

26379

ORIGINAL

**\*\* FLORIDA PUBLIC SERVICE COMMISSION \*\***

**DIVISION OF TELECOMMUNICATIONS**  
**BUREAU OF CERTIFICATION AND SERVICE EVALUATION**

**APPLICATION FORM**  
**for**  
**AUTHORITY TO PROVIDE**  
**ALTERNATIVE LOCAL EXCHANGE SERVICE**  
**WITHIN THE STATE OF FLORIDA**

000776-TX

Instructions

- ◆ This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Appendix A).
- ◆ Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

**Florida Public Service Commission**  
**Division of Records and Reporting**  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6770**

- ◆ If you have questions about completing the form, contact:

**Florida Public Service Commission**  
**Division of Telecommunications**  
**Bureau of Certification and Service Evaluation**  
**2540 Shumard Oak Blvd.**  
**Tallahassee, Florida 32399-0850**  
**(850) 413-6600**

Check received with filing and forwarded to Fiscal for deposit.  
Fiscal to forward a copy of check to RAR with proof of deposit.  
Initials of person who forwarded check:  
*(Signature)*

FORM PSC/CMU 8 (11/95)  
Required by Commission Rule Nos. 25-24.805,  
25-24.810, and 25-24.815

DOCUMENT NUMBER-DATE

07790 JUN 27 8

PSC-RECORDS-REPORTING

## APPLICATION

1. This is an application for  (check one):

**Original certificate** (new company).

**Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.

**Approval of assignment of existing certificate:** Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.

**Approval of transfer of control:** Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

Express Phone Service, Inc.

3. Name under which the applicant will do business (~~fictitious name, etc.~~):

Express Phone Service, Inc.

4. Official mailing address (including street name & number, post office box, city, state, zip code):

4709 Mobile Highway  
Pensacola, FL 32506

5. Florida address (including street name & number, post office box, city, state, zip code):

4709 Mobile Highway  
Pensacola, FL 32506

6. Structure of organization:

- ( ) Individual (  ) Corporation  
( ) Foreign Corporation ( ) Foreign Partnership  
( ) General Partnership ( ) Limited Partnership  
( ) Other \_\_\_\_\_

7. **If individual**, provide:

Name: \_\_\_\_\_ N/A

Title: \_\_\_\_\_ N/A

Address: \_\_\_\_\_ N/A

City/State/Zip: \_\_\_\_\_ N/A

Telephone No.: \_\_\_\_\_ N/A Fax No.: \_\_\_\_\_ N/A

Internet E-Mail Address: \_\_\_\_\_ N/A

Internet Website Address: \_\_\_\_\_ N/A

8. **If incorporated in Florida**, provide proof of authority to operate in Florida:

- (a) The Florida Secretary of State corporate registration number:

\_\_\_\_\_ P99000046171

9. **If foreign corporation**, provide proof of authority to operate in Florida:

- (a) The Florida Secretary of State corporate registration number:

\_\_\_\_\_ N/A

10. **If using fictitious name-d/b/a**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

- (a) The Florida Secretary of State fictitious name registration number:

\_\_\_\_\_ N/A

11. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) **The Florida Secretary of State registration number:**

N/A

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

**Name:** N/A

**Title:** N/A

**Address:** N/A

**City/State/Zip:** N/A

**Telephone No.:** N/A **Fax No.:** N/A

**Internet E-Mail Address:** N/A

**Internet Website Address:** N/A

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) **The Florida registration number:** N/A

14. Provide **F.E.I. Number**(if applicable): 59-3580244

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

NONE

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

EXPRESS TITLE FINANCIAL CORP.

WILLIAM KLOSS - PRESIDENT

THOMAS M. ARMSTRONG - VICE PRESIDENT

16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Thomas M. Armstrong

Title: President

Address: 4709 Mobile Highway

City/State/Zip: Pensacola, FL 32506

Telephone No.: 850-455-0623 Fax No.: 850-455-0635

Internet E-Mail Address: tmarstrong@worldnet.att.net

Internet Website Address: None

(b) Official point of contact for the ongoing operations of the company:

Name: Thomas M. Armstrong

Title: President

Address: 4709 Mobile Highway

City/State/Zip: Pensacola, FL 32506

Telephone No.: 850-455-0623 Fax No.: 850-455-0635

Internet E-Mail Address: tmarstrong@worldnet.att.net

Internet Website Address: NONE

(c) Complaints/Inquiries from customers:

Name: KYLE BALLARD

Title: Manager

Address: 4709 Mobile Highway

City/State/Zip: Pensacola, FL 32506

Telephone No.: 850-456-8048 Fax No.: 850-

Internet E-Mail Address: etfcbill@bellsouth.net

Internet Website Address: NONE

17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

NONE

(b) has applications pending to be certificated as an alternative local exchange company.

NONE

(c) is certificated to operate as an alternative local exchange company.

Mississippi

- (d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

*NONE*

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- (e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

*NONE*

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- (f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

*NONE*

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18. Submit the following:

A. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet;
2. income statement; and
3. statement of retained earnings.

**NOTE:** *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
  2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
  3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.
- B. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
- C. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

**\*\* APPLICANT ACKNOWLEDGMENT STATEMENT \*\***

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

**UTILITY OFFICIAL:**

<u>Thomas M. Armstrong</u>	<u>6/15/00</u>
Signature	Date
<u>President</u>	<u>850-455-0623</u>
Title	Telephone No.
Address: <u>4709 Mobile Highway</u>	<u>850-455-0635</u>
<u>Pensacola, FL 32506</u>	Fax No.

**ATTACHMENTS:**

- A - CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT
- B - INTRASTATE NETWORK
- C - AFFIDAVIT

**CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT**

I, (Name) Thomas M. ARMSTRONG,

(Title) VICE PRESIDENT of (Name of Company)  
EXPRESS TITLE FINANCIAL CORPORATION

and current holder of Florida Public Service Commission Certificate Number # \_\_\_\_\_

TX 191, have reviewed this application and join in the petitioner's request for  
a:

( ) sale

(  ) transfer

( ) assignment

of the above-mentioned certificate.

**UTILITY OFFICIAL:**

Signature	<u>Thomas M. Armstrong</u>	Date	<u>6/15/00</u>
Title	<u>Vice - President</u>	Telephone No.	<u>850-455-0623</u>
Address:	<u>4709 Mobile Highway</u>	Fax No.	<u>850-455-0635</u>
	<u>Pensacola FL 32506</u>		

**INTRASTATE NETWORK** (if available)

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

**1. POP:** Addresses where located, and indicate if owned or leased.

- |               |          |
|---------------|----------|
| 1) <u>N/A</u> | 2) _____ |
| _____         | _____    |
| 3) _____      | 4) _____ |
| _____         | _____    |

**2. SWITCHES:** Address where located, by type of switch, and indicate if owned or leased.

- |               |          |
|---------------|----------|
| 1) <u>N/A</u> | 2) _____ |
| _____         | _____    |
| 3) _____      | 4) _____ |
| _____         | _____    |

**3. TRANSMISSION FACILITIES:** POP-to-POP facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

- | <u>POP-to-POP</u> | <u>OWNERSHIP</u> |
|-------------------|------------------|
| 1) <u>N/A</u>     | _____            |
| 2) _____          | _____            |
| 3) _____          | _____            |
| 4) _____          | _____            |

**AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

**Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."**

**UTILITY OFFICIAL:**

<u>Thomas M. Armstrong</u>	<u>6/15/00</u>
Signature	Date
<u>President</u>	<u>850-455-0623</u>
Title	Telephone No.
Address: <u>4709 Mobile Highway</u>	<u>850-455-0635</u>
<u>Pensacola FL 32506</u>	Fax No.
_____	
_____	

# State of Florida



## Department of State

I certify from the records of this office that EXPRESS PHONE SERVICE, INC. is a corporation organized under the laws of the State of Florida, filed on May 17, 1999.

The document number of this corporation is P99000046171.

I further certify that said corporation has paid all fees and penalties due this office through December 31, 2000, that its most recent annual report/uniform business report was filed on February 20, 2000, and its status is active.

I further certify that said corporation has not filed Articles of Dissolution.



CR2EO22 (1 99)

Given under my hand and the  
Great Seal of the State of Florida  
at Tallahassee, the Capitol, this the  
Twenty-fourth day of February, 2000

*Katherine Harris*

Katherine Harris  
Secretary of State

EXPRESS PHONE SERVICE, INC.  
FINANCIAL STATEMENTS  
December 31, 1999

RANDALL L. SANSOM, C.P.A., P.A.  
CERTIFIED PUBLIC ACCOUNTANTS  
87 BAYBRIDGE PARK  
GULF BREEZE, FL 32561

JANUARY 18, 2000

EXPRESS PHONE SERVICE, INC.  
PENSACOLA, FL 32506

TO THE STOCKHOLDERS OF EXPRESS PHONE SERVICE, INC.:

We have compiled the accompanying statement of assets and liabilities -income tax basis of EXPRESS PHONE SERVICE, INC. (an S corporation) as of DECEMBER 31, 1999, and the related statement of revenues and expenses-income tax basis for the nine months then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The financial statements have been prepared on the basis of accounting used by the Company for income tax purposes, which is a comprehensive basis of accounting other than generally accepted accounting principles.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared on the income tax basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's assets, liabilities, revenues and expenses. Accordingly, these financial statements are not designed for those who are not informed about such matters.

The Company, with the consent of its shareholders, has elected under the Internal Revenue Code to be an S corporation. In lieu of corporation income taxes, the shareholders of an S corporation are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for federal income taxes has been included in these financial statements.



RANDALL L. SANSOM, C.P.A., P.A.  
CERTIFIED PUBLIC ACCOUNTANTS

EXPRESS PHONE SERVICE, INC.  
STATEMENT OF ASSETS AND LIABILITIES-INCOME TAX BASIS  
December 31, 1999

ASSETS

CURRENT ASSETS

CASH ON HAND IN STORE	\$28,122.52
CASH (BANK OF THE SOUTH-#2)	38,218.75
RETURNED CHECKS	65.70
INVENTORY	1,952.70

TOTAL CURRENT ASSETS

\$68,359.67

FIXED ASSETS

EQUIPMENT	\$3,100.92
ACCUMULATED DEPRECIATION	(3,100.92)

NET FIXED ASSETS

\$0.00

OTHER ASSETS

ORGANIZATIONAL COSTS	\$500.00
ACCUMULATED AMORTIZATION	(57.64)
LEASE DEPOSIT	2,857.13
SOUTHERN BELL DEPOSIT	2,142.87

TOTAL OTHER ASSETS

\$5,442.36

TOTAL ASSETS

\$73,802.03

"SEE ACCOUNTANT'S COMPILATION REPORT"

EXPRESS PHONE SERVICE, INC.  
STATEMENT OF ASSETS AND LIABILITIES-INCOME TAX BASIS  
December 31, 1999

LIABILITIES AND S/H EQUITY

CURRENT LIABILITIES		
ACCOUNTS PAYABLE	\$37,607.52	
SALES TAX PAYABLE	222.88	
DUE TO EXPRESS TITLE FINL CORP	15,784.90	
	<hr/>	
TOTAL CURRENT LIABILITIES		\$53,615.30
LONG TERM LIABILITIES		
	<hr/>	
TOTAL LONG TERM LIABILITIES		\$0.00
		<hr/>
TOTAL LIABILITIES		\$53,615.30
STOCKHOLDERS' EQUITY		
CAPITAL STOCK	\$100.00	
YEAR-TO-DATE NET INCOME	20,086.73	
	<hr/>	
TOTAL STOCKHOLDERS' EQUITY		\$20,186.73
		<hr/>
TOTAL LIABILITIES AND S/H EQUITY		\$73,802.03
		<hr/> <hr/>

"SEE ACCOUNTANT'S COMPILATION REPORT"

EXPRESS PHONE SERVICE, INC.  
 STATEMENT OF REVENUES AND EXPENSES-INCOME TAX BASIS  
 Nine Months Ended December 31, 1999

	Nine Months	%
<b>REVENUES</b>		
TELEPHONE SERVICE REVENUES	\$394,167.38	95.5
TELEPHONE PRODUCTS SALES	18,525.18	4.5
	<u>\$412,692.56</u>	<u>100.0</u>
<b>COST OF SALES</b>		
PURCHASES-PHONE PRODUCTS	\$19,668.17	4.8
	<u>\$19,668.17</u>	<u>4.8</u>
<b>GROSS MARGIN</b>	<u>\$393,024.39</u>	<u>95.2</u>
<b>OPERATING EXPENSES</b>		
ACCOUNTING AND LEGAL	\$2,806.36	.7
ADVERTISING	8,598.01	2.1
AUTO AND TRUCK EXPENSES	959.56	.2
AMORTIZATION	57.64	.0
BAD DEBTS	250.35	.1
BANK CHARGES	16.00	.0
SEC 179 DEPRECIATION	3,100.92	.8
INSURANCE-HEALTH	493.78	.1
INSURANCE-EMPLOYEE LIFE	317.32	.1
INSURANCE-PROPERTY	271.96	.1
LICENSES AND TAXES	1,330.70	.3
MISCELLANEOUS EXPENSES	3,195.01	.8
OFFICE EXPENSES	4,650.08	1.1
PAYROLL PROCESSING COSTS	358.00	.1
POSTAGE	4,253.61	1.0
RENT EXPENSE	4,885.67	1.2
REPAIRS AND MAINTENANCE	176.64	.0
SALARIES-LEASED EMPLOYEES	49,122.28	11.9
TELEPHONE	787.44	.2
TELEPHONE SERVICE EXPENSE	286,673.59	69.5
UTILITIES	1,155.16	.3
	<u>\$373,460.08</u>	<u>90.5</u>
<b>INCOME FROM OPERATIONS</b>	<u>\$19,564.31</u>	<u>4.7</u>
<b>OTHER INCOME</b>		
INTEREST INCOME	\$75.71	.0
SALES TAX COMMISSION	2.24	.0
MISCELLANEOUS INCOME	444.47	.1
	<u>\$522.42</u>	<u>.1</u>

"SEE ACCOUNTANT'S COMPILATION REPORT"

EXPRESS PHONE SERVICE, INC.  
STATEMENT OF REVENUES AND EXPENSES-INCOME TAX BASIS  
Nine Months Ended December 31, 1999

	Nine Months	%
OTHER EXPENSES		
TOTAL OTHER EXPENSES	<u>\$0.00</u>	.0
NET INCOME	<u>\$20,086.73</u>	4.9

"SEE ACCOUNTANT'S COMPILATION REPORT"

**RANDALL L. SANSOM, CPA, PA**  
**P.O. BOX 957**  
**GULF BREEZE, FL 32562**  
**(850) 932-5335**

MAY 27, 2000

EXPRESS PHONE SERVICE, INC.  
PENSACOLA, FL 32506

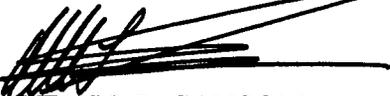
TO THE STOCKHOLDERS OF EXPRESS PHONE SERVICE, INC.:

We have compiled the accompanying statement of assets and liabilities-income tax basis of EXPRESS PHONE SERVICE, INC. (an S corporation) as of MARCH 31, 2000, and the related statement of revenues and expenses - income tax basis for the two months then ended, in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The financial statements have been prepared on the basis of accounting used by the Company for income tax purposes, which is a comprehensive basis of accounting other than generally accepted accounting principles.

A compilation is limited to presenting in the form of financial statements information that is the representation of management. We have not audited or reviewed the accompanying financial statements and, accordingly, do not express an opinion or any other form of assurance on them.

Management has elected to omit substantially all the disclosures ordinarily included in financial statements prepared on the income tax basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Company's assets, liabilities, revenues and expenses. Accordingly, these financial statements are not designed for those who are not informed about such matters.

The Company, with the consent of its shareholders, has elected under the Internal Revenue Code to be a S corporation. In lieu of corporation income taxes, the shareholders of an S corporation are taxed on their proportionate share of the Company's taxable income. Therefore, no provision or liability for federal income taxes has been included in these financial statements.

  
RANDALL L. SANSOM  
CERTIFIED PUBLIC ACCOUNTANT

# EXPRESS PHONE SERVICE, INC.

STMT OF ASSETS AND LIABILITIES-INCOME TAX BASIS

March 31, 2000

## ASSETS

### CURRENT ASSETS

CASH ON HAND IN STORE	\$	39,769.18	
CASH (BANK OF THE SOUTH-#2)		64,945.81	
RETURNED CHECKS		310.45	
INVENTORY		<u>1,952.70</u>	
<b>Total Current Assets</b>	\$		<b>106,978.14</b>

### PROPERTY AND EQUIPMENT

EQUIPMENT	\$	3,100.92	
ACCUMULATED DEPRECIATION		<u>(3,100.92)</u>	

### OTHER ASSETS

ORGANIZATIONAL COSTS	\$	500.00	
ACCUMULATED AMORTIZATION		(82.63)	
LEASE DEPOSIT		2,857.13	
SOUTHERN BELL DEPOSIT		<u>2,142.87</u>	
<b>Total Other Assets</b>	\$		<b><u>5,417.37</u></b>

<b>TOTAL ASSETS</b>	\$		<b><u><u>112,395.51</u></u></b>
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**EXPRESS PHONE SERVICE, INC.**

STMT OF ASSETS AND LIABILITIES-INCOME TAX BASIS

March 31, 2000

**LIABILITIES AND STOCKHOLDERS' EQUITY**

**CURRENT LIABILITIES**

ACCOUNTS PAYABLE	\$	47,933.35
DUE TO EXPRESS TITLE FINL COR		<u>15,784.90</u>

**Total Current Liabilities** \$ 63,718.25

**LONG-TERM LIABILITIES**

**Total Long-Term Liabilities** \$ 0.00

**Total Liabilities** \$ 63,718.25

**STOCKHOLDERS' EQUITY**

CAPITAL STOCK	\$	100.00
ACCUMULATED ADJUSTMENTS ACCTS		20,086.73
YEAR TO DATE NET INCOME		<u>28,490.53</u>

**Total Stockholders' Equity** \$ 48,677.26

**TOTAL LIABILITIES AND  
STOCKHOLDERS' EQUITY** \$ 112,395.51

# EXPRESS PHONE SERVICE, INC.

## STMT OF REVENUES AND EXPENSES-INCOME TAX BASIS

	1 Month Ended March 31, 2000	%	3 Months Ended March 31, 2000	%
<b>Sales</b>				
TELEPHONE SERVICE REVENU	\$ 72,582.76	\$ 97.33	\$ 196,492.18	\$ 96.55
TELEPHONE PRODUCTS SALE	<u>1,989.71</u>	<u>2.67</u>	<u>7,020.59</u>	<u>3.45</u>
<b>Total Sales</b>	<b>\$ 74,572.47</b>	<b>\$ 100.00</b>	<b>\$ 203,512.77</b>	<b>\$ 100.00</b>
<b>Cost of Goods Sold</b>				
PURCHASES-PHONE PRODUCT	<u>\$ 2,742.20</u>	<u>\$ 3.68</u>	<u>\$ 9,923.14</u>	<u>\$ 4.88</u>
<b>Total Cost of Goods Sold</b>	<b>\$ 2,742.20</b>	<b>\$ 3.68</b>	<b>\$ 9,923.14</b>	<b>\$ 4.88</b>
<b>Gross Profit</b>	<b>\$ 71,830.27</b>	<b>\$ 96.32</b>	<b>\$ 193,589.63</b>	<b>\$ 95.12</b>
<b>Operating Expenses</b>				
ACCOUNTING AND LEGAL	\$ 200.00	\$ 0.27	\$ 1,399.02	\$ 0.69
ADVERTISING	2,339.66	3.14	3,444.99	1.69
AMORTIZATION	8.33	0.01	24.99	0.01
INSURANCE-HEALTH	41.00	0.05	81.00	0.04
LICENSES AND TAXES	50.00	0.07	453.07	0.22
OFFICE EXPENSES	1,574.03	2.11	2,908.30	1.43
POSTAGE	529.55	0.71	1,567.41	0.77
RENT EXPENSE	500.00	0.67	1,136.33	0.56
SALARIES-LEASED EMPLOYEE	9,519.65	12.77	20,103.81	9.88
TELEPHONE	225.43	0.30	529.20	0.26
TELEPHONE SERVICE EXPENS	46,829.35	62.80	133,488.77	65.59
UTILITIES	<u>112.21</u>	<u>0.15</u>	<u>112.21</u>	<u>0.06</u>
<b>Total Operating Expenses</b>	<b>\$ 61,929.21</b>	<b>\$ 83.05</b>	<b>\$ 165,249.10</b>	<b>\$ 81.20</b>
<b>Operating Income (Loss)</b>	<b>\$ 9,901.06</b>	<b>\$ 13.28</b>	<b>\$ 28,340.53</b>	<b>\$ 13.93</b>
<b>Other Income</b>				
MISCELLANEOUS INCOME	<u>\$ 60.00</u>	<u>\$ 0.08</u>	<u>\$ 150.00</u>	<u>\$ 0.07</u>
<b>Total Other Income</b>	<b>\$ 60.00</b>	<b>\$ 0.08</b>	<b>\$ 150.00</b>	<b>\$ 0.07</b>
<b>Other Expenses</b>				
<b>Net Income (Loss)</b>	<b>\$ 9,961.06</b>	<b>\$ 13.36</b>	<b>\$ 28,490.53</b>	<b>\$ 14.00</b>

## **Express Phone Service, Inc.**

4709 Mobile Highway  
Pensacola, Florida 32506

June 19, 2000

Express Phone Service, Inc. is privately owned by two shareholders. The corporation does not have audited financial statements. Enclosed with this application are unaudited financial statements that show the corporations assets, liabilities and stockholders' equity and a statement of revenues and expenses-income tax basis. These statements cover from date of incorporation through December 31, 1999 and January 1, 2000 to present.

These statements clearly show that Express Phone Service, Inc. has sufficient financial capability to provide resale services within the state of Florida. Since Express Phone Service, Inc. is a reseller and there are no facilities-based service being provided by Express Phone Service, Inc., the financial information provided also clearly indicates that there is sufficient financial capability to maintain the requested service. Additionally, Express Phone Service, Inc. is physically collocated with Express Title Financial Corp. and therefore has more than sufficient financial capability to meet its lease obligation of approximately seven hundred dollars (\$700.00) per month.

**Express Phone Service, Inc.** 4709 Mobile Highway  
Pensacola, FL 32506

June 19, 2000

Express Title Financial Corp. was certificated to operate as an alternative local exchange company by the Florida Public Service Commission in late summer 1998. In May of 1999, the shareholders of Express Title Financial Corp., William Kloss and Thomas M. Armstrong, formed Express Phone Service, Inc. to provide management services to Express Title Financial Corp. in support of its telecommunication services. Both corporations are owned by the same shareholders with the same percentage of ownership in each corporation. The vice-president of Express Title Financial Corp., Thomas M. Armstrong, is the president of Express Phone Service, Inc.

The employees and officers of Express Phone Service, Inc. are the same individuals that are associated with Express Title Financial Corp.'s providing of telecommunication services. The managerial experience and technical experience necessary for Express Phone Service, Inc. to provide resell services exists as proven with Express Title Financial Corp. A brief resume outlining those capabilities is enclosed.

8160 Briese Lane  
Pensacola, Florida 32514

(850) 474-3682 fax (850) 494-9904  
tmarmstrong@worldnet.att.net

# Thomas M. Armstrong

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**Experience**                      1978-1998                      United States Marine Corps                      Worldwide

**Retired 20-year Veteran**

- Aviation Weapon Systems Technician
- Master Training Specialist Instructor
- Staff Non-Commissioned Officer

1996-1998                      Express Title Financial Corp.                      Pensacola, FL

**Office Manager**

- Coordinated payroll overhaul to improve accuracy and employee benefits
- Doubled financial managers efficiency
- Coordinated multiple site relocations, openings, closings
- Personally responsible for development of corporate procedures for marketing and support of reselling BellSouth services
- Attended training syllabus provided by BellSouth – Basic CLEC Course, LENS Course
- Corporate liaison for Florida Public Service Commission, Department of Revenue, Department of Banking and Finance, Department of Agriculture

1999-present                      Pensacola, FL

**Executive Officer / Shareholder**

- Express Title Financial Corp. – Vice-President – 10% shareholder
- Express Phone Service, Inc. – President – 10% shareholder
- Responsible for complete day-to-day operations of both corporations

**Education**                      1993-1994                      State Technical Institute of Memphis                      Memphis, TN

- A.A., Electronic Technology
- Graduated Summa Cum Laude.

2000                      Fred Pryor Professional Development                      Pensacola, FL

Microsoft Excel Basic and Intermediate

TITLE SHEET

FLORIDA TELECOMMUNICATIONS PRICE LIST

This price list contains the descriptions, regulations, service standards and rates applicable to the furnishing of service and facilities for telecommunications services provided by Express Phone Service, Inc., with principal offices at 4709 Mobile Highway, Pensacola, FL 32506. This price list applies for services furnished within the State of Florida. This price list is on file with the Florida Public Service Commission, and copies may be inspected, during normal business hours, at the Company's principal place of business.

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Issued: June 15, 2000

EFFECTIVE:

by: Thomas M. Armstrong, President  
4709 Mobile Highway  
Pensacola, FL 32506

CHECK SHEET

The sheets listed below, which are inclusive of this price list, are effective as of the date shown at the bottom of the respective sheet(s). Original and revised sheets as named below comprise all changes from the original price list and are currently in effect as of the date at the bottom of this page.

SHEET	REVISION
1	Original
2	Original
3	Original
4	Original
5	Original
6	Original
7	Original
8	Original
9	Original
10	Original
11	Original

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SYMBOLS SHEET

The following are the only symbols used for the purposes indicated below:

- D - Delete or Discontinue
- I - Change Resulting In An Increase to A Customer's Bill
- M - Moved From Another Price List Location
- N - New
- R - Change Resulting In A Reduction To A Customer's Bill
- T - Change in Text or Regulation But No Change In Rate Or Charge

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PRICE LIST FORMAT SHEETS

A. Sheet Numbering - Sheet numbers appear in the upper right corner of the page. Sheets are numbered sequentially. However, new sheets are occasionally added to the price list. When a new sheet is added between sheets already in effect, a decimal is added. For example, a new sheet added between sheets 14 and 15 would be 14.1.

B. Sheet Revision Numbers - Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current sheet version on file with the FPSC. For example, the 4th revised Sheet 14 cancels the 3rd revised Sheet 14. Because of various suspension periods, deferrals, etc, the FPSC follows in their price list approval process, the most current sheet number on file with the Commission is not always the price list page in effect. Consult the Check Sheet for the sheet currently in effect.

C. Paragraph Numbering Sequence - There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:

2.  
2.1.  
2.1.1.  
2.1.1.A.  
2.1.1.A.1.  
2.1.1.A.1.(a).  
2.1.1.A.1.(a).I.  
2.1.1.A.1.(a).I.(i).  
2.1.1.A.1.(a).I.(i).(1).

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PRICE LIST FORMAT SHEETS

D. Check Sheets - When a price list filing is made with the FPSC, an updated check sheet accompanies the price list filing. The check sheet lists the sheets contained in the price list, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (\*).

There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc. remains the same, just revised revision levels on some pages). The price list user should refer to the latest check sheet to find out if a particular sheet is the most current on file with the FPSC.

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SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

Company - Express Phone Service, Inc.

Customer - The person, firm corporation or other entity which orders service and is responsible for payment of charges due and compliance with the Company's price list regulations.

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SECTION 2 - RULES, REGULATIONS AND SERVICE QUALITY CRITERIA

2.1 Undertaking of Express Phone Service, Inc. - Express Phone Service, Inc. hereby undertakes the provision of telecommunication services to the exchanges listed previously herein and do guarantee to provide such services in a manner that is in the best interest of the public. The quality of the service provided will be equal to the quality of the service provided to us for resale.

2.2 Service Availability - All services available to us from our provider for resale will be made available to our customers.

2.3 Billing - Billing processes will be handled by personnel employed by the Company. Customers will be billed by the Company ten calendar days prior to their due date. Accounts on which payment has not been received by the due date will be considered delinquent and are subject to a late fee.

2.4 Termination - Accounts delinquent for five calendar days will be subject to having their service terminated on the following business day. Once terminated, accounts will be subject to a reconnection fee should further service be desired by the customer.

2.5 Taxes - The Company hereby acknowledges its responsibility and intent to properly and promptly pay all taxes lawfully due.

2.6 Refunds/Credits - If a customer's service is terminated or interrupted due to the fault of the Company, the customer will be reimbursed for unused time. Requests for termination of service by the customer will be handled on a pro-rated basis.

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SECTION 3 - BASIC SERVICE DESCRIPTIONS AND RATES

3.1 SERVICE OFFERINGS

Basic Local Service, Residential, Monthly 49.95  
(Includes access to 911 and operator services)

Basic Local Service, Business, Monthly 69.95  
(Includes access to 911 and operator services)

3.1.1 PROMOTIONAL SERVICE OFFERINGS

Basic Local Service, Residential, Monthly 39.95  
Effective Dates 15 Jun 2000 - 31 Dec 2001

Connection Fee Waived  
Effective dates 15 Jun 2000 - 31 Dec 2001

Basic Local Service, Business, Monthly 59.95  
Effective Dates 15 Jun 2000 - 31 Dec 2001

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SECTION 4 - NON BASIC SERVICE DESCRIPTIONS AND RATES4.1 SERVICE OFFERINGS

Call Waiting	4.75
Call Forwarding	4.75
Three Way Calling	4.75
Unpublished Number	4.75
8 Code Speed Dialing	4.75
Call Return	4.75
Multi-Feature Package (Call Waiting, 3-Way Calling, Call Forwarding, Call Return, Speed Dialing, Unpublished Number)	19.95
Multi-Feature Package (Call Waiting, 3-Way Calling, Call Forwarding, Call Return, Speed Dialing, Unpublished Number, Deluxe Caller ID)	29.00
Deluxe Caller ID	9.75
Call Waiting Deluxe with Caller ID	14.75
Connection Fee	40.00
Reconnection Fee	30.00
Late Fee	1.00 per day 10.00 Maximum
Voice Mail Answering Service	9.75

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SECTION 4 - NON BASIC SERVICE DESCRIPTIONS AND RATES

4.1 SERVICE OFFERINGS (continued)

Message Waiting Indicator - Stutter Tone	1.50
Change/Add/Delete Features	20.00
Change Phone Number	25.00
Transfer (Moving) Fee	40.00
Call Blocking	4.75

4.2 Non-Routine Installation and/or Maintenance

Repair/Installation Visit	30.00 per hour
Parts	5.00 per jack

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