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March 12, 2001

Ms. Blanca S. Bayó, Director Division of Records and Reporting Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, Florida 32399-0850 RECEIVED - FPSC OI MAR 12 PM 4: 18 RECORDS AND

Re: Docket No. 000075-TP Direct Testimony of Michael R. Hunsucker

Dear Ms. Bayó:

Enclosed for filing is the original and fifteen (15) copies of the Direct Testimony of Michael R. Hunsucker.

Please acknowledge receipt and filing of the above by stamping the duplicate copy of this letter and returning the same to this writer.

Thank you for your assistance in this matter.

Sincerely,

1 Susan S. Masterton

Enclosure

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DOCUMENT NUMBER-DATE
03155 MAR 125

FPSC-RECORDS/REPORTING

1	BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION
2	DIRECT TESTIMONY
3	OF
4	MICHAEL R. HUNSUCKER
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6	
7	Q. Please state your name and business address.
8	
9	A. My name is Michael R. Hunsucker. I am Director-
10	Regulatory Policy, for Sprint Corporation. My
11	business address is 6360 Sprint Parkway, Overland
12	Park, Kansas 66251.
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15	Q. Are you the same Michael R. Hunsucker that filed direct
16	and rebuttal testimony in Phase I of this proceeding?
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18	A. Yes, I am.
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21	Q. What is the purpose of your testimony?
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1 The purpose of my testimony is to address, on behalf Α. 2 of Sprint, Supplemental Issues 10-17 of the Supplemental Issues List. 3 4 5 Issue 10: Pursuant to the Telecommunications Act of 1996 6 7 (Act), the FCC's rules and orders, anđ Florida 8 Statues, what is the Commission's jurisdiction to 9 specify the rates, terms and conditions governing 10 compensation for transport and delivery of traffic 11 subject to Section 251 of the Act? (Legal Issue) 12 13 Q. To what extent does the FPSC have jurisdiction to specify the rates, terms, and conditions governing 14 15 compensation for transport and delivery of traffic subject to Section 251 of the Act? 16 17 Pursuant to Sections 251 and 252 of the Act, as well 18 Α. as the U.S. Supreme Court Decision in AT&T vs. Iowa 19 20 Utility Board (119 S. Ct. 721 (1999)), the FCC has jurisdiction to establish rules governing the rates, 21 terms and conditions for the transport and termination 22 23 of local traffic. The FPSC then has the jurisdiction

to implement these rules and apply any FCC-required

methodologies in establishing actual rates, terms and conditions. The only limitation that the FCC has applied to state commissions is that rules implemented by state commissions, including the FPSC, must be consistent or otherwise not conflict with the federal Additionally, the Florida Statutes, under Sections 364.161 and 364.162, authorize the commission to arbitrate disputes relating to negotiations of telecommunications companies to establish the rates terms and conditions of interconnection and the unbundling of network elements. In addition, Section 120.80(d) provides that notwithstanding the provisions of the Florida administrative Procedures Act, in implementing the Telecommunications Act of 1996, the Public Service Commission is authorized to employ procedures consistent with that Act, which gives the Commission the necessary state authority to implement the federal Telecommunications Act.

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Issue 11: What types of local network architectures are currently employed by ILECs and ALECs, and how does a carrier's past, present, and forecasted traffic

volumes affect its choice of architectures?

(Informational issue)

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Q. What types of local network architectures are currently employed by ILECs?

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The local network architecture deployed by Sprint's Α. local division in Florida consists of circuit-based, all digital switching Devices. Specifically, this system contains 5 Toll Tandem Switches, 14 Lucent 5ESS Local Switches and 46 Remote Switching Systems, 40 DMS 100 Local Switches and 153 Remote Switching Systems, 4 DMS 10 Local Switches, 2 Alcatel 1210 Local Switches and 24 Remote Switching Systems. In addition, there are 1564 Pair Gain Devices. The local switches are interconnected to the Toll Tandems by fiber on fiber rings that provide survivability. The Local Host Switches directly serve 38% of the total access lines, the Remote Switching Systems account for 37% of the total access lines and finally, 25% are served off of Pair Gain Devices, which home off of the Host/Remote Switching Systems.

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1	Q	What types of local network architectures are
2		currently employed by ALECs?
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4	Α.	The local network architectures deployed by ALECs may
5		vary considerably. Specifically, Sprint's ALEC
6		architecture in Florida is deployed using one of two
7		methods. The first incorporates a "tiering" structure
8		wherein the ILEC Tier 1 end offices are homed to one
9		or more ILEC Tier 2 end office(s). DS-3 level
10		transport is then leased from the ILEC. At the Tier 2
11		office, Sprint ALEC will "aggregate" the DS3 traffic
12		from the various end offices and lease an OC-3 from
13		the ILEC to provide transport to the Sprint POP.
14		With the second type of ALEC local network
15		architecture, Sprint homes all ILEC end offices to a
16		Sprint POP with aggregation performed at the POP.
17		Both the DSL equipment and the aggregator device
18		deployed by Sprint ALEC are ATM-based.
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20		
21	Q.	How does a carrier's past, present, and forecasted
22		traffic volumes affect its choice of architectures?
23		

1	The economic drivers for building the network are
2	predominately growth, both in access lines and minutes
3	of use, and mandates. Although growth rates are
4	difficult to predict, much of what drives Sprint
5	ILEC's local network architectural decisions today is
6	the need for additional ports for trunks and Pair
7	Gains. The longer holding times driven by high
8	Internet usage are causing Sprint to expand the
9	trunking capabilities. Sprint ALEC's network
10	architecture is based on forecasted traffic. As
11	traffic volumes increase, Sprint ALEC will simply
12	purchase another DS-3/OC-3 from the ILEC.
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15 16	Issue 12: Pursuant to the Act and FCC's rules and orders:
17	(a) Under what conditions, if any, is an ALEC
18	entitled to be compensated at the ILEC's tandem
19	interconnection rate?
20	(b) What is "similar functionality?"
21	(c) What is "comparable geographic area?"
22	

Under what conditions, if any, is an ALEC entitled to 1 Q. 2 be compensated at the ILEC's tandem interconnection 3 rate? 5 There are two scenarios in which the FCC rules afford Α. 6 ALECs compensation at the ILEC's tandem 7 interconnection rate; 1) when the ALEC switch utilizes 8 a tandem or "equivalent facility" under FCC Rule 9 51.701(c), 2) when the ALEC switch serves a 10 "comparable geographic area" consistent with FCC Rule 11 51.711 (a)(3). 12 13 Q. Please provide a brief description of when the ALEC 14 switch utilizes a tandem or "equivalent facility" 15 under FCC Rule 51.701(c)? 16 Α. 17 As stated above, the first scenario in which the FCC 18 rules afford an ALEC compensation at the ILEC's tandem 19 interconnection rate is when the ALEC actually utilizes a tandem switch or "equivalent facilities" in 20 21 their network consistent with the definition of termination in FCC Rule 51.701(c). Sprint contends 22 23 that an ALEC switch performs "functions similar to 24 those performed by an incumbent LEC's tandem switch"

if the switch is capable of trunk to trunk

connectivity and has the necessary software activated

in the switch to perform the actual tandem function.

Under these circumstances, the ALEC is entitled to be

compensated at the tandem interconnection rate on all

traffic that passes through that switch or "equivalent

facilities".

Q. Please provide a brief description of when the ALEC switch serves a "comparable geographic area" consistent with FCC Rule 51.711(a)(3)?

A. As stated above, the second scenario in which the FCC rules afford an ALEC compensation at the ILEC's tandem interconnection rate is when the ALEC's switch serves a geographic area "comparable" to the area served by the ILEC's tandem switch as is stated in Rule 51.711(a)(3). (Note: the definition of "comparable geographic area" is discussed later in the testimony.)

Rule 51.711(a)(3) is contained in the FCC's rules on symmetrical reciprocal compensation.

1 Sprint believes that the ALEC is entitled to receive 2 symmetrical compensation under this rule if the ALEC is, in fact, interconnected at the ILEC tandem and the ALEC is 3 4 both paying and receiving reciprocal compensation at the ILEC tandem interconnection rate. If the ILEC and ALEC are 5 interconnected at the end office level, then the ALEC shall 6 7 pay and receive reciprocal compensation at the ILEC end 8 office rate. Thus, in either application, the compensation between the ILEC and ALEC are reciprocal and symmetrical as 9

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Q. What is "similar functionality?"

intended by the FCC.

Sprint contends that an ALEC switch performs 15 Α. "functions similar to those performed by an incumbent 16 LEC's tandem switch" if the switch is capable of trunk 17 to trunk connectivity and has the necessary software 18 19 activated in the switch to perform the actual tandem 20 function. This is the same definition that should be utilized to determine whether the switch is an 21 22 "equivalent facility" under FCC Rule 51.701.

Q. What is "comparable geographic area?"

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Α. In order for an ALEC to satisfy the "comparable geographic area" criteria found in Rule 51.711(a), Sprint maintains that the ALEC must in fact hold 5 itself out to serve customers in the geographic area served by the ILEC tandem absent any technical 7 feasibility limitations. It is debatable as to the 8 definition of "comparable". Sprint does not believe that "comparable" is identical, but rather similar. 10 Establishment of any benchmark for comparability is 11 subjective in nature. In that light, Sprint would 12 suggest that the Commission not adopt a specific 13 metric, but rather, resolve any dispute on a case-by-14 case basis. Hopefully, interconnecting carriers will 15 be able to resolve this issue with guidance from the 16 FPSC that "comparable" means similar and not 17 In addition, Sprint also reiterates the identical. 18 importance of ALECs having access to necessary 19 unbundled network elements from the ILEC such as UNEP 20 and packet switching in order to be able to 21 competitively serve a "comparable geographic area". 22

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2 Issue 13: How should a "local calling area" be defined, for 3 purposes of determining the applicability of 4 reciprocal compensation?

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How should a "local calling area" be defined, 6 Q. 7 purposes of determining the applicability of 8 reciprocal compensation?

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Α.

Pursuant to Paragraph 1035 of the FCC's First Report 11 state commissions have the authority to and Order, 12 determine what geographic areas should be considered 13 "local areas" for the purpose of applying reciprocal 14 compensation obligations for wireline carriers under 15 section 251(b)(5). Furthermore, Sprint believes that 16 the ILEC's local calling scope, including mandatory 17 EAS, should define the appropriate local calling scope 18 for reciprocal compensation purposes for wireline 19 carriers. The local calling scope of the ILEC, 20 including mandatory EAS, establishes logical 21 boundary upon which reciprocal compensation can be 22 determined and is both fair and practical because 23 ILECs generally have well-established flat-rated local 24 calling scopes, with tariffed access charges

1		applicable outside the local calling scope. It should
2		be noted that this does not affect the ability of the
3		ALEC to designate its own flat rated calling scope for
4		its retail services provided to its end user
5		customers.
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8	Issu	e 14:
9		(a) What are the responsibilities of an originating
10		local carrier to transport its traffic to another
11		local carrier?
12		(b) For each responsibility identified in part (a),
13		what form of compensation, if any, should apply?
14		
15	Q.	What are the responsibilities of an originating local
16		carrier to transport its traffic to another local
17		carrier?
18 19	Α.	Sprint maintains that it is the responsibility of the
20		originating carrier to transport its traffic to the
21		Point of Interconnection (POI) where it will be
22		delivered to the terminating carrier. The ALEC has the
23		right to designate the location of this POI for both
24		the receipt and delivery of local traffic with the

1		ILEC at any technically feasible location within the
2		ILEC's network. Furthermore, it is the responsibility
3		of both parties to build facilities to that physical
4		meetpoint. Specifically, the FCC has stated in
5		Paragraph 553 of the First Report and Order that ILECs
6		have an obligation for some build-out as a reasonable
7		accommodation for interconnection.
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10	Q.	For each responsibility identified in part (a), what
11		form of compensation, if any, should apply?
12 13	Α.	As mentioned above, it is Sprint's belief that the
14		originating carrier has the obligation to deliver its
15		traffic to the POI. Once the traffic is delivered to
16		the terminating carrier at the POI, the originating
17		carrier must pay the terminating carrier reciprocal
18		compensation for the transport and termination of
19		their traffic from the POI to the terminating switch.
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22	Issu	e 15:
23		(a) Under what conditions, if any, should carriers be
24		permitted to assign NPA/NXX codes to end users

1 outside the rate center in which the NPA/NXX is 2 homed? (b) 3 Should the intercarrier compensation mechanism for calls to these NPA/NXXs be based upon the 5 physical location of the customer, the rate center to which the NPA/NXX is homed, or some 7 other criterion? 8 Q. Under what conditions, if any, should carriers be 10 permitted to assign NPA/NXX codes to end users outside 11 the rate center in which the NPA/NXX is homed? 12 Sprint believes that carriers should be permitted to 13 Α. assign NPA/NXX codes to end users outside the rate 14 15 center in which the NPA/NXX is homed. In fact, this 16 is already occurring in the marketplace. 17 important fact to understand is that it is uneconomic for ALECs to establish homing or interconnection at 18 19 every ILEC rate center and attempt to replicate the 20 ILEC network in its entirety. Competition is advanced 21 by allowing ALECs the ability to interconnect at 22 limited points in the ILEC network while providing 23 service to end users across multiple rate centers.

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2	Q.	Should the intercarrier compensation mechanism for
3		calls to these NPA/NXXs be based upon the physical
4		location of the customer, the rate center to which the
5		NPA/NXX is homed, or some other criterion?
6 7	Α.	Similar to the point of interconnection issue
8		discussed in issue 14, Sprint believes that it should
9		be the responsibility of the originating carrier to
10		deliver its traffic to the rate center to which the
11		NPA/NXX is homed.
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14	Issu	e 16:
15		(a) What is the definition of Internet Protocal (IP)
16		telephony?
17		(b) How should IP telephony be compensated?
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19	Q.	What is the definition of Internet Protocol (IP)
20		telephony?
21 22	Α.	Internet Protocol (IP) telephony is commonly referred
23		to as IP Telephony or VoIP. Paragraph 84 of the FCC's

April 1998 USF Order (FCC 98-67) defines IP telephony

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1 services as services that "enable real-time voice 2 transmission using Internet protocols". 3 The services can be provided in two basic ways: 4 5 through software and hardware at customer premises, or through "gateways" that enable applications 7 originating and/or terminating on the PSTN. 8 are computers that transform the circuit-switched voice signal into IP packets, and vice versa, and 10 perform associated signalling, control, and address translation functions." 11 12 13 It seems the IP telephony services may be generally classified into one of three categories: computer-to-14 15 computer, phone-to-phone and computer-to-phone. 16 In the case of computer-to-computer IP telephony, 17 individuals use software and hardware at their 18 19 premises to place calls between two computers 20 connected to the Internet. The IP telephony software 21 is an application that the subscriber runs, using Internet access provided by its Internet service 22 23 provider. The Internet service providers over whose 24 networks the information passes may not even be aware

1 that particular customers are using IP telephony software, because IP packets carrying voice communications are indistinguishable from other types 3 Therefore, it is extremely difficult to of packets. 4 Without regard to whether measure. 5 "telecommunications" is taking place in the 6 transmission of computer-to-computer IP telephony, the 7 Internet service provider does not appear to be 8 provid[ing] " telecommunications to its subscribers. 10 (Paragraph 87). 11 With phone-to-phone IP telephony, users simply receive 12 voice transmission services using traditional NPA-NXX 13 dialing patterns and do not receive any data or 14 information services from a functional standpoint. 15 Specifically, the IP telephony provider simply creates 16 a virtual transmission path between points on the 17 public switched telephone network over a packet-18 switched IP network (Paragraph 88). In fact, these 19 types of phone-to-phone IP telephony service providers 20 provide services that are virtually identical to 21 traditional circuit-switched carriers from the end-22 user perspective (Paragraph 101). 23

1 The computer-to-phone IP telephony, where the 2 originator actually uses his computer to initiate a 3 call that terminates on a telephone, provides the same 4 functionality as phone-to-phone IP Telephony. 5 only distinguishing characteristic is that the originating point is a computer with a microphone 6 7 rather than a telephone handset. 8 While some circuit switches that are evolving into packet switches using ATM or IP to transmit voice and 10 11 data, service provided by this equipment should not be considered IP Telephony and should be treated like 12 circuit switched telephony is treated today. 13 14 15 Q. 16 How should IP telephony be compensated? 17 18 Α. With computer-to-phone IP telephony, the originator 19 will actually dial into an Internet Service Provider who will, as some point during call, hand the call off 20 21 to the Public Switched Telephone Network (PSTN), where 22 the call is completed. If the call is jurisdictionally local, then reciprocal compensation 23

1 should apply and if the call is non-local the 2 appropriate access charges should apply. 3 4 5 Issue 17: Should the Commission establish compensation 6 mechanisms governing the transport and delivery of 7 traffic subject to Section 251 of the Act to be used in the absence of the parties reaching an agreement or 8 negotiating a compensation mechanism? If so, what 9 should be the mechanisms? 10 11 Should the Commission establish compensation 12 Q. mechanisms governing the transport and delivery of 13 14 traffic subject to Section 251 of the Act to be used 15 in the absence of the parties reaching an agreement or 16 negotiating a compensation mechanism? If so, what should be the mechanisms? 17 18 19 Α. The FPSC should follow the reciprocal Yes. 20 compensation procedures already established by the Specifically, according to Rule 51.711(a), the 21 22 compensation mechanism governing the transport and delivery of traffic should be symmetrical reciprocal 23 compensation rates based on the ILEC's Commission-24

1 approved cost studies. Furthermore, under Rule 2 51.711(b) the states may establish asymmetrical rates 3 if the ALEC proves to the state commission, by filing 4 their own cost study, that their costs of operating an 5 efficiently configured network exceeds the costs 6 incurred by the ILEC. In addition, under 7 circumstances when the ILEC has not submitted a cost 8 study, Sprint believes the ALEC should be allowed to adopt the rates of another large ILEC for reciprocal 9 compensation purposes. 10 11 12 13 Q. Does that conclude your testimony? 14 15 Α.

Yes.

CERTIFICATE OF SERVICE DOCKET NO. 000075-TP

I HEREBY CERTIFY that a true and correct copy of the foregoing was served by U.S. Mail or facsimile this 12th day of March, 2001 to the following:

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