Lance J.M. Steinhart, P.C.

Attorney At Law 6455 East Johns Crossing Suite 285 Duluth, Georgia 30097

Also Admitted in New York and Maryland

Telephone: (770) 232-9200

Facsimile: (770) 232-9208

April 11, 2001

VIA OVERNIGHT DELIVERY

Florida Public Service Commission Tariff Section 2540 Shumard Oak Blvd. Gunter Bldg. Tallahassee, Florida 32399-0850

Re: FAST PHONES, INC. OF ALABAMA

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward a copy of check to RAR with proof of deposit.

01 APR 12 PH 1:07

MARLICELIN

010469 - TX

Dear Sir/Madam:

Enclosed please find one original and six (6) copies of FAST PHONES, INC. OF ALABAMA's (Fast Phones) Application for Authority to Provide Local Exchange Telecommunications Service Within the State of Florida.

I also have enclosed a check in the amount of \$250.00 payable to the Florida Public Service Commission to cover the cost of filing these documents.

Please return a stamped copy of the extra copy of this letter in the enclosed preaddressed prepaid envelope.

If you have any questions regarding this matter, please do not hesitate to call me. Thank you for your attention to this matter.

Sincerely,

Lance J.M. Steinhart, Esq. Attorney for FAST PHONES, INC. OF ALABAMA

Enclosures cc: Thomas Adair

DOCUMENT NUMBER-DATE

04529 APR 125

FPSC-RECORDS/REPORTING

ORIGINA: CK5568 , p.C. \$250.00

Lance J.M. Steinhart, P.C. Attorney At Law 6455 East Johns Crossing Suite 285 Duluth, Georgia 30097

Also Admitted in New York and Maryland

	迅	0	詔
Telephone:	(770) 23	2-9200	2
Facsimile:	(770) 23	2-9208	2
	出司	10	1
		- DR	X
	5Z	6.2	-0
	0	2	8

DATE

April 11, 2001

VIA OVERNIGHT DELIVERY

Florida Public Service Commission Tariff Section 2540 Shumard Oak Blvd. Gunter Bldg. Tallahassee, Florida 32399-0850

Re: FAST PHONES, INC. OF ALABAMA

010469-TX

D056 APR 13 2001

DEPOSIT

Dear Sir/Madam:

Enclosed please find one original and six (6) copies of FAST PHONES, INC. OF ALABAMA's (Fast Phones) Application for Authority to Provide Local Exchange Telecommunications Service Within the State of Florida.

I also have enclosed a check in the amount of \$250.00 payable to the Florida Public Service Commission to cover the cost of filing these documents.

Please return a stamped copy of the extra copy of this letter in the enclosed preaddressed prepaid envelope.

If you have any questions regarding this matter, please do not hesitate to call me. Thank you for your attention to this matter.

Sincerely,

Lance J.M. Steinhart, Esq. Attorney for FAST PHONES, INC. OF ALABAMA

Enclosures cc: Thomas Adair KECEIVED & FILED

FPSC-BUREAU OF RECORDS

DOCUMENT NUMBER-DATE

04529 APR 125

FPSC-RECORDS/REPORTING

	F	AST PHONES, INC. PH:(334) 281-1199			5568
and the second	N	P.O. BOX 20877 IONTGOMERY, AL. 36120-0877	DATE	3.01	61~533/821 04
5	PAY TO THE Florida	Public Service Com	Missin	\$,	250,00
rid. American	two budend for	ifty dollar and not		D(DLLARS
1000 1000		ANK"			
SVETY CTURE	MONTGOMERY, ALABAMA 361	06	The	Adai	
ADIAN & S	FOR IURAL Cert.	119.07(1)(z), Florida Statutes:			
3		or debit, charge, or credit card agency for the purpose of paym		<u> Antonio - Annalog 1 - Annalog</u>	

owing are confidential and exempt from subsection (1)

and s.24(a), Art. 1 of the State Constitution

i f

** FLORIDA PUBLIC SERVICE COMMISSION **

DIVISION OF REGULATORY OVERSIGHT CERTIFICATION SECTION

APPLICATION FORM for AUTHORITY TO PROVIDE ALTERNATIVE LOCAL EXCHANGE SERVICE WITHIN THE STATE OF FLORIDA

Instructions

This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 12).

Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.

Use a separate sheet for each answer which will not fit the allotted space.

Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **<u>\$250.00</u>** to:

Florida Public Service Commission Division of Records and Reporting 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

If you have questions about completing the form, contact:

Florida Public Service Commission Division of Regulatory Oversight Certification Section 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6480

APPLICATION

- 1. This is an application for $\sqrt{}$ (check one):
 - (x) Original certificate (new company).
 - () Approval of transfer of existing certificate: <u>Example</u>, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
 - () Approval of assignment of existing certificate: <u>Example</u>, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
 - () Approval of transfer of control: <u>Example</u>, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.
- 2. Name of company:

FAST PHONES, INC. OF ALABAMA

- 3. Name under which the applicant will do business (fictitious name, etc.):
- 4. Official mailing address (including street name & number, post office box, city, state, zip code):

P.O. Box 20877

Montgomery

Alabama

36120

5. Florida address (including street name & number, post office box, city, state, zip code):

_

None	
······································	
6. Structure of organization:	
 () Individual (×) Foreign Corporation () General Partnership () Other 	 () Corporation () Foreign Partnership () Limited Partnership
<u>lf individual,</u> provide:	
Name:	
Title:	
Address:	
City/State/Zip:	
Telephone No.:	Fax No.:
Internet E-Mail Address:	
Internet Website Address:	

- 8. If incorporated in Florida, provide proof of authority to operate in Florida:
 - (a) The Florida Secretary of State corporate registration number:

7.

9. If foreign corporation, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

10. <u>If using fictitious name-d/b/a</u>, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) The Florida Secretary of State fictitious name registration number:

11. If a limited liability partnership, provide proof of registration to operate in Florida:

(a) The Florida Secretary of State registration number:

12. <u>If a partnership</u>, provide name, title and address of all partners and a copy of the partnership agreement.

	Name:
	Title:
	Address:
	City/State/Zip:
	Telephone No.: Fax No.:
	Internet E-Mail Address:
	Internet Website Address:
13.	<u>If a foreign limited partnership,</u> provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.
	(a) The Florida registration number:
14.	Provide <u>F.E.I. Number(if applicable):</u>

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. <u>Provide</u> explanation.

No

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

No

16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Lance J.M. Steinhart

Title: Regulatory Counsel

Address: 6455 East Johns Crossing; Suite 285

City/State/Zip: Duluth, Georgia 30097

Telephone No.: (770) 232-9200 Fax No.: (770) 232-9208

Internet E-Mail Address: lsteinhart@telecomcounsel.com

Internet Website Address:_____

(b) Official point of contact for the ongoing operations of the company:

Name: Ashley Allen Title: Vice President Address: P.O. Box 20877 City/State/Zip: Montgomery Telephone No.: (334) 281-1199		
Internet E-Mail Address: fastph@bellsout Internet Website Address:	h.net	
(c) <u>Complaints/Inquiries from customers:</u>		
Name: Ashley Allen		·····
Title: Vice President	<u> </u>	
Address: P.O. Box 20877		
City/State/Zip: Montgomery	Alabama	36120
Telephone No.: (334) 281-1199 Fax N	lo.: (334) 613-000	1
Internet E-Mail Address: fastph@bellsouth	net	
Internet Website Address:		
List the states in which the applicant:		

- (a) has operated as an alternative local exchange company.
- Alabama

17.

(b) has applications pending to be certificated as an alternative local exchange company.

Mississippi

(c) is certificated to operate as an alternative local exchange company.

Alabama

(d)	has been denied authority to operate as an alternative local exchange
	company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

- 18. Submit the following:
 - A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
 - B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

C. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer <u>affirming that the financial statements</u> are true and correct and should include:

- 1. the balance sheet:
- 2. income statement: and
- 3. statement of retained earnings.

NOTE: This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.

Further, the following (which includes supporting documentation) should be provided:

- 1. <u>written explanation</u> that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
- 2. <u>written explanation</u> that the applicant has sufficient financial capability to maintain the requested service.
- 3. <u>written explanation</u> that the applicant has sufficient financial capability to meet its lease or ownership obligations.

THIS PAGE MUST BE COMPLETED AND SIGNED

APPLICANT ACKNOWLEDGMENT STATEMENT

- 1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of <u>.15 of one percent</u> of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- 2. GROSS RECEIPTS TAX: I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
- **3. SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- **4. APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY C	DFFICIAL:					
Thomas Adai	r	Thom	Adai			
Print Name		Signature				
President		2.2.01				
Title		Date				
(334) 281-1199		(334) 613-0004				
Telephone No.		Fax No.				
Address:	P.O. Box 20877					
	Montgomery	Alabama	36120			
		· · · · · · · · · · · · · · · · · · ·				

FL ALEC App

THIS PAGE MUST BE COMPLETED AND SIGNED

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

Print Name		Signature			
President Title (334) 281-1199		2.2.01			
		Date (334) 613-0004			
					Telephone No.
Address:	P.O. Box 20877				
	Montgomery	Alabama	36120		
	······································	<u> </u>	<u> </u>		
		······································			

UTILITY OFFICIAL:

FL ALEC App

LIST OF ATTACHMENTS

FINANCIAL INFORMATION

-

MANAGEMENT INFORMATION

STATEMENT OF FINANCIAL CAPABILITY

FINANCIAL INFORMATION

•

•

*FAST PHDNES, INC. Balance Sheet - Unaudited December 31, 2000

. 1

Assets

Current Assets				
Cash & Cash Equivalents	3,647.18			
Unknown	2,354.43		`	
Advances-Officers	2,000.00			
Prepaid Expenses				
	135.57			
Total Current Assets		\$	8,137.18	
			,	
Property & Equipment				
Equipment	115,723.82			
Leasehold Improvements	8,142.07		1	
Accumulated Depreciation	(12,557.96)			
Not Droporty & Equipment				
Net Property & Equipment			111,307.93	
Other Assets				. '
Organization Cost	645.00			
Amortization				
	(136.00)			
Total Other Assets			509.00	
		-		
Total Assets		\$	119,954,11	
· · ·	-	•		
			,	
Liabilities & Equ	ity			
Current Liabilities				•
Notes Payable-Banks	62,202.23			•
Interest Expense Payable	1,616.61			
Accounts Payable-Advanta	8,316.79			•
Payroll Tax Payable	11,227.11			
Utility Tax	16,178.28			
	with same state black sizes and show much state south table			
Total Current Liabilities		\$	99.541.02	
· · · · · · · · · · · · · · · · · · ·				
Long-Term Liabilities				
Note Payable-Southern Bank	91,178.00			
Notes Payable-Stockholders	30,036,75			
Total Long-Term Liabilities			101 014 70	
	•		121,214.75	
Total Liabilities		-	220,755.77	
			220,100.11	
Equity				
Common Stock	1,000,00			
Dividends	(7, 142.86)			
Retained Earnings	(52, 158, 34)			
Net Income/(Loss) for Period	(42,500.46)			
Iotal Equity			(100,801.66)	
•				

See accompanying accountant's compilation report which is an integral part of this balance sheet



*FAST PHONES, INC. Balance Sheet - Unaudited December 31, 2000

Total Liabilities & Equity

\$ 119,954.11 **********

•

•

See accompanying accountant's compilation report which is an integral part of this balance sheet

*FAST PHONES, INC. Montgomery, Alabama Statement of Income - Unaudited For the Periods Ending December 31, 2000

		Current M Amount	ionth Percent			Months Percent
Income						
Telephone Service . Returns & Allowances	\$	248,590.04 (533.00)		\$	2,268,478.52 (12,297.78)	
	-	~ • • • • • • • • • • • • • • • • • • •			(***s*//s/O)	(.5)
Total Income	-	248,057.04	100.0		2.256,180.74	100.0
Cost of Service .					. ,	
Telephone Service-BellSouth		130,278.09	52.5		1,239,747.55	54.9
Telephone ServiceGTE		31,338.49	12.6		232,523.80	10.3
	-				and have very man have say, may have have any many	
Total Cost of Service		161,616.57	65.2		1,472,271.35	65.3
· ·	-	* Nor had not or have not one one of the set of			*****	
						٠
· Gross Profit		86,440.47	34.8		783,909.39	34.7
					ner men men ben bar bar okt ladt som man bar gan	
Expenses						
Advertising		15,483.61.	6.2		150,222.06	6.7
Auto-Gas & Oil		173.47	.1		1,215.92	.1
Bank Charges		.01			1,546.23	.1
Bulk Mailing		1,777.72	7		33,242.75	1.5
Casual Labor					147.00	
Commissions		18,208.25	7.3		159,791.24	7.1
Computer Software & Support		219.20	.1		1,494.56	. 1.
Depreciation		503.33	.2		6.041.96	.3
Dues & Subscriptions					1,196.56	.1 .
Entertainment		90.84			1,552.86	. 1
Eduction		1			298.00	
Insurance Insurance-Employees		83.00		•	1.759.88	.1
Interest		332.24	.1		3,022.11	. 1.
leased Equipment		1,566.79	.6		11,962.95	.5
Legal & Accounting		2,882.50	1.2		224.64	
Miscellaneous		2,002.00	.L . L		23,856.00 2,85	1.1
Office Expense		4.840.15	2.0		25,973.42	1.2
📜 🖓 Rent 🔒 Second and second second second second		1,100.00	.4		9,300.00	.4
"Penalties		117,45			117.45	
Repairs & Maintenance					994_66	
Salaries & Wages		29,836.54	12.0	•	218,798.70	9.7
Salaries & Wages-Officers		4,011.35	1.6		74,258.60	3.3
Security Systems					330,00	
Supplies					3,487.30	.2
laxes-Payroll		2.494.96	1.0		25,054.40	1.1
Taxes & Licenses					29,509.74	. 1.3
Ielephone Travel.		4,347.92	1.8		35.273.96	1.6
See accompanying accounta					1.847.92	. 1.

which is an integral part of this statement

*FAST PHONES, INC. Montgomery, Alabama Statement of Income - Unaudited For the Periods Ending December 31, 2000

• •	Current Month		. Twelve	e Months 🖔
	Amount	Percent	Amount	Percent
Utilities	210.00	. 1.	3,886.13	.2
Total Expenses	88,279.33	35.6	826,409.85	36.6
Net Income/(Loss)	\$ (1,838.86)) (.7)%	\$ (42,500.46) (1.9)

See accompanying accountants compilation report which is an integral part of this statement

4

*FAST PHONES, INC. Statement of Operations For the Twelve Months Ended December 31, 2000 and December 31, 1999 Montgomery, Alabama

	2000		1999	
	Amount	Percent	Amount	Percent
Income				
Telephone Service	\$ 2,268,478.52	101. % \$	776,964.14	82. 8
Basic Setup	0.00	0.	55,688,90	6.
Call Waiting	0.00	Ο.	33,144.62	3.
Caller ID	0.00	0.	11,046.76	1.
Caller ID Setup Fee	0.00	Ο.	2,903.93	0.
Three-Way Calling	0.00	0.	1,979.76	ο.
Unpublished Number •	0.00	0.	1,174.67	0.
Call Forwarding	0,00	0.	123.71	0.
1nside Wire Plan	0.00	0.	240.91	υ.
Call Return	0.00	0.	1,400.23	0.
Reconnection Fee	0.00	Ŏ.	16,549.67	2.
Change of Service	0.00	ŏ.	2,893.94	0.
Speed Dailing	0.00	. 0.	34.51	ů.
Transfer Fee	0.00	 0.	1,683.91	ŏ.
FCC Charges	0.00	0.	8,670.35	1.
Olher Income	0.00	0.	384.99	ů.
Finance Charges	0.00	0.	3,120.61	0.
-	(12,297.78)		(3,368.63)	
Returns & Allowances				
Referral Discount	0.00	0.	(105.00)	0.
Out of Service	0.00	0.	(54.46)	0.
Fees-Prior Month	0.00	0.	34,253.22	4.
Total Income	2,256,180.74	100.	948,730.74	100.
Cost of Service				
Telephone. ServiceBellSouth	1,239,747.55	55.	495,868,50	52.
Telephone ServiceGIE	232,523.80	10.	7,988.55	1.
Total Cost of Service	1,472,271.35	65.	503.857.05	53.
s af s s s s s s s s s s s s s s s s s s s				
Gross Protit	783,909.39	35.	444,873.69	47
			:	
Expenses	150 000 0/	-1		ò
Advertising	150,222.06	7.	86,035.04	9-
Amortization	0.00	0.	129.00	0.
Auto-Gas & Oil	1,215.92	0.	23.30	0.
Bank Charges	1,546.23	0.	474.49	0.
Bulk Mailing	33,242.75	1.	1,688.45	υ.
Casual Labor	147.00	0.	2,625.33	0.
Commissions	159,791.24	7.	74,984.88*	· 8.
Contributions	0.00	0.	200.00	0.
Computer Software & Support	1,494.56	0.	574.16	0.
See accompany account				

*FAST PHONES, INC. Statement of Operations For the Twelve Months Ended December 31, 2000 and December 31, 1999 Montgomery, Alabama

	2000		1999	
•	Amount	Percent		Percent
Depreciation	6,041.96	Ο.	5,034.00	1.
Dues & Subscriptions	1,196.56	0.	0.00	ō.
Entertainment	1,552.86	0.	439.13	0.
Eduction	298.00	0.	0.00	0.
Insurance	1,759.88	0.	2,246.84	0.
Insurance-Employees	. 3,022.11	0.	0.00	ύ.
Registration Fees	0.00	Ο.	100.00	0.
Interest	11,962.95	1.	7,121.12	1.
Leased Equipment	224.64	0.	0.00	ο.
Letter of Credit Fee	0.00	0.	900.00	Ο.
Legal & Accounting	23,856.00	1.	3,467.58	0.
Miscellaneous	2,85	0. 14	54.64	o.
Office Expense	25,973.42	1.	20,858.14	2.
Rent	9,300.00	0.	3,650.00	Ο.
Rental Equipment	0.00	0.	156.32	0.
Penalties	117.45	0.	62.20	0.
Repairs & Maintenance	994.66	0.	668.31	Ο.
Salaries & Wages	218,798.70	10.	68,594.47	7.
Salaries & Wages-Officers	74,258.60	3.	74,332.23	8.
Security Systems	330.00	0.	412.38	0
Supplies	3,487.30	• 0.	2,950.13	0.
Taxes-Payroll	25,054.40	1.	14,374.25	2.
Taxes & Licenses	29,509.74	1.	42,235.54	4.
laxes-Excise	0.00	Ο.	18,510.14	2.
Telephone	35,273.96	2.	19,056.94	2.
Travel	1,847.92	Ο.	728.99	ō.
Utilities	3,886.13	0.	1,433.15	0.
Total Expenses	. 826,409.85	37.	454,121.15	48.
	د. میں سے برب ہیں این شریع میں این کی ایک ایک ایک ایک ایک ایک ایک ایک ایک			40 147 47 11-
Net Income/(Loss)	\$ (42,500.46)	(2.)% \$	(9,247.46)	(1.)%

 (9,247.40) (1. REFERENCES SET

See accompany accountants compliation report which is an integral part of this statement.

. . .

6

MANAGEMENT INFORMATION

•

.

4

.

517 Mariha St Montgomery, AL 36104

. .-

.

Ashley Allen

.

•

.

.

Professional	1998 - Present	Fast Phones, Inc.	Montgomery, AL				
experience	Vice President Owner						
	Chef of operations competitive local exchange provider serving over 5000 customer in Alabama						
	1997-1998 Consultant	Net Solutions. Inc	Aspen, CO				
	Developed and deployed Internet service provider.						
	1991-1997						
	Chef Executive Officer Aspen, CO						
	Developed interactive information systems, touch screen information systems and interactive product demonstrations.						
	1989-1991	Kowaliga Marina	Alexander City				
	Sales Manager						
	Produced over \$1,000,000.00 in annual boats sales managed storage for over 700 boats and 25 employees						

Thomas R. Adair

3436 Wickham Rd Montgomery, AL 36116 334-244-9986

Professional experience

1998 – Present FAST PHONES INC. President / Owner

1991 - Present FAST CASH TITLE EXCHANGE INC. **President / Owner**

S.C. Johnson Wax Racine, Wisconsin AREA MANAGER December 1988- July 1991

The Dial Corporation Phoenix, Arizona, SALES REPRESENTATIVE, April 1986- December 1988

STATEMENT OF FINANCIAL CAPABILITY FAST PHONES, INC. OF ALABAMA

Applicant has sufficient financial capability to provide the requested service in the State of Florida and has sufficient financial capability to maintain the requested service and to meet its lease or ownership obligations. In support of Applicant's stated financial capability, a copy of its Statement of Operations for the periods ending December 31, 1999 and December 31, 2000, Statement of Income for the period ending December 31, 2000 and Balance Sheet as of December 31, 2000 is attached to its application. Applicant intends to fund the provision of service through internally generated cash flow. Applicant also has the ability to borrow funds, if required, based upon its financial capabilities, to provide service in the State of Florida.