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May 7, 2001

010754 - TX

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RECORDS AND REPORTING

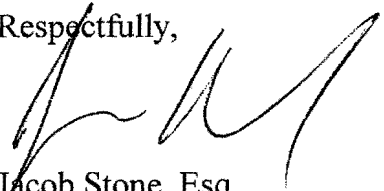
Florida Public Service Commission
Division of Telecommunications
Bureau of Certification and Service Evaluation
Tallahassee, FL 32399-0850


RE: Universal Beeper Express, Inc.

Dear Sir/Madame:

Enclosed please find six copies of the application titled *Authority To Provide Alternative Local Exchange Service Within The State of Florida*, along with a check for two hundred and fifty dollars (\$250.00). Thank you for your attention to this application. If you require any additional information, please do not hesitate to contact my office (561)367-0898.

Respectfully,


Jacob Stone, Esq.
For the Firm Diesenhof & Stone
Member of the NY, MA & FL Bar Associations

Check received with filing and forwarded to Fiscal for deposit. Fiscal to forward a copy of check to RAR with proof of deposit.
Initials of person who forwarded check:


DOCUMENT NUMBER-DATE
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FPSC-RECORDS/REPORTING

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MAY 17 PM 1:48
RECORDS AND REPORTING

**** FLORIDA PUBLIC SERVICE COMMISSION ****

DIVISION OF TELECOMMUNICATIONS
BUREAU OF CERTIFICATION AND SERVICE EVALUATION

APPLICATION FORM
for
AUTHORITY TO PROVIDE
ALTERNATIVE LOCAL EXCHANGE SERVICE
WITHIN THE STATE OF FLORIDA

010754-TX

Instructions

- ◆ This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Appendix A).
- ◆ Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

- ◆ If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Telecommunications
Bureau of Certification and Service Evaluation
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6600

DOCUMENT NUMBER-DATE
06218 MAY 17 86
FPSC-RECORDS/REPORTING

APPLICATION

1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.

Approval of assignment of existing certificate: Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.

Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

Universal Beepers Express, Inc.

3. Name under which the applicant will do business (fictitious name, etc.):

Universal Wireless

4. Official mailing address (including street name & number, post office box, city, state, zip code):

100 S. Congress Avenue

Delray Beach, FL 33445

5. Florida address (including street name & number, post office box, city, state, zip code):

same

6. Structure of organization:

- () Individual (x) Corporation
- () Foreign Corporation () Foreign Partnership
- () General Partnership () Limited Partnership
- () Other _____

7. If individual, provide:

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

8. If incorporated in Florida, provide proof of authority to operate in Florida:

(a) **The Florida Secretary of State corporate registration number:**

_____ P94000011626 _____

9. If foreign corporation, provide proof of authority to operate in Florida:

(a) **The Florida Secretary of State corporate registration number:**

10. If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) **The Florida Secretary of State fictitious name registration number:**

11. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) The Florida Secretary of State registration number:

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ Fax No.: _____

Internet E-Mail Address: _____

Internet Website Address: _____

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) The Florida registration number: _____

14. Provide **F.E.I. Number**(if applicable): _____

15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

N/A

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

N/A

16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Saed (Sam) Khalil

Title: president

Address: 100 S. Congress Avenue

City/State/Zip: Delray Beach, FL 33445

Telephone No.: (561) 265-1190 **Fax No.:** (561) 265-4834

Internet E-Mail Address: hajjsweet@aol.com

Internet Website Address: _____

(b) Official point of contact for the ongoing operations of the company:

Name: Saed (Sam) OR Moeen (Mike) Khalil

Title: president OR Operations Manager

Address: 100 S. Congress Avenue

City/State/Zip: Delray Beach, FL 33445

Telephone No.: (561) 265-1190 **Fax No.:** (561) 265-4834

Internet E-Mail Address: hajjsweet@aol.com OR besttich@aol.com

Internet Website Address: _____

(c) **Complaints/Inquiries from customers:**

Name: Nihad S. Sakallah

Title: General Manager

Address: 100 S. Congress Avenue

City/State/Zip: Delray Beach, FL 33445

Telephone No.: (561) 265-1190 **Fax No.:** (561) 265-4834

Internet E-Mail Address: mrabusamra@aol.com

Internet Website Address: _____

17. **List the states in which the applicant:**

(a) **has operated as an alternative local exchange company.**

N/A

(b) **has applications pending to be certificated as an alternative local exchange company.**

N/A

(c) **is certificated to operate as an alternative local exchange company.**

N/A

(d) **has been denied authority to operate as an alternative local exchange company and the circumstances involved.**

N/A

-
-
- (e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

N/A

- (f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

N/A

18. Submit the following:

A. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer **affirming that the financial statements are true and correct** and should include:

1. the balance sheet:
2. income statement: and
3. statement of retained earnings.

NOTE: *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
 2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
 3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.
- B. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.
- C. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

Universal Beepers Express

*100 South Congress Avenue
Delray Beach Florida 33445*

May 14, 2001

Florida Public-
Service Commission
Tallahassee, FL 32399

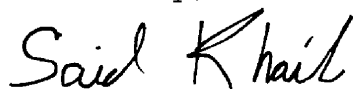
RE: Statement of financial and managerial capability

Dear Sir/Madame:

As you can see from our attached financials, profit and loss statement and balance sheet, we have steadily built our current business. We have incrementally built the assets and volume each year. Both myself and brother are actively involved in every aspect of managing Universal Beepers, our family has been involved in the electronics-communications business since 1953 Philips Electronics. In 1995 we formed Universal Beeper, which specializes in beeper and cellular service, we have over four thousand active costumers. We are agents in good standing for Verizon Wireless, Voice Stream and Cingular Wireless.

Due to this positive financial track record and our extensive telecommunications managerial experience we feel that we are sufficiently qualified to provide alternative local exchange services.

Sincerely,



Saed Khalil, President
Universal Beeper Express, Inc.

UNIVERSAL BEEPERS EXPRESS, INC.
Balance Sheet
 As of December 31, 2000

	<u>Dec 31, 97</u>	<u>Dec 31, 98</u>	<u>Dec 31, 99</u>	<u>Dec 31, 00</u>
ASSETS				
<i>Current Assets</i>				
Checking/Savings				
102 - Cash	2,287.00	1,245.00	2,174.00	4,379.00
Total Checking/Savings	2,287.00	1,245.00	2,174.00	4,379.00
Other Current Assets				
115 - Inventory	0.00	6,000.00	6,000.00	7,560.00
Total Other Current Assets	0.00	6,000.00	6,000.00	7,560.00
Total Current Assets	2,287.00	7,245.00	8,174.00	11,939.00
<i>Fixed Assets</i>				
141 - Furniture	7,500.00	10,625.00	10,625.00	10,625.00
149 - Accumulated Depr	0.00	-630.00	-1,587.00	-3,446.00
Total Fixed Assets	7,500.00	9,995.00	9,038.00	7,179.00
TOTAL ASSETS	<u>9,787.00</u>	<u>17,240.00</u>	<u>17,212.00</u>	<u>19,118.00</u>
LIABILITIES & EQUITY				
<i>Equity</i>				
301 - Capital Stocks	500.00	500.00	500.00	500.00
305 - Shareholders Loans	0.00	-25,000.00	-25,000.00	-33,919.00
306 - Distributions	-25,615.00	-28,734.00	-90,734.00	-183,326.00
3900 - Retained Earnings	1,569.00	34,902.00	70,474.00	132,446.00
Net Income	33,333.00	35,572.00	81,972.00	103,417.00
Total Equity	9,787.00	17,240.00	17,212.00	19,118.00
TOTAL LIABILITIES & EQUITY	<u>9,787.00</u>	<u>17,240.00</u>	<u>17,212.00</u>	<u>19,118.00</u>

UNIVERSAL BEEPERS EXPRESS, INC.
Profit & Loss
 January 1997 through December 2000

	<u>Jan - Dec 97</u>	<u>Jan - Dec 98</u>	<u>Jan - Dec 99</u>	<u>Jan - Dec 00</u>	<u>TOTAL</u>
Ordinary Income/Expense					
Income					
802 - Sales	75,720.00	124,234.00	284,613.00	449,503.00	934,070.00
Total Income	<u>75,720.00</u>	<u>124,234.00</u>	<u>284,613.00</u>	<u>449,503.00</u>	<u>934,070.00</u>
Cost of Goods Sold					
777 - Purchases	20,222.00	57,960.00	166,235.00	296,913.00	541,330.00
Total COGS	<u>20,222.00</u>	<u>57,960.00</u>	<u>166,235.00</u>	<u>296,913.00</u>	<u>541,330.00</u>
Gross Profit	55,498.00	66,274.00	118,378.00	152,590.00	392,740.00
Expense					
854 - Advertising	4,206.00	0.00	16,719.00	17,565.00	38,491.00
855 - Auto Expenses	1,147.00	0.00	0.00	0.00	1,147.00
859 - Bank Charges	1,677.00	1,974.00	0.00	2,163.00	5,814.00
860 - Commissions	0.00	0.00	5,662.00	0.00	5,662.00
905 - Insurance	0.00	0.00	1,775.00	684.00	2,439.00
908 - Legal & Accounting	900.00	900.00	2,581.00	2,100.00	6,481.00
910 - Licenses & Taxes	550.00	1,442.00	0.00	401.00	2,393.00
918 - Office Expenses	456.00	524.00	1,503.00	2,760.00	5,243.00
919 - Salaries	0.00	9,297.00	0.00	0.00	9,297.00
928 - Rent	9,900.00	9,900.00	9,900.00	7,548.00	37,248.00
929 - Repair & Maintenance	0.00	414.00	1,187.00	688.00	2,289.00
941 - Telephone	0.00	3,125.00	8,963.00	9,420.00	21,508.00
945 - Utilities	2,193.00	2,160.00	6,195.00	3,504.00	14,052.00
946 - Security	0.00	336.00	964.00	500.00	1,800.00
948 - Training	1,136.00	0.00	0.00	0.00	1,136.00
Total Expense	<u>22,165.00</u>	<u>30,072.00</u>	<u>55,449.00</u>	<u>47,314.00</u>	<u>155,000.00</u>
Net Ordinary Income	33,333.00	36,202.00	62,929.00	105,276.00	237,740.00
Other Income/Expense					
Other Expense					
975 - Depreciation	0.00	630.00	957.00	1,859.00	3,446.00
Total Other Expense	<u>0.00</u>	<u>630.00</u>	<u>957.00</u>	<u>1,859.00</u>	<u>3,446.00</u>
Net Other Income	0.00	-630.00	-957.00	-1,859.00	-3,446.00
Net Income	<u>33,333.00</u>	<u>35,572.00</u>	<u>61,972.00</u>	<u>103,417.00</u>	<u>234,294.00</u>