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October 5, 2001

Ms. Blanca Bayó  
Division of Records and Reporting  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, FL 32399-0868

Re: **Docket No. 010004-GU**

Dear Ms. Bayó:

Enclosed herewith for filing in the above referenced docket on behalf of NUI City Gas Company of Florida (City Gas) are the original and fifteen copies of:

- (1) City Gas' Petition for Approval of Conservation Cost Recovery Factors *12718-01*
- (2) Direct Testimony and Exhibits of Gloria Lopez *12719-01*

Please acknowledge receipt and filing of the above by stamping the duplicate copy of this letter and returning it to me. If you have any questions concerning this filing, please give me a call.

Thank you for your assistance in connection with this matter.

Very truly yours,

Richard D. Melson

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APP \_\_\_\_\_  
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Enclosures  
cc: Parties of Record

RECEIVED & FILED  
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1                                   BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

2   DIRECT TESTIMONY OF

3   GLORIA L. LOPEZ

4   ON BEHALF OF

5                                   CITY GAS COMPANY OF FLORIDA

6   DOCKET NO. 010004-GU

7   October 5, 2001

8

9    **Q.    Please state your name, business address, by whom you are employed,**  
10 **and in what capacity.**

11

12 **A.    My name is Gloria L. Lopez and my business address is 955 East 25th Street,**  
13 **Hialeah, Florida 33013-3498. I am employed by NUI Utilities, Inc. as Director of**  
14 **Regulatory & Business Affairs.**

15

16 **Q.    Are you familiar with the energy conservation programs of City Gas**  
17 **Company of Florida ("City Gas")?**

18

19 **A.    Yes, I am. City Gas is NUI Utilities, Inc.'s Florida utility operation.**

20

21 **Q.    Are you familiar with the costs that have been incurred and are projected to**  
22 **be incurred by City Gas in implementing its energy conservation**  
23 **programs?**

24

DOCUMENT NUMBER DATE

12719 OCT-5 01

FPSC-COMMISSION CLERK

1 A. Yes, I am.

2

3 **Q. What is the purpose of your testimony in this docket?**

4

5 A. To submit the conservation cost recovery true-up for the final true-up period  
6 January 1, 2000 through December 31, 2000, and for the actual and estimated  
7 period of January 1, 2001, through December 31, 2001. I will also present the  
8 total level of costs City Gas seeks to recover through its conservation factors  
9 during the period January 1, 2002 through December 31, 2002, as well as the  
10 conservation factors which, when applied to our customer's bills during the  
11 period January 1, 2002 through December 31, 2002, will permit recovery of total  
12 ECCR costs. I am also adopting the testimony of Carl Smith filed in this docket  
13 on May 15, 2001.

14

15 **Q. What is the Company's estimated true-up for the period January 1, 2001**  
16 **through December 31, 2001?**

17

18 A. An over-recovery of \$524,136. This amount is calculated on page 4 of  
19 Schedule C-3 and takes into account the final audited true-up for the year  
20 ended December 31, 2000, which was an over-recovery of \$631,579, including  
21 interest.

22

23 **Q. What is the total cost City Gas seeks to recover during the period January**  
24 **1, 2002 through December 31, 2002?**

1 A. \$1,816,331. This represents the projected costs of \$2,340,467 to be incurred  
2 during 2002, less the estimated true-up of \$524,136 for calendar year 2001.

3

4 **Q. What conservation factors does City Gas need to permit recovery of these**  
5 **costs?**

6

7 A.	Residential (RS, ED & GL)	\$00.04983
8	Commercial (CS, ED & SCTS)	\$00.01428
9	Commercial Large Volume (LCS & CTS)	\$00.00946
10	Industrial (IP & ITS)	\$00.00863

11

12 **Q. Has City Gas proposed any changes to the rate classes from which the**  
13 **Company's conservation costs will be recovered?**

14

15 A. Yes. City Gas proposes to recover its conservation costs from its interruptible  
16 sales and transportation customers in addition to the firm residential and  
17 commercial classes from which the Company has recovered conservation costs  
18 in the past.

19

20 **Q. Why is City Gas proposing to recover conservation costs from its**  
21 **interruptible sales and transportation classes?**

22

1 A. City Gas has two conservation programs (approved by the Commission in  
2 Docket No. 970478-GU) under which customers in the IP & ITS rate classes are  
3 eligible to receive incentives and have, in fact received incentives in the past.

4

5 **Q. Please identify these programs.**

6 A. Program 9 is the Commercial/Industrial Conversion Program and Program 10 is  
7 the Commercial/Industrial Alternative Technology Program.

8

9 **Q. What is the effect of adding the IP and the ITS classes to the firm classes  
10 from which the Company previously recovered conservation costs?**

11

12 A. The effect of adding the IP and the ITS classes is to reduce the conservation  
13 cost recovery factors to the firm classes, as the same level of costs is being  
14 spread over a larger base.

15

16 **Q. Has City Gas prepared summaries of its conservation programs and the  
17 costs associated with these programs?**

18

19 A. Yes. Summaries of the Company's programs are contained in Schedule C-5 of  
20 my Exhibit \_\_\_ (GL-1).

21

22 **Q. Has City Gas prepared schedules to support its requested Conservation  
23 Cost Recovery Factor?**

24

1 A. Yes. I have prepared and filed together with this testimony Schedules C-1  
2 through C-3 as prescribed by Commission Staff. These schedules are included  
3 in my Exhibit \_\_\_\_ (GL-1).

4

5 **Q. Does City Gas expect to make any modifications to the manner in which it**  
6 **promotes the approved energy conservation programs during the period**  
7 **January 1, 2002 through December 31, 2002?**

8

9 A. Yes. City Gas plans to participate in the statewide GetGasFL advertising  
10 campaign. The campaign will promote the energy conservation benefits of gas  
11 through the use of multiple media outlets. The intent of the campaign is to direct  
12 consumers to a common website. The website will contain additional benefits on  
13 the utilization of gas, the availability of gas by region, and contact information,  
14 as well as specifics about the energy conservation programs offered.

15

16 **Q. Does the proposed campaign meet the guidelines for recovery under Rule**  
17 **25-17.015, Energy Conservation Cost Recovery?**

18

19 A. Yes, the proposed campaign meets the guidelines as established by Rule 25-  
20 17.015, Energy Cost Conservation Cost Recovery. The proposed advertising  
21 content for the billboards is attached as Exhibit \_\_\_\_ (GL-2). The radio and  
22 television advertising will be consistent with the basic concept of the billboards.

23

1 Q. Has City Gas included the estimated cost of the campaign in the projected  
2 costs associated with the conservation programs?

3

4 A. Yes the estimated cost of the campaign is included in the projections. The  
5 amount projected to be spent on the campaign during calendar year 2002 is  
6 \$190,000.

7

8 Q. Does this conclude your testimony?

9

10 A. Yes, it does.

ENERGY CONSERVATION ADJUSTMENT - SUMMARY OF COST RECOVERY CLAUSE CALCULATION

PROJECTED PERIOD: JANUARY 2002 THROUGH DECEMBER 2002  
ACTUAL/ESTIMATED PERIOD: JANUARY 2001 THROUGH DECEMBER 2001  
FINAL TRUE-UP PERIOD: JANUARY 2000 THROUGH DECEMBER 2000  
COLLECTION PERIOD FOR PRIOR TRUE-UP: JANUARY 2002 THROUGH DECEMBER 2002

1. TOTAL INCREMENTAL COSTS (SCHEDULE C-2, PAGE 1)	\$ 2,340,467
2. TRUE-UP (SCHEDULE C-3, PAGE 4, LINE 12)	\$ (524,136)
3. TOTAL (LINE 1 AND 2)	\$ 1,816,331

RATE SCHEDULE	BILLS	THERM SALES	CUSTOMER CHARGE	NON-GAS ENERGY CHARGE	TOTAL CUST. & ENERGY CHG REVENUES	ECCR REVENUES	ECCR AS % OF TOTAL REVENUES	DOLLARS PER THERM	TAX FACTOR	CONSERVATION FACTOR
RESIDENTIAL (RS, ED & GL)	1,170,456	19,472,550	\$ 8,756,117	\$ 9,613,017	\$ 18,369,134	\$ 965,422	5.2557%	\$ 0.04958	1.00503	\$ 0.04983
COMMERCIAL (CS, ED & SCTS)	66,642	45,473,620	\$ 1,448,115	\$ 10,849,439	\$ 12,297,554	\$ 646,319	5.2557%	\$ 0.01421	1.00503	\$ 0.01428
COMMERCIAL LARGE VOLUME (LCS & CTS)	727	11,145,200	\$ 38,905	\$ 1,957,176	\$ 1,996,081	\$ 104,907	5.2556%	\$ 0.00941	1.00503	\$ 0.00946
INDUSTRIAL (IP & ITS)	<u>372</u>	<u>11,613,020</u>	<u>\$ 63,275</u>	<u>\$ 1,833,353</u>	<u>\$ 1,896,628</u>	<u>\$ 99,683</u>	5.2558%	\$ 0.00858	1.00503	\$ 0.00863
TOTAL	<u>1,238,197</u>	<u>87,704,390</u>	<u>\$10,306,412</u>	<u>\$ 24,252,985</u>	<u>\$ 34,559,397</u>	<u>\$ 1,816,331</u>				



PROJECTED CONSERVATION PROGRAM COSTS BY PROGRAM BY MONTH  
FOR THE PERIOD JANUARY 2002 THROUGH DECEMBER 2002

PROGRAM NAME	Jan-02	Feb-02	Mar-02	Apr-02	May-02	Jun-02	Jul-02	Aug-02	Sep-02	Oct-02	Nov-02	Dec-02	TOTAL
1. RESIDENTIAL BUILDER	\$ 87,592	\$ 86,149	\$ 86,630	\$ 87,112	\$ 87,592	\$ 86,149	\$ 87,592	\$ 87,112	\$ 86,630	\$ 87,592	\$ 87,112	\$ 86,630	\$ 1,043,892
2. MULTI-FAMILY RESIDENTIAL BLDR	1,966	1,726	1,806	1,887	1,966	1,726	1,966	1,887	1,369	1,966	1,887	1,369	\$ 21,521
3. APPLIANCE REPLACEMENT	19,399	18,323	18,682	19,041	19,399	18,323	19,399	19,041	18,682	19,399	19,041	18,682	\$ 227,411
4. DEALER PROGRAM	-	-	-	-	-	-	-	-	-	-	-	-	\$ -
5. GAS APPLIANCES IN SCHOOLS	-	-	-	-	-	-	-	-	-	-	-	-	\$ -
6. RES PROPANE CONVERSION	269	248	256	263	269	248	269	263	256	269	263	256	\$ 3,129
7. RES WATER HEATER RETENTION	4,747	4,471	4,563	4,655	4,747	4,471	4,747	4,655	4,563	4,747	4,655	4,563	\$ 55,584
8. RES CUT AND CAP ALTERNATIVE	1,814	1,666	1,716	1,766	1,814	1,666	1,814	1,766	1,945	1,814	1,766	1,945	\$ 21,492
9. COMM/IIND CONVERSION	23,283	21,081	21,815	22,550	23,283	21,081	23,283	22,550	21,815	23,283	22,550	21,815	\$ 268,389
10. COMM/IIND ALTERNATIVE TECH. COMMON COSTS	11,828 46,839	11,481 46,195	11,597 46,410	11,712 46,624	11,828 46,839	11,481 46,195	11,828 46,839	11,712 46,624	11,597 46,410	11,828 46,839	11,712 46,624	11,597 46,410	\$ 140,201 \$ 558,848
TOTAL ALL PROGRAMS	\$ 197,737	\$ 191,340	\$ 193,475	\$ 195,610	\$ 197,737	\$ 191,340	\$ 197,737	\$ 195,610	\$ 193,267	\$ 197,737	\$ 195,610	\$ 193,267	\$ 2,340,467
LESS: AMOUNT IN RATE BASE	-	-	-	-	-	-	-	-	-	-	-	-	-
RECOVERABLE CONSERVATION EXPENSES	\$ 197,737	\$ 191,340	\$ 193,475	\$ 195,610	\$ 197,737	\$ 191,340	\$ 197,737	\$ 195,610	\$ 193,267	\$ 197,737	\$ 195,610	\$ 193,267	\$ 2,340,467

PROJECTED CONSERVATION PROGRAM COSTS BY COST CATEGORY  
FOR THE PERIOD JANUARY 2002 THROUGH DECEMBER 2002

PROGRAM NAME	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1. RESIDENTIAL BUILDER	\$ -	\$ 125,592	\$ -	\$ 6,000	\$ 903,600	\$ -	\$ 8,700	\$ -	\$ 1,043,892
2. MULTI-FAMILY RESIDENTIAL BLDR	-	20,069	-	-	-	-	1,452	-	21,521
3. APPLIANCE REPLACEMENT	-	93,719	-	-	127,200	-	6,492	-	227,411
4. DEALER PROGRAM	-	-	-	-	-	-	-	-	-
5. GAS APPLIANCES IN SCHOOLS	-	-	-	-	-	-	-	-	-
6. RES PROPANE CONVERSION	-	1,809	-	-	1,200	-	120	-	3,129
7. RES WATER HEATER RETENTION	-	23,928	-	-	30,000	-	1,656	-	55,584
8. RES CUT AND CAP ALTERNATIVE	-	13,392	-	-	7,200	-	900	-	21,492
9. COMM/IND CONVERSION	-	191,529	-	6,000	57,600	-	13,260	-	268,389
10. COMM/IND ALTERNATIVE TECH. COMMON COSTS	-	30,113	-	6,000	102,000	-	2,088	-	140,201
	-	56,060	15,000	450,000	-	36,000	1,788	-	558,848
TOTAL ALL PROGRAMS	-	556,211	15,000	468,000	1,228,800	36,000	36,456	-	2,340,467
LESS: AMOUNT IN RATE BASE	-	-	-	-	-	-	-	-	-
RECOVERABLE CONSERVATION EXPENDITURES	\$ -	\$ 556,211	\$ 15,000	\$ 468,000	\$ 1,228,800	\$ 36,000	\$ 36,456	\$ -	\$ 2,340,467

CONSERVATION PROGRAM COSTS BY COST CATEGORY  
FOR THE PERIOD JANUARY 2001 THROUGH DECEMBER 2001  
SIX MONTHS ACTUAL AND SIX MONTHS ESTIMATED

	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
1. RESIDENTIAL BUILDER									
A. ACTUAL (6 months)	\$ -	\$ 66,424	\$ -	\$ 4,415	\$ 524,307	\$ -	\$ 6,525	\$ -	\$ 601,671
B. ESTIMATED (6 months)	-	61,579	-	6,000	447,000	-	5,697	-	520,276
C. TOTAL	-	128,003	-	10,415	971,307	-	12,222	-	1,121,947
2. MULTI-FAMILY RESIDENTIAL BLDG									
A. ACTUAL (6 months)	-	10,998	-	-	-	-	790	-	11,788
B. ESTIMATED (6 months)	-	10,205	-	-	-	-	708	-	10,913
C. TOTAL	-	21,203	-	-	-	-	1,498	-	22,701
3. APPLIANCE REPLACEMENT									
A. ACTUAL (6 months)	-	26,681	-	29,758	53,218	-	7,908	-	117,565
B. ESTIMATED (6 months)	-	45,917	-	18,000	99,300	-	7,647	-	170,864
C. TOTAL	-	72,598	-	47,758	152,518	-	15,555	-	288,429
4. DEALER PROGRAM									
A. ACTUAL (6 months)	-	-	-	-	-	-	-	-	-
B. ESTIMATED (6 months)	-	-	-	-	-	-	-	-	-
C. TOTAL	-	-	-	-	-	-	-	-	-
5. GAS APPLIANCES IN SCHOOLS									
A. ACTUAL (6 months)	-	-	-	-	-	-	-	-	-
B. ESTIMATED (6 months)	-	-	-	-	-	-	-	-	-
C. TOTAL	-	-	-	-	-	-	-	-	-
6. RES PROPANE CONVERSION									
A. ACTUAL (6 months)	-	294	-	-	400	-	597	-	1,291
B. ESTIMATED (6 months)	-	732	-	-	1,100	-	228	-	2,060
C. TOTAL	-	1,026	-	-	1,500	-	825	-	3,351
SUB-TOTAL	\$ -	\$ 222,830	\$ -	\$ 58,173	\$ 1,125,325	\$ -	\$ 30,100	\$ -	\$ 1,436,428

CONSERVATION PROGRAM COSTS BY COST CATEGORY  
FOR THE PERIOD JANUARY 2001 THROUGH DECEMBER 2001  
SIX MONTHS ACTUAL AND SIX MONTHS ESTIMATED

	CAPITAL INVESTMENT	PAYROLL & BENEFITS	MATERIALS & SUPPLIES	ADVERTISING	INCENTIVES	OUTSIDE SERVICES	VEHICLE	OTHER	TOTAL
SUB-TOTAL - PREVIOUS PAGE	\$ -	\$ 222,830	\$ -	\$ 58,173	\$ 1,125,325	\$ -	\$ 30,100	\$ -	\$ 1,436,428
7. RES WATER HEATER RETENTION									
A. ACTUAL (6 months)	-	22,782	-	-	16,758	-	2,001	-	41,541
B. ESTIMATED (6 months)	-	11,714	-	6,000	22,500	-	1,419	-	41,633
C. TOTAL	-	34,496	-	6,000	39,258	-	3,420	-	83,174
8. RES CUT AND CAP ALTERNATIVE									
A. ACTUAL (6 months)	-	5,199	-	-	2,170	-	758	-	8,127
B. ESTIMATED (6 months)	-	6,323	-	-	4,500	-	681	-	11,504
C. TOTAL	-	11,522	-	-	6,670	-	1,439	-	19,631
9. COMM/IND CONVERSION									
A. ACTUAL (6 months)	-	119,024	-	1,747	26,680	-	15,281	-	162,732
B. ESTIMATED (6 months)	-	93,508	-	3,000	36,900	-	12,345	-	145,753
C. TOTAL	-	212,532	-	4,747	63,580	-	27,626	-	308,485
10. COMM/IND ALTERNATIVE TECH.									
A. ACTUAL (6 months)	-	19,138	-	2,797	-	-	2,357	-	24,292
B. ESTIMATED (6 months)	-	14,706	-	3,000	58,500	-	1,950	-	78,156
C. TOTAL	-	33,844	-	5,797	58,500	-	4,307	-	102,448
COMMON COSTS									
A. ACTUAL (6 months)	-	2,046	-	-	-	11,844	-	-	13,890
B. ESTIMATED (6 months)	-	20,241	3,750	112,500	-	15,900	789	-	153,180
C. TOTAL	-	22,287	3,750	112,500	-	27,744	789	-	167,070
TOTAL	\$ -	\$ 537,511	\$ 3,750	\$ 187,217	\$ 1,293,333	\$ 27,744	\$ 67,681	\$ -	\$ 2,117,236

CONSERVATION PROGRAM COSTS - EXPENSES BY MONTH  
FOR THE PERIOD JANUARY 2001 THROUGH DECEMBER 2001  
SIX MONTHS ACTUAL AND SIX MONTHS ESTIMATED

DESCRIPTION	Jan-01	Feb-01	Mar-01	Apr-01	May-01	Jun-01	Jul-01	Aug-01	Sep-01	Oct-01	Nov-01	Dec-01	TOTAL
1. RESIDENTIAL BUILDER	\$ 151,516	\$ 58,356	\$ 104,923	\$ 47,482	\$ 133,124	\$ 106,270	\$ 86,745	\$ 86,821	\$ 86,597	\$ 87,167	\$ 86,704	\$ 86,242	1,121,947
2. MULTI-FAMILY RESIDENTIAL BLDR	2,219	2,074	1,986	1,898	2,154	1,457	1,819	1,819	1,819	1,896	1,819	1,741	22,701
3. APPLIANCE REPLACEMENT	19,501	20,654	17,649	15,107	28,580	16,074	38,271	38,432	37,950	19,082	18,737	18,392	288,429
4. DEALER PROGRAM	-	-	-	-	-	-	-	-	-	-	-	-	-
5. GAS APPLIANCES IN SCHOOLS	-	-	-	-	-	-	-	-	-	-	-	-	-
6. RES PROPANE CONVERSION	-	-	399	6	118	119	649	656	636	263	256	249	3,351
7. RES WATER HEATER RETENTION	7,205	5,336	6,562	5,990	7,369	9,079	9,322	9,387	9,191	4,666	4,578	4,489	83,174
8. RES CUT AND CAP ALTERNATIVE	1,240	1,312	1,037	1,015	2,603	920	2,122	2,153	2,059	1,771	1,724	1,675	19,631
9. COMM/IND CONVERSION	28,063	23,287	29,126	30,406	22,096	29,754	26,677	26,741	26,550	22,633	21,929	21,223	308,485
10. COMM/IND ALTERNATIVE TECH.	6,024	3,271	3,841	3,929	3,587	3,640	14,437	14,437	14,437	11,726	11,615	11,504	102,448
COMMON COSTS	1,750	2,348	1,561	2,268	3,718	2,245	4,536	4,563	4,480	46,744	46,534	46,323	167,070
TOTAL ALL PROGRAMS	217,518	116,638	167,084	108,101	203,349	169,558	184,578	185,009	183,719	195,948	193,896	191,838	2,117,236
LESS: AMOUNT IN RATE BASE	-	-	-	-	-	-	-	-	-	-	-	-	-
NET RECOVERABLE	\$ 217,518	\$ 116,638	\$ 167,084	\$ 108,101	\$ 203,349	\$ 169,558	\$ 184,578	\$ 185,009	\$ 183,719	\$ 195,948	\$ 193,896	\$ 191,838	\$ 2,117,236

ENERGY CONSERVATION COST RECOVERY ADJUSTMENT  
FOR THE PERIOD JANUARY 2001 THROUGH DECEMBER 2001  
SIX MONTHS ACTUAL AND SIX MONTHS ESTIMATED

CONSERVATION REVENUES	Jan-01	Feb-01	Mar-01	Apr-01	May-01	Jun-01	Jul-01	Aug-01	Sep-01	Oct-01	Nov-01	Dec-01	TOTAL
1. RCS AUDIT FEE	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
2. OTHER PROG. REVS.	-	-	-	-	-	-	-	-	-	-	-	-	-
3. CONSERV. ADJ REVS.	(245,096)	(252,204)	(194,621)	(149,697)	(145,409)	(128,274)	(132,720)	(129,283)	(133,531)	(134,908)	(152,162)	(181,045)	(1,978,950)
4. TOTAL REVENUES	(245,096)	(252,204)	(194,621)	(149,697)	(145,409)	(128,274)	(132,720)	(129,283)	(133,531)	(134,908)	(152,162)	(181,045)	(1,978,950)
5. PRIOR PERIOD TRUE- UP NOT APPLICABLE TO THIS PERIOD	(52,632)	(52,632)	(52,632)	(52,632)	(52,632)	(52,632)	(52,632)	(52,632)	(52,632)	(52,632)	(52,632)	(52,627)	(631,579)
6. CONSERV. REVS. APPLICABLE TO THE PERIOD	(297,728)	(304,836)	(247,253)	(202,329)	(198,041)	(180,906)	(185,352)	(181,915)	(186,163)	(187,540)	(204,794)	(233,672)	(2,610,529)
7. CONSERV. EXPS.	217,518	116,638	167,084	108,101	203,349	169,558	184,578	185,009	183,719	195,948	193,896	191,838	2,117,236
8. TRUE-UP THIS PERIOD	(80,210)	(188,198)	(80,169)	(94,228)	5,308	(11,348)	(774)	3,094	(2,444)	8,408	(10,898)	(41,834)	(493,293)
9. INTEREST PROV. THIS PERIOD	(3,240)	(3,257)	(3,447)	(3,327)	(2,935)	(2,589)	(2,401)	(2,238)	(2,078)	(1,908)	(1,751)	(1,673)	(30,843)
10. TRUE-UP AND INTEREST PROV. BEG. OF MONTH	(631,579)	(662,397)	(801,219)	(832,204)	(877,126)	(822,121)	(783,426)	(733,969)	(680,481)	(632,371)	(573,239)	(533,256)	
11. PRIOR TRUE-UP COLLECTED OR (REFUNDED)	52,632	52,632	52,632	52,632	52,632	52,632	52,632	52,632	52,632	52,632	52,632	52,627	631,579
12. TOTAL NET TRUE-UP	\$ (662,397)	\$ (801,219)	\$ (832,204)	\$ (877,126)	\$ (822,121)	\$ (783,426)	\$ (733,969)	\$ (680,481)	\$ (632,371)	\$ (573,239)	\$ (533,256)	\$ (524,136)	\$ (524,136)

CALCULATION OF TRUE-UP AND INTEREST PROVISION  
FOR THE PERIOD JANUARY 2001 THROUGH DECEMBER 2001  
SIX MONTHS ACTUAL AND SIX MONTHS ESTIMATED

INTEREST PROVISION	Jan-01	Feb-01	Mar-01	Apr-01	May-01	Jun-01	Jul-01	Aug-01	Sep-01	Oct-01	Nov-01	Dec-01	TOTAL
1. BEGINNING TRUE-UP	\$ (631,579)	\$ (662,397)	\$ (801,219)	\$ (832,204)	\$ (877,126)	\$ (822,121)	\$ (783,426)	\$ (733,969)	\$ (680,481)	\$ (632,371)	\$ (573,239)	\$ (533,256)	
2. ENDING TRUE-UP BEFORE INTEREST	<u>(659,157)</u>	<u>(797,963)</u>	<u>(828,756)</u>	<u>(873,800)</u>	<u>(819,186)</u>	<u>(780,837)</u>	<u>(731,568)</u>	<u>(678,243)</u>	<u>(630,293)</u>	<u>(571,331)</u>	<u>(531,505)</u>	<u>(522,463)</u>	
3. TOTAL BEGINNING & ENDING TRUE-UP	(1,290,736)	(1,460,359)	(1,629,976)	(1,706,003)	(1,696,313)	(1,602,958)	(1,514,994)	(1,412,212)	(1,310,775)	(1,203,702)	(1,104,744)	(1,055,719)	
4. AVERAGE TRUE-UP (LINE 3 TIMES 50%)	\$ <u>(645,368)</u>	\$ <u>(730,180)</u>	\$ <u>(814,988)</u>	\$ <u>(853,002)</u>	\$ <u>(848,156)</u>	\$ <u>(801,479)</u>	\$ <u>(757,497)</u>	\$ <u>(706,106)</u>	\$ <u>(655,387)</u>	\$ <u>(601,851)</u>	\$ <u>(552,372)</u>	\$ <u>(527,859)</u>	
5. INTEREST RATE FIRST DAY OF REPORTING MONTH	6.500%	5.550%	5.150%	5.000%	4.370%	3.940%	3.800%	3.800%	3.800%	3.800%	3.800%	3.800%	
6. INTER. RATE - FIRST DAY SUBSEQUENT MONTH	<u>5.550%</u>	<u>5.150%</u>	<u>5.000%</u>	<u>4.370%</u>	<u>3.940%</u>	<u>3.800%</u>	<u>3.800%</u>	<u>3.800%</u>	<u>3.800%</u>	<u>3.800%</u>	<u>3.800%</u>	<u>3.800%</u>	
7. TOTAL (SUM LINES 5 & 6)	<u>12.050%</u>	<u>10.700%</u>	<u>10.150%</u>	<u>9.370%</u>	<u>8.310%</u>	<u>7.740%</u>	<u>7.600%</u>	<u>7.600%</u>	<u>7.600%</u>	<u>7.600%</u>	<u>7.600%</u>	<u>7.600%</u>	
8. AVG. INTEREST RATE (LINE 7 TIMES 50%)	6.025%	5.350%	5.075%	4.685%	4.155%	3.870%	3.800%	3.800%	3.800%	3.800%	3.800%	3.800%	
9. MONTHLY AVG INTEREST RATE	0.502%	0.446%	0.423%	0.390%	0.346%	0.323%	0.317%	0.317%	0.317%	0.317%	0.317%	0.317%	
10 INTEREST PROVISION	\$ <u>(3,240)</u>	\$ <u>(3,257)</u>	\$ <u>(3,447)</u>	\$ <u>(3,327)</u>	\$ <u>(2,935)</u>	\$ <u>(2,589)</u>	\$ <u>(2,401)</u>	\$ <u>(2,238)</u>	\$ <u>(2,078)</u>	\$ <u>(1,908)</u>	\$ <u>(1,751)</u>	\$ <u>(1,673)</u>	\$ <u>(30,843)</u>

CITY GAS COMPANY OF FLORIDA  
Schedule C-5  
PROGRAM PROGRESS REPORT

NAME: RESIDENTIAL BUILDER - PROGRAM 1

DESCRIPTION: The Residential Builder Program is designed to increase the overall energy efficiency in the residential new construction market by promoting energy-efficient natural gas appliances in residences that would qualify for the RS rates. The program offers builders and developers incentives in the form of cash allowances to assist in defraying the additional costs associated with the installation of natural gas supply lines, house piping, venting and natural gas appliances.

PROGRAM ALLOWANCES:

Furnace .....	\$350
Water Heater .....	350
Range .....	100
Dryer .....	100
Triathlon .....	1200

REPORTING PERIOD: January 2001 through June 2001

APPLIANCES INSTALLED:

The Company connected 1,936 gas appliances during the period.



EXHIBIT No. \_\_\_\_\_ (GL-1)  
City Gas Company of Florida  
A Division of NUI Utilities, Inc.  
DOCKET NO. 010004-GU

CITY GAS COMPANY OF FLORIDA

Schedule C-5  
PROGRAM PROGRESS REPORT

NAME: MULTI-FAMILY RESIDENTIAL BUILDER - PROGRAM 2

DESCRIPTION: The Multi-Family Residential Builder Program is designed to increase overall energy efficiency in the multi-family new construction market by promoting energy-efficient natural gas in multi-unit residences qualifying for the Company's CS rates.

PROGRAM ALLOWANCES:

Per dwelling unit ..... \$300

REPORTING PERIOD: January 2001 through June 2001

PROGRAM SUMMARY:

Program costs for the period were \$13,607.

CITY GAS COMPANY OF FLORIDA

Schedule C-5  
PROGRAM PROGRESS REPORT

**NAME:** RESIDENTIAL APPLIANCE REPLACEMENT PROGRAM 3

**DESCRIPTION:** The Residential Appliance Replacement Program is designed to promote the replacement of inefficient non-natural gas residential appliances with energy efficient natural gas appliances. The Program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the installation of efficient natural gas appliances.

**PROGRAM ALLOWANCES:**

Furnace .....	\$625
Water Heater .....	525
Range .....	100
Dryer .....	100
Triathlon .....	1200

**REPORTING PERIOD:** January 2001 through June 2001

**APPLIANCES INSTALLED:**

The Company connected 148 gas appliances during the period.

EXHIBIT No. \_\_\_\_\_ (GL-1)  
City Gas Company of Florida  
A Division of NUI Utilities, Inc.  
DOCKET NO. 010004-GU

CITY GAS COMPANY OF FLORIDA

Schedule C-5  
PROGRAM PROGRESS REPORT

NAME: DEALER - PROGRAM 4

DESCRIPTION: The Dealer Program is designed to encourage the replacement of non-gas appliances with energy efficient natural gas appliances through appliance dealers and contractors. The program offers incentives to the dealers and contractors.

PROGRAM ALLOWANCES:

Furnace .....  
Water Heater .....  
Range .....  
Dryer .....

REPORTING PERIOD: January 2001 through June 2001

APPLIANCES INSTALLED:

This program was discontinued in February 1998 with Order #PSC-98-0154-GOF-GU granting the new programs.

*EXHIBIT No. \_\_\_\_\_ (GL-1)  
City Gas Company of Florida  
A Division of NUI Utilities, Inc.  
DOCKET NO. 010004-GU*

*CITY GAS COMPANY OF FLORIDA*

*Schedule C-5  
PROGRAM PROGRESS REPORT*

*NAME:* GAS APPLIANCES IN SCHOOLS - PROGRAM 5

*DESCRIPTION:* The Gas Appliances in Schools Program is designed to promote natural gas appliances where cost-efficient, in Home Economic Departments in schools located in our Company's service area. The program provides teaching assistance on energy conservation and on the use, care, and safety of natural gas appliances through a Company-employed home economist.

*REPORTING PERIOD: January 2001 through June 2001*

*PROGRAM SUMMARY:*

Program costs for the period were \$0.

CITY GAS COMPANY OF FLORIDA

Schedule C-5  
PROGRAM PROGRESS REPORT

NAME: RESIDENTIAL PROPANE CONVERSION - PROGRAM 6

DESCRIPTION: The Residential Propane Conversion Program is designed to promote the conversion of existing residential propane appliances to utilize efficient natural gas. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the conversion of their existing propane appliances to utilize natural gas.

PROGRAM ALLOWANCES:

Furnace .....	\$200
Water Heater .....	100
Dryer .....	25
Dryer .....	50

REPORTING PERIOD: January 2001 through June 2001

PROGRAM SUMMARY:

Program costs for the period were \$2,741.

CITY GAS COMPANY OF FLORIDA

Schedule C-5  
PROGRAM PROGRESS REPORT

NAME: RESIDENTIAL WATER HEATER RETENTION - PROGRAM 7

DESCRIPTION: The Residential Water Heater Retention Program is designed to promote the retention of energy efficient natural gas water heaters in existing residential structures. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the purchase and installation of energy efficient natural gas appliances.

PROGRAM ALLOWANCES:

Water Heater ..... \$50

REPORTING PERIOD: January 2001 through June 2001

PROGRAM SUMMARY:

The Company retained 338 water heaters during the period.

CITY GAS COMPANY OF FLORIDA

Schedule C-5  
PROGRAM PROGRESS REPORT

**NAME:** RESIDENTIAL CUT AND CAP - PROGRAM 8

**DESCRIPTION:** The Residential Cut and Cap Program is designed to encourage the re-activation of existing residential service lines that are scheduled to be cut off and capped. The program offers incentives in the form of cash allowances to residential consumers to assist in defraying the additional costs associated with the purchase and/or lease and the installation of energy efficient natural gas appliances.

**PROGRAM ALLOWANCES:**

Service re-activation..... \$200

**REPORTING PERIOD:** January 2001 through June 2001

**PROGRAM SUMMARY:**

The retained 15 accounts during the period.

CITY GAS COMPANY OF FLORIDA

Schedule C-5  
PROGRAM PROGRESS REPORT

**NAME:** COMMERCIAL/INDUSTRIAL CONVERSION - PROGRAM 9

**DESCRIPTION:** The Commercial/Industrial Conversion Program is designed to promote the conversion of commercial and industrial inefficient non-gas equipment to energy efficient natural gas. The program offers incentives in the form of cash allowances to existing commercial and industrial businesses located in existing structures, to assist in defraying the incremental first costs associated with the installation of natural gas supply lines, internal piping, venting and equipment.

**PROGRAM ALLOWANCES:**

Per 100,000 BTU input rating..... \$75

**REPORTING PERIOD:** January 2001 through June 2001

**PROGRAM SUMMARY:**

The Company converted 56 accounts during the period, with a combined BTU input rating of 31,136,000 BTUs.



CITY GAS COMPANY OF FLORIDA

Schedule C-5  
PROGRAM PROGRESS REPORT

**NAME:** COMMERCIAL/INDUSTRIAL ALTERNATIVE TECHNOLOGY INCENTIVE - PROGRAM 10

**DESCRIPTION:** The Commercial/Industrial Alternative Technology Incentive Program (ATI) is designed to encourage commercial and industrial business owners to install alternate technologies that utilize natural gas that are not covered by one of the other City Gas Energy Conservation Programs, but which cost-effectively reduce the total utility expense of the business. The program offers incentives based on the cost-effectiveness under a life-cycle analysis utilizing a computerized energy consumption simulation model.

**PROGRAM ALLOWANCES:**

Payback period of three years subject to a maximum incentive of three times the projected incremental annualized margin.

**REPORTING PERIOD:** January 2001 through June 2001

**PROGRAM SUMMARY:**

Program costs for the period were \$23,280, including an incentive of \$18,000 paid to Kendall Ice Arena. This customer is utilizing a natural gas direct-fired desiccant system to maintain the humidity levels within the ice arena and to replace the mechanical cooling system.

**Objectives**

- Increase awareness of conservation programs
- Increase customers and throughput
- Increase gas demand in new home construction
- Position gas as the preferred energy choice when available
- Reduce attrition

**Billboards**

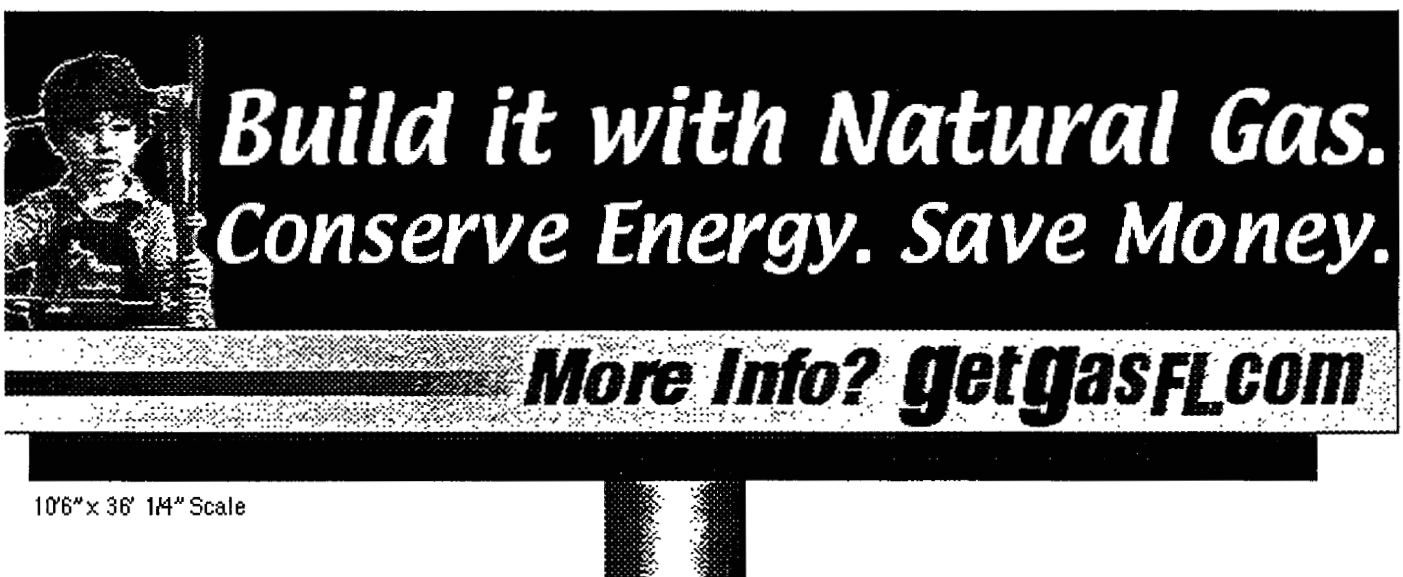
- Major highways: I-95 / I-4 / I-75 / I-10 / Turnpike
- Boards face both directions
- Tied to radio and television
- Promote web-site as focal point for customers to learn about ECP



***You Can Heat Your Home  
or Just Burn Your Money***

***More Info? [getgasFL.com](http://getgasFL.com)***

10'6" x 36' 14" Scale



***Build it with Natural Gas.  
Conserve Energy. Save Money.***

***More Info? [getgasFL.com](http://getgasFL.com)***


10'6" x 36' 14" Scale



**99% of CHEFS PREFER GAS.  
THE OTHER GUY MAKES SUSHI.**

***More Info? [getgasFL.com](http://getgasFL.com)***

10'6" x 36' 14" Scale



**Getting The Cold Shoulder?  
Switch Water Heaters!**

***More Info? [getgasFL.com](http://getgasFL.com)***

10'6" x 36' 14" Scale

### **Radio**

- **Based on basic concept of the billboards**
- **Two weeks on, two weeks off during course of the year**
- **Target market 35-64**
- **Adult listening, Country, and talk radio**
- **Meet requirements of ECP recovery rule**
- **Direct listeners to website for additional information**

### **Television**

- **Based on radio and billboards**
- **Utilize main cable systems**
- **Two weeks per month**
- **Target market 35-64**
- **Meet requirements of ECP recovery rule**
- **Direct viewers to website for additional information**

### **Website**

- **[www.GetGasFL.com](http://www.GetGasFL.com)**
- **Energy conservation benefits of gas**
- **Availability of conservation programs**
- **Contact information and links to company website**
- **Tracking**

**CERTIFICATE OF SERVICE**

I HEREBY CERTIFY that a true and correct copy of the Prepared Direct Testimony and Exhibits of Gloria Lopez has been furnished by U.S. Mail to the following parties of record this 5th day of October, 2001:

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