Telecommunications
E Commerce
Technology
Corporate & Finance
Trademarks
Proprietary Rights
Complex Litigation
General Business Law

The Helein Law Group, P.C.

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Management Consulting Group Global Telecompetition Consultants, Inc. (GTC) (703) 714-1320 (Telephone)

Writer's Direct Dial Number

(703) 714-1305

July 12, 2001



VIA OVERNIGHT DELIVERY

Florida Public Service Commission 2540 Shumard Oak Boulevard Gerald Gunter Building Tallahassee, Florida 32399-0850

Re: World Communications Satellite Systems, Inc. Application for Certificate of Public Convenience and Necessity to Provide Intrastate Telecommunications Services

Ladies and Gentlemen:

On behalf of World Communications Satellite Systems, Inc., a candidate for a Certificate of Convenience and Necessity to Provide Intrastate Telecommunications Services in the State of Florida, we hereby transmit an original and seven (7) copies of its application.

An extra copy of this letter, cover sheet and filing is enclosed to be date-stamped and returned to the undersigned in the pre-addressed, postage-paid envelope provided. Should any questions arise, kindly contact the undersigned.

Respectfully submitted,

010964-TT

Paul A. Dean Regulatory Counsel

Enclosures

DOCUMENT NUMBER-DATE

08591 JUL 135

FPSC-RECORDS/REPORTING

WORLD COMMUNICATIONS SATELLITE SYSTEMS, INC. 3730 KERBY DRIVE, SUITE 1200

Florida Public Service Commission

FIRST UNION NATIONAL BANK ATLANTA, GA 64-22/610 1307

6/26/2001

250.00

FLORIDA PUBLIC SERVICE COMMISSION <u>DIVISION OF TELECOMMUNICATIONS</u> <u>BUREAU OF CERTIFICATION AND SERVICE EVALUATION</u>

Application Form from Authority to Provide Interexchange Telecommunications Service Between Points Within the State of Florida

<u>Instructions</u>

- This form is used as an application for an original certificate and for approval of assignment or transfer or an existing certificate. In the case of an assignment of transfer, the information provided shall be for the assignee of transferee (See Appendix A).
- Print or type all responses to each item requested in the applications and appendices. If an item is not applicable, please explain why.
- Use a separate sheet for each answer, which will not fit the allotted space.
- Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida Public Service Commission Divisions of Records and Reporting 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6770

Note: **No filing fee is required** for an assignment or transfer or an existing certificate to another certificated company.

If you have questions about completing the form, contact:

Florida Public Service Commission Divisions of Records and Reporting Bureau pf Certification and Service Evaluation 2540 Shumard Oak Blvd. Tallahassee, Florida 32399-0850 (850) 413-6600

1. This is an application for $\sqrt{\text{(check one)}}$:		s an application for √ (check one):	
	(X)	Original Certificate (new company)	
	()	Approval of assignment/transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the certificate of authority rather than apply for a new certificate.	
	()	Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity	
2.	Name	of company:	
	World	Communications Satellite Systems, Inc. (WCSS)	
3. Name under which applicant will do business (fictitious name, et		under which applicant will do business (fictitious name, etc.):	
	World	Communications Satellite Systems, Inc. (WCSS)	
 Official mailing address (including street name & number, post off city, state, zip code): 		al mailing address (including street name & number, post office box, tate, zip code):	
	3730 Kirby		
	Suite 1200		
	Houston, Texas 77098		
5.	Florida address (including street name & number, post office box, city, state, zip code):		
	Corporation Service Company		
	1201	Hay Street, Tallahassee, Florida 32301	

	Select type of business your company will be conducting $\boldsymbol{}$ (check all that apply):			
	()	Facilities-Based Carrier - comp own and operate telecommunica facilities in Florida.		
	()	Operator Service Provider - con alternative operator services for I call aggregator locations; or clear calls.	XCs; o	or toll operator services to
	(X)	Reseller - company has or plans primarily leases the transmission own customer base for services of	facilitie	
	()	Switchless Rebiller - company has not switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.		
	()	Multi-Location Discount Aggregator – company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers, then offers resold service by enrolling unaffiliated customers.		
	()	Prepaid Debit Card Provider – any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.		
7.	Struct	ure of organization:		
: :	() (X) ()	Individual Foreign Corporation General Partnership Other	()	Corporation Foreign Partnership Limited Partnership

8.	If individual, provide:		
	Name: N/A		
	Title:		
	Address:		
	City/State/Zip:		
	Telephone No.: Fax No.:		
	Internet E-Mail Address:		
	Internet Website Address:		
9.	If incorporated in Florida, provide proof of authority to operate in Florida		
	(a) The Florida Secretary of State Corporate Registration number: N/A		
10.	If foreign corporation, provide proof of authority to operate in Florida:		
	(a) The Florida Secretary of State Corporate Registration number: F01000001482		
11.	If using fictitious name-d/b/a, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:		
	(a) The Florida Secretary of State fictitious name registration number: N/A		
12.	If a limited liability partnership, provide proof of registration to operate in Florida:		
	(a) The Florida Secretary of State registration number: N/A		
13.	If a partnership, provide name, title and address of all partners and a copy of the partnership agreement.		
	Name: N/A		
	Title:		
	Address:		

14.	If a foreign limited partnership, provide proof of compliance with the foreign limited partnership statue (Chapter 620.169, FS), if applicable.			
	(a)	The Florida registration number:		
15.	Provi	de <u>F.E.I. Number</u> (if applicable): 76-0640329		
16. Provide the following (if applicable):		de the following (if applicable):		
	(a)	Will the name of your company appear on the bill for your services? (X) Yes () No		
	(b)	If not, who will bill for your services?		
	Name	e: N/A		
	Title:			
	Address:			
	City/State/Zip:			
	Telep	phone No.: Fax No.:		
	(c)	How is this information provided?		
		Via local phone bill through		
	ILD Telecommunications, Inc.			
	16200 Addison Road, Suite 100, Addison, Texas 75001			
17.	Who will receive the bills for your service?			
	(X) () () ()	Residential Customers (X) Business Customers PATs providers () PATs station end-users Hotels & motels () Hotel & motel guests Universities () Universities dormitory residents Other: (specify)		

18.	Who will serve as liaison to the Commission with regard to the following:		
	(a) The application:		
	Name: Paul A. Dean		
	Title: Attorney – The Helein Law Group		
	Address: 8180 Greensboro Drive, Suite 700		
	City/State/Zip: McLean, VA 22102		
	Telephone No.: (703) 714-1305 Fax No.: (703) 714-1330		
	Internet E-Mail Address: pdean@helein.com		
	Internet Website Address: www.helein.com		
	(b) Official point of contact for the ongoing operations of the company:		
	Name: Caterina Bergeron		
	Title: President		
	Address: 3730 Kirby, Suite 1200		
	City/State/Zip: Houston, TX 77098		
	Telephone No.: (866) 647-2752 Fax No.: (866) 647-2751		
	Internet E-Mail Address:		
	Internet Website Address: www.wcss2001.com		
	(c) Complaints/Inquiries from customers:		
	Name: Gwen Samuels		
	Title: Consumer Relations		
	Address: 3730 Kirby, Suite 1200		
	City/State/Zip: Houston, TX 77098		
,	Telephone No.: (866) 647-2752 Fax No.: (866) 647-2751		

	Internet E-Mail Address:		
	Interr	net Website Address: www.wcss2001.com	
19.	19. List the states in which the applicant:		
	(a) has operated as an interexchange telecommunications comp		
		None	
	(b)	has applications pending to be certificated as an interexchange telecommunications company.	
		AL, AR, AZ, CO, DE, IL, IN, KS, KY, LA, MA, MD, ME, MN, MO,	
		MS, NC, NE, NH, NJ, NM, ND, NV, NY, OH, OK, OR, PA, RI, SC,	
		SD, TN, TX, VA, VT, WA, WI, WV, WY	
	(c)	is certificated to operate as an interexchange telecommunications company.	
		IA, ID, MI, MT, VT	
	(d)	has been denied authority to operate as an interexchange telecommunications company and the circumstances involved. NONE	
		NOINE	
	(e)	has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.	
		NONE	

	(f)	has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.
		NONE
20.		ate if any of the officers, directors, or any of the ten largest cholders have previous been:
	(a)	adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.
		NO
	(b)	an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.
		NO
21.		applicant will provide the following interexchange carrier services √ ck all that apply):
	a.	
	a	Method of access is FGA Method of access is FGB Method of access is FGD Method of access is 800
	b	MTS with route specific rates per minute
		Method of access is FGA Method of access is FGB Method of access is FGD Method of access is 800

cX	MTS with statewide flat rates per minute (i.e., not distance sensitive)		
X X	Method of access is FGA Method of access is FGB Method of access is FGD Method of access is 800		
d	MTS for pay telephone service providers		
e	Block-of-time calling plan (Reach Out Florida, Ring America, etc.).		
fX	800 service (toll free)		
gX	WATS type service (bulk or volume discount)		
X	Method of access is via dedicated facilities Method of access is via switched facilities		
h	Private line services (Channel Services) (For ex. 1.544 mbs., DS-3, etc.)		
iX	Travel service		
X	Method of access is 950 Method of access is 800		
j	900 service		
k	Operator services		
	Available to presubscribed customers Available to non-presubscribed customers (for example, to patrons of hotels, students in universities, patients in hospitals). Available to inmates		
i	Services included are:		
	Station assistance Person-to-person assistance X Directory assistance Operator verify and interrupt Conference calling		

FORM PSC/CMU 31 (12/96) Required by Commission Rule Nos. 25.24-470, 25-24.471, and 25-24.473, 25-24.480(2).

- 22. Submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).
- 23. Submit the following:

A. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

- 1. the balance sheet;
- 2. income statement; and
- 3. statement of retained earnings.

See Exhibit 1.

Further, the following (which includes supporting documentation) should be provided:

- 1. <u>A written explanation</u> that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served. See Exhibit 2.
- 2. A written explanation that the applicant has sufficient financial capability to maintain the requested service. See Exhibit 2.
- 3. A written explanation that the applicant has sufficient financial capability to meet its lease or ownership obligations. See Exhibit 2.

- B. **Managerial capability**; give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. See Exhibit 3.
- C. **Technical capability**; give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance. See Exhibit 3.

APPLICANT ACKNOWLEDGMENT STATEMENT

- 1. REGULATORY ASSESSMENT FEE: I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
- GROSS RECEIPTS TAX: I understand that all telephone companies
 must pay a gross receipts tax of two and one-half percent on all intra and
 interstate business.
- 3. SALES TAX: I understand that a seven percent sales tax must be paid on intra and interstate revenues.
- **4. APPLICATION FEE**: I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OF	FICIAL:		
Signature	a Grafian	July 6, 2001 Date	•
Presi	dent	866-647-2752	
Title		Telephone No.	
		866-647-2751	
		Fax No.	
Address:	World Communications	Satellite Systems, Inc.	
	3730 Kirby, Suite 1200,	Houston, TX 77098	

ATTACHMENTS:

- A CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT
- B CUSTOMER DEPOSITS AND ADVANCE PAYMENTS
- C CURRENT FLORIDA INTRASTATE NETWORK
- D AFFIDAVIT

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be provided in one of the following ways (applicant, please $\sqrt{}$ check one):

- (X) The applicant will **not** collect deposits nor will it collect payments for service more than one month I advance.
- () The applicant intends to collect deposits and/or advance payments for more than one month's service and will file and maintain a surety bond with the Commission in an amount equal to the current balance of deposits and advance payments in excess of one month.

UTILITY OFF	FICIAL:	
Signature	na Resquen	July 6, 2001 Date
Presid	ent	866-647-2752
Title		Telephone No.
		866-647-2751 Fax No.
Address:	World Communications Satellite	e Systems
	3730 Kirby, Suite 1200, Housto	on, Texas 77098

CURRENT FLORIDA INTRASTATE SERVICES

Applicant **has** () or **has not** (X) previously provided intrastate telecommunications in Florida.

If the answer is has, fully describe the following:

	-	
a)	What services have been provided begin?	ided and when did these services
b)	If the services are not currently discontinued?	offered, when were they
UTILITY C	<u>PFFICIAL</u> :	
//	Atting Blowson	July 6, 2001
Signature	with project	Date
Pre	sident	866-647-2752
Title		Telephone No.
	•	866-647-2751
		Fax No.
Address:_	World Communications Sate	llite Systems
	3730 Kirby, Suite 1200, Hous	ston Texas 77098

FORM PSC/CMU 31 (12/96) Required by Commission Rule Nos. 25.24-470, 25-24.471, and 25-24.473, 25-24.480(2).

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest and I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:	
Lothing Reserver	July 6, 2001
Signature	Date
President	866-647-2752
Title	Telephone No.
	866-647-2751
	Fax No.
Address: World Communications Satellite	Systems
3730 Kirby, Suite 1200, Houston	ı, Texas 77098

EXHIBIT 1

World Communications Satellite Systems, Inc.

CERTIFICATE OF AUTHORITY TO DO BUSINESS



FLORIDA DEPARTMENT OF STATE Katherine Harris Secretary of State

March 20, 2001

JANE M. HELEIN-SCOTT THE HELEIN LAW GROUP, P.C. 8180 GREENSBORO DRIVE, SUITE 700 MCLEAN, VA 22102

Qualification documents for WORLD COMMUNICATIONS SATELLITE SYSTEMS, INC. were filed on March 13, 2001 and assigned document number F01000001482. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

A corporation annual report/uniform business report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-829-3676 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please telephone (850) 487-6051, the Foreign Qualification/Tax Lien Section.

Letter Number: 101A00016714

Lee Rivers
Document Specialist
Division of Corporations

Division of Corporations - P.O. BOX 6327 -Tallahassee, Florida 32314

TRANSMITTAL LETTER

TO:	Registration Se Division of Con			
SUBJ		1 Communica	tions Satellite	Services, Juc.
			ation - must include suffix	
Dear S	ir or Madam:			
"Certif		tion by Foreign Corporation e", and check are submitted Florida.		
Please		oondence concerning this ma	•	
			e of Person)	
		(Firm	(Company)	+ 700
		Nclean, V	A 22102	
		(City/Sta	ate and Zip code)	
For fur	ther information	concerning this matter, plea	se call:	
Ja	(Name of Perso	on) at (Ar	03) 714-1304 ea Code & Daytime Telepl	none Number)
Registr Divisio 409 E.	ET ADDRESS: ration Section on of Corporation Gaines St. assee, FL 32399	us 	MAILING ADDRES Registration Section Division of Corporati P.O. Box 6327 Tallahassee, FL 323	ons
Enclose	ed is a check for	the following amount:		
g \$ 70.	.00 Filing Fee	☐ \$78.75 Filing Fee & Certificate of Status	☐ \$78.75 Filing Fee & Certified Copy	 \$87.50 Filing Fee, Certificate of Status & Certified Copy

APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO

REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.
1. World Communications Satellite Severes Tuc. (Name of corporation; must include the word "INCORPORATED", "COMPANY", "CORPORATION" or words or abbreviations of like import in language as will clearly indicate that it is a corporation instead of a natural person or partnership if not so contained in the name at present.)
2. VIRGINIA 3. 76-0640329
(State or country under the law of which it is incorporated) 4. April 13, 2000 5. Perpetual
(Date of incorporation) (Duration: Year corp. will cease to exist or "perpetual") 6. Upon qualification
(Date first transacted business in Florida. If corporation has not transacted business in Florida, insert "upon qualification.") (SEE SECTIONS 607.1501, 607.1502 and 817.155, F.S.)
7. 3730 Kirby, Suite 1200, Houston, TX 77098 (Principal office address) Same
(Current mailing address)
8. Telecommunications Services (Purpose(s) of corporation authorized in home state or country to be carried out in state of Florida)
9. Name and street address of Florida registered agent: (P.O. Box or Mail Drop Box NOT acceptable) Name: Corporation Service Company Office Address: 1201 Hayes Street Talla lee Ssee
Office Address: 1201 Hayes Street Tallahassee , Florida 32301 (City) (Zip code)
10. Registered agent's acceptance: Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.
(Registered agent's signature)
11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction

under the law of which it is incorporated.

A. DIRECTORS Chairman: Address: ____ Vice Chairman: ____ Address: Address: Director: __ Address: ____ **B. OFFICERS** President: Vice President: Address: _ Address: evalvor NOTE: If necessary, you may attach an addendum to the application listing additional officers and/or directors. (Signature of Chairman, Vice Chairman, or any officer listed in number 12 of the application) Caterina Bergeron- President (Typed or printed hame and capacity of person signing application)

12. Names and business addresses of officers and/or directors:

EXHIBIT 2

World Communications Satellite Systems, Inc.

PROPOSED TARIFF

TITLE SHEET

FLORIDA TELECOMMUNICATIONS TARIFF

This tariff contains the description, regulations, and rates applicable to the furnishing of service and facilities for telecommunications services provided by World Communications Satellite Systems, Inc., with principal offices at 3730 Kirby, Suite 1200, Houston, Texas 77098. This tariff applies to services furnished within Florida. This tariff is on file with the Florida Public Service Commission, where copies may be inspected during normal business hours.

ISSUED: EFFECTIVE:

By: Caterina Bergeron, President

WORLD COMMUNICATIONS SATELLITE SYSTEMS, INC.

3730 Kirby, Suite 1200 Houston, Texas 77098

CHECK SHEET

Pages 1 through 27 inclusive of this tariff are effective as of the date shown at the bottom of the respective page(s). Original and revised pages as named below comprise all changes from the original tariff and are currently in effect as of the date at the bottom of this page.

<u>PAGE</u>	REVISION	<u>PAGE</u>	REVISION
1 2	Original Original	21 22	Original Original
3	Original	23	Original
4	Original	24	Original
5	Original	25	Original
6	Original	26	Original
7	Original	27	Original
8	Original	28	Original
9	Original	29	Original
10	Original		
11	Original		
12	Original		
13	Original		
14	Original		
15	Original		
16	Original		
17	Original		
18	Original		
19	Original		
20	Original		

ISSUED: EFFECTIVE:

By: Caterina Bergeron, President

WORLD COMMUNICATIONS SATELLITE SYSTEMS, INC.

3730 Kirby, Suite 1200 Houston, Texas 77098

ORIGINAL SHEET NO. 3

TELECOMMUNICATIONS SERVICES TARIFF

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ISSUED:		EFFECTIVE:

Caterina Bergeron, President By:

ISSUED:

WORLD COMMUNICATIONS SATELLITE SYSTEMS, INC.

3730 Kirby, Suite 1200 Houston, Texas 77098

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ISSUED: EFFECTIVE:

SYMBOLS

The following are the only symbols used for the purpose indicated below:

(D) - Discontinued rate or regula	ation
-----------------------------------	-------

(I) - Increase in rate

(M) - Moved to/from another tariff location

(N) - New rate or regulation

(R) - Reduction in rate

(T) - Change in text only

ISSUED: EFFECTIVE:

By: Caterina Bergeron, President
WORLD COMMUNICATIONS SATELLITE SYSTEMS, INC.
3730 Kirby, Suite 1200

Houston, Texas 77098

TARIFF FORMAT

- A. <u>Page Numbering</u> Page numbers appear in the upper right corner of the page. Pages are numbered sequentially. However, new pages are occasionally added to the tariff. When a new page is added between pages already in effect, a decimal is added. For example, a new page added between pages 14 and 15 would be 14.1.
- B. Page Revision Numbers Revision numbers also appear in the upper right corner of each page. These numbers are used to determine the most current page version on file with the FPSC. For example, 4th Revised Page 14 cancels the 3rd Revised Page 14. Because of various suspension periods, deferrals, etc. the FPSC follows in its tariff approval process, the most current page number on file with the FPSC is not always the tariff page in effect. Consult the Check Sheet for the page currently in effect.
- C. <u>Paragraph Numbering Sequence</u> There are nine levels of paragraph coding. Each level of coding is subservient to its next higher level:
 - 2.
 - 2.1.
 - 2.1.1.
 - 2.1. I.A.
 - 2.1. I.A. 1.
 - 2.1.1.A.1.(a).
 - 2.1.1.A.1.(a).I.
 - 2.1.1.A.1.(a).I.(i).
 - 2.1.1.A.1.(a).I.(i).(l).
- D. <u>Check Sheets</u> When a tariff filing is made with the FPSC, an updated check sheet accompanies the tariff filing. The check sheet lists the pages contained in the tariff, with a cross reference to the current revision number. When new pages are added, the check sheet is changed to reflect the revision. All revisions made in a given filing are designated by an asterisk (*). There will be no other symbols used on this page if these are the only changes made to it (i.e., the format, etc., remains the same, just revised revision levels on some pages). The tariff user should refer to the latest check sheet to find out if a particular page is the most current on file with the FPSC.

ISSUED: EFFECTIVE:

SECTION 1 - TECHNICAL TERMS AND ABBREVIATIONS

Access Line - A telephone line provided by local exchange carriers which connect a telephone or other communications device at a customer's location to World Communications Satellite Systems, Inc.'s underlying carrier's telecommunications network switching center(s).

Authorization or Account Code - A numerical code of four to eleven digits, one or more of which codes are available to a customer to enable the customer to lawfully connect its communication devices for the purpose of accessing the telecommunications networks of World Communications Satellite Systems, Inc.'s Underlying Carrier, and which thereby are used to prevent unauthorized network access and to identify the customer and its calling volumes for billing purposes.

Carrier or Company - World Communications Satellite Systems, Inc.

Customer - The person, firm, corporation, end user or other entity which orders or uses services and is responsible for the payment of charges.

FPSC - Florida Public Service Commission.

Rate Center - The Points of Presence (POPs) or first point of interconnection of local exchange facilities providing access to the long distance network of the Company's Underlying Carrier and the point from which a customer's traffic is rated and billed.

Service Agreement - Company's standard form for the ordering and acceptance of a customer's request for and commitment to take Company's service offerings pursuant to this tariff.

Underlying Carrier - The telecommunications carrier whose network facilities provide the technical capability and capacity necessary for the transmission and reception of customer telecommunications traffic within Florida.

ISSUED:

EFFECTIVE:

SECTION 2 - RULES AND REGULATIONS

2.1 <u>Undertaking of Company</u>

Company undertakes to provide only those designated Services as are furnished under the terms and subject to the conditions and customer payment of the applicable rates of this tariff for communications originating and terminating within Florida.

The Company's Services are available to its customers twenty-four hours per day, seven days per week.

2.2 <u>Limitations</u>

By:

- 2.2.1 Service is offered subject to the availability of the facilities of Company's Underlying Carrier and the provisions of this tariff.
- 2.2.2 Company reserves the right to discontinue furnishing service, or limit the use of service necessitated by conditions beyond its control, or when the customer is using service in violation of the law or the provisions of this tariff.
- 2.2.3 The Services provided under this tariff are subject to the direct and exclusive control of the Company. No one may alter or affect the Services nor transfer or assign its use of the Services without the express written consent of the Company, which consent may be withheld, without limitation, by Company in its sole discretion at any time such alteration, effect, transfer or assignment would result in an interruption of the Services or a change in the customer's location to which the Services are to be provided.
- 2.2.4 In the event prior written permission from the Company is given for any assignment or transfer, all regulations and conditions contained in this tariff shall apply to all such permitted assignees or transferees, as well as all conditions for service.

ISSUED: EFFECTIVE:

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.3 <u>Disconnection of Service by Company</u>

By:

The Company, upon 5 working days written notice to the customer, may discontinue service or cancel an application for service without incurring any liability for any of the following reasons:

- 2.3.1 Non-payment of any sum due to Company for regulated service for more than thirty days beyond the date of rendition of the bill for such service.
- 2.3.2 A violation of any regulation governing the service under this tariff.
- 2.3.3 A violation of any law, rule, or regulation of any government authority having jurisdiction over such service.
- 2.3.4 The Company has given the customer notice and has allowed a reasonable time to comply with any rule, or remedy, and deficiency as stated in Rule 25-4.113, F.A.C., Refusal or Discontinuance of Service by Company.

ISSUED: EFFECTIVE:

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.4 <u>Liabilities of the Company</u>

By:

- 2.4.1 Company has no liability for damages arising out of mistakes, interruptions, omissions, delays, errors, or defects in the transmission or call processing of customer's communications traffic by the Underlying Carrier. The Company's liability for such damages occurring in the course of furnishing the Company's Services but not caused by its gross negligence or willful misconduct or that of its employees or agents, in no event shall exceed an amount equivalent to the proportionate charge to the customer for the period during which such mistakes, interruptions, omissions, delays, errors, or defects in the Company's furnishing of its Services occur.
- 2.4.2 Acceptance of the provisions of Section 2.3.1 by the Commission does not constitute its determination that the limitation of liability imposed by the Company should be upheld in a court of law; but the recognition that as it is the duty of the courts to adjudicate negligence claims and rights to recover damages therefor, so it is the duty of the courts to determine the validity of the exculpatory provisions of Section 2.3.1.
- 2.4.3 Company shall be indemnified and held harmless by the customer against:
 - (A) Claims for libel, slander, or infringement of copyright or trademark arising out of the material, data, information, or other content of a customer's communications traffic;
 - (B) Claims for patent infringement arising from a customer's use of its equipment, facilities or systems with the Company's Services; and
 - (C) All other claims arising out of any act or omission of the customer in connection with any service provided by Company.

ISSUED: EFFECTIVE:

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.5 <u>Interruption of Service</u>

By:

- 2.5.1 Credit allowance for the interruption of service is subject to the general liability provisions set forth in Section 2.3.1 herein. Customer shall receive no credit allowance for interruption of service due to Carrier's testing or adjusting, negligence of the customer, or to the failure of channels or equipment provided by the customer. It shall be the obligation of the customer to notify the Company immediately of any interruption in service for which a credit allowance is claimed. Before giving such notice, the customer shall ascertain that the trouble is not being caused by any action or omission within customer's control, or is not in wiring or equipment, if any, furnished by the customer in connection with the Company's Services.
- 2.5.2 No credit is allowed in the event service must be interrupted in order to provide routine service quality or related investigations.
- 2.5.3 Credit for failure of service shall be allowed only when such failure is caused by or occurs due to causes within the control of Company or in the event Company is entitled to a credit for the failure of the facilities of Company's Underlying Carrier used to furnish customer's service.

ISSUED: EFFECTIVE:

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.5 <u>Interruption of Service</u> (Cont'd)

By:

- 2.5.4 No credit shall be allowed:
 - (A) For failure of services or facilities of customer; or
 - (B) For failure of services or equipment caused by the negligence or wilful acts of customer.
- 2.5.5 Credit for an interruption shall commence after customer notifies Company of the interruption or when Company becomes aware thereof, and ceases when service has been restored.
- 2.5.6 Before customer notifies Company of an interruption, customer shall make reasonable attempts to ascertain that customer, a third party or its or their actions and/or equipment is/are not the cause thereof.
- 2.5.7 Credits are applicable only to that portion of service interrupted.
- 2.5.8 For purposes of credit computation, every month shall be considered to have 720 hours.
- 2.5.9 No credit shall be allowed for an interruption of a continuous duration of less than two hours.

ISSUED: EFFECTIVE:

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.5 <u>Interruption of Service (Cont'd)</u>

2.5.10 The customer shall be credited for an interruption of two hours or more at the rate of 1/720th of the monthly charge for the service affected for each hour or major fraction thereof that the interruption continues. Calculations of the credit shall be made in accordance with the following formula.

Credit Formula:

$$Credit = \underbrace{A}_{720} X B$$

"A" = outage time in hours

"B" = total monthly charge for affected facility

2.6 Restoration of Service

The use and restoration of service shall be administered by the Underlying Carrier in accordance with the priority system specified in the Rules and Regulations of the Florida Public Service Commission.

ISSUED: EFFECTIVE:

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.7 Deposits

The Company does not require a deposit from its customers.

2.8 Advance Payments

The Company does not collect advance payments.

2.9 Taxes

All state and local taxes levied by governmental entities upon customers (for example, sales taxes) are listed as separate line items on customer bills and are not included in the Company's scheduled rates.

ISSUED: EFFECTIVE:

By: Caterina Bergeron, President

WORLD COMMUNICATIONS SATELLITE SYSTEMS, INC.

3730 Kirby, Suite 1200 Houston, Texas 77098

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.10 Collection of Charges

By:

- 2.10.1 In the event Company incurs fees or expenses, including attorneys' fees, to collect, or attempt to collect, any charges owed Company by customer, including charges alleged to have resulted from fraud or abuse of customer's services, the Company shall charge customer all such fees and expenses, including Company's reasonable attorney's fees, incurred to collect or to attempt to collect its charges, and Company shall be entitled to recover such fees or expenses irrespective of whether it prevails in any legal action brought to collect its charges, all in accordance with and subject to the following additional legal requirements.
- 2.10.2 In accordance with the "filed tariff doctrine," as established by judicial and regulatory decisions and precedents, customer shall pay all charges due and owing irrespective of any claims of loss, liability, set off, damages, or other claims against Company to which customer may claim to be entitled. The duty to pay such charges shall arise upon the demand for payment by Company and shall not be delayed or deferred by the commencement of any legal or equitable action by either customer or Company in connection with such charges incurred under this tariff.

ISSUED: EFFECTIVE:

SECTION 2 - RULES AND REGULATIONS (Cont'd)

2.11 Employee Concessions

There are no employee concessions.

2.12 Specific Services

The Company does not currently offer any specific services for which conditions of eligibility apply.

2.13 Billing

Company's billing agent submits Company's bills to customers through certified local exchange carriers operative in Florida.

ISSUED: EFFECTIVE:

By: Caterina Bergeron, President

WORLD COMMUNICATIONS SATELLITE SYSTEMS, INC.

3730 Kirby, Suite 1200 Houston, Texas 77098

SECTION 3 - DESCRIPTION OF SERVICES

3.1 <u>Usage Based Services</u>

By:

The Company's charges are based on the actual usage of the Company's services, plus any special features and/or service options, if any. Charges begin when the called party answers the call. Charges cease when the call is disconnected.

- 3.1.1. Long distance usage charges are based on the actual usage of the Company's network. Timing for all calls begin when the called party answers the call (i.e. when two-way communications are established). Answer detection is based on standard industry answer detection methods, including hardware and software answer detection.
- 3.1.2 Chargeable time for all calls ends when one of the parties disconnects from the call.
- 3.1.3 Unless otherwise specified in this tariff, the minimum call duration for billing purposes is one minute.
- 3.1.4 Unless otherwise specified in this tariff, calls are billed in one (1) minute increments, with usage measured and rounded to the next higher call duration increment.
- 3.1.5 There are no billing charges applied for incomplete calls.

ISSUED: EFFECTIVE:

SECTION 3 - DESCRIPTION OF SERVICES (Cont'd)

3.2 Outbound Interexchange Service

The Company's service is provided for use by presubscribed Customers or Authorized Users. Calls are routed over the Company's resold transmission and switching facilities to any valid NPA-NXX in the state of Florida.

3.3 Toll Free Inbound Service

Toll free inbound service provides for the termination of inbound toll-free calls to oneparty exchange access lines from points within Florida to Customer premises within Florida.

3.4 Calling Card

Carrier offers a calling card, which allows Customer to gain access to its long distnace service from anywhere nationally with service billed back to the Customer's account.

ISSUED: EFFECTIVE:

SECTION 3 - DESCRIPTION OF SERVICES (Cont'd)

3.5 Services Not Available

Carrier does not offer 900, 911, collect, or third-party billed calling.

3.6 Calculation of Distance

By:

Company's current services are not distance sensitive. Charges tariffed on a distance sensitive basis will be based on the airline distance between rate centers located within Florida. The distance between rate centers is determined by applying the vertical and horizontal coordinates associated with the rate centers involved as set forth in such major carriers tariffs as AT&T's FCC No. 10. A standard formula for calculating distance such as the following will be used.

- Step 1 Obtain the "V" and "H" coordinates for the originating point and the destination point.
- Step 2 Obtain the difference between both the "V" coordinates and "H" coordinates of each of the Rate Centers.
- Step 3 Square the differences obtained in Step 2.
- Step 4 Add the squares of the "V" difference and "H" difference obtained in Step 3.
- Step 5 Divide the sum of the square obtained in Step 4 by ten (10). Round to the next higher whole number if any fraction results from the division.

ISSUED: EFFECTIVE:

SECTION 3 - DESCRIPTION OF SERVICES (Cont'd)

3.7 <u>Minimum Call Completion Rate</u>

Calls may be originated in equal access areas only (FGD) and Carrier's minimum call completion rate is 95%.

3.8 <u>Directory Assistance</u>

The Company provides standard Directory Assistance.

ISSUED: EFFECTIVE:

By: Caterina Bergeron, President

WORLD COMMUNICATIONS SATELLITE SYSTEMS, INC.

3730 Kirby, Suite 1200 Houston, Texas 77098

SECTION 4 - RATES

RESERVED FOR FUTURE USE

ISSUED: EFFECTIVE:

By: Caterina Bergeron, President

WORLD COMMUNICATIONS SATELLITE SYSTEMS, INC.

3730 Kirby, Suite 1200 Houston, Texas 77098

SECTION 4 - RATES (Cont'd)

4.1 Basic Plan

4.1.1 1+ Outbound - Basic Plan

Switched 1+ Outbund Service is billed in one minute increments with a minimum billing increment of two minutes at the following flat rate:

\$0.139/minute 24 hours per day, every day

4.1.2 Calling Card Service - Basic Plan

Calling Card Service is billed in one minute increments with a minimum billing increment of one and one-half minutes at the following flat rate:

\$0.239/minute 24 hours per day, every day

4.1.3 A nonrecurring charge also applies:

Account Set-Up Fee: \$6.00/account (BTN)

ISSUED: EFFECTIVE:

SECTION 4 - RATES (Cont'd)

4.2 Save Plan

4.2.1 1+ Outbound - Save Plan

Switched 1+ Outbound Service is billed in one minute increments with a minimum billing increment of two minutes at the following flat rate:

\$0.069/minute 24 hours per day, every day, plus a \$3.00 monthly charge

4.2.2 Calling Card Service - Save Plan

Calling Card Service is billed in one minute increments with a minimum billing increment of one and a half minutes at the following flat rate:

\$0.239/minute 24 hours per day, every day

4.2.3 A nonrecurring charge also applies:

Account Set-Up Fee: \$6.00/account (BTN)

ISSUED: EFFECTIVE:

SECTION 4 - RATES (Cont'd)

- 4.3 4.5 <u>MegaMinutes Calling Plan</u>. Customers may obtain discounted service by purchasing a fixed amount of minutes for a fixed monthly service charge with additional usage charged at a specified per minute rate based on the jurisdictional nature of the call. International calls are not included in the fixed monthly minimum. International calls are billed according to Company's International Tariff on file with the FCC.
 - 4.3.1 <u>IntraLATA Call Rates</u>. For presubscribed outbound interstate intraLATA calling service, the rates 24 hours a day, seven days a week are:

1 st 1,000	Each Add'l Minute
Minutes	or Fraction over
Or Fraction	1,000 Minutes
\$24.95	\$0.139

4.3.2 <u>InterLATA Call Rates</u>. For presubscribed outbound interstate interLATA calling service, the rates 24 hours a day, seven days a week are:

1 st 1,000	Each Add'l Minute
Minutes	or Fraction over
Or Fraction	1,000 Minutes
\$24.95	\$0.069

ISSUED: EFFECTIVE:

SECTION 4 - RATES (Cont'd)

- 4.3 4.5 MegaMinutes Calling Plan. (Cont'd)
 - 4.3.3 A nonrecurring charge also applies:

Account Set-Up Fee: \$6.00/account (BTN)

All intrastate (also referred to as in-state) and interstate intraLATA and interLATA calls are included in determining Customer's fixed minutes of use (1,000 minutes) for any given month. International calls are not included. The charges for minutes of use in excess of the fixed monthly minimum is charged pursuant to whether the call is an intraLATA (often referred to as local long distance) or an interLATA call (a call placed between LATAs (local access and transport areas) located in the same state). If a Customer is located in a single-LATA state (for example, New Mexico), all in-state calls which exceed the 1,000 minutes in a given month will be rated at the rates set forth in 4.3.1, above.

4.4 <u>Flat Rate Plan.</u> Customers may choose the following flat rate plan. Rates are distance, time-of-day, day of week, and jurisdictionally insensitive, that is, do not change up or down depending on when or to where the call is placed.

\$0.209/minute

A nonrecurring charge also applies:

Account Set-Up Fee: \$6.00/account (BTN)

A monthly recurring charge applies to all customers whose usage (based on all call types – in-state, interstate or international) is less than \$50.00 per month.

\$4.95/month

ISSUED: EFFECTIVE:

By: Caterina Bergeron, President

WORLD COMMUNICATIONS SATELLITE SYSTEMS, INC.

3730 Kirby, Suite 1200 Houston, Texas 77098

ORIGINAL SHEET NO. 26

TELECOMMUNICATIONS SERVICES TARIFF

SECTION 4 - RATES (Cont'd)

4.5 (Name) RatePlan

Off-Peak Interstate Calls (from 8 am to 5 pm): Peak Interstate Calls \$0.069/minute \$0.139/minute

Peak/Off-Peak Intrastate Calls

\$0.0209/minute

Calling Card Calls

\$0.239/minute

Monthly Service Fee

\$4.95

A nonrecurring charge also applies:

Account Set-Up Fee:

\$6.00/account (BTN)

4.6 <u>Miscellaneous Charges</u>

4.6.1 Remote Access Surcharge

A surcharge applies to all remote access calls, including	Per Call
800/888/877 and calling card calls that are accessed by	\$0.35
dialing 800/888/877, originated from payphones.	

4.6.2 Monthly Service Fee

\$4.95 *

4.7 <u>Directory Assistance Charge</u>

Per Call

\$0.95

Pursuant to Florida Public Service Commission Rules and Regulations, the Company will not charge for the first fifty (50) directory assistance calls made each month by a handicapped person.

ISSUED:

EFFECTIVE:

By: Caterina Bergeron, President

WORLD COMMUNICATIONS SATELLITE SYSTEMS, INC.

3730 Kirby, Suite 1200

Houston, Texas 77098

^{*} Applies to Basic Rate Plan customers billing less than \$10.00 in long distance calling per month.

SECTION 4 - RATES (Cont'd)

4.8 <u>Late Payment Charge</u>

A late fee of 1.5% per month will be charged on any past due balance.

4.9 Method of Computing Charges

Charges for each call are totaled by rate period. If the computed charges include a fraction of a cent, the fraction is rounded up to the next whole cent (e.g., \$1.4266 would be rounded up to \$1.43).

4.10 Regulatory Costs, Fees, and Taxes

- 4.10.1 A charge equal to 1.5 % of the total amount of customer's bill applies for payment of the Florida Gross Receipts Tax. This charge is listed on the customer's bill under Taxes and Other Charges.
- 4.10.2 A monthly administrative charge equal to 0.5 % of the total amount of customer's bill applies for payment of Florida's Regulatory Assessment Fee imposed on Carrier and Carrier's cost of billing and collection of taxes and regulatory fees. This charge is listed on the customer's bill under Taxes and Other Charges.
- 4.10.3 All taxes levied directly upon the customer by any governmental entity, such as sales taxes, are listed on the customer's bill under Taxes and Other Charges.

ISSUED: EFFECTIVE:

SECTION 4 - RATES (Cont'd)

4.11 Returned Check Charge

Carrier charges a fee of \$20.00 or 5% of the amount of any check returned for insufficient funds, whichever is greater.

4.12 Promotions

Carrier promotions, when offered, must be approved by the FPSC. Such promotions will specify any charges reduced or waived; customers who are eligible for the promotion; the conditions of eligibility; and the starting and ending dates of the promotional offer. Customer promotional rates are limited to ninety (90) days in any twelve (12) month period.

ISSUED: EFFECTIVE:

By: Caterina Bergeron, President

WORLD COMMUNICATIONS SATELLITE SYSTEMS, INC.

3730 Kirby, Suite 1200 Houston, Texas 77098

SECTION 4 - RATES (Cont'd)

4.13 Discounts for Hearing Impaired Customers

A telephone toll message which is communicated using a telecommunications device for the deaf (TDD) by properly certified hearing or speech impaired persons or properly certified business establishments or individuals equipped with TDDs for communicating with hearing or speech impaired persons will receive, upon request, credit on charges for certain intrastate toll calls placed between TDDs. The credit to be given on a subsequent bill for such calls placed between TDDs will be equal to applying night rate during business day hours and the night rate for night rate calls. Discounts do not apply to surcharges or previously discounted charges.

4.14 Operation of Telecommunications Relay Service

Intrastate toll calls received from the relay service, each local exchange and interexchange telecommunications company billing relay call will be discounted by 50% of the applicable rate for a voice nonrelay call except that where either the calling or called party indicates that either party is both hearing and visually impaired, the call will be discounted 60% off the applicable rate for voice nonrelay call. The above discounts apply only to time-sensitive elements of a charge for the call and shall not apply to per call charges such as a credit card surcharge.

ISSUED: EFFECTIVE:

SECTION 5 - PROMOTIONAL OFFERINGS

5.1 7th Invoice Incentive Credit

Where a Customer qualifies as a new customer or Company deems it necessary to save or winback a Customer (i.e., retain an existing Customer or winback a prior Customer who has already switched its services to another carrier), and the Customer meets the eligibility requirements set forth in paragraph C below, Customer will receive a credit of \$75.00 plus 100 minutes of free calling card usage on its 7th invoice, as provided following:

- A. For the purposes of calculating the qualifying time period set forth in B below, the qualifying date shall be the date coverage is initiated for a new customer or the save/winback date for customers qualifying as either a "save" or "winback."
- B. Where a qualifying customer completes six (6) months of consecutive, uninterrupted service, as of the Customer's qualifying date, a credit of \$75.00 plus 100 minutes of free calling card usage shall be applied to Customer's 7th invoice.

ISSUED: August 28, 2000 EFFECTIVE: August 29, 2000

By: Tariff Administrator

WebNet Communications, Inc. 3248 Prospect Avenue, N.W. Washington, D.C. 20007

EXHIBIT 3

WebNet Communications, Inc.

BALANCE SHEET AND PROJECTED PROFIT AND LOSS STATEMENT

Attached are Applicant's Balance Sheet and a Projected Profit and Loss Statement. Applicant is a start-up company, just formed on June 4, 1998, and does not yet have audited financial statements. I affirm that the financial statements are true and correct.

Caterina Bergeron, President

STATEMENT OF FINANCIAL CAPABILITIES

World Communications Satellite Systems, Inc. ("WCSS") has the financial capability to provide intrastate resale services in Florida for the following reasons. World Communications Satellite Systems, Inc., being a reseller, does not have a need for a large amount of capital to offer its services. World Communications Satellite Systems does not anticipate a need for taking on any debt to service. World Communications Satellite Systems does have good banking relationships should an unexpected need for financing ever arise. World Communications Satellite Systems has very experienced management to direct operations and fully expects its Florida operations to be profitable within three months. In the meantime, World Communications Satellite Systems international and interstate revenues and the revenues it derives from those states where it already offers intrastate service can support its Florida operations until its Florida operations become profitable.

Pro-Forma	1	2	3	4	5	6	7	8	9	10	11	12
Balance Sheet	Jan. '02	Feb. '02	Mar. '02	Apr. '02	May '02	Jun '02	Jul. '02	Aug. '02	Sept. '02	Oct. '02	Nov. '02	Dec. '02
Cash	32,600	28,100	36,000	50,100	64,200	78,300	92,400	112,700	133,000	153,300	173,600	193,900
Accounts Receivable	62,000	74,400	80,600	80,600	80,600	80,600	86,800	86,800	86,800	86,800	86,800	86,800
Fixed Assets	180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000
Start-up Costs	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000
Total Assets Accounts Payable	299,600	307,500	321,600	335,600	349,800	363,900	384,200	404,500	424,800	445,100	465,400	485,700
Loans from Shareholders	470,000	470,000	470,000	470,000	470,000	470,000	470,000	470,000	470,000	470,000	470,000	470,000
Capital Stock	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000
Retained Earnings	(200,400)	(192,500)	(178,400)	(164, 300)	(150,200)	(136,100)	(115,800)	(95,500)	(75,200)	(54,900)	(34,600)	(14,300)
Total Liabilities and Equity	299,600	307,500	321,600	335,700	349,800	363,900	384,200	404,500	424,800	445,100	465,400	485,700

World Communications Satellite Systems, Inc. Projected Financial Statements

Year	3

Pro-Forma	1	2	3	4	5	6	7	8	9	10	11	12
Balance Sheet	Jan. '03	Feb. '03	Mar. '03	Apr. '03	May '03	Jun '03	Jul. '03	Aug. '03	Sept. '03	Oct. '03	Nov. '03	Dec. '03
Cash	214,200	240,700	267,200	293,700	320,200	346,700	373,200	399,700	426,200	452,700	479,200	505,700
Accounts Receivable	93,000	93,000	93,000	93,000	93,000	93,000	93,000	93,000	93,000	93,000	93,000	93,000
Fixed Assets	180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000
Start-up Costs	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000
Total Assets	512,200	538,700	565,200	591,700	618,200	644,700	671,200	697,700	724,200	750,700	777,200	803,700
Accounts Payable												
Loans from Shareholders	470,000	470,000	470,000	470,000	470,000	470,000	470,000	470,000	470,000	470,000	470,000	470,000
Capital Stock	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000
Retained Earnings	12,200	38,700	65,200	91,700	118,200	144,700	171,200	197,700	224,200	250,700	277,200	303,700
Total Liabilities and Equity	512,200	538,700	565,200	591,700	618,200	644,700	671,200	697,700	724,200	750,700	777,200	803,700

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	Jan. '01	2 Feb. '01	3 Mar. '01	4 Apr. '01	5 May '01	6 June '01	July '01	8 Aug. '01	9 Sept. '01	10 Oct. '01	11 Nov. '01	12 Dec, '01	Total 2001
Cash Flow Projection	3411. 01	1 CD. 01	mai. Oi	Apr. 01	may or	June 01	July 01	Aug. 01	Зерс. 01	OCT. 01	1107. 01	Dec, or	2001
Gross Receipts	0	0	0	0	0	35,000	60.000	84,000	100,000	120,000	160,000	180,000	739,000
Long Distance Carrier 59%	ō	0	0	0	0	(20,700)	(35,400)	(49,600)	(59,000)	(70,800)	(94,900)	(106,200)	(436,100)
Refunds, bonus, credits 2%	Ō	Ö	Ö	0	0	(700)	(1,200)	(1,700)	(2,000)	(2,400)	(3,200)	(3,600)	(14,800)
PIC Charges, Lifeline Tax 2%	0	0	0	0		(700)	(1,200)	(1,700)	(2,000)	(2,400)	(3,200)	(3,600)	(14,800)
Bad Debts 6%	0	0	0	0	0	(2,100)	(3,600)	(5,000)	(6,000)	(7,200)	(9,600)	(10,800)	(44,300)
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Gross Margin	0	0	0	0	0	10,800	18,600	26,000	31,000	37,200	49,600	55,800	229,000
Payroll and Related	00	0	0	(6,300)	(6,300)	(13,800)	(30,000)	(30,000)	(30,000)	(30,000)	(30,000)	(30,000)	(206,400)
Accounting and Legal					(1,000)	(1,000)	(500)	(500)	(500)	(500)	(500)	(500)	(5,000)
Collection Expense							(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(15,000)
Depreciation							(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(9,000)
Office Expense							(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(3,500)	(16,000)
Rent						(4,500)	(4,500)	(4,500)	(4,500)	(4,500)	(4,500)	(4,500)	(31,500)
Telephone						(5,000)	(10,000)	(12,000)	(13,000)	(13,000)	(13,000)	(13,000)	(79,000)
Software Support						(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(14,000)
Other General & Admin	(1,000)	(1,000)	(1,000)	(1,000)	(2,000)	(3,000)	(4,000)	(4,000)	(5,000)	(5,000)	(5,000)	(5,000)	(37,000)
Software Payments	ť						(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(12,000)
Destau Os sestina Cost Flore	(4 000)	(4 000)	(4.000)	(7.300)	(0.300)	(40 500)	(40,000)	(35 500)	(33.500)	(24, 200)	(43,000)	(9.700)	(105 000)
Pretax Operating Cash Flow	(1,000)	(1,000)	(1,000)	(7,300)	(9,300)	(18,500)	(40,900)	(35,500)	(32,500)	(26,300)	(13,900)	(8,700)	(195,900)
Start-Up Costs	(5,000)	(10,000)	(10,000)	(120,000)	(60,000)			i					(205,000)
Change in Accounts Receivable	(-)/	(,,	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(,,-		(10,800)	(7,800)	(7,400)	(5,000)	(6,200)	(12,400)	(6,200)	(55,800)
Investor Contributions	30,000	0	0	270,000	100,000	100,000	· · · · · · · · · · · · · · · · · · ·		3 7 1		 3. <u>-</u>	` .	500,000
Net Pretax Cash Flow	24,000	(11,000)	(11,000)	142,700	30,700	70,700	(48,700)	(42,900)	(37,500)	(32,500)	(26,300)	(14,900)	43,300
													_
Beginning Cash Balance		24,000	13,000	2,000	144,700	175,400	246,100	197,400	154,500	117,000	84,500	58,200	0
End Cash Balance	24,000	13,000	2,000	144,700	175,400	246,100	197,400	154,500	117,000	84,500	58,200	43,300	43,300
End Cash Datance	24,000	13,000	2,000	144,700	1/3,400	240,100	177,400	134,300	117,000	97,300	30,200	73,300	43,300
Cumulative Invested	30,000	30,000	30,000	300,000	400,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000
Cumulative Operating Cash Flow	(1,000)	(1,000)	(1,000)	(7,300)	(16,600)	(35,100)	(76,000)	(111,500)	(144,000)	(170,300)	(184,200)	(192,900)	
Comotacive Operating Casi I tow	(1,000)	(1,000)	(1,000)	(1,500)	(10,000)	(33,100)	(, 5,555)	1,555)	(,000)	, , , , , , , , ,		(,,,	

						r							
	1	2	3	4	5	6	7	8	9	10	11	12	Total
Coch Flour Brodo - ti-	Jan. '02	Feb. '02	Mar. '02	Apr. '02	May '02	June '02	July '02	Aug. '02	Sept. '02	Oct. '02	Nov. '02	Dec, '02	2002
Cash Flow Projection	200 000	2 42 222	242 222										
Gross Receipts	200,000	240,000	260,000	260,000	260,000	260,000	280,000	280,000	280,000	280,000	280,000	280,000	3,160,000
Long Distance Carrier 59%	(118,000)	(141,600)	(153,400)	(153,400)	(153,400)	(153,400)	(165,200)	(165,200)	(165,200)	(165,200)	(165,200)	(165,200)	(1,864,400)
Refunds, bonus, credits 2%	(4,000)	(4,800)	(5,200)	(5,200)	(5,200)	(5,200)	(5,600)	(5,600)	(5,600)	(5,600)	(5,600)	(5,600)	(63,200)
PIC Charges, Lifeline Tax 2%	(4,000)	(4,800)	(5,200)	(5,200)	(5,200)	(5,200)	(5,600)	(5,600)	(5,600)	(5,600)	(5,600)	(5,600)	(63,200)
Bad Debts 6%	(12,000)	(14,400)	(15,600)	(15,600)	(15,600)	(15,600)	(16,800)	(16,800)	(16,800)	(16,800)	(16,800)	(16,800)	(189,600)
Gross Margin	62,000	74,400	80,600	80,600	80,600	80,600	86,800	86,800	86,800	86,800	86,800	86,800	979,600
Payroll and Related	(30,000)	(30,000)	(30,000)	(30,000)	(30,000)	(30,000)	(30,000)	(30,000)	(30,000)	(30,000)	(30,000)	(30,000)	(360,000)
Accounting and Legal	(500)	(500)	(500)	(500)	(500)	(500)	(500)	(500)	(500)	(500)	(500)	(500)	(6,000)
Collection Expense	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(30,000)
Depreciation	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(18,000)
Office Expense	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(42,000)
Rent	(4,500)	(4,500)	(4,500)	(4,500)	(4,500)	(4,500)	(4,500)	(4,500)	(4,500)	(4,500)	(4,500)	(4,500)	(54,000)
Telephone	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(180,000)
Software Support	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(24,000)
Other General & Admin	(5,000)	(5,000)	(5,000)	(5,000)	(5,000)	(5,000)	(5,000)	(5,000)	(5,000)	(5,000)	(5,000)	(5,000)	(60,000)
Software Payments	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(24,000)
	· · · · · · · · · · · · · · · · · · ·							,-,,					
Pretax Operating Cash Flow	(4,500)	7, 9 00	14,100	14,100	14,100	14,100	20,300	20,300	20,300	20,300	20,300	20,300	181,600
Start-Up Costs	, , ,			•	·	·							
Change in Accounts Receivable	(6,200)	(12,400)	(6,200)	0	0	0	(6,200)	0	0	0	0	0	(31,000)
Investor Contributions					-		(-))		_		•		(= 1)===)
Net Pretax Cash Flow	(10,700)	(4,500)	7,900	14,100	14,100	14,100	14,100	20,300	20,300	20,300	20,300	20,300	150,600
,	(1-)17	(',,	.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		,	,	,		,				
Beginning Cash Balance	43,300	32,600	28,100	36,000	50,100	64,200	78,300	92,400	112,700	133,000	153,300	173,600	43,300
End Cash Balance	32,600	28,100	36,000	50,100	64,200	78,300	92,400	112,700	133,000	153,300	173,600	193,900	193,900
Cumulative Invested	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000
Cumulative Operating Cash Flow	(197,400)	189,500)	(175,400)	(161,300)	(147,200)	(133,100)	(112,800)	(92,500)	(72,200)	(51,900)	(31,600)	(11,300)	

	1						,	Y-1.2.					
	1	2	3	4	5	6	7	8	9	10	11	12	Total
Cook Flow Day's still	Jan. '03	Feb. '03	Mar. '03	Apr. '03	May '03	June '03	July '03	Aug. '03	Sept. '03	Oct. '03	Nov. '03	Dec, '03	2003
Cash Flow Projection	300 000	200 000											
Gross Receipts	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	300,000	3,600,000
Long Distance Carrier 59%	(177,000)	(177,000)	(177,000)	(177,000)	(177,000)	(177,000)	(177,000)	(177,000)	(177,000)	(177,000)	(177,000)	(177,000)	(2,124,000)
Refunds, bonus, credits 2%	(6,000)	(6,000)	(6,000)	(6,000)	(6,000)	(6,000)	(6,000)	(6,000)	(6,000)	(6,000)	(6,000)	(6,000)	(72,000)
PIC Charges, Lifeline Tax 2%	(6,000)	(6,000)	(6,000)	(6,000)	(6,000)	(6,000)	(6,000)	(6,000)	(6,000)	(6,000)	(6,000)	(6,000)	(72,000)
Bad Debts 6%	(18,000)	(18,000)	(18,000)	(18,000)	(18,000)	(18,000)	(18,000)	(18,000)	(18,000)	(18,000)	(18,000)	(18,000)	(216,000)
Gross Margin	93,000	93,000	93,000	93,000	93,000	93,000	93,000	93,000	93,000	93,000	93,000	93,000	1,116,000
Payroll and Related	(30,000)	(30,000)	(30,000)	(30,000)	(30,000)	(30,000)	(30,000)	(30,000)	(30,000)	(30,000)	(30,000)	(30,000)	(360,000)
Accounting and Legal	(500)	(500)	(500)	(500)	(500)	(500)	(500)	(500)	(500)	(500)	(500)	(500)	(6,000)
Collection Expense	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(2,500)	(30,000)
Depreciation	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(1,500)	(18,000)
Office Expense	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(3,500)	(42,000)
Rent	(4,500)	(4,500)	(4,500)	(4,500)	(4,500)	(4,500)	(4,500)	(4,500)	(4,500)	(4,500)	(4,500)	(4,500)	(54,000)
Telephone	(15,000)	(15,000)	(15,000	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(15,000)	(180,000)
Software Support	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(24,000)
Other General & Admin	(5,000)	(5,000)	(5,000)	(5,000)	(5,000)	(5,000)	(5,000)	(5,000)	(5,000)	(5,000)	(5,000)	(5,000)	(60,000)
Software Payments	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(2,000)	(24,000)
Pretax Operating Cash Flow	26,500	26,500	26,500	26,500	26,500	26,500	26,500	26,500	26,500	26,500	26,500	26,500	318,000
Start-Up Costs													
Change in Accounts Receivable	(6,200)	0	0	0	0	0	0	0	0	0	0	0	(6,200)
Investor Contributions									j				
Net Pretax Cash Flow	20,300	26,500	26,500	26,500	26,500	26,500	26,500	26,500	26,500	26,500	26,500	26,500	311,800
Beginning Cash Balance	193,900	214,200	240,700	267,200	293,700	320,200	346,700	373,200	399,700	426,200	452,700	479,200	193,900
End Cash Balance	214,200	240,700	267,200	293,700	320,200	346,700	373,200	399,700	426,200	452,700	479,200	505,700	505,700
Cumulative Invested	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000
Cumulative Operating Cash Flow	15,200	41,700	68,200	94,700	121,200	147,700	174,200	200,700	227,200	253,700	280,200	306,700	

EXHIBIT 4

World Communications Satellite Systems

TECHNICAL QUALIFICATIONS

Applicant is a non-facilities based reseller of telecommunications services. As such, facilities are maintained utilizing the technical expertise of its underlying carrier. Management profiles of the principals are attached.

Exhibit

Management Profiles

World Communications Satellite Systems, Inc. (WCSS) is a new entrant into the resold long distance telecommunications sector of the telecom industry. It's owner and President, Caterina Bergeron, has extensive business experience working in sales and sales management positions, data processing and accounting. For the past 9 years she has worked in telecommunications in positions of accounting, billing, payroll, computers and data management. Her experience includes associations with such carriers as WorldCom, Sprint and Qwest.

Ms. Bergeron's business plan includes seeking assistance from the Small Business Administrations by participating in the financial assistance programs available to small businesses owned by qualified individuals. In addition, Ms. Bergeron will employ a proven strategy for start up enterprises, outsourcing to expert and experienced consultants the initial task of putting together WCSS's initial operational infrastructure. By using experts in this manner, WCSS will be able to concentrate on generating revenues so critical to new entrants in such a competitive field as long distance and one which over the past year or so ahs suffered from the general downturn in telecommunications. By placing the organization of the company's infrastructure in the hands of experienced consultants, WCSS's will additionally benefit from their wider range of

experiences gained from their knowledge and understanding of different types of business models used for this type of service business.

There is of course no substitute for hands on operational experience. WCSS will shorten the learning curve here by rapidly moving into the marketplace and testing its waters. This too is made possible by delegating to the experts the establishment of the internal machinery needed for customer fulfillment and care while the Company's executive management concentrates on pricing and service mix to attract customers. Operational experience is being gained by WCSS's commencing service in that handful of states that do not require prior regulatory approvals for resold long distance service. WCSS intends to be certified and operate in most states, but while the application process is ongoing, WCSS will be in operations in such states as Colorado, Iowa, Michigan, New Jersey, Ohio, Texas, Utah, and Virginia. This combination of states provides a good cross section of demographics for the other states, by including a mix of densely populated and less populated states, states with different major industries, such as manufacturing, high tech, agricultural and recreational and includes almost all geographical regions of the nation - East, South, Midwest and West.

The resumes of the primary consultants and their consultancies are attached to this exhibit. They include the resumes of the principles of these consulting firms - GTC Consultants, Inc., Cardinal Southwell, a former Bell Atlantic staff member (25 years); Robert F. Schneberger Associates, Inc., Robert F. Schneberger, a former officer of several resale IXCs with over 25

years experience, Innovative Office Systems, Inc., Louis Neri, a computer system, system integrator and billing software supplier with several years experience in long distance resale operations, and the Helein Law Group, P.C., a telecommunications law firm whose principal, Charles H. Helein, has practiced telecommunications law for over 35 years.

After a period of 6 months to one year, the infrastructure created by these experts and Ms. Bergeron, WCSS's own hand selected team of internal employees and experts will manage the Company.

A final factor concerning WCSS's management profile concerns network operations. Because WCSS at the outset will operate as a switchless reseller, all of the network operations and maintenance will be handled by the underlying carriers chosen by WCSS, in this instance, Qwest International Communications, Inc.

World Communications Satellite Systems, Inc. Projected Financial Statements

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Pro-Forma	1	7	3	4	5	6	7	8	9	10	11	12
Balance Sheet	Jan. '01	Feb. '01	Mar. '01	Apr. '01	May '01	Jun '01	Jul. '01	Aug. '01	Sept. '01	Oct. '01	Nov. '01	Dec. '01
Cash	24,000	13,000	2,000	144,700	175,400	246,100	197,400	154,500	117,000	84,500	58,200	43,300
Accounts Receivable					,	10,800	18,600	26,000	31,000	37,200	49,600	55,800
Fixed Assets				120,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000	180,000
Start-up Costs	5,000	15,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000	25,000
Total Assets	29,000	28,000	27,000	289,700	380,400	461,900	421,000	385,500	353,000	326,700	312,800	304,100
Accounts Payable					į					,		
Loans from Shareholders	0	0	0	270,000	370,000	470,000	470,000	470,000	470,000	470,000	470,000	470,000
Capital Stock	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000	30,000
Retained Earnings	(1,000)	(2,000)	(3,000)	(10,300)	(19,600)	(38,100)	(79,000)	(114,000)	(147,000)	(173,000)	(187,200)	(195,900)
Total Liabilities and Equity	29,000	28,000	27,000	289,700	380,400	461,900	421,000	385,500	353,000	326,700	312,800	304,100

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Louis Neri

Innovative Office Systems, Inc. 8260 Greensboro Drive Suite 240 MC Lean, VA 22102 tel: (703) 506-8395

email: louis@iosweb.com

Languages, Skills and Accomplishments:

Internet tools: IIS 3.0-5.0, ASP, ADO, VBScript, HTML, Active X

• Programming: Visual Basic 3-6, MS Access 1-2000, SQL Server 6.5/2000, Excel

VBA & Word VBA, Outlook 97-2000

OS/Networking: DOS, Windows 3.x & 9x, NT 3.51-2000, Exchange Server 4.0-2000.

Microsoft Certified Developer for MS Access

EXPERIENCE:

President - Innovative Office Systems, Inc (1/92 - present)

In 1992, Louis Neri began providing IT solutions to commercial and government entities on an independent, part-time basis. He formally established Innovative Office Systems, Inc. (IOS) in 1994 as a full service IT solutions provider targeting the often neglected small business office environment. The company has since achieved the \$500K plateau and is still growing rapidly. Under Mr. Neri's management, IOS provides the following IT services:

- Software programming and customization
- Database design and maintenance
- Hardware & Network design, integration, and maintenance
- Off-the-shelf and custom software training
- Consulting services

Some of the major initiatives undertaken by IOS under Mr. Neri's leadership are described below:

TECHNICAL PROJECTS:

American Diabetes Association (8/96 to present)

Provided MS Access (versions 2.0 through 8.0) development support for various internal databases since August, 1996. Completed an Access 2.0 application, "Planning and Budgeting Tool (PBT)." PBT has been successfully deployed nationally with formal training.

Providing final delivery of a Production and Books management application for the National Headquarters office. Local database management is integrated seamlessly with telecommuters, vendors, and website ISP for bookstore e-commerce.

Z, Inc (5/99 – 5/2000)

Through a sub-contractor, directed the design and development of the FDIC National Insurance System (NIS), v 2.0 -- a Client/Server system for the management of data pertaining to the myriad of insurance coverage maintained by the FDIC on real estate owned by the FDIC. NIS tracked coverage durations, limitations, all related expenses, and status of damage/injury claims. NIS 2.0 was a full redesign of its predecessor, which was programmed in Clipper. NIS 2.0 was designed to be Web based with an ultra thin client. Louis Neri was instrumental in assisting the FDIC Data Analyst on the reengineering of the database architecture from Clipper to SQL Server 6.5.

U.S. Geological Survey (2/97 to 7/97)

Co-developed Intranet web site using IIS 3.0, FrontPage, ASP, VBScript, and MS Access 7.0. Site provides flexible querying and reporting on project data in Access database, password-protected data updates of the same.

The World Bank (1/97 to 1/99)

Directed the development of assorted in-house applications using Oracle & SQL/S back-end data with Excel front end interfaces using VBA. Supervised a project which was converted from Excel VBA application to a IE 4.0 front end interfaced with Active X components.

Infinity Conference Group (12/96 to present)

Planned and directed the development of modifications (design changes & repairs) to their mainstay Access 95 database which was originally developed by another company but subsequently abandoned when follow-on support was required. In 1999 we developed an online web registration component that automatically synchronizes with their local Access data.

System Analyst/ Network User Support - Helein and Associates (3/96 to present)

Provided miscellaneous application, Windows 95 & NT user support since March, 1996 for Telecommunications based Law firm. Customized an Access 95 Tariff tracking database and trained users so that they may create and modify queries and reports.

Malaysian Embassy, Student Dept (1/92 to 12/96):

Planned and designed Windows 3.11 & 95 Network. Selected hardware, directed installation and follow-on support. Developed Access 2.0 application to track U.S. based student populations, scholastic performance & financial activity for a foreign embassy. The financial module strictly adhered to foreign government's accounting & reporting requirements. Application source code was ultimately purchased outright to permit use in home country and embassies based in other countries.

US Navy (under sub-contract to Advanced Paradigms, Inc) (1994- 1996):

Designed and developed user friendly Visual Basic interface for C/S financial tracking & transaction system for U.S. Navy Program Executive Office entirely based on MS Object models. Assisted in designing Access 7.0 table structures for prototype & later migrated the data side to SQL 6.5.

Developed Access 2.0 / Visual Basic 3.0 application to track the location, connectivity & usage of Defense Messaging equipment around the world for the U.S. Navy Computer and Telecommunications Command. Because of security considerations & Windows 3.x constraints, application was developed as a pseudo client server system, i.e., internet or remote access connectivity were not options and I was limited to Access 2.0 development. Data replication & synchronization across multiple sites is accomplished "manually" through an record change monitoring system I designed & developed.

ITA (Aug, 1994 to Oct, 1994):

Designed & developed the MS Access dB & VB front end for a vertical app that calculated FCC frequency assignments. The application was designed to access stored information or process new applications. The interface worked in conjunction with routines, coded in C by others, that calculated interference patterns generated by a myriad of transmitters based on performance data passed from the MS Access database.

MCI (Feb, 1994 to Jul, 1994):

Developed an enterprise unique application for the automated generation of contract proposals. Maintained MCI installation & maintenance costs in an MS Access database (w/Visual Basic interface). New business group used app to punch in customer TeleCom requirements and have initial costs calculated and printed in Proposal format. Default values could be modified (also using VB interface). Trained other employees in the use of MS Access, Visual Basic and other Windows based applications. Assisted with network management at MCI's Tyson location.

PRIOR WORK EXPERIENCE:

MIS Manager/ Electronics Engineer - Naval Air Systems Command (1990 to 1993): Information Systems manager for the Avionics division -- I was the primary Network and Database administrator. I managed the troubleshooting and repair of all hardware & software, and was responsible for the development of a database information system designed to track the location and condition of all division inventory. These duties evolved from "spare time" activity, as my primary responsibility was to manage a multi-facility, decision oriented program for the design approval and acquisition of electrical and fiber optic aircraft systems. I determined procurement policies, approved designs, and managed research, testing, evaluation, and standardization programs at three Navy sites. I negotiated performance requirements with aircraft designers. I was primary consultant to the Avionics Division director.

EDUCATION:

B.S. Metallurgical Engineering, 1982, Polytechnic Institute of NY Partially completed M.S. Information Systems, George Mason University

Cardinal Southwell - Consultant

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Mr. Southwell is a Consultant with Global TeleCompetition Consultants ("GTC"). Prior to his association with GTC, Mr. Southwell served as Vice President - Local Service Development for NOS Communications, Inc. Prior to that, Mr. Southwell was employed by NY Telephone/NYNEX/ Bell Atlantic for twenty-five years. During that time, his positions included Staff Director, Wholesale Markets-Customer Documentation and Markets Training, Business Office Supervisor, and Business Office Representative. As Staff Director, Mr. Southwell provided information to CLECs and resellers regarding entry into the market, technical specifications, and Bell Atlantic's business rules. Along with this information, Mr. Southwell provided training to the CLECs and resellers, instructing the companies on the core competencies necessary to do business with Bell Atlantic. As Business Office Supervisor, Mr. Southwell managed office representatives and oversaw the provisioning of service orders ensuring that PSC guidelines were met and tariff requirements fulfilled. As the Business Office Representative, Mr. Southwell informed and responded to questions regarding billing, order provisioning and maintenance for Bell Atlantic's largest accounts, including IBM and AT&T.