

DEPOSIT

DATE

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FEB 11 2000

**\*\* FLORIDA PUBLIC SERVICE COMMISSION \*\***

**DIVISION OF TELECOMMUNICATIONS**  
**BUREAU OF CERTIFICATION AND SERVICE EVALUATION**

**Application Form for Authority to Provide  
Interexchange Telecommunications Service  
Between Points Within the State of Florida**

000164-TI

Instructions

- ◆ This form is used as an application for an original certificate and for approval of assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Appendix A).
- ◆ Print or Type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

**Florida Public Service Commission  
Division of Records and Reporting  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6770**

Note: **No filing fee is required** for an assignment or transfer of an existing certificate to another certificated company.

- ◆ If you have questions about completing the form, contact:

**Florida Public Service Commission  
Division of Telecommunications  
Bureau of Certification and Service Evaluation  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6600**

RECEIVED  
FLORIDA PUBLIC  
SERVICE COMMISSION  
00 FEB 10 AM 10:28  
MAIL ROOM

1. This is an application for  $\checkmark$  (check one):

**Original certificate** (new company).

**Approval of transfer of existing certificate:**

Example, a certificated company purchases an existing certificated company and desires to retain the authority of both certificates.

**Approval of assignment of existing certificate:**

Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.

**Approval of transfer of control:**

Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

Locus Telecommunications, Inc.

3. Name under which applicant will do business (fictitious name, etc.):

Locus Telecommunications, Inc.

4. Official mailing address (including street name & number, post office box, city, state, zip code):

2160 North Central Road

Fort Lee, NJ 07024

5. Florida address (including street name & number, post office box, city, state, zip code):

OK Electronics Inc.

118 South East 1st Street Miami, FL 33131

6. Select type of business your company will be conducting  $\sqrt$ (check all that apply):

- Facilities-based carrier** - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
- Operator Service Provider** - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- Reseller** - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- Switchless Rebiller** - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- Multi-Location Discount Aggregator** - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers, then offers resold service by enrolling unaffiliated customers.
- Prepaid Debit Card Provider** - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

7. Structure of organization;

- |  |   |
|--|---|
| <input type="checkbox"/> Individual          | <input checked="" type="checkbox"/> Corporation |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership    |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership    |
| <input type="checkbox"/> Other _____         |   |

8. **If individual**, provide:

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

9. **If incorporated in Florida**, provide proof of authority to operate in Florida:

(a) **The Florida Secretary of State Corporate Registration number:**

\_\_\_\_\_

10. **If foreign corporation**, provide proof of authority to operate in Florida:

(a) **The Florida Secretary of State Corporate Registration number:**

\_\_\_\_\_ F000000000667

11. **If using fictitious name-d/b/a**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) **The Florida Secretary of State fictitious name registration number:** \_\_\_\_\_

12. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) **The Florida Secretary of State registration number:** \_\_\_\_\_

13. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_



City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

14. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) **The Florida registration number:** \_\_\_\_\_

15. Provide **F.E.I. Number** (if applicable): 22-3488343

16. Provide the following (if applicable):

(a) Will the name of your company appear on the bill for your services?  
(  ) Yes (  ) No

(b) If not, who will bill for your services?

**Name:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**City/State/Zip:** \_\_\_\_\_

**Telephone No.:** \_\_\_\_\_ **Fax No.:** \_\_\_\_\_

(c) How is this information provided?

By outside billing company / agency

17. Who will receive the bills for your service?

(  ) Residential Customers  
(  ) PATs providers  
(  ) Hotels & motels

(  ) Business Customers  
(  ) PATs station end-users  
(  ) Hotel & motel guests

( ) Universities ( ) Universities dormitory residents  
( ) Other: (specify) \_\_\_\_\_

18. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

**Name:** Aileen Chun

**Title:** Staff accountant

**Address:** 2160 North Central Road

**City/State/Zip:** Fort Lee, NJ 07024

**Telephone No.:** 201-947-0235 **Fax No.:** 201-947-4465

**Internet E-Mail Address:** eychun@locus.net

**Internet Website Address:** \_\_\_\_\_

(b) Official point of contact for the ongoing operations of the company:

**Name:** Sang Hoon Kim

**Title:** Accounting manager

**Address:** 2160 North Central Road

**City/State/Zip:** Fort Lee, NJ 07024

**Telephone No.:** 201-947-4631 **Fax No.:** 201-947-4465

**Internet E-Mail Address:** ksh@locus.net

**Internet Website Address:** \_\_\_\_\_

(c) Complaints/Inquiries from customers:

**Name:** Aeri Joo

**Title:** Senior supervisor

**Address:** 2160 North Central Road

**City/State/Zip:** Fort Lee, NJ 07024

**Telephone No.:** 201-947-2981 x224 **Fax No.:** 201-947-9164

**Internet E-Mail Address:** aeri@locus.net

**Internet Website Address:** \_\_\_\_\_

19. List the states in which the applicant:

(a) has operated as an interexchange telecommunications company.

California, Georgia, New York, Nevada, Pennsylvania, Washington

(b) has applications pending to be certificated as an interexchange telecommunications company.

None

(c) is certificated to operate as an interexchange telecommunications company.

California, Georgia, New York, Nevada, Pennsylvania, Washington

(d) has been denied authority to operate as an interexchange telecommunications company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

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(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

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20. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

None

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(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

None

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21. The applicant will provide the following interexchange carrier services  (check all that apply):

a. \_\_\_\_\_ **MTS with distance sensitive per minute rates**

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

b. \_\_\_\_\_ **MTS with route specific rates per minute**

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

c.  **MTS with statewide flat rates per minute (i.e. not distance sensitive)**

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

d. \_\_\_\_\_ **MTS for pay telephone service providers**

e. \_\_\_\_\_ **Block-of-time calling plan (Reach Out Florida, Ring America, etc.).**

f.  **800 service (toll free)**

g. \_\_\_\_\_ **WATS type service (bulk or volume discount)**

- Method of access is via dedicated facilities
- Method of access is via switched facilities

h. \_\_\_\_\_ **Private line services (Channel Services)**  
(For ex. 1.544 mbs., DS-3, etc.)

i.  **Travel service**

- Method of access is 950
- Method of access is 800

j. \_\_\_\_\_ **900 service**

k. \_\_\_\_\_ **Operator services**

- Available to presubscribed customers
- Available to non presubscribed customers (for example, to patrons of hotels, students in universities, patients in hospitals).
- Available to inmates

I. **Services included are:**

- Station assistance
- Person-to-person assistance
- Directory assistance
- Operator verify and interrupt
- Conference calling

22. Submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

23. Submit the following:

A. **Financial capability.**

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer **affirming that the financial statements are true and correct** and should include:

1. the balance sheet;
2. income statement; and
3. statement of retained earnings.

**NOTE:** *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*



Further, the following (which includes supporting documentation) should be provided:

1. **A written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. **A written explanation** that the applicant has sufficient financial capability to maintain the requested service.
3. **A written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

**B. Managerial capability;** give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

**C. Technical capability;** give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

**\*\* APPLICANT ACKNOWLEDGMENT STATEMENT \*\***

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

**UTILITY OFFICIAL:**

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Title

\_\_\_\_\_  
Telephone No.

Address: \_\_\_\_\_

\_\_\_\_\_  
Fax No.

**ATTACHMENTS:**

- A - CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT
- B - CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
- C - CURRENT FLORIDA INTRASTATE NETWORK
- D - AFFIDAVIT

**CERTIFICATE TRANSFER, OR ASSIGNMENT STATEMENT**

I, (Name) \_\_\_\_\_,

(Title) \_\_\_\_\_ of

\_\_\_\_\_  
(Name of Company)

and current holder of Florida Public Service Commission Certificate Number

# \_\_\_\_\_, have reviewed this application and join in the petitioner's request for a:

( ) transfer

( ) assignment

of the above-mentioned certificate.

**UTILITY OFFICIAL:**

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Title

\_\_\_\_\_  
Telephone No.

Address: \_\_\_\_\_

\_\_\_\_\_  
Fax No.

**CUSTOMER DEPOSITS AND ADVANCE PAYMENTS**

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be provided in one of the following ways (applicant, please  check one):

- (  ) The applicant will **not** collect deposits nor will it collect payments for service more than one month in advance.
  
- (  ) The applicant intends to collect deposits and/or advance payments for more than one month's service and will file and maintain a surety bond with the Commission in an amount equal to the current balance of deposits and advance payments in excess of one month.  
(The bond must accompany the application.)

**UTILITY OFFICIAL:**

Signature \_\_\_\_\_

Date \_\_\_\_\_

Title \_\_\_\_\_

Telephone No. \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Fax No. \_\_\_\_\_

**CURRENT FLORIDA INTRASTATE SERVICES**

Applicant **has** ( ) or **has not** (  ) previously provided intrastate telecommunications in Florida.

If the answer is has, fully describe the following:

a) What services have been provided and when did these services begin?

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b) If the services are not currently offered, when were they discontinued?

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**UTILITY OFFICIAL:**

Signature

Date

Title

Telephone No.

Address:

Fax No.

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**AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

**Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."**

**UTILITY OFFICIAL:**

Signature

Date

Title

Telephone No.

Address:

Fax No.



TITLE SHEET

FLORIDA TELECOMMUNICATIONS TARIFF

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by Locus Telecommunications, Inc., with principal offices at 2160 North Central Road Fort Lee, NJ 07024. This tariff applies for services furnished within the state of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

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Issued: 02/03/00

Effective: \_\_\_\_\_

By:

Jason Chon, President  
2160 North Central Road  
Fort Lee, NJ 07024

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CHECK SHEET

The sheets listed below, which are inclusive of this tariff, are effective as of the date shown at the bottom of the respective sheet (s). Original and revised sheets as named below comprise all changes from the original tariff and are currently in effect as of the date of the bottom of this page.

SHEET	REVISION
1	Original
2	Original
3	Original
4	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original
13	Original

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Issued: 02/03/00

Effective: \_\_\_\_\_

By:

Jason Chon, President  
2160 North Central Road  
Fort Lee, NJ 07024

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SYMBOLS SHEET

The following are the only symbols used for the purposes indicated below:

C – Change in Regulation, but No Change in Rate or Charge

D – Delete or Discontinue

I – Change Resulting in an Increase in rate or Charge

M – Moved form Another Tariff Location without Change

N - New

R – Change Resulting in a Reduction in Rate or Charge

T – Change in Test, but No Change in Rate or Regulation

K – Material has been transferred to another sheet

O – To specify no change

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TARIFF FORMAT SHEETS

- A. **Sheet Numbering** – Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. **Sheet Revision numbers** – revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4<sup>th</sup> revised sheet 14 cancels the 3<sup>rd</sup> revised sheet 14. Because of various suspension periods, deferrals, etc. the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff page in effect. Consult the check sheet for the sheet currently in effect.
- C. **Paragraph Numbering Sequence** – There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:
- 2.
  - 2.1.
  - 2.1.1.
  - 2.1.1.A.
  - 2.1.1.A.1.
  - 2.1.1.A.1.(a).
  - 2.1.1.A.1.(a).I.
  - 2.1.1.A.1.(a).I.(i).
  - 2.1.1.A.1.(s).I.(i).(1).
- D. **Check Sheets** – When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

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Effective: \_\_\_\_\_

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SECTION 1 – TECHNICAL TERMS AND ABBREVIATIONS

**Access Line** – An arrangement which connects the customer’s location to the Company’s network switching center.

**Application for Service** – A standard order form which includes all pertinent billing, technical, and other descriptive which will enable the carrier to provide the communications services as required.

**Authorization Code** – A numerical code, one or more of which are available to a customer to enable him/her to access the carrier, and which are used by the carrier both to prevent unauthorized access to its facilities and to identify the customer for billing purposes.

**Authorized User** – A person, firm, corporation, or other entity authorized by the customer to receive or send communications.

**Billed Party** – The party responsible for payment of charges applicable to intrastate calls placed using the carrier’s services.

**Commission** – The term “Commission” refers to the Public Utility Commission of Florida.

**Company or Carrier** – Locus Telecommunications, Inc.

**Customer** – The person, firm, corporation or other entity which orders service and is responsible for payment of charges due and compliance with the Company’s tariff regulations.

**Day** – From 8:00 AM up to but not including 5:00 PM local time Sunday through Friday.

**Evening** – From 5:00 PM up to but not including 11:00 local time Sunday through Friday.

**Holidays**- The company’s recognized holidays are New year’s Day, Independence Day, Memorial Day, Labor Day, Thanksgiving Day and Christmas Day.

**Local Call** – Any call which, if placed by a customer over the facilities of a local exchange telephone company, would not be rated as a toll call.

**Measured Charge** – A charge assessed on a per minute basis in calculating a portion of the charges due for a completed call.

**Message Telecommunications Service (MTS)** – Regular telephone service comprised of Direct Distance Dial and Operated- Assisted calls. Basic long distance service.

**Mileage** – Airline miles between calling areas. The airline mileage distance between the origination and termination of a telephone call.

**Night/Weekend** – From 11:00 PM up to but not including 8:00 AM, local time Sunday through Friday, and 8:00 AM up to but not including 5:00 PM local time, Sunday.

**Payment Method** – The manner which the customer designates as the means of billing charges for calls using the Company’s service.

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Points of Presence (POP) – Point of Presence is the physical point where LEC facilities and the carrier's leased facilities interconnect or where the T-1.5 digital facility interconnects with the carrier's leased facilities.

Service Agreement – Company's standard form for the ordering and acceptance of a customer's request for and commitment to take the Company's service offering pursuant to this tariff.

Switched Access – If the customer's location has a transmission line that is switched through the LEC to reach the carrier's POP, the access is considered switched access.

Telecommunications- The transmission of voice communications or, subject to the transmission capabilities of the service, the transmission of data, facsimile, signaling, metering, or other similar communications.

Toll Call – Any call extending beyond the local exchange of the origination caller which is rated on a toll schedule by the local exchange telephone Company.

Travel Card Service – A billing mechanism which enables a subscriber or customer to access the services of the carrier while away from home or office.

Underlying Carrier – Variety of telecommunications carriers whose network facilities provide the technical capability and capacity necessary for the transmission and reception of customer telecommunications traffic within Florida.

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SECTION 2 – RULES AND REGULATIONS

2.1 Undertaking of Company

The company's services and facilities are furnished for communications originating at specified points within the state of Florida under terms of this tariff.

The company's installs operates, and maintains the communications services provided herein in accordance with the terms and conditions set forth under this tariff. It may act as the customer's agent for ordering access connection facilities provided by other carriers or entities when authorized by the customer, to allow connection of a customer's location to the company's network. The customer shall be responsible for all charges due for such service arrangement.

The company's services and facilities are provided on a monthly basis unless ordered on a longer term basis, and are available twenty-four hours per day, seven days per week.

2.2 Limitations

- 2.2.1 Service is offered subject to the availability of facilities and provisions of this tariff.
- 2.2.2 The company's reserves the right to discontinue furnishing service, or limit the use of service necessitated by conditions beyond its control: or when the customer is using service in violation of the law or the provisions of this tariff.
- 2.2.3 All facilities provided under this tariff are directly controlled by the company and the customer may not transfer or assign the use of service or facilities, except with the express written consent of the company. Such transfer or assignment shall only apply where there is no interruption of the use or location of the service or facilities.
- 2.2.4 Prior written permission from the company is required before any assignment or transfer. All regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions for service.
- 2.2.5 Customers reselling or rebilling services must have a Certificate of Public Convenience and Necessity as an interexchange carrier for the Florida Public Service Commission.

2.3 Liabilities of the Company

2.3.1 Company's liability for damaged arising our of mistakes, interruptions, omissions, delays, errors, or defects in the transmission occurring in the course of furnishing service or facilities, and not caused by the negligence of its employees or its agents, in no event shall exceed an amount equivalent to the proportionate charge to the customer for the period during which the aforementioned faults in transmission occur.

2.3.2 Company shall be indemnified and held harmless by the customer against:

(A) Claims for libel, slander, or infringement of copyright arising our of the material, data, information, or other content transmitted over the company's facilities.

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(B) All other claims arising out of any act or omission of the customer in connection with ant service or facility provided by the company.

2.3.3 Acceptance of the liability provisions contained in this tariff by the Commission does not constitute its determination that the limitation of liability imposed by the company should be upheld in a court of law, but the recognition that, as it is the duty of the courts to adjudicate negligence claims and rights to recover damages therefor, so it is the duty of the courts to determine the validity of the exculpatory provisions of this tariff.

2.4 Interruption of Service

2.4.1 Credit allowance for the interruption of service which is not due to the Company’s testing or adjusting, negligence of the customer, or to the failure of channels or equipment provided by the customer, are subject to the general liability provision se forth in 2.3.1. herein. It shall be the obligation of the customer to notify the Company immediately of nay interruption in service for which a credit allowance desired.. Before giving such notice, the customer shall ascertain that the trouble is not being caused by any action or omission by the customer and connected to Company’s facilities. No refund or credit will be made for the time that the Company stands ready to repair the service and the subscriber does not provide access to the Company for such restoration work.

2.4.2 No credit shall be allowed for an interruption of a continuous duration of less than twenty-four hours after the subscriber notifies the Company.

2.4.3 The customer shall be credited for an interruption of more than twenty-four hours as follows:

Credit Formula:

$$\text{Credit} = A/B \times C$$

“A” – outage time in hours

“B” – total hours in month

“C” – total monthly charge for affected facility

2.5 Disconnection of Service by Carrier

The company (carrier), upon 5 working days written notice to the customer, may discontinue service or cancel an application for service without incurring any liability for any of the following reasons:

2.5.1 Non-payment of any sum due to carrier for regulated service for more than thirty days beyond the date of rendition of the bill for such service.

2.5.2 A violation of any regulation governing the service under this tariff.

2.5.3 A violation of any law, rule, or regulation of any government authority having jurisdiction over such service.

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- 2.5.4 The company has given the customer notice and has allowed a reasonable time to comply with any rule, or remedy, and deficiency as stated in Rule 25-4.113, F.A.C., Refusal or Discontinuance of Service by Company.
- 2.5.5 Service may be disconnected without notice for tampering with company equipments for interfering with service to other customers, or for fraud.

2.6 Deposits

The Company does not require a deposit from the customer.

2.7 Advance Payments

For customers whom the Company feels an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and if necessary a new advance payment will be collected for the next month.

2.8 Taxes

All state and local taxes (i.e., gross receipts tax, sales tax, municipal utilities tax) are listed as separate line items and are not included in the quoted rates.

2.9 Billing of Calls

All charges due by the subscriber are payable at any agency duly authorized to receive such payments. Any objection to billed charges should be promptly reported to the Company. Adjustments to customers' bills shall be made to the extent that records are available and/or circumstances exist which reasonable indicate that such charges are not in accordance with approved rates or that an adjustment may otherwise be appropriate.

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Issued: 02/03/00

Effective: \_\_\_\_\_

By:

Jason Chon, President  
2160 North Central Road  
Fort Lee, NJ 07024

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SECTION 3 – DESCRIPTION OF SERVICE

3.1 Product Description

3.1.1. CALL PLUS

A switched access long distance service which uses existing business lines. Virtual banding, offered in equal access areas. Calls can terminate interstate, intrastate (where authorized), throughout Canada and in all direct dial international countries. Outbound calling.

3.1.2. ULTRA CALL PLUS

A dedicated long distance service accessed by T-1 installation. Virtual banding, calls can terminate interstate (where authorized), Canada and international termination. Outbound calling.

3.1.3. CALL PLUS 800

Inward calling service. Terminating access is via Local Exchange Carrier business lines. Calls are completed at the subscriber's location without charge to the caller. Virtual banding. Call origination from contiguous United States, Alaska, Hawaii, Puerto Rico, the U.S. Virgin Islands and Canada.

3.1.4. ULTRA 800

Inward calling service. Terminating Access is via dedicated circuit usually a T-1. Calls are completed at the subscriber's location without charge to the caller. Virtual banding.

3.1.5. CALLING CARD

A calling card provided for customers who travel and make long distance calls away from home. Can be used from contiguous U.S., Hawaii, Alaska, Puerto Rico, the Virgin Islands, and Canada. Can be used with intrastate (where authorized), interstate and international calls.

3.2 Timing of Calls

The customer's long distance usage charge is based on the actual usage of Company's network. Usage begins when the called party picks up the receiver. When the called party picks up is determined by hardware answer supervision is employed, up to 60 seconds of ringing is allowed before it is billed as usage of the network. A call is terminated when the calling party hangs up. If the called station hangs up but the calling station does not, chargeable time ends when the connection is released either by automatic timing equipment in the telecommunication network or by the operator.

3.3 Calculation of Distance

usage charges for all mileage sensitive products are based on the airline distance between rate centers associated with the originating and terminating points of the call.

The airline mileage between rate centers is determined by applying the formula below to the vertical and horizontal coordinates associated with the rate center involved. Company uses the rate centers and associated vertical and horizontal coordinates that are produced by Bell

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Issued: 02/03/00

Effective: \_\_\_\_\_

By:

Jason Chon, President  
2160 North Central Road  
Fort Lee, NJ 07024

Communications Research in their NPA-NXX V&H Coordinates Tape and Bell's NECA Tariff No.4.

$$\text{FORMULA: } \sqrt{\frac{(V1 - V2)^2 + (H1 - H2)^2}{10}}$$

EXAMPLE: distance between Miami and New York City-

	V	H
Miami	8,351	529
New York	4,997	1,408
Difference	3,354	-879

Square and add:  $11,249,316 + 772,641 = 12,021,957$

Divide by 10 and round:  $12,021,957 / 10 = 1,202,195.70$   
 $= 1,202,196$

Take square root and round:  $1,202,196 = 1,096.4$   
 $= 1,097 \text{ miles}$

### 3.4 Minimum Call Completion Rate

A customer can expect a call completion rate of not less than 97% during peak use periods for all FGD services.

### 3.5 Directory Assistance

Company does not provide local directory assistance. Access to long distance directory assistance is obtained by dialing 0+555-1212 for other listings. A flat charge of \$0.65 applies for each connected call to directory assistance.

### 3.6 Operator Service

Long distance operator service will be provided by U.S. Sprint. U.S. Sprint's tariffed charges for operator service will be passed through the customers.

Issued: 02/03/00

Effective: \_\_\_\_\_

By:

Jason Chon, President  
 2160 North Central Road  
 Fort Lee, NJ 07024



SECTION 4 – RATES

4.1 CALL PLUS

- Dial 1 + Switched access – Intrastate and Inter LATA
- Outward Calling Only
- No Monthly Charge
- Customer will be charged a float rate of \$0.14 per min.

4.2 ULTRA CALL PLUS

- Dedicated access – Intrastate and InterLATA
- Customer will be charged a flat rate of \$0.09 per min

4.3 CALL PLUS 800

- Inward calling only
- Customer will be charged a \$3.00 per month for each 800 number plus a flat rate of \$0.15 per min. Directory Assistance Listing will be \$15.00 per month.

4.4 ULTRA 800

- Inward calling only
- Customer will be charged \$15.00 per month for each 800 number plus a flat rate of \$0.09 per min.

4.5 CALLING CARD

- Calling card is available to all customers at no extra charge]
- Customer will be charged a flat rate of \$0.25 per min

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Issued: 02/03/00

Effective: \_\_\_\_\_

By:

Jason Chon, President  
2160 North Central Road  
Fort Lee, NJ 07024

Florida Public Service Commission  
Division of Records and Reporting  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850

To Whom It May Concern:

The enclosed documents are the unaudited financial statements of Locus Telecommunications, Inc. for most recent three years. Based on that financial statements, I am confident our company, Locus telecommunications, Inc., has sufficient financial capability to provide requested service in Florida.

I am hereby affirming that the enclosed financial statements are true and correct.

Sincerely,



Sang Hoon Kim  
Accounting Manager

# Locus Combined

## Income Statement

Year of 1997

(in thousands)

Net Sales		17,320
Cost of Goods Sold		<u>15,785</u>
Gross Profit		1,535
Selling Expenses :		
Commission & Salaries	408	
Freight	43	
Printing	156	
Travel & Transportation	27	
Meals & Entertainment	26	
Promotion	27	
Lease	83	
Depreciation	3	
Fee & Insurance	51	
Communication	23	
Bad Debt		
Office Supply	26	
Contingency		
Other	229	<u>1,102</u>
Income from Operations		433
Other Income, net		<u>172</u>
Income Before Tax		605
Income Tax		<u>99</u>
Income After Tax		<u><u>506</u></u>

# Locus Combined

## Balance Sheet Year End of 1997

(in thousands)

### Asset

Current Assets :		
Cash	971	
Accounts Receivable - Trade	4,159	
Inventories		
Advance & Other	125	5,255
Fixed Asset (Net) :		
Property & Equipment	740	740
Other Asset	135	<u>135</u>
		<u><b>6,130</b></u>

### Liabilities and Owner's Equity

Current Liabilities :		
Accounts Payable	5,896	
Deferred Sales		
Other Current	356	6,252
Total Liabilities		<u><b>6,252</b></u>
Owner's Equity :		
Capital Stock		101
Retained Earning		<u>-223</u>
Total Owner's Equity		<u><b>-122</b></u>
		<u><u><b>6,130</b></u></u>

# Locus Combined

## Income Statement

Year of 1998

(in thousands)

Net Sales		47,012
Cost of Goods Sold		<u>41,831</u>
Gross Profit		5,181
Selling Expenses :		
Commission & Salaries	1,424	
Freight	106	
Printing	734	
Travel & Transportation	78	
Meals & Entertainment	80	
Promotion	143	
Lease	120	
Depreciation	230	
Fee & Insurance	169	
Communication	59	
Bad Debt	433	
Office Supply	47	
Contingency	528	
Other	352	<u>4,503</u>
Income from Operations		678
Other Income, net		<u>75</u>
Income Before Tax		753
Income Tax Benefit		<u>-222</u>
Income After Tax		<u><u>531</u></u>

# Locus Combined

## Balance Sheet Year End of 1998

(in thousands)

### Asset

Current Assets :			
Cash	2,737		
Accounts Receivable - Trade	4,826		
Inventories	15		
Advance & Other	48	7,626	
Fixed Asset (Net) :			
Property & Equipment		1,304	
Other Asset		1,640	
			<u>10,570</u>

### Liabilities and Owner's Equity

Current Liabilities :			
Accounts Payable	4,788		
Deferred Sales	4,531		
Other Current	842	10,161	
Total Liabilities		<u>10,161</u>	
Owner's Equity :			
Capital Stock		101	
Retained Earning		308	
Total Owner's Equity		<u>409</u>	
			<u>10,570</u>

# Locus Telecommunications, Inc.

## Income Statement

For The Year Ended Of December 31, 1999

(in thousands)

Net Sales		81,248
Cost of Goods Sold		<u>68,547</u>
Gross Profit		12,701
Selling Expenses :		
Excise Tax	3,243	
USF	1,983	
Payphone Surcharge	880	
Commission	553	
Freight	149	
Printing	971	
Salary	2,460	
Payroll Tax	269	
Employee Benefit	154	
Entertain & Conf	119	
Travel	91	
Transportation	40	
Promotion & Ad	643	
Fee	743	
Repair & Maintenance	45	
Office Supply	88	
Lease	261	
Depreciation	290	
Insurance	49	
Delivery & Postage	47	
Bank Charge	57	
Other	28	<u>13,163</u>
Income from Operations		-462
Miscellaneous Items		
Other Income, net		<u>598</u>
Pre Tax Income		<u><u>136</u></u>

# Locus Telecommunications, Inc.

## Balance Sheet As of December 31, 1999

(in thousands)

### Asset

Current Assets :		
Cash		12,911
Accounts Receivable - Trade		8,651
Inventories		2,819
Advance & Other		358
Fixed Asset :		
Switch	1,533	
Equipment	456	
Computer	162	
Automobile	20	
(Accumulated Depreciation)	-688	1,483
Other Asset		<u>376</u>
		<u><u>26,598</u></u>

### Liabilities and Owner's Equity

Current Liabilities :		
Accounts Payable	1,929	
Accrued Payable	10,626	12,555
Current Liabilities :		
Sales & Excise Tax	750	
Income & Payroll Tax	139	
Contingency Payable	2,572	
Security Deposit & Other	37	3,498
Total Liabilities		<u>16,053</u>
Owner's Equity :		
Capital Stock		10,101
Retained Earning		<u>444</u>
Total Owner's Equity		<u>10,545</u>
		<u><u>26,598</u></u>



**J. PHIL LEE**  
**164 Waterside Drive**  
**Little Ferry, NJ 07643**  
**(201) 440 - 9421**

**EDUCATION**

1992 Completed Masters Program in Mechanical Engineering  
to Albert Nerken School of Engineering  
1994 The Cooper Union for the Advancement of Science and Art, New York, NY

1988 Bachelor of Science in Mechanical Engineering, December 1992  
to Albert Nerken School of Engineering  
1992 The Cooper Union for the Advancement of Science and Art, New York, NY

**JOB EXPERIENCE**

4/97 Locus Corporation  
to Fort Lee, NJ  
Present

As a Systems Manager, I have successfully completed several projects ranging from the VoIP service to installation and maintenance of the third-generation and the fourth-generation switches. The third-generation switch is a proprietary equipment capable of handling 56 T1's per unit, which is about 14 times the capacity of the PC-based platforms used previously. The fourth-generation switch is an open architecture platform manufactured by Excel Switching Co. Presently, I manage all 3 switching sites in Fort Lee, NJ, New York City, and Los Angeles, CA.

4/96 Locus Corporation  
to Fort Lee, NJ  
3/97

I worked as a team leader in charge of the second-generation, PC-based switch platform with Paradox database engine. I was able to handle the tremendous growth in the traffic volume, which could not be adequately operated with the PC-based switches. Also, I was a team leader in setting up the Internet service for NY and NJ areas.

4/95 Locus Corporation  
to Fort Lee, NJ  
4/96

Being the only Systems Engineer, I was in charge of installation and maintenance of the first-generation, PC-based switch to handle the prepaid phone card and the international callback services. Also, I mastered the Foxpro-based database program to perform all the necessary functions such as PIN generation, PIN activation, rate changes, etc.

6/93 Locus Corporation  
to Fort Lee, NJ  
5/95

As a Communication Systems Engineer, I installed the PC-based voice mail systems and developed new applications related to interactive voice processing such as Recharge-On-Line Service.

4/93                    Engineering Consultant  
to                        New York, NY  
6/93

Being chosen to work with the Johnson & Johnson, Co.'s engineers in performing a simulation of an actual process, finite element analysis, and optimal design of a research and development material.

10/92                  ARA Electrical Development Inc.  
to                        Flushing, NY  
4/93

Electronic consultant for promoting the Con Edison's Enlightened Energy Rebate Program, which reimburses costs of replacing old equipments to energy efficient apparatus. Also, worked as Computer Consultant for the company.

Summer                Hyundai Engineering Company  
1991                    Seoul, Korea

Member of the Computer Aided Design team responsible for investigating the possibilities of expanding Samchonpo power plant in Korea. Expansion included adding necessary equipments, laying out suitable piping routes, and analyzing structural stability of the proposed building.

### **COMPUTER SKILLS**

Languages: C, C++, Pascal, Fortran, Basic.  
Operating Systems: DOS, WINDOWS, UNIX, VAX Station, SunSparc Station, AIX, Novell.  
Software: Microsoft Word, Excel, Access, PowerPoint, WordPerfect, QuattroPro, SigmaPlot, FoxPro, Paradox, CADKEY, AutoCad, MathCad, Aries, GTSTRUDL, IDEAS, ANSYS, ALGOR, Pro/Engineer, Informix.

### **LANGUAGES**

Fluent in English and Korean.

### **INTERESTS**

Golf, skiing, camping, playing soccer, and playing basketball.

References upon request

DEPOSIT

DATE

D247

FEB 11 2000

**\*\* FLORIDA PUBLIC SERVICE COMMISSION \*\***

**DIVISION OF TELECOMMUNICATIONS**  
**BUREAU OF CERTIFICATION AND SERVICE EVALUATION**

Application Form for Authority to Provide  
Interexchange Telecommunications Service  
Between Points Within the State of Florida

000164-TI

Instructions

- ◆ This form is used as an application for an original certificate and for approval of assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Appendix A).
- ◆ Print or Type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

**Florida Public Service Commission  
Division of Records and Reporting  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850  
(850) 413-6770**

Note: **No filing fee is required** for an assignment or transfer of an existing certificate to another certificated company.

- ◆ If you have questions about completing the form, contact:

**LOCUS TELECOMMUNICATIONS, INC.**

2160 N. CENTRAL RD.  
FORT LEE, NJ 07024

DATE 219100 <sup>55-233-529</sup>/<sub>212</sub>

PAY TO THE ORDER OF

Florida Public Service Commission

\$ 250.00

Two hundred fifty and 00/100

DOLLARS Security features included. Details on back.



The Chase Manhattan Bank  
460 Bergen Boulevard  
Palisades Park, NJ 07650

DOCUMENT NUMBER-DATE

01807 FEB 108

FOR PUC application fee (Fed ID# 22-3488343)

FPSC-RECORDS REPORTING MP