

BEFORE THE STATE OF FLORIDA  
PUBLIC SERVICE COMMISSION  
RESPONSES OF WINSTAR WIRELESS, INC.  
1999 ALEC DATA REQUEST

990000-PU

1. a. Are you providing service to service to residential customers in Florida that complies with the above definition of basic local service?

No.

- b. To how many residential customers are you providing basic local service in Florida?

Not applicable.

- c. What are your current rates for providing residential basic local service?

Not applicable.

- d. Are you providing service to business customers in Florida that complies with the above definition of basic local service?

Yes.

- e. To how many business customers are you providing basic local service in Florida?

WinStar is providing basic local service to [ ] business customers in Florida.

- f. What are your current rates for providing business basic local service in Florida?

Flat Rate Service

	One-time Charge	Monthly Charges		
		1 Year Term	2 Year Term	3 Year Term
Unlimited Home Region	\$20.00	\$23.00	\$22.00	\$20.00
Unlimited Home Region, Extended Calling, and Regional Toll Calling	\$20.00	\$51.00	\$48.00	\$45.00
EUCL, per line	N/A	\$ 8.14	\$ 8.14	\$ 8.14

2. Are you currently providing other forms of local service (business or residential) in Florida that may not meet Florida's statutory definition of basic local service? (Examples could include: multiline business users; services with toll restrictions or usage; mandatory 900 blocking; limited amount of local calling included in the monthly charge; bundled service offerings; etc.: (If yes, continue with question #2; if no, skip to Question #3)

- a. Are you currently providing other forms of local service to residential customers in Florida?

No.

- AFA \_\_\_\_\_
- APP \_\_\_\_\_
- CAF \_\_\_\_\_
- CMU \_\_\_\_\_
- CTR \_\_\_\_\_
- EAG \_\_\_\_\_
- LEG \_\_\_\_\_
- MAS \_\_\_\_\_
- OPC \_\_\_\_\_
- PAI \_\_\_\_\_
- SEC \_\_\_\_\_
- WAW \_\_\_\_\_
- OTH \_\_\_\_\_

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- b. If the response to a. is affirmative, please describe the forms of local service you are providing to residential customers in Florida. (If available, please provide brochures or comparable materials.)

**Not applicable.**

- c. If the response to a. is affirmative, please indicate your current rates for the services indicated in response to b.

**Not applicable.**

- d. Are you currently providing other forms of local service to business customers in Florida?

**Yes.**

- e. If the response to d. is affirmative, please describe the forms of local service you are providing to business customers in Florida. (If available, please provide brochures or comparable materials.)

**Analog lines and trunks, Integrated T-1 service, ISDN PRI, Voice Mail, Remote Call Forwarding and Private Line Service.**

- f. If the response to d. is affirmative, please indicate your current standard rates for the services indicated in response to e.

**Flat Rate Analog Trunks**

	<b>One-time Charge</b>	<b>1 Year Term</b>	<b>2 Year Term</b>	<b>3 Year Term</b>
Per In, Out, or Two-Way Trunk	\$20.00	\$ 40.00	\$ 37.00	\$ 34.00
Per In with DID Trunk	\$45.00	\$ 57.00	\$ 53.00	\$ 50.00
Per Two-Way with DID Trunk	\$45.00	\$ 75.00	\$ 70.00	\$ 65.00
EUCL, per trunk	N/A	\$ 8.14	\$ 8.14	\$ 8.14

3. a. Please describe the method(s) you are using to provide telephone services, (e.g., resale, interconnection, unbundled network elements, facility-based, etc.)

**WinStar resells the telecommunications services of other carrier(s) as well as uses its own facilities to provide telephone services in Florida**

- b. For each exchange where you are providing any form of residential local telephone service, please identify by exchange (a list of exchanges is attached), the number of residential access lines served. (See example below.)

**Not applicable.**

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- c. For each exchange where you are providing any form of business local telephone services, please identify by exchange (a list of exchanges is attached), the number of business access lines served. (See example below.)

	<i>Examples</i>	
<i>Miami Exchange:</i>	<i>Residential Access Lines – 154</i>	<i>Business Access Lines – 255</i>
<i>Yulee Exchange:</i>	<i>Residential Access Lines – 161</i>	<i>Business Access Lines – 202</i>

**Please see Attachment A**

- c. For billing and accounting purposes, do you differentiate between residential and business customers?

**Not applicable.**

- d. Are you currently offering any enhanced services? If yes, what are they?

**Integrated T-1 service, ISDN PRI, Voice Mail, Remote Call Forwarding and Private Line Service.**

- e. Have you experienced any significant barriers in entering Florida's local exchange markets? Please list and describe any significant problems encountered.

**No.**

- f. Have you experienced any difficulties involving any agreements you may have with incumbent LECs? If so, please describe any significant problems encountered.

**No.**

- g. Do you anticipate that your long-term manner of providing service will differ from your current practice? If so, do you expect becoming a full-scale facilities-based provider?

**No.**

- i. Have you been assigned your own NXX codes? If yes, how many codes have you been assigned and for each code, as of June 30, 1999, how many numbers have been assigned from the code?

**Please see Attachment A.**

4. If you are not currently providing local telephone service in Florida.

**Not applicable.**

5. Please list your primary line of business (for example, entertainment, cable television, private line/special access service, interexchange service, local service, cellular service, paging service, electric service, municipality, etc.).

**WinStar's primary line of business in Florida is local access service to business customers.**

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6. At any time during the last 12 months have you provided local telephone services in Florida and then withdrawn the service? If yes, please discuss the reasons for this decision.

**No.**

7. If you or an affiliate provides cable television in Florida, do you offer any package plans combining cable television and local telephone service? If so, please indicate where such packages are being offered.

**Not applicable.**

8. If you or an affiliate provides long distance telephone service in Florida, do you offer any package plans combining long distance and local telephone services? If so, please describe any such plans and their terms and conditions. Is subscribing to both local telephone and long distance a condition of providing service?

**WinStar markets and provides package plans which combine long distance and local telephone services, as well as other integrated telecommunications services. Generally, these packages offer customers the option of selecting from a menu the services they require, such as integrated T-1 service, high-speed Internet access, Website services, and ISDN PRI service. [\_\_\_\_\_]**

9. If you or and affiliate's primary business is unrelated to the provision of telecommunications, please indicate the nature of such primary business(es). Examples of such businesses could include, but are not limited to: pawn shops, title loan companies, alternative automobile financing, internet service providers, or check cashing services.

**WinStar has a division which is an internet service provider (ISP).**

10. a. Please describe any actions available to the Florida Public Service Commission which you believe should be taken to foster local exchange competitive market entry.

**WinStar believes that the Florida Public Service Commission should promulgate rules which provide equitable building access and ADSL loops at reasonable prices, and that the Commission should pro-actively enforce existing FCC Rules regarding collocation.**

- b. Please describe any actions which you may believe should be taken by the Florida Legislature that would foster local exchange competitive market entry.

**WinStar believes that the Florida Legislature should pass legislation which mandates equitable building access, ADSL loops at reasonable prices, and equitable collocation to all service providers in Florida.**

11. Please provide any additional comments or information you believe will assist staff in evaluating and reporting on the development of local exchange competition in Florida. In particular, we are seeking comment on obstacles that you believe may be impeding the growth of local competition in the state and any suggestions you may have on how to remove such obstacles.

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12. Please provide a copy of your (or your parent company's) most recent annual report to shareholders and Form 10-K.

**Attached hereto is the 1998 SEC Form 10-K of WinStar's corporate parent, WinStar Communications, Inc.**

- 13.a. Please indicate your gross Florida intrastate operating revenues for the year ending 12/31/98. If available, please separate between residential and business.

**WinStar's gross intrastate revenues in Florida for the year ended 1998 were [\$\_\_\_\_\_]. WinStar has no residential revenue.**

- b. Please indicate your company's 1998 assessable revenues, as reported for Florida revenue assessment fees.

**WinStar's 1998 assessable and reported revenues in Florida were [\$\_\_\_\_\_].**

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**ATTACHMENT A**

***Exchange Name***

St. Petersburg  
Clearwater  
Tarpon Spring  
NWPtrichey  
Tampa  
Zephyr Hills  
Plant City  
**Miami**

***Access Lines Served***
