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Attorneys & Counselors at Law
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Maria Vallejo.
Writer's Direct Line: 305.377.0909 ext. 113

October 22, 2001

Via Fedex

Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770


011389-TI

**Re: Interexchange Telecommunications Service
Application.**

To whom it may concern,

Please find enclosed the form for Authority to Provide Interexchange Telecommunications Service between points within the State of Florida for Business Telecommunications Services, Inc. and the application fee of \$250.00. For further information please contact our office.

Sincerely,



Maria Vallejo
Legal Assistant.

DOCUMENT NUMBER-DATE

13574 OCT 26 2001

FPSC-COMMISSION CLERK

**** FLORIDA PUBLIC SERVICE COMMISSION ****

DIVISION OF REGULATORY OVERSIGHT
CERTIFICATION SECTION

Application Form for Authority to Provide
Interexchange Telecommunications Service
Between Points Within the State of Florida

Instructions

- ◆ This form is used as an application for an original certificate and for approval of assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 16).
- ◆ Print or Type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of **\$250.00** to:

**Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770**

Note: **No filing fee is required** for an assignment or transfer of an existing certificate to another company.

- ◆ If you have questions about completing the form, contact:

**Florida Public Service Commission
Division of Regulatory Oversight
Certification Section
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6480**

1. This is an application for $\sqrt{\quad}$ (check one):
- Original certificate** (new company).
 - Approval of transfer of existing certificate:** Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.
 - Approval of assignment of existing certificate:** Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.
 - Approval of transfer of control:** Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

Business Telecommunications Services, Inc.

3. Name under which applicant will do business (fictitious name, etc.):

4. Official mailing address (including street name & number, post office box, city, state, zip code):

1432 Brickell Avenue
Miami, FL 33131

5. Florida address (including street name & number, post office box, city, state, zip code):

Same

6. Select type of business your company will be conducting $\sqrt{\quad}$ (check all that apply):

- Facilities-based carrier** - company owns and operates or plans to own and operate telecommunications switches and transmission facilities in Florida.

- () **Operator Service Provider** - company provides or plans to provide alternative operator services for IXCs; or toll operator services to call aggregator locations; or clearinghouse services to bill such calls.
- (X) **Reseller** - company has or plans to have one or more switches but primarily leases the transmission facilities of other carriers. Bills its own customer base for services used.
- () **Switchless Rebiller** - company has no switch or transmission facilities but may have a billing computer. Aggregates traffic to obtain bulk discounts from underlying carrier. Rebills end users at a rate above its discount but generally below the rate end users would pay for unaggregated traffic.
- () **Multi-Location Discount Aggregator** - company contracts with unaffiliated entities to obtain bulk/volume discounts under multi-location discount plans from certain underlying carriers, then offers resold service by enrolling unaffiliated customers.
- () **Prepaid Debit Card Provider** - any person or entity that purchases 800 access from an underlying carrier or unaffiliated entity for use with prepaid debit card service and/or encodes the cards with personal identification numbers.

7. Structure of organization;

- | | |
|-------------------------|-------------------------|
| () Individual | (X) Corporation |
| () Foreign Corporation | () Foreign Partnership |
| () General Partnership | () Limited Partnership |
| () Other _____ | |

8. **If individual**, provide:

Name: N/A
Title: _____
Address: _____
City/State/Zip: _____

Telephone No.: _____ Fax No.: _____
Internet E-Mail Address: _____
Internet Website Address: _____

9. **If incorporated in Florida**, provide proof of authority to operate in Florida:

(a) **The Florida Secretary of State Corporate Registration number:**
P 01000013901

10. **If foreign corporation**, provide proof of authority to operate in Florida:

(a) **The Florida Secretary of State Corporate Registration number:**

11. **If using fictitious name-d/b/a**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) **The Florida Secretary of State fictitious name registration number:**
N/A

12. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) **The Florida Secretary of State registration number:** _____

13. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ **Fax No.:** _____

Internet E-Mail Address: _____

Internet Website Address: _____

14. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) **The Florida registration number:** _____

15. Provide **F.E.I. Number** (if applicable): 65-1078535

16. Provide the following (if applicable):

(a) Will the name of your company appear on the bill for your services?
() Yes () No

(b) If not, who will bill for your services?

Name: _____

Title: _____

Address: _____

City/State/Zip: _____

Telephone No.: _____ **Fax No.:** _____

(c) How is this information provided?

In electronic and fixed format

17. Who will receive the bills for your service?

- () Residential Customers (X) Business Customers
() PATs providers () PATs station end-users
() Hotels & motels () Hotel & motel guests
() Universities () Universities dormitory residents
(X) Other: (specify) Wholesale

18. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Ricardo Bajandas, Esq.

Title: Attorney

Address: 601 Brickell Key Drive, Suite 705

City/State/Zip: Miami, FL 33131

Telephone No.: 305.377-0809 **Fax No.:** 305.377.1771

Internet E-Mail Address: Rick@DB-LAW.COM

Internet Website Address: N/A

(b) Official point of contact for the ongoing operations of the company:

Name: Andres Proano
Title: Chief Financial Officer
Address: 1432 Brickell Avenue
City/State/Zip: Miami, FL 33131
Telephone No.: 305.358.5850 **Fax No.:** _____
Internet E-Mail Address: AProano@BTS-USA.COM
Internet Website Address: _____

(c) Complaints/Inquiries from customers:

Name: ARMANDO CASTELLANOS JR.
Title: OPERATIONS AND SALES DIRECTOR
Address: 444 BRICKELL AVENUE
City/State/Zip: MIAMI, FL. 33131
Telephone No.: (305) 358-5850 **Fax No.:** _____
Internet E-Mail Address: armando@bts-usa.com
Internet Website Address: www.bts-usa.com

19. List the states in which the applicant:

(a) has operated as an interexchange telecommunications company.

NONE

(b) has applications pending to be certificated as an interexchange telecommunications company.

NONE- Other than Florida

(c) is certificated to operate as an interexchange telecommunications company.

NONE

(d) has been denied authority to operate as an interexchange telecommunications company and the circumstances involved.

N/A

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

NONE

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

NONE

20. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. If so, please explain.

NONE

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

(1) ADMA TELECOM, INC.

(2) DIRECT CARD SERVICES, INC. - NO LONGER

AFFILIATED - OPERATIONS CEASED

21. The applicant will provide the following interexchange carrier services $\sqrt{\quad}$ (check all that apply):

a. X **MTS with distance sensitive per minute rates**

 Method of access is FGA

 Method of access is FGB

 X Method of access is FGD

 X Method of access is 800

b. X **MTS with route specific rates per minute**

 Method of access is FGA

 Method of access is FGB

 X Method of access is FGD

 X Method of access is 800

c. X **MTS with statewide flat rates per minute (i.e. not distance sensitive)**

- Method of access is FGA
- Method of access is FGB
- Method of access is FGD
- Method of access is 800

d. **MTS for pay telephone service providers**

e. **Block-of-time calling plan (Reach Out Florida, Ring America, etc.).**

f. **800 service (toll free)**

g. **WATS type service (bulk or volume discount)**

- Method of access is via dedicated facilities
- Method of access is via switched facilities

h. **Private line services (Channel Services)**
(For ex. 1.544 mbs., DS-3, etc.)

i. **Travel service**

- Method of access is 950
- Method of access is 800

j. **900 service**

k. **Operator services**

- Available to presubscribed customers
- Available to non presubscribed customers (for example, to patrons of hotels, students in universities, patients in hospitals).
- Available to inmates

1. **Services included are:**

- Station assistance
- Person-to-person assistance
- Directory assistance
- Operator verify and interrupt
- Conference calling

22. Submit the proposed tariff under which the company plans to begin operation. Use the format required by Commission Rule 25-24.485 (example enclosed).

SEE ATTACHED

23. Submit the following:

A. Managerial capability; give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each. SEE ATTACHED: Exhibit "A"

B. Technical capability; give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

SEE ATTACHED:
Exhibit "B"

C. Financial capability.

SEE ATTACHED: Exhibit "C"

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer affirming that the financial statements are true and correct and should include:

1. the balance sheet;
2. income statement; and
3. statement of retained earnings.

NOTE: *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **A written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. **A written explanation** that the applicant has sufficient financial capability to maintain the requested service.
3. **A written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

THIS PAGE MUST BE COMPLETED AND SIGNED

APPLICANT ACKNOWLEDGMENT STATEMENT

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of its gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:

Rafael Olloqui
Print Name


Signature

President
Title

10-01-2001
Date

305.358.5850 305.358.5848
Telephone No. **Fax No.**

Address: 1432 Brickell Avenue
Miami, FL 33131

THIS PAGE MUST BE COMPLETED AND SIGNED

CUSTOMER DEPOSITS AND ADVANCE PAYMENTS

A statement of how the Commission can be assured of the security of the customer's deposits and advance payments may be provided in one of the following ways (applicant, please check one):

- () The applicant will **not** collect deposits nor will it collect payments for service more than one month in advance.

- () The applicant intends to collect deposits and/or advance payments for more than one month's service and will file and maintain a surety bond with the Commission in an amount equal to the current balance of deposits and advance payments in excess of one month.
(The bond must accompany the application.)

UTILITY OFFICIAL:

Rafael Olloqui
Print Name


Signature

President
Title

10-01-2001
Date

305.358.5850
Telephone No.

305.358.5848
Fax No.

Address: 1432 Brickell Avenue
Miami, FL 33131

THIS PAGE MUST BE COMPLETED AND SIGNED

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide interexchange telecommunications service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

Rafael Olloqui _____

Print Name

 _____

Signature

President _____

Title

10-01-2001 _____

Date

305.358.5850 _____

Telephone No.

305.358.5848 _____

Fax No.

Address: 1432 Brickell Avenue _____

Miami, FL 33131 _____

CURRENT FLORIDA INTRASTATE SERVICES

Applicant **has** () or **has not** (X) previously provided intrastate telecommunications in Florida.

If the answer is has, fully describe the following:

a) What services have been provided and when did these services begin?

b) If the services are not currently offered, when were they discontinued?

UTILITY OFFICIAL:

Rafael Olloqui

Print Name



Signature

President

Title

10-01-2001

Date

305.358.5850

Telephone No.

305.358.5898

Fax No.

Address: 1432 Brickell Avenue

Miami, FL 33131

CERTIFICATE TRANSFER, OR ASSIGNMENT STATEMENT

Exhibit "A"

This exhibit is provided for purposes of supporting the owners managerial and technical capabilities as required under B & C of section 23:

Technical Capabilities: Rafael & Ricardo Olloqui have been officers of telecommunications companies for more than 7 years including roles as owner/operators. Both gentlemen have been responsible for overseeing more than 1 billion minutes of traffic during that period and have been responsible for the acquisition, installation and operation of over \$5,000,000 worth of telecommunications equipment and software. Both men have more than adequate experience to operate an interexchange calling card company. Professional references include:

- A. PT-1
Bryant Engle
30-50 Whitestone Expressway
Flushing, NY 11354
Ph. (718) 939-9000
- B. Fusion Telecom
Contact: Marvin Rosen
420 Lexington Avenue, Suite 518
New York, NY 10170
Ph. (202) 201-2422
- C. Publicomm
Contact: Sheridan Dickinson
15590 NW 15th Avenue
Miami, FL 33169
Ph. (305) 627-6000
- D. Advanced Network Products
Contact: Alex Durr
13100 Coronado Drive
Miami, FL 33181
Ph. (305) 891-2058
- E. World Access - NACT Switching Division
Contact: Jeff Shupe
191 West 5200 N.
Provo, Utah 84604
Ph. (801) 802-3000
- F. Excell
Contact: Don Knight
255 Independence Drive
Hyannis, MA 02610
Ph. (508) 862-3000
- G. KDD
Contact: A. Richard Martinez
375 Park Avenue
NY, NY 100152
Ph. (202) 702-3720

Exhibit "B"

We have enclosed the resumes for:

1. **Juan Francisco Villegas Ochoa**
2. **Jesus Torres**

As evidence of the technical competency with respect to the operations of the applicant.

9411 SW 4 ST ATP # 101
Miami Fl 33174

Phone (305 225 2599
Cell (305 586 4409
E-Mail (jtorres777@aol.com

Jesus Torres

Objective

To work in a challenging position for a progressive company as a Telecommunications Specialist

Experience

1979 - 1983 Telecommunications Systems Of America, MI,FL
Telecommunications Technician

- Worked in installation and maintenance of different types of phone systems, including PBX, KSU and many different types of dialers.

1983 - 1985 L . D . A MI,FL
Telecommunications Technician

- Worked in the Switching Environment
- Installed and programmed Routers and Multiplexes for telephony application
- Set up the installation of voice compression Equipment using Satellite links
- Installed and tested T1'S and fractional T1'S use by Tandem Switch
- Provided maintenance and reported the faulty data links to carriers

1985 - 1993 Worldcom FT.Lauderdale,FL
Senior Telecommunications Technician

- Worked in the Switching Environment
- Responsible for maintenance of Nortel DMS 250 switch
- Installed and programmed Multiplexer, Channel Banks, Newbridge 3600 man
- Set up the installation of many types of Compression Equipment like, act sx-1
- Dne/axcess voice Compression Multiplexer, adtran, dcb, cac channel banks

1993 - 1998 Primus Telecommunications FT.Lauderdale,FL
Switch Site Manager

- Worked in a progressive Switching Environment
- I was responsible for Maintaining a perfect to near perfect performance record
- Certification gained on Nortel DMS 250 - level 3
- Certification gained on ECI (Tadiran) TDAX up to oc48, sts
- Certification gained on Cordell ISD 2000 and C6 Nightwatch
- Worked and program the Tellabs 532 DACS, Tellabs Echo Cans, telematics ac
- Responsible for Maintaining the entire performance of the switch site
-

Education

- 1984-1986 Miami High School Miami, FL
- 1986-1989 Miami Dade Community College Miami, FL
- 1989-1993 F.I.U (Florida International University) Miami, FL

Additional Information

Other Skills And Interests

Nortel Certified DMS 250 Switch Level 3

Certified in the operation and administration of the ECI (Tadiran) T::DAX

Certified in the administration and operation of the Immix Telecom C3-II Fluor

In TL-1 Language use in many telecommunications devices

Training in many types of Equipment, Newbridge 3600 Bandwidth Manager

DSC TC421 4:1 Compression Multiplexer, ACT SX-10 Frame relay Multiplexers

Tellabs 532 DACs, Tellabs Echo Cans, Telematics ACP50 Packet, Switches

Tekelec Eagle STP, DSC T-Coders, Route 24's

PBX and Smart Switch PBX



JUAN F. VILLEGAS O.

801 Brickell Bay Drive, Apt. 1670, Miami, Florida 33131
Home telephone: (786) 777 0990 / Mobile phone : (305) 987 9818
e-mail : jvillegas@bts-usa.com

PROFESSIONAL SUMMARY

- ❑ Executive with up to twenty (20) years of experience in the National & International Telecommunication Industry, developing and administrating technical, operative, and commercial areas, developing and advertising the products sales and post-sales, auction, and obtaining licenses (Essentially in Latin America), customer service.
- ❑ Active participation in creation, designs and controls the strategically plans of the company, business plan, policy, corporative process and investment plan of a holding and each of the affiliate companies.
- ❑ Analyst capacity of team work, focus on results, administration of work equipments technical/commercial deciding the priority function of the objective corporative, able to work under high pressure and high capacity of self-motivation, easy to establish relationship with co-workers and to relate with all the company areas and all the levels and relationship with corporate customers.
- ❑ Good knowledge of English in writing and speaking
- ❑ Great experience in implementation, operations and administration of Telecommunication Systems.
- ❑ Lotus, Excel and electronic forms in general. Word processor. power point, and Freelance. Good manage of PC tools.

PROFESSIONAL EXPERIENCE

CONSULTORIAS for the following

Gilat To Home Chile S.A. and RVR Y Cia Ltda.

Santiago, Chile

October and November 2000

June and September 2000

Position: Consultant

Duties: Consultant offering advise to National & International Telecommunications Companies, including countries such as : Chile, United States, Peru, and Canada and others in Latin America

TEXACOM S.A.

Santiago, Chile

April 1999 - March 2000

Position: Operations Director

Duties: Operations Director of the holding of Texacom S.A. (Telex-Chile's company) and Its affiliates in United States, Mexico, Colombia, Venezuela, and Peru.

DATAKOM S.A.

La Paz, Bolivia

February 1994 - January 1999

Position : Operations Manager

Duties: Managed the National & International operations (technical/commercial) reporting directly to the director of the company (Texcom S.A. and local associates).

- ❑ Increased the domestic operation of a POP in la Paz, Bolivia to the principal cities of the country. Created commercials, Engineering, Systems and Customer services.
- ❑ Opening and administration of others international correspondent (Telephone and Data Transmission.
- ❑ Development and advertising of the different Bolivian market products (technical/commercial) such as : Internet, private webs, Frame Relay, private telephone, etc.
- ❑ Evaluation and negotiation of projects, settle margins, prices, and its financing.
- ❑ Enlargement of web coverage to the cities of Santa Cruz, Cochabamba, Oruro, Sucre, Tarija, Puerto Aguire.

- ❑ Administration and Operation of the domestic web and all the international services given by the company.
- ❑ Acquisition (National and International Providers)
- ❑ In charge of the Human Resource Department
- ❑ Implementation of the Service area.
- ❑ Propose and development of the Technical Plan of the Company
- ❑ Development of webs of external plants in the cities of La Paz, Santa Cruz, and Cochabamba.

CHILESAT S.A.

Santiago, Chile

May 1990 - May 1994

Positions:

- ❑ Operations Manager
- ❑ Manager of Long Distance Operation Department
- ❑ Manager of Lo Canas Earth Station
- ❑ Manager of National & International Operations.

Duties: As Operation Manager is responsible of the domestic and international operations of the company developing the following activities :

- ❑ Operative responsible in the opening of direct telephonic routes (IDR)
- ❑ Operative responsible of the implementation of the international opening for companies services of voice and data (IBS)
- ❑ Coordination between the operative area of the company and Intelsat.
- ❑ Administration of national long distance operations
- ❑ Administration and webs improvements conduct
- ❑ Administration and control of the earthly stations
- ❑ Human Resources

Participate in the projection and international opening of the company, in the recreation of the holding of Texcom S.A.

Post to and upon request of the directors of the company Telex-Chile, is been relocated to Datacom S.A., filial Bolivian of the company group related.

VTR Telecommunications

Iquique, Chile

December 1983 - May 1990

Position : Regional Technical Manager

Duties : Opening of the office of Iquique and Arica

- Covered all the technical aspects of the region, including purchases, installation, and maintenance of the Telecommunications equipments
- Webs development of external plants in the cities of Iquique and Arica
- Support to the commercial propose and sales of the region.
- Human Resources

ISAPRE Banmedica

Company went out Business

Rancagua, Chile

December 1982 - December 1983

Position : Sales Manager, Sixth Region

Duties :

- Opening of the regional office
- Supervision of the sales team

INGENIERIA DEL PACIFICO LTDA

Company went out of Business

Rancagua, Chile

January 1980 - December 1982

Positions:

- Project designer (Projects for Codelco Chile, Div. El Teniente)
- Supervisor of the electrical services of the high and low tension (Embalse property of Codelco Chile, Div. El Teniente)

EDUCATION

Technical University of the State (UTE)

1975 - 1979 Santiago, Chile

Electrical Execution Engineering

Telecommunication and Electronic

Superior Industrial School Nr. 1

1970 - 1973 Rancagua, Chile
Electro-mechanic Technician

North American Chilean Institute

Rancagua, Chile
English (Spoken and written)

Berlitz Institute

Santiago, Chile
English (Spoken and written)

Seminars of Electronic and Telecommunication Equipments

1980 - Present

Others

Sales Techniques

Exhibit "C"

I, Rafael Olloqui, President of the applicant hereby certify that the applicant is a start-up operating company and thus there are no available audited financial statements. For purposes of the analysis we have included budgeted financial statements as it relates to BTS operations. These statements have been signed off as a reasonable expectation of performance by the corporations accountant (we are including a letter from our accountant in support of the numbers presented). BTS (the Applicant) is starting operations in October of 2001. BTS is a member of an affiliated group of companies that has extensive telecommunications experience. However, prior to this year its affiliated companies have dealt only with international communications. Through its new company, BTS now desires to access the domestic market.

As further evidence of the ability of the applicant to sustain operations we have provided the following:

1. Personal financial statement of one owner-operator, Rafael Olloqui;
2. Personal financial statement of one owner-operator, Ricardo Olloqui;


We also include as additional support for the financial ability of the Company, the following list of banking references each of which have a prolonged financial relationships both in terms of managing funds and company performance. Included are:

- A. Northern Trust Bank of Florida, N.A.
Contact: Lisa Brayer
700 Brickell Avenue
Miami, FL 33131
Ph. 305-447-0905
- B. Eastern National Bank of Florida
Mark Flemming, VP
799 Brickell Avenue
Miami, FL 33131
Ph. 305-347-1524
- C. UBS/Paine Webber
Contact: Diego Gonzalez
550 Biltmore Way P.O. 14-9051
Coral Gables, FL 33114
Ph. (305) 536-9281
- D. Laidlaw Global Securities
Contact Richard de Boe
100 Park Avenue, 28th Floor
NY, NY 10017
Ph. (212) 376-8873
- E. Morgan Stanley Dean Witter
Contact Henry Ferero
1111 Brickell Avenue, 22nd Floor
Miami, FL 33131
Ph. (305) 347-6706

(CONTINUED ON NEXT PAGE)

F. Banco Bilbao y Vizcaya
Contact: Jesus Fomperosa
One Biscayne Tower, Suite 3301
Miami, FL 33131
Ph. (305) 381-9660

Signed and sealed on this the 23rd day of October, 2001.



Rafael Olloqui, President

COUNTY OF DADE }
STATE OF FLORIDA }

I HEREBY CERTIFY that, on this day, before me, an officer duly authorized in the County and State aforesaid to administer oaths and take acknowledgments, personally appeared RAFAEL OLLOQUI as President, who, after being duly sworn, acknowledged before me the execution of the foregoing instrument for the purposes therein expressed, and who is personally known. WITNESS my hand and official seal in the County and State last aforesaid this 23rd day of **OCTOBER, 2001**.

NOTARY PUBLIC, STATE OF FLORIDA
My commission expires:

Ricardo Olloqui

Personal Financial Statements

ASSETS

Current Assets:

Cash and Equivalents	\$80,000
Other Marketable Securities	20,000

Other Assets:

Private Equity Ownership Interest	645,000
Real Estate Owned	300,000
Personal Property	250,000

Total Assets:	<u>\$1,295,000</u>
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LIABILITIES & NET WORTH

Liabilities:

Amounts & Bills Payable	15,000
Real Estate Mortgages Payable	\$150,000

Total Liabilities:	\$165,000
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Net Worth:	<u>\$1,130,000</u>
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ANNUAL INCOME

Salary	\$182,000
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Rafael Olloqui

Personal Financial Statements

ASSETS

Current Assets:

Cash and Equivalents	\$85,000
Other Marketable Securities	15,000

Other Assets:

Private Ownership Interest	645,000
Real Estate Owned	750,000
Notes Due From Relatives and Friends	15,000
Personal Property	300,000

Total Assets: \$1,810,000

LIABILITIES & NET WORTH

Liabilities:

Amounts & Bills Payable	\$10,000
Real Estate Mortgages Payable	300,000

Total Liabilities: 310,000

Net Worth: \$1,500,000

ANNUAL INCOME

Salary & Distributions \$182,000

FAUSTO ALVAREZ, L.L.C.

Accountants

October 5, 2001

Florida Public Service Commission

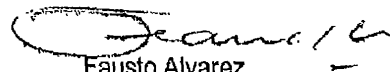
Tallahassee, Florida

Dear Sir or Madam:

We are the accountants for Business Telecommunications Services, Inc., and its affiliated companies. We acknowledge that BTS shall begin operations in Florida on or about October 1, 2001 and shall incorporate varying lines of telecommunications services directed to US customers. Most of the business provided shall be wholesale international long-distance services previously serviced by other affiliated companies, however, under a new directive, BTS will begin to focus on the intrastate and interstate market of services. What we are enclosing as evidence of financial stability and meeting going concern obligations is an estimate of operational results for the next two fiscal periods. Most of the income generated herein is provided by the international long-distance service but as BTS reaches its new-targeted market there is a belief that revenues as well as profitability will increase proportionately.

We thank you for your consideration of the enclosed and if you have any specific questions, please feel free to contact us directly.

Sincerely,



Fausto Alvarez
Accountant

BTS
Estimate Operating Budget

Revenues	Annualized Balance	3 Mth Period Ending 2001
400000 Long Distance Net Svc	60,146,598	15,036,649
410000 Interconnection Income	120,624	30,156
430000 Interest Income	45,000	11,250
Total Income	60,312,222	15,078,056
Cost of Sales		
510000 Satellite Service Expense	48,999,933	12,249,983
520000 Interconnection Expense	2,125,384	531,346
550060 Commissions	1,769,668	442,417
Total Cost of Sales	52,894,986	13,223,746
Operating Margin	7,417,237	1,854,309
Admin Expenses		
530000 Rent	252,206	63,074
530100 Insurance	95,607	23,902
531000 Repairs & Maint	63,738	15,934
531010 Equip Rental	212,460	53,115
Total Plant & Equipment	624,100	156,025
540000 Officer's Salaries	225,738	56,434
540010 Employee's Salaries	1,774,030	443,507
540020 Bonus	233,705	58,426
540030 Director's Fees	0	0
540050 Insurance & Other Benefits	159,344	39,836
540160 Payroll Taxes & Other (Medicare, etc)	209,804	10.49%
Total Employee Benefits	2,602,621	650,855
550000 Acct Fees	53,115	13,279
550010 Legal Fees	212,459	53,115
550030 Auditing Fees	0	0
550040 Consulting Fees	212,459	53,115
Total Professional Services	478,032	119,508
550080 Bank Expenses	9,561	2,390
550100 Office Supplies	26,557	6,639
550110 Telephone Exp	119,508	29,877
550120 Courier Exp	13,279	3,320
540180 Entertainment	29,213	7,303
540190 Meals	26,557	6,639
540200 Travel Exp	29,213	7,303
550130 Misc	2,010,767	504,182
Total General Operating Expenses	2,270,656	567,664
550150 Bad Debt Exp	26,557	6,639
550160 Interest Expense	0	0
Total Other Expenses	26,557	6,639
TOTAL ADMIN. EXPENSES	6,001,967	1,500,492
550140 Depreciation Exp	658,687	80,401
TOTAL EXPENSES INC. DEP.	6,659,634	1,580,893
Net Income Before Taxes	758,603	273,417
550170 Federal Tax		
550180 State Tax		
Total Taxes		