

SUZANNE FANNON SUMMERLIN  
ATTORNEY AT LAW

1311-B Paul Russell Road, Suite 201  
Tallahassee, Florida 32301

TELEPHONE (850) 656-2288  
TELECOPIER (850) 656-5589

ORIGINAL

April 11, 2000

Blanca S. Bayo, Director  
Division of Records and Reporting  
Florida Public Service Commission  
4075 Esplanade Way, Room 110  
Tallahassee, Florida 32399-0850

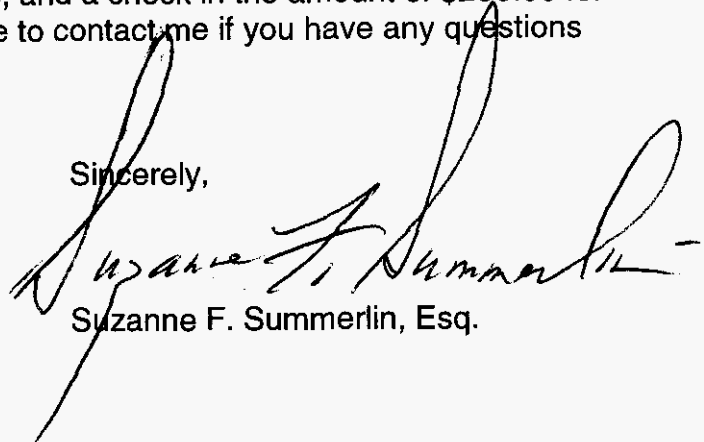
000433 - TX

RE: AmeriMex Communications Corporation - Application for an  
Alternative Local Exchange Carrier Certificate

Dear Ms. Bayo:

Enclosed for filing on behalf of AmeriMex Communications Corporation are the original and six copies of AmeriMex Communications Corporation's Application Pursuant to Commission Rules 25-24.805, 25-24.810, and 25-24.815, Florida Administrative Code, and a check in the amount of \$250.00 for the filing fee. Please do not hesitate to contact me if you have any questions concerning this filing. Thank you.

Sincerely,

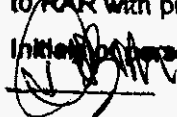


Suzanne F. Summerlin, Esq.

Enclosures (2)  
cc: Mr. Don Aldridge  
SFS/wd

Check received with filing and  
forwarded to Fiscal for deposit.  
Fiscal to forward a copy of check  
to FAR with proof of deposit.

Initials of person who forwarded check:



DOCUMENT NUMBER-DATE

04433 APR 11 8

FPSC-RECORDS/REPORTING

SUZANNE FANNON SUMMERLIN  
ATTORNEY AT LAW

1311-B Paul Russell Road, Suite 201  
Tallahassee, Florida 32301

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April 11, 2000

DEPOSIT DATE  
D279 APR 12 2000

Blanca S. Bayo, Director  
Division of Records and Reporting  
Florida Public Service Commission  
4075 Esplanade Way, Room 110  
Tallahassee, Florida 32399-0850

000433 - TX

RE: AmeriMex Communications Corporation - Application for an  
Alternative Local Exchange Carrier Certificate

Dear Ms. Bayo:

- AFA \_\_\_\_\_
- APP \_\_\_\_\_
- CAF \_\_\_\_\_
- CMU   I
- CTR \_\_\_\_\_
- EAG \_\_\_\_\_
- LEG   I
- MAS \_\_\_\_\_
- OPC \_\_\_\_\_
- RRR \_\_\_\_\_
- SEC   I
- WAW \_\_\_\_\_
- OTH \_\_\_\_\_

Enclosed for filing on behalf of AmeriMex Communications Corporation are the original and six copies of AmeriMex Communications Corporation's Application Pursuant to Commission Rules 25-24.805, 25-24.810, and 25-24.815, Florida Administrative Code, and a check in the amount of \$250.00 for the filing fee. Please do not hesitate to contact me if you have any questions concerning this filing. Thank you.

Check received with filing and forwarded to Fiscal for deposit.  
Fiscal to forward a copy of check to RAR with proof of deposit.

Sincerely,

*Suzanne F. Summerlin*  
Suzanne F. Summerlin Esq.

Initials of person who forwarded check:

*BSB*



AMERIMEX COMMUNICATIONS CORP 06-98  
1078 ALPHARETTA ST., STE.#9  
ROSWELL, GA 30075  
PH. 678-290-1500

SUNTRUST BANK, ATLANTA  
ROSWELL, GA 30076  
64-10/610

5628

4/4/00

PAY TO THE ORDER OF Florida Public Service Commission

\$ \*\*250.00

Two Hundred Fifty and 00/100\*\*\*\*\*

Florida Public Service Commission  
Division of Records and Reporting  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850

DOLLARS  
Security features included.  
Details on back.

DOCUMENT NO.  
04433-00  
4-11-00

*Donald C. Albrige*

MEMO

⑈005628⑈

ORIGINAL

APPLICATION

1. This is an application for  $\checkmark$  (check one):

000433-JX

( x ) **Original certificate** (new company).

( ) **Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.

( ) **Approval of assignment of existing certificate:** Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.

( ) **Approval of transfer of control:** Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

AmeriMex Communications Corp.

3. Name under which the applicant will do business (fictitious name, etc.):

Same

4. Official mailing address (including street name & number, post office box, city, state, zip code):

1078 Alpharetta St.

Suite #9

Roswell, GA 30075

5. Florida address (including street name & number, post office box, city, state, zip code):

None

6. Structure of organization:

- ( ) Individual (x) Corporation  
( ) Foreign Corporation ( ) Foreign Partnership  
( ) General Partnership ( ) Limited Partnership  
( ) Other \_\_\_\_\_

7. **If individual**, provide:

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

8. **If incorporated in Florida**, provide proof of authority to operate in Florida:

- (a) **The Florida Secretary of State corporate registration number:**

\_\_\_\_\_

9. **If foreign corporation**, provide proof of authority to operate in Florida:

- (a) **The Florida Secretary of State corporate registration number:**

F00000001630

\_\_\_\_\_

10. **If using fictitious name-d/b/a**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

- (a) **The Florida Secretary of State fictitious name registration number:**

N/A

11. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) **The Florida Secretary of State registration number:**

\_\_\_\_\_

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

**Name:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**City/State/Zip:** \_\_\_\_\_

**Telephone No.:** \_\_\_\_\_ **Fax No.:** \_\_\_\_\_

**Internet E-Mail Address:** \_\_\_\_\_

**Internet Website Address:** \_\_\_\_\_

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) **The Florida registration number:** \_\_\_\_\_

14. Provide **F.E.I. Number**(if applicable): 58-2404604

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

None

\_\_\_\_\_

\_\_\_\_\_

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

None

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16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

**Name:** Suzanne Fannon Summerlin

**Title:** Attorney

**Address:** 1311-B Paul Russell Road, Ste. 201

**City/State/Zip:** Tallahassee, FL 32301

**Telephone No.:** 850-656-2288 **Fax No.:** 850-656-5589

**Internet E-Mail Address:** \_\_\_\_\_

**Internet Website Address:** \_\_\_\_\_

(b) Official point of contact for the ongoing operations of the company:

**Name:** Don Aldridge

**Title:** President

**Address:** 1078 Alpharetta St., Ste. #9

**City/State/Zip:** Roswell, GA 30075

**Telephone No.:** 678-290-1500 **Fax No.:** 678-290-1504

**Internet E-Mail Address:** don@amexcomm.com

**Internet Website Address:** www.amexcomm.com

(c) Complaints/Inquiries from customers:

**Name:** Roberto Obando

**Title:** Customer Service Manager

**Address:** 1078 Alpharetta St., Ste. #9

**City/State/Zip:** Roswell, GA 30075

**Telephone No.:** 678-290-1500 **Fax No.:** 678-290-1504

**Internet E-Mail Address:** roberto@amexcomm.com

**Internet Website Address:** www.amexcomm.com

17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.  
Georgia and North Carolina

(b) has applications pending to be certificated as an alternative local exchange company.  
None

(c) is certificated to operate as an alternative local exchange company.  
Georgia and North Carolina

- (d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

None

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- (e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

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- (f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

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18. Submit the following:      See attached

A. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer **affirming that the financial statements are true and correct** and should include:

1. the balance sheet;
2. income statement; and
3. statement of retained earnings.

**NOTE:** *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*



Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
  2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
  3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.
- B. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
- C. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

Question 18.

(A) Financial Capability

AmeriMex does not have audited financial statements.

AmeriMex's Financial Statements for 1998, 1999 and projections for the year 2000 are attached.

Please note that AmeriMex started operations in the later part of 1998. The Company initially offered long distance services through its debit card switch. Several months later, the Company began offering local dialtone. The Company lost money in 1999 primarily due to first year start up expenses and losses with the long distance services. Due to these losses, the Company sold its long distance business in January 2000. The Company presently only offers local dialtone service. The Company has achieved break even status and is now showing a profit every month.

1. AmeriMex has the financial capability to provide local dial tone in the state of Florida. Due to AmeriMex's intent to resell the services of established local telephone service providers, the financial resources required by AmeriMex to provide service is very minimal. No money for capital outlay is required.
2. AmeriMex has the financial capability to maintain the requested service. Since AmeriMex provides prepaid local dial tone, the working capital requirements are relatively low. If AmeriMex does not get paid in advance for the service, the Company does not provide the service. On a monthly basis, there is some time lag between prepayment and disconnection. However, at most, AmeriMex is only at risk for approximately two weeks of service before disconnection. Based on the Company's experience in its other markets, nonpayment applies to a small percentage of its customer base (less than 10%) and the Company has sufficient cash to cover these losses.
3. AmeriMex does not have any nor does it expect to incur any lease (other than its corporate headquarters office space) or ownership obligations. Once again, AmeriMex will be reselling the existing telephone service of other providers. AmeriMex does not have any plans to own any telephone facilities.

(B) Managerial Experience:

**Donald L. Aldridge – President.** Founder of AmeriMex in 1998. Mr. Aldridge also founded a cellular resell business, The Cellular Network Inc. in Atlanta, Georgia in 1994. Since that time, The Cellular Network Inc. has been reselling cellular service in the greater metro Atlanta area. Since April of 1999, AmeriMex has been reselling local exchange service in the BellSouth exchange areas of Georgia. In December of 1999, the Company started reselling BellSouth's services in North Carolina.

In addition to operations, Mr. Aldridge has a financial background. He is a CPA and has an MBA degree. He has served as the CFO of two telecom companies and was able to lead the initial public offering (IPO) of one of them

**David W. Huffman - Vice President & Chief Technical Officer.** Mr. Huffman's background has been as an entrepreneur in the technology field for 18 years. Through his consulting firm, Discovery Technology, Inc., he has extensive experience in installing Local Area Networks (LANs) and Wide Area Networks (WANs). He has also installed local and nationwide frame relay clouds for numerous clients. Mr. Huffman has advised clients on telephone system (PBX) selections and assisted them in integrating their phone (voice) and computer (data) communications.

( C ) Technical ability:

Technical ability is provided by AmeriMex's Vice President and Chief Technical Officer, David Huffman. In addition, since AmeriMex will be reselling the services of incumbent carriers, much of the technical expertise will be provided by the incumbent carrier.

AmeriMex Communications Corp.  
Financial Statements

BALANCE SHEETS

ASSETS	AS OF DEC. 31, 1998	AS OF DEC. 31, 1999	PROJECTED DEC. 31, 2000
Current Assets:			
Cash	\$26,642	\$27,401	\$25,000
Accounts Receivable	<u>\$0</u>	<u>\$7,100</u>	<u>\$0</u>
Total Current assets	<u>\$26,642</u>	<u>\$34,501</u>	<u>\$25,000</u>
Fixed Assets:			
Software	\$0	\$3,350	\$3,350
Computer Equip.	\$30,688	\$46,353	\$20,000
Furniture & Fixtures	\$0	\$0	\$0
Organizational Costs	\$801	\$801	\$801
Accum. Depr.	<u>(\$8,248)</u>	<u>(\$22,509)</u>	<u>(\$12,000)</u>
Total Fixed Assets	<u>\$23,241</u>	<u>\$27,995</u>	<u>\$12,151</u>
<b>TOTAL ASSETS</b>	<u><b>\$49,883</b></u>	<u><b>\$62,496</b></u>	<u><b>\$37,151</b></u>
LIABILITIES & EQUITY			
Liabilities:			
Current Liabilities - Accts. Pay.	<u>\$13,012</u>	<u>\$25,684</u>	<u>\$15,000</u>
Long-Term Liabilities:			
Accrued Officer's Expenses	\$0	\$1,750	\$0
Notes Payable - Owners	<u>\$10,000</u>	<u>\$131,369</u>	<u>\$18,458</u>
Total Long-Term Liabilities	<u>\$10,000</u>	<u>\$133,119</u>	<u>\$18,458</u>
Total Liabilities	\$23,012	\$158,803	\$33,458
EQUITY			
Retained earnings	\$0	(\$28,129)	(\$151,307)
Net Income	(\$28,129)	(\$123,178)	\$100,000
Common Stock	<u>\$55,000</u>	<u>\$55,000</u>	<u>\$55,000</u>
Total Equity	<u>\$26,871</u>	<u>(\$96,307)</u>	<u>\$3,693</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><b>\$49,883</b></u>	<u><b>\$62,496</b></u>	<u><b>\$37,151</b></u>

The above financial statements for 1998 and 1999 are true and correct. The projections for the year 2000 are based on actual results obtained thus far in the year 2000 and on managements expections for the remainder of the year.



Donald L. Aldridge, President and Chief Financial Officer

AmeriMex Communications Corp.  
Financial Statements

INCOME STATEMENTS

	Years Ended December 31,		
	ACTUAL 1998	ACTUAL 1999	Projected 2000
Income:			
Local Dialtone	\$10,910	\$526,393	\$1,500,000
Calling Cards	\$156	\$98,209	\$0
Other	\$6,372	\$4,286	\$0
<b>Total Income</b>	<b>\$17,438</b>	<b>\$628,888</b>	<b>\$1,500,000</b>
Cost of Sales:			
Local Dialtone	\$7,476	\$427,363	\$1,050,000
Calling Cards	\$5,684	\$140,156	\$0
Other	\$8,129	\$6,849	\$0
<b>Total Cost of Sales</b>	<b>\$21,289</b>	<b>\$574,368</b>	<b>\$1,050,000</b>
<b>Gross Profit</b>	<b>(\$3,851)</b>	<b>\$54,520</b>	<b>\$450,000</b>
Overhead Expenses	\$24,231	\$173,701	\$347,000
<b>Operating Profit</b>	<b>(\$28,082)</b>	<b>(\$119,181)</b>	<b>\$103,000</b>
Other Income/Expenses:			
Interest	\$47	\$3,997	\$3,000
Total Other Expense	\$47	\$3,997	\$3,000
<b>Net Income</b>	<b>(\$28,129)</b>	<b>(\$123,178)</b>	<b>\$100,000</b>

The above financial statements for 1998 and 1999 are true and correct. The projections for the year 2000 are based on actual results obtained thus far in the year 2000 and on managements expectations for the remainder of the year.

  
 \_\_\_\_\_  
 Donald L. Aldridge, President and Chief Financial Officer

AmeriMex Communications Corp.  
Financial Statements

STATEMENTS OF RETAINED EARNINGS

	ACTUAL 1998	ACTUAL 1999	PROJECTED 2000
Beginning	\$0	(\$28,129)	(\$151,307)
Income (Loss) - 1998	(\$28,129)		
Income (Loss) - 1999		(\$123,178)	
Projected Income (Loss) - 2000			\$100,000
Retained Earnings	<u>(\$28,129)</u>	<u>(\$151,307)</u>	<u>(\$51,307)</u>

The above financial statements for 1998 and 1999 are true and correct. The projections for the year 2000 are based on actual results obtained thus far in the year 2000 and on managements expectations for the remainder of the year.



Donald L. Aldridge, President and Chief Financial Officer

**\*\* APPLICANT ACKNOWLEDGMENT STATEMENT \*\***

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

**UTILITY OFFICIAL:**

<u>Donald L. Albridge</u>	<u>April 3, 2000</u>
Signature	Date
President	678-290-1500
Title	Telephone No.
Address: <u>1078 Alpharetta St.</u>	<u>678-290-1504</u>
	Fax No.
<u>Ste. #9</u>	
<u>Roswell, GA 30075</u>	

**ATTACHMENTS:**

- A - CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT
- B - INTRASTATE NETWORK
- C - AFFIDAVIT

**CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT**

N/A

I, (Name) \_\_\_\_\_,

(Title) \_\_\_\_\_ of (Name of Company)

\_\_\_\_\_ and current holder of Florida Public Service Commission Certificate Number # \_\_\_\_\_

\_\_\_\_\_, have reviewed this application and join in the petitioner's request for  
a:

( ) sale

( ) transfer

( ) assignment

of the above-mentioned certificate.

**UTILITY OFFICIAL:**

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Title

\_\_\_\_\_  
Telephone No.

Address: \_\_\_\_\_

\_\_\_\_\_  
Fax No.



**INTRASTATE NETWORK (if available)** None

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

**1. POP:** Addresses where located, and indicate if owned or leased.

1) _____	2) _____
_____	_____
3) _____	4) _____
_____	_____

**2. SWITCHES:** Address where located, by type of switch, and indicate if owned or leased.

1) _____	2) _____
_____	_____
3) _____	4) _____
_____	_____

**3. TRANSMISSION FACILITIES:** POP-to-POP facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

<u>POP-to-POP</u>	<u>OWNERSHIP</u>
1) _____	_____
2) _____	_____
3) _____	_____
4) _____	_____

**AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

**Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."**

UTILITY OFFICIAL:

<u>Donald L. Albridy</u>	<u>April 3, 2000</u>
Signature	Date
<u>President</u>	<u>678-290-1500</u>
Title	Telephone No.
Address: <u>1078 Aphiaretta St.</u>	<u>678-290-1504</u>
<u>Ste. #9</u>	Fax No.
<u>Roswell, GA 30075</u>	

# State of Florida



## Department of State

I certify from the records of this office that AMERIMEX COMMUNICATIONS CORP., is a corporation organized under the laws of Georgia, authorized to transact business in the State of Florida, qualified on March 20, 2000.

The document number of this corporation is F00000001630.

I further certify that said corporation has paid all fees due this office through December 31, 2000, and its status is active.

I further certify that said corporation has not filed a Certificate of Withdrawal.

Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capitol, this the  
Eleventh day of April, 2000



CR2EO22 (1-99)

*Katherine Harris*

Katherine Harris  
Secretary of State

SUZANNE FANNON SUMMERLIN  
ATTORNEY AT LAW

1311-B Paul Russell Road, Suite 201  
Tallahassee, Florida 32301

TELEPHONE (850) 656-2288  
TELECOPIER (850) 656-5589

April 11, 2000

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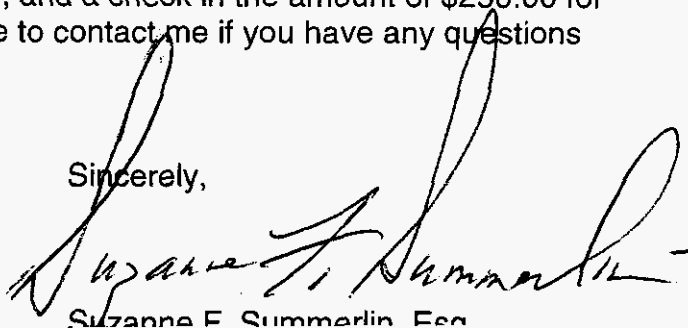
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Sincerely,



Suzanne F. Summerlin Esq.



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4/4/00

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Two Hundred Fifty and 00/100\*\*\*\*\*

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Security features  
included.  
Details on back.

MEMO



0005628