

ORIGINAL

Lance J.M. Steinhart, P.C.

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and Maryland

Telephone: (770) 232-9200
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November 2, 2001

VIA OVERNIGHT DELIVERY

Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Blvd.
Gunter Bldg.
Tallahassee, Florida 32399
(850) 413-6000

RECEIVED-FPSC
01 NOV -5 AM 11:07
COMMISSION
CLERK

Re: TELECUBA, INC.
Docket No. 011008-TI

Dear Sir/Madam:


Pursuant to a letter from Ms. Nancy Pruitt, I hereby submit this response on behalf of TELECUBA, INC.

Mr. Coello has been working in the telecommunications industry since 1994. Mr. Coello has primarily been a distributor of prepaid calling cards, not subject to regulation as a reseller of prepaid calling cards.

Mr. Coello and Telecuba, Inc., currently have an in house person dedicated to state and federal regulatory matters, including necessary authorizations from the FCC, any relevant state telecommunications regulatory authorities, and state corporate regulatory authorities. In addition, Mr. Coello has hired Lance J.M Steinhart, PC as outside counsel in all certification and qualification matters, and is contracting with Telecom Compliance Services, Inc., in Atlanta, Georgia, to help manage the company's ongoing regulatory compliance matters, including FCC filings, the Florida Regulatory Assessment Fee, and the Annual Report filing with the Florida Department of State. The Commission has the company's assurances that all authorizations will be kept current, and there will be no future penalties or revocations. Mr. Coello previously allowed the World Long Distance, Inc. CPCN lapse because he was not providing any regulated services, but in hindsight, realizes now that the CPCN should have been maintained.

- APP _____
- CAF _____
- CMP _____
- COM _____
- CTR _____
- ECR _____
- LEG _____
- OPC _____
- PAI _____
- RGO _____
- SEC I
- SER _____
- OTH _____

DISTRIBUTION CENTER
01 NOV 5 AM 11:07

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FPSC-BUREAU OF RECORDS

DOCUMENT NUMBER-DATE
13926 NOV-5
FPSC-COMMISSION CLERK

In order to demonstrate Telecuba's ability to operate within the rules and regulations as an interexchange company, I provide the following information:

1. Telecuba, Inc. was granted Section 214 authority by the FCC to provide international telecommunications services on June 11, 1999, and such license is and has always been in good standing with the FCC. See attached copy of 214 authorization.

2. Telecuba, Inc. has a License Agreement with the United States Department of Treasury under the Cuban Assets Control Regulations, to negotiate an agreement for the provision of Telecommunications Services between the United States and Cuba. See attached copy of License Agreement. The Department of Treasury will also be licensing Telecuba, Inc. for the long distance traffic that will be sent from the United States to Cuba and give authority to pay Cuba through a third country. At this time, only tier one carriers possess this type of license.

3. Telecuba, Inc. obtained a Feature Group D CIC Code Assignment from Neustar (North American Numbering Plan Administration) and was assigned an IAC Code by Telcordia. See Attached CIC and IAC Code documentation.

4. Telecuba, Inc. has obtained compiled financial statements for the period ended September 30, 2001 from an independent CPA, which are also attested to as true and correct by Mr. Coello. See attached financial statements.

5. See also the attached biographical information for Mr. Coello, along with Angel Prol Velasco and Jorge Alfonso, key members of Telecuba, Inc.'s management team, which demonstrate the company's technical ability to provide and maintain telecommunications services in the State of Florida.

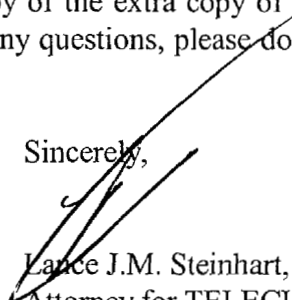
Furthermore, Telecuba is willing to pay to the Commission any outstanding fees, penalties, fines or interest accrued by World Long Distance, Inc.

Records and Reporting
Florida Public Service Commission
Page 3
November 2, 2001

Based upon the foregoing, it should be clear that Mr. Coello and Telecuba, Inc. are ready, willing and able to operate within the rules and regulations as an interexchange company, and should be granted a Certificate of Public Convenience and Necessity by the Commission. The company is willing to provide any additional information requested by the Commission.

Please return a stamped copy of the extra copy of this letter in the enclosed preaddressed prepaid envelope. If you have any questions, please do not hesitate to call me. Thank you for your attention to this matter.

Sincerely,



Lance J.M. Steinhart, Esq.
Attorney for TELECUBA, INC.

Enclosures


cc: Luis Coello
Ms. Nancy Pruitt

FC Federal Communications Commission

**INTERNATIONAL BUREAU
FCC SELECTED APPLICATION LISTING BY FILE NUMBER
REPORT WR07 - Wed Jul 18 17:02:34 US/Eastern 2001**

File Number = ITC2141999042800255;

<p>File Number: ITC-214-19990428-00255</p> <p>Callsign: None</p> <p>Streamlined: Y</p> <p>Environmental Impact: None</p> <p>Status: Action Taken Public Notice</p> <p>Status Date: 08/24/2000</p> <p>Last Action: Grant of Authority</p> <p>Grant Date: 06/11/1999</p> <p>Service Type: Global or Limited Global Facilities-Based AND Resale Service</p>	<p>Accepted For Filing PN Date: 05/28/1999</p> <p>Action Taken PN Date: 08/24/2000</p> <p>Term Begin Date: None</p> <p>Term End Date: None</p> <p>Date Filed: 04/28/1999</p> <p>Date Last Updated: 08/23/2000</p> <p>Last Action Date: 06/11/1999</p>
Document Viewing	
<p>Site Information</p>	<p>Other filings related to this application (Petitions, comments, etc)</p>
Old File Number: None	
<p>Applicant: TELECUBA, INC. P.O. BOX 10469 MIAMI, FL 33101 USA</p>	<p>Contact: GREENBERG TRAUIG 800 CONNECTICUT AVENUE, N.W., SUITE 500 WASHINGTON, DC 20006 USA</p>
Description: Application for authority to operate as a facilities-based	

 Federal Communications Commission
INTERNATIONAL BUREAU FCC SELECTED APPLICATION STATUS BY FILE NUMBER REPORT WR023 - Wed Jul 18 17:02:12 US/Eastern 2001
File Number is like ITC2141999042800255

File Number	Name	Last Action	Action Date	Status
ITC-214-19990428-00255	TELECUBA, INC.	Grant of Authority	06/11/1999	Action Taken Public Notice

[International Telecommunications](#) | [Satellite Earth Stations](#) |
[Satellite Space Stations](#) |
[International HF Broadcast Stations and Public Fixed Radio Stations](#) |
[General Reports and Query Tool](#) | [International Bureau Homepage](#) |
[IBFS Reports Homepage](#)

*FCC - Federal Communications Commission - IBFS Internet Reports - Wed Jul 18
 17:02:15 US/Eastern 2001*

carrier in accordance with the provisions of Section 63.18(e)(1) of the rules and also to provide service in accordance with the provisions of Section 63.18(e)(2) of the rules.

[International Telecommunications](#) | [Satellite Earth Stations](#) |
[Satellite Space Stations](#) |
[International HF Broadcast Stations and Public Fixed Radio Stations](#) |
[General Reports and Query Tool](#) | [International Bureau Homepage](#) |
[IBFS Reports Homepage](#)

*FCC - Federal Communications Commission - IBFS Internet Reports - Wed Jul 18
17:02:35 US/Eastern 2001*



DEPARTMENT OF THE TREASURY
WASHINGTON, D.C. 20220

Cuban Assets Control Regulations

License No. CU-59914-a

LICENSE AMENDMENT

Granted under the authority of 50 U.S.C. App. 5(b), 22 U.S.C. 2370(a), 22 U.S.C. 6001-10, Executive Order 9193, Executive Order 9989, Proclamation 3447, and 31 CFR Parts 501 and 515

To: **Telecuba Communications, Inc.**
444 Brickell Avenue, Suite 820
Miami, FL 33131

1. Pursuant to your application of May 10, 2000, the following transaction(s) is hereby licensed:

* * * * * SEE REVERSE * * * * *

2. This license is granted upon the statements and representations made in your application, or otherwise filed with or made to the Treasury Department as a supplement to your application, and is subject to the conditions, among others, that you comply in all respects with all regulations, rulings, orders and instructions issued by the Secretary of Treasury under the authority cited above and the terms of this license.

3. The licensee shall furnish and make available for inspection any relevant information records or reports requested by the Secretary of the Treasury or any duly authorized officer or agency of the Secretary.

4. This license expires on July 31, 2001, is not transferable, is subject to the provisions of 31 C.F.R. Parts 501 and 515, and any regulations and rulings issued pursuant thereto and may be revoked or modified at any time at the discretion of the Secretary of Treasury acting directly or through the agency through which the license was issued, or any other agency designated by the Secretary of the Treasury. If this license was issued as a result of willful misrepresentation on the part of the applicant or his duly authorized agent, it may, in the discretion of the Secretary of the Treasury, be declared void from the date of its issuance, or from any other date.

5. This license does not excuse compliance with any law or regulation administered by the Office of Foreign Assets Control or another agency (including reporting requirements) applicable to the transaction(s) herein licensed, nor does it release the Licensee(s) or third parties from civil or criminal liability for violation of any law or regulation.

Issued by direction and on behalf of the Secretary of the Treasury:

OFFICE OF FOREIGN ASSETS CONTROL

By Clara David 6/29/00
(Acting) Chief of Licensing

[Attention is directed to 19 U.S.C. 1592 and 1595a, 18 U.S.C. 545, 18 U.S.C. 1001, 50 U.S.C. App. 16, and 31 CFR 515.701 et seq. for provisions relating to penalties.]

SECTION 1 - AUTHORIZATIONS:

(1) All necessary transactions are authorized in connection with travel to and from and within Cuba by the individual named below for a period not to exceed one week in duration (excluding departure and arrival days), for the purpose of participating in meetings to negotiate an agreement for the provision of telecommunications services between the United States and Cuba:

Luis G. Coello

Authority: 31 CFR 515.418(b) and 515.545(c).

(2) This license authorizes multiple trips to Cuba for the purpose described in paragraph (1) above.

(3) This license authorized the payment of personal travel-related expenses at the per diem rate authorized by 31 CFR 515.560(c) and all reasonable and customary business expenses in Cuba consistent with the purpose of the travel authorized in paragraph (a) above.

SECTION 2 - WARNINGS:

(1) Except as authorized above, nothing in this license authorizes persons subject to the jurisdiction of the United States to engage in any transaction or activity prohibited by the regulations.

(2) This license does not authorize any persons or entity subject to the jurisdiction of the United States to enter into any binding contract or agreement involving transactions in which Cuba or a national of Cuba has an interest, nor does it imply approval of any future contract or agreement that may result from the travel activities authorized here.

XX



DEPARTMENT OF THE TREASURY
WASHINGTON, D.C. 20220

Cuban Assets Control Regulations

License No. CU-59914-b

LICENSE AMENDMENT

(Granted under the authority of 50 U.S.C. App. 5(b), 22 U.S.C. 2370(a), 22 U.S.C. 6001 et seq. Executive Order 9193, Executive Order 9989, Proclamation 3447, and 31 CFR Part 515)

To: TeleCuba, Inc. (the "Licensee")
P.O. Box 10469
Miami, FL 33101
Attn: Luis G. Coello
President

Pursuant to your application of July 12, 2001, the following transaction hereby licensed:

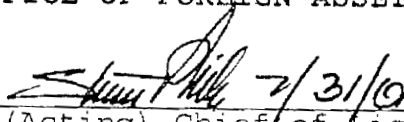
SECTION 1 - AUTHORIZATION

- a. License No. CU-59914 dated September 20, 1999, is amended to extend the expiration date to August 31, 2002.
- b. License No. CU-59914 is further amended to change the Licensee's name from Telecuba Communications, Inc. to read TeleCuba, Inc.
- c. All other terms and conditions of License No. CU-59914, as amended and extended, remain the same.

Issued by direction and on behalf of the Secretary of the Treasury.

OFFICE OF FOREIGN ASSETS CONTROL

By


7/31/01

(Acting) Chief of Licensing

[Attention is directed to 19 U.S.C. 1592 and 1595a, 18 U.S.C. 545, 18 U.S.C. 1001, 50 U.S.C. App. 16, and 31 CFR 515.701 et seq. for provisions relating to penalties.]



Angel Prol
Telecuba

September 18, 2001

Ms. Lisa McKenzie
BellSouth Services
FAX 404-927-7770

Dear Lisa:

Attached please find Confirmation of a FGD CIC assignment for Telecuba, Inc.

By copy of this letter to Telecuba, Inc., I am advising them that it is each assignee's responsibility to complete and return the attached "CIC Activation Form" to NANPA when this code has been placed in service.

If you have any questions, please feel free to contact me at Tel. 202-533-2653, by fax at 202-887-0331 or by e-mail at nancy.fears@nanpa.com. Thank you

Sincerely,

Nancy Fears

Nancy K. Fears
Manager - Numbering
North American Numbering Plan Administration

Attachment

Copy (with attachment) to
Angel Prol, Telecuba, Inc., FAX 305-371-6810

NEUSTAR, INC
1120 Vermont Avenue, N.W.
Suite 400
Washington, DC 20005
Phone 202 533 2600
Fax 202 533 2975

CARRIER IDENTIFICATION CODE ASSIGNMENT GUIDELINES

**INC 95-0127-006
Revision 11/97**

Carrier Identification Code (CIC) Assignment Confirmation Form

Applicant

Name: Telecuba, Inc.
 Street: 44 Brickell Ave.
 City: Miami State: FL Zip Code: 33131
 Telephone: 305-371-5810 Fax: 305-371-6810
 Contact Name: Angel Prol
 Title: Vice President
 Company Name Telecuba, Inc.
 Access Customer Name Abbreviation (ACNA): LEB
 Date of Request for FG B or FG D trunk access 8/31/01
 Date of Receipt of request for CIC assignment 9/17/01
 Date of Response to CIC assignment request 9/18/01
 CIC requested FGD

CIC assigned **0153 FGD (CAC: 101-0153)**

Form incomplete

Additional information required in the following section(s).

Form complete, code request denied

Explanation:

Other:

Explanation:

Nancy K. Fears

Signature of CIC Administrator

9/18/01
Date

Nancy K. Fears

Name (Print)

Telephone: (202) 533-2653 Fax: (208) 694-5329



FAX

Date: July 18, 2001
Number of pages including cover sheet: 2

To: Angel Proi

Company: Telecuba Inc.

Phone #: 305-371-5810
Fax #: 305-371-6810
CC: _____

From: Marge Wybraniec

COMMON LANGUAGE[®] Products CSC
45 Knightsbridge Rd PY5 A-235
Piscataway, NJ 08854

Phone #: 877-699-5577
Fax #: 732-336-2778

REMARKS: Urgent For your review Reply ASAP Please comment

IAC Code = LEB

COMMON LANGUAGE Products

Code Center | eCoder System Home

eCoder

07/18/2001

General Codes - IAC Codes

4:22:35 PM EDT



Record for Code = LEB updated successfully!

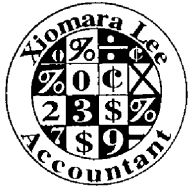
Contents of updated record in eCoder System database:

Code:	LEB
Company Name:	TELECUBA INC
Date Created:	07/18/2001
Date Changed:	07/18/2001
City:	MIAMI
State/Province:	FL
Requestor Name:	ANGEL PROL
Requestor Phone:	305-371-5810
Requestor Company Code:	LEB
LS2 Number:	
Remarks:	
Other Previous Names:	
Creator ID:	clon2040
Changer ID:	clon2040

Code Center | eCoder System Home

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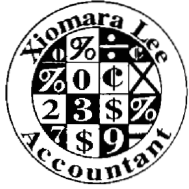


MEMBER OF AMERICAN SOCIETY
OF WOMEN ACCOUNTANTS
NATIONAL SOCIETY OF TAX PROFESSIONALS

TELECUBA, INC.

FINANCIAL STATEMENTS

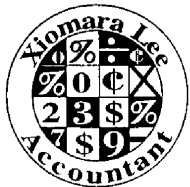
For the Period Ended September 30, 2001



MEMBER OF AMERICAN SOCIETY
OF WOMEN ACCOUNTANTS
NATIONAL SOCIETY OF TAX PROFESSIONALS

Telecuba, Inc.
Financial Statements
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MEMBER OF AMERICAN SOCIETY
OF WOMEN ACCOUNTANTS
NATIONAL SOCIETY OF TAX PROFESSIONALS

*To the Board of Directors
and Corporate Officers of
TELECUBA, INC.*

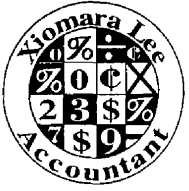
The attached financial statements have been prepared in accordance with Financial Statement Reporting Standards using accounting principles established by the U.S. Treasury Department's Internal Revenue Service for Cash basis reporting entity.

*Pursuant to our recent engagement to provide financial data for
TELECUBA, INC., as of September 31, 2001. We attached the following
statement :*

*Balance Sheet
Income Statement
Notes to Financial Statements.*

Xiomara Lee
Xiomara Lee, P.A
Accountant.

September 30, 2001



MEMBER OF AMERICAN SOCIETY
OF WOMEN ACCOUNTANTS
NATIONAL SOCIETY OF TAX PROFESSIONALS
TELECUBA, INC.
BALANCE SHEET (READ ACCOUNTANT'S REPORT)
AS OF SEPTEMBER 30, 2001

ASSETS

CURRENT ASSETS

Cash	16,000.00
Account Receivable	246,384.00
Inventories	100,000.00

TOTAL CURRENT ASSETS

PROPERTY

Leasehold Improvements	- 0 -
Less: accumulated amortization	- 0 -
Furniture and Fixture	- 0 -
Less accumulated depreciation	- 0 -
Equipment	150,000 00
Less: accumulated depreciation	- 0 -
Total Property and Equipment	- 0 -

OTHER ASSETS

Investments	424,131.40
	<u>\$936,515.40</u>

LIABILITIES AND STOCKHOLDERS' EQUITY

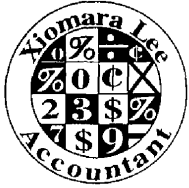
CURRENT LIABILITIES

Other Current Liabilities	\$117,000.00
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STOCKHOLDER'S EQUITY

Common stock, per value \$.01 a share, Authorized 1,000; issued and outstanding 1,000 shares	1000.00
Additional paid-in capital	586,877.45
Retained Earning- Unapropriated	231,637.55

\$ 936,515.00
=====



MEMBER OF AMERICAN SOCIETY
OF WOMEN ACCOUNTANTS
TELECLUBA, INC
NATIONAL SOCIETY OF TAX PROFESSIONALS
STATEMENT OF OPERATIONS
For the period ending September, 30, 2001

SALES		\$ 359,817 00
Expenses		
General and administrative		128,179.37
Amortization		
NET INCOME		<u>231,637.55</u>

The accompanying notes are an integral part of these financial statements.



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NATIONAL SOCIETY OF TAX PROFESSIONALS

TELECUBA, INC.

Notes to Financial Statements. September 30, 2001

1 Summary of Operation and Significant Accounting Policies

TELECUBA, INC., was incorporated on May 5, 1995. It operates at 444 Brickell Ave Suite 224, Miami, FL 33131. The company operates on a wholesale consignment basis. They sell merchandise to over 700 different businesses on a thirty day collection policy. Merchandise is replaced by the consignor when payment is received. Company policy is to prepare its financial statements on Cash Basis.

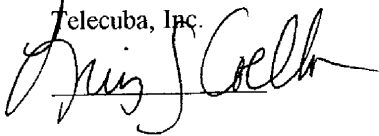
2 Property and Equipment

Property and Equipment are stated at cost. Assets depreciation is provided using the straight line method of depreciation over the estimated useful life of the assets.

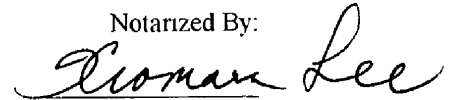
SEPTEMBER 30, 2001

I Luis Coello, chief executive officer of Telecuba, Inc. state that the attached financial statement are true and correct.

Luis G. Coello
President
Telecuba, Inc.

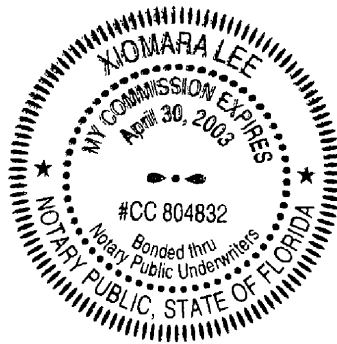


Notarized By:



Xiomara Lee

10-16-01
Date



TeleCuba, Inc.

Luis Coello, has been in the Telecommunications Business for the past 10 years where he has reached top level. He was one of the first to have successfully developed and distributed prepaid services in South Florida, New York, New Jersey, and California. His proficiency is working on profitable international projects specifically in client and vendor relations, Having managed call centers through out Central and South America and has been involved in the development of PTT agreements in Venezuela, El Salvador, Aruba, Guatemala, and Panama. He is currently the president of Telecuba, Inc. and is working on international prepaid over IP.

11215 SW 88 St
Miami, FL 33176
(305) 279-8803

Angel Prol Velasco

Education

1988 – 1993 Universidad Technologica de Panama

- Bachelors in Commerce and accounting specialist
- Technical Engineer and Programmer-Computer Analyst

Employment

• I have been in the telecommunications field since 1994, working with Telecommunicati
Service International (TSI), where I worked with their world wide client base, from differe
countries, processed information from NACT switches, and also generated the companie
billing.

• In October of 1995, I moved from Panama to Miami, FL to work for Teleflex Systems, Inc
where I received training and administrative experience working with their systems.

• In December of 1996, I was hired as Vice-President of Research and Development by W
Long Distance.

Presently I am working as the director of World Telecommunications Services, Int. wher
manage Network Services. My responsibilities include administration of a Siemens
Stromberg Carlson switch, routing and class of service screening, generation of call rep
by AMA files, Nortel testing, and maintaining Micom multiplexors, and managing of the
customer service department.

Technical Experience

Control and administration of the Teleflex systems, PCS switch, LAN-WAN networks,
maintaining tariff and routing records, maintaining local and international carrier routes,
providing hourly usage reports, control of prepaid calling card sales, creating managme
reports and maintaining information, and training all new employees.

Administrative Experience

Reviewing monthly billing from International long distance carriers, tracking periodic we
and monthly billing for both U.S. and international clients, Control of prepaid calling card
activation.

**Programming
Experience**

RPG, Cobol, Fortran, C, Basic, Pascal
XBase (Dbase III Plus, Clipper, Visual Data Base, Visual FoxPro)
Word Processor (Microsoft Word, Microsoft Works, Etc.)
Spreadsheets (Excel)

**Operating
Systems**

Communication Software (PC Anywhere, ProCom Plus)
AS/400, System 4361 IBM, System 36 (Operator Level)
DOS & Windows
Novell NetWare, NT (Basic)

Projects

- Reunions with Telecomunicaciones de Guatemala (TELGUA) for traffic exchange within USA and Guatemala. And Project presentations for pre paid calling cards.
- Reunions with the ICE of Costa Rica to plan the pre-paid calling card project.

Private Line Development

- Caracas, Venezuela – Lima, Peru – Guatemala, Guatemala – Panama,, Panama
- Study of Costs vs. Sales, ordering E-1 circuits and analog lines, installation of circuits & due dates, DTU/CSU and Nuera Multiplexers

Telecuba, Inc.

Jorge Alfonso, has been in telecommunications business for the past 16 years working from the PBX level to the carrier level. He is currently Chief Technical Officer of Telecuba, Inc., previously President of VoIP Communications, Inc. and Chief Technical Officer of Teleware Global Corp from 1999-2000 where they developed the first pre-paid calling platform to work with an IP base system. He served as a Sr. Network Engineer for Ameritrend Corporation from 1997-1999. His proficiency is with prepaid phone card operations, specifically in client and vendor relations, the development of profitable products. His certifications vary from Cisco, Lucent, NEC where he has reached top level.