State of Florida



Public Service Commission

-M-E-M-O-R-A-N-D-U-M-

DATE: July 11, 2001

TO: Brenda Hawkins, Division of Regulatory Oversight ()

ALM CSA

FROM:

David J. Draper, Division of Economic Regulation

RE:

Docket No. 010884-TI, Cima Telecom, Inc., Financial Analysis for Certificate

Application for Intrastate Interexchange Telecommunications Service

Section 364.337 (3), Florida Statutes, requires the following:

The commission shall grant a certificate of authority to provide intrastate interexchange telecommunications service upon a showing that the applicant has sufficient technical, financial, and managerial capability to provide such service in the geographic area proposed to be served.

Also Section 364.01 (3) and (4) states that:

(3) The Legislature finds that the competitive provision of telecommunications service, including local exchange telecommunications service, is in the public interest.

and

(4)(d) The Commission shall exercise its exclusive jurisdiction in order to: (d) Promote competition by encouraging new entrants into telecommunications markets . . .

Regarding the showing of financial capability, the Finance staff has analyzed the unaudited financial statements of Cima Telecom, Inc. (CTI) for the period ending December 31, 2000. An audit could change one's opinion of the company's financial condition. As the attached schedule shows, CTI has minimal liquidity, negative common equity and negative income for the period.

In this matter, CTI is asking for a certificate to provide intrastate interexchange telecommunications service. For purposes of granting a certificate based on the financial information provided, the financial capability appears minimal.

Although an analysis of the financial statements reveals the applicant is in a minimal financial position, the applicant attests to its financial capability to provide and maintain the proposed telecommunications service by noting CTI has a line of credit in the amount of \$800,000. Based on this showing, the applicant appears to meet the financial capability standard of Section 364.337, Florida Statutes.

cc: Division of Legal Services
Division of Records and Reporting (2)

DOCUMENT HIMBER-DATE

09147 JUL 26 a

FPSC-COMMISSION CLERK

DOCKET NO. 010884-TI CIMA TELECOM, INC.

IXC APPLICATION FINANCIAL ANALYSIS

FROM UNAUDITED FINANCIAL STATEMENTS

AS OF 12/31/200

NMF

12/31/2000 **CURRENT ASSETS** \$358,089 **CURRENT LIABILITIES** 508,796 **CURRENT RATIO** 0.70 CASH 4,901 **COMMON EQUITY** (252,859)TOTAL DEBT 298,119 TOTAL INVESTOR CAPITAL 45,260 **COMMON EQUITY RATIO** NMF **NET INCOME** (287,495)

NMF = No Meaningful Figure

RETURN ON EQUITY

