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Legal Department

MICHAEL P. GOGGIN  
General Attorney

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BellSouth Telecommunications, Inc.  
150 South Monroe Street  
Room 400  
Tallahassee, Florida 32301  
(305) 347-5561

RECORDS AND  
REPORTING

September 5, 2000

Mrs. Blanca S. Bayó  
Director, Division of Records and Reporting  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, FL 32399-0850

**Re: Docket No. 990649-TP (UNE Docket)**

Dear Ms. Bayó:

Enclosed is an original and fifteen copies of BellSouth Telecommunications, Inc.'s *Supplemental* Request for Specified Confidential Classification for BlueStar Networks, Inc., Covad Communications Company, and Rhythms Links, Inc.'s (collectively "Data ALECs") Direct and Rebuttal Testimony filed on July 31, 2000, which we ask that you file in the captioned docket.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served to the parties shown on the attached Certificate of Service.

Sincerely,

*Michael P. Goggin*  
Michael P. Goggin  
(2P)

cc: All Parties of Record  
Marshall M. Criser III  
R. Douglas Lackey  
Nancy B. White

This confidentiality request was filed by or for a "telco" for DN 109143-00. No ruling is required unless the material is subject to a request per 119.07, FS, or is admitted in the record per Rule 25-22.006(8)(b), FAC.

RECEIVED & FILED

FPSC-BUREAU OF RECORDS

09153-00  
(x-ref. 09152-00)  
DOCUMENT NUMBER-DATE

10942 SEP-58

FPSC-RECORDS/REPORTING

**CERTIFICATE OF SERVICE**  
**Docket No. 990649-TP**

I HEREBY CERTIFY that a true and correct copy of the foregoing was served via

Electronic Mail and Federal Express this 5th day of September, 2000 to the following:

Wayne D. Knight  
Staff Counsel  
Florida Public Service  
Commission  
Division of Legal Services  
2540 Shumard Oak Boulevard  
Tallahassee, FL 32399-0850  
Tel. No. (850) 413-6216  
Fax. No. (850) 413-6217  
wknight@mail.psc.state.fl.us

Joseph A. McGlothlin (+)  
Vicki Gordon Kaufman (+) \*  
McWhirter, Reeves, McGlothlin,  
Davidson, Decker, Kaufman, Arnold,  
& Steen, P.A.  
117 South Gadsden Street  
Tallahassee, FL 32301  
Tel. No. (850) 222-2525  
Fax. No. (850) 222-5606  
Attys. For FCCA  
\*Atty. for BlueStar  
jmcglothlin@mac-law.com

Marsha Rule (+)  
AT&T Communications  
101 North Monroe Street  
Suite 700  
Tallahassee, FL 32301  
Tel. No. (850) 425-6364  
Fax. No. (850) 425-6343  
mrule@att.com

Jim Lamoureux (+)  
AT&T Communications  
1200 Peachtree Street, N.E.  
Room 8068  
Atlanta, Georgia 30309  
Tel. No. (404) 810-4196  
Fax. No. (404) 877-7648  
jlamoureux@att.com

Richard D. Melson (+)  
Gabriel E. Nieto  
Hopping Green Sams & Smith, P.A.  
Post Office 6526  
123 South Calhoun Street  
Tallahassee, FL 32314  
Tel. No. (850) 222-7500  
Fax. No. (850) 224-8551  
Atty. For MCI  
Atty. for Rhythms Link  
rmelson@hgss.com

Dulaney L. O'Roark  
MCI Telecommunications Corporation  
6 Concourse Parkway  
Suite 600  
Atlanta, GA 30328  
Tel. No. (770) 284-5498  
Fax. No. (770) 284-5488  
De.OROark@mci.com

Floyd Self  
Messer, Caparello & Self  
Post Office Drawer 1876  
215 South Monroe Street, Suite 701  
Tallahassee, FL 32302-1876  
Tel. No. (850) 222-0720  
Fax. No. (850) 224-4359  
Atty. for AT&T  
fself@lawfla.com

Terry Monroe  
Vice President, State Affairs  
Competitive Telecomm. Assoc.  
1900 M Street, N.W.  
Suite 800  
Washington, D.C. 20036  
Tel. No. (202) 296-6650  
Fax. No. (202) 296-7585  
tmonroe@comptel.org

Jeremy Marcus (+)  
Kristin Smith  
Blumenfeld & Cohen  
1625 Massachusetts Ave., Ste. 300  
Washington, D.C. 20036  
Tel. No. (202) 955-6300  
Fax. No. (202) 955-6460  
Represents Rhythms Links, Inc.  
jeremy@technologylaw.com  
kristin@technologylaw.com

Kimberly Caswell (+)  
GTE Florida Incorporated  
One Tampa City Center  
201 North Franklin Street  
Tampa, Florida 33602  
Tel. No. (813) 483-2617  
Fax. No. (813) 204-8870  
kimberly.caswell@verizon.com

Karen M. Camechis (+)  
Pennington, Moore, Wilkinson &  
Dunbar, P.A.  
215 South Monroe Street, 2nd Flr.  
Tallahassee, Florida 32301  
Tel. No. (850) 222-3533  
Fax. No. (850) 222-2126  
Represents Time Warner  
Karen@penningtonlawfirm.com

Carolyn Marek (+)  
Vice President of Regulatory Affairs  
Southeast Region  
Time Warner Communications  
233 Bramerton Court  
Franklin, Tennessee 37069  
Tel. No. (615) 376-6404  
Fax. No. (615) 376-6405  
Carolyn.Marek@twtelecom.com

Mark E. Buechele, Esquire  
Supra Telecom  
1311 Executive Center Drive  
Koger Center - Ellis Building  
Suite 200  
Tallahassee, FL 32301-5027  
Tel. No. (850) 402-0510  
Fax. No. (850) 402-0522  
mbuechele@stis.com

Donna Canzano McNulty, Esq. (+)  
MCI WorldCom, Inc.  
325 John Knox Road  
The Atrium Bldg., Suite 105  
Tallahassee, FL 32303  
Tel. No. (850) 422-1254  
Fax. No. (850) 422-2586  
donna.mcnulty@wcom.com

Michael A. Gross (+)  
VP Reg. Affairs & Reg. Counsel  
Florida Cable Telecomm. Assoc.  
310 North Monroe Street  
Tallahassee, FL 32301  
Tel. No. (850) 681-1990  
Fax. No. (850) 681-9676  
mgross@fcta.com

Florida Public Telecomm. Assoc.  
Angela Green, General Counsel  
125 South Gadsden Street  
#200  
Tallahassee, FL 32301-1525  
Tel. No. (850) 222-5050  
Fax. No. (850) 222-1355  
abgreen@nettally.com

Intermedia Communications, Inc.  
Scott Sapperstein (+)  
Sr. Policy Counsel  
3625 Queen Palm Drive  
Tampa, FL 33619-1309  
Tel. No. (813) 829-4093  
Fax. No. (813) 829-4923  
SASapperstein@intermedia.com

Charles J. Rehwinkel (+)  
1313 Blair Stone Road  
Tallahassee, FL 32301  
Tel. No. (850) 847-0244  
Fax. No. (850) 878-0777  
Counsel for Sprint  
charles.j.rehwinkel@mail.sprint.com

John P. Fons (+)  
Ausley & McMullen  
227 South Calhoun Street  
Tallahassee, FL 32301  
Tel. No. (850) 224-9115  
Fax. No. (850) 222-7560  
Counsel for Sprint  
jfons@ausley.com

Brian Sulmonetti  
MCI WorldCom, Inc.  
6 Concourse Parkway  
Suite 3200  
Atlanta, GA 30328  
Tel. No. (770) 284-5500  
Brian.Sulmonetti@wcom.com

Catherine F. Boone, Esq. (+)  
Regional Counsel  
Covad Communications Company  
10 Glenlake Parkway  
Suite 650  
Atlanta, GA 30328-3495  
Tel. No. (678) 579-8388  
Fax. No. (678) 320-9433  
cboone@covad.com

Charles J. Beck  
Deputy Public Counsel  
Office of the Public Counsel  
111 West Madison Street  
Room 812  
Tallahassee, FL 32399-1400  
Tel. No. (850) 488-9330  
Fax. No. (850) 488-4491  
beck.charles@leg.state.fl.us

Eric J. Branfman (+)  
Swidler Berlin Shereff Friedman, LLP  
3000 K Street, N.W., Suite 300  
Washington, D.C. 20007-5116  
Tel. No. (202) 424-7500  
Fax. No. (202) 424-7645  
Represents Florida Digital Network, Inc.  
ejbranfman@swidlaw.com

John McLaughlin  
KMC Telecom. Inc.  
Suite 170  
3025 Breckinridge Boulevard  
Duluth, GA 30096  
Tel. No. (770) 931-5260  
Fax. No. (770) 638-6796  
jmclau@kmctelecom.com

Betty Willis (+)  
ALLTEL Communications  
Services, Inc.  
One Allied Drive  
Little Rock, AR 72203-2177  
bettye.j.willis@alltel.com

J. Jeffry Wahlen (+)  
Ausley & McMullen  
227 South Calhoun Street  
Tallahassee, FL 32301  
Tel. No. (850) 425-5471  
Fax. No. (850) 222-7560  
Atty. for ALLTEL  
jwahlen@ausley.com

Stephen P. Bowen  
Blumenfeld & Cohen  
4 Embarcadero Center  
Suite 1170  
San Francisco, CA 94111  
Tel. No. (415) 394-7500  
Fax. No. (415) 394-7505  
stevebowen@earthlink.net

Norton Cutler (+)  
General Counsel  
BlueStar Networks, Inc.  
5 Corporate Centre  
801 Crescent Centre Drive  
Suite 600  
Franklin, Tennessee 37067  
Tel. No. (615) 778-7316  
norton.cutler@bluestar.com

Michael Bressman (+)  
Associate General Counsel  
5 Corporate Centre  
801 Crescent Centre Drive  
Suite 600  
Franklin, Tennessee 37067  
Tel. No. (615) 778-7350  
Fax. No. (615) 788-7354  
michael.bressman@bluestar.com

Charles J. Pellegrini  
Wiggins & Villacorta, P.A.  
2145 Delta Boulevard, Suite 200  
Tallahassee, FL 32303  
Represents Intermedia  
cjpellegrini@nettally.com

George S. Ford (+)  
Chief Economist  
Z-Tel Communications, Inc.  
601 South Harbour Island Blvd.  
Tampa, FL 33602  
Tel. No. (813) 233-4630  
Fax. No. (813) 233-4620  
gford@z-tel.com

Jonathan E. Canis  
Michael B. Hazzard  
Kelley Drye & Warren, LLP  
1200 19th Street, NW, Fifth Floor  
Washington, DC 20036  
Tel. No. (202) 955-9600  
Fax. No. (202) 955-9792  
jcanis@kelleydrye.com  
mhazzard@kelleydrye.com  
Counsel for Z-Tel Communications, Inc.

Rodney L. Joyce  
Shook, Hardy & Bacon, LLP  
600 14th Street, N.W., Suite 800  
Washington, D.C. 20005-2004  
Tel. No. (202) 639-5602  
Fax. No. (202) 783-4211  
rjoyce@shb.com  
Represents Network Access Solutions

Russell M. Blau  
Thomas R. Lotterman (+)  
Michael Sloan (+)  
Robert Ridings (+)  
Swidler Berlin Shereff Friedman  
3000 K Street, N.W.  
Suite 300  
Washington, D.C. 20007-5116  
Tel. No. (202) 424-7755  
Fax. No. (202) 424-7643  
Attys. for Broadslate Networks, Inc.  
Attys. for Network Telephone  
Attys. for Cleartel Comm.  
MCSloan@swidlaw.com  
rmbrau@swidlaw.com  
rjridings@swidlaw.com  
trlotterman@swidlaw.com

John Spilman  
Director Regulatory Affairs and  
Industry Relations  
Broadslate Networks, Inc.  
675 Peter Jefferson Parkway  
Suite 310  
Charlottesville, VA 22911  
Tel. No. (804) 220-7606  
Fax. No. (804) 220-7701  
john.spilman@broadslate.net

Gary Cohen (+)  
Blumfeld & Cohen  
1625 Massachusetts Ave., N.W.  
Suite 320  
Washington, D.C. 20036  
Represents Rhythms Links, Inc.  
gary@technologylaw.com

Hope G. Colantonio  
Legal & Regulatory Manager  
Cleartel Communications, Inc.  
1255 22nd Street N.W., 6th Floor  
Washington, D.C. 20037  
Tel. No. (202) 715-1300  
h.colantonio@cais.com

Brent E. McMahan  
Vice President Regulatory and  
Government Affairs  
Network Telephone Corporation  
815 South Palafox Street  
Pensacola, FL 32501  
brentm@networktelephone.net

  
Michael P. Goggin  
(2)

**(+) Signed Protective Agreement**

219337

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Investigation into pricing of unbundled network element ) Docket No.: 990649-TP  
 ) Filed: September 5, 2000

**BELLSOUTH TELECOMMUNICATIONS, INC.'S SUPPLEMENTAL REQUEST FOR SPECIFIED CONFIDENTIAL CLASSIFICATION**

BellSouth Telecommunications, Inc., ("BellSouth") pursuant to Rule 25-22.006, *Florida Administrative Code*, hereby files this *Supplemental Request for Specified Confidential Classification*, and states:

1. On July 31, 2000, BlueStar Networks, Inc., Covad Communications Company, and Rhythms Links, Inc. (collectively "Data ALECs") filed the Direct and Rebuttal Testimony of Witnesses' Terry L. Murray and Joseph P. Riolo, along with a Notice of Intent to Request Specified Confidential Classification in the captioned docket. Included in these testimonies was cost information proprietary to BellSouth.

2. BellSouth has filed Requests for Specified Confidential Classification ("RCCs") and a Notice of Intent to Request Confidential Classification ("NOI") for all of the confidential and proprietary BellSouth information included in the Data ALECs July 31, 2000 filings. In particular, BellSouth filed the following RCC's with respect to this information:

- 05/08/00 Request for Specified Confidential Classification
- 05/22/00 Request for Specified Confidential Classification
- 06/02/00 Request for Specified Confidential Classification
- 07/18/00 Request for Specified Confidential Classification
- 08/24/00 Notice of Intent to Request Confidential Classification

Accordingly, the information identified in the Data ALECs July 31, 2000 filings identified as BellSouth's confidential and proprietary information remains confidential and exempt from Section 119.07(1), Florida Statutes.

3. In an abundance of caution, however, BellSouth hereby files this *Supplemental* Request for Specified Confidential Classification regarding the confidential information contained in the Direct and Rebuttal Testimony of Witnesses' Terry L. Murray and Joseph P. Riolo, which includes cost information, vendor-specific pricing information, and competitive business information that could cause competitive harm to BellSouth and is clearly confidential and proprietary under Florida Statutes, Sections 364.183 and 364.24.

4. Attachment "A" to BellSouth's *Supplemental* Request for Specified Confidential Classification contains an explanation of the proprietary information along with a list that identifies the location of the information designated by BellSouth as confidential.

5. Attachment "B" to BellSouth's *Supplemental* Request for Specified Confidential Classification contains two copies of the documents with the confidential information redacted.

6. Attachment "C" to BellSouth's *Supplemental* Request for Specified Confidential Classification is a sealed envelope containing one copy of the documents including those portions that are confidential and proprietary.

7. The information contained in the Direct and Rebuttal Testimony of Witnesses' Terry L. Murray and Joseph P. Riolo includes cost information, vendor-specific pricing information, and competitive business information. A

more specific description of this information is contained in Attachment A. Public disclosure of this information would provide competitors with an unfair advantage in future negotiations. This same information on competitors is not available to BellSouth. The information is valuable and BellSouth strives to keep it secret. Therefore, such information should continue to be classified as confidential business information and customer proprietary information pursuant to Section 364.24 and Section 364.183(3)(e), Florida Statutes. Accordingly, it should be held exempt from the public disclosure requirements of Section 119.07, Florida Statutes.

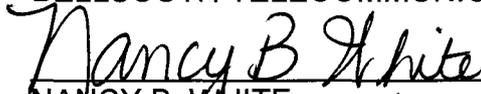
8. BellSouth has treated and intends to continue to treat the information for which confidential classification is sought as private, and this information has not been generally disclosed.

9. The original of this Request was filed today with the Division of Records and Reporting, and a copy was served on the Parties.

WHEREFORE, based on the foregoing, BellSouth respectfully requests that the Commission enter an order declaring the information described above to be confidential, proprietary business information that is not subject to public disclosure.

Respectfully submitted this 5th day of September, 2000.

BELLSOUTH TELECOMMUNICATIONS, INC.



NANCY B. WHITE (22)

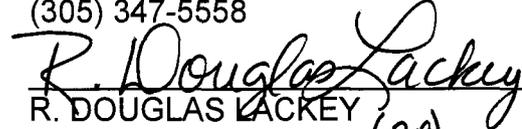
MICHAEL P. GOGGIN

c/o Nancy Sims

150 South Monroe Street, Suite 400

Tallahassee, FL 32301

(305) 347-5558



R. DOUGLAS LACKEY

BENNETT L. ROSS (22)

Suite 4300

675 W. Peachtree St., NE

Atlanta, GA 30375

(404) 335-0747

226950

## ATTACHMENT A

**BellSouth Telecommunications, Inc.**  
**FPSC Docket No. 990649-TP**  
***Supplemental Request for Confidential Classification***  
**Page 1 of 3**  
**9/5/00**

**SUPPLEMENTAL REQUEST FOR CONFIDENTIAL CLASSIFICATION OF  
BELLSOUTH INFORMATION INCLUDED IN THE  
BLUESTAR/COVAD/RHYTHMS LINKS DIRECT AND REBUTTAL  
TESTIMONY OF WITNESSES' TERRY L. MURRAY AND JOSEPH P. RIOLO  
FILED JULY 31, 2000 IN FLORIDA DOCKET NO. 990649-TP**

### **Explanation of Proprietary Information**

1. This information contains actual unit cost information for discrete cost elements for the item under study. These costs reflect BellSouth's long run incremental cost of providing these elements on a going forward basis. Public Disclosure of this information would provide BellSouth's competitors with an advantage in that they would know the price or rate below which BellSouth could not provide the service. The data is valuable to competitors and potential competitors in formulating strategic plans for entry, pricing, marketing, and overall business strategies concerning access services. This same information on competitors is not available to BellSouth. This information is valuable, it is used by BellSouth in conducting its business and BellSouth strives to keep it secret. Therefore, such information is a trade secret which should be classified as proprietary, confidential business information pursuant to Section 364.183, Florida Statutes and is exempt from the Open Records Act.
2. This information reflects vendor specific pricing negotiated by BellSouth. Public disclosure of this information would impair BellSouth's ability to contract for goods and/or services on favorable terms. Pursuant to Section 364.183, Florida Statutes, such information is classified as proprietary, confidential business information which is exempt from the Open Records Act.
3. This information contains competitive business information. This information if released would be unfair to BellSouth for it would allow the competition to have free access to information which was developed at an expense to BellSouth. Competitors would then have an advantage in bidding for such business since they would have few, if any, expenses such as research and development to recover, and would bid below BellSouth's cost level. Accordingly, this information is entitled to confidential classification pursuant to Florida Statutes Section 364.183.

**ATTACHMENT A**

**BellSouth Telecommunications, Inc.  
FPSC Docket No. 990649-TP  
Supplemental Request for Confidential Classification  
Page 2 of 3  
8/30/00**

**SUPPLEMENTAL REQUEST FOR CONFIDENTIAL CLASSIFICATION OF  
BELLSOUTH INFORMATION INCLUDED IN THE  
BLUESTAR/COVAD/RHYTHMS LINKS DIRECT AND REBUTTAL  
TESTIMONY OF WITNESSES' TERRY L. MURRAY AND JOSEPH P. RIOLO  
FILED JULY 31, 2000 IN FLORIDA DOCKET NO. 990649-TP**

**TERRY L. MURRAY, JULY 31, 2000 DIRECT AND REBUTTAL TESTIMONY**

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## ATTACHMENT A

BellSouth Telecommunications, Inc.  
FPSC Docket No. 990649-TP  
Supplemental Request for Confidential Classification  
Page 3 of 3  
9/5/00

**SUPPLEMENTAL REQUEST FOR CONFIDENTIAL CLASSIFICATION OF  
BELLSOUTH INFORMATION INCLUDED IN THE  
BLUESTAR/COVAD/RHYTHMS LINKS DIRECT AND REBUTTAL  
TESTIMONY OF WITNESSES' TERRY L. MURRAY AND JOSEPH P. RIOLO  
FILED JULY 31, 2000 IN FLORIDA DOCKET NO. 990649-TP**

**JOSEPH P. RIOLO, JULY 31, 2000 DIRECT AND REBUTTAL TESTIMONY**

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52	13-23	3
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