#### Kimberly Caswell

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November 28, 2001

Ms. Blanca S. Bayo, Director Division of the Commission Clerk and Administrative Services Florida Public Service Commission 2540 Shumard Oak Boulevard Tallahassee, FL 32399-0850

Re:

Docket No. 990649B-TP

Investigation into Pricing of Unbundled Network Elements

Dear Ms. Bayo:

Please find enclosed for filing an original and 15 copies of Verizon Florida Inc.'s Request for Confidential Classification and Motion for Protective Order for certain information contained in its recurring and nonrecurring cost studies filed November 7, 2001 in the above matter. Service has been made as indicated on the Certificate of Service. If there are any questions regarding this filing, please contact me at 813-483-2617.

Sincerely,

Kimberly Caswell

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#### BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

In re: Investigation into Pricing of Unbundled Network Elements	)	Docket No. 990649B-TP Filed: November 28, 2001
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# VERIZON FLORIDA INC.'S REQUEST FOR CONFIDENTIAL CLASSIFICATION AND MOTION FOR PROTECTIVE ORDER

Under Commission Rule 25-22.006, Verizon Florida Inc. (Verizon) seeks confidential classification and a protective order for certain information contained in its (1) recurring cost study and (2) nonrecurring cost study. The studies are contained on CDs filed November 7, 2001 in this proceeding.

All of the information for which Verizon seeks confidential treatment falls within Florida Statutes section 364.183(3)(e), which defines the term, "proprietary confidential business information," to include "information relating to competitive interests, the disclosure of which would impair the competitive business of the provider of information." The confidential information concerns Verizon's costs of providing network elements and services, including third-party confidential data. If competitors are able to acquire this detailed and sensitive costing information regarding Verizon, they could more easily develop entry and marketing strategies to ensure success in competing with Verizon. These competitors would be more adept at pricing their own services if they possess details about Verizon's cost structure. This affords them an unfair advantage while severely jeopardizing Verizon's competitive position. In a competitive business, any knowledge obtained about a competitor can be used to the detriment of the entity to which it pertains, often in ways that cannot be fully anticipated. This unfair advantage skews the operation of the market, to the ultimate detriment of the telecommunications consumer.

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While a ruling on this Request is pending, Verizon understands that the information at issue is exempt from Florida Statutes section 119.07(1) and Staff will accord it the stringent protection from disclosure required by Rule 25-22.006(3)(d).

A detailed justification of the confidentiality of the information at issue is attached hereto as Exhibit C. Tab designations are used to identify the location of the confidential files on the nonrecurring charge CD; .pdf designations are used to locate the confidential information on the recurring charge (ICM) CD.

Respectfully submitted on November 28, 2001.

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Tampa, FL 33601

Telephone: 813/483-2617

Attorney for Verizon Florida Inc.

## Redacted Files & Reason #

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		Section 3.pdf	Reason #5
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**FILE NAME** 

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\Dark Fiber\	Dark Fiber pdf	Reason #1 & #4
\Native\	fldrkfiber xls	Reason #1 & #4
\Riser Cable	FLintrabld pdf	Reason #1
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\HiCap - UNE\	DS1 DS3 WC Cost pdf	Reason # 4
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\Sources\	Fiber Terminals pdf	Reason # 1
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Lease Support pdf Reason # 1

Loading Factors and Labor Rates pdf

CA 1999 Labor Group Rates - Nonmanagement xls

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	FL DMS100 RETAIL FEATURE RUNS SET 3 pdf	Reason # 3
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Source Documents pdf Reason # 1

\TRANSPORT MODULE\

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# VERIZON REDACTION REASONS RECURRING COST STUDY

- 1. The information contained in these files constitutes and is derived from code and/or algorithms and is based on proprietary and confidential information provided to Verizon by its third party vendors. Verizon's contractual obligations to those parties include the obligation not to disclose or distribute such proprietary or confidential Information. Aside from violating contract terms, disclosure of this information would harm Verizon's future ability to contract for goods and/or services on favorable terms.
- 2. This information details Verizon's second line information, residential and business line penetration and forecasted line growth. This detail consists of historical trends and future estimates. Cost information of this nature will give competitors an artificial competitive advantage in offering services where Verizon expects growth and to avoid offering competitive services in slower-growth areas.
- 3. This information is developed through the results of the SCIS and COSTMOD systems. The formulas are specific to each central office switch vendor and include information covered by proprietary agreements. Disclosure of these data would violate Verizon's contracts with its third party vendors and harm Verizon's ability to continue negotiating favorable contract terms.
- 4. This information contains central office, and outside-plant specific data. Disclosure of this information gives competitors an unfair advantage in designing their networks and in competing against Verizon in the most efficient manner. The fact that Verizon cannot obtain such knowledge about its competitors exacerbates the unfairness of disclosing this detailed cost information.
- 5. This information contains the detailed cost components underlying discrete basic network functions. Disclosure of such detailed costs for such small pieces of the network would give competitors an advantage in designing their networks and in competing against Verizon in the most efficient manner. The fact that Verizon cannot obtain such knowledge about its competitors exacerbates the unfairness of disclosing this detailed cost information.

Non-recurring Cost Study Verizon Florida Inc. List of Files and Redacted Files

		File Name	Reason for Redaction	- س
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	\Tab 2 - Provisioning\	UNE Appendix Advance.xls UNE Appendix Exchange.xls	ഹ ഹ	
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	\Tab 4 - OSS\	OSS Appendix 1 Project Financial Detail.xls	ις	
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### Verizon Florida Inc. List of Files and Redacted Files

 \Field Work\	
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### Non-recurring Cost Study

File Name	Reason for Reda	ction
FL CO and Field Installation Summaries.xls FL Fieldwork Narrative.doc	4,5 n/a	Not Redacted
FL Wholesale Ordering.xls FL Ordering Narr 2001.doc	5 n/a	Not Redacted
FL OSS Summary.xls FL OSS Note	5 n/a	Not Redacted
UNE Advance Provisioning.xls UNE Exchange Provisioning.xls UNE Provisioning (Combined).xls Provisioning Narr 2001.doc	5 5 5 n/a	Not Redacted
Summary.xls Summary Narr 2001.doc	n/a n/a	Not Redacted Not Redacted

## VERIZON REDACTION REASONS NONRECURRING COST STUDY

- 1. This information contains descriptions and details of business practices and processes Verizon uses to run its business. Disclosure of this information would give competitors an unfair advantage in assessing how best to structure their operations to compete with Verizon, without the usual marketplace trial and error. The fact that Verizon cannot obtain such knowledge about its competitors exacerbates the unfairness of disclosing this detailed cost information.
- 2. This information contains loaded labor rates used by Verizon for specific job functions. Unilateral disclosure of these rates could adversely affect Verizon's ability to compete for talent in the marketplace.
- 3. This information contains the detailed cost components of various Operations Support Systems (OSS) used by Verizon. Disclosure of these detailed cost components would give competitors an unfair advantage in designing their networks and in competing against Verizon in the most efficient and effective manner. The fact that Verizon cannot obtain such knowledge about its competitors exacerbates the unfairness of disclosing this detailed cost information.
- 4. This information details historical trends and future estimates. Cost information of this nature will give competitors an artificial competitive advantage in offering services where Verizon expects growth and to avoid offering competitive services in slower-growth areas.
- 5. This information contains the detailed cost components underlying discrete basic network functions. Disclosure of such detailed costs for such small pieces of the network would give competitors an advantage in designing their networks and in competing against Verizon in the most efficient manner. The fact that Verizon cannot obtain such knowledge about its competitors exacerbates the unfairness of disclosing this detailed cost information.

### **CERTIFICATE OF SERVICE**

I HEREBY CERTIFY that copies of Verizon Florida Inc.'s Request for Confidential Classification and Motion for Protective Order in Docket No. 990649B-TP were sent via U.S. mail on November 28, 2001 to the parties on the attached list.

Kimberly Caswell

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