



Sprint – Florida, Incorporated

**Investigation into Pricing
Unbundled Network Elements**

Docket No. 990649-TP

Testimony and Exhibits Only

November 7, 2001

1 Annual Charge Factors

2 Expense Studies

3 My testimony, in concert with Sprint's cost study filing, will describe how
4 Sprint's UNE cost studies for the items listed above are developed to be
5 forward-looking, deaveraged, and specific to the markets served by Sprint in
6 Florida.

7
8 I am sponsoring the Sprint Cost Study (Volume II) which is identified as
9 Exhibit KWD-2 and also includes the narratives (Volume I) and the
10 workpapers (Volume III). Although I am the primary witness for the Cost
11 Study, there are sections of the Cost Study, narratives and workpapers which
12 are the responsibility of other witnesses. Exhibit KWD-3, which is included
13 as an attachment to my testimony, identifies each section of Sprint's Cost
14 Study and the Sprint witness that supports the section.

15

16 **Q. Please describe the responsibility assignments of Sprint's witnesses in**
17 **this docket.**

18 A. My testimony addresses the deaveraged cost studies listed above. In
19 addition, I will provide a description of Sprint's TELRIC study process.

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21 Mr. Michael Hunsucker provides testimony on the appropriate prices for all
22 UNEs. His testimony provides Sprint's positions on the price deaveraging
23 issues in this docket.

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Mr. Talmage Cox's testimony addresses unbundled dedicated and common transport and elements for local switching.

Mr. Jimmy Davis' testimony addresses the non-recurring charges for all UNEs.

Mr. Terry Talken provides testimony on unbundled Signaling and Call Related Databases.

Mr. Brian Staihr presents testimony on the appropriate cost of capital inputs utilized in Sprint's TELRIC studies.

Q. Please describe Sprint's position on an appropriately developed TELRIC cost of service study.

A. Sprint believes that the major characteristics of an appropriately developed TELRIC cost of service study are as follows:

1. The ILEC's prices for interconnection and unbundled network elements will recover the forward-looking costs directly attributable to the specified element, as well as a reasonable allocation of forward-looking common costs. (FCC Order, para. 682.)

- 1 2. Per-unit costs will be derived from total costs using reasonably accurate
2 “fill factors” (estimates of the proportion of a facility that will be “filled”
3 with network usage); that is, the per unit costs associated with a
4 particular element must be derived by dividing the total cost associated
5 with the element by a reasonable projection of the actual total usage of
6 the element. (FCC Order, para. 682.)
7
- 8 3. Directly attributable forward-looking costs will include the incremental
9 costs of shared facilities and operations. Those costs will be attributed
10 to specific elements to the greatest extent possible. Certain shared
11 costs that have conventionally been treated as common costs (or
12 overheads) will be attributed to the individual elements to the greatest
13 extent possible. (FCC Order, para. 682.)
14
- 15 4. The forward-looking pricing methodology for interconnection and
16 unbundled network elements should be based on costs that assume
17 that wire centers will be placed at the ILEC's current wire center
18 locations. The reconstructed local network will employ the most efficient
19 technology for reasonably foreseeable capacity requirements. (FCC
20 Order, para. 685.)
21
- 22 5. Only forward-looking, incremental costs are included in a TELRIC study.
23 (FCC Order, para 690.)
24

1 6. Retailing costs, such as marketing or customer billing costs associated
2 with retail services, are not attributable to the production of network
3 elements that are offered to interconnecting carriers and are not
4 included in the forward-looking direct cost of an element. (FCC Order,
5 para. 691.)

6

7 **Q. Please describe the generic approach used by Sprint in performing**
8 **TELRIC studies.**

9 A. Sprint uses a consistent approach in performing TELRIC studies for the
10 unbundled network elements. The following steps can generally describe
11 the TELRIC study methodology:

12 A. Determine Network Design. The study begins with a determination of
13 the forward-looking, most efficient network architecture. The network
14 design is based on existing wire center locations, as directed in the
15 FCC Order, and reflects currently available technology, which is
16 appropriate and efficient for current and reasonably foreseeable
17 demand levels.

18

19 B. Determine Forward-Looking Installed Cost. Using Sprint's current
20 vendor material costs and labor rates specific to Sprint's serving area,
21 the incremental installed costs for all investment required to build a
22 functioning unbundled network element are determined. The
23 investments considered are those meeting the incremental cost
24 causative standard laid out in the FCC Order. Determination of the

1 incremental investments is based on the long run as defined in FCC
2 Order, Paragraph 692 and total element demand quantities.

3

4 C. Develop Capital and Expense Costs. Capital and Expense Costs
5 reflect the total cost of owning and operating a specific type of asset.
6 They are developed at the FCC account level and include the annual
7 cost of depreciation, a return on investment, income taxes,
8 maintenance expenses, network operations expense (testing,
9 monitoring), and other taxes.

10

11 Related to the depreciation and return on investment components of
12 these factors, the FCC provides clear direction in paragraph 703 of the
13 First Report and Order in Docket No. 96-98 as follows:

14

15 "We conclude that an appropriate calculation of TELRIC will include
16 a depreciation rate that reflects the true changes in economic value
17 of an asset and a cost of capital that appropriately reflects the risks
18 incurred by an investor."

19

20 Accordingly, as addressed in the testimony of Mr. Brian Staihr, Sprint's
21 cost of capital complies with the FCC's directives and reflects a "risk-
22 adjusted cost of capital."

23

1 The forward-looking, efficient levels of direct maintenance, network
2 operations expense and other taxes were developed using Sprint's
3 actual experience with owning and operating the associated forward-
4 looking technologies in Florida. Costs associated with obsolete
5 technologies were excluded from the forward-looking TELRIC results.

6

7 D. Determine Reasonable Contribution to Common Costs. The FCC
8 Order provides clear direction that the price of unbundled elements
9 should include a reasonable allocation of common costs. In
10 accordance with this direction, Sprint includes a contribution to common
11 costs in its TELRIC study results. This is accomplished by calculating a
12 percentage-loading factor, which is applied uniformly to all unbundled
13 element TELRIC results.

14

15 **Issue 3**

16 **What are xDSL capable loops?**

17 **Q. Will you please address issue 3?**

18 A. As a general and practical matter, xDSL capable loops are copper loops that
19 are 18,000 feet in length or shorter. To be xDSL capable, a loop must not
20 contain any devices that impede the xDSL frequency signaling such as
21 repeaters, load coils or excess bridged tap. Copper loops which contain any
22 of these three will require loop conditioning to remove the repeaters, load
23 coils or excess bridged tap. The associated non-recurring charges for this

1 loop conditioning work is explained in the testimony of Sprint witness Mr.
2 Jimmy Davis.

3
4 To be technically correct, it should be noted that some fiber fed NGDLC
5 vendors have recently developed plug-in cards that can be used at the
6 NGDLC location to provide xDSL service to customers served by the
7 NGDLC. However, to this point in time neither the FCC nor the Florida
8 Public Service Commission has designated these plug-in cards as subject to
9 UNE unbundling. Therefore, the current practical result in Florida is that
10 unbundled xDSL capable loops will be copper or copper distribution loop
11 sub-elements.

12

13 **Q. Do some CLECs request xDSL capable loops in excess of 18,000 feet in**
14 **length?**

15 A. Yes. In those cases Sprint will provide any available copper loop in excess
16 of 18,000 feet at the ALEC's request. Sprint will perform any loop
17 conditioning requested by the ALEC and the ALEC will be charged for that
18 loop conditioning work. As a loop length in excess of 18,000 feet is beyond
19 the generally accepted industry standard limit for xDSL, Sprint will accept no
20 responsibility for the xDSL capabilities of conditioned copper loops longer
21 than 18,000 feet.

1 **Q. Should a cost study for xDSL capable loops make distinctions based**
2 **on loop length and/or the particular DSL technology to be deployed?**

3 A. Other than the 18,000 feet distinction described above, no. As described
4 above, copper loops 18,000 feet and shorter that contain no repeaters, load
5 coils or excess bridged tap require no further cost study distinctions. As
6 described more fully in the testimony of Mr. Jimmy Davis, Sprint makes
7 logical distinctions in the NRCs for loop conditioning depending on whether
8 the loop is longer or shorter than 18,000 feet. Sprint's recurring charges,
9 however, require no distinction in the underlying loop cost other than for
10 standard issues of loop length, terrain, customer density, plant mix, etc. that
11 are already reflected in Sprint's unbundled loop cost studies.

12
13 **Issue 7 - Appropriate Assumptions**

14 **What are the appropriate assumptions and inputs for the following items to**
15 **be used in the forward-looking recurring UNE cost studies?**

16 **Depreciation**

17 **Q. Please describe the Depreciation inputs used to develop Sprint's**
18 **forward-looking cost of UNEs.**

19 A. The FCC's TELRIC pricing requirement for unbundled network elements
20 requires the depreciation component of TELRIC be based on forward-looking
21 economic lives of the underlying UNE asset categories (Paragraph 703 of
22 FCC First Report and Order 96-98). Accordingly, Sprint has developed
23 forward-looking economic lives for all UNE asset categories and normally

1 utilizes these lives in its UNE cost studies. In this filing, however, Sprint has
2 made what it hopes the Commission will find to be an appropriate and
3 practical concession, and has used the depreciation lives ordered for
4 BellSouth's use in Phase II of this docket.

5 **Tax Rates**

6 **Q. What tax rates were utilized in Sprint's UNE cost studies?**

7 A. Sprint's filing utilizes the Federal and State income tax, state ad valorem tax,
8 and the Regulatory Assessment Fee tax rates currently in effect in Florida.
9 The Federal and State income tax and state ad valorem tax are reflected in
10 the specific inputs utilized in Sprint's annual charge factor development,
11 which are contained in the ACF section of the cost study documentation.
12 The Regulatory Assessment Fee Tax is included in the common cost factor
13 development and application.

14

15 **Structure Sharing**

16 **Q. Please describe the structure sharing input.**

17 A. Structure sharing refers to the portion of aerial structure (poles), and buried
18 cable and conduit excavation costs, that are shared with other companies.
19 The structure sharing inputs are expressed in terms of the percent of costs
20 assigned to telephone, which equates to the percentage of the structure cost
21 that is borne by the ILEC. The reciprocal of this input factor represents the
22 portion of the structure cost that is borne by companies other than the ILEC,
23 such as power and/or cable companies. The model inputs are segregated
24 between feeder and distribution sub-loop components, by aerial, buried and

1 underground plant mix, and by each of the nine customer density zones.

2 Sprint's inputs are located at the tab labeled "Loop". The structure sharing
3 inputs are also discussed in section III.B.4 of the Loop documentation.

4

5 The structure sharing inputs for underground and buried feeder and
6 distribution cables were set at 90% for the majority of the customers served
7 by Sprint. This level of cost sharing of 10% exceeds the degree of structure
8 cost sharing currently experienced by Sprint in Florida and thus allows for
9 some forward-looking increase in structure sharing opportunities. The
10 structure sharing inputs for the plowing construction technique used for
11 placing buried feeder and distribution cables were set at 100% to reflect the
12 reality that when plowing, the trench is closed over during the placement of
13 the cable, thus eliminating the possibility of other entities placing cables in
14 the same trench.

15

16 The structure sharing input for poles was set at 31% for all density zones.
17 This input is based on an analysis of Sprint's experience specific to Florida,
18 both with renting pole space from other entities and with allowing other
19 entities to rent space on Sprint owned poles. Workpaper 9 in the loop
20 documentation details the Florida-specific analysis supporting this model.

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Q. Why are the opportunities to share below-ground construction costs with power and cable companies limited?

A. In addition to the considerable difficulty in scheduling simultaneous cable placements among diverse utilities, there are work coordination, safety, and available space considerations which make significant sharing of buried and underground construction costs unlikely.

For example, the National Electric Safety Code requires a minimum of 12 inches of well-tamped earth fill separating power and telephone cables placed in the same trench. This is necessary to protect persons working on telephone cables that are not equipped or qualified to work with the voltage levels of power company cables. This critical precaution, requiring that any trenches shared with power companies be dug at least 12 inches deeper or wider, significantly increases the cost of creating the trench and reduces the savings opportunities for sharing trenches with power companies.

Further, the locations for telephone company central offices, power company sub-stations and cable company head-ends often do not correspond.

Therefore, it is not possible to share a common trench because the feeder routes for each company's facilities do not originate from the same geographic locations.

The structure sharing opportunity for buried cable is limited to the single point in time when the trench is initially opened. Trenches must be backfilled prior

1 to cable being placed into service. Therefore, in order to share the cost of
2 the trench, companies must be willing to place cable at a specific location, at
3 the same point in time. This limits the sharing with other companies to those
4 instances where the timing of each companies' need for facility construction
5 is perfectly aligned. This reality further limits structure-sharing opportunities.

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Structure Costs

10 **Q. Please describe the structure cost input.**

11 A. Structure costs are the costs for structures (conduit systems, trenches,
12 poles) supporting copper and fiber feeder and distribution cable. The
13 structure cost inputs fall into two basic categories: the type of construction
14 activity (e.g., trench and backfill, cut and restore sod, plowing, bore cable)
15 and the percent of construction done using the various construction activities
16 (e.g., buried distribution cable construction done using plowing 37% of the
17 time and boring 59% of the time for the high customer density zones.).
18 Sprint's inputs are filed in the Loop section of the documentation, and
19 described in section III.B.4.

20

21 Sprint's Florida-specific structure cost inputs were developed based on an
22 analysis of the entire 1999 and 2000 contractor construction costs and
23 activities as tracked in Sprint's Network Construction Activity Program
24 (NETCAP). As such, it provides the most current, verifiable and pertinent
25 data available for predicting the forward-looking costs of construction in the

1 same markets from which the data was drawn. The workpapers supporting
2 the structure cost inputs are located in the loop documentation.

3

4 **Fill Factors**

5 **Q. Could you please describe the term fill factor?**

6 A. Yes. Fill factors are the percentage of available network capacity utilized.

7 Utilization is due to the following three factors:

8

9 Anticipation of future needs: When engineering and constructing
10 telecommunications facilities, local exchange companies ("LECs"), both
11 ILECs and alternative LECs ("ALECs"), attempt to anticipate future needs.
12 For example, it is more cost-effective to dig a trench once and install facilities
13 necessary to meet additional forecasted demand, than to dig up the trench
14 and install new facilities every time a new loop is required.

15

16 Capacity Acquired in "Blocks": Telecommunications plant capacity is
17 acquired in large blocks. For example, towards the high end, copper cable is
18 only available in step increments that increase by 600 pairs for the next
19 larger size (2400, 3000, 3600, 4200). Therefore, unused capacity will exist
20 while demand grows into the available capacity.

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22 Construction Time: An engineering interval (the period of time necessary to
23 plan and construct facilities) is required when replacing or expanding
24 capacity.

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Efficient deployment of cable balances the cost-benefit relationship of unused capacity and the cost of installation. Inadequate capacity results in the Company's inability to meet its customers' expectations for new service installation intervals. The current levels of cable fill in Sprint's Florida network today allows our customers to generally enjoy a service level of 3 days or less for new service installation. The same cable fill is needed to meet ALECs' expectations for parity in the provisioning of new service installations for unbundled local loops.

Q. Please describe Sprint's cable fill factors used in this filing.

A. Sprint's cable fill factor inputs are located in the Loop section of the documentation in the Density Cable Sizing Factor Table. A full description of this model input development is contained in section III.B.4 of the loop documentation. The associated workpapers may also be found with the loop documentation.

Sprint's feeder cable fill factors were developed based on Florida wire center-specific data for feeder cable fills. The feeder cable fill inputs were adjusted to reflect the reality that the cost model must select the ultimate cable size from the available cable sizes which results in some additional non-utilized cable pairs. The distribution cable fill inputs were set at 100% in concert with a model input of two distribution pairs per household. The

1 assumption of two distribution pairs per household reflects the actual and
2 forward-looking, least-cost practice of placing two distribution cable pairs at
3 each house at the point of initial construction. This practice is the least cost
4 method of meeting customer demand for multiple lines to a household and
5 avoids costly inefficient construction to place second lines at a later date.

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7

8 **Manholes**

9 **Q. How were Sprint's cost model inputs for Manholes/Handholes**
10 **developed?**

11 A. Sprint's cost model inputs for manholes are located in the loop
12 documentation. The associated workpaper is located in the loop
13 documentation. Sprint's Florida-specific material and labor costs and
14 manhole/handhole spacing was used to develop these inputs. The structure
15 sharing inputs for manholes were set at a conservative level in excess of
16 Sprint's actual experience to allow for some possible increase in structure
17 sharing for manholes and handholes on a forward-looking basis. The
18 sharing input for conduit is set at 100%, consistent with the fact the model
19 places no conduits in excess of those necessary for underground telephone
20 cables and thus there is no spare conduit (or associated cost) to sell to an
21 outside party.

22

1 **Fiber and Copper Cable**

2 **Q. Please describe Sprint's inputs for Fiber and Copper cable.**

3 A. Sprint's cost model inputs for fiber and copper cable are found in Loop
4 section of the documentation. A full description of the process used to
5 develop these inputs is contained in the Section III.B.4 of the loop
6 documentation along with work papers showing the development of the
7 inputs for SLCM. A summary description of the cable cost input
8 development is provided below.

9
10 The material cost portion of Sprint's inputs for fiber and copper cable was
11 developed using Sprint's current vendor cost for purchasing cable and
12 adding Florida-specific sales tax due on those purchases. An analysis of
13 Sprint's cable installations in Florida for 1998-2000 was done to develop a
14 cost that includes exempt and other material (such as splice enclosures and
15 cable mounting hardware) overhead and cable placement, splicing and
16 engineering costs. The data analyzed for this Florida-specific cost input was
17 obtained from Sprint's Project Administration and Costing System (PACS).

18
19 **Drops**

20 **Q. Please describe Sprint's cost model inputs related to Drop wires and**
21 **terminals.**

22 A. Sprint's cost model inputs for drop wire and terminals are found in the Loop
23 documentation. The process and workpapers used to develop these inputs

1 is described in the loop documentation. A summary description of these
2 inputs is provided below.

3

4 The drop wire and terminal inputs reflect Sprint's current vendor material
5 costs and applicable Florida-specific sales tax and exempt material loadings.

6 The placement cost portion of the inputs for aerial drops and both aerial and
7 buried terminals are based on Florida-specific labor hour costs and labor
8 hour estimates provided by Sprint outside plant experts working in Florida.

9 The placement cost for a buried drop is based on Sprint's Florida-specific
10 contractor cost for buried drop placement.

11

12 **Network Interface Devices (NIDs)**

13 **Q. Please describe Sprint's cost study process and associated inputs for**
14 **NIDs.**

15 A. The cost study, narrative description, and results for NIDs is contained under
16 the tab labeled "NID" of the cost study. Sprint has provided the cost for 6-
17 line and 25-line NIDs suitable for POTS applications and the cost for a
18 Smartjack for DS1 applications. The material cost portion of these UNEs
19 reflects Sprint's current vendor purchase cost for the three respective NID
20 types. Installation of NIDs and Smartjack devices is included in the non-
21 recurring charge cost study.

22

23

24

1 **Digital Loop Carrier (DLC)**

2 **Q. Please describe the DLC cost inputs.**

3 A. The DLC cost inputs are found in the loop documentation. A complete
4 description of the DLC cost model inputs with supporting workpapers is
5 found in the inputs section of the loop documentation. A summary
6 description of the DLC inputs is provided below.

7
8 The DLC inputs reflect the combined material cost and engineering, outside
9 plant, and central office installation labor costs for an installed DLC. The
10 inputs include the cost of DLC site preparation including obtaining permits
11 and concrete pad site engineering and installation. The material costs reflect
12 Sprint's current vendor purchase prices and Florida-specific labor rates for
13 engineering and installation. The labor hours for engineering and installation
14 were provided by Sprint employees responsible for DLC engineering and
15 installation.

16
17 As explained and illustrated in Section III.B.4 of the loop documentation,
18 Sprint's DLC inputs for stand-alone unbundled loops reflect the additional
19 equipment requirements necessary to deliver dedicated unbundled loops to
20 ALEC customers collocated at the central office. This additional equipment
21 is the Central Office Terminal and DS-0 level line card. As further explained
22 in the UNE-P (combined loop and local switching) section, the DLC inputs
23 are appropriately modified to reflect a lower cost GR-303 Integrated DLC
24 (IDLC) configuration. This IDLC configuration can be utilized in UNE-P

1 applications because the link between the DLC and the switch can be
2 combined with other customers served by the DLC and integrated straight
3 into the switch on a common path. This reduces the cost of the DLC inputs
4 by removing the central office equipment and DS-0 level line card costs
5 necessary in stand-alone UNE loop applications.

6

7 **Expenses**

8 **Q. Please explain how expenses are considered in Sprint's UNE cost**
9 **study process.**

10 A. The incorporation of forward-looking expense estimates in Sprint's UNE cost
11 study process falls into four basic categories and/or processes: 1. The direct
12 maintenance associated with capital investments underlying the various
13 UNEs (e.g., buried copper cable maintenance, digital circuit equipment
14 maintenance); 2. Other Direct Expenses associated with capital investments
15 underlying UNEs (e.g., circuit engineering, cable pair record maintenance,
16 trunk engineering); 3. Forward-looking common cost loadings; and 4.
17 Expenses avoided when selling wholesale level UNEs vs. retail sales costs
18 (e.g., billing and postage costs). I will address each of these expense
19 categories and processes.

20

21 **1. Direct Maintenance**

22 The direct maintenance expenses associated with UNE capital investments
23 are applied in the UNE cost study process by including a direct maintenance
24 expense component in the Annual Charge Factor. The Annual Charge

1 Factor (ACF) development is explained in detail in the ACF section of the
2 documentation. Using the relationship of Florida-specific 2000 direct
3 maintenance to the associated gross capital investment, the direct
4 maintenance expense loadings shown in the Annual Charge Factor Module
5 Input Worksheet were developed. By applying these Florida-specific direct
6 maintenance loadings to the corresponding forward-looking capital
7 investment, an estimate of forward-looking direct maintenance is included in
8 the UNE cost study.

9

10 **2. Other Direct and Common Expenses**

11 In the UNE cost study process it is necessary to consider forward-looking
12 direct expenses beyond the direct maintenance expenses described above.
13 Sprint has developed the Other Direct and Common (ODC) cost study model
14 and process. This model and process is described in detail in the ODC
15 section of the documentation. This study identifies the additional forward-
16 looking direct expenses, such as traffic engineering or assignment functions,
17 and develops loading relationships to the applicable UNE. The loading
18 relationships for each Other Direct Expense account is based on four basic
19 approaches explained in the ODC cost study narrative. Within the ODC
20 study, the Assignment Driver provides the basis for each direct expense
21 assignment to the various UNEs. The forward-looking TELRIC UNE
22 investments are used to develop the other direct expense loading
23 percentages thus assuring a forward-looking level of expense estimate.

24

1 Common costs such as furniture, office equipment, general purpose
2 computers and corporate operations are also developed in the ODC study
3 process. This portion of the ODC study process is also explained in detail in
4 the narrative and study workpapers supporting the ODC study.

5

6

7 **3. Avoided Cost Study**

8 An integral part of the Other Direct and Common Cost study process is the
9 consideration of expenses that can be avoided when selling UNEs on a
10 wholesale basis versus sales of services on a retail basis. Sprint's expense
11 study processes identify these "avoided costs" using its Avoided Cost model
12 and study process (ACS) which is explained in detail in the ACS section of
13 the documentation. The result of the ACS is fed into the ODC cost study
14 described above. The ACS is an activity-based cost study process that
15 identifies the avoided expense by expense category (subaccount) and
16 assigns these expenses to service groups, based on an activity driver. The
17 use of the ASC study process assures that Sprint's UNE cost study results
18 properly exclude retail expenses that can be avoided when selling UNEs on
19 a wholesale basis.

20

21 **Issue 9**

22 **What are the appropriate recurring rates (averaged or deaveraged as the**
23 **case may be) and non-recurring charges for each of the following UNEs?**

24

1 **Q. How does the FCC define an unbundled loop?**

2 A. Paragraph 167 of FCC 99-238 states:

3

4 "We modify the definition of the loop network element to include all features,
5 functions, and capabilities of the transmission facilities, including dark fiber
6 and attached electronics (except those used for the provision of advanced
7 services, such as DSLAMs) owned by the incumbent LEC, between an
8 incumbent LEC's central office and the loop demarcation point at the
9 customer premises."

10

11 **2-Wire Voice Grade Loop**

12 **Q. Please describe the UNE Loop TELRIC study process.**

13 A. Sprint's forward-looking wire-center specific costs of unbundled 2-wire loops
14 are found in the Loop section of the documentation. Contained in this
15 documentation is a narrative description of the UNE loop cost study process,
16 the UNE Loop cost results for every Sprint Wire Center in Florida, and the
17 cost model inputs used to generate these forward-looking cost estimates. Mr.
18 Hunsucker's testimony addresses the prices for UNE loops resulting from the
19 wire center UNE loop costs in the study and sponsored by this testimony.

20

21 The UNE loop cost study process follows the UNE cost study process
22 outlined in the introduction of my testimony. As explained in the narrative
23 filed in the loop section, Sprint utilized SCLM to develop the forward-looking

1 capital investments for unbundled loops. The individual inputs used in SCLM
2 are provided in the loop documentation. The forward-looking capital
3 investments generated by SLCM were fed into Sprint TELRIC UNE model,
4 which combines the results of forward-looking investment and expense
5 studies and generates wire center level monthly costs. The associated
6 expense studies utilized within the Sprint TELRIC UNE model are also
7 explained in detail in the documentation and elsewhere in this testimony.

8
9 Sprint's UNE loop cost studies are based on inputs developed using current,
10 Florida-specific data where possible, so as to best predict the cost of serving
11 specific wire centers within Florida. SLCM utilizes very granular customer
12 density information in conjunction with the Sprint Florida-specific inputs so as
13 to produce the best possible deaveraged UNE Loop cost estimates upon
14 which to base pricing decisions.

15
16 **Q. What factors affecting deaveraged UNE loop costs were considered in**
17 **Sprint's UNE Loop TELRIC study?**

18 A. The cost of unbundled local loops varies more on a geographic basis than
19 any other UNE defined by the FCC's 96-325 Order. Under the broad
20 category of physical geography, numerous factors affect the cost of providing
21 loops to a specific customer location.

22 1. Customer Density - Customer density is the single largest factor
23 impacting the cost of local loops. Customer density is commonly
24 expressed in terms of customers or access lines per square mile. The

1 density of customers impacts loop cost in an inverse manner: the higher
2 the customer density, the lower the cost of the local loop. This
3 relationship is linked to a few fundamental issues, the first being a
4 trench, conduit or aerial pole route is required regardless of whether a
5 25 pair or 2400 pair cable is placed. From this it is obvious the greater
6 the customer density the more customers that can be served along a
7 feeder or distribution cable route. Therefore, customer density ultimately
8 determines how many customers or loops there are over which to
9 spread the cost of digging the trench, placing conduit, and/or placing
10 aerial pole line.

11
12 Customer density also drives the unit cost of other equipment
13 components associated with loops. Loop components such as Serving
14 Area Interfaces (SAIs) (the point of interconnection between feeder and
15 distribution cables), Digital Loop Carrier (DLC) devices, and Drop
16 Terminals, for example, are all similarly impacted by customer density
17 and exhibit lower per unit costs as customer density increases.

18
19 2. Distance - The distance of a given customer location from the central
20 office increases loop costs as the distance increases. This relationship
21 between customer location compared to central office location results
22 from the obvious need to place more cable, trenches, conduit, and/or
23 aerial pole lines as the distance or length of the loop increases. As
24 distance increases it generally increases the need for, and overall cost

1 of, maintenance. Assuming constant customer density, longer cables
2 have more splice points and resulting exposure to risk. Greater number
3 of splice points means there are more areas for possible failure due to
4 lightning, water, rodents, vandalism, and accidents.

5

6 3. Terrain - The type of terrain in which cable is placed impacts both the
7 cost of the initial cable placement and the maintenance of the cable.
8 The cost of below-ground cable construction increases as the presence
9 and hardness of rock increases. Terrain factors such as the water table,
10 trees, and wetlands all affect the initial construction cost of loops and
11 subsequent maintenance expense.

12

13 4. Weather - The extremes of weather affect the cost of maintaining cable
14 and therefore significantly influence the type of cable placed (buried,
15 aerial or underground). The cost of maintaining aerial plant in
16 geographic areas that frequently experience hurricanes is certainly
17 greater than those areas that seldom encounter these conditions.

18

19 5. Local Market Conditions - Issues such as local zoning laws requiring
20 below-ground plant, screening and landscaping around SAI and DLC
21 sites, construction permits and restrictions, heavy presence of concrete
22 and asphalt, traffic flows, and local labor costs, all impact the
23 construction and maintenance costs of loop plant and will vary between
24 locations.

1

2 Sprint's use of SLCM in conjunction with Sprint-Florida-specific inputs allows
3 the wire center-specific cost estimates to reflect the geographic specific
4 impacts of all of the issues discussed above.

5

6 **4-Wire Analog Loop**

7 **Q. How were the costs of 4-wire analog loops developed?**

8 A. The wire center-specific monthly recurring costs for unbundled 4-wire analog
9 loops is contained in documentation included with this filing. As explained in
10 the narrative provided, the 4-wire loop cost is developed using the 2-wire
11 loop cost study results explained above. To account for the increased cost
12 of two copper pairs for those 4-wire loops served on copper, the 2-wire
13 copper outside plant investment was doubled along with CO Termination and
14 fiber bandwidth requirements. No other adjustments were necessary. The
15 4-wire analog loop cost study results, descriptive narrative, and workpapers
16 are filed in the documentation.

17

18 **2-Wire ISDN/IDSL Loop**

19 **Q. Does the cost of unbundled 2-wire ISDN/IDSL loops vary from 2-wire
20 voice grade loops?**

21 A. Yes. The cost of DLC line cards needed for 2-wire ISDN/IDSL loops is
22 greater than those required for 2-wire voice grade loops. Additionally, for
23 those loops served on fiber fed DLCs there is increased bandwidth
24 requirements for the 2-wire ISDN/IDSL loops over that required for 2-wire

1 voice grade loops. Sprint has acknowledged these two necessary cost
2 impacts through the development of a BRI-ISDN/IDSL loop. This loop cost is
3 found in the cost study along with a narrative description and calculations.
4

5 **2-Wire xDSL-Capable Loop**

6 **Q. Does the cost of 2-wire xDSL-Capable loops differ from the cost of 2-**
7 **wire voice grade loops?**

8 A. No, given the current limitation of 2 Wire xDSL-Capable loops to copper only.
9 The forward-looking network design used within SLCM to develop the 2-wire
10 voice grade loop is also capable of supporting xDSL service for those loops
11 served on copper. The forward-looking network design is free from any load
12 coils, repeaters, or excess bridged taps that would otherwise inhibit xDSL
13 technology on those copper loops. The 2-wire xDSL-capable loop monthly
14 recurring costs are identical to the 2-wire voice grade costs. However, as
15 explained in Mr. Davis' testimony, the FCC has allowed ILECs to charge for
16 the conditioning of copper loops in the embedded network so as to enable
17 their use for xDSL technology. In accordance with the FCC Order's
18 directive, Mr. Davis' testimony sponsors the loop conditioning non-recurring
19 charges that may apply on 2-wire xDSL-capable loops.
20

21 **4-Wire xDSL-Capable Loops**

1 **Q. How were the costs for these 4-wire loop types developed?**

2 A. As explained for 2-wire xDSL-capable loops above, the forward-looking
3 network design used for 4-wire analog loops requires no further adjustment
4 for these additional 4-wire loop types (4-wire xDSL assumed to be
5 provisioned on copper only). The monthly recurring cost for these 4-wire
6 DSL loop types is the same as the cost of the 4-wire analog loops and
7 therefore no separate cost study is necessary. As with 2-wire DSL loops,
8 some loop conditioning NRCs may apply as explained in Mr. Davis'
9 testimony.

10

11 **DS-1 Loops and DS-0 56K/64K Loops**

12 **Q. How were the costs for DS-1 loops developed?**

13 A. The costs for DS-1 and DS-0 loops were developed in a similar fashion as
14 described for the 2-wire ISDN/IDSL loop above. The cost study reflects the
15 additional investment to provide DS-1 functionality in the form of additional
16 electronics needed at the central office and any remote terminal, and
17 customer premises. The additional bandwidth required by a DS-1 loop is
18 accounted for within the DS-1 calculations found within SLCM. The
19 calculation of this DS-1 loop cost is explained and shown in the Loop
20 documentation.

21

22

23

1 **High Capacity Loops (DS-3, OC-3, OC-12, OC-48)**

2 **Q. Please describe the cost study process for High Capacity DS-3**
3 **unbundled loops.**

4 A. The cost study results, narrative, and workpapers for DS-3 unbundled loops
5 are found behind the tab named High Capacity Loops. A full description is
6 contained in that documentation and I will summarize here. In order to
7 model the cost of fiber facilities associated with DS3 loops, the existing DS-3
8 customers in Florida were geo-coded into Sprint's Loop Cost Model (SLCM).
9 This allowed SLCM to model the fiber cable in the feeder and distribution
10 cable plant associated with DS-3 customer locations. All of the necessary
11 SLCM inputs related to installed fiber cable costs are the same as previously
12 discussed for other loop types. The deaveraged fiber costs by wire center
13 are shown in the High Capacity Loop study. The High Capacity Loop
14 documentation and SLCM documentation describe the SLCM network
15 design and model calculations created for this purpose.

16

17 **Q. Please describe the cost study process for High Capacity OC-3, OC-12**
18 **and OC-48 unbundled loops.**

19 A. The cost study results, narrative, and workpapers for DS-3 unbundled loops
20 are filed behind the tab named High Capacity Loops. A full description is
21 contained in that documentation and I will summarize here. The cost of fiber
22 cable facilities for unbundled OC-3, OC-12 and OC-48 loops is the same as
23 used for the unbundled DS-3 loop study described above. The

1 corresponding OC-n level terminal costs for each OC-n level unbundled loop
2 are broken out between common terminal costs and plug-in DS-3 level card
3 costs. This will allow the ALEC customers to manage their card costs to best
4 match their bandwidth needs.

5

6 **Dark Fiber – Loop and Transport**

7 **Q. How was the dark fiber – loop cost study performed?**

8 A. The dark fiber – loop cost study results, narrative, and workpapers are found
9 in the Dark Fiber section of the documentation. A full description is
10 contained in that documentation and I will summarize here. The cost of fiber
11 cable was developed in SLCM using the same inputs as described for all
12 previous unbundled loop types. The dark fiber documentation and SLCM
13 documentation describe the SLCM network design and model calculations
14 created for this purpose. The dark fiber – loop costs are calculated in two
15 distinct components--feeder and distribution.

16

17 The dark fiber – loop feeder result by wire center is calculated based on the
18 per fiber cost of feeder routes created in SLCM to service existing DS-3
19 customer locations and forward-looking DLC sites. The dark fiber – loop
20 distribution cost is the same as calculated by wire center for DS-3 unbundled
21 loops and described above.

1 **Q. Please describe the dark fiber – interoffice facilities.**

2 A. The dark fiber – interoffice facilities cost study results, narrative and
3 workpapers are behind the tab named Dark Fiber. A full description is
4 contained in that documentation and I will summarize here. The cost of fiber
5 cable was developed in SLCM using the same inputs as described for all
6 previously described unbundled loop types. The dark fiber documentation
7 and SLCM documentation describe the SLCM network design and model
8 calculations created for this purpose.

9
10 The first step in the dark fiber – interoffice facilities cost study was to analyze
11 Sprint's Florida-specific interoffice transport routes to determine the number
12 of fiber strands required to provide the bandwidth requirements on any given
13 route. A minimum fiber cable size of 36 fibers was assumed based on
14 Sprint's network planning practices.

15
16 Using actual DS-3 demand as inputs to SLCM, the number of lit fiber strands
17 necessary to meet that route's bandwidth requirements is determined. At
18 this point, the fiber cable strands for interexchange bandwidth requirements
19 is added in SLCM. The IX fiber routes follow existing DLC fiber feeder and
20 DS-3 fiber distribution to the full extent possible so as to result in maximum
21 degree of cable structure sharing between loop and interoffice facilities.

22 These calculations are performed for each wire center to determine a
23 statewide weighted average of interoffice dark fiber costs.

24

1 **Sub-Loop Elements**

2 **Q. How was the sub-loop cost study performed?**

3 A. The sub-loop cost study results, narrative, and workpapers are found in loop
4 documentation. A full description is contained in that documentation and I
5 will summarize here. Given the infancy and uncertainty of sub-loop
6 unbundling, Sprint proposes the sub-loop elements of feeder and distribution
7 as the appropriate level of initial sub-loop unbundling. Should significant
8 demand materialize for further unbundling it may be appropriate to establish
9 even smaller sub-loop elements in the future. Due to still developing industry
10 standards, practices and experience with sub-loop unbundling, it is not
11 possible to predict the forward-looking costs of establishing ALEC
12 interconnection to these sub-loop elements with any certainty. Therefore,
13 the interconnection costs to access sub-loop elements should be handled on
14 an individual case basis until such time as standard network arrangements,
15 ordering and provisioning practices have developed.

16
17 The cost of the sub-loops' feeder and distribution is taken straight from the
18 same SLCM runs used to generate the cost for all other unbundled loop
19 types. The associated models, process and model inputs are the same as
20 previously described.

21

1 **Inside Wire**

2 **Q. How was the Inside Wire cost study performed?**

3 A. The cost study results, narrative, and workpapers for unbundled inside wire is
4 found under the tab Inside Wire. A full description is contained in that
5 documentation and I will summarize here. The cost study accounts for two
6 scenarios where Sprint might own inside wire. The scenarios include
7 interbuilding cable, where the cable is part of a campus or office park and
8 connects the buildings; and intrabuilding cable, which includes riser and
9 plenum cable. Riser cable is the cable running vertically within a building
10 and plenum cable runs horizontally within a building.

11

12 Given that the demand for inside wire as unbundled network element is
13 unknown and the variability between locations where Sprint owns inside
14 wire, Sprint developed building block costs for the elements associated with
15 inside wire. The building block costs include per foot prices for various cable
16 sizes and serving area interfaces. By location, a price will be built based on
17 the amount of cable the ALEC wishes to purchase as a UNE.

18

19 **Packet Switching**

20 **Q. Does Sprint's filing contain a cost study for unbundled packet**
21 **switching?**

22

23 A. No. Sprint's filing in this proceeding does not include a cost study or
24 proposed rate for the packet switching unbundled element. Section

1 51.319(c)(3)(B) requires an incumbent LEC to provide unbundled packet
2 switching only if the following conditions are satisfied:

3 "(i) The incumbent LEC has deployed digital loop carrier systems,
4 including but not limited to, integrated digital loop carrier or
5 universal digital loop carrier systems; or has deployed any other
6 system in which fiber optic facilities replace copper facilities in the
7 distribution section (e.g., end office to remote terminal, pedestal or
8 environmentally controlled vault);

9 (ii) There are no spare copper loops capable of supporting the
10 xDSL services the requesting carrier seeks to offer;

11 (iii) The incumbent LEC has not permitted a requesting carrier to
12 deploy a Digital Subscriber Line Access Multiplexer in the remote
13 terminal, pedestal or environmentally controlled vault or other
14 interconnection point, nor has the requesting carrier obtained a
15 virtual collocation arrangement at these subloop interconnection
16 points as defined by 51.319(b); and

17 (iv) The incumbent LEC has deployed packet switching capability
18 for its own use."

19

20 To date, Sprint has not deployed DSLAMs at its DLCs locations. Therefore,
21 it cannot, and has no obligation under the FCC's rules, to provide packet
22 switching as a UNE. When and if Sprint deploys a DSLAM at a DLC and
23 the additional 3 criteria listed above are met, Sprint will develop and make

1 available to requesting carriers the packet switching unbundled network
2 element.

3

4

5 **Issue 12 - UNE Combinations**

6 **Without deciding the situations in which such combinations are required,**
7 **what are the appropriate recurring and non-recurring rates for the following**
8 **UNE combinations:**

9

10 **“UNE platform” consisting of: loop (all), local (including packet, where**
11 **required) switching (with signaling), and dedicated and shared transport**
12 **(through and including local termination);**

13

14 **UNE-P**

15 **Q. Please describe Sprint's cost study for combined loop, switch and**
16 **transport (UNE-P).**

17 A. Sprint's cost study, detailed narrative, and workpapers for UNE-P 2-wire
18 loops and switch ports are found in the UNE-P section of the documentation.
19 Sprint's UNE-P cost study reflects the network economies available through
20 use of integrated DLC (IDLC) that is possible when loop and switch UNEs
21 are sold on a combined basis. Sprint's UNE-P cost study adjustments
22 reflecting the cost reducing effects of IDLC are explained in detail in the cost
23 study narrative. The SLCM inputs are the same as for UNE 2-wire loop with
24 the exception of the DLC inputs as mentioned above, and a second run of

1 SLCM was done solely for determining the cost of loops using IDLC. Sprint
2 witness Mr. Cox addresses in his testimony the switch port cost reductions
3 possible under an UNE-P arrangement. Mr. Davis addresses the non-
4 recurring charge for switch translations work necessary to meet ALEC
5 specific trunk routing requests.

6
7 The dedicated or common transport component of UNE-P is not reflected in
8 Sprint's cost study output because it is not possible to predict where the
9 ALEC will request its traffic to be routed (Sprint's dedicated transport cost
10 study has approximately 500 point-to-point routes). However, both the
11 dedicated transport and common transport UNE options are available as part
12 of UNE-P and the cost of the transport ordered by the ALEC would simply be
13 added to the cost of UNE-P in Sprint's cost study filing. The testimony of Mr.
14 Davis addresses the non-recurring charges associated UNE-P.

15

16 **UNE-P 2-Wire ISDN/ISDL**

17 **Q. Are there similar adjustments needed to reflect the cost of combined 2-**
18 **wire ISDN loops and switch ports?**

19 A. Yes. The integrated GR303 switch and DLC network configuration that
20 yields cost savings for combined POTS loop and switch ports are available
21 for ISDN-BRI. An additional ISDN-BRI loop and port combination is also
22 provided. IDSL is a non-switched service and therefore UNE-P is not
23 applicable.

24

1 **Enhanced Extended Link (EEL)**

2 **Q. Please describe Sprint's cost study for Enhanced Extended Link (EEL).**

3 A. Sprint's cost study, detailed narrative and associated workpapers for EEL are
4 found under the tab named EEL. Depending on the transport routes
5 requested by the ALEC, there are hundreds of possible combinations of loop
6 and transport routes possible. Sprint has not attempted to list all of these
7 possible combinations, but has simply shown the additional costs for
8 multiplexing equipment that are needed for DS-0 to DS-1 and DS-1 to DS-3
9 EEL combinations in the EEL Monthly Recurring Charges table. The
10 development of these simple multiplexing cost additives is provided in the
11 cost study filing along with illustrative drawings and descriptions. Mr. Davis'
12 testimony addresses any applicable non-recurring charges associated with
13 EELs.

14
15

16 **Q. Does this conclude your testimony?**
17

18 A. Yes.

KENT DICKERSON

QUALIFICATIONS

I received a Bachelor of Science degree from the University of Missouri - Kansas City in 1981 with a major in Accounting. In 1984, I passed the national exam and am a Certified Public Accountant in the State of Missouri.

From 1981 to 1983, I was employed as a Corporate Income Tax Auditor II for the Missouri Department of Revenue. From 1983 to 1985, I worked for Kansas Power and Light (now Western Resources) in the Tax and Internal Audit areas. I joined United Telephone Midwest Group in September, 1985 as a staff accountant in the Carrier Access Billing area. Thereafter, I moved through a progression of positions within the Toll Administration and General Accounting areas of the Finance Department.

In 1987, I was promoted into the Carrier and Regulatory Services group as a Separations/ Settlement Administrator performing Federal and Intrastate access/toll pool settlement, reporting and revenue budgeting functions. I was promoted to Manager - Pricing in June, 1989 where I performed FCC regulatory reporting and filing functions related to the United Telephone - Midwest Group Interstate Access revenue streams.

In 1991, I was promoted to Senior Manager - Revenue Planning for United Telephone - Midwest Group. While serving in this position my responsibilities

consisted of numerous FCC regulatory reporting and costing functions. In 1994, I accepted a position within the Intrastate Regulatory operations of Sprint/United Telephone Company of Missouri where my responsibilities included regulatory compliance, tariff filings, and earnings analysis for the Missouri company's intrastate operations.

Since December 1994, I have set-up and directed a work group which performs cost of service studies for retail services, wholesale unbundled network elements cost studies, and state and federal Universal Service Fund cost studies. Over the last 5 years I have been charged with developing and implementing cost study methods which conform with Total Service Long Run Incremental Cost ("TSLRIC") and Total Element Long Run Incremental Cost ("TELRIC") methodologies. I am responsible for written and oral testimony, serving on industry work groups, and participating in technical conferences related to TSLRIC/TELRIC costing methodology, filing of studies within individual 18 states that comprise Sprint's Local Telephone Division (LTD) and providing cost expertise to Sprint's participation in regulatory cost dockets outside of the LTD territories. I have testified in Florida, Nevada, North Carolina, Texas, Kansas, Missouri, Georgia, and Wyoming regarding TSLRIC/TELRIC cost matters.

See Cost Study Binders Vol I, II, and III.

SPRINT FLORIDA, Inc.
Docket No. 990649-TP
Issues/Witness List

Volume	Issue/Cost Study Tab	Witness
I	Testimony	
	Loop (Sub-loop, Dark Fiber, High Cap Loops), Inside Wire, NID, ACFs, Expenses	Dickerson
	EELS, UNE-P	Dickerson/Cox
	Transport, Switching	Cox
	Nonrecurring Charges	Davis
	Signalling Databases	Talken
	Policy and Pricing	Hunsucker
	Cost of Capital	Staihr
I	Narratives	
	I. Overview	Dickerson
	II. Input Module	Dickerson
	III. Loop	Dickerson
	A. SLCM	Dickerson
	B. Loop	Dickerson
	C. Dark Fiber	Dickerson
	D. High Cap Loop	Dickerson
	E. Inside Wire	Dickerson
	IV. Switching	
	A. SCIS	Cox
	B. Switching (UNE-P)	Cox
	V. Transport	
	A. Transport	Cox
	B. Multiplexing	Cox

SPRINT FLORIDA, Inc.
Docket No. 990649-TP
Issues/Witness List

Volume	Issue/Cost Study Tab	Witness
I	Narratives (continued)	
	VI. Miscellaneous UNEs	
	A. NID	Dickerson
	B. SS7	Talken
	C. UNE-P	Dickerson/Cox
	D. EEL	Dickerson/Cox
	E. E911	Talken
	VII. Expense Factors	
	A. OD&C	Dickerson
	B. ACF	Dickerson
C. ACS	Dickerson	
VIII. NonRecurring Costs	Davis	
IX. Cost Summary	Hunsucker	
II	Cost Studies	Dickerson/Cox/Talken/ Staihr
	I. Inputs	
	II. Loop	Dickerson
	III. High Capacity Loop	Dickerson
	IV. Inside Wire	Dickerson
	V. Switching	Cox
	VI. Transport	
	A. Transport	Cox
	B. Multiplexing	Cox
	VII. Miscellaneous UNEs	
A. NID	Dickerson	
B. SS7	Talken	

SPRINT FLORIDA, Inc.
Docket No. 990649-TP
Issues/Witness List

Volume	Issue/Cost Study Tab	Witness
II	Cost Studies (Continued)	
	VIII. Expense Factors	
	A. OD&C	Dickerson
	B. ACF	Dickerson
	C. ACS	Dickerson
	IX. NRC	Davis
	X. Cost Summary	Hunsucker
III	Work Papers	All

1 state jurisdictional filings in Tennessee and Virginia. While working in this
2 position, I was the Telecordia Switching Cost Information System (SCIS)
3 Administrator for ten years responsible for coordinating model questions
4 with Telecordia and assisting other users when needed. For the past five
5 years, in my current position I have primary responsibility for developing
6 the costing methodology and the module for interoffice transport
7 associated with Sprint's Unbundled Network Element (UNE) transport
8 cost. In addition to transport, I also currently have responsibility for
9 developing the costing methodology and the module for switching
10 associated with Sprint's UNE switching cost.

11

12 **Q. On whose behalf are you testifying?**

13

14 A. I am testifying on behalf of Sprint-Florida, Inc. ("Sprint").

15

16 **Q. Have you previously testified before other Public Utility**
17 **Commissions?**

18

19 A. Yes. I have previously testified before state regulatory commissions in
20 Kansas and Texas.

21

22 **Q. What is the purpose of your Testimony?**

23

24 A. My testimony is two-fold:

25 First, I respond to the following issues:

1 Issues 7(o), 7(p), 7(r), 9(a)(13), 9(a)(15), and 9(a)(16).

2 **Issue 7. What are the appropriate assumptions and inputs for the**
3 **following items to be used in the forward-looking recurring UNE**
4 **cost studies?**

5 (o). switching networks and associated variables

6 (p). traffic data

7 (r). transport system costs and associated variables

8 **Issue 9. (a) What are the appropriate recurring rates and non-**
9 **recurring charges for each of the following UNEs?**

10 (13). Circuit switching (where required)

11 (15). Shared interoffice transmission

12 (16). Dedicated interoffice facilities

13 My responses are from a perspective of how the underlying costs of the
14 transport and switching related UNEs relate to specific issues raised in
15 this docket. Sprint's witness Mr. Michael R. Hunsucker provides testimony
16 regarding the appropriate method to develop the pricing of transport and
17 switching. Sprint's witness Mr. Jimmy R. Davis provides testimony
18 addressing the non-recurring charges associated with transport and
19 switching.

20
21 Second, my testimony also supports Sprint's recurring cost studies
22 associated with unbundled network elements in the following categories:

23 I. Transport

24 II. Switching

1 For purposes of clarity, I address each of the specific issues under the
2 transport and switching categories. Unless otherwise identified, all non-
3 recurring charges for the above are addressed by Sprint's witness, Mr.
4 Jimmy R. Davis.

5
6 **Q. Which portions of Sprint's cost study filing are you supporting?**

7
8 A. In addition to my testimony, I support certain portions of Sprint's cost
9 study. Exhibit KWD-3 to the testimony of Sprint witness, Mr. Kent W.
10 Dickerson identifies the portions of Sprint's cost study filings that I support.

11
12 **I. Transport**

13
14 **Q. How does the FCC define unbundled interoffice transmission**
15 **facilities?**

16
17 A. FCC Rule 51.319 (d) defines unbundled Interoffice Transmission Facilities
18 "... as incumbent LEC transmission facilities dedicated to a particular
19 customer or carrier, that provide telecommunications between wire
20 centers owned by incumbent LECs or requesting telecommunications
21 carriers, or between switches owned by incumbent LECs or requesting
22 telecommunications carriers."

23
24 The unbundled Interoffice Transmission Facilities element, or simply
25 "transport", is composed of the two basic network components: terminals

1 and fiber cable. Terminals are the equipment housed at the central office
2 locations and serve as entry and exit points for telecommunications traffic
3 to be moved between interoffice points in the network. In the majority of
4 today's transport networks, and certainly in a forward-looking network,
5 these interoffice terminals will be optically capable. Additionally, the fiber
6 transport routes in a forward-looking network are constructed in ring
7 design, which provides diverse routing capability in the event of a fiber
8 cable cut, or terminal node failure. This forward-looking transport network
9 design is commonly referred to as survivable SONET ring technology.

10

11 **Q. What does the FCC 96-325 First Report and Order state regarding the**
12 **unbundling of transmission facilities?**

13

14 A. FCC 96-325, First Report and Order, Paragraph 440, states,
15 "We require incumbent LECs to provide unbundled access to
16 shared transmission facilities between end offices and the
17 tandem switch. Further, incumbent LECs must provide
18 unbundled access to dedicated transmission facilities
19 between LEC central offices or between such offices and
20 those of competing carriers. This includes, at a minimum,
21 interoffice facilities between end offices and serving wire
22 centers (SWCs), SWCs and IXC POPs, tandem switches
23 and SWCs, end offices or tandems of the incumbent LEC,
24 and the wire centers of incumbent LECs and requesting
25 carriers. The incumbent LEC must also provide, to the

1 extent discussed below, all technically feasible transmission
2 capabilities, such as DS1, DS3, and Optical Carrier levels
3 (e.g. OC-3/12/48/96) that the competing provider could use
4 to provide telecommunications services. We conclude that
5 an incumbent LEC may not limit the facilities to which such
6 interoffice facilities are connected, provided such
7 interconnection is technically feasible, or the use of such
8 facilities. In general, this means that incumbent LECs must
9 provide interoffice facilities between wire centers owned by
10 incumbent LECs or requesting carriers, or between switches
11 owned by incumbent LECs or requesting carriers. For
12 example, an interoffice facility could be used by a competitor
13 to connect to the incumbent LEC's switch or to the
14 competitor's collocated equipment."

15
16 Sprint's Transport Cost Module (TCM) was developed to determine the
17 TELRIC of interoffice transport for DS0, DS1, DS3, OC3, and OC12 in
18 support of unbundled elements.

19

20 **(r) Transport System Costs and Associated Variables:**

21

22 **Q. What are the network components that Sprint includes in the**
23 **development of transport system costs?**

24

1 A. The development of interoffice transport system costs for UNEs should
2 include all of the direct cost components required for the service to be fully
3 functional. The transport system cost inputs should utilize/recognize the
4 following items:

- 5
- 6 • Fiber optic cable
- 7 • Fiber tip cable
- 8 • Fiber patch panel
- 9 • Fiber optic terminals (OC-3, OC-12, and OC-48)
- 10 • OC-3 cards
- 11 • OC-12 cards
- 12 • DS-3 cards
- 13 • DS-1 cards
- 14 • Installation cost
- 15 • Capacity
- 16 • Utilization factors
- 17 • Pole and conduit factors
- 18 • Annual charge factors
- 19 • Aerial, buried, underground mix
- 20

21 All of these components are included in Sprint's transport costing process
22 as shown in Volume I of Exhibit KWD-2, Section "Transport".

23

24 **Q. Should traffic volume (Associated Variables) be considered in the**
25 **development of transport costs?**

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24

A. Yes. The largest single determinant in the unit cost of a DS0, DS1, DS3, OC3 or OC12 transport circuit, is the volume of telecommunications traffic transmitted over a specific transport route. This volume of traffic, or demand, determines both the appropriate capacity sizing of the terminal equipment and fiber cable. Additionally, it defines the units over which these costs are spread. In cost determination, this basic principle is referred to as utilization. As volumes of traffic vary across specific transport routes, so do the sizing and utilization of terminals and fiber cable, and ultimately the resulting unit costs.

Q. Should terminal bandwidth OC3, OC12, OC48 (Associated Variables) be considered in the development of transport costs?

A. Yes. As traffic volumes or demand increases, larger terminals with increased capacity are used. Use of larger terminals associated with increased traffic volume results in greater economies and lower unit costs.

A basic characteristic of fiber cable is that the volume of traffic is a function of the optical terminal's bandwidth/capacity (OC3, OC12, and OC48) placed on the fiber ring. From this basic principle, it follows that the same traffic volume that drives the unit cost of the terminals is also a major determinant in the transport unit cost of the fiber. The same relationship exists for fiber as for terminals, in that the more traffic that a

1 specific transport route carries the lower the unit cost of DS0, DS1, DS3,
2 OC3 or OC12 on that route.

3

4 **Q. Should distance (Associated Variables) be considered in the**
5 **development of transport costs?**

6

7 A. Yes. It is obvious that as the distance around a transport ring increases,
8 more fiber cable must be placed, thereby increasing the cost of bandwidth
9 on that ring. Related to the impacts of distance on transport unit costs is
10 the fact that as distance increases, the likelihood for needing multiple
11 survivable SONET rings to connect the two network end points increases.
12 The potential use of multiple rings to transport traffic between certain end
13 offices is unavoidable due to ultimate capacity constraints of terminal
14 equipment and the need to construct fiber rings that link the predominant
15 communities which originate and terminate the largest volumes of traffic
16 on any given ring. Two communities with a relatively smaller need (i.e.
17 volume) for transporting traffic between themselves would normally not
18 exist on the same ring. Therefore, in order to transport the relatively lower
19 volumes of traffic between these two communities having lower volumes
20 of traffic, multiple rings are required to establish the circuit. For example
21 when two remotes that are homed off of two different host switches have
22 local calling to each other, each remote is on a different ring back to its
23 host switch.

24

1 **Q. What are Sprint's assumptions associated with the development of**
2 **transport terminal cost inputs?**

3

4 **A. The transport terminal cost inputs should recognize the following key**
5 **assumption items:**

6

- 7 • Transport Terminal Cost is Based on Sprint-Florida Specific
- 8 Data
- 9 • Utilizes Forward Looking Technology
- 10 • Includes Optical Based Transmission Equipment Costs Only
- 11 • Capable of Costing OC3, OC12, and OC48 Transport Rings
- 12 Individually
- 13 • Reflects the Use of LEC's Existing Wire Centers

14

15 More specifically, the terminal cost should be developed by terminal
16 bandwidth (OC3, OC12, and OC48) and should include all of the common
17 components required to make it operational. This would include the
18 following components: relay racks, shelves, line interface, common shelf
19 processor, tributary shelf processor, receive/transmit access module,
20 tributary transceiver, line shelf power supply, common shelf power supply,
21 ring controller, synchronizer card, USI-LAN interface, software, cables,
22 cover, DS3 switch, transmitters, craft interface equipment and software,
23 and common complement of spare equipment. In addition to the above
24 common equipment, additional line or drop interface equipment will be
25 required for the hand off of DS0's, DS1's, DS3's, OC3's and OC12's.

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Q. What is the appropriate method for the development of Sprint's terminal cost inputs?

A. Sprint's cost model inputs for terminals are filed in Volume II of Exhibit KWD-2, under the Transport section. The interoffice transport terminal cost inputs reflect Sprint's current vendor material costs and applicable Florida specific sales tax. The engineering/installation labor inputs were developed by Sprint Engineering as typical work durations considered appropriate for this cost study. Florida specific labor rates were also utilized.

ISSUE 9: (a) What are the appropriate recurring rates (averaged or deaveraged as the case may be) and non-recurring charges for each of the following UNEs?

(15) Shared interoffice transmission

Q. What does the FCC say about the rates for transport?

A. FCC 96-325, First Report and Order, Paragraph 822, states,

"Typically, transmission facilities between tandem switches and end offices are shared facilities. Pursuant to our rate structure guidelines,

1 states may establish usage-sensitive or flat-rated charges to recover
2 those costs.”

3
4 Sprint agrees, and has calculated its TELRIC for dedicated transport on a
5 monthly recurring, flat-rated basis. Sprint also has calculated common
6 transport on a recurring per minute of use (MOU) basis. A study summary
7 titled “Transport Cost Module” is included behind the “Transport” tab in
8 Volume I of Exhibit KWD-2. The testimony of Mr. Jimmy R. Davis
9 addresses the non-recurring charges associated with transport.

10

11 **Q. Please describe your transport TELRIC methodology for shared**
12 **interoffice transport (Common Transport).**

13

14 A. Sprint calculated a weighted average common transport element on a per
15 minute of use basis. This common transport element represents a
16 weighted average cost per DS1 of all the extended area service (EAS)
17 routes associated with Sprint’s local exchanges, divided by the average
18 MOU's per DS1. The average MOU's per DS1 was based on a Florida
19 specific traffic study of common use switched trunks. Sprint's witness Mr.
20 Michael R. Hunsucker will provide testimony regarding the appropriate
21 method to develop the pricing of common transport.

22

23 **(16) Dedicated interoffice transmission**

24

25 **Q. What does the FCC state regarding the rates for transport?**

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A. FCC 96-325 First Report and Order, Paragraph 820 states,

"Our rule that dedicated facilities shall be priced on a flat-rated basis applies to dedicated transmission links because these facilities are dedicated to the use of a specific customer."

Sprint agrees, and has calculated its TELRIC for dedicated transport on a monthly recurring flat-rate basis. A study summary titled "Transport Cost Module" is included behind the "Transport" tab in Volume I of Exhibit KWD-2. The testimony of Mr. Jimmy R. Davis addresses the non-recurring charges associated with transport.

Q. Please describe the transport TELRIC methodology for dedicated transport.

A. The TELRIC methodology is similar for both dedicated and common transport. Sprint created its own Transport Cost Module (TCM), which exists as an Excel workbook. TCM determines the TELRIC of interoffice transport, individually for each fiber optic transmission ring. The cost study narrative and results for transport is contained in Volume I of Exhibit KWD-2, Tab "Transport".

1 **Q. What is the difference between point-to-point and fiber ring**
2 **transmission systems?**

3
4 A. Fiber ring technology represents the current state-of-the-art transport
5 design. The most significant characteristic is the use of fiber rings, rather
6 than point-to-point connections, which provide route diversity. Should the
7 cable making up part of the ring be broken, traffic is automatically rerouted
8 over the remainder of the ring. Ring technology has become the industry
9 standard technology, such that asynchronous point-to-point systems can
10 no longer be purchased from vendors.

11
12 **Q. What percent of Sprint's transmission network in Florida did Sprint**
13 **model?**

14
15 A. Sprint modeled 100% of its transmission systems in Florida.

16
17 **Q. Please describe the TCM.**

18
19 A. The TCM has three input sheets, and several calculating worksheets. The
20 first input sheet is "TransInputs." The user inputs the following material,
21 engineering and installation cost data by component.

22
23 Component Description:

- 24 • Fiber optic cable
- 25 • Fiber tip cable

- 1 • Fiber patch panel
- 2 • Fiber optic terminals (OC-3, OC-12 and OC-48)
- 3 • OC-3 cards
- 4 • OC-12 cards
- 5 • DS-3 cards
- 6 • DS-1 cards
- 7 • Installation cost
- 8 • Capacity
- 9 • Utilization factors
- 10 • Pole and conduit factors
- 11 • Annual charge factors
- 12 • Aerial, buried, underground mix

13

14 The second input sheet is "Trans_Rings." The user inputs each transport
15 ring's characteristics, redesigned as necessary using least cost, forward-
16 looking technology. For example, a current transport system between
17 three locations may be provided through three separate, point-to-point
18 transmission systems. TCM, in most cases, reflects this network as a
19 single fiber ring with three fiber optic terminals. The following is a listing of
20 the Trans_Rings - Ring Characteristic inputs.

21

22 Trans_Rings - Ring Characteristics Inputs:

- 23 • Ring Name
- 24 • Ring Number
- 25 • Segment Name

- 1 • Ring Type
- 2 • Segment Actual Miles
- 3 • Number of Repeaters
- 4 • Terminal Size
- 5 • Number of DS1 Terminations
- 6 • Fiber Tip Cable (Per Fiber) Util.
- 7 • Fiber Patch Panel (Per Fiber) Util.
- 8 • SONET Terminal Shelf (OC3, OC12 and OC48) Util.
- 9 • OC12 Card Util.
- 10 • OC3 Card Util.
- 11 • DS3 Card Util.
- 12 • DS1 Card Util.
- 13 • DSX3 Cross Connect Shelf
- 14 • DSX3 Cross Connect Card
- 15 • DSX1 Cross Connect Jack Field
- 16 • Channel Bank Shelf
- 17 • Channel Bank Card
- 18 • Aerial Fiber (Per Fiber) Util/Sharing
- 19 • Underground Fiber (Per Fiber) Util/Sharing
- 20 • Buried Fiber (Per Fiber) Util/Sharing
- 21 • OC3 Card (For Ded. OC3 Service)

22

23 The third input sheet is the "Trans_Routes." The user inputs each of the
24 transport routes for the development of a route specific common and

1 dedicated transport cost for DS0, DS1, DS3, OC3, and OC12. In addition
2 to the route, the user will input the appropriate rings that the route will
3 utilize. The following is a listing of the Trans_Routes inputs.

4
5 Trans_Routes Inputs:

- 6 • Route Originating
- 7 • Route Terminating
- 8 • Non Sprint Node
- 9 • 1st - 8th Ring Number Utilized

10
11 **Q. Please describe the calculations performed by the TCM worksheets.**

12
13 A. There are five basic steps to the TCM calculations for dedicated (DS0,
14 DS1, DS3, OC3 and OC12) transport. The first step is performed by
15 Worksheet A of the TCM, which converts the total utilized capacity of each
16 type of transmission equipment into a cost per DS1.

17
18 The second step is performed by Worksheet B, which calculates the costs
19 of each of six types of interconnections. The six interconnection types are
20 OC12 termination, OC3 termination, DS3 termination, DS1 termination,
21 terminal pass-through, and fiber pass-through.

22
23 The third step is performed on Worksheet C, which calculates the cost per
24 route mile of fiber facilities, or transit. This cost includes the costs of
25 providing route diversity, or protection.

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The fourth step is performed by Worksheet D. The termination and transit costs of each fiber ring are determined using the information in Worksheets A, B, and C. The end result is the termination and transit costs of dedicated DS0, DS1, DS3, OC3, and OC12 transport.

The fifth step is performed by the Weighted Termination/Distance Summary worksheet. The termination and transit cost from the individual summaries are converted to a weighted average cost for termination and transit for each of the dedicated bandwidth options DS0, DS1, DS3, OC3, and OC12.

The common cost factor, which is added to the results to develop the forward-looking economic cost, takes place on each of the individual DS0, DS1, DS3, OC3 and OC12 Summaries.

Q. What does the FCC Order state regarding fill factors?

A. FCC 96-325, First Report and Order, Paragraph 682 states,

“Per-unit costs shall be derived from total costs using reasonably accurate “fill factors” (estimates of the proportion of a facility that will be “filled” with network usage); that is, the per-unit costs associated with the element must be derived by dividing the total cost

1 associated with the element by a reasonable
2 projection of the actual total usage of the element.”

3

4 **Q. Please describe what is meant by “reasonably accurate fill factors”**
5 **(FCC Order Paragraph 682).**

6

7 A. Fill or utilization factors are the percentage of available network capacity
8 actually used. Utilization is due to three factors.

9

10 1. When engineering and building telecommunications facilities,
11 LECs attempt to anticipate future needs. For example, it is
12 more cost-effective to dig a trench once and install additional
13 facilities, than to dig a trench and install new facilities every time
14 a new loop is required.

15 2. It is the nature of the telecommunications industry that capacity
16 is acquired in large blocks. Additional available capacity will
17 exist while demand grows into the available capacity.

18 3. An engineering interval, a period of time necessary to plan and
19 construct facilities, is required when replacing or expanding
20 capacity.

21

22 Efficient deployment balances the cost-benefit relationship of unused
23 capacity and the cost of installation. Not enough capacity results in
24 inefficient rework (e.g. digging new trenches every month); while too much

1 capacity is an inefficient use of resources (e.g., burying plant that will
2 never be used).

3

4 **Q. Is the use of a theoretically high, optimal utilization factor**
5 **appropriate for telephone companies such as Sprint-Florida?**

6

7 A. No. With certain sections of Sprint-Florida being rural it does not have
8 sufficient traffic to maintain a high utilization factor. This is in large part
9 due to the nature of transmission capacity. For example, an OC-3 system
10 has the capacity of 3 DS3s, and OC-12 system has the capacity of 12
11 DS3s. When an OC-3 system is exhausted and replaced with the larger
12 OC-12 system, its maximum utilization at the time of cutover is only 25%
13 (3 DS3s / 12 DS3s). In reality, the cutover takes place prior to absolute
14 exhaustion, so the actual utilization at cutover will be less than 25%.

15

16 The same utilization phenomenon occurs when cutting over from an OC-
17 12 to an OC-48 system.

18

19 **Q. How are the ring costs converted into transport route specific cost?**

20

21 A. The process consists of the following steps. As an example, the cost of
22 the Fort Myers - Fort Myers Beach DS1 route will be described here. The
23 same process is repeated for each route listed on the "Dedicated
24 Transport Rate Summary" worksheet (Dedicated_Rate tab) found in
25 Volume II of Exhibit KWD-2 under the Transport section.

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The first step, takes the input from the Trans_Routes worksheet of the input module to the Dedicated Transport Rate Summary worksheet in the TRANS04.XLS workbook for the development of the transport route cost, in this example the route is Fort Myers - Fort Myers Beach.

The second step is to identify which ring or rings would the DS1 be routed over for the route Fort Myers - Fort Myers Beach. Once the ring is identified along with the ring number of the associated ring, the ring number is entered in the column to the right of the listed route, columns labeled 1st, 2nd, 3rd, through 8th. Through the use of lookup formulas, the model will pull the cost from the Weighted Termination/Distance Summary for the ring number input to provide the dedicated economic cost for the route listed. Instances where multiple rings are required, the sum of the DS1 cost for each ring will become the route specific cost. The Fort Myers to Fort Myers Beach route utilizes only one ring, which results in the cost per DS1 being displayed on an individual route basis on the Dedicated Transport Rate Summary worksheet in column M labeled Dedicated DS1 Rate. This can be validated by looking at the Weighted Termination/Distance Summary worksheet for ring number 81 which has the same monthly cost per DS1 shown in column S of the Weighted Termination/Distance Summary worksheet. Both of these worksheets (Dedicated Transport Rate Summary, Weighted Terminaton/Distance Summary) can be found in the TRANS04.XLS workbook or in Volume II of Exhibit KWD-2 under the Transport Section. Sprint witness Mr. Michael R.

1 Hunsucker provides testimony regarding the appropriate method to
2 develop the pricing of transport. Sprint witness Mr. Jimmy R. Davis
3 provides testimony regarding the non-recurring charges associated with
4 transport.

5
6 **II. Circuit Switching**

7
8 **Q. What does the FCC 96-325 First Report and Order state regarding**
9 **switching as a UNE?**

10
11 **A.** FCC 96-325, First Report and Order, Paragraph 412, states,
12 "We defined the local switching element to encompass line-side and trunk-
13 side facilities plus the features, functions, and capabilities of the switch.
14 The line-side facilities include the connection between a loop termination
15 at, for example, a main distribution frame (MDF), and a switch line card.
16 Trunk-side facilities include the connection between, for example, trunk
17 termination at a trunk-side cross-connect panel and a trunk card. The
18 "features, and capabilities" of the local switch include the basic switching
19 function of connecting lines to lines, lines to trunks, trunks to lines, trunks
20 to trunks."

21
22 **ISSUE 7: What are the appropriate assumptions and inputs for the**
23 **following items to be used in the forward-looking recurring UNE cost**
24 **studies?**

25 **(o). switching networks and associated variables**

26 **(p). traffic data**

1 **Q. What assumptions and inputs did Sprint use in its recurring cost**
2 **studies for forward-looking switching network costs?**

3
4 **A. Sprint uses the FCC's original recommendations in the First Report and**
5 **Order to develop recurring switching costs.**

6 FCC 96-325, First Report and Order, Paragraph 810 states,

7

8 "We conclude that a combination of a flat-rated charge for line
9 ports, which are dedicated to a single new entrant, and either a flat-
10 rate or per-minute usage charge for the switching matrix and for
11 trunk ports, which constitute shared facilities, best reflects the way
12 costs for unbundled switching are incurred and is therefore
13 reasonable."

14

15 Consistent with the FCC's recommendation, Sprint has developed costs
16 for local switching via three separate components: usage sensitive
17 switching, a flat-rated port, and flat-rated features.

18 A detailed description of the methodology used by Sprint in developing
19 switching costs can be found in Volume I of Exhibit KWD-2. In general,
20 the approach for switching cost development is to distinguish between the
21 fixed and variable switch cost components. The variable component's
22 investment in the switch are divided by the call attempts and minutes of
23 use (MOU), while the fixed components of the switch are divided by the
24 lines in the switch.

25

1 **Q. Please describe the models used by Sprint for development of circuit**
2 **switching costs.**

3
4 A. The costing methodology for circuit switching is developed using an Excel-
5 based Switching Cost Module (SCM) described in Volume I of Exhibit
6 KWD-2. Total investment is derived from the Telcordia SCIS (Switching
7 Cost Information System) model, and combined with actual usage
8 information and company-specific vendor switch discounts to derive
9 TELRIC investment results for each host office complex. The SCIS model
10 is a widely used and accepted industry model for determining switching
11 investment.

12
13 Since SCIS only considers vendor-specific hardware investments in each
14 central office, software and power investment required to provide basic
15 switching functionality are determined separately and included with the
16 SCIS results in the SCM investment inputs.

17
18 **Q. What calculations are performed in the Switching Cost Module?**

19
20 A. The SCM TELRIC methodology for local switching consists of six basic
21 steps. The calculations for one particular switch, Apopka, Florida, can be
22 found in Volume II of Exhibit KWD-2, under the Switching tab. This
23 process is repeated for each switch studied.

24

1 The first step is to determine the total forward-looking switching
2 investment using the SCIS model. Individual Host switches in Florida,
3 which are predominantly Nortel DMS-100 technology, were modeled. The
4 Nortel switch technology represents the predominant technology deployed
5 by Sprint in Florida. However, Lucent switch technology for 5ESS switches
6 were also studied.

7
8 Switch investment is segregated into six investment categories. These
9 are:

- 10
11 1. Getting Started - the investment required to provide call set-up
12 costs.
- 13 2. Fixed Line - the investment required to terminate the local loop in
14 the central office. It is composed primarily of a line card, the main
15 distribution frame, and protector.
- 16 3. Line Usage - the investment associated with usage sensitive line-
17 side switching. It consists primarily of line concentration
18 equipment, digital links, controllers, and a portion of the network
19 modules. Trunk Usage - the investment with usage sensitive trunk-
20 side switching. It is composed primarily of digital trunk controllers,
21 DS1 links, and a portion of the network modules. Umbilical Usage -
22 the usage sensitive investment in host-remote links.
- 23 4. SS7 Link - investment associated with the SSP (Service Signaling
24 Point) located in the central office.

1 This investment information is summarized in Volume II of Exhibit KWD-2,
2 tab "Switching," on the page titled "Common Switching Calculations."
3 Switch specific demand data for MOU and call set-up derived from traffic
4 studies are included on the "Common Switching Calculations" page.

5
6 The second step is to determine the number of processor milliseconds
7 required to process each type of call. In the "SetUp" worksheet, actual
8 line side and trunk side call attempts by office are multiplied by the
9 applicable processor milliseconds per call attempt to determine the
10 weighting of total milliseconds that are line or trunk side related. This
11 weighting is applied to the total host and remote getting started investment
12 from the "Expenses" worksheet to determine the line side and trunk side
13 setup costs on per MOU and per attempt basis. This information, shown in
14 Volume II, tab "Switching," on the page titled "Processor Usage," is vendor
15 proprietary.

16
17 The third step is to derive monthly expense per investment category by
18 multiplying the investment by the appropriate forward-looking annual
19 charge factor. This is shown in Volume II of Exhibit KWD-2, tab
20 "Switching," on the page titled "Monthly Expenses."

21
22 The fourth step is to calculate the cost per call set-up, by call type. This is
23 accomplished by determining the total processor cost per call type, and
24 dividing by the call attempts based on actual switch-specific demand. The
25 resulting calculations, costs per call attempt for both the line and trunk

1 side of the switch, are shown Volume II of Exhibit KWD-2, tab "Switching,"
2 on the page titled "Cost Per Call Set-Up."
3
4 The fifth step is to calculate the cost per MOU by call type. This is
5 accomplished by determining the total usage (duration) cost by call type,
6 and dividing by the appropriate MOU. This calculation is shown in Volume
7 II of Exhibit KWD-2, tab "Switching," on the page titled "Cost Per MOU."
8 The TELRIC results (excluding the common cost factor) for each central
9 office in Florida are summarized in the "Cost Summary" worksheet, found
10 in Volume II of Exhibit KWD-2. At this point common costs are not
11 included.

12

13 **Q. How does SCM segregate costs?**

14

15 **A.** The SCM TELRIC switching results are segregated into two distinct
16 switching cost types:

- 17 1. Host/Remote complex
- 18 2. Tandem offices

19

20 Switching costs are provided on a per exchange basis. Each exchange
21 reflects the cost characteristics of the host/remote switching complex
22 providing service to that exchange. These exchange level results are
23 weighted to reflect a study area/state weighted average result.

24

1 **ISSUE 9: (a) What are the appropriate recurring rates and non-recurring**
2 **charges for each of the following UNEs?**

3 **(13). Circuit switching (where required);**
4

5 **Q. Please describe how Call Termination costs are calculated?**

6
7 A. The "Call Termination" worksheet, in Volume II of Exhibit KWD-2, tab
8 "Switching," shows the calculations for the Apopka exchange. Call
9 termination costs include the processor call set-up related costs plus
10 duration costs associated with the line, trunk, and host-remote umbilical
11 investment. The TELRIC results for each central office are summarized in
12 the "CT_CA_Summary" worksheet and the "CT_MOU_Summary"
13 worksheet. Sprint calculated a single weighted average set-up cost on a
14 per call attempt basis. The call set-up cost consists primarily of the central
15 processor cost required to set-up the call. In addition to the set-up cost, a
16 cost per MOU was developed for the duration cost of end office call
17 terminations for the entire service area as shown at the top of the
18 worksheet. The MOU costs consist primarily of the line and trunk
19 investment portions of the switch. Common costs are included in these
20 results. This process of separating the call set-up cost from the duration
21 cost is referred to as the bifurcated cost development process.
22

23 **Q. Can local switching costs be readily separated into two elements?**
24

1 A. Yes. The Telecordia Switching Cost Information System (SCIS), has a
2 standard output for processor call set-up related costs. Thus, switching
3 costs can be reliably separated into call set-up and per MOU costs to
4 support a bifurcated cost development process.

5
6 **Q. Please describe the costing methodology for switching ports.**

7
8 A. The total line termination investment calculated in SCIS for each office is
9 multiplied by the annual charge factor, divided by twelve in the "Expenses"
10 worksheet, and then divided by the number of lines per office on the page
11 titled "Cost per MOU" (MOU worksheet). The calculations for the Apopka
12 office can be found in Volume II of Exhibit KWD-2, on the page titled "Cost
13 per MOU" (MOU worksheet). This process is repeated for each switch
14 studied. Common costs are added on the page titled "Local Switching
15 Costs" (Local Switching worksheet) and the statewide average is
16 calculated on the page titled "Local Switching Rate Bands" (LS Rate
17 Bands worksheet). The average voice grade port cost reflects the
18 percentage of GR303 lines modeled. The port costs for non-voice grade
19 services, i.e. ISDN-BRI, ISDN-PRI, PBX DS1, and PBX DID are also
20 calculated using SCIS investment tables and port specific inputs.

21
22 **Q. Please describe the costing methodology for features.**

23
24 A. The SCIS/IN model is used to determine the cost of the most prevalent
25 features. In total, twenty-four Centrex features, eight CLASS features, ten

1 Custom Calling features, and eight BRI-ISDN features were studied. Actual
2 usage and demand information for Florida was used in the SCIS/IN model.

3

4 Second, the SCIS/IN model only aggregates resource costs for the switch
5 resources consumed, along with costs for any additional hardware
6 required to provide the feature. Software costs are added separately.

7

8 Third, the annual charge factor is applied to derive an annual cost.

9

10 Fourth, the annual cost is divided by twelve to derive a monthly cost.

11

12 Fifth, the common cost factor is applied to determine the total cost of the
13 features in each category, for a total feature package cost.

14

15 **Q. How does Sprint propose to offer switching features purchased with**
16 **an unbundled port?**

17

18 A. Sprint has developed feature packages that may be purchased with a
19 switching port. Individual feature packages for Custom Calling, CLASS,
20 Centrex and BRI-ISDN may be selected to provision on individual access
21 lines. This will alleviate ALECs from having to purchase feature capability
22 for their customers who do not desire features, while allowing Sprint to
23 recover its feature-related costs on a per port basis.

24

1 **Q. Should carriers be permitted to purchase unbundled features without**
2 **purchasing the switching port?**

3

4 A. No. As supported by the FCC, feature capability is an integral part of the
5 switch. Sprint's approach is to allow the ALEC to customize the switching
6 ports it purchases from Sprint. The ALEC cannot purchase feature
7 capability without first purchasing the switching port.

8

9 **Q. Please describe the costing methodology for local tandem switching.**

10

11 A. The tandem switching cost methodology is the same as for local
12 switching. It is assumed that the cost of local tandem switching is equal to
13 local trunk-to-trunk switching. An example for the Apopka office is shown
14 on the page titled "Tandem Switching Costs" (Tandem Switching
15 worksheet) page included in Volume II of Exhibit KWD-2, tab "Switching."

16

17 **Q. When does the local tandem switching cost apply?**

18

19 A. The SCM calculates a single weighted average cost for Sprint's entire
20 service area. However, for costing purposes, specific offices that provide
21 a local tandem switching function were identified. These local tandem
22 switches and resulting pricing are addressed in the testimony of Sprint's
23 witness, Mr. Michael R. Hunsucker. Tandem switching charges apply if
24 local traffic goes through both a local tandem switch and an end-office

1 switch to reach a customer; both rates would apply (as well as common
2 transport) and are simply added together.

3

4 **Q. Please describe the costing methodology for UNE-P lines.**

5

6 A. As described in Volume I of Exhibit KWD-2, UNE-P is comprised of a loop
7 and switch port combination. Essentially, the cost for UNE-P is the sum of
8 the cost of all the elements in the platform. This cost study accounts for
9 the combination of loops and switch ports.

10

11 The elements of UNE-P for this filing consist of a 2-wire loop and
12 switching port. The benefits that result are related to using a GR-303
13 switch interface. The primary difference between the cost of a loop and
14 port that are sold in combination (UNE-P) and those elements purchased
15 on a standalone basis, is the result of the technology used to provide the
16 elements. The technical difference between unbundled loops and ports
17 purchased as part of UNE-P, is that the GR-303 interface is used in place
18 of an analog interface. With GR-303, the Integrated Digital Loop Carrier
19 (IDLC) Central Office Terminal (COT) is integrated with the central office
20 switch. This permits connectivity between the switch and COT at the DS-
21 1 level in lieu of individual switch line cards and COT line cards connected
22 back to back with analog jumpers. The positive economies for loops sold
23 in combination with switching are related to the differences in labor and
24 material in the IDLC system and to the substitution of DS-1 level for line
25 level switch and COT interfaces.

1

2

Q. What is the UNE-P cost and when does it apply?

3

4

A. The cost consists of the per exchange UNE-P loop and UNE-P statewide average port cost. The study results contained in Volume II of Exhibit KWD-2, tab Loop, include an average UNE-P switch port cost. The complete UNE-P cost includes both loop and port costs for each exchange. The UNE-P cost would apply whenever a combined switched line and port are concurrently purchased. Application of these costs and pricing are addressed in the testimony of Sprint's witness, Mr. Michael R. Hunsucker.

5

6

7

8

Q. Does this conclude your direct testimony?

9

10

A. Yes.

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2 **DIRECT TESTIMONY**

3 **OF**

4 **Jimmy R. Davis**

5
6 **Q. Please state your name, place of employment, and business**
7 **address.**

8
9 **A. My name is Jimmy R. Davis. I am employed by Sprint/United**
10 **Management Company as a Senior Manager – Network Costing at**
11 **6360 Sprint Parkway, Overland Park, Kansas 66251. I am testifying**
12 **on behalf of Sprint Communications L.P. ("Sprint").**

13
14 **Q. What is your educational background?**

15
16 **A. I received a Bachelor of Science Degree in Civil Engineering from**
17 **North Carolina State University in Raleigh, North Carolina. In 1990, I**
18 **received a Master of Business Administration Degree from East**
19 **Carolina University, in Greenville, North Carolina. I have also**
20 **received telephony related continuing education through Company**
21 **Sponsored Technical Training in Planning, Network, and Field**
22 **Operations.**

23
24 **Q. What is your work experience?**

1
2 A. After a two-year tour in Building Engineering, I transferred to the
3 Network Planning Department of Sprint – Carolina Telephone in
4 Tarboro, North Carolina where I had responsibility for that
5 Company's Capital Recovery Program. There my job functions
6 involved statistically based mortality studies of telephone physical
7 property, depreciation expense budgeting, property valuations, and
8 cost studies including capital planning. From 1989 to 1993, I served
9 a Sprint-Carolina Telephone's Technical Training Manager where I
10 had responsibility for providing network related technical skills
11 training to that Company's craft and lower level management
12 employees. After a two-year assignment in the Corporate Training
13 Organization, I was assigned, in 1995, to a Customer Services
14 Manager Position in Jacksonville, North Carolina. There I was
15 responsible for the turn up and maintenance of Network and Outside
16 Plant for approximately 115,000 access lines. I was also responsible
17 for installation and maintenance of residential and small business
18 services including high-speed data (special) services. In 1998, I
19 transferred to Kansas City where I continued to work in the Customer
20 Services Organization spending the majority of that time as a
21 Standards a Process Manager responsible for the Sprint Local
22 Telephone Division's National Standard Methods and Procedures for
23 Outside Plant Construction and Maintenance Operations. I then
24 transferred to my current position in June of 2001.

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Q. What is the purpose of your testimony in this proceeding?

A. The purpose of my testimony is to support the Sprint – Florida, INC (Sprint) “Non-Recurring Charge (NRC) Study” and to explain the assumptions made and principles utilized in development of the NRCs associated with ordering and installing Unbundled Network Elements (“UNEs”).

Non-recurring charges are one-time charges assessed for activities performed by Sprint on behalf of Alternative Local Exchange Carriers (ALECs) which involve the processing of orders and the installation of UNEs. Due to the quantity of NRCs involved with this proceeding, I will only address the categories and/or particular items that warrant discussion due to complexity of the subject and/or costing methodology. Additional details regarding each UNE NRC costing methodology can be found within the body of the cost study, which includes further descriptions, methodology and workpapers. My testimony also addresses in whole, issues #8, #10 and #11, and in part, issues #9(a) and #12 as identified in Appendix A of this Commission’s “Second Revised Order on Procedures” issued March 16, 2000. Sprint witness Mr. Kent Dickerson will also address issues #9(a) and #12.

1 **Q. Which portions of Sprint's cost study filings are you**
2 **supporting?**

3

4 A. In addition to my testimony, Exhibit KWD-3 to the testimony of Sprint
5 witness Kent Dickerson identifies the portions of Sprint's cost study
6 filings that I support.

7

8 **Issue 8: What are the appropriate assumptions and inputs**
9 **for the following items to be used in the forward-**
10 **looking non-recurring UNE cost studies?**

- 11 (a) network design;
12 (b) OSS design;
13 (c) labor rates;
14 (d) required activities;
15 (e) mix of manual versus electronic activities;
16 (f) other.

17

18 **Q. What guiding principles did Sprint utilize in developing non-**
19 **recurring charges for UNEs?**

20

21 A. Sprint utilized principles set out by the FCC and this Commission.
22 First, the Company assumed a "forward-looking" network as defined
23 by the FCC. That is, the network utilized in the development of

1 NRCs meets the FCC criteria of being “the most efficient, least-cost
2 and reasonable technology currently available for purchase”.

3
4 In compliance with these principles, Sprint assumed the use of Next
5 Generation Digital Loop Carriers (“NGDLCs”) in the development of
6 NRCs for unbundled loops and assumed the availability of a “fully
7 automated” Operations Support System (OSS) for an ALEC to
8 submit Local Service Requests (“LSRs”) to the Company.

9 Automated facility assignment, order routing, switch activation and
10 dispatch have also been assumed as part of the Company’s forward-
11 looking network.

12
13 Second, again assuming a forward-looking network, Sprint
14 developed charges that relate as closely as possible to actual costs
15 incurred, rather than developing a single “average” charge.

16 Consequently, ALECs will pay non-recurring charges that relate
17 directly to work actually performed on their behalf which, in turn, will
18 ensure that Sprint neither over, nor under-recovers, non-recurring
19 costs.

20
21 **Q. Would you please describe in more detail how non-recurring**
22 **charges were developed for unbundled network elements?**

23

1 A. Yes. The purpose of the NRC study is to determine the cost of
2 initiating, changing and providing unbundled element services for
3 ALEC customers. These charges are based on the amount of time
4 required to complete an activity and the cost of performing that
5 activity. The charges represent the most current wage rates and
6 time components related to UNE services.

7

8 The study consists of four main steps:

- 9 1. Identifying the work activities or tasks necessary to complete
10 service order, installation, and other related provisioning
11 functions for each unbundled element.
- 12 2. Identifying the work times related to performing each function.
- 13 3. Identifying the labor rates for each work group that completes
14 the activity and multiplying that amount by the time required to
15 complete the activity.
- 16 4. Grouping the costs by appropriate activities to develop a cost
17 by unbundled network element.

18

19 **Q. Have you included a contribution for common cost in the**
20 **NRCs?**

21

22 A. Yes. A contribution for common costs was included as a component
23 in the total NRC cost. Mr. Kent Dickerson will explain the

1 development of the factor used to determine the level of common
2 costs included in the NRC rates .

3

4 **Q. What categories of NRCs are reflected in the study?**

5

6 A. There are three general categories of functions reflected in the study
7 of non-recurring charges:

8

9 1. *Service Order Charges*

10 2. *Installation Charges*

11 3. *Other Installation Charges*

12

13 Each of the four main study steps I described previously are
14 performed with respect to each of these categories of non-recurring
15 charges.

16

17 **Q. Please describe the first category of non-recurring charges -**
18 **Service Order Charges.**

19

20 A. *A Service Order Charge* covers the cost of work performed by Sprint
21 in connection with receiving, recording and processing ALEC
22 requests for service. Sprint has developed three categories of
23 *Service Order Charges*.

24

1 1) **A *Service Order Charge*** is applied to all orders for new service
2 received from ALECs.

3
4 2) **A *Listing Only Charge*** is applied to orders received through
5 the Local Service Request (LSR) process to provide directory
6 listings only. (Note: Sprint also provides a “batch” process that
7 is generally used by ALECs for providing directory listings.)

8
9 3) **A *Change Order Charge*** is applied when an ALEC requests a
10 change in a port feature.

11
12 **Q. Has Sprint developed Service Order Charges based on the**
13 **availability of a fully automated OSS for ordering service?**

14
15 **A. Yes. Sprint has developed two general categories of Service Order**
16 **Charges: *Electronic Service Order Charges* and *Manual Service***
17 ***Order Charges*.**

18
19 ***Electronic Service Order Charges*** are applied to orders when an
20 ALEC has elected to use Sprint’s automated ordering platforms. In
21 this case, it is assumed that a service order will directly flow into the
22 Company’s OSS on a fully automated basis. The majority of the
23 costs, therefore, will result from the processing of orders that, due to
24 errors in the data provided on the ALEC’s LSR, require some form of

1 manual intervention to complete. Typically, this might include
2 requesting service at an address that does not exist or is not
3 complete (such as a missing apartment number). In addition, the
4 LSR might not contain sufficient information to identify the existing
5 service that is being transferred from Sprint to the ALEC. In all
6 cases, Sprint will attempt to manually correct the information and
7 may also contact the ALEC for clarification or correction.

8
9 ***Manual Service Order Charges*** are applied when an order is not
10 transmitted to Sprint through the automated OSS, such as when an
11 order is placed over the telephone or by facsimile.

12

13 **Q. Is Sprint's development of Electronic and Manual Service Order**
14 **Charges consistent with the utilization of a least cost, forward-**
15 **looking technology?**

16

17 **A.** Yes, it is. In order to be considered forward looking, a technology
18 must be currently available, most efficient and least cost. Sprint
19 believes that the proposed Electronic/Manual service order structure
20 best meets these criteria in a broad range of situations.

21

22 **Q. In what ways does Sprint's service order structure meet the**
23 **criteria of being least cost and most efficient?**

24

1 A. An automated service ordering interface requires investment on the
2 part of both the ALEC that is sending the orders and the ILEC that
3 receives them. A decision as to whether an automated ordering
4 system is "most efficient" must consider the financial impact on both
5 parties. Sprint has an automated platform in place to serve ALECs
6 that find it more economical to use this method. The Company also
7 provides a manual process that ALECs may elect to use if
8 implementing an automated interface is not economical for them due
9 to low order volume or other reasons. ALECs presently use both
10 methods to transmit orders to Sprint in Florida. Since it is likely that
11 ALECs will use the ordering option, which is in their best economic
12 interest, both manual and automated ordering are forward-looking
13 approaches.

14
15 **Q. Is there a difference in the cost to Sprint for processing**
16 **Electronic and Manual service orders?**

17
18
19 A. Yes. As one might expect, the NRC for processing a manual service
20 order is higher. This methodology facilitates charges that relate as
21 closely as possible to actual non-recurring costs incurred, rather than
22 developing a single "average" charge.

23
24

1 **Q. Does Sprint's non-recurring cost study address each of the**
2 **unbundled network elements listed in Issue 9(a)?**

3

4 A. Yes, where applicable. The various UNE NRCs are listed on the first
5 few pages of the Non-Recurring Cost Study.

6

7 **Q. Please describe the second category of non-recurring charges -**
8 **Installation Charges.**

9

10 A. The Installation Charge section of the NRC cost study is sub-
11 categorized into 13 different UNE types including loops (all types),
12 pre-order loop qualification, loop conditioning, dark fiber, UNE-P,
13 EELs, switching, features, customized routing, operator services and
14 transport. Each sub-section contains a description of the costing
15 methodology or elements utilized to derive the applicable NRC rates.

16

17 **Q. Please describe the "loop" sub-category of non-recurring**
18 **charges - Installation Charges.**

19

20 A. For analog, digital, XDSL-capable loops and subloops, the NRC
21 recovers the cost of work performed for connection or reconnection
22 of 2-Wire and/or 4-Wire loops. Two possible installation charges
23 may be applied for each installation:

24

1 New Install: This charge recovers the cost of installing an unbundled
2 loop on behalf of an ALEC for an end user who is not an existing
3 customer of Sprint. The charge will also apply to a loop where there
4 is no existing "Cut Through" or "Dedicated Central Office Plant" in
5 place.

6
7 Re-install or Migrate: This charge recovers the cost of installing an
8 unbundled loop when an existing Sprint end user is migrating to an
9 ALEC, or when there is an existing "Cut Through" or "Dedicated
10 Central Office Plant" in place.

11
12 These charges are designed to ensure that the Loop Installation
13 Charge reflect the costs that would be incurred for each installation in
14 a forward-looking network environment. The description and
15 methodology sections within the cost study for each of these
16 elements provides more detail.

17
18 **Issue 10: What is the appropriate rate, if any, for customized**
19 **routing?**

20
21 **Q. Please describe the specific Non-recurring charges that apply to**
22 **customized routing.**

23

1 A. Three separate non-recurring charges have been identified for
2 customized routing. Only those charges applicable to a specific
3 customized routing request would apply.

4 They are:

- 5 • Switch Analysis Charge
- 6 • Host Switch Translations
- 7 • Remote Switch Translations

8

9 Time estimates and Florida-specific loaded labor rates were used to
10 develop the charges shown in the cost study.

11

12 **Issue 11: What is the appropriate rate if any, for line**
13 **conditioning, and in what situations should the rate**
14 **apply?**

15

16 **Q. Can TELRIC principles be applied to loop conditioning non-**
17 **recurring cost methodologies?**

18

19 A. Yes. The Commission has found that pricing on the basis of forward-
20 looking costs is a key element in fostering competition in the local
21 services market. Sections 51.319(a)(3)(B) and (C) of the Rules state
22 that line conditioning costs must be recovered "in accordance with
23 the Commission's forward-looking pricing principles..." and that
24 ILECs shall recover nonrecurring loop conditioning costs "in

1 compliance with rules governing nonrecurring costs in Section
2 51.507(e),” that is, based on the ILECs’ forward-looking economic
3 costs.

4
5 These TELRIC pricing principles should be followed with respect to
6 costs associated with load coil removal on loops that are shorter than
7 18,000 feet. While Bridged Tap and Repeater removals must be
8 accomplished on a per loop basis, Load Coil removals for loops
9 shorter than 18,000 feet, can be accomplished most efficiently by
10 performing the work on a bulk-basis. An efficient service provider
11 should develop charges for loop conditioning that are based on
12 TELRIC principles, recognizing logical economies of scale and least-
13 cost methodologies, including an assumption that the ILEC will
14 remove Load Coils in groups of at least 25 at a time for loops shorter
15 than 18,000 feet.

16
17 **Q. What does line conditioning entail?**

18
19 **A.** Line Conditioning (Loop Conditioning) is the process that may be
20 used in conjunction with Loop Qualification for provisioning an XDSL-
21 capable loop. After receiving the loop make-up data, it is the
22 customer’s option to request Loop Conditioning. This includes the
23 necessary work in the outside plant needed to provide a facility that
24 will allow the transmission of high-speed digital service, such as DSL.

1 This work may include the removal of Load Coils, Repeaters and/or
2 Bridged Taps.

3

4 **Q. What is the purpose of "loading" cable pairs?**

5

6 A. Load Coils are placed at regular intervals on copper cable pairs that
7 are 18,000 feet or longer. Their purpose is to improve the
8 transmission quality for voice grade services on these longer pairs by
9 reducing the signal loss caused by the capacitance of the telephone
10 cable. Copper pairs that are less than 18,000 feet long do not
11 require loading to provide voice grade services.

12

13 **Q. Will digital services, such as xDSL, work on a pair that has Load
14 Coils?**

15

16 A. No. Load Coils will block the transmission of digital services
17 including xDSL-based services for both copper-fed and NGDLC-
18 provisioned xDSL-capable loops. This is the reason that forward-
19 looking networks are designed with loops that are short enough to
20 avoid the need for Load Coils.

21

22 **Q. When you discuss "removing" a Load Coil or "unloading" a pair,
23 what work is actually involved?**

1

2 A. Generally, the load coil is not actually removed; it is just
3 disconnected from the cable pair. This involves snipping off the 4
4 wires that connect the coil to the cable pair and then reconnecting
5 the two ends of the cable pair. In larger cables, this may involve
6 removing a connector that splices twenty-five pairs at a time, pulling
7 out the load coil wires and replacing the connector.

8 The actual work time involved in making the connections is no more
9 than a minute or two, but set-up time can be significant, particularly
10 when working in manholes. This is why Sprint will unload multiple
11 pairs at one time when working on loops under 18,000 feet in length,
12 instead of unloading only the pair required for the current order.

13

14 **Q. Please explain the purpose of Repeaters in the voice network.**

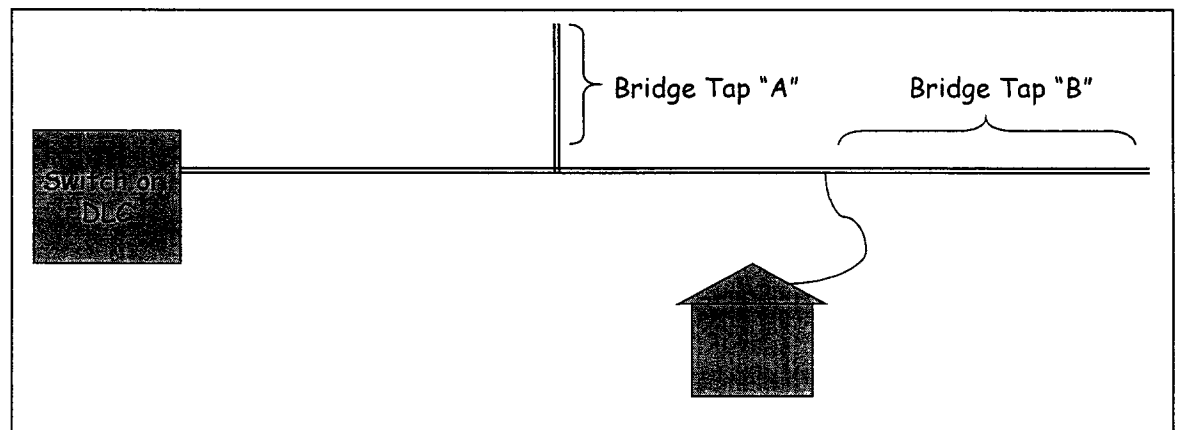
15

16 A. A repeater is generally used to amplify a signal over a copper loop.
17 Without such amplification, the signal will decay over distance. The
18 types of repeaters that are found in cable plant are not used for voice
19 grade circuits. They are specialized modifications to the voice
20 network that are installed to support digital services such as T1 and
21 ISDN. The existence of a repeater will interfere with xDSL signals.

22

1 **Q. Please define Bridged Tap and describe the impact on xDSL**
2 **services.**

3
4 A. Bridged Tap is any piece of the cable pair that is not in the direct path
5 between the customer and the switching device. In the following
6 illustration, sections "A" and "B" are considered to be bridged tap.
7 Bridged Tap is an issue because it degrades the quality of any type
8 of signal. This issue is magnified when xDSL is placed on a loop.
9 For voice transmission on a non-loaded Revised Resistance Design
10 (RDD) cable pair, Bridged Tap cannot exceed 6,000 feet. Sprint
11 utilizes industry standard Carrier Serving Area (CSA) guidelines
12 which limits total bridged tap to 2,500 feet, with no single bridged tap
13 exceeding 2,000 feet for DSL capable loops.



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Bridged Tap

In this example, let's say that sections of the cable pair "A" and "B" are both 2,000' long. So, the total bridged tap is 4,000'. This is acceptable for voice but not for xDSL. In order to be used for xDSL, we would need to eliminate 1,500' of the bridged tap. In this example, this could be done by cutting the pair off at the customer's location, eliminating Bridged Tap "B". Only enough bridged tap to get the total under 2,500 feet has to be removed. So it would not be necessary to remove both "A" and "B".

Q. Is it possible to consistently remove bridge taps in multiple quantities?

A. No. Bridge taps occur at random in Sprint's network rather than in 25 pair complements like load coils. Many locations may only have one bridge tap in a particular splice.

Q. What work is actually involved in "removing" Bridged Tap?

A. As in load coils, no plant is actually removed. The two wires of the cable pair are simply cut off and capped. Sprint's position is that excessive bridged tap can be removed the majority of the time in above ground enclosures like the customer's serving terminal (where the customer's drop wire connects to the distribution cable).

1

2 **Q. Please explain how the Sprint proposed Loop Conditioning**
3 **costs were developed.**

4

5 A. The description and methodology section of the Loop Conditioning
6 cost study contains a full explanation of the actual computations
7 summarized here. Sprint's loop conditioning cost methodology is
8 based upon unit costs contained in current contracts Sprint has with
9 outside plant contractors in Florida to perform the work functions
10 necessary to condition cable pairs. For load coil removal on loops
11 over 18,000 feet, all bridged tap and repeater removals, the costs are
12 determined on a per location basis, dependent upon the type of
13 outside plant facilities (Underground-Ug, Aerial-Ae or Buried-Bu).
14 This methodology enables Sprint to recover costs that vary with the
15 different types of plant conditions encountered when performing loop-
16 conditioning activities. For instance, it is more time-consuming to
17 perform loop-conditioning activities in manholes than it is to perform
18 the same procedures on aerial or buried outside plant (OSP)
19 facilities. Unlike the aerial and buried OSP environments, a single
20 technician cannot perform (loop conditioning) work activities in the
21 manholes because a minimum of two technicians is required for
22 safety reasons. The time required for pumping out water and purging
23 potentially dangerous gases is also not required when working in
24 aerial and buried OSP facilities. Since manholes are usually located

1 and accessed in city streets, there are additional costs associated
2 with setting up traffic control as opposed to aerial and buried
3 environments where utility trucks can usually pull off the roadway.

4
5 Sprint also assumes that the majority of cable pair access locations
6 involve quick and easy access to the cable pairs via "ready access"
7 splice enclosures when working in both aerial and buried plant
8 facilities. The utilization of such enclosures is common industry
9 practice - even in buried plant environments as the cable pair access
10 locations are usually brought above ground into a pedestal.

11
12 Sprint's costing methodology accounts for the significant labor cost
13 differences associated with accessing cable pairs to perform loop
14 conditioning activities when working in these different OSP
15 environments.

16 To avoid the potential problem with double counting engineering and
17 travel time when multiple conditioning activities occur on one cable
18 pair, Sprint calculated a separate one time per loop charge for
19 "Engineering" and "Travel". Perhaps more important, Sprint offers an
20 alternate, TELRIC-based view of load coil removal for loops under
21 18,000 feet in length. Because cable pairs are generally loaded in
22 groups of 25, and loading is not required at all on loops under 18,000
23 feet, separate costs were determined based on a more efficient load
24 coil removal process. Sprint considers it reasonable to spread the

1 fixed costs of accessing the cable pairs across all pairs that would be
2 unloaded in a 25 pair binder group. The incremental labor costs
3 associated with unloading 24 more cable pairs was added to a single
4 engineering and travel charge and then divided by 25 to determine
5 the cost per pair for the entire binder group. The costing
6 methodology utilized by Sprint represents the "least-cost, most
7 efficient" standard established by the FCC.
8

9 **Q. Are there non-recurring charges associated with Switch Ports?**

10

11 A. No. Sprint assumes 100% "flow-through" for port installation. That
12 is, installation is processed automatically through the Sprint OSS with
13 no manual intervention. Therefore, no non-recurring charge is
14 applied.
15

16 **Q. What Non-Recurring Charges does Sprint apply for Custom
17 Calling Features, CLASS and Centrex Features?**

18

19 A. Sprint provides a standard package of Custom Calling Features and
20 CLASS features with each port purchased. Again, Sprint assumes
21 100% flow-through for these standard packages, with installation
22 processed automatically through OSS and no manual intervention
23 required. Therefore, no non-recurring charge is applied. Certain of
24 the standard Custom Calling Features and CLASS features may be

1 mutually exclusive, such as two different types of call forwarding. In
2 these cases, the ALEC will need to specify which option is desired
3 when the port is initially ordered. If subsequent changes to the
4 features are requested, a Service Order - Change charge would be
5 applied. However, no additional installation charge would be applied
6 for the change.

7
8 In contrast to the above, Centrex features require manual switch
9 programming. Installation charges are, therefore, applied for the
10 standard Centrex package, as well as for several less frequently
11 requested, labor intensive, individual Centrex Features.

12

13 **Issue 12: Without deciding the situations in which such**
14 **combinations are required, what are the**
15 **appropriate recurring and non-recurring rates for**
16 **the following UNE combinations:**

17

18 (a) "UNE Platform" consisting of: loop (all),
19 local (including packet, where required)
20 switching (with signaling), and dedicated and
21 shared transport (through and including local
22 termination);

23

24 (b) "extended links," consisting of:

1

2

(1) loop, DS0/1 multiplexing, DS1

3

interoffice transport;

4

(2) DS1 loop, DS1 interoffice transport;

5

6

(3) DS1 loop, DS1/3 multiplexing, DS3

7

interoffice transport.

8

9

Q. Describe how the non-recurring rates were developed for “UNE platform”.

10

11

12

A. Sprint’s NRCs for the UNE platform combinations are listed on page 13 of the Non-Recurring Cost Study. For a new 2-wire analog UNE-P, the charge is equal to the cost of the local loop installation. This is because Sprint assumes 100% flow-through automated systems whereby there is no installation charge for the port.

13

14

15

16

17

18

Q. Describe how the non-recurring rates were developed for “extended links”.

19

20

21

A. For “Enhanced Extended Links” also known as “EELs”, three costing scenarios are addressed:

22

23

1 EEL 1 – includes the DS0 loop, DS0/1 multiplexing and DS1
2 transport. For the first line, the NRC consists of the labor required for
3 a field visit to connect the service at a cross-connect, terminal, and
4 NID/Protector (equal to the loop installation charge) which is added
5 to the labor associated with performing the DS0/1 multiplexing and
6 DS1 transport provisioning functions. For the 2nd through 24th lines
7 that are to share this initial DS1 transport facility, a reduced NRC per
8 line occurs since an additional DS1 transport facility installation
9 charge is not required.

10

11 EEL 2 – includes a DS1 loop, DS1/0 multiplexing and DS1 transport.
12 The NRC is the simple addition of the NRCs for these individual
13 UNEs. This includes the labor required for a field visit to connect the
14 service at a cross-connect, terminal, and NID/Protector which is
15 added to the labor associated with the DS1 transport provisioning
16 function.

17

18 EEL 3 – includes a DS1 loop, DS1/3 multiplexing and DS3 transport.
19 The NRC for the initial line includes the labor required for a field visit
20 to connect the service at a cross-connect, terminal, and
21 NID/Protector (equal to the DS1 loop installation charge) which is
22 added to the labor associated with the DS1/3 multiplexing and DS3
23 transport provisioning functions. For the 2nd through 28th DS1s that
24 are to share this initial DS3 transport facility, a reduced NRC per DS1

1 line occurs since an additional DS3 transport facility installation
2 charge is not required.

3

4 **Q. Please discuss the last category of non-recurring charges -**
5 **Other Installation Charges.**

6

7 A. Trouble Isolation and Testing Charge is billed when an ALEC reports
8 trouble on a facility and it is discovered that the cause is outside of
9 Sprint's network, as in the case of inside wire or trouble in the
10 ALEC's network. The trouble isolation charge includes two
11 components. The first recovers the cost of conducting tests at the
12 central office and the second recovers the cost of dispatching an
13 outside technician to determine the cause.

14

15 Other UNE charges found within this category includes those
16 associated with *Originating Point Code Service, Global*
17 *Address Translations, Nid Installation, Cooperative Testing,*
18 *Trip Charges, Dark Fiber End-to-End Testing and Loop Tag*
19 *and Label*. The costing methodology utilized for each of these
20 NRCs can be found in the description and methodology
21 sections within the "Other Charges" category of the NRC cost
22 study .

23

1 **Q. Are the work times utilized in Sprint's NRC studies comparable**
2 **to the commission ordered NRC work times for BellSouth in**
3 **Docket No. 990649-TP?**

4
5 A. In most cases the work times that the Florida PUC ordered for
6 BellSouth are higher than the work times reflected in Sprint's filed
7 NRC studies. Sprint's studies were developed based on
8 assumptions of automated forward looking, least cost, most efficient
9 operating systems and procedures that may not exist but are
10 consistent with TELRIC study procedures. Sprint believes that the
11 appropriate work steps and times are included in our studies.

12
13 **Q. Does this conclude your testimony?**

14
15 A. Yes, it does.

1 **BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION**

2 **DIRECT TESTIMONY**

3 **OF**

4 **Terry D. Talken**

5

6 **Q. Please state your name, business address, employer and current**
7 **position.**

8

9 **A. My name is Terry D. Talken. I am employed by Sprint/United**
10 **Management Company as Manager of Network Costing. My business**
11 **address 6360 Sprint Parkway, Overland Park KS 66251.**

12

13 **Q. Please describe your educational background and relevant work**
14 **experience.**

15

16 **A. I received a Bachelor of Science and Business Administration degree from**
17 **the University of Missouri - Columbia in 1991 with a major in Accounting.**
18 **Also in 1991, I passed the national exam and am a Certified Public**
19 **Accountant (CPA) in the State of Kansas. I am currently working towards**
20 **the completion of a Master of Business Administration degree with emphasis**
21 **in Finance and Information Technology from the University of Missouri –**
22 **Kansas City.**

23

24 **Prior to joining Sprint, I practiced as a CPA. From 1991 to 1992, I was**
25 **employed as a staff auditor with the public accounting firm of Baird, Kurtz**

1 and Dobson, LLP. In this capacity I was responsible for the audits and
2 compilation of financial reports for publicly traded and privately held
3 businesses. From 1991 to 1996, I was employed as a consultant with the
4 public accounting firm of Frederick and Warinner, LLC (now known as
5 Warinner, Gesinger & Associates, LLC). In this capacity I managed the
6 audits of privately held telecommunication providers and their subsidiaries.
7 Additionally, I was responsible for regulatory reporting, which included
8 preparing cost studies in accordance with FCC Parts 36 and 69. With
9 Frederick and Warinner, I also developed traffic study models that produced
10 results used for engineering and regulatory reporting requirements.

11
12 I joined Sprint in 1997 as a senior analyst in the Local Customer Billing area.
13 I accepted a promotion to senior analyst in Network Costing area of the
14 Regulatory Affairs group in 1998. Through a series of promotions I obtained
15 my current position, Manager of Network Costing, in April 2000. I am
16 responsible for the development and analysis of cost models for the pricing
17 of Unbundled Network Elements (UNEs), reciprocal compensation, and
18 other product offerings in accordance with the Total Element Long Run
19 Incremental Cost ("TELRIC") costing methodology.

20

21 **Q. What is the purpose of your testimony in this proceeding?**

22

23 **A.** The purpose of my testimony is to support Sprint - Florida, Inc. ("Sprint")
24 recurring cost studies associated with the following unbundled network
25 elements:

1 I. Signaling Networks and Call-related databases

2 II. E911 Services

3

4 **Q. What specific issues are you addressing?**

5

6 A. I address the following issues as established in the Second Revised

7 Order on Procedure:

8 **Issue 5: For which signaling networks and call related**
9 **databases should rates be set?**

10 **Issue 6: What are the appropriate assumptions and inputs**
11 **for the following items to be used in the forward-looking**
12 **recurring UNE cost studies?**

13 **Item(q): signaling system costs**

14

15 **Issue 9(a): What is the appropriate recurring rates for each**
16 **of the following UNEs?**

17 **Item(18): signaling networks and call-related databases**

18

19 For purposes of clarity, I address each of the issues under the areas
20 identified earlier. Unless otherwise identified, all non-recurring charges for
21 the above are addressed by Sprint's witness, Mr. Jimmy R. Davis.

22

23 **Q. Which portions of Sprint's cost study filings are you supporting?**

24

1 A. In addition to my testimony, I support specific portions of the Sprint cost
2 study. Exhibit KWD-3 to the testimony of Sprint witness Mr. Kent
3 Dickerson identifies the portions of Sprint's cost study filings that I support.

4

5 **II. SIGNALING NETWORKS AND CALL-RELATED DATABASES**

6 **Q. For which signaling networks and call related databases should**
7 **rates be set?**

8

9 A. Sprint proposes UNE rates for the following call-related database items:

- 10 • 911/E911
11 • STP Ports and STP Switching (SS7 Interconnection)
12 • Database Query Services

13

14 **Q. Please describe the general TELRIC methodology used for each of**
15 **these services.**

16

17 A. The following TELRIC methodology is used for all services except 911:

- 18 1. Determine direct expense associated with the service.
19 2. Determine the direct investment associated with the service.
20 3. Multiply the investment by the annual charge factor to determine
21 the annual direct costs.
22 4. Add common cost.
23 5. Divide total economic cost by the appropriate number of units to
24 determine the total economic cost per unit.

1

2 **Q. What prices for 911/E911 does Sprint recommend?**

3

4 **A.** In the State of Florida, Sprint's arrangement with the local Public Safety
5 Answering Point (PSAP) recovers all recurring costs of this service outside
6 of any transport required by the ALEC to connect its switch with Sprint's
7 911 tandem. Sprint's witness, Mr. Talmage Cox, addresses transport
8 costing. Further, all non-recurring charges related to E911 will be
9 addressed by Sprint's witness, Mr. Jimmy Davis.

10

11 **Q. Please define Signaling System Seven (SS7) interconnection.**

12

13 **A.** SS7 interconnection consists of Signal Transfer Point (STP) ports,
14 interconnecting facilities, and STP switching usage. The costs for these
15 unbundled network elements are included in Volume II of Exhibit KWD-2
16 under the Miscellaneous UNEs tab in the SS7 Cost Module section. The
17 common channel signaling interconnection service provides a signaling
18 path for SS7 between a customer designated point of signaling premises
19 and a Sprint STP. This two-way signaling path provides interconnection to
20 the out-of-band signaling network in order to transmit and receive
21 information related to call completion.

22

23 The STP port provides the customer access to the Sprint STP, which acts
24 as a packet switch to route out-of-band signaling. It is in some respects

1 similar to the concept of access to a local switch through a port. An STP
2 port requires use of a link port card and processor costs.

3
4 The STP transport link is the facility that connects the ALEC customer's
5 designated premises to the Sprint STP. The link may be provisioned as a
6 DS0 (56 Kbps) or as an DS1 (1.544 Mbps), at the option of the requesting
7 ALEC. The interconnecting links are provisioned in mated pairs
8 connecting to diversely located STPs consistent with industry technical
9 standards for out-of-band signaling network diversity requirements.

10
11 STP switching usage consists of the cost of routing ISDN User Part
12 (ISUP) messages through a STP. The cost of SS7 switching is
13 determined by the number of individual interoffice trunks using a STP port.
14 The rate is applied on the basis of equivalent 56 Kbps trunks per month.
15 The optional DS1 rate is simply 24 times the 56 Kbps rate. STPs are
16 deployed in mated pairs for network reliability, and interconnecting carriers
17 must provision links to each STP in a mated pair.

18
19 **Q. How are the forward-looking economic costs of Signaling System**
20 **Seven (SS7) interconnection developed (Issue 7(q))?**

21
22 **A.** The TELRIC methodology and costing assumptions associated with STP
23 Ports and Switching are detailed in Volume I, under the SS7 tab. Care
24 has been taken to exclude port costs from the STP switching usage
25 investment. Florida-specific annual charge factors, equipment fill factors,

1 and demand are used in the calculations. The applicable transport link
2 and multiplexing costs are calculated in the Transport and Multiplexing
3 Cost Modules. Costing methodology associated with Transport and
4 Multiplexing are addressed in the testimony of Sprint's witness, Mr.
5 Talmage Cox.

6

7 **Q. Please define the database query services Sprint proposes.**

8

9 A. Sprint LTD's intelligent network database services consist of the following:

10 Local Number Portability (LNP)

11 Line Information Database (LIDB)

12 Calling Name (CNAM)

13 Toll Free Code (TFC) 800/888/877

14

15 **Q. How are the forward-looking economic costs of database query
16 services developed?**

17

18 A. Again, detailed descriptions and cost studies for these services can be
19 found in Volume II of Exhibit KWD-2 under the Miscellaneous UNEs tab in
20 the SS7 Cost Module section.

21

22 In general, LIDB, CNAM, and TFC services are provided via a diverse pair
23 of Service Control Points (SCPs) located in Johnson City and Bristol,
24 Tennessee. Because these three services use the same SCPs, a
25 common per query cost is developed based on the common investment.

1 Next, annual expenses incurred specific to the type of service are
2 identified and a per query expense calculated. Finally, the per-query costs
3 of query transport and switching from the local STPs in Florida to the
4 National STPs are added. These three cost elements are summed to
5 arrive at a total cost per query.

6
7 The LNP database is housed in a separate pair of SCPs with Advanced
8 Intelligent Network Capabilities required for this service. Accordingly, a
9 unique per query cost is developed for this service. The remaining
10 calculations are similar to the other database query services. All services
11 utilize the same national STP platform. Care has been exercised to
12 ensure no duplication of investment occurs within the cost studies.

13

14 **Q. Does this conclude your direct testimony?**

15

16 **A. Yes, it does.**

1 United Management Company and was responsible for the preparation
2 and analysis of Part 69 allocations including systems support to the 17
3 states in which Sprint/United operated. In 1987, I transferred back to
4 Sprint/United Telephone and assumed the position of Separations
5 Supervisor with responsibilities to direct all activities associated with the
6 jurisdictional allocations of costs as prescribed by the FCC under Parts 36
7 and 69. In 1988 and 1991, respectively, I assumed the positions of
8 Manager - Access and Toll Services and General Manager - Access
9 Services and Jurisdictional Costs responsible for directing all regulatory
10 activities associated with interstate and intrastate access and toll services
11 and the development of Part 36/69 cost studies including the provision of
12 expert testimony as required.

13
14 In my current position as Director - Regulatory Policy for Sprint/United
15 Management Company, I am responsible for developing state and federal
16 regulatory policy and legislative policy for Sprint's Local
17 Telecommunications Division. Additionally, I am responsible for the
18 coordination of regulatory/ legislative policies with other Sprint business
19 units.

20
21 **Q. Have you previously testified before state Public Service**
22 **Commissions?**

1 A. Yes. I have previously testified before state regulatory commissions in
2 South Carolina, Florida, Illinois, Pennsylvania, Nebraska, North Carolina,
3 Georgia, and Maryland.

4
5 **Q. What is the purpose of your testimony?**

6
7 A. The purpose of my testimony is to address on behalf of Sprint-Florida, Inc.
8 ("Sprint") Issues 1, 2, 4, 5, 6, 9, 12, and 13 of the Tentative List of Issues,
9 as set forth in Order No. PSC-01-1592-PC0-TP, issued August 2, 2001.

10
11 **Q. Which portions of Sprint's cost study filings are you supporting?**

12
13 A. In addition to my testimony, Exhibit KWD-3 to the testimony of Sprint
14 witness Kent Dickerson identifies the portions of Sprint's cost study filings
15 that I support.

16
17
18 **Issue 1: What factors should the Commission consider in establishing**
19 **rates and charges for UNEs (including deaveraged UNEs and UNE**
20 **combinations)?**

21
22 **Q. What is the appropriate basis for the pricing of unbundled network**
23 **elements?**

24

1 A. Unbundled network element (UNE) rates should be based on forward-
2 looking economic costs. This is not only the economically appropriate
3 basis for the pricing of UNEs, it is required by Section 252 (d)(1) of the
4 Telecom Act of 1996 and the FCC rules implementing that section of the
5 Act. Where economic costs vary significantly, prices should be
6 deaveraged consistent with FCC Rule 51.505(f).

7

8 **Q. What are the requirements of Section 252(d)(1) of the Telecom Act of**
9 **1996?**

10

11 A. Section 252(d)(1) sets forth the pricing standards for Interconnection and
12 Unbundled Network Elements. Specifically, it requires that rates for these
13 elements

14 (A) shall be-

15 (i) based on the cost (determined without reference to a rate-of-
16 return or other rate-based proceeding) of providing the
17 interconnection or network element (whichever is applicable), and

18 (ii) nondiscriminatory, and

19 (B) may include a reasonable profit.

20

21 **Q. What rules did the FCC adopt implementing that section of the Act?**

22

23 A. In its August 8, 1996 First Report and Order in Docket 96-98, the FCC
24 concluded that the Act requires that prices for UNEs be set at forward-

1 looking economic costs. Specifically, the FCC adopted a version of total
2 service long run incremental costs (TSLRIC) as the methodology to be
3 used in determining the costs of UNEs. The FCC refers to its
4 methodology as Total Element Long Run Incremental Costs (TELRIC) – a
5 nomenclature that reflects that the methodology is applied to the costing of
6 discrete network elements or facilities, rather than the cost of a service or
7 services provided over that facility.

8
9 The FCC's TELRIC methodology is set forth in Part 51.505(b) of its Rules:

10
11 "Total element long-run incremental cost. The total element long-run
12 incremental cost of an element is the forward-looking cost over the long
13 run of the total quantity of the facilities and functions that are directly
14 attributable to, or reasonably identifiable as incremental to, such element,
15 calculated taking as given the incumbent LEC's provision of other
16 elements.

17 (1) Efficient network configuration. The total element long-run incremental
18 cost of an element should be measured based on the use of the most
19 efficient telecommunications technology currently available and the lowest
20 cost network configuration, given the existing location of the incumbent
21 LEC's wire centers.

22 (2) Forward-looking cost of capital. The forward-looking cost of capital
23 shall be used in calculating the total element long-run incremental cost of
24 an element.

1 (3) Depreciation rates. The depreciation rates used in calculating forward-
2 looking economic costs of elements shall be economic depreciation rates.”

3

4 **Q. Are there costs, other than the TELRIC costs, described above that**
5 **should be included in the forward-looking economic costs of**
6 **unbundled network elements?**

7

8 A. Yes. The FCC’s currently effective Rules (Part 51.505 (a)) define the
9 forward-looking economic cost of an unbundled network element to be the
10 sum of TELRIC costs plus “...a reasonable allocation of forward-looking
11 common costs...” As such, Sprint has developed and applied a common
12 cost factor of 12.03% to its unbundled network element costs. Mr.
13 Dickerson describes how this common cost factor was developed.

14

15 **Q. Why are forward-looking economic costs the economically**
16 **appropriate basis for pricing unbundled network elements?**

17

18 A. A fundamental objective of the Telecom Act of 1996 is to open all
19 telecommunications markets to competition. Congress recognized that
20 there are substantial barriers to entry into the local exchange market. In
21 particular, the local exchange network is highly capital intensive. Facility-
22 based entrants are confronted by the formidable hurdle of having to
23 devote substantial capital resources, over an extended period of time, to

1 construct a local network prior to winning any customers or generating any
2 revenues.

3
4 Section 251 of the Act provides new entrants alternative avenues for
5 entering the local exchange market. First, new entrants can simply resell
6 the services of the incumbent. In other words, they can win customers
7 and gain market share without having to construct any of their own
8 network facilities. Second, new entrants can obtain unbundled network
9 elements from the incumbent. This not only provides new entrants more
10 flexibility in creating services (e.g., the ability to provide expanded local
11 calling areas), but also provides a critical pricing signal for a new entrant's
12 "make or buy" decision in acquiring network facilities. Simply put, new
13 entrants will be incented to build facilities where they can do so at lower
14 costs than they would pay the incumbent for the equivalent network
15 element or elements, and to buy unbundled elements where the
16 incumbent's prices for those elements are lower than the new entrant's
17 cost of constructing those facilities.

18
19 The forward-looking cost standard for unbundled network elements
20 provides a measure of the costs that would be incurred by an efficient
21 supplier to provide a particular network element. Correspondingly, it will
22 provide the appropriate marketplace signals to competitors, creating an
23 incentive for them to construct their own facilities when they can do it more
24 efficiently than the incumbent LEC, and discouraging uneconomic

1 investment where they cannot provide the facilities at a lower cost than the
2 incumbent.

3
4 Conversely, to the extent that unbundled network element prices deviate
5 from economically efficient levels, such prices will distort infrastructure
6 investment decisions of the new entrants. If network elements are priced
7 above economic costs, it will provide an incentive for competitors to
8 deploy their own facilities, even though in actuality the incumbent can
9 provide those facilities at lower prices. On the other hand, if network
10 elements are priced below economic costs, it will discourage competitors
11 from deploying facilities even though they could do so at a cost that is
12 lower than the incumbent's economic costs.

13

14 **Q. What is the appropriate basis for pricing non-recurring charges for**
15 **unbundled network elements?**

16

17 A. Non-recurring charges should also be based on forward-looking costs. In
18 the first instance, the Act requires unbundled network elements to be
19 based on costs. Logically, the same cost standard that applies to the
20 recurring costs of those elements should also apply to the non-recurring
21 costs associated with provisioning those elements. Moreover, non-
22 recurring costs, as well as recurring costs, enter into competitors'
23 decisions to construct their own facilities or to buy unbundled elements
24 from the incumbent LEC. As discussed above, the incumbent LEC's

1 prices should be based on economic costs in order to provide the
2 appropriate pricing signals for competitors in their "make or buy"
3 decisions. The benefits of setting the recurring charge for unbundled
4 network elements at forward-looking economic costs would be diminished
5 or lost if non-recurring charges associated with those elements were not
6 similarly based on forward-looking economic costs.

7

8 **Q. How should the forward-looking economic costs for non-recurring**
9 **charges be determined?**

10

11 A. The forward-looking costs for non-recurring charges should reflect the
12 costs that would be incurred in performing those functions in relation to the
13 forward-looking network that is the basis for calculating the recurring costs
14 and rates for the unbundled network element. Just as the recurring costs
15 for an efficiently designed network based on current technology can differ
16 from the embedded costs of the existing network, so can the non-recurring
17 costs associated with provisioning elements in that forward-looking
18 network differ from the non-recurring costs associated with provisioning
19 elements in the existing network.

20

21 **Q. What is the relationship between the pricing requirements of the**
22 **Telecom Act and rate deaveraging for unbundled network elements?**

23

1 A. As discussed above, the Telecom Act requires that the prices for
2 unbundled network elements be cost-based, and the FCC Rules define
3 cost-based to mean forward-looking economic costs (TELRIC plus a
4 reasonable share of forward-looking common costs). However, the
5 forward-looking costs of providing an element are not necessarily uniform
6 throughout an incumbent LEC's service territory. For example, Sprint's
7 unbundled 2-wire loop costs, including an allocation of common costs,
8 range from a low of \$11.78 a month to a high of \$306.78 a month, while
9 the statewide average cost in Sprint-Florida's serving area is \$30.00.
10 Although that average cost does, indeed, reflect TELRIC costs, it does not
11 follow that pricing all unbundled loops in Sprint-Florida's serving area at
12 the company-wide average forward-looking cost would meet the
13 requirements of the Act. To do so would result in unbundled loops in the
14 lowest cost areas being priced over 2.5 times their actual forward-looking
15 costs, while unbundled loops in the highest cost area would be priced at
16 approximately one-tenth of their forward-looking cost. Clearly, prices that
17 deviate from costs by that magnitude do not meet the Act's requirement
18 for cost-based rates, nor do they provide the correct marketplace signals
19 to competitors in their decision to build their own facilities or buy
20 unbundled network elements from the incumbent. Thus, deaveraging of
21 unbundled network elements is necessary to avoid the pricing distortions
22 inherent in rate averaging.

23
24

1 **Q. What do the FCC's rules require in terms of rate deaveraging?**

2

3 A. In Section 51.507(f) of its Rules, the FCC requires that unbundled network
4 elements be geographically deaveraged into at least three cost-related
5 zones. These can be either the zones established for the deaveraging of
6 interstate transport rates, or zones determined by the state commission. I
7 will discuss Sprint's proposal for geographically deaveraging UNE prices
8 later in my testimony.

9

10 **Q. What factors should the Commission consider in establishing rates
11 for UNE combinations?**

12

13 A. As discussed above, the governing FCC rules require UNE rates to be
14 based on forward-looking economic costs. That same criteria is
15 applicable to combinations of unbundled network elements. As a general
16 principle, the rate for a UNE combination should be the sum of the rates
17 for those UNE elements that comprise that combination. However, there
18 are occasions where simply summing those individual UNE costs is
19 inappropriate. For example, the local switching UNE includes the cost of a
20 line card. In the case of unbundled loops provided using a Digital Loop
21 Carrier (DLC), two voice-grade line cards are included in the cost of the
22 unbundled loop: one at the DLC-remote terminal and one at the DLC-
23 central office terminal. When loop and switching are provided in
24 combination, only the voice-grade line card at the DLC-remote terminal is

1 required. If the UNE combination of loop and switching were priced at the
2 sum of the individual UNEs, CLECs would be effectively paying for three
3 line cards, although only one voice-grade line card would be used in
4 provisioning that combination. Therefore, the appropriate price for that
5 UNE combination would be the sum of the loop and switching UNE rates,
6 less the costs of two line cards. The purpose of this adjustment, and any
7 deviations from the general principle that UNE combinations be priced at
8 the sum of the individual UNEs included in that combination, is to
9 accurately reflect the actual forward-looking costs of that UNE
10 combination.

11
12 **Q. Are there other factors the Commission should take into**
13 **consideration in establishing rates for UNEs (including deaveraged**
14 **UNEs and UNE combinations)? For example, incumbent LECs' retail**
15 **rates are not typically cost-based, nor are they deaveraged to any**
16 **great degree. Should that be factored into a determination of the**
17 **rates for unbundled network elements, including deaveraged rates**
18 **and rates for UNE combinations?**

19
20 **A.** No. Although Sprint fully appreciates the differences between existing
21 retail rate structures and levels and the rate levels and structures for
22 unbundled network elements, how these differences should be resolved is
23 equally clear to Sprint. Consistent with the mandate of the Telecom Act of
24 1996, unbundled network elements should be priced at forward-looking

1 economic costs. To the extent that retail rate levels or rate structures are
2 inconsistent with unbundled network element prices, those retail rates
3 should be restructured to bring them into consistency with unbundled
4 network prices. Alternatively stated, the answer lies in moving retail rates
5 toward economic cost levels, and not in introducing distortions in the
6 pricing of unbundled network elements to bring them into conformance
7 with the uneconomic pricing of incumbent LEC retail services.

8

9 **Q. What impact has the Commission decision in the BellSouth pricing**
10 **docket had on prices Sprint is proposing in this filing?**

11

12 A. Sprint has conducted a review of the Commission Orders in the BellSouth
13 docket issued on May 25th, 2001, and October 18th 2001. Based on this
14 review, Sprint has attempted to incorporate what it believes to be the
15 Commission's decisions into this filing (e.g. modified Sprint banding
16 methodology).

17

18 **Q. Why is the Commission's decision in the BellSouth proceeding**
19 **(Phase II) important to Sprint?**

20

21 A. Because Sprint operates as both a CLEC and an ILEC in Florida, Sprint is
22 concerned about the state-wide, industry-wide application of Commission
23 decisions. First, Sprint's ILEC must be treated in the same fashion as the
24 other ILECs in Florida with regard to cost methodologies, cost input

1 requirements and pricing principles. Second, Sprint's CLEC must be able
2 to purchase unbundled network elements from ILECs in the state that are
3 developed/established on a similar basis as Sprint's ILEC is required to
4 provide to CLECs in the state. This is necessary to ensure that Sprint
5 Corporation – an ILEC and a CLEC – is not disadvantaged in the state.

6

7

8 **Issue 2(a): What is the appropriate methodology to deaverage UNEs and**
9 **what is the appropriate rate structure for deaveraged UNEs?**

10

11 **Q. What general principles should the Commission apply in determining**
12 **the degree to which rates for unbundled elements are deaveraged?**

13

14 A. As a general principle, and as noted earlier in my testimony, rates should
15 be deaveraged to the degree necessary to achieve a result wherein the
16 averaged rate does not deviate significantly from the actual forward-
17 looking cost of providing that element anywhere within the defined zone.
18 While it is impossible to quantify with absolute precision what "significant"
19 deviations of rates from costs are, Sprint generally believes that
20 differences between rates and costs in excess of 20% would be of
21 sufficient magnitude to potentially distort competitors' investment
22 decisions. Using that criteria, Sprint believes that an incumbent LEC
23 should be required to construct a deaveraged rate schedule such that the

1 average rate in each zone is no more than 20% higher or 20% lower than
2 the forward-looking cost of providing that element.

3

4 **Q. What specific criteria should underlay this Commission's**
5 **requirements for incumbent LECs to deaverage their unbundled**
6 **network elements?**

7

8 A. Sprint would advocate the following criteria:

9

10 First, as discussed previously, prices for unbundled network elements
11 should be deaveraged to the degree necessary to avoid significant
12 deviations between the rate that is charged for an unbundled network
13 element and the actual forward-looking costs of providing that element in a
14 specific geographic area. This means that the degree of deaveraging can
15 vary both across elements and among incumbent LECs. For example, the
16 costs of providing some unbundled network elements in different
17 geographic areas simply do not vary significantly. There is little or no
18 economic benefit, therefore, in deaveraging the rates for those elements.
19 On the other hand, the forward-looking economic costs of other elements
20 can vary significantly, as evidenced by the example for unbundled loops
21 discussed previously. Clearly, those rates should be deaveraged into a
22 sufficient number of zones, such that the rate for each zone does not
23 significantly deviate from the actual forward-looking costs of providing that
24 element for any area included in that zone. As such, the number of zones

1 appropriate for the deaveraging of one element is not necessarily the
2 appropriate number of zones for some other element, where the disparity
3 in costs across geographic areas might be substantially more or less.
4

5
6 Second, the degree of rate deaveraging should be based on both
7 administrative considerations and a realistic assessment of the extent to
8 which limited rate averaging would not materially, adversely impact
9 competition and investment decisions. At the extreme, for example,
10 unbundled loop costs differ almost on a customer-by-customer basis.
11 Customer or location-specific unbundled loop rates may meet the
12 theoretical ideal of cost-based rates, but they would equally be an
13 administrative nightmare, for both Sprint as well as its competitors
14 ordering unbundled loops. Furthermore, that degree of deaveraging is not
15 necessary to provide economically correct pricing signals to new entrants.
16 Typically, a competitor enters the local market with the intention of serving
17 all or a substantial segment of that market, and not just one or two
18 customers.
19

20 Some degree of averaging of unbundled element rates does not
21 necessarily distort competitors' investment decisions for several reasons.
22 First, the deviations, both positive and negative, between the averaged
23 rate and the actual forward-looking costs will to some extent be offsetting.
24 Second, and most important, if rates are deaveraged such that there are

1 not significant differences between the average rate and the actual
2 forward-looking costs, the impact of that rate averaging will, by definition,
3 be minimal and is unlikely to have a material impact on a competitor's
4 investment decisions.

5
6 Third, Sprint proposes that forward-looking costs be deaveraged on a wire
7 center basis. Using the wire center as the unit of cost analysis is
8 reasonable for a number of reasons. The wire center generally conforms
9 to the market definitions and plans of new entrants, and therefore, as
10 previously discussed, averaging costs at this level is not likely to distort
11 their entry or marketing decisions. Moreover, deaveraging costs below
12 the wire center level entails not only more complex cost modeling, but
13 would impose significant additional costs on both incumbent LECs and
14 competitors in administering such a rate structure.

15
16 Fourth, incumbent LECs should be required to group wire centers into
17 zones, and develop rates based on the weighted average cost of the UNE
18 for all wire centers within each zone, subject to the constraint that the
19 average rate for a UNE zone should not deviate by more than 20% from
20 the wire center forward-looking cost of that UNE for any wire center
21 included in that zone. However, it would not be unreasonable to permit a
22 wider range of deviation in the lowest and highest cost zones, recognizing
23 the larger cost variances in the lowest and highest cost areas and the
24 undesirability of creating an excessive number of zones.

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Sprint's proposed deaveraging methodology is intended to provide a balance between cost-based rates and administrative ease — both for incumbent LECs and new entrants.

Q. What level of deaveraging did this Commission require of BellSouth in this proceeding?

A. The Commission adopted a modified Sprint proposal that resulted in three bands and placed approximately 61%, 34% and 5% of the access lines into each of the three bands. Therefore, Sprint has collapsed the number of bands produced by its methodology to produce a similar distribution of access lines.

Issue 2(b): For which of the following UNEs should the Commission set deaveraged rates?

(1) loops (all)

(2) local switching

(3) Interoffice transport (dedicated and shared)

(4) other (including combinations)

Q. What unbundled network elements should be deaveraged?

1 A. As was stated in Sprint's Post Hearing Brief in Phase II of this docket, filed
2 on November 21, 2000, the forward-looking economic costs for unbundled
3 loops, subloops, local ports and local switching usage, common and
4 dedicated transport, and dark fiber all vary significantly by geographic
5 area. However, Sprint, as indicated in its Brief, requests that only the
6 recurring rates for loops and related combinations be deaveraged.

7

8 Despite Sprint's evidence demonstrating that the recurring costs for
9 unbundled loops, subloops, local ports and local switching usage,
10 common and dedicated transport, and dark fiber all vary significantly by
11 geographic area, it has become increasingly evident that the industry,
12 including the CLECs, have expressed no interest in wanting deaveraged
13 switching and transport.

14

15 Sprint does not believe there are such cost differences in the nonrecurring
16 elements to warrant deaveraged prices. Therefore, Sprint does not
17 recommend that non-recurring charges be deaveraged.

18

19 **Q. What did this Commission order in the BellSouth proceeding relative**
20 **to this issue?**

21

22 A. The Commission ordered BellSouth only to deaverage the recurring
23 costs/prices of all varieties of loops below DS3, sub-loops, and
24 combinations containing such loops.

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Q. What has Sprint proposed to deaverage in this filing?

A. Consistent with the interests of CLECs and consistent with what the Commission ordered in the BellSouth proceeding, Sprint is proposing to deaverage the recurring costs of loops below DS3, sub-loops and combinations containing such loops. The deaveraged prices for those elements are set forth in MRH Exhibit 1.

Issue 4 (a): Which subloop elements, if any, should be unbundled in this proceeding, and how should prices be set?
(b): How should access to subloop elements be provided, and how should prices be set?

Q. How does the FCC define the subloop unbundled network element?

A. In Section 51.319(a)(2) of its rules, the FCC defines the subloop network element "...as any portion of the loop that is technically feasible to access at terminals in the incumbent LEC's outside plant, including inside wire. An accessible terminal is any point on the loop where technicians can access the wire or fiber within the cable without removing a splice case to reach the wire or fiber within. Such points may include, but are not limited to, the pole or pedestal, the network interface device, the minimum point

1 of entry, the single point of interconnection, the main distribution frame,
2 the remote terminal, and the feeder/distribution interface".

3
4 Because subloops are, for the most part, a newly defined network
5 element, it is impossible to determine precisely what subloop elements
6 CLECs will seek to obtain. It would, therefore, be a difficult - if not an
7 impossible - task to identify and develop prices for every conceivable
8 subloop element, nor is it a useful exercise to do so in the absence of
9 demonstrated demand for those elements. To date, Sprint has not been
10 requested to provide subloop elements to any CLEC in Florida.

11
12 In any event, Sprint believes that, if there is any demand, the
13 preponderance of demand for subloop elements will be for feeder or
14 distribution plant. Therefore, Sprint has developed costs and proposed
15 rates for these two components of the loop. To the extent that a CLEC
16 requires different subloop elements, and it is technically feasible to
17 provision such elements, Sprint will determine the rates for those subloop
18 elements on an individual case basis, utilizing the TELRIC costing
19 standard. If future experience demonstrates widespread demand for
20 subloop elements in addition to feeder and distribution, Sprint will develop
21 (and incumbent LECs generally should be required to develop) generic
22 rates for such subloop elements.

23

1 Rates for subloop elements should be based on the same costing and
2 pricing principles as all other loop-related UNEs: that is, subloop elements
3 should be based on TELRIC, and should be deaveraged to the extent they
4 exhibit significant geographical differences.

5
6 **Q. How should access to such subloops be provided, and how should**
7 **they be priced?**

8
9 A. As discussed in Mr. Dickerson's testimony, the lack of experience and
10 standardized practices for interconnection with subloops renders it
11 infeasible at this time for Sprint to develop a generic forward-looking cost
12 for subloop interconnection. Therefore, Sprint proposes to price this
13 interconnection on an individual case basis. As Sprint gains experience,
14 and when industry standards and practices are developed, Sprint
15 anticipates it should be feasible to establish generic rates for subloop
16 interconnection.

17
18
19 **Issue 5: For which signaling networks and call-related databases**
20 **should rates be set?**

21
22 **Q. For which signaling networks and call-related databases should**
23 **rates be set?**

24

1 A. As discussed in Mr. Talken's testimony, Sprint proposes UNE rates for the
2 following call-related database items:

- 3 • 911/E911
4 • STP Ports and STP Switching (SS7 Interconnection)
5 • Database Query Services
6
7

8 **Issue 6: Under what circumstances, if any, is it appropriate to recover**
9 **non-recurring costs through recurring rates?**
10

11 **Q. Do the FCC rules allow for the recovery of non-recurring costs**
12 **through recurring rates?**
13

14 A. Yes. Although the general principle is that recurring costs should be
15 recovered by recurring rates, Section 51.507(e) of the FCC Rules permits
16 deviations from that general principle:

17 "(e) State commissions may, where reasonable, require incumbent LECs
18 to recover nonrecurring costs through recurring charges over a reasonable
19 period of time. Nonrecurring charges shall be allocated efficiently among
20 requesting telecommunications carriers, and shall not permit an incumbent
21 LEC to recover more than the total forward-looking economic cost of
22 providing the applicable element."
23
24

1 **Q. Under what circumstances would it be appropriate to recover non-**
2 **recurring costs through recurring rates?**

3

4 A. To the extent that high non-recurring charges are a significant barrier to
5 competitive entry, it may be appropriate to require at least a portion of
6 those non-recurring charges be recovered through recurring rates.

7

8 Absent such compelling circumstances, Sprint believes that non-recurring
9 costs should be recovered through non-recurring rates. Requiring non-
10 recurring costs to be recovered through recurring charges raises a number
11 of difficult policy and administrative issues. On the one hand, the
12 incumbent LEC would be financially exposed if the CLEC discontinues
13 service before the non-recurring costs are fully recovered. On the other
14 hand, the incumbent LEC could over-recover its non-recurring costs
15 unless it tracked each service installation and reduced its recurring rate at
16 the point where the non-recurring costs built into that recurring rate were
17 fully recovered.

18

19 **Q. Does Sprint propose in this filing to recover any non-recurring costs**
20 **through recurring rates?**

21

22 A. No.

23

1 **ISSUE 9(a): What are the appropriate recurring rates (averaged or**
2 **deaveraged as the case may be) and non-recurring charges for each**
3 **of the following UNEs?**

- 4 **(1) 2-wire voice grade loop;**
- 5 **(2) 4-wire voice grade loop;**
- 6 **(3) 2-wire ISDN / IDSL loop;**
- 7 **(4) 2-wire xDSL-capable loop;**
- 8 **(5) 4-wire xDSL-capable loop;**
- 9 **(6) 4-wire 56 kbps loop;**
- 10 **(7) 4-wire 64 kbps loop;**
- 11 **(8) DS-1 loop;**
- 12 **(9) high capacity loops (DS3 and above);**
- 13 **(10) dark fiber loop;**
- 14 **(11) subloop elements (to the extent required by the Commission**
15 **In Issue 4);**
- 16 **(12) network interface devices;**
- 17 **(13) circuit switching (where required);**
- 18 **(14) packet switching (where required);**
- 19 **(15) shared interoffice transmission;**
- 20 **(16) dedicated interoffice transmission;**
- 21 **(17) dark fiber interoffice facilities;**
- 22 **(18) signaling networks and call-related databases;**

23
24 **Q. What are Sprint's proposed UNE rates?**

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A. Sprint's proposed UNE rates are summarized in MRH Exhibit 1, "Network Element Price List-Sprint Florida". The proposed UNE rates were derived from the cost studies presented by the Sprint cost witnesses in this proceeding. The proposed rates are calculated as the sum of TELRIC costs plus allocated common costs.

Q. Please describe how you developed the deaveraged rate bands in MRH Exhibit 1.

A. The deaveraged rate bands were developed pursuant to Sprint's proposed criteria for deaveraging, as discussed previously. First, wire center specific costs were developed for each element to be deaveraged. Second, the wire centers were then grouped or banded such that the actual cost of each wire center in the band does not deviate from the proposed rate in the band by more than 20%. Finally, rate bands were combined such that the distribution of lines in each band was consistent with the distribution mandated by this Commission for BellSouth. The derivation of the proposed bands are provided in MRH Exhibit 2. In this exhibit I provide a summary of the number and percentage of access lines in each band, as well as the proposed rate for each band. This exhibit also separately lists every wire center in each of the bands, as well as the percent deviation between the wire center specific costs and the proposed rate for the band into which that wire center falls.

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Q. What is Sprint's proposed deaveraged rate structure for unbundled loops?

A. Sprint's proposed deaveraged rate structure for unbundled loops is provided in MRH Exhibit 2. The proposed rate bands were developed consistent with the deaveraging criteria described previously. Strictly applying the 20% deviation rule resulted in 9 bands as shown in MRH Exhibit 3. However, consistent with what the Commission mandated in the Phase II proceeding (BellSouth), Sprint aggregated wire centers in the high cost and low cost bands such that the distribution of lines in each band was consistent with the distribution required for BellSouth.

MRH Exhibit 2 contains the proposed rates for analog 2-wire loops. The same 3 bands were also used for analog 4-wire, 2-wire ISDN, DS-0 digital data, and DS1 loops to be consistent with what Sprint believes the Commission established for all loop-related elements consistent with the rate bands established for 2-wire analog loops. The banded rates for these loops are provided in MRH Exhibit 1.

Q. What is Sprint's proposed deaveraged rate structure for subloops?

1 A. As discussed in my testimony regarding Issue 4, Sprint has developed
2 generic rates for the feeder and distribution subloop elements. Sprint's
3 proposed deaveraged rates for feeder and distribution are provided in
4 MRH Exhibit 1.

5
6 Again, in accordance with Sprint's understanding of what the Commission
7 ordered in the Phase II proceeding, Sprint utilized the same rate bands for
8 the feeder sub-element as the 2-wire analog loop resulting in 3 rate bands.

9
10 The same 3 rate bands were used also for the 4-wire feeder and
11 distribution subloop elements. The rates for these two elements were
12 calculated by adding to the respective 2-wire feeder and distribution rate a
13 uniform amount equal to the additional costs of provisioning these types of
14 loops. The banded rates for the 4-wire feeder and distribution subloop
15 elements are also provided in MRH Exhibit 1.

16
17 **Q. Is Sprint's banding proposal consistent with the banding the**
18 **Commission ordered in the Phase II (BellSouth) proceeding?**

19
20 A. Yes, it is. Sprint understands that the Commission adopted Sprint's +/-
21 20% banding proposal in the Phase II proceeding. This produced a total
22 of 5 bands for BellSouth's unbundled loops. Furthermore, the
23 Commission ultimately agreed to collapse the 5 bands into 3, expressing
24 concerns about competitive impact and high rates in the higher cost band.

1 Likewise, Sprint's +/- 20% would produce 9 bands for Sprint. Employing
2 similar rationale and mechanics, Sprint is proposing to collapse its 9
3 bands into 3 bands such that the distribution of lines in each band is
4 consistent with the Commission-ordered BellSouth bands.

5

6 **Q. What is Sprint's proposed rate structure for local switching?**

7

8 A. Local switching is comprised of two distinct elements: usage and ports.
9 The switch port element includes the fixed or per line cost associated with
10 the provision of local switching, and therefore Sprint proposes that the port
11 charge be assessed on a per line basis. The usage component includes
12 costs that are usage sensitive, and therefore Sprint proposes that these
13 costs be recovered through a per minute of use charge.

14

15 The cost of a switch port for a PBX trunk is significantly more than the cost
16 of a switch port for a basic access line interconnection. Therefore,
17 separate switch port rates were developed for each of these service types.

18

19 Sprint's proposed local switching rates are provided in MRH Exhibit 1.

20

21

22 **Q. Please describe Sprint's methodology for pricing switch usage.**

23

1 A. The cost of switching a telephone call consists of two distinct cost
2 components. One is incurred on a per message basis, the other on a per
3 minute basis. The per message cost, also known as call set-up cost,
4 consists primarily of the amount of time the switch's central processor
5 requires to set-up the call. Understanding that the length of all calls vary
6 significantly, Sprint believes that utilizing a bifurcated rate structure
7 (segregating the switching charge into a call setup charge and a call
8 duration charge) most accurately matches the charges to the underlying
9 costs, thereby ensuring that the costs are recovered appropriately. As is
10 stated in Sprint witness Cox's testimony, switching costs can be easily
11 separated into call set-up and per MOU costs to support this bifurcated
12 cost development process. Sprint's proposed bifurcated switching rates
13 are provided in MRH Exhibit 1 under the heading Reciprocal
14 Compensation.

15
16 **Q. What is Sprint's proposed rate structure for dedicated transport?**

17
18 A. As explained in the testimony of Sprint witness Cox, transport costs are
19 developed on a route-by-route (i.e., wire center-to-wire center) basis.
20 Dedicated transport costs were developed for DS1, DS3, OC3, and OC12.
21 However, OC3 and OC12 service is not available on all routes in Florida.
22
23 Sprint has developed weighted statewide average termination and transit
24 rates in accordance with Sprint's understanding of the Commission's

1 ruling in the Phase II proceeding. The weighted average termination and
2 transit rates were then applied on a route- by-route basis to determine
3 route-specific dedicated transport rates. Sprint's proposed dedicated
4 transport rates are provided in MRH Exhibit 4.

5
6 **Q. What is Sprint's proposed rate structure for common transport?**

7
8 A. Sprint witness Cox developed the weighted average DS1 cost for
9 transport within each local and EAS calling area for each exchange. This
10 weighted average DS1 rate was then divided by 364,194, which is based
11 on a Florida-specific traffic study of common use switched trunks.

12
13 Sprint has filed statewide average common transport rates in accordance
14 with its understanding of the Commission's ruling in the Phase II
15 proceeding. Sprint's proposed common transport rate is provided in MRH
16 Exhibit 1.

17
18 **Q. What is Sprint's proposed rate structure for tandem switching?**

19
20 A. The tandem switching rate was developed following the same approach
21 that was used for common transport. Sprint witness Cox first developed
22 the tandem switching costs for each local exchange and EAS calling area.
23 Sprint has proposed a statewide average tandem switching rate found in
24 MRH Exhibit 1.

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Q. What is Sprint's proposed rate structure for dark fiber?

A. Dark fiber costs were developed for interoffice, feeder, and distribution plant dark fiber.

Sprint witness Dickerson calculated interoffice fiber costs for each wire center. The costs were developed on a per foot, per fiber basis. Sprint believes that the cost variances derived for the interoffice fiber are not sufficient to warrant deaveraging. Therefore, Sprint proposes a statewide average interoffice dark fiber rate as shown in MRH Exhibit 1.

Sprint witness Dickerson also calculated the fiber feeder costs by wire center. Sprint proposes a statewide average feeder dark fiber rate as shown in MRH Exhibit 1.

Sprint has limited fiber distribution plant, and therefore lacks sufficient data to develop a deaveraged dark fiber cost for fiber distribution plant. Sprint, therefore, proposes to use an average cost as the rate for distribution fiber. The proposed rate is provided in MRH Exhibit 1.

The rate for a dark fiber loop would be the sum of the statewide averaged dark fiber feeder and distribution rates.

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Issue 9(b): Subject to the standards of the FCC's Third Report and Order, should the Commission require ILECs to unbundle any other elements or combinations of elements? If so, what are they and how should they be priced?

Q. Will this proceeding result in the establishment of rates for all UNEs identified in the FCC's rules?

A. No. In its Third Report and Order in CC Docket 98-147 and Fourth Report and Order in CC Docket 96-98, released December 9, 1999, the FCC added to its list of UNEs the requirement for incumbent LECs to unbundle the high frequency portion of the loop spectrum, an arrangement commonly referred to as "line sharing". This UNE was not included in the stipulated list of UNEs for which rates would be determined in this proceeding. It is Sprint's understanding that the Commission will initiate a separate proceeding to determine rates for this UNE.

Also, the FCC has defined Operational Support Systems (OSS) as an unbundled network element. The rates for OSS are being addressed in a separate proceeding, and are not included in this filing.

Q. Are there any other UNEs or UNE combinations that the Commission should require ILECs to unbundle in this proceeding?

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A. No.

Issue 12: Without deciding the situations in which such combinations are required, what are the appropriate recurring and non-recurring rates for the following UNE combinations:

(a) "UNE platform" consisting of: loop (all), local (including packet, where required) switching (with signaling), and dedicated and shared transport (through and including local termination);

(b) "extended links," consisting of:

(1) loop, DSO/1 multiplexing, DS1 interoffice transport;

(2) DS1 loop, DS1 interoffice transport;

(3) DS1 loop, DS1/3 multiplexing, DS3 interoffice transport.

Q. What is Sprint's proposed rate structure for the UNE-platform?

A. The UNE platform consists of the loop, switch port, usage sensitive switching, and transport. With the exception of the loop, the rate for the UNE platform should be the sum of the statewide average rates for each individual element.

1 In the case of loop and switch port, costs (such as line card costs
2 associated with loops provisioned through a DLC) that are included in
3 each element when bought on a standalone basis can be eliminated when
4 they are provided in combination. Therefore, it was necessary to develop
5 a combined loop and port cost for each wire center. The combined costs
6 were then banded based on the 2-wire banding results, resulting in 3 rate
7 bands, as shown in MRH Exhibit 1.

8

9 **Q. What is Sprint's proposed rate structure for enhanced extended**
10 **loops (EELs)?**

11

12 A. Because EELs consist of the loop and transport unbundled elements,
13 Sprint proposes that the rate for an EEL will be calculated as the sum of
14 the banded loop rate and route-specific dedicated transport rate in the
15 combination. Furthermore, multiplexing rates necessary for EEL have
16 been developed as shown in MRH Exhibit 1.

17

18 **Q. What are the current FCC rules pertaining to an incumbent LECs**
19 **obligation to combine elements?**

20

21 A. Section 51.315(b) of the FCC's Rules states that "Except upon request, an
22 incumbent LEC shall not separate requested network elements that the
23 incumbent LEC currently combines."

24

1 **Q. How did the Florida PSC define "currently combined"?**

2

3 **A.** The Commission defined "currently combined" in Docket No. 000828-TP,
4 Order No. PSC-01-1095-FOF-TP to mean those combinations that are, in
5 fact, already combined and physically connected at the time a requesting
6 carrier places an order.

7

8 **Issue 13: When should the recurring and non-recurring rates and charges**
9 **take effect?**

10

11 **Q.** **When should the UNE rates that will be determined in this**
12 **proceeding take effect?**

13

14 **A.** Sprint recommends that carriers be required to file UNE rates that conform
15 to the Commission's Order 60 days after the release of the Order. Those
16 rates would become effective on the date they are filed.

17

18 **Q.** **Does that conclude your testimony?**

19

20 **A.** Yes.

Network Element Price List Sprint-Florida

Description	MRC	NRC
Service Orders		
Manual Service Order		\$ 28.10
Manual Service Order - Listing Only		\$ 14.81
Manual Service Order - Change Only		\$ 13.76
Electronic Service Order		\$ 3.82
Electronic Service Order - Listing Only		\$ 0.42
Electronic Service Order - Change Only		\$ 1.66
LNP Administrative Charge		\$ 8.11
Analog Loops		
2-Wire Analog		
	Band 1 \$	21.22
	Band 2 \$	34.52
	Band 3 \$	68.81
2-Wire New (w/NID)		\$ 119.74
2-Wire New (w/o NID)		\$ 111.24
2-Wire New, Add'l or Second Line (same time)		\$ 52.73
2 Wire Re-install (Cut Thru and Dedicated/Vacant)		\$ 65.81
2 Wire Disconnect		\$ 31.75
Analog Loops - Continued		
4-Wire Analog		
	Band 1 \$	40.41
	Band 2 \$	66.91
	Band 3 \$	135.34
4-Wire New (w/NID)		\$ 152.83
4-Wire New (w/o NID)		\$ 144.33
4-Wire New, Add'l or Second Line (same time)		\$ 85.82
4 Wire Re-install (Cut Thru and Dedicated/Vacant)		\$ 81.70
4 Wire Disconnect		\$ 36.47
Pre-Order Loop Qualification		
Loop Make-Up Information		\$ 37.55
Loop Conditioning Per Line		
This charge applies to all digital UNEs, line sharing and xDSL capable loops that are shorter than 18,000 feet in length. Separate Engineering and Travel charges DO NOT apply as these costs reflect 25 pair economies.		\$ 1.65
Loop Conditioning - Per Location		

The following charge applies to all loops that are 18,000 feet in length or longer that require load coil removal.			
Engineering Charge - per loop		\$	39.11
Trip Charge - per location		\$	16.41
Load Coil Removal: Loops 18kft or longer			
Unload cable pair, per Underground location		\$	445.21
Unload add'l cable pair, UG same time, same location and cable		\$	3.43
Unload cable pair, per Aerial Location		\$	7.80
Unload add'l cable pair, AE, same time, location and cable		\$	1.80
Unload cable pair, per Buried Location		\$	7.80
Unload add'l cable pair, BU, same time, location and cable		\$	1.80
The following charges apply to all loops of any length that require Bridged Tap or Repeater removal.			
Engineering Charge - per loop		\$	39.11
Trip Charge - per location		\$	16.41
Bridge Tap Removal; Any Loop Length			
Remove Bridged Tap, per Underground Location		\$	442.28
Remove one (1) add'l Bridged Tap, UG same time, location and cable		\$	0.50
Remove Bridged Tap, per Aerial Location		\$	6.43
Remove one (1) add'l Bridged Tap, AE same time, location and cable		\$	0.44
Remove Bridged Tap, per Buried Location		\$	6.43
Remove one (1) add'l Bridged Tap, Bu same time, location and cable		\$	0.44
Repeater Removal; Any Loop Length			
Remove Repeater, per Underground Location		\$	442.28
Remove add'l Repeater, UG, same time, location and cable		\$	0.50
Remove Repeater, per Aerial Location		\$	6.43
Remove add'l Repeater, AE, same time, location and cable		\$	0.44

Remove Repeater, per Buried Location		\$	6.43
Remove addtl Repeater, BU, same time, location and cable		\$	0.44
xDSL Capable Loops			
2-Wire xDSL-capable Loop			
	Band 1	\$	21.22
	Band 2	\$	34.52
	Band 3	\$	68.81
2-Wire xDSL-capable Loop - First Line		\$	115.31
2-Wire xDSL-capable Loop - Addtl or Second Line		\$	48.30
2-Wire xDSL-capable Loop - Re-install (Cut Thru and Dedicated/Vacant)		\$	63.55
2 Wire Disconnect		\$	31.75
4-Wire xDSL-capable Loop			
	Band 1	\$	40.41
	Band 2	\$	66.91
	Band 3	\$	135.34
4-Wire xDSL-capable Loop - First Line		\$	146.73
4-Wire xDSL-capable Loop - Addtl or Second Line		\$	79.72
4-Wire xDSL-capable Loop - Re-install (Cut Thru and Dedicated/Vacant)		\$	78.59
4 Wire Disconnect		\$	36.47
Digital Loops			
2-Wire Digital Loop			
	Band 1	\$	21.22
	Band 2	\$	34.52
	Band 3	\$	68.81
2-Wire New, First Line (w/NID)		\$	177.64

2-Wire New, First Line (w/o NID)		\$	169.14
2-Wire New, Add'l or Second Line		\$	108.10
2 Wire Disconnect		\$	31.75
Digital 56k/64k Loop			
	Band 1	\$	42.30
	Band 2	\$	56.78
	Band 3	\$	95.98
Digital 56k / 64k New, First Line (w/NID)			
		\$	177.64
Digital 56k / 64k New, First Line (w/o NID)			
		\$	169.14
Digital 56k / 64k New, Add'l or Second Line			
		\$	108.10
2 Wire Disconnect			
		\$	31.75
2-Wire ISDN/BRI Loop			
	Band 1	\$	39.62
	Band 2	\$	58.38
	Band 3	\$	112.55
2-Wire ISDN/BRI New, First Line (w/NID)			
		\$	177.64
2-Wire ISDN/BRI New, First Line (w/o NID)			
		\$	169.14
2-Wire ISDN/BRI New, Add'l or Second Line			
		\$	108.10
2 Wire Disconnect			
		\$	31.75
4-Wire Digital Loop			
	Band 1	\$	40.41
	Band 2	\$	66.91
	Band 3	\$	135.34
4-Wire New, First Line (w/NID)			
		\$	249.39
4-Wire New, First Line (w/o NID)			
		\$	240.90
4-Wire New, Add'l or Second Line			
		\$	179.85
4 Wire Disconnect			
		\$	36.47

Digital Loops - Continued		
DS1 Service		
	Band 1	\$ 206.76
	Band 2	\$ 236.68
	Band 3	\$ 435.04
DS1 Service New, First Line		\$ 334.38
DS1 Service New, First Line (w/o NID)		\$ 325.88
DS1 Service New, Addtl or Second Line		\$ 177.61
DS1 Disconnect		\$ 36.47
Dark Fiber Loops		
Interoffice, per Foot per Fiber - Statewide Average		\$ 0.0048
Feeder, per fiber - Statewide Average		\$ 287.27
Distribution Price Per Fiber		\$ 58.29
Fiber Patch Cord, per fiber		\$ 0.82
Initial Patch Cord Installation, Field Location		\$ 22.92
Additional Patch Cord Installation, Field Location, Same Time, Same Location		\$ 7.64
Central Office Interconnection, 1-4 Patch Cords, per C.O.		\$ 193.55
Dark Fiber Quote Preparation Charge		\$ 270.47
Fiber Patch Panel, per fiber		\$ 0.79
Special Construction for Fiber Pigtail		ICB

Sub-Loops			
Sub-Loop Interconnection (Stub Cable)			ICB
2-Wire Feeder			
	Band 1	\$	13.36
	Band 2	\$	20.17
	Band 3	\$	46.93
2-Wire Feeder First Line			
		\$	88.72
2-Wire Feeder Add'l or Second Line			
		\$	42.43
2-Wire Feeder Disconnect Charge			
		\$	31.75
2-Wire Distribution			
	Band 1	\$	7.85
	Band 2	\$	14.62
	Band 3	\$	24.10
2-Wire Distribution First Line			
		\$	127.65
2-Wire Distribution Add'l or Second Line			
		\$	40.65
2-Wire Distribution Disconnect Charge			
		\$	51.98
Sub-Loops - Continued			
4-Wire Feeder			
	Band 1	\$	25.61
	Band 2	\$	38.66
	Band 3	\$	89.99
4-Wire Feeder First Line			
		\$	122.84
4-Wire Feeder Add'l or Second Line			
		\$	66.12
4-Wire Feeder Disconnect Charge			
		\$	36.47
4-Wire Distribution			
	Band 1	\$	15.04

Individual Features		
3 Way Conf / Consult / Hold Transfer	\$	1.80 \$ 18.77
Conf Calling - 6 Way Station Control	\$	2.56 \$ 18.77
Dial Transfer to Tandem Tie Line	\$	0.13 \$ 100.48
Direct Connect	\$	0.02 \$ 18.77
Meet Me Conference	\$	17.20 \$ 28.63
Multi-Hunt Service	\$	0.11 \$ 18.77

TANDEM SWITCHING		
Tandem Switching per MOU - Statewide Average	\$	0.002213

Transport		
Transport - DS0 Dedicated - Install	Dedicated Transport Price List	\$ 192.85
Transport - DS1 Dedicated - Install	Dedicated Transport Price List	\$ 182.15
Transport - DS3 Dedicated - Install	Dedicated Transport Price List	\$ 192.85
Transport - OC3 Dedicated	Dedicated Transport Price List	\$ 192.85
Transport - OC12 Dedicated	Dedicated Transport Price List	\$ 192.85
DS1 to DS1 Cross Connect		\$ 182.15
DS3 to DS3 Cross Connect		\$ 192.85
OC3 to OC3 Cross Connect		\$ 192.85
OC12 to OC12 Cross Connect		\$ 192.85
Dark Fiber Transport - Initial Installation, 1-4 Patch Cords, per C.O.		\$ 193.55
Common Transport, per minute of use	\$	0.000947

911 and E911 Database Access		
911 Trunk 2 Wire Analog		\$ 151.80
DS-0 transport to Sprint's 911 tandem office	Dedicated Transport & Multiplexing	\$ 192.85

MULTIPLEXING				
Multiplexing - DS1-DS0 (Mux1/0 Common Equipment)	\$	179.10	\$	93.62
Multiplexing - DS3-DS1 (M13 Multiplexer - per DS3)	\$	215.79	\$	119.88
D4 Channel Unit	\$	4.71		
D4 OCU DP	\$	3.28		
D4 ISDN U-Brite	\$	3.61		
UNE Combinations				
UNE Platform (UNE-P)				
UNE-P 2-Wire Analog Loop, Switching, Common Transport				
	Band 1	\$	19.57	
	Band 2	\$	32.85	
	Band 3	\$	68.10	
UNE-P 2-Wire Analog Loop w/NID - First Line, Switching, Common Transport				
			\$	119.74
UNE-P 2-Wire Analog Loop w/o NID - First Line, Switching, Common Transport				
			\$	111.24
UNE-P 2-Wire Analog Loop - Add'l Line ordered same time to same location				
			\$	52.73
UNE-P 2-Wire Analog Loop - Reinstall Loop, Switching, Common Transport				
			\$	16.14
UNE-P 2-Wire Analog loop - Voice Grade Migration from Resale				
			\$	20.80
UNE-P 2-Wire Analog loop - Disconnect Charge				
			\$	5.38
UNE-P ISDN/BRI Loop & Port Combination				
	Band 1	\$	43.16	
	Band 2	\$	61.92	
	Band 3	\$	119.87	
UNE-P ISDN/BRI Loop New, First Line (w/NID) & Port Combination				
			\$	177.64
UNE-P ISDN/BRI Loop New, First Line (w/o NID) & Port Combination				
			\$	169.14
UNE-P ISDN/BRI Loop New, Add'l or Second Line & Port Combination				
			\$	108.10
UNE-P ISDN-BRI Disconnect				
			\$	31.75
Usage, per MOU		See UNE Switching MOU Prices		
UNE Combinations - Continued				
Enhanced Extended Link ; DS0 Loop, 1/0 Mux, DS1 Transport				
DS0 Loop		See Loop UNE prices		

DS1 Transport	See Transport UNE Prices	
Channel Bank Shelf/Common (per DS1)	\$	179.10
Channel Bank Card (per DS0)	\$	4.71
Enhanced Extended Link; DS0 Loop, DS0 Transport		
EEL New 2-Wire Analog Loop, DS0 Transport	\$	312.59
EEL New 4-Wire Analog Loop, DS0 Transport	\$	345.68
EEL New 2-Wire DS0 Digital Loop, DS0 Transport	\$	370.49
EEL New 4-Wire DS0 Digital Loop, DS0 Transport	\$	442.24
Enhanced Extended Link; DS0 Loop, D4 Channels, DS1 Transport		
EEL New 2-Wire Analog Loop, D4 Channel, Dedicated DS1 Transport	\$	395.51
EEL New 2-Wire Analog Loop, D4 Channel	\$	213.36
EEL Add'l 2-Wire Analog Loop same time same location, D4 Channel	\$	146.35
EEL 2-Wire Analog - Disconnect Charge	\$	31.75
EEL New 4-Wire Analog Loop, D4 Channel, Dedicated DS1 Transport	\$	428.60
EEL New 4-Wire Analog Loop, D4 Channel	\$	246.45
EEL Add'l 4-Wire Analog Loop same time same location, D4 Channel	\$	179.44
EEL 4 -Wire Analog - Disconnect Charge	\$	36.47
EEL New 2-Wire DS0 Digital Loop, D4 Channel, Dedicated DS1 Transport	\$	453.41
EEL New 2-Wire DS0 Digital Loop, D4 Channel	\$	271.26
EEL Add'l 2-Wire DS0 Digital Loop same time same location, D4 Channel	\$	201.72
EEL 2-Wire DS0 Digital Disconnect Charge	\$	31.75
EEL New 4-Wire DS0 Digital Loop, D4 Channel, Dedicated DS1 Transport	\$	525.17
EEL New 4-Wire DS0 Digital Loop, D4 Channel	\$	343.01
EEL Add'l 4-Wire DS0 Digital Loop same time same location, D4 Channel	\$	273.47
EEL 4-Wire DS0 Digital Disconnect Charge	\$	36.47
Enhanced Extended Link ; DS1 Loop, DS1 Transport		
DS1 Loop		
DS1 Transport		
EEL New DS1 Loop, DS1 Interoffice Transport	\$	516.53
EEL DS1 Loop Disconnect Charge	\$	36.47
Enhanced Extended Link ; DS1 Loop, 3/1 Mux, DS3 Transport		
DS1 Loop		
DS3 Transport		
3/1 Multiplexing (per DS3)		
EEL New DS1 Loop, 3/1 Multiplexing, DS3 Interoffice Transport	\$	647.11
EEL New DS1 Loop, 3/1 Multiplexing	\$	454.26
EEL Add'l DS1 Loop same time same location, 3/1 Multiplexing	\$	297.49
EEL DS1 Loop Disconect Charge	\$	36.47
Enhanced Extended Link ; DS3 Loop, DS3 Transport		
EEL New DS3 Loop, DS3 Interoffice Transport	\$	494.89
Enhanced Extended Link Loop Transport Migrations		
	\$	76.71
COMMON CHANNEL SIGNALING		
Interoffice Transmission - STP Ports	\$	279.17
STP Switching	\$	0.36
STP Transport Link 56.0 Kbps SS7 Link per month - Interoffice transmission	Dedicated Transport & Multiplexing	\$ 184.79
STP Transport Link 1.544 Mbps SS7 Link per month	Dedicated Transport & Multiplexing	\$ 184.79

D4 Channel Units	\$	4.71	
SS7 - Originating Point Code Service	\$		29.94
SS7 - Global Title Address Translation	\$		14.97
Reciprocal Compensation			
Local End Office Call Attempt (Setup)	\$	0.003861	
Local End Office MOU	\$	0.001535	
Tandem Call Attempt (Setup)	\$	0.003916	
Tandem MOU	\$	0.001341	
Tandem Transport MOU	\$	0.000947	
CALL-RELATED DATABASES SERVICES			
LIDB Database per query	\$	0.012474	
Toll Free Code Access Service query	\$	0.001034	
Calling Name Delivery per query	\$	0.000864	
Local Number Portability per query	\$	0.001403	
Other Charges			
Nid Installation			\$ 8.50
Nid Connection - 2 Line	\$	0.96	\$ 8.50
Nid Connection - 4 Wire			\$ 16.99
25 Line	\$	12.40	Installed via Workorder
SmartJack	\$	8.86	\$ 56.65
Trip Charge			\$ 18.88
2-Wire Digital Data Loop Cooperative Testing			\$ 46.71
4-Wire Digital Data Loop Cooperative Testing			\$ 66.99
Trouble Isolation and Testing			\$ 48.47
Dark Fiber End-to-End Testing, Initial Strand			\$ 53.48
Dark Fiber End-to-End Testing, Subsequent Strands			\$ 15.28
Tag & Label loop not ordered with loop installation			\$ 9.44
Tag & Label loop at same location and time			\$ 3.78
Tag & Label loop ordered with loop installation			\$ 4.72
UNE_P Telephone Number Change Charge			\$ 14.66
Non 10 Digit Trigger Charge for LNP - first 10 numbers ported			\$ 47.33
Non 10 Digit Trigger Charge for LNP - each additional number ported			\$ 4.24

Sprint-Florida
 Loop Banding Module
 Proposed Deaveraged Loop Rates

Rate Banding Summary						Monthly Price	Monthly Price	Monthly Price	Monthly Price	Monthly Price	Monthly Price
Rate ID	Rate Band	Number of Wire Centers	Total Lines Served	Percent of Total Lines	2-Wire	4-Wire	DS-0 56/64K	DS-1	ISDN-BRI	ISDN-PRI	
10	1	Rate Band 1	45	1,319,139	60.18%	\$ 21.22	\$ 40.41	\$ 42.30	\$ 206.76	\$ 39.62	\$ 206.76
11	2	Rate Band 2	40	650,391	29.67%	\$ 34.52	\$ 66.91	\$ 56.78	\$ 236.68	\$ 58.38	\$ 236.68
12	3	Rate Band 3	48	222,336	10.14%	\$ 68.81	\$ 135.34	\$ 95.98	\$ 435.04	\$ 112.55	\$ 435.04
Company Wide			133	2,191,866	100.00%	\$ 30.00	\$ 57.90	\$ 52.04	\$ 238.80	\$ 52.58	\$ 238.80

Rate Band Detail (Sorted by 2-wire Monthly Cost (TELRIC))															
Rate Band	Exchange	Wire Center	Total Lines Served	Total Lines Served	Total Lines Served	Total Lines Served	Total Lines Served	Total Lines Served	Deviation From Company Average	Deviation From Band Average	Monthly Cost	Monthly Cost	Monthly Cost	Monthly Cost	Monthly Cost
			Company	2-Wire	4-Wire	DS-0 56/64K	DS-1	ISDN-BRI	2-wire	2-wire	2-Wire	4-Wire	DS-0 56/64K	DS-1	ISDN-BRI
33	1	-	MTLDFLXADS1	13,828	13,828				-60.74%	-44.51%	\$ 11.78	\$ 21.67	\$ 34.89	\$ 75.92	\$ 21.24
34	1	-	TLHSFLXADS0	77,168	77,168				-60.17%	-43.70%	\$ 11.95	\$ 21.81	\$ 27.74	\$ 95.01	\$ 26.57
35	1	-	TLHSFLXERS0	11,179	11,179				-56.49%	-38.51%	\$ 13.05	\$ 23.98	\$ 34.39	\$ 980.29	\$ 32.42
36	1	-	SHLMFLXADS0	9,746	9,746				-51.43%	-31.35%	\$ 14.57	\$ 27.84	\$ 36.04	\$ 103.78	\$ 20.08
37	1	-	WNPKFLXADS1	48,235	48,235				-44.77%	-21.94%	\$ 16.57	\$ 31.17	\$ 39.10	\$ 66.17	\$ 30.96
38	1	-	FTWBFLXADS0	23,487	23,487				-40.71%	-16.20%	\$ 17.78	\$ 33.67	\$ 38.62	\$ 113.87	\$ 31.10
39	1	-	CYLKFLXBRS0	30,176	30,176				-39.98%	-15.16%	\$ 18.00	\$ 33.60	\$ 38.16	\$ 279.01	\$ 40.68
40	1	-	FTWBFLXBDS0	20,900	20,900				-39.49%	-14.48%	\$ 18.15	\$ 34.84	\$ 39.50	\$ 161.67	\$ 27.03
41	1	-	FTMYFLXCDS2	38,646	38,646				-38.95%	-13.72%	\$ 18.31	\$ 34.68	\$ 40.88	\$ 109.18	\$ 33.08
42	1	-	NPLSFLXDDS0	63,565	63,565				-38.53%	-13.12%	\$ 18.44	\$ 34.79	\$ 40.45	\$ 186.15	\$ 38.60
43	1	-	ALSPFLXADS0	54,425	54,425				-38.38%	-12.91%	\$ 18.48	\$ 34.95	\$ 39.75	\$ 157.84	\$ 35.18
44	1	-	LKBRFLXADS1	45,503	45,503				-37.99%	-12.36%	\$ 18.60	\$ 35.24	\$ 39.39	\$ 177.42	\$ 35.45
45	1	-	NNPLFLXADS1	62,624	62,624				-37.33%	-11.42%	\$ 18.80	\$ 35.53	\$ 37.40	\$ 359.38	\$ 38.78
46	1	-	TLHSFLXBDS0	26,193	26,193				-35.41%	-8.71%	\$ 19.37	\$ 36.70	\$ 41.35	\$ 161.78	\$ 34.80
47	1	-	VLPRFLXADS0	15,510	15,510				-35.29%	-8.55%	\$ 19.41	\$ 37.03	\$ 40.15	\$ 161.59	\$ 32.68
48	1	-	FTMYFLXADS0	24,419	24,419				-33.49%	-6.00%	\$ 19.95	\$ 37.58	\$ 40.88	\$ 82.57	\$ 31.95
49	1	-	CSLBFLXADS1	21,375	21,375				-33.03%	-5.35%	\$ 20.09	\$ 38.35	\$ 40.90	\$ 349.67	\$ 37.08
50	1	-	DESTFLXADS0	24,669	24,669				-30.57%	-1.87%	\$ 20.83	\$ 39.61	\$ 41.55	\$ 280.59	\$ 41.74
51	1	-	FTMBFLXARS0	12,442	12,442				-29.75%	-0.71%	\$ 21.07	\$ 40.26	\$ 43.19	\$ 611.38	\$ 42.10
52	1	-	GLRDFLXADS0	47,832	47,832				-29.56%	-0.44%	\$ 21.13	\$ 40.24	\$ 42.93	\$ 203.64	\$ 40.70
53	1	-	CPCRFLXADS0	35,895	35,895				-29.40%	-0.22%	\$ 21.18	\$ 40.49	\$ 42.72	\$ 148.39	\$ 38.52
54	1	-	VLPRFLXBRS0	7,881	7,881				-27.48%	2.50%	\$ 21.75	\$ 41.94	\$ 42.54	\$ 87.50	\$ 34.56
55	1	-	BNSPFLXADS1	60,794	60,794				-26.01%	4.57%	\$ 22.19	\$ 42.21	\$ 42.02	\$ 359.46	\$ 44.63
56	1	-	LDLKFLXARS0	24,782	24,782				-25.32%	5.55%	\$ 22.40	\$ 42.68	\$ 44.86	\$ 229.60	\$ 44.23
57	1	-	ORCYFLXADS0	13,755	13,755				-24.34%	6.93%	\$ 22.69	\$ 43.60	\$ 44.11	\$ 227.54	\$ 36.75
58	1	-	WNRDFLXARS0	10,319	10,319				-23.11%	8.68%	\$ 23.06	\$ 44.03	\$ 44.42	\$ 434.67	\$ 46.72
59	1	-	BCGRFLXARS1	3,211	3,211				-22.26%	9.87%	\$ 23.32	\$ 45.16	\$ 43.94	\$ 67.90	\$ 38.06
60	1	-	FTWBFLXCRS0	4,698	4,698				-21.58%	10.84%	\$ 23.52	\$ 44.94	\$ 44.18	\$ 187.30	\$ 42.83
61	1	-	TLHSFLXDDS0	44,310	44,310				-20.70%	12.08%	\$ 23.79	\$ 45.42	\$ 45.53	\$ 194.25	\$ 43.68
62	1	-	OCAFLEXCRS0	11,020	11,020				-20.41%	12.49%	\$ 23.87	\$ 45.95	\$ 44.60	\$ 84.22	\$ 40.20

63	1	-	KSSMFLXDRS0	15,039	15,039	-20.29%	12.66%	\$	23.91	\$	46.12	\$	43.15	\$	349.48	\$	38.83
64	1	-	WNGRFLXADS0	25,720	25,720	-20.08%	12.95%	\$	23.97	\$	45.87	\$	46.99	\$	181.08	\$	42.43
65	1	-	MOISFLXADS1	24,089	24,089	-18.42%	15.30%	\$	24.47	\$	47.15	\$	45.70	\$	211.19	\$	45.13
66	1	-	NFMYFLXADS0	17,528	17,528	-18.18%	15.65%	\$	24.54	\$	47.22	\$	46.07	\$	296.01	\$	42.01
67	1	-	NPLSFLXCDS0	38,278	38,278	-16.26%	18.35%	\$	25.12	\$	48.22	\$	46.07	\$	156.58	\$	48.20
68	1	-	CLMTFLXADS0	23,648	23,648	-15.37%	19.61%	\$	25.38	\$	48.74	\$	47.34	\$	218.79	\$	45.88
69	1	-	APPKFLXADS1	34,593	34,593	-14.08%	21.44%	\$	25.77	\$	49.39	\$	48.08	\$	261.14	\$	47.01
70	1	-	KSSMFLXBDS1	15,243	15,243	-13.96%	21.60%	\$	25.81	\$	49.15	\$	43.78	\$	104.24	\$	49.90
71	1	-	CPCRFLXBDS1	30,799	30,799	-13.63%	22.07%	\$	25.91	\$	49.86	\$	49.11	\$	91.44	\$	44.39
72	1	-	TLHSFLXHDS0	11,992	11,992	-13.20%	22.69%	\$	26.04	\$	49.99	\$	47.64	\$	178.63	\$	47.81
73	1	-	LSBGFLXADS0	38,021	38,021	-13.18%	22.72%	\$	26.04	\$	49.93	\$	49.01	\$	204.44	\$	46.80
74	1	-	TLHSFLXCDS0	27,025	27,025	-12.13%	24.19%	\$	26.36	\$	50.66	\$	48.97	\$	256.46	\$	43.28
75	1	-	OCALFLXADS0	62,998	62,998	-9.01%	28.60%	\$	27.29	\$	52.27	\$	49.15	\$	142.16	\$	48.84
76	1	-	KSSMFLXADS0	50,046	50,046	-8.83%	28.85%	\$	27.35	\$	52.55	\$	48.96	\$	240.08	\$	48.96
77	1	-	ORCYFLXCRS0	15,533	15,533	-7.48%	30.77%	\$	27.75	\$	53.38	\$	49.65	\$	295.36	\$	50.13
78	2	-	GLGCFLXADS0	35,678	35,678	-4.43%	-16.96%	\$	28.67	\$	55.36	\$	48.72	\$	191.64	\$	48.46
79	2	-	TVRSFLXADS0	16,016	16,016	-3.62%	-16.26%	\$	28.91	\$	55.96	\$	52.20	\$	112.96	\$	50.20
80	2	-	KSSMFLXCRS1	10,391	10,391	-3.15%	-15.84%	\$	29.05	\$	56.04	\$	42.63	\$	104.18	\$	55.35
81	2	-	OCALFLXBDS0	33,311	33,311	-3.05%	-15.76%	\$	29.08	\$	55.96	\$	55.30	\$	203.53	\$	51.03
82	2	-	PTCTFLXADS0	57,531	57,531	-2.36%	-15.16%	\$	29.29	\$	56.46	\$	50.48	\$	166.47	\$	51.93
83	2	-	BVHLFLXADS0	16,138	16,138	-1.05%	-14.02%	\$	29.68	\$	57.41	\$	47.28	\$	162.01	\$	48.91
84	2	-	MTDRFLXARS0	17,073	17,073	-0.84%	-13.84%	\$	29.74	\$	57.55	\$	52.38	\$	214.04	\$	49.53
85	2	-	SVSSFLXARS0	7,695	7,695	1.68%	-11.65%	\$	30.50	\$	59.07	\$	56.02	\$	118.63	\$	50.76
86	2	-	TLHSFLXFDS0	27,051	27,051	2.36%	-11.06%	\$	30.70	\$	59.18	\$	52.67	\$	199.85	\$	55.81
87	2	-	BLVWFLXADS0	23,864	23,864	3.43%	-10.13%	\$	31.02	\$	59.98	\$	52.49	\$	217.75	\$	52.71
88	2	-	SNISFLXADS0	12,870	12,870	4.16%	-9.50%	\$	31.24	\$	60.23	\$	51.80	\$	304.21	\$	61.75
89	2	-	CRVWFLXADS0	19,065	19,065	5.71%	-8.15%	\$	31.71	\$	61.36	\$	55.60	\$	221.99	\$	50.98
90	2	-	CYLKFLXADS0	43,181	43,181	7.72%	-6.40%	\$	32.31	\$	61.84	\$	53.03	\$	354.61	\$	61.39
91	2	-	NFMYFLXBRS0	18,544	18,544	8.25%	-5.94%	\$	32.47	\$	63.02	\$	50.78	\$	223.17	\$	54.91
92	2	-	FTMYFLXBRS0	16,202	16,202	8.85%	-5.42%	\$	32.65	\$	63.28	\$	52.70	\$	152.18	\$	51.92
93	2	-	CHSWFLXARS0	4,655	4,655	10.15%	-4.29%	\$	33.04	\$	64.46	\$	52.52	\$	814.87	\$	48.87
94	2	-	DDCYFLXADS1	13,655	13,655	12.16%	-2.54%	\$	33.64	\$	65.36	\$	56.71	\$	136.02	\$	53.14
95	2	-	SBNGFLXADS1	29,570	29,570	12.39%	-2.35%	\$	33.71	\$	65.18	\$	58.10	\$	174.67	\$	59.53
96	2	-	MTVRFLXARS0	1,813	1,813	15.16%	0.06%	\$	34.54	\$	67.81	\$	41.95	\$	118.65	\$	43.00
97	2	-	ESTSFLXARS0	20,022	20,022	15.28%	0.17%	\$	34.58	\$	67.21	\$	60.81	\$	187.05	\$	54.39
98	2	-	LKHLFLXARS0	2,216	2,216	16.12%	0.90%	\$	34.83	\$	68.39	\$	54.40	\$	140.58	\$	44.03
99	2	-	SGBHFLXARS0	6,218	6,218	18.77%	3.20%	\$	35.62	\$	69.22	\$	55.55	\$	147.81	\$	63.08
100	2	-	PNGRFLXADS1	29,036	29,036	23.23%	7.08%	\$	36.96	\$	71.79	\$	60.86	\$	201.65	\$	65.44
101	2	-	SNRSFLXARS0	6,305	6,305	24.01%	7.75%	\$	37.20	\$	72.25	\$	57.87	\$	445.90	\$	62.18
102	2	-	CPHZFLXADS0	12,523	12,523	24.61%	8.27%	\$	37.38	\$	72.63	\$	57.48	\$	1,177.49	\$	64.54
103	2	-	LHACFLXADS0	18,138	18,138	24.70%	8.35%	\$	37.40	\$	72.92	\$	59.94	\$	228.71	\$	57.89
104	2	-	HOWYFLXARS0	1,894	1,894	27.56%	10.84%	\$	38.26	\$	74.81	\$	60.27	\$	137.72	\$	58.66
105	2	-	AVPKFLXADS0	12,155	12,155	30.91%	13.75%	\$	39.27	\$	75.78	\$	61.43	\$	310.97	\$	63.77
106	2	-	MRNNFLXADS0	12,052	12,052	31.75%	14.48%	\$	39.52	\$	76.76	\$	64.82	\$	316.42	\$	58.90
107	2	-	INVRFLXADS1	29,913	29,913	34.50%	16.87%	\$	40.34	\$	78.44	\$	63.87	\$	186.29	\$	67.51
108	2	-	CRRVFLXADS0	16,311	16,311	35.97%	18.14%	\$	40.78	\$	79.21	\$	62.52	\$	279.02	\$	66.61
109	2	-	PNISFLXADS0	9,803	9,803	37.46%	19.44%	\$	41.23	\$	80.21	\$	62.96	\$	159.27	\$	73.82
110	2	-	FTMDFLXARS0	3,443	3,443	40.86%	22.39%	\$	42.25	\$	82.98	\$	65.86	\$	193.22	\$	59.94
111	2	-	SVSPFLXARS0	5,875	5,875	49.69%	30.07%	\$	44.90	\$	87.86	\$	69.27	\$	216.24	\$	76.34
112	2	-	HMSPLXARS0	11,032	11,032	50.22%	30.53%	\$	45.06	\$	87.80	\$	67.60	\$	143.54	\$	74.41
113	2	-	STCDFLXARS0	23,237	23,237	50.33%	30.62%	\$	45.09	\$	88.41	\$	66.67	\$	271.53	\$	72.32
114	2	-	SNANFLXARS0	4,142	4,142	64.36%	42.81%	\$	49.30	\$	95.86	\$	74.98	\$	526.12	\$	84.25
115	2	-	WCHFLXADS0	7,603	7,603	66.57%	44.74%	\$	49.96	\$	97.86	\$	78.82	\$	217.63	\$	75.81
116	2	-	GVLDLXARS0	6,178	6,178	70.71%	48.33%	\$	51.20	\$	100.13	\$	76.72	\$	278.84	\$	81.79
117	2	-	STRKFLXADS0	7,992	7,992	71.33%	48.87%	\$	51.39	\$	100.55	\$	81.22	\$	188.96	\$	71.51
118	3	-	MDSNFLXADS0	5,424	5,424	76.60%	-23.01%	\$	52.97	\$	103.98	\$	81.90	\$	237.23	\$	74.57
119	3	-	WLWDFLXARS0	9,065	9,065	76.83%	-22.92%	\$	53.04	\$	103.86	\$	80.94	\$	215.60	\$	81.19
120	3	-	ARCDFLXADS0	15,733	15,733	77.93%	-22.43%	\$	53.37	\$	104.86	\$	78.74	\$	317.82	\$	84.49

121	3	-	DFSPFLXADS0	9,776	9,776	79.67%	-21.68%	\$	53.89	\$	105.42	\$	82.61	\$	252.68	\$	82.51
122	3	-	SLHLFLXARS0	5,567	5,567	83.11%	-20.18%	\$	54.92	\$	107.45	\$	78.60	\$	573.27	\$	93.56
123	3	-	UMTLFLXARS0	8,567	8,567	86.14%	-18.85%	\$	55.83	\$	109.61	\$	83.94	\$	241.73	\$	90.37
124	3	-	CFVLFLXADS0	7,610	7,610	87.83%	-18.12%	\$	56.34	\$	110.15	\$	82.78	\$	337.90	\$	90.81
125	3	-	OKLWFLXADS0	4,454	4,454	90.09%	-17.14%	\$	57.02	\$	111.96	\$	72.92	\$	708.69	\$	85.92
126	3	-	OKCBFLXADS1	24,148	24,148	91.93%	-16.33%	\$	57.57	\$	112.78	\$	84.57	\$	390.97	\$	103.53
127	3	-	TLHSFLXGRS0	4,940	4,940	92.20%	-16.21%	\$	57.65	\$	113.13	\$	83.23	\$	613.84	\$	91.25
128	3	-	CLTNFLXARS0	9,675	9,675	97.45%	-13.93%	\$	59.23	\$	116.60	\$	88.31	\$	404.49	\$	102.32
129	3	-	SNDSFLXARS0	2,051	2,051	98.99%	-13.26%	\$	59.69	\$	117.46	\$	88.01	\$	219.96	\$	85.62
130	3	-	TLCHFLXARS0	4,073	4,073	99.43%	-13.06%	\$	59.82	\$	117.41	\$	87.19	\$	265.83	\$	94.80
131	3	-	LBLLFLXADS0	9,782	9,782	101.37%	-12.22%	\$	60.40	\$	118.42	\$	85.78	\$	371.06	\$	101.33
132	3	-	BSHNFLXADS0	12,635	12,635	104.48%	-10.86%	\$	61.33	\$	120.32	\$	87.89	\$	254.42	\$	95.91
133	3	-	OCNFFLXARS0	6,101	6,101	105.54%	-10.40%	\$	61.65	\$	121.07	\$	84.34	\$	765.39	\$	102.24
134	3	-	LKPCFLXARS0	13,872	13,872	107.29%	-9.63%	\$	62.18	\$	122.10	\$	86.16	\$	461.04	\$	108.29
135	3	-	ALVAFXARS1	1,778	1,778	110.10%	-8.41%	\$	63.02	\$	123.44	\$	87.83	\$	546.78	\$	99.39
136	3	-	MRHNFLXARS0	3,074	3,074	110.24%	-8.35%	\$	63.06	\$	124.31	\$	87.38	\$	359.83	\$	101.84
137	3	-	BWLGFLXARS0	1,701	1,701	110.28%	-8.33%	\$	63.07	\$	124.53	\$	89.81	\$	308.64	\$	93.77
138	3	-	IMKFLXARS0	7,045	7,045	116.88%	-5.45%	\$	65.05	\$	128.18	\$	88.60	\$	386.76	\$	107.86
139	3	-	ASTRFLXARS0	1,578	1,578	118.92%	-4.57%	\$	65.67	\$	128.64	\$	88.04	\$	649.05	\$	107.46
140	3	-	WLSTFLXARS0	6,776	6,776	119.72%	-4.22%	\$	65.91	\$	129.59	\$	98.86	\$	289.12	\$	103.25
141	3	-	GNWDFLXARS0	915	915	124.06%	-2.33%	\$	67.21	\$	132.33	\$	95.47	\$	251.38	\$	104.25
142	3	-	PANCFXARS0	1,162	1,162	134.20%	2.09%	\$	70.25	\$	137.87	\$	94.92	\$	259.58	\$	120.12
143	3	-	SSPRFLXARS0	1,727	1,727	152.26%	9.97%	\$	75.67	\$	149.04	\$	91.51	\$	1,326.93	\$	131.32
144	3	-	BNFYFLXARS0	5,210	5,210	152.42%	10.04%	\$	75.72	\$	149.09	\$	112.06	\$	324.52	\$	108.02
145	3	-	MNTIFLXADS0	7,331	7,331	189.55%	26.22%	\$	86.85	\$	171.10	\$	123.87	\$	554.80	\$	146.96
146	3	-	FRPTFLXARS0	3,235	3,235	191.17%	26.93%	\$	87.34	\$	172.30	\$	115.34	\$	388.65	\$	141.23
147	3	-	CTDLFLXARS0	1,436	1,436	201.96%	31.63%	\$	90.57	\$	179.13	\$	117.15	\$	398.20	\$	136.12
148	3	-	LWTFXARS0	1,247	1,247	205.44%	33.15%	\$	91.62	\$	180.73	\$	116.00	\$	670.61	\$	142.02
149	3	-	ALFRFLXARS0	1,743	1,743	219.63%	39.34%	\$	95.87	\$	189.51	\$	120.72	\$	413.61	\$	147.60
150	3	-	BAKRFLXADS0	2,841	2,841	251.05%	53.04%	\$	105.30	\$	207.92	\$	142.04	\$	541.69	\$	172.13
151	3	-	GDRGFLXADS0	2,387	2,387	252.80%	53.80%	\$	105.82	\$	209.14	\$	140.42	\$	513.77	\$	169.36
152	3	-	MALNFLXARS0	1,390	1,390	263.18%	58.32%	\$	108.94	\$	214.95	\$	141.34	\$	499.81	\$	167.65
153	3	-	CHLKFLXARS0	1,447	1,447	265.78%	59.46%	\$	109.72	\$	216.89	\$	140.03	\$	424.57	\$	164.76
154	3	-	ZLSPFLXARS0	2,646	2,646	273.41%	62.78%	\$	112.00	\$	221.64	\$	137.82	\$	645.67	\$	184.20
155	3	-	PNLNFLXARS0	1,311	1,311	295.15%	72.26%	\$	118.53	\$	234.23	\$	153.59	\$	833.20	\$	195.43
156	3	-	STMKFLXARS0	773	773	297.55%	73.31%	\$	119.25	\$	236.09	\$	142.73	\$	1,000.14	\$	181.98
157	3	-	LEE FLXARS0	1,238	1,238	355.08%	98.39%	\$	136.50	\$	270.73	\$	162.02	\$	713.71	\$	218.82
158	3	-	SPCPFLXARL0	1,164	1,164	382.66%	110.41%	\$	144.77	\$	287.33	\$	169.32	\$	825.05	\$	239.44
159	3	-	GLDLFLXARS0	863	863	399.78%	117.87%	\$	149.91	\$	297.24	\$	180.82	\$	746.85	\$	240.95
160	3	-	GNVFLXARS0	1,509	1,509	415.14%	124.57%	\$	154.52	\$	306.04	\$	190.29	\$	963.57	\$	252.37
161	3	-	EVRGFLXARS1	1,752	1,752	415.63%	124.78%	\$	154.66	\$	305.41	\$	174.73	\$	1,754.60	\$	313.06
162	3	-	RYHLFLXARS0	1,602	1,602	426.88%	129.68%	\$	158.04	\$	313.41	\$	190.66	\$	823.35	\$	255.69
163	3	-	WSTVFLXARS0	899	899	434.16%	132.86%	\$	160.22	\$	318.04	\$	185.21	\$	749.23	\$	240.00
164	3	-	KGLKFLXARS0	339	339	444.09%	137.19%	\$	163.20	\$	318.93	\$	199.98	\$	664.05	\$	248.71
165	3	-	KNVFLXARS0	744	744	922.78%	345.86%	\$	306.78	\$	611.18	\$	330.66	\$	2,730.35	\$	585.44

Sprint-Florida
 Loop Banding Module
 Deaveraged Loop Rates - Non-Collapsed

Rate ID	Rate Band	Number of Wire Centers	Total Lines Served	Percent of Total Lines	Monthly Price		Monthly Price		Monthly Price		Monthly Price	
					2-Wire	4-Wire	DS-0 56/64K	DS-1	ISDN-BRI	ISDN-PRI		
1	Rate Band 1	4	111,921	5.11%	\$ 12.27	\$ 22.54	\$ 30.01	\$ 181.84	\$ 25.93	\$ 181.84		
2	Rate Band 2	23	716,638	32.70%	\$ 19.57	\$ 37.12	\$ 40.68	\$ 215.98	\$ 37.36	\$ 215.98		
3	Rate Band 3	34	849,845	38.77%	\$ 27.68	\$ 53.24	\$ 49.27	\$ 206.32	\$ 49.05	\$ 206.32		
4	Rate Band 4	20	265,211	12.10%	\$ 38.54	\$ 74.96	\$ 61.49	\$ 260.70	\$ 63.63	\$ 260.70		
5	Rate Band 5	28	202,255	9.23%	\$ 57.42	\$ 112.64	\$ 83.90	\$ 361.62	\$ 93.21	\$ 361.62		
6	Rate Band 6	8	23,091	1.05%	\$ 83.91	\$ 165.39	\$ 115.05	\$ 508.32	\$ 133.96	\$ 508.32		
7	Rate Band 7	7	12,795	0.58%	\$ 109.88	\$ 217.16	\$ 141.79	\$ 597.76	\$ 175.77	\$ 597.76		
8	Rate Band 8	8	9,366	0.43%	\$ 151.99	\$ 301.00	\$ 180.09	\$ 985.93	\$ 255.88	\$ 985.93		
9	Rate Band 9	1	744	0.03%	\$ 306.78	\$ 611.18	\$ 330.66	\$ 2,730.35	\$ 585.44	\$ 2,730.35		
Company Wide		133	2,191,866	100.00%	\$ 30.00	\$ 57.90	\$ 52.04	\$ 238.80	\$ 52.58	\$ 238.80		

Rate Band Detail (Sorted by 2-wire Monthly Cost (TELRIC))

Rate Band	Exchange	Wire Center	Total Lines Served	Total Lines Served	Total Lines Served	Total Lines Served	Total Lines Served	Total Lines Served	Deviation From Company Average	Deviation From Band Average	Monthly Cost	Monthly Cost	Monthly Cost	Monthly Cost	Monthly Cost
			Company	2-Wire	4-Wire	DS-0 56/64K	DS-1	ISDN-BRI	2-wire	2-wire	2-Wire	4-Wire	DS-0 56/64K	DS-1	ISDN-BRI
-	-	MTLDLFXADS1	13,828	13,828					-60.74%	-3.98%	\$ 11.78	\$ 21.67	\$ 34.89	\$ 75.92	\$ 21.24
-	-	TLHSFLXADS0	77,168	77,168					-60.17%	-2.59%	\$ 11.95	\$ 21.81	\$ 27.74	\$ 95.01	\$ 26.57
-	-	TLHSFLXERS0	11,179	11,179					-56.49%	6.39%	\$ 13.05	\$ 23.98	\$ 34.39	\$ 980.29	\$ 32.42
-	-	SHLMFLXADS0	9,746	9,746					-51.43%	18.78%	\$ 14.57	\$ 27.84	\$ 36.04	\$ 103.78	\$ 20.08
-	-	WNPFLXADS1	48,235	48,235					-44.77%	-15.32%	\$ 16.57	\$ 31.17	\$ 39.10	\$ 66.17	\$ 30.96
-	-	FTWBFLXADS0	23,487	23,487					-40.71%	-9.10%	\$ 17.78	\$ 33.67	\$ 38.62	\$ 113.87	\$ 31.10
-	-	CYLKFLXBR0	30,176	30,176					-39.98%	-7.98%	\$ 18.00	\$ 33.60	\$ 38.16	\$ 279.01	\$ 40.68
-	-	FTWBFLXBDS0	20,900	20,900					-39.49%	-7.24%	\$ 18.15	\$ 34.84	\$ 39.50	\$ 161.67	\$ 27.03
-	-	FTMYFLXCDS2	38,646	38,646					-38.95%	-6.41%	\$ 18.31	\$ 34.68	\$ 40.88	\$ 109.18	\$ 33.08
-	-	NPLSFLXDDS0	63,565	63,565					-38.53%	-5.76%	\$ 18.44	\$ 34.79	\$ 40.45	\$ 186.15	\$ 38.60
-	-	ALSPFLXADS0	54,425	54,425					-38.38%	-5.53%	\$ 18.48	\$ 34.95	\$ 39.75	\$ 157.84	\$ 35.18
-	-	LKBRFLXADS1	45,503	45,503					-37.99%	-4.93%	\$ 18.60	\$ 35.24	\$ 39.39	\$ 177.42	\$ 35.45
-	-	NNPLFLXADS1	62,624	62,624					-37.33%	-3.92%	\$ 18.80	\$ 35.53	\$ 37.40	\$ 359.38	\$ 38.78
-	-	TLHSFLXBDS0	26,193	26,193					-35.41%	-0.98%	\$ 19.37	\$ 36.70	\$ 41.35	\$ 161.78	\$ 34.80
-	-	VLPRFLXADS0	15,510	15,510					-35.29%	-0.80%	\$ 19.41	\$ 37.03	\$ 40.15	\$ 161.59	\$ 32.68
-	-	FTMYFLXADS0	24,419	24,419					-33.49%	1.97%	\$ 19.95	\$ 37.58	\$ 40.88	\$ 82.57	\$ 31.95
-	-	CSLBFLXADS1	21,375	21,375					-33.03%	2.67%	\$ 20.09	\$ 38.35	\$ 40.90	\$ 349.67	\$ 37.08
-	-	DESTFLXADS0	24,669	24,669					-30.57%	6.44%	\$ 20.83	\$ 39.61	\$ 41.55	\$ 280.59	\$ 41.74
-	-	FTMBFLXARS0	12,442	12,442					-29.75%	7.70%	\$ 21.07	\$ 40.26	\$ 43.19	\$ 611.38	\$ 42.10
-	-	GLRDFLXADS0	47,832	47,832					-29.56%	7.99%	\$ 21.13	\$ 40.24	\$ 42.93	\$ 203.64	\$ 40.70
-	-	CPCRFLXADS0	35,895	35,895					-29.40%	8.24%	\$ 21.18	\$ 40.49	\$ 42.72	\$ 148.39	\$ 38.52
-	-	VLPRFLXBR0	7,881	7,881					-27.48%	11.18%	\$ 21.75	\$ 41.94	\$ 42.54	\$ 87.50	\$ 34.56
-	-	BNSPFLXADS1	60,794	60,794					-26.01%	13.43%	\$ 22.19	\$ 42.21	\$ 42.02	\$ 359.46	\$ 44.63
-	-	LDLKFLXARS0	24,782	24,782					-25.32%	14.49%	\$ 22.40	\$ 42.68	\$ 44.86	\$ 229.60	\$ 44.23
-	-	ORCYFLXADS0	13,755	13,755					-24.34%	15.99%	\$ 22.69	\$ 43.60	\$ 44.11	\$ 227.54	\$ 36.75
-	-	WNDRFLXARS0	10,319	10,319					-23.11%	17.89%	\$ 23.06	\$ 44.03	\$ 44.42	\$ 434.67	\$ 46.72
-	-	BCGRFLXARS1	3,211	3,211					-22.26%	19.18%	\$ 23.32	\$ 45.16	\$ 43.94	\$ 67.90	\$ 38.06
-	-	FTWBFLXCRS0	4,698	4,698					-21.58%	-15.01%	\$ 23.52	\$ 44.94	\$ 44.18	\$ 187.30	\$ 42.83

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61	3	-	TLHSFLXDDS0	44,310	44,310	-20.70%	-14.06%	\$ 23.79	\$ 45.42	\$ 45.53	\$ 194.25	\$ 43.68
62	3	-	OCALFLXCRS0	11,020	11,020	-20.41%	-13.74%	\$ 23.87	\$ 45.95	\$ 44.60	\$ 84.22	\$ 40.20
63	3	-	KSSMFLXDRS0	15,039	15,039	-20.29%	-13.61%	\$ 23.91	\$ 46.12	\$ 43.15	\$ 349.48	\$ 38.83
64	3	-	WNGRFLXADS0	25,720	25,720	-20.08%	-13.39%	\$ 23.97	\$ 45.87	\$ 46.99	\$ 181.08	\$ 42.43
65	3	-	MOISFLXADS1	24,089	24,089	-18.42%	-11.59%	\$ 24.47	\$ 47.15	\$ 45.70	\$ 211.19	\$ 45.13
66	3	-	NFMYFLXADS0	17,528	17,528	-18.18%	-11.33%	\$ 24.54	\$ 47.22	\$ 46.07	\$ 296.01	\$ 42.01
67	3	-	NPLSFLXCDS0	38,278	38,278	-16.26%	-9.25%	\$ 25.12	\$ 48.22	\$ 46.07	\$ 156.58	\$ 48.20
68	3	-	CLMTFLXADS0	23,648	23,648	-15.37%	-8.28%	\$ 25.38	\$ 48.74	\$ 47.34	\$ 218.79	\$ 45.88
69	3	-	APPKFLXADS1	34,593	34,593	-14.08%	-6.88%	\$ 25.77	\$ 49.39	\$ 48.08	\$ 261.14	\$ 47.01
70	3	-	KSSMFLXBDS1	15,243	15,243	-13.96%	-6.76%	\$ 25.81	\$ 49.15	\$ 43.78	\$ 104.24	\$ 49.90
71	3	-	CPCRFLEXBDS1	30,799	30,799	-13.63%	-6.40%	\$ 25.91	\$ 49.86	\$ 49.11	\$ 91.44	\$ 44.39
72	3	-	TLHSFLXHDS0	11,992	11,992	-13.20%	-5.93%	\$ 26.04	\$ 49.99	\$ 47.64	\$ 178.63	\$ 47.81
73	3	-	LSBGFLXADS0	38,021	38,021	-13.18%	-5.90%	\$ 26.04	\$ 49.93	\$ 49.01	\$ 204.44	\$ 46.80
74	3	-	TLHSFLXCDS0	27,025	27,025	-12.13%	-4.77%	\$ 26.36	\$ 50.66	\$ 48.97	\$ 256.46	\$ 43.28
75	3	-	OCALFLXADS0	62,998	62,998	-9.01%	-1.39%	\$ 27.29	\$ 52.27	\$ 49.15	\$ 142.16	\$ 48.84
76	3	-	KSSMFLXADS0	50,046	50,046	-8.83%	-1.20%	\$ 27.35	\$ 52.55	\$ 48.96	\$ 240.08	\$ 48.96
77	3	-	ORCYFLXCRS0	15,533	15,533	-7.48%	0.27%	\$ 27.75	\$ 53.38	\$ 49.65	\$ 295.36	\$ 50.13
78	3	-	GLGCFXADS0	35,678	35,678	-4.43%	3.57%	\$ 28.67	\$ 55.36	\$ 48.72	\$ 191.64	\$ 48.46
79	3	-	TVRSFLXADS0	16,016	16,016	-3.62%	4.45%	\$ 28.91	\$ 55.96	\$ 52.20	\$ 112.96	\$ 50.20
80	3	-	KSSMFLXCRS1	10,391	10,391	-3.15%	4.96%	\$ 29.05	\$ 56.04	\$ 42.63	\$ 104.18	\$ 55.35
81	3	-	OCALFLXBDS0	33,311	33,311	-3.05%	5.07%	\$ 29.08	\$ 55.96	\$ 55.30	\$ 203.53	\$ 51.03
82	3	-	PTCTFLXADS0	57,531	57,531	-2.36%	5.81%	\$ 29.29	\$ 56.46	\$ 50.48	\$ 166.47	\$ 51.93
83	3	-	BVHLFLXADS0	16,138	16,138	-1.05%	7.24%	\$ 29.68	\$ 57.41	\$ 47.28	\$ 162.01	\$ 48.91
84	3	-	MTDRFLXARS0	17,073	17,073	-0.84%	7.46%	\$ 29.74	\$ 57.55	\$ 52.38	\$ 214.04	\$ 49.53
85	3	-	SVSSFLXARS0	7,695	7,695	1.68%	10.19%	\$ 30.50	\$ 59.07	\$ 56.02	\$ 118.63	\$ 50.76
86	3	-	TLHSFLXFDS0	27,051	27,051	2.36%	10.93%	\$ 30.70	\$ 59.18	\$ 52.67	\$ 199.85	\$ 55.81
87	3	-	BLVWFLXADS0	23,864	23,864	3.43%	12.09%	\$ 31.02	\$ 59.98	\$ 52.49	\$ 217.75	\$ 52.71
88	3	-	SNISFLXADS0	12,870	12,870	4.16%	12.88%	\$ 31.24	\$ 60.23	\$ 51.80	\$ 304.21	\$ 61.75
89	3	-	CRVWFLXADS0	19,065	19,065	5.71%	14.56%	\$ 31.71	\$ 61.36	\$ 55.60	\$ 221.99	\$ 50.98
90	3	-	CYLKFLXADS0	43,181	43,181	7.72%	16.74%	\$ 32.31	\$ 61.84	\$ 53.03	\$ 354.61	\$ 61.39
91	3	-	NFMYFLXBRS0	18,544	18,544	8.25%	17.31%	\$ 32.47	\$ 63.02	\$ 50.78	\$ 223.17	\$ 54.91
92	3	-	FTMYFLXBRS0	16,202	16,202	8.85%	17.96%	\$ 32.65	\$ 63.28	\$ 52.70	\$ 152.18	\$ 51.92
93	3	-	CHSWFLXARS0	4,655	4,655	10.15%	19.37%	\$ 33.04	\$ 64.46	\$ 52.52	\$ 814.87	\$ 48.87
94	4	-	DDCYFLXADS1	13,655	13,655	12.16%	-12.70%	\$ 33.64	\$ 65.36	\$ 56.71	\$ 136.02	\$ 53.14
95	4	-	SBNGFLXADS1	29,570	29,570	12.39%	-12.52%	\$ 33.71	\$ 65.18	\$ 58.10	\$ 174.67	\$ 59.53
96	4	-	MTVRFLXARS0	1,813	1,813	15.16%	-10.37%	\$ 34.54	\$ 67.81	\$ 41.95	\$ 118.65	\$ 43.00
97	4	-	ESTSFLXARS0	20,022	20,022	15.28%	-10.27%	\$ 34.58	\$ 67.21	\$ 60.81	\$ 187.05	\$ 54.39
98	4	-	LKHLFLXARS0	2,216	2,216	16.12%	-9.62%	\$ 34.83	\$ 68.39	\$ 54.40	\$ 140.58	\$ 44.03
99	4	-	SGBHFLXARS0	6,218	6,218	18.77%	-7.56%	\$ 35.62	\$ 69.22	\$ 55.55	\$ 147.81	\$ 63.08
100	4	-	PNGRFLXADS1	29,036	29,036	23.23%	-4.08%	\$ 36.96	\$ 71.79	\$ 60.86	\$ 201.65	\$ 65.44
101	4	-	SNRSFLXARS0	6,305	6,305	24.01%	-3.48%	\$ 37.20	\$ 72.25	\$ 57.87	\$ 445.90	\$ 62.18
102	4	-	CPHZFLXADS0	12,523	12,523	24.61%	-3.01%	\$ 37.38	\$ 72.63	\$ 57.48	\$ 1,177.49	\$ 64.54
103	4	-	LHACFLXADS0	18,138	18,138	24.70%	-2.94%	\$ 37.40	\$ 72.92	\$ 59.94	\$ 228.71	\$ 57.89
104	4	-	HOWYFLXARS0	1,894	1,894	27.56%	-0.71%	\$ 38.26	\$ 74.81	\$ 60.27	\$ 137.72	\$ 58.66
105	4	-	AVPKFLXADS0	12,155	12,155	30.91%	1.89%	\$ 39.27	\$ 75.78	\$ 61.43	\$ 310.97	\$ 63.77
106	4	-	MRNNFLXADS0	12,052	12,052	31.75%	2.55%	\$ 39.52	\$ 76.76	\$ 64.82	\$ 316.42	\$ 58.90
107	4	-	INVRFLXADS1	29,913	29,913	34.50%	4.69%	\$ 40.34	\$ 78.44	\$ 63.87	\$ 186.29	\$ 67.51
108	4	-	CRRVFLXADS0	16,311	16,311	35.97%	5.83%	\$ 40.78	\$ 79.21	\$ 62.52	\$ 279.02	\$ 66.61
109	4	-	PNISFLXADS0	9,803	9,803	37.46%	6.99%	\$ 41.23	\$ 80.21	\$ 62.96	\$ 159.27	\$ 73.82
110	4	-	FTMDFLXARS0	3,443	3,443	40.86%	9.63%	\$ 42.25	\$ 82.98	\$ 65.86	\$ 193.22	\$ 59.94
111	4	-	SVSPFLXARS0	5,875	5,875	49.69%	16.51%	\$ 44.90	\$ 87.86	\$ 69.27	\$ 216.24	\$ 76.34
112	4	-	HMSPFLEXARS0	11,032	11,032	50.22%	16.92%	\$ 45.06	\$ 87.80	\$ 67.60	\$ 143.54	\$ 74.41
113	4	-	STCDFLXARS0	23,237	23,237	50.33%	17.01%	\$ 45.09	\$ 88.41	\$ 66.67	\$ 271.53	\$ 72.32
114	5	-	SNANFLXARS0	4,142	4,142	64.36%	-14.15%	\$ 49.30	\$ 95.86	\$ 74.98	\$ 526.12	\$ 84.25
115	5	-	WCHLFLXADS0	7,603	7,603	66.57%	-12.99%	\$ 49.96	\$ 97.86	\$ 78.82	\$ 217.63	\$ 75.81
116	5	-	GVLDFLXARS0	6,178	6,178	70.71%	-10.83%	\$ 51.20	\$ 100.13	\$ 76.72	\$ 278.84	\$ 81.79
117	5	-	STRKFLXADS0	7,992	7,992	71.33%	-10.51%	\$ 51.39	\$ 100.55	\$ 81.22	\$ 188.96	\$ 71.51
118	5	-	MDSNFLXADS0	5,424	5,424	76.60%	-7.75%	\$ 52.97	\$ 103.98	\$ 81.90	\$ 237.23	\$ 74.57
119	5	-	WLWDFLXARS0	9,065	9,065	76.83%	-7.64%	\$ 53.04	\$ 103.86	\$ 80.94	\$ 215.60	\$ 81.19
120	5	-	ARCDFLXADS0	15,733	15,733	77.93%	-7.06%	\$ 53.37	\$ 104.86	\$ 78.74	\$ 317.82	\$ 84.49
121	5	-	DFSPFLXADS0	9,776	9,776	79.67%	-6.15%	\$ 53.89	\$ 105.42	\$ 82.61	\$ 252.68	\$ 82.51
122	5	-	SLHLFLXARS0	5,567	5,567	83.11%	-4.35%	\$ 54.92	\$ 107.45	\$ 78.60	\$ 573.27	\$ 93.56

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123	5	-	UMTLFLXARS0	8,567	8,567	86.14%	-2.77%	\$	55.83	\$	109.61	\$	83.94	\$	241.73	\$	90.37
124	5	-	CFVLFLXADS0	7,610	7,610	87.83%	-1.89%	\$	56.34	\$	110.15	\$	82.78	\$	337.90	\$	90.81
125	5	-	OKLWFLXADS0	4,454	4,454	90.09%	-0.71%	\$	57.02	\$	111.96	\$	72.92	\$	708.69	\$	85.92
126	5	-	OKCBFLXADS1	24,148	24,148	91.93%	0.26%	\$	57.57	\$	112.78	\$	84.57	\$	390.97	\$	103.53
127	5	-	TLHSFLXGRS0	4,940	4,940	92.20%	0.40%	\$	57.65	\$	113.13	\$	83.23	\$	613.84	\$	91.25
128	5	-	CLTNFLXARS0	9,675	9,675	97.45%	3.14%	\$	59.23	\$	116.60	\$	88.31	\$	404.49	\$	102.32
129	5	-	SNDSFLXARS0	2,051	2,051	98.99%	3.94%	\$	59.69	\$	117.46	\$	88.01	\$	219.96	\$	85.62
130	5	-	TLCHFLXARS0	4,073	4,073	99.43%	4.17%	\$	59.82	\$	117.41	\$	87.19	\$	265.83	\$	94.80
131	5	-	LBLLFLXADS0	9,782	9,782	101.37%	5.19%	\$	60.40	\$	118.42	\$	85.78	\$	371.06	\$	101.33
132	5	-	BSHNFLXADS0	12,635	12,635	104.48%	6.81%	\$	61.33	\$	120.32	\$	87.89	\$	254.42	\$	95.91
133	5	-	OCNFFLXARS0	6,101	6,101	105.54%	7.36%	\$	61.65	\$	121.07	\$	84.34	\$	765.39	\$	102.24
134	5	-	LKPCFLXARS0	13,872	13,872	107.29%	8.28%	\$	62.18	\$	122.10	\$	86.16	\$	461.04	\$	108.29
135	5	-	ALVAFLXARS1	1,778	1,778	110.10%	9.74%	\$	63.02	\$	123.44	\$	87.83	\$	546.78	\$	99.39
136	5	-	MRHNFLXARS0	3,074	3,074	110.24%	9.82%	\$	63.06	\$	124.31	\$	87.38	\$	359.83	\$	101.84
137	5	-	BWLGFLXARS0	1,701	1,701	110.28%	9.84%	\$	63.07	\$	124.53	\$	89.81	\$	308.64	\$	93.77
138	5	-	IMKLFLXARS0	7,045	7,045	116.88%	13.29%	\$	65.05	\$	128.18	\$	88.60	\$	386.76	\$	107.86
139	5	-	ASTRFLXARS0	1,578	1,578	118.92%	14.35%	\$	65.67	\$	128.64	\$	88.04	\$	649.05	\$	107.46
140	5	-	WLSTFLXARS0	6,776	6,776	119.72%	14.77%	\$	65.91	\$	129.59	\$	98.86	\$	289.12	\$	103.25
141	5	-	GNWDFLXARS0	915	915	124.06%	17.04%	\$	67.21	\$	132.33	\$	95.47	\$	251.38	\$	104.25
142	6	-	PANCFXARS0	1,162	1,162	134.20%	-16.28%	\$	70.25	\$	137.87	\$	94.92	\$	259.58	\$	120.12
143	6	-	SSPRFLXARS0	1,727	1,727	152.26%	-9.82%	\$	75.67	\$	149.04	\$	91.51	\$	1,326.93	\$	131.32
144	6	-	BNFYFLXARS0	5,210	5,210	152.42%	-9.76%	\$	75.72	\$	149.09	\$	112.06	\$	324.52	\$	108.02
145	6	-	MNTIFLXADS0	7,331	7,331	189.55%	3.51%	\$	86.85	\$	171.10	\$	123.87	\$	554.80	\$	146.96
146	6	-	FRPTFLXARS0	3,235	3,235	191.17%	4.09%	\$	87.34	\$	172.30	\$	115.34	\$	388.65	\$	141.23
147	6	-	CTDLFLXARS0	1,436	1,436	201.96%	7.95%	\$	90.57	\$	179.13	\$	117.15	\$	398.20	\$	136.12
148	6	-	LWTYFLXARS0	1,247	1,247	205.44%	9.19%	\$	91.62	\$	180.73	\$	116.00	\$	670.61	\$	142.02
149	6	-	ALFRFLXARS0	1,743	1,743	219.63%	14.27%	\$	95.87	\$	189.51	\$	120.72	\$	413.61	\$	147.60
150	7	-	BAKRFLXADS0	2,841	2,841	251.05%	-4.17%	\$	105.30	\$	207.92	\$	142.04	\$	541.69	\$	172.13
151	7	-	GDRGFLXADS0	2,387	2,387	252.80%	-3.69%	\$	105.82	\$	209.14	\$	140.42	\$	513.77	\$	169.36
152	7	-	MALNFLXARS0	1,390	1,390	263.18%	-0.86%	\$	108.94	\$	214.95	\$	141.34	\$	499.81	\$	167.65
153	7	-	CHLKFLXARS0	1,447	1,447	265.78%	-0.15%	\$	109.72	\$	216.89	\$	140.03	\$	424.57	\$	164.76
154	7	-	ZLSPFLXARS0	2,646	2,646	273.41%	1.94%	\$	112.00	\$	221.64	\$	137.82	\$	645.67	\$	184.20
155	7	-	PNLNFLXARS0	1,311	1,311	295.15%	7.87%	\$	118.53	\$	234.23	\$	153.59	\$	833.20	\$	195.43
156	7	-	STMKFLXARS0	773	773	297.55%	8.53%	\$	119.25	\$	236.09	\$	142.73	\$	1,000.14	\$	181.98
157	8	-	LEE FLXARS0	1,238	1,238	355.08%	-10.19%	\$	136.50	\$	270.73	\$	162.02	\$	713.71	\$	218.82
158	8	-	SPCPFLXARL0	1,164	1,164	382.66%	-4.75%	\$	144.77	\$	287.33	\$	169.32	\$	825.05	\$	239.44
159	8	-	GLDLFLXARS0	863	863	399.78%	-1.37%	\$	149.91	\$	297.24	\$	180.82	\$	746.85	\$	240.95
160	8	-	GNVLFLXARS0	1,509	1,509	415.14%	1.66%	\$	154.52	\$	306.04	\$	190.29	\$	963.57	\$	252.37
161	8	-	EVRGFLXARS1	1,752	1,752	415.63%	1.76%	\$	154.66	\$	305.41	\$	174.73	\$	1,754.60	\$	313.06
162	8	-	RYHLFLXARS0	1,602	1,602	426.88%	3.98%	\$	158.04	\$	313.41	\$	190.66	\$	823.35	\$	255.69
163	8	-	WSTVFLXARS0	899	899	434.16%	5.42%	\$	160.22	\$	318.04	\$	185.21	\$	749.23	\$	240.00
164	8	-	KGLKFLXARS0	339	339	444.09%	7.37%	\$	163.20	\$	318.93	\$	199.98	\$	664.05	\$	248.71
165	9	-	KNVLFLXARS0	744	744	922.78%	0.00%	\$	306.78	\$	611.18	\$	330.66	\$	2,730.35	\$	585.44

INTEROFFICE TRANSPORT

Originating	Terminating	Dedicated DS0	Dedicated DS1	Dedicated DS3	Dedicated OC3	Dedicated DS12
ALFRFLXARS0 - Alford	CTDLFLXARS0 - Cottondale	40.43	140.67	2,005.87	5,415.68	NA
ALFRFLXARS0 - Alford	GDRGFLXADS0 - Grand Ridge	44.72	209.60	2,969.76	8,016.71	NA
ALFRFLXARS0 - Alford	GNWDFLXARS0 - Greenwood	44.41	204.63	2,830.67	7,636.19	NA
ALFRFLXARS0 - Alford	MALNFLXARS0 - Malone	44.41	204.63	2,830.67	7,636.19	NA
ALFRFLXARS0 - Alford	MRNFLXADS0 - Marianna	40.43	140.67	2,005.87	5,415.68	NA
ALFRFLXARS0 - Alford	NSN - Graceville*	26.15	165.81	2,226.71	6,001.89	NA
ALFRFLXARS0 - Alford	SNDSFLXARS0 - Sneads	44.72	209.60	2,969.76	8,016.71	NA
ALSPFLXADS0 - Altamonte Springs	APPKFLXADS1 - Apopka	29.28	80.62	1,290.87	3,495.57	11,995.16
ALSPFLXADS0 - Altamonte Springs	CSLBFLXADS1 - Casselberry	28.86	71.20	1,027.33	2,774.60	9,416.99
ALSPFLXADS0 - Altamonte Springs	GLRDFLXADS0 - Goldenrod	28.86	71.20	1,027.33	2,774.60	9,416.99
ALSPFLXADS0 - Altamonte Springs	KSSMFLXBDS1 - Reedy Creek	39.15	298.44	5,456.27	14,819.23	51,478.40
ALSPFLXADS0 - Altamonte Springs	LKBRFLXADS1 - Lake Brantley	29.28	80.62	1,290.87	3,495.57	11,995.16
ALSPFLXADS0 - Altamonte Springs	MNTIFLXADS0 - Montverde	47.35	479.55	8,594.36	NA	NA
ALSPFLXADS0 - Altamonte Springs	MTLDFLXADS1 - Maitland	29.28	80.62	1,290.87	3,495.57	11,995.16
ALSPFLXADS0 - Altamonte Springs	NSN - Celebration*	24.88	266.41	5,042.65	13,705.64	NA
ALSPFLXADS0 - Altamonte Springs	NSN - East Orange*	18.51	125.72	2,070.51	5,610.52	19,305.70
ALSPFLXADS0 - Altamonte Springs	NSN - Geneva*	18.51	125.72	2,070.51	5,610.52	19,305.70
ALSPFLXADS0 - Altamonte Springs	NSN - Lake Buena Vista*	24.59	259.87	4,859.64	13,204.96	NA
ALSPFLXADS0 - Altamonte Springs	NSN - Orlando*	18.08	116.31	1,806.98	4,889.54	16,727.53
ALSPFLXADS0 - Altamonte Springs	NSN - Oviedo*	18.08	116.31	1,806.98	4,889.54	16,727.53
ALSPFLXADS0 - Altamonte Springs	NSN - Sanford*	21.85	96.52	1,253.06	NA	NA
ALSPFLXADS0 - Altamonte Springs	WNRDFLXARS0 - Windermere	35.96	228.10	4,453.34	12,111.39	42,300.13
ALSPFLXADS0 - Altamonte Springs	WNGRFLXADS0 - Winter Garden	35.67	221.57	4,270.33	11,610.72	40,509.73
ALSPFLXADS0 - Altamonte Springs	WNPKFLXADS1 - Winter Park	29.28	80.62	1,290.87	3,495.57	11,995.16
ALVAFLXARS0 - Alva	BNSPFLXADS1 - Bonita Springs	38.44	282.76	5,983.31	16,297.05	57,267.86
ALVAFLXARS0 - Alva	CPCRFLXADS0 - Cape Coral	38.44	282.76	5,983.31	16,297.05	57,267.86
ALVAFLXARS0 - Alva	CPCRFLXBDS1 - North Cape Coral	38.44	282.76	5,983.31	16,297.05	57,267.86
ALVAFLXARS0 - Alva	CYLKFLXBRS0 - Regional Airport	42.18	365.39	7,330.30	19,946.16	69,812.08
ALVAFLXARS0 - Alva	FTMBFLXADS0 - Fort Myers Beach	40.35	324.87	7,161.90	19,521.41	68,798.02
ALVAFLXARS0 - Alva	FTMYFLXADS0 - Fort Myers	38.44	282.76	5,983.31	16,297.05	57,267.86
ALVAFLXARS0 - Alva	FTMYFLXBDS0 - East Fort Myers	38.44	282.76	5,983.31	16,297.05	57,267.86
ALVAFLXARS0 - Alva	FTMYFLXCDS2 - South Ft Myers	40.35	324.87	7,161.90	19,521.41	68,798.02
ALVAFLXARS0 - Alva	LHACFLXADS0 - Lehigh Acres	38.44	282.76	5,983.31	16,297.05	57,267.86
ALVAFLXARS0 - Alva	NFMYFLXADS0 - North Fort Myers	40.35	324.87	7,161.90	19,521.41	68,798.02
ALVAFLXARS0 - Alva	PNISFLXADS0 - Pine Island	40.35	324.87	7,161.90	19,521.41	68,798.02
ALVAFLXARS0 - Alva	SNISFLXADS0 - Sanibel-Captiva Islands	40.35	324.87	7,161.90	19,521.41	68,798.02
APPKFLXADS1 - Apopka	CSLBFLXADS1 - Casselberry	32.51	151.82	2,318.20	6,270.17	21,412.15
APPKFLXADS1 - Apopka	GLRDFLXADS0 - Goldenrod	32.51	151.82	2,318.20	6,270.17	21,412.15
APPKFLXADS1 - Apopka	KSSMFLXBDS1 - Reedy Creek	35.50	217.82	4,165.40	11,323.66	39,483.24
APPKFLXADS1 - Apopka	LKBRFLXADS1 - Lake Brantley	29.28	80.62	1,290.87	3,495.57	11,995.16
APPKFLXADS1 - Apopka	MNTIFLXADS0 - Montverde	34.05	185.82	3,269.86	NA	NA
APPKFLXADS1 - Apopka	MTDRFLXARS0 - Mt. Dora	31.10	120.81	2,415.78	6,573.06	23,000.14
APPKFLXADS1 - Apopka	MTLDFLXADS1 - Maitland	29.28	80.62	1,290.87	3,495.57	11,995.16
APPKFLXADS1 - Apopka	NSN - Celebration*	21.23	185.79	3,751.78	10,210.07	NA
APPKFLXADS1 - Apopka	NSN - East Orange*	18.51	125.72	2,070.51	5,610.52	19,305.70
APPKFLXADS1 - Apopka	NSN - Lake Buena Vista*	20.46	168.88	3,278.39	8,914.98	31,122.33
APPKFLXADS1 - Apopka	NSN - Orlando*	18.51	125.72	2,070.51	5,610.52	19,305.70
APPKFLXADS1 - Apopka	WNRDFLXARS0 - Windermere	32.31	147.48	3,162.47	8,615.82	30,304.97
APPKFLXADS1 - Apopka	WNGRFLXADS0 - Winter Garden	32.02	140.95	2,979.45	8,115.15	28,514.57

INTEROFFICE TRANSPORT

Originating	Terminating	Dedicated DS0	Dedicated DS1	Dedicated DS3	Dedicated OC3	Dedicated DS12
APPKFLXADS1 - Apopka	WNPKFLXADS1 - Winter Park	29.28	80.62	1,290.87	3,495.57	11,995.16
ARCDLXADS0 - Arcadia	PTCTFLXADS0 - Port Charlotte	38.54	284.88	7,008.14	19,136.71	67,927.20
ARCDLXADS0 - Arcadia	WCHLFLXADS0 - Wauchula	38.54	284.88	7,008.14	19,136.71	67,927.20
ARCDLXADS0 - Arcadia	ZLSPFLXARS0 - Zolfo Springs	38.54	284.88	7,008.14	19,136.71	67,927.20
ASTRFLXARS0 - Astor	CLMTFLXADS0 - Clermont	43.71	193.32	3,479.72	9,447.79	NA
ASTRFLXARS0 - Astor	ESTSFLXARS0 - Eustis	43.71	193.32	3,479.72	9,447.79	NA
ASTRFLXARS0 - Astor	GVLDLXARS0 - Groveland	58.16	425.71	9,018.89	24,565.74	NA
ASTRFLXARS0 - Astor	HOWYFLXARS0 - Howey-in-the-Hills	47.74	258.16	4,328.92	NA	NA
ASTRFLXARS0 - Astor	LDLKLXARS0 - Lady Lake	50.72	306.11	5,671.00	15,406.69	NA
ASTRFLXARS0 - Astor	LSBGFLXADS1 - Leesburg	43.71	193.32	3,479.72	9,447.79	NA
ASTRFLXARS0 - Astor	MTDRFLXARS0 - Mt. Dora	43.71	193.32	3,479.72	9,447.79	NA
ASTRFLXARS0 - Astor	MTVRFLXARS0 - Monteverde	47.46	253.63	4,202.03	NA	NA
ASTRFLXARS0 - Astor	TVRSFLXADS0 - Tavares	43.71	193.32	3,479.72	9,447.79	NA
ASTRFLXARS0 - Astor	UMTLFLXARS0 - Umatilla	43.71	193.32	3,479.72	9,447.79	NA
AVPKFLXADS0 - Avon Park	LKPCFLXARS0 - Lake Placid	41.33	346.49	7,767.06	21,176.98	NA
AVPKFLXADS0 - Avon Park	SBNGFLXADS1 - Sebring	38.54	284.88	7,008.14	19,136.71	67,927.20
AVPKFLXADS0 - Avon Park	SLHLFLXARS0 - Spring Lake	38.54	284.88	7,008.14	19,136.71	67,927.20
AVPKFLXADS0 - Avon Park	WCHLFLXADS0 - Wauchula	38.54	284.88	7,008.14	19,136.71	67,927.20
BAKRFLXADS0 - Baker	CRVWFLXADS0 - Crestview	35.32	58.48	671.07	NA	NA
BAKRFLXADS0 - Baker	DESTFLXADS0 - Destin	46.35	235.86	4,670.51	NA	NA
BAKRFLXADS0 - Baker	DFSPFLXADS0 - Defuniak Springs	46.35	235.86	4,670.51	NA	NA
BAKRFLXADS0 - Baker	FTWBFLXADS0 - Fort Walton Beach	46.35	235.86	4,670.51	NA	NA
BAKRFLXADS0 - Baker	NSN - Laurel Hill*	21.75	95.04	1,211.58	NA	NA
BAKRFLXADS0 - Baker	SHLMFLXADS0 - Shalimar	50.16	297.04	5,417.23	NA	NA
BAKRFLXADS0 - Baker	VLPRFLXADS0 - Valparaiso	46.35	235.86	4,670.51	NA	NA
BCGRFLXARS1 - Boca Grande	CPHFZLXADS0 - Cape Haze	36.25	73.38	1,088.34	2,941.49	NA
BCGRFLXARS1 - Boca Grande	NSN - Englewood*	22.27	103.41	1,445.84	NA	NA
BCGRFLXARS1 - Boca Grande	PNGRFLXADS1 - Punta Gorda	53.97	358.26	8,096.48	22,078.19	NA
BCGRFLXARS1 - Boca Grande	PTCTFLXADS0 - Port Charlotte	36.25	73.38	1,088.34	2,941.49	NA
BLVWFLXADS0 - Belleview	LDLKLXARS0 - Lady Lake (821)	36.21	233.60	4,607.07	12,531.96	43,804.07
BLVWFLXADS0 - Belleview	NSN - Citra*	24.97	268.26	6,060.16	NA	NA
BLVWFLXADS0 - Belleview	NSN - Dunnellon*	24.56	259.37	5,811.26	15,844.35	55,901.44
BLVWFLXADS0 - Belleview	NSN - McIntosh*	24.97	268.26	6,060.16	NA	NA
BLVWFLXADS0 - Belleview	NSN - Orange Springs*	20.82	176.81	3,500.44	NA	NA
BLVWFLXADS0 - Belleview	OCALFLXADS0 - Ocala	36.16	232.39	5,539.17	15,117.94	53,556.27
BLVWFLXADS0 - Belleview	OCALFLXCARS0 - Highlands	40.67	332.11	7,364.44	20,075.49	70,779.40
BLVWFLXADS0 - Belleview	OCNFFLXARS0 - Forest	40.67	332.11	7,364.44	20,075.49	70,779.40
BLVWFLXADS0 - Belleview	OKLWFLXADS0 - Ocklawaha	28.36	60.22	719.88	1,933.46	6,409.12
BLVWFLXADS0 - Belleview	SSPRFLXARS0 - Salt Springs	40.67	332.11	7,364.44	20,075.49	70,779.40
BLVWFLXADS0 - Belleview	SVSSFLXARS0 - Silver Springs Shores	29.48	84.98	1,412.88	3,829.35	13,188.76
BLVWFLXADS0 - Belleview	WLWDFLXARS0 - Wildwood	30.74	112.79	2,191.29	5,958.90	20,803.92
BNFYFLXARS0 - Bonifay	DFSPFLXADS0 - Defuniak Springs	34.35	192.45	3,455.32	9,381.04	32,536.49
BNFYFLXARS0 - Bonifay	NSN - Chipley*	17.95	113.43	1,726.45	4,669.25	NA
BNFYFLXARS0 - Bonifay	NSN - Graceville*	17.95	113.43	1,726.45	4,669.25	NA
BNFYFLXARS0 - Bonifay	NSN - Vernon*	17.95	113.43	1,726.45	4,669.25	NA
BNFYFLXARS0 - Bonifay	PNLNFLXARS0 - Ponce Leon	37.08	252.76	4,177.63	NA	NA
BNFYFLXARS0 - Bonifay	RYHLFLXARS0 - Reynolds Hill	32.19	144.85	2,122.99	NA	NA
BNFYFLXARS0 - Bonifay	WSTVFLXARS0 - Westville	29.63	88.29	1,505.60	4,083.03	14,095.90
BNSPFLXADS1 - Bonita Springs	CYLKFLXADS0 - Cypress Lake	35.01	207.03	4,829.09	13,175.32	46,609.53

INTEROFFICE TRANSPORT

Originating	Terminating	Dedicated DS0	Dedicated DS1	Dedicated DS3	Dedicated OC3	Dedicated DS12
BNSPFLXADS1 - Bonita Springs	FTMBFLXADS0 - Fort Myers Beach	40.35	324.87	7,161.90	19,521.41	68,798.02
BNSPFLXADS1 - Bonita Springs	FTMDFLXARS0 - Fort Meade	50.90	557.96	12,720.60	34,692.75	NA
BNSPFLXADS1 - Bonita Springs	FTMYFLXADS0 - Fort Myers	35.01	207.03	4,829.09	13,175.32	46,609.53
BNSPFLXADS1 - Bonita Springs	FTMYFLXBDS0 - East Fort Myers	35.01	207.03	4,829.09	13,175.32	46,609.53
BNSPFLXADS1 - Bonita Springs	GLGFLXADS0 - Golden Gate	35.01	207.03	4,829.09	13,175.32	46,609.53
BNSPFLXADS1 - Bonita Springs	NNPLFLXADS1 - North Naples	35.01	207.03	4,829.09	13,175.32	46,609.53
BNSPFLXADS1 - Bonita Springs	NPLSFLXCDS0 - Naples	35.01	207.03	4,829.09	13,175.32	46,609.53
BNSPFLXADS1 - Bonita Springs	NPLSFLXCDS0 - Naples Moorings	35.01	207.03	4,829.09	13,175.32	46,609.53
BNSPFLXADS1 - Bonita Springs	NPLSFLXCDS0 - Naples Southeast	35.01	207.03	4,829.09	13,175.32	46,609.53
BSHNFLXADS0 - Bushnell	HOWYFLXARS0 - Howey-in-the-Hills	39.09	297.24	6,388.38	NA	NA
BSHNFLXADS0 - Bushnell	LSBGFLXADS1 - Leesburg	36.16	232.39	5,539.17	15,117.94	53,558.27
BSHNFLXADS0 - Bushnell	WLWDFLXARS0 - Wildwood	41.27	345.18	7,730.46	21,076.84	74,360.19
BVHLFLXADS0 - Beverly Hills	CHSWFLXARS0 - Chassahowitzka	42.95	382.30	7,803.69	21,241.24	NA
BVHLFLXADS0 - Beverly Hills	CRRVFLXADS0 - Crystal River	29.90	94.13	1,669.09	4,530.30	15,695.32
BVHLFLXADS0 - Beverly Hills	HMSFLXARS0 - Homosassa Springs	29.90	94.13	1,669.09	4,530.30	15,695.32
BVHLFLXADS0 - Beverly Hills	INVRFLXADS0 - Inverness	29.90	94.13	1,669.09	4,530.30	15,695.32
BVHLFLXADS0 - Beverly Hills	NSN - Dunnellon*	14.04	26.97	272.09	726.41	2,345.17
BWLGFLXARS0 - Bowling Green	FTMDFLXARS0 - Fort Meade	53.51	350.94	7,891.51	21,517.44	NA
BWLGFLXARS0 - Bowling Green	WCHLFLXADS0 - Wauchula	53.51	350.94	7,891.51	21,517.44	NA
BWLGFLXARS0 - Bowling Green	ZLSPFLXARS0 - Zolfo Springs	53.51	350.94	7,891.51	21,517.44	NA
CFVLFLXADS0 - Crawfordville	NSN - Alligator Point*	18.48	125.03	2,050.99	5,557.11	NA
CFVLFLXADS0 - Crawfordville	NSN - Carrabelle*	18.48	125.03	2,050.99	5,557.11	NA
CFVLFLXADS0 - Crawfordville	PANCFXARS0 - Panacea	28.49	63.18	802.84	2,160.43	7,220.77
CFVLFLXADS0 - Crawfordville	SPCPFLXADS0 - Sopchoppy	30.16	99.89	1,830.14	4,970.90	17,270.87
CFVLFLXADS0 - Crawfordville	STMKFLXARS0 - St. Marks	28.36	60.22	719.88	1,933.46	6,409.12
CFVLFLXADS0 - Crawfordville	TLHSFLXADS0 - Calhoun	30.16	99.89	1,830.14	4,970.90	17,270.87
CHLKFLXARS0 - Cherry Lake	GNVLFLXARS0 - Greenville	54.26	363.03	7,264.42	19,765.92	NA
CHLKFLXARS0 - Cherry Lake	LEE FLXARS0 - Lee	39.30	122.36	1,493.43	NA	NA
CHLKFLXARS0 - Cherry Lake	MDSNFLXADS0 - Madison	35.80	66.15	885.81	2,387.41	NA
CHSWFLXARS0 - Chassahowitzka	CRRVFLXADS0 - Crystal River	55.46	382.30	7,803.69	21,241.24	NA
CHSWFLXARS0 - Chassahowitzka	HMSFLXARS0 - Homosassa Springs	55.46	382.30	7,803.69	21,241.24	NA
CHSWFLXARS0 - Chassahowitzka	INVRFLXADS0 - Inverness	55.46	382.30	7,803.69	21,241.24	NA
CLMTFLXADS0 - Clermont	ESTSFLXARS0 - Eustis	31.10	120.81	2,415.78	6,573.06	23,000.14
CLMTFLXADS0 - Clermont	GVLDLFLXARS0 - Groveland	36.16	232.39	5,539.17	15,117.94	53,558.27
CLMTFLXADS0 - Clermont	HOWYFLXARS0 - Howey-in-the-Hills	34.25	190.36	3,396.75	NA	NA
CLMTFLXADS0 - Clermont	KSSMFLXBDS1 - Reedy Creek	29.11	76.87	1,185.94	3,208.52	10,968.67
CLMTFLXADS0 - Clermont	LDLKFLXARS0 - Lady Lake	36.43	238.30	4,738.83	12,892.45	45,093.15
CLMTFLXADS0 - Clermont	LSBGFLXADS1 - Leesburg	31.10	120.81	2,415.78	6,573.06	23,000.14
CLMTFLXADS0 - Clermont	MNTIFLXADS0 - Montverde	33.15	165.91	3,195.42	8,688.01	30,310.68
CLMTFLXADS0 - Clermont	MTDRFLXARS0 - Mt. Dora	31.10	120.81	2,415.78	6,573.06	23,000.14
CLMTFLXADS0 - Clermont	NSN - Celebration*	24.71	262.66	4,937.72	13,418.58	NA
CLMTFLXADS0 - Clermont	NSN - Lake Buena Vista*	17.56	104.80	1,484.88	4,008.35	13,576.43
CLMTFLXADS0 - Clermont	NSN - Orlando*	24.72	262.92	4,945.04	13,438.61	46,793.78
CLMTFLXADS0 - Clermont	TVRSFLXADS0 - Tavares	31.10	120.81	2,415.78	6,573.06	23,000.14
CLMTFLXADS0 - Clermont	UMTLFLXARS0 - Umatilla	34.39	193.32	3,479.72	9,447.79	NA
CLMTFLXADS0 - Clermont	WNDRFLXARS0 - Windermere	35.79	224.36	4,348.41	11,824.34	41,273.64
CLMTFLXADS0 - Clermont	WNGRFLXADS0 - Winter Garden	35.50	217.82	4,165.40	11,323.66	39,483.24
CLTNFLXARS0 - Clewiston	LBLLFLXADS0 - LaBelle	38.94	116.71	2,301.09	6,259.30	NA
CLTNFLXARS0 - Clewiston	MRHNFLXARS0 - Moore Haven	38.94	116.71	2,301.09	6,259.30	NA

INTEROFFICE TRANSPORT

Originating	Terminating	Dedicated DS0	Dedicated DS1	Dedicated DS3	Dedicated OC3	Dedicated DS12
CPCRFLXADS0 - Cape Coral	CPCRFLXBDS1 - North Cape Coral	29.06	75.74	1,154.22	3,121.73	10,658.33
CPCRFLXADS0 - Cape Coral	FTMBFLXADS0 - Fort Myers Beach	34.40	193.58	3,487.04	9,467.82	32,846.83
CPCRFLXADS0 - Cape Coral	FTMYFLXADS0 - Fort Myers	29.06	75.74	1,154.22	3,121.73	10,658.33
CPCRFLXADS0 - Cape Coral	FTMYFLXBDS0 - East Fort Myers	38.44	282.76	5,983.31	16,297.05	57,267.86
CPCRFLXADS0 - Cape Coral	LHACFLXADS0 - Lehigh Acres	38.44	282.76	5,983.31	16,297.05	57,267.86
CPCRFLXADS0 - Cape Coral	NFMYFLXADS0 - North Fort Myers	29.06	75.74	1,154.22	3,121.73	10,658.33
CPCRFLXADS0 - Cape Coral	PNGRFLXADS1 - Punta Gorda	41.97	360.61	8,162.37	22,258.44	78,585.53
CPCRFLXADS0 - Cape Coral	PNISFLXADS0 - Pine Island	34.40	193.58	3,487.04	9,467.82	32,846.83
CPCRFLXADS0 - Cape Coral	SNISFLXADS0 - Sanibel-Captiva Islands	34.40	193.58	3,487.04	9,467.82	32,846.83
CPCRFLXBDS1 - North Cape Coral	NFMYFLXADS0 - North Fort Myers	29.06	75.74	1,154.22	3,121.73	10,658.33
CPCRFLXBDS1 - North Cape Coral	PNGRFLXADS1 - Punta Gorda	41.97	360.61	8,162.37	22,258.44	78,585.53
CPCRFLXBDS1 - North Cape Coral	PNISFLXADS0 - Pine Island	34.40	193.58	3,487.04	9,467.82	32,846.83
CPCRFLXBDS1 - North Cape Coral	PNISFLXADS0 - Pine Island	34.40	193.58	3,487.04	9,467.82	32,846.83
CPCRFLXBDS1 - North Cape Coral	SNISFLXADS0 - Sanibel-Captiva Islands	34.40	193.58	3,487.04	9,467.82	32,846.83
CPCRFLXBDS1 - North Cape Coral	SNISFLXADS0 - Sanibel-Captiva Islands	34.40	193.58	3,487.04	9,467.82	32,846.83
CPHZFLXADS0 - Cape Haze	NSN - Englewood*	17.71	30.02	357.50	NA	NA
CPHZFLXADS0 - Cape Haze	PNGRFLXADS1 - Punta Gorda	53.97	358.26	8,096.48	22,078.19	NA
CPHZFLXADS0 - Cape Haze	PTCTFLXADS0 - Port Charlotte	36.25	73.38	1,088.34	2,941.49	NA
CRRVFLXADS0 - Crystal River	HMSPFLEXARS0 - Homosassa Springs	29.90	94.13	1,669.09	4,530.30	15,695.32
CRRVFLXADS0 - Crystal River	INVRFLXADS0 - Inverness	29.90	94.13	1,669.09	4,530.30	15,695.32
CRRVFLXADS0 - Crystal River	NSN - Yankeetown*	18.30	121.10	1,941.19	5,256.71	18,040.49
CRVWFLXADS0 - Crestview	DESTFLXADS0 - Destin	33.67	177.39	3,999.44	10,905.58	38,493.06
CRVWFLXADS0 - Crestview	DFSPFLXADS0 - DeFuniak Springs	33.67	177.39	3,999.44	10,905.58	38,493.06
CRVWFLXADS0 - Crestview	FTWBFLXADS0 - Fort Walton Beach	33.67	177.39	3,999.44	10,905.58	38,493.06
CRVWFLXADS0 - Crestview	NSN - Laurel Hill*	18.12	36.56	540.51	NA	NA
CRVWFLXADS0 - Crestview	SHLMFLXADS0 - Shalimar	36.44	238.56	4,746.15	12,912.48	45,164.77
CRVWFLXADS0 - Crestview	VLPRFLXADS0 - Valparaiso	33.67	177.39	3,999.44	10,905.58	38,493.06
CSLBFLXADS1 - Casselberry	GLRDFLXADS0 - Goldenrod	28.86	71.20	1,027.33	2,774.60	9,416.99
CSLBFLXADS1 - Casselberry	KSSMFLXBDS1 - Reedy Creek	38.72	289.02	5,192.73	14,098.26	48,900.23
CSLBFLXADS1 - Casselberry	LKBRFLXADS1 - Lake Brantley	32.51	151.82	2,318.20	6,270.17	21,412.15
CSLBFLXADS1 - Casselberry	MNTIFLXADS0 - Montverde	46.93	470.14	8,330.83	NA	NA
CSLBFLXADS1 - Casselberry	MTLDFLXADS1 - Maitland	32.51	151.82	2,318.20	6,270.17	21,412.15
CSLBFLXADS1 - Casselberry	NSN - Celebration*	24.46	256.99	4,779.11	12,984.66	NA
CSLBFLXADS1 - Casselberry	NSN - East Orange*	18.08	116.31	1,806.98	4,889.54	16,727.53
CSLBFLXADS1 - Casselberry	NSN - Geneva*	18.08	116.31	1,806.98	4,889.54	16,727.53
CSLBFLXADS1 - Casselberry	NSN - Lake Buena Vista*	23.69	240.08	4,305.72	11,689.58	40,539.32
CSLBFLXADS1 - Casselberry	NSN - Orlando*	18.08	116.31	1,806.98	4,889.54	16,727.53
CSLBFLXADS1 - Casselberry	NSN - Ovieda*	18.08	116.31	1,806.98	4,889.54	16,727.53
CSLBFLXADS1 - Casselberry	NSN - Sanford*	20.41	167.72	2,280.40	NA	NA
CSLBFLXADS1 - Casselberry	WNDRFLXARS0 - Windermere	35.54	218.69	4,189.80	11,390.42	39,721.96
CSLBFLXADS1 - Casselberry	WNGRFLXADS0 - Winter Garden	35.24	212.15	4,006.79	10,889.74	37,931.56
CSLBFLXADS1 - Casselberry	WNPKFLXADS1 - Winter Park	28.86	71.20	1,027.33	2,774.60	9,416.99
CTDLFLXARS0 - Cottondale	GDRGFLXADS0 - Grand Ridge	32.75	157.23	2,469.49	6,684.06	NA
CTDLFLXARS0 - Cottondale	GNWDFLXARS0 - Greenwood	32.53	152.26	2,330.41	6,303.55	NA
CTDLFLXARS0 - Cottondale	MALNFLXARS0 - Malone	32.53	152.26	2,330.41	6,303.55	NA
CTDLFLXARS0 - Cottondale	MRNNFLXADS0 - Marianna	29.63	88.29	1,505.60	4,083.03	14,095.90
CTDLFLXARS0 - Cottondale	NSN - Chipley*	17.95	113.43	1,726.45	4,669.25	NA
CTDLFLXARS0 - Cottondale	NSN - Graceville*	17.95	113.43	1,726.45	4,669.25	NA
CTDLFLXARS0 - Cottondale	SNDSFLXARS0 - Sneads	32.75	157.23	2,469.49	6,684.06	NA

INTEROFFICE TRANSPORT

Originating	Terminating	Dedicated DS0	Dedicated DS1	Dedicated DS3	Dedicated OC3	Dedicated DS12
CYLKFLXADS0 - Cypress Lake	CPCRFLXBDS1 - North Cape Coral	29.06	75.74	1,154.22	3,121.73	10,658.33
CYLKFLXADS0 - Cypress Lake	CYLKFLXBRS0 - Regional Airport	34.71	200.47	3,679.81	9,995.20	34,732.72
CYLKFLXADS0 - Cypress Lake	FTMBFLXADS0 - Fort Myers Beach	30.97	117.84	2,332.81	6,346.09	22,188.50
CYLKFLXADS0 - Cypress Lake	FTMYFLXADS0 - Fort Myers	35.01	207.03	4,829.09	13,175.32	46,609.53
CYLKFLXADS0 - Cypress Lake	FTMYFLXBDS0 - East Fort Myers	35.01	207.03	4,829.09	13,175.32	46,609.53
CYLKFLXADS0 - Cypress Lake	FTMYFLXCDS2 - South Ft Myers	30.97	117.84	2,332.81	6,346.09	22,188.50
CYLKFLXADS0 - Cypress Lake	LHACFLXADS0 - Lehigh Acres	35.01	207.03	4,829.09	13,175.32	46,609.53
CYLKFLXADS0 - Cypress Lake	NFMYFLXADS0 - North Fort Myers	30.97	117.84	2,332.81	6,346.09	22,188.50
CYLKFLXADS0 - Cypress Lake	PNISFLXADS0 - Pine Island	30.97	117.84	2,332.81	6,346.09	22,188.50
CYLKFLXADS0 - Cypress Lake	SNISFLXADS0 - Sanibel-Captiva Islands	30.97	117.84	2,332.81	6,346.09	22,188.50
CYLKFLXBRS0 - Regional Airport	FTMYFLXCDS2 - South Ft Myers	34.71	200.47	3,679.81	9,995.20	34,732.72
DDCYFLXADS1 - Dade City	NSN - Tampa-Central*	17.54	27.23	279.41	NA	NA
DDCYFLXADS1 - Dade City	NSN - Tampa-North*	17.54	27.23	279.41	NA	NA
DDCYFLXADS1 - Dade City	NSN - Zephyrhills*	17.54	27.23	279.41	NA	NA
DDCYFLXADS1 - Dade City	SNANFLXARS0 - San Antonio	28.87	71.55	1,037.09	2,801.30	9,512.48
DDCYFLXADS1 - Dade City	TLCHFLXARS0 - Trilacoochee	28.87	71.55	1,037.09	2,801.30	9,512.48
DESTFLXADS0 - Destin	DFSPFLXADS0 - DeFuniak Springs	33.67	177.39	3,999.44	10,905.58	38,493.06
DESTFLXADS0 - Destin	FRPTFLXARS0 - Freeport	33.67	177.39	3,999.44	10,905.58	38,493.06
DESTFLXADS0 - Destin	FTWBFLXADS0 - Fort Walton Beach	33.67	177.39	3,999.44	10,905.58	38,493.06
DESTFLXADS0 - Destin	GLDLFLXARS0 - Glendale	36.41	237.87	4,726.63	12,859.07	44,973.79
DESTFLXADS0 - Destin	PNLNFLXARS0 - Ponce Leon	36.40	237.69	4,721.75	NA	NA
DESTFLXADS0 - Destin	SGBHFLXARS0 - Seagrove Beach	33.67	177.39	3,999.44	10,905.58	38,493.06
DESTFLXADS0 - Destin	SHLMFLXADS0 - Shalimar	36.44	238.56	4,746.15	12,912.48	45,164.77
DESTFLXADS0 - Destin	SNRSFLXARS0 - Santa Rosa Beach	33.67	177.39	3,999.44	10,905.58	38,493.06
DESTFLXADS0 - Destin	VLPRFLXADS0 - Valparaiso	33.67	177.39	3,999.44	10,905.58	38,493.06
DFSPFLXADS0 - DeFuniak Springs	FRPTFLXARS0 - Freeport	33.67	177.39	3,999.44	10,905.58	38,493.06
DFSPFLXADS0 - DeFuniak Springs	FTWBFLXADS0 - Fort Walton Beach	33.67	177.39	3,999.44	10,905.58	38,493.06
DFSPFLXADS0 - DeFuniak Springs	GLDLFLXARS0 - Glendale	28.37	60.48	727.20	1,953.49	6,480.74
DFSPFLXADS0 - DeFuniak Springs	NSN - Paxton*	22.51	213.95	4,539.95	NA	NA
DFSPFLXADS0 - DeFuniak Springs	PNLNFLXARS0 - Ponce Leon	35.44	60.31	722.32	NA	NA
DFSPFLXADS0 - DeFuniak Springs	RYHLFLXARS0 - Reynolds Hill	36.91	249.01	4,072.70	NA	NA
DFSPFLXADS0 - DeFuniak Springs	SGBHFLXARS0 - Seagrove Beach	33.67	177.39	3,999.44	10,905.58	38,493.06
DFSPFLXADS0 - DeFuniak Springs	SHLMFLXADS0 - Shalimar	36.44	238.56	4,746.15	12,912.48	45,164.77
DFSPFLXADS0 - DeFuniak Springs	SNRSFLXARS0 - Santa Rosa Beach	33.67	177.39	3,999.44	10,905.58	38,493.06
DFSPFLXADS0 - DeFuniak Springs	VLPRFLXADS0 - Valparaiso	33.67	177.39	3,999.44	10,905.58	38,493.06
DFSPFLXADS0 - DeFuniak Springs	WSTVFLXARS0 - Westville	34.35	192.45	3,455.32	9,381.04	32,536.49
ESTSFLXARS0 - Eustis	GVLDLFLXARS0 - Groveland	41.63	353.20	7,954.95	21,691.00	76,556.41
ESTSFLXARS0 - Eustis	HOWYFLXARS0 - Howey-in-the-Hills	34.04	185.65	3,264.98	NA	NA
ESTSFLXARS0 - Eustis	LDLKFLXARS0 - Lady Lake	36.21	233.60	4,607.07	12,531.96	43,804.07
ESTSFLXARS0 - Eustis	LSBGFLXADS1 - Leesburg	31.10	120.81	2,415.78	6,573.06	23,000.14
ESTSFLXARS0 - Eustis	MTDRFLXARS0 - Mt. Dora	31.10	120.81	2,415.78	6,573.06	23,000.14
ESTSFLXARS0 - Eustis	MTVRFLXARS0 - Monteverde	33.84	181.12	3,138.10	NA	NA
ESTSFLXARS0 - Eustis	TVRSFLXADS0 - Tavares	31.10	120.81	2,415.78	6,573.06	23,000.14
ESTSFLXARS0 - Eustis	UMTLFLXARS0 - Umatilla	34.39	193.32	3,479.72	9,447.79	NA
EVRGFLXARS0 - Everglades	NPLSFLXCDS0 - Naples	35.01	207.03	4,829.09	13,175.32	46,609.53
FRPTFLXARS0 - Freeport	GLDLFLXARS0 - Glendale	36.41	237.87	4,726.63	12,859.07	44,973.79
FRPTFLXARS0 - Freeport	PNLNFLXARS0 - Ponce Leon	36.40	237.69	4,721.75	NA	NA
FRPTFLXARS0 - Freeport	SGBHFLXARS0 - Seagrove Beach	33.67	177.39	3,999.44	10,905.58	38,493.06
FRPTFLXARS0 - Freeport	SNRSFLXARS0 - Santa Rosa Beach	33.67	177.39	3,999.44	10,905.58	38,493.06

INTEROFFICE TRANSPORT

Originating	Terminating	Dedicated DS0	Dedicated DS1	Dedicated DS3	Dedicated OC3	Dedicated DS12
FRPTFLXARS0 - Freeport	VLPRFLXADS0 - Valparaiso	33.67	177.39	3,999.44	10,905.58	38,493.06
FTMBFLXADS0 - Fort Myers Beach	CPCRFLXBDS1 - North Cape Coral	34.40	193.58	3,487.04	9,467.82	32,846.83
FTMBFLXADS0 - Fort Myers Beach	NFMYFLXADS0 - North Fort Myers	30.97	117.84	2,332.81	6,346.09	22,188.50
FTMBFLXADS0 - Fort Myers Beach	NNPLFLXADS1 - North Naples	40.35	324.87	7,161.90	19,521.41	68,798.02
FTMBFLXADS0 - Fort Myers Beach	NPLSFLXCDS0 - Naples	40.35	324.87	7,161.90	19,521.41	68,798.02
FTMBFLXADS0 - Fort Myers Beach	PNISFLXADS0 - Pine Island	30.97	117.84	2,332.81	6,346.09	22,188.50
FTMBFLXADS0 - Fort Myers Beach	SNISFLXADS0 - Sanibel-Captiva Islands	30.97	117.84	2,332.81	6,346.09	22,188.50
FTMDFLXARS0 - Fort Meade	NSN - Bartow*	39.77	384.71	8,353.93	22,764.54	NA
FTMDFLXARS0 - Fort Meade	NSN - Lakeland*	39.77	384.71	8,353.93	22,764.54	NA
FTMYFLXADS0 - Fort Myers	CPCRFLXBDS1 - North Cape Coral	29.06	75.74	1,154.22	3,121.73	10,658.33
FTMYFLXADS0 - Fort Myers	FTMBFLXADS0 - Fort Myers Beach	30.97	117.84	2,332.81	6,346.09	22,188.50
FTMYFLXADS0 - Fort Myers	IMKLFLXARS0 - Immokalee	35.01	207.03	4,829.09	13,175.32	46,609.53
FTMYFLXADS0 - Fort Myers	LBLLFLXADS0 - LaBelle	38.54	284.88	7,008.14	19,136.71	67,927.20
FTMYFLXADS0 - Fort Myers	LHACFLXADS0 - Lehigh Acres	35.01	207.03	4,829.09	13,175.32	46,609.53
FTMYFLXADS0 - Fort Myers	NFMYFLXADS0 - North Fort Myers	30.97	117.84	2,332.81	6,346.09	22,188.50
FTMYFLXADS0 - Fort Myers	NNPLFLXADS1 - North Naples	35.01	207.03	4,829.09	13,175.32	46,609.53
FTMYFLXADS0 - Fort Myers	NPLSFLXCDS0 - Naples	35.01	207.03	4,829.09	13,175.32	46,609.53
FTMYFLXADS0 - Fort Myers	PNGRFLXADS1 - Punta Gorda	38.54	284.88	7,008.14	19,136.71	67,927.20
FTMYFLXADS0 - Fort Myers	PNISFLXADS0 - Pine Island	30.97	117.84	2,332.81	6,346.09	22,188.50
FTMYFLXADS0 - Fort Myers	SNISFLXADS0 - Sanibel-Captiva Islands	30.97	117.84	2,332.81	6,346.09	22,188.50
FTMYFLXBDS0 - East Fort Myers	CPCRFLXBDS1 - North Cape Coral	38.44	282.76	5,983.31	16,297.05	57,267.86
FTMYFLXBDS0 - East Fort Myers	CYLKFLXBRS0 - Regional Airport	38.75	289.65	6,176.08	16,824.43	59,153.75
FTMYFLXBDS0 - East Fort Myers	FTMBFLXADS0 - Fort Myers Beach	40.35	324.87	7,161.90	19,521.41	68,798.02
FTMYFLXBDS0 - East Fort Myers	FTMYFLXADS0 - Fort Myers	35.01	207.03	4,829.09	13,175.32	46,609.53
FTMYFLXBDS0 - East Fort Myers	FTMYFLXCDS2 - South Ft Myers	40.35	324.87	7,161.90	19,521.41	68,798.02
FTMYFLXBDS0 - East Fort Myers	LHACFLXADS0 - Lehigh Acres	35.01	207.03	4,829.09	13,175.32	46,609.53
FTMYFLXBDS0 - East Fort Myers	NFMYFLXADS0 - North Fort Myers	40.35	324.87	7,161.90	19,521.41	68,798.02
FTMYFLXBDS0 - East Fort Myers	PNISFLXADS0 - Pine Island	40.35	324.87	7,161.90	19,521.41	68,798.02
FTMYFLXBDS0 - East Fort Myers	SNISFLXADS0 - Sanibel-Captiva Islands	40.35	324.87	7,161.90	19,521.41	68,798.02
FTWBFLXADS0 - Fort Walton Beach	FRPTFLXARS0 - Freeport	33.67	177.39	3,999.44	10,905.58	38,493.06
FTWBFLXADS0 - Fort Walton Beach	NSN - Holley-Navarre*	13.96	25.14	220.85	586.22	1,843.86
FTWBFLXADS0 - Fort Walton Beach	NSN - Niceville*	25.15	272.34	5,208.58	14,159.58	49,371.95
FTWBFLXADS0 - Fort Walton Beach	SGBHFLXARS0 - Seagrove Beach	36.44	238.56	4,746.15	12,912.48	45,164.77
FTWBFLXADS0 - Fort Walton Beach	SHLMFLXADS0 - Shalimar	33.67	177.39	3,999.44	10,905.58	38,493.06
FTWBFLXADS0 - Fort Walton Beach	SNRSFLXARS0 - Santa Rosa Beach	36.44	238.56	4,746.15	12,912.48	45,164.77
FTWBFLXADS0 - Fort Walton Beach	VLPRFLXADS0 - Valparaiso	33.67	177.39	3,999.44	10,905.58	38,493.06
GDRGFLXADS0 - Grand Ridge	GNWDFLXARS0 - Greenwood	39.95	132.91	1,788.69	4,821.54	NA
GDRGFLXADS0 - Grand Ridge	MALNFLXARS0 - Malone	39.95	132.91	1,788.69	4,821.54	NA
GDRGFLXADS0 - Grand Ridge	MRNNFLXADS0 - Marianna	35.97	68.94	963.89	2,601.03	NA
GDRGFLXADS0 - Grand Ridge	NSN - Graceville*	21.69	94.08	1,184.74	3,187.24	NA
GDRGFLXADS0 - Grand Ridge	SNDSFLXARS0 - Sneads	35.97	68.94	963.89	2,601.03	NA
GLDLFLXARS0 - Glendale	NSN - Paxton*	25.25	274.43	5,267.14	NA	NA
GLDLFLXARS0 - Glendale	PNLNFLXARS0 - Ponce Leon	31.10	120.79	1,449.51	NA	NA
GLDLFLXARS0 - Glendale	SGBHFLXARS0 - Seagrove Beach	36.41	237.87	4,726.63	12,859.07	44,973.79
GLDLFLXARS0 - Glendale	SNRSFLXARS0 - Santa Rosa Beach	36.41	237.87	4,726.63	12,859.07	44,973.79
GLDLFLXARS0 - Glendale	VLPRFLXADS0 - Valparaiso	36.41	237.87	4,726.63	12,859.07	44,973.79
GLGCFLXADS0 - Golden Gate	MOISFLXADS0 - Marco Island	35.01	207.03	4,829.09	13,175.32	46,609.53
GLGCFLXADS0 - Golden Gate	NNPLFLXADS1 - North Naples	35.01	207.03	4,829.09	13,175.32	46,609.53
GLGCFLXADS0 - Golden Gate	NPLSFLXCDS0 - Naples	35.01	207.03	4,829.09	13,175.32	46,609.53

INTEROFFICE TRANSPORT

Originating	Terminating	Dedicated DS0	Dedicated DS1	Dedicated DS3	Dedicated OC3	Dedicated DS12
GLGCFLXADS0 - Golden Gate	NPLSFLXCDS0 - Naples Moorings	35.01	207.03	4,829.09	13,175.32	46,609.53
GLGCFLXADS0 - Golden Gate	NPLSFLXCDS0 - Naples Southeast	35.01	207.03	4,829.09	13,175.32	46,609.53
GLRDFLXADS0 - Goldenrod	KSSMFLXBDS1 - Reedy Creek	38.72	289.02	5,192.73	14,098.26	48,900.23
GLRDFLXADS0 - Goldenrod	LKBRFLXADS1 - Lake Brantley	32.51	151.82	2,318.20	6,270.17	21,412.15
GLRDFLXADS0 - Goldenrod	MNTIFLXADS0 - Montverde	46.93	470.14	8,330.83	NA	NA
GLRDFLXADS0 - Goldenrod	MTLDFLXADS1 - Maitland	32.51	151.82	2,318.20	6,270.17	21,412.15
GLRDFLXADS0 - Goldenrod	NSN - Celebration*	24.46	256.99	4,779.11	12,984.66	NA
GLRDFLXADS0 - Goldenrod	NSN - East Orange*	18.08	116.31	1,806.98	4,889.54	16,727.53
GLRDFLXADS0 - Goldenrod	NSN - Geneva*	18.08	116.31	1,806.98	4,889.54	16,727.53
GLRDFLXADS0 - Goldenrod	NSN - Lake Buena Vista*	23.69	240.08	4,305.72	11,689.58	40,539.32
GLRDFLXADS0 - Goldenrod	NSN - Orlando*	18.08	116.31	1,806.98	4,889.54	16,727.53
GLRDFLXADS0 - Goldenrod	NSN - Ovieda*	18.08	116.31	1,806.98	4,889.54	16,727.53
GLRDFLXADS0 - Goldenrod	NSN - Sanford*	20.41	167.72	2,280.40	NA	NA
GLRDFLXADS0 - Goldenrod	WNDRFLXARS0 - Windermere	35.54	218.69	4,189.80	11,390.42	39,721.96
GLRDFLXADS0 - Goldenrod	WNGRFLXADS0 - Winter Garden	35.24	212.15	4,006.79	10,889.74	37,931.56
GLRDFLXADS0 - Goldenrod	WNPFLXADS1 - Winter Park	28.86	71.20	1,027.33	2,774.60	9,416.99
GNVFLXARS0 - Greenville	LEE FLXARS0 - Lee	53.65	353.10	6,986.24	NA	NA
GNVFLXARS0 - Greenville	MDSNFLXADS0 - Madison	50.15	296.89	6,378.62	17,378.51	NA
GNVFLXARS0 - Greenville	MNTIFLXADS0 - Monticello	50.15	296.89	6,378.62	17,378.51	NA
GNVFLXARS0 - Greenville	TLHSFLXADS0 - Calhoun	50.15	296.89	6,378.62	17,378.51	NA
GNWDFLXARS0 - Greenwood	MALNFLXARS0 - Malone	35.66	63.97	824.80	2,220.51	NA
GNWDFLXARS0 - Greenwood	MRNNFLXADS0 - Marianna	35.66	63.97	824.80	2,220.51	NA
GNWDFLXARS0 - Greenwood	NSN - Graceville*	21.38	89.11	1,045.65	2,806.73	NA
GNWDFLXARS0 - Greenwood	SNDSFLXARS0 - Sneads	39.95	132.91	1,788.69	4,821.54	NA
GVLDFLXARS0 - Groveland	BSHNFLXADS0 - Bushnell	36.16	232.39	5,539.17	15,117.94	53,556.27
GVLDFLXARS0 - Groveland	HOWYFLXARS0 - Howey-in-the-Hills	39.09	297.24	6,388.38	NA	NA
GVLDFLXARS0 - Groveland	LDLFLXARS0 - Lady Lake	46.95	470.70	10,278.01	28,010.39	98,649.42
GVLDFLXARS0 - Groveland	LSBGFLXADS1 - Leesburg	36.16	232.39	5,539.17	15,117.94	53,556.27
GVLDFLXARS0 - Groveland	MTDRFLXARS0 - Mt. Dora	41.63	353.20	7,954.95	21,691.00	76,556.41
GVLDFLXARS0 - Groveland	MTVRFLXARS0 - Monteverde	44.36	413.51	8,677.27	NA	NA
GVLDFLXARS0 - Groveland	NSN - Orlando*	35.25	495.32	10,484.21	28,556.55	100,350.05
GVLDFLXARS0 - Groveland	TVRSFLXADS0 - Tavares	41.63	353.20	7,954.95	21,691.00	76,556.41
GVLDFLXARS0 - Groveland	UMTLFLXARS0 - Umatilla	44.91	425.71	9,018.89	24,565.74	NA
GVLDFLXARS0 - Groveland	WNDRFLXARS0 - Windermere	48.52	505.39	11,249.19	30,667.31	108,150.47
GVLDFLXARS0 - Groveland	WNGRFLXADS0 - Winter Garden	41.84	357.91	8,086.72	22,051.49	77,845.50
HMSFLXARS0 - Homosassa Springs	BVHLFLXADS0 - Beverly Hills	29.90	94.13	1,669.09	4,530.30	15,895.32
HMSFLXARS0 - Homosassa Springs	INVRFLXADS0 - Inverness	29.90	94.13	1,669.09	4,530.30	15,895.32
HOWYFLXARS0 - Howey-In-The-Hills	LDLFLXARS0 - Lady Lake	50.54	303.14	5,588.04	NA	NA
HOWYFLXARS0 - Howey-In-The-Hills	LSBGFLXADS1 - Leesburg	35.72	64.84	849.20	NA	NA
HOWYFLXARS0 - Howey-In-The-Hills	MTDRFLXARS0 - Mt. Dora	43.23	185.65	3,264.98	NA	NA
HOWYFLXARS0 - Howey-In-The-Hills	MTVRFLXARS0 - Monteverde	46.98	245.96	3,987.30	NA	NA
HOWYFLXARS0 - Howey-In-The-Hills	TVRSFLXADS0 - Tavares	43.23	185.65	3,264.98	NA	NA
HOWYFLXARS0 - Howey-In-The-Hills	UMTLFLXARS0 - Umatilla	47.74	258.16	4,328.92	NA	NA
HOWYFLXARS0 - Howey-In-The-Hills	WLWDFLXARS0 - Wildwood	42.73	177.63	3,040.49	NA	NA
IMKFLXARS0 - Immokalee	LBLLFLXADS0 - LaBelle	47.91	491.90	11,837.23	32,312.02	114,536.73
IMKFLXARS0 - Immokalee	NPLSFLXCDS0 - Naples	35.01	207.03	4,829.09	13,175.32	46,609.53
INVRFLXADS0 - Inverness	NSN - Brooksville*	24.58	259.63	5,818.59	NA	NA
INVRFLXADS0 - Inverness	NSN - Dunnellon*	18.30	121.10	1,941.19	5,256.71	18,040.49
INVRFLXADS0 - Inverness	NSN - Yankeetown*	18.30	121.10	1,941.19	5,256.71	18,040.49

INTEROFFICE TRANSPORT

Originating	Terminating	Dedicated DS0	Dedicated DS1	Dedicated DS3	Dedicated OC3	Dedicated DS12
KGLKFLXARS0 - Kingsley Lake	LWTYFLXARS0 - Lawley	35.76	65.54	868.72	NA	NA
KGLKFLXARS0 - Kingsley Lake	NSN - Jacksonville*	21.50	91.03	1,099.33	NA	NA
KGLKFLXARS0 - Kingsley Lake	NSN - Raiford*	21.50	91.03	1,099.33	NA	NA
KGLKFLXARS0 - Kingsley Lake	STRKFLXADS0 - Starke	35.76	65.54	868.72	NA	NA
KNVFLXARS0 - Kenansville	KSSMFLXADS0 - Kissimmee	36.94	249.66	6,022.32	16,439.73	58,282.92
KNVFLXARS0 - Kenansville	KSSMFLXBDS1 - West Kissimmee	43.32	390.60	9,001.78	24,554.87	86,797.49
KNVFLXARS0 - Kenansville	NSN - Orlando*	32.55	435.71	9,781.42	26,669.82	94,108.03
KNVFLXARS0 - Kenansville	STCDFLXARS0 - St. Cloud	36.94	249.66	6,022.32	16,439.73	58,282.92
KSSMFLXADS0 - Kissimmee	KSSMFLXBDS1 - Reedy Creek	35.50	217.82	4,165.40	11,323.66	39,483.24
KSSMFLXADS0 - Kissimmee	KSSMFLXBDS1 - West Kissimmee	32.02	140.95	2,979.45	8,115.15	28,514.57
KSSMFLXADS0 - Kissimmee	NSN - Celebration*	21.23	185.79	3,751.78	10,210.07	NA
KSSMFLXADS0 - Kissimmee	NSN - Haines City*	18.65	45.19	782.08	2,121.62	NA
KSSMFLXADS0 - Kissimmee	NSN - Orlando*	21.24	186.05	3,759.10	10,230.09	35,825.11
KSSMFLXADS0 - Kissimmee	STCDFLXARS0 - St. Cloud	36.94	249.66	6,022.32	16,439.73	58,282.92
KSSMFLXADS0 - Kissimmee	WNPFLXADS1 - Winter Park	32.02	140.95	2,979.45	8,115.15	28,514.57
KSSMFLXBDS1 - Reedy Creek	KSSMFLXBDS1 - West Kissimmee	29.11	76.87	1,185.94	3,208.52	10,968.67
KSSMFLXBDS1 - Reedy Creek	NSN - Celebration*	24.71	262.66	4,937.72	13,418.58	NA
KSSMFLXBDS1 - Reedy Creek	NSN - East Orange*	24.72	262.92	4,945.04	13,438.61	46,793.78
KSSMFLXBDS1 - Reedy Creek	NSN - Haines City*	18.34	122.06	1,968.03	5,330.14	NA
KSSMFLXBDS1 - Reedy Creek	NSN - Lake Buena Vista*	17.56	104.80	1,484.88	4,008.35	13,576.43
KSSMFLXBDS1 - Reedy Creek	NSN - Orlando*	24.72	262.92	4,945.04	13,438.61	46,793.78
KSSMFLXBDS1 - Reedy Creek	WNRFLXARS0 - Windermere	35.79	224.36	4,348.41	11,824.34	41,273.64
KSSMFLXBDS1 - Reedy Creek	WNGRFLXADS0 - Winter Garden	35.50	217.82	4,165.40	11,323.66	39,483.24
KSSMFLXBDS1 - Reedy Creek	WNPFLXADS1 - Winter Park	35.50	217.82	4,165.40	11,323.66	39,483.24
KSSMFLXBDS1 - West Kissimmee	KNVFLXARS0 - Kenansville	43.32	390.60	9,001.78	24,554.87	86,797.49
KSSMFLXBDS1 - West Kissimmee	NSN - Celebration*	21.23	185.79	3,751.78	10,210.07	NA
KSSMFLXBDS1 - West Kissimmee	NSN - Haines City*	21.25	186.14	3,761.54	10,236.77	NA
KSSMFLXBDS1 - West Kissimmee	NSN - Lake Buena Vista*	14.08	27.93	298.93	799.84	2,607.76
KSSMFLXBDS1 - West Kissimmee	NSN - Orlando*	21.24	186.05	3,759.10	10,230.09	35,825.11
KSSMFLXDRS0 - Buenaventura Lakes	KSSMFLXADS0 - Kissimmee	33.28	168.88	3,278.39	8,914.98	31,122.33
LDLKFLXARS0 - Lady Lake (753)	LSBGFLXADS1 - Leesburg	36.43	238.30	4,738.83	12,892.45	45,093.15
LDLKFLXARS0 - Lady Lake (753)	MTDRFLXARS0 - Mt. Dora	36.21	233.60	4,607.07	12,531.96	43,804.07
LDLKFLXARS0 - Lady Lake (753)	MTVRFLXARS0 - Monteverde	38.94	293.90	5,329.38	NA	NA
LDLKFLXARS0 - Lady Lake (753)	OKLWFLXADS0 - Ocklawaha	40.27	323.28	6,151.71	16,721.80	58,281.92
LDLKFLXARS0 - Lady Lake (753)	SVSSFLXARS0 - Silver Springs Shores	40.27	323.28	6,151.71	16,721.80	58,281.92
LDLKFLXARS0 - Lady Lake (753)	TVRSFLXADS0 - Tavares	36.21	233.60	4,607.07	12,531.96	43,804.07
LDLKFLXARS0 - Lady Lake (753)	UMTLFLXARS0 - Umatilla	39.50	306.11	5,671.00	15,406.69	NA
LDLKFLXARS0 - Lady Lake (753)	WLWDFLXARS0 - Wildwood	36.43	238.30	4,738.83	12,892.45	45,093.15
LDLKFLXARS0 - Lady Lake (821)	LSBGFLXADS1 - Leesburg	36.43	238.30	4,738.83	12,892.45	45,093.15
LDLKFLXARS0 - Lady Lake (821)	MTDRFLXARS0 - Mt. Dora	36.21	233.60	4,607.07	12,531.96	43,804.07
LDLKFLXARS0 - Lady Lake (821)	MTVRFLXARS0 - Monteverde	38.94	293.90	5,329.38	NA	NA
LDLKFLXARS0 - Lady Lake (821)	OCALFLXADS0 - Ocala	46.95	470.70	10,278.01	28,010.39	98,649.42
LDLKFLXARS0 - Lady Lake (821)	OKLWFLXADS0 - Ocklawaha	40.27	323.28	6,151.71	16,721.80	58,281.92
LDLKFLXARS0 - Lady Lake (821)	SSPRFLXARS0 - Salt Springs	51.47	570.41	12,103.27	32,967.94	115,872.55
LDLKFLXARS0 - Lady Lake (821)	SVSSFLXARS0 - Silver Springs Shores	40.27	323.28	6,151.71	16,721.80	58,281.92
LDLKFLXARS0 - Lady Lake (821)	TVRSFLXADS0 - Tavares	36.21	233.60	4,607.07	12,531.96	43,804.07
LDLKFLXARS0 - Lady Lake (821)	UMTLFLXARS0 - Umatilla	39.50	306.11	5,671.00	15,406.69	NA
LEE FLXARS0 - Lee	MDSNFLXADS0 - Madison	35.18	56.21	607.63	NA	NA
LHACFLXADS0 - Lehigh Acres	CPCRFLXADS0 - Cape Coral	38.44	282.76	5,983.31	16,297.05	57,267.86

INTEROFFICE TRANSPORT

Originating	Terminating	Dedicated DS0	Dedicated DS1	Dedicated DS3	Dedicated OC3	Dedicated DS12
LHACFLXADS0 - Lehigh Acres	CPCRFLEXBDS1 - North Cape Coral	38.44	282.76	5,983.31	16,297.05	57,267.86
LHACFLXADS0 - Lehigh Acres	NFMYFLXADS0 - North Ft. Myers	40.35	324.87	7,161.90	19,521.41	68,798.02
LKBRFLXADS1 - Lake Brantley	KSSMFLXBDS1 - Reedy Creek	39.15	298.44	5,456.27	14,819.23	51,478.40
LKBRFLXADS1 - Lake Brantley	MNTIFLXADS0 - Montverde	47.35	479.55	8,594.36	NA	NA
LKBRFLXADS1 - Lake Brantley	MTLDFLXADS1 - Maitland	29.28	80.62	1,290.87	3,495.57	11,995.16
LKBRFLXADS1 - Lake Brantley	NSN - Celebration*	24.88	266.41	5,042.65	13,705.64	NA
LKBRFLXADS1 - Lake Brantley	NSN - East Orange*	18.51	125.72	2,070.51	5,610.52	19,305.70
LKBRFLXADS1 - Lake Brantley	NSN - Geneva*	18.51	125.72	2,070.51	5,610.52	19,305.70
LKBRFLXADS1 - Lake Brantley	NSN - Lake Buena Vista*	24.12	249.50	4,569.26	12,410.55	43,117.50
LKBRFLXADS1 - Lake Brantley	NSN - Orlando*	18.51	125.72	2,070.51	5,610.52	19,305.70
LKBRFLXADS1 - Lake Brantley	NSN - Oviedo*	18.51	125.72	2,070.51	5,610.52	19,305.70
LKBRFLXADS1 - Lake Brantley	NSN - Sanford*	20.84	177.14	2,543.93	NA	NA
LKBRFLXADS1 - Lake Brantley	WNDRFLXARS0 - Windermere	35.96	228.10	4,453.34	12,111.39	42,300.13
LKBRFLXADS1 - Lake Brantley	WNGRFLXADS0 - Winter Garden	35.67	221.57	4,270.33	11,610.72	40,509.73
LKBRFLXADS1 - Lake Brantley	WNPFLXADS1 - Winter Park	29.28	80.62	1,290.87	3,495.57	11,995.16
LKHLFLXARS0 - Lake Helen	NSN - Deltona Lakes*	35.12	55.25	580.79	NA	NA
LKHLFLXARS0 - Lake Helen	ORCYFLXADS0 - Orange City	35.12	55.25	580.79	NA	NA
LKPCFLXARS0 - Lake Placid	SBNGFLXADS1 - Sebring	35.52	61.61	758.92	2,040.27	NA
LKPCFLXARS0 - Lake Placid	SLHLFLXARS0 - Spring Lake	53.23	346.49	7,767.06	21,176.98	NA
LSBGFLXADS1 - Leesburg	MTDRFLXARS0 - Mt. Dora	31.10	120.81	2,415.78	6,573.06	23,000.14
LSBGFLXADS1 - Leesburg	MTVRFLXARS0 - Monteverde	33.84	181.12	3,138.10	NA	NA
LSBGFLXADS1 - Leesburg	TVRSFLXADS0 - Tavares	31.10	120.81	2,415.78	6,573.06	23,000.14
LSBGFLXADS1 - Leesburg	UMTLFLXARS0 - Umatilla	34.39	193.32	3,479.72	9,447.79	NA
LSBGFLXADS1 - Leesburg	WLWDFLXARS0 - Wildwood	30.74	112.79	2,191.29	5,958.90	20,803.92
LWTFYFLXARS0 - Lawtey	NSN - Raiford*	21.50	91.03	1,099.33	NA	NA
LWTFYFLXARS0 - Lawtey	STRKFLXADS0 - Starke	35.76	65.54	868.72	NA	NA
MALNFLXARS0 - Malone	MRNNFLXADS0 - Marianna	35.66	63.97	824.80	2,220.51	NA
MALNFLXARS0 - Malone	NSN - Graceville*	21.38	89.11	1,045.65	2,806.73	NA
MALNFLXARS0 - Malone	SNDSFLXARS0 - Sneads	39.95	132.91	1,788.69	4,821.54	NA
MDSNFLXADS0 - Madison	MNTIFLXADS0 - Monticello	35.68	221.85	5,243.91	14,310.18	50,667.76
MDSNFLXADS0 - Madison	TLHSFLXADS0 - Calhoun	35.68	221.85	5,243.91	14,310.18	50,667.76
MNTIFLXADS0 - Monticello	TLHSFLXADS0 - Calhoun	35.68	221.85	5,243.91	14,310.18	50,667.76
MOISFLXADS0 - Marco Island	NNPLFLXADS1 - North Naples	35.01	207.03	4,829.09	13,175.32	46,609.53
MOISFLXADS0 - Marco Island	NPLSFLXCDS0 - Naples	35.01	207.03	4,829.09	13,175.32	46,609.53
MOISFLXADS0 - Marco Island	NPLSFLXCDS0 - Naples Moorings	35.01	207.03	4,829.09	13,175.32	46,609.53
MOISFLXADS0 - Marco Island	NPLSFLXCDS0 - Naples Southeast	35.01	207.03	4,829.09	13,175.32	46,609.53
MRNNFLXADS0 - Marianna	NSN - Altha *	17.99	34.56	484.39	NA	NA
MRNNFLXADS0 - Marianna	NSN - Graceville*	17.41	25.14	220.85	586.22	NA
MRNNFLXADS0 - Marianna	SNDSFLXARS0 - Sneads	35.97	68.94	963.89	2,601.03	NA
MTDRFLXARS0 - Mt. Dora	MTVRFLXARS0 - Monteverde	33.84	181.12	3,138.10	NA	NA
MTDRFLXARS0 - Mt. Dora	TVRSFLXADS0 - Tavares	31.10	120.81	2,415.78	6,573.06	23,000.14
MTDRFLXARS0 - Mt. Dora	UMTLFLXARS0 - Umatilla	34.39	193.32	3,479.72	9,447.79	NA
MTDRFLXARS0 - Mt. Dora	WNPFLXADS1 - Winter Park	37.49	261.75	5,395.23	14,688.21	51,514.71
MTLDFLXADS1 - Maitland	KSSMFLXBDS1 - Reedy Creek	39.15	298.44	5,456.27	14,819.23	51,478.40
MTLDFLXADS1 - Maitland	MNTIFLXADS0 - Montverde	47.35	479.55	8,594.36	NA	NA
MTLDFLXADS1 - Maitland	NSN - Celebration*	24.88	266.41	5,042.65	13,705.64	NA
MTLDFLXADS1 - Maitland	NSN - East Orange*	18.51	125.72	2,070.51	5,610.52	19,305.70
MTLDFLXADS1 - Maitland	NSN - Geneva*	18.51	125.72	2,070.51	5,610.52	19,305.70
MTLDFLXADS1 - Maitland	NSN - Lake Buena Vista*	24.12	249.50	4,569.26	12,410.55	43,117.50

INTEROFFICE TRANSPORT

Originating	Terminating	Dedicated DS0	Dedicated DS1	Dedicated DS3	Dedicated OC3	Dedicated DS12
MTLDFLXADS1 - Maitland	NSN - Orlando*	18.51	125.72	2,070.51	5,610.52	19,305.70
MTLDFLXADS1 - Maitland	NSN - Oviedo*	18.51	125.72	2,070.51	5,610.52	19,305.70
MTLDFLXADS1 - Maitland	NSN - Sanford*	20.84	177.14	2,543.93	NA	NA
MTLDFLXADS1 - Maitland	WNRFLXARS0 - Windermere	35.96	228.10	4,453.34	12,111.39	42,300.13
MTLDFLXADS1 - Maitland	WNGRFLXADS0 - Winter Garden	35.67	221.57	4,270.33	11,610.72	40,509.73
MTLDFLXADS1 - Maitland	WNPFLXADS1 - Winter Park	29.28	80.62	1,290.87	3,495.57	11,995.16
MTVRFLXARS0 - Monteverde	KSSMFLXBDS1 - Reedy Creek	48.02	262.69	4,455.81	NA	NA
MTVRFLXARS0 - Monteverde	NSN - Celebration*	21.98	98.61	1,311.63	NA	NA
MTVRFLXARS0 - Monteverde	NSN - East Orange*	31.16	246.36	4,481.41	NA	NA
MTVRFLXARS0 - Monteverde	NSN - Lake Buena Vista*	30.10	229.18	4,000.70	NA	NA
MTVRFLXARS0 - Monteverde	NSN - Orlando*	31.16	246.36	4,481.41	NA	NA
MTVRFLXARS0 - Monteverde	TVRSFLXADS0 - Tavares	42.95	181.12	3,138.10	NA	NA
MTVRFLXARS0 - Monteverde	UMTLFLXARS0 - Umatilla	47.46	253.63	4,202.03	NA	NA
MTVRFLXARS0 - Monteverde	WNRFLXARS0 - Windermere	44.61	207.79	3,884.78	NA	NA
MTVRFLXARS0 - Monteverde	WNGRFLXADS0 - Winter Garden	35.44	60.31	722.32	NA	NA
MTVRFLXARS0 - Monteverde	WNPFLXADS1 - Winter Park	44.20	201.25	3,701.77	NA	NA
NFMYFLXADS0 - North Fort Myers	CPCRFLXBDS1 - North Cape Coral	29.06	75.74	1,154.22	3,121.73	10,658.33
NFMYFLXADS0 - North Fort Myers	PNGRFLXADS1 - Punta Gorda	38.54	284.88	7,008.14	19,136.71	67,927.20
NFMYFLXADS0 - North Fort Myers	PNISFLXADS0 - Pine Island	30.97	117.84	2,332.81	6,346.09	22,188.50
NFMYFLXADS0 - North Fort Myers	SNISFLXADS0 - Sanibel-Captiva Islands	30.97	117.84	2,332.81	6,346.09	22,188.50
NNPLFLXADS1 - North Naples	MOISFLXADS0 - Marco Island	35.01	207.03	4,829.09	13,175.32	46,609.53
NPLSFLXCDS0 - Naples	NNPLFLXADS1 - North Naples	35.01	207.03	4,829.09	13,175.32	46,609.53
NPLSFLXCDS0 - Naples	NPLSFLXCDS0 - Naples Southeast	35.01	207.03	4,829.09	13,175.32	46,609.53
NPLSFLXCDS0 - Naples Moorings	NNPLFLXADS1 - North Naples	35.01	207.03	4,829.09	13,175.32	46,609.53
NPLSFLXCDS0 - Naples Moorings	NPLSFLXCDS0 - Naples Southeast	35.01	207.03	4,829.09	13,175.32	46,609.53
NPLSFLXCDS0 - Naples Southeast	NNPLFLXADS1 - North Naples	35.01	207.03	4,829.09	13,175.32	46,609.53
NPLSFLXCDS0 - Niceville	SHLMFLXADS0 - Shalimar	35.20	211.16	4,461.86	12,152.69	42,700.24
OCALFLXADS0 - Ocala	NSN - Citra*	24.97	268.26	6,060.16	NA	NA
OCALFLXADS0 - Ocala	NSN - Dunnellon*	24.56	259.37	5,811.26	15,844.35	55,901.44
OCALFLXADS0 - Ocala	NSN - McIntosh*	18.07	35.86	520.99	NA	NA
OCALFLXADS0 - Ocala	NSN - Orange Springs*	18.07	35.86	520.99	NA	NA
OCALFLXADS0 - Ocala	OCALFLXBDS0 - Shady Road	36.16	232.39	5,539.17	15,117.94	53,556.27
OCALFLXADS0 - Ocala	OKLWFLXADS0 - Ocklawaha	29.48	84.98	1,412.88	3,829.35	13,188.76
OCALFLXADS0 - Ocala	SSPRFLXARS0 - Salt Springs	30.15	99.71	1,825.26	4,957.55	17,223.13
OCALFLXADS0 - Ocala	SVSPFLXARS0 - Silver Springs	30.15	99.71	1,825.26	4,957.55	17,223.13
OCALFLXADS0 - Ocala	SVSSFLXARS0 - Silver Springs Shores	29.48	84.98	1,412.88	3,829.35	13,188.76
OCALFLXADS0 - Ocala	WLSTFLXARS0 - Williston	39.30	301.68	6,512.82	17,745.67	NA
OCALFLXADS0 - Ocala	WLWDFLXARS0 - Wildwood	41.27	345.18	7,730.46	21,076.84	74,360.19
OCALFLXCRS0 - Highlands	LDLKFLXARS0 - Lady Lake (821)	51.47	570.41	12,103.27	32,967.94	115,872.55
OCALFLXCRS0 - Highlands	NSN - Citra*	18.96	135.57	2,346.25	NA	NA
OCALFLXCRS0 - Highlands	NSN - Dunnellon*	29.08	359.08	7,636.53	20,801.89	73,124.57
OCALFLXCRS0 - Highlands	NSN - McIntosh*	18.96	135.57	2,346.25	NA	NA
OCALFLXCRS0 - Highlands	NSN - Orange Springs*	18.96	135.57	2,346.25	NA	NA
OCALFLXCRS0 - Highlands	OCALFLXADS0 - Ocala	30.15	99.71	1,825.26	4,957.55	17,223.13
OCALFLXCRS0 - Highlands	OCALFLXBDS0 - Shady Road	40.67	332.11	7,364.44	20,075.49	70,779.40
OCALFLXCRS0 - Highlands	OKLWFLXADS0 - Ocklawaha	34.00	184.69	3,238.14	8,786.90	30,411.89
OCALFLXCRS0 - Highlands	SSPRFLXARS0 - Salt Springs	30.15	99.71	1,825.26	4,957.55	17,223.13
OCALFLXCRS0 - Highlands	SVSSFLXARS0 - Silver Springs Shores	34.00	184.69	3,238.14	8,786.90	30,411.89
OCNFFLXARS0 - Forest	LDLKFLXARS0 - Lady Lake (821)	55.10	650.68	13,384.38	36,436.80	127,772.23

INTEROFFICE TRANSPORT

Originating	Terminating	Dedicated DS0	Dedicated DS1	Dedicated DS3	Dedicated OC3	Dedicated DS12
OCNFFLXARS0 - Forest	NSN - Citra*	18.96	135.57	2,346.25	NA	NA
OCNFFLXARS0 - Forest	NSN - Dunnellon*	29.08	359.08	7,636.53	20,801.89	73,124.57
OCNFFLXARS0 - Forest	NSN - McIntosh*	18.96	135.57	2,346.25	NA	NA
OCNFFLXARS0 - Forest	NSN - Orange Springs*	18.96	135.57	2,346.25	NA	NA
OCNFFLXARS0 - Forest	OCALFLXADS0 - Ocala	34.00	184.69	3,238.14	8,786.90	30,411.89
OCNFFLXARS0 - Forest	OCALFLXCRS0 - Highlands	34.00	184.69	3,238.14	8,786.90	30,411.89
OCNFFLXARS0 - Forest	OKLWFLXADS0 - Ocklawaha	34.00	184.69	3,238.14	8,786.90	30,411.89
OCNFFLXARS0 - Forest	SSPRFLXARS0 - Salt Springs	34.00	184.69	3,238.14	8,786.90	30,411.89
OCNFFLXARS0 - Forest	SVSSFLXARS0 - Silver Springs Shores	34.00	184.69	3,238.14	8,786.90	30,411.89
OKCBFLXADS1 - Okeechobee	SBNGFLXADS1 - Sebring	38.54	284.88	7,008.14	19,136.71	67,927.20
OKLWFLXADS0 - Ocklawaha	ESTSFLXARS0 - Eustis	45.69	442.89	9,499.60	25,880.85	91,034.26
OKLWFLXADS0 - Ocklawaha	LSBGFLXADS1 - Leesburg	34.59	197.77	3,604.16	9,788.25	33,992.68
OKLWFLXADS0 - Ocklawaha	NSN - Citra*	18.29	120.84	1,933.87	NA	NA
OKLWFLXADS0 - Ocklawaha	NSN - Dunnellon*	28.41	344.34	7,224.14	19,673.70	69,090.20
OKLWFLXADS0 - Ocklawaha	NSN - McIntosh*	18.29	120.84	1,933.87	NA	NA
OKLWFLXADS0 - Ocklawaha	NSN - Orange Springs*	18.29	120.84	1,933.87	NA	NA
OKLWFLXADS0 - Ocklawaha	SSPRFLXARS0 - Salt Springs	34.00	184.69	3,238.14	8,786.90	30,411.89
OKLWFLXADS0 - Ocklawaha	SVSSFLXARS0 - Silver Springs Shores	29.48	84.98	1,412.88	3,829.35	13,188.76
OKLWFLXADS0 - Ocklawaha	UMTLFLXARS0 - Umatilla	48.76	510.69	10,431.77	28,395.09	NA
ORCYFLXADS0 - Orange City	NSN - DeBary*	17.70	29.94	355.06	953.38	NA
ORCYFLXADS0 - Orange City	NSN - Deland*	17.50	26.71	264.77	NA	NA
ORCYFLXADS0 - Orange City	NSN - DeLeon Springs*	17.50	26.71	264.77	NA	NA
ORCYFLXADS0 - Orange City	NSN - Deltona Lakes*	35.12	55.25	580.79	NA	NA
ORCYFLXADS0 - Orange City	NSN - Sanford*	17.70	29.94	355.06	953.38	NA
ORCYFLXADS0 - Orange City	WNPFLXADS1 - Winter Park	40.84	147.20	2,188.88	NA	NA
PANCFXARS0 - Panacea	NSN - Alligator Point*	21.34	188.21	2,853.83	7,717.55	NA
PANCFXARS0 - Panacea	SPCFXARS0 - Sopchoppy	33.02	163.07	2,632.98	7,131.33	24,491.64
PANCFXARS0 - Panacea	STMFLXARS0 - St. Marks	31.22	123.40	1,522.72	4,093.89	13,629.89
PANCFXARS0 - Panacea	TLHSFLXADS0 - Calhoun	33.02	163.07	2,632.98	7,131.33	24,491.64
PNISFLXADS0 - Pine Island	SNISFLXADS0 - Sanibel-Captiva Islands	30.97	117.84	2,332.81	6,346.09	22,188.50
PNISFLXADS0 - Ponce de Leon	RYHLFLXARS0 - Reynolds Hill	50.92	309.31	4,795.02	NA	NA
PNISFLXADS0 - Ponce de Leon	SGBHFLXARS0 - Seagrave Beach	46.47	237.69	4,721.75	NA	NA
PNISFLXADS0 - Ponce de Leon	SNRSFLXARS0 - Santa Rosa Beach	46.47	237.69	4,721.75	NA	NA
PNISFLXADS0 - Ponce de Leon	VLPRFLXADS0 - Valparaiso	46.47	237.69	4,721.75	NA	NA
PNISFLXADS0 - Ponce de Leon	WSTVFLXARS0 - Westville	47.40	252.76	4,177.63	NA	NA
PTCTFLXADS0 - Port Charlotte	NSN - North Port*	17.87	32.55	428.26	1,153.65	NA
PTCTFLXADS0 - Port Charlotte	PNGRFLXADS1 - Punta Gorda	38.54	284.88	7,008.14	19,136.71	67,927.20
RYHLFLXARS0 - Reynolds Hill	NSN - Graceville*	26.41	169.99	2,343.84	NA	NA
RYHLFLXARS0 - Reynolds Hill	WSTVFLXARS0 - Westville	40.69	144.85	2,122.99	NA	NA
SBNGFLXADS1 - Sebring	SLHLFLXARS0 - Spring Lake	38.54	284.88	7,008.14	19,136.71	67,927.20
SBNGFLXADS1 - Sebring	WCHFLXADS0 - Wauchula	38.54	284.88	7,008.14	19,136.71	67,927.20
SHLMFLXADS0 - Shalimar	VLPRFLXADS0 - Valparaiso	36.44	238.56	4,746.15	12,912.48	45,164.77
SNANFLXARS0 - San Antonio	NSN - Brooksville*	17.29	98.79	1,316.51	NA	NA
SNANFLXARS0 - San Antonio	NSN - Tampa Central*	17.29	98.79	1,316.51	NA	NA
SNANFLXARS0 - San Antonio	NSN - Tampa North*	17.29	98.79	1,316.51	NA	NA
SNANFLXARS0 - San Antonio	NSN - Zephyrhills*	17.29	98.79	1,316.51	NA	NA
SNANFLXARS0 - San Antonio	TLCHFLXARS0 - Trilacoochee	28.87	71.55	1,037.09	2,801.30	9,512.48
SNDSFLXARS0 - Sneads	NSN - Chattahoochee*	21.69	94.08	1,184.74	3,187.24	NA
SNDSFLXARS0 - Sneads	NSN - Graceville*	21.69	94.08	1,184.74	3,187.24	NA

INTEROFFICE TRANSPORT

Originating	Terminating	Dedicated DS0	Dedicated DS1	Dedicated DS3	Dedicated OC3	Dedicated DS12
SNRSFLXARS0 - Santa Rosa Beach	SGBHFLXARS0 - Seagrove Beach	33.67	177.39	3,999.44	10,905.58	38,493.06
SNRSFLXARS0 - Santa Rosa Beach	VLPRFLXADS0 - Valparaiso	33.67	177.39	3,999.44	10,905.58	38,493.06
SPCPFLXADS0 - Sopchoppy	NSN - Alligator Point*	18.48	125.03	2,050.99	5,557.11	NA
SPCPFLXADS0 - Sopchoppy	NSN - Carrabelle*	18.48	125.03	2,050.99	5,557.11	NA
SPCPFLXADS0 - Sopchoppy	STMKFLXARS0 - St. Marks	32.88	160.11	2,550.02	6,904.36	23,679.99
SPCPFLXADS0 - Sopchoppy	TLHSFLXADS0 - Calhoun	30.16	99.89	1,830.14	4,970.90	17,270.87
SSPRFLXARS0 - Salt Springs	NSN - Citra*	18.96	135.57	2,346.25	NA	NA
SSPRFLXARS0 - Salt Springs	NSN - Dunnellon*	29.08	359.08	7,636.53	20,801.89	73,124.57
SSPRFLXARS0 - Salt Springs	NSN - McIntosh*	18.96	135.57	2,346.25	NA	NA
SSPRFLXARS0 - Salt Springs	NSN - Orange Springs*	18.96	135.57	2,346.25	NA	NA
SSPRFLXARS0 - Salt Springs	SVSSFLXARS0 - Silver Springs Shores	34.00	184.69	3,238.14	8,786.90	30,411.89
STCDLXARS0 - St. Cloud	KSSMFLXBDS1 - West Kissimmee	32.02	140.95	2,979.45	8,115.15	28,514.57
STCDLXARS0 - St. Cloud	NSN - Celebration*	21.23	185.79	3,751.78	10,210.07	NA
STCDLXARS0 - St. Cloud	NSN - Orlando*	21.24	186.05	3,759.10	10,230.09	35,825.11
STCDLXARS0 - St. Cloud	WNPFLXADS1 - Winter Park	32.02	140.95	2,979.45	8,115.15	28,514.57
STMKFLXARS0 - St. Marks	NSN - Alligator Point*	21.21	185.25	2,770.87	7,490.57	NA
STMKFLXARS0 - St. Marks	TLHSFLXDDS0 - Blairstone	32.88	160.11	2,550.02	6,904.36	23,679.99
STRKFLXADS0 - Starke	LWTYFLXARS0 - Lawtey	35.76	65.54	868.72	NA	NA
STRKFLXADS0 - Starke	NSN - Brooker*	17.43	25.49	230.61	NA	NA
STRKFLXADS0 - Starke	NSN - Keystone Heights*	17.43	25.49	230.61	612.92	NA
STRKFLXADS0 - Starke	NSN - Lake Butler*	17.43	25.49	230.61	NA	NA
STRKFLXADS0 - Starke	NSN - Raiford*	17.43	25.49	230.61	NA	NA
STRKFLXADS0 - Starke	NSN - Waldo*	17.43	25.49	230.61	NA	NA
SVSSFLXARS0 - Silver Springs Shores	NSN - Citra*	18.29	120.84	1,933.87	NA	NA
SVSSFLXARS0 - Silver Springs Shores	NSN - Dunnellon*	28.41	344.34	7,224.14	19,673.70	69,090.20
SVSSFLXARS0 - Silver Springs Shores	NSN - McIntosh*	18.29	120.84	1,933.87	NA	NA
SVSSFLXARS0 - Silver Springs Shores	NSN - Orange Springs*	18.29	120.84	1,933.87	NA	NA
SVSSFLXARS0 - Silver Springs Shores	WLWDFLXARS0 - Wildwood	34.59	197.77	3,604.16	9,788.25	33,992.68
TLCHFLXARS0 - Triloccochee	BSHNFLXADS0 - Bushnell	39.40	303.95	6,576.27	17,919.24	63,068.75
TLCHFLXARS0 - Triloccochee	NSN - Brooksville*	17.29	98.79	1,316.51	NA	NA
TLCHFLXARS0 - Triloccochee	NSN - Zephyrhills*	17.29	98.79	1,316.51	NA	NA
TLHSFLXADS0 - Calhoun	NSN - Alligator Point*	17.41	25.14	220.85	586.22	NA
TLHSFLXADS0 - Calhoun	NSN - Bristol*	17.41	25.14	220.85	586.22	NA
TLHSFLXADS0 - Calhoun	NSN - Carrabelle*	17.41	25.14	220.85	586.22	NA
TLHSFLXADS0 - Calhoun	NSN - Chattahoochee*	17.41	25.14	220.85	586.22	NA
TLHSFLXADS0 - Calhoun	NSN - Greensboro*	18.90	49.20	894.33	2,428.71	NA
TLHSFLXADS0 - Calhoun	NSN - Greta*	19.57	149.09	2,724.47	7,399.60	NA
TLHSFLXADS0 - Calhoun	NSN - Havana*	18.49	42.49	706.44	1,914.68	NA
TLHSFLXADS0 - Calhoun	NSN - Hosford*	17.41	25.14	220.85	586.22	NA
TLHSFLXADS0 - Calhoun	NSN - Perry*	25.13	271.83	6,160.21	16,798.97	NA
TLHSFLXADS0 - Calhoun	NSN - Quincy*	18.90	49.20	894.33	2,428.71	NA
TLHSFLXADS0 - Calhoun	TLHSFLXBDS0 - Willis	28.79	69.72	985.85	2,661.11	9,011.17
TLHSFLXADS0 - Calhoun	TLHSFLXCDS0 - Mabry	28.79	69.72	985.85	2,661.11	9,011.17
TLHSFLXADS0 - Calhoun	TLHSFLXEDS0 - FSU	28.79	69.72	985.85	2,661.11	9,011.17
TLHSFLXADS0 - Calhoun	TLHSFLXHDS0 - Perkins	28.79	69.72	985.85	2,661.11	9,011.17
TLHSFLXADS0 - Calhoun	TVRSFLXADS0 - Thomasville	28.13	55.08	575.91	1,539.59	5,000.68
TLHSFLXBDS0 - Willis	NSN - Alligator Point*	17.11	94.86	1,206.70	3,247.33	NA
TLHSFLXBDS0 - Willis	NSN - Bristol*	17.11	94.86	1,206.70	3,247.33	NA
TLHSFLXBDS0 - Willis	NSN - Carrabelle*	17.11	94.86	1,206.70	3,247.33	NA

INTEROFFICE TRANSPORT

Originating	Terminating	Dedicated DS0	Dedicated DS1	Dedicated DS3	Dedicated OC3	Dedicated DS12
TLHSFLXBDS0 - Willis	NSN - Chattahoochee*	17.11	94.86	1,206.70	3,247.33	NA
TLHSFLXBDS0 - Willis	NSN - Greensboro*	18.90	49.20	894.33	2,428.71	NA
TLHSFLXBDS0 - Willis	NSN - Greta*	18.90	49.20	894.33	2,428.71	NA
TLHSFLXBDS0 - Willis	NSN - Havana*	18.49	42.49	706.44	1,914.68	NA
TLHSFLXBDS0 - Willis	NSN - Hosford*	17.11	94.86	1,206.70	3,247.33	NA
TLHSFLXBDS0 - Willis	NSN - Quincy*	18.90	49.20	894.33	2,428.71	NA
TLHSFLXCDS0 - Mabry	NSN - Alligator Point*	17.11	94.86	1,206.70	3,247.33	NA
TLHSFLXCDS0 - Mabry	NSN - Bristol*	17.11	94.86	1,206.70	3,247.33	NA
TLHSFLXCDS0 - Mabry	NSN - Carrabelle*	17.11	94.86	1,206.70	3,247.33	NA
TLHSFLXCDS0 - Mabry	NSN - Chattahoochee*	17.11	94.86	1,206.70	3,247.33	NA
TLHSFLXCDS0 - Mabry	NSN - Greensboro*	18.90	49.20	894.33	2,428.71	NA
TLHSFLXCDS0 - Mabry	NSN - Greta*	18.90	49.20	894.33	2,428.71	NA
TLHSFLXCDS0 - Mabry	NSN - Havana*	18.49	42.49	706.44	1,914.68	NA
TLHSFLXCDS0 - Mabry	NSN - Hosford*	17.11	94.86	1,206.70	3,247.33	NA
TLHSFLXCDS0 - Mabry	NSN - Quincy*	18.90	49.20	894.33	2,428.71	NA
TLHSFLXCDS0 - Mabry	TLHSFLXBDS0 - Willis	28.79	69.72	985.85	2,661.11	9,011.17
TLHSFLXCDS0 - Mabry	TLHSFLXHDS0 - Perkins	28.79	69.72	985.85	2,661.11	9,011.17
TLHSFLXCDS0 - Mabry	TVRSFLXADS0 - Thomasville	31.29	124.80	1,561.76	4,200.70	14,011.84
TLHSFLXDDS0 - Blairstone	NSN - Alligator Point*	18.48	125.03	2,050.99	5,557.11	NA
TLHSFLXDDS0 - Blairstone	NSN - Bristol*	18.48	125.03	2,050.99	5,557.11	NA
TLHSFLXDDS0 - Blairstone	NSN - Carrabelle*	18.48	125.03	2,050.99	5,557.11	NA
TLHSFLXDDS0 - Blairstone	NSN - Chattahoochee*	18.48	125.03	2,050.99	5,557.11	NA
TLHSFLXDDS0 - Blairstone	NSN - Greensboro*	19.57	149.09	2,724.47	7,399.60	NA
TLHSFLXDDS0 - Blairstone	NSN - Greta*	18.90	49.20	894.33	2,428.71	NA
TLHSFLXDDS0 - Blairstone	NSN - Havana*	19.26	142.37	2,536.58	6,885.57	NA
TLHSFLXDDS0 - Blairstone	NSN - Hosford*	18.48	125.03	2,050.99	5,557.11	NA
TLHSFLXDDS0 - Blairstone	NSN - Quincy*	19.57	149.09	2,724.47	7,399.60	NA
TLHSFLXDDS0 - Blairstone	TLHSFLXADS0 - Calhoun	29.14	77.48	1,203.03	3,255.25	11,135.77
TLHSFLXDDS0 - Blairstone	TLHSFLXBDS0 - Willis	29.14	77.48	1,203.03	3,255.25	11,135.77
TLHSFLXDDS0 - Blairstone	TLHSFLXCDS0 - Mabry	32.30	147.20	2,188.88	5,916.36	20,146.94
TLHSFLXDDS0 - Blairstone	TLHSFLXEDS0 - FSU	32.30	147.20	2,188.88	5,916.36	20,146.94
TLHSFLXDDS0 - Blairstone	TLHSFLXHDS0 - Perkins	32.30	147.20	2,188.88	5,916.36	20,146.94
TLHSFLXDDS0 - Blairstone	TVRSFLXADS0 - Thomasville	31.64	132.56	1,778.93	4,794.84	16,136.45
TLHSFLXEDS0 - FSU	NSN - Alligator Point*	17.11	94.86	1,206.70	3,247.33	NA
TLHSFLXEDS0 - FSU	NSN - Bristol*	17.11	94.86	1,206.70	3,247.33	NA
TLHSFLXEDS0 - FSU	NSN - Carrabelle*	17.11	94.86	1,206.70	3,247.33	NA
TLHSFLXEDS0 - FSU	NSN - Chattahoochee*	17.11	94.86	1,206.70	3,247.33	NA
TLHSFLXEDS0 - FSU	NSN - Greensboro*	18.90	49.20	894.33	2,428.71	NA
TLHSFLXEDS0 - FSU	NSN - Greta*	17.54	104.28	1,470.24	3,968.30	NA
TLHSFLXEDS0 - FSU	NSN - Havana*	18.49	42.49	706.44	1,914.68	NA
TLHSFLXEDS0 - FSU	NSN - Hosford*	17.11	94.86	1,206.70	3,247.33	NA
TLHSFLXEDS0 - FSU	NSN - Quincy*	18.90	49.20	894.33	2,428.71	NA
TLHSFLXEDS0 - FSU	TLHSFLXBDS0 - Willis	28.79	69.72	985.85	2,661.11	9,011.17
TLHSFLXEDS0 - FSU	TLHSFLXCDS0 - Mabry	28.79	69.72	985.85	2,661.11	9,011.17
TLHSFLXEDS0 - FSU	TLHSFLXHDS0 - Perkins	28.79	69.72	985.85	2,661.11	9,011.17
TLHSFLXEDS0 - FSU	TVRSFLXADS0 - Thomasville	31.29	124.80	1,561.76	4,200.70	14,011.84
TLHSFLXFDS0 - Thomasville	NSN - Alligator Point*	16.45	80.22	796.76	2,125.81	NA
TLHSFLXFDS0 - Thomasville	NSN - Bristol*	16.45	80.22	796.76	2,125.81	NA
TLHSFLXFDS0 - Thomasville	NSN - Carrabelle*	16.45	80.22	796.76	2,125.81	NA

INTEROFFICE TRANSPORT

Originating	Terminating	Dedicated DS0	Dedicated DS1	Dedicated DS3	Dedicated OC3	Dedicated DS12
TLHSFLXFDS0 - Thomasville	NSN - Chattahoochee*	16.45	80.22	796.76	2,125.81	NA
TLHSFLXFDS0 - Thomasville	NSN - Greensboro*	17.54	104.28	1,470.24	3,968.30	NA
TLHSFLXFDS0 - Thomasville	NSN - Greta*	18.90	49.20	894.33	2,428.71	NA
TLHSFLXFDS0 - Thomasville	NSN - Havana*	17.24	97.57	1,282.35	3,454.27	NA
TLHSFLXFDS0 - Thomasville	NSN - Hosford*	16.45	80.22	796.76	2,125.81	NA
TLHSFLXFDS0 - Thomasville	NSN - Quincy*	17.54	104.28	1,470.24	3,968.30	NA
TLHSFLXFDS0 - Thomasville	TLHSFLXBDS0 - Willis	31.29	124.80	1,561.76	4,200.70	14,011.84
TLHSFLXHDS0 - Perkins	NSN - Alligator Point*	17.11	94.86	1,206.70	3,247.33	NA
TLHSFLXHDS0 - Perkins	NSN - Bristol*	17.11	94.86	1,206.70	3,247.33	NA
TLHSFLXHDS0 - Perkins	NSN - Carrabelle*	17.11	94.86	1,206.70	3,247.33	NA
TLHSFLXHDS0 - Perkins	NSN - Chattahoochee*	17.11	94.86	1,206.70	3,247.33	NA
TLHSFLXHDS0 - Perkins	NSN - Greensboro*	18.90	49.20	894.33	2,428.71	NA
TLHSFLXHDS0 - Perkins	NSN - Greta*	18.90	49.20	894.33	2,428.71	NA
TLHSFLXHDS0 - Perkins	NSN - Havana*	18.49	42.49	706.44	1,914.68	NA
TLHSFLXHDS0 - Perkins	NSN - Hosford*	17.11	94.86	1,206.70	3,247.33	NA
TLHSFLXHDS0 - Perkins	NSN - Quincy*	18.90	49.20	894.33	2,428.71	NA
TLHSFLXHDS0 - Perkins	TLHSFLXBDS0 - Willis	28.79	69.72	985.85	2,661.11	9,011.17
TLHSFLXHDS0 - Perkins	TVRSFLXADS0 - Thomasville	31.29	124.80	1,561.76	4,200.70	14,011.84
TVRSFLXADS0 - Tavares	UMTLFLXARS0 - Umatilla	34.39	193.32	3,479.72	9,447.79	NA
WCHLFLXADS0 - Wauchula	ZLSPFLXARS0 - Zolfo Springs	38.54	284.88	7,008.14	19,136.71	67,927.20
WLSTFLXARS0 - Williston	NSN - Bronson*	22.08	100.36	1,360.43	NA	NA
WNRFLXARS0 - Windermere	NSN - Celebration*	21.23	185.79	3,751.78	10,210.07	NA
WNRFLXARS0 - Windermere	NSN - East Orange*	21.54	192.59	3,942.11	10,730.77	37,615.51
WNRFLXARS0 - Windermere	NSN - Lake Buena Vista*	21.23	185.79	3,751.78	10,210.07	NA
WNRFLXARS0 - Windermere	NSN - Orlando*	21.54	192.59	3,942.11	10,730.77	37,615.51
WNRFLXARS0 - Windermere	WNGRFLXADS0 - Winter Garden	32.31	147.48	3,162.47	8,615.82	30,304.97
WNRFLXARS0 - Windermere	WNPFLXADS1 - Winter Park	32.31	147.48	3,162.47	8,615.82	30,304.97
WNGRFLXADS0 - Winter Garden	NSN - Celebration*	21.23	185.79	3,751.78	10,210.07	NA
WNGRFLXADS0 - Winter Garden	NSN - East Orange*	21.24	186.05	3,759.10	10,230.09	35,825.11
WNGRFLXADS0 - Winter Garden	NSN - Lake Buena Vista*	20.46	168.88	3,278.39	8,914.98	31,122.33
WNGRFLXADS0 - Winter Garden	NSN - Orlando*	21.24	186.05	3,759.10	10,230.09	35,825.11
WNGRFLXADS0 - Winter Garden	WNPFLXADS1 - Winter Park	32.02	140.95	2,979.45	8,115.15	28,514.57
WNPFLXADS1 - Winter Park	NSN - Celebration*	21.23	185.79	3,751.78	10,210.07	NA
WNPFLXADS1 - Winter Park	NSN - DeBary*	21.25	186.29	2,800.15	7,570.68	NA
WNPFLXADS1 - Winter Park	NSN - East Orange*	14.86	45.10	779.64	2,114.95	7,310.54
WNPFLXADS1 - Winter Park	NSN - Geneva*	14.86	45.10	779.64	2,114.95	7,310.54
WNPFLXADS1 - Winter Park	NSN - Lake Buena Vista*	20.46	168.88	3,278.39	8,914.98	31,122.33
WNPFLXADS1 - Winter Park	NSN - Orlando*	14.86	45.10	779.64	2,114.95	7,310.54
WNPFLXADS1 - Winter Park	NSN - Oviedo*	14.86	45.10	779.64	2,114.95	7,310.54
WNPFLXADS1 - Winter Park	NSN - Sanford*	17.70	29.94	355.06	953.38	NA
WSTVFLXARS0 - Westville	NSN - Graceville*	17.95	113.43	1,726.45	4,669.25	NA
WSTVFLXARS0 - Westville	NSN - Vernon*	17.95	113.43	1,726.45	4,669.25	NA

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BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

DIRECT TESTIMONY

OF

BRIAN K. STAIHR

Please state your name, title, and business address.

My name is Brian K. Staihr. I am employed by Sprint/United Management Company as Senior Regulatory Economist in the Department of Policy and Regulatory Affairs. My business address is 6360 Sprint Parkway, Overland Park, Kansas 66251.

Please briefly describe your educational background and work experience.

I hold a B.A. in Economics from the University of Missouri-Kansas City, and an M.A. and Ph.D. in Economics from Washington University in St. Louis. My field of specialization is Industrial Organization, including Regulation.

I have been a part of Sprint's Regulatory Policy Group since 1996. In my current position I am involved with the development of state and federal regulatory and legislative policy for all divisions of Sprint. I am also involved with the coordination of policy across business units. My particular responsibilities

1 include 1) ensuring that Sprint's policies are based on sound economic
2 reasoning, 2) undertaking or directing economic/quantitative analysis to provide
3 support for Sprint's policies, and 3) conducting original research. The specific
4 policy issues that I address include universal service, pricing, costing (including
5 cost of capital), access reform, reciprocal compensation and interconnection,
6 local competition, and more.

7
8 In my position I have appeared before the Florida Public Service Commission,
9 the New Jersey Board of Public Utilities, the Pennsylvania Public Utility
10 Commission, the North Carolina Public Utilities Commission, the Public Service
11 Commission of South Carolina, the Public Service Commission of Nevada, the
12 Texas Public Utilities Commission, the Missouri Public Service Commission, the
13 Kansas Corporation Commission, and the Illinois Public Service Commission. I
14 have also worked extensively with the Federal Communication Commission's
15 staff and presented original research to the FCC.

16
17 [In January 2000 I left Sprint temporarily to serve as Senior Economist for the
18 Federal Reserve Bank of Kansas City. There I was an active participant in the
19 Federal Open Market Committee process, the process by which the Federal
20 Reserve sets certain interest rates. In addition, I conducted original research on
21 telecommunication issues and the effects of deregulation. I returned to Sprint in
22 December 2000.]

23

1 Currently, I also serve as Adjunct Professor of Economics at Avila College in
2 Kansas City, Missouri. There I teach both graduate and undergraduate level
3 courses.

4
5 Prior to my work in Sprint's Regulatory Policy Group I served as Manager-
6 Consumer Demand Forecasting in Sprint's Local Division Marketing department.
7 There I was responsible for forecasting the demand for services in the local
8 market, and producing economic and quantitative analysis for business cases,
9 opportunity analyses, etc.

10

11 **What is the purpose of your testimony?**

12

13 In my testimony I put forth the position of Sprint-Florida, Inc. ("Sprint") regarding
14 the correct cost of capital to be used in calculating forward-looking economic
15 costs for Sprint. My testimony supports the appropriateness of Sprint witness
16 Dickerson's use of 12.26% as the weighted average cost of capital in determining
17 the annual charge factor, which is used in the forward-looking cost studies for
18 unbundled network elements in this proceeding.

19

20 **What is Sprint's position concerning the cost of capital that should be used**
21 **for this proceeding?**

22

1 Sprint's position is consistent with Section 252 (d) (1) of the Telecommunications
2 Act of 1996 (Act) which explicitly states that rates for interconnection and access
3 to unbundled network elements "may include a reasonable profit." It is also
4 consistent with the FCC's interconnection order (First Report and Order in CC
5 Docket Nos. 96-98 and 96-195, released August 8, 1996) which states that the
6 concept of reasonable or "normal" profit is embodied in forward-looking costs,
7 because the forward-looking direct cost of a network element includes "the
8 forward-looking costs of capital (debt and equity) needed to support investments
9 required to produce a given element" (paragraph 691). Furthermore, the order
10 states that the forward-looking cost of capital "is equal to a normal profit"
11 (paragraph 700). Sprint's position is that the Commission should accept the use
12 of the forward-looking, weighted, market value cost of capital of 12.26%, based
13 on the market value capital structure shown below, used by witness Dickerson in
14 Florida's forward-looking cost studies.

15

16 **How does Sprint define a forward-looking cost of capital?**

17

18 A forward-looking cost of capital, as opposed to an embedded or historical cost
19 of capital, incorporates market-based values, as opposed to book values, in both
20 its cost estimates and its capital structure. In the same way that a forward-
21 looking cost study avoids the use of embedded or accounting costs for
22 determining outside plant investment or overhead expenses, a forward-looking
23 cost of capital avoids the use of embedded (book) values for costs of debt, costs

1 of equity, and capital structure. For example, the forward-looking cost of debt is
2 the rate at which new debt could be issued in today's debt market, under existing
3 market conditions. In contrast, the embedded cost of debt is the rate at which
4 existing debt was issued in the past, and it reflects historical market conditions.
5 The embedded cost of debt has no place in a forward-looking cost of capital
6 calculation, or a forward looking cost study. Of course, this does not suggest that
7 actual information should not be used in the process of calculating the forward-
8 looking cost of capital. Rather, existing information should be used in the correct
9 context to obtain the best estimate of a forward looking cost of capital that
10 reflects investors' expectations today.

11

12 **Is that definition consistent with other cost of capital testimony that has**
13 **been presented recently to the FPSC?**

14

15 Yes. Mr. Gregory Jacobson, on behalf of (what was then) GTE Florida Inc.
16 testified on May 1, 2000 that, "to provide correct incentives for entry into local
17 markets" the FPSC must use a forward-looking definition of the cost of capital
18 which "differs from the "traditional"—and now outmoded—regulatory view" of
19 using embedded costs, book values and historical risk.¹ Also at that time Dr.
20 Randall Billingsley, on behalf of BellSouth Telecommunications, Inc. testified that
21 for a forward-looking cost of capital, "Market values should be used exclusively

¹ Direct testimony of Mr. Gregory Jacobson, pp. 5-6, Docket No. 990649-TP.

1 because they are dynamically determined in the marketplace by investors, while
2 book values are the result of historical accounting practices.”²

3

4 **Have any state commissions agreed with Sprint’s definition of forward–**
5 **looking, in terms of a cost of capital that rejects book values and utilizes**
6 **market values?**

7

8 Yes. As far back as 1996 the Massachusetts Department of
9 Telecommunications and Energy (at that time known as the Department of Public
10 Utilities, D.P.U.) ruled that “it would be inconsistent to use forward-looking
11 competitive assumptions in the investment and expense components of a
12 TELRIC study, but historical accounting-based capital structures in the cost of
13 capital component.”³

14

15 More recently, on August 8, 2000 the Nevada Public Service Commission issued
16 a Modified Final Order in Docket No. 98-6004 addressing the cost of unbundled
17 network elements. In that Order, the Commission stated that it was in the public
18 interest to consider economic, forward-looking factors in evaluating and setting
19 the cost of capital for Nevada Bell. The Order states,

20 “As such, the Commission rejects near-term dividend growth analyses,
21 embedded book value capital structures, and embedded costs of debt...as
22 vestiges of traditional ratemaking; and accepts earnings growth analyses,

² Direct testimony of Dr. Randall Billingsley, pp. 30-31, Docket No. 990649-TP.

³ Massachusetts D.P.U. Phase 4 Order, Docket 96-73/74, 96-75, 96-80/81, 96-83, 96-94-Phase 4, released December 4, 1996, p.51.

1 market-value capital structures, and the market value of debt as the proper
2 forward-looking components of the cost of capital for setting UNE prices.”⁴
3

4
5 **RISK**

6
7 **Please explain briefly Sprint’s position regarding the relationship between**
8 **cost of capital and risk.**

9
10 The weighted, average cost of capital is the sum of the components of investor-
11 supplied capital, weighted by each component’s relative proportion. The
12 components include debt and equity. Investors supply this capital with the
13 expectation of receiving a return on their investment, and the magnitude of that
14 expected return is based on the risk of the investment relative to the risks of
15 other potential investments. In general, investors are risk averse and all else
16 held equal, the greater the risk, the greater the expected return that investors will
17 require. A firm that seeks investor capital must meet the return requirements that
18 investors possess after having examined alternative investments of comparable
19 risk.

20
21 **Exactly what risk is reflected in Sprint’s proposed cost of capital in this**
22 **proceeding?**
23

⁴ Modified Final Order, Docket No. 98-6004, Public Utilities Commission of Nevada, August 8, 2000, p.9.

1 In a statistical sense, risk is the likelihood that an actual return will differ from an
2 expected return. Assets that are often referred to as “risk-free” are so named
3 because the likelihood that an investor’s actual return will differ from his or her
4 expected return approaches zero. For other assets, the likelihood that a return
5 will differ from an expected return is non-zero, and that likelihood may be
6 affected by both financial risk and business risk. Put simply, financial risk
7 involves relative amounts of debt as well as a firm’s capacity to service that debt.
8 Business risk involves variability of a firm’s inflow of revenue and the operating
9 return on a firm’s assets. The forward-looking cost of capital to be used in the
10 calculation of unbundled network element costs must reflect the risks associated
11 with investing in a local provider doing business in a competitive market, which in
12 turn reflect the risks that the company faces while operating in that market.
13 Sprint’s recommended weighted average cost of capital of 12.26 accurately
14 reflects this level of risk.

15

16 **CAPITAL STRUCTURE**

17

18 **What capital structure does Sprint recommend for use in calculating the**
19 **cost of capital in this proceeding?**

20

21 Sprint recommends a market-based capital structure of 84.02% equity and
22 15.98% debt.

23

1 **What is the process by which this capital structure is determined?**

2

3 The process begins with Sprint's book value capital structure, as shown in Exhibit
4 BKS-1. This is obtained using historical accounting values taken from Sprint's
5 own records. First, the book value of debt is converted to a market value using
6 prices of debt instruments as of July 2001 taken from Bloomberg Financial
7 Services. Next, market-to-book ratios for common equity are calculated for a
8 group of select firms that have been determined to be comparable in risk to
9 Sprint. (The process of identifying these firms is discussed below.) These ratios
10 are shown in Exhibit BKS-4. Using these ratios the book value of common equity
11 is converted to a market value. Finally, using both the market value of equity and
12 the market value of debt, an appropriate market value capital structure ratio is
13 produced. This is shown in Exhibit BKS-3. As a check on reasonableness,
14 Sprint's estimated market value of \$4.55 billion translates to a per line value of
15 approximately \$2,152. That amount falls squarely in the range of \$1,200 to
16 \$5,300 per access line paid in recent LEC/LEC acquisitions.

17

18 **Is this capital structure relatively consistent with other forward-looking,**
19 **market value-based capital structures recently presented to the FPSC?**

20

21 Yes. According to Mr. Gregory Jacobson's testimony from May 1, 2000 the
22 average telecommunications company at that time had a market-value capital

1 structure comprised of 81.1% equity and 18.9% debt.⁵ Similarly, Dr. Randall
2 Billingsley also testified on May 1, 2000 that a market-value capital structure of
3 90.17% equity and 9.83% debt was appropriate for Bell South.⁶ Sprint's
4 proposed capital structure falls squarely between the two. Mr. John Hirshleifer,
5 testifying on behalf of AT&T Communications of the Southern States, Inc. and
6 MCIWorldCom, Inc., on June 8, 2000 utilized a market-value capital structure of
7 84% equity and 16% debt in his calculations, which is extremely close to Sprint's
8 proposed capital structure.⁷

9

10 **COST OF DEBT**

11

12 **What is Sprint's position regarding the appropriate forward-looking cost of**
13 **debt to be used in calculating the forward-looking cost of capital for this**
14 **proceeding?**

15

16 Sprint's forward-looking cost of debt as of July 2001 is 7.81%, as shown in
17 Exhibit BKS-2. The figure represents the rate at which Sprint could issue debt in
18 July 2001. The cost has three separate components. First, a forward-looking
19 risk free rate of return of 6.00%, which is the return on twenty-year U.S. Treasury
20 bonds implied by futures prices. This figure is described in more detail below in
21 the Risk Premium portion of my testimony. Second, the credit spread for twenty-

⁵ Direct testimony of Mr. Gregory Jacobson, p. 27, Docket No. 990649-TP.

⁶ Direct testimony of Dr. Randall Billingsley, p. 30, Docket No. 990649-TP

1 year "A" rated telephone bonds over twenty year U.S. Treasury bonds, which is
2 estimated at 173 basis points based on prevailing market data from Bloomberg
3 Financial Markets. Third, an estimated issuance cost increment for twenty-year
4 debt which is eight (8) basis points.

5

6 **MARKET TRADED GROUP OF COMPARABLE FIRMS**

7

8 **What is Sprint's position regarding the proper estimation of a forward-**
9 **looking cost of equity for Sprint?**

10

11 Investors' required return on common equity forms the basis for estimating the
12 cost of equity, and investors' required return is generally estimated with standard,
13 market-based, forward-looking financial models. Sprint utilizes the discounted
14 cash flow model (DCF) and risk premium model, both of which are market-based,
15 forward-looking models, to estimate investors' required return on common equity.
16 An appropriate issuance cost increment is added to this required return to
17 produce the forward-looking cost of equity.

18

19 **Are the DCF and risk premium models applied directly to Sprint?**

20

⁷ It should be noted that although Mr. Hirshleifer utilized this market-value capital structure, he recommended use of a combination of market value and book value capital structures. Direct testimony of Mr. John Hirshleifer, p. 36, Docket No. 990649-TP.

1 No. Using market-based models requires the use of stock market prices, and
2 Sprint does not have stock that is traded on a stock market as a separate entity.
3 Therefore, there is no way to directly observe the value that investors would
4 place on it, and so market-based models cannot be applied directly to Sprint.
5 Instead, a group of market-traded companies is identified that, on average, are
6 comparable in risk to Sprint and the DCF and Risk Premium models are applied
7 to that group.

8

9 **How is this group of comparable-risk, market-traded companies identified?**

10

11 It is a basic tenet of finance theory that investors' required returns, and the cost
12 of common equity that reflects those returns, are a function of risk. No single,
13 precise formula exists to directly measure risk, but various risk measures can be
14 used to estimate general (and comparable) risk levels. Sprint utilizes four
15 specific risk measures to obtain its group of comparable risk firms: the common
16 equity ratio, the cash-flow-to-capital ratio, the pre-tax fixed charge coverage ratio,
17 and the revenues-to-net plant ratio. These risk measurements capture both
18 financial risk and business risk. They are used as inputs to cluster analysis,
19 which identifies a group of twenty market-based firms that, on average, have risk
20 comparable to the risk measures of Sprint.

21

22 **Please briefly describe how the four measures reflect relative risk levels.**

23

1 The common equity ratio reflects financial risk by measuring the amount of a
2 firm's financial leverage. The ratio is simply the percentage of total capital
3 supplied by common stockholders, as opposed to preferred stockholders and
4 debt holders. All else held equal, the higher the common equity ratio, the lower
5 the risk to the investor.

6
7 The cash-flow-to-capital ratio reflects both business risk and financial risk. It
8 provides information regarding the adequacy of cash flow to the providers of
9 capital. This ratio demonstrates the quality of reported earnings levels. All else
10 held equal, the higher the cash-flow-to-capital ratio, the lower the risk to the
11 investor.

12
13 The pre-tax fixed charge coverage ratio reflects both business risk and financial
14 risk by indicating the adequacy of earnings levels. The ratio indicates the
15 number of times (in terms of a multiple) that fixed charges, including interest and
16 preferred dividends, are earned. All else held equal, the higher the pre-tax fixed
17 charge coverage ratio, the lower the risk to the investor.

18
19 Finally, the revenues-to-net plant ratio reflects business risk by measuring the
20 ability to generate revenues from fixed assets. The ratio indicates net plant
21 turnover and the degree to which resources are employed to generate revenues.
22 All else held equal, the higher the revenues-to-net plant ratio, the lower the risk to
23 the investor.

1

2 **Please describe the cluster analysis that uses these measures.**

3

4 Cluster analysis is a statistical technique used to classify objects, people, or, in
5 this case, firms into categories based on similarity of characteristics. In this
6 instance, cluster analysis is used to narrow a large universe of firms down to a
7 specific, relatively small group of firms that comes closest to exhibiting the
8 targeted characteristic (risk) of single firm, Sprint.

9

10 Sprint starts its cluster analysis with all firms available from Standard and Poor's
11 Research Insight. Firms are eliminated if they are not market-traded, if they are
12 not U.S. based, if they do not pay dividends, or if there is insufficient data
13 available to calculate risk measures or required return on common equity. For
14 this proceeding, six hundred and twenty-one were identified as meeting the
15 criteria. The risk measures were obtained for these firms, and then standardized.
16 The cluster analysis calculates the cumulative distance between each firm's
17 standardized risk measures and Sprint's standardized risk measures, and
18 identifies the firms having the shortest distance. The final group is made up of
19 the twenty companies whose risk measures cluster around, or are literally closest
20 to, the risk measures for Sprint.

21

22 **How do Sprint's risk measures compare to those of the select group of**
23 **firms?**

1

2 The comparable group of twenty companies, and the risk measures for each, are
3 shown in Exhibit BKS-5, as are the risk measures for Sprint. The common equity
4 ratios are determined as of March 31, 2001. The other three risk measures are
5 average risk measures for 1999 and 2000. A two-year time period is used
6 because Sprint feels that it is necessary to examine cash flow, earnings, and
7 revenue-based risk measures over a period of time long enough to avoid
8 possible aberrations but short enough to be relatively current.

9

10 Because the required returns on common equity for the group will be averaged,
11 the proper comparison is between Sprint's risk measures and the group's
12 average, rather than between Sprint and any single firm in the group. Sprint's
13 equity ratio is 58.7%, compared to the group average of 59%. Sprint's cash-flow-
14 to-capital ratio is 41.8%, compared to the group average of 38.1%. Sprint's pre-
15 tax fixed charge coverage ratio is 8.39 times, compared to the group average of
16 7.28 times. And Sprint's revenues-to-net plant ratio is 77.5%, compared to the
17 group average of 171.3%. When making these comparisons, it is important to
18 understand that the goal of the cluster analysis is to obtain a group of firm's
19 whose combined, cumulative data (in this case, risk) comes closest to the data of
20 the target firm, Sprint.

21

1 **Why does Sprint not limit the universe of market-traded firms for the**
2 **cluster analysis to only those firms operating in the telecommunications**
3 **industry?**

4
5 Because of changes occurring within the industry—mergers, acquisitions,
6 diversification and bundling—the number of market-traded firms that primarily
7 provide LEC-type services is falling, and the number of telecom firms that are
8 purely representative of the ILEC business is dwindling. As such, it is no longer
9 appropriate to assume that companies involved in providing telecommunications
10 services are generally facing the same types of business risk as those faced by
11 Sprint.

12
13 **Then why not use, as a comparable group of firms, publicly traded**
14 **companies where a majority of revenues comes from LEC-type services?**

15
16 While that approach might be superficially appealing, it is based on a fallacious
17 and foundationless notion that firms that operate in the same industry, or “do the
18 same thing”, automatically exhibit the same risk characteristics. Plainly
19 speaking, there is no reason to assume that just because two firms provide the
20 same type of service they therefore face the same business risk and represent
21 the same investment risk to investors. If that were true, we would not observe
22 situations where one firm succeeds in an industry while a similar, competing firm
23 fails. Sprint’s approach to identifying comparable-risk firms uses analysis applied

1 to data that is measurable, objective, and verifiable to determine comparable risk.
2 There are no assumptions involved. But choosing comparable firms from the
3 same industry simply because they do operate in the same industry is an
4 approach that is based solely on assumption.

5

6 **DISCOUNTED CASH FLOW (DCF) ANALYSIS**

7

8 **Please describe the DCF approach used by Sprint in determining the**
9 **required return on common equity.**

10

11 The DCF model is a straightforward method of calculating an investor's required
12 return on common equity. It reflects this required return because investors'
13 consensus risk analysis, which forms the basis for the required return, is
14 embodied in the market price of any stock. The DCF model is market-based,
15 and it is forward-looking. It implies that an asset's value is the expected cash
16 flow generated by the asset, discounted by the investor's required return. In
17 other words, the market value of common stock equals the present value of the
18 expected stream of future dividends. Exhibit BKS-7 shows the general form of
19 the DCF model and, in Equation (5), the quarterly required return on common
20 equity for companies that pay dividends quarterly. The corresponding annual
21 return is shown in Equation (8). This version of the DCF model is sometimes
22 referred to as a quarterly DCF model. Sprint's use of quarterly DCF model does
23 not indicate or imply that dividends are expected to increase quarterly. Rather, it

1 reflects the reality that quarterly dividends are expected to increase annually at a
2 rate equal to the average compounded quarterly growth rate.

3

4 **How does Sprint determine the current dividend yield for the companies in**
5 **the comparable-risk group?**

6

7 The current market value of a stock, as determined by investors based on all
8 available information, is reflected in the stock's current price. But a change in the
9 market price does not necessarily imply a change in the required return on
10 common equity. Rather, a price change may simply reflect an adjustment of
11 investors' beliefs regarding a growth rate or expected dividends. When the DCF
12 model is used to estimate the required return on common equity it is important to
13 determine the current dividend yield and the expected growth rate
14 simultaneously. If an outdated, averaged, historical stock price is combined with
15 current growth expectations, or an updated price is combined with past growth
16 expectations, the model's results can be biased. The same holds for using past
17 growth expectations along with historical average stock prices. For each firm in
18 the comparable group Sprint uses the most recent quarterly dividend and the
19 average closing stock market price from June 25, 2001 through July 9, 2001. A
20 two-week time period is current enough to avoid the biases associated with
21 historical, outdated stock prices and corresponds to the time period of growth
22 rate determination. The quarterly dividend yields are presented in Exhibit BKS-6.

23

1 **How does Sprint determine the expected growth rate for the companies in**
2 **the comparable-risk group?**

3

4 DCF models require a growth rate that reflects the long run dividend growth rate
5 expected by investors. Although current market prices reflect market-consensus
6 expectations regarding value, there is no specific method to directly measure
7 market consensus on expected long run growth rates. So it becomes necessary
8 to estimate expected long run dividend growth rates, and there are a number of
9 approaches to doing this. For its DCF model Sprint uses the Institutional Brokers
10 Estimate System (I/B/E/S) consensus analysts growth rate estimates. I/B/E/S is
11 an investment research service of I/B/E/S, Inc., and is an often cited, objective
12 source of analysts forecast data. I/B/E/S produces the consensus earnings
13 growth expectations of financial analysts from research departments of
14 investment brokerage firms, in summary form, every month. I/B/E/S growth rates
15 are forward-looking, expectation-based estimates of earnings growth.

16

17 The five-year average I/B/E/S earnings per share growth rates for the companies
18 in the comparable risk group are shown in Exhibit BKS-6. These growth rates
19 are the most recently available at the time this analysis was conducted. For the
20 group of comparable firms there is an average of seven (7) analysts' estimates
21 per company used to develop the consensus growth rate.

22

1 **What is the relationship between dividend growth and earnings growth, as**
2 **estimated by I/B/E/S?**

3

4 The expected growth in dividends is a function of the expected growth in
5 earnings. In the short run, it is certainly possible that dividends may grow at a
6 rate that is greater or less than earnings growth. One can observe this potential
7 short run divergence in companies that maintain a relatively stable dividend
8 policy despite greatly fluctuating earnings. But in the long run, dividends and
9 earnings must grow at the same rate. Any firm that increased dividends at a
10 higher rate than earnings would, in the long run, eventually pay out more than it
11 earns. So long run dividend growth cannot be maintained without underlying
12 long term earnings growth, and since the DCF model is reflective of long term
13 expectations, it is the long run relationship between dividends and earnings that
14 matters most.

15

16 **What is the average required return on common equity for the comparable-**
17 **risk group based on Sprint's DCF analysis?**

18

19 The average required return on common equity, as shown in Exhibit BKS-6, for
20 the comparable group based on Sprint's DCF analysis, is 13.71%.

21

22 **RISK PREMIUM ANALYSIS**

23

1 **Please describe the risk premium analysis that Sprint uses to determine**
2 **the required return on common equity.**

3

4 The risk premium approach is based on the well-known relationship between risk
5 and return of market-traded securities that I initially referenced on page 6 of this
6 testimony. Sprint uses a form of the risk premium approach known as the
7 Capital Asset Pricing Model (CAPM). The CAPM is based on the theory that the
8 required return for a given security is equal to the return on a risk-free asset plus
9 a risk premium. It is consistent with the belief that investors tend to be risk
10 averse and that, all else held equal, if an investor faces the choice of two assets
11 providing the same expected return, the investor will choose that asset that offers
12 the least risk. And if an investor chooses a riskier asset over a less-risky asset, it
13 is generally because the expected return on the risky asset is higher.

14

15 A standard specification of the CAPM is:

16
$$R_j = R_f + B_j * (R_m - R_f)$$

17 Where...

18 R_j = the required return on stock j

19 R_f = the risk free return

20 R_m = the required return on the market portfolio, and

21 B_j = the measure of risk for stock j.

22 In order to use this model to obtain a required return on any stock, it is necessary
23 to determine the risk-free return, the market risk premium (which is the difference

1 between the required return on the market portfolio and the risk free return, $R_m -$
2 R_f), and the appropriate company-specific risk measure, or beta, B_j . The risk-free
3 return is generally observable, but the market risk premium and the company-
4 specific risk measure, or beta, must be estimated.

5

6 **What does Sprint use as the risk-free return?**

7

8 Sprint uses the 6.00% average interest rate implied by the prices of U.S.
9 Treasury bond futures contracts for delivery during the period September 2001
10 through June 2002 as traded on the Chicago Board of Trade from June 25
11 through July 9, 2001. These are shown in Exhibit BKS-8. Generally, these rates
12 implied by the prices on the futures contracts represent forward-looking
13 assessments made by the market of the risk-free return in the near-term future.
14 As such, they are more in keeping with the forward-looking nature of Sprint's cost
15 estimation than the use of current rates would be.

16

17 **Why does Sprint use Treasury bonds when measuring the risk-free rate of**
18 **return as opposed to U.S. Treasury bills?**

19

20 It is simply a question of choosing a security that has a duration, or maturity
21 period at issuance, that is most similar to common equity. U.S. Treasury bills
22 have a maturity period at issuance that ranges from 3 months to 1 year, while
23 U.S. Treasury bonds are used for longer-term financing. U.S. Treasury bonds

1 have maturity periods at issuance over fifteen years, often twenty or thirty years.
2 Because common equity has a long-term time horizon, or the equivalent of an
3 infinite maturity period, it makes sense to use bonds rather than bills since they
4 are closer to matching the duration of common equity. In addition, the market
5 risk premium used by Sprint utilizes long-term government bonds in its
6 calculation, not shorter-term instruments.

7

8 **What does Sprint use as the market risk premium?**

9

10 Sprint bases its market risk premium on data from the Roger G. Ibbotson series
11 of risk premium studies, specifically the 2001 Stocks, Bonds, Bills and Inflation
12 Classic Edition Yearbook.⁸ Sprint uses a risk premium of 7.27% which is the risk
13 premium of common stock returns over U.S. Treasury bond returns based on
14 market results for 1926 through 2000, which is the entire period for which data is
15 available.

16

17 **Why does Sprint utilize the entire period?**

18

19 It is a fact that different market risk premiums can be calculated by subjectively
20 altering the time period over which the data is taken. For example, if Sprint used
21 only the years 1995-1999 as the basis for its calculation the market risk premium
22 would approach 20%. Conversely, if Sprint used only the years 1970-1980, the

⁸ 2001 Stocks, Bonds, Bills and Inflation Classic Edition Yearbook; Chicago, Illinois: Ibbotson Associates, Inc., 2001.

1 market risk premium would be less than 5%. Using data from 1940 to the
2 present produces a market risk premium of 7.84, which is relatively close to
3 Sprint's proposed number. To eliminate the subjectivity that is associated with
4 selecting one time period over another, and to capture the widest possible set of
5 economic circumstances that can affect a market risk premium, Sprint believes it
6 is most appropriate to utilize all data available. The 7.27% market risk premium
7 and the 6.00% risk free return produce a current required return on a market
8 portfolio of 13.27%.

9

10 As a test of reasonableness for the 13.27%, Sprint's conducts a DCF analysis on
11 all 621 firms included in the original cluster analysis. Using the quarterly DCF
12 model shown in Exhibit BKS-7, recent quarterly dividends and stock prices, and
13 the I/B/E/S growth rates discussed above, the 621 dividend-paying firms produce
14 an average required return of 15.08. This indicates that Sprint's required return
15 on a market portfolio of 13.27%, obtained through the risk premium approach, is
16 both appropriate and conservative.

17

18 **What measure of risk is used to determine the risk premium for the**
19 **comparable group of firms?**

20

21 Sprint uses a beta as an objective measure of risk since betas are well
22 established as objective measures of risk in a portfolio context. A beta equal to
23 one (1) indicates that the risk associated with that asset is equal to the market

1 average risk level. And a beta greater than (lower than) one indicates a risk level
2 greater than (lower than) the market average risk level. Sprint uses Value Line
3 betas that are published in The Value Line Investment Survey Summary and
4 Index dated July 13, 2001. The Value Line betas are computed using sixty
5 months of weekly returns, using the New York Stock Exchange Composite Index
6 as the market index. These betas for each company in the comparable risk
7 group are shown in Exhibit BKS-9. The average comparable group beta is 0.86,
8 and this is the beta value used in Sprint's risk premium analysis.

9

10 **What is the average required return on common equity for the group of**
11 **comparable risk firms based on Sprint's risk premium analysis?**

12

13 As shown in Exhibit BKS-8, the required return on common equity for the group
14 of comparable risk firms is 12.21%, based on risk premium analysis.

15

16 **REQUIRED RETURN ON COMMON EQUITY & COST OF EQUITY**

17

18 **What is the required return on common equity for Sprint based on the two**
19 **distinct market-based analyses?**

20

21 Sprint's comparable risk group DCF analysis produces a required return on
22 common equity of 13.71%. Sprint's comparable risk group risk premium analysis
23 produces a required return on common equity of 12.21%.

1

2 **Does this range represent the cost of common equity for Sprint?**

3

4 Not exactly, because neither value includes an increment for issuance costs. To
5 determine the cost of common equity, it is necessary to add an increment for
6 issuance costs to the required return.

7

8 **Why is an increment for issuance costs needed?**

9

10 When a company raises equity capital it incurs costs of issuance—underwriting
11 fees, legal costs, accounting costs, printing costs, and more. Sprint does not
12 issue common stock directly to the public, but Sprint's parent company, Sprint
13 Communications L.P., does issue common stock publicly. Because Sprint
14 Communications L.P. raises equity capital for the benefit of its subsidiary entities,
15 investors understand that issuance costs must be recovered and that the parent
16 company's subsidiary entities, such as Sprint, will undertake and invest in
17 projects that provide a return intended to cover these issuance costs. Exhibit
18 BKS-10 shows the Sprint Communications L.P. common equity issues from 1967
19 through the present, and shows that the average issuance cost as a percent of
20 net proceeds is 4.9%.

21

22 **How does Sprint quantify the rate of return increment for these issuance**
23 **costs?**

1

2 The issuance cost increment can be quantified using a standard approach within
3 the DCF model: the stock price component in the model should be reduced by
4 4.9%. Holding all other variables constant, this will produce an adjusted DCF
5 result that is slightly higher than the original. The difference between these two
6 DCF results represents the appropriate issuance cost increment. For Sprint
7 Communications L.P. and its subsidiary entities, including Sprint, the proper
8 issuance cost increment is currently fourteen (14) basis points. This increment is
9 based on the 4.9% issuance cost ratio, the current Sprint FON group quarterly
10 dividend of \$0.125, the Sprint FON group stock price as of June 2001 of \$21.29,
11 and the I/B/E/S growth rate of 9.6%.

12

13 **After incorporating the fourteen basis point issuance cost increment, what**
14 **is Sprint's estimate for the cost of common equity for Sprint?**

15

16 Sprint's estimate for the range of cost of common equity is 12.35% to 13.85%. It
17 is Sprint's position that the midpoint of this range, 13.10%, represents the most
18 appropriate forward-looking market based cost of common equity to be used in
19 determining the forward-looking cost of capital in this proceeding.

20

21 **RECOMMENDED COST OF CAPITAL**

22

1 **In summary, what is Sprint's recommendation concerning the cost of**
2 **capital to be used in this proceeding for Sprint?**

3

4 In keeping with the forward-looking nature of the costing methodology required
5 for unbundled elements, Sprint strongly recommends reliance on the weighted
6 market value cost of capital. The weighted-average cost of capital for Sprint is
7 12.26% based on the market value capital structure shown in Exhibit BKS-11 of
8 84.02% equity and 15.98% debt; the forward-looking market value cost of
9 common equity of 13.10%; and the forward-looking market value cost of debt of
10 7.81%.

11

12 **Does this conclude your testimony?**

13

14 Yes it does.

15

SPRINT - FLORIDA, INCORPORATED
BOOK VALUE CAPITAL STRUCTURE
AS OF JUNE 30, 2001

<u>Component</u>	<u>Amount</u>	<u>Book Value Ratio</u>
Debt	\$719,765,171	39.84%
Common Equity	\$1,086,793,957	60.16%
Total	<u>\$1,806,559,128</u>	<u>100.00%</u>

SPRINT - FLORIDA, INCORPORATED
COST OF DEBT
AS OF JUNE 25 THROUGH JULY 9, 2001

<u>COMPONENT</u>	<u>COST RATE</u>
Risk-Free Return	6.00%
Credit Spread	1.73%
Issuance Cost Increment	0.08%
TOTAL	<u><u>7.81%</u></u>

Sources: Bloomberg Financial Markets

SPRINT - FLORIDA, INCORPORATED
MARKET VALUE CAPITAL STRUCTURE
AS OF JUNE 25 THROUGH JULY 9, 2001

<u>Component</u>	<u>Amount</u>	<u>Market Value Ratio</u>
Debt	\$727,142,871	15.98%
Common Equity	\$3,823,544,515	84.02%
Total	<u>\$4,550,687,386</u>	<u>100.00%</u>

COMPARABLE GROUP
MARKET-TO-BOOK RATIOS
AS OF JUNE 25 THROUGH JULY 9, 2001

<u>Company</u>	<u>Market Price</u>	<u>Number of Shares as of 3/31/01 (in Millions)</u>	<u>Market Value of Equity (in Millions)</u>	<u>Book Value of Equity as of 3/31/01 (in Millions)</u>	<u>Market to Book Ratio (x)</u>
ALCOA INC	\$39.56	863.17	\$34,151.2	\$11,019.0	3.1
ALLTEL CORP	\$60.09	313.23	\$18,820.5	\$5,361.2	3.5
APPLEBEES INTL INC	\$29.89	36.65	\$1,095.4	\$271.0	4.0
AVERY DENNISON CORP	\$51.01	110.24	\$5,623.4	\$856.6	6.6
BELLSOUTH CORP	\$39.81	1,873.00	\$74,562.3	\$17,393.0	4.3
BRIGGS & STRATTON	\$41.07	21.60	\$887.0	\$388.9	2.3
DELTA AIR LINES INC	\$43.33	123.04	\$5,331.0	\$5,361.0	1.0
DEVON ENERGY CORPORATION	\$51.35	129.41	\$6,644.9	\$3,664.5	1.8
EOG RESOURCES INC	\$36.14	116.24	\$4,200.6	\$1,532.3	2.7
HERSHEY FOODS CORP	\$61.43	136.73	\$8,399.1	\$1,230.8	6.8
KERR-MCGEE CORP	\$65.48	94.77	\$6,206.0	\$2,767.8	2.2
KIMBERLY-CLARK CORP	\$56.59	532.90	\$30,157.9	\$6,382.6	4.7
MITCHELL ENERGY & DEV	\$47.83	49.85	\$2,384.0	\$738.0	3.2
NEW YORK TIMES CO -CL A	\$41.97	160.51	\$6,737.5	\$1,230.2	5.5
NOBLE AFFILIATES INC	\$35.61	56.58	\$2,014.9	\$970.4	2.1
PROCTER & GAMBLE CO	\$64.23	1,303.80	\$83,736.6	\$12,710.0	6.6
SBC COMMUNICATIONS INC	\$40.02	3,367.97	\$134,779.3	\$30,316.0	4.4
TALISMAN ENERGY INC	\$38.09	135.44	\$5,159.2	\$2,525.4	2.0
USX-MARATHON GROUP	\$29.17	308.59	\$9,002.2	\$5,310.0	1.7
VINTAGE PETROLEUM INC	\$18.59	62.96	\$1,170.3	\$695.2	1.7
Average					<u>3.5</u>

Source: Compustat Research Insight.

COMPARABLE GROUP
RISK MEASURES

<u>Company</u>	<u>Common Equity Ratio (1)</u>	<u>Cash Flow to Capital Ratio (2)</u>	<u>Pre-Tax Fixed Charge Coverage Ratio (x) (2)</u>	<u>Revenues to Net Plant Ratio (2)</u>
Sprint - Florida	58.7%	41.8%	8.39	77.5%
<u>Comparable Group</u>				
ALCOA INC	61.4%	29.7%	7.84	193.7%
ALLTEL CORP	57.0%	31.1%	5.60	117.2%
APPLEBEES INTL INC	71.8%	36.5%	10.08	213.1%
AVERY DENNISON CORP	47.9%	40.8%	8.87	364.7%
BELLSOUTH CORP	47.4%	37.2%	6.10	105.5%
BRIGGS & STRATTON	55.4%	46.8%	10.12	387.4%
DELTA AIR LINES INC	44.8%	36.7%	6.44	134.4%
DEVON ENERGY CORPORATION	66.2%	33.0%	5.59	51.8%
EOG RESOURCES INC	63.6%	36.6%	4.60	46.5%
HERSHEY FOODS CORP	57.0%	33.4%	7.35	262.1%
KERR-MCGEE CORP	55.5%	44.5%	5.28	85.8%
KIMBERLY-CLARK CORP	61.7%	39.5%	10.50	212.8%
MITCHELL ENERGY & DEV	72.4%	47.0%	8.57	116.3%
NEW YORK TIMES CO -CL A	55.5%	37.7%	10.43	266.9%
NOBLE AFFILIATES INC	68.1%	36.1%	5.22	83.8%
PROCTER & GAMBLE CO	48.8%	40.8%	8.48	305.5%
SBC COMMUNICATIONS INC	52.3%	46.0%	7.01	119.6%
TALISMAN ENERGY INC	61.6%	36.9%	6.08	43.8%
USX-MARATHON GROUP	68.2%	39.0%	6.95	250.9%
VINTAGE PETROLEUM INC	63.2%	31.8%	4.57	63.4%
Average	59.0%	38.1%	7.28	171.3%

(1) The common equity ratios are as of March 31, 2001.

(2) The other risk measures are two-year averages for 1999 and 2000.

Source: Compustat Research Insight.

COMPARABLE GROUP
DISCOUNTED CASH FLOW ANALYSIS
AS OF JUNE 25 THROUGH JULY 7, 2001

<u>Company</u>	<u>Current Quarterly Dividend</u>	<u>Current Stock Price</u>	<u>Current Quarterly Dividend Yield</u>	<u>I/B/E/S Annual Growth Rate</u>	<u>Number of Estimates</u>	<u>Quarterly Growth Rate</u>	<u>DCF Required Return on Common Equity</u>
ALCOA INC	\$ 0.150	\$39.56	0.38%	15.80%	10	3.74%	17.59%
ALLTEL CORP	\$ 0.330	\$60.09	0.55%	13.46%	10	3.21%	15.98%
APPLEBEES INTL INC	\$ 0.018	\$29.89	0.06%	14.80%	10	3.51%	15.08%
AVERY DENNISON CORP	\$ 0.300	\$51.01	0.59%	12.30%	10	2.94%	14.95%
BELLSOUTH CORP	\$ 0.190	\$39.81	0.48%	12.22%	9	2.92%	14.36%
BRIGGS & STRATTON	\$ 0.310	\$41.07	0.75%	6.50%	2	1.59%	9.77%
DELTA AIR LINES INC	\$ 0.025	\$43.33	0.06%	9.00%	5	2.18%	9.26%
DEVON ENERGY CORPORATION	\$ 0.050	\$51.35	0.10%	11.00%	7	2.64%	11.42%
EOG RESOURCES INC	\$ 0.035	\$36.14	0.10%	14.80%	7	3.51%	15.24%
HERSHEY FOODS CORP	\$ 0.280	\$61.43	0.46%	9.44%	9	2.28%	11.45%
KERR-MCGEE CORP	\$ 0.450	\$65.48	0.69%	8.20%	5	1.99%	11.21%
KIMBERLY-CLARK CORP	\$ 0.280	\$56.59	0.49%	11.50%	6	2.76%	13.73%
MITCHELL ENERGY & DEV	\$ 0.132	\$47.83	0.28%	15.67%	3	3.71%	16.97%
NEW YORK TIMES CO -CL A	\$ 0.125	\$41.97	0.30%	11.78%	10	2.82%	13.10%
NOBLE AFFILIATES INC	\$ 0.040	\$35.61	0.11%	13.33%	3	3.18%	13.85%
PROCTER & GAMBLE CO	\$ 0.350	\$64.23	0.54%	10.30%	11	2.48%	12.72%
SBC COMMUNICATIONS INC	\$ 0.256	\$40.02	0.64%	13.26%	8	3.16%	16.18%
TALISMAN ENERGY INC	\$ 0.099	\$38.09	0.26%	12.16%	5	2.91%	13.33%
USX-MARATHON GROUP	\$ 0.230	\$29.17	0.79%	9.75%	11	2.35%	13.24%
VINTAGE PETROLEUM INC	\$ 0.030	\$18.59	0.16%	14.00%	6	3.33%	14.74%
Average					<u>7</u>		<u>13.71%</u>

Sources: Bloomberg Financial Markets and IBES Express

THE DISCOUNTED CASH FLOW MODEL
GENERAL FORM AND QUARTERLY MODEL

In its general form, the discounted cash flow (DCF) model is stated as follows:

$$(1) P_o = \frac{D_1}{(1+k_e)} + \frac{D_2}{(1+k_e)^2} + \dots + \frac{D_t}{(1+k_e)^t} + \dots + \frac{D_n}{(1+k_e)^n}$$

where P_o = the current market price

where D_t = the expected dividend at the end of period t

where n = infinity, and

where k_e = the required return on common equity.

If it is anticipated that dividends will grow at the rate of g each period, then Equation (1) reduces to...

$$(2) P_o = \frac{D_1}{(k_e - g)}$$

where g = the expected growth rate.

Solving Equation (2) for k_e results in:

$$(3) k_e = \frac{D_1}{P_o} + g$$

And...

$$(4) k_e = \frac{D_o(1+g)}{P_o} + g$$

where D_o = the most recent dividend.

THE DISCOUNTED CASH FLOW MODEL
GENERAL FORM AND QUARTERLY MODEL (cont.)

It is important to note that Equations (1) through (4) are generic with regard to time period. Equation (4) should be implemented for the time period that best reflects actual dividend payments. For companies that pay dividends quarterly, a quarterly dividend DCF model is required.

To emphasize that dividends are paid quarterly, Equation (4) can be re-stated using time period subscripts:

$$(5) k_{eq} = \frac{D_{oq}(1+g_q)}{P_o} + g_q$$

where k_{eq} = the quarterly required return on common equity

where D_{oq} = the most recent quarterly dividend

where g_q = the expected quarterly growth rate

Quarterly and annual variables are related as follows:

$$(6) k_{eq} = (1+k_{ea})^{0.25} - 1$$

$$(7) g_q = (1+g_a)^{0.25} - 1$$

where k_{ea} = the annual required return on common equity

where g_a = the expected annual growth rate

Solving for k_{ea} results in:

$$(8) k_{ea} = (1+k_{eq})^4 - 1$$

RISK PREMIUM ANALYSIS
AS OF JUNE 25 THROUGH JULY 9, 2001

<u>Company</u>	<u>Risk-free Return</u>	<u>Beta</u>	<u>Market Risk Premium</u>	<u>CAPM Required Return on Common Equity</u>
SPRINT - FLORIDA, INCORPORATED	6.00%	0.86	7.27%	12.21%

Sources: The Value Line Investment Survey Summary and Index and Ibbotson Associates.

INTEREST RATES IMPLIED BY PRICES
ON U.S. TREASURY BOND FUTURES CONTRACTS
AS OF JUNE 25 THROUGH JULY 9, 2001

<u>Delivery Month</u>	<u>Interest Rate</u>
September-01	5.91%
December-01	5.97%
March-02	6.03%
June-02	6.08%
Average	<u>6.00%</u>

Source: Bloomberg Financial Markets.

VALUE LINE BETAS

<u>Ticker</u>	<u>Company</u>	<u>Beta</u>
SBC	SBC COMMUNICATIONS INC	0.80
KMB	KIMBERLY-CLARK CORP	0.75
KMG	KERR-MCGEE CORP	0.75
TLM	TALISMAN ENERGY INC	0.80
NYT	NEW YORK TIMES CO -CL A	1.00
MRO	USX-MARATHON GROUP	0.75
BLS	BELLSOUTH CORP	0.80
EOG	EOG RESOURCES INC	0.80
PG	PROCTER & GAMBLE CO	0.75
MND	MITCHELL ENERGY & DEV	0.85
NBL	NOBLE AFFILIATES INC	0.70
AA	ALCOA INC	1.00
HSY	HERSHEY FOODS CORP	0.55
DAL	DELTA AIR LINES INC	1.10
APPB	APPLEBEES INTL INC	1.00
VPI	VINTAGE PETROLEUM INC	1.25
DVN	DEVON ENERGY CORPORATION	0.80
AVY	AVERY DENNISON CORP	0.90
BGG	BRIGGS & STRATTON	0.95
AT	ALLTEL CORP	0.80

Average

0.86

Sources: The Value Line Investment Survey Summary and Index, July 13, 2001.

SPRINT CORPORATION
COMMON STOCK ISSUANCE COSTS
JANUARY 1967 THROUGH FEBRUARY 2001

<u>Date of Issue</u>	<u>Number of Shares (Millions)</u>	<u>Offering Price Per Share</u>	<u>Issuance Costs Per Share</u>	<u>Net Proceeds Per Share</u>	<u>Issuance Costs as a Percent of Net Proceeds</u>
2/4/99	24.403	\$28.750	\$1.203	\$27.670	4.3%
6/21/85	5.000	\$23.625	\$0.732	\$22.893	3.2%
9/12/75	2.500	\$13.000	\$0.593	\$12.407	4.8%
10/31/74	2.300	\$12.625	\$0.807	\$11.818	6.8%
12/8/71	1.500	\$18.000	\$0.789	\$17.211	4.6%
10/6/70	1.500	\$17.500	\$1.091	\$16.409	6.6%
12/2/69	1.000	\$22.000	\$1.076	\$20.924	5.1%
6/6/67	1.200	\$30.000	\$1.116	\$28.884	3.9%
AVERAGE					<u>4.9%</u>

Note: The data has not been adjusted for the 1989 two-for-one stock split. The data excludes issuances through the Employee Stock Purchase Plan, the Employee Stock Ownership Plan, the Automatic Dividend Reinvestment Plan, and incentive stock option plans, as well as stock issued for acquisitions.

Source: Sprint Corporation (formerly United Telecommunications, Inc.) Prospectuses.

SPRINT - FLORIDA, INCORPORATED
WEIGHTED MARKET VALUE COST OF CAPITAL
MARKET VALUE CAPITAL STRUCTURE AND COST RATES
AS OF JUNE 25 THROUGH JULY 9, 2001

<u>Component</u>	<u>Amount</u>	<u>Market Value Ratio</u>	<u>Cost Rate</u>	<u>Weighted Cost Rate</u>
Debt	\$727,142,871	15.98%	7.81%	1.25%
Common Equity	\$3,823,544,515	84.02%	13.10%	11.01%
Total	<u>\$4,550,687,386</u>	<u>100.00%</u>		<u>12.26%</u>