

**\*\* FLORIDA PUBLIC SERVICE COMMISSION \*\***

**DIVISION OF TELECOMMUNICATIONS**  
**BUREAU OF CERTIFICATION AND SERVICE EVALUATION**

**APPLICATION FORM**  
for  
**AUTHORITY TO PROVIDE**  
**ALTERNATIVE LOCAL EXCHANGE SERVICE**  
**WITHIN THE STATE OF FLORIDA**

000 395-TX

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Instructions

- ◆ This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Appendix A).
- ◆ Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

**Florida Public Service Commission**  
**Division of Records and Reporting**  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6770**

- ◆ If you have questions about completing the form, contact:

**Florida Public Service Commission**  
**Division of Telecommunications**  
**Bureau of Certification and Service Evaluation**  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6600**

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DOCUMENT NUMBER-DATE

04108 APR-38

FPSC-RECORDS/REPORTING

## APPLICATION

1. This is an application for  (check one):

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.

Approval of assignment of existing certificate: Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.

Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

SATCOM COMMUNICATION CORPORATION

3. Name under which the applicant will do business (fictitious name, etc.):

SATCOM COMMUNICATION

4. Official mailing address (including street name & number, post office box, city, state, zip code):

36315 Calhoun Rd.

Eustis Florida 32736

5. Florida address (including street name & number, post office box, city, state, zip code):

36315 Calhoun Rd

Eustis FL 32736

6. Structure of organization:

- Individual       Corporation  
 Foreign Corporation     Foreign Partnership  
 General Partnership     Limited Partnership  
 Other \_\_\_\_\_

7. If individual, provide:

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

8. If incorporated in Florida, provide proof of authority to operate in Florida:

- (a) The Florida Secretary of State corporate registration number:

\_\_\_\_\_ P 99 000 101 991

9. If foreign corporation, provide proof of authority to operate in Florida:

- (a) The Florida Secretary of State corporate registration number:

\_\_\_\_\_ N/A

10. If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

- (a) The Florida Secretary of State fictitious name registration number:

\_\_\_\_\_ G 00059900302

11. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) The Florida Secretary of State registration number:

N/A

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: N/A

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) The Florida registration number: N/A

14. Provide **F.E.I. Number**(if applicable): 59 361 5597

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

Harold Andrew Saucier, filed bankruptcy in 1990 because my wife lost her job as a result of Home Federal Savings filed

resulting in her forced unemployment

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

None

16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Harold Andrew Squires

Title: Chief Executive Officer

Address: 36315 Colhoun Rd

City/State/Zip: Eustis Florida 32736

Telephone No.: 352 483 3517 Fax No.: 352 483 1304

Internet E-Mail Address: Asqu12@prodigy.net

Internet Website Address: Satcomcc.com

(b) Official point of contact for the ongoing operations of the company:

Name: Harold Andrew Squires

Title: Chief Executive Officer

Address: 36315 Colhoun Rd

City/State/Zip: Eustis Florida 32736

Telephone No.: 352 483 3517 Fax No.: 352 483 1304

Internet E-Mail Address: Asqu12@prodigy.net

Internet Website Address: Satcomcc.com

(c) Complaints/Inquiries from customers:

Name: Daniel Lapointe

Title: Vice - President

Address: 710 E Central Blvd

City/State/Zip: Orlando FL 32801

Telephone No.: 407 421 4883 Fax No.: 407 422 6989

Internet E-Mail Address: mir.projects@Aol.com

Internet Website Address: Satcomcc.com

17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

None

(b) has applications pending to be certificated as an alternative local exchange company.

None

(c) is certificated to operate as an alternative local exchange company.

None

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

None

- (e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

- (f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

18. Submit the following:

A. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer **affirming that the financial statements are true and correct** and should include:

1. the balance sheet:
2. income statement: and
3. statement of retained earnings.

**NOTE:** This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.  
*See Attached*
  2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.  
*See Attached*
  3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.  
*See Attached*
- B. **Managerial capability:** give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.  
*See Attached Profiles*
- C. **Technical capability:** give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.  
*See Attached Profiles*



**\*\* APPLICANT ACKNOWLEDGMENT STATEMENT \*\***

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

**UTILITY OFFICIAL:**

Signature	<u><i>[Signature]</i></u>	Date	<u>3-24-00</u>
Title	<u>Chief Executive Officer</u>	Telephone No.	<u>352 483 3517</u>
Address:	<u>36315 Calhoun Rd</u>	Fax No.	<u>352 483 1304</u>
	<u>Suwannee FL 32736</u>		

**ATTACHMENTS:**

- A - CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT
- B - INTRASTATE NETWORK
- C - AFFIDAVIT

**CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT**

I, (Name) N/A  
(Title) \_\_\_\_\_ of (Name of Company) \_\_\_\_\_

and current holder of Florida Public Service Commission Certificate Number # \_\_\_\_\_, have reviewed this application and join in the petitioner's request for a:

- sale
- transfer
- assignment

of the above-mentioned certificate.

**UTILITY OFFICIAL:**

Signature _____	Date _____
Title _____	Telephone No. _____
Address: _____	Fax No. _____
_____	_____
_____	_____

**INTRASTATE NETWORK (if available)**

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

**1. POP: Addresses where located, and indicate if owned or leased.**

- |                        |          |
|------------------------|----------|
| 1) _____               | 2) _____ |
| _____ <i>N/A</i> _____ | _____    |
| 3) _____               | 4) _____ |
| _____                  | _____    |

**2. SWITCHES: Address where located, by type of switch, and indicate if owned or leased.**

- |                        |          |
|------------------------|----------|
| 1) _____               | 2) _____ |
| _____ <i>N/A</i> _____ | _____    |
| 3) _____               | 4) _____ |
| _____                  | _____    |

**3. TRANSMISSION FACILITIES: POP-to-POP facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.**

- | <u>POP-to-POP</u>         | <u>OWNERSHIP</u> |
|---------------------------|------------------|
| 1) _____                  | _____            |
| 2) _____ <i>N/A</i> _____ | _____            |
| 3) _____                  | _____            |
| 4) _____                  | _____            |

**AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

**UTILITY OFFICIAL**

Signature

*[Handwritten Signature]*

Date

*3-24-00*

Title

*Chief Executive Officer*

Telephone No.

*352 483 3517*

Address:

*36315 Calhoun Rd*

Fax No.

*352 483 1304*

*Gustis Florida 32736*

03/24/00

**SATCOM COMMUNICATION CORPORATION**

**Balance Sheet**

As of March 24, 2000

	<u>Mar 24, '00</u>
<b>ASSETS</b>	
<b>Current Assets</b>	
Checking/Savings	
Huntington Bank	17,500.00
<b>Total Checking/Savings</b>	<u>17,500.00</u>
<b>Total Current Assets</b>	17,500.00
<b>Other Assets</b>	
Equipment	7,000.00
<b>Total Other Assets</b>	<u>7,000.00</u>
<b>TOTAL ASSETS</b>	<b><u>24,500.00</u></b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Equity</b>	
Opening Bal Equity	17,500.00
Paid in Capital	7,976.50
Net Income	-976.50
<b>Total Equity</b>	<u>24,500.00</u>
<b>TOTAL LIABILITIES &amp; EQ...</b>	<b><u>24,500.00</u></b>

03/27/00

## SATCOM COMMUNICATION CORPORATION

## Transaction Detail by Account

January 1 through March 24, 2000

Type	Date	Num	Name	Amount
<b>Huntington Bank</b>				
Check	1/3/00	1	Postmaster	-30.00
Check	1/3/00	4	Department of S...	-376.50
Deposit	1/3/00			7,976.50
Check	1/18/00	2	MCI	-300.00
Check	1/18/00	6	Damark Corpora...	-4,000.00
Check	1/18/00	7	Prodigy	-70.00
Check	1/21/00	3	Cash	-200.00
Check	1/27/00	5	Computer Wareh...	-3,000.00
Deposit	2/17/00			17,500.00
Total Huntington Bank				17,500.00
<b>Equipment</b>				
Check	1/18/00	6	Damark Corpora...	4,000.00
Check	1/27/00	5	Computer Wareh...	3,000.00
Total Equipment				7,000.00
<b>Opening Bal Equity</b>				
Deposit	2/17/00		Marlon Squires	-3,500.00
Deposit	2/17/00		Harold A. Squires	-14,000.00
Total Opening Bal Equity				-17,500.00
<b>Paid in Capital</b>				
Deposit	1/3/00		Harold A. Squires	-7,976.50
Total Paid in Capital				-7,976.50
<b>Licenses and Permits</b>				
Check	1/3/00	4	Department of S...	376.50
Total Licenses and Permits				376.50
<b>Postage and Delivery</b>				
Check	1/3/00	1	Postmaster	30.00
Total Postage and Delivery				30.00
<b>Telephone</b>				
Check	1/18/00	2	MCI	300.00
Check	1/18/00	7	Prodigy	70.00
Total Telephone				370.00
<b>Travel &amp; Ent</b>				
<b>Travel</b>				
Check	1/21/00	3	Cash	200.00
Total Travel				200.00

SATCOM COMMUNICATION CORPORATION  
 PROJECTED INCOME STATEMENT  
 As at March 24, 2000

Gross Revenue		2,096,640
Cost of Sales:		
Direct labor	<u>62,899</u>	<u>62,899</u>
Gross profit		2,033,741
Selling expense:		
Sales salary & commission	21,306	
Advertising	30,000	
Miscellaneous selling expenses	<u>4,500</u>	
Total selling expense		55,806
General & administrative expense:		
Officers salaries	85,000	
Office salary	18,000	
Office supplies	25,000	
Insurance	39,000	
Equipment repairs and Maintenance	10,000	
Postage & delivery	8,000	
Electricity	55,000	
Franchise fees	38,000	
Rent	25,000	
Miscellaneous	<u>10,000</u>	
Total general & administrative Expense		<u>313,000</u>
Income (loss) before taxes		1,664,935
Income taxes:		
Federal & State		<u>665,974</u>
Net Income (loss)		<u><u>998,961</u></u>

(Unaudited)

## **Notes to Financial Statement:**

SATCOM Communication Corporation, proposed start-up date will be June 1<sup>st</sup>, 2000.

All Balance Sheet items, are actual Assets and Stockholders Equity that the corporation now owns. These amounts are expected to increase before the proposed start-up date.

The projected Income Statement is based on today's market. At this time our overhead is calculated as a percentage of our gross profit.

Gross revenue was calculated on our sales team guarantee of four (4) customers per day, per representative. There will be four (4) representative operating within a six (6) day workweek. Based on an average consumer long distant bill of \$100.00 per month and local toll call of \$75.00 per month for one year. SATCOM Corporation intake of this total will be 20% which is \$2,096,640.00.

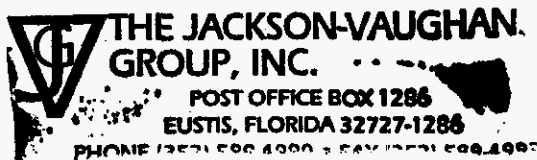


## PREPARER ATTESTATION

I attest that all information contained in the enclosed Balance sheet and projected Income Statement was furnished by:

 Harold Squires, C.E.O.  
Name(s) of officer(s) who provided financial statement information

The above attestation is true and correct to the best of my knowledge.



PREPARER'S SIGNATURE: \_\_\_\_\_

Date: March 24, 2000

## **Explanation of Financial Capability and Technical Capability**

The directors of SATCOM Communication will provide the necessary financing for the requested services from their present income and savings. In addition, the officers will pledge additional financial assets if it becomes necessary.

The Chief Executive Officer has made available personal financial resources which will be used as needed, for maintenance.

The Chief Executive Officer has designated a portion of his personal property located at 36315 Calhoun Rd, Eustis, Florida, to be used as office space. This facility will be used as the company's office location for the first 6 to 12 months of operation.

Management profiles provided herein reflect sufficient technical capability to establish the company. Additional technical resources are available from outside sources as needed. SATCOM Communication will not be launched with an immediate need for technical maintenance. All technical maintenance will be handled by the local and long distance carriers.

## **MARLON ANTHONY SQUIRES**

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2432 Little Current Drive, #3223, Herndon, Virginia, 20170.

**Marlon Squires is the President and a co-founder of SATCOM Communication Corporation. Mr. Squires brings to the company over 19 years of professional experience in the telecommunications industry. His experience includes:**

- **Manager of Provisioning Department and Credit Department with OnePoint Telecommunications. Analyzes new service requests for potential clients. Investigate, trouble-shoot and resolve line problems in tandem with RBOC. Proficient in use of ILEC, CLEC, IXC systems.**
- **Manager, Commercial Markets and Business Network Services with AT&T. Sold and configured technical services such as TI 5, Data, Wats, 800 numbers, Customnet & Bundled Services.**
- **Coordinated the opening two business sales offices for AT&T where he trained office personnel specializing in protecting and increasing business. Proficient in the use of CICS, RAMP, RMMS, TREASURY telecommunication systems, RBOC and CSG Billing Systems.**
- **Managerial expertise in Finance, Communication Industry Sales, Operator Services, Directory Assistance, Forecasting and Project Management.**

**Mr. Squires acquired his higher education at University of Phoenix where he obtained a Bachelor of Business Administration.**

## **DANIEL LAPOINTE**

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710 E. Central Blvd., Orlando, Florida, 32801

Daniel LaPointe is the Vice President and a co-founder of SATCOM Communication Corporation. He was born in Quebec, Canada. He moved to Switzerland at the age of 15 years where he acquired his higher education in Switzerland and France. Daniel is fluent in several languages which include, French, Spanish, Italian, and English.

His professional experience include:

- CEO and Owner of Canadian Muffin, Inc. (Lausaune, Switzerland)
- Proprietor of Creative Design by Diana, Mexico City, Mexico
- Partner and Manager of Art of Leather, Inc., - Amsterdam, Holland
- CEO and Founder of MIR Projects Corporation, - Orlando, Florida

Daniel brings a wealth of international business experience to SATCOM Communication Corporation. He is a great asset in the area of projected international expansion.

## **HAROLD ANDREW SQUIRES**

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36315 Calhoun Road, Eustis, Florida 32736.

Harold Squires is the Chief Executive Officer and a co-founder of SATCOM Communication Corporation. He has over 25 years of management and technical experience cultivated while holding several related positions including:

- **Manager, Pantry Corporation, Inc., Jacksonville, Florida.**
- **Customer Service Engineer, and Branch Service Manager - Xerox Corporation, San Diego, California.**
- **Technical Manager - Xerox Corporation, Port-of-Spain, Trinidad, in charge of all English speaking countries in the Caribbean and South America.**
- **Technical Director - TRIMARG S.A.R.L., Martinique, French West Indies, in charge of the French-speaking territories in the Caribbean and South America.**
- **Overseas Director - UNICASA Shipping and Trading, Inc., with offices located in the Caribbean, South America and Florida.**

Mr. Squires began his undergraduate studies with Cambridge University, London (UK). He later graduated with a Bachelor of Business Administration, and Cum Laude honors at National University, San Diego, California. Mr. Squires is bi-lingual: English and French.

TITLE SHEET

SATCOM Communication Corporation  
d/b/a SATCOM Communication

REGULATIONS AND SCHEDULE OF CHARGES FOR

COMPETITIVE INTRASTATE

LOCAL EXCHANGE TELECOMMUNICATIONS SERVICES

WITHIN THE STATE OF FLORIDA

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ISSUED: March 24, 2000

By:

Harold A. Squires, CEO  
36315 Calhoun Road  
Eustis, FL 32736

EFFECTIVE:

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CHECK SHEET

All of the pages of this Price List are effective as of the date shown at the bottom of the page. Original and revised pages as named below comprise all changes from the original Price List.

<b>SHEET</b>	<b>REVISION</b>
1	Original
2	Original
3	Original
4	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original
12	Original
13	Original
14	Original
15	Original
16	Original
17	Original
18	Original

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ISSUED: March 24, 2000

EFFECTIVE:

By:

Harold A. Squires, CEO  
36315 Calhoun Road  
Eustis, FL 32736

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ISSUED: March 24, 2000  
By:

EFFECTIVE:

Harold A. Squires, CEO  
36315 Calhoun Road  
Eustis, FL 32736



**SYMBOLS SHEET**

The following are the only symbols used for the purpose indicated below:

- D - Delete Or Discontinue
- I - Change Resulting in an Increase to a Customer's Bill
- M - Moved from Another Tariff Location
- N - New
- R - Change Resulting in a Reduction to a Customer's Bill
- T - Change in Text or Regulation but No Change in Rate or Charge

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ISSUED: March 24, 2000

By:

Harold A. Squires, CEO  
36315 Calhoun Road  
Eustis, FL 32736

EFFECTIVE:

**PRICE LIST FORMAT SHEETS**

- A. **Sheet Numbering** - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the tariff. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.
- B. **Sheet Revision Numbers** - Revision numbers also appear in the right corner of each page. These numbers are used to determine the most current sheet version on file with the F.P.S.C. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc., the F.P.S.C. follows in their price list approval process, the most current sheet number on file with the Commission is not always the price list page in effect. Consult the Check Sheet for the sheet currently in effect.
- C. **Paragraph Numbering Sequence** - There are eight levels of paragraph coding. Each level is subservient to its next higher level:
- 1.
  - 1.1.
  - 1.1.1.
  - 1.1.1.A.
  - 1.1.1.A.1)
  - 1.1.1.A.1).(a)
  - 1.1.1.A.1).(a).(I)
  - 1.1.1.A.1).(a).(I).(1).
- D. **Check Sheets** - When a tariff filing is made with the F.P.S.C., an updated check sheet accompanies the tariff filing. The check sheet lists the sheets contained in the tariff, with the cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the F.P.S.C.

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ISSUED: March 24, 2000

EFFECTIVE:

By:

Harold A. Squires, CEO  
36315 Calhoun Road  
Eustis, FL 32736

**SECTION - 1 TECHNICAL TERMS AND ABBREVIATIONS**

**Access Line** - A circuit between the station protector on the Customer's telephone service or PBX to, and including, the serving central main frame.

**Company** - SATCOM Communication Corporation ("SATCOM Communication").

**Customer** - The person, firm, corporation or other entity which orders, cancels, amends or uses service and is responsible for payment of charges and compliance with the company's tariff regulations.

**Day** - From 8:00 AM up to but not including 5:00 PM local time Sunday through Friday.

**Evening** - From 5:00 PM up to but not including 11:00 PM local time Sunday through Friday.

**Holidays** - The Company's recognized holidays are:

New Year's Day	Independence Day	Memorial Day
Martin Luther King, Jr. Day	Labor Day	Christmas Day
President's Day	Thanksgiving Day	

**Night/Weekend** - From 11:00 PM up to but not including 8:00 AM Sunday through Friday, and 8:00 AM Saturday up to but not including 5:00 PM Sunday.

**PBX** - A private branch exchange; a service providing equipment and facilities for connecting central office trunks and tie lines to stations, and for interconnecting PBX station lines by means of a switchboard or dial apparatus.

**Trunk** - An Access Line which connects to a Private Exchange or a hybrid system.

**Message** - A completed telephone call.

**IntraLATA toll messages** - Those toll messages which originate and terminate within the same LATA.

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ISSUED: March 24, 2000

By:

EFFECTIVE:

Harold A. Squires, CEO  
36315 Calhoun Road  
Eustis, FL 32736

**SECTION - 2 RULES AND REGULATIONS**

**2.1 Undertaking of SATCOM Communication Corporation and Quality of Service Standards**

SATCOM Communication offers local telecommunications services described herein and related enhanced services in a manner that equals or exceeds accepted industry performance standards. Performance standards specified in individual contractual exhibits shall govern the services provided.

**2.2 Applicability of the Florida Price List**

This Price List and the rules and regulations contained herein are applicable to local telecommunications services provided by SATCOM Communication Corporation within the state of Florida. Services will only be provided where an interconnection agreement is approved and effective.

**2.3 Liability for Outage**

The liability of SATCOM Communication in connection with service provided to the Customer shall be limited to a credit for outage time unless the outage is the result of gross negligence or willful misconduct by SATCOM Communication, their employees, agents, or contractors. Such credit shall be limited to an amount equal to that portion of the charges due to the Company and attributable to the interrupted service provided by SATCOM Communication for the duration of the outage and shall be based on a proportionate reduction of such charges. Any claim or demand for credit as a result of any such outage shall be waived unless presented in writing one (1) year after the date of the outage.

**2.4 Ownership**

The provision of service to the Customer and payment by the Customer to the Company does not create any easement, ownership, or property rights of any nature in any facilities used to provide service.

---

ISSUED: March 24, 2000

EFFECTIVE:

By:

Harold A. Squires, CEO  
36315 Calhoun Road  
Eustis, FL 32736

**SECTION 2 - RULES AND REGULATIONS continued**

**2.5 Liability of the Company**

- 2.5.1 The Company is not liable for any act or omission of any other company or companies furnishing a portion of the service. No agents or employees of other carriers shall be deemed to be agents or employees of the Company.
- 2.5.2 The Customer shall indemnify, defend and hold harmless the Company (including the costs of reasonable attorney's fees) against:
- A. Claims for libel, slander, infringement of copyright or unauthorized use of any trademark, trade name or service mark arising out of the material, data, information, or other content transmitted over Company's facilities or equipment, and
  - B. Claims for patent infringement arising from combining or connecting the Company's facilities or equipment with facilities, equipment, apparatus or systems of the Customer, and
  - C. All other claims (including, without limitations, claims for damage to any business or property, or injury to, or death of, any person) arising out of any act or omission of the Customer, or the Customer's agents, end users, or customers, in connection with any service or facilities or equipment provided by the Company.

The Customer shall notify the Company promptly, in writing, of any claims, lawsuits or demands for which the Company is responsible and shall cooperate in every reasonable way to facilitate defense or settlement of claims.

- 2.5.3 In no event will the Company be responsible for consequential damages or lost profits suffered by the Customer on account of interrupted or unsatisfactory service unless Company is found to have been willfully negligent.
- 2.5.4 The Company shall not be liable for any delay or failure in performance of any part of the service agreement from any cause beyond its control and without its fault or negligence, such as acts of God, acts of civil or military authority, government regulations, embargoes, epidemics, war, terrorist acts, riots, insurrections, fires, explosions, earthquakes, nuclear accidents, floods, strikes, power blackouts, volcanic actions, lightening, other environmental disturbances, unusually severe weather conditions, inability to secure products or services of other persons or transportation facilities, destruction of or damages to facilities, (i.e., cable cuts), or acts or omissions of transportation common carriers.

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**SECTION 2 - RULES AND REGULATIONS continued**

**2.6 Billing and Payment Regulations**

**2.6.1 Payment Arrangements**

The Customer is responsible for payment of all charges for services and equipment furnished to the Customer or to an Authorized User of the Customer by SATCOM Communication. All charges due by the Customer to the Company or to the Company's authorized billing agent (such as a local exchange telephone company). Any objections to billed charges must be reported to the Company or its billing agent within six months after receipt of the bill. Adjustments to the Customer's bill shall be made to the extent that circumstances exist which reasonably indicate that such changes are appropriate.

**2.6.2 Billing**

Unless otherwise contractually specified, bills or statements will be rendered monthly for all services and facilities provided. Bills shall be paid within thirty (30) calendar days of the date printed on the bill. SATCOM Communication will issue bills in sufficient time for the Customer to have at least twenty (20) days from the date the bill is received until the payment date to allow adequate time for processing. Unpaid bills or partial bills are subject to late payment fees of 1.5% per month on the 21<sup>st</sup> day after the bill rendering date. Late payment fees will be assessed on the succeeding bill for the related services or facilities.

Service is subject to discontinuance if the Customer fails to pay any amount due within thirty (30) days of the due date. SATCOM Communication reserves the right to discontinue the provision of service to the Customer after providing written notice by Certified US Mail to the person designated as the Customer's contact.

**2.6.3 Cost of Collection and Repair**

The Customer is responsible for any and all costs incurred in the collection of monies due to the Company including legal and accounting expenses. The Customer is also responsible for recovery costs of Company-provided equipment and any expenses required for repair or replacement of damaged equipment.

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**SECTION 2 - RULES AND REGULATIONS continued**

**2.7 Deposits**

- 2.7.1 Prior to, or at any time after the provision of a service to the Customer, SATCOM Communication may require the Customer to make a deposit to be held as a guarantee of the payment of rates and charges. Such deposits may not exceed the actual or estimated rates and charges for the service for a two (2) month period plus the amount of any termination charges attributable to the service. The fact that a deposit has been made in no way relieves the Customer from complying with requirements as to payment of bills.
- 2.7.2 When the Customer has been provided notice that a deposit is required prior to the provisioning of a service or facility, such deposit amount shall be paid in full prior to the Company's activation of the service or facility. In the event where a service or facility is currently operational and the Company determines a deposit is required, the Company will provide notice to the Customer of such a deposit request, identifying the amount of deposit being requested and the reason for such action by the Company. In this instance, the Company's request for a deposit will be based solely on the Customer's record of performance relative to the applicable service provided by SATCOM Communication. The Customer will be required to remit the deposit in full within thirty (30) calendar days of the Company's deposit request and shall be subject to all other requirements and actions regarding payments to SATCOM Communication.
- 2.7.3 When the provision of service to the customer is terminated, the amount of the deposit will be credited to the Customer's account and any credit balance that may remain will be refunded. The Customer will receive interest in accordance with applicable Florida law.

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**SECTION - 3 DESCRIPTION OF BASIC LOCAL TELECOMMUNICATIONS SERVICE**

**3.1 General**

Basic Local Exchange Telecommunications Service means a service offered to Customers which provides the customer with a telephonic connection to, and a unique local telephone number address on, the public switched telecommunications network, and which enables such Customers to generally place calls to, or receive calls from, other end users on the public switched telecommunications network. Basic residence and business line services are Basic Exchange Services. As used in this Price List, Basic Exchange Service includes access to ancillary services such as Emergency 911 services, relay services for the speech and/or hearing impaired, directory assistance and operator services.

Customers may choose from flat rate service and message rate service in basic local exchange service areas where both services exist. Residential customers may have a combination of services at the same premise. Business customers may have only one type of service at each location.

3.1.1 Service Areas - The Company's service areas coincide with those served by Sprint Communications Company, Florida.

3.1.2 Exchange Rate Classes and Exchange Rate Class Classification - Rate Classes applicable to Exchange Services and the appropriate classification for each Exchange Rate Class in Florida are based on BellSouth Telecommunications, Inc. Florida Tariff - General Subscriber Service Tariff, Section A3.2

3.1.3 Local Calling Areas - The rates are specified in this Price List for flat rate services and measured services entitle subscribers to access all exchange access lines bearing the central office designation(s) of the subscriber's exchange and all exchange access lines bearing the central office designation(s) of the subscriber's service area as shown in BellSouth Telecommunications, Inc. Florida Tariff - General Subscriber Service tariff. Section A3.3.

The rate specified in this Price List for message rate services not described above entitle subscribers to access all exchange access lines bearing the central office designation(s) of the subscriber's exchange and all the expanded service area as shown in BellSouth Telecommunications, Inc. Florida Tariff - General Subscriber Service Tariff, Section A3.3 Usage charges specified herein apply for calls in the local calling area.

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**SECTION - 4 INTRASTATE LOCAL EXCHANGE RATES AND CHARGES**

**4.1 Service Charges**

	Service Charge (Per occurrence)
4.1.1 Line Connection Charge:	
A. Line Connection - New Connection <sup>4</sup>	
Residential 1 <sup>st</sup> Line	\$75.00
Residential 1 <sup>st</sup> Line - Discounted <sup>1</sup>	\$45.00
Residential Additional Line at same time	\$25.00
Residence Additional Line Later	\$75.00
Business, each Line	\$75.00
B. Line Connection - Conversion <sup>4</sup>	
Residential Line	\$50.00
Residential Line - Discounted <sup>2,3</sup>	\$20.00
Business Line	\$50.00
4.1.2 Line Restorable Charge:	
Residential:	
Per Request (Voluntary Suspension)	\$15.00
Per Request (following service denial)	\$25.00
Per Number Restored	\$ 3.25
Business:	
Per Request	\$15.75
Per Number Restored	\$ 3.25
4.1.3 Move Add Change Fee:	
Residential	\$15.00
Business	\$15.75
4.1.4 Record Change Fee:	
Residential	\$15.00
Business	\$ 8.50
4.1.5 Telephone Number Change Charge:	
Residential:	
Per Request	\$15.75
Per Number Changed	\$ 3.25
Business:	
Per Request	\$15.75
Per Number Changed	\$ 3.25
4.1.6 PIC Change Charge:	
Residential	\$ 5.00
Business	\$ 5.00

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**SECTION 4 - INTRASTATE LOCAL EXCHANGE RATES AND CHARGES continued**

**4.2 Restriction Services**

4.2.1	Custom Restriction Services	Installation Charge (per line)	Charge (Per Month)
	Option #1:		
	Per Residence Individual Line	\$10.00	\$2.50
	Per Business Individual Line	\$10.00	\$3.75
	Option #2:		
	Per Residence Individual Line	\$10.00	\$2.50
	Per Business Individual Line	\$10.00	\$3.75
	Option #3:		
	Per Residence Individual Line	\$10.00	\$2.50
	Per Business Individual Line	\$10.00	\$3.75
	Option #4, #5, #6:		
	Per Residence Individual Line	\$ 0.00	\$0.00
	Per Business Individual Line	\$ 0.00	\$0.00
4.2.2	Long Distance Message Restriction		Charge (Per Month)
	Per Individual Line		\$10.00

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**SECTION 4 - INTRASTATE LOCAL EXCHANGE RATES AND CHARGES continued**

**4.3 Custom Calling Features**

4.3.1 Monthly Rates:		<u>Per Month, Per Line</u>	
		<u>Residence</u>	<u>Business</u>
A.	Anonymous Call Rejection	\$4.00	\$ 3.50
B.	Call Block	\$4.50	\$ 4.50
C.	Call Forwarding Services:		
	Call Forward	\$3.00	\$ 3.20
	Remote Access Call Forward	\$5.00	\$ 7.00
	Call Forward Don't Answer	\$1.00	\$ 3.25
	Call Forward Don't Answer - Ring Control	\$1.00	\$ 3.25
	Call Forward Don't Answer - Customer Control	\$3.00	\$ 6.25
	Call Forward Busy Line	\$1.00	\$ 3.25
	Call Forward Busy Line - Customer Control	\$3.00	\$ 6.25
	Select Forward	\$3.50	\$ 4.50
	Follow Me Forward	\$5.00	\$ 8.00
D.	Call Trace	\$4.00	\$ 5.00
E.	Call Waiting Services:		
	Call Waiting	\$4.50	\$ 5.50
	Call Waiting Deluxe	\$6.00	\$N/A
F.	Caller ID Services:		
	Caller ID	\$7.50	\$ 7.50
	Caller ID with Name	\$7.50	\$ 9.99
	Enhanced Caller ID	\$N/A	\$15.99
G.	Calling Information Blocking Services:		
	Line Blocking	\$10.00	\$ 0.00
	Per Call Blocking	\$ 0.00	\$ 0.00
H.	Distinctive Ringing:		
	1 Additional Number	\$ 5.00	\$ 7.00
	2 Additional Numbers	\$ 7.00	\$10.00
I.	Priority Call	\$ 4.00	\$ 4.50
J.	Repeat Call		
	Monthly	\$ 4.00	\$ 4.50
	Per Use	\$ 0.75	\$ 0.75
K.	Return Call		
	Monthly	\$ 4.00	\$ 4.50
	Per Use	\$ 0.75	\$ 0.75
L.	Speed Calling Services		
	Speed Calling - 8	\$ 3.00	\$ 3.00
	Speed calling - 30	\$ 4.00	\$ 5.50
M.	Three Way Calling Services		
	Monthly	\$ 4.00	\$ 4.50
	Per Use	\$ 0.75	\$ 0.75
N.	Multi-Feature Discount		
	Two-Feature Package	\$ 0.50 discount	
	Three-Feature Package	\$ 1.50 discount	
	Four-feature package through Twenty-Feature Package (In addition to Three-Feature discount per additional feature	\$ 1.50 discount	

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SECTION 4 - INTRASTATE LOCAL EXCHANGE RATES AND CHARGES continued

		<u>Per Month, Per Line</u>	
		<u>Residence</u>	
O.	Optional Convenience package:		
	The Simple One	\$23.75	
	The Standard One	\$30.25	
	The All-in-One	\$35.50	
4.3.2	Custom Calling, Per Occurrence		
		<u>Residence</u>	<u>Business</u>
A.	Call Trace	\$ 1.00	\$ 1.00
B.	Busy Connect	\$ 0.75	\$ 0.75

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**SECTION 4 - INTRASTATE LOCAL EXCHANGE RATES AND CHARGES continued**

4.4	Enhanced Services		
		<u>Installation</u>	<u>Per</u>
		<u>Charge</u>	<u>Month</u>
4.4.1	Hotline:		
	A. Per Residence Individual Line	\$ 2.00	\$ 0.50
	B. Per Business Individual Line	\$ 2.00	\$ 0.50
4.4.2	Warmline:		
	A. Per Residence Line	\$17.00	\$ 0.50
	B. Per Business Line	\$25.00	\$ 0.50
4.4.3	Message Waiting Indicator:		
	A. Audible Signal, Per Individual Line	\$ 0.00	\$ 0.50
	B. Audible/Visual Signal, Per Business Individual Line	\$ 0.00	\$ 0.50
4.4.4	Remote call Forwarding:	<u>Installation</u>	<u>Per</u>
		<u>Charge</u>	<u>Month</u>
	A. Per Remote Call Forwarding arrangement - 1 <sup>st</sup> Arrangement	\$40.00	\$20.00
	B. Additional Arrangement to the same Remote Call Forward Number (per arrangement)	\$15.75	\$18.50
	C. Change of forward/terminate/both/numbers	\$15.75	\$N/A
4.4.5	Referral (per equipped Line)*		
	A. Residential		\$ 0.00
	B. Business		\$ 0.00

\*6 month maximum.

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**SECTION 4 - INTRASTATE LOCAL EXCHANGE RATES AND CHARGES continued**

4.5	Directory Services	
		<u>Installation Charge</u>
4.5.1	Preferred Phone Number Service:	
	A. Search Only	
	Residence	\$ 5.00
	Business	\$10.00
	B. Search and Assign	
	Residence	\$25.00
	Business	\$75.00
4.5.2	Directory Listing:	<u>Per Month</u>
	A. Primary Residence	\$ 0.00
	B. Primary Business	\$ 0.00
	C. Additional Residence	\$ 0.95
	D. Additional Business	\$ 1.20
4.5.3	Non Listed Number:	
	A. Per Non Listed Number	\$ 1.50
4.5.4	Non Published Number:	
	A. Per Non Published Number	\$ 2.75
4.5.5	Directory Assistance:	
	A. Local (411) Per Call	\$ 0.75
	B. IntraLATA (555-1212) Per Call	\$ 1.50
4.5.6	Call Completion:	
	A. Per Call	\$ 0.00

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**SECTION 4 - INTRASTATE LOCAL EXCHANGE RATES AND CHARGES continued**

4.6	Operator Services		<u>Per Call</u>
4.6.1	Operator Assisted Calling:		
	A. Station to Station (Operator, Collect and Third Number)	\$ 2.00	
	B. Per to Person	\$ 4.00	
4.6.2	Specialized Operator Services:		
	A. Verification	\$ 5.00	
	B. Verification and Interruption	\$ 7.00	
4.7	Miscellaneous Charges		
4.7.1	Returned Check Charge		
	The amount of the return check charge is \$25.00. When another telecommunications carrier provided the billing function on behalf of the Company, the other carrier's bad check charge applies in lieu of the charge contained in the Price List.		
4.7.2	Late Payment Charge		
	A. Late payment Charge		1.5% of the Total outstanding Balance Due

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