



Florida Public Service Commission
 Division of Records and Reporting
 2540 Shumark Oak Blvd.
 Tallahassee, Florida 32399-0850
 (850) 413-6770

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Wednesday, November 28, 2001

011616-TX

Please find enclosed one (1) original plus an additional six (6) copies of VBNet Inc. application for Alternative Local Exchange Charier [ALEC] status. Also find included one check in the amount of \$250.00 made out to the Florida Public Service Commission. If there are any questions or concerns with this application please contact me at (407) 685-9002 or contact the office at the information listed below. Thank you.

Sincerely,

Douglas Rand Peacock Jr.
 General Counsel, VBNet Inc.
 FL Bar No. 0388092

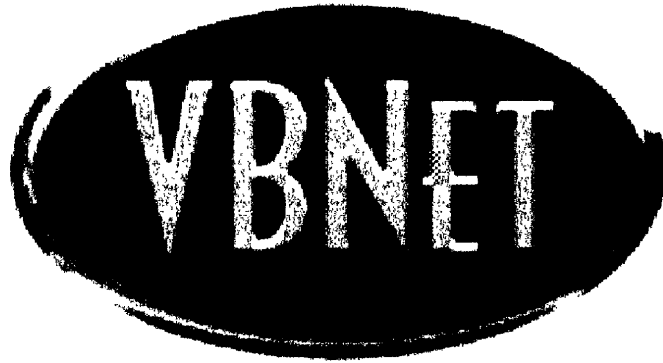
Check received with filing and forwarded to Fiscal for deposit.
 Fiscal to forward a copy of check to RAR with proof of deposit.
 Init _____ person who forwarded check:

Check received with filing and forwarded to Fiscal for deposit.
 Fiscal to forward a copy of check to RAR with proof of deposit.
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RLM

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 1504 NOV 30 01



**Florida
Alternative Local Exchange Carrier
Application**

Submitted by VBNet Inc.

**** FLORIDA PUBLIC SERVICE COMMISSION ****

DIVISION OF REGULATORY OVERSIGHT
CERTIFICATION SECTION

APPLICATION FORM
for
AUTHORITY TO PROVIDE
ALTERNATIVE LOCAL EXCHANGE SERVICE
WITHIN THE STATE OF FLORIDA

011616-TX

Instructions

- ◆ This form is used as an application for an original certificate and for approval of the assignment or transfer of an existing certificate. In the case of an assignment or transfer, the information provided shall be for the assignee or transferee (See Page 12).
- ◆ Print or type all responses to each item requested in the application and appendices. If an item is not applicable, please explain why.
- ◆ Use a separate sheet for each answer which will not fit the allotted space.
- ◆ Once completed, submit the original and six (6) copies of this form along with a non-refundable application fee of \$250.00 to:

Florida Public Service Commission
Division of Records and Reporting
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6770

- ◆ If you have questions about completing the form, contact:

Florida Public Service Commission
Division of Regulatory Oversight
Certification Section
2540 Shumard Oak Blvd.
Tallahassee, Florida 32399-0850
(850) 413-6480

DOCUMENT VALUE DATE

15041 NOV 30 2011

FPSC-2011-11-30-0850

APPLICATION

1. This is an application for (check one):

Original certificate (new company).

Approval of transfer of existing certificate: Example, a non-certificated company purchases an existing company and desires to retain the original certificate of authority.

Approval of assignment of existing certificate: Example, a certificated company purchases an existing company and desires to retain the certificate of authority of that company.

Approval of transfer of control: Example, a company purchases 51% of a certificated company. The Commission must approve the new controlling entity.

2. Name of company:

VBNet Inc.

3. Name under which the applicant will do business (fictitious name, etc.):

VBNet Inc.

4. Official mailing address (including street name & number, post office box, city, state, zip code):

9800 International Dr.
Orlando, FL 32819

5. Florida address (including street name & number, post office box, city, state, zip code):

9800 International Dr.
Orlando, FL 32819

6. Structure of organization:

- | | |
|--|---|
| <input type="checkbox"/> Individual | <input checked="" type="checkbox"/> Corporation |
| <input type="checkbox"/> Foreign Corporation | <input type="checkbox"/> Foreign Partnership |
| <input type="checkbox"/> General Partnership | <input type="checkbox"/> Limited Partnership |
| <input type="checkbox"/> Other | |

7. If individual, provide:

Name:

Title:

Address:

City/State/Zip:

Telephone No.: _____ Fax No.:

Internet E-Mail Address:

Internet Website Address:

8. If incorporated in Florida, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

P9600055828

9. **If foreign corporation**, provide proof of authority to operate in Florida:

(a) The Florida Secretary of State corporate registration number:

___NA

10. **If using fictitious name-d/b/a**, provide proof of compliance with fictitious name statute (Chapter 865.09, FS) to operate in Florida:

(a) The Florida Secretary of State fictitious name registration number:

11. **If a limited liability partnership**, provide proof of registration to operate in Florida:

(a) The Florida Secretary of State registration number:

12. **If a partnership**, provide name, title and address of all partners and a copy of the partnership agreement.

Name:

Title:

Address:

City/State/Zip:

Telephone No.: _____ Fax No.:

Internet E-Mail Address:

Internet Website Address:

13. **If a foreign limited partnership**, provide proof of compliance with the foreign limited partnership statute (Chapter 620.169, FS), if applicable.

(a) The Florida registration number:

14. Provide F.E.I. Number(if applicable): 59-3383964
15. Indicate if any of the officers, directors, or any of the ten largest stockholders have previously been:

(a) adjudged bankrupt, mentally incompetent, or found guilty of any felony or of any crime, or whether such actions may result from pending proceedings. Provide explanation.

NA

(b) an officer, director, partner or stockholder in any other Florida certificated telephone company. If yes, give name of company and relationship. If no longer associated with company, give reason why not.

NA

16. Who will serve as liaison to the Commission with regard to the following?

(a) The application:

Name: Jack Calloway

Title: President

Address: 9800 International Dr.

City/State/Zip: Orlando, FL 32819

Telephone No.: (407)685-8003 Fax No.: (407)685-8005

Internet E-Mail Address: jack@vbnet.net

Internet Website Address: www.vbnet.net

(b) Official point of contact for the ongoing operations of the company:

Name: Jack Calloway

Title: President

Address: 9800 International Dr.

City/State/Zip: Orlando, FL 32819

Telephone No.: (407)685-8003 Fax No.: (407)685-8005

Internet E-Mail Address: jack@vbnet.net

Internet Website Address: www.vbnet.net

(c) Complaints/Inquiries from customers:

Name: Douglas Rand Peacock Jr.

Title: Legal Counsel

Address: 9800 International Dr.

City/State/Zip: Orlando, FL 32819

Telephone No.: (407)685-9002 Fax No.: (407)685-8005

Internet E-Mail Address: rand@vbnet.net

Internet Website Address: www.vbnet.net

17. List the states in which the applicant:

(a) has operated as an alternative local exchange company.

None

(b) has applications pending to be certificated as an alternative local exchange company.

None

(c) is certificated to operate as an alternative local exchange company.

None

(d) has been denied authority to operate as an alternative local exchange company and the circumstances involved.

None

(e) has had regulatory penalties imposed for violations of telecommunications statutes and the circumstances involved.

None

(f) has been involved in civil court proceedings with an interexchange carrier, local exchange company or other telecommunications entity, and the circumstances involved.

None

18. Submit the following:

A. Managerial capability: give resumes of employees/officers of the company that would indicate sufficient managerial experiences of each.

Please See Attachment A

B. Technical capability: give resumes of employees/officers of the company that would indicate sufficient technical experiences or indicate what company has been contracted to conduct technical maintenance.

Please See Attachment B

C. Financial capability.

The application **should contain** the applicant's audited financial statements for the most recent 3 years. If the applicant does not have audited financial statements, it shall so be stated.

Please See Attachment C

The unaudited financial statements should be signed by the applicant's chief executive officer and chief financial officer **affirming that the financial statements are true and correct** and should include:

1. the balance sheet:
2. income statement: and
3. statement of retained earnings.

NOTE: *This documentation may include, but is not limited to, financial statements, a projected profit and loss statement, credit references, credit bureau reports, and descriptions of business relationships with financial institutions.*

Further, the following (which includes supporting documentation) should be provided:

1. **written explanation** that the applicant has sufficient financial capability to provide the requested service in the geographic area proposed to be served.
2. **written explanation** that the applicant has sufficient financial capability to maintain the requested service.
3. **written explanation** that the applicant has sufficient financial capability to meet its lease or ownership obligations.

THIS PAGE MUST BE COMPLETED AND SIGNED

APPLICANT ACKNOWLEDGMENT STATEMENT

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of .15 of one percent of gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of two and one-half percent on all intra and interstate business.
3. **SALES TAX:** I understand that a seven percent sales tax must be paid on intra and interstate revenues.
4. **APPLICATION FEE:** I understand that a non-refundable application fee of \$250.00 must be submitted with the application.

UTILITY OFFICIAL:

Jack D. Calloway
Print Name

Jack Calloway
Signature

President
Title

November 27, 2001
Date

(407)685-8003
Telephone No.

(407)685-8005
Fax No.

Address: 9800 International Dr.
Orlando, FL 32819

THIS PAGE MUST BE COMPLETED AND SIGNED

AFFIDAVIT

By my signature below, I, the undersigned officer, attest to the accuracy of the information contained in this application and attached documents and that the applicant has the technical expertise, managerial ability, and financial capability to provide alternative local exchange company service in the State of Florida. I have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct. I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s. 775.082 and s. 775.083."

UTILITY OFFICIAL:

Jack D. Calloway
Print Name

Jack Calloway
Signature

President
Title

November 27, 2001
Date

(407)685-8003
Telephone No.

(407)685-8005
Fax No.

Address: 9800 International Dr.

Orlando, FL 32819

INTRASTATE NETWORK (if available)

Chapter 25-24.825 (5), Florida Administrative Code, requires the company to make available to staff the alternative local exchange service areas only upon request.

1. POP: Addresses where located, and indicate if owned or leased.

1) _____ 2) _____

3) _____ 4) _____

2. SWITCHES: Address where located, by type of switch, and indicate if owned or leased.

1) _____ 2) _____

3) _____ 4) _____

3. TRANSMISSION FACILITIES: POP-to-POP facilities by type of facilities (microwave, fiber, copper, satellite, etc.) and indicate if owned or leased.

POP-to-POP

OWNERSHIP

1) _____

2) _____

3) _____

4) _____

CERTIFICATE SALE, TRANSFER, OR ASSIGNMENT STATEMENT

I, (Name)
(Title) _____ of (Name of Company)

and current holder of Florida Public Service Commission Certificate Number #
_____, have reviewed this application and join in the petitioner's request for a:

- () sale
- () transfer
- () assignment

of the above-mentioned certificate.

UTILITY OFFICIAL:

Print Name

Signature

Title

Date

Telephone No.

Fax No.

Address:



Attachment A Statement of Managerial Capabilities

VBNet has 13 employees, each contributing his unique capabilities and skills that make VBNet as a whole an effective and capable organization. Brief, highlight résumés for these employees are included with this application submission.

Of Particular note, Jack Calloway, the president of VBNet, is a graduate engineer with honors from the University of Florida. He served as an engineer and a manager with Westinghouse Electric, for more than 17 years, and earned an MBA degree during this time also. Jack organized VBNet in 1996 to provide Internet and data communications services in the Central Florida area. VBNet has prospered and grown in this arena under Jack's guidance.

Douglas R Peacock Jr. is a Florida Bar Certified attorney (JD Florida State University College of Law, BA University of Florida) who serves as VBNet's general counsel and who is adept also in matters of a technical nature. Douglas will interpret laws and regulations and build the legal agreement foundations upon which VBNet will serve Central Florida as an ALEC.

Clay Acup is VBNet's ISP manager. With a degree in communications from Tennessee State and Microsoft Certifications, Clay is an effective technical problem solver and manager for VBNet. Clay will continue his technical managerial role with VBNet's ALEC services.

Mitch Rogers is another VBNet Technical Services manager with Microsoft certifications. Mitch is responsible for managing customer relationships and ensuring that our services are provided excellently, on-time.

Pam Logsdon serves as VBNet's Chief Financial Officer, operations and office manager. She oversees daily operational matters and ensures that record keeping and financial affairs are planned and in good order. Pam is also expert in Human Relations administration. Her knowledge, energy and talents will continue to serve VBNet in its ALEC services role.

Many other strong contributors are included amongst the employees of VBNet. Their resumes are included for review. These employees have certifications from Cisco and Microsoft, and are experienced experts in the areas of telco switch and router equipment configurations, network engineering, programming, and data communications planning. VBNet is confident in its ALEC service Managerial Capabilities, and proud of the experience and talents of its staff.

A handwritten signature in cursive script that reads "Jack Calloway".

Jack Calloway
President

Jack D. Calloway

9800 International Drive
Orlando, Florida 32819

Phone: 407-685-8000
Email: jack@vbnet.net

SUMMARY

Senior manager with strong skills in software, engineering and finance. Proven leadership experience as President of VBNet, as Banking Technology Managing Director and Senior Vice President, as Bank Treasury Systems Manager, and as a manager at a major engineering company. Holder of software patents. Exceptional at visualizing integrated solutions for complex requirements, in communicating those visions, and in coordinating a team to implement them.

PROFESSIONAL EXPERIENCE

VBNet, Incorporated
President

1995 - Present
Orlando, Florida

Involved in the inception, planning, startup and management of VBNet, an Internet Service Provider with National and International customers. Developed and implemented technical and marketing plans that have established VBNet with a solid reputation and the solid foundations necessary for further growth. VBNet's strengths are in providing extraordinary customer service for convention, business and professional Internet services and projects, and in providing innovative project solutions and management. Won first-ever position as Internet Service provider for clients of the world famous Orange County Convention Center.

Treasury Technology, Incorporated
Managing Director

1994 - 1995
Phoenix, Arizona

Responsible for all aspects of this start-up company focused on the management, compliance and Asset/Liability hedging uses of interest rate swaps. Guided the development of products and services, and established a presence in banking and corporation treasury organizations via alliances and relationship building. Frequent conference speaker, guest educator.

Barnett Banks, Incorporated
Treasury Systems Manager

1993 - 1994
Jacksonville, Florida

Planned and directed the development, acquisition and coordination of the treasury information systems infrastructure, its applications, policies and procedures. This important effort gave the treasury organization the preparedness and tools for guiding the acquisition growth and the strategic profitability of this large regional bank holding company. Implemented sophisticated asset/liability planning models, using multi-factor prepayment algorithms, and Monte Carlo and OAS methods. Emphasized the development of data acquisition processes and reasonableness testing to ensure trusted results. Also led United Way campaign and disaster recovery planning. Reported to Treasurer.

Sendro Corporation
Senior Vice President, Managing Director

1990 - 1993
Phoenix, Arizona

As a member of the senior management team, worked jointly with the president of this premiere banking asset/liability software vendor to stanch major losses and transition the company to professional management, returning it to profitability and positioning it as the dominant,

worldwide leader in its market. Directed the implementation of internal client/server business systems and undertook a campaign of education and team building in preparation of re-implementing software products based on quality standards and object oriented designs. Developed new products and services that contributed more than \$2 million per year in contribution margin.

Westinghouse Electric Corporation
Management and Engineering Positions

1971 - 1990
Various, Orlando, Florida

As manager of Parts Programs and Configuration Records, led the business' strategic and profitability planning for the Power Generation business unit. Served as an internal consultant in areas of business systems and methods, plant relocations and facility requirements, product and service introductions. Developed sophisticated nuclear reaction models, "smart" elevator systems and innovative customer information and ordering systems, making it easy for customers to do business with Westinghouse.

EDUCATION

Bachelor of Science, Industrial and Systems Engineering

University of Florida, Gainesville, Florida

Graduated with Honors, Sigma Beta Pi Engineering Honorary

Master of Business Administration

University of North Florida, Jacksonville, Florida

Beta Gamma Sigma Honors

Numerous management, engineering and financial related seminars and courses.
Center of Hospitality Achievement. Orange County Convention Center, 2001.

Douglas Rand Peacock

4831 North Goldenrod Road
Winter Park, FL 32792

Phone: 407-402-7927
Email: rand_peacock@hotmail.com

SUMMARY

Member Florida Bar since 2000, Florida Bar No. 0388092. Responsibilities have included reviewing and drafting legal documents, counseling fellow employees on current laws and regulations pertaining to their jobs. Very technologically knowledgeable regarding computers and Internet service. Great troubleshooting and customer service skills. Being an Eagle Scout has taught me great respect for others and exceptional interpersonal skills. Established project manager skills.

PROFESSIONAL EXPERIENCE

VBNet, Incorporated
Corporate Counsel

2000-Present
Orlando, Florida

Responsible for reviewing legal matters within the company including re-drafting the company employee handbook and policies, addressing the sexual harassment policy, maintaining the company's anti-drug policy, maintaining corporate records, and counseling clients on collection issues. Reviewed and prepared contracts and proposals. Participated in many project manager assignments.

Citrus Council Girl Scouts
Clerk

1999-2000
Orlando, Florida

Responsible for data entry in the Citrus Council Database for annual membership registration. Acted as the storeroom clerk during the 2000 cookie sale. Responsible for inventory, order processing, and assisting in the loading of vehicles. Responsibilities also including being the print shop assistant. Processing of Girl Scout documentation, literature, and forms were key responsibilities. Also responsible for the Citrus Counsel store, the sales desk, stocking, and shipping.

EDUCATION

Juris Doctorate Degree

Florida State University College of Law, Tallahassee, Florida. -(Graduated May 1999).

Bachelors Degree -History Major

University of Florida, Gainesville, Florida. -(Graduated June 1996).

Center of Hospitality Achievement. Orange County Convention Center, 2001.

Clay Carlton Acup

9800 International Drive
Orlando, FL 32819

Phone: 407-685-8000
Email: Clay@vbnet.net

Summary

Degreed and Internet savvy individual. Extensive hands-on experience with computer networking, media broadcasting, and customer service. Working knowledge of Internet services and network programming. Network administration skills include using a wide range of hardware and software. Demonstrates strong experience in the area of information systems technology. Experienced and knowledgeable in all forms of hardware necessary to build, service, maintain and operate computer machines.

Professional Experience

VBNet, Incorporated
ISP Division Manager

2000-Present
Orlando, Florida

Responsible for the management and coordination of the day-to-day operations of the Internet Service Provider. Ensured various projects were completed at the Orange County Convention Center, area hotels, and area apartment complexes. Ensured exemplary customer service at all locations of operation.

Gould Publications
Network Administrator

1994-2000
Orlando, Florida

Setup and administered a client/server based computer network consisting of 15-20 NT Servers and NT/Win9x workstations. Setup and administered a peer-to-peer network of 6 Win 9x computers. Responsible for the troubleshooting, repair, and building of computers used in day-to-day operations. Kept web site design and content up-to-date. Beta-tested, and worked with research and development on MicroRetrieval's research program-- a search and retrieval platform for Windows used in conjunction with CD-ROM publications. Converted all company publications from print to electronic form and wrote to CD-ROM and disk. Supervised fifteen employees.

Beta Tech Industries
General Manager

1991-1993
Orlando, Florida

Supervised and performed all phases of the day-to-day operations for the broadcast video production facility. Responsible for the handling of accounts, inventory, production schedules, client bids, desktop marketing, and other office functions. Produced, gripped, and shot video productions on **Sony Betacam SP** equipment including documenting a week-long Special Olympics 25th Anniversary convention featuring a Maury Povich Special. Other clients included: NBC, CBS, ABC, ESPN, A Current Affair, Senior Olympics, the Florida Marine Patrol, and various local and national independent producers.

Miscellaneous Broadcast Journalism Positions

1982-1991

EDUCATION

Bachelor of Science Degree. Major: Communications

University of Tennessee, Knoxville, Tennessee --(Graduated December 1984).

Microsoft Certified Systems Engineer (MCSE)

Center of Hospitality Achievement. Orange County Convention Center, 2001.

Mitch Rogers

**9800 International Drive
Orlando, Florida 32819**

**Phone: 407-685-8000
Email: mitch@vbnet.net**

SUMMARY

Demonstrates strong experience in the area of information systems technology. Experienced and knowledgeable in all forms of hardware necessary to build, service, maintain and operate these machines. Experienced with major computer peripherals and Laptops, Modems, PCMCIA & Ethernet cards, printers, video cards, CD-ROMs drives, floppy drives, mother boards, memory cards and media devices. Cat 5, Fiber Optic cables, Ethernet T3, T1, ISDN line, Switched and Un-Switched dial up lines. ISDN Routing and terminating equipment. Excellent customer service and customer satisfaction skills.

PROFESSIONAL EXPERIENCE

**VBNet, Incorporated
ISP Show Supervisor**

**2000-Present
Orlando, Florida**

Supervised the day to day activities of the preferred Internet Service Provider at the Orange County Convention Center. Ensured that high customer service standards were upheld with all shows. Worked closely with exhibitors and show managers to provide all Internet services desired. Supervised all technical inquiries, ISP setup for exhibitors and show managers.

**Corporate Resources Group
Network Manager**

**1999-2000
Orlando, Florida**

Supervised all network related activities in the company. Administered a client/server based computer network. Troubleshoot, repaired, and built computers used in day-to-day operations. Kept web site design and content up-to-date. Beta-tested, and worked with research and development departments. Converted all company publications from print to electronic form and wrote to CD-ROM and disk. Supervised company employees. Responsible for the design, operation, and monitoring of the network and related services with an emphasis in reliability and error-free operation.

**Alliance Communications
Network Manager**

**1998-1999
Orlando, Florida**

Supervised all network related activities in the company. Administered a client/server based computer network. Troubleshoot, repaired, and built computers used in day-to-day operations. Kept web site design and content up-to-date. Beta-tested, and worked with research and development departments. Converted all company publications from print to electronic form and wrote to CD-ROM and disk. Supervised ten employees. Responsible for the design, operation, and monitoring of the network and related services with an emphasis in reliability and error-free operation.

EDUCATION

University of Georgia

Microsoft Certification Training, Microsoft Certified Systems Engineer.
Center of Hospitality Achievement. Orange County Convention Center, 2001.

Pamela Logsdon

9800 International Drive
Orlando, Florida 32819

Phone: 407-685-8000
Fax: 407-685-8005

Summary

Operations Manager with strong skills in Finance, Operations and Human Resources. Multi-talented with ability to build and improve a new or growing company by incorporating organizational procedures, quality and integrity. Proven manager of staff in precision demand, fast-paced environments. Experienced at managing multi million dollar revenues from contract and vendor negotiations to detailed report analysis to investments. Known for mediating skills that achieve win-win results.

Professional Experience

Operations Manager
VBNet, Incorporated

1998 to Present
Orlando, Florida

Involved in the strategic planning and detailed construction of VBNet, an Internet Service Provider with corporate and government accounts. Developed procedures and systems for maintaining financial records and reports to assist in determine company direction. Constructed layouts for performance projections and price structuring for marketing materials. Liaison with the County Finance department, designed revenue sharing tools for reconciling sub-contract orders. Responsible for daily operations including sales, customer satisfaction, and order to financial settlement procedures. Assist in personnel planning and hiring, and creation of an employee policy manual. Established relationships with vendors, clients and contract partners.

Vice President, Finance and Operations
Barclay Communications, Inc.

1986 to 1998
Phoenix, Arizona

Worked directly with owner to grow a small, one year new advertising agency to a top ranking, highest level of quality and premiere reputation full service agency. Responsible for financial statements through and including year end closing; sales, cash flow and expense analysis reports; federal, state and county reports; and cash management including investments of corporate and pension funds. Involved with the strategic planning and company focus decisions.. Assisted in proposals, presentations, contract negotiations and customer service to entertainment industry customers including Buena Vista Pictures Distribution, Warner Bros, Universal Pictures, DreamWorks, PolyGram, New Line Films, Fine Line Entertainment, Planet Hollywood, Hard Rock Café, Wolf Gang Puck's Obachine and others. Negotiated the highest agency rate in the country with Sony Pictures. Maintained valuable vendor relations and negotiations including establishing agency rebates from vendors and negotiating an unprecedented office lease. Created additional revenues through fee structures, expense reimbursements, and filmclub memberships.

Oversaw and performed interviews, hiring, disciplinary and termination meetings; successfully represented the company in labor disputes and legal proceedings; responsible for government reporting and compliance; created and implemented employee packet including employee manual and policies.

Built the technical infrastructure required for quality performance and service: Researched, purchased, and maintained computer hardware, software, networking and technical communications systems including phone and voice mail system, and an NT Network for 17 users.

Full Charge Bookkeeper
KNAU, Northern Arizona University

1985-1986
Flagstaff, Arizona

Responsible for Federal, State and local accounts which included budget preparation, statement reconciliation and audit reports. Additional duties included payroll, underwriter billing, and maintaining station logs. Successfully led departmental meetings to resolve budget spending guidelines.

1976 to 1986

Previous positions provided experience as Full Charge Bookkeeper in the restaurant business, residential and commercial construction industry and musical instrument mail order while continuing business and accounting education.

Education

Grand Canyon College

Scottsdale Community College

Phoenix College

Labor and Human Relations Seminars

Pamela Mello

9800 International Drive
Orlando, FL 32819

Phone: 407-685-8000
Email: PMello@vbnet.net

SUMMARY

Demonstrates strong full charge bookkeeping experience. Extensive past experience in bookkeeping for small and large corporations. Skilled in accounts receivable, accounts payable, bank reconciliation's, and payroll. Experienced in preparing financial statements and reports including tax document preparation.

PROFESSIONAL EXPERIENCE

- VBNet, Incorporated 2001-Present
Bookkeeper Orlando, Florida
Responsible for all accounting and bookkeeping activities including accounts receivable, accounts payable, collections, bank account reconciliation, income tax statements, and payroll using Quickbooks software.
- Security Financial Management 1998-2001
Bookkeeper Orlando, Florida
Set-up a computerized bookkeeping system using Quickbooks. Responsible for deposits, accounts payable, bank reconciliation's, financial statements, payroll, and taxes. Implemented client investment review system.
- The Grounds Crew Incorporated 1997-2001
Office Manager Orlando, Florida
Responsible for handling the phones, customer service, and all clerical duties in the office. Also responsible for all bookkeeping functions including payroll and personnel related issues.
- Tamar Inns Incorporated 1981-1992
Assistant Controller New Bedford, MA
Promoted to Assistant Controller in January of 1984. Responsible for training and overseeing accounting personnel in their various positions. Handled all accounting functions through financial statements, including sales, resort, payroll, and use taxes. Also responsible for daily deposits for four hotels.

EDUCATION

Junior Accounting Diploma
Kinyon Campbell Business School, New Bedford, Massachusetts
Graduated with Honors
New Bedford High School, New Bedford, Massachusetts
Center of Hospitality Achievement. Orange County Convention Center, 2001.



Attachment B Statement of Technical Capabilities

VBNet is a technically strong organization. Its technical strengths are evident in the skills of the employees whose resumes are included with this application.

Jack Calloway, VBNet's president, is a graduate of the University of Florida Engineering College, with honors. His experience, prior to founding VBNet, included more than 17 years with Westinghouse Electric Company as an Engineer and as a manager.

Clay Acup is a VBNet manager with Microsoft technical certifications and experience in Network services administration and management.

Mitch Rogers and Wendi Fisher are also Microsoft certified technical professionals, capable in equipment management and troubleshooting.

John Stautinger has many technical strengths and serves as VBNet's lead Network Administrator. With John's Cisco and Telco equipment knowledge, and expertise in matters of network security and safeguarding, VBNet has provide many year's of non-stop, 100% reliable services to its many customers.

Ryan Wilson is also a network administrator – and programmer. He recently served at the FBI headquarters in Washington DC on special assignment, assisting with matters of National network security.

Adam Davenport provides "backup" system administration and is "right-hand man" to John Stautinger, our lead Technical Network Administrator.

VBNet has considerable depth in technical talent capabilities and is known for its innovative technical solutions. Further, VBNet encourages on-going education and learning in a field that is experiencing rapid change.

A handwritten signature in cursive script that reads "Jack Calloway".

Jack Calloway
President

Jack D. Calloway

9800 International Drive
Orlando, Florida 32819

Phone: 407-685-8000
Email: jack@vbnet.net

SUMMARY

Senior manager with strong skills in software, engineering and finance. Proven leadership experience as President of VBNet, as Banking Technology Managing Director and Senior Vice President, as Bank Treasury Systems Manager, and as a manager at a major engineering company. Holder of software patents. Exceptional at visualizing integrated solutions for complex requirements, in communicating those visions, and in coordinating a team to implement them.

PROFESSIONAL EXPERIENCE

VBNet, Incorporated
President

1995 - Present
Orlando, Florida

Involved in the inception, planning, startup and management of VBNet, an Internet Service Provider with National and International customers. Developed and implemented technical and marketing plans that have established VBNet with a solid reputation and the solid foundations necessary for further growth. VBNet's strengths are in providing extraordinary customer service for convention, business and professional Internet services and projects, and in providing innovative project solutions and management. Won first-ever position as Internet Service provider for clients of the world famous Orange County Convention Center.

Treasury Technology, Incorporated
Managing Director

1994 - 1995
Phoenix, Arizona

Responsible for all aspects of this start-up company focused on the management, compliance and Asset/Liability hedging uses of interest rate swaps. Guided the development of products and services, and established a presence in banking and corporation treasury organizations via alliances and relationship building. Frequent conference speaker, guest educator.

Barnett Banks, Incorporated
Treasury Systems Manager

1993 - 1994
Jacksonville, Florida

Planned and directed the development, acquisition and coordination of the treasury information systems infrastructure, its applications, policies and procedures. This important effort gave the treasury organization the preparedness and tools for guiding the acquisition growth and the strategic profitability of this large regional bank holding company. Implemented sophisticated asset/liability planning models, using multi-factor prepayment algorithms, and Monte Carlo and OAS methods. Emphasized the development of data acquisition processes and reasonableness testing to ensure trusted results. Also led United Way campaign and disaster recovery planning. Reported to Treasurer.

Sendro Corporation
Senior Vice President, Managing Director

1990 - 1993
Phoenix, Arizona

As a member of the senior management team, worked jointly with the president of this premiere banking asset/liability software vendor to stanch major losses and transition the company to professional management, returning it to profitability and positioning it as the dominant,

worldwide leader in its market. Directed the implementation of internal client/server business systems and undertook a campaign of education and team building in preparation of re-implementing software products based on quality standards and object oriented designs. Developed new products and services that contributed more than \$2 million per year in contribution margin.

Westinghouse Electric Corporation
Management and Engineering Positions

1971 - 1990
Various, Orlando, Florida

As manager of Parts Programs and Configuration Records, led the business' strategic and profitability planning for the Power Generation business unit. Served as an internal consultant in areas of business systems and methods, plant relocations and facility requirements, product and service introductions. Developed sophisticated nuclear reaction models, "smart" elevator systems and innovative customer information and ordering systems, making it easy for customers to do business with Westinghouse.

EDUCATION

Bachelor of Science, Industrial and Systems Engineering

University of Florida, Gainesville, Florida

Graduated with Honors, Sigma Beta Pi Engineering Honorary

Master of Business Administration

University of North Florida, Jacksonville, Florida

Beta Gamma Sigma Honors

Numerous management, engineering and financial related seminars and courses.

Center of Hospitality Achievement. Orange County Convention Center, 2001.

Clay Carlton Acup

9800 International Drive
Orlando, FL 32819

Phone: 407-685-8000
Email: Clay@vbnet.net

Summary

Degreed and Internet savvy individual. Extensive hands-on experience with computer networking, media broadcasting, and customer service. Working knowledge of Internet services and network programming. Network administration skills include using a wide range of hardware and software. Demonstrates strong experience in the area of information systems technology. Experienced and knowledgeable in all forms of hardware necessary to build, service, maintain and operate computer machines.

Professional Experience

VBNet, Incorporated
ISP Division Manager

2000-Present
Orlando, Florida

Responsible for the management and coordination of the day-to-day operations of the Internet Service Provider. Ensured various projects were completed at the Orange County Convention Center, area hotels, and area apartment complexes. Ensured exemplary customer service at all locations of operation.

Gould Publications
Network Administrator

1994-2000
Orlando, Florida

Setup and administered a client/server based computer network consisting of 15-20 NT Servers and NT/Win9x workstations. Setup and administered a peer-to-peer network of 6 Win 9x computers. Responsible for the troubleshooting, repair, and building of computers used in day-to-day operations. Kept web site design and content up-to-date. Beta-tested, and worked with research and development on MicroRetrieval's research program-- a search and retrieval platform for Windows used in conjunction with CD-ROM publications. Converted all company publications from print to electronic form and wrote to CD-ROM and disk. Supervised fifteen employees.

Beta Tech Industries
General Manager

1991-1993
Orlando, Florida

Supervised and performed all phases of the day-to-day operations for the broadcast video production facility. Responsible for the handling of accounts, inventory, production schedules, client bids, desktop marketing, and other office functions. Produced, gripped, and shot video productions on Sony Betacam SP equipment including documenting a week-long Special Olympics 25th Anniversary convention featuring a Maury Povich Special. Other clients included: NBC, CBS, ABC, ESPN, A Current Affair, Senior Olympics, the Florida Marine Patrol, and various local and national independent producers.

Miscellaneous Broadcast Journalism Positions

1982-1991

EDUCATION

Bachelor of Science Degree. Major: Communications

University of Tennessee, Knoxville, Tennessee --(Graduated December 1984).

Microsoft Certified Systems Engineer (MCSE)

Center of Hospitality Achievement. Orange County Convention Center, 2001.

Mitch Rogers

9800 International Drive
Orlando, Florida 32819

Phone: 407-685-8000
Email: mitch@vbnet.net

SUMMARY

Demonstrates strong experience in the area of information systems technology. Experienced and knowledgeable in all forms of hardware necessary to build, service, maintain and operate these machines. Experienced with major computer peripherals and Laptops, Modems, PCMCIA & Ethernet cards, printers, video cards, CD-ROMs drives, floppy drives, mother boards, memory cards and media devices. Cat 5, Fiber Optic cables, Ethernet T3, T1, ISDN line, Switched and Un-Switched dial up lines. ISDN Routing and terminating equipment. Excellent customer service and customer satisfaction skills.

PROFESSIONAL EXPERIENCE

VBNet, Incorporated
ISP Show Supervisor

2000-Present
Orlando, Florida

Supervised the day to day activities of the preferred Internet Service Provider at the Orange County Convention Center. Ensured that high customer service standards were upheld with all shows. Worked closely with exhibitors and show managers to provide all Internet services desired. Supervised all technical inquires, ISP setup for exhibitors and show managers.

Corporate Resources Group
Network Manager

1999-2000
Orlando, Florida

Supervised all network related activities in the company. Administered a client/server based computer network. Troubleshoot, repaired, and built computers used in day-to-day operations. Kept web site design and content up-to-date. Beta-tested, and worked with research and development departments. Converted all company publications from print to electronic form and wrote to CD-ROM and disk. Supervised company employees. Responsible for the design, operation, and monitoring of the network and related services with an emphasis in reliability and error-free operation.

Alliance Communications
Network Manager

1998-1999
Orlando, Florida

Supervised all network related activities in the company. Administered a client/server based computer network. Troubleshoot, repaired, and built computers used in day-to-day operations. Kept web site design and content up-to-date. Beta-tested, and worked with research and development departments. Converted all company publications from print to electronic form and wrote to CD-ROM and disk. Supervised ten employees. Responsible for the design, operation, and monitoring of the network and related services with an emphasis in reliability and error-free operation.

EDUCATION

University of Georgia

Microsoft Certification Training, Microsoft Certified Systems Engineer.

Center of Hospitality Achievement. Orange County Convention Center, 2001.

John D. Stautinger

9800 International Drive
Orlando, Florida 32819

Phone: 407-685-8000
Email: john@vbnet.net

SUMMARY

Extensive hands-on experience with computer networking and programming. Working knowledge of IP, UDP, TCP, ICMP, raw sockets, libnet, and pcap network programming. Network administration skills include using a wide range of bridging, routing, and switching technologies, hardware, software and protocols. Knowledge extends to configuration, administration and security of BSD, Linux and most modern Unices, Windows 9x/ME/NT/2k security, setup and administration, Cisco IOS Security, configuration and administration, Enterprise-class routers, wireless networking protocols, interfaces and technologies, Ethernet, gigabit, frame relay, routing protocols and configuration and administration, the complete TCP/IP suite of protocols, supernetting and subnetting, network and application security, current security holes, intrusion techniques, intrusion prevention and intrusion detection, link-layer packet capture and analysis, and many other network administration related knowledge.

PROFESSIONAL EXPERIENCE

VBNet, Incorporated
Senior Network Technician
Lead Programmer

1999-Present
Orlando, Florida

Responsible for the design, operation and monitoring of the network and related systems and services. Individualized responsibilities include network design, network hardware, network software and IOS, multiple-O/S servers, security policies, routing policies, IP management, load balancing, QoS redundancy, network analysis, data backups, DNS, SMTP/POP, SQL, ColdFusion, HTTP/SSL, FTP, SNMP, dialup and ISDN services, network monitoring, hardware monitoring and all LAN and WAN circuits. Responsibilities also include coordinating network use, allocation, design and security with the Event Services Supervisor and the ISP manager, custom software design and development and various network, security, and programming research projects.

ActionInternet
Network Administrator
Programmer

1999
Orlando, Florida

Responsible for the setup, development and administration of several Linux servers. Also responsible for all Perl/CGI and C/C++ shell scripting and database programming. Assisted with administration of the NT servers, WAN/LAN administration tasks, database administration, and customer support. Also designed a custom billing and account management system.

Nathtech Computer Services
Owner

1997-1999
Orlando, Florida

Responsible for every aspect of running the business, and for a wide range of computer projects for numerous corporate and residential clients. Assigned projects included network design, network installations, network troubleshooting, numerous CGI applications programmed in Perl, NT setup and administration, Unix administration, web server/network security and administration, web design, and custom software programming.

Ryan Wilson

9800 International Drive
Orlando, FL 32819

Phone: 407-685-8000
Email: Ryan@vbnet.net

SUMMARY

Demonstrates strong experience in the area of information systems technology. Experienced and knowledgeable in all forms of hardware necessary to build, service, maintain and operate these machines. Specific knowledge and experience includes working with Active Server Pages (VBScript) and Visual Basic, Linux/Unix, C/C++, ColdFusion, HTML, Windows 95, Windows 98, and Windows NT. Academic achievements include being the high school valedictorian, a Westminster Academy Scholastic Leader, a National Honors Society member, and a French National Honors Society member. Currently enrolled in the Honors College of the University of Central Florida.

PROFESSIONAL EXPERIENCE

VBNet, Incorporated 1999-Present
Network Technician and Web Developer Orlando, Florida

Setup and maintained temporary Internet connections for exhibitors at the Orange County Convention Center. Setup and maintained Internet connections to local apartment complexes. Handled all customer service related apartment issues. Met clients in person to develop a working relationship and to answer any questions they had regarding their Internet service. Developed a Web-based customer information database using ColdFusion and Microsoft Access.

Coral Ridge Presbyterian Church 1999-2000
Mitel Phone System Management Ft. Lauderdale, Florida

Maintained a Mitel Phone Switch and TIE Voice Mail System for the Coral Ridge Presbyterian Church, Westminster Academy, Knox Theological Seminary, and the Coral Ridge Ministries. Wired new offices for phones and computers and performed general computer and network maintenance. Developed a Web-based Facilities scheduling program using Active server pages and Microsoft Access.

Sound and Lighting Assistant 1997-1999

Assisted the Sound Technician with setup for televised Sunday morning services. Operated the lighting during the televised services.

EDUCATION

Computer Science Major: Honors College

University of Central Florida

Westminster Academy

Ft. Lauderdale, Florida. 1997-1999

Center of Hospitality Achievement. Orange County Convention Center, 2001.

Adam Davenport

9800 International Drive
Orlando, FL 32819

Phone: 407-685-8000
Email: adam@vbnet.net

SUMMARY

Recent and extensive experience with TCP/IP, Unix and administration of FreeBSD, Linux and administration of slackware and redhat, FTP and daemons, SSH and SSHD, GNU tools, DOS, Windows 95, Windows 98, Windows ME, Windows NT, Windows 2000, HML, CGI scripts written in perl, system hardware, network cabling, ISDN routing and trouble shooting, dial-up ISP administration, and fire walling and network security precautions. Also experienced in domain name registration, HTTP (daemons such as Apache), Bulletin Board Systems such as MajorBBS and Worldgroup, graphic design programs including Paintshop Pro and Adobe Photoshop, DHCP, Microsoft Office, and CoralDraw. Active participant in the University of Central Florida and Orlando communities, and a member of the Kappa Sigma Fraternity.

PROFESSIONAL EXPERIENCE

VBNet, Incorporated
Network Technician

2000-Present
Orlando, Florida

Responsible for assisting customers on the show floor with various technical issues, troubleshooting and installation of T3s for ethernet connections, installation, test and troubleshooting of dial-up lines for customers. Installation and configuration of ethernet cards for PC's and Laptop's. Installation of Hubs and Switches for T3 connectivity. Configuration and testing of IP addresses. Installation, testing, and troubleshooting of Category five cables and ISDN lines. Assisted in building the company's system hardware and responsible for maintaining it. Worked with Cisco Hardware (1900 series switches and 2500 series routers) and UNIX printing and Bind (DNS) software. Additional responsibilities include maintaining Windows 95, Windows 98, Windows ME, Windows 2000, Windows NT software, and various technological tasks as assigned.

EDUCATION

Winter Park High School –(Graduated Spring of 2000).
University of Central Florida – Computer Engineering Major.
Center of Hospitality Achievement. Orange County Convention Center, 2001.

Gina Rozell

9800 International Drive
Orlando, Florida 32819

Phone: 407-685-8000
Email: Gina@vbnet.net

SUMMARY

Experienced with database administration, equipment purchasing, managing equipment rentals, creation of multi-media presentations with an emphasis on Microsoft PowerPoint, processing and creating extensive and detailed reports. Extensive customer service and problem resolution skills. Microsoft office knowledge and experience. Over ten years of administrative experience.

PROFESSIONAL EXPERIENCE

VBNet, Incorporated 2000-Present
Internet Service Provider Show Coordinator Orlando, Florida

Responsible for company database administration, Reconciling show financial reports, coordinating proper service selection and equipment needs, managing equipment rentals, auditing show reports, assigning IP Network addresses in a TCP/IP based network as well as ports for ISDN and dial-up connections, and processing Internet access orders. Also designs and creates presentations for management using Microsoft PowerPoint, trains employees on Microsoft Access database usage and protocol, establishes protocols for proper order execution, and refines the overall order handling process.

Riverside Beaver County School District 1998-2000
Administrative Assistant Ellwood City, Pennsylvania

Purchased equipment and supplies, processed reports, forms, schedules, and correspondence, recorded and processed various important documentation, maintained monthly and yearly statistical reports, operated the circulation desk, and cataloged and processed books and materials using the Dewey Decimal System. Also responsible for supervision of the general operations of the kindergarten through 12th grade libraries.

Reading Supervisor/Federal Programs Coordinator Administrative Assistant

Assisted in locating, writing, and securing federal grants for the advancement of education and technology, managed federal funds by creating and maintaining expenditure reports, supervised the Title I reading program, created and maintained confidential databases.

Ellwood City Christian Assembly 1995-1998
Administrative Management Ellwood City, Pennsylvania

Supervised scheduling and planning of events, created and maintained databases, purchased and supervised office and building equipment and supplies.

EDUCATION & TRAINING

Trained in Microsoft Office 2000, Adobe Pagemaker 6.5, Microsoft Publisher, Microsoft FrontPage, OmniForm OCR Scanner Software, Microsoft PowerPoint, Microsoft Money, Follett Cataloging and Circulation Software, Internet Explorer 4.0, Netscape navigator, and Eudora Light.

Center of Hospitality Certificate of Achievement at the Orange County Convention Center.

Faith Narcisse

9800 International Drive
Orlando, Florida 32819

Phone: 407-685-8000
Email: Faith@vbnet.net

SUMMARY

Demonstrates strong experience in the area of information systems technology. Experienced and knowledgeable in all forms of hardware necessary to build, service, maintain and operate these machines. Experienced with major computer peripherals and Laptops, Modems, PCMCIA & Ethernet cards, printers, video cards, CD-ROMs drives, floppy drives, mother boards, memory cards and media devices. Cat 5, Fiber Optic cables, Ethernet T3, T1, ISDN line, Switched and Un-Switched dial up lines. ISDN Routing and terminating equipment. Also proficient in MS-Office 97 & 2000, MS-Works, MS-Internet Explorer, Netscape Navigator, Norton Utilities, Norton Antivirus, McAfee Antivirus, and Adobe PhotoShop 4.0. Knowledgeable of most third party shareware and proprietary software. MS-Dos 6.22, MS-Windows for Workgroups, MS-Windows 95, MS-Windows 98, MS-Windows 2000 and MS-Windows NT 4.0.

PROFESSIONAL EXPERIENCE

VBNet, Incorporated
Network Technician

2000-Present
Orlando, Florida

Troubleshoot and install T3 for ethernet connection. Install, test and troubleshoot switched and un-switched dial-up lines for customers. Install and configure PC-MCIA / Ethernet card for clients PC's and Laptop's. Install Hubs and Switches for T3 connectivity. Configure and test IP address assigned to client. Contact customers and clients to verify that services ordered are accurate and equipment ordered is correct. Install, test and troubleshoot Cat 5 cables and ISDN lines also Configure ISDN Router. Maintain records and database for billing purposes. Setup Tut system for Ethernet connection in hotels, Troubleshoot and setup LAN & T1 Connections. Setup Wireless Equipment for T3 and Dedicated T3 Connectivity.

Netlojix Computer Services
Personal Computer Service Technician

1999-2000
New York, New York

Responsible for local customer support of hardware and software contracted services. Troubleshoot and recommend solutions to problems on software and hardware, whether over the phone, or in person. Worked with all models of Hewlett Packard printers, as well as Laptops and Personal Computers. Used most major Microsoft operating systems software. Also responsible for the maintenance of local office computers and printers. Extended technical skills were required in performing help desk support for internal and external customers. Primary trainer for all new field technicians. Reconfigured, installed and diagnosed various hardware components of laptops and personal computers including but not limited to, modems, motherboards, floppy drives.

EDUCATION

Associates Degree. Major: Industrial Electronics Technology
Technical Career Institute, New York, N.Y. -(Graduated May 1999).

A+ Certificate - Actively pursuing

Hewlett Packard certified Technician - 1999 & 2000
Center of Hospitality Achievement. Orange County Convention Center, 2001.

Wendi A. Fisher

9800 International Drive
Orlando, Florida 32819

Phone: 407-685-8000
Email: wendi@vbnet.net

SUMMARY

Demonstrates strong experience in the areas of information systems technology and Website design and development. Experienced and knowledgeable in all forms of hardware necessary to build, service, maintain and operate computer systems. MS-Dos 6.22, MS-Windows for Workgroups, MS-Windows 95, MS-Windows 98, MS-Windows 2000 and MS-Windows NT 4.0 working knowledge and experience. Has been responsible for setting up local area networks, designing and building servers, and purchasing the necessary equipment to complete a project. Website portfolio designs include Internet for the Fine Arts Website, Rapid Research Website, Wall Street Guru Website, Quote Central Website, and the Art for collectors volumes one through three website.

PROFESSIONAL EXPERIENCE

VBNet, Incorporated
Network Technician

2000-Present
Orlando, Florida

Responsible for web applications development including active server pages, SQL VBScript, Allaire Cold Fusion, Javascript, HTML, and CSS. Database system responsibilities include working with a Microsoft SQL server, Oracle 7, and Microsoft Access. Graphic design and multimedia responsibilities include working with Adobe Photoshop and Dreamweaver. Responsible for network administration and client servers involving Windows NT and 2000 servers, Microsoft Internet information server, Microsoft Transaction server, Windows 98, Windows, Windows ME, Windows 2000 professional, InterMail PostOffice Edition Internet Mail Server, Cold Fusion Application Server, and Great Plains Dynamics. Technical support has included working with Windows NT server and Workstation, Windows 2000 server, Windows NT server Networking, Internet and Intranet applications, and Microsoft office applications.

Tannis Consulting
Internet Developer

1999-Present
Orlando, Florida

Developed customer Internet Websites and acted as an Internet service administrator.

Airmotion, Inc.
Web Developer and Network Administrator

2000
Orlando, Florida

Responsible for client Website development, network administration, and database creation and maintenance. Also responsible for server scripting, Internet Hardcore programming, and data development.

EDUCATION

Microsoft Certifications:

MS Internet Information Server 4.0

Windows NT Server 4.0

Windows 2000 (Currently working on.)

Center of Hospitality Achievement. Orange County Convention Center, 2001.

**Michael W. Allen
Accounting & Tax Service
1220 Douglas Avenue, Suite 101
Longwood, FL 32779
(407) 539-2212**

May 11, 2001

**To The Board of County Commissioners
Orange County, Florida**

My firm has provided professional accounting services to VBNet, Incorporated for the previous four years, during which time VBNet has been a provider of services at the Orange County Convention Center. It has been our experience with VBNet to find their financial records and accounting practices to be appropriate, thorough, accurate, and complete, without question or concern.

In addition to compiling financial statements for VBNet, Incorporated, we also prepare all required federal, state, and county corporate tax filings on an annual basis.

Please call our firm with any questions or comments related to any and all financial and or tax matters.

Regards,


Michael W. Allen

10:30 AM
 09/10/01
 Accrual Basis

VNet
Balance Sheet
 As of December 31, 1999

	Dec 31, 99
ASSETS	
Current Assets	
Checking/Savings	
Huntington Banks	415.46
Merrill Lynch	12,063.66
Total Checking/Savings	12,479.12
Accounts Receivable	
Accounts Receivable	189,508.21
Total Accounts Receivable	189,508.21
Other Current Assets	
SouthTrust CD	100,000.00
Steve Mathey Receivable	8,583.22
Total Other Current Assets	108,583.22
Total Current Assets	310,570.55
Fixed Assets	
VIS Equipment	65,691.71
Automobile	
Automobile - Depreciation	-2,157.00
Automobile - Other	6,307.52
Total Automobile	4,150.52
Office Equipment-hardware	
Depreciation - Office Equipment	-3,287.00
Office Equipment-hardware - Other	92,791.47
Total Office Equipment-hardware	89,504.47
Total Fixed Assets	159,346.70
Other Assets	
Leasehold Improvements-Herndon	
Depreciation - Leasehold Improv	-85.00
Leasehold Improvements-Herndon - Other	4,706.00
Total Leasehold Improvements-Herndon	4,621.00
Total Other Assets	4,621.00
TOTAL ASSETS	474,538.25
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Key Bank USA	50,000.00
Huntington Bank- Line of Credit	37,858.37
Loans Payable	
Loans - Jack Calloway	129,000.00
Loans - Steve Matheny/MWM	-27.50
Total Loans Payable	128,972.50
Payroll Liabilities	13,585.55
Sales Tax Payable	545.21
Total Other Current Liabilities	230,961.63
Total Current Liabilities	230,961.63
Total Liabilities	230,961.63

10:30 AM
09/10/01
Accrual Basis

VBNet
Balance Sheet
As of December 31, 1999

	<u>Dec 31, 99</u>
Equity	
Retained Earnings	45,517.65
Net Income	<u>198,058.97</u>
Total Equity	<u>243,576.62</u>
TOTAL LIABILITIES & EQUITY	<u>474,538.25</u>



Attachment C Statement of Financial Capability

VBNet's Financial statements are included with this application. They have been certified by VBNet's CPA firm, and have been checked and accepted by the Orange County government as VBNet provides services for Orange County, Florida.

VBNet's balance sheet, income statement and statement of retained earnings for the most recent three years are included with this application. Note that VBNet has no debt or lease obligations. VBNet has been profitable since its inception, is financially sound today, is operated in a responsible and conservative manner and will remain sound in the Future.

Also included are highlights of VBNet's credit and banking relationships. Backing VBNet's service contracts with Orange County government is a SouthTrust Bank Letter of Credit for \$100,000.00.

VBNet has sufficient financial capability to provide ALEC services in the Central Florida region in which it operates. Further, VBNet has access to additional financial resources provided by its banking partners, Merrill Lynch, and SouthTrust Bank, as well as the assets of its founder and president, Jack Calloway. Further, VBNet has strong relationships with other businesses and other Florida ALEC organizations with whom VBNet would potentially joint venture in order to mitigate risk and ease initial capital outlays.

A handwritten signature in cursive script that reads "Jack Calloway".

Jack Calloway
President



Financial Statements

The Chief Executive Officer (Present) and Chief Financial Officer hereby affirm that the following Financial Statements for VBNet, Inc. are true and correct.

Jack Calloway
Jack Calloway, President (CEO)

November 27, 2001
Date

Pamela Logsdon
Pamela Logsdon, Chief Financial Officer

12-27-01
Date

**Michael W. Allen
Accounting & Tax Service
1220 Douglas Avenue, Suite 101
Longwood, FL 32779
(407) 539-2212**

May 11, 2001


**To The Board of County Commissioners
Orange County, Florida**

My firm has provided professional accounting services to VBNet, Incorporated for the previous four years, during which time VBNet has been a provider of services at the Orange County Convention Center. It has been our experience with VBNet to find their financial records and accounting practices to be appropriate, thorough, accurate, and complete, without question or concern.

In addition to compiling financial statements for VBNet, Incorporated, we also prepare all required federal, state, and county corporate tax filings on an annual basis.

Please call our firm with any questions or comments related to any and all financial and or tax matters.

Regards,


Michael W. Allen

5:59 PM

11/20/01

Accrual Basis

VNet
Profit & Loss
 January through October 2001

	Jan - Oct 01
Ordinary Income/Expense	
Income	
Late Payment Fee	13,105.75
Access-Non Convention	123,232.60
Equipment Co-location	5,525.00
Web Sites	2,405.00
Consulting	740.00
Equipment Rental - Nextels	6,275.30
Convention Services	2,195,428.36
Reductions to Income	-834,851.89
Customer Discounts	-31,178.35
Uncategorized Income	4,302.70
Total Income	1,484,984.47
Cost of Goods Sold	
DS3	30,801.79
Action Internet	4,308.97
T-3	22,472.46
T-1 LINES	33,515.93
PRI Line	15,056.83
ISDN-	11,341.25
Long Distance- ISDN	10,116.27
Unswitch Analog Lines	3,942.39
Equipment Rental-ET	4,894.00
Domain Name Registration/Cost	1,743.95
Commissions	1,760.55
Total COGS	139,954.39
Gross Profit	1,345,030.08
Expense	
Uniforms	256.52
ADVERTISING	75.00
AMEX Fees	619.74
Automobile Expense	3,464.10
Bad Debt	6,056.90
Bank Service Charges	1,082.71
Class/Schools/Conferences	4.98
Contributions	604.97
Delivery & Freight	6.00
DPI-VISA/MC Charges	773.89
Dues and Subscriptions	1,669.60
Entertainment	6,702.38
Gifts	123.48
Insurance	15,163.65
Interest Expense	8,623.23
Licenses, Fees and Permits	256.70
Mileage	63.75
Miscellaneous	336.80
Office Supplies	12,697.29
Payroll Expenses	413,620.08
Penalty&Interest(Taxes)	610.00
Postage and Delivery	1,179.70
Printing and Reproduction	1,771.36
Professional Fees	15,050.13
Rent	3,535.54
Repairs	0.00
Supplies-VIS	14,852.74
Supplies-Tech	64,518.62
Taxes	55,457.93
Telephone Long Distance	4,165.01
Telephone/Pagers/LocalAccess	17,695.01
Travel	1,381.02
Total Expense	652,418.83
Net Ordinary Income	692,611.25

5:59 PM
11/20/01
Accrual Basis

VNet
Profit & Loss
January through October 2001

	<u>Jan - Oct 01</u>
Other Income/Expense	
Other Income	
Florida Dept of Revenue-Credits	26.59
Dividend Income	10,170.99
Interest Income	5,800.00
Total Other Income	<u>15,997.58</u>
Net Other Income	<u>15,997.58</u>
Net Income	<u><u>708,608.83</u></u>