

FLORIDA PUBLIC SERVICE COMMISSION

DIVISION OF TELECOMMUNICATIONS
BUREAU OF CERTIFICATION AND SERVICE EVALUATION

APPLICATION FORM

for

AUTHORITY TO PROVIDE
ALTERNATIVE LOCAL EXCHANGE SERVICE
WITHIN THE STATE OF FLORIDA

001571-TX

Instructions

- This form is used for an original application for a certificate and for approval of the assignment or transfer of an existing certificate. In case of an assignment or transfer, the information provided shall be for the purchaser, assignee or transferee. (See appendix A.)
- Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- Use a separate sheet for each answer which will not fit the allotted space.
- Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

**Florida Public Service Commission
Division of Records and Reporting
2450 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850
(850) 413-6770**

- If you have any questions about completing the form, contact:

**Florida Public Service Commission
Division of Telecommunications
Bureau of Certification and Service Evaluation
2450 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850
(850) 413-6600**

APPLICATION

1. This is an application for (check one):

Original certificate (new company)

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate authority.

Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

Lyxom, Inc.

3. Name under which the applicant will do business (fictitious name, etc.):

Lyxom, Inc.

4. Official mailing address (including street name & number, post office box, city, state, zip code):

Name: Lyxom, Inc.
Street: 360 Merrimack Street, Building 5
P.O. Box:
City: Lawrence
State: Massachusetts
Zip Code: 01843

5. Florida address (including street name & number, post office box, city, state, zip code):

Name:
Street:
P.O. Box:
City:
State:
Zip Code:

6. Structure of organization:

- | | |
|---------------------------------------------------------|----------------------------------------------|
| <input type="checkbox"/> Individual | <input type="checkbox"/> Corporation |
| <input checked="" type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Other, Please explain : | |

7. If individual, provide:

Name:

Title:

Address:

City, State, Zip:

Telephone No.:

Fax No.:

Internet E-Mail Address:

Internet Website Address:

8. If incorporated in Florida, provide proof of authority to operate in Florida:

(A) The Florida Secretary of State corporate registration number:

9. If foreign corporation, provide proof of authority to operate in Florida:

(A) The Florida Secretary of State corporate registration number:

F98000005088

10. If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(A) The Florida Secretary of State fictitious name registration number:

11. If a limited liability partnership, provide proof of registration to operate in Florida:

(A) The Florida Secretary of State registration Number:

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name:

Title:

Address:

City, State, Zip:

Telephone No.:

Fax No.:

Internet E-Mail Address:

Internet Website Address:

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(A) The Florida registration number:

14. Provide **F.E.I. Number** (if applicable): 04-3478520

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(A) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

(B) an officer, director, partner or stockholder in any other Florida certificated telephone company, If yes, give name of company and relationship. If no longer associated with company, give reason why not.

Mr. Chris LeSaffre is an office of Corporate Services Telecom, Inc. Mr. LeSaffre is still an office of this company.

16. Who will serve as liaison to the Commission with regard to the following?

(A) The application:

Name: Thomas M. Forte, Technologies Management, Inc.
Title: Consultant to Lyxom, Inc.
Address: P.O. Drawer 200
City, State, Zip: Winter Park, Florida 32790-0200
Telephone No.: 407 - 740 - 8575 **Fax No.:** 407 - 740 - 0613
Internet E-Mail Address: tforte@tminc.com
Internet Website Address:

(B) Official point of contact for the ongoing operations of the company:

Name: Mr. Chris LeSaffre
Title: President and CEO
Address: 360 Merrimack Street, Building 5
City, State, Zip: Lawrence, Massachusetts 01843
Telephone No.: 978 - 738 - 9900 **Fax No.:** 978 - 738 - 9955
Internet E-Mail Address: clesaffre@lycom.com
Internet Website Address:

(C) Complaints/Inquiries from customers:

Name: Same as (B) above
Title:
Address:
City, State, Zip:
Telephone No.: **Fax No.:**
Internet E-Mail Address:
Internet Website Address:

17. List the states in which the applicant:

(A) has operated as an alternative local exchange company

None

(B) has applications pending to be certificated as an alternative local exchange company.

Lyxom has application pending in Connecticut, Delaware, Georgia, Kentucky, Maryland, Mississippi, New Jersey, New York, Pennsylvania, Rhode Island, South Carolina, Tennessee, Vermont, Virginia and West Virginia.

(C) is certificated to operate as an alternative local exchange company.

Massachusetts

(D) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

None

(E) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(F) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

18. Submit the following.

(A) Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. The balance sheet:
2. Income statement: and
3. Statement of retained earnings.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which includes supporting documentation) should be provided:

1. **Written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. **Written explanation** that the applicant has sufficient financial capability to maintain the requested service.
3. **Written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

B. Managerial capability.

Give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

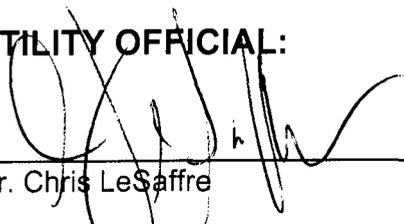
C. Technical capability.

Give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

****APPLICANT ACKNOWLEDGMENT STATEMENT****

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with this application.

UTILITY OFFICIAL:



Mr. Chris LeSaffre
978 - 738 - 9900

Telephone Number

10/16/2000

Date
978 - 738 - 9955

Fax Number

Address: 360 Merrimack Street, Building 5
Lawrence, Massachusetts 08143

ATTACHMENTS:

- A- CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT
- B- INTRASTATE NETWORK
- C- AFFIDAVIT
GLOSSARY

INTRASTATE NETWORK (if available)

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

1. **POP:** Addresses where located, and indicate if owned or leased.

<u>Location</u>	<u>Owned or Leased</u>
1)	
2)	
3)	
4)	

2. **SWITCHES:** Address where located, by type of switch, and indicate if owned or leased.

<u>Location</u>	<u>Type</u>	<u>Owned or Leased</u>
1)		
2)		
3)		
4)		

3. **TRANSMISSION FACILITIES:** POP-to-POP facilities by type of facilities (microwave, fiber, copper, satellite, etc.) And indicate if owned or leased.

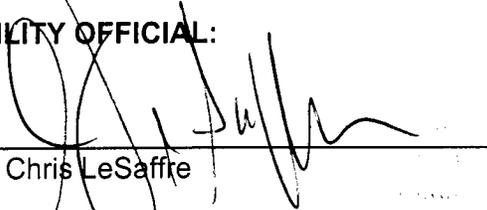
<u>Type of POP-to POP</u>	<u>Owned or Leased</u>
1)	
2)	
3)	
4)	

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange service in the State of Florida. I have read the foregoing and declare that to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s.775.082 and s. 775.083".

UTILITY OFFICIAL:



Mr. Chris LeSaffte
978 - 738 - 9900
Telephone Number

10/16/2000

Date
978 - 738 - 9955

Fax Number

Address: 360 Merrimack Street, Building 5
Lawrence, Massachusetts 08143

LYXOM, INC.

EXHIBIT I

Financials

Lyxom, Inc.
Balance Sheet
As of October 21, 1999

ASSETS

Current Assets		
Checking/Savings Bank Boston	\$96,937.70	
Total Checking/Savings	<u>96,937.70</u>	
Total Current Assets		96,937.70
Fixed Assets		
Machines & Equipment	7,858.30	
Total Fixed Assets	<u>7,858.30</u>	
Total Fixed Assets		7,858.30
Other Assets		
Organizational Costs	81,498.49	
Total Other Assets	<u>81,498.49</u>	
Total Other Assets		81,498.49
TOTAL ASSETS		<u>\$186,294.49</u>

LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities		
Accounts Payable	11,294.49	
Total Accounts Payable	<u>11,294.49</u>	
Total Current Liabilities		\$ 11,294.49
Equity		
Opening Balance Equity	25,000.00	
Capital Stock	<u>150,000.00</u>	
Total Equity		175,000.00
TOTAL LIABILITIES & EQUITY		<u>\$186,294.49</u>

Lyxom, Inc.
Balance Sheet
As of October 21, 1999

ASSETS

Current Assets		
Checking/Savings Bank Boston	\$96,937.70	
Total Checking/Savings	<u>96,937.70</u>	
Total Current Assets		96,937.70
Fixed Assets		
Machines & Equipment	7,858.30	
Total Fixed Assets	<u>7,858.30</u>	
Total Fixed Assets		7,858.30
Other Assets		
Organizational Costs	81,498.49	
Total Other Assets	<u>81,498.49</u>	
Total Other Assets		81,498.49
TOTAL ASSETS		<u>\$186,294.49</u> =====

LIABILITIES AND STOCKHOLDERS' EQUITY

Current Liabilities		
Accounts Payable	11,294.49	
Total Accounts Payable	<u>11,294.49</u>	
Total Current Liabilities		\$ 11,294.49
Equity		
Opening Balance Equity	25,000.00	
Capital Stock	<u>150,000.00</u>	
Total Equity		175,000.00
TOTAL LIABILITIES & EQUITY		<u>\$186,294.49</u> =====

Lyxom
 Projected Balance Sheet
 For The Year Ended December 31, 2000

ASSETS	2nd Qtr.	3rd Qtr.	4th Qtr.
Current Assets			
Cash	(80,494)	8,014,771	3,791,799
Accounts Receivable	0	313,397	3,685,042
Prepaid Expenses	0	31,884	145,535
Total - Current Assets	<u>(80,494)</u>	<u>8,360,052</u>	<u>7,622,375</u>
Fixed Assets			
Computers/Servers	10,000	10,000	10,000
Accum. Depreciation	0	0	0
Net - Fixed Assets	<u>10,000</u>	<u>10,000</u>	<u>10,000</u>
Other Assets			
Prepaid Direct Response Marketing	0	650,000	2,400,000
Accum. Amortization	0	(33,214)	(226,071)
Net - Direct Response Marketing	<u>0</u>	<u>616,786</u>	<u>2,173,929</u>
Total Assets	<u>(70,494)</u>	<u>8,986,838</u>	<u>9,806,304</u>
LIABILITIES and STOCKHOLDERS' EQUITY			
Current Liabilities			
Accounts Payable	5,000	280,345	1,781,320
Total - Current Liabilities	<u>5,000</u>	<u>280,345</u>	<u>1,781,320</u>
Deferrals			
Security Deposits	0	83,994	293,979
Computer Programs	0	138,725	473,579
Hardware Expense	0	(155,077)	(528,231)
Total - Deferrals	<u>0</u>	<u>67,642</u>	<u>239,327</u>
Total - Liabilities	<u>5,000</u>	<u>347,987</u>	<u>2,020,647</u>
Stockholders' Equity			
Common Stock	1,000	1,000	1,000
Paid-in Additional Capital	399,000	10,599,000	10,599,000
Total - Capital Stock	<u>400,000</u>	<u>10,600,000</u>	<u>10,600,000</u>
Retained Earnings			
Retained Earnings - Opening	0	(475,494)	(1,961,150)
Current Income	(475,494)	(1,485,656)	(853,193)
Total - Retained Earnings	<u>(475,494)</u>	<u>(1,961,150)</u>	<u>(2,814,343)</u>
Total Liabilities and Stockholders' Equity	<u>(70,494)</u>	<u>8,986,838</u>	<u>9,806,304</u>

Lyxom
 Projected Quarterly Income Statement
 For The Period April 1 to December 31, 2000

	2nd Qtr.	3rd Qtr.	4th Qtr.	Total	%
Revenue	0	424,001	5,157,622	5,581,622	100.00%
Cost of Services Sold					
Local	0	0	587,580	587,580	10.53%
Long Distance	0	170,679	1,901,955	2,072,634	37.13%
DSL	0	48,500	552,375	600,875	10.77%
Hardware	0	6,923	31,846	38,769	0.69%
Dial-up	0	0	40,000	40,000	0.72%
Web	0	9,450	97,654	107,104	1.92%
Bandwidth	5,000	20,000	30,000	55,000	0.99%
Equipment Leases	159,357	470,071	520,071	1,149,499	20.59%
Data Gathering	0	1,605	16,158	17,763	0.32%
Total - Cost of Services Sold	164,357	727,228	3,777,639	4,669,225	83.65%
Gross Profit	(164,357)	(303,227)	1,379,982	912,398	16.35%
Selling, General and Admin. Expenses					
Bad Debts	0	3,501	87,784	91,284	1.64%
Salaries and Wages	176,080	474,320	560,560	1,210,960	21.70%
Payroll Taxes	15,407	41,503	49,049	105,959	1.90%
Selling and Marketing	30,000	383,802	866,362	1,280,163	22.94%
Professional and Consulting Fees	30,000	137,000	165,000	332,000	5.95%
Printing	0	10,600	128,941	139,541	2.50%
Dues and Subscriptions	6,150	6,150	6,150	18,450	0.33%
Repairs and Maintenance	1,800	8,100	8,100	18,000	0.32%
Depreciation and Amortization	0	33,214	192,857	226,071	4.05%
Tariffs	6,000	6,000	6,000	18,000	0.32%
Office Expense	4,400	5,400	5,400	15,200	0.27%
Telephone	3,000	2,120	25,788	30,908	0.55%
Insurance	9,600	23,319	27,286	60,204	1.08%
Miscellaneous	3,900	3,900	3,900	11,700	0.21%
Supplies	7,500	12,500	22,500	42,500	0.76%
Travel	6,800	19,000	40,000	65,800	1.18%
Rent	10,500	12,000	37,500	60,000	1.07%
Total - Selling, General and Admin. Expenses	311,137	1,182,429	2,233,176	3,726,741	66.77%
Income from Operations	(475,494)	(1,485,656)	(853,193)	(2,814,343)	-50.42%
Other (Income)Expenses					
Interest Expense	0	0	0	0	0.00%
Total - Other (Income)Expenses	0	0	0	0	0.00%
Net Income(Loss)	(475,494)	(1,485,656)	(853,193)	(2,814,343)	-50.42%
Retained Earnings, Beginning of Period					
Retained Earnings, End of Period	<u>(475,494)</u>	<u>(1,485,656)</u>	<u>(853,193)</u>	<u>(2,814,343)</u>	

Lyxom
 Projected Quarterly Statement of Cash Flow
 For The Period April 1 to December 31, 2000

	<u>2nd Qtr.</u>	<u>3rd Qtr.</u>	<u>4th Qtr.</u>	<u>Year End</u>
Sources of Funds				
Net Income(Loss)	(475,494)	(1,485,656)	(853,193)	(2,814,343)
Add: Depreciation and Amortization	<u>0</u>	<u>33,214</u>	<u>192,857</u>	<u>226,071</u>
Cash from Operations	<u>(475,494)</u>	<u>(1,452,442)</u>	<u>(660,336)</u>	<u>(2,588,271)</u>
Decrease (Increase) in Working Capital				
Accounts Receivable	0	(313,397)	(3,371,645)	(3,685,042)
Prepaid Expenses	0	(31,884)	(113,651)	(145,535)
Accounts Payable	5,000	275,345	1,500,975	1,781,320
Deferrals	<u>0</u>	<u>67,642</u>	<u>171,685</u>	<u>239,327</u>
Net Cash Provided by (used for) Working Capital	<u>5,000</u>	<u>(2,293)</u>	<u>(1,812,636)</u>	<u>(1,809,929)</u>
Cash from (used for) Investing				
Purchase of Fixed Assets	(10,000)	0	0	(10,000)
Direct Response Marketing	<u>0</u>	<u>(650,000)</u>	<u>(1,750,000)</u>	<u>(2,400,000)</u>
Net Cash from (used for) Investing	<u>(10,000)</u>	<u>(650,000)</u>	<u>(1,750,000)</u>	<u>(2,410,000)</u>
Cash from (used for) Financing				
Proceeds from Sale of Common Stock	<u>400,000</u>	<u>10,200,000</u>	<u>0</u>	<u>10,600,000</u>
Net Cash from (used for) Financing	<u>400,000</u>	<u>10,200,000</u>	<u>0</u>	<u>10,600,000</u>
Net Increase (Decrease) in Cash	[^](80,494)	8,095,265	(4,222,972)	3,791,799
Cash at Beginning of Period	<u>0</u>	<u>(80,494)</u>	<u>8,014,771</u>	<u>0</u>
Cash at End of Period	<u>(80,494)</u>	<u>8,014,771</u>	<u>3,791,799</u>	<u>3,791,799</u>

Lyxom
Projected Balance Sheet
For The Year Ended December 31, 2001

ASSETS	1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.
Current Assets				
Cash	3,446,624	2,661,769	1,259,290	1,163,948
Accounts Receivable	9,068,776	13,785,574	19,435,076	25,204,453
Prepaid Expenses	244,666	342,938	440,598	540,510
Total - Current Assets	<u>12,760,065</u>	<u>16,790,280</u>	<u>21,134,964</u>	<u>26,908,912</u>
Fixed Assets				
Computers/Servers	10,000	10,000	10,000	10,000
Accum. Depreceiation	0	0	0	0
Net - Fixed Assets	<u>10,000</u>	<u>10,000</u>	<u>10,000</u>	<u>10,000</u>
Other Assets				
Prepaid Direct Response Marketing	5,550,000	8,700,000	13,050,500	17,400,500
Accum. Amortization	(708,214)	(1,527,857)	(2,770,768)	(4,479,750)
Net - Direct Response Marketing	<u>4,841,786</u>	<u>7,172,143</u>	<u>10,279,732</u>	<u>12,920,750</u>
Total Assets	<u>17,611,851</u>	<u>23,972,423</u>	<u>31,424,696</u>	<u>39,839,662</u>
LIABILITIES and STOCKHOLDERS' EQUITY				
Current Liabilities				
Accounts Payable	3,437,521	5,153,670	7,328,560	9,498,916
Total - Current Liabilities	<u>3,437,521</u>	<u>5,153,670</u>	<u>7,328,560</u>	<u>9,498,916</u>
Long-term Liabilities				
Financing	7,000,000	11,000,000	14,000,000	16,000,000
Total - Long-term Liabilities	<u>7,000,000</u>	<u>11,000,000</u>	<u>14,000,000</u>	<u>16,000,000</u>
Deferrals				
Security Deposits	629,955	1,091,922	1,679,880	2,393,829
Computer Programs	989,185	1,670,167	2,501,149	3,466,755
Hardware Expense	(1,100,769)	(1,854,000)	(2,769,231)	(3,827,769)
Total - Deferrals	<u>518,370</u>	<u>908,089</u>	<u>1,411,798</u>	<u>2,032,814</u>
Total - Liabilities	<u>10,955,892</u>	<u>17,061,759</u>	<u>22,740,358</u>	<u>27,531,731</u>
Stockholders' Equity				
Common Stock	1,000	1,000	1,000	1,000
Paid-in Additional Capital	10,599,000	10,599,000	10,599,000	10,599,000
Total - Capital Stock	<u>10,600,000</u>	<u>10,600,000</u>	<u>10,600,000</u>	<u>10,600,000</u>
Retained Earnings				
Retained Earnings - Opening	(2,814,343)	(3,944,041)	(3,689,335)	(1,915,662)
Current Income	(1,129,698)	254,705	1,773,673	3,623,593
Total - Retained Earnings	<u>(3,944,041)</u>	<u>(3,689,335)</u>	<u>(1,915,662)</u>	<u>1,707,931</u>
Total Liabilities and Stockholders' Equity	<u>17,611,851</u>	<u>23,972,423</u>	<u>31,424,696</u>	<u>39,839,662</u>

Lyxom
 Projected Quarterly Income Statement
 For The Period Ended December 31, 2001

	1st Qtr.	2nd Qtr.	3rd Qtr.	4th Qtr.	Total	%
Revenue	12,786,835	20,797,312	30,276,329	40,457,286	104,317,763	100.00%
Cost of Services Sold						
Local	1,508,010	2,412,848	3,344,289	4,194,304	11,459,451	10.99%
Long Distance	4,497,179	7,098,621	10,323,716	13,852,697	35,772,213	34.29%
DSL	1,389,206	2,470,950	3,691,364	5,208,972	12,760,493	12.23%
Hardware	75,462	137,769	218,769	318,462	750,462	0.72%
Dial-up	135,000	216,000	286,500	317,100	954,600	0.92%
Web	205,438	309,528	439,609	597,320	1,551,895	1.49%
Bandwidth	30,000	30,000	30,000	30,000	120,000	0.12%
Equipment Leases	1,341,501	1,341,501	1,341,501	1,341,501	5,366,004	5.14%
Data Gathering	36,899	58,142	86,638	119,588	301,267	0.29%
Total - Cost of Services Sold	9,218,694	14,075,360	19,762,386	25,979,943	69,036,384	66.18%
Gross Profit	3,568,141	6,721,952	10,513,943	14,477,343	35,281,379	33.82%
Selling, General and Admin. Expenses						
Bad Debts	305,278	542,999	806,967	1,111,403	2,766,646	2.65%
Salaries and Wages	641,800	875,120	1,281,360	1,583,440	4,381,720	4.20%
Payroll Taxes	56,158	76,573	112,119	138,551	383,401	0.37%
Selling and Marketing	2,146,324	2,682,799	3,425,080	4,096,943	12,351,146	11.84%
Professional and Consulting Fees	180,000	180,000	180,000	180,000	720,000	0.69%
Printing	319,671	519,933	756,908	1,011,432	2,607,944	2.50%
Dues and Subscriptions	6,150	6,150	6,150	6,150	24,600	0.02%
Repairs and Maintenance	16,800	16,800	21,900	21,900	77,400	0.07%
Depreciation and Amortization	482,143	819,643	1,242,911	1,708,982	4,253,679	4.08%
Tariffs	6,000	6,000	6,000	6,000	24,000	0.02%
Office Expense	5,400	5,400	5,400	5,400	21,600	0.02%
Telephone	152,401	152,401	152,401	152,401	609,604	0.58%
Insurance	30,938	32,104	37,339	39,604	139,985	0.13%
Miscellaneous	3,900	3,900	3,900	3,900	15,600	0.01%
Supplies	45,000	45,000	60,000	60,000	210,000	0.20%
Travel	120,000	150,000	150,000	150,000	570,000	0.55%
Rent	75,000	95,000	120,000	120,000	410,000	0.39%
Total - Selling, General and Admin. Expenses	4,592,963	6,209,822	8,368,434	10,396,106	29,567,324	28.34%
Income from Operations	(1,024,821)	512,130	2,145,509	4,081,237	5,714,055	5.48%
Other (Income)Expenses						
Interest Expense	104,877	257,425	371,836	457,644	1,191,781	1.14%
Total - Other (Income)Expenses	104,877	257,425	371,836	457,644	1,191,781	1.14%
Net Income(Loss)	(1,129,698)	254,705	1,773,673	3,623,593	4,522,274	4.34%
Retained Earnings, Beginning of Period	(2,814,343)	(3,944,041)	(3,689,335)	(1,915,662)	(2,814,343)	
Retained Earnings, End of Period	(3,944,041)	(3,689,335)	(1,915,662)	1,707,931	1,707,931	

Lyxom
 Projected Quarterly Statement of Cash Flow
 For The Period Ended December 31, 2001

	<u>1st Qtr.</u>	<u>2nd Qtr.</u>	<u>3rd Qtr.</u>	<u>4th Qtr.</u>	<u>Year End</u>
Sources of Funds					
Net Income(Loss)	(1,129,698)	254,705	1,773,673	3,623,593	4,522,274
Add: Depreciation and Amortization	482,143	819,643	1,242,911	1,708,982	4,253,679
Cash from Operations	<u>(647,555)</u>	<u>1,074,348</u>	<u>3,016,584</u>	<u>5,332,575</u>	<u>8,775,953</u>
Decrease (Increase) in Working Capital					
Accounts Receivable	(5,383,734)	(4,716,798)	(5,649,502)	(5,769,378)	(21,519,411)
Prepaid Expenses	(99,131)	(98,272)	(97,660)	(99,913)	(394,976)
Accounts Payable	1,656,201	1,716,149	2,174,890	2,170,356	7,717,596
Deferrals	279,043	389,718	503,709	621,016	1,793,487
Net Cash Provided by (used for) Working Capital	<u>(3,547,620)</u>	<u>(2,709,203)</u>	<u>(3,068,563)</u>	<u>(3,077,917)</u>	<u>(12,403,304)</u>
Cash from (used for) Investing					
Purchase of Fixed Assets	0	0	0	0	0
Direct Response Marketing	(3,150,000)	(3,150,000)	(4,350,500)	(4,350,000)	(15,000,500)
Net Cash from (used for) Investing	<u>(3,150,000)</u>	<u>(3,150,000)</u>	<u>(4,350,500)</u>	<u>(4,350,000)</u>	<u>(15,000,500)</u>
Cash from (used for) Financing					
Proceeds from Long-term Debt	7,000,000	4,000,000	3,000,000	2,000,000	16,000,000
Proceeds from Sale of Common Stock	0	0	0	0	0
Net Cash from (used for) Financing	<u>7,000,000</u>	<u>4,000,000</u>	<u>3,000,000</u>	<u>2,000,000</u>	<u>16,000,000</u>
Net Increase (Decrease) in Cash	(345,175)	(784,855)	(1,402,479)	(95,342)	(2,627,851)
Cash at Beginning of Period	3,791,799	3,446,624	2,661,769	1,259,290	3,791,799
Cash at End of Period	<u>3,446,624</u>	<u>2,661,769</u>	<u>1,259,290</u>	<u>1,163,948</u>	<u>1,163,948</u>

* *

Lyxom
 Projected Balance Sheet
 For The Year Ended December 31, 2002 to 2004

ASSETS	2002	2003	2004
Current Assets			
Cash	14,534,651	48,521,814	96,721,592
Accounts Receivable	38,955,021	45,363,701	46,451,789
Prepaid Expenses	941,224	1,351,974	1,771,995
Total - Current Assets	<u>54,430,896</u>	<u>95,237,489</u>	<u>144,945,375</u>
Fixed Assets			
Computers/Servers	10,000	10,000	10,000
Accum. Depreiciation	0	0	0
Net - Fixed Assets	<u>10,000</u>	<u>10,000</u>	<u>10,000</u>
Other Assets			
Prepaid Direct Response Marketing	38,900,504	61,600,508	83,100,512
Accum. Amortization	<u>(16,918,180)</u>	<u>(36,564,789)</u>	<u>(58,505,865)</u>
Net - Direct Response Marketing	<u>21,982,325</u>	<u>25,035,719</u>	<u>24,594,647</u>
Total Assets	<u><u>76,423,221</u></u>	<u><u>120,283,208</u></u>	<u><u>169,550,023</u></u>
LIABILITIES and STOCKHOLDERS' EQUITY			
Current Liabilities			
Accounts Payable	16,182,322	21,061,506	24,798,716
Total - Current Liabilities	<u>16,182,322</u>	<u>21,061,506</u>	<u>24,798,716</u>
Long-term Liabilities			
Financing	16,000,000	16,000,000	16,000,000
Total - Long-term Liabilities	<u>16,000,000</u>	<u>16,000,000</u>	<u>16,000,000</u>
Deferrals			
Security Deposits	6,509,535	11,549,175	16,588,815
Computer Programs	8,367,894	17,812,945	24,797,813
Hardware Expense	<u>(9,121,154)</u>	<u>(13,358,077)</u>	<u>(14,604,231)</u>
Total - Deferrals	<u>5,756,275</u>	<u>16,004,043</u>	<u>26,782,397</u>
Total - Liabilities	<u><u>37,938,596</u></u>	<u><u>53,065,549</u></u>	<u><u>67,581,113</u></u>
Stockholders' Equity			
Common Stock	1,000	1,000	1,000
Paid-in Additional Capital	<u>10,599,000</u>	<u>10,599,000</u>	<u>10,599,000</u>
Total - Capital Stock	<u>10,600,000</u>	<u>10,600,000</u>	<u>10,600,000</u>
Retained Earnings			
Retained Earnings - Opening	1,707,931	27,884,624	56,617,659
Current Income	<u>26,176,693</u>	<u>28,733,034</u>	<u>34,751,250</u>
Total - Retained Earnings	<u>27,884,624</u>	<u>56,617,659</u>	<u>91,368,909</u>
Total Liabilities and Stockholders' Equity	<u><u>76,423,221</u></u>	<u><u>120,283,207</u></u>	<u><u>169,550,022</u></u>

Lyxom
Projected Annual Income Statement
For The Periods Ended December 31, 2002 to 2004

	2002	%	2003	%	2004	%
Revenue	<u>221,080,633</u>	<u>100.00%</u>	<u>304,948,730</u>	<u>100.00%</u>	<u>369,242,449</u>	<u>100.00%</u>
Cost of Services Sold						
Local	24,904,950	11.27%	37,929,150	12.44%	50,247,750	13.61%
Long Distance	63,734,486	28.83%	76,420,039	25.06%	78,054,960	21.14%
DSL	40,594,548	18.36%	71,745,055	23.53%	98,741,309	26.74%
Hardware	2,644,615	1.20%	5,483,077	1.80%	8,473,846	2.29%
Dial-up	1,310,400	0.59%	1,310,400	0.43%	1,310,400	0.35%
Web	3,966,479	1.79%	7,000,875	2.30%	10,160,500	2.75%
Bandwidth	120,000	0.05%	120,000	0.04%	120,000	0.03%
Equipment Leases	366,000	0.17%	366,000	0.12%	366,000	0.10%
Data Gathering	587,136	0.27%	700,175	0.23%	699,422	0.19%
Total - Cost of Services Sold	<u>138,228,614</u>	<u>62.52%</u>	<u>201,074,770</u>	<u>65.94%</u>	<u>248,174,188</u>	<u>67.21%</u>
Gross Profit	<u>82,852,018</u>	<u>37.48%</u>	<u>103,873,960</u>	<u>34.06%</u>	<u>121,068,261</u>	<u>32.79%</u>
Selling, General and Admin. Expenses						
Bad Debts	6,336,170	2.87%	8,946,850	2.93%	10,926,294	2.96%
Salaries and Wages	6,812,160	3.08%	8,012,160	2.63%	8,612,160	2.33%
Payroll Taxes	596,064	0.27%	701,064	0.23%	753,564	0.20%
Selling and Marketing	17,015,465	7.70%	20,738,481	6.80%	24,381,907	6.60%
Professional and Consulting Fees	720,000	0.33%	720,000	0.24%	720,000	0.19%
Printing	5,527,016	2.50%	7,623,718	2.50%	9,231,061	2.50%
Dues and Subscriptions	24,600	0.01%	24,600	0.01%	24,600	0.01%
Repairs and Maintenance	94,800	0.04%	120,600	0.04%	126,000	0.03%
Depreciation and Amortization	12,438,430	5.63%	19,646,610	6.44%	21,941,075	5.94%
Tariffs	24,000	0.01%	24,000	0.01%	24,000	0.01%
Office Expense	21,600	0.01%	21,600	0.01%	21,600	0.01%
Telephone	3,316,209	1.50%	4,574,231	1.50%	5,538,637	1.50%
Insurance	336,390	0.15%	394,590	0.13%	423,690	0.11%
Miscellaneous	15,600	0.01%	15,600	0.01%	15,600	0.00%
Supplies	300,000	0.14%	390,000	0.13%	390,000	0.11%
Travel	570,000	0.26%	570,000	0.19%	570,000	0.15%
Rent	570,000	0.26%	660,000	0.22%	660,000	0.18%
Total - Selling, General and Admin. Expenses	<u>54,718,503</u>	<u>24.75%</u>	<u>73,184,103</u>	<u>24.00%</u>	<u>84,360,189</u>	<u>22.85%</u>
Income from Operations	<u>28,133,515</u>	<u>12.73%</u>	<u>30,689,856</u>	<u>10.06%</u>	<u>36,708,072</u>	<u>9.94%</u>
Other (Income)Expenses						
Interest Expense	1,956,822	0.89%	1,956,822	0.64%	1,956,822	0.53%
Total - Other (Income)Expenses	<u>1,956,822</u>	<u>0.89%</u>	<u>1,956,822</u>	<u>0.64%</u>	<u>1,956,822</u>	<u>0.53%</u>
Net Income(Loss)	<u>26,176,693</u>	<u>11.84%</u>	<u>28,733,034</u>	<u>9.42%</u>	<u>34,751,250</u>	<u>9.41%</u>
Retained Earnings, Beginning of Period	<u>1,707,931</u>		<u>27,884,624</u>		<u>56,617,659</u>	
Retained Earnings, End of Period	<u>27,884,624</u>		<u>56,617,659</u>		<u>91,368,909</u>	

Lyxom
Projected Quarterly Statement of Cash Flow
For The Periods Ended December 31, 2002 to 2004

	<u>2002</u>	<u>2003</u>	<u>2004</u>
Sources of Funds			
Net Income(Loss)	26,176,693	28,733,034	34,751,250
Add: Depreciation and Amortization	<u>12,438,430</u>	<u>19,646,610</u>	<u>21,941,075</u>
Cash from Operations	<u>38,615,123</u>	<u>48,379,644</u>	<u>56,692,326</u>
Decrease (Increase) in Working Capital			
Accounts Receivable	(13,750,568)	(6,408,680)	(1,088,087)
Prepaid Expenses	(400,714)	(410,750)	(420,021)
Accounts Payable	6,683,406	4,879,184	3,737,210
Deferrals	<u>3,723,460</u>	<u>10,247,768</u>	<u>10,778,354</u>
Net Cash Provided by (used for) Working Capital	<u>(3,744,416)</u>	<u>8,307,522</u>	<u>13,007,456</u>
Cash from (used for) Investing			
Purchase of Fixed Assets	0	0	0
Direct Response Marketing	<u>(21,500,004)</u>	<u>(22,700,004)</u>	<u>(21,500,004)</u>
Net Cash from (used for) Investing	<u>(21,500,004)</u>	<u>(22,700,004)</u>	<u>(21,500,004)</u>
Cash from (used for) Financing			
Proceeds from Long-term Debt	0	0	0
Proceeds from Sale of Common Stock	<u>0</u>	<u>0</u>	<u>0</u>
Net Cash from (used for) Financing	<u>0</u>	<u>0</u>	<u>0</u>
Net Increase (Decrease) in Cash	13,370,703	33,987,162	48,199,778
Cash at Beginning of Period	<u>1,163,948</u>	<u>14,534,651</u>	<u>48,521,813</u>
Cash at End of Period	<u><u>14,534,651</u></u>	<u><u>48,521,813</u></u>	<u><u>96,721,591</u></u>

LYXOM, INC.

EXHIBIT II

Management Profiles

Lyxom, Inc.
Management Profiles

Christopher J. LeSaffre, President and Chief Executive Officer

After completing his MBA at Boston University, Chris LeSaffre began his business career in computer marketing with IBM Corporation. In 1982 he joined an independent computer operation, Commonwealth Business Systems to market their business systems to small, growing businesses in New England. LeSaffre managed 25 direct sales people in New England.

In 1990, Mr. LeSaffre opened a direct marketing company, Meridian marketing Group. The Company promoted product via television commercials and huge direct mail programs on a national basis. As president of Meridian, Mr. LeSaffre devised product strategy and merchandising for a wide group of product. The Company was most successful, but stopped expansion when its system and product could no longer be billed via local telephone exchanges, which put an end to this industry.

In 1992, while operating Meridian Marketing, Mr. LeSaffre began an operation known as Smart Business Network. SBN was conceived to market a "basket" of services to small, growing businesses. The concept was to band these businesses together in an organization to gain pricing advantages as a group not available to the smaller businesses on an individual basis. The most viable product offered by SBN was long distance service.

Mr. LeSaffre then formed Corporate Services Telcom, Inc. to pursue becoming an IXC. This resulted in the successful venture known as Corporate Services Telcom, providing long distance service to thousands of businesses in the forty four states for which CSTI held tariffs.

As Chief Executive Offices of CSTI, and now Lyxom, Mr. LeSaffre's vision has allowed his companies to remain ahead of the curve as business has gone (and continues to go) through a rapid period of change. His insight and innovative perception has moved the business from a straight long distance reseller into this new world of communication. Lyxom is a complete and innovative concept in today's world of communication.

During this period, he has overseen the Company's growth as it moved from the straight telcom business to total communications. Today he continues to oversee all phases of the Company' operations from its headquarters in Lawrence, Massachusetts.

Lyxom, Inc.

Management Profiles, (Continued)

James Shipley, Vice President and Director of Marketing

Jim Shipley has a long and broad based career in sales, marketing and advertising. He began his career in an executive position with an advertising agency in Cleveland, Ohio. As senior account executive, he handle the RCA Distributor in Northern Ohio.

He joined the distributorship as advertising manager, and then became the President of Mail Line Distributors. Main Line was the exclusive RCA Distributor for all home entertainment products in Northern Ohio and Eastern Indiana.

Mr. Shipley left Main Line to found a large advertising agency with offices in Cleveland and New York. After five years with the agency, he left to become a principal in Major Media, Inc., a radio broadcasting company. As president of Major Media, he expanded their operation into AM/FM properties n Orlando and Kissimmee, FL, as well as Charlotte and Statesville, NC.

In 1987, the stations were sold and Mr. Shipley returned to the advertising business as VP of DeFalco Advertising, Inc. of Orlando. The agency specialized in direct marketing. Mr. Shipley handled creative projects, did the media buying and supervised account executives. As part of his duties, he contacted Mr. LeSaffre and handled the media for Mr. LeSaffre's Meridian Marketing Group. This then led to an alliance when SBN was formed. Mr. Shipley worked on the marketing for SBN and dealt in the acquisition of various services for SBN.

In1993, Mr. Shipley and a partner formed The Phone Company, Inc. He again contacted Mr. LeSaffre and the two worked together as SBN and The Phone Company, Inc. Mr. Shipley developed a successful pattern of sales and service for the Company until it was sold in 1997. In 1997, Mr. Shipley came with CSTI full time to devise its marketing programs and to oversee their marketing operations. When Chris LeSaffre conceived Lyxom, Jim Shipley moved into the position of Director of Marketing.

As Vice President and Director of Marketing, he takes advantage of his many years in marketing to devise programs to expand the distribution of the Lyxom products and services. Mr. Shipley works out of the Orlando office of Lyxom.

Lyxom, Inc.

Management Profiles, (Continued)

Frances LeSaffre, Operations Manager

Frances LeSaffre is the wife of Chris LeSaffre. She had over eighteen years in operations and systems management with Raytheon Corporation. This successful career prepared her for involvement as head of Operations and Customer Service with Lyxom .

Mrs. LeSaffre handled all operations for Meridian Marketing as that business grew. She then moved on to Smart Business Network, Inc. to handle operations. When Chris LeSaffre formed Lyxom, Frances took over complete operation of SBN. She re-organized the internal operations and handled complete oversight of all customer service operations. In addition, she had responsibility for Lyxom's customer service department.

As Lyxom began to grow, Frances took on the additional duties of Operations Manager for Lyxom., including account coordination, billing and customer service. Working closely to integrate the systems of the Company between the billing, marketing and overall accounting functions, including vendor relations, Frances LeSaffre is a key cog in the wheel of success driving Lyxom.

Lyxom, Inc.

Management Profiles, (Continued)

Gary Larson, Director - Information Technology

Since 1982, Gary Larson has been intimately involved with computers, communications, programming and state of the art equipment. Serving as a Ground Radio Technician in the US Air Force, Gary supported the Ground to Air Communications, Telemetry and Guidance Systems of NASA Space Shuttle flights.

Gary then transferred to Lockheed Missile and Space Company (now a part of Lockheed Martin) where he was a Field Service Support Technician supporting the Nuclear Submarine program out of the Cape Canaveral Air Force Base near Cocoa Beach, FL.

Gary continued his education at the Greater Lowell Vocational School in Tyngsboro, MA, graduating with the highest grade levels. Due to health problems in his family, Gary took a sabbatical from actively pursuing his MIS career to care for his wife and grandfather. However, during this time, he continued his studies and became a Microsoft Solutions Developer.

Gary came to CSTI as a consultant to set up a computer network. He developed a complete system for the Company, which can handle several thousand orders per day. Gary then came to work full time as the needs of Lyxom continued to grow. He integrated the complete Cost Guard accounting, billing and reporting system into the overall business of Lyxom. Gary has completely automated all the systems at Lyxom.

Lyxom, Inc.

Management Profiles, (Continued)

John J. Murphy, Director of Finance and Controller

Jack Murphy has an MBA in finance and spent nine years as an IRS agent. He then went to work for Dunfrey/Omni Hotels where he was the Manager of Taxation. While there Jack developed policies in taxation and renovation which saved the Corporation millions in tax and other associated costs.

Jack then moved on to Frostar, Inc. where he was the Controller for nine years. He was responsible for managing cash flow, working capital and all phases of accounting and supervising a staff of four. He installed the Company's first computerized accounting system and , which drastically increased the Company's cash flow and integrated all systems into a networking situation between the Boston and Salem offices of the Company.

As an independent Programming Consultant, Jack Murphy developed inventory and tax systems for manufacturers and distributors.

Coming with CSTI in 1997, Jack has developed the complete accounting systems for the Company. He has programmed the corporate structure of Lyxom; analyzed the various costs associated with sales and changed the billing structure of Lyxom.

Jack is intimately involved in all phases of the Company' growth. His complete knowledge of a plethora of software programs for accounting, taxes, spreadsheet and databases allows the Company to stay on the cutting edge of modern accounting techniques.

ESSEX COMMUNICATIONS, INC.

EXHIBIT III

ARTICLES OF INCORPORATION

APPLICATION FOR AUTHORITY
OF

7990827000407

Lyxom Inc.

(Pursuant to Section 1304 of the Business Corporation Law)

FIRST: The name of the corporation is: Lyxom Inc.

SECOND: The jurisdiction of incorporation of the corporation is Delaware

The date of incorporation of the corporation is 6-13-99

THIRD: The business which the corporation proposes to do in the State of New York is as follows:

To engage in any act or activity permitted by the laws of Delaware for which corporations may be organized under the Business Corporation Law of the State of New York, provided that the corporation is not to engage in any act or activity requiring the consent or approval of any state official, department, board, agency or other body without such consent or approval first being obtained.

FOURTH: The office of the corporation in the State of New York is to be located in the County of New York.

FIFTH: The Secretary of State of the State of New York is designated as the agent of the corporation upon whom process against the corporation may be served. The post office address within the State of New York to which the Secretary of State of the State of New York shall mail a copy of any process against the corporation served upon said Secretary of State is: c/o National Registered Agents, Inc., 440 9th Avenue, 5th Floor, New York, NY 10001.

1

SIXTH: The registered agent of the corporation is to be the agent of the corporation upon whom or upon which process against the corporation may be served. The name and the address within the State of New York of said registered agent are as follows: National Registered Agents, Inc., 440 9th Avenue, 5th Floor, New York, NY 10001.

SEVENTH: The corporation has not, since its incorporation, engaged in any activity in the State of New York except as set forth in paragraph (b) of Section 1301 of the Business Corporation Law.

IN WITNESS WHEREOF, I have subscribed this document on the date set forth below and do hereby affirm, under the penalties of perjury, that the statements contained therein have been examined by me and are true and correct.

Executed on this 23 day of Aug, 1999.

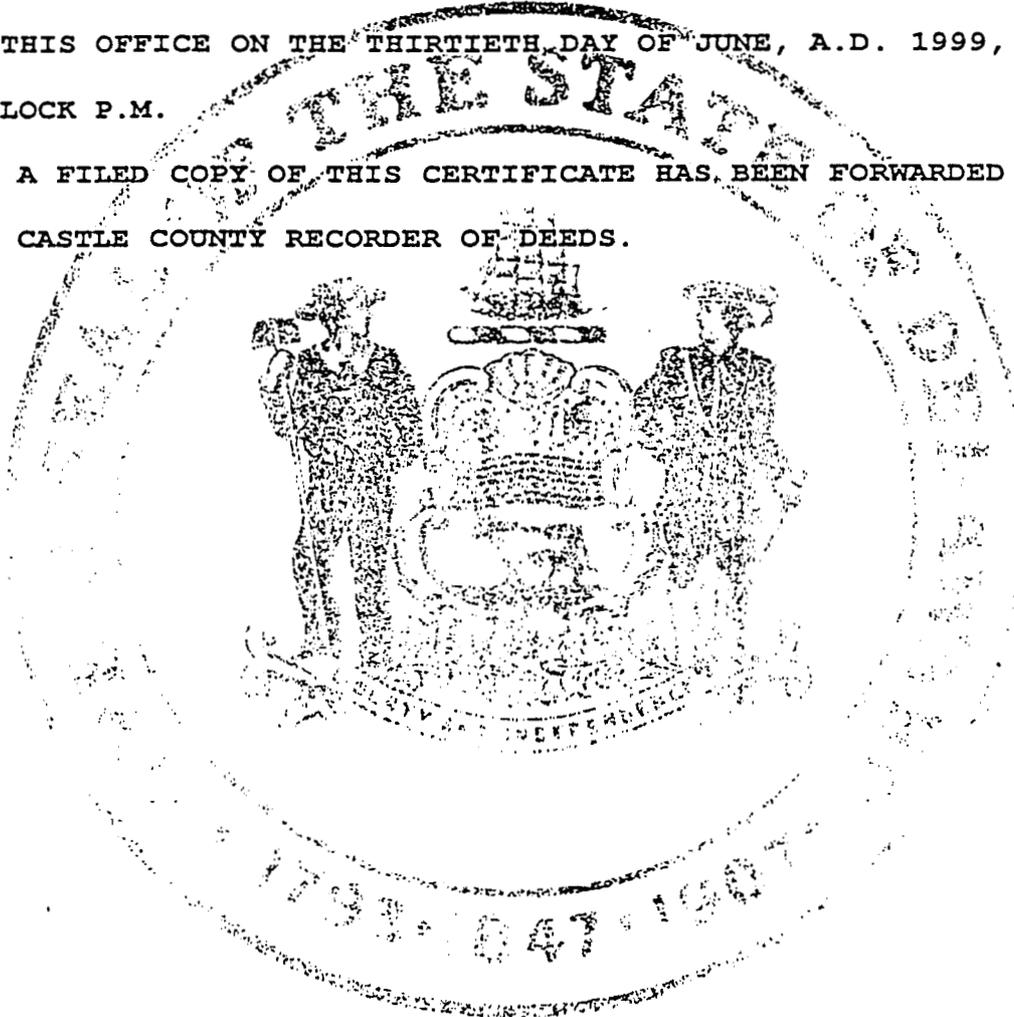


Frances LeSaffre, President ..

Office of the Secretary of State

I, EDWARD J. FREEL, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF INCORPORATION OF "LYXOM, INC.", FILED IN THIS OFFICE ON THE THIRTIETH DAY OF JUNE, A.D. 1999, AT 4:30 O'CLOCK P.M.

A FILED COPY OF THIS CERTIFICATE HAS BEEN FORWARDED TO THE NEW CASTLE COUNTY RECORDER OF DEEDS.



Edward J. Freel

Edward J. Freel, Secretary of State

3061814 8100

9844893

991269637

AUTHENTICATION:

DATE:

07-02-99

ESSEX COMMUNICATIONS, INC.

EXHIBIT IV

PRICE LIST

To be provided after certification and prior to offering local service in Florida.



October 18, 2000
Overnight Delivery

210 N. Park Ave.
Winter Park, FL
32789

Ms. Blanca Bayo, Director
Division of Records and Reporting
Florida Public Service Commission
2450 Shumard Oak Boulevard
Tallahassee, FL 32399-0870

DEPOSIT DATE
D377 ■ OCT 20 2000
001571-TX

P.O. Drawer 200
Winter Park, FL
32790-0200

RE: Application of **Lyxom, Inc.** for Authority to Provide Alternative Local Exchange Service

Tel: 407-740-8575
Fax: 407-740-0613
tmi@tminc.com

Dear Ms. Bayo:

Enclosed is the original and six (6) copies of the application of Lyxom, Inc. for authority to provide alternative local exchange service. Also enclosed is a check for the application fee of \$250.

Please return a date stamped the copy of this cover letter in the self-addressed stamped envelope which has been provided for this purpose.

Any questions pertaining to this filing may be addressed to me at (407) 740-8575.

Sincerely,

Thomas M. Forte
Consultant to Lyxom, Inc.

Enclosure

TMF/ks

cc: Doreen Moore, Lyxom

27875

TECHNOLOGIES MANAGEMENT, INC.
P.O. BOX 200
WINTER PARK, FL 32790-0200
(407) 740-8575

AMSOUTH BANK
ORLANDO, FLORIDA
63-466/631

PAY TO THE ORDER OF

Florida Public Service Commission 250.00

Two hundred fifty 00/100

DOLLARS

TECHNOLOGIES MANAGEMENT, INC.

MEMO:

Lyxom



210 N. Park Ave.
Winter Park, FL
32789

P.O. Drawer 200
Winter Park, FL
32790-0200

Tel: 407-740-8575
Fax: 407-740-0613
tmi@tminc.com

Ms. Blanca Bayo, Director
Division of Records and Reporting
Florida Public Service Commission
2450 Shumard Oak Boulevard
Tallahassee, FL 32399-0870

RE: Application of **Lyxom, Inc.** for Authority to Provide Alternative Local Exchange Service

Dear Ms. Bayo:

Enclosed is the original and six (6) copies of the application of Lyxom, Inc. for authority to provide alternative local exchange service. Also enclosed is a check for the application fee of \$250.

Please return a date stamped the copy of this cover letter in the self-addressed stamped envelope which has been provided for this purpose.

Any questions pertaining to this filing may be addressed to me at (407) 740-8575.

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Thomas M. Forte
Consultant to Lyxom, Inc.

Enclosure

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cc: Doreen Moore, Lyxom
file: Lyxom - FL Local
tms: FL10000

October 18, 2000
Overnight Delivery

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward a copy of check to RAR with proof of deposit.

Initials of person who forwarded check:

001571-TX

DOCUMENT NUMBER-DATE
13320 OCT 19 8
FPSC-RECORDS/REPORTING



October 18, 2000
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Winter Park, FL
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DEPOSIT

DATE

D377

OCT 20 2000

601571-TX

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32790-0200

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