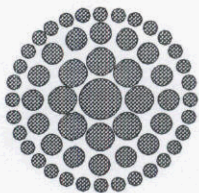


ORIGINAL



**Florida  
Power**  
CORPORATION

**JAMES A. MCGEE**  
SENIOR COUNSEL

February 28, 2000

Ms. Blanca S. Bayó, Director  
Division of Records and Reporting  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, Florida 32399-0850

RECEIVED  
FLORIDA PUBLIC  
SERVICE COMMISSION  
00 FEB 29 AM 10:18  
MAIL ROOM

Re: Review of the appropriate application of incentives to  
wholesale power sales by investor-owned utilities.

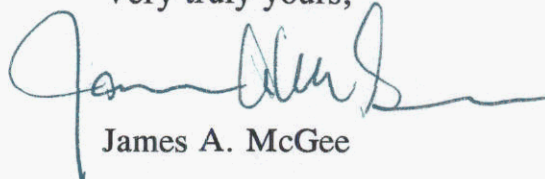
Dear Ms. Bayó:

991779-EI

Enclosed for filing in the subject matter is Florida Power Corporation's Request for Confidential Classification accompanied by a sealed envelope containing the document subject to the Request, with the confidential information highlighted. Also enclosed are two copies of the documents with the confidential information redacted. **The highlighted portions of the unredacted version should be held as Confidential Information in accordance with Rule 25-22.006, F.A.C.**

Please acknowledge your receipt of the above filing on the enclosed copy of this letter and return to the undersigned. Thank you for your assistance in this matter.

Very truly yours,



James A. McGee

JAM/kmd  
Enclosures

RECEIVED & FILED  
FPSC-BUREAU OF RECORDS

DOCUMENT NUMBER - DATE  
02664 FEB 29 2000  
FPSC-RECORDS/REPORTING

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

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In re: Review of the appropriate application of incentives to wholesale power sales by investor-owned utilities.

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Docket No. 991779-EI

Submitted for filing:  
March 1, 2000

**REQUEST FOR CONFIDENTIAL CLASSIFICATION**

Florida Power Corporation (Florida Power or the Company), pursuant to Section 366.093, F.S., and Rule 25-22.006, F.A.C., hereby requests confidential classification of highlighted portions of the documents contained in the enclosed sealed envelope, which consist of Florida Power's answer to Interrogatory 12 (the Answer) of Staff's First Set of Interrogatories to Florida Power Corporation. In support of its request, Florida Power states as follows:

**Introduction**

1. The increasingly competitive wholesale power market in which Florida Power operates has caused certain information contained in the Answers to become commercially sensitive and justifies its protection from disclosure to the Company's competitors. Subsection 366.093(1) provides that any records "found by the commission to be propriety confidential business information shall be kept confidential and shall be exempt from s. 119.07(1) [requiring disclosure under the Public Records Act]." Subsection 366.093(3) states that "Propriety confidential business information includes, but is not limited to: \*\*\* (e) information relating to

DOCUMENT NUMBER-DATE

02664 FEB 29 8

competitive interests, the disclosure of which would impair the competitive business of the provider of the information.” As explained below, the designated portions of Florida Power’s Answer fall within this statutory category and, thus, constitute propriety confidential business information entitled to protection under Section 366.093 and Rule 25-22.006.

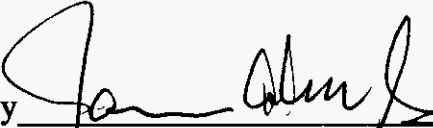
2. The highlighted information in Florida Power’s Answer identifies the base salary compensation of each position in its Power Marketing Department. The power marketing business, including the hiring and retention of skilled power marketing personnel, is among the most highly competitive functions within Florida Power’s overall operations. Disclosure of the highlighted information in the Answer would place Florida Power at a disadvantage against competitors for skilled power marketing employees by giving them otherwise unavailable knowledge of Florida Power’s compensation levels and structure. These competitors are not subject similar regulatory review that would disclose comparable information to Florida Power. This one-way flow of compensation knowledge would impair Florida Power’s competitive interests in retaining its skilled power marketing personnel and in protecting its investment of time, money and resources for the training of such personnel in the power marketing business.

3. The highlighted information in the Answers for which confidential classification is sought is intended to be and is treated by Florida Power as private and has not been disclosed.

WHEREFORE, Florida Power respectfully requests that the highlighted information in the Answers be classified as confidential for the reasons set forth above.

Respectfully submitted,

OFFICE OF THE GENERAL COUNSEL  
FLORIDA POWER CORPORATION

By 

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Facsimile: (727) 820-5519