

James Meza III  
Attorney

BellSouth Telecommunications, Inc.  
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(305) 347-5561

October 11, 2001

Mrs. Blanca S. Bayó  
Director, Division of the Commission Clerk and  
Administrative Services  
Florida Public Service Commission  
2540 Shumard Oak Boulevard  
Tallahassee, FL 32399-0850


**Re: 960786A-TL (Section 271)**

Dear Ms. Bayó:

Enclosed is an original and fifteen copies of BellSouth Telecommunications, Inc.'s Request for Specified Confidential Classification for BellSouth's responses to Staff's Third Request for Production of Documents, which we ask that you file in the captioned docket.

A copy of this letter is enclosed. Please mark it to indicate that the original was filed and return the copy to me. Copies have been served to the parties by Federal Express as shown on the attached Certificate of Service.

Sincerely,

  
James Meza III (KA)

Enclosures

cc: All Parties of Record  
Marshall M. Criser III  
R. Douglas Lackey  
Nancy B. White

DOCUMENT NUMBER-DATE

12974 OCT 11 01

FPSC-COMMISSION CLERK

**CERTIFICATE OF SERVICE  
DOCKET NO. 960786-A-TL**

I HEREBY CERTIFY that a true and correct copy of the foregoing was served by Federal Express and this 11th day of October, 2001 to the following:

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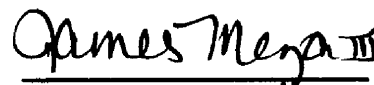
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James Meza III (LLA)

(+) Signed Protective Agreement

**BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

In Re: Consideration of BellSouth )  
Telecommunications, Inc.'s entry into ) Docket No. 960786A-TL  
interLATA services pursuant to Section )  
271 of the Federal Telecommunications )  
Act of 1996. )  
\_\_\_\_\_ ) Filed: October 11, 2001

**BELLSOUTH TELECOMMUNICATIONS, INC.'S  
REQUEST FOR SPECIFIED CONFIDENTIAL CLASSIFICATION**

BellSouth Telecommunications, Inc. ("BellSouth" or "Company"), hereby files, pursuant to Rule 25-22.006, Florida Administrative Code, its Request For Confidential Classification, and states the following:

1. On September 19, 2001, BellSouth Telecommunications, Inc. filed its Responses to the Staff of the Florida Public Service Commission's ("Staff") Third Set of Interrogatories and Third Request for Production of Documents along with a Notice of Intent to Request Confidential Classification ("NOI"). BellSouth's responses to Staff's Third Request for Production of Documents Nos. 19, 21 (Attachments 2, 3 and 4), 23, 24, 25, 27, 28 (Attachments 1 and 2), 29, 30 (Attachment 1), 32, 33 (Attachments 1 and 2), 34 (Attachment 1), 36 (Attachments 3, 4 and 5), 37, 38, 40 (Attachments 1 and 2), 42 (Attachments 1 and 4) and 43 (Attachment 3) contain vendor specific pricing information, cost information and competitive business information that is considered confidential and proprietary to BellSouth. BellSouth is withdrawing its request for confidential status for the following responses to Staff's Third Request for Production of Documents: Nos. 14, 20, 21 (Attachment 1), 22, 24 (Attachment 2), 30 (Attachment 2), 31, and 36 (Attachments 1 and 2).

2. Pursuant to Rule 25-22.06(3)(a), BellSouth is now filing a Request for Confidential Classification for the subject information because the information contained in BellSouth's responses to Staff's Third Request for Production of Documents Nos. Nos. 19, 21 (Attachments 2, 3 and 4), 23, 24, 25, 27, 28 (Attachments 1 and 2), 29, 30 (Attachment 1), 32, 33 (Attachments 1 and 2), 34 (Attachment 1), 36 (Attachments 3, 4 and 5), 37, 38, 40 (Attachments 1 and 2), 42 (Attachments 1 and 4) and 43 (Attachment 3) contain vendor specific pricing information, cost information and competitive business information that is considered confidential and proprietary to BellSouth. Additionally, this information is valuable and BellSouth strives to keep it secret. Pursuant to Section 364.183, Florida Statutes, such information is classified as proprietary confidential business information. Accordingly, it should be held exempt from the public disclosure requirements of Section 119.07, Florida Statutes. A more specific description of this information is contained in Attachment A.

3. BellSouth has treated and intends to continue to treat the information for which confidential classification is sought as private, and this information has not been generally disclosed.

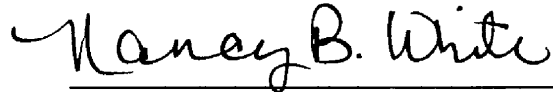
4. Appended hereto as Attachment B is two copies of the requested documents with the confidential information deleted.

5. Appended hereto as Attachment C is a sealed envelope containing one copy of the documents including the material which is confidential and proprietary.

WHEREFORE, based on the foregoing, BellSouth moves the Commission to enter an order declaring the information described above to be confidential, proprietary business information that is not subject to public disclosure.

Respectfully submitted this 11th day of October, 2001.

BELLSOUTH TELECOMMUNICATIONS, INC.



NANCY B. WHITE (CA)

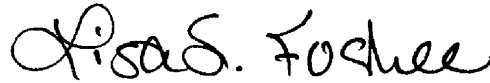
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415315



## ATTACHMENT A

**BellSouth Telecommunications, Inc.  
FPSC Docket No. 960786-A-TL  
Request for Confidential Classification  
Page 1 of 2  
10/11/01**

**REQUEST FOR CONFIDENTIAL CLASSIFICATION OF BELL SOUTH'S RESPONSE TO STAFF'S 3<sup>RD</sup> REQUEST FOR PRODUCTION OF DOCUMENTS, ITEM NOS. 19, 21 (Attachments 2, 3 and 4), 23, 24, 25, 27, 28 (Attachments 1 and 2), 29, 30 (Attachment 1), 32, 33 (Attachments 1 and 2), 34 (Attachment 1), 36 (Attachment 3, 4 and 5), 37, 38, 40 (Attachments 1 and 2), 42 (Attachments 1 and 4), and 43 (Attachment 3), FILED SEPTEMBER 19, 2001 IN FLORIDA DOCKET NO. 960786-A-TL**

### **Explanation of Proprietary Information**

1. This information reflects vendor specific pricing negotiated by BellSouth. Public disclosure of this information would impair BellSouth's ability to contract for goods and/or services on favorable terms. Pursuant to Section 364.183, Florida Statutes such information is classified as proprietary, confidential business information which is exempt from the Open Records Act.
2. This information reflects BellSouth's cost to provide certain services. The public disclosure of this information would provide BellSouth's competitors with an advantage in that they would know the price or rate below which BellSouth could not provide the service, therefore, it would be inequitable and unfair for BellSouth's competitors to have access to BellSouth's cost information. In addition, this information is valuable, it is used by BellSouth in conducting its business and BellSouth strives to keep it secret. Therefore, such information is a trade secret which should be classified as proprietary, confidential business information pursuant to 364.183, Florida Statutes and is exempt from the Open Records Act.
3. The information requested contains practices/procedures utilized by BellSouth for provisioning line sharing – BellSouth Owned Splitter. This information if released would allow BellSouth's competitors to have free access to certain intellectual property which was developed at significant expense to BellSouth. BellSouth's competitors can use this information to develop their own strategies without the burden and expense of developing this property for themselves. Thus the disclosure of this information to BellSouth's competitors would impair BellSouth's ability to compete and the information is entitled to confidential classification pursuant to Section 364.183, Florida Statutes. In addition, this information is valuable as it is used by BellSouth in conducting its business which BellSouth strives to keep as trade secrets. Therefore, this information should be classified as proprietary, confidential business information exempt from the Open Records Act.

# ATTACHMENT A

BellSouth Telecommunications, Inc.  
FPSC Docket No. 960786-A-TL  
Request for Confidential Classification  
Page 1 of 2  
10/11/01

**REQUEST FOR CONFIDENTIAL CLASSIFICATION OF BELL SOUTH'S RESPONSE TO STAFF'S 3<sup>RD</sup> REQUEST FOR PRODUCTION OF DOCUMENTS, ITEM NOS. 19, 21 (Attachments 2, 3 and 4), 23, 24, 25, 27, 28 (Attachments 1 and 2), 29, 30 (Attachment 1), 32, 33 (Attachments 1 and 2), 34 (Attachment 1), 36 (Attachment 3, 4 and 5), 37, 38, 40 (Attachments 1 and 2, 42 (Attachments 1 and 4), and 43 (Attachment 3), FILED SEPTEMBER 19, 2001 IN FLORIDA DOCKET NO. 960786-A-TL**

## POD NO. 19

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
	Column A	1

## POD NO. 21, Attachment 2

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
1	Columns D, E, F, G Lines 7,815,1638,39, 45,4659,60	1 and 2 1 and 2
2	Columns D, E, F, G Lines 74,75109,110	1 and 2

**POD NO. 21, Attachment 3**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
1-4	Columns Virtual Column Physical	1 and 2 1 and 2
5	Lines 1-12	1 and 2

**POD NO. 21, Attachment 4**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
	Entire Document	1 and 2

**POD NO. 23**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
1	Lines 1-5	1 and 2

**POD NO. 24**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
1	Lines 1-4	1 and 2

**POD NO. 25**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
1	Bracket 1 Lines 2,3,4	1 and 2 1 and 2

**POD NO. 27**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
1	Entire Page	1 and 2
2,3	Unit Cost Columns Total Columns	1 and 2 1 and 2
4	Column A	1 and 2
5	Computation Column Cost Column	1 and 2 1 and 2

**POD NO. 28, Attachment 1**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
1,2	Cost Column	1 and 2

**POD NO. 28, Attachment 2**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
1	Cost Column	1 and 2
2	Cost Column	1 and 2
	Lines 1,2	1 and 2
3	Lines 1-10	1 and 2

**POD NO. 29**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
1	Bracket No. 1	1 and 2
3	Cost Column	1 and 2
	FRC Bracket	1 and 2

**POD NO. 30, Attachment 1**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
1	Minor Mtl Column	1 and 2
	Avg Column	1 and 2
	Total Column	1 and 2

**POD NO. 32**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
1	Columns F, G	1 and 2
2	Lines 215,216,220-226 227,228,232-234	1 and 2

**POD NO. 33, Attachment 1**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
	Entire Document	1 and 2

**POD NO. 33, Attachment 2**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
	Entire Document	3

**POD NO. 34, Attachment 1**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
1	Column A	1 and 2
	Column 1	1 and 2
2	Entire Page	1 and 2

**POD NO. 36, Attachment 3**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
1	Columns C	1 and 2
	Lines 7,8,15,16,23,24,27 28,45,46	1 and 2
2	Columns C	1 and 2
	Lines 60-62,74,75,107,108	1 and 2
3	Column C	1 and 2
4	Lines 217,218,222-225, 234-237	1 and 2

**POD NO. 36, Attachment 4**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
1	Lines 7-10,15-18,22-25,29-32	1 and 2
2	Lines 68,69	1 and 2

**POD NO. 36, Attachment 5**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
1,2	Cost Column	1 and 2

**POD NO. 37**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
1	Network Column	1 and 2
	Finance Column	1 and 2
	G=C Column	1 and 2
	E/B Column	1 and 2
	FxG Column	1 and 2
2	Network Column	1 and 2
	G=C Column	1 and 2
	E/B Column	1 and 2
	FxG Column	1 and 2
4	Eqpt Total Column	1 and 2
	Inst Mat Total Column	1 and 2
	Inst Labor Total Column	1 and 2
5,6,7	Unit Price Column	1 and 2
	Eqpt Total Column	1 and 2
	Total Inst Mat Column	1 and 2
	Total Inst Labor Column	1 and 2
11	Sub price Column	1 and 2
	Marconi Column	1 and 2
	BellSouth Total Column	1 and 2

**POD NO. 38**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
1	Lines 1-4	1 and 2

2	First Column Ea Add Column	1 and 2 1 and 2
3	Engineering Box Inst Box Material Box	1 and 2 1 and 2 1 and 2
4,5	Entire Page	1 and 2

**POD NO. 40, Attachment 1**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
1	Columns A, B, C, D, E	1 and 2

**POD NO. 40, Attachment 2**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
1	Amount Column Column A Column B	1 and 2 1 and 2 1 and 2

**POD NO. 42, Attachment 1**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
	Entire Document	4

**POD NO. 42, Attachment 4**

<u>Page No.</u>	<u>Location</u>	<u>Reason</u>
Pg 3	Cost Column	3 and 4
Pg 4	Bracket No. 1	3 and 4
Pg 5	Entire Page	3 and 4
Pg 6	Inputs Column	3 and 4
Pg 7	Columns C,F,G, L,M	3 and 4
Pg 8	Lines 217-219,222-226,228-231 234-236	3 and 4
Pg 9	Unit Price	3 and 4
Pg 10	1st Column	3 and 4
Pg 11	Columns F and G	3 and 4
Pg 12	Cost Column	3 and 4

Pg 13	use DS1 xcibb Column	3 and 4
	Bracket No. 1	3 and 4
Pg 14	Unit Price Column	3 and 4
	EQFT Total Column	3 and 4
	Total Inst Column	3 and 4
	Total Inst Labor Column	3 and 4
Pg 15	Unit Price Column	3 and 4
	EQFT Total Column	3 and 4
	Total Inst Column	3 and 4
	Total Inst Labor Column	3 and 4
Pg 16	Unit Price Column	3 and 4
	EQFT Total Column	3 and 4
	Total Inst Column	3 and 4
	Total Inst Labor Column	3 and 4
Pg 17	Entire Page	3 and 4
Pg 18	Entire Page	3 and 4
Pg 20	Sub Price Column	3 and 4
	Marconi Total Price Col	3 and 4
	BellSouth Total Price Col	3 and 4
Pg 27	Minor Matl Col	3 and 4
	Avg Column	3 and 4
	Total Col	3 and 4
	Sq Ft Col	3 and 4
	Total Col	3 and 4
	Arrangment Column	3 and 4
Pg 31	Cost Column	3 and 4
Pg 32	FRC 460C Bracket	3 and 4
Pg 33	Bracket 1	3 and 4
	Cost Column	3 and 4
Pg 34	Column A	3 and 4
Pg 35	Computation Column	3 and 4
	Cost Column	3 and 4
Pg 36	Percent of Job Column	3 and 4
	Subtotal Cost Column	3 and 4
	Cost Per Sq Ft Column	3 and 4
	Unit Cost Column	3 and 4
	Subtotal Cost Column	3 and 4
	Total Cost Column	3 and 4
Pg 37	Unit Cost Column	3 and 4
	Total Colmun	3 and 4
Pg 38	Unit Cost Column	3 and 4
	Total Column	3 and 4
Pg 39	Columns D,E,F and G	3 and 4
	Line Nos. 8,1516,24,39,46 and 61	3 and 4
Pg 40	Columns D,E,F and G	3 and 4
	Line Nos. 76 and 110	3 and 4
Pg 41	Columns F and G	3 and 4
Pg 42	Line Nos. 215-217, 219-223, 227,228	3 and 4



**POD NO. 43, Attachment 3**

<u>Page No.</u>	<u>Line No./Column</u>	<u>Reason</u>
Pg 2	Line Nos. 1-8	3 and 4
Pg 3	First Column	3 and 4
	Ea Add Column	3 and 4
	First Column	3 and 4
	EA Add Column	3 and 4
	Each Column	3 and 4
	Line No. 1	3 and 4
Pg 4	Engineering First, Ea. Add, Total Columns	3 and 4
	Installation First, Ea. Add, Total Columns	3 and 4
	Material Each, Total Col	3 and 4
	Total Eng Line	3 and 4
	Total Inst Line	3 and 4
	Total Mat Line	3 and 4
	Line No. 2	3 and 4
Pg 5	Line Nos. 1,2,3	3 and 4
Pg 6	Line Nos. 1,2,3	3 and 4