

DOCKET 990649-TP  
JCD/BFP-16 & JCD/BFP-17  
CONFIDENTIAL EXHIBITS

DN 10623-00

DECLASSIFIED  
1-10-07 (entire DN)

LAW OFFICES  
**MESSER, CAPARELLO & SELF**  
A PROFESSIONAL ASSOCIATION  
POST OFFICE BOX 1876  
215 SOUTH MONROE STREET, SUITE 701  
TALLAHASSEE, FLORIDA 32302-1876

**TO HAND DELIVERY & CONFIDENTIAL**

Blanca Bayo, Director  
Division of Records and Reporting  
Florida Public Service Commission  
2540 Shumard Oak Blvd.  
Tallahassee, FL 32399-0850

1-10-07 (entire DN)  
**DECLASSIFIED**  
**CONFIDENTIAL**

This claim of confidentiality was filed by or on behalf of a "teleco" for Confidential DN 10623-00. The document is in locked storage pending advice on handling. To access the material, your name must be on the CASR. If undocketed, your division director must obtain written EXD/Tech permission before you can access it.

DOCUMENT NUMBER-DATE  
10623 AUG 28 88  
FPSC-RECORDS/REPORTING

	A	B	C	D
1	Changes to InvestLogic.xls			
2				
3	<b>Sheet</b>	<b>Cell</b>	<b>Old Formula</b>	<b>New Formula</b>
4	3-Drop and NID	N2	=NumLots*Units*VLOOKUP(J2,MaterialAerialDrop,2)	=NumLots*Units*VLOOKUP(J2,MaterialAerialDrop,2)*(1-0.217)
5	3-Drop and NID	N3	=NumLots*Units*VLOOKUP(J3,MaterialBuriedDrop,2)	=NumLots*Units*VLOOKUP(J3,MaterialBuriedDrop,2)*(1-0.217)
6	3-Drop and NID	O2	=SUM(AB2:AD2)	=SUM(AB2:AD2)*(1-0.217)
7	3-Drop and NID	O3	=SUM(AB3:AD3)	=SUM(AB3:AD3)*(1-0.217)

	A	B	C	D
1			Changes to InvestLogic.xls	
2				
3	Sheet	Cell	Old Formula	New Formula
4	3-DLC-RT	P2	=IF(SUM(\$W2:\$Y2)=0,0,(VLOOKUP(\$G2,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D2,DLCVendorMix,2,FALSE)+VLOOKUP(\$G2,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D2,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W2:\$Y2)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G2,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$G2,DLCRTChannelUnitCostsVendorB,15,FALSE)))
5		P3	=IF(SUM(\$W3:\$Y3)=0,0,(VLOOKUP(\$G3,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D3,DLCVendorMix,2,FALSE)+VLOOKUP(\$G3,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D3,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W3:\$Y3)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G3,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$G3,DLCRTChannelUnitCostsVendorB,15,FALSE)))
6		P4	=IF(SUM(\$W4:\$Y4)=0,0,(VLOOKUP(\$G4,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D4,DLCVendorMix,2,FALSE)+VLOOKUP(\$G4,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D4,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W4:\$Y4)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G4,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$G4,DLCRTChannelUnitCostsVendorB,15,FALSE)))
7		P5	=IF(SUM(\$W5:\$Y5)=0,0,(VLOOKUP(\$G5,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D5,DLCVendorMix,2,FALSE)+VLOOKUP(\$G5,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D5,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W5:\$Y5)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G5,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$G5,DLCRTChannelUnitCostsVendorB,15,FALSE)))
8		P6	=IF(SUM(\$W6:\$Y6)=0,0,(VLOOKUP(\$G6,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D6,DLCVendorMix,2,FALSE)+VLOOKUP(\$G6,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D6,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W6:\$Y6)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G6,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$G6,DLCRTChannelUnitCostsVendorB,15,FALSE)))
9		P7	=IF(SUM(\$W7:\$Y7)=0,0,(VLOOKUP(\$G7,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D7,DLCVendorMix,2,FALSE)+VLOOKUP(\$G7,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D7,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W7:\$Y7)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G7,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$G7,DLCRTChannelUnitCostsVendorB,15,FALSE)))
10		P8	=IF(SUM(\$W8:\$Y8)=0,0,(VLOOKUP(\$G8,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D8,DLCVendorMix,2,FALSE)+VLOOKUP(\$G8,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D8,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W8:\$Y8)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G8,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$G8,DLCRTChannelUnitCostsVendorB,15,FALSE)))
11		P9	=IF(SUM(\$W9:\$Y9)=0,0,(VLOOKUP(\$G9,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D9,DLCVendorMix,2,FALSE)+VLOOKUP(\$G9,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D9,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W9:\$Y9)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G9,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$G9,DLCRTChannelUnitCostsVendorB,15,FALSE)))
12		P10	=IF(SUM(\$W10:\$Y10)=0,0,(VLOOKUP(\$G10,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D10,DLCVendorMix,2,FALSE)+VLOOKUP(\$G10,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D10,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W10:\$Y10)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G10,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$G10,DLCRTChannelUnitCostsVendorB,15,FALSE)))
13		P11	=IF(SUM(\$W11:\$Y11)=0,0,(VLOOKUP(\$G11,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D11,DLCVendorMix,2,FALSE)+VLOOKUP(\$G11,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D11,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W11:\$Y11)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G11,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$G11,DLCRTChannelUnitCostsVendorB,15,FALSE)))
14		P12	=IF(SUM(\$W12:\$Y12)=0,0,(VLOOKUP(\$G12,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D12,DLCVendorMix,2,FALSE)+VLOOKUP(\$G12,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D12,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W12:\$Y12)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G12,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$G12,DLCRTChannelUnitCostsVendorB,15,FALSE)))

	A	B	C	D
15		P13	=IF(SUM(\$W13:\$Y13)=0,0,(VLOOKUP(\$G13,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D13,DLCVendorMix,2,FALSE)+VLOOKUP(\$G13,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D13,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W13:\$Y13)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G13,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$G13,DLCRTChannelUnitCostsVendorB,15,FA LSE)))
16		P14	=IF(SUM(\$W14:\$Y14)=0,0,(VLOOKUP(\$G14,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D14,DLCVendorMix,2,FALSE)+VLOOKUP(\$G14,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D14,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W14:\$Y14)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G14,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$G14,DLCRTChannelUnitCostsVendorB,15,FA LSE)))
17		P15	=IF(SUM(\$W15:\$Y15)=0,0,(VLOOKUP(\$G15,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D15,DLCVendorMix,2,FALSE)+VLOOKUP(\$G15,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D15,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W15:\$Y15)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G15,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$G15,DLCRTChannelUnitCostsVendorB,15,FA LSE)))
18		P16	=IF(SUM(\$W16:\$Y16)=0,0,(VLOOKUP(\$AC16,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D16,DLCVendorMix,2,FALSE)+VLOOKUP(\$AC16,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D16,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W16:\$Y16)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$AC16,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$AC16,DLCRTChannelUnitCostsVendorB,15,FA LSE)))
19		P17	=IF(SUM(\$W17:\$Y17)=0,0,(VLOOKUP(\$AC17,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D17,DLCVendorMix,2,FALSE)+VLOOKUP(\$AC17,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D17,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W17:\$Y17)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$AC17,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$AC17,DLCRTChannelUnitCostsVendorB,15,FA LSE)))
20		P18	=IF(SUM(\$W18:\$Y18)=0,0,(VLOOKUP(\$AC18,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D18,DLCVendorMix,2,FALSE)+VLOOKUP(\$AC18,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D18,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W18:\$Y18)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$AC18,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$AC18,DLCRTChannelUnitCostsVendorB,15,FA LSE)))
21		P19	=IF(SUM(\$W19:\$Y19)=0,0,(VLOOKUP(\$AC19,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D19,DLCVendorMix,2,FALSE)+VLOOKUP(\$AC19,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D19,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W19:\$Y19)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$AC19,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$AC19,DLCRTChannelUnitCostsVendorB,15,FA LSE)))
22		P20	=IF(SUM(\$W20:\$Y20)=0,0,(VLOOKUP(\$G20,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D20,DLCVendorMix,2,FALSE)+VLOOKUP(\$G20,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D20,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W20:\$Y20)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G20,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$G20,DLCRTChannelUnitCostsVendorB,15,FA LSE)))
23		P21	=IF(SUM(\$W21:\$Y21)=0,0,(VLOOKUP(\$G21,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D21,DLCVendorMix,2,FALSE)+VLOOKUP(\$G21,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D21,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W21:\$Y21)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G21,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$G21,DLCRTChannelUnitCostsVendorB,15,FA LSE)))
24		P22	=IF(SUM(\$W22:\$Y22)=0,0,(VLOOKUP(\$G22,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D22,DLCVendorMix,2,FALSE)+VLOOKUP(\$G22,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D22,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W22:\$Y22)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G22,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$G22,DLCRTChannelUnitCostsVendorB,15,FA LSE)))
25		P23	=IF(SUM(\$W23:\$Y23)=0,0,(VLOOKUP(\$G23,DLCRTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+VLOOKUP(\$G23,DLCRTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W23:\$Y23)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G23,DLCRTChannelUnitCosts,15,FALSE),VLOOKUP(\$G23,DLCRTChannelUnitCostsVendorB,15,FA LSE)))
26		P24	=DSUM(DLCRTCommonCosts,15,\$A37:\$B38)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,15,\$A37:\$B38)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,15,\$A37:\$B38),DSUM(DLCRTCommonCostsVendorB,15,\$A37:\$B38))

	A	B	C	D
27		P25	=DSUM(DLCRTCommonCosts,15,\$D\$37:\$E\$38)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,15,\$D\$37:\$E\$38)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,15,\$D\$37:\$E\$38),DSUM(DLCRTCommonCostsVendorB,15,\$D\$37:\$E\$38))
28		P26	=DSUM(DLCRTCommonCosts,15,\$D\$41:\$E\$42)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,15,\$D\$41:\$E\$42)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,15,\$D\$41:\$E\$42),DSUM(DLCRTCommonCostsVendorB,15,\$D\$41:\$E\$42))
29		P27	=DSUM(DLCRTCommonCosts,15,\$D\$45:\$E\$46)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,15,\$D\$45:\$E\$46)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,15,\$D\$45:\$E\$46),DSUM(DLCRTCommonCostsVendorB,15,\$D\$45:\$E\$46))
30		P28	=DSUM(DLCRTCommonCosts,15,\$G\$37:\$H\$38)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,15,\$G\$37:\$H\$38)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,15,\$G\$37:\$H\$38),DSUM(DLCRTCommonCostsVendorB,15,\$G\$37:\$H\$38))
31		P29	=DSUM(DLCRTCommonCosts,15,\$J\$37:\$K\$38)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,15,\$J\$37:\$K\$38)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,15,\$J\$37:\$K\$38),DSUM(DLCRTCommonCostsVendorB,15,\$J\$37:\$K\$38))
32		Q2	=IF(SUM(\$W2:\$Y2)=0,0,(VLOOKUP(\$G2,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D2,DLCVendorMix,2,FALSE)+VLOOKUP(\$G2,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D2,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W2:\$Y2)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G2,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$G2,DLCRTChannelUnitCostsVendorB,16,FALSE)))
33		Q3	=IF(SUM(\$W3:\$Y3)=0,0,(VLOOKUP(\$G3,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D3,DLCVendorMix,2,FALSE)+VLOOKUP(\$G3,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D3,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W3:\$Y3)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G3,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$G3,DLCRTChannelUnitCostsVendorB,16,FALSE)))
34		Q4	=IF(SUM(\$W4:\$Y4)=0,0,(VLOOKUP(\$G4,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D4,DLCVendorMix,2,FALSE)+VLOOKUP(\$G4,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D4,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W4:\$Y4)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G4,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$G4,DLCRTChannelUnitCostsVendorB,16,FALSE)))
35		Q5	=IF(SUM(\$W5:\$Y5)=0,0,(VLOOKUP(\$G5,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D5,DLCVendorMix,2,FALSE)+VLOOKUP(\$G5,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D5,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W5:\$Y5)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G5,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$G5,DLCRTChannelUnitCostsVendorB,16,FALSE)))
36		Q6	=IF(SUM(\$W6:\$Y6)=0,0,(VLOOKUP(\$G6,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D6,DLCVendorMix,2,FALSE)+VLOOKUP(\$G6,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D6,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W6:\$Y6)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G6,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$G6,DLCRTChannelUnitCostsVendorB,16,FALSE)))
37		Q7	=IF(SUM(\$W7:\$Y7)=0,0,(VLOOKUP(\$G7,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D7,DLCVendorMix,2,FALSE)+VLOOKUP(\$G7,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D7,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W7:\$Y7)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G7,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$G7,DLCRTChannelUnitCostsVendorB,16,FALSE)))
38		Q8	=IF(SUM(\$W8:\$Y8)=0,0,(VLOOKUP(\$G8,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D8,DLCVendorMix,2,FALSE)+VLOOKUP(\$G8,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D8,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W8:\$Y8)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G8,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$G8,DLCRTChannelUnitCostsVendorB,16,FALSE)))

	A	B	C	D
39		Q9	=IF(SUM(\$W9:\$Y9)=0,0,(VLOOKUP(\$G9,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D9,DLCVendorMix,2,FALSE)+VLOOKUP(\$G9,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D9,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W9:\$Y9)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G9,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$G9,DLCRTChannelUnitCostsVendorB,16,FALSE)))
40		Q10	=IF(SUM(\$W10:\$Y10)=0,0,(VLOOKUP(\$G10,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D10,DLCVendorMix,2,FALSE)+VLOOKUP(\$G10,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D10,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W10:\$Y10)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G10,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$G10,DLCRTChannelUnitCostsVendorB,16,FALSE)))
41		Q11	=IF(SUM(\$W11:\$Y11)=0,0,(VLOOKUP(\$G11,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D11,DLCVendorMix,2,FALSE)+VLOOKUP(\$G11,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D11,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W11:\$Y11)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G11,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$G11,DLCRTChannelUnitCostsVendorB,16,FALSE)))
42		Q12	=IF(SUM(\$W12:\$Y12)=0,0,(VLOOKUP(\$G12,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D12,DLCVendorMix,2,FALSE)+VLOOKUP(\$G12,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D12,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W12:\$Y12)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G12,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$G12,DLCRTChannelUnitCostsVendorB,16,FALSE)))
43		Q13	=IF(SUM(\$W13:\$Y13)=0,0,(VLOOKUP(\$G13,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D13,DLCVendorMix,2,FALSE)+VLOOKUP(\$G13,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D13,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W13:\$Y13)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G13,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$G13,DLCRTChannelUnitCostsVendorB,16,FALSE)))
44		Q14	=IF(SUM(\$W14:\$Y14)=0,0,(VLOOKUP(\$G14,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D14,DLCVendorMix,2,FALSE)+VLOOKUP(\$G14,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D14,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W14:\$Y14)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G14,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$G14,DLCRTChannelUnitCostsVendorB,16,FALSE)))
45		Q15	=IF(SUM(\$W15:\$Y15)=0,0,(VLOOKUP(\$G15,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D15,DLCVendorMix,2,FALSE)+VLOOKUP(\$G15,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D15,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W15:\$Y15)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G15,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$G15,DLCRTChannelUnitCostsVendorB,16,FALSE)))
46		Q16	=IF(SUM(\$W16:\$Y16)=0,0,(VLOOKUP(\$AC16,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D16,DLCVendorMix,2,FALSE)+VLOOKUP(\$AC16,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D16,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W16:\$Y16)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$AC16,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$AC16,DLCRTChannelUnitCostsVendorB,16,FALSE)))
47		Q17	=IF(SUM(\$W17:\$Y17)=0,0,(VLOOKUP(\$AC17,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D17,DLCVendorMix,2,FALSE)+VLOOKUP(\$AC17,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D17,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W17:\$Y17)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$AC17,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$AC17,DLCRTChannelUnitCostsVendorB,16,FALSE)))
48		Q18	=IF(SUM(\$W18:\$Y18)=0,0,(VLOOKUP(\$AC18,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D18,DLCVendorMix,2,FALSE)+VLOOKUP(\$AC18,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D18,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W18:\$Y18)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$AC18,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$AC18,DLCRTChannelUnitCostsVendorB,16,FALSE)))
49		Q19	=IF(SUM(\$W19:\$Y19)=0,0,(VLOOKUP(\$AC19,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D19,DLCVendorMix,2,FALSE)+VLOOKUP(\$AC19,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D19,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W19:\$Y19)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$AC19,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$AC19,DLCRTChannelUnitCostsVendorB,16,FALSE)))
50		Q20	=IF(SUM(\$W20:\$Y20)=0,0,(VLOOKUP(\$G20,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D20,DLCVendorMix,2,FALSE)+VLOOKUP(\$G20,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D20,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W20:\$Y20)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G20,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$G20,DLCRTChannelUnitCostsVendorB,16,FALSE)))

	A	B	C	D
51		Q21	=IF(SUM(\$W21:\$Y21)=0,0,(VLOOKUP(\$G21,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D21,DLCVendorMix,2,FALSE)+VLOOKUP(\$G21,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D21,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W21:\$Y21)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G21,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$G21,DLCRTChannelUnitCostsVendorB,16,FALSE)))
52		Q22	=IF(SUM(\$W22:\$Y22)=0,0,(VLOOKUP(\$G22,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D22,DLCVendorMix,2,FALSE)+VLOOKUP(\$G22,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D22,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W22:\$Y22)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G22,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$G22,DLCRTChannelUnitCostsVendorB,16,FALSE)))
53		Q23	=IF(SUM(\$W23:\$Y23)=0,0,(VLOOKUP(\$G23,DLCRTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+VLOOKUP(\$G23,DLCRTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W23:\$Y23)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G23,DLCRTChannelUnitCosts,16,FALSE),VLOOKUP(\$G23,DLCRTChannelUnitCostsVendorB,16,FALSE)))
54		Q24	=DSUM(DLCRTCommonCosts,16,\$A37:\$B38)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,16,\$A37:\$B38)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,16,\$A37:\$B38),DSUM(DLCRTCommonCostsVendorB,16,\$A37:\$B38))
55		Q25	=DSUM(DLCRTCommonCosts,16,\$D\$37:\$E\$38)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,16,\$D\$37:\$E\$38)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,16,\$D\$37:\$E\$38),DSUM(DLCRTCommonCostsVendorB,16,\$D\$37:\$E\$38))
56		Q26	=DSUM(DLCRTCommonCosts,16,\$D\$41:\$E\$42)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,16,\$D\$41:\$E\$42)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,16,\$D\$41:\$E\$42),DSUM(DLCRTCommonCostsVendorB,16,\$D\$41:\$E\$42))
57		Q27	=DSUM(DLCRTCommonCosts,16,\$D\$45:\$E\$46)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,16,\$D\$45:\$E\$46)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,16,\$D\$45:\$E\$46),DSUM(DLCRTCommonCostsVendorB,16,\$D\$45:\$E\$46))
58		Q28	=DSUM(DLCRTCommonCosts,16,\$G\$37:\$H\$38)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,16,\$G\$37:\$H\$38)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,16,\$G\$37:\$H\$38),DSUM(DLCRTCommonCostsVendorB,16,\$G\$37:\$H\$38))
59		Q29	=DSUM(DLCRTCommonCosts,16,\$J\$37:\$K\$38)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,16,\$J\$37:\$K\$38)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,16,\$J\$37:\$K\$38),DSUM(DLCRTCommonCostsVendorB,16,\$J\$37:\$K\$38))
60		R2	=IF(SUM(\$W2:\$Y2)=0,0,(VLOOKUP(\$G2,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D2,DLCVendorMix,2,FALSE)+VLOOKUP(\$G2,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D2,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W2:\$Y2)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G2,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$G2,DLCRTChannelUnitCostsVendorB,17,FALSE)))
61		R3	=IF(SUM(\$W3:\$Y3)=0,0,(VLOOKUP(\$G3,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D3,DLCVendorMix,2,FALSE)+VLOOKUP(\$G3,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D3,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W3:\$Y3)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G3,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$G3,DLCRTChannelUnitCostsVendorB,17,FALSE)))
62		R4	=IF(SUM(\$W4:\$Y4)=0,0,(VLOOKUP(\$G4,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D4,DLCVendorMix,2,FALSE)+VLOOKUP(\$G4,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D4,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W4:\$Y4)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G4,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$G4,DLCRTChannelUnitCostsVendorB,17,FALSE)))

	A	B	C	D
63		R5	=IF(SUM(\$W5:\$Y5)=0,0,(VLOOKUP(\$G5,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D5,DLCVendorMix,2,FALSE)+VLOOKUP(\$G5,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D5,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W5:\$Y5)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G5,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$G5,DLCRTChannelUnitCostsVendorB,17,FALSE)))
64		R6	=IF(SUM(\$W6:\$Y6)=0,0,(VLOOKUP(\$G6,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D6,DLCVendorMix,2,FALSE)+VLOOKUP(\$G6,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D6,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W6:\$Y6)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G6,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$G6,DLCRTChannelUnitCostsVendorB,17,FALSE)))
65		R7	=IF(SUM(\$W7:\$Y7)=0,0,(VLOOKUP(\$G7,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D7,DLCVendorMix,2,FALSE)+VLOOKUP(\$G7,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D7,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W7:\$Y7)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G7,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$G7,DLCRTChannelUnitCostsVendorB,17,FALSE)))
66		R8	=IF(SUM(\$W8:\$Y8)=0,0,(VLOOKUP(\$G8,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D8,DLCVendorMix,2,FALSE)+VLOOKUP(\$G8,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D8,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W8:\$Y8)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G8,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$G8,DLCRTChannelUnitCostsVendorB,17,FALSE)))
67		R9	=IF(SUM(\$W9:\$Y9)=0,0,(VLOOKUP(\$G9,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D9,DLCVendorMix,2,FALSE)+VLOOKUP(\$G9,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D9,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W9:\$Y9)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G9,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$G9,DLCRTChannelUnitCostsVendorB,17,FALSE)))
68		R10	=IF(SUM(\$W10:\$Y10)=0,0,(VLOOKUP(\$G10,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D10,DLCVendorMix,2,FALSE)+VLOOKUP(\$G10,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D10,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W10:\$Y10)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G10,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$G10,DLCRTChannelUnitCostsVendorB,17,FALSE)))
69		R11	=IF(SUM(\$W11:\$Y11)=0,0,(VLOOKUP(\$G11,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D11,DLCVendorMix,2,FALSE)+VLOOKUP(\$G11,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D11,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W11:\$Y11)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G11,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$G11,DLCRTChannelUnitCostsVendorB,17,FALSE)))
70		R12	=IF(SUM(\$W12:\$Y12)=0,0,(VLOOKUP(\$G12,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D12,DLCVendorMix,2,FALSE)+VLOOKUP(\$G12,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D12,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W12:\$Y12)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G12,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$G12,DLCRTChannelUnitCostsVendorB,17,FALSE)))
71		R13	=IF(SUM(\$W13:\$Y13)=0,0,(VLOOKUP(\$G13,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D13,DLCVendorMix,2,FALSE)+VLOOKUP(\$G13,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D13,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W13:\$Y13)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G13,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$G13,DLCRTChannelUnitCostsVendorB,17,FALSE)))
72		R14	=IF(SUM(\$W14:\$Y14)=0,0,(VLOOKUP(\$G14,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D14,DLCVendorMix,2,FALSE)+VLOOKUP(\$G14,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D14,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W14:\$Y14)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G14,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$G14,DLCRTChannelUnitCostsVendorB,17,FALSE)))
73		R15	=IF(SUM(\$W15:\$Y15)=0,0,(VLOOKUP(\$G15,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D15,DLCVendorMix,2,FALSE)+VLOOKUP(\$G15,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D15,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W15:\$Y15)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G15,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$G15,DLCRTChannelUnitCostsVendorB,17,FALSE)))
74		R16	=IF(SUM(\$W16:\$Y16)=0,0,(VLOOKUP(\$G16,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D16,DLCVendorMix,2,FALSE)+VLOOKUP(\$G16,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D16,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W16:\$Y16)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G16,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$G16,DLCRTChannelUnitCostsVendorB,17,FALSE)))



	A	B	C	D
75		R17	=IF(SUM(\$W17:\$Y17)=0,0,(VLOOKUP(\$AC17,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D17,DLCVendorMix,2,FALSE)+VLOOKUP(\$AC17,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D17,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W17:\$Y17)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$AC17,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$AC17,DLCRTChannelUnitCostsVendorB,17,FALSE)))
76		R18	=IF(SUM(\$W18:\$Y18)=0,0,(VLOOKUP(\$AC18,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D18,DLCVendorMix,2,FALSE)+VLOOKUP(\$AC18,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D18,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W18:\$Y18)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$AC18,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$AC18,DLCRTChannelUnitCostsVendorB,17,FALSE)))
77		R19	=IF(SUM(\$W19:\$Y19)=0,0,(VLOOKUP(\$AC19,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D19,DLCVendorMix,2,FALSE)+VLOOKUP(\$AC19,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D19,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W19:\$Y19)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$AC19,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$AC19,DLCRTChannelUnitCostsVendorB,17,FALSE)))
78		R20	=IF(SUM(\$W20:\$Y20)=0,0,(VLOOKUP(\$G20,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D20,DLCVendorMix,2,FALSE)+VLOOKUP(\$G20,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D20,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W20:\$Y20)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G20,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$G20,DLCRTChannelUnitCostsVendorB,17,FALSE)))
79		R21	=IF(SUM(\$W21:\$Y21)=0,0,(VLOOKUP(\$G21,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D21,DLCVendorMix,2,FALSE)+VLOOKUP(\$G21,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D21,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W21:\$Y21)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G21,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$G21,DLCRTChannelUnitCostsVendorB,17,FALSE)))
80		R22	=IF(SUM(\$W22:\$Y22)=0,0,(VLOOKUP(\$G22,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D22,DLCVendorMix,2,FALSE)+VLOOKUP(\$G22,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D22,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W22:\$Y22)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G22,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$G22,DLCRTChannelUnitCostsVendorB,17,FALSE)))
81		R23	=IF(SUM(\$W23:\$Y23)=0,0,(VLOOKUP(\$G23,DLCRTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+VLOOKUP(\$G23,DLCRTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W23:\$Y23)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G23,DLCRTChannelUnitCosts,17,FALSE),VLOOKUP(\$G23,DLCRTChannelUnitCostsVendorB,17,FALSE)))
82		R24	=DSUM(DLCRTCommonCosts,17,\$A37:\$B38)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,17,\$A37:\$B38)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,17,\$A37:\$B38),DSUM(DLCRTCommonCostsVendorB,17,\$A37:\$B38))
83		R25	=DSUM(DLCRTCommonCosts,17,\$D\$37:\$E\$38)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,17,\$D\$37:\$E\$38)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,17,\$D\$37:\$E\$38),DSUM(DLCRTCommonCostsVendorB,17,\$D\$37:\$E\$38))
84		R26	=DSUM(DLCRTCommonCosts,17,\$D\$41:\$E\$42)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,17,\$D\$41:\$E\$42)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,17,\$D\$41:\$E\$42),DSUM(DLCRTCommonCostsVendorB,17,\$D\$41:\$E\$42))
85		R27	=DSUM(DLCRTCommonCosts,17,\$D\$45:\$E\$46)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,17,\$D\$45:\$E\$46)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,17,\$D\$45:\$E\$46),DSUM(DLCRTCommonCostsVendorB,17,\$D\$45:\$E\$46))
86		R28	=DSUM(DLCRTCommonCosts,17,\$G\$37:\$H\$38)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,17,\$G\$37:\$H\$38)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,17,\$G\$37:\$H\$38),DSUM(DLCRTCommonCostsVendorB,17,\$G\$37:\$H\$38))

	A	B	C	D
87		R29	=DSUM(DLCRTCommonCosts,17,\$J\$37:\$K\$38)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,17,\$J\$37:\$K\$38)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,17,\$J\$37:\$K\$38),DSUM(DLCRTCommonCostsVendorB,17,\$J\$37:\$K\$38))
88		S2	=IF(SUM(\$W2:\$Y2)=0,0,(VLOOKUP(\$G2,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D2,DLCVendorMix,2,FALSE)+VLOOKUP(\$G2,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D2,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W2:\$Y2)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G2,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$G2,DLCRTChannelUnitCostsVendorB,18,FALSE)))
89		S3	=IF(SUM(\$W3:\$Y3)=0,0,(VLOOKUP(\$G3,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D3,DLCVendorMix,2,FALSE)+VLOOKUP(\$G3,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D3,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W3:\$Y3)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G3,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$G3,DLCRTChannelUnitCostsVendorB,18,FALSE)))
90		S4	=IF(SUM(\$W4:\$Y4)=0,0,(VLOOKUP(\$G4,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D4,DLCVendorMix,2,FALSE)+VLOOKUP(\$G4,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D4,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W4:\$Y4)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G4,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$G4,DLCRTChannelUnitCostsVendorB,18,FALSE)))
91		S5	=IF(SUM(\$W5:\$Y5)=0,0,(VLOOKUP(\$G5,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D5,DLCVendorMix,2,FALSE)+VLOOKUP(\$G5,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D5,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W5:\$Y5)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G5,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$G5,DLCRTChannelUnitCostsVendorB,18,FALSE)))
92		S6	=IF(SUM(\$W6:\$Y6)=0,0,(VLOOKUP(\$G6,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D6,DLCVendorMix,2,FALSE)+VLOOKUP(\$G6,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D6,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W6:\$Y6)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G6,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$G6,DLCRTChannelUnitCostsVendorB,18,FALSE)))
93		S7	=IF(SUM(\$W7:\$Y7)=0,0,(VLOOKUP(\$G7,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D7,DLCVendorMix,2,FALSE)+VLOOKUP(\$G7,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D7,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W7:\$Y7)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G7,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$G7,DLCRTChannelUnitCostsVendorB,18,FALSE)))
94		S8	=IF(SUM(\$W8:\$Y8)=0,0,(VLOOKUP(\$G8,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D8,DLCVendorMix,2,FALSE)+VLOOKUP(\$G8,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D8,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W8:\$Y8)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G8,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$G8,DLCRTChannelUnitCostsVendorB,18,FALSE)))
95		S9	=IF(SUM(\$W9:\$Y9)=0,0,(VLOOKUP(\$G9,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D9,DLCVendorMix,2,FALSE)+VLOOKUP(\$G9,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D9,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W9:\$Y9)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G9,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$G9,DLCRTChannelUnitCostsVendorB,18,FALSE)))
96		S10	=IF(SUM(\$W10:\$Y10)=0,0,(VLOOKUP(\$G10,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D10,DLCVendorMix,2,FALSE)+VLOOKUP(\$G10,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D10,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W10:\$Y10)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G10,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$G10,DLCRTChannelUnitCostsVendorB,18,FALSE)))
97		S11	=IF(SUM(\$W11:\$Y11)=0,0,(VLOOKUP(\$G11,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D11,DLCVendorMix,2,FALSE)+VLOOKUP(\$G11,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D11,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W11:\$Y11)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G11,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$G11,DLCRTChannelUnitCostsVendorB,18,FALSE)))
98		S12	=IF(SUM(\$W12:\$Y12)=0,0,(VLOOKUP(\$G12,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D12,DLCVendorMix,2,FALSE)+VLOOKUP(\$G12,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D12,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W12:\$Y12)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G12,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$G12,DLCRTChannelUnitCostsVendorB,18,FALSE)))

	A	B	C	D
99		S13	=IF(SUM(\$W13:\$Y13)=0,0,(VLOOKUP(\$G13,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D13,DLCVendorMix,2,FALSE)+VLOOKUP(\$G13,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D13,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W13:\$Y13)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G13,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$G13,DLCRTChannelUnitCostsVendorB,18,FA LSE)))
100		S14	=IF(SUM(\$W14:\$Y14)=0,0,(VLOOKUP(\$G14,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D14,DLCVendorMix,2,FALSE)+VLOOKUP(\$G14,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D14,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W14:\$Y14)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G14,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$G14,DLCRTChannelUnitCostsVendorB,18,FA LSE)))
101		S15	=IF(SUM(\$W15:\$Y15)=0,0,(VLOOKUP(\$G15,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D15,DLCVendorMix,2,FALSE)+VLOOKUP(\$G15,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D15,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W15:\$Y15)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G15,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$G15,DLCRTChannelUnitCostsVendorB,18,FA LSE)))
102		S16	=IF(SUM(\$W16:\$Y16)=0,0,(VLOOKUP(\$AC16,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D16,DLCVendorMix,2,FALSE)+VLOOKUP(\$AC16,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D16,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W16:\$Y16)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$AC16,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$AC16,DLCRTChannelUnitCostsVendorB,18,FA LSE)))
103		S17	=IF(SUM(\$W17:\$Y17)=0,0,(VLOOKUP(\$AC17,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D17,DLCVendorMix,2,FALSE)+VLOOKUP(\$AC17,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D17,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W17:\$Y17)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$AC17,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$AC17,DLCRTChannelUnitCostsVendorB,18,FA LSE)))
104		S18	=IF(SUM(\$W18:\$Y18)=0,0,(VLOOKUP(\$AC18,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D18,DLCVendorMix,2,FALSE)+VLOOKUP(\$AC18,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D18,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W18:\$Y18)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$AC18,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$AC18,DLCRTChannelUnitCostsVendorB,18,FA LSE)))
105		S19	=IF(SUM(\$W19:\$Y19)=0,0,(VLOOKUP(\$AC19,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D19,DLCVendorMix,2,FALSE)+VLOOKUP(\$AC19,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D19,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W19:\$Y19)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$AC19,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$AC19,DLCRTChannelUnitCostsVendorB,18,FA LSE)))
106		S20	=IF(SUM(\$W20:\$Y20)=0,0,(VLOOKUP(\$G20,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D20,DLCVendorMix,2,FALSE)+VLOOKUP(\$G20,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D20,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W20:\$Y20)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G20,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$G20,DLCRTChannelUnitCostsVendorB,18,FA LSE)))
107		S21	=IF(SUM(\$W21:\$Y21)=0,0,(VLOOKUP(\$G21,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D21,DLCVendorMix,2,FALSE)+VLOOKUP(\$G21,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D21,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W21:\$Y21)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G21,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$G21,DLCRTChannelUnitCostsVendorB,18,FA LSE)))
108		S22	=IF(SUM(\$W22:\$Y22)=0,0,(VLOOKUP(\$G22,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D22,DLCVendorMix,2,FALSE)+VLOOKUP(\$G22,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D22,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W22:\$Y22)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G22,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$G22,DLCRTChannelUnitCostsVendorB,18,FA LSE)))
109		S23	=IF(SUM(\$W23:\$Y23)=0,0,(VLOOKUP(\$G23,DLCRTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+VLOOKUP(\$G23,DLCRTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)))	=IF(SUM(\$W23:\$Y23)=0,0,IF(SUM(\$Z\$2:\$AB\$23)<449,VLOOKUP(\$G23,DLCRTChannelUnitCosts,18,FALSE),VLOOKUP(\$G23,DLCRTChannelUnitCostsVendorB,18,FA LSE)))
110		S24	=DSUM(DLCRTCommonCosts,18,\$A37:\$B38)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,18,\$A37:\$B38)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,18,\$A37:\$B38),DSUM(DLCRTCommonCostsVendorB,18,\$A37:\$B38))

	A	B	C	D
111		S25	=DSUM(DLCRTCommonCosts,18,\$D\$37:\$E\$38)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,18,\$D\$37:\$E\$38)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,18,\$D\$37:\$E\$38),DSUM(DLCRTCommonCostsVendorB,18,\$D\$37:\$E\$38))
112		S26	=DSUM(DLCRTCommonCosts,18,\$D\$41:\$E\$42)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,18,\$D\$41:\$E\$42)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,18,\$D\$41:\$E\$42),DSUM(DLCRTCommonCostsVendorB,18,\$D\$41:\$E\$42))
113		S27	=DSUM(DLCRTCommonCosts,18,\$D\$45:\$E\$46)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,18,\$D\$45:\$E\$46)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,18,\$D\$45:\$E\$46),DSUM(DLCRTCommonCostsVendorB,18,\$D\$45:\$E\$46))
114		S28	=DSUM(DLCRTCommonCosts,18,\$G\$37:\$H\$38)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,18,\$G\$37:\$H\$38)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,18,\$G\$37:\$H\$38),DSUM(DLCRTCommonCostsVendorB,18,\$G\$37:\$H\$38))
115		S29	=DSUM(DLCRTCommonCosts,18,\$J\$37:\$K\$38)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+DSUM(DLCRTCommonCostsVendorB,18,\$J\$37:\$K\$38)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)	=IF(SUM(\$Z\$2:\$AB\$23)<449,DSUM(DLCRTCommonCosts,18,\$J\$37:\$K\$38),DSUM(DLCRTCommonCostsVendorB,18,\$J\$37:\$K\$38))
116	3-DLC-COT	P2	=IF(\$F2=0,0,(VLOOKUP(\$G2,DLCCOTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D2,DLCVendorMix,2,FALSE)+(VLOOKUP(\$G2,DLCCOTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D2,DLCVendorMix,3,FALSE))))	=IF(\$F2=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G2,DLCCOTChannelUnitCosts,15,FALSE),(VLOOKUP(\$G2,DLCCOTChannelUnitCostsVendorB,15,FALSE))))
117		P3	=IF(\$F3=0,0,(VLOOKUP(\$G3,DLCCOTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D3,DLCVendorMix,2,FALSE)+(VLOOKUP(\$G3,DLCCOTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D3,DLCVendorMix,3,FALSE))))	=IF(\$F3=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G3,DLCCOTChannelUnitCosts,15,FALSE),(VLOOKUP(\$G3,DLCCOTChannelUnitCostsVendorB,15,FALSE))))
118		P4	=IF(\$F4=0,0,(VLOOKUP(\$G4,DLCCOTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D4,DLCVendorMix,2,FALSE)+(VLOOKUP(\$G4,DLCCOTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D4,DLCVendorMix,3,FALSE))))	=IF(\$F4=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G4,DLCCOTChannelUnitCosts,15,FALSE),(VLOOKUP(\$G4,DLCCOTChannelUnitCostsVendorB,15,FALSE))))
119		P5	=IF(\$F5=0,0,(VLOOKUP(\$G5,DLCCOTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D5,DLCVendorMix,2,FALSE)+(VLOOKUP(\$G5,DLCCOTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D5,DLCVendorMix,3,FALSE))))	=IF(\$F5=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G5,DLCCOTChannelUnitCosts,15,FALSE),(VLOOKUP(\$G5,DLCCOTChannelUnitCostsVendorB,15,FALSE))))
120		P6	=IF(\$F6=0,0,(VLOOKUP(\$G6,DLCCOTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D6,DLCVendorMix,2,FALSE)+(VLOOKUP(\$G6,DLCCOTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D6,DLCVendorMix,3,FALSE))))	=IF(\$F6=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G6,DLCCOTChannelUnitCosts,15,FALSE),(VLOOKUP(\$G6,DLCCOTChannelUnitCostsVendorB,15,FALSE))))
121		P7	=IF(\$F7=0,0,(VLOOKUP(\$G7,DLCCOTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D7,DLCVendorMix,2,FALSE)+(VLOOKUP(\$G7,DLCCOTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D7,DLCVendorMix,3,FALSE))))	=IF(\$F7=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G7,DLCCOTChannelUnitCosts,15,FALSE),(VLOOKUP(\$G7,DLCCOTChannelUnitCostsVendorB,15,FALSE))))
122		P8	=IF(\$F8=0,0,(VLOOKUP(\$G8,DLCCOTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D8,DLCVendorMix,2,FALSE)+(VLOOKUP(\$G8,DLCCOTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D8,DLCVendorMix,3,FALSE))))	=IF(\$F8=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G8,DLCCOTChannelUnitCosts,15,FALSE),(VLOOKUP(\$G8,DLCCOTChannelUnitCostsVendorB,15,FALSE))))

	A	B	C	D
123		P9	=IF(\$F9=0,0,(VLOOKUP(\$AG9,DLCCOTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D9,DLCCVVendorMix,2,FALSE)+(VLOOKUP(\$AG9,DLCCOTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D9,DLCCVVendorMix,3,FALSE))))	=IF(\$F9=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$AG9,DLCCOTChannelUnitCosts,15,FALSE),(VLOOKUP(\$AG9,DLCCOTChannelUnitCostsVendorB,15,FALSE))))
124		P10	=IF(\$F10=0,0,(VLOOKUP(\$AG10,DLCCOTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D10,DLCCVVendorMix,2,FALSE)+(VLOOKUP(\$AG10,DLCCOTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D10,DLCCVVendorMix,3,FALSE))))	=IF(\$F10=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$AG10,DLCCOTChannelUnitCosts,15,FALSE),(VLOOKUP(\$AG10,DLCCOTChannelUnitCostsVendorB,15,FALSE))))
125		P11	=IF(\$F11=0,0,(VLOOKUP(\$G11,DLCCOTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D11,DLCCVVendorMix,2,FALSE)+(VLOOKUP(\$G11,DLCCOTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D11,DLCCVVendorMix,3,FALSE))))	=IF(\$F11=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G11,DLCCOTChannelUnitCosts,15,FALSE),(VLOOKUP(\$G11,DLCCOTChannelUnitCostsVendorB,15,FALSE))))
126		P12	=IF(\$F12=0,0,(VLOOKUP(\$G12,DLCCOTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D12,DLCCVVendorMix,2,FALSE)+(VLOOKUP(\$G12,DLCCOTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D12,DLCCVVendorMix,3,FALSE))))	=IF(\$F12=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G12,DLCCOTChannelUnitCosts,15,FALSE),(VLOOKUP(\$G12,DLCCOTChannelUnitCostsVendorB,15,FALSE))))
127		P13	=IF(\$F13=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AO\$43:AO\$66)*VLOOKUP(\$D13,DLCCVVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AO\$74:AO\$97)*VLOOKUP(\$D13,DLCCVVendorMix,3,FALSE))/(((\$W2+\$X2+\$Y2+\$Z2+\$AB2+\$AC2)/(\$AD2+\$AF2)))*\$U2	=IF(\$F13=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AO\$43:AO\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AO\$74:AO\$97)))/(((\$W2+\$X2+\$Y2+\$Z2+\$AB2+\$AC2)/(\$AD2+\$AF2)))*\$U2
128		P14	=IF(\$F14=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AO\$43:AO\$66)*VLOOKUP(\$D14,DLCCVVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AO\$74:AO\$97)*VLOOKUP(\$D14,DLCCVVendorMix,3,FALSE))/(((\$W3+\$X3+\$Y3+\$Z3+\$AB3+\$AC3)/(\$AD3+\$AF3)))*\$U3	=IF(\$F14=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AO\$43:AO\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AO\$74:AO\$97)))/(((\$W3+\$X3+\$Y3+\$Z3+\$AB3+\$AC3)/(\$AD3+\$AF3)))*\$U3
129		P15	=IF(\$F15=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AO\$43:AO\$66)*VLOOKUP(\$D15,DLCCVVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AO\$74:AO\$97)*VLOOKUP(\$D15,DLCCVVendorMix,3,FALSE))/(((\$W4+\$X4+\$Y4+\$Z4+\$AB4+\$AC4)/(\$AD4+\$AF4)))*\$U4	=IF(\$F15=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AO\$43:AO\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AO\$74:AO\$97)))/(((\$W4+\$X4+\$Y4+\$Z4+\$AB4+\$AC4)/(\$AD4+\$AF4)))*\$U4
130		P16	=IF(\$F16=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AO\$43:AO\$66)*VLOOKUP(\$D16,DLCCVVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AO\$74:AO\$97)*VLOOKUP(\$D16,DLCCVVendorMix,3,FALSE))/(((\$W5+\$X5+\$Y5+\$Z5+\$AB5+\$AC5)/(\$AD5+\$AF5)))*\$U5	=IF(\$F16=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AO\$43:AO\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AO\$74:AO\$97)))/(((\$W5+\$X5+\$Y5+\$Z5+\$AB5+\$AC5)/(\$AD5+\$AF5)))*\$U5
131		P17	=IF(\$F17=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AO\$43:AO\$66)*VLOOKUP(\$D17,DLCCVVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AO\$74:AO\$97)*VLOOKUP(\$D17,DLCCVVendorMix,3,FALSE))/(((\$W6+\$X6+\$Y6+\$Z6+\$AB6+\$AC6)/(\$AD6+\$AF6)))*\$U6	=IF(\$F17=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AO\$43:AO\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AO\$74:AO\$97)))/(((\$W6+\$X6+\$Y6+\$Z6+\$AB6+\$AC6)/(\$AD6+\$AF6)))*\$U6
132		P18	=IF(\$F18=0,0,(VLOOKUP(\$G18,DLCCOTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D18,DLCCVVendorMix,2,FALSE)+(VLOOKUP(\$G18,DLCCOTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D18,DLCCVVendorMix,3,FALSE))))	=IF(\$F18=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G18,DLCCOTChannelUnitCosts,15,FALSE),(VLOOKUP(\$G18,DLCCOTChannelUnitCostsVendorB,15,FALSE))))
133		P19	=IF(\$F19=0,0,(VLOOKUP(\$G19,DLCCOTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D19,DLCCVVendorMix,2,FALSE)+(VLOOKUP(\$G19,DLCCOTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D19,DLCCVVendorMix,3,FALSE))))	=IF(\$F19=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G19,DLCCOTChannelUnitCosts,15,FALSE),(VLOOKUP(\$G19,DLCCOTChannelUnitCostsVendorB,15,FALSE))))
134		P20	=IF(\$F20=0,0,(VLOOKUP(\$AG9,DLCCOTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D20,DLCCVVendorMix,2,FALSE)+(VLOOKUP(\$AG9,DLCCOTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D20,DLCCVVendorMix,3,FALSE))))	=IF(\$F20=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$AG9,DLCCOTChannelUnitCosts,15,FALSE),(VLOOKUP(\$AG9,DLCCOTChannelUnitCostsVendorB,15,FALSE))))

	A	B	C	D
135		P21	=IF(\$F21=0,0,(VLOOKUP(\$AG10,DLCCOTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D21,DLCCVendorMix,2,FALSE)+(VLOOKUP(\$AG10,DLCCOTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D21,DLCCVendorMix,3,FALSE))))	=IF(\$F21=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$AG10,DLCCOTChannelUnitCosts,15,FALSE),(VLOOKUP(\$AG10,DLCCOTChannelUnitCostsVendorB,15,FALSE))))
136		P22	=IF(\$F22=0,0,(VLOOKUP(\$G22,DLCCOTChannelUnitCosts,15,FALSE)*VLOOKUP(\$D22,DLCCVendorMix,2,FALSE)+(VLOOKUP(\$G22,DLCCOTChannelUnitCostsVendorB,15,FALSE)*VLOOKUP(\$D22,DLCCVendorMix,3,FALSE))))	=IF(\$F22=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G22,DLCCOTChannelUnitCosts,15,FALSE),(VLOOKUP(\$G22,DLCCOTChannelUnitCostsVendorB,15,FALSE))))
137		P23	=IF(\$F23=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AOS\$43:AOS\$66)*VLOOKUP(\$D23,DLCCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AOS\$74:AOS\$97)*VLOOKUP(\$D23,DLCCVendorMix,3,FALSE))/(((\$W12+\$X12+\$Y12+\$Z12+\$AB12+\$AC12)/(\$AD12+\$AF12))*\$U12	=IF(\$F23=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AOS\$43:AOS\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AOS\$74:AOS\$97)))/(((\$W12+\$X12+\$Y12+\$Z12+\$AB12+\$AC12)/(\$AD12+\$AF12))*\$U12
138		P24	=IF(\$F24=0,0,SUMIF(\$AF\$43:\$AF\$66,"HardwiredALL",AOS\$43:AOS\$66)*VLOOKUP(\$Y21,DLCCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"HardwiredALL",AOS\$74:AOS\$97)*VLOOKUP(\$Y21,DLCCVendorMix,3,FALSE))	=IF(\$F24=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"HardwiredALL",AOS\$43:AOS\$66),SUMIF(\$AF\$74:\$AF\$97,"HardwiredALL",AOS\$74:AOS\$97)))
139		P25	=IF(\$F25=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonALL",AOS\$43:AOS\$66)*VLOOKUP(\$Y21,DLCCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonALL",AOS\$74:AOS\$97)*VLOOKUP(\$Y21,DLCCVendorMix,3,FALSE))	=IF(\$F25=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonALL",AOS\$43:AOS\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonALL",AOS\$74:AOS\$97)))
140		P26	=IF(\$F26=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonADSL",AOS\$43:AOS\$66)*VLOOKUP(\$Y21,DLCCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonADSL",AOS\$74:AOS\$97)*VLOOKUP(\$Y21,DLCCVendorMix,3,FALSE))	=IF(\$F26=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonADSL",AOS\$43:AOS\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonADSL",AOS\$74:AOS\$97)))
141		P27	=IF(\$F27=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonHDSL",AOS\$43:AOS\$66)*VLOOKUP(\$Y21,DLCCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonHDSL",AOS\$74:AOS\$97)*VLOOKUP(\$Y21,DLCCVendorMix,3,FALSE))	=IF(\$F27=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonHDSL",AOS\$43:AOS\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonHDSL",AOS\$74:AOS\$97)))
142		P28	=IF(\$F28=0,0,SUMIF(\$AF\$43:\$AF\$66,"HardwiredUniversal",AOS\$43:AOS\$66)*VLOOKUP(\$Y21,DLCCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"HardwiredUniversal",AOS\$74:AOS\$97)*VLOOKUP(\$Y21,DLCCVendorMix,3,FALSE))	=IF(\$F28=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"HardwiredUniversal",AOS\$43:AOS\$66),SUMIF(\$AF\$74:\$AF\$97,"HardwiredUniversal",AOS\$74:AOS\$97)))
143		P29	=IF(\$F29=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonUniversal",AOS\$43:AOS\$66)*VLOOKUP(\$Y21,DLCCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonUniversal",AOS\$74:AOS\$97)*VLOOKUP(\$Y21,DLCCVendorMix,3,FALSE))	=IF(\$F29=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonUniversal",AOS\$43:AOS\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonUniversal",AOS\$74:AOS\$97)))
144		P30	=IF(\$F30=0,0,SUMIF(\$AF\$43:\$AF\$66,"HardwiredIntegrated",AOS\$43:AOS\$66)*VLOOKUP(\$Y21,DLCCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"HardwiredIntegrated",AOS\$74:AOS\$97)*VLOOKUP(\$Y21,DLCCVendorMix,3,FALSE))	=IF(\$F30=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"HardwiredIntegrated",AOS\$43:AOS\$66),SUMIF(\$AF\$74:\$AF\$97,"HardwiredIntegrated",AOS\$74:AOS\$97)))
145		P31	=IF(\$F31=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonIntegrated",AOS\$43:AOS\$66)*VLOOKUP(\$Y21,DLCCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonIntegrated",AOS\$74:AOS\$97)*VLOOKUP(\$Y21,DLCCVendorMix,3,FALSE))	=IF(\$F31=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonIntegrated",AOS\$43:AOS\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonIntegrated",AOS\$74:AOS\$97)))
146		P32	=IF(\$F32=0,0,SUMIF(\$AF\$43:\$AF\$66,"HardwiredNSW",AOS\$43:AOS\$66)*VLOOKUP(\$Y21,DLCCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"HardwiredNSW",AOS\$74:AOS\$97)*VLOOKUP(\$Y21,DLCCVendorMix,3,FALSE))	=IF(\$F32=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"HardwiredNSW",AOS\$43:AOS\$66),SUMIF(\$AF\$74:\$AF\$97,"HardwiredNSW",AOS\$74:AOS\$97)))

	A	B	C	D
147		P33	=IF(\$F33=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonNSW",AO\$43:AO\$66)*VLOOKUP(\$Y21,DLVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonNSW",AO\$74:AO\$97)*VLOOKUP(\$Y21,DLVendorMix,3,FALSE))	=IF(\$F33=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonNSW",AO\$43:AO\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonNSW",AO\$74:AO\$97)))
148		P34	=IF(\$F34=0,0,SUMIF(\$AF\$43:\$AF\$66,"Plug-inNSW",AO\$43:AO\$66)*VLOOKUP(\$Y21,DLVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inNSW",AO\$74:AO\$97)*VLOOKUP(\$Y21,DLVendorMix,3,FALSE))	=IF(\$F34=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inNSW",AO\$43:AO\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inNSW",AO\$74:AO\$97)))
149		Q2	=IF(\$F2=0,0,(VLOOKUP(\$G2,DLCCOTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D2,DLVendorMix,2,FALSE)+(VLOOKUP(\$G2,DLCCOTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D2,DLVendorMix,3,FALSE))))	=IF(\$F2=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G2,DLCCOTChannelUnitCosts,16,FALSE),(VLOOKUP(\$G2,DLCCOTChannelUnitCostsVendorB,16,FALSE))))
150		Q3	=IF(\$F3=0,0,(VLOOKUP(\$G3,DLCCOTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D3,DLVendorMix,2,FALSE)+(VLOOKUP(\$G3,DLCCOTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D3,DLVendorMix,3,FALSE))))	=IF(\$F3=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G3,DLCCOTChannelUnitCosts,16,FALSE),(VLOOKUP(\$G3,DLCCOTChannelUnitCostsVendorB,16,FALSE))))
151		Q4	=IF(\$F4=0,0,(VLOOKUP(\$G4,DLCCOTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D4,DLVendorMix,2,FALSE)+(VLOOKUP(\$G4,DLCCOTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D4,DLVendorMix,3,FALSE))))	=IF(\$F4=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G4,DLCCOTChannelUnitCosts,16,FALSE),(VLOOKUP(\$G4,DLCCOTChannelUnitCostsVendorB,16,FALSE))))
152		Q5	=IF(\$F5=0,0,(VLOOKUP(\$G5,DLCCOTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D5,DLVendorMix,2,FALSE)+(VLOOKUP(\$G5,DLCCOTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D5,DLVendorMix,3,FALSE))))	=IF(\$F5=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G5,DLCCOTChannelUnitCosts,16,FALSE),(VLOOKUP(\$G5,DLCCOTChannelUnitCostsVendorB,16,FALSE))))
153		Q6	=IF(\$F6=0,0,(VLOOKUP(\$G6,DLCCOTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D6,DLVendorMix,2,FALSE)+(VLOOKUP(\$G6,DLCCOTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D6,DLVendorMix,3,FALSE))))	=IF(\$F6=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G6,DLCCOTChannelUnitCosts,16,FALSE),(VLOOKUP(\$G6,DLCCOTChannelUnitCostsVendorB,16,FALSE))))
154		Q7	=IF(\$F7=0,0,(VLOOKUP(\$G7,DLCCOTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D7,DLVendorMix,2,FALSE)+(VLOOKUP(\$G7,DLCCOTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D7,DLVendorMix,3,FALSE))))	=IF(\$F7=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G7,DLCCOTChannelUnitCosts,16,FALSE),(VLOOKUP(\$G7,DLCCOTChannelUnitCostsVendorB,16,FALSE))))
155		Q8	=IF(\$F8=0,0,(VLOOKUP(\$G8,DLCCOTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D8,DLVendorMix,2,FALSE)+(VLOOKUP(\$G8,DLCCOTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D8,DLVendorMix,3,FALSE))))	=IF(\$F8=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G8,DLCCOTChannelUnitCosts,16,FALSE),(VLOOKUP(\$G8,DLCCOTChannelUnitCostsVendorB,16,FALSE))))
156		Q9	=IF(\$F9=0,0,(VLOOKUP(\$G9,DLCCOTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D9,DLVendorMix,2,FALSE)+(VLOOKUP(\$G9,DLCCOTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D9,DLVendorMix,3,FALSE))))	=IF(\$F9=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G9,DLCCOTChannelUnitCosts,16,FALSE),(VLOOKUP(\$G9,DLCCOTChannelUnitCostsVendorB,16,FALSE))))
157		Q10	=IF(\$F10=0,0,(VLOOKUP(\$G10,DLCCOTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D10,DLVendorMix,2,FALSE)+(VLOOKUP(\$G10,DLCCOTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D10,DLVendorMix,3,FALSE))))	=IF(\$F10=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G10,DLCCOTChannelUnitCosts,16,FALSE),(VLOOKUP(\$G10,DLCCOTChannelUnitCostsVendorB,16,FALSE))))
158		Q11	=IF(\$F11=0,0,(VLOOKUP(\$G11,DLCCOTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D11,DLVendorMix,2,FALSE)+(VLOOKUP(\$G11,DLCCOTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D11,DLVendorMix,3,FALSE))))	=IF(\$F11=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G11,DLCCOTChannelUnitCosts,16,FALSE),(VLOOKUP(\$G11,DLCCOTChannelUnitCostsVendorB,16,FALSE))))

	A	B	C	D
159		Q12	=IF(\$F12=0,0,(VLOOKUP(\$G12,DLCCOTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D12,DLCCVendorMix,2,FALSE)+(VLOOKUP(\$G12,DLCCOTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D12,DLCCVendorMix,3,FALSE))))	=IF(\$F12=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G12,DLCCOTChannelUnitCosts,16,FALSE),(VLOOKUP(\$G12,DLCCOTChannelUnitCostsVendorB,16,FALSE))))
160		Q13	=IF(\$F13=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AP\$43:AP\$66)*VLOOKUP(\$D13,DLCCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AP\$74:AP\$97)*VLOOKUP(\$D13,DLCCVendorMix,3,FALSE)))/(((\$W2+\$X2+\$Y2+\$Z2+\$AB2+\$AC2)/(\$AD2+\$AF2)))*SU2	=IF(\$F13=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AP\$43:AP\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AP\$74:AP\$97)))/(((\$W2+\$X2+\$Y2+\$Z2+\$AB2+\$AC2)/(\$AD2+\$AF2)))*SU2
161		Q14	=IF(\$F14=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AP\$43:AP\$66)*VLOOKUP(\$D14,DLCCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AP\$74:AP\$97)*VLOOKUP(\$D14,DLCCVendorMix,3,FALSE)))/(((\$W3+\$X3+\$Y3+\$Z3+\$AB3+\$AC3)/(\$AD3+\$AF3)))*SU3	=IF(\$F14=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AP\$43:AP\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AP\$74:AP\$97)))/(((\$W3+\$X3+\$Y3+\$Z3+\$AB3+\$AC3)/(\$AD3+\$AF3)))*SU3
162		Q15	=IF(\$F15=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AP\$43:AP\$66)*VLOOKUP(\$D15,DLCCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AP\$74:AP\$97)*VLOOKUP(\$D15,DLCCVendorMix,3,FALSE)))/(((\$W4+\$X4+\$Y4+\$Z4+\$AB4+\$AC4)/(\$AD4+\$AF4)))*SU4	=IF(\$F15=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AP\$43:AP\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AP\$74:AP\$97)))/(((\$W4+\$X4+\$Y4+\$Z4+\$AB4+\$AC4)/(\$AD4+\$AF4)))*SU4
163		Q16	=IF(\$F16=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AP\$43:AP\$66)*VLOOKUP(\$D16,DLCCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AP\$74:AP\$97)*VLOOKUP(\$D16,DLCCVendorMix,3,FALSE)))/(((\$W5+\$X5+\$Y5+\$Z5+\$AB5+\$AC5)/(\$AD5+\$AF5)))*SU5	=IF(\$F16=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AP\$43:AP\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AP\$74:AP\$97)))/(((\$W5+\$X5+\$Y5+\$Z5+\$AB5+\$AC5)/(\$AD5+\$AF5)))*SU5
164		Q17	=IF(\$F17=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AP\$43:AP\$66)*VLOOKUP(\$D17,DLCCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AP\$74:AP\$97)*VLOOKUP(\$D17,DLCCVendorMix,3,FALSE)))/(((\$W6+\$X6+\$Y6+\$Z6+\$AB6+\$AC6)/(\$AD6+\$AF6)))*SU6	=IF(\$F17=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AP\$43:AP\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AP\$74:AP\$97)))/(((\$W6+\$X6+\$Y6+\$Z6+\$AB6+\$AC6)/(\$AD6+\$AF6)))*SU6
165		Q18	=IF(\$F18=0,0,(VLOOKUP(\$G18,DLCCOTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D18,DLCCVendorMix,2,FALSE)+(VLOOKUP(\$G18,DLCCOTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D18,DLCCVendorMix,3,FALSE))))	=IF(\$F18=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G18,DLCCOTChannelUnitCosts,16,FALSE),(VLOOKUP(\$G18,DLCCOTChannelUnitCostsVendorB,16,FALSE))))
166		Q19	=IF(\$F19=0,0,(VLOOKUP(\$G19,DLCCOTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D19,DLCCVendorMix,2,FALSE)+(VLOOKUP(\$G19,DLCCOTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D19,DLCCVendorMix,3,FALSE))))	=IF(\$F19=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G19,DLCCOTChannelUnitCosts,16,FALSE),(VLOOKUP(\$G19,DLCCOTChannelUnitCostsVendorB,16,FALSE))))
167		Q20	=IF(\$F20=0,0,(VLOOKUP(\$G9,DLCCOTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D20,DLCCVendorMix,2,FALSE)+(VLOOKUP(\$G9,DLCCOTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D20,DLCCVendorMix,3,FALSE))))	=IF(\$F20=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G9,DLCCOTChannelUnitCosts,16,FALSE),(VLOOKUP(\$G9,DLCCOTChannelUnitCostsVendorB,16,FALSE))))
168		Q21	=IF(\$F21=0,0,(VLOOKUP(\$G10,DLCCOTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D21,DLCCVendorMix,2,FALSE)+(VLOOKUP(\$G10,DLCCOTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D21,DLCCVendorMix,3,FALSE))))	=IF(\$F21=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G10,DLCCOTChannelUnitCosts,16,FALSE),(VLOOKUP(\$G10,DLCCOTChannelUnitCostsVendorB,16,FALSE))))
169		Q22	=IF(\$F22=0,0,(VLOOKUP(\$G22,DLCCOTChannelUnitCosts,16,FALSE)*VLOOKUP(\$D22,DLCCVendorMix,2,FALSE)+(VLOOKUP(\$G22,DLCCOTChannelUnitCostsVendorB,16,FALSE)*VLOOKUP(\$D22,DLCCVendorMix,3,FALSE))))	=IF(\$F22=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G22,DLCCOTChannelUnitCosts,16,FALSE),(VLOOKUP(\$G22,DLCCOTChannelUnitCostsVendorB,16,FALSE))))
170		Q23	=IF(\$F23=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AP\$43:AP\$66)*VLOOKUP(\$D23,DLCCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AP\$74:AP\$97)*VLOOKUP(\$D23,DLCCVendorMix,3,FALSE)))/(((\$W12+\$X12+\$Y12+\$Z12+\$AB12+\$AC12)/(\$AD12+\$AF12)))*SU12	=IF(\$F23=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AP\$43:AP\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AP\$74:AP\$97)))/(((\$W12+\$X12+\$Y12+\$Z12+\$AB12+\$AC12)/(\$AD12+\$AF12)))*SU12



	A	B	C	D
171		Q24	=IF(\$F24=0,0,SUMIF(\$AF\$43:\$AF\$66,"HardwiredALL",AP\$43:AP\$66)*VLOOKUP(\$Y21,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"HardwiredALL",AP\$74:AP\$97)*VLOOKUP(\$Y21,DLCVendorMix,3,FALSE))	=IF(\$F24=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"HardwiredALL",AP\$43:AP\$66),SUMIF(\$AF\$74:\$AF\$97,"HardwiredALL",AP\$74:AP\$97)))
172		Q25	=IF(\$F25=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonALL",AP\$43:AP\$66)*VLOOKUP(\$Y21,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonALL",AP\$74:AP\$97)*VLOOKUP(\$Y21,DLCVendorMix,3,FALSE))	=IF(\$F25=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonALL",AP\$43:AP\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonALL",AP\$74:AP\$97)))
173		Q26	=IF(\$F26=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonADSL",AP\$43:AP\$66)*VLOOKUP(\$Y21,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonADSL",AP\$74:AP\$97)*VLOOKUP(\$Y21,DLCVendorMix,3,FALSE))	=IF(\$F26=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonADSL",AP\$43:AP\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonADSL",AP\$74:AP\$97)))
174		Q27	=IF(\$F27=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonHDSL",AP\$43:AP\$66)*VLOOKUP(\$Y21,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonHDSL",AP\$74:AP\$97)*VLOOKUP(\$Y21,DLCVendorMix,3,FALSE))	=IF(\$F27=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonHDSL",AP\$43:AP\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonHDSL",AP\$74:AP\$97)))
175		Q28	=IF(\$F28=0,0,SUMIF(\$AF\$43:\$AF\$66,"HardwiredUniversal",AP\$43:AP\$66)*VLOOKUP(\$Y21,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"HardwiredUniversal",AP\$74:AP\$97)*VLOOKUP(\$Y21,DLCVendorMix,3,FALSE))	=IF(\$F28=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"HardwiredUniversal",AP\$43:AP\$66),SUMIF(\$AF\$74:\$AF\$97,"HardwiredUniversal",AP\$74:AP\$97)))
176		Q29	=IF(\$F29=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonUniversal",AP\$43:AP\$66)*VLOOKUP(\$Y21,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonUniversal",AP\$74:AP\$97)*VLOOKUP(\$Y21,DLCVendorMix,3,FALSE))	=IF(\$F29=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonUniversal",AP\$43:AP\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonUniversal",AP\$74:AP\$97)))
177		Q30	=IF(\$F30=0,0,SUMIF(\$AF\$43:\$AF\$66,"HardwiredIntegrated",AP\$43:AP\$66)*VLOOKUP(\$Y21,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"HardwiredIntegrated",AP\$74:AP\$97)*VLOOKUP(\$Y21,DLCVendorMix,3,FALSE))	=IF(\$F30=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"HardwiredIntegrated",AP\$43:AP\$66),SUMIF(\$AF\$74:\$AF\$97,"HardwiredIntegrated",AP\$74:AP\$97)))
178		Q31	=IF(\$F31=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonIntegrated",AP\$43:AP\$66)*VLOOKUP(\$Y21,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonIntegrated",AP\$74:AP\$97)*VLOOKUP(\$Y21,DLCVendorMix,3,FALSE))	=IF(\$F31=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonIntegrated",AP\$43:AP\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonIntegrated",AP\$74:AP\$97)))
179		Q32	=IF(\$F32=0,0,SUMIF(\$AF\$43:\$AF\$66,"HardwiredNSW",AP\$43:AP\$66)*VLOOKUP(\$Y21,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"HardwiredNSW",AP\$74:AP\$97)*VLOOKUP(\$Y21,DLCVendorMix,3,FALSE))	=IF(\$F32=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"HardwiredNSW",AP\$43:AP\$66),SUMIF(\$AF\$74:\$AF\$97,"HardwiredNSW",AP\$74:AP\$97)))
180		Q33	=IF(\$F33=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonNSW",AP\$43:AP\$66)*VLOOKUP(\$Y21,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonNSW",AP\$74:AP\$97)*VLOOKUP(\$Y21,DLCVendorMix,3,FALSE))	=IF(\$F33=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonNSW",AP\$43:AP\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonNSW",AP\$74:AP\$97)))
181		Q34	=IF(\$F34=0,0,SUMIF(\$AF\$43:\$AF\$66,"Plug-inNSW",AP\$43:AP\$66)*VLOOKUP(\$Y21,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inNSW",AP\$74:AP\$97)*VLOOKUP(\$Y21,DLCVendorMix,3,FALSE))	=IF(\$F34=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inNSW",AP\$43:AP\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inNSW",AP\$74:AP\$97)))
182		R2	=IF(\$F2=0,0,(VLOOKUP(\$G2,DLCCOTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D2,DLCVendorMix,2,FALSE)+(VLOOKUP(\$G2,DLCCOTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D2,DLCVendorMix,3,FALSE)))	=IF(\$F2=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,VLOOKUP(\$G2,DLCCOTChannelUnitCosts,17,FALSE),(VLOOKUP(\$G2,DLCCOTChannelUnitCostsVendorB,17,FALSE))))

	A	B	C	D
183		R3	=IF(\$F3=0,0,(VLOOKUP(\$G3,DLCCOTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D3,DLVendorMix,2,FALSE)+(VLOOKUP(\$G3,DLCCOTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D3,DLVendorMix,3,FALSE))))	=IF(\$F3=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G3,DLCCOTChannelUnitCosts,17,FALSE),(VLOOKUP(\$G3,DLCCOTChannelUnitCostsVendorB,17,FALSE))))
184		R4	=IF(\$F4=0,0,(VLOOKUP(\$G4,DLCCOTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D4,DLVendorMix,2,FALSE)+(VLOOKUP(\$G4,DLCCOTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D4,DLVendorMix,3,FALSE))))	=IF(\$F4=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G4,DLCCOTChannelUnitCosts,17,FALSE),(VLOOKUP(\$G4,DLCCOTChannelUnitCostsVendorB,17,FALSE))))
185		R5	=IF(\$F5=0,0,(VLOOKUP(\$G5,DLCCOTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D5,DLVendorMix,2,FALSE)+(VLOOKUP(\$G5,DLCCOTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D5,DLVendorMix,3,FALSE))))	=IF(\$F5=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G5,DLCCOTChannelUnitCosts,17,FALSE),(VLOOKUP(\$G5,DLCCOTChannelUnitCostsVendorB,17,FALSE))))
186		R6	=IF(\$F6=0,0,(VLOOKUP(\$G6,DLCCOTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D6,DLVendorMix,2,FALSE)+(VLOOKUP(\$G6,DLCCOTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D6,DLVendorMix,3,FALSE))))	=IF(\$F6=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G6,DLCCOTChannelUnitCosts,17,FALSE),(VLOOKUP(\$G6,DLCCOTChannelUnitCostsVendorB,17,FALSE))))
187		R7	=IF(\$F7=0,0,(VLOOKUP(\$G7,DLCCOTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D7,DLVendorMix,2,FALSE)+(VLOOKUP(\$G7,DLCCOTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D7,DLVendorMix,3,FALSE))))	=IF(\$F7=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G7,DLCCOTChannelUnitCosts,17,FALSE),(VLOOKUP(\$G7,DLCCOTChannelUnitCostsVendorB,17,FALSE))))
188		R8	=IF(\$F8=0,0,(VLOOKUP(\$G8,DLCCOTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D8,DLVendorMix,2,FALSE)+(VLOOKUP(\$G8,DLCCOTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D8,DLVendorMix,3,FALSE))))	=IF(\$F8=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G8,DLCCOTChannelUnitCosts,17,FALSE),(VLOOKUP(\$G8,DLCCOTChannelUnitCostsVendorB,17,FALSE))))
189		R9	=IF(\$F9=0,0,(VLOOKUP(\$G9,DLCCOTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D9,DLVendorMix,2,FALSE)+(VLOOKUP(\$G9,DLCCOTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D9,DLVendorMix,3,FALSE))))	=IF(\$F9=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G9,DLCCOTChannelUnitCosts,17,FALSE),(VLOOKUP(\$G9,DLCCOTChannelUnitCostsVendorB,17,FALSE))))
190		R10	=IF(\$F10=0,0,(VLOOKUP(\$G10,DLCCOTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D10,DLVendorMix,2,FALSE)+(VLOOKUP(\$G10,DLCCOTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D10,DLVendorMix,3,FALSE))))	=IF(\$F10=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G10,DLCCOTChannelUnitCosts,17,FALSE),(VLOOKUP(\$G10,DLCCOTChannelUnitCostsVendorB,17,FALSE))))
191		R11	=IF(\$F11=0,0,(VLOOKUP(\$G11,DLCCOTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D11,DLVendorMix,2,FALSE)+(VLOOKUP(\$G11,DLCCOTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D11,DLVendorMix,3,FALSE))))	=IF(\$F11=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G11,DLCCOTChannelUnitCosts,17,FALSE),(VLOOKUP(\$G11,DLCCOTChannelUnitCostsVendorB,17,FALSE))))
192		R12	=IF(\$F12=0,0,(VLOOKUP(\$G12,DLCCOTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D12,DLVendorMix,2,FALSE)+(VLOOKUP(\$G12,DLCCOTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D12,DLVendorMix,3,FALSE))))	=IF(\$F12=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G12,DLCCOTChannelUnitCosts,17,FALSE),(VLOOKUP(\$G12,DLCCOTChannelUnitCostsVendorB,17,FALSE))))
193		R13	=IF(\$F13=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AQ\$43:AQ\$66)*VLOOKUP(\$D13,DLVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AQ\$74:AQ\$97)*VLOOKUP(\$D13,DLVendorMix,3,FALSE))/(((\$W2+\$X2+\$Y2+\$Z2+\$AB2+\$AC2)/(\$AD2+\$AF2))*\$U2	=IF(\$F13=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AQ\$43:AQ\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AQ\$74:AQ\$97)))/(((\$W2+\$X2+\$Y2+\$Z2+\$AB2+\$AC2)/(\$AD2+\$AF2))*\$U2
194		R14	=IF(\$F14=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AQ\$43:AQ\$66)*VLOOKUP(\$D14,DLVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AQ\$74:AQ\$97)*VLOOKUP(\$D14,DLVendorMix,3,FALSE))/(((\$W3+\$X3+\$Y3+\$Z3+\$AB3+\$AC3)/(\$AD3+\$AF3))*\$U3	=IF(\$F14=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AQ\$43:AQ\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AQ\$74:AQ\$97)))/(((\$W3+\$X3+\$Y3+\$Z3+\$AB3+\$AC3)/(\$AD3+\$AF3))*\$U3

	A	B	C	D
195		R15	=IF(\$F15=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AQ\$43:AQ\$66)*VLOOKUP(\$D15,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AQ\$74:AQ\$97)*VLOOKUP(\$D15,DLCVendorMix,3,FALSE)))/(((\$W4+\$X4+\$Y4+\$Z4+\$AB4+\$AC4)/(\$AD4+\$AF4)))*\$U4	=IF(\$F15=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AQ\$43:AQ\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AQ\$74:AQ\$97)))/(((\$W4+\$X4+\$Y4+\$Z4+\$AB4+\$AC4)/(\$AD4+\$AF4)))*\$U4
196		R16	=IF(\$F16=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AQ\$43:AQ\$66)*VLOOKUP(\$D16,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AQ\$74:AQ\$97)*VLOOKUP(\$D16,DLCVendorMix,3,FALSE)))/(((\$W5+\$X5+\$Y5+\$Z5+\$AB5+\$AC5)/(\$AD5+\$AF5)))*\$U5	=IF(\$F16=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AQ\$43:AQ\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AQ\$74:AQ\$97)))/(((\$W5+\$X5+\$Y5+\$Z5+\$AB5+\$AC5)/(\$AD5+\$AF5)))*\$U5
197		R17	=IF(\$F17=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AQ\$43:AQ\$66)*VLOOKUP(\$D17,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AQ\$74:AQ\$97)*VLOOKUP(\$D17,DLCVendorMix,3,FALSE)))/(((\$W6+\$X6+\$Y6+\$Z6+\$AB6+\$AC6)/(\$AD6+\$AF6)))*\$U6	=IF(\$F17=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AQ\$43:AQ\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AQ\$74:AQ\$97)))/(((\$W6+\$X6+\$Y6+\$Z6+\$AB6+\$AC6)/(\$AD6+\$AF6)))*\$U6
198		R18	=IF(\$F18=0,0,(VLOOKUP(\$G18,DLCCOTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D18,DLCVendorMix,2,FALSE)+(VLOOKUP(\$G18,DLCCOTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D18,DLCVendorMix,3,FALSE))))	=IF(\$F18=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G18,DLCCOTChannelUnitCosts,17,FALSE),(VLOOKUP(\$G18,DLCCOTChannelUnitCostsVendorB,17,FALSE))))
199		R19	=IF(\$F19=0,0,(VLOOKUP(\$G19,DLCCOTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D19,DLCVendorMix,2,FALSE)+(VLOOKUP(\$G19,DLCCOTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D19,DLCVendorMix,3,FALSE))))	=IF(\$F19=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G19,DLCCOTChannelUnitCosts,17,FALSE),(VLOOKUP(\$G19,DLCCOTChannelUnitCostsVendorB,17,FALSE))))
200		R20	=IF(\$F20=0,0,(VLOOKUP(\$G9,DLCCOTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D20,DLCVendorMix,2,FALSE)+(VLOOKUP(\$G9,DLCCOTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D20,DLCVendorMix,3,FALSE))))	=IF(\$F20=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G9,DLCCOTChannelUnitCosts,17,FALSE),(VLOOKUP(\$G9,DLCCOTChannelUnitCostsVendorB,17,FALSE))))
201		R21	=IF(\$F21=0,0,(VLOOKUP(\$G10,DLCCOTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D21,DLCVendorMix,2,FALSE)+(VLOOKUP(\$G10,DLCCOTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D21,DLCVendorMix,3,FALSE))))	=IF(\$F21=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G10,DLCCOTChannelUnitCosts,17,FALSE),(VLOOKUP(\$G10,DLCCOTChannelUnitCostsVendorB,17,FALSE))))
202		R22	=IF(\$F22=0,0,(VLOOKUP(\$G22,DLCCOTChannelUnitCosts,17,FALSE)*VLOOKUP(\$D22,DLCVendorMix,2,FALSE)+(VLOOKUP(\$G22,DLCCOTChannelUnitCostsVendorB,17,FALSE)*VLOOKUP(\$D22,DLCVendorMix,3,FALSE))))	=IF(\$F22=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G22,DLCCOTChannelUnitCosts,17,FALSE),(VLOOKUP(\$G22,DLCCOTChannelUnitCostsVendorB,17,FALSE))))
203		R23	=IF(\$F23=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AQ\$43:AQ\$66)*VLOOKUP(\$D23,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AQ\$74:AQ\$97)*VLOOKUP(\$D23,DLCVendorMix,3,FALSE)))/(((\$W12+\$X12+\$Y12+\$Z12+\$AB12+\$AC12)/(\$AD12+\$AF12)))*\$U12	=IF(\$F23=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AQ\$43:AQ\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AQ\$74:AQ\$97)))/(((\$W12+\$X12+\$Y12+\$Z12+\$AB12+\$AC12)/(\$AD12+\$AF12)))*\$U12
204		R24	=IF(\$F24=0,0,SUMIF(\$AF\$43:\$AF\$66,"HardwiredALL",AQ\$43:AQ\$66)*VLOOKUP(\$Y21,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"HardwiredALL",AQ\$74:AQ\$97)*VLOOKUP(\$Y21,DLCVendorMix,3,FALSE))	=IF(\$F24=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"HardwiredALL",AQ\$43:AQ\$66),SUMIF(\$AF\$74:\$AF\$97,"HardwiredALL",AQ\$74:AQ\$97))
205		R25	=IF(\$F25=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonALL",AQ\$43:AQ\$66)*VLOOKUP(\$Y21,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonALL",AQ\$74:AQ\$97)*VLOOKUP(\$Y21,DLCVendorMix,3,FALSE))	=IF(\$F25=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonALL",AQ\$43:AQ\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonALL",AQ\$74:AQ\$97))
206		R26	=IF(\$F26=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonADSL",AQ\$43:AQ\$66)*VLOOKUP(\$Y21,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonADSL",AQ\$74:AQ\$97)*VLOOKUP(\$Y21,DLCVendorMix,3,FALSE))	=IF(\$F26=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonADSL",AQ\$43:AQ\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonADSL",AQ\$74:AQ\$97))

	A	B	C	D
207		R27	=IF(\$F27=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonHDSL",AQ\$43:AQ\$66)*VLOOKUP(\$Y21,DLVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonHDSL",AQ\$74:AQ\$97)*VLOOKUP(\$Y21,DLVendorMix,3,FALSE))	=IF(\$F27=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonHDSL",AQ\$43:AQ\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonHDSL",AQ\$74:AQ\$97)))
208		R28	=IF(\$F28=0,0,SUMIF(\$AF\$43:\$AF\$66,"HardwiredUniversal",AQ\$43:AQ\$66)*VLOOKUP(\$Y21,DLVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"HardwiredUniversal",AQ\$74:AQ\$97)*VLOOKUP(\$Y21,DLVendorMix,3,FALSE))	=IF(\$F28=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"HardwiredUniversal",AQ\$43:AQ\$66),SUMIF(\$AF\$74:\$AF\$97,"HardwiredUniversal",AQ\$74:AQ\$97)))
209		R29	=IF(\$F29=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonUniversal",AQ\$43:AQ\$66)*VLOOKUP(\$Y21,DLVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonUniversal",AQ\$74:AQ\$97)*VLOOKUP(\$Y21,DLVendorMix,3,FALSE))	=IF(\$F29=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonUniversal",AQ\$43:AQ\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonUniversal",AQ\$74:AQ\$97)))
210		R30	=IF(\$F30=0,0,SUMIF(\$AF\$43:\$AF\$66,"HardwiredIntegrated",AQ\$43:AQ\$66)*VLOOKUP(\$Y21,DLVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"HardwiredIntegrated",AQ\$74:AQ\$97)*VLOOKUP(\$Y21,DLVendorMix,3,FALSE))	=IF(\$F30=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"HardwiredIntegrated",AQ\$43:AQ\$66),SUMIF(\$AF\$74:\$AF\$97,"HardwiredIntegrated",AQ\$74:AQ\$97)))
211		R31	=IF(\$F31=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonIntegrated",AQ\$43:AQ\$66)*VLOOKUP(\$Y21,DLVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonIntegrated",AQ\$74:AQ\$97)*VLOOKUP(\$Y21,DLVendorMix,3,FALSE))	=IF(\$F31=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonIntegrated",AQ\$43:AQ\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonIntegrated",AQ\$74:AQ\$97)))
212		R32	=IF(\$F32=0,0,SUMIF(\$AF\$43:\$AF\$66,"HardwiredNSW",AQ\$43:AQ\$66)*VLOOKUP(\$Y21,DLVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"HardwiredNSW",AQ\$74:AQ\$97)*VLOOKUP(\$Y21,DLVendorMix,3,FALSE))	=IF(\$F32=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"HardwiredNSW",AQ\$43:AQ\$66),SUMIF(\$AF\$74:\$AF\$97,"HardwiredNSW",AQ\$74:AQ\$97)))
213		R33	=IF(\$F33=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonNSW",AQ\$43:AQ\$66)*VLOOKUP(\$Y21,DLVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonNSW",AQ\$74:AQ\$97)*VLOOKUP(\$Y21,DLVendorMix,3,FALSE))	=IF(\$F33=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonNSW",AQ\$43:AQ\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonNSW",AQ\$74:AQ\$97)))
214		R34	=IF(\$F34=0,0,SUMIF(\$AF\$43:\$AF\$66,"Plug-inNSW",AQ\$43:AQ\$66)*VLOOKUP(\$Y21,DLVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inNSW",AQ\$74:AQ\$97)*VLOOKUP(\$Y21,DLVendorMix,3,FALSE))	=IF(\$F34=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inNSW",AQ\$43:AQ\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inNSW",AQ\$74:AQ\$97)))
215		S2	=IF(\$F2=0,0,(VLOOKUP(\$G2,DLCCOTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D2,DLVendorMix,2,FALSE)+(VLOOKUP(\$G2,DLCCOTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D2,DLVendorMix,3,FALSE))))	=IF(\$F2=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G2,DLCCOTChannelUnitCosts,18,FALSE),(VLOOKUP(\$G2,DLCCOTChannelUnitCostsVendorB,18,FALSE))))
216		S3	=IF(\$F3=0,0,(VLOOKUP(\$G3,DLCCOTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D3,DLVendorMix,2,FALSE)+(VLOOKUP(\$G3,DLCCOTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D3,DLVendorMix,3,FALSE))))	=IF(\$F3=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G3,DLCCOTChannelUnitCosts,18,FALSE),(VLOOKUP(\$G3,DLCCOTChannelUnitCostsVendorB,18,FALSE))))
217		S4	=IF(\$F4=0,0,(VLOOKUP(\$G4,DLCCOTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D4,DLVendorMix,2,FALSE)+(VLOOKUP(\$G4,DLCCOTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D4,DLVendorMix,3,FALSE))))	=IF(\$F4=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G4,DLCCOTChannelUnitCosts,18,FALSE),(VLOOKUP(\$G4,DLCCOTChannelUnitCostsVendorB,18,FALSE))))
218		S5	=IF(\$F5=0,0,(VLOOKUP(\$G5,DLCCOTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D5,DLVendorMix,2,FALSE)+(VLOOKUP(\$G5,DLCCOTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D5,DLVendorMix,3,FALSE))))	=IF(\$F5=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G5,DLCCOTChannelUnitCosts,18,FALSE),(VLOOKUP(\$G5,DLCCOTChannelUnitCostsVendorB,18,FALSE))))

	A	B	C	D
219		S6	=IF(\$F6=0,0,(VLOOKUP(\$G6,DLCCOTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D6,DLVendorMix,2,FALSE)+(VLOOKUP(\$G6,DLCCOTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D6,DLVendorMix,3,FALSE))))	=IF(\$F6=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G6,DLCCOTChannelUnitCosts,18,FALSE),(VLOOKUP(\$G6,DLCCOTChannelUnitCostsVendorB,18,FALSE))))
220		S7	=IF(\$F7=0,0,(VLOOKUP(\$G7,DLCCOTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D7,DLVendorMix,2,FALSE)+(VLOOKUP(\$G7,DLCCOTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D7,DLVendorMix,3,FALSE))))	=IF(\$F7=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G7,DLCCOTChannelUnitCosts,18,FALSE),(VLOOKUP(\$G7,DLCCOTChannelUnitCostsVendorB,18,FALSE))))
221		S8	=IF(\$F8=0,0,(VLOOKUP(\$G8,DLCCOTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D8,DLVendorMix,2,FALSE)+(VLOOKUP(\$G8,DLCCOTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D8,DLVendorMix,3,FALSE))))	=IF(\$F8=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G8,DLCCOTChannelUnitCosts,18,FALSE),(VLOOKUP(\$G8,DLCCOTChannelUnitCostsVendorB,18,FALSE))))
222		S9	=IF(\$F9=0,0,(VLOOKUP(\$G9,DLCCOTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D9,DLVendorMix,2,FALSE)+(VLOOKUP(\$G9,DLCCOTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D9,DLVendorMix,3,FALSE))))	=IF(\$F9=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G9,DLCCOTChannelUnitCosts,18,FALSE),(VLOOKUP(\$G9,DLCCOTChannelUnitCostsVendorB,18,FALSE))))
223		S10	=IF(\$F10=0,0,(VLOOKUP(\$G10,DLCCOTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D10,DLVendorMix,2,FALSE)+(VLOOKUP(\$G10,DLCCOTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D10,DLVendorMix,3,FALSE))))	=IF(\$F10=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G10,DLCCOTChannelUnitCosts,18,FALSE),(VLOOKUP(\$G10,DLCCOTChannelUnitCostsVendorB,18,FALSE))))
224		S11	=IF(\$F11=0,0,(VLOOKUP(\$G11,DLCCOTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D11,DLVendorMix,2,FALSE)+(VLOOKUP(\$G11,DLCCOTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D11,DLVendorMix,3,FALSE))))	=IF(\$F11=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G11,DLCCOTChannelUnitCosts,18,FALSE),(VLOOKUP(\$G11,DLCCOTChannelUnitCostsVendorB,18,FALSE))))
225		S12	=IF(\$F12=0,0,(VLOOKUP(\$G12,DLCCOTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D12,DLVendorMix,2,FALSE)+(VLOOKUP(\$G12,DLCCOTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D12,DLVendorMix,3,FALSE))))	=IF(\$F12=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,VLOOKUP(\$G12,DLCCOTChannelUnitCosts,18,FALSE),(VLOOKUP(\$G12,DLCCOTChannelUnitCostsVendorB,18,FALSE))))
226		S13	=IF(\$F13=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AR\$43:AR\$66)*VLOOKUP(\$D13,DLVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AR\$74:AR\$97)*VLOOKUP(\$D13,DLVendorMix,3,FALSE))/TR303POTSCConcentrationRatio)*\$U2	=IF(\$F13=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AR\$43:AR\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AR\$74:AR\$97)))/TR303POTSCConcentrationRatio)*\$U2
227		S14	=IF(\$F14=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AR\$43:AR\$66)*VLOOKUP(\$D14,DLVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AR\$74:AR\$97)*VLOOKUP(\$D14,DLVendorMix,3,FALSE))/TR303POTSCConcentrationRatio)*\$U3	=IF(\$F14=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AR\$43:AR\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AR\$74:AR\$97)))/TR303POTSCConcentrationRatio)*\$U3
228		S15	=IF(\$F15=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AR\$43:AR\$66)*VLOOKUP(\$D15,DLVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AR\$74:AR\$97)*VLOOKUP(\$D15,DLVendorMix,3,FALSE))/TR303POTSCConcentrationRatio)*\$U4	=IF(\$F15=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AR\$43:AR\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AR\$74:AR\$97)))/TR303POTSCConcentrationRatio)*\$U4
229		S16	=IF(\$F16=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AR\$43:AR\$66)*VLOOKUP(\$D16,DLVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AR\$74:AR\$97)*VLOOKUP(\$D16,DLVendorMix,3,FALSE))/TR303POTSCConcentrationRatio)*\$U5	=IF(\$F16=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AR\$43:AR\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AR\$74:AR\$97)))/TR303POTSCConcentrationRatio)*\$U5
230		S17	=IF(\$F17=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AR\$43:AR\$66)*VLOOKUP(\$D17,DLVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AR\$74:AR\$97)*VLOOKUP(\$D17,DLVendorMix,3,FALSE))/TR303POTSCConcentrationRatio)*\$U6	=IF(\$F17=0,0,(IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AR\$43:AR\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AR\$74:AR\$97)))/TR303POTSCConcentrationRatio)*\$U6

	A	B	C	D
231		S18	=IF(\$F18=0,0,(VLOOKUP(\$G18,DLCCOTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D18,DLCCVVendorMix,2,FALSE)+(VLOOKUP(\$G18,DLCCOTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D18,DLCCVVendorMix,3,FALSE))))	=IF(\$F18=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,VLOOKUP(\$G18,DLCCOTChannelUnitCosts,18,FALSE),(VLOOKUP(\$G18,DLCCOTChannelUnitCostsVendorB,18,FALSE))))
232		S19	=IF(\$F19=0,0,(VLOOKUP(\$G19,DLCCOTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D19,DLCCVVendorMix,2,FALSE)+(VLOOKUP(\$G19,DLCCOTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D19,DLCCVVendorMix,3,FALSE))))	=IF(\$F19=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,VLOOKUP(\$G19,DLCCOTChannelUnitCosts,18,FALSE),(VLOOKUP(\$G19,DLCCOTChannelUnitCostsVendorB,18,FALSE))))
233		S20	=IF(\$F20=0,0,(VLOOKUP(\$AG9,DLCCOTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D20,DLCCVVendorMix,2,FALSE)+(VLOOKUP(\$AG9,DLCCOTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D20,DLCCVVendorMix,3,FALSE))))	=IF(\$F20=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,VLOOKUP(\$AG9,DLCCOTChannelUnitCosts,18,FALSE),(VLOOKUP(\$AG9,DLCCOTChannelUnitCostsVendorB,18,FALSE))))
234		S21	=IF(\$F21=0,0,(VLOOKUP(\$AG10,DLCCOTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D21,DLCCVVendorMix,2,FALSE)+(VLOOKUP(\$AG10,DLCCOTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D21,DLCCVVendorMix,3,FALSE))))	=IF(\$F21=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,VLOOKUP(\$AG10,DLCCOTChannelUnitCosts,18,FALSE),(VLOOKUP(\$AG10,DLCCOTChannelUnitCostsVendorB,18,FALSE))))
235		S22	=IF(\$F22=0,0,(VLOOKUP(\$G22,DLCCOTChannelUnitCosts,18,FALSE)*VLOOKUP(\$D22,DLCCVVendorMix,2,FALSE)+(VLOOKUP(\$G22,DLCCOTChannelUnitCostsVendorB,18,FALSE)*VLOOKUP(\$D22,DLCCVVendorMix,3,FALSE))))	=IF(\$F22=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,VLOOKUP(\$G22,DLCCOTChannelUnitCosts,18,FALSE),(VLOOKUP(\$G22,DLCCOTChannelUnitCostsVendorB,18,FALSE))))
236		S23	=IF(\$F23=0,0,(SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AR\$43:AR\$66)*VLOOKUP(\$D23,DLCCVVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AR\$74:AR\$97)*VLOOKUP(\$D23,DLCCVVendorMix,3,FALSE))/TR303POTSCConcentrationRatio)*SU12	=IF(\$F23=0,0,(IF(SUM(\$ADS2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inIntegrated",AR\$43:AR\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inIntegrated",AR\$74:AR\$97)))/TR303POTSCConcentrationRatio)*SU12
237		S24	=IF(\$F24=0,0,SUMIF(\$AF\$43:\$AF\$66,"HardwiredALL",AR\$43:AR\$66)*VLOOKUP(\$Y21,DLCCVVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"HardwiredALL",AR\$74:AR\$97)*VLOOKUP(\$Y21,DLCCVVendorMix,3,FALSE))	=IF(\$F24=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"HardwiredALL",AR\$43:AR\$66),SUMIF(\$AF\$74:\$AF\$97,"HardwiredALL",AR\$74:AR\$97)))
238		S25	=IF(\$F25=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonALL",AR\$43:AR\$66)*VLOOKUP(\$Y21,DLCCVVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonALL",AR\$74:AR\$97)*VLOOKUP(\$Y21,DLCCVVendorMix,3,FALSE))	=IF(\$F25=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonALL",AR\$43:AR\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonALL",AR\$74:AR\$97)))
239		S26	=IF(\$F26=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonADSL",AR\$43:AR\$66)*VLOOKUP(\$Y21,DLCCVVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonADSL",AR\$74:AR\$97)*VLOOKUP(\$Y21,DLCCVVendorMix,3,FALSE))	=IF(\$F26=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonADSL",AR\$43:AR\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonADSL",AR\$74:AR\$97)))
240		S27	=IF(\$F27=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonHDSL",AR\$43:AR\$66)*VLOOKUP(\$Y21,DLCCVVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonHDSL",AR\$74:AR\$97)*VLOOKUP(\$Y21,DLCCVVendorMix,3,FALSE))	=IF(\$F27=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonHDSL",AR\$43:AR\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonHDSL",AR\$74:AR\$97)))
241		S28	=IF(\$F28=0,0,SUMIF(\$AF\$43:\$AF\$66,"HardwiredUniversal",AR\$43:AR\$66)*VLOOKUP(\$Y21,DLCCVVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"HardwiredUniversal",AR\$74:AR\$97)*VLOOKUP(\$Y21,DLCCVVendorMix,3,FALSE))	=IF(\$F28=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"HardwiredUniversal",AR\$43:AR\$66),SUMIF(\$AF\$74:\$AF\$97,"HardwiredUniversal",AR\$74:AR\$97)))
242		S29	=IF(\$F29=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonUniversal",AR\$43:AR\$66)*VLOOKUP(\$Y21,DLCCVVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonUniversal",AR\$74:AR\$97)*VLOOKUP(\$Y21,DLCCVVendorMix,3,FALSE))	=IF(\$F29=0,0,IF(SUM(\$ADS2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonUniversal",AR\$43:AR\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonUniversal",AR\$74:AR\$97)))

	A	B	C	D
243		S30	=IF(\$F30=0,0,SUMIF(\$AF\$43:\$AF\$66,"HardwiredIntegrated",AR\$43:AR\$66)*VLOOKUP(\$Y21,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"HardwiredIntegrated",AR\$74:AR\$97)*VLOOKUP(\$Y21,DLCVendorMix,3,FALSE))	=IF(\$F30=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"HardwiredIntegrated",AR\$43:AR\$66),SUMIF(\$AF\$74:\$AF\$97,"HardwiredIntegrated",AR\$74:AR\$97)))
244		S31	=IF(\$F31=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonIntegrated",AR\$43:AR\$66)*VLOOKUP(\$Y21,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonIntegrated",AR\$74:AR\$97)*VLOOKUP(\$Y21,DLCVendorMix,3,FALSE))	=IF(\$F31=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonIntegrated",AR\$43:AR\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonIntegrated",AR\$74:AR\$97)))
245		S32	=IF(\$F32=0,0,SUMIF(\$AF\$43:\$AF\$66,"HardwiredNSW",AR\$43:AR\$66)*VLOOKUP(\$Y21,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"HardwiredNSW",AR\$74:AR\$97)*VLOOKUP(\$Y21,DLCVendorMix,3,FALSE))	=IF(\$F32=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"HardwiredNSW",AR\$43:AR\$66),SUMIF(\$AF\$74:\$AF\$97,"HardwiredNSW",AR\$74:AR\$97)))
246		S33	=IF(\$F33=0,0,SUMIF(\$AF\$43:\$AF\$66,"CommonNSW",AR\$43:AR\$66)*VLOOKUP(\$Y21,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"CommonNSW",AR\$74:AR\$97)*VLOOKUP(\$Y21,DLCVendorMix,3,FALSE))	=IF(\$F33=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"CommonNSW",AR\$43:AR\$66),SUMIF(\$AF\$74:\$AF\$97,"CommonNSW",AR\$74:AR\$97)))
247		S34	=IF(\$F34=0,0,SUMIF(\$AF\$43:\$AF\$66,"Plug-inNSW",AR\$43:AR\$66)*VLOOKUP(\$Y21,DLCVendorMix,2,FALSE)+SUMIF(\$AF\$74:\$AF\$97,"Plug-inNSW",AR\$74:AR\$97)*VLOOKUP(\$Y21,DLCVendorMix,3,FALSE))	=IF(\$F34=0,0,IF(SUM(\$AD\$2:\$AF\$18)<449,SUMIF(\$AF\$43:\$AF\$66,"Plug-inNSW",AR\$43:AR\$66),SUMIF(\$AF\$74:\$AF\$97,"Plug-inNSW",AR\$74:AR\$97)))