

1. BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

2. In Re: Conservation Cost  
3. Recovery Clause

Docket No. 010002-EG  
Filing Date: May 7, 2001

4. \_\_\_\_\_/

5.

6. DIRECT TESTIMONY OF DEBBIE STITT ON  
BEHALF OF ST. JOE NATURAL GAS COMPANY, INC.

7.

8. Q. Please state your name, business address, by whom you are  
employed and in what capacity.

9. A. Debbie Stitt, 301 Long Avenue, Port St. Joe, Florida 32456  
10. St. Joe Natural Gas Company in the capacity of Energy  
11. Conservation Analyst.

12. Q. What is the purpose of your testimony?

13. A. My purpose is to submit the expenses and revenues  
14. associated with the Company's conservation programs  
15. during the twelve month period ending December 31, 2000  
16. and to identify the final true-up amount related to that  
17. period.

18. Q. Have you prepared any exhibits in conjunction with your  
19. testimony?

20. A. Yes, I have prepared and filed together with this testi-  
21. mony this 7th day of May, 2001 Schedules CT-1 through  
22. CT-5 prescribed by the Commission Staff which have  
23. collectively been entitled "Adjusted Net True-up for  
24. twelve months ending December 31, 2000" for identi-  
25. fication.

DOCUMENT NUMBER-DATE

05771 MAY-85

FPSC-RECORDS/REPORTING

1. Q. What amount did St. Joe Natural Gas spend on conser-
2. vation programs during the period?
3. A. \$34,200.00
4. Q. What is the final true-up amount associated with this
5. twelve month period ending December 31, 2000?
6. A. An under-recovery of \$4,270.00?
7. Q. Does this conclude your testimony?
9. A. Yes
- 10.
- 11.
- 12.
- 13.
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SCHEDULE CT-1

COMPANY: ST. JOE NATURAL GAS

FOR MONTHS: ADJUSTED NET TRUE-UP  
JANUARY 2000 THROUGH DECEMBER 2000

END OF PERIOD NET TRUE-UP

PRINCIPLE	10,953	
INTEREST	<u>378</u>	11,331

LESS PROJECTED TRUE-UP

PRINCIPLE	6,759	
INTEREST	<u>302</u>	<u>7,061</u>

ADJUSTED NET TRUE-UP 4,270

( ) REFLECTS OVER-RECOVERY

ANALYSIS OF ENERGY CONSERVATION PROGRAM COSTS  
ACTUAL VERSUS ESTIMATED

FOR MONTHS: JANUARY 2000 THROUGH DECEMBER 2000

	ACTUAL	PROJECTED*	DIFFERENCE
CAPITAL INVESTMENT	0	0	0
PAYROLL & BENEFITS	0	0	0
MATERIALS & SUPPLIES	0	0	0
ADVERTISING	0	0	0
INCENTIVES	34,200	20,725	13,475
OUTSIDE SERVICES	0	0	0
VEHICLES	0	0	0
OTHER	0	0	0
SUB-TOTAL	34,200	20,725	13,475
PROGRAM REVENUES	0	0	0
TOTAL PROGRAM COSTS	34,200	20,725	13,475
LESS:			
PAYROLL ADJUSTMENTS	0	0	0
AMOUNTS INCLUDED IN RATE BASE	0	0	0
CONSERVATION ADJUSTMENT REVENUES	(23,247)	(13,966)	(9,281)
ROUNDING ADJUSTMENT	0	0	0
TRUE-UP BEFORE INTEREST	10,953	6,759	4,194
INTEREST PROVISION	378	302	76
END OF PERIOD TRUE-UP	<u>11,331</u>	<u>7,061</u>	<u>4,270</u>

( ) REFLECTS OVER-RECOVERY

\* 2 MONTHS ACTUAL AND 10 MONTHS PROJECTED

ACTUAL CONSERVATION PROGRAM COSTS PER PROGRAM  
FOR MONTHS: JANUARY 2000 THROUGH DECEMBER 2000

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: BUILDER PROGRAM	0	0	0	0	12,200	0	0	0	12,200
PROGRAM 2: ELECTRIC REPLACEMENT	0	0	0	0	22,000	0	0	0	22,000
PROGRAM 3: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 4: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 5: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 6: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 7: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 8: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
<b>TOTAL</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>34,200</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>34,200</b>

CONSERVATION COSTS PER PROGRAM - VARIANCE ACTUAL VERSUS PROJECTED  
FOR MONTHS. JANUARY 2000 THROUGH DECEMBER 2000

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
PROGRAM 1: BUILDER PROGRAM	0	0	0	0	4,525	0	0	0	4,525
PROGRAM 2: ELECTRIC REPLACEMENT	0	0	0	0	8,950	0	0	0	8,950
PROGRAM 3: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 4: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 5: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 6: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 7: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 8: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 9: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 10: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 11: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 12: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 13: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 14: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 15: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 16: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 17: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 18: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 19: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
PROGRAM 20: (TYPE NAME HERE)	0	0	0	0	0	0	0	0	0
TOTAL TOTAL OF ALL PROGRAMS	0	0	0	0	13,475	0	0	0	13,475

( ) REFELCTS PROJECTED OVER ACTUAL EXPENSE ESTIMATES

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
SUMMARY OF EXPENSES BY PROGRAM BY MONTH  
FOR MONTHS: JANUARY 2000 THROUGH DECEMBER 2000

EXPENSES:	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
PROGRAM 1:	250	1,200	3,075	675	250	0	1,100	1,125	1,800	1,625	425	675	12,200
PROGRAM 2:	2,025	1,800	2,475	450	1,125	2,250	1,575	1,350	1,800	2,250	2,025	2,875	22,000
PROGRAM 3:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 4:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 5:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 6:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 7:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 8:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 9:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 10:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 11:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 12:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 13:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 14:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 15:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 16:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 17:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 18:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 19:	0	0	0	0	0	0	0	0	0	0	0	0	0
PROGRAM 20:	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL	2,275	3,000	5,550	1,125	1,375	2,250	2,675	2,475	3,600	3,875	2,450	3,550	34,200
LESS AMOUNT INCLUDED IN RATE BASE	0	0	0	0	0	0	0	0	0	0	0	0	0
RECOVERABLE CONSERVATION EXPENSES	2,275	3,000	5,550	1,125	1,375	2,250	2,675	2,475	3,600	3,875	2,450	3,550	34,200

ENERGY CONSERVATION ADJUSTMENT CALCULATION OF TRUE-UP AND INTEREST PROVISION  
FOR MONTHS: JANUARY 2000 THROUGH DECEMBER 2000

CONSERVATION REVENUES	MONTH NO 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
1. RCS AUDIT FEES	0	0	0	0	0	0	0	0	0	0	0	0	0
2. OTHER PROGRAM REVS	0	0	0	0	0	0	0	0	0	0	0	0	0
3. CONSERV. ADJ REVS	(4,679)	(5,648)	(2,496)	(1,821)	(1,468)	(1,087)	(1,165)	(1,211)	(1,047)	(1,597)	(3,131)	(3,505)	(28,856)
4. TOTAL REVENUES	(4,679)	(5,648)	(2,496)	(1,821)	(1,468)	(1,087)	(1,165)	(1,211)	(1,047)	(1,597)	(3,131)	(3,505)	(28,856)
5. PRIOR PERIOD TRUE-UP NOT APPLICABLE TO THIS PERIOD	467	467	467	467	467	467	467	467	467	467	467	467	5,609
6. CONSERVATION REVS APPLICABLE TO THE PERIOD	(4,212)	(5,180)	(2,028)	(1,354)	(1,001)	(619)	(698)	(743)	(580)	(1,130)	(2,663)	(3,038)	(23,247)
7. CONSERVATION EXPS (FROM CT-3, PAGE 1)	2,275	3,000	5,550	1,125	1,375	2,250	2,675	2,475	3,600	3,875	2,450	3,550	34,200
8. TRUE-UP THIS PERIOD	(1,937)	(2,180)	3,522	(229)	374	1,631	1,977	1,732	3,020	2,745	(213)	512	10,953
9. INTER. PROV. THIS PERIOD (FROM CT-3, PAGE 3)	21	9	10	17	15	19	26	34	44	58	63	62	378
10. TRUE-UP & INTER. PROV. BEGINNING OF MONTH	5,609	3,226	587	3,652	2,972	2,894	4,076	5,612	6,910	9,507	11,842	11,225	
11. PRIOR TRUE-UP COLLECTED/(REFUNDED)	(467)	(467)	(467)	(467)	(467)	(467)	(467)	(467)	(467)	(467)	(467)	(467)	
12. TOTAL NET TRUE-UP (SUM LINES 8+9+10+11)	3,226	587	3,652	2,972	2,894	4,076	5,612	6,910	9,507	11,842	11,225	11,331	11,331



CALCULATION OF TRUE-UP AND INTEREST PROVISION  
FOR MONTHS: JANUARY 2000 THROUGH DECEMBER 2000

INTEREST PROVISION	MONTH NO. 1	MONTH NO. 2	MONTH NO. 3	MONTH NO. 4	MONTH NO. 5	MONTH NO. 6	MONTH NO. 7	MONTH NO. 8	MONTH NO. 9	MONTH NO. 10	MONTH NO. 11	MONTH NO. 12	TOTAL
1. BEGINNING TRUE-UP	5,609	3,226	587	3,652	2,972	2,894	4,076	5,612	6,910	9,507	11,842	11,225	
2. ENDING TRUE-UP BEFORE INTEREST	<u>3,205</u>	<u>578</u>	<u>3,641</u>	<u>2,955</u>	<u>2,879</u>	<u>4,057</u>	<u>5,586</u>	<u>6,877</u>	<u>9,463</u>	<u>11,785</u>	<u>11,162</u>	<u>11,270</u>	
3. TOTAL BEGINNING & ENDING TRUE-UP	8,814	3,803	4,228	6,607	5,851	6,952	9,662	12,489	16,373	21,292	23,004	22,494	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	<u>4,407</u>	<u>1,902</u>	<u>2,114</u>	<u>3,304</u>	<u>2,926</u>	<u>3,476</u>	<u>4,831</u>	<u>6,244</u>	<u>8,187</u>	<u>10,646</u>	<u>11,502</u>	<u>11,247</u>	
5. INTER. RATE - 1ST DAY OF REPORTING MONTH	5.600%	5.800%	5.800%	6.070%	6.180%	6.490%	6.540%	6.500%	6.480%	6.500%	6.490%	6.650%	
6. INTER. RATE - 1ST DAY OF SUBSEQUENT MONTH	<u>5.800%</u>	<u>5.800%</u>	<u>6.070%</u>	<u>6.180%</u>	<u>6.490%</u>	<u>6.540%</u>	<u>6.500%</u>	<u>6.480%</u>	<u>6.500%</u>	<u>6.490%</u>	<u>6.650%</u>	<u>6.500%</u>	
7. TOTAL (SUM LINES 5 & 6)	11.400%	11.600%	11.870%	12.250%	12.670%	13.030%	13.040%	12.980%	12.980%	12.990%	13.140%	13.150%	
8. AVG INTEREST RATE (LINE 7 TIMES 50%)	5.700%	5.800%	5.935%	6.125%	6.335%	6.515%	6.520%	6.490%	6.490%	6.495%	6.570%	6.575%	
9. MONTHLY AVG INTEREST RATE	0.475%	0.483%	0.495%	0.510%	0.528%	0.543%	0.543%	0.541%	0.541%	0.541%	0.548%	0.548%	
10. INTEREST PROVISION (LINE 4 TIMES LINE 9)	<u>21</u>	<u>9</u>	<u>10</u>	<u>17</u>	<u>15</u>	<u>19</u>	<u>26</u>	<u>34</u>	<u>44</u>	<u>58</u>	<u>63</u>	<u>62</u>	378



ST JOE NATURAL GAS  
CONSERVATION PROGRAM DESCRIPTION  
AND PROGRESS FOR MONTHS  
JANUARY 2000 THROUGH DECEMBER 2000

PROGRAM TITLE: SINGLE & MULTI-FAMILY BUILDER PROGRAM

PROGRAM DESCRIPTION: THIS PROGRAM IS DESIGNED TO INCREASE THE NUMBER OF HIGH PRIORITY FIRM NATURAL GAS CUSTOMERS IN THE NEW CONSTRUCTION MARKET. INCENTIVES ARE OFFERED IN THE FORM OF CASH ALLOWANCES TO ASSIST BUILDERS IN DEFRAYING THE ADDITIONAL COSTS ASSOCIATED WITH NATURAL GAS INSTALLATIONS.

<u>APPLIANCE LOAD</u>	<u>ALLOWANCE</u>
GAS HEATING	\$250.00
GAS WATER HEATING	\$175.00
GAS AIR CONDITIONING	\$1,400.00
	<u>\$1,825.00</u>

PROGRAM ACCOMPLISHMENTS: PLANNED WATER HEATERS: 30  
PLANNED HEATING SYSTEMS: 23  
PLANNED AIR CONDITIONING: 0

PROGRAM FISCAL EXPENDITURES: ACTUAL EXPEND. W/O INTERES \$12,200

PROGRAM PROGRESS SUMMARY: INSTALLED WATER HEATERS: 38  
INSTALLED HEATING SYSTEMS: 31  
INSTALLED AIR CONDITIONING: 0

ST JOE NATURAL GAS  
CONSERVATION PROGRAM DESCRIPTION  
AND PROGRESS FOR MONTHES  
JANUARY 2000 THROUGH DECEMBER 2000

PROGRAM TITLE: Electric Replacement Program

PROGRAM DESCRIPTION: THIS PROGRAM IS DESIGNED TO PROMOTE THE REPLACEMENT OF ELECTRIC RESISTENCE APPLIANCES WITH ENERGY EFFICIENT NATURAL GAS APPLIANCES. INCENTIVES ARE OFFERED IN THE FORM OF CASH ALLOWANCES TO ASSIST IN DEFRAYING THE ADDITIONAL COSTS IN PURCHASING AND INSTALLING NATURAL GAS APPLIANCES.

<u>APPLIANCE LOAD</u>	<u>ALLOWANCE</u>
GAS HEATING	\$450.00
GAS WATER HEATING	\$225.00
GAS AIR CONDITIONING	\$1,500.00
	<u>\$2,175.00</u>

PROGRAM ACCOMPLISHMENTS: PLANNED WATER HEATERS: 75  
PLANNED HEATING SYSTEMS: 3  
PLANNED AIR CONDITIONING: 0

PROGRAM FISCAL EXPENDITURES: ACTUAL EXPEND. W/O INTERES \$22,000

PROGRAM PROGRESS SUMMARY: INSTALLED WATER HEATERS: 86  
INSTALLED HEATING SYSTEMS: 1  
INSTALLED AIR CONDITIONING: 0