

ORIGINAL

MCWHIRTER REEVES
ATTORNEYS AT LAW

TAMPA OFFICE:
400 NORTH TAMPA STREET, SUITE 2450
TAMPA, FLORIDA 33602
P. O. BOX 3350 TAMPA, FL 33601-3350
(813) 224-0866 (813) 221-1854 FAX

PLEASE REPLY TO:

TALLAHASSEE

TALLAHASSEE OFFICE:
117 SOUTH GADSDEN
TALLAHASSEE, FLORIDA 32301
(850) 222-2525
(850) 222-5606 FAX

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Re: Docket No.: 000121-TP

Dear Ms. Bayo:

On behalf of Z-Tel Communications, Inc., enclosed for filing and distribution are the original and 15 copies of the following:

- ▶ Z-Tel's Comments on Strawman Proposal.

Please acknowledge receipt of the above on the extra copy of each and return the stamped copies to me. Thank you for your assistance.

Sincerely,

Joseph A. McGlothlin
Joseph A. McGlothlin

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**BEFORE THE
FLORIDA PUBLIC SERVICE COMMISSION**

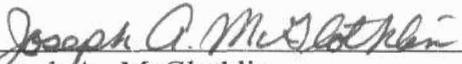
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In re: Investigation into the Establishment of
Operations Support Systems Permanent
Performance Measures for Incumbent Local
Exchange Telecommunications Companies

Docket No.: 000121-TP
Filed: November 22, 2000

Z-TEL'S COMMENTS ON STRAWMAN PROPOSAL

Z-Tel Communications, Inc. (Z-Tel), hereby submits the comments of George S. Ford,
Chief Economist for Z-Tel, on the Staff "Strawman Proposal" dated October 27, 2000.



Joseph A. McGlothlin
McWhirter, Reeves, McGlothlin, Davidson,
Decker, Kaufman, Arnold & Steen, P.A.
117 South Gadsden Street
Tallahassee, Florida 32301
(850) 222-2525

Michael B. Hazzard
Kelly Drye & Warren, LLP
1200 19th Street, NW, Fifth Floor
Washington, D.C. 20036

Attorneys for Z-Tel Communications, Inc.

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CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of Z-Tel's Comments on Strawman Proposal has been furnished by hand delivery(*) or U.S. mail on this 22nd day of November, to:

(*)Tim Vaccaro
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0850

Marsha Rule
AT&T
101 North Monroe Street, Suite 700
Tallahassee, Florida 32301-1549

Nancy B. White
c/o Nancy H. Sims
BellSouth Telecommunications, Inc.
150 South Monroe Street, Suite 400
Tallahassee, FL 32301-1556

Nanette Edwards
ITC Deltacom
4092 South Memorial Parkway
Huntsville, AL 35802

Patrick Wiggins/Charles J. Pellegrini
Katz, Kutter, Haigler, Alderman,
Bryant & Yon, P.A.
Post Office Box 1877
Tallahassee, Florida 32302

Catherine Boone
Covad Communications Company
Ten Glenlake Parkway
Suite 650
Atlanta, Georgia 30328

Floyd Self
Messer, Caparello & Self, P.A.
215 South Monroe Street, Suite 701
Tallahassee, Florida 32302-1876

Rodney L. Joyce
Shook, Hardy & Bacon, LLP
600 14th Street, N.W.
Suite 800
Washington, D.C. 20005-2005

Michael A. Gross
Vice President, Regulatory Affairs
& Regulatory Counsel
Florida Cable
Telecommunications Assoc.
246 E. 6th Avenue
Tallahassee, FL 32303

Kimberly Caswell
GTE Florida Incorporated
Post Office Box 110, FLTC0007
Tampa, Florida 33601-0110

Scott A. Sapperstein
Intermedia Communications, Inc.
3625 Queen Palm Drive
Tampa, Florida 33619-1309

Jeffrey Wahlen
Ausley Law Firm
Post Office Box 391
Tallahassee, Florida 32301

Donna Canzano McNulty
MCI WorldCom, Inc.
325 John Knox Road
The Atrium Building, Suite 105
Tallahassee, Florida 32303

Kenneth Hoffman/John Ellis
Rutledge Law Firm
Post Office Box 551
Tallahassee, Florida 32302

Andrew Isar
Telecommunications Resellers Assoc.
4312 92nd Avenue, N.W.
Gig Harbor, WA 98335

Charles J. Rehwinkel/Susan Masterton
Sprint-Florida, Incorporated
P.O. Box 2214
Tallahassee, FL 32316-2214

John Kerkorian
5607 Glenridge Drive
Suite 310
Atlanta, Georgia 30342

Mark E. Buechele
Koger Center
Ellis Building, Suite 200
1311 Executive Center Drive
Tallahassee, Florida 32301-5027

(*) Lisa Harvey
Florida Public Service Commission
2540 Shumard Oak Boulevard
Gunter Building, Room 235-D
Tallahassee, Florida 32399-0850

Glenn Harris
North Point Communications, Inc.
222 Sutter Street, 7th Floor
San Francisco, CA 94108

Peter Dunbar/Karen Camechis
Pennington, Moore, Wilkinson, Bell &
Dunbar, P.A.
Post Office Box 10095
Tallahassee, Florida 32302

Laura L. Gallagher
Laura L. Gallagher, P.A.
101 East College Avenue, Suite 302
Tallahassee, Florida 32301

Angela Green, General Counsel
Florida Public Telecommunications Assoc.
125 S. Gadsden Street, Suite 200
Tallahassee, Florida 32301-1525

Bruce May
Holland Law Firm
Post Office Drawer 810
Tallahassee, Florida 32302

Jonathan E. Canis
Kelly Drye & Warren, LLP
1200 19th Street, NW, Fifth Floor
Washington, D.C. 20036

Stephen P. Bowen
Blumfield & Cohen
4 Embarcadero Center, Suite 1170
San Francisco, CA 94111


Joseph A. McGlothlin

Comments of Z-Tel on the Strawman Proposal as a Performance Assessment Plan for the State of Florida

George S. Ford, Ph.D., Chief Economist, Z-Tel Communications, 601 S. Harbour Island Blvd, Suite 220, Tampa, FL, 33635, gford@z-tel.com.

I. Introduction

The purpose of this document is to briefly illustrate why the Strawman proposal will fail to ensure just, reasonable, and non-discriminatory performance by BellSouth to the CLECs as required by the 1996 Telecommunications Act. Three reasons for this failure are given. First, the Strawman proposal is far too complex to effectively monitor transactions between BellSouth and the CLECs. This point is not simply rhetorical. The authors of the Strawman proposal, individuals who presumably are most familiar with the statistical procedures that are part of the plan, appear themselves unable to perform accurately the required computations even for simple numerical examples.¹ It is perhaps unwise to rely on a statistical procedure for which errors cannot be eliminated even from hypothetical numerical examples. If simple examples cannot properly be constructed, then the results from actual performance data cannot be trusted.

Second, the balanced critical value approach, in all likelihood, will fail to accomplish its task of balancing Type I and Type II errors under the assumptions set for the in the Strawman proposal. If the balancing approach fails to accomplish this task – a task that justifies the complex computations and additional steps required by the balancing approach -- then employing the approach is senseless. The choice of the “balancing parameter” δ cannot be a bargaining point between the ILEC and CLECs. If δ is not set to the correct value, the balancing aspect of the Strawman procedures are lost and the true Type I and Type II errors will deviate.

Third, and most importantly, by design the Strawman proposal allows for wide disparities in the quality of service provided by BellSouth to itself and to the CLECs. Under fairly typical circumstances, the quality of service difference between the ILEC and CLEC can be very large yet within the bounds of “parity” as defined by the proposal. The ‘within parity’ differences are so large that they certainly cannot be characterized as non-discriminatory or reasonable. By lowering the standards of parity (i.e., inflating the critical z values), the

¹ There is the potential that it is my calculations that are incorrect and not those of the Strawman proposal. BellSouth’s outline of the computations is cryptic and difficult to follow. However, I am reasonably certain that my computations are correct for the reasons discussed in Section II.

balancing critical approach of the Strawman proposal allows consistent and meaningful discrimination to occur without penalty.

II. The Strawman Proposal is Too Complex

The nature of the relationship between BellSouth and the CLECs requires constant monitoring of transactions by regulatory authorities. BellSouth has powerful incentives to discriminate against CLECs in service quality, thereby reducing the prospects for successful entry into the local exchange market. The performance plan is intended to facilitate the monitoring of performance levels and levy penalties whenever BellSouth provides a CLEC with discriminatory or unreasonable service. The ability of BellSouth, CLECs, and the Florida Public Service Commission ("FLPSC") to administer and monitor the performance plan is critical to the plan's success and the development of competition in Florida's local exchange marketplace. As illustrated by the vain attempt to provide examples of the Strawman calculations, the Strawman proposal is perhaps too complex for effective administration or monitoring.

Table 1 below is a reproduction of a table found in Exhibit D of the Strawman document. Even a cursory examination of the table reveals a problem. Specifically, the balancing critical value (C_B) of -0.21 cannot be correct. The balancing critical value can be *approximated* by the formula:

$$C_B = \frac{-\delta}{2\sqrt{1/n_c}} = -\delta \cdot 0.5\sqrt{n_c} \quad (1)$$

where n_c is the CLEC sample size.² By solving Equation (1) for n_c and setting $\delta = 0.5$, it can be shown that a balancing critical value of -0.21 implies a CLEC sample size of 0.70 (less than one observation). In fact, there are 310 relevant sample points for the CLEC in the example, indicating the balancing critical value should be about -4.40 .³ Actual computation of the balancing critical value, following the guidelines outlined by BellSouth, produces a balanced critical value of -4.20 .⁴ The computed C_B in the Strawman document is *20 times* too small.

² I am assuming that $\lambda = 1$ and the ILEC sample size is large enough that $1/n_i$ is small enough to ignore.

³ In the truncated Z procedure, only cells with negative Z values are included. Only 310 of the 600 observations in the table are associated with negative Z values.

⁴ See, e.g., *Statistical Techniques for the Analysis and Comparison of Performance Measurement Data*, submitted to the Louisiana Public Service Commission, Docket U-22252, Subdocket C (March 1, 2000).



Table 1:

Example: CLEC-1 Order Completion Interval (OCI) for Resale POTS

| | n_I | n_C | I_c | OCI_I | OCI_C | Z^{CLEC1} | C_B | Parity Gap | Volume Proportion | Affected Volume |
|-------|-------|-------|-------|---------|---------|-------------|-------|---------------|----------------------|--------------------|
| State | 50000 | 600 | 600 | 5days | 7days | -1.92 | -0.21 | 1.71 | 0.4275 | |
| Cell | | | | | | Z^{CLEC1} | | | | |
| 1 | | 150 | 150 | 5 | 7 | -1.994 | | | | 64 |
| 2 | | 75 | 75 | 5 | 4 | 0.734 | | | | |
| 3 | | 10 | 10 | 2 | 3.8 | -2.619 | | | | 4 |
| 4 | | 50 | 50 | 5 | 7 | -2.878 | | | | 21 |
| 5 | | 15 | 15 | 4 | 2.6 | 1.345 | | | | |
| 6 | | 200 | 200 | 3.8 | 2.7 | 0.021 | | | | |
| 7 | | 30 | 30 | 6 | 7.2 | -0.600 | | | | 13 |
| 8 | | 20 | 20 | 5.5 | 6 | -0.065 | | | | 9 |
| 9 | | 40 | 40 | 8 | 10 | -0.918 | | | | 17 |
| 10 | | 10 | 10 | 6 | 7.3 | -0.660 | | | | 4 |
| | | | | | | | | | | 133 |

Using the 'correct' balancing critical value and the Z^{CLEC1} value in the Strawman document, a finding of parity is rendered and the parity gap is zero. Note, however, that Z^{CLEC1} also is incorrectly computed. The truncated Z for the CLEC is -3.32, not -1.92 as stated in the Strawman document. The 'correct' truncated Z also shows parity service and the parity gap is zero. The finding of parity hardly seems appropriate given that three cells, including 250 CLEC observations, have statistically significant means differences of either 40% or 90%.⁵

III. Choosing δ and Balancing Type I and Type II Errors

The goal of the balanced critical value approach is to generate equal probability levels of Type I and Type II error. The balancing critical value approach balances the true errors *if and only if* the value δ is both *known* and *constant* and equal to 0.50. If δ is either not known, not constant across measures or time, or not equal to 0.50, then the true Type I and Type II errors will not be balanced and the additional complexity of the balanced critical procedure, relative to a more straightforward statistical approach, is not warranted.

Obviously, the choice of δ is fundamental to the balanced critical value approach; δ is not a bargaining parameter. If specified incorrectly, the whole balancing critical value procedure falls apart and the gain from additional complexity of the approach is lost; the true Type I and Type II errors will be unequal and the power of the procedure to detect discrimination attenuated.

⁵ The significance levels are no less than $\alpha = 0.024$ and is based on the modified z-test. Note that the SBC-Texas style performance plan, despite its many flaws, would produce 18 occurrences of "affected volume," ignoring the K-table exclusions.



Unfortunately, there is no way to know whether the chosen value of δ is correct or incorrect absent a substantial effort to study its plausible values. It seems highly unlikely and there is no evidence to support that a uniform value of $\delta = 0.5$ is even close to correct. As shown in the next section, a δ of 0.50 clearly favors BellSouth and allows rather severe discrimination to go unpunished.

IV. Strawman Proposal Fails to Punish Discriminatory Service

Without extensive study on the value of δ , the benefit of the balanced critical value approach -- i.e., balanced errors -- is absent. However, the testing impact of the balanced critical value remains. In the table below, approximations of the balanced critical value (from Equation 1) are summarized for various sample sizes and δ values. As shown in the table, a higher value of δ decreases the probability of finding discrimination without any certain offsetting benefits.

| N_{CLEC} | C_B ($\delta = 0.10$) | C_B ($\delta = 0.25$) | C_B ($\delta = 0.50$) | C_B ($\delta = 1.00$) |
|------------|------------------------------|------------------------------|------------------------------|------------------------------|
| 10 | 0.16 | -0.40 | -0.79 | -1.58 |
| 50 | 0.35 | -0.88 | -1.77 | -3.54 |
| 100 | 0.50 | -1.25 | -2.50 | -5.00 |
| 500 | 1.12 | -2.80 | -5.59 | -11.18 |
| 1000 | 1.58 | -3.95 | -7.91 | -15.81 |
| 5000 | 3.54 | -8.84 | -17.68 | -35.36 |
| 10000 | 5.00 | -12.50 | -25.00 | -50.00 |
| 20000 | 7.07 | -17.68 | -35.36 | -70.71 |

One question conspicuously left unasked and unanswered in the Strawman proposal is that even if the balancing approach successfully balances the true Type I and Type II errors, at what level does it do so? Typically, hypothesis tests are conducted using a significance level of 5%. Rarely, if ever, is a significance level lower than 1% used. The Federal Communications Commission approved a 5% significance level for statistical tests in the New York and Texas 271 Orders.

To compute the significance level of the balanced critical value, consider the balancing critical value approximations from Table 2 for a sample size of 500. For a δ of 0.25, the balancing critical value is -2.80 and the significance level is 0.003 or about 16 times lower than the typical 5% critical value. Given $\delta = 0.5$ (as recommended in the Strawman proposal), the Type I and II errors are



Table 4. Implication of Alternative Value for δ

| ILEC Data (μ, σ, n) = (3 days, 6 days, ∞) | | | |
|--|--------|----------------------------------|-------------------------|
| δ | C_B | α | Acceptable CLEC Mean |
| 0.10 | -1.12 | 0.13 | 3.3 days |
| 0.25 | -2.8 | 0.003 | 3.8 days |
| 0.50 | -5.59 | 0.00000002 | 4.5 days |
| 1.00 | -11.18 | 0.000000000000000000000000000002 | 6.0 days |

V. Conclusion

As shown in this document, the Strawman proposal is both ill suited and too complex to monitor BellSouth's compliance with §251(c)(3) of the 1996 Telecommunications Act. As illustrated by Exhibit D of the Strawman proposal, it will be difficult for the FLPSC and CLECs to monitor effectively the computation of penalties since even simple numerical examples are (apparently) difficult to construct. The complexity of the balanced critical value approach is unwarranted given that there is no guarantee that Type I and Type II errors will be, in fact, balanced. Even if the errors are balanced, odds are the errors are balanced at an inappropriately low significance level. At the significance levels that will be common under the Strawman approach, BellSouth will be free to provide discriminatory and unreasonable service levels to the CLECs without fear of punishment. The Strawman proposal will serve BellSouth well, but impede the development of competition in the State of Florida.

