

Lance J.M. Steinhart
Attorney At Law
6455 East Johns Crossing
Suite 285
Duluth, Georgia 30097

Also Admitted in New York
and Maryland

Telephone: (770) 232-9200
Facsimile: (770) 232-9208

March 28, 2000

VIA OVERNIGHT DELIVERY

Florida Public Service Commission
Division of Administration
2540 Shumard Oak Blvd.
Gunter Bldg.
Tallahassee, Florida 32399-0850

DEPOSIT DATE
D271 MAR 30 2000

000378 -TX

Re: US TelePacific Corp. d/b/a TelePacific Communications

Dear Sir/Madam:

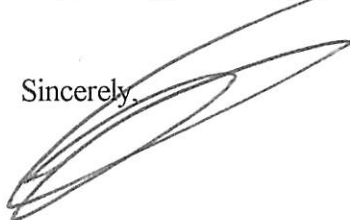
Enclosed please find one original and six (6) copies of US TelePacific Corp. d/b/a TelePacific Communication's Application for Authority to Provide Alternate Local Exchange Telecommunications Service Within the State of Florida.

I also have enclosed a check in the amount of \$250.00 payable to the Florida Public Service Commission to cover the cost of filing these documents.

Please return a stamped copy of the extra copy of this letter in the enclosed preaddressed prepaid envelope.

If you have any questions regarding this application, please do not hesitate to call me. Thank you for your attention to this matter.

Sincerely,



Lance J.M. Steinhart, Esq.
Attorney for US TelePacific Corp. d/b/a TelePacific Communications

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward a copy of check to RAR with proof of deposit.

Initials of person who forwarded check:



Enclosures
cc: Jane Delahanty

MAIL ROOM
00 MAR 29 AM 9:09

RECEIVED
DOCUMENT NUMBER-DATE
03885 MAR 29 8

FPSC-RECORDS/REPORTING

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ORIGINAL DOCUMENT IS PRINTED ON CHEMICAL REACTIVE PAPER. IT HAS A MICROPRINTED BORDER.

	515 S. FLOWER STREET, 49th FLOOR LOS ANGELES, CA 90071-2201 (213) 213-3000		CALIFORNIA BANK & TRUST 11345 W. Olympic Los Angeles, CA 90064	16-339/1220 DATE 03/01/2000	CHECK NUMBER 5406 CB&T005406
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Two hundred fifty and no/100 *****

PAY TO THE ORDER OF	Florida Public Service Commission c/o Lance J.M. Steinhart Attorney At Law 6455 E. Johns Crossing #285 Duluth, GA 30097	AMOUNT 250.00 US
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Kristine Kleniczak

THIS DOCUMENT INCLUDES AN ORIGINAL WATERMARK. HOLD AT AN ANGLE TO VIEW.

005406

ORIGINAL

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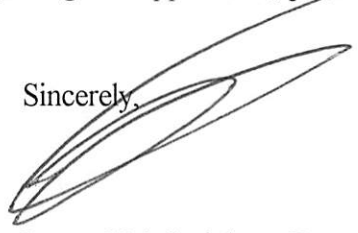
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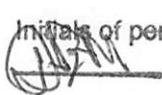
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APPLICATION

1. This is an application for (check one):
 - Original certificate** (new company).
 - Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
 - Approval of assignment of existing certificate:** Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
 - Approval of transfer of control:** Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:
U.S. TelePacific Corp.

3. Name under which the applicant will do business (fictitious name, etc.):
TelePacific Communications

4. Official mailing address (including street name & number, post office box, city, state, zip code):
515 S. Flower Street, 49th Floor, Los Angeles, CA 90071

5. Florida address (including street name & number, post office box, city, state, zip code):
None

6. Structure of organization:

- Individual Corporation
 Foreign Corporation Foreign Partnership
 General Partnership Limited Partnership
 Other _____

7. **If individual**, provide:

Name: Not applicable

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

8. **If incorporated in Florida**, provide proof of authority to operate in Florida:

(a) **The Florida Secretary of State corporate registration number:**

Not applicable

9. **If foreign corporation**, provide proof of authority to operate in Florida:

(a) **The Florida Secretary of State corporate registration number:**

F00000000536

10. **If using fictitious name-d/b/a**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) **The Florida Secretary of State fictitious name registration number:**

G00067900279

11. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) The Florida Secretary of State registration number:

Not applicable

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Not applicable

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) The Florida registration number: Not applicable

14. Provide **F.E.I. Number**(if applicable): 95-4593876

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

No. _____

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No.

16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Lance Steinhart, Esq.

Title: Regulatory Counsel for U.S. TelePacific Corp. dba U.S. TelePacific Communications

Address: 6455 East Johns Crossing

City/State/Zip: Duluth, Georgia 30097

Telephone No.: 770/232-9200 **Fax No.:** 770/232-9208

Internet E-Mail Address: lsteinhart@telecomcounsel.com

Internet Website Address: _____

(b) Official point of contact for the ongoing operations of the company:

Name: Jane Delahanty

Title: Director of Regulatory Affairs

Address: 515 S. Flower Street; 49th Floor

City/State/Zip: Los Angeles, CA 90071

Telephone No.: 213-213-3000 **Fax No.:** 213-213-3100

Internet E-Mail Address: jdelahanty@telepacific.com

Internet Website Address: www.telepacific.com

(c) Complaints/Inquiries from customers:

Name: Vicky Rifkin

Title: Customer Service Manager

Address: 515 S. Flower Street; 49th Floor

City/State/Zip: Los Angeles, CA 90071

Telephone No.: 213-213-3202 Fax No.: 213-213-3104

Internet E-Mail Address: vrifkin@telepacific.com

Internet Website Address: www.telepacific.com

17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

California, Colorado and Nevada

(b) has applications pending to be certificated as an alternative local exchange company.

Applicant is in the process of obtaining authorization throughout
the United States.

(c) is certificated to operate as an alternative local exchange company.

California, Colorado and Nevada

- (d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

None.

- (e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None.

- (f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None.

18. Submit the following:

A. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet;
2. income statement; and
3. statement of retained earnings.

NOTE: *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

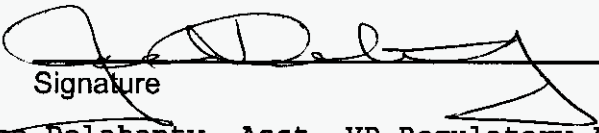
Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
 2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
 3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.
- B. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
- C. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

**** APPLICANT ACKNOWLEDGMENT STATEMENT ****

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:

 _____ Signature	<u>3/9/00</u> _____ Date
<u>Jane Delahanty, Asst. VP Regulatory Affairs</u> _____ Title	<u>213-213-3000</u> _____ Telephone No.
Address: <u>515 S. Flower Street</u> _____ <u>49th Floor, Los Angeles, CA 90071</u> _____	<u>213-213-3100</u> _____ Fax No.

ATTACHMENTS:

- A - CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT
- B - INTRASTATE NETWORK
- C - AFFIDAVIT

FL ALEC

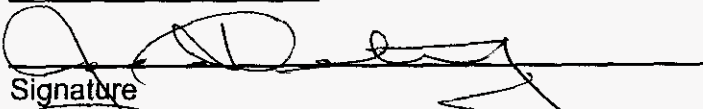
FORM PSC/CMU 8 (11/95)
Required by Commission Rule Nos. 25-24.805,
25-24.810, and 25-24.815

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

 Signature	<u>3/9/00</u> Date
Jane Delahanty, Asst. VP Regulatory Affairs	213-213-3000
Title	Telephone No.
Address: 515 S. Flower Street	213-213-3100
49th Floor, Los Angeles, CA 90071	Fax No.

FL ALEC

LIST OF ATTACHMENTS

FINANCIAL INFORMATION

MANAGEMENT INFORMATION

STATEMENT OF FINANCIAL CAPABILITY

FINANCIAL INFORMATION

MANAGEMENT INFORMATION

Click photo
to view individual profile.



David Glickman
Chairman of the Board
CEO



David Glickman

Chairman of the Board and CEO

About TelePacific



Ken Blenoff
Vice President,
Sales and Marketing



Phil Puccio
Executive
Vice President
Of Operations



Michael Lee
Chief Technology

Mr. Glickman, founder, Chairman and CEO of TelePacific Communications is also the founder and Chairman of Justice Technology Corporation, a full service international telecommunications company that was ranked the fastest growing private company by Inc. Magazine. Mr. Glickman spearheaded the revenue growth from \$200,000 in 1993 to nearly \$100 million in 1999. Prior to entering the telecommunications industry, Mr. Glickman headed Special Projects for American Express in Argentina, directed Corporate Finance at Ad Rendon and founded Oliver D. World Imports, Inc. Mr. Glickman was selected as a finalist for Ernst & Young's Entrepreneur of the Year for Southern California in 1997. He is the youngest board member of the world famous Los Angeles Philharmonic, serves on the board of the Hollywood Bowl and was founder and Chairman of the Board of the California Association of Entrepreneurs. He was selected as Philanthropist of the Year by CARE International in 1997. Mr. Glickman earned his Bachelor of Science degree from the Wharton School of Business at the University of Pennsylvania and a Master of Arts degree in Psychology at the University of California, Los Angeles.



CALIFORNIA GOVERNOR PETE WILSON APPOINTED TO TELEPACIFIC BC

Click photo
to view individual profile.



David Glickman
Chairman of the Board
CEO



Ken Bisnoff
Vice President
Sales and Marketing

About TelePacific



Ken Bisnoff
Vice President,
Sales and Marketing

Mr. Bisnoff has more than a decade of sales performance in the telecommunications industry. Prior to joining TelePacific, Mr. Bisnoff was Vice President of Carrier Sales for CallManage Inc., a developer of least call routing technologies for small to medium sized businesses. Previously, Mr. Bisnoff was a Senior National Account Manager with WinStar, a wireless facilities-based CLEC offering local voice and data. As one of WinStar's early employees, Mr. Bisnoff helped develop the companies' operational and marketing standards utilizing his knowledge of CLEC products, sales and engineering. From 1993 to 1995, Mr. Bisnoff was a Senior Account Executive with TCG-New York, where he sold competitive local voice and data services to a broad spectrum of business customers. Mr. Bisnoff began his telecommunications sales career with AT&T, where he rose from a Systems Consultant to National Account Manager. Mr. Bisnoff earned a Bachelor of Science Degree in Electrical Engineering from the University of Massachusetts-Amherst.



Phil Puccio
Executive
Vice President
of Operations



Michael Lee
Chief Technology
Officer



Click photo
to view individual profile.



David Gilckman
Chairman of the Board
CEO



Ken Blisoff
Vice President,
Sales and Marketing



Phil Puccio
Executive
Vice President
Of Operations



Michael Lee
Chief Technology



Philip Puccio
Executive Vice President

About TelePacific

Mr. Puccio, Executive Vice President, has 19 years of operations and engineering experience in the telecommunications and broadcast industries. Prior to joining TelePacific, Mr. Puccio spent 12 years at TCG and was Regional Vice President for TCG's Southwest market, which included Dallas, Houston, Kansas City and St. Louis. Mr. Puccio had P&L responsibility for the region along with operational responsibility for switch voice, data, private line and infrastructure activities. This included daily installation, maintenance and provisioning of these services. Mr. Puccio's prior positions at TCG included Director of Operations and Engineering for Dallas and Field Service Supervisor in TCG New York for voice data and satellite operations. Mr. Puccio earned a Bachelor of Science Degree in Financial Management from Dominican College. Mr. Puccio's team was responsible for firing up TelePacific's Los Angeles Lucent 5ESS switch in record time. The industry's most sophisticated switch was up and running in just four months.



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CEO



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Vice President,
Sales and Marketing



Phil Puccio
Executive
Vice President
Of Operations



Michael Lee
Chief Technology
Officer



Michael Lee

Chief Technology Officer

Mr. Lee has more than 10 years of experience in the high technology and Internet industries. Prior to joining TelePacific, Mr. Lee founded DigitalVelocity™, a Los Angeles-based Internet Service Provider that provides superior connectivity to multiple backbone carriers. Mr. Lee developed network methodology, marketing, and operational plans, and assembled a technical and management team to fully develop and deploy the service. DigitalVelocity™ was successfully launched in Los Angeles in 1998 and was acquired by TelePacific in April 1999. Mr. Lee previously served as National Director of Internet Sales for TCG Corporation and with CERFnet, one of the original commercial ISP's. As National Sales and Marketing Director for the Advanced Technology Operation (ATO) of Canon Computer Systems Inc., Mr. Lee was instrumental in developing and marketing one of the first Internet hosting and HTML content development hardware systems, the ObjectStation. Mr. Lee managed large-scale deployment of ObjectStations for several Fortune 1000 corporations. Mr. Lee earned a Bachelor of Science Degree in Systems Engineering from the University of Arizona.

About TelePacific