

**** FLORIDA PUBLIC SERVICE COMMISSION ****

DIVISION OF TELECOMMUNICATIONS
BUREAU OF CERTIFICATION AND SERVICE EVALUATION

**Application Form for Authority to Provide
Interexchange Telecommunications Service
Between Points Within the State of Florida**

991945-TI

Instructions

- ◆ This form is used as an application for an original certificate and for approval of assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Appendix A).
- ◆ Print or Type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

**Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770**

Note: No filing fee is required for an assignment or transfer of an existing certificate to another certificated company.

- ◆ If you have questions about completing the form, contact:

**Florida Public Service Commission
Division of Telecommunications
Bureau of Certification and Service Evaluation
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6600**

1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate:

Example, a certificated company purchases an existing certificated company and desires to retain the authority of both certificates.

Approval of assignment of existing certificate:

Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.

Approval of transfer of control:

Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

TRC TELECOM, INC.

3. Name under which applicant will do business (fictitious name, etc.):

N/A

4. Official mailing address (including street name & number, post office box, city, state, zip code):

TRC TELECOM, INC.

2123 Sidney Baker

Kerrville, TX 78028

5. Florida address (including street name & number, post office box, city, state, zip code): (Registered agent for service of process in Florida)

CT Corporation System

1200 South Pine Island Road
Plantation, FL 33324

6. Select type of business your company will be conducting (check all that apply):

- Facilities-based carrier** - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
- Operator Service Provider** - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- Reseller** - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- Switchless Rebiller** - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- Multi-Location Discount Aggregator** - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers, then offers resold service by enrolling unaffiliated customers.
- Prepaid Debit Card Provider** - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

7. Structure of organization;

- | | |
|---|--|
| <input type="checkbox"/> Individual | <input type="checkbox"/> Corporation |
| <input checked="" type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Other _____ | |

8. If individual, provide:

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

9. **If incorporated in Florida**, provide proof of authority to operate in Florida:

(a) **The Florida Secretary of State Corporate Registration number:**

10. **If foreign corporation**, provide proof of authority to operate in Florida: See Exhibit A.

(a) **The Florida Secretary of State Corporate Registration number:**

F99000004560

11. **If using fictitious name-d/b/a**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) **The Florida Secretary of State fictitious name registration number:** _____

12. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) **The Florida Secretary of State registration number:** _____

13. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

14. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) The Florida registration number: _____

15. Provide **F.E.I. Number** (if applicable): 74-2927475

16. Provide the following (if applicable):

(a) Will the name of your company appear on the bill for your services?
() Yes () No

(b) If not, who will bill for your services?

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

(c) How is this information provided?

17. Who will receive the bills for your service?

- Residential Customers
- PATs providers
- Hotels & motels

- Business Customers
- PATs station end-users
- Hotel & motel guests

() Universities () Universities dormitory residents
() Other: (specify) _____

18. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Law Offices of Thomas K. Crowe, PC

Title: _____

Address: 2300 M Street, NW Suite 800

City/State/Zip: Washington, DC 20037

Telephone No.: (202) 973-2890 **Fax No.:** (202) 973-2891

Internet E-Mail Address: tkcrowe@bellatlantic.net

Internet Website Address: http://www.tkcrowe.com

(b) Official point of contact for the ongoing operations of the company:

Name: Curtis H. Hunt

Title: President, TRC TELECOM, INC.

Address: 2123 Sidney Baker

City/State/Zip: Kerrville, TX 78028

Telephone No.: (830) 257-7337 **Fax No.:** (830) 257-7338

Internet E-Mail Address: _____

Internet Website Address: _____

(c) Complaints/Inquiries from customers:

Name: Debbie Springer

Title: Operations Manager

Address: 2123 Sidney Baker

City/State/Zip: Kerrville, TX 78028

Telephone No.: (877) 872-2212 **Fax No.:** (830) 257-7338

Internet E-Mail Address: debbies@trceng.com

Internet Website Address: _____

19. List the states in which the applicant:

(a) has operated as an interexchange telecommunications company.

None.

(b) has applications pending to be certificated as an interexchange telecommunications company.

None.

(c) is certificated to operate as an interexchange telecommunications company.

None.

(d) has been denied authority to operate as an interexchange telecommunications company and the circumstances involved.

None.

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None.

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None.

20. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

None.

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

None.

21. The applicant will provide the following interexchange carrier services (check all that apply):

a. _____ **MTS with distance sensitive per minute rates**

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

b. _____ **MTS with route specific rates per minute**

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

c. X **MTS with statewide flat rates per minute (i.e. not distance sensitive)**

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

d. _____ **MTS for pay telephone service providers**

e. _____ **Block-of-time calling plan (Reach Out Florida, Ring America, etc.).**

f. _____ **800 service (toll free)**

g. _____ **WATS type service (bulk or volume discount)**

- Method of access is via dedicated facilities
- Method of access is via switched facilities

h. _____ **Private line services (Channel Services)
(For ex. 1.544 mbs., DS-3, etc.)**

i. X **Travel service**

- Method of access is 950
- Method of access is 800

j. _____ **900 service**

k. _____ **Operator services**

- Available to presubscribed customers
- Available to non presubscribed customers (for example, to patrons of hotels, students in universities, patients in hospitals).
- Available to inmates

I. **Services included are:**

- Station assistance
- Person-to-person assistance
- Directory assistance
- Operator verify and interrupt
- Conference calling

22. Submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).
See Exhibit B.

23. Submit the following:

A. **Financial capability.** See Exhibit C.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer **affirming that the financial statements are true and correct** and should include:

1. the balance sheet;
2. income statement; and
3. statement of retained earnings.

NOTE: *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided: See Exhibit D.

1. **A written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.

2. **A written explanation** that the applicant has sufficient financial capability to maintain the requested service.

3. **A written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

B. Managerial capability; give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

See Exhibit E.

C. Technical capability; give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

See Exhibit E.

**** APPLICANT ACKNOWLEDGMENT STATEMENT ****

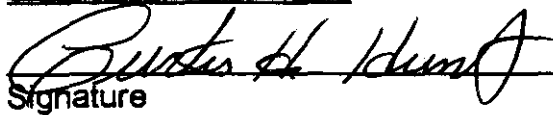
1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.

2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.

3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.

4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:


Signature

11/29/99
Date

Curtis H. Hunt, President

(830) 257-7337

Title

Telephone No.

Address: 2123 Sidney Baker

(830) 257-7338

Kerrville, TX 78028

Fax No.

ATTACHMENTS:

- A - CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT
- B - CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
- C - CURRENT FLORIDA INTRASTATE NETWORK
- D - AFFIDAVIT

**** APPENDIX A ****

CERTIFICATE TRANSFER, OR ASSIGNMENT STATEMENT

I, (Name) _____

(Title) _____ of

(Name of Company)

and current holder of Florida Public Service Commission Certificate Number

_____, have reviewed this application and join in the petitioner's request for a:

() transfer

() assignment

of the above-mentioned certificate.

UTILITY OFFICIAL:

Signature

Date

Title

Telephone No.

Address:

Fax No.

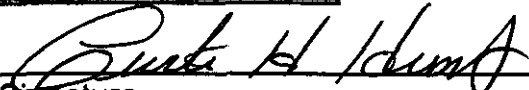
CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be provided in one of the following ways (applicant, please check one):

- () The applicant will not collect deposits nor will it collect payments for service more than one month in advance.

- () The applicant intends to collect deposits and/or advance payments for more than one month's service and will file and maintain a surety bond with the Commission in an amount equal to the current balance of deposits and advance payments in excess of one month.
(The bond must accompany the application.)

UTILITY OFFICIAL:

	<u>11/29/99</u>
Signature	Date
Curtis H. Hunt, President	(830) 257-7337
Title	Telephone No.
Address: 2123 Sidney Baker	(830) 257-7338
Kerrville, TX 78028	Fax No.
_____	_____
_____	_____
_____	_____

CURRENT FLORIDA INTRASTATE SERVICES


Applicant has () or has not (x) previously provided intrastate telecommunications in Florida.

If the answer is has, fully describe the following:

a) What services have been provided and when did these services begin?

b) If the services are not currently offered, when were they discontinued?

UTILITY OFFICIAL:


Signature

11/29/99
Date

Curtis H. Hunt, President
Title

(830) 257-7337
Telephone No.

Address: 2123 Sidney Baker
Kerrville, TX 78028

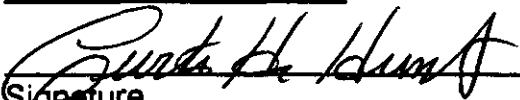
(830) 257-7338
Fax No.

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:


Signature

11/29/99
Date

Curtis H. Hunt, President

(830) 257-7337

Title

Telephone No.

Address: 2123 Sidney Baker

(830) 257-7338

Kerrville, TX 78028

Fax No.

CHECK LIST FOR IXC TARIFFS.

Note: This check list is for Interexchange Telecommunications Company (IXC) Tariffs and should **not be** returned with your application and tariff. The check list is provided to better understand what the Florida Public Service Commission (FPSC) will look for when reviewing a new IXC tariff. However, the IXC tariff check list is not intended to be an all-inclusive check list for all IXC tariffs. Staff reviewing the new IXC tariff may possibly ask for changes to the tariff which are not mentioned in this IXC check list.

REMEMBER THE WORDING IN THE EXAMPLE TARIFF CAN BE USED AS A GUIDE AND CERTAIN PARTS CAN BE COPIED VERBATIM BY CHANGING NAMES AND OTHER INFORMATION.

General Requirements:

- (x) 1. Is the company name in the upper left hand corner of each tariff sheet and are all tariff sheets correctly numbered in the upper right hand corner?
- (x) 2. Is the effective date (lower right hand corner) space left blank on each tariff sheet?
- (x) 3. Is the name, title, and complete business address of the company officer responsible for the tariff listed at the bottom center of each tariff sheet?

Title Requirements:

- (x) 4. Is the Tariff Title Sheet (Original Sheet 1) included with required wording (This can be copied verbatim)?
- (x) 5. Does the Tariff Check Sheet (Original Sheet 2) have all the pages listed?
- (x) 6. Does the tariff contain a Table of Contents (Original Sheet 3)?
- (x) 7. If the tariff contains 30 or more sheets, does it contain an index?
- (x) 8. Does the tariff contain a Symbol sheet (Original Sheet 4) using the only approved symbols in D, I, M, N, R, and T and are they defined correctly?
- (x) 9. Is there a "Tariff Format Sheet" (Original Sheet 5) that discusses the following; Sheet Numbering, Sheet Revision Numbering, Paragraph Numbering Sequence, and Check Sheets?

Section 1 - "Technical Terms and Abbreviations:"

- (x) 10. Does Section 1 define such terms as day, evening, night/weekend, holidays, any unusual or unique terminology used in the body of the tariff, trade names of the long distance services, and any other terminology deemed necessary (Original Sheet 6).?

Section 2 - "Rules and Regulations:"

- (x) 11. Does the tariff contain language concerning the "Undertaking of the Company" (Original Sheet 7).?
- (x) 12. Does the tariff contain language concerning "Limitations of Service" (Original Sheet 7-8). ?
- (x) 13. Does the tariff contain language concerning "Liabilities of the Company" (Original Sheet 8).?
- (x) 14. Does the tariff contain language concerning "Interruption of Service" (Original Sheet 9).?
- (x) 15. Is there language containing disconnection of service by the company (Original Sheet 10)?
- (x) 16. Is There a statement that resellers & rebillers of the company's service must be certificated?
- (x) 17. Is there a statement concerning deposits (Original Sheet 11) ? (If the company requires customer deposits, has the company posted a bond or has the bond requirement been waived?)
- (x) 18. Is there a statement concerning Advance Payments (Original Sheet 11)? (The company is allowed to collect an amount not to exceed one month's estimated charges and advance payment for service. This amount must be credited back to the end user in the next months bill but not recollected).

[Rule 25-24.490(3), Florida Administrative Code, forbids collection of any deposit. and any advance payments in excess of one month's estimated charges without posting an appropriate bond or obtaining a waiver of this Rule.]

- (x) 19. Is there a statement indicating all state and local taxes are listed as separate line items and are not included in the quoted rates (Original Sheet 11)? (i.e., gross receipts tax, sales tax, municipal utilities tax).

- (x) 20. Is there a statement indicating the billing procedures (How will calls be billed to the end user and who is the billing agent.) (Original Sheet No. 11)?

Section 2 - "Rules and Regulations continued:"

In addition to the above items, your company should include in this section any language concerning the following: restoration of service, maintenance, billing periods, refunds/credits, responsibilities of the customer, cancellations, nonpayment, restrictions, etc.

Section 3 - Description of Service:

In this section the following must be included: How calls are timed, Calculation of Distance (including the formula), minimum call completion rate, and description of each service offered.

You may refer to Section 25-24.485 (3) (g) (6), Florida Administrative Code, governing interexchange carriers for specific requirements.

- (x) 21. Does the tariff state when does a call begin and end (Original Sheet 12)? (Should begin when two way communication is possible and should be terminated when either party hangs up.)
- (x) 22. Does the tariff state how timing is performed (Original Sheet 12)? (Should discuss hardware answer supervision and software answer supervision.)
- (x) 23. Does the tariff state language for uncompleted calls (Original Sheet 12)?
- (x) 24. Does the tariff state what increments are billed (Original Sheet 12)?
- (x) 25. Does the tariff state how rounding is performed for billing purposes (Original Sheet 12)?
- (x) 26. Does the tariff state how distance is calculated, and does it provide the formula for calculation of a call (Original Sheet 13)? (The utility may refer to either ATT-C's V&H coord. or Bell's Neca Tariff #4.
- (x) 27. Does the tariff state the minimum call completion rate (Original Sheet 13)? (This should be less than 10% blocking if Featured Group D.)
- (x) 28. Does the tariff contain a complete description of each service it offers and how it is offered (Original Sheet 14-15)?

Section 4 - "Rates"

Remember to include intrastate rates only. No interstate rates should be included unless the customer needs them to calculate the intrastate portion of his/her bill.

Section 4 - "Rates continued:"

- (x) 29. If the IXC assesses a late payment charge, then the charge must be in the tariff (Original Sheet 16). [1.5% per month is the maximum allowed by current law.]
- (x) 30. Does the tariff indicate a return check charge (Original Sheet 16)?

(Chapter 832, F.S), [Pursuant to Florida law, you have 30 days from receipt of this notice to tender payment in cash of the full amount of the check plus a service charge of \$25, if the face value does not exceed \$50, \$30, if the face value exceeds \$50 but does not exceed \$300, \$40, if the face value exceeds \$300, or 5 percent of the face amount of the check, whichever is greater.]
- (x) 31. If the IXC assesses a restoration of service charge, then the charge must be in the tariff (Original Sheet 16)?
- (x) 32. Does the tariff indicate any special promotions (Original Sheet 17)? (The promotion should include exactly what charges are being reduced or waived, who is eligible, what customers have to do to be eligible, starting and ending date of promotion.)
- (x) 33. Does the tariff have language on the hearing impaired rule requirement which discounts day calls to evening rates and evening calls to night rates. (Original Sheet No. 17)?

Section 25-4.079 (4). Florida Statutes, Hearing/Speech Impaired Persons.

- (x) 34. Does the tariff have a statement that there will be no charge for the first 50 directory assistance calls made per billing cycle for lines or trunks serving individuals with disabilities (Original Sheet No. 17)?

Section 25-4.115 (3) (a), Florida Statutes, Directory Assistance,

- (x) 35. Does the tariff have language covering the Telecommunications Relay Rule (Original Sheet No. 17)?

Section 25-4.160 (1), Florida Statutes, Operation of Telecommunications Relay Service.

(x) 36. Does the tariff list all rates and charges per service (Original Sheet 18)?

(x) 37. If the IXC has them, does the tariff list all connection and minimum

Section 4 - "Rates continued:"

monthly charges (Original Sheet 18)?

(x) 38. Does the tariff have all the necessary data for computing a customers intrastate bill including any terms for discounts. (Original Sheet 18)

(The discount should specify if they are offered by location, by billing account or by access line. The discount should also specify if interstate usage is also used in determining the effective discount. Further, an example of the discount should be provided.)

EXHIBIT A



FLORIDA DEPARTMENT OF STATE
Katherine Harris
Secretary of State

September 2, 1999

C T CORPORATION SYSTEM

TALLAHASSEE, FL

Qualification documents for TRC TELECOM, INC. were filed on September 2, 1999 and assigned document number F99000004560. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

A corporation annual report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please telephone (850) 487-6091, the Foreign Qualification/Tax Lien Section.

Buck Kohr
Corporate Specialist
Division of Corporations

Letter Number: 499A00043864

EXHIBIT B

FLORIDA TELECOMMUNICATIONS TARIFF

OF

TRC TELECOM, INC.

2123 Sidney Baker
Kerrville, TX 78028

RESALE INTEREXCHANGE TELECOMMUNICATIONS SERVICE

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of telecommunications services provided by TRC TELECOM, INC. within the State of Florida. This tariff is on file with the Florida Public Service Commission ("Commission"). Copies may be inspected during normal business hours at the Company's principal place of business; 2123 Sidney Baker, Kerrville, TX 78028.

TRC TELECOM, INC. is a provider of interexchange telecommunications services on a 24-hour basis. Service is provided for the direct transmission and reception of voice and data communications between points within the State of Florida as an adjunct to TRC TELECOM, INC.'s interstate service.

Issued: December 17, 1999

Effective Date:

Issued By:

Curtis H. Hunt
TRC TELECOM, INC.
2123 Sidney Baker
Kerrville, TX 78028
830-257-7342

CHECK SHEET

1 through 37 inclusive of this tariff are effective as of the date shown at the bottom of the respective sheet(s).

<u>SHEET</u>	<u>REVISION</u>	<u>SHEET</u>	<u>REVISION</u>
1	Original	31	Original
2	Original	32	Original
3	Original	33	Original
4	Original	34	Original
5	Original	35	Original
6	Original	36	Original
7	Original	37	Original
8	Original		
9	Original		
10	Original		
11	Original		
12	Original		
13	Original		
14	Original		
15	Original		
16	Original		
17	Original		
18	Original		
19	Original		
20	Original		
21	Original		
22	Original		
23	Original		
24	Original		
25	Original		
26	Original		
27	Original		
28	Original		
29	Original		
30	Original		

Issued: December 17, 1999

Effective Date:

Issued By:

Curtis H. Hunt
TRC TELECOM, INC.
2123 Sidney Baker
Kerrville, TX 78028
830-257-7342

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Issued: December 17, 1999

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830-257-7342

CONCURRING CARRIERS

None

CONNECTING CARRIERS

None

OTHER PARTICIPATING CARRIERS

None

EXPLANATION OF SYMBOLS

- (D) To signify **deleted or discontinued** rate, regulation or condition.
- (I) To signify a change resulting in an **increase** to a customer's bill.
- (M) To signify that material has been **moved from** another tariff location.
- (N) To signify a **new** rate, regulation condition or sheet.
- (R) To signify a change resulting in a **reduction** to a customer's bill.
- (T) To signify a change in **text or regulation** but no change to rate or charge.

Issued: December 17, 1999

Effective Date:

Issued By:

Curtis H. Hunt
TRC TELECOM, INC.
2123 Sidney Baker
Kerrville, TX 78028
830-257-7342

TARIFF FORMAT

- A. **Sheet Numbering** - Sheet numbers appear in the upper right corner of the sheet. Sheets are numbered sequentially. However, occasionally, when a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. **Sheet Revision Numbers** - Revision numbers also appear in the upper right corner of each sheet. These numbers are used to determine the most current sheet version on file with the Commission. For example, the 4th revised Sheet 14 cancels the 3rd Revised Sheet 14. Because of various suspension periods, deferrals, etc. the Commission follows in their tariff approval process, the most current sheet number on file with the Commission is not always the sheet in effect. Consult the Check Sheet for the sheet currently in effect.
- C. **Paragraph Numbering Sequence** - There are four levels of paragraph coding. Each level of code is subservient to its next higher level:
- 2.
 - 2.1.
 - 2.1.1.
 - 2.1.1.1.
- D. **Check Sheets** - When a tariff filing is made with the Commission, an updated Check Sheet accompanies the tariff filing. The Check Sheet lists the sheets contained in the tariff with a cross reference to the current revision number. When new sheets are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on this sheet if these are the only changes made to it (i.e., the format, etc., remains the same, just revised revision levels on some sheets). The Tariff user should refer to the latest Check Sheet to find if a particular sheet is the most current on file with the Commission.

Issued: December 17, 1999

Effective Date:

Issued By:

Curtis H. Hunt
TRC TELECOM, INC.
2123 Sidney Baker
Kerrville, TX 78028
830-257-7342

APPLICATION OF TARIFF

This tariff contains the rates applicable to the provision of specialized intrastate resale common carrier telecommunications services by TRC TELECOM, INC. between various locations within the State of Florida. Intrastate service is an add on service available only if the Customer subscribes to the Company's interstate offerings.

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SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

Account Code:

A numerical code, one or more of which are available to a customer to enable identification of individual users or groups of users on an account and to allocate costs of service accordingly.

Called Station:

The terminating point of a call (i.e., the called number).

Calling Card:

A card issued by Company containing such account numbers assigned to its Customer which enables the charges for calls made to be properly billed on a pre-arranged basis.

Company:

TRC TELECOM, INC.

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SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS, Continued

Commission:

The Florida Public Service Commission

Customer:

The person, firm, corporation or other entity which orders or uses service and is responsible for payment of charges and compliance with tariff regulation.

Disconnect or Disconnection:

The termination of a circuit connection between the Originating Station and the Called Station or the Company's operator.

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SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS, Continued**Measured Service:**

The provision of long distance measured time communications telephone service to customers who access the Company's service at its contracted interexchange carriers' switching and call processing equipment by means of access facilities obtained from local exchange common carrier(s). Company contacted interexchange carrier is responsible for arranging the access lines.

Point of Presence:

The point of physical interconnection between the local exchange company's local network and the interexchange carrier's network ("POP").

Postpaid Service:

Presubscribed service where subscribers are billed for and remit payment subsequent to the provision of service.

Prepaid Service:

A discretionary prepaid calling card service for which subscribers pay prior to accessing the service.

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SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS, Continued

Subscriber:

See "Customer" definition.

Travel Card:

See "Calling Card" definition.

TRC Prepaid Calling Card Service:

Service for which charges are billed not to the originating telephone number, but to a TRC Prepaid Calling Card.

V & H Coordinates:

Geographic Points which define the originating and terminating points of a call in mathematical terms so that the airline mileage of the call may be determined. Call mileage is used for the purpose of rating calls.

Issued: December 17, 1999

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SECTION 2 - RULES AND REGULATIONS**2.1. UNDERTAKING OF COMPANY**

- 2.1.1. Company's services are furnished for telecommunications originating and/or terminating in any area within the State of Florida.
- 2.1.2. Company is a provider of interexchange telecommunications to Customers for their direct transmission and reception of voice, data, and other types of communications.
- 2.1.3. Company resells access, switching, transport and termination services provided by interexchange carriers.
- 2.1.4. Customer's monthly charges for Company's service are based on the total time Customer actually uses the service. For billing purposes, the duration of each call will be rounded up in one (1) minute increments unless otherwise specified.
- 2.1.5. Subject to availability, the customer may use authorization codes to identify the users or user groups on an account. The numerical composition of the codes shall be set by Company to assure compatibility with the Company's accounting and billing systems and to avoid the duplication of codes.
- 2.1.6. The Company's services are provided on a monthly basis unless otherwise provided, and are available twenty-four (24) hours per day, seven (7) days per week.

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SECTION 2 - RULES AND REGULATIONS, Continued**2.2. LIMITATIONS**

- 2.2.1. Service is offered subject to availability of the necessary facilities and/or equipment and subject to the provisions of this tariff. Company reserves the right not to provide service to or from a location where the necessary facilities or equipment are not available.
- 2.2.2. Company reserves the right to immediately disconnect service upon its written notice when necessitated by conditions beyond the Company's control, or when the customer is using the service in violation of either the provisions of this tariff, or in violation of the law pursuant to Section 2.3.
- 2.2.3. The Company does not undertake to transmit messages, but offers the use of its facilities when available.
- 2.2.4. Title to all facilities provided by Company under these regulations remains in Company's name.
- 2.2.5. Prior written permission from the Company is required before any assignment or transfer. All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions of service.

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SECTION 2 - RULES AND REGULATIONS, Continued**2.3. USE**

- 2.3.1. Service may be used for the transmission of communications by the customer.
- 2.3.2. Service may not be used for any unlawful purpose or for any purpose for which any payment or other compensation is received by the Customer, except when the Customer is a duly authorized and regulated common carrier. This provision does not prohibit an arrangement between the Customer, authorized user or joint user to share the cost of service.
- 2.3.3. The Company strictly prohibits use of the Company's services without payment or an avoidance of payment by the Customer by fraudulent means or devices including providing falsified calling card numbers or invalid calling card numbers to the Company, providing falsified or invalid credit card numbers to the Company or in any way misrepresenting the identity of the Customer.

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SECTION 2 - RULES AND REGULATIONS, Continued**2.4. LIABILITIES OF THE COMPANY**

- 2.4.1. The liability of the Company for damages arising out of the furnishing of its services, including but not limited to mistakes, omissions, interruptions, delays, or errors, or other defects, representations, or use of these services or arising out of the failure to furnish the service, whether caused by act or omission, shall be limited to the extension of allowances for interruption as set forth in Section 2.6. The extension of such allowances for interruption shall be the sole remedy of the Customer and the sole liability of the Company. The Company shall not be liable for any direct, indirect, consequential, special, actual or punitive damages, or for any lost profits of any kind or nature whatsoever arising out of any defects or any other cause.

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SECTION 2 - RULES AND REGULATIONS, Continued

2.4. LIABILITIES OF THE COMPANY, Continued

2.4.2. Company shall be indemnified and held harmless by the customer against:

- A. Claims for libel, slander, infringement of copyright or unauthorized use of any trademark, trade name or service mark arising out of the material, data, information or other content transmitted over company's facilities; and
- B. Claims for patent infringement arising from combining or connecting company's facilities with apparatus and systems of the Customer; and
- C. All other claims arising out of any act or omission of the Customer in connection with any service provided by Company.

2.4.3. The Company is not liable for any defacement of, or damage to, the equipment or premises of a customer resulting from the furnishing of services when such defacement or damage is not the result of the Company's negligence.

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SECTION 2 - RULES AND REGULATIONS, Continued**2.4. LIABILITIES OF THE COMPANY, Continued**

- 2.4.4. Company shall not be liable for and the Customer indemnifies and holds harmless from any and all loss claims, demands, suits, or other actions or liabilities whatsoever, whether suffered, made, instituted or asserted by the Customer or by any other party or person, for any personal injury to, death of any person or persons, and for any loss, damage, defacement or destruction of the premises of the customer or any other property, whether owned by the Customer or by others, caused or claimed to have been caused directly or indirectly by the installation, operation, failure to operate, maintenance, removal, presence, condition, location or use of equipment or wiring provided by company where such installation, operation, failure to operate, maintenance, condition, location or use is not the direct result of the Company's negligence.
- 2.4.5. The Company is not liable for any failure of performance hereunder due to causes beyond its control, including, but not limited to, unavoidable interruption in the working of its circuits or those of another common carrier; acts of God, storms, fire, floods, or other catastrophes; any law, order, regulation, direction, action, or request of the United States Government, or any other governmental entity having jurisdiction over the company or of any department, agency, commission, bureau, corporation, or other instrumentality or any one or more of such instrumentality or any one or more of such governmental entities, or of any civil or military authority; national emergencies, insurrections, riots, rebellions, wars, strikes, lockouts, work stoppages, or other labor difficulties; or notwithstanding anything in this tariff to the contrary, the unlawful acts of the Company's agents and employees, if committed beyond the scope of their employment.

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SECTION 2 - RULES AND REGULATIONS, Continued**2.4. LIABILITIES OF THE COMPANY, Continued**

- 2.4.6. The Company shall not be liable for damages or adjustments, refunds, or cancellation of charges unless the Customer has notified the Company, in writing, of any dispute concerning charges, or the basis of any claim for damages, after the invoice is rendered by the company for the call giving rise to such dispute or claim, unless ordered by the Commission pursuant to Florida law. Any such notice must set forth sufficient facts to provide the Company with a reasonable basis upon which to evaluate the Customer's claims or demands.
- 2.4.7. The Company shall not be liable for any damages, including usage charges, that the Customer may incur as a result of the unauthorized use of its communications equipment. The unauthorized use of the Customer's communications equipment includes, but is not limited to, the placement of calls from the Customer's premises and the placement of calls through Customer-controlled or Customer-provisioned equipment that are transmitted or carried over the Company's network services without the authorization of the Customer. The Customer shall be fully liable for all such charges.
- 2.4.8. No agents or employees of connecting, concurring or other participating carriers or companies shall be deemed to be agents or employees of the Company without written authorization.

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SECTION 2 - RULES AND REGULATIONS, Continued

2.5. PREPAID SUBSCRIBER RESPONSIBILITIES

- 2.5.1. The Customer is responsible for the payment of all charges for services furnished to the Customer. Charges are based on actual usage.
- 2.5.2. The Customer is responsible for compliance with applicable regulations set forth in this tariff.
- 2.5.3. The Customer is responsible for establishing identity as often as necessary during the course of the call or when seeking credits from the Company.

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SECTION 2 - RULES AND REGULATIONS, Continued**2.6. INTERRUPTION OF SERVICE**

- 2.6.1. Credit allowance for interruptions of service which are not due to Company's testing or adjusting, to the negligence of the customer, or to the failure of channels, equipment and/or communications equipment provided by the Customer, are subject to the general liability provisions set forth in Section 2.4, herein. It shall be the obligation of the Customer to notify Company of any interruptions of service. Before giving such notice, the Customer shall ascertain that the trouble is not being caused by any action or omission of the Customer, not within the Customer's control.
- 2.6.2. No credit allowances will be allowed for an interruption of services for continuous duration of less than two hours.
- 2.6.3. The subscriber shall be credited for an interruption of two hours or more at the rate of 1/160th for each hour over two (2) such hours of interruption up to a maximum of 6/160th multiplied by the average monthly usage bill of the Customer. If service is activated for less than one (1) month, the monthly usage amount shall be determined by extending the actual usage for the days of service to thirty (30) days.

2.7. RESTORATION OF SERVICE

The use and restoration of service in emergencies shall be in accordance with part 64, Subpart D of the Federal Communications Commission's Rules and Regulations which specifies the priority system for such activities.

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SECTION 2 - RULES AND REGULATIONS, Continued**2.8. MINIMUM SERVICE PERIOD**

The minimum service period is one month (30 days).

2.9. PAYMENTS AND BILLING

- 2.9.1. Charges for service are applied on a recurring and nonrecurring basis. Non-TRC Prepaid Calling Card Service is provided and billed in arrears on a monthly basis until canceled by Customer.
- 2.9.2. Billing for services other than TRC Prepaid Calling Card Service will be payable upon receipt and past due twenty (20) days after deposit in U.S. mail, postage prepaid. Bills not paid within thirty (30) days after the date of posting are subject to a 1.5% late payment charge for the unpaid balance, or the maximum allowable under state law.
- 2.9.3. Charges for services other than TRC Prepaid Calling Card Service are based upon actual usage during a month, subject to the billing increments set forth in Section 3.1, and any additional charges which may apply. Service charges for non-TRC Prepaid Calling Card Services will be billed in advance.
- 2.9.4. Payment for TRC Prepaid Calling Card Service is made in advance by Customer at the time TRC Prepaid Calling Card Service is initially purchased or replenished.

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SECTION 2 - RULES AND REGULATIONS, Continued

- 2.9.5. Customer is responsible for payment of ALL regulated undisputed charges for services. This applies to Customers where the provision of service by Company includes the use of authorization (access) codes. Customer agrees to pay Company ANY regulated undisputed cost incurred as a result of ANY DELEGATION OF AUTHORITY resulting in use of his/her authorization codes.
- 2.9.6. Where Customer, e.g. an employer, provides the use of authorization codes to his/her employees, or where Customer, e.g. a family member, provides the use of authorization codes to his/her family relations or friend, guest, etc., Customer agrees to pay Company ANY regulated undisputed cost incurred as a result of the use of these authorization codes.
- 2.9.7. If notice from Customer of a dispute as to charges is not reported to a customer service representative and received in writing by Company within thirty (30) days after the date of the charges are incurred, the billing will be considered correct.

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SECTION 2 - RULES AND REGULATIONS, Continued**2.10. BILLING DISPUTES**

- 2.10.1. Billing disputes should be addressed to Company's Customer Service Organization via telephone to (877) 872-2212. Customer Service is available twenty-four hours per day, seven days per week.
- 2.10.2. In the case of a dispute between the Customer and the Company for service furnished to the Customer, which cannot be settled with mutual satisfaction, the Customer can take the following course of action:
- 2.10.2.1. First, the Customer may request the Company perform an in-depth review of the disputed amount. (The undisputed portion and subsequent bills must be paid on a timely basis or the service may be subject to disconnection).
- 2.10.2.2. Second, if there is still a disagreement about the disputed amount after the investigation and review by a manager of the Company, the Customer may appeal to the Commission for its investigation and decision. The address of the Commission is:

Florida Public Service Commission
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850
Telephone: (904) 413-6600

Issued: December 17, 1999**Effective Date:****Issued By:**

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SECTION 2 - RULES AND REGULATIONS, Continued**2.11. CANCELLATION BY CUSTOMER FOR POSTPAID SERVICES**

2.11.1. Customer may cancel service by providing written or verbal notice to Company.

2.11.2. Customer is responsible for usage charges while still connected to the Company's service and the payment of associated Local Exchange Company charges, if any, for service charges.

2.11.3. Any non-recoverable cost of company expenditures shall be borne by the customer if:

- A. The Customer orders service requiring special facilities dedicated to the Customer's use and then cancels the order before such service begins, before completion of the minimum period or before completion of some period mutually agreed with the Customer for the non-recoverable portions of expenditures; or
- B. Liabilities are incurred expressly on behalf of the customer by Company and not fully reimbursed by installation and monthly charges; and
- C. Based on an order for service and construction has either begun or has been completed, but no service provided.

Issued: December 17, 1999

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SECTION 2 - RULES AND REGULATIONS, Continued**2.12. CANCELLATION BY COMPANY**

2.12.1. Company reserves the right to immediately discontinue furnishing the service to customers without incurring liability:

- A. In the event of a condition determined to be hazardous to the customer, to other customers of the utility, to the utilities equipment, to the public or to employees of the utility; or
- B. By reason of any order or decision of a court or any other governmental authority which prohibits the Company from furnishing such service; or
- C. If the Company deems such refusal necessary to protect itself or third parties against fraud or to otherwise protect its personnel, agents, facilities or services without notice; or
- D. For nonpayment of any sum due TRC for the use of TRC Prepaid Calling Cards, or for nonpayment of any sum due TRC following full use of the prepaid amount on a TRC Prepaid Calling Card.

Issued: December 17, 1999

Effective Date:

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SECTION 2 - RULES AND REGULATIONS, Continued

- 2.12.2. Company may discontinue service according to the following conditions upon ten (10) days written notice:
- A. For violation of Company's filed tariff.
 - B. For the non-payment of any proper charge as provided by Company's tariff.
 - C. For Customer's breach of the contract for service between the utility and customer.
 - D. When necessary for the Company to comply with any order or request of any governmental authority having jurisdiction.
 - E. For unlawful use of the service or use of the service for unlawful purposes; or
 - F. If the Customer provides false information to the Company regarding the Customer's identity, address, credit-worthiness, past, current or planned use of Company's services.
- 2.12.3. The discontinuance of Service(s) by the Company pursuant to this section does not relieve the Customer of any obligations to pay the Company for charges due and owing for Service(s) furnished up to the time of discontinuance. The remedies set forth herein shall not be exclusive and the company shall at all times be entitled to all the rights available to it under law or equity.
- 2.12.4. The Company may refuse to permit collect calling, calling card, third number billing which it determines to be fraudulent and/or may limit the use of these billing options or services.

Issued: December 17, 1999

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SECTION 2 - RULES AND REGULATIONS, Continued

2.13. INTERCONNECTION

- 2.13.1. Service furnished by Company may be interconnected with services or facilities of other authorized communications common carriers and with private systems, subject to the technical limitations established by Company. Any special interface of facilities necessary to achieve compatibility between the facilities of Company and other participating carriers shall be provided at the Customer's expense.

- 2.13.2. Interconnection between the facilities or services of other carriers shall be under the applicable terms and conditions of the other carriers' tariffs. The Customer is responsible for taking all necessary legal steps for interconnecting Customer provided terminal equipment or communications equipment with Company's facilities. The Customer shall secure all licenses, permits, rights-of-way, and other such arrangements necessary for interconnection.

2.14. DEPOSITS

- 2.14.1 The Company may require a deposit from the customer.

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SECTION 2 - RULES AND REGULATIONS, Continued**2.15. TAXES AND SURCHARGES****2.15.1 Taxes****2.15.1.1 Non-TRC Prepaid Calling Card Service**

All state and local taxes (i.e. sales tax, gross receipts tax, municipal sales tax) are charged as separate line items on monthly bills to Customers and are not included in the quoted rates.

2.15.1.2 TRC Prepaid Calling Card Service

Service may be subject to state and/or local taxes at the prevailing rates if service originates and terminates in the State of Wyoming. Taxes are not included in the rates and charges listed herein for TRC Prepaid Calling Card Service and may be debited from the prepaid calling card balance to the extent applicable law permits.

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SECTION 2 - RULES AND REGULATIONS, Continued**2.15.2 Public Pay Telephone Surcharge**

In order to recover the Company's expenses and to comply with the FCC's pay telephone compensation plan (FCC CC Dkt. No. 96-128), a non-discountable per call charge is applicable to all completed dial-around intrastate calls which originate from public pay telephones. This surcharge is in addition to standard tariffed usage charges and any applicable service charges and surcharges. The Public Pay Telephone Surcharge will, whenever possible, appear as a separate line item on monthly bills to Customers.

The following charge is assessed on a per-completed call basis: \$0.35.

2.15.3 Right to Backbill for Improper Use of Company's Services

Any person or entity who uses, appropriates or secures the use of services from Company, whether directly or indirectly, in any unlawful manner or through the providing of any misleading or false information to Company and which use, appropriation or securing of services is inconsistent with the stated uses and purposes of this tariff or any restrictions, conditions and limitations stated herein, shall be liable for an amount equal to the accrued and unpaid regulated charges that would have been applicable to the use of Company's services actually made by Customer.

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SECTION 2 - RULES AND REGULATIONS, Continued

2.16. RETURNED CHECKS

2.16.1 If Company receives a check from Customer in payment for regulated service rendered or for any other reason of indebtedness and which is returned from the bank due to insufficient or uncollected funds, closed account, apparent tampering, missing signature or endorsement, or for any other reason, Company shall apply a service charge after Customer has been forwarded a notice of the returned check.

2.16.2 Payment rendered by check, which is subsequently dishonored, shall not constitute payment until such time as repayment is made by valid means.

2.17 MONTHLY MAINTENANCE FEE

TRC Prepaid Calling Card Service is subject to a Monthly Maintenance Fee. The Monthly Maintenance Fee is not included in the rates and charges listed herein for TRC Prepaid Calling Card Service and will be debited from the prepaid calling card on a monthly recurring basis.

Issued: December 17, 1999

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SECTION 2 - RULES AND REGULATIONS, Continued**2.18 PER CALL CONNECTION FEE**

Each TRC Prepaid Calling Card is subject to a Per Call Connection Fee to cover connection and set-up costs. The Per Call Connection Fee is not included in the rates and charges listed herein for TRC Prepaid Calling Card Service and will be debited from the prepaid calling card.

2.19 PROMOTIONAL OFFERINGS

Company may, from time to time, waive or vary the rates and charges associated with certain services for promotional purposes. The offerings may be limited to certain dates, times and locations. In no case shall the varying rates and charges exceed the rates and charges listed in the tariff for the same services.

2.20. UNCERTIFICATED RESALE PROHIBITED

Resale of any tariffed service appearing herein by uncertificated resellers is strictly prohibited. Applicable services may be resold only by Companies authorized by the Florida Public Service Commission to provide intrastate telecommunications services, in accordance with the Commission's rules. The Company requires proof of certification in the form of a Telephone Certificate of Public Convenience and Necessity, or a copy thereof, prior to providing services for resale.

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SECTION 3 - DESCRIPTION OF SERVICE**3.1. TIMING OF CALLS**

- 3.1.1. The subscriber's long distance usage charge is based on the actual usage of Company's service. Usage begins when the receiver of the called number is answered. The moment of the called party's answer is determined by hardware supervision in which the local telephone company sends a signal to the underlying carrier's switch or the software utilizing audio tone detection. The timing of the call occurs when called party answers and terminates when either party hangs up.
- 3.1.2. Unless otherwise specified in this tariff, the minimum call duration for billing purposes is one (1) minute with one (1) minute billing increments thereafter.
- 3.1.3. Any portion of an applicable increment, after the appropriate minimum time for the call, will be rounded upward to the next increment. Calls less than the minimum length will be rounded to the minimum length.
- 3.1.4. There is no billing for incomplete calls.

3.2. CALCULATION OF DISTANCE

Usage charges for all mileage sensitive products are based on the airline distance between the serving wire center locations associated with the originating and terminating points of the call. The airline mileage between rate centers is determined by applying the formula below to the vertical and horizontal coordinates associated with the rate centers involved.

The Company uses the rate centers and associated vertical and horizontal coordinates that are produce by Bell Communications Research in the V & H Coordinates Tape and appear in National Exchange Carriers Association Tariff No.4.

Issued: December 17, 1999

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SECTION 3 - DESCRIPTION OF SERVICE, Continued**3.2. CALCULATION OF DISTANCE, Continued**

FORMULA:

$$\frac{\sqrt{(V1 - V2)^2 + (H1 - H2)^2}}{10}$$

EXAMPLE: Distance between Miami and New York City:

	<u>V</u>	<u>H</u>
Miami	8,351	529
New York	<u>4,997</u>	<u>1,406</u>
Difference	3,354	(877)

Square and add: $11,249,316 + 769,129 = 12,018,445$ Divide by 10 and round: $12,018,445/10 = 1,201,844.5$
1,201,844Take the square root and round: $1,201,844 = 1,096.2$
1,096 miles

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SECTION 3 - DESCRIPTION OF SERVICE, Continued**3.3. TRC TELECOM, INC. TELECOMMUNICATIONS SERVICES**

- 3.3.1. **TRC Prepaid Calling Card Service** is a Prepaid switched access service available to all Customers via a toll free number. The customer may purchase a TRC Prepaid Calling Card at a variety of retail outlets or through other distribution channels. TRC Cards are available at face value ranging from \$5.00 to \$50.00. After a call has been placed to the toll free number, the caller is prompted by an automated voice response system to enter his/her authorization code and then to enter the terminating telephone number. The total price of each call plus applicable surcharges, fees and taxes is deducted from the prepaid amount on the Customer's TRC Prepaid Calling Card. Should the balance on the TRC Prepaid Calling Card approach zero, the Caller is so advised, and if desired, the Caller may enter a valid commercial credit card number to continue the call or replenish the face value for future calls. If the account is not replenished, service will be blocked when no funds remain on the card. TRC Prepaid Calling Card calls will not be completed to 700, 800, 888 and 900 telephone numbers.

3.4 MINIMUM CALL COMPLETION RATE

Customer can expect a call completion rate (number of calls completed/number of calls attempted) of not less than 98% during peak use periods for all TRC interexchange telecommunications services.

Issued: December 17, 1999

Effective Date:

Issued By:

Curtis H. Hunt
TRC TELECOM, INC.
2123 Sidney Baker
Kerrville, TX 78028
830-257-7342

SECTION 4 – RATES**4.1. TRC TELECOM, INC. Prepaid Service**

4.1.1. TRC Prepaid Calling Card Service

Rate per minute: \$0.18

4.2 Recurring Charges

4.2.1 TRC Domestic Prepaid Calling Card

4.2.1.1 Monthly Maintenance Fee: \$0.50

4.2.1.2 Per Call Connection Fee: \$0.50

4.2.2 Returned Check Fee

Fee per each returned check \$25.00

4.3 Public Pay Telephone Surcharge

The following charge is assessed on a per-completed call basis: \$0.35

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SECTION 4 – RATES, Continued**4.4 SPECIAL PROMOTIONS**

The Company will, from time to time, offer special promotions to its customers waiving certain charges. These promotions will be approved by the Commission with specific starting and ending dates, and will be made a part of this tariff.

4.5 SPECIAL RATES FOR THE HANDICAPPED**4.5.1 Directory Assistance**

There shall be no charge for up to fifty calls per billing cycle from lines or trunks serving individuals with disabilities. The Company shall charge the prevailing tariff rates for every call in excess of fifty within a billing cycle.

4.5.2 Hearing and Speech Impaired Persons

Intrastate toll message rates for TDD users shall be night rates at all times.

4.5.3 Telecommunications Relay Service

For intrastate toll calls received from the relay service, the Company will, when billing relay calls, discount relay service calls by 50 percent off of the otherwise applicable rate for a voice nonrelay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted 60 percent off of the otherwise applicable rate for a voice nonrelay call. The above discounts apply only to time-sensitive elements of a charge for the call and shall not apply to per call charges such as a credit card surcharge.

Issued: December 17, 1999

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2123 Sidney Baker
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830-257-7342

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Issued: December 17, 1999

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Curtis H. Hunt
TRC TELECOM, INC.
2123 Sidney Baker
Kerrville, TX 78028
830-257-7342

EXHIBIT C

TRC Engineering Services, Inc.
Financial Statements
December 31, 1998

To the Board of Directors
TRC Engineering Services, Inc.
Kerrville, Texas

We have compiled the accompanying balance sheet of TRC Engineering Services, Inc. (an S Corporation) as of December 31, 1998, and the related statements of income and cash flows for the month and twelve months then ended and the accompanying supplementary information which is presented only for supplementary analysis purposes, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants.

A compilation is limited to presenting in the form of financial statements and supplementary schedules, information that is the representation of management. We have not audited or reviewed the accompanying financial statements and supplementary information and, accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all of the disclosures and the Statement of Cash Flows for the current month required by generally accepted accounting principles. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's financial position and results of operations. Accordingly, these financial statements are not designed for those who are not informed about such matters.

The Company, with the consent of its shareholders, has elected under the Internal Revenue Code to be an S corporation. In lieu of corporation income taxes, the shareholders of an S corporation are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for federal income taxes has been included in these financial statements.

Alder, Hyde & Company, P.C.

January 21, 1999

Alder, Hyde & Company, P.C.

TRC Engineering Services Inc.
Balance Sheet
December 31, 1998

ASSETS

Current Assets		
Cash In Bank - Checking	\$531,990.99	
Accounts Receivable	450,761.65	
Employee Advances	446.24	
Cabling Inventory	3,069.83	
Current Portion-Note Receivable	56,365.83	
	<hr/>	
Total Current Assets		\$1,042,634.54
Property, Plant And Equipment		
Leasehold Improvements	44,625.68	
Equipment	581,240.00	
Vehicles	116,117.87	
Furniture & Fixtures	120,877.76	
Less:		
Accumulated Depreciation	(595,176.57)	
	<hr/>	
Total Property, Plant And Equipment		267,684.74
Other Assets		
Water Deposit	65.00	
Prepaid Insurance	20,878.90	
N/R - Long Term Portion	362,853.76	
	<hr/>	
Total Other Assets		383,797.66
		<hr/>
Total Assets		\$1,694,116.94

See Compilation Report

RC Engineering Services, Inc.
Balance Sheet
December 31, 1998

LIABILITIES AND
STOCKHOLDERS' EQUITY

Current Liabilities		
Accounts Payable	\$ 28,928.70	
Payroll Taxes Payable	506.61	
Pension Plan Payable	24,785.37	
Sales Tax Payable	440.48	
Accrued Wages	27,255.19	
Loans From Stockholders	603,748.20	
	<hr/>	
Total Current Liabilities		\$685,664.55
Long Term Liabilities		
	<hr/>	
Total Long Term Liabilities	0.00	
	<hr/>	
Total Liabilities		685,664.55
Stockholder's Equity		
Common Stock	2,000.00	
Beginning Retained Earnings	1,190,278.44	
Year-to-Date Net Income	(183,826.05)	
	<hr/>	
Total Stockholders' Equity		1,008,452.39
		<hr/>
Total Liabilities And Stockholders' Equity		\$1,694,116.94
		<hr/> <hr/>

See Compilation Report

TRC Engineering Services, Inc.
Statement of Income
For the Twelve Months Ended December 31, 1998

	Current Month	%	Year-to-Date	%
Revenue				
Sales	\$292,949.37	99.9	\$3,606,448.79	99.4
Sales-Taxable	155.00	.1	5,366.14	.2
Plans & Specs	65.50	.0	15,660.50	.4
	<hr/>		<hr/>	
Net Revenue	293,169.87	100.0	3,627,475.43	100.0
Reimbursed Costs				
Telephone	891.03	.3	14,367.85	.4
Travel	21,952.61	7.5	342,346.22	9.4
Reproductions	0.00	.0	118.76	.0
Reimbursed Miscellaneous	208.11	.1	2,520.07	.1
Billable Supplies	257.50	.1	13,503.90	.4
Billable Materials	0.00	.0	24,031.64	.7
Outside Consultants	8,277.32	2.8	64,353.64	1.8
	<hr/>		<hr/>	
Total Reimbursed Costs	31,586.57	10.8	461,242.08	12.7
Gross Profit	261,583.30	89.2	3,166,233.35	87.3
Salaries and Wages				
Regular Pay	98,303.89	33.5	1,194,462.28	32.9
Premium Pay	7,274.99	2.5	149,987.29	4.1
Sick Pay	706.98	.2	18,025.92	.5
Vacation Pay	7,879.03	2.7	49,488.40	1.4
Holiday Pay	10,740.40	3.7	28,655.60	.8
Bonuses	48,911.40	16.7	48,911.40	1.4
Jury Duty Pay	0.00	.0	113.00	.0
	<hr/>		<hr/>	
Total Regular Salaries	173,816.69	59.3	1,489,643.89	41.1
Officers' Salaries				
Regular Pay	15,000.96	5.1	185,066.00	5.1
Sick Pay	0.00	.0	1,105.84	.0
Vacation Pay	1,153.92	.4	11,923.84	.3
Holiday Pay	1,538.56	.5	3,846.40	.1
Bonuses	903,846.40	308.3	903,846.40	24.9
	<hr/>		<hr/>	
Total Officers' Salaries	921,539.84	314.3	1,105,788.48	30.9
Expenses				
Advertising	1,943.09	.7	12,863.06	.4
Auto Expense	160.41	.1	5,722.47	.2
Bank Charges	84.22	.0	480.74	.0
Contributions And Donations	25.00	.0	1,010.00	.0
Deferred Compensation	25,000.00	8.5	25,000.00	.7
Dues And Subscriptions	350.00	.1	5,074.55	.1
Health Insurance - Shareholders'	403.02	.1	4,745.38	.1
Health Insurance - Employees	8,040.69	2.7	95,490.50	2.6
Insurance	2,448.69	.8	29,930.27	.8
Interest	0.00	.0	720.18	.0
Janitorial	1,299.00	.4	3,327.16	.1
Meetings & Seminars	0.00	.0	1,754.00	.1

See Compilation Report

TRC Engineering Services, Inc.
Statement of Income
For the Twelve Months Ended December 31, 1998

	Current Month	%	Year-to-Date	%
Medical Reimbursements	1,935.86	.7	17,874.60	.5
Medical Reimbursements-Sharehlds	269.35	.1	2,880.00	.1
Office Expense	767.46	.3	11,426.84	.3
Payroll Taxes	27,015.10	9.2	144,040.35	4.0
Shareholders' Pension Expense	5,885.26	2.0	16,000.00	.4
Pension Expense	6,198.81	2.1	59,166.53	1.6
Postage And Freight	531.16	.2	5,974.20	.2
Professional Fees	3,700.00	1.3	24,964.10	.7
Promotion - Deductible	2,330.08	.8	22,942.42	.6
Promotion - Nondeductible	1,010.58	.3	2,916.08	.1
Rent - Equipment	867.82	.3	9,287.09	.3
Rent - Building	9,640.00	3.3	113,109.00	3.1
Repairs & Maintenance - Bldg.	1,023.14	.4	15,197.64	.4
Repairs & Maintenance - Equip.	129.10	.0	15,658.06	.4
Office Supplies	963.21	.3	13,067.43	.4
Software Maintenance	0.00	.0	9,935.86	.3
Software Purchased	0.00	.0	7,695.69	.2
Taxes And Licenses	6,889.29	2.4	6,891.29	.2
State Franchise Tax	0.00	.0	244.30	.0
Telephone	1,635.18	.6	14,960.34	.4
Tools & Work Supplies	188.47	.1	5,793.71	.2
Training - Deductible	277.48	.1	17,413.24	.5
Training - Nondeductible	103.20	.0	1,510.84	.0
Travel - Deductible	603.51	.2	7,796.47	.2
Travel - Nondeductible	25.05	.0	522.71	.0
Utilities	653.02	.2	10,646.03	.3
Miscellaneous Disbursements	1,052.66	.4	1,343.42	.0
Total Expenses	<u>113,448.91</u>	38.7	<u>745,376.55</u>	20.6
Income from Operations	(947,222.14)	(323.1)	(174,575.57)	(4.8)
Interest Income	5,846.99	2.0	68,216.77	1.9
Miscellaneous Income	9.37	.0	508.31	.0
Gain (Loss) on Sale of Asset	0.00	.0	1,476.80	.0
Income Before Amortization And Depreciation	(941,365.78)	(321.1)	(104,373.69)	(2.9)
Depreciation	<u>18,998.38</u>	6.5	<u>79,452.36</u>	2.2
Net Income	<u><u>(\$960,364.16)</u></u>	<u>(327.6)</u>	<u><u>(\$183,826.05)</u></u>	<u>(5.1)</u>

See Compilation Report

RC Engineering Services, Inc.
Statement of Cash Flows
For the Twelve Months Ended December 31, 1998

Cash flows from operating activities:		
Net income		(\$183,826.05)
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	79,452.36	
(Gain)loss on disposal of property	(1,476.80)	
(Increase) decrease in:		
Trade accounts receivable	171,521.94	
Employee advances	4,632.90	
Cabling Inventory	(3,069.83)	
Change in current portion N/R	(5,342.79)	
Change in long term N/R	60,392.80	
Prepaid expenses	30,172.74	
Increase (decrease) in:		
Trade accounts payable	22,917.88	
Pension plan payable	(3,762.08)	
Payroll taxes	(56.65)	
Sales tax payable	(142.91)	
Accrued wages	8,769.74	
Total adjustments		364,009.30
Net cash provided (used) by operating activities		180,183.25
Cash flows from investing activities:		
Purchase of property, plant, and equipment	(132,587.08)	
Net cash provided (used) by investing activities		(132,587.08)
Cash flows from financing activities:		
Proceeds from long-term debt	(4,916.28)	
Loans from stockholders	561,161.68	
Net cash provided (used) by financing activities		556,245.40
Net change in cash and cash equivalents		603,841.57
Cash and cash equivalents at beginning of year		(71,850.58)
Cash and cash equivalents year-to-date		<u>\$531,990.99</u>

See Compilation Report

Additional
Supplementary
Information

TR Engineering Services, Inc
 Comparative Balance Sheet
 December 31, 1998

	This Year	Last Year
ASSETS		
Current Assets		
Cash In Bank - Checking	\$531,990.99	(\$136,418.16)
Payroll Checking Account	0.00	7,647.29
Money Market - Norwest Bank TX	0.00	11,687.54
Money Market - NationsBank	0.00	11,041.52
Money Market - Security State	0.00	34,191.23
Accounts Receivable	450,761.65	622,283.59
Employee Advances	446.24	5,079.14
Cabling Inventory	3,069.83	0.00
Current Portion-Note Receivable	56,365.83	51,023.04
	<hr/>	<hr/>
Total Current Assets	\$1,042,634.54	\$606,535.19
 Property, Plant And Equipment		
Leasehold Improvements	44,625.68	37,738.70
Equipment	581,240.00	558,484.63
Vehicles	116,117.87	90,053.84
Furniture & Fixtures	120,877.76	119,223.00
Less:		
Accumulated Depreciation	(595,176.57)	(592,426.95)
	<hr/>	<hr/>
Total Property, Plant And Equipment	267,684.74	213,073.22
 Other Assets		
Water Deposit	65.00	65.00
Prepaid Insurance	20,878.90	51,051.64
N/R - Long Term Portion	362,853.76	423,246.56
	<hr/>	<hr/>
Total Other Assets	383,797.66	474,363.20
	<hr/>	<hr/>
Total Assets	\$1,694,116.94	\$1,293,971.61

See Compilation Report

Engineering Services, Inc.
 Comparative Balance Sheet
 December 31, 1998

	This Year	Last Year
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current Liabilities		
Accounts Payable	\$ 28,928.70	\$ 6,010.82
Current Portion L/T Debt	0.00	4,916.28
Payroll Taxes Payable	506.61	563.26
Pension Plan Payable	24,785.37	28,547.45
Sales Tax Payable	440.48	583.39
Accrued Wages	27,255.19	18,485.45
Loans From Stockholders	603,748.20	42,586.52
Total Current Liabilities	\$685,664.55	\$101,693.17
Long Term Liabilities		
Note Payable-Norwest Bank	0.00	4,916.28
Less: Current Portion	0.00	(4,916.28)
Total Long Term Liabilities	0.00	0.00
Total Liabilities	685,664.55	101,693.17
Stockholder's Equity		
Common Stock	2,000.00	2,000.00
Beginning Retained Earnings	1,190,278.44	949,345.16
Year-to-Date Net Income	(183,826.05)	240,933.28
Total Stockholders' Equity	1,008,452.39	1,192,278.44
Total Liabilities And Stockholders' Equity	\$1,694,116.94	\$1,293,971.61

See Compilation Report

TRC Engineering Services, Inc.
Comparative Statement of Income
For the Twelve Months Ended December 31, 1998

	Current Period		Current Period		Year-to-Date		Year-to-Date	
	This Year	%	Last Year	%	This Year	%	Last Year	%
Revenue								
Sales	\$292,949.37	99.9	\$339,472.01	99.9	\$3,606,448.79	99.4	\$3,093,886.70	99.5
Sales-Taxable	155.00	.1	314.00	.1	5,366.14	.2	7,107.48	.2
Plans & Specs	65.50	.0	0.00	.0	15,660.50	.4	8,975.00	.3
Net Revenue	293,169.87	100.0	339,786.01	100.0	3,627,475.43	100.0	3,109,969.18	100.0
Reimbursed Costs								
Telephone	891.03	.3	1,265.26	.4	14,367.85	.4	14,245.70	.5
Travel	21,952.61	7.5	24,664.98	7.3	342,346.22	9.4	264,827.82	8.5
Reproductions	0.00	.0	46.43	.0	118.76	.0	125.42	.0
Reimbursed Miscellaneous	208.11	.1	0.00	.0	2,520.07	.1	0.00	.0
Billable Supplies	257.50	.1	476.32	.1	13,503.90	.4	6,363.34	.2
Billable Materials	0.00	.0	0.00	.0	24,031.64	.7	0.00	.0
Outside Consultants	8,277.32	2.8	1,557.00	.5	64,353.64	1.8	59,525.97	1.9
Total Reimbursed Costs	31,586.57	10.8	28,009.99	8.2	461,242.08	12.7	345,088.25	11.1
Gross Profit	261,583.30	89.2	311,776.02	91.8	3,166,233.35	87.3	2,764,880.93	88.9
Salaries and Wages								
Regular Pay	98,303.89	33.5	78,888.86	23.2	1,194,462.28	32.9	1,044,006.87	33.6
Premium Pay	7,274.99	2.5	10,763.76	3.2	149,987.29	4.1	119,586.10	3.9
Premium Pay - Clerical	0.00	.0	283.50	.1	0.00	.0	1,012.51	.0
Sick Pay	706.98	.2	2,835.60	.8	18,025.92	.5	12,955.76	.4
Vacation Pay	7,879.03	2.7	9,693.10	2.9	49,488.40	1.4	42,189.01	1.4
Holiday Pay	10,740.40	3.7	14,914.40	4.4	28,655.60	.8	28,695.04	.9
Bonuses	48,911.40	16.7	24,049.30	7.1	48,911.40	1.4	24,149.30	.8
Jury Duty Pay	0.00	.0	0.00	.0	113.00	.0	246.75	.0
Total Regular Salaries	173,816.69	59.3	141,428.52	41.6	1,489,643.89	41.1	1,272,841.34	40.9
Officers' Salaries								
Regular Pay	15,000.96	5.1	13,318.16	3.9	185,066.00	5.1	185,997.48	6.0
Sick Pay	0.00	.0	144.24	.0	1,105.84	.0	2,091.48	.1
Vacation Pay	1,153.92	.4	1,153.92	.3	11,923.84	.3	7,308.16	.2
Holiday Pay	1,538.56	.5	3,077.12	.9	3,846.40	.1	5,384.96	.2
Bonuses	903,846.40	308.3	223,846.40	65.9	903,846.40	24.9	223,846.40	7.2
Total Officers' Salaries	921,539.84	314.3	241,539.84	71.1	1,105,788.48	30.5	424,628.48	13.7
Expenses								
Advertising	1,943.09	.7	86.60	.0	12,863.06	.4	8,030.41	.3
Auto Expense	160.41	.1	358.02	.1	5,722.47	.2	9,223.83	.3
Bank Charges	84.22	.0	0.00	.0	480.74	.0	250.00	.0
Computer Supplies	0.00	.0	0.00	.0	0.00	.0	484.88	.0
Contributions And Donations	25.00	.0	0.00	.0	1,010.00	.0	1,958.00	.1
Deferred Compensation	25,000.00	8.5	22,500.00	6.6	25,000.00	.7	42,500.00	1.4
Dues And Subscriptions	350.00	.1	578.75	.2	5,074.55	.1	5,736.19	.2
Health Insurance - Shareholders'	403.02	.1	395.84	.1	4,745.38	.1	5,339.13	.2
Health Insurance - Employees	8,040.69	2.7	5,961.89	1.8	95,490.50	2.6	77,664.26	2.5
Insurance	2,448.69	.8	2,594.50	.8	29,930.27	.8	66,275.43	2.1

See Compilation Report

TRC Engineering Services, Inc.
 Comparative Statement of Income
 For the Twelve Months Ended December 31, 1998

	Current Period		Current Period		Year-to-Date		Year-to-Date	
	This Year	%	Last Year	%	This Year	%	Last Year	%
Interest	0.00	.0	(152.42)	(.0)	720.18	.0	809.16	.0
Janitorial	1,299.00	.4	0.00	.0	3,327.16	.1	169.70	.0
Meetings & Seminars	0.00	.0	149.00	.0	1,754.00	.1	5,530.60	.2
Medical Reimbursements	1,935.86	.7	1,345.44	.4	17,874.60	.5	17,677.39	.6
Medical Reimbursements-Sharehlds	269.35	.1	0.00	.0	2,880.00	.1	2,370.34	.1
Office Expense	767.46	.3	1,944.03	.6	11,426.84	.3	28,102.18	.9
Outside Services	0.00	.0	0.00	.0	0.00	.0	3,064.84	.1
Payroll Taxes	27,015.10	9.2	14,693.26	4.3	144,040.35	4.0	116,539.98	3.8
Penalties	0.00	.0	0.00	.0	0.00	.0	2,780.34	.1
Shareholders' Pension Expense	5,885.26	2.0	7,153.28	2.1	16,000.00	.4	20,299.46	.7
Pension Expense	6,198.81	2.1	7,224.48	2.1	59,166.53	1.6	53,602.16	1.7
Postage And Freight	531.16	.2	504.13	.2	5,974.20	.2	5,435.74	.2
Professional Fees	3,700.00	1.3	2,425.00	.7	24,964.10	.7	21,772.95	.7
Promotion - Deductible	2,330.08	.8	229.29	.1	22,942.42	.6	8,002.53	.3
Promotion - Nondeductible	1,010.58	.3	427.35	.1	2,916.08	.1	2,358.87	.1
Rent - Equipment	867.82	.3	125.57	.0	9,287.09	.3	6,694.80	.2
Rent - Building	9,640.00	3.3	10,045.00	3.0	113,109.00	3.1	118,455.00	3.8
Repairs & Maintenance - Bldg.	1,023.14	.4	1,006.37	.3	15,197.64	.4	20,580.42	.7
Repairs & Maintenance - Equip.	129.10	.0	978.52	.3	15,658.06	.4	9,950.26	.3
Office Supplies	963.21	.3	21.25	.0	13,067.43	.4	4,279.20	.1
Software Maintenance	0.00	.0	1,030.57	.3	9,935.86	.3	4,253.82	.1
Software Purchased	0.00	.0	555.32	.2	7,695.69	.2	7,405.64	.2
Taxes And Licenses	6,889.29	2.4	25,522.89	7.5	6,891.29	.2	25,527.26	.8
State Franchise Tax	0.00	.0	0.00	.0	244.30	.0	1,393.16	.0
Telephone	1,635.18	.6	(423.13)	(.1)	14,960.34	.4	9,807.05	.3
Tools & Work Supplies	188.47	.1	30.22	.0	5,793.71	.2	697.43	.0
Training - Deductible	277.48	.1	290.56	.1	17,413.24	.5	63,613.89	2.1
Training - Nondeductible	103.20	.0	92.07	.0	1,510.84	.0	2,489.78	.1
Travel - Deductible	603.51	.2	81.81	.0	7,796.47	.2	9,205.28	.3
Travel - Nondeductible	25.05	.0	8.82	.0	522.71	.0	499.38	.0
Utilities	653.02	.2	1,031.71	.3	10,646.03	.3	12,912.81	.4
Miscellaneous Disbursements	1,052.66	.4	25.68	.0	1,343.42	.0	865.90	.0
Total Expenses	113,448.91	38.7	108,841.67	32.0	745,376.55	20.6	804,609.45	25.9
Income from Operations	(947,222.14)	(323.1)	(180,034.01)	(53.0)	(174,575.57)	(4.8)	262,801.66	8.5
Interest Income	5,846.99	2.0	4,383.65	1.3	68,216.77	1.9	55,349.82	1.8
Miscellaneous Income	9.37	.0	0.00	.0	508.31	.0	12.77	.0
Gain (Loss) on Sale of Asset	0.00	.0	0.00	.0	1,476.80	.0	(2,235.61)	(.1)
Income Before Amortization And Depreciation	(941,365.78)	(321.1)	(175,650.36)	(51.7)	(104,373.69)	(2.9)	315,928.64	10.2
Depreciation	18,998.38	6.5	13,395.36	3.9	79,452.36	2.2	74,995.36	2.4
Net Income	(\$960,364.16)	(327.6)	(\$189,045.72)	(55.6)	(\$183,826.05)	(5.1)	\$240,933.28	7.8

See Compilation Report

EXHIBIT D

FINANCIAL COMPETENCE

TRC TELECOM, INC. is a start-up company that is 100% owned and controlled by the owners of TRC Engineering Services. TRC Engineering Services will be providing the capitalization for TRC TELECOM to provide telecommunications services as an interexchange reseller.

TRC TELECOM has the financial capability to provide continuous and proper resold communications. As demonstrated by TRC Engineering Services' financial statements (attached hereto), TRC Engineering Services is a solvent, viable and profitable company with a history of soundness and growth. TRC Engineering Services had over \$3.6 million in gross revenue (sales) and \$3.16 million in gross profit for the year ending December 31, 1998. TRC Engineering Services plans to use its financial resources to finance TRC TELECOM's proposed operations. TRC Engineering Services' financial health demonstrates that TRC TELECOM will be able to meet the standards for continuous quality of service and safeguarding the public interest.

EXHIBIT E

TECHNICAL AND MANAGERIAL COMPETENCE

TRC TELECOM's technical and managerial operations will be directed by its President, Curtis H. Hunt and its Secretary and Treasurer, Herman C. Roark. Mr. Hunt was employed by another engineering firm for twenty-six years prior to becoming a partner in TRC Engineering Services in October 1985. Mr. Hunt has had extensive executive-level experience in central office switching system replacement, fiber optic trunking systems and networks, microwave systems, carrier systems, traffic studies and forecasts and outside cable plant acceptance testing.

Mr. Roark is also a partner in TRC Engineering Services and has over thirty years of experience in telephony, including submissions to the Rural Utilities Service in Washington, DC, and preparing long range plans for local switching, toll completing switching, underground, buried and aerial plants. Mr. Roark has served as general manager of a large telephone cooperative headquartered in Texas and was responsible for daily operations. During this time, he served as Director of the Texas Telephone Association and was program chairman for three years.

Mr. Hunt and Mr. Roark will be assisted in their technical and managerial operations by David M. Hamlyn (Vice President), Bill Collie (Engineering Technician), Deborah K. Springer (Operations Manager), Joe Smitherman (Project Manager), and Sally Ann Tullos (Project Manager). The resumes for all of the above-named individuals are included herein.

TRC ENGINEERING SERVICES, INC.

CURTIS H. HUNT

President

TRC is a consulting engineering firm specializing in telecommunication consulting services to the independent telephone industry. Mr. Hunt was employed with another engineering firm for twenty-six years prior to becoming a partner in TRC in October 1985.

Specifically, Mr. Hunt has experience in the following areas:

- Development of cost estimates for central office switching system replacement, new fiber optic trunking systems, microwave transmission systems and carrier systems.
- Economic evaluation studies of network designs and central office equipment replacement.
- Outside cable plant acceptance testing.
- Central office switching equipment plans and specifications, bidding process, bid evaluation and recommendations to management.
- Project manager and coordinator for multi-contract projects.
- Plans and specifications, bid evaluation and recommendations for fiber optic systems, fiber optic networks, microwave systems and carrier systems.
- Conducting traffic studies, traffic forecasts and improvement recommendations.
- Acceptance testing of step-by-step switching systems, common control switching systems, digital switching systems, fiber optic trunking systems, digital trunking and subscriber systems.
- Technical presentations to boards of directors and telephone company staff.

Mr. Hunt is a high school graduate and was in the U.S. Air Force for four years. He has continued his education through the study of industry related continuing education courses, USDA electronics correspondence courses, RUS (formerly REA) engineering seminars and technical schools sponsored by industry related manufacturers.

More recently, Mr. Hunt became part owner and general manager of the newest telephone company currently serving South Texas.

Mr. Roark is also a partner in TRC Engineering. He has extensive experience in planning and design engineering of outside plant communication facilities. This experience has been gained through performing engineering services for numerous telephone companies and cooperatives.

Specifically, Mr. Roark has experience in the following areas:

- Responsible for preparation and submission to the Rural Utilities Service (RUS) in Washington, DC, long range plans encompassing all categories of telephone plant, i.e., local switching, toll completing switching, underground, buried, and aerial plant, etc. for telephone companies such as Fort Bend Telephone Company headquartered in Rosenberg, Texas; Sugar Land Telephone Company in Sugar Land, Texas; and numerous other utility companies throughout the Southwest.
- Preparation and submission to the RUS, Area Coverage Designs, Loan Design and Borrower's Environmental Reports for projects totaling several hundred million dollars for the construction of new plant facilities for telephone companies and cooperatives including Central Texas Telephone Cooperative, Industry Telephone Company, Fort Bend Telephone Company, Sugar Land Telephone Company, Guadalupe Valley Telephone Cooperative, Valley Telephone Cooperative and many others.
- Developing construction work plans which detail planned construction capital expenditures for five and ten year periods.

During Mr. Roark's more than thirty years in telephony, he has gained experience in drafting, forecast and design procedures employed by several companies, construction cost estimating, staking of outside plant facilities and construction supervision.

Mr. Roark has served as general manager of a large telephone cooperative headquartered in Texas and was responsible for daily operations. During this time, he served as director of the Texas Telephone Association and was program chairman for three years. He is currently part owner of the newest telephone company in South Texas.

Mr. Roark is a high school graduate. He has continued his education through the study of industry related continuing education courses, evening college courses, RUS engineering seminars and numerous schools sponsored by industry related manufacturers.

Mrs. Springer joined TRC Engineering Services in June 1996. She has performed accounting duties for TRC Engineering Services, Inc. and TRC Services, A Partnership, along with managing the Human Resource Department. She has also managed the in-house accounting for Border to Border Communications, Inc. Mrs. Springer began working on the TRC Telecom project as Operations Manager in March 1999. Some of her projects at TRC include:

- Implementing the installation of accounting software for TRC Engineering and Border to Border Communications for convergence from a manual system
- Managing marketing program including newsletters and ads
- Managing accounting procedures for P/R, A/R, A/P, and GL
- Managing P/R and related Human Resource concerns such as health care benefits and 401K Plan
- Implementing a direct deposit program for payroll and expenses
- Managing A/P including processing entry, payment and posting of A/P transactions
- Managing A/R including posting of payments and preparing bank deposits
- Coordinating financial reporting and data with CPA

Prior to joining TRC, Mrs. Springer worked for eight and one-half years for Sweeney Enterprises, Inc. progressing through various administrative and supervisory positions including Accountant, Administrative Assistant to the CEO and Marketing Manager. Her work experience, in addition to accounting, includes developing and managing a tactical plan for their Advertising/Marketing process, preparing and managing the budget for the plan and developing and placing product advertisements in magazines, catalogs, Internet and direct mail campaigns.

Mrs. Springer completed 45 hours toward a Business Degree at The University of Texas at San Antonio. Additionally, she has attended numerous industry-related seminars and training sessions.

Mr. Collie joined the staff of TRC Engineering Services in September, 1993 as an engineering technician. Since joining TRC, he has been involved and responsible for a variety of projects. Some of these include:

- Preparation of plans and specifications and coordination for new central office equipment as well as equipment additions.
- Preparing plans and specifications on project coordination for two-way interactive distance learning systems.
- Maintaining translations of a Mitel GX5000 central office switch for one of TRC's clients.

Prior to joining TRC, Mr. Collie was Vice President of Sweeney Enterprises, Inc. He was responsible for supervising electronic assembly, metal fabrication and assembly, testing of electronics, quality and inventory control.

Mr. Collie was also employed by another engineering firm as an engineering technician. There, he was responsible for preparing plans and specifications for new central office equipment and additions. He also coordinated the delivery and installation of the equipment with the vendor and client.

A high school graduate, he has also attended industry training seminars including Northern Telecom's DMS 100 System Architecture and Translations, Mitel GX5000 System Architecture and Translations and Automatic Electric GTD5 System Architecture and Translations courses.

Joined TRC Engineering Services as a Central Office Equipment Technician in January, 1986. He has performed project coordination, network studies, central office equipment inventories, prepared continuing property records and traffic analysis studies. He was promoted to Director of Equipment Engineering in September, 1993.

Prior to joining TRC, Mr. Hamlyn was employed for three and one-half years as a central office equipment technician for another consulting firm. Projects in which he has participated include:

- Project coordinator for REA primary and secondary field trials of the GTD No. 5 EAX central office switch at Sugar Land Telephone Company.
- Project coordinator for digital switch conversions and acceptance testing for five independent companies and cooperatives.
- Performed network toll concentration studies for two cooperatives.
- Prepared bid specification for a total system-wide replacement of communication facilities at several major universities and state agencies.
- Prepared PCM span line designs for several cooperatives.
- Developed software for outside plant inventory records.
- Performed central office equipment inventory and evaluation for Peoples Telephone Company.
- Provided job drawing updates for several central offices.

Mr. Hamlyn received an Associate and Applied Science Degree in 1977 from Temple Junior College in electronics data processing. Additionally, he attended Northern Telecom's courses on DMS-10 system translations and method of operation/traffic provisioning as well as other RUS and industry related seminars.

Mr. Smitherman joined the staff of TRC Engineering Services in August, 1998 as a project manager. Since joining TRC, he has been involved and responsible for a variety of projects. Some of these include:

- Worked on the planning, design and complete re-wire of TRC's LAN with Category 5 cabling including testing and certification of all network drops. Project included upgrade of LAN backbone fiber optic facility to 100 Mb/s with switched 10 Mb/s service to the desktop.
- Supervised the installation of Local Area Networks and Windows NT network operating systems, including campus inter building fiber optic facilities for eleven (11) school districts. Included acceptance testing and as-built records for each school district.
- Supervised the installation of a business telephone system and Windows NT local area network for a new county court house building. Included fiber optic installation, employee training and coordination with local telephone company GTE for central office line and facilities to new county court house.
- Worked on design, Request for Quotes and the installation of numerous local area network data projects.
- Worked on supervision, installation, testing and turn-up of two separate spread spectrum radio links.

Prior to joining TRC, Mr. Smitherman was in the United States Marine Corps stationed at Camp Pendleton, California. Mr. Smitherman held the rank of Captain and the position of Executive/Operations Officer, Communications Company. He directed and supervised the efforts of a 250-man company in the installation and operation of a complex world wide communication network that included UHF satellite, digital multi-channel radio, telephone & switching systems and Local/Wide Area computer networks including Internet protocol routing.

Mr. Smitherman holds a B.A.; Political Science Degree from Texas A&M University. In addition Mr. Smitherman is working on his MCSE certification training at the New Horizons Computer Learning Center. Upon completion and receipt of his MCSE certification, Mr. Smitherman will begin work on becoming a Certified Novell Engineer (CNE).

Ms. Tullos joined the staff of TRC Engineering Services in November, 1998 as a project manager. Since joining TRC, she has been involved and responsible for a variety of projects. Some of these include:

- Assisted with the complete re-wire of TRC's LAN with Category 5 cabling including testing and certification of all network drops. Project included telephone cabling and plant records in Visio drawings and Excel spreadsheets.
- Assisted with installation of a Windows NT server, Windows 95 clients, printer jet direct card and re-cabling of building for plenum rated cables and streamline wiring to existing hubs for a law firm office.
- Worked on creating Web page designs for several TRC clients and TRC Engineering's Web page as well. She has also worked on design modifications and updates for the TRC Intranet server.
- Assisted with the installation of 49 Category 5 drops and turn-up of workstations for a rural independent school district.

Prior to joining TRC, Ms. Tullos was Assistant Network Administrator for Jim Stewart Realtors, Inc. She was responsible for maintaining a Windows NT Server with both NT Workstation and Windows 95 clients. In addition her job responsibilities included creating Publisher & Word documents, updating and correcting Web pages, installing and upgrading software, instructed real estate agents on how to use Publisher and Word software and downloaded information daily to update listings on the server.

Prior to working for Jim Stewart Realtors Ms. Tullos was employed by Livingston Independent School District where she managed a computer lab, maintained the network, and performed troubleshooting for over 80 computers across the elementary school campus. She also instructed and provided hands-on training to teachers on use of computers and software. In addition Ms. Tullos served on the school districts technology committee.

Ms. Tullos has an Associate in Applied Science Degree from Texas State Technical College in Integrated Digital Image Communications Technology. She graduated TSTC in 1998 with a 4.0 GPA. She is currently enrolled in classes at New Horizons Computer Learning Center to become a Microsoft Certified Systems Engineer (MCSE). Upon completion of the MCSE course track, Ms. Tullos will begin work on courses required to become a Certified Novell Engineer (CNE) as well.

LAW OFFICES OF THOMAS K. CROWE, P.C.
2300 M STREET, N.W., SUITE 800
WASHINGTON, DC 20037

THE RIGGS NATIONAL BANK
OF WASHINGTON, DC
WASHINGTON, DC
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12/16/1999

PAY TO THE ORDER OF Florida Public Service Commission

\$**250.00

Two Hundred Fifty and 00/100*****

Florida Public Service Commission

DOLLARS
Security features included.
Details on back.

MEMO TRC TELECOM, INC.



⑈00020⑈ ⑆054000030⑆ ⑆7296362⑈

Division of Records and Reporting
2540 Shumard Oak Blvd.
Tallahassee, FL 32399-0850

Re: TRC TELECOM, INC.

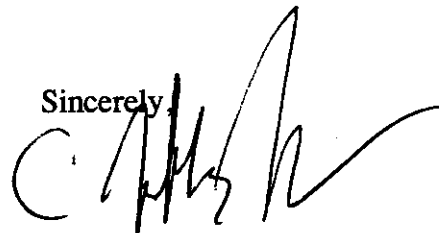
Dear Sir/Madam:

Please find enclosed an original and seven (7) copies of TRC TELECOM, INC.'s application to supply interexchange telecommunications services in the State of Florida.

Also enclosed is a check payable to the "Florida Public Service Commission" in the amount of \$250.00 to cover the requisite filing fee.

Please acknowledge receipt of this filing by file-stamping and returning the extra copy of this Registration in the self-addressed, stamped envelope provided for this purpose. Should you require further information, please contact the undersigned.

Sincerely,



Thomas K. Crowe
C. Jeffrey Tibbels,
Counsel for TRC TELECOM, INC.

Enclosures

