

CONFIDENTIAL

TECO ENERGY INC.
LEVERAGED LEASE PORTFOLIO
March 31, 1999

950379 - EI

Transaction (Underlying Credit)	Collateral	Lease Term Years	Due	Net Investment (thousands)
		13	10/02/01	
		13	10/02/01	
		13	04/02/02	
		13	07/02/02	
		15	02/01/05	
		15	02/01/05	
		22	01/01/02	
		21	10/15/10	
		12	01/02/03	
		19	09/29/09	

TECO Energy has made no additional investments in leveraged leases since 1989. All leases are performing on a current basis.

- APP
- CAF
- OMP
- COM
- OPR
- ESR
- LES
- OPC
- PAI
- WCO
- SEC
- SER
- CTH

TECO ENERGY, INC.
TOTAL DEBT - continued
March 31, 1999

TECO Finance - Continued

Medium-term notes

- Full TECO Energy guarantee
- \$9.0 million outstanding

The combined total outstanding under the two programs cannot exceed \$600 million. The TECO Energy medium term note program established in July 1998 is intended to replace the TECO Finance medium term note program. The limitation on combined outstandings includes TECO Finance commercial paper and medium-term notes and TECO Energy medium-term notes.

TECO Power Services

Loan agreement for Hardee Power Partners

- Non-recourse secured facility notes due 1999-2012; \$136.9 million outstanding

Loan agreement for Alborada power project in Guatemala

- Non-recourse secured loan due 1999-2009; \$23.8 million outstanding

TECO Properties

TECO Energy has provided a guarantee for a revolving line of \$6.0 million in connection with University Technology Center.

TECO Transport

Electro-Coal dock and wharf bonds - \$110.6 million outstanding guaranteed by TECO Energy

Lease agreements:

- Mid-South operating leases:

- Land at Davant, La. is under lease until 2029; minimum annual lease payments of \$700,000

DIVERSIFIED COMPANIES - continued

TECO Transport - continued

Electro-Coal Transfer operates a major bulk transfer and storage terminal on the Mississippi River 40 miles south of New Orleans. Demand for the use of such terminals is dependent upon customers' use of water transportation versus alternative means of moving bulk commodities and the demand for these commodities. Competition consists primarily of a number of mid-stream operators and another land-based terminal located near Electro-Coal's terminal on the lower Mississippi River.

Historical Results

	<u>1998</u>	<u>1997</u>	<u>1996</u>	<u>1995</u>	<u>1994</u>
Tonnage (000)					
Electro-Coal					
Gulfcoast					
Mid-South					
Operating income (000) ⁽¹⁾	\$43,196	\$42,080	\$38,881	\$37,209	\$26,525
Return on investment ⁽¹⁾					

⁽¹⁾ 1994 results exclude the effects of a one-time corporate restructuring charge.

Strategy

Marketing

- Aggressive and consistent national and international marketing campaign.
- Stress competitive prices, full range of services, "package" concept and concrete storage pads. TECO Transport & Trade is the only service provider that can originate a shipment on the river system, transfer the cargo to ocean-going vessels and deliver it to domestic or overseas locations after an ocean transit.
- More concentration on transfer of grains and other products.
- Mid-South Towing moving into covered barge market, hauling grain, phosphate, and other products and is moving more northbound product in both open and covered barges. Mid-South is taking advantage of increased demand for transportation of both raw materials and finished products on the rivers to support the growth of steel mini-mills along the river system.

DIVERSIFIED COMPANIES - continued

TECO Coal - Overview

TECO Coal, formed in April 1982, conducts no business and owns no assets other than the common stock of its subsidiaries -- Gatliff Coal Company, Rich Mountain Coal Company, Clintwood Elkhorn Mining Company, Pike-Letcher Land Company and Premier Elkhorn Coal Company. The latter two companies were formed in 1991 upon the purchase of additional reserves. TECO Coal's subsidiaries operate surface and underground mines and coal processing and loading facilities in eastern Kentucky and Tennessee.

The method of pricing for services performed by TECO Coal's operating companies for Tampa Electric was changed in 1988 from cost recovery pricing to a fixed price per ton, adjusted for changes in specified indices.

Market Segments

Tampa Electric: Since 1974 TECO Coal has supplied low sulfur, low ash fusion coal to Tampa Electric's Gannon Station from the Gatliff mines. Sales to Tampa Electric represented 750,000 tons, 11 percent of tonnage sold in 1998. The current contract expires in 1999 and will not be renewed.

Electric Utilities: Since 1992 TECO Coal has supplied low sulfur and compliance coal to electric utilities other than Tampa Electric. The company's primary focus for business expansion is in this market segment, which represented 37 percent of 1998 sales tonnage.

Industrial Applications: Since 1988 TECO Coal has supplied coals of specialty size and characteristics for stoker and metallurgical markets. In addition the company supplies PCI ("pulverized coal injection") coal to domestic steel mills. Industrial sales represent 52 percent of 1998 sales tonnage and are expected to grow.

Historical Results
(millions)

	<u>1998</u>	<u>1997</u>	<u>1996</u>	<u>1995</u>	<u>1994</u>
Tonnage					
Operating income	\$23.5 ⁽¹⁾	\$19.9	\$18.3	\$19.7 ⁽²⁾	\$15.1 ⁽³⁾

1. 1998 results exclude the effects of a one time pre-tax charge of \$13.6 million to adjust the value of certain mining facilities.
2. 1995 results exclude the effects of a \$5.2 million pretax gain from the sale of land and mineral rights under a condemnation settlement with the state of Kentucky.
3. 1994 results exclude the effects of a one-time corporate restructuring charge.

DIVERSIFIED COMPANIES - continued

TECO Coal - continued

Business Discussion

TECO Coal controls about 155 million tons of coal reserves. About half of the reserves have less than 1.2 pounds of sulfur dioxide per million BTUs; most of the balance contains less than 2.5 pounds of sulfur dioxide per million BTUs.

Marketing of utility steam coal is aimed at electric utilities east of the Mississippi River in states already experiencing increased demand for electricity which will be met by existing coal-fired generating plants. In addition, our coal quality has allowed us to gain market share of the developing demand by domestic steel mills for PCI coal.

Sales to these markets (PCI & Utility) have grown each year:

1992
1993
1994
1995
1996
1997
1998

At the Premier mines development of the new properties is continuing with five surface mines and twelve underground mines currently in operation. Preparation and loading facilities are state of the art and have been designed with the flexibility to meet customer needs

At Clintwood, the company acquired 25 million tons of reserves and completed a new preparation plant in 1997. Clintwood facilities support approximately 2.0 million tons of total annual production, marketed primarily to the domestic and international metallurgical markets.

TAMPA ELECTRIC COMPANY
FINANCIAL INFORMATION

1999-2003 Construction Expenditures
(millions)

	Actual	Forecast					Total
	1998	1999	2000	2001	2002	2003	99-03
Electric Division							
Trans. and Dist.	\$ 71.7	\$ 69.0					
Production	61.2	115.8					
Other	<u>35.3</u>	<u>32.2</u>					
Subtotal ongoing	168.2	217.0					
Property held for future use	<u>1.0</u>	<u>0.5</u>					
Total incl. AFUDC	169.2	217.5					
Less: AFUDC	<u>0.0</u>	<u>1.9</u>					
Total excl. AFUDC	<u>\$169.2</u>	<u>\$219.5</u>	<u>\$167.1</u>	<u>\$152.5</u>	<u>\$181.1</u>	<u>\$210.5</u>	<u>\$930.7</u>
Gas Division	<u>\$ 57.1</u>	<u>\$ 75.4</u>	<u>\$ 52.7</u>	<u>\$ 50.0</u>	<u>\$ 50.0</u>	<u>\$ 50.0</u>	<u>\$278.1</u>

The above total for ongoing electric construction expenditures include the following major capital projects over \$5 million:

Scrubber	1998
Scrubber	1999
Scrubber	2000
Combustion Turbines	1998
Combustion Turbines	1999
Combustion Turbines	2000
Combustion Turbines	2001
Combustion Turbines	2002
Combustion Turbines	2003