

MILLER ISAR

REGULATORY CONSULTANTS

3220 UDDENBERG LANE, SUITE 4
GIG HARBOR, WASHINGTON 98335

STACEY A. KLINZMAN

TELEPHONE: 253.851.6700
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July 10, 2000

Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850

000829-TX

Re: United Communications HUB, Inc. – ALEC Application

Dear Sir/Madam:

Enclosed please find an original and six (6) copies of United Communications HUB, Inc.'s ("UC HUB") Alternative Local Exchange Carrier application. Also enclosed is a check in the amount of \$250.00 in payment of the filing fee.

Please note that the financial statements attached to the Application as Exhibit C are sealed in a manila envelope and labeled "Confidential." UC HUB respectfully requests that its financials be viewed by Commission staff only, while engaged in their governmental duties, and not be released to the public. UC HUB has filed an application for authority to provide interexchange services at the same time as this ALEC application. Enclosed in the interexchange application package is a Motion for Protective Order concerning the same financial statements that are included in this ALEC application. UC HUB respectfully requests the Commission's protective order, if granted in the context of UC HUB's interexchange application, be extended to cover the financial statements attached hereto. If necessary, UC HUB will file, at a later date, an additional Motion for Protective Order covering the financial statements enclosed in this ALEC package.

Check received with filing and
forwarded to Fiscal for deposit.
Fiscal to forward a copy of check
to RAR with proof of deposit.

Initials of person who forwarded check:
LL

DOCUMENT NUMBER-DATE
08333 JUL 11 8
FPSC-RECORDS/REPORTING

Records and Reporting
July 10, 2000
Page 2 of 2

Please acknowledge receipt of this filing by date stamping and returning the additional copy of this transmittal letter in the self-addressed, postage-paid envelope enclosed for this purpose.

Questions regarding this application may be directed to me.

Sincerely,

Miller Isar

A handwritten signature in black ink, appearing to read "Stacey A. Klinzman". The signature is fluid and cursive, with a long horizontal stroke at the end.

Stacey A. Klinzman
Senior Consultant

Enclosures

cc: Mr. Larry Wilcox (w/out enclosures)
Ms. Karen Sharbrough (w/ enclosures)
Mr. Chuck Eckenberg (w/enclosures)

APPLICATION

1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.

Approval of assignment of existing certificate: Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.

Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

United Communications HUB, Inc.

3. Name under which the applicant will do business (fictitious name, etc.):

United Communications HUB, Inc.

4. Official mailing address (including street name & number, post office box, city, state, zip code):

225 South Lake Avenue, Suite 705

Pasadena, California 91106

5. Florida address (including street name & number, post office box, city, state, zip code):

United Communication HUB, Inc. does not maintain an office in the state of

Florida

6. Structure of organization:

- Individual Corporation
 Foreign Corporation Foreign Partnership
 General Partnership Limited Partnership
 Other

7. **If individual**, provide:

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

8. **If incorporated in Florida**, provide proof of authority to operate in Florida:

(a) **The Florida Secretary of State corporate registration number:**
N/A

9. **If foreign corporation**, provide proof of authority to operate in Florida:

(a) **The Florida Secretary of State corporate registration number:**
F00000000441

10. **If using fictitious name-d/b/a**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) **The Florida Secretary of State fictitious name registration number:**
N/A

11. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) **The Florida Secretary of State registration number:**

N/A

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: N/A

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) **The Florida registration number:** _____

14. Provide **F.E.I. Number** (if applicable): 95-4727687

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings.

Provide explanation.

NO

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

NO.

16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Stacey A. Klinzman

Title: Senior Consultant, Miller Isar

Address: 3220 Uddenberg Lane, Suite 4

City/State/Zip: Gig Harbor, Washington 98335

Telephone No.: 253-851-6700 **Fax No.:** 253-851-6474

Internet E-Mail Address: sklinzman@millerisar.com

Internet Website Address: www.millerisar.com

(b) Official point of contact for the ongoing operations of the company:

Name: Ms. Karen Sharbrough

Title: Regulatory Manager

Address: 225 South Lake Ave., Suite 705

City/State/Zip: Pasadena, California 91106

Telephone No.: (626) 683-3353 **Fax No.:** (626) 683-3789

Internet E-Mail Address: karens@uchub.net

Internet Website Address: www.uchub.net

(c) Complaints/Inquiries from customers:

Name: Ms. Karen Sharbrough

Title: Regulatory Manager

Address: 225 South Lake Ave., Suite 705

City/State/Zip: Pasadena, California 91106

Telephone No.: (626) 683-3353 **Fax No.:** (626) 683-3789

Internet E-Mail Address: karens@uchub.net

Internet Website Address: www.uchub.net

17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

Utah, South Carolina

(b) has applications pending to be certificated as an alternative local exchange company.

North Carolina

(c) is certificated to operate as an alternative local exchange company.

Utah, South Carolina

- (d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

NONE

- (e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

NONE

- (f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

NONE

18. Submit the following:

A. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet;
2. income statement; and
3. statement of retained earnings.

NOTE: *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
 2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
 3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.
- B. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
- C. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

**** APPLICANT ACKNOWLEDGMENT STATEMENT ****

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:

Harry Wilson
Signature

5-2-2000
Date

President
Title

(626) 683-3353
Telephone No.

Address: 225 South Lake Ave, Suite 705
Pasadena, CA 91106

(626) 683-3789
Fax No.

ATTACHMENTS:

- A - CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT
- B - INTRASTATE NETWORK
- C - AFFIDAVIT

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

Larry Wiley
Signature

5-2-2000
Date

President
Title

(626) 683-3353
Telephone No.

Address: 222 South Lake Ave., Suite 705, Pasadena, CA 91106

(626) 683-3789
Fax No.

Exhibit A

UC HUB'S FINANCIAL CAPABILITY TO PROVIDE
AND MAINTAIN RESOLD LOCAL EXCHANGE
SERVICES IN FLORIDA

**UNITED COMMUNICATIONS HUB, INC'S FINANCIAL CAPABILITY
TO PROVIDE AND MAINTAIN RESOLD LOCAL EXCHANGE
SERVICE IN THE STATE OF FLORIDA**

United Communications HUB, Inc. ("UC HUB") was incorporated under the laws of the State of California on February 22, 1999. UC HUB is primarily a provider of resold interexchange telecommunications services. UC HUB has obtained authorization to provide resold local exchange telecommunications services in Utah and South Carolina, and is in the process of obtaining resold local exchange certification in North Carolina and Wyoming. UC HUB intends to become a facilities based local exchange provider in the state of South Carolina and the South Carolina Commission has amended UC HUB's order of certification accordingly.

As a telecommunications reseller, UC HUB incurs liabilities to its underlying carriers upon rendering of service. No additional capitalization or resource expenditure will be required to expand its operations in Florida. UC HUB has sufficient financial ability to provide and maintain resold local exchange services in the State of Florida. UC HUB has access to sufficient financial resources to meet its obligations to its underlying carriers.

Exhibit B

UNITED COMMUNICATIONS HUB, INC'S FINANCIAL CAPABILITY
TO PROVIDE AND MAINTAIN RESOLD LOCAL EXCHANGE
SERVICE IN THE STATE OF FLORIDA

UNITED COMMUNICATIONS HUB, INC
INDUSTRY MANAGERIAL AND TECHNICAL EXPERIENCE OF
KEY COMPANY MANAGEMENT PERSONNEL

1. Larry Wilcox, President and Chief Executive Officer

Mr. Wilcox is responsible for the overall operations of the company. Mr. Wilcox hires and fires personnel, determines company policies and spearheads the company's strategic plan. Mr. Wilcox delegate marketing, technical, and financial tasks to professionals who report to him on a regular basis.

Mr. Wilcox has extensive experience in creating and developing new business ventures in the entertainment, media and the high-growth telecom and computer technology markets. Over the past eight years, Mr. Wilcox has launched and managed a number of successful enterprises ranging from clothing to international television productions. Mr. Wilcox has extensive experience and knowledge of emerging technologies.

Previously, Mr. Wilcox was president and founder of WilComm, a telecommunications company he started in the mid-80's and President and CEO of Wilcox Productions, where he produced, directed and wrote television movies, commercials and an award-winning international television series. Mr. Wilcox was also president and co-founder of MediaCore, a technology company specializing in compression algorithms for the Internet and media applications. Mr. Wilcox also was formerly a co-star, with Eric Estrada, of the television series, Chips.

2. Edwin Bowles, Vice President and Manager

Mr. Bowles has over 38 years of experience in application software development, database design, systems management and telephony operations. Mr. Bowles' experience includes the development and implementation of a large mid-western data-processing service bureau serving over 200 local and remote clients through a company called the Advanced Management Technologies, Inc., which Mr. Bowles founded to provide turnkey PC software for telecommunications. His company also provided specialized billing services required for telecommunications billing and cost allocations, which included data acquisition, database management, rating and statement generation and delivery. His extensive experience in telecom billing systems includes 11 years of billing and cost allocation, over six years of statement preparation and delivery, 22 years of large mainframe use, and over 12 years of PC use. He has pioneered the use of PCs in large production environments in both telecommunications and direct mail applications.

Industry Managerial and Technical Experience
of Key Company Management Personnel
Page 2 of 2

3. Chuck Eckenberg, Vice President, Marketing and Sales

Mr. Eckenberg has over 25 years of experience in executive positions in the telecom industry, encompassing customer service, sales, advertising, and direct response marketing for major national, international and Fortune 1000 companies. Mr. Eckenberg's assignments have covered all areas of telecom operations, including outsourcing of telemarketing services, long distance and prepaid cards; he was interim COO as a consultant to a client company for which he provided guidance in the company's growth from \$3 million per month billings to over \$2 million per month, and, while on assignment in Winnipeg, Canada, he assisted the local community colleges and universities in the preparation of a two-year course leading to a degree in call-center management.

4. James Mabey, Vice President, MDU Operations

Mr. Mabey has worked extensively in the telecommunications industry over the past 20 years, specializing in tenant services. He has been the CEO of his own communications company and has been employed in various other companies, having begun his career in 1977 in the cable-TV industry. Mr. Mabey has lectured throughout the US on the successful integration of real estate offerings with on-site tenant services such as voice, video, data and power. Mr. Mabey had an extensive career in Latin America where he co-founded a company that dominated the major hotel pay-per-view and on-demand products for international guests. In 1993, Mr. Mabey negotiated the acquisition of the cable-TV franchise and fiber optics services in the Yucatan Peninsula in Mexico, including the services for Cancun and Cozumel. His experience includes all aspects of communications technology, including hardware and software integration.

Exhibit C

UNITED COMMUNICATIONS HUB, INC. UNAUDITED
FINANCIAL STATEMENTS, AUGUST 1999 – MAY 2000
(Filed under seal, Confidentiality Requested)

Exhibit D

VERIFICATION OF FINANCIAL STATEMENTS

(Copy of Verification of Statements submitted in Interexchange Application Package)

MILLER ISAR

REGULATORY CONSULTANTS

3220 UDDENBERG LANE, SUITE 4
GIG HARBOR, WASHINGTON 98335

STACEY A. KLINZMAN

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FACSIMILE: 253.851.6474
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July 10, 2000 DEPOSIT

DATE

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JUL 12 2000

RECEIVED
PUBLIC
SERVICE COMMISSION
JUL 11 AM 9:37
MAIL ROOM

Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oak Boulevard,
Tallahassee, Florida 32399-0850

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UC HUB
10 APPALOOSA LN. 818-887-6820
WEST HILLS, CA 91307

UNION BANK OF CALIFORNIA
WARNER CENTER #129
5855 TOPANGA CANYON BLVD.
WOODLAND HILLS, CA 91367
800 238 4486

7061

5/12/2000

16-49/1220

PAY TO THE ORDER OF FLORIDA PUBLIC SERVICE COMMISSION

\$ **250.00

Two Hundred Fifty and 00/100*****

DOLLARS

FLORIDA PUBLIC SERVICE COMMISSION

Security features included. Details on back.

MEMO

Handwritten signature: Larry Wiley

AUTHORIZED SIGNATURE

⑈007061⑈