

State of Florida



Public Service Commission

-M-E-M-O-R-A-N-D-U-M-

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**DATE:** July 18, 2001  
**TO:** Toni McCoy, Division of Regulatory Oversight  
**FROM:** Pete Lester, Division of Economic Regulation *PL*  
**RE:** Docket No. 010830-TX, Telsys, Inc., Financial Analysis for Certificate Application for Alternative Local Exchange Telecommunications Service

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*ALM  
CA*

Section 364.337 (1), Florida Statutes, requires the following:

The commission shall grant a certificate of authority to provide alternative local exchange service upon a showing that the applicant has sufficient technical, financial, and managerial capability to provide such service in the geographic area proposed to be served.

Also Section 364.01 (3) and (4) states that:

- (3) The Legislature finds that the competitive provision of telecommunications service, including local exchange telecommunications service, is in the public interest.
- and
- (4)(d) The Commission shall exercise its exclusive jurisdiction in order to: (d) Promote competition by encouraging new entrants into telecommunications markets . . .

Regarding the showing of financial capability, the Finance staff has analyzed the unaudited financial statements of Telsys, Inc. (Telsys) for the period ending December 31, 1999. An audit could change one's opinion of the company's financial condition. As the attached schedule shows, Telsys has inadequate liquidity, negative common equity and reported a loss for the period.

In this matter, Telsys is asking for a certificate to provide alternative local exchange telecommunications service. Staff notes the limited nature of the application. For purposes of granting a certificate based on the financial information provided, the financial capability appears minimal.

Although an analysis of the financial statements reveals the applicant is in a minimal financial position, the applicant attests to its financial capability to provide and maintain the proposed telecommunications service by noting that it can obtain financial support from its owner and it has no debt. Based on this showing, the applicant appears to meet the financial capability standard of Section 364.337, Florida Statutes.

cc: Division of Legal Services  
Division of Records and Reporting (2)

DOCUMENT NUMBER-DATE

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FPSC-COMMISSION CLERK

DOCKET NO. 010829-TI  
DOCKET NO. 010830-TX  
TELSYS, INC.  
IXC CERTIFICATE & ALEC CERTIFICATE

FINANCIAL ANALYSIS

FROM UNAUDITED FINANCIAL STATEMENTS

	AS OF <u>12/31/1999</u>
CURRENT ASSETS	\$0
CURRENT LIABILITIES	123,047
CURRENT RATIO	NMF
CASH	0
COMMON EQUITY	(105,734)
TOTAL DEBT	0
PREFERRED STOCK	0
TOTAL INVESTOR CAPITAL	NEGATIVE
COMMON EQUITY RATIO	NMF
NET INCOME	(19,644)
RETURN ON EQUITY	NEGATIVE

NMF=NO MEANINGFUL FIGURE