself as a premier local Internet Service Provider supported by all digital equipment for faster, more reliable service. Within two years of formation, ADIS has captured a large share of the local market. Plans are also underway to provide wireless service to businesses, who need faster data transfer.

Investing in the future of downtown Fort Walton Beach, Mr. "T" has acquire several properties in the core area. In addition to real estate holdings, Mr. "T" purchased the Ebb-Tide Apartments and has subsequently, completed plans for converting those apartments into Royal View Condominiums late in 1999. Approval to proceed has cleared all hurdles, and construction is due to begin soon under the auspices of "Ebb-Tide Enterprises, Inc".

### **Community Support**

- Mr. "T" is an avid supporter of doing business with your neighbors. Most local business is conducted with long standing businesses in the downtown Fort Walton Beach Area. Some of these "partners" include – First City and Regions Banks, United Lighting and Supply, Gatlin's Lumber, Northwest Florida Heating and Cooling, and many others.
- All business ventures are members of the Fort Walton Chamber of Commerce and the Better Business Bureau.
- Through his numerous business ventures, Mr. "T" provides employment for over 260 people in the Florida Panhandle.

### **Personal**

- Mr. "T" is a member of the Northwest Florida Chapter of the *National Contract Managers Association*.
- Member of the *National Air Transportation Association*.
- Serves on the Advisory Board to the Fort Walton Beach High School.
- Has an Associate of Arts Degree, Business Management, St Leo's College.
- Served for ten years in United States Air Force.

# James G. ("Jim") Dunbar

---

## Summary of Personal History

Born in Manchester, New Hampshire August 3<sup>rd</sup> 1949. Moved to Brooksville, Florida in 1948.

## Marital Status

Married

## Education / Relevant Business Experience

1972 **University of New Hampshire**

- Graduated with BS Degree in Electrical Engineering.

1986 **Troy State University** **Troy, AL**

- Graduated with Masters Science Degree in Business Management.
- Twenty years experience in DOD Joint Special Operations
- Extensive operational background in sophisticated weapons systems platforms (Aircraft commander and instructor on Northrup T-38 supersonic trainer, Aircraft commander in the MH-53J Pave Low all weather/nighttime long-range penetration low-level/terrain following radar/special operations helicopter platform).
- Lead research and development and design engineer on a Congressionally mandated National level program that produced DOD's most sophisticated technology special operations helicopter platform, the Pave Low. (Terrain following/terrain avoidance Radar and Forward looking infrared sensor design and integration, GPS, ring laser gyro inertial navigation, and Doppler radar navigation systems, Integrated Electronic Warfare passive and active jamming and countermeasure systems, .50 cal machine gun and 6000 round per minute electrically operated 7.62mm chain guns, Night Vision goggle compatible lighting systems.
- Responsible for the development and real-world operational employment of the National Command Authority's joint special operations tactical communications network (RF design, engineering, and testing in all areas of HF, Tactical Satellite communications, FM, UHF (FM and AM), VHF (FM and AM) systems.
- Lead design and integration engineer for the Special Operations mission rehearsal simulation facility. This facility included multiple Six Degree freedom of motion simulator platforms for each weapons system networked between each other with a fiber optics "Special technology" named SCRAM NET which allowed instantaneous 200 Megabits per second data transfer around a special fiber ring between all simulators.
- Responsible for the integration of the latest in Image generation systems for virtual reality presentation to the aircrews and operators on each of the simulation systems.

- Extensive background in the process development of a fully integrated visual terrain and object databases using all source National level data (satellite imagery, defense mapping agency (DMA) digital terrain and elevation data (DTED), maps, charts, video, and survey data) resulting in a fully correlated visual terrain and object database to be run on the virtual reality image generation systems. (Value of mission rehearsal facility over \$500 million).
- Chief engineer and senior network design engineer for General Electric Aerospace, Martin Marietta, and Lockheed-Martin corporation in the areas of advanced local area and wide area networks of real-time virtual reality environments.
- Extensive experience in the configuration and integration of CISCO and ASCEND communications and networking products as well as the integration and administrative management of Windows NT servers.
- Extensive experience on the integration and operation of Sun Sparc 20 RISC processor based platforms using the Sun Solaris/UNIX based operating systems as well as special integration of "Real-time operating systems kernels" used for porting applications to rack mounted VME multi-tasking/multi-threaded real-time and faster-than-real-time processor systems such as FORCE and Harris-Nighthawk special hardware processors.

**Hobbies**

Amateur Radio communications and golf

# Duane F. ("Rocky") Mountain

---

**Summary of Personal History** Born in Syracuse, New York September 13<sup>th</sup> 1947. Moved to Brooksville, Florida in 1948.

**Marital Status** Single

**Education / Relevant Business Experience**

<b>June 1965</b>	<b>Hernado High School</b>	<b>Brooksville, FL</b>
▪ Graduated with High School Diploma.		

<b>1966-1967</b>	<b>St. Leo College</b>	<b>St. Leo, FL</b>
▪ Majoring in Political Science		

<b>1967</b>	<b>United States Air Force</b>
▪ Served as Airborne Communication Systems Operator accumulating over 10,000 hours flight time on an array of Air Force aircraft.	
▪ Served with the Joint Special Operations Command as superintendent of Air Operations communications planning for all branches of services requirements from 1983 until retirement from the Air Force in September 1992.	
▪ Associates Degree in Communications Systems Operations from Community College of the Air Force	

<b>1992</b>	<b>Post-retirement</b>
▪ Worked as communications consultant to various industry and military customers.	

**May 1997 - Present**      **Advanced Digital Information Systems, Inc.**

**Partner/Information Systems Integrator**

- Entered partnership in ADIS, a local Internet service provider
- Currently serving as Director of Operations / Marketing

**Hobbies** Golf, tennis, boating and model railroading.

MLER



Advanced Digital Information Systems, Inc.  
125 Ferry Road, SE  
Fort Walton Beach, FL 32548  
Phone: (850) 244-2614  
Fax: (850) 664-6212  
E-mail: services@adisfwb.com

August 10, 1999

Florida Public Service Commission  
Division of Records and Reporting  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850

DEPOSIT                      DATE  
DISC #                      AUG 11 1999

991088-TX

Dear Sirs,

Advanced Digital Information Services (ADIS) is an Internet Service Provider based in Ft. Walton Beach, Florida. With an existing customer base of approximately 1,100 customers, ADIS provides the local community with dial-up Internet access, web hosting, and networking services.

ADIS has strove to earn the respect and loyalty of its customer base by providing them with reliable Internet and data services at an affordable price. To ensure this tradition continues we have decided to expand our service offering to include local voice service to our business customers. Therefore, we respectfully submit this Alternative Local Exchange Service provider application for your consideration.

Initially, ADIS does not intend to use its CLEC certification to deliver local services but to acquire competitively priced telephone circuits for the purpose of expanding data services and supporting our internal data network. For this reason, a "local voice" price list is not included with this application. ADIS does not intend to offer local voice services for a minimum of the first three quarters after certification and understands that all "price list" documentation must be submitted prior to any local voice offerings can commence.

ADIS currently owns and maintains dial-up Internet access POPs in Mobile, Al., Pensacola, Ft. Walton Beach, and Crestview, Florida and does not own any voice switching or transmission facilities. Prior to offering local voice services, ADIS will make available to the PSC information concerning all POP, switch, and transmission facilities if necessary.

Due to ADIS's relatively short operating period, audited financial statements are unavailable; however, financial statements for Northwest Florida Facilities Management (NFFM), ADIS's parent company, have

ORIGINAL DOCUMENT IS PRINTED ON CHEMICAL REACTIVE PAPER & HAS A MICROPRINTED BORDER

**ADVANCED DIGITAL INFORMATION SYSTEMS**

P.O. BOX 4129  
FORT WALTON BEACH, FL 32549-4129  
(850) 244-2614

REGIONS BANK  
FT. WALTON BEACH, FL 32548

1568

NUMBER

63-746/632

Aug 10, 1999  
DATE

\*\*\*\*\*\$250.00\*  
AMOUNT

Memo:

Two Hundred Fifty and 0/100 Dollars

**PAY TO THE ORDER OF**  
FL Public Service Commission  
Div. of Records and Reporting  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850

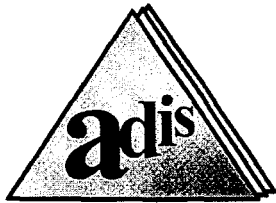
A.D.I.S. VOID AFTER 60 DAYS

THE REVERSE SIDE OF THIS DOCUMENT INCLUDES AN ARTIFICIAL WATERMARK. HOLD AT AN ANGLE TO VIEW

001568



ALEX



Advanced Digital Information Systems, Inc.  
125 Ferry Road, SE  
Fort Walton Beach, FL 32548  
Phone: (850) 244-2614  
Fax: (850) 664-6212  
E-mail: services@adisfwb.com

August 10, 1999

Florida Public Service Commission  
Division of Records and Reporting  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850

DEPOSIT                      DATE  
D186                      AUG 11 1999

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Due to ADIS's relatively short operating period, audited financial statements are unavailable; however, financial statements for Northwest Florida Facilities Management (NFFM), ADIS's parent company, have been included for your review. NFFM is the principal financial backer of ADIS and will ensure sufficient financial support to provide local voice services as well as to meet all lease or ownership obligations.

In the event you have any questions regarding this application please feel free to contact my representative or myself directly. Thank you for your consideration.

Sincerely,

  
Saras Taveprungsenukul as its  
President

Check received with filing and  
forwarded to Fiscal for deposit.  
Fiscal to forward a copy of check  
to RAR with proof of deposit.

Initials of person who forwarded check:  
