

FLORIDA PUBLIC SERVICE COMMISSION

**DIVISION OF COMMUNICATIONS
BUREAU OF SERVICE EVALUATION**

**APPLICATION FORM
for**

000254-TI

**AUTHORITY TO PROVIDE INTEREXCHANGE TELECOMMUNICATIONS SERVICE
WITHIN THE STATE OF FLORIDA**

Instructions

- A. This form is used for an original application for a certificate and for approval of sale, assignment or transfer of an existing certificate. In case of a sale, assignment or transfer, the information provided shall be for the purchaser, assignee or transferee (See Appendix A).
- B. Respond to each item requested in the application and appendices. If an item is not applicable, please explain why.
- C. Use a separate sheet for each answer which will not fit the allotted space.
- D. If you have questions about completing the form, contact:

**Florida Public Service Commission
Division of Communications
Bureau of Service Evaluation
2540 Shumard Oak Boulevard
Gunter Building
Tallahassee, Florida 32399-0850
(904) 413-6600**

- E. Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

**Florida Public Service Commission
Division of Administration
2540 Shumard Oak Blvd.
Gunter Building
Tallahassee, Florida 32399-0850
(904) 413-6251**

1. **Select what type of business your company will be conducting (check all that apply):**
- Facilities based carrier** - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.
 - Operator Service Provider** - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
 - Reseller** - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
 - Switchless rebiller** - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
 - Multi-Location Discount Aggregator** - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers. Then offers the resold service by enrolling unaffiliated customers.
 - Prepaid Debit Card Provider** - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.
2. **This is an application for:**

- Original Authority** (new company)
- Approval of transfer** (to another certificated company)
- Approval of assignment of existing certificate** (to a noncertificated company)
- Approval for transfer of control** (To another certificated company).

3. **Name of corporation, partnership, cooperative, joint venture or sole proprietorship:**

Lyxom, Inc.

4. **Name under which the applicant will do business (fictitious name, etc.):**

Not Applicable

5. **National address (including street name & number, post office box, city, state and zip code).**

Lyxom, Inc.
360 Merrimack Street
Building 5, Suite 303
Lawrence, MA 01843
Telephone: (978) 681-1222
Facsimile: (978) 681-5202
Toll Free: (800) 819-9334

6. **Florida address (including street name & number, post office box, city, state and zip code).**

See #5 Above

7. **Structure of organization:**

- | | | | |
|--------------------------|----------------------------------|-------------------------------------|---------------------|
| <input type="checkbox"/> | Individual | <input checked="" type="checkbox"/> | Corporation |
| <input type="checkbox"/> | Foreign Corporation | <input type="checkbox"/> | Foreign Partnership |
| <input type="checkbox"/> | General Partnership | <input type="checkbox"/> | Limited Partnership |
| <input type="checkbox"/> | Other: Limited-liability company | | |

8. **If applicant is an individual or partnership, please give name, title and address of sole proprietor or partners.**

Not applicable.

(a) **Provide proof of compliance with the foreign partnership statute (Chapter 620.169 FS), if applicable.**

(b) **Indicate if the individual or any of the partners have previously been:**

- (1) **adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.**
- (2) **officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with the company, give reason why not.**

9. **If incorporated, please give:**

- (a) **Proof from the Florida Secretary of State that the applicant has authority to operate in Florida.**

Corporate charter number: F98000005088

- (b) **Name and address of the company's Florida registered agent.**

NRAI Services, Inc.
526 E. Park Avenue
Tallahassee, Florida 32301

- (c) **Provide proof of compliance with the fictitious name statute (Chapter 865.09 FS), if applicable.**

Fictitious name registration number: Not Applicable

- (d) **Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:**

- (1) **adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.**

No officer, director or stockholder of the Company has been adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime. No officer, director or stockholder of the Company are involved in proceedings which may result in such action.

- (2) **officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give the name of company and relationship. If no longer associated with the company, give reason why not.**

No officer, director, partner or stockholder of the Company is an officer, director or stockholder in any other Florida certificated telephone company.

10. **Who will serve as liaison with the Commission in regard to (please give name, title, address and telephone number):**

(a) The application:

Thomas M. Forte
Consultant to Lyxom, Inc.
Technologies Management, Inc.
P.O. Drawer 200
Winter Park, FL 32790-0200
Telephone: (407) 740-8575
Facsimile: (407) 740-0613

(b) Official Point of Contact for the ongoing operations of the company:

Ms. Frances LeSaffre
Lyxom, Inc.
360 Merrimack Street
Building 5, Suite 303
Lawrence, MA 01843
Telephone: (978) 681-1222
Facsimile: (978) 681-5202
Toll Free: (800) 819-9334

(c) Tariff:

Thomas M. Forte
Consultant to Lyxom, Inc.
Technologies Management, Inc.
P.O. Drawer 200
Winter Park, FL 32790-0200
Telephone: (407) 740-8575
Facsimile: (407) 740-0613

(d) Complaints/Inquiries from customers:

Customer Service Manager
Lyxom, Inc.
360 Merrimack Street
Building 5, Suite 303
Lawrence, MA 01843
Telephone: (978) 681-1222
Facsimile: (978) 681-5202
Toll Free: (800) 819-9334

11. List the states in which the applicant:

- (a) **Has operated as an interexchange carrier.**
None.
- (b) **Has applications pending to be certificated as an interexchange carrier.**
Lyxom will be filing applications in 19 additional states during the Summer of 1999 and Fall 1999.
- (c) **Is certificated to operate as an interexchange carrier.**
None.
- (d) **Has been denied authority to operate as an interexchange carrier and the circumstances involved.**
None
- (e) **Has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.**
None
- (f) **Has been involved in civil court proceedings with an interexchange carrier, local exchange carrier or other telecommunications entity, and the circumstances involved.**
None

12. What services will the applicant offer to other certified telephone companies:

- | | |
|---|---|
| <input type="checkbox"/> Facilities | <input checked="" type="checkbox"/> Operators |
| <input type="checkbox"/> Billing and Collection | <input type="checkbox"/> Sales |
| <input type="checkbox"/> Maintenance | |
| <input type="checkbox"/> Other: | |

13. Do you have a marketing program?

No

14. Will your marketing program: Not Applicable

- Pay commissions?
- Offer sales franchises?
- Offer multi-level sales incentives?
- Offer other sales incentives?

15. Explain any of the offers checked in question 14 (to whom, what amount, type of franchise, etc.).

N/A

16. Who will receive the bills for your service (check all that apply)?

- | | | | |
|-------------------------------------|--|-------------------------------------|---------------------------|
| <input checked="" type="checkbox"/> | Residential customers | <input checked="" type="checkbox"/> | Business customers |
| <input type="checkbox"/> | PATS providers | <input type="checkbox"/> | PATS station end-users |
| <input type="checkbox"/> | Hotels & motels | <input type="checkbox"/> | Hotel & motel guests |
| <input type="checkbox"/> | Universities | <input type="checkbox"/> | Univ. dormitory residents |
| <input checked="" type="checkbox"/> | Other: Anyone who uses the Company's service | | |

17. Please provide the following (if applicable):

(a) Will the name of your company appear on the bill for your services, and if not, who will the billed party contact to ask questions about the bill (provide name and phone number) and how is this information provided?

Yes, Lyxom, Inc.'s name will appear on the bill.

(b) The name and address of the firm who will bill for your service.

The Company will utilize either LEC billing arrangements or in-house billing depending on the customer type.

18. Please provide all available documentation demonstrating that the applicant has the following capabilities to provide interexchange telecommunications service in Florida.

A. Financial capability.

Regarding the showing of financial capability, the following applies:

The application should contain the applicant's financial statements for the most recent 3 years, including:

1. the balance sheet
2. income statement
3. statement of retained earnings

See Attachment III.

Further, a written explanation, which can include supporting documentation, regarding the following should be provided to show financial capability.

1. Please provide documentation that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. Please provide documentation that the applicant has sufficient financial capability to maintain the requested service.
3. Please provide documentation that the applicant has sufficient financial capability to meet its lease or ownership obligations.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

If available, the financial statements should be audited financial statements.

If the applicant does not have audited financial statements, it shall be so stated. The unaudited financial statements should then be signed by the applicant's chief executive officer and chief financial officer. The signatures should affirm that the financial statements are true and correct.

B. Managerial capability.

See Attachment IV.

C. Technical capability.

As a reseller, Applicant relies on the technical expertise of its underlying carrier for maintenance of the network.

19. **Please submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).**

See Attachment II.

20. The applicant will provide the following interexchange carrier services (Check all that apply):

- MTS with distance sensitive per minute rates**
 - Method of access is FGA
 - Method of access is FGB
 - Method of access is FGD
 - Method of access is 800
- MTS with route specific rates per minute**
 - Method of access is FGA
 - Method of access is FGB
 - Method of access is FGD
 - Method of access is 800
- MTS with statewide flat rates per minute (i.e. not distance sensitive)**
 - Method of access is FGA
 - Method of access is FGB
 - Method of access is FGD
 - Method of access is 800
- MTS for pay telephone service providers.**
- Block of time calling plan (Reach Out Florida, Ring America, etc.)**
- 800 Service (Toll free)**
- WATS type service (Bulk or volume discount)**
 - Method of access is via dedicated facilities
 - Method of access is via switched facilities
- Private line services (Channel Services) (For ex. 1.544 mbps, DS-3, etc.)**
- Travel service**
 - Method of access is 950
 - Method of access is 800
- 900 service**
- Operator Services**
 - Available to presubscribed customers
 - Available to non presubscribed customers (for example, patrons of hotels, students in universities, patients in hospitals.)
 - Available to inmates
- Services included are:**
 - Station assistance
 - Person to person assistance
 - Directory assistance
 - Operator verify and interrupt
 - Conference calling

21. **What does the end user dial for each of the interexchange carrier services that were checked in services included (above).**

The Customer will dial 1+ the area code, if applicable, plus the terminating telephone number for direct dial services. Customers utilizing a calling card will dial a toll free access number plus, a PIN number then the terminating telephone number, including area code if applicable.

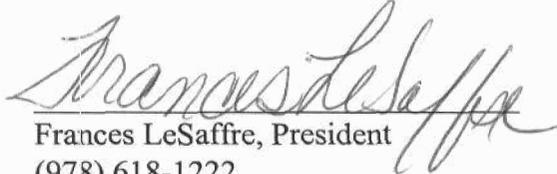
22. Other:

**** APPLICANT ACKNOWLEDGMENT STATEMENT ****

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** A non-refundable application fee of \$250.00 must be submitted with the application.
5. **RECEIPT AND UNDERSTANDING OF RULES:** I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Orders relating to my provision of interexchange telephone service in Florida. I also understand that it is my responsibility to comply with all current and future Commission requirements regarding interexchange service.
6. **ACCURACY OF APPLICATION:** By my signature below, I the undersigned owner or officer of the named utility in the application, attest to the accuracy of the information contained in this application and associated attachments. I have read the foregoing and declare that to the best of my knowledge and belief, the information is a true and correct statement.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083".

UTILITY OFFICIAL:


Frances LeSaffre, President
(978) 618-1222

Date

APPENDICES:

- A - CERTIFICATE TRANSFER STATEMENT
- B - CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
- C - INTRASTATE NETWORK
- D - FLORIDA TELEPHONE EXCHANGES AND EAS ROUTES

ATTACHMENTS:

- I - AUTHORITY TO OPERATE IN FLORIDA
- II - PROPOSED TARIFF
- III - FINANCIAL STATEMENTS
- IV - MANAGERIAL AND TECHNICAL CAPABILITIES

FORM PSC/CMU 31 (11/95)

Required by Commission Rule Nos. 25-24.471, 25-24.473, and 25-24.480(2).

**** APPENDIX A ****

CERTIFICATE OF TRANSFER STATEMENT

I, (TYPE NAME) _____,
(TITLE) _____, of (NAME OF COMPANY)
_____, and current holder of certificate number
_____, have reviewed this application and join in the petitioner's request for a
transfer of the above-mention certificate.

Not Applicable.

UTILITY OFFICIAL: _____
Officer Date

Phone

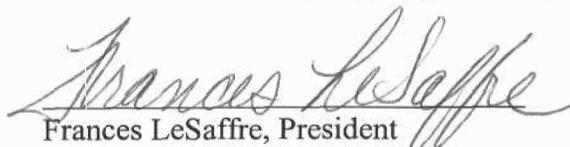
**** APPENDIX B ****

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be responded to in one of the following ways (applicant please check one):

- (X) **The applicant will not collect deposits nor will it collect payments for service more than one month in advance.**
- () **The applicant will file with the Commission and maintain a surety bond in an amount equal to the current balance of deposits and advance payments in excess of one month. (Bond must accompany application.)**

UTILITY OFFICIAL:


Frances LeSaffre, President
(978) 618-1222

Date

**** APPENDIX C ****

INTRASTATE NETWORK

1. POP: Addresses where located, and indicate if owned or leased.

- 1) None
- 2)
- 3)
- 4)

2. SWITCHES: Address where located, by type of switch and indicate if owned or leased.

- 1) None
- 2)
- 3)
- 4)

3. TRANSMISSION FACILITIES: POP-to-POP facilities by type of facilities (microwave, fiber copper, satellite, etc.) and indicate if owned or leased.

POP-to-POP TYPE OWNERSHIP

- 1) None
- 2)
- 3)

4. ORIGINATING SERVICE: Please provide the list of exchanges where you are proposing to provide originating service within thirty (30) days after the effective date of the certificate. (Appendix D)

Statewide

5. TRAFFIC RESTRICTIONS: Please explain how the applicant will comply with the EAEA requirements contained in Commission Rule 25-24.471 (4)(a) (copy enclosed).

Not applicable.

6. **CURRENT FLORIDA INTRASTATE SERVICES:** Applicant has () or has not (X) previously provided intrastate telecommunications in Florida. If the answer is has, fully describe the following:

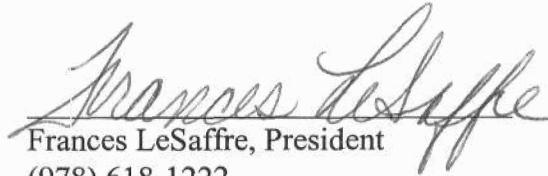
(a) **What services have been provided and when did these service begin?**

Not applicable.

(b) **If the services are not currently offered, when were they discontinued?**

Not applicable.

UTILITY OFFICIAL:


Frances LeSaffre, President
(978) 618-1222

Date

**** APPENDIX D ****

FLORIDA TELEPHONE EXCHANGES

AND

EAS ROUTES

Describe the service area in which you hold yourself out to provide service by telephone company exchange. If all services listed in your tariff are not offered at all locations, so indicate.

In an effort to assist you, attached is a list of major exchanges in Florida showing the small exchanges with which each has extended area service (EAS).

**** FLORIDA EAS FOR MAJOR EXCHANGES ****

Extended Service Area with these Exchanges:

PENSACOLA: Cantonment, Gulf Breeze, Pace, Milton
Holley-Navarre.

PANAMA CITY: Lynn Haven, Panama City Beach,
Youngstown-Fountain and Tyndall AFB.

TALLAHASSEE: Crawfordville, Havana, Monticello, Panacea,
Sopchoppy and St. Marks.

GAINESVILLE: Alachua, Archer, Brooker, Hawthorne, High
Springs, Melrose, Micanopy, Newberry and
Waldo.

OCALA: Belleview, Citra, Dunnellon, Forest Lady
Lake (B21), McIntosh, Iklawaha, Orange
Springs, Salt Springs and Silver Springs
Shores.

DAYTONA BEACH: New Smyrna Beach.

TAMPA:

Central	None
East	Plant City
North	Zephyrhills
South	Palmetto
West	Clearwater

CLEARWATER:

St. Petersburg, Tampa-West and Tarpon Springs.

ST. PETERSBURG:

Clearwater

LAKELAND:

Bartow, Mulberry, Plant City, Polk City and Winter Haven.

ORLANDO:

Apopka, East Orange, Lake Buena Vista, Oviedo, Windermere, Winter Garden, Winter Park, Montverde, Reedy Creek, and Oviedo-Winter Springs.

WINTER PARK:

Apopka, East Orange, Lake Buena Vista, Orlando, Oviedo, Sanford, Windermere, Winter Garden, Oviedo-Winter Springs, Reedy Creek, Geneva and Montverde.

TITUSVILLE:

Cocoa and Cocoa Beach.

COCOA:

Cocoa Beach, Eau Gallie, Melbourne and Titusville.

MELBOURNE:

Cocoa, Cocoa Beach, Eau Gallie and Sebastian.

SARASOTA:

Bradenton, Myakka and Venice.

FT. MYERS:

Cape Coral, Ft. Myers Beach, North Cape Coral, North Ft. Myers, Pine Island, Lehigh Acres and Sanibel-Captiva Islands.

NAPLES:

Marco Island and North Naples.

WEST PALM BEACH:

Boynton Beach and Jupiter.

POMPANO BEACH:

Boca Raton, Coral Springs, Deerfield Beach
and Ft. Lauderdale.

FT. LAUDERDALE:

Coral Springs, Deerfield Beach, Hollywood
and Pompano Beach.

HOLLYWOOD:

Ft. Lauderdale and North Dade.

NORTH DADE:

Hollywood, Miami and Perrine.

MIAMI:

Homestead, North Dade and Perrine.

Lyxom, Inc. intends to offer service throughout the State of Florida.

ATTACHMENT I
AUTHORITY TO OPERATE IN FLORIDA



FLORIDA DEPARTMENT OF STATE
Katherine Harris
Secretary of State

February 15, 2000

UNISEARCH, INC.
1295 BANDANA BLVD, N. STE 300
ST PAUL, MN 55108

Qualification documents for LYXOM, INC. were filed on February 12, 2000 and assigned document number F0000000832. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

A corporation annual report/uniform business report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

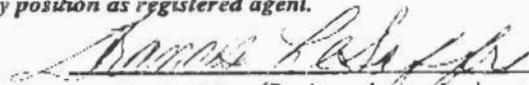
Should you have any questions regarding this matter, please telephone (850) 487-6091, the Foreign Qualification/Tax Lien Section.

Michael Mays
Document Specialist
Division of Corporations

Letter Number: 700A00007767

**APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT
BUSINESS IN FLORIDA**

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.

1. Lyxom, Inc.
(Name of corporation; must include the word "INCORPORATED", "COMPANY", "CORPORATION" or words or abbreviations of like import in language as will clearly indicate that it is a corporation instead of a natural person or partnership if not so contained in the name at present.)
2. Delaware 3. 04-3478520
(State or country under the law of which it is incorporated) (FEI number, if applicable)
4. 6-30-99 5. Perpetual
(Date of incorporation) (Duration: Year corp. will cease to exist or "perpetual")
6. Upon Qualification
(Date first transacted business in Florida.) (SEE SECTIONS 607.1501, 607.1502 and 817.155, F.S.)
7. 360 Merrimack Street
Lawrence, MA 01843
(Current mailing address)
8. Telecommunication Services
(Purpose(s) of corporation authorized in home state or country to be carried out in state of Florida)
9. **Name and street address of Florida registered agent: (P.O. Box or Mail Drop Box NOT acceptable)**
Name: James Shipley
Office Address: 266 Wilshire Blvd.
Casselberry, Florida, 32707
(Zip code)
10. **Registered agent's acceptance:**
Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

Frances LeSaffre (Registered agent's signature) President
11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.
12. Names and addresses of officers and/or directors: (Street address **ONLY** - P.O. Box **NOT** acceptable)

A. DIRECTORS (Street address only - P.O. Box NOT acceptable)

Chairman: SEE ATTACHED ADDENDUM

Address: _____

Vice Chairman: _____

Address: _____

Director: _____

Address: _____

Director: _____

Address: _____

B. OFFICERS (Street address only - P.O. Box NOT acceptable)

President: SEE ATTACHED ADDENDUM

Address: _____

Vice President: _____

Address: _____

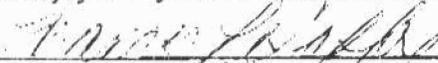
Secretary: _____

Address: _____

Treasurer: _____

Address: _____

NOTE: If necessary, you may attach an addendum to the application listing additional officers and/or directors.

13. 
(Signature of Chairman, Vice Chairman, or any officer listed in number 12 of the application)

14. Frances LeSaffre, President
(Typed or printed name and capacity of person signing application)

Lyxom Inc.

Officers and Directors List

Officers

President/Secretary

Frances LeSaffre
360 Merrimack Street, Bldg 5, Suite 303
Lawrence, MA 08143

Treasurer

John Murphy
360 Merrimack Street, Bldg 5, Suite 303
Lawrence, MA 08143

Director

Christopher LeSaffre

360 Merrimack Street, Bldg 5, Suite 303
Lawrence, MA 08143

ATTACHMENT II
PROPOSED TARIFF

TITLE PAGE
FLORIDA TELECOMMUNICATIONS TARIFF
OF
Lyxom, Inc.

This tariff contains the descriptions, regulations, and rates applicable to the furnishing of service and facilities for telecommunication services provided by Lyxom, Inc. ("Lyxom") with principal offices located at 360 Merrimac Street, Building 5, Lawrence, Massachusetts 01843. This tariff applies for services furnished within the State of Florida. This tariff is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

Issued: February 24, 2000

Effective:

Issued by:

Frances LeSaffre, President
360 Merrimac Street, Building #5
Lawrence, Massachusetts 01843

FLi0000

CHECK SHEET

Pages of this tariff, as indicated below, are effective as of the date shown at the bottom of the respective pages. Original and revised pages, as named below, comprise all changes from the original tariff and are currently in effect as of the date on the bottom of this page.

PAGE	REVISION	PAGE	REVISION
1	Original *	26	Original *
2	Original *	27	Original *
3	Original *	28	Original *
4	Original *	29	Original *
5	Original *	30	Original *
6	Original *	31	Original *
7	Original *	32	Original *
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9	Original *	34	Original *
10	Original *	35	Original *
11	Original *	36	Original *
12	Original *	37	Original *
13	Original *	38	Original *
14	Original *	39	Original *
15	Original *	40	Original *
16	Original *	41	Original *
17	Original *		
18	Original *		
19	Original *		
20	Original *		
21	Original *		
22	Original *		
23	Original *		
24	Original *		
25	Original *		

* - indicates those pages includes with this filing

Issued: February 24, 2000

Effective:

Issued by:

Frances LeSaffre, President
360 Merrimac Street, Building #5
Lawrence, Massachusetts 01843

FLi0000

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Issued: February 24, 2000

Effective:

Issued by:

Frances LeSaffre, President
360 Merrimac Street, Building #5
Lawrence, Massachusetts 01843

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SYMBOLS

The following are the only symbols used for the purposes indicated below:

D - Delete or Discontinue

I - Change Resulting in an Increase to a Customer's Bill

M - Moved from another Tariff Location

N - New

R - Change Resulting in a Reduction to a Customer's Bill

T - Change in Text or Regulation but no Change in Rate or Charge.

When changes are made in any tariff sheet, a revised sheet will be issued canceling the tariff sheet affected. Changes will be identified on the revised sheet(s) through the use of the above mentioned symbols.

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TARIFF FORMAT

- A. Sheet Numbering** - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. Sheet Revision Numbers** - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc. the FPSC follows in their tariff approval process, the most current sheet number on file with the Commission is not always the tariff pages in effect. Consult the check sheet for sheet currently in effect.
- C. Paragraph Numbering Sequence** - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:
- 2.
 - 2.1.
 - 2.1.1.
 - 2.1.1.A.
 - 2.1.1.A.1.
 - 2.1.1.A.1.(a).
 - 2.1.1.A.1.(a).I.
 - 2.1.1.A.1.(a).I.(i).
 - 2.1.1.A.1.(a).I.(i).(1).
- D. Check Sheets** - When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on the check sheet if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

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SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

1.1 Abbreviations

The following abbreviations are used herein only for the purposes indicated below:

C.O.	-	Central Office
Corp.	-	Corporation
Lyxom	-	Lyxom, Inc.
FCC	-	Federal Communications Commission
FPSC	-	Florida Public Service Commission
IXC	-	Interexchange Carrier
LATA	-	Local Access and Transport Area
LEC	-	Local Exchange Carrier
MTS	-	Message Telecommunications Service
PBX	-	Private Branch Exchange

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Effective:

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SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS, (CONT'D.)

1.2 Definitions

Access Line - An arrangement which connects the Customer's location to a Lyxom, Inc. switching center or point of presence.

Account Codes - Optional, Customer-defined digits that allow the Customer to identify the individual user, department or client associated with a call. Account Codes appear on the Customer bill.

Authorized User - A person, firm, corporation, or any other entity authorized by the Customer to communicate utilizing the Carrier's service.

Business Line Termination - For use with inbound service only. Incoming calls are routed directly to the Customer's existing local exchange line. No dedicated access terminations are required.

Commission - The Florida Public Service Commission.

Company or Carrier - Lyxom, Inc. unless otherwise clearly indicated by the context.

Customer - The person, firm, corporation or other entity which orders, cancels, amends or uses service and is responsible for payment of charges and compliance with the Company's tariff.

Day Rate Period - After 8:00 am to, but not including, 5:00 pm Monday through Friday.

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Effective:

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SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS, (CONT'D.)

Dedicated Access - See Special Access.

End User - Any person, firm, corporation, partnership or other entity which uses the services of the Carrier under the provisions and regulations of this tariff. The End User is responsible for payment unless the charges for the services utilized are accepted and paid by another Customer.

Equal Access - The ability of the Carrier to serve End Users on a presubscribed basis rather than through the use of dial access codes.

Evening Rate Period - After 5:00 pm to, but not including, 11:00 pm Monday through Friday, and on Sunday.

FPSC - The Florida Public Service Commission.

Holidays - Holidays observed by the Carrier as specified in this tariff.

LATA - Local access and transport area. A geographic area established by the US District Court for the District of Columbia in Civil Action No. 17-49, within which a local exchange company provides communications services.

LEC - Local Exchange Company

Lyxom - Used throughout this tariff to mean Lyxom, Inc. unless clearly indicated otherwise by the text.

Night/Weekend Rate Period - After 11:00 pm to, but not including, 8:00 am Monday through Friday, all day Saturday, and Sunday to, but not including 5:00 pm.

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SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS, (CONT'D.)

Premises - A building or buildings on contiguous property.

Special Access Origination/Termination - Where originating or terminating access between the Customer and the interexchange carrier is provided on dedicated circuits. The cost of these dedicated circuits is billed by the access provider directly to the Customer.

Special Construction - Service configurations specifically designed and constructed at a Customer's request.

Subscriber - The person, firm, Customer, corporation or other entity that arranges for the Carrier to provide, discontinue or rearrange telecommunications services on behalf of itself or others under the provisions and terms of this tariff.

Switched Access Origination/Termination - Where originating or terminating access between the Customer and the interexchange carrier is provided on local exchange company Feature Group circuits. The cost of switched Feature Group access is billed to the interexchange carrier.

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SECTION 2 - RULES AND REGULATIONS

2.1 Undertaking of Lyxom, Inc.

Lyxom is a resale common carrier providing intrastate telecommunications services within the State of Florida.

Service is provided twenty-four (24) hours per day, seven (7) days a week.

Customers reselling or rebilling telecommunications services must have a Certificate of Public Convenience and Necessity as an interexchange carrier from the Florida Public Service Commission.

2.2 Applicability of Tariff

This tariff is applicable to telecommunications services provided by Lyxom, Inc. within the State of Florida.

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SECTION 2 - RULES AND REGULATIONS, (CONT'D.)**2.3 Payment and Credit Regulations****2.3.1 Payment Arrangements**

The Customer is responsible for payment of all charges for services and equipment furnished to the Customer for transmission of calls via the Company. The Customer agrees to pay to the Company any cost(s) incurred as a result of any delegation of authority resulting in the use of his or her communications equipment and/or network services which result in the placement of calls via the Company. The Customer agrees to pay the Company or its authorized agent any and all cost(s) incurred as a result of the use of the service arrangement, including calls which the Customer did not individually authorize.

All charges due by the Customer are payable to the Company or any agency duly authorized to receive such payments. Terms of payment shall be according to the rules and regulations of the agency and subject to the rules of regulatory agencies, such as the Florida PSC. Any objections to billed charges must be promptly reported to the Company or its billing agent. Adjustments to Customers' bills shall be made to the extent that circumstances exist which reasonably indicate that such changes are appropriate.

Charges for installations, service connections, moves, and rearrangements, where applicable, are payable upon demand by the Company or its authorized agent. The billing thereafter will include recurring charges and actual usage as defined in this tariff.

The Customer shall be responsible for all calls placed by or through Customer's equipment by any person. In particular and without limitation to the foregoing, the Customer is responsible for any calls placed by or through the Customer's equipment via any remote access features. The Customer is responsible for all calls placed via their authorization code as a result of the Customer's intentional or negligent disclosure of the authorization code.

Issued: February 24, 2000

Effective:

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SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.3 Payment and Credit Regulations, (Cont'd.)

2.3.2 Deposits

The Company does not require a deposit from the Customer or Subscriber.

2.3.3 Advance Payments

For Customers whom the Company determines an advance payment is necessary, the Company reserves the right to collect an amount not to exceed one (1) month's estimated charges as an advance payment for service. This will be applied against the next month's charges and a new advance payment may be collected for the next month.

2.3.4 Taxes

Company reserves the right to bill any and all applicable taxes in addition to normal long distance usage charges, including, but not limited to: Federal Excise Tax, State Sales Tax, Municipal Taxes, and Gross Receipts Tax. Such taxes will be itemized separately on Customer invoices, or bill detail reports.

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Effective:

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SECTION 2 - RULES AND REGULATIONS, (CONT'D.)**2.4 Refunds or Credits for Service Outages or Deficiencies****2.4.1 Interruption of Service**

Credit allowances for interruptions of service which are not due to the Company's testing or adjusting, to the negligence of the Customer or Subscriber, or to the failure of channels, equipment and/or communications systems provided by the Customer or Subscriber, are subject to the general liability provisions set forth in this tariff. It shall be the obligation of the Customer to notify Company immediately of any interruption in service for which a credit allowance is desired by Customer. Before giving such notice, the Customer shall ascertain that the trouble is not within his or her control, or is not in wiring or equipment, if any, furnished by Customer. Interruptions caused by Customer-provided, Subscriber-provided or Company-provided automatic dialing equipment are not deemed an interruption of service as defined herein since the Customer has the option of using the long distance network via LEC access. For purposes of credit computation every month shall be considered to have 30 days. For services with a monthly recurring charge, no credit shall be allowed for an interruption of continuous duration of less than twenty-four hours. For message rated toll services, credits will be limited to, at maximum, the price of the initial period of individual call that was interrupted.

The Customer shall be credited for an interruption of one day (24 hours) or more at the rate of 1/30th of the monthly charge for the services affected for each day that the interruption continues.

Credit Formula: $\text{Credit} = A/30 \times B$

A = outage time in days

B = total monthly charge for affected service.

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SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.4 Refunds or Credits for Service Outages or Deficiencies, (Cont'd.)

2.4.2 Inspection, Testing and Adjustment

Upon reasonable notice, the facilities provided by the Company shall be made available to the Company for such tests and adjustments as may be deemed necessary for maintenance in a condition satisfactory to the Company. No interruption allowance will be granted for the time during which such tests and adjustments are made.

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SECTION 2 - RULES AND REGULATIONS, (CONT'D.)**2.5 Liability**

- 2.5.1** The liability of the Carrier for its willful misconduct or gross negligence which is the sole legal cause of damage or injury is not limited by this tariff. With respect to any other claim or suit, by a Subscriber or by any others, for damages associated with acts or omissions involving initiation, installation, provision, termination, maintenance, repair, interruption or restoration of any service or facilities offered under this tariff, the Carrier's liability, if any, is limited to 1/30 of the monthly charge for service affected for each 24-hour period during which such failure of service occurs and is reported to or known by the Carrier. For services for which no monthly charge applies, the actual credit for outages is limited to the prorated charge for the period during which the call was interrupted. In addition, Subscriber credits for interrupted service will be issued, where applicable, in accordance with the provisions of Section 2.4.
- 2.5.2** In no event will Carrier be responsible for consequential damages or lost profits suffered by Subscriber on account of interrupted or unsatisfactory service unless Carrier is found to have been willfully negligent.
- 2.5.3** The Carrier is not liable for any act or omission of any other company or companies furnishing a portion of the service.

Issued: February 24, 2000

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SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.5 Liability, (cont'd.)

2.5.4 The Carrier shall be indemnified and held harmless by the Customer against:

- (A) Claims for libel, slander, infringement of copyright or unauthorized use of any trade mark, trade name or service mark arising out of the material, data, information, or other content transmitted by the Customer over the Carrier's facilities; and
- (B) Claims for patent infringement arising from combining or connecting the Carrier's facilities with apparatus and systems of the Customer; and
- (C) All other claims arising out of any act or omission of the Customer in connection with any service provided by the Carrier.

2.5.5 The Carrier will make no refund of overpayments by a Subscriber unless the claim for such overpayment together with proper evidence be submitted within one (1) year from the date of alleged overpayment unless billing records prepared by the Company can be produced which would justify a credit beyond one year.

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Effective:

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SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.6 Minimum Service Period

The minimum service period is one month (30 days), unless otherwise specified by tariff or contract.

2.7 Cancellation by Customer

Unless otherwise specified elsewhere in this tariff or by mutually accepted contract between the Customer and the Company, service may be canceled by the Subscriber or Customer on not less than 30 days prior written notice to the Company.

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SECTION 2 - RULES AND REGULATIONS, (CONT'D.)**2.8 Refusal or Discontinuance by Company**

- 2.8.1** Service may be suspended by the Company, without notice to the Customer, by blocking traffic to certain cities or NXX exchanges, or by blocking calls using certain Customer travel cards when the Company deems it necessary to take such action to prevent unlawful use of its service. Lyxom will restore services as soon as it can be provided without undue risk, and will upon request by the Customer, assign new travel card codes to replace ones that have been deactivated.
- 2.8.2** Lyxom may refuse or discontinue service under the following conditions provided that, unless otherwise stated, the Customer shall be given 15 days notice to comply with any rule or remedy any deficiency:
- (A)** For non-compliance with or violation of any State, municipal, or Federal law, ordinance or regulation pertaining to telephone service.
 - (B)** For use of telephone service for any purpose other than that described in the application.
 - (C)** For neglect or refusal to provide reasonable access to Lyxom or its agents for the purpose of inspection and maintenance of equipment owned by Lyxom or its agents.
 - (D)** For noncompliance with or violation of Commission regulation or Lyxom's rules and regulations on file with the Commission, provided five (5) working days' written notice is given before termination.
 - (E)** For nonpayment of bills, provided that suspension or termination of service shall not be made without five (5) days written notice to the Customer, except in extreme cases. Such notice will be provided in a mailing separate from the customer's regular monthly bill for service.

Issued: February 24, 2000

Effective:

Issued by:

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SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.8 Refusal or Discontinuance by Company, (Cont'd.)

2.8.2 (cont'd.)

- (F) Without notice in the event of Customer or Authorized User use of equipment in such a manner as to adversely affect Lyxom's equipment or service to others.
- (G) Without notice in the event of tampering with the equipment or services owned by Lyxom or its agents.
- (H) Without notice in the event of unauthorized or fraudulent use of service. Whenever service is discontinued for fraudulent use of service, Lyxom may, before restoring service, require the Customer to make, at his or her own expense, all changes in facilities or equipment necessary to eliminate illegal use and to pay an amount reasonably estimated as the loss in revenues resulting from such fraudulent use.
- (I) Without notice by reason of any order or decision of a court or other government authority having jurisdiction which prohibits Company from furnishing such services.
- (J) For periods of inactivity over sixty (60) days.

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Effective:

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SECTION 2 - RULES AND REGULATIONS, (CONT'D.)

2.9 Limitations of Service

- 2.9.1 Service will be furnished subject to the availability of the necessary facilities and/or equipment and subject to the provisions of this tariff.
- 2.9.2 Lyxom reserves the right to discontinue furnishing service, upon written notice, when necessitated by conditions beyond its control, or when the Customer is using the service in violation of the provisions of this tariff, or in violation of law.
- 2.9.3 The Company does not undertake to transmit messages, but offers the use of its facilities when available, and will not be liable for errors in transmission or for failure to establish connections.
- 2.9.4 Lyxom reserves the right to discontinue the offering of service or deny an application for service if a change in regulation materially and negatively impacts the financial viability of the service in the best business judgment of the Company.

2.10 Use of Service

Service may be used for any lawful purpose for which it is technically suited. Customers or Subscribers reselling or rebilling Lyxom's Florida intrastate service must have a Certificate of Public Convenience and Necessity as an interexchange carrier from the Florida Public Service Commission.

Issued: February 24, 2000

Effective:

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SECTION 2 - RULES AND REGULATIONS, (CONT'D.)**2.11 Employee Concessions**

Any employee of the Company in good standing for three months or longer may receive any of the Company's residential services below the tariffed rate as a concession.

Employees, general	5%
Employees, officers	10%

2.12 Terminal Equipment

Company's facilities and service may be used with or terminated in Customer-provided or Subscriber-provided terminal equipment or systems, such as PBXs, key systems, multiplexers, repeaters, signaling sets, teleprinters, handsets, or data sets. Such terminal equipment shall be furnished and maintained at the expense of the Customer or Subscriber, except as otherwise provided. Subscriber or Customer is responsible for all costs at his or her premises, including personnel, wiring, electrical power, and the like, incurred in the use of Company's service.

2.13 Applicable Law

This tariff shall be subject to and construed in accordance with Florida law.

Issued: February 24, 2000

Effective:

Issued by:

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SECTION 2 - RULES AND REGULATIONS, (CONT'D.)**2.14 Cost of Collection and Repair**

Customer is responsible for any and all costs incurred in the collection of monies due the Company including legal and accounting expenses. The Customer or the Subscriber is also responsible for recovery costs of Company-provided equipment and any expenses required for repair or replacement of damaged equipment.

2.15 Tests, Pilots, Promotional Campaigns and Contests

The Company may conduct special tests or pilot programs and promotions at its discretion to demonstrate the ease of use, quality of service and to promote the sale of its services. The Company may also waive a portion or all processing fees or installation fees for winner of contests and other occasional promotional events sponsored or endorsed by the Company. From time to time the Company may waive all processing fees for a Customer.

These promotions will be approved by the FPSC with specific starting and ending dates with promotions running under no circumstances longer than 90 days in any twelve month period.

2.16 Other Rules

2.16.1 Lyxom reserves the right to validate the credit worthiness of Customers or Authorized Users through available verification procedures. Where a travel card code cannot be validated, the Customer or Authorized User may be required to provide an acceptable alternate billing method or the Carrier may refuse to place the call.

2.16.2 The Company reserves the right to discontinue service, limit service, or to impose requirements on Subscribers or Customers as required to meet changing regulations, rules or standards of the FPSC.

Issued: February 24, 2000

Effective:

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SECTION 3 - DESCRIPTION OF SERVICE

3.1 Quality and Grade of Service Offered

Minimum Call Completion Rate - Customers can expect a call completion rate of not less than 90% during peak use periods for Feature Group D 1+ dialing. The call completion rate is calculated as the number of calls completed (including calls completed to a busy line or to a line which remains unanswered by the called party) divided by the number of calls attempted.

Issued: February 24, 2000

Effective:

Issued by:

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SECTION 3 - DESCRIPTION OF SERVICE, (CONT'D.)
3.2 Calculation of Distance

Usage charges for all mileage sensitive products are based on the airline distance between the rate center locations associated with the originating and terminating points of the call.

The distance between the originating and terminating points is calculated by using the "V" and "H" coordinates of the rate centers as defined by BellCore (Bell Communications Research), in the following manner:

- Step 1 - Obtain the "V" and "H" coordinates for the rate center of the originating and the destination points.
- Step 2 - Obtain the difference between the "V" coordinates of each of the rate centers. Obtain the difference between the "H" coordinates.
- Step 3 - Square the differences obtained in Step 2.
- Step 4 - Add the squares of the "V" difference and "H" difference obtained in Step 3.
- Step 5 - Divide the sum of the square obtained in Step 4 by ten (10). Round to the next higher whole number if any fraction results from the division.
- Step 6 - Obtain the square root of the whole number obtained in Step 5. Round to the next higher whole number if any fraction is obtained. This is the distance between the originating and terminating rate centers of the call.

Formula:

$$\sqrt{\frac{(V_1 - V_2)^2 + (H_1 - H_2)^2}{10}}$$

 Issued: February 24, 2000

Effective:

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SECTION 3 - DESCRIPTION OF SERVICE, (CONT'D.)

3.3 Timing of Calls

Billing for calls placed over the network is based in part on the duration of the call.

3.3.1 Timing for all calls begins when the called party answers the call (i.e. when two way communications are established.) Answer detection is based on standard industry answer detection methods, including hardware and software answer detection.

3.3.2 Chargeable time for all calls ends when one of the parties disconnects from the call.

3.3.3 Minimum call duration for billing purposes is one minute unless otherwise specified in the individual rate schedules of this tariff.

3.3.4 Calls are measured and billed in one minute increments unless otherwise indicated in this tariff.

3.3.5 No charges apply to incomplete calls.

Issued: February 24, 2000

Effective:

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SECTION 3 - DESCRIPTION OF SERVICE, (CONT'D.)**3.4 Rate Periods**

Unless otherwise indicated elsewhere in this tariff, all usage-based rates in Section 4.0 are subject to the following time-of-day, day-of-week, and holiday rate periods:

3.4.1 Day Rate Period - Applies to that portion of a call occurring from 8:00 AM to, but not including, 5:00 PM Monday through Friday.

3.4.2 Evening Rate Period - Applies to that portion of a call occurring from 5:00 PM to, but not including, 11:00 PM all days, unless a lower rate would normally apply.

3.4.3 Night and Weekend Rate Period - Applies to that portion of a call occurring from 11:00 PM to, but not including 8:00 the following morning, all days; all day on Saturday and Sunday from 8:00 AM to, but not including 5:00 PM.

3.4.4 When a call is established in one rate period and ends in another rate period, the rate in effect at the calling station applies to the portion of the call occurring within that rate period. When a unit of time is split between two rate periods, the rate applicable to that unit of time is based on the rate period in which it began.

3.5 Holiday Rates

Holiday Rates apply to that portion of a call occurring on Company acknowledged Holidays. The rate is equivalent to the Evening Rate unless a lower rate would normally apply. Holiday rates apply on New Year's Day, Independence Day, Labor Day, Thanksgiving Day and Christmas Day.

Issued: February 24, 2000

Effective:

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SECTION 3 - DESCRIPTION OF SERVICE, (CONT'D.)

3.6 Directory Assistance

A Directory Assistance charge applies per intrastate directory assistance calls made from points within the State of Florida. The Customer may make two requests for a telephone number per call. The Directory Assistance Charge applies regardless of whether the operator is able to supply the requested number. Discounts are not applicable to Directory Assistance Charges. Directory Assistance Charges are not included in usage commitments or computed in any discount calculations.

Per call to directory assistance: \$0.65

3.7 Lyxom Toll Service

Lyxom Toll Service is available to residential and business Subscribers who originate direct dialed calls over standard Customer-provided switched access lines. No minimum volume commitment if required. A Monthly Service Fee is applied to each bill. Calls are billed in six (6) second increments after an initial minimum call duration of eighteen (18) seconds.

Issued: February 24, 2000

Effective:

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SECTION 3 - DESCRIPTION OF SERVICE, (CONT'D.)

3.8 Lyxom Toll Plus

Lyxom Toll Plus is an optional long distance service available to residential and business Subscribers who originate direct dialed calls or terminate 800 service calls over standard customer-provided switched access lines. Calls are billed in six (6) second increments after an initial minimum call duration of eighteen (18) seconds. Intrastate service is offered in conjunction with interstate offerings.

The rate per minute varies according to the monthly service fee selected by the Customer when the Customer signs up for Lyxom Toll Plus. A Customer may change between options by giving thirty days advance notice.

3.9 Lyxom Flat Rate Long Distance

Lyxom Flat Rate Long Distance is offered to residential and business Subscribers for direct dialed outbound calling and 800 inbound calling over standard switched access lines. Calls are billed in six (6) second increments after an initial minimum call duration of thirty (30) seconds. No monthly fee applies to this service.

Rates for Flat Rate Long Distance Service are based on the Customer's total monthly usage commitment, as demonstrated at the time the Customer chooses this service. Alternatively, a Customer may project usage where no prior comparable service applies. The Company reserves the right to verify projected usage after three months of billing. If the Customer's usage is greater or less than the original projection, the Customer will be given the option to continue service at the appropriate rate level or to change to a different Lyxom product.

A monthly fee is applied per billing account. The monthly fee is waived when the Customer commits to a minimum service period of three months.

Issued: February 24, 2000

Effective:

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SECTION 3 - DESCRIPTION OF SERVICE, (CONT'D.)**3.10 Lyxom Premium Long Distance**

Lyxom Premium Long Distance is offered to residential and business Subscribers for direct dialed outbound calling or 800 inbound calling over standard switched access lines. Calls are billed in six (6) second increments after an initial minimum call duration of eighteen (18) seconds. No monthly fee applies to this service.

Rates for Premium Rate Long Distance Service are based on the Customer's total monthly usage commitment, as demonstrated at the time the Customer chooses this service. Alternatively, a Customer may project usage where no prior comparable service applies. The Company reserves the right to verify projected usage after three months of billing. If the Customer's usage is greater or less than the original projection, the Customer will be given the option to continue service at the appropriate rate level or to change to a different Lyxom product.

A monthly fee is applied per billing account. The monthly fee is waived when the Customer commits to a minimum service period of three months.

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Effective:

Issued by:

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Lawrence, Massachusetts 01843

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SECTION 3 - DESCRIPTION OF SERVICE, (CONT'D.)**3.11 Lyxom Dedicated Service**

Lyxom Dedicated Service is available to Subscribers for direct dialed and inbound calls originating (or terminating) over Subscriber-provided dedicated access lines. A monthly service applies for the dedicated access connection.

Calls are billed in six second increments after a minimum call duration of eighteen (18) seconds.

Option 2 is available to Customers with demonstrated usage requirements of \$3000 per month or more. Rates for Option 2 are based on the Customer's total monthly usage commitment, as demonstrated at the time the Customer chooses this Option. Alternatively, a Customer may project usage where no prior comparable service applies. The Company reserves the right to verify projected usage after three months of billing. If the Customer's usage is greater or less than the original projection, the Customer will be given the option to continue service at the appropriate rate level or to change to a different Lyxom product.

When service is ordered for 10% or more interstate use, only the interstate service connection charge and access coordination fee apply. When service is ordered for more than 90% intrastate use, only the intrastate service connection charge and access coordination fee apply.

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SECTION 4 - RATES**4.1 General**

Each Customer is charged individually for each call placed through the Company. Charges are computed on an airline mileage basis as described in Section 3.2 of this tariff.

Charges may vary by service offering, mileage band, class of call, time of day, day of week, call duration, and/or volume and term commitment.

Customers are billed based on their use of Lyxom's long distance service.

Example of calculation of volume discounts:

Monthly Plan A Usage:	Interstate	\$400.00
	Florida	\$200.00
	International	\$ 50.00
	Total Usage	<u>\$650.00</u>
	Term Discount 2%	-13.00
	Total due (before tax)	<u>\$637.00</u>

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SECTION 4 - RATES, (CONT'D.)**4.2 Exemptions and Special Rates****4.2.1 Discounts for Hearing Impaired Customers**

A telephone toll message which is communicated using a telecommunications device for the deaf (TDD) by properly certified hearing or speech impaired persons or properly certified business establishments or individuals equipped with TDDs for communicating with hearing or speech impaired persons will receive, upon request, credit on charges for certain intrastate toll calls placed between TDDs. The credit to be given on a subsequent bill for such calls placed between TDDs will be equal to applying the evening rate during business day hours and night/weekend rate during evening and night/weekend hours. Discounts do not apply to per call add-on charges for services when the call is placed by a method that would normally incur the surcharge.

4.2.2 Emergency Call Exemptions

The following calls are exempted from all charges: Emergency calls to recognizable authorized civil agencies including police, fire, ambulance, bomb squad and poison control. Lyxom will only handle these calls if the caller dials all of the digits to route and bill the call. Credit will be given for any billed charges pursuant to this exemption on a subsequent bill after verified notification by the billed Customer within thirty (30) days of billing.

4.2.3 Directory Assistance Charges for Handicapped Persons

Presubscribed residential Customers or authorized users of Customers' services who are certified as handicapped are exempt from applicable Directory Assistance charges for the first 50 directory assistance calls per month.

4.2.4 Telecommunications Relay Service Rates

For toll calls received from the relay service, call charges shall be discounted by 50% from the otherwise applicable usage rate for a voice nonrelay call, except that where the calling or called party indicates that either party is both hearing and visually impaired, the call shall be discounted 60 percent.

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SECTION 4 - RATES, (CONT'D.)

4.3 Late Payment Charge and Cost of Collection

A late fee of 1.5% per month will be charged on any Company-billed past due balance. In the event that the Company incurs fees or expenses, including attorney's fees, collecting or attempting to collect, any charges owed to the Company, the Company may charge the Customer all such fees and expenses reasonably incurred.

4.4 Return Check Charge

A return check charge of \$15.00 will be assessed for checks returned for insufficient funds. Any applicable return check charges will be assessed according to the terms and conditions of the billing entity (i.e. local exchange company and/or commercial credit card company) and pursuant to Florida law and FPSC regulations.

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SECTION 4 - RATES, (CONT'D.)

4.5 Directory Assistance

Per call to directory assistance: \$0.65

4.6 Lyxom Toll Service

4.6.1 Monthly Service Fee: \$5.00

4.6.2 Usage Rate:

Mileage	Day		Evening, Night, Weekend	
	Initial Period	Add'l Period	Initial Period	Add'l Period
ALL	.0705	.0235	.0618	.0206

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SECTION 4 - RATES, (CONT'D.)

4.7 Lyxom Toll Plus

4.7.1 Per Minute Rate:

<u>Monthly Service Fee</u>	<u>Rate Per Minute</u>
\$1.00	\$0.1890
\$3.00	\$0.1790
\$5.00	\$0.1690
\$10.00	\$0.1590
\$15.00	\$0.1490
\$20.00	\$0.1390
\$30.00	\$0.1290
\$40.00	\$0.1190
\$50.00	\$0.1090

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SECTION 4 - RATES, (CONT'D.)**4.8 Lyxom Flat Rate Long Distance****4.8.1 Per Minute Usage Rate:**

<u>Monthly Commitment</u>	<u>Rate Per Minute</u>
\$0.00	\$0.2290
up to \$50	\$0.2190
up to \$100	\$0.2090
up to \$150	\$0.1990
up to \$200	\$0.1890
up to \$250	\$0.1790
up to \$350	\$0.1690
up to \$450	\$0.1590
up to \$600	\$0.1490
up to \$900	\$0.1390
up to \$1000	\$0.1290
over \$1000	\$0.1190

4.8.2 Monthly Fee

A monthly fee of \$5.00 is applied per billing account. The monthly fee is waived when the Customer commits to a minimum service period of three months.

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SECTION 4 - RATES, (CONT'D.)**4.9 Lyxom Premium Long Distance****4.9.1 Per Minute Usage Rate:**

<u>Monthly Commitment</u>	<u>Rate Per Minute</u>
\$0.00	\$0.2340
up to \$50	\$0.2240
up to \$100	\$0.2140
up to \$150	\$0.2040
up to \$200	\$0.1940
up to \$250	\$0.1840
up to \$350	\$0.1740
up to \$450	\$0.1640
up to \$600	\$0.1540
up to \$900	\$0.1440
up to \$1000	\$0.1340
over \$1000	\$0.1240

4.9.2 Monthly Fee

A monthly fee of \$5.00 is applied per billing account. The monthly fee is waived when the Customer commits to a minimum service period of three months.

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SECTION 4 - RATES, (CONT'D.)**4.10 Lyxom Dedicated Service****4.10.1 Option 1 - Per Minute Rates**

Mileage	Day		Evening, Night, Weekend	
	Initial Period	Add'l Period	Initial Period	Add'l Period
ALL	.0456	.0152	.0357	.0119

4.10.2 Option 2 (Flat Rate Option) - Per Minute Rates

<u>Usage</u>	<u>Rate Per Minute</u>
\$3000-3999.99	\$0.1250
\$4000-4999.99	\$0.1200
\$5000-5999.99	\$0.1150
\$6000-6999.99	\$0.1100
\$7000-7999.99	\$0.1050
\$8000-9999.99	\$0.1000
\$10000-12999.99	\$0.0950
\$13000-15999.99	\$0.0900
\$16000-18999.99	\$0.0850
\$19000-21999.99	\$0.0800
\$22000-24999.99	\$0.0750
\$25000 and over	\$0.0700

Service Connection Charge, Per Month: \$125.00

Access Coordination Fee, Per Month: \$100.00

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SECTION 5 - PROMOTIONS

5.1 Promotional Offerings - General

From time to time, the Carrier may provide promotional offerings to introduce a current or potential Subscriber to a service not being used by the Subscriber. These offerings may be limited to certain dates, times or locations and may waive or reduce recurring or non-recurring charges.

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ATTACHMENT III
FINANCIAL STATEMENTS

ATTACHMENT III - A

LYXOM, INC.

Financial Resources Statement

Lyxom, Inc. ("Lyxom") is providing a Balance Sheet as of October 21, 1999 with this application. The company has a positive Stockholders Equity.

Lyxom proposes to operate as a reseller in the state. There are minimal capital requirements or expenses that the company will experience when starting it's Florida operations. All transmission will be provided by the underlying carrier. The company has structured its retail pricing so that its per minute rate covers its per minute cost, thus assuring an almost instantaneous positive cash flow. Any financial capital required by Lyxom will be provided by outside financing, which the company is presently negotiating for, or additional paid in capital by the sole stockholder.

The company also points to the resumes provided with the application. These resumes show that Lyxom has the managerial experience and entrepreneurial skill necessary to run the company.

Lyxom, Inc.
Balance Sheet
As of October 21, 1999

ASSETS

Current Assets		
Checking/Savings Bank Boston	\$96,937.70	
Total Checking/Savings	<u>96,937.70</u>	
Total Current Assets		96,937.70
Fixed Assets		
Machines & Equipment	7,858.30	
Total Fixed Assets	<u>7,858.30</u>	
Total Fixed Assets		7,858.30
Other Assets		
Organizational Costs	81,498.49	
Total Other Assets	<u>81,498.49</u>	
Total Other Assets		81,498.49
TOTAL ASSETS		<u><u>\$186,294.49</u></u>

LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities		
Accounts Payable	11,294.49	
Total Accounts Payable	<u>11,294.49</u>	
Total Current Liabilities		\$ 11,294.49
Equity		
Opening Balance Equity	25,000.00	
Capital Stock	<u>150,000.00</u>	
Total Equity		175,000.00
TOTAL LIABILITIES & EQUITY		<u><u>\$186,294.49</u></u>

ATTACHMENT IV
MANAGERIAL AND TECHNICAL CAPABILITIES

Lyxom, Inc.
Management Profiles

Christopher J. LeSaffre, President and Chief Executive Officer

After completing his MBA at Boston University, Chris LeSaffre began his business career in computer marketing with IBM Corporation. In 1982 he joined an independent computer operation, Commonwealth Business Systems to market their business systems to small, growing businesses in New England. LeSaffre managed 25 direct sales people in New England.

In 1990, Mr. LeSaffre opened a direct marketing company, Meridian marketing Group. The Company promoted product via television commercials and huge direct mail programs on a national basis. As president of Meridian, Mr. LeSaffre devised product strategy and merchandising for a wide group of product. The Company was most successful, but stopped expansion when its system and product could no longer be billed via local telephone exchanges, which put an end to this industry.

In 1992, while operating Meridian Marketing, Mr. LeSaffre began an operation known as Smart Business Network. SBN was conceived to market a "basket" of services to small, growing businesses. The concept was to band these businesses together in an organization to gain pricing advantages as a group not available to the smaller businesses on an individual basis. The most viable product offered by SBN was long distance service.

Mr. LeSaffre then formed Corporate Services Telcom, Inc. to pursue becoming an IXC. This resulted in the successful venture known as Corporate Services Telcom, providing long distance service to thousands of businesses in the forty four states for which CSTI held tariffs.

As Chief Executive Offices of CSTI, and now Lyxom, Mr. LeSaffre's vision has allowed his companies to remain ahead of the curve as business has gone (and continues to go) through a rapid period of change. His insight and innovative perception has moved the business from a straight long distance reseller into this new world of communication. Lyxom is a complete and innovative concept in today's world of communication.

During this period, he has overseen the Company's growth as it moved from the straight telcom business to total communications. Today he continues to oversee all phases of the Company' operations from its headquarters in Lawrence, Massachusetts.

Lyxom, Inc.
Management Profiles, (Continued)

James Shipley, Vice President and Director of Marketing

Jim Shipley has a long and broad based career in sales, marketing and advertising. He began his career in an executive position with an advertising agency in Cleveland, Ohio. As senior account executive, he handle the RCA Distributor in Northern Ohio.

He joined the distributorship as advertising manager, and then became the President of Mail Line Distributors. Main Line was the exclusive RCA Distributor for all home entertainment products in Northern Ohio and Eastern Indiana.

Mr. Shipley left Main Line to found a large advertising agency with offices in Cleveland and New York. After five years with the agency, he left to become a principal in Major Media, Inc., a radio broadcasting company. As president of Major Media, he expanded their operation into AM/FM properties n Orlando and Kissimmee, FL, as well as Charlotte and Statesville, NC.

In 1987, the stations were sold and Mr. Shipley returned to the advertising business as VP of DeFalco Advertising, Inc. of Orlando. The agency specialized in direct marketing. Mr. Shipley handled creative projects, did the media buying and supervised account executives. As part of his duties, he contacted Mr. LeSaffre and handled the media for Mr. LeSaffre's Meridian Marketing Group. This then led to an alliance when SBN was formed. Mr. Shipley worked on the marketing for SBN and dealt in the acquisition of various services for SBN.

In 1993, Mr. Shipley and a partner formed The Phone Company, Inc. He again contacted Mr. LeSaffre and the two worked together as SBN and The Phone Company, Inc. Mr. Shipley developed a successful pattern of sales and service for the Company until it was sold in 1997. In 1997, Mr. Shipley came with CSTI full time to devise its marketing programs and to oversee their marketing operations. When Chris LeSaffre conceived Lyxom, Jim Shipley moved into the position of Director of Marketing.

As Vice President and Director of Marketing, he takes advantage of his many years in marketing to devise programs to expand the distribution of the Lyxom products and services. Mr. Shipley works out of the Orlando office of Lyxom.

Lyxom, Inc.
Management Profiles, (Continued)

Frances LeSaffre, Operations Manager

Frances LeSaffre is the wife of Chris LeSaffre. She had over eighteen years in operations and systems management with Raytheon Corporation. This successful career prepared her for involvement as head of Operations and Customer Service with Lyxom .

Mrs. LeSaffre handled all operations for Meridian Marketing as that business grew. She then moved on to Smart Business Network, Inc. to handle operations. When Chris LeSaffre formed Lyxom, Frances took over complete operation of SBN. She re-organized the internal operations and handled complete oversight of all customer service operations. In addition, she had responsibility for Lyxom's customer service department.

As Lyxom began to grow, Frances took on the additional duties of Operations Manager for Lyxom., including account coordination, billing and customer service. Working closely to integrate the systems of the Company between the billing, marketing and overall accounting functions, including vendor relations, Frances LeSaffre is a key cog in the wheel of success driving Lyxom.

Lyxom, Inc.

Management Profiles, (Continued)

Gary Larson, Director - Information Technology

Since 1982, Gary Larson has been intimately involved with computers, communications, programming and state of the art equipment. Serving as a Ground Radio Technician in the US Air Force, Gary supported the Ground to Air Communications, Telemetry and Guidance Systems of NASA Space Shuttle flights.

Gary then transferred to Lockheed Missile and Space Company (now a part of Lockheed Martin) where he was a Field Service Support Technician supporting the Nuclear Submarine program out of the Cape Canaveral Air Force Base near Cocoa Beach, FL.

Gary continued his education at the Greater Lowell Vocational School in Tyngsboro, MA, graduating with the highest grade levels. Due to health problems in his family, Gary took a sabbatical from actively pursuing his MIS career to care for his wife and grandfather. However, during this time, he continued his studies and became a Microsoft Solutions Developer.

Gary came to CSTI as a consultant to set up a computer network. He developed a complete system for the Company, which can handle several thousand orders per day. Gary then came to work full time as the needs of Lyxom continued to grow. He integrated the complete Cost Guard accounting, billing and reporting system into the overall business of Lyxom. Gary has completely automated all the systems at Lyxom.

Lyxom, Inc.
Management Profiles, (Continued)

John J. Murphy, Director of Finance and Controller

Jack Murphy has an MBA in finance and spent nine years as an IRS agent. He then went to work for Dunfrey/Omni Hotels where he was the Manager of Taxation. While there Jack developed policies in taxation and renovation which saved the Corporation millions in tax and other associated costs.

Jack then moved on to Frostar, Inc. where he was the Controller for nine years. He was responsible for managing cash flow, working capital and all phases of accounting and supervising a staff of four. He installed the Company's first computerized accounting system and, which drastically increased the Company's cash flow and integrated all systems into a networking situation between the Boston and Salem offices of the Company.

As an independent Programming Consultant, Jack Murphy developed inventory and tax systems for manufacturers and distributors.

Coming with CSTI in 1997, Jack has developed the complete accounting systems for the Company. He has programmed the corporate structure of Lyxom; analyzed the various costs associated with sales and changed the billing structure of Lyxom.

Jack is intimately involved in all phases of the Company' growth. His complete knowledge of a plethora of software programs for accounting, taxes, spreadsheet and databases allows the Company to stay on the cutting edge of modern accounting techniques.



DEPOSIT
D253

DATE
FEB 25 2000

February 23, 2000
Overnight Delivery

210 N. Park Ave.
Winter Park, FL
32789

P.O. Drawer 200
Winter Park, FL
32790-0200

Tel: 407-740-8575
Fax: 407-740-0613
tmi@tminc.com

Ms. Blanca Bayo, Director
Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oaks Boulevard
Tallahassee, Florida 32399-0850

000254-TL

RE: Application and Initial Tariff of **Lyxom, Inc.** for Authority to Provide Interexchange Telecommunications Services within the State of Florida.

Dear Ms. Bayo:

Enclosed for filing are the original and six (6) copies of the above-referenced application and initial tariff of Lyxom, inc.

Also enclosed is a Technologies Management, Inc. check in the amount of \$250.00, to cover the filing fee.

Please acknowledge receipt of this filing by returning, filed stamped, the extra copy of this letter in the self-addressed stamped envelope provided for that purpose.

Any questions you may have regarding this application may be addressed to ma at the above address, or by calling (407) 740-8575. Thank you for your assistance.

Sincerely,

TECHNOLOGIES MANAGEMENT, INC. P.O. BOX 200 WINTER PARK, FL 32790-0200 (407) 740-8575		BANK OF AMERICA WINTER PARK, FL 32789 83-27/631	25573 2/23/2000
PAY TO THE ORDER OF Florida Public Service Commission		\$	**250.00
Two Hundred Fifty and 00/100*****			
Florida Public Service Commission Records & Reporting 2540 Shumard Oaks Blvd. Tallahassee, FL 32302-1500		TECHNOLOGIES MANAGEMENT, INC.	DOLLARS Security features included. Details on back.
MEMO	florida Public Service Commission	DOCUMENT NUMBER-DATE 02542 FEB 24 8	MP
		FPSC-RECORDS/REPORTING	



Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward a copy of check to RAR with proof of deposit.

Initials of person who forwarded check: *DM*

February 23, 2000
Overnight Delivery

210 N. Park Ave.
Winter Park, FL
32789

P.O. Drawer 200
Winter Park, FL
32790-0200

Tel: 407-740-8575
Fax: 407-740-0613
tmi@tminc.com

Ms. Blanca Bayo, Director
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Sincerely,

Thomas M. Forte
Thomas M. Forte
Consultant to Lyxom, Inc.

Enclosures

TECHNOLOGIES MANAGEMENT, INC.
P.O. BOX 200
WINTER PARK, FL 32790-0200
(407) 740-8575

BANK OF AMERICA
WINTER PARK, FL 32789
63-27/631

25573

2/23/2000

PAY TO THE ORDER OF Florida Public Service Commission

\$ **250.00

Two Hundred Fifty and 00/100 ***** DOCUMENT NUMBER DATE *****

Florida Public Service Commission
Records & Reporting
2540 Shumard Oaks Blvd.
Tallahassee, FL 32302-1500

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