

OSBORNE & CRAIG, P.L.C.  
ATTORNEYS AT LAW

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MAILING ADDRESS:  
POST OFFICE BOX 2797  
MANASSAS, VIRGINIA 20108-2797  
TELEPHONE: (703) 393-8500  
FACSIMILE: (703) 393-0615

June 26, 2000

Florida Public Service Commission  
Division of Records and Reporting  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850

RECEIVED  
JUN 29 2000  
PERRY B. THOMPSON

000787-TX

To Whom It May Concern:

Enclosed please find the application of Ocius Communications, Inc. for certification as an ALEC in the State of Florida. The attached package includes the original application, six copies, and a \$250.00 check payable to the Florida Public Service Commission.

Please note that Ocius Communications, Inc. does not intend to provide basic local telecommunications services as defined in Section 364.337 of the Florida statutes. Thus, no price sheet is enclosed.

If you have any questions about this application, please contact me at 703-393-8500 or pthompson@OsborneCraig.com.

Thank you for your attention to this application.

Sincerely,



Perry B. Thompson.

00 JUN 29 2000  
RECEIVED  
DIVISION OF RECORDS AND REPORTING

DOCUMENT NUMBER-DATE

07910 JUN 29 8

FPSC-RECORDS/REPORTING

APPLICATION

1. This is an application for  $\checkmark$  (check one):

( X ) **Original certificate** (new company).

000787-TK

( ) **Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.

( ) **Approval of assignment of existing certificate:** Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.

( ) **Approval of transfer of control:** Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

Ocius Communications, Inc.

3. Name under which the applicant will do business (fictitious name, etc.):

Ocius Communications, Inc.

4. Official mailing address (including street name & number, post office box, city, state, zip code):

435 Douglas Ave.

Suites 2105 & 2005

Altamonte Springs, FL 32714

5. Florida address (including street name & number, post office box, city, state, zip code):

435 Douglas Ave.

Suites 2105 & 2005

Altamonte Springs, FL 32714

6. Structure of organization:

- Individual                       Corporation  
 Foreign Corporation     Foreign Partnership  
 General Partnership     Limited Partnership  
 Other \_\_\_\_\_

7. **If individual**, provide:

Name:   N/A  

Title: \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone No.: \_\_\_\_\_ Fax No.: \_\_\_\_\_

Internet E-Mail Address: \_\_\_\_\_

Internet Website Address: \_\_\_\_\_

8. **If incorporated in Florida**, provide proof of authority to operate in Florida:

- (a) **The Florida Secretary of State corporate registration number:**

  P99000106984  

9. **If foreign corporation**, provide proof of authority to operate in Florida:

- (a) **The Florida Secretary of State corporate registration number:**

  N/A  

10. **If using fictitious name-d/b/a**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

- (a) **The Florida Secretary of State fictitious name registration number:**

  N/A

11. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) **The Florida Secretary of State registration number:**

N/A

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12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

**Name:** N/A

**Title:** \_\_\_\_\_

**Address:** \_\_\_\_\_

**City/State/Zip:** \_\_\_\_\_

**Telephone No.:** \_\_\_\_\_ **Fax No.:** \_\_\_\_\_

**Internet E-Mail Address:** \_\_\_\_\_

**Internet Website Address:** \_\_\_\_\_

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) **The Florida registration number:** N/A

14. Provide **F.E.I. Number**(if applicable): 59-3612042

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

Personal Bankruptcy, see attachment 1.

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(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

None.

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16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

**Name:** Perry B. Thompson

**Title:** Attorney

**Address:** PO Box 2797

**City/State/Zip:** Manassas, Virginia 20108

**Telephone No.:** 703-393-8500 **Fax No.:** 703-393-0615

**Internet E-Mail Address:** pthompson@OsborneCraig.com

**Internet Website Address:** \_\_\_\_\_

(b) Official point of contact for the ongoing operations of the company:

**Name:** Howard Volpert

**Title:** CEO

**Address:** 435 Douglas Ave., Suites 2105 & 2005

**City/State/Zip:** Altamonte Springs, FL 32714

**Telephone No.:** 407-772-2100 **Fax No.:** 407-772-2105

**Internet E-Mail Address:** \_\_\_\_\_

**Internet Website Address:** \_\_\_\_\_

(c) Complaints/Inquiries from customers:

**Name:** Howard Volpert \_\_\_\_\_

**Title:** CEO \_\_\_\_\_

**Address:** 435 Douglas Ave., Suites 2105 & 2005 \_\_\_\_\_

**City/State/Zip:** Altamonte Springs, FL 32714 \_\_\_\_\_

**Telephone No.:** 407-772-2100 **Fax No.:** 407-772-2105 \_\_\_\_\_

**Internet E-Mail Address:** \_\_\_\_\_

**Internet Website Address:** \_\_\_\_\_

17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

None  
\_\_\_\_\_  
\_\_\_\_\_

(b) has applications pending to be certificated as an alternative local exchange company.

None  
\_\_\_\_\_  
\_\_\_\_\_

(c) is certificated to operate as an alternative local exchange company.

None  
\_\_\_\_\_  
\_\_\_\_\_

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

None

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(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

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(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

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18. Submit the following:

A. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer **affirming that the financial statements are true and correct** and should include:

1. the balance sheet;
2. income statement; and
3. statement of retained earnings.

**NOTE:** *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
  2. **written explanation** that the applicant has sufficient financial capability to *maintain the requested service*.
  3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.
- B. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
- C. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

See Attachment 2, Sections A, B, and C.

**\*\* APPLICANT ACKNOWLEDGMENT STATEMENT \*\***

- 1. REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- 3. SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- 4. APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:

Signature

Date

CEO, Ocius Communications, Inc.

407-772-2100

Title

Telephone No.

Address: 435 Douglas Ave., Suites 2105 & 2005

407-772-2105

Fax No.

Altamonte Springs, FL 32714

**ATTACHMENTS:**

- A - CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT
- B - INTRASTATE NETWORK
- C - AFFIDAVIT

**CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT**

I, (Name) \_\_\_\_\_,

(Title) \_\_\_\_\_ of (Name of Company)

\_\_\_\_\_ and current holder of Florida Public Service Commission Certificate Number # \_\_\_\_\_

\_\_\_\_\_, have reviewed this application and join in the petitioner's request for  
a:

( ) sale

( ) transfer

( ) assignment

of the above-mentioned certificate.

**UTILITY OFFICIAL:**

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Title

\_\_\_\_\_  
Telephone No.

Address: \_\_\_\_\_

\_\_\_\_\_  
Fax No.

**INTRASTATE NETWORK (if available)**

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

**1. POP:** Addresses where located, and indicate if owned or leased.

1) _____	2) _____
_____	_____
3) _____	4) _____
_____	_____

**2. SWITCHES:** Address where located, by type of switch, and indicate if owned or leased.

1) _____	2) _____
_____	_____
3) _____	4) _____
_____	_____

**3. TRANSMISSION FACILITIES:** POP-to-POP facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

<u>POP-to-POP</u>	<u>OWNERSHIP</u>
1) _____	_____
2) _____	_____
3) _____	_____
4) _____	_____

**AFFIDAVIT**

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

Howard Volpert  
Signature

6/27/2000  
Date

CEO, Ocius Communications, Inc.  
Title

407-772-2100  
Telephone No.

Address: 435 Douglas Ave., Suites 2105 & 2005  
Altamonte Springs, FL 32714

407-772-2105  
Fax No.

## **Attachment 1**

Howard Volpert, CEO of Ocius Communications, Inc., declared personal bankruptcy nearly a decade ago. The bankruptcy was finalized in April of 1991. Prior to his bankruptcy, Mr. Volpert was employed as an executive and director with Burdines, a division of Federated Department Stores. When Federated Department Stores became bankrupt, Mr. Volpert ended his 23 years of employment with this company. He subsequently became a consultant with Olympia & York, which also became bankrupt. The unexpected loss of his long-held position with Federated, immediately followed by the loss of his new consulting position, forced Mr. Volpert into bankruptcy.

Mr. Volpert's credit was impeccable before his bankruptcy and has continued to be impeccable since the bankruptcy was finalized. Additionally, as the attached correspondence indicates, Mr. Volpert is held in high regard by his associates in the business and financial communities and this respect has continued without regard to his personal financial problems nearly a decade ago.

**May 10,2000**

**To: Theodore S. Mahoney**

**From: Howard A. Volpert**

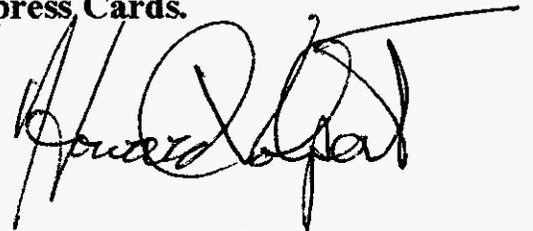
**Subject: Florida Celec**

**Due to the following I had to declare personal Bankruptcy finalized  
April, 1991.**

**1-Mr. Campeau bankrupting Federated Department Stores. I worked  
for Burdines a division of Federated for 23 years. I was Vice President  
of the Central Florida Area and on the Board of Directors.**

**2-Mr. Campeau helping bankrupt Olympia & York who I was a  
Consultant for after I retired from Burdines.**

**My Credit before and after the bankruptcy was outstanding. I was  
Issued one of the first Platinum American Express Cards.**

A handwritten signature in black ink, appearing to read "Howard A. Volpert", with a long horizontal flourish extending to the right.

TRIBUNE COMPANY

435 NORTH MICHIGAN AVENUE  
CHICAGO, ILLINOIS 60611-4041

CHARLES T. BRUMBACK  
PRESIDENT

TELEPHONE  
312/222-3014

June 4, 1990

Mr. Howard A. Volpert  
203 River View Drive  
Longwood, FL 32779

Dear Howard:

Thank you for your good wishes on my new assignment with Tribune Company. Your comments mean a lot to me.

The change, while subtle, is personally satisfying and I look forward to the challenge it presents. Stan Cook will be nearby as Chairman to help keep Tribune Company on the right track.

I think of you often as the Campeau empire unravels. Your former associates have had their hands full. I'm sure things will work out, but it's a shame what can happen when a few egos get out of control.

Again thanks for writing.

Sincerely,

*Charlie*

The  
**CHATLOS**  
Foundation, Inc.

October 2, 1992

Kirk Li, President  
TUNTEX U.S.A., INC.  
150 Executive Park Blvd., Suite 4200  
San Francisco, CA 94134

Dear Mr. Li:

Please consider this letter as my recommendation for Howard Volpert.

It has been my privilege to know Howard on both a personal and professional level over the past fourteen years. Until recently, Howard and his family were my next door neighbors. I could never wish for a finer man or family to live by my side. As neighbors, Howard, Judy and his children proved to be great assets to our neighborhood.

On a professional basis, Howard, Vice President and Regional Manager of Burdines of Central Florida, used his capable leadership qualities to bring outstanding rewards to this former employer.

In every aspect, Howard demonstrates the quality of leadership, integrity and enthusiasm I believe can be of immense benefit to Tuntex U.S A., Inc., in whatever capacity he may serve you.

Sincerely,



William J. Chatlos, President  
THE CHATLOS FOUNDATION, INC.

WJC:cn

September 30, 1992

Mr. Kirk Lee, President  
Tunex USA, Inc.  
150 Executive Park Blvd.  
San Francisco, CA 94134

Dear President Lee:

It has come to my attention that you and Howard Volpert are having some business discussions including ventures in Taiwan.

This is simply to let you know that I've known Howard Volpert for about 20 years and have found him to be one of the most effective business executives I have known. That was true while he was a key executive of Burdines and in his endeavors since.

Additionally, Mr. Volpert and his family have the highest possible personal standards and characteristics. I hope you and he might find some fruitful business association with each other.

Cordially,



Al Neuharth

sk

bcc: Howard Volpert

*Howard Volpert*  
*Allen Neuharth*  


# THE CITY OF CORAL GABLES

OFFICE OF MAYOR  
CITY HALL  
405 BILTMORE WAY  
CORAL GABLES, FLORIDA 33134



P. O. DRAWER 141549  
CORAL GABLES, FLORIDA 33114  
TELEPHONE (305) 442-6463

September 30, 1992

Mr. Kirk Li, President  
TUNTEX USA, INC.  
150 Executive Park Blvd., Suite 4200  
San Francisco, California 94134

Dear Mr. Li:

I welcome the opportunity to submit Howard A. Volpert to you for the consideration of joining your firm.

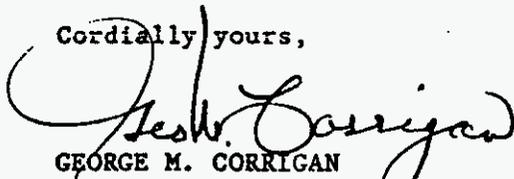
Howard and I grew up in retailing at the Burdine Division of Federated Department Stores, Inc. We both managed stores during the 70's and 80's with remarkable success in terms of growth and profits. Howard was a "people person" who received recognition for growing people to more productive and responsible positions.

Store Managers, of which there were 27, were keenly in competition for performance standards and Howard was a top performer.

I know Howard to be of the highest integrity, honest and loyal to ethical standards of managing the business. He has high energy, very articulate and enthusiastic in his approach to any opportunity.

I recommend Howard to you, and I trust you will look favorably on his joining your firm.

Cordially yours,

  
GEORGE M. CORRIGAN  
Mayor, City of Coral Gables

GMC:nj

CC: Mr. Hsu-Fu Huang  
Director General  
The Colonnade  
2333 Ponce de Leon Blvd., Suite 610  
Coral Gables, Florida 33134

BCC: ~~Mr. Howard A. Volpert~~

DISTRICT OFFICES  
363 EL CAMINO REAL #205  
SO. SAN FRANCISCO, CA 94080  
(415) 952-5666



STATE SENATOR  
**QUENTIN L. KOPP**  
EIGHTH SENATORIAL DISTRICT  
REPRESENTING SAN FRANCISCO AND SAN MATEO COUNTIES

October 13, 1992

Mr. Kirk Li  
Tuntex USA, Inc.  
President  
150 Executive Park Blvd., Suite 4200  
San Francisco, CA 94134

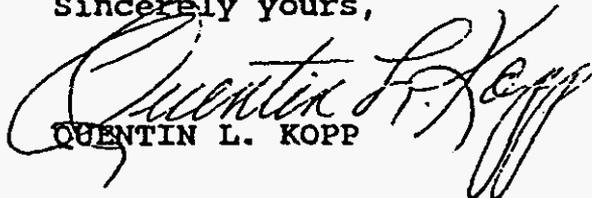
Dear Mr. Li:

I'm informed by an old friend of mind, Mr. Howard A. Volpert, that he is under consideration for engagement by Tuntex with respect to its proposed development of real estate holdings in the senatorial district I have the honor to represent.

I write to recommend Howard, whom I've known since childhood in Syracuse, New York. He is conscientious, intelligent, loyal and industrious.

If you desire further information about Howard, I'd be pleased to supply it.

Sincerely yours,

  
QUENTIN L. KOPP

QLK:aw

James F. Kragh, Vice President/Marketing, Sun First National Bank  
CONTACT: of Orlando, P. O. Box 3833, Orlando, FL 32897. Phone (305) 849-4237.

### LIVINGSTON AND VOLPERT ELECTED TO SUN FIRST BOARD

Richard F. Livingston, Chairman of the Board, Sun Banks of Florida, Inc., and Howard A. Volpert, Vice President and Regional Manager, Burdines Central Florida, have been elected to the Board of Directors of Sun First National Bank of Orlando. These appointments were effective at the January 16 meeting of the bank's Board of Directors.

Livingston, a thirty-six year veteran of the banking industry, began his career as a teller in the Industrial Savings Bank in Daytona Beach. He rose through the ranks of that bank, being named president in 1960, at which time the bank was re-named Commercial Bank at Daytona Beach.

He helped organize the Exchange Bank at Holly Hill and Peninsula State Bank at Daytona Beach Shores, which are now jointly known as the Sun Bank of Volusia County. The fifty-six year old Livingston was named the Chief Executive Officer of Sun Banks of Florida, Inc., a \$2 billion asset holding company, in 1973.

Howard A. Volpert started his retailing career as a trainee in furniture sales at Dey Brothers, an Allied Store, in DeWitt, New York. His aggressive leadership and concern for bottom line results captured the eye of the Federated Organization, which, in 1965, sent the Syracuse, New York native to Florida to operate Burdines' Home Furnishings Division.

He is a member of the Orlando Fashion Square Board and chairman of the finance committee of Loch Haven Art Center. Volpert has a strong record in retail growth and profitable sales that earned him a position on the Board of Directors of Burdines, which oversees activity in the firm's fourteen outlets in Florida. An active member in the Jewish Community Center, Volpert is also listed in Who's Who in the World of Finance.

Sun First National is the lead bank of Sun Banks of Florida, Inc., with assets in excess of \$600 million and has twelve offices throughout Orange County.

FEDERAL RESERVE BANK  
OF ATLANTA

ROBERT P. FORRESTAL  
PRESIDENT

July 1, 1988

Mr. H. Volpert  
203 River View Drive  
Longwood, FL 32779

Dear Mr. Volpert:

Because of our responsibilities in the area of monetary policy, I have been meeting periodically around the Southeast with about a dozen business leaders to exchange views on current economic and monetary problems. I hope you can join us for such a breakfast meeting at the Stouffer Orlando Resort, 6677 Sea Harbor Drive, Orlando, on Wednesday, July 27, 1988, at 8:00 a.m.

A member of our staff will open the meeting with a brief economic outlook, followed by an open, informal discussion. We are interested in your views concerning recent and prospective developments in the economy generally as well as in your business. We will conclude no later than 9:30 a.m.

Please let Jim Hawkins, Senior Vice President and Manager of our Jacksonville Branch (904/632-1006), know by July 1 whether we may expect you.

Sincerely,

  
Robert P. Forrestal

## Attachment 2

### Section A. Financial capability.

Ocius Communications, Inc. was incorporated in late 1999. The first year of operations, and thus the first year for which financial statements are available is 2000. Attached are the Balance Sheet and Income Statement for Ocius as of February 29, 2000. Please note that Ocius Communications was originally incorporated as DigiCommDSL.Net, Inc. and recently filed a formal name change with the Florida Secretary of State to become Ocius Communications, Inc. As the Income Statement shows, Ocius Communications, Inc. has no earnings, and thus has no Statement of Retained Earnings.

As the attached 36-month projected income statement reflects, Ocius Communications, Inc. plans an aggressive initial growth strategy. This growth will be funded by venture capital investment and other traditional corporate financing methods. The officers and directors of Ocius Communications, Inc. are prominent and experienced businessmen with many contacts in the world of corporate finance. Ocius Communications, Inc. is currently utilizing these contacts to secure financing require for the first two years of operations.

Between the Cash and Cash Equivalents of \$214,594.96 reflected in Ocius Communications, Inc.'s Balance Sheet and the anticipated venture capital infusion, Ocius will easily be able to meet the financial obligations of initiating service according to the roll-out plan described in the Assumptions Section of the attached 36-month projection.

Additionally, Ocius Communications, Inc. anticipates no problems in maintaining service after service is initiated. Ocius believes that the projected growth rates and venture capital assumptions are conservative. However, it must be stressed that even if these assumptions should prove to be incorrect, Ocius will be able to maintain service be merely scaling back the aggressive growth strategy currently planned. A review of the 36-month projection will show that the largest single projected expense category is sales and marketing. This reflects Ocius' intended aggressive growth strategy, but could be modified as necessary if venture capital infusions are lower than estimated. Such a modification would obviously slow growth, but would not interfere with ongoing service provision because ongoing operations will be self-sustaining immediately. Additionally, a slower growth rate will decrease all expense categories because nearly all expenses are variable expenses that fluctuate with the number of customers served.

Finally, Ocius will have the financial capability to meet its ownership and lease obligations because, as indicated above, nearly all expenses for purchased or leased facilities will be directly variable with the number of customers served. Additionally, most of Ocius' facilities will be acquired on an "as needed" basis to fill existing orders. Thus speculative purchases and leases of facilities will be minimal. Also, as noted above, service provision will be self-sustaining immediately. Thus each leased or purchased

facility will have the capacity to pay for itself from the time that facility is placed on-line, which will be immediately after acquisition of the facility.

**Section B. Managerial capability.**

See attached résumés and biographical information for Howard Volpert, Jeffrey Hanser, Bruce Blackford, Ronald Shelton, Charles Boudreaux, Theodore Mahoney, and Greg Kucera.

**Section C. Technical capability.**

See attached résumés and biographical information for Greg Kucera, Ronald Shelton, Karl Hofman, Jeffrey Hanser, Bruce Blackford, and Theodore Mahoney.

# **O C I U S Communications, Inc.**

INTEGRATING COMMUNICATIONS AND INTERNET TECHNOLOGIES FOR THE NEW MILLENNIUM

435 Douglas Ave., Suites 2105 & 2005  
Altamonte Springs, FL., 32714  
Voice: 407-772-2100 Fax: 407-772-2105

June 15, 2000

The financial information accompanying this application (Balance Sheet, Income Statements, Cash Flow Statements), in management opinions, presents fairly, in all material respects, the financial position of Ocius Communications as of the date of this application.

As to the forward-looking statements, the integrity and objectivity presented in these financial statements is the responsibility of the management of Ocius Communications. Forward-looking statements made by management are not a guarantee of future performance nor are they to be construed as covering all possible scenarios, but to facilitate a better understanding of the growth and financial potential of this company and the ability to meet, deliver, and maintain, all service related responsibilities to our customers and vendors.



Howard Volpert /C E O



Don Boudreaux/ Controller/C F O

**Ocius Communications, Inc.**  
**Balance Sheet**  
**As of February 29, 2000**

**ASSETS**

Current assets:

Cash and cash equivalents	\$ 214,594.96
Prepaid Expense:	
CLEC License Fees	330,000.00
Total current assets	<u>\$ 544,594.96</u>

Computers & Peripherals	25,060.15
Furniture & Fixtures	2,167.19
Investment in HyperByte.Com	<u>68,658.25</u>

Total assets	<u>\$ 640,480.55</u>
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**LIABILITIES AND SHAREHOLDER'S EQUITY**

Current liabilities	\$ -
Long-term liabilities	-

Shareholder's equity:

Class A premium stock, \$0.001 par value;	
Authorized 25,200,000 shares;	
Issued and outstanding - 12,800,000 shares	12,800.00
Class B common stock, \$0.001 par value;	
Authorized 74,800,000 shares;	
None issued.	-
Additional paid-in capital	<u>627,680.55</u>

Total liabilities and shareholder's equity	<u>\$ 640,480.55</u>
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\*Note: This balance sheet does not reflect the 100% acquisition of HyperByte.Com by DigiCommDSL.Net, Inc. that occurred on March 6, 2000.

**Ocius Communications, Inc.**  
**Income Statement**  
**For the Period January 1, 2000 to February 29, 2000**

Revenue		\$	-
Cost of Revenue			-
Gross Profit		\$	-
 Expense:			
Advertising	\$	229.00	
Automobile		40.00	
Bank Service Fees		161.05	
Communications		1,309.24	
Computer Services/Software		17,484.97	
Consulting Fees		-	
Entertainment		2,963.48	
Fees & Licenses		82.50	
HyperByte Merger Bonus Payments		10,000.00	
Legal Services		2,230.00	
Moving expense		2,530.22	
Office Supplies		2,056.61	
Postage		48.48	
Professional Services		57.60	
Repairs & Maintenance		3,020.00	
Research Reports		14,735.00	
Salaries-Employees		10,138.30	
Salaries-Officer		22,400.00	
Sales and Marketing		<u>15,000.00</u>	
Total expense			<u>104,486.45</u>
Net profit (loss)		\$	<u>(104,486.45)</u>

\*Note: This income statement does not reflect the 100% acquisition of HyperByte.Com by DigiCommDSL.Net, Inc. that occurred on March 6, 2000.

**Ocius Communications, Inc.**  
**Notes to the Forward-Looking Financial Statements**

1. VDSL services will commence in Month 5 in Orlando, Florida. Month 8 will roll out Tampa, FL and Miami, FL.
2. Market penetration will reach approximately 1% of residential customers and 10% of businesses in each market over a 24-month period after rollout.
3. VDSL residential revenue is based on \$125.00 per line.
4. VDSL business revenue is based on \$600.00 per line.
5. Dial-up revenue is based on 100 new lines per week for the initial 4 months, thereafter 50 per week per market with average revenue per line of \$15.95 per month.
6. Pay per view revenue is based on an average of 2 sales per residential line per month at \$3.95 per sale.
7. Advertising revenue will commence in Month 8 and total .5% of total revenues. It will increase .25% of revenues per month until stabilizing at 5.0% of total revenues by Month 26.
8. The cost of bandwidth will average \$250.00 per Mb.
9. The cost of Pay per View will average 25.0% of PPV revenues.
10. Capital equipment will be leased with a premium of 15.0%.
11. The capital cost per VDSL residential line will be \$1250.00.
12. The capital cost per VDSL business line will be \$500.00.
13. The capital cost of video collection per market will be \$100,000.
14. Installation costs will average \$125.00 per line.
15. The lease of dark fiber will average \$1.25 per line per month.
16. Maintenance of field equipment will average \$520 per month per location.
17. Space lease will average \$400.00 per month per location.
18. Dial-up services will be outsourced at \$4.00 per line per month.
19. Cisco routers with a capacity of 14,000 lines will be leased for \$6,000 per month.
20. Sales and marketing expense will total 38% of revenues for the first 6 months in each market, thereafter falling by 1% per month to a base of 30%.
21. Customer service will average 14.0% of revenues.
22. General and administrative costs will total 25% of revenues for the first 6 months, falling by 1% per month to a base of 20%.
23. Network development costs will average 6.1% of revenues.
24. Depreciation of capital equipment is calculated using the straight-line method over a period of 36 months.
25. Changes in balance sheet accounts are not used in determining cash flow before tax.

**Ocius Communications, Inc.**  
**Forward Looking Income Statement**  
**Year 1 - By Month**

	1	2	3	4	5	6	7	8	9	10	11	12	Year 1 Total
<b>Revenue</b>													
VDSL Residential	-	-	-	-	260,417	520,833	781,250	1,562,500	2,343,750	3,125,000	3,906,250	4,687,500	17,187,500
Pay-per-View	-	-	-	-	16,458	32,917	49,375	98,750	148,125	197,500	246,875	296,250	1,086,250
VDSL Business	-	-	-	-	187,500	375,000	562,500	1,125,000	1,687,500	2,250,000	2,812,500	3,375,000	12,375,000
Residential Dial-Up	6,906	13,813	20,719	27,625	34,532	41,438	51,008	60,578	70,148	79,718	89,288	98,858	594,632
Installation	-	-	-	9,768	39,063	39,063	39,063	117,188	117,188	117,188	117,188	117,188	712,891
Advertising	-	-	-	-	-	-	-	7,117	31,871	56,522	88,188	126,864	310,561
<b>Gross Revenue</b>	<b>6,906</b>	<b>13,813</b>	<b>20,719</b>	<b>37,391</b>	<b>537,969</b>	<b>1,009,251</b>	<b>1,483,196</b>	<b>2,971,133</b>	<b>4,398,582</b>	<b>5,825,928</b>	<b>7,260,287</b>	<b>8,701,660</b>	<b>32,266,834</b>
<b>Cost of Revenue</b>													
Bandwidth - VDSL Residential	-	-	-	-	3,255	6,510	9,766	19,531	29,297	39,063	48,828	58,594	214,844
Line Lease - " "	-	-	-	2,604	5,208	7,813	15,625	23,438	31,250	39,063	46,875	54,688	226,563
Installation - " "	-	-	-	65,104	260,417	260,417	260,417	781,250	781,250	781,250	781,250	781,250	4,752,604
Pay per View	-	-	-	-	4,115	8,229	12,344	24,688	37,031	49,375	61,719	74,063	271,563
Capital Lease	-	-	-	83,189	166,377	249,566	499,132	748,698	998,264	1,247,830	1,497,396	1,746,962	7,237,413
Equipment Lease	-	-	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	12,000	12,000	72,000
Bandwidth	-	-	-	-	20,833	41,667	62,500	125,000	187,500	250,000	312,500	375,000	1,375,000
Line Lease	-	-	-	4,500	9,000	22,500	36,000	49,500	63,000	76,500	90,000	103,500	454,500
Installation - Location	-	-	-	4,167	4,167	12,500	12,500	12,500	12,500	12,500	12,500	12,500	95,833
Installation - Line	-	-	-	9,766	39,063	39,063	39,063	117,188	117,188	117,188	117,188	117,188	712,891
Equipment Lease	-	-	6,000	12,000	18,000	36,000	18,000	18,000	18,000	18,000	18,000	18,000	180,000
Maintenance - Customer Location	-	-	-	-	2,600	5,200	13,000	20,800	28,600	36,400	44,200	52,000	202,800
Residential Dial-Up	1,732	3,464	5,196	6,928	8,660	10,392	12,792	15,192	17,592	19,992	22,392	24,792	149,124
Space Lease	-	-	-	2,000	4,000	10,000	16,000	22,000	28,000	34,000	40,000	46,000	202,000
<b>Total</b>	<b>1,732</b>	<b>3,464</b>	<b>17,196</b>	<b>196,257</b>	<b>551,695</b>	<b>715,856</b>	<b>1,013,137</b>	<b>1,983,784</b>	<b>2,355,472</b>	<b>2,727,159</b>	<b>3,104,847</b>	<b>3,476,535</b>	<b>16,147,134</b>
<b>As a % of Revenue</b>	<b>25.08%</b>	<b>25.08%</b>	<b>83.00%</b>	<b>524.88%</b>	<b>102.55%</b>	<b>70.93%</b>	<b>68.31%</b>	<b>66.77%</b>	<b>53.55%</b>	<b>46.81%</b>	<b>42.76%</b>	<b>39.95%</b>	<b>50.04%</b>
<b>Net Revenue</b>	<b>5,174</b>	<b>10,349</b>	<b>3,523</b>	<b>(158,866)</b>	<b>(13,725)</b>	<b>293,395</b>	<b>470,058</b>	<b>987,349</b>	<b>2,043,111</b>	<b>3,098,768</b>	<b>4,155,440</b>	<b>5,225,125</b>	<b>16,119,700</b>
<b>Gross Margin</b>	<b>74.92%</b>	<b>74.92%</b>	<b>17.00%</b>	<b>-424.88%</b>	<b>-2.55%</b>	<b>29.07%</b>	<b>31.69%</b>	<b>33.23%</b>	<b>46.45%</b>	<b>53.19%</b>	<b>57.24%</b>	<b>60.05%</b>	<b>49.96%</b>
<b>Operating Expense</b>													
Operating & Customer Support	-	-	-	-	62,708	125,417	188,125	376,250	564,375	752,500	940,625	1,128,750	4,138,750
Sales & Marketing	17,500	21,875	27,344	82,031	176,463	352,925	529,388	1,058,775	1,588,163	2,117,550	2,577,281	3,009,150	11,558,444
Network Development	10,000	12,500	15,625	19,531	27,323	54,646	81,969	163,938	245,906	327,875	409,844	491,813	1,860,969
Maintenance - Gateways	-	-	1,300	1,300	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	33,800
General & Administrative	20,000	20,000	25,000	31,250	111,979	219,479	322,500	631,563	927,188	1,209,375	1,478,125	1,733,438	6,729,696
<b>Total Operating Expense</b>	<b>47,500</b>	<b>54,375</b>	<b>69,269</b>	<b>134,113</b>	<b>382,373</b>	<b>756,367</b>	<b>1,125,881</b>	<b>2,234,425</b>	<b>3,329,531</b>	<b>4,411,200</b>	<b>5,409,775</b>	<b>6,367,050</b>	<b>24,321,858</b>
<b>EBITDA</b>	<b>687,77%</b>	<b>393.66%</b>	<b>334.32%</b>	<b>358.68%</b>	<b>71.08%</b>	<b>74.94%</b>	<b>75.91%</b>	<b>75.20%</b>	<b>75.70%</b>	<b>75.72%</b>	<b>74.51%</b>	<b>73.17%</b>	<b>75.38%</b>
<b>EBITDA</b>	<b>(42,326)</b>	<b>(44,026)</b>	<b>(65,746)</b>	<b>(292,979)</b>	<b>(396,098)</b>	<b>(462,972)</b>	<b>(655,823)</b>	<b>(1,247,076)</b>	<b>(1,286,421)</b>	<b>(1,312,432)</b>	<b>(1,254,335)</b>	<b>(1,141,925)</b>	<b>(8,202,159)</b>
Operating Margin	-612.85%	-318.74%	-317.32%	-783.55%	-73.63%	-45.87%	-44.22%	-41.97%	-29.25%	-22.53%	-17.28%	-13.12%	-25.42%
Depreciation & Amortization	-	-	-	-	7,776	12,117	23,329	36,350	49,371	62,392	75,413	88,433	355,181
<b>EBIT</b>	<b>(42,326)</b>	<b>(44,026)</b>	<b>(65,746)</b>	<b>(292,979)</b>	<b>(403,875)</b>	<b>(475,089)</b>	<b>(679,152)</b>	<b>(1,283,426)</b>	<b>(1,335,792)</b>	<b>(1,374,823)</b>	<b>(1,329,748)</b>	<b>(1,230,359)</b>	<b>(8,557,339)</b>
<b>Number of Lines</b>													
VDSL Business	-	-	-	-	150	300	750	1,200	1,650	2,100	2,550	3,000	
VDSL Residential	-	-	-	-	2,083	4,167	6,250	12,500	18,750	25,000	31,250	37,500	
Dial-Up Services	433	866	1,299	1,732	2,165	2,598	3,198	3,798	4,398	4,998	5,598	6,198	
<b>Capital Expenditures</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>335,940</b>	<b>187,500</b>	<b>484,380</b>	<b>562,500</b>	<b>562,500</b>	<b>562,500</b>	<b>562,500</b>	<b>562,500</b>	<b>3,820,320</b>
<b>Cash Flow Before Tax</b>	<b>(42,326)</b>	<b>(44,026)</b>	<b>(65,746)</b>	<b>(292,979)</b>	<b>(732,038)</b>	<b>(650,472)</b>	<b>(1,140,203)</b>	<b>(1,809,576)</b>	<b>(1,848,921)</b>	<b>(1,874,932)</b>	<b>(1,816,835)</b>	<b>(1,704,425)</b>	<b>(12,022,479)</b>

**Ocius Communications, Inc.**  
**Forward Looking Income Statement**  
**Year 2- By Month**

	1	2	3	4	5	6	7	8	9	10	11	12	Year 2 Total
<b>Revenue</b>													
VDSL Residential	5,468,750	6,250,000	7,031,250	7,812,500	8,593,750	9,375,000	10,156,250	10,937,500	11,718,750	12,500,000	13,281,250	14,062,500	117,187,500
Pay per View	345,625	395,000	444,375	493,750	543,125	592,500	641,875	691,250	740,625	790,000	839,375	888,750	7,406,250
VDSL Business	3,937,500	4,500,000	5,062,500	5,625,000	6,187,500	6,750,000	7,312,500	7,875,000	8,437,500	9,000,000	9,562,500	10,125,000	84,375,000
Dial Up Residential	108,428	117,998	127,568	137,138	146,708	156,278	165,848	175,418	184,988	194,558	204,128	213,698	1,932,757
Installation	117,188	117,188	117,188	117,188	117,188	117,188	117,188	117,188	117,188	117,188	117,188	117,188	1,406,250
Advertising	172,555	225,260	284,978	351,710	425,455	506,213	593,965	688,771	790,570	899,382	1,015,208	1,138,048	7,092,136
<b>Gross Revenue</b>	<b>10,150,046</b>	<b>11,605,446</b>	<b>13,067,859</b>	<b>14,537,285</b>	<b>16,013,725</b>	<b>17,497,179</b>	<b>18,987,646</b>	<b>20,483,128</b>	<b>21,989,620</b>	<b>23,501,128</b>	<b>25,019,649</b>	<b>26,545,183</b>	<b>219,399,893</b>
<b>Cost of Revenue</b>													
Bandwidth - VDSL Residential	68,359	78,125	87,891	97,656	107,422	117,188	126,953	136,719	146,484	156,250	166,016	175,781	1,464,844
Line Lease - " "	62,500	70,313	78,125	85,938	93,750	101,563	109,375	117,188	125,000	132,813	140,625	148,438	1,265,625
Installation - " "	781,250	781,250	781,250	781,250	781,250	781,250	781,250	781,250	781,250	781,250	781,250	781,250	9,375,000
Pay per View	86,406	98,750	111,094	123,438	135,781	148,125	160,469	172,813	185,156	197,500	209,844	222,188	1,851,563
Capital Lease	1,996,528	2,246,094	2,495,660	2,745,226	2,994,792	3,244,358	3,493,924	3,743,490	3,993,056	4,242,622	4,492,188	4,741,753	40,429,688
Equipment Lease	12,000	12,000	12,000	12,000	12,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	186,000
Bandwidth	437,500	500,000	562,500	625,000	687,500	750,000	812,500	875,000	937,500	1,000,000	1,062,500	1,125,000	9,375,000
Line Lease	117,000	130,500	144,000	157,500	171,000	184,500	198,000	211,500	225,000	238,500	252,000	265,500	2,295,000
Installation - Location	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	150,000
Installation - Line	117,188	117,188	117,188	117,188	117,188	117,188	117,188	117,188	117,188	117,188	117,188	117,188	1,406,250
Equipment Lease	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	216,000
Maintenance - Customer Locat	59,800	67,600	75,400	83,200	91,000	98,800	106,600	114,400	122,200	130,000	137,800	145,600	1,232,400
Residential Dial-Up	27,192	29,592	31,992	34,392	36,792	39,192	41,592	43,992	46,392	48,792	51,192	53,592	484,704
Space Lease	52,000	58,000	64,000	70,000	76,000	82,000	88,000	94,000	100,000	106,000	112,000	118,000	1,020,000
<b>Total</b>	<b>3,848,223</b>	<b>4,219,911</b>	<b>4,591,599</b>	<b>4,963,286</b>	<b>5,334,974</b>	<b>5,712,662</b>	<b>6,084,350</b>	<b>6,456,038</b>	<b>6,827,726</b>	<b>7,199,414</b>	<b>7,571,101</b>	<b>7,942,789</b>	<b>70,752,073</b>
<b>As a % of Revenue</b>	<b>37.91%</b>	<b>36.36%</b>	<b>35.14%</b>	<b>34.14%</b>	<b>33.32%</b>	<b>32.65%</b>	<b>32.04%</b>	<b>31.52%</b>	<b>31.05%</b>	<b>30.63%</b>	<b>30.26%</b>	<b>29.92%</b>	<b>32.25%</b>
<b>Net Revenue</b>	<b>6,301,823</b>	<b>7,385,535</b>	<b>8,476,260</b>	<b>9,573,999</b>	<b>10,678,751</b>	<b>11,784,517</b>	<b>12,903,296</b>	<b>14,029,089</b>	<b>15,161,895</b>	<b>16,301,714</b>	<b>17,448,547</b>	<b>18,602,394</b>	<b>148,647,820</b>
<b>Gross Margin</b>	<b>62.09%</b>	<b>63.64%</b>	<b>64.86%</b>	<b>65.86%</b>	<b>66.68%</b>	<b>67.35%</b>	<b>67.96%</b>	<b>68.48%</b>	<b>68.95%</b>	<b>69.37%</b>	<b>69.74%</b>	<b>70.08%</b>	<b>67.75%</b>
<b>Operating Expense</b>													
Operating & Customer Support	1,316,875	1,505,000	1,693,125	1,881,250	2,069,375	2,257,500	2,445,625	2,633,750	2,821,875	3,010,000	3,198,125	3,386,250	28,218,750
Sales & Marketing	3,413,156	3,789,300	4,137,581	4,458,000	4,750,556	5,015,250	5,433,188	5,851,125	6,269,063	6,687,000	7,104,938	7,522,875	64,432,031
Network Development	573,781	655,750	737,719	819,688	901,656	983,625	1,065,594	1,147,563	1,229,531	1,311,500	1,393,469	1,475,438	12,295,313
Maintenance - Gateways	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	46,800
General & Administrative	1,975,313	2,203,750	2,418,750	2,687,500	2,956,250	3,225,000	3,493,750	3,762,500	4,031,250	4,300,000	4,568,750	4,837,500	40,460,313
<b>Total Operating Expense</b>	<b>7,283,025</b>	<b>8,157,700</b>	<b>8,991,075</b>	<b>9,850,338</b>	<b>10,681,738</b>	<b>11,485,275</b>	<b>12,442,056</b>	<b>13,398,838</b>	<b>14,355,619</b>	<b>15,312,400</b>	<b>16,269,181</b>	<b>17,225,963</b>	<b>145,453,206</b>
<b>As a % of Revenue</b>	<b>71.75%</b>	<b>70.29%</b>	<b>68.80%</b>	<b>67.76%</b>	<b>66.70%</b>	<b>65.64%</b>	<b>65.53%</b>	<b>65.41%</b>	<b>65.28%</b>	<b>65.16%</b>	<b>65.03%</b>	<b>64.89%</b>	<b>66.30%</b>
<b>EBITDA</b>	<b>(981,202)</b>	<b>(772,165)</b>	<b>(514,815)</b>	<b>(276,339)</b>	<b>(2,986)</b>	<b>299,242</b>	<b>461,240</b>	<b>630,251</b>	<b>806,276</b>	<b>989,314</b>	<b>1,179,366</b>	<b>1,378,432</b>	<b>3,194,614</b>
Operating Margin	-9.67%	-6.65%	-3.94%	-1.90%	-0.02%	1.71%	2.43%	3.08%	3.67%	4.21%	4.71%	5.19%	1.46%
Depreciation & Amortization	101,454	114,475	127,496	140,517	153,538	166,558	179,579	192,600	205,621	218,642	231,663	244,683	2,076,825
<b>EBIT</b>	<b>(1,082,656)</b>	<b>(886,640)</b>	<b>(642,311)</b>	<b>(416,855)</b>	<b>(156,524)</b>	<b>132,883</b>	<b>281,661</b>	<b>437,651</b>	<b>600,655</b>	<b>770,673</b>	<b>947,704</b>	<b>1,131,748</b>	<b>1,117,789</b>
<b>Number of Lines</b>													<b>0.51%</b>
VDSL Business	3,450	3,900	4,350	4,800	5,250	5,700	6,150	6,600	7,050	7,500	7,950	8,400	
VDSL Residential	43,750	50,000	56,250	62,500	68,750	75,000	81,250	87,500	93,750	100,000	106,250	112,500	
Dial-Up Services	6,798	7,398	7,998	8,598	9,198	9,798	10,398	10,998	11,598	12,198	12,798	13,398	
<b>Capital Expenditures</b>	<b>562,500</b>	<b>562,500</b>	<b>562,500</b>	<b>562,500</b>	<b>562,500</b>	<b>562,500</b>	<b>562,500</b>	<b>562,500</b>	<b>562,500</b>	<b>562,500</b>	<b>562,500</b>	<b>562,500</b>	<b>6,750,000</b>
<b>Cash Flow Before Tax</b>	<b>(1,543,702)</b>	<b>(1,334,665)</b>	<b>(1,077,315)</b>	<b>(838,839)</b>	<b>(585,486)</b>	<b>(263,258)</b>	<b>(101,260)</b>	<b>87,751</b>	<b>243,776</b>	<b>426,814</b>	<b>616,866</b>	<b>813,932</b>	<b>(3,555,386)</b>

**Ocius Communications, Inc.**  
**Forward Looking Income Statement**  
**Year 3- By Month**

	1	2	3	4	5	6	7	8	9	10	11	12	Year 3 Total
<b>Revenue</b>													
VDSL Residential	14,843,750	15,625,000	16,406,250	17,187,500	17,968,750	18,750,000	19,531,250	20,312,500	21,093,750	21,875,000	22,656,250	23,437,500	229,687,500
Pay per View	938,125	987,500	1,038,875	1,088,250	1,135,625	1,185,000	1,234,375	1,283,750	1,333,125	1,382,500	1,431,875	1,481,250	14,516,250
VDSL Business	10,687,500	11,250,000	11,812,500	12,375,000	12,937,500	13,500,000	14,062,500	14,625,000	15,187,500	15,750,000	16,312,500	16,875,000	165,375,000
Dial Up Residential	223,288	232,838	242,408	251,978	261,548	271,118	280,688	290,258	299,828	309,398	318,968	328,538	3,310,837
Installation	117,188	117,188	117,188	117,188	117,188	117,188	117,188	117,188	117,188	117,188	117,188	117,188	1,406,250
Advertising	1,267,901	1,404,767	1,474,902	1,545,036	1,615,171	1,685,306	1,755,441	1,825,575	1,895,710	1,965,845	2,035,980	2,106,114	20,577,748
<b>Gross Revenue</b>	<b>28,077,731</b>	<b>29,617,293</b>	<b>31,090,122</b>	<b>32,562,952</b>	<b>34,035,782</b>	<b>35,508,612</b>	<b>36,981,441</b>	<b>38,454,271</b>	<b>39,927,101</b>	<b>41,399,931</b>	<b>42,872,760</b>	<b>44,345,590</b>	<b>434,873,585</b>
<b>Cost of Revenue</b>													
Bandwidth - VDSL Residential	185,547	195,313	205,078	214,844	224,609	234,375	244,141	253,906	263,672	273,438	283,203	292,969	2,871,094
Line Lease - " "	156,250	164,063	171,875	179,688	187,500	195,313	203,125	210,938	218,750	226,563	234,375	242,188	2,390,625
Installation - " "	781,250	781,250	781,250	781,250	781,250	781,250	781,250	781,250	781,250	781,250	781,250	781,250	9,375,000
Pay per View	234,531	246,875	259,219	271,563	283,906	296,250	308,594	320,938	333,281	345,625	357,969	370,313	3,629,063
Capital Lease	4,991,319	5,240,885	5,490,451	5,740,017	5,989,583	6,239,149	6,488,715	6,738,281	6,987,847	7,237,413	7,486,979	7,736,545	76,367,188
Equipment Lease	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	24,000	324,000
Bandwidth	1,187,500	1,250,000	1,312,500	1,375,000	1,437,500	1,500,000	1,562,500	1,625,000	1,687,500	1,750,000	1,812,500	1,875,000	18,375,000
Line Lease	279,000	292,500	306,000	319,500	333,000	346,500	360,000	373,500	387,000	400,500	414,000	427,500	4,239,000
Installation - Location	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	12,500	150,000
Installation - Line	117,188	117,188	117,188	117,188	117,188	117,188	117,188	117,188	117,188	117,188	117,188	117,188	1,406,250
Equipment Lease	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	18,000	216,000
Maintenance - Customer Locat	153,400	161,200	169,000	176,800	184,600	192,400	200,200	208,000	215,800	223,600	231,400	239,200	2,355,600
Residential Dial-Up	55,992	58,392	60,792	63,192	65,592	67,992	70,392	72,792	75,192	77,592	79,992	82,392	830,304
Space Lease	124,000	130,000	136,000	142,000	148,000	154,000	160,000	166,000	172,000	178,000	184,000	190,000	1,884,000
<b>Total</b>	<b>8,320,477</b>	<b>8,692,165</b>	<b>9,063,853</b>	<b>9,435,541</b>	<b>9,807,228</b>	<b>10,178,916</b>	<b>10,550,604</b>	<b>10,922,292</b>	<b>11,293,980</b>	<b>11,671,668</b>	<b>12,043,356</b>	<b>12,415,043</b>	<b>124,413,123</b>
<b>As a % of Revenue</b>	<b>29.63%</b>	<b>29.35%</b>	<b>29.15%</b>	<b>28.98%</b>	<b>28.81%</b>	<b>28.67%</b>	<b>28.55%</b>	<b>28.42%</b>	<b>28.30%</b>	<b>28.19%</b>	<b>28.09%</b>	<b>28.00%</b>	<b>28.61%</b>
<b>Net Revenue</b>	<b>19,757,254</b>	<b>20,925,128</b>	<b>22,026,269</b>	<b>23,127,411</b>	<b>24,228,553</b>	<b>25,329,695</b>	<b>26,424,837</b>	<b>27,525,979</b>	<b>28,627,121</b>	<b>29,728,263</b>	<b>30,829,405</b>	<b>31,930,547</b>	<b>310,460,462</b>
<b>Gross Margin</b>	<b>70.37%</b>	<b>70.65%</b>	<b>70.85%</b>	<b>71.02%</b>	<b>71.19%</b>	<b>71.33%</b>	<b>71.45%</b>	<b>71.58%</b>	<b>71.70%</b>	<b>71.81%</b>	<b>71.91%</b>	<b>72.00%</b>	<b>71.39%</b>
<b>Operating Expense</b>													
Operating & Customer Support	3,574,375	3,762,500	3,950,625	4,138,750	4,326,875	4,515,000	4,703,125	4,891,250	5,079,375	5,267,500	5,455,625	5,643,750	55,308,750
Sales & Marketing	7,940,813	8,358,750	8,776,688	9,194,625	9,612,563	10,030,500	10,448,438	10,866,375	11,284,313	11,702,250	12,120,188	12,538,125	122,873,625
Network Development	1,557,406	1,639,375	1,721,344	1,803,313	1,885,281	1,967,250	2,049,219	2,131,188	2,213,156	2,295,125	2,377,094	2,459,063	24,098,813
Maintenance - Gateways	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	3,900	46,800
General & Administrative	5,106,250	5,375,000	5,643,750	5,912,500	6,181,250	6,450,000	6,718,750	6,987,500	7,256,250	7,525,000	7,793,750	8,062,500	79,012,500
<b>Total Operating Expense</b>	<b>18,182,744</b>	<b>19,139,525</b>	<b>20,096,306</b>	<b>21,053,088</b>	<b>22,009,869</b>	<b>22,966,650</b>	<b>23,923,431</b>	<b>24,880,213</b>	<b>25,836,994</b>	<b>26,793,775</b>	<b>27,750,556</b>	<b>28,707,338</b>	<b>281,340,488</b>
<b>As a % of Revenue</b>	<b>64.76%</b>	<b>64.62%</b>	<b>64.64%</b>	<b>64.65%</b>	<b>64.67%</b>	<b>64.68%</b>	<b>64.69%</b>	<b>64.70%</b>	<b>64.71%</b>	<b>64.72%</b>	<b>64.73%</b>	<b>64.74%</b>	<b>64.69%</b>
<b>EBTDA</b>	<b>1,574,510</b>	<b>1,785,603</b>	<b>1,929,963</b>	<b>2,074,324</b>	<b>2,218,685</b>	<b>2,363,045</b>	<b>2,507,406</b>	<b>2,645,767</b>	<b>2,790,127</b>	<b>2,934,488</b>	<b>3,078,848</b>	<b>3,223,209</b>	<b>29,119,975</b>
<b>Operating Margin</b>	<b>5.61%</b>	<b>8.03%</b>	<b>8.21%</b>	<b>8.37%</b>	<b>8.52%</b>	<b>8.65%</b>	<b>8.76%</b>	<b>8.88%</b>	<b>8.99%</b>	<b>9.09%</b>	<b>9.18%</b>	<b>9.27%</b>	<b>6.70%</b>
Depreciation & Amortization	101,454	114,475	127,496	140,517	153,538	166,558	179,579	192,600	205,621	218,642	231,663	244,683	2,076,825
<b>EBIT</b>	<b>1,473,056</b>	<b>1,671,128</b>	<b>1,802,467</b>	<b>1,933,807</b>	<b>2,065,147</b>	<b>2,196,487</b>	<b>2,321,827</b>	<b>2,453,167</b>	<b>2,584,506</b>	<b>2,715,846</b>	<b>2,847,186</b>	<b>2,978,526</b>	<b>27,043,150</b>
<b>Number of Lines</b>													
VDSL Business	8,850	9,300	9,750	10,200	10,650	11,100	11,550	12,000	12,450	12,900	13,350	13,800	
VDSL Residential	118,750	125,000	131,250	137,500	143,750	150,000	156,250	162,500	168,750	175,000	181,250	187,500	
Dial-Up Services	13,998	14,598	15,198	15,798	16,398	16,998	17,598	18,198	18,798	19,398	19,998	20,598	
<b>Capital Expenditures</b>	<b>562,500</b>	<b>6,750,000</b>											
<b>Cash Flow Before Tax</b>	<b>1,012,010</b>	<b>1,223,103</b>	<b>1,367,463</b>	<b>1,511,824</b>	<b>1,656,185</b>	<b>1,800,545</b>	<b>1,938,906</b>	<b>2,083,267</b>	<b>2,227,627</b>	<b>2,371,988</b>	<b>2,516,348</b>	<b>2,660,709</b>	<b>22,369,975</b>

**Chairman: Howard Volpert**

Howard A Volpert, Graduated from Syracuse University with a Bachelor of Science Degree in Business Administration. Served in the U.S. Army as a captain (S4). Opened Dey Brother Home store, a pilot home furnishing store for Allied Department Stores. Opened Burdines, Dadeland Home Store, a pilot home furnishing store for Federated Department Stores. Opened and was Store Manager for Burdines Hollywood. Promoted to Vice President and Regional Manager Central Florida. Executive in charge of construction and opening of new stores in Dade land, 163 rd Street, Hollywood, Daytona and Melbourne, in addition to management of two Orlando Stores. Olympia York Real Estate Consultant in charge of retail expansion and development, Southeastern United State. Member of the Board of Directors Sun Bank N.A., Greater Orlando Chamber of Commerce, University of Central Florida, Florida Citrus Bowl, John Young Science Center, United Way, Statue of Liberty Foundation and Loch Haven Art center.

**Jeffrey Hanser**

Mr. Hanser was elected as a Director for Ocius Communications, Inc. in January of 2000. He currently serves as a Senior Vice President for Transition Analysis of Component Technology (TACTech) in San Diego, California, which is a software and data content provider in the High Tech Aerospace and Defense business sector. TACTech acquired Research Analysis Corporation (RAC) in 1997 where Mr. Hanser served as Director, President and Chief Financial Officer since 1986. The acquisition of RAC was directly attributable to the TACTRAC Health Model software architecturally designed and developed by Mr. Hanser. TACTech has recently been acquired by Aspect Development, which in turn has been acquired by i2 Technologies for a record setting 9.3 Billion dollars making this the largest software merger in history. Mr. Hanser over the past 15 years, and in particular through his strategic dealings and key management role over the last 6 years has gained immeasurable experience in successful business operations and executive decisions.

Mr. Hanser is recognized in the aerospace and defense sector as an industry leader in Systems and Program Management with respect to his innovative software contributions in the management of electronic components in complex weapons system. Major programs such as, the F-22, B-2, F-16, F-18, F-15, AEGIS and more all utilize the software developed by RAC under his direction. Mr. Hanser earned a BS in Business Management and Economics at the University of Maryland along with an MS in Systems Management from the University of Southern California.

**Bruce Blackford**

Mr. Blackford joined Ocius Communications, Inc. as a Director earlier this year. He currently serves as a senior Vice President and upper level manager for a rapidly growing software/data content company, TACTech, Inc. (NASDAQ Symbol TRZA). In 1983, Mr. Blackford founded Research Analysis Corporation (RAC) and during its fourteen year history served as Director, President, CEO, and CFO until RAC's acquisition in 1997 by TACTech, Inc. Mr. Blackford has over 20 years experience as a Board of Director member starting in the late 1970's with Evaluation Research

Corporation and then with RAC. This experience was instrumental in the recent acquisition of TACTech by Aspect Development (NASDAQ Symbol ASDV), where Mr. Blackford played a key role in bringing the two companies together for negotiations and the eventual Definitive Agreement reached between TACTech and Aspect. In addition, Mr. Blackford was extensively involved in the completion of TACTech's portion of the S-4 document for SEC filing.

In his 30 year career, Mr. Blackford has been instrumental in the founding two engineering companies, the development of some of the latest state-of-art electronic technology hardware and software applications for some of the most sophisticated US aerospace and military programs including AEGIS, F-22, B-2, F-117A, F-16, and the Eurofighter 2000 Typhoon. Mr. Blackford is recognized within many of the programs at the Department of Defense and the Department of Energy as a technology leader in electronic design analysis and information systems. Mr. Blackford has a BS in Electrical Engineering and an MS in Engineering Management

### **Ronald Shelton**

#### **Charles D. Boudreaux, Treasurer**

Mr. Boudreaux is an inactive CPA, certified in the State of Louisiana, and has an MBA with an emphasis in Finance from Rollins College, Winter Park, Florida. He has a wide range of experience making him uniquely suited for his role in a start-up company. He has over 20 years of operations management and project management experience, working with major oil corporations including Chevron, Amerada Hess, Phillips Petroleum, and Tenneco Oil in a consulting position. He has over 5 years experience as Controller active in all financial and accounting areas. As Regional Director of Finance, Sales & Marketing, for the Sunterra Corporation, he actively managed an \$80M budget and a team of finance professionals monitoring financial performance at several properties throughout Florida

### **Theodore Mahoney**

Theodore Mahoney is the founder of Ocius Communications. Mr. Mahoney has spent 15 years in sales, marketing, management, and corporate funding for several telecommunications projects including SMR, DSMR and MMDS. During this time Mr. Mahoney recognized the emerging need for broadband services to both the business and residential markets that is not geographically or technically restricted as in the case of the existing broadband technologies, after extensive research and product development, he founded Ocius Communications and began assembling the team that could deploy his vision. Mr. Mahoney attended Drexel University with a major in engineering.

## **Ronald E. Shelton**

A twenty-seven year veteran in telecommunications, Mr. Shelton has held positions with Sprint in Central Office Engineering, Outside Plant Engineering, Switching Systems Design, Long-range Planning, and Marketing. His extensive experience in telecommunications includes: developing custom solutions for business customer applications; negotiation of interconnection agreements and service level agreements with ILECs, CLECs, and Interexchange Carriers; business planning and economic analysis; and planning, engineering, and implementation of telecommunications networks. His depth of knowledge in IP, ATM, Frame Relay, and SONET technologies provides a basis for excellent consultative planning and design.

He was a principle member of the Business Case Team for Sprint's facilities based Competitive Local Exchange Company in Florida and provided leadership in the implementation of the all fiber-optic all SONET network. He was instrumental in negotiating fiber and conduit lease agreements with various entities providing dark fiber and conduit space. In addition, he directed initial colocation activities with ILECs and Interexchange Carriers.

In 1992, Mr. Shelton authored the business case for Sprint's first initiative into direct competition with BellSouth and GTE as a Competitive Access Provider. This business case proposed establishing a fiber optic network in Orlando, Tampa, Jacksonville, and Miami to provide transport facilities between large business customers and various Interexchange Carriers. Mr. Shelton served as General Manager of the Orlando network prior to accepting a position in Sprint's Carrier Marketing Department.

Mr. Shelton is a graduate of Ashland University in Ashland, Ohio with a degree in Business Administration, majoring in both Economics and Business Management. He holds professional certifications in Video Engineering, Customer Premise Distribution Wiring, and holds professional data certifications with Cisco Systems and Nortel Networks. He is a past member of the International Engineering Consortium and TecForum Chairman at Supercomm '99. Through the years his community activities have included leadership positions in Boy Scouts of America, Junior Achievement, and various volunteer positions at area high schools. Mr. Shelton also volunteered in the technology group for World Cup Soccer at the Orlando venue.

### **Greg Kucera, Chief Operating Officer**

Greg Kucera has combined his technical experience and telecommunications sales to aid him in managing and leading companies to success. He started his career in telecommunications with installation and repair of PBX switches for AT&T and outside plant for Illinois Bell. This experience helped qualify him to work for MFS Communications in Chicago as a Control Center Technician, where he was responsible for monitoring a nation-wide telecommunications fiber optics network. Leveraging his technical background in telecommunications, Mr. Kucera moved into telecommunications sales. He has advanced through companies such as Biztel and MFS Intelenet from sales to Sales Management. With the merger of MFS and World Com, Mr. Kucera joined Sprint Metropolitan Networks as an Advanced Networks Manager where he gained expertise in selling a full array of voice and data services. Mr. Kucera later advanced his career with Intermedia Communications, managing Central Florida's region in developing and managing an extensive Agent/Dealer network. With Greg's extensive technical and sales background in telecommunications, he was recruited by Level 3 Communications, (formed by former MFS executives), as a Regional Channel Sales Manager for the southeast Region of the U.S. In his current role, Greg has managed and trained over 20 Value Added Partners and Agent Partners who are ultimately responsible for over 200 agents selling hundreds of thousands in new revenue per month of a mix of voice and data products to the carrier, Government, ISP and Enterprise markets. He is responsible for the sales of Local Access, Dark Fiber, National Private Line, Manage Modem, Collocation and Internet services over the world's first and largest fully private IP Network. Greg's academic background at Metropolitan State Collage in Denver and Devry Institute of Technology in Chicago prepared him well for his advancement in Telecommunications and will help him to adapt to it's continually changing climate

# HOWARD A. VOLPERT

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207 Hermits Trail  
Altamonte Springs, FL 32701  
(407) 332-7907

## PROFESSIONAL ACTIVITIES:

Sun Bank N.A., Board of Directors  
Vice President, Florida Retail Federation  
Member, Board of Directors, Greater Orlando Chamber of Commerce  
President, Hollywood Chamber of Commerce, 1975  
Who's Who in the World, Who's Who in the World of Finance

## EMPLOYMENT HISTORY:

### □ OLYMPIA & YORK, 1988-1992

Real Estate Consultant in charge of retail expansion and development,  
Southeastern United States.

### □ FEDERATED DEPARTMENT STORES, BURDINES DIVISION 1965-88

Vice-President and Regional Manager Central Florida, 1976-1988.  
Senior management responsible for up to four Burdines stores in Central Florida comprising 533,500 square feet, approximately \$100 million in total annual revenues, and supervision of 2500 employees. Executive in charge of construction and opening of new stores in Dadeland, 163rd Street, Hollywood, Daytona and Melbourne, in addition to management of two Orlando stores.

Store Manager, Hollywood, Florida, 1970-1976. 16.8% OIBT  
Custom Drapery Buyer/Workroom Supervisor, 1968-1970  
Divisional Merchandise Manager, Dadeland Store, 1965-1968

□ ALLIED STORES, 1961-1965

Executive Training Program, assistant buyer, promoted to buyer.  
Opened Dey Brothers Home Store, a pilot home furnishing store for  
Allied Stores.

**PHILANTHROPIC ORGANIZATIONS:**

Orlando Business Journal, Director  
Loch Haven Art Center, Director  
University of Central Florida, Foundation  
Mid-Life Foundation, Director  
United Way, Director  
Statue of Liberty Foundation, Director  
Florida Citrus Bowl, Director  
Florida Symphony Orchestra, Director  
John Young Science Center, Director

**EDUCATION:**

Syracuse University, Bachelor of Science, Business Administration 1956

**PERSONAL DATA:**

Married to Judith Ann Schmidt (formerly of Pittsburgh, Pa.), July 1969  
Daughter, Molly Ann  
Son, Adam Raphael

**MILITARY:**

Captain, U. S. Army (S4)

**CHARLES DONALD BOUDREAUX, CPA**

**1011 Pegel Court**

**Oviedo, Florida 32765**

**Ph: 407-971-2287, email-cboudreaux@netzero.net**

- EDUCATION** CRUMMER BUSINESS SCHOOL at ROLLINS COLLEGE WINTER PARK, FL  
**Master of Business Administration** with Honors, concentration in Finance and Accounting, April 1999.  
GPA: 3.94/4.00, Dean's List. GMAT: 760/800, 99.5 percentile.  
❖ Recipient of the Crummer Business School Accelerated Leadership Award.
- NICHOLLS STATE UNIVERSITY THIBODAUX, LA  
**Bachelor of Science, Business Administration**, concentration in Accounting, December 1997  
GPA: 3.85/4.00.  
❖ Member of Beta Alpha Psi, National Honor Accounting Fraternity
- LOUISIANA STATE UNIVERSITY BATON ROUGE, LA  
**Bachelor of Science, History**, May 1973
- EXPERIENCE** DIGICOMMDSL.NET, INC. ALTAMONTE SPRINGS, FL  
**Controller/Assistant to the CFO**, February 2000 – present  
Installed and implemented accounting system (Data Pro), including credit card server, for a TeleComm startup, primarily concerned with VDSL broadband and IP telephony. Developed forward-looking financial statements, 3-year budget and build out, valuation, corporate business plan, stock structure and various cost analyses.
- SUNTERRA RESORTS ORLANDO, FL  
**Regional Senior Sales & Marketing Analyst**, December 1999 – February 2000  
Supervised team of analysts monitoring key sales & marketing performance parameters. Developed & implemented \$80M budget encompassing 7 regional locations. Chief liaison between operations management & accounting controllers. Developed financial models for sales team tying compensation to budget on both revenues & net margin. Implemented enterprise software (Sword) with extensive use of Oracle. Responsible for regional capital modeling and ratio analysis.
- AT&T SOLUTIONS – INFORMATION TECHNOLOGY SYSTEMS LAKE MARY, FL  
**Financial Analyst**, August 1999 – December 1999  
Prepared business case analysis of S-ITS capital requests through extensive use of Excel modeling, including NPV, IRR, & ROIC. Develop economic justifications through analysis of Present Mode of Operations versus New Mode of Operations and evaluation of alternate alternatives.
- U. S. WELDING SERVICE, INC. HOUMA, LA  
**Controller**, December 1994 – August 1999  
Prepared job costing analyses, monthly tax payments and reports, negotiated commercial insurance policies and terms, handled insurance claims, approved master service contracts, and managed an administrative staff of five. Developed, installed, and managed a complete computerized accounting system resulting in increased efficiencies in G/L, A/P, A/R, P/R and job costing. Instituted budget controls and reporting procedures resulting in a 15% decrease in sales related expenses
- CHEMRICH, INC LOUISIANA/TEXAS  
**Project Manager/Consultant Engineer**, July 1983–November 1994  
Prepared detailed analysis of fluids portion of drilling, completion, and workover projects for major oil companies operating in the LA/TX gulf coast. Implemented project plans in the drilling and completion of oil and gas wells by managing rig crews, ordering all associated materials, and working closely with oil company personnel in coordinating rig activities.
- CHROMALLOY, INC HOUMA, LA  
**District Manager**, January 1979 - June 1983. **Drilling Fluids Engineer**, June 1973 – December 1978  
Supervised 25 fluids engineers engaged in planning and implementing drilling, completion, and workover projects for major oil companies. Controlled operations at four warehouses and storage facilities.
- PROFESSIONAL CPA** - Inactive, State of Louisiana Certificate #23930. CFA Level 1, taking Level 2 exam June 2000.
- COMPUTER** Experienced in installing, managing, and operating computerized accounting programs on a LAN. Proficient in PC and related applications, including Activity Based Costing, ADP, Oracle, Sword, Data Pro, Crystal Report Writer and Process Improvement. Skilled in all MS Office applications.

# KARL HOFFMAN

1004 Cane Creek Court

Oviedo, FL 32765

407-366-1694

EMAIL: [brain@emailcentral.org](mailto:brain@emailcentral.org)

## GOAL

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Prevail with unparalleled problem solving using means and measures gained through real world experience.

## MY PERSONAL TECHNOLOGY KNOWLEDGE BASE

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- TCP/IP, DLC, SCSI, IDE RAID, PCI, ISA, AGP, CD-R, DAT, AIT, FC, & OCR.
- Open BSD(unix), Windows NT/95/98, MS-DOS, MAC, & Linux Operating systems.
- Beta tester for Microsoft Windows 2000 product suite, NT 4.0, & Back Office 2.5.
- 10Mbps, 100Mbps, Gigabyte Ethernet, xDSL, Cable Modems, 56kbps, ISDN, T1 {FR/point to point}, T3, & E1 network speeds (switched/hub/routed/bridged/wireless {point to point & broadband}).
- A/V streaming, disaster recovery, paper management, data warehousing, IVR, DVD jukebox, IP based cameras, Virtual Private Networking, Web {MS IIS - Unix Apache} w/ SSL, & {coaxial, twinax, twisted pair and fiber optic} wiring.
- Custom design servers from concept to completion.
- HTML/SHTML, DHTML, ASP, Perl, HBA, & voice over IP.
- Contract and Contractor negotiation.
- ISO 9000 certified.

## WORK EXPERIENCE IN FIELD AS CONSULTANT

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6.1.1997 - 10.25.1997 **Brite Voice Systems, Inc.** (a Fortune 500 Listed Co.), Orlando, FL

*Sr. Consultant - Network Infrastructure Engineer*

- Project Manager for a (\$9,000,000) product demo center demonstrated PCS technology to AT&T. Brite was awarded a \$60,000,000 contract from AT&T partially due to my efforts. As project manager I coordinated and setup the demo center. Some of the highlights are.
  1. A home office of the future (Windows NT v4.0 Workstation).
  2. A banking teller system on the future (SCO UNIX v5.0).
  3. A living room with integrated 30' computer screen, all wireless (Windows 95).
  4. A kitchen with multiple computers for ease of access to the net (Windows 95).
  5. Seven rack towers containing: Interactive Voice Response (SCO v5), E-mail server (OpenBSD), Web Server (MS IIS), Video Conferencing Switch (Linux), Voice Mailbox host (MS NT v4), and a DNS (MS NT v4 & OpenBSD). Linked to (9) T-1's performing voice and data.
  6. Setup and tested all computers for the AT&T conference.
- Emergency troubleshooting of a wide variety computer based problems.
- Engineered a wide area network between Kansas City, Oklahoma, Orlando, and the UK Brite Offices. Constructed Windows NT 4.0 backbone for employees to use.
- Relocated Brite's Network Operations Center to the new Orlando, FL corporate office. Brite's NOC was comprised of (15) Microsoft and (12) UNIX servers to manage their global client base of IVR's/Billing.
  1. Built a 144 computers client/server LAN hosted by (2) Windows NT 4.0 Servers running

Microsoft Domains with WINS/DNS services serving Windows 95/Windows NT 4.0 workstations as clients. All systems are redundant high capacity DELL servers and a Liebert UPS located in Orlando, FL.

2. Setup redundant (3COM) switches and (CISCO) routers with international team.
3. Assisted Sprint with setup of (Nortel) PBX (1-407-357-XXXX) exchange.
4. Setup Windows based computer systems for board & all presidential meetings.
5. Create configure and administer all user and group accounts for Windows Domain.
6. Deployed network virus scan to all computers on Wide Area Network.
7. Setup all of the HP Color Laser printers with the DLC protocol for network printing on the local Windows Network.
8. Planned for disaster recovery with management. Install and configured Seagate backup exec, with (6) HP DDS-3 DAT robotic libraries for hourly data backup. Implemented daily download of other locations data via FTP scripting between Windows NT server and other locations abroad. Arranged for tapes to be stored offsite in data vault for "what if" scenarios.
9. Assigned all (IP) addressed and security clearance badges for employees. The Westinghouse security badge system was manageable by Windows NT v4.0. Documented the Class (B) network. Kept tight track of issued badges and what part of the building the employees where in at all times.
10. Completed "ISO 9000 QOS" training.

3.1.1993 – Present                      **Honda Digital, Inc.**                      Oviedo, FL

*Sr. Consultant – Hardware & Network Specialty*

- Over 6 years of on-site client troubleshooting, from networking to computer operations assistance.
- Installation of network software/hardware for various clients.
  1. **Transformations International, Inc.**    –Network Engineer Windows WAN.
  2. **Broker Benefit Consulting, Inc.**    –Large Project Management/Insurance Enrollment.
  3. **Florida Hospital, Inc.**            –Onsite troubleshoot for ER's Windows systems.
  4. **Sherbrook Farms, Inc.**            –Computer install & onsite work (Win 95/Mac).
  5. **Orlando Post**    –Network Engineer (Win NT4 with (15) Macintosh clients).
  6. **Orlando Regional Medical Center**    –Assisted in paperless office (NT4 & RS6000).
- Assemble and setup servers for HDI for in house development and also their national/international clients abroad. Mostly windows based infostructures.
- Rebuilt Server and recovered accounting data from a IBM (SCO 5) Server for the Florida Court System. Retrieved data was used to build fraud case against a computer company that didn't provide all the hardware they sold to Arius, Inc. The computer company then destroyed the evidence on the server. Data was recovered off of 250 MB Conner QIC tapes. The records were stored in Mc Donald Douglass's (XEROX) Accounting package CHESS. Delivered all needed info with documentation in timely manner.
- Consulted for **Enviroworks, Inc.** setup their Microsoft NT 4.0 server for the media department Macintosh 7.5 clients. Installed CAT 5 Wiring to (CISCO) 10/100 switch to increase speed of client to server and to (HP) 5000 Color 30" plotter.

1.12.97 – 2.02.2000  
President

**KHC**

Orlando, FL

- Provided global access to client machines and software via the Internet. We used a mix of Windows NT 4.0 and OpenBSD (DNS, Email, and Webpage servers). Hand built all of these systems, installed OS and configured for client usage. Solely responsible for maintenance of these computers and was on call 24/7 if any problems or client outages. We delivered 99.9% client uptime on all platforms.
- Installed T1 terminating equipment (ADTRAN TSU) and (CISCO 2524) routers after the D-Mark. Local loops where provided by Bellsouth. Internet Ports where provided by MCI/ACSI/TWC.
- Built & housed AHS, Inc (Microsoft NT 4.0 Server) Interactive Voice Response system (96) lines, (4) T1's of voice, (2) T1's to the Internet for secure web based activities. (2) DIALOGIC D480-{Duel-T1} cards was used for voice termination of the 96 lines. IVR is Y2K compliant.
- Worked with MCI for the IVR's (20) "1-800" numbers and signaling/handshaking.
- Hosted servers and web pages for personal and professional clientele.
- Video and audio streaming over Internet. Off-site office surveillance.
- Provide secure back up and storage off-site. "Data vaulting"
- Design and implement of web servers: WWW, DNS, SMTP, POP3, IPF, NAT, SSH, FTP, TFTP, DHCP, TELNET, ARP, Perl5, Filemaker Pro 4.x, SQL 7, & other web based databases. All systems redundant, cross platform with line conditioned uninterruptible power supplies integrated.
- Strategic Partnership Alliance with Level (3) Communications. Trained in the sale of DS1, DS3, Fiber, private line, Co-location, Managed Modem Pools, & NNI.
- Attended MS SQL 7.0 test study class & advanced network design.
- Pursuing Microsoft & CISCO certification.

## REFERENCES

References available on request. Professional inquires only.

OSBORNE & CRAIG, P.L.C.  
ATTORNEYS AT LAW

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8401 DORSEY CIRCLE  
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MAILING ADDRESS:  
POST OFFICE BOX 2797  
MANASSAS, VIRGINIA 20108-2797

TELEPHONE: (703) 393-8500  
FACSIMILE: (703) 393-0815

June 26, 2000

Florida Public Service Commission  
Division of Records and Reporting  
2540 Shumard Oak Blvd.  
Tallahassee, Florida 32399-0850

DEPOSIT

DATE

D317 JUN 30 2000

000787-TX

To Whom It May Concern:

Enclosed please find the application of Ocius Communications, Inc. for certification as an ALEC in the State of Florida. The attached package includes the original application, six copies, and a \$250.00 check payable to the Florida Public Service Commission.

Please note that Ocius Communications, Inc. does not intend to provide basic local telecommunications services as defined in Section 364.337 of the Florida statutes. Thus, no price sheet is enclosed.

If you have any questions about this application, please contact me at 703-393-8500 or pthompson@OsborneCraig.com.

Thank you for your attention to this application.

Sincerely,

Perry B. Thompson.

DIGICOMMDSL. NET, INC  
2212 E 4th Avenue  
Tampa, FL 33605

1283

63-666/632

PAY TO THE ORDER OF

Florida Public Service Commission

DATE June 27, 2000

\$ 250.00 TX

Two hundred fifty

DOLLARS

Security features included. Details on back.

Regions Bank  
FLORIDA

07910-00  
6-29-00

FOR Fee Application/License

001283

