



210 N. Park Ave.
Winter Park, FL
32789

December 6, 2001
Via Overnight Delivery

011626-TC

P.O. Drawer 200
Winter Park, FL
32790-0200

Ms. Blanca S. Bayo, Director
Division of Records and Reporting
Florida Public Service Commission
2540 Shumard Oak Boulevard
Tallahassee, Florida 32399-0870

Tel: 407-740-8575
Fax: 407-740-0613
tmi@tminc.com

RE: Application of **Conversant Technologies, Inc.** for a Certificate to provide Pay Telephone Service in the State of Florida

Dear Ms. Bayo:

Enclosed for filing are the original and six (6) copies of the initial pay telephone interexchange service application of Conversant Technologies, Inc. ("CTI"). The filing fee of \$100.00 is included in the enclosed check, which also includes the \$250.00 filing for the payphone application being filed simultaneously, for a total filing fee of \$350.00.

Please acknowledge receipt of this filing by date-stamping the extra copy of this cover letter and returning it to me in the self-addressed, stamped envelope provided for that purpose.

Questions regarding this filing may be directed to my attention at (407) 740-3004.

Sincerely,

Robin Norton
Consultant to:
Conversant Technologies, Inc.

RN/mw

cc: John Profanchik - CTI
file: CTI - FL IXC
tms: FLp0100

DOCUMENT NUMBER DATE
15308 DEC-7 01
FPSC-COMMISSION CLERK

1. Name of company or name of individual (not fictitious name or d/b/a):

Conversant Technologies, Inc.

2. Name under which applicant will do business (fictitious name, etc.):

Conversant Technologies, Inc.

3. Official mailing address:

Street: 2809 Regal Road, Suite 208
City: Plano
State & Zip Texas 75075

4. Florida Address:

Street: Not Applicable.
City:
State & Zip

5. Structure of organization:

- Individual
- Corporation
- General Partnership
- Limited Partnership
- Other:

6. If incorporated in Florida, Provide proof of authority to operate in Florida:

Florida Secretary of State Corporate Registration Number: Not Applicable.

7. **If using fictitious name d/b/a (doing business as), provide proof of compliance with the fictitious name statute (Chapter 865.09, Florida Statutes) to operate in Florida:**

Florida Fictitious Name Registration Number: Not Applicable.

8. **F.E.I. Number (if applicable):** 75-2598142

9. **If individual, provide:**

Name: Not Applicable.

Title:

Address:

City, State, Zip:

Phone:

Fax:

Internet E-Mail:

Internet Website:

10. **If partnership, provide name, title and address of all partners and a copy of the partnership agreement:**

a. Name: Not Applicable.

Title:

Address:

City, State, Zip:

Phone:

Fax:

Internet E-Mail:

Internet Website:

b. Name:

Title:

Address:

City, State, Zip:

Phone:

Fax:

Internet E-Mail:

Internet Website:

11. Who will serve as liaison to the commission with regard to the following:

a. The application:

Name: Robin Norton
Title: Consultant to Conversant Technologies, Inc.
Address: 210 N. Park Avenue
City, State, Zip: Winter Park, Florida 32789
Phone: (407) 740-8575 Fax: (407) 740-0613
Internet E-Mail: rnorton@tminc.com
Internet Website:

b. Official Point of Contact for ongoing company operations including complaints and inquiries:

Name: Linda Ott
Title: Vice President - Operations
Address: 2809 Regal Road, Suite 208
City, State, Zip: Plano, Texas 75075
Phone: (972) 964-7010 Fax: (972) 964-1518
Internet E-Mail: info@cticorrections.com
Internet Website: www.cticorrections.com

15. List other states in which the applicant:

a. Is currently providing pay telephone service.

The Company is currently providing pay telephone service in Colorado, New Mexico, North Carolina, Oklahoma, and Texas.

b. Has applications pending to be certified as a pay telephone provider.

None.

c. Has been denied authority to operate as a pay telephone provider. Explain circumstances.

None.

d. Has had regulatory penalties imposed for violations of telecommunications statutes, rules, or orders. Explain circumstances.

None.

16. Please check the services that will be provided:

- | | |
|-------------------|-------------------------------------|
| Local | <input type="checkbox"/> |
| Long Distance | <input type="checkbox"/> |
| Coin | <input type="checkbox"/> |
| Calling Card | <input type="checkbox"/> |
| Credit Cards | <input type="checkbox"/> |
| Other, (describe) | <input checked="" type="checkbox"/> |

Conversant Technologies, Inc.'s ("CTI") primary service offering will be automated collect-only long distance services for inmates of confinement institutions. In addition the company will offer service which permits call charges to be deducted from a trustee or debit account managed by the institution's administration on behalf of the inmate.

On an incidental basis, CTI may also provide local, coin, calling card and long distance services to employees and visitors of an institution. These non-inmate services, if available, will be accessed from instruments located in public areas of the prison or facility (e.g., waiting rooms, employee break rooms, etc.).

17. Proposed number of pay telephone instruments the applicant plans to install/operate in the first year:

At this time, CTI has no specific location where it plans to install service. The Company's business plans call for it to respond to requests for proposals (RFPs) from various city, county and state agencies seeking to install telecommunications services for their inmate populations. CTI files this application in order to be prepared to offer service should it respond and win a bid from an institution within the state of Florida. The actual number of telephone instruments installed at any given location will vary based on the size of the institution served, the number of prisoners, and type of inmate calling privileges, all of which are site specific.

18. How does the applicant intend to service and maintain each payphone? Check all that apply.

- Personally
- Full-time technician
- Part-time technician
- Service/Repair/Maintenance Contract
- Other (describe)

Call processing equipment installed at prisons or confinement institutions is equipped with remote on-line diagnostics. This capability allows the company's in-house technicians to communicate via dial up data modem with each system at any correctional facility. CTI can troubleshoot and effect many operational changes to a system without having to be on site.

On-site repairs, such as replacement of telephone instruments or handsets, are performed by a local telecommunications firm chosen by CTI. This subcontractor is carefully selected based on its technical expertise and ability to respond to trouble calls. To date, no subcontractor has been chosen for Florida.

CTI relies on the technical expertise of its underlying carrier and serving local exchange carrier for maintenance and administration of its long distance network and the local facilities used for transmission of calls.

19. **Will each of the installed pay telephones provide access to all locally available long distance carriers via 10XXX+0, 10XXXX+0, 101XXXX +0, 950, and toll free (e.g. 800, 877, and 888)? See Rule 25-24.515(10), Florida Administrative Code.**

Pay telephones available to the general public will allow the user to access all locally available long distance carriers. However, for services provided to inmates of prisons and other confinement institutions, access will be limited to long distance services offered by CTI.

20. **Will each of the installed pay telephones conform to subsections 4.28.8.4 and 4.29 of the American National Standard (CABO/ANSI A117.1-1992), Accessible and Usable Buildings and Facilities approved December 15, 1992 by the American National Standards Institute, Inc.? See Rule 25-24.515(18), Florida Administrative Code.**

Yes, for pay telephones available to the general public. Handicap accessibility of pay telephones provided to inmates will be subject to the requirements of the institution's administration.

APPLICANT FEE/TAX STATEMENT

1. **REGULATORY ASSESSMENT FEE:** I understand that all telephone companies must pay a regulatory assessment fee in the amount of **0.15 of one percent** of the gross operating revenue derived from intrastate business. Regardless of the gross operating revenue of a company, a minimum annual assessment fee of \$50 is required.
2. **GROSS RECEIPTS TAX:** I understand that all telephone companies must pay a gross receipts tax of **two and one-half percent** on all intra-and interstate business.
3. **SALES TAX:** I understand that a **seven percent** sales tax must be paid on intra- and interstate revenues.
4. **APPLICATION FEE:** I understand that a non-refundable application fee of **\$100.00** must be submitted with the application.

UTILITY OFFICIAL:



John Profanchik
President and Chief Executive Officer
Conversant Technologies, Inc.
2809 Regal Road, Suite 208 (zip code 75075)
P.O. Box 865081
Plano, Texas 75075-6615
Telephone: (972) 964-7010
Facsimile: (972) 964-1518

12-04-01
Date

ACKNOWLEDGMENT

By my signature below, I, the undersigned owner/officer, have read the foregoing and declare that, to the best of my knowledge and belief, the information is true and correct, I attest that I have the authority to sign on behalf of my company and agree to comply, now and in the future, with all applicable Commission rules and orders.

I will comply with all current and future Commission requirements regarding pay telephone service. I understand that I am required to pay a regulatory assessment fee (minimum of \$50.00 per calendar year), file an annual pay telephone service report, pay applicable sales tax, and pay gross receipts tax. Furthermore, I agree to keep the Commission advised of any changes in the names and addresses listed in the application within 10 days of the change.

Further, I am aware that, pursuant to Chapter 837.06, Florida Statutes, "Whoever knowingly makes a false statement in writing with the intent to mislead a public servant in the performance of his official duty shall be guilty of a misdemeanor of the second degree, punishable as provided in s.775.082 and s.775.083."

UTILITY OFFICIAL:



John Profanchik

President and Chief Executive Officer
Conversant Technologies, Inc.
2809 Regal Road, Suite 208 (zip code 75075)
P.O. Box 865081
Plano, Texas 75075-6615
Telephone: (972) 964-7010
Facsimile: (972) 964-1518

12-04-01

Date

APPLICANT ACKNOWLEDGMENT

I acknowledge receipt and understanding of the Florida Public Service Commission's Rules and Requirements relating to my provision of Pay Telephone Service.



John Profanchik

12-04-01

Date

President and Chief Executive Officer
Conversant Technologies, Inc.
2809 Regal Road, Suite 208 (zip code 75075)
P.O. Box 865081
Plano, Texas 75075-6615
Telephone: (972) 964-7010
Facsimile: (972) 964-1518

THIS ACKNOWLEDGMENT FORM MUST BE COMPLETED AND RETURNED AS PART OF THE APPLICATION BEFORE THE CERTIFICATION PROCESS BEGINS. FAILURE TO DO SO WILL RESULT IN A DELAY OF THE CERTIFICATE BEING ISSUED.

Conversant Technologies, Inc.

Certificate of Authority

to transact business within the State of Florida



FLORIDA DEPARTMENT OF STATE
Katherine Harris
Secretary of State

October 25, 2001

CORPORATE ACCESS, INC.

Qualification documents for CONVERSANT TECHNOLOGIES, INC. were filed on October 25, 2001 and assigned document number F01000005561. Please refer to this number whenever corresponding with this office.

Your corporation is now qualified and authorized to transact business in Florida as of the file date.

A corporation annual report/uniform business report will be due this office between January 1 and May 1 of the year following the calendar year of the file date. A Federal Employer Identification (FEI) number will be required before this report can be filed. If you do not already have an FEI number, please apply NOW with the Internal Revenue by calling 1-800-828-3676 and requesting form SS-4.

Please be aware if the corporate address changes, it is the responsibility of the corporation to notify this office.

Should you have any questions regarding this matter, please telephone (850) 245-6051, the Foreign Qualification/Tax Lien Section.

Michelle Hodges
Document Specialist
Division of Corporations

Letter Number: 801A00058694

Account number: 076400001407

Amount charged: 70.00

APPLICATION BY FOREIGN CORPORATION FOR AUTHORIZATION TO TRANSACT BUSINESS IN FLORIDA

IN COMPLIANCE WITH SECTION 607.1503, FLORIDA STATUTES, THE FOLLOWING IS SUBMITTED TO REGISTER A FOREIGN CORPORATION TO TRANSACT BUSINESS IN THE STATE OF FLORIDA.

1. CONVERSANT TECHNOLOGIES INC.

(Name of corporation; must include the word "INCORPORATED", "COMPANY", "CORPORATION" or words or abbreviations of like import in language as will clearly indicate that it is a corporation instead of a natural person or partnership if not so contained in the name at present.)

2. Texas 3. 75-25 98142 262612
(State or country under the law of which it is incorporated) (FEI number, if applicable)

4. APRIL 27, 1995 5. PERPETUAL
(Date of incorporation) (Duration: Year corp. will cease to exist or "perpetual")

6. UPON QUALIFICATION
(Date first transacted business in Florida. If corporation has not transacted business in Florida, insert "upon qualification.")
(SEE SECTIONS 607.1501, 607.1502 and 617.155, F.S.)

7. 2809 REGAL RD. Rm 208 PLANO, TX 75075
(Principal office address)

2809 REGAL RD. Rm 208 PLANO, TX 75075
(Current mailing address)

8. TELECOMMUNICATION SERVICES
(Purpose(s) of corporation authorized in home state or country to be carried out in state of Florida)

9. Name and street address of Florida registered agent: (P.O. Box or Mail Drop Box NOT acceptable)

Name: NRAI Services, Inc.

Office Address: 528 E. Park Avenue

Tallahassee, Florida 32301
(City) (Zip code)

FILED
01 OCT 25 AM 10:37
SECRETARY OF STATE
TALLAHASSEE, FLORIDA

10. Registered agent's acceptance:

Having been named as registered agent and to accept service of process for the above stated corporation at the place designated in this application, I hereby accept the appointment as registered agent and agree to act in this capacity. I further agree to comply with the provisions of all statutes relative to the proper and complete performance of my duties, and I am familiar with and accept the obligations of my position as registered agent.

NRAI Services, Inc.

Sue Brodtmann

Sue Brodtmann, Asst. Sec. (Registered agent's signature)

11. Attached is a certificate of existence duly authenticated, not more than 90 days prior to delivery of this application to the Department of State, by the Secretary of State or other official having custody of corporate records in the jurisdiction under the law of which it is incorporated.

12. Names and business addresses of officers and/or directors:

A. DIRECTORS

Chairman: JOHN D. PROFANCHIK

Address: 2809 REGAL RD. Rm 208
PLANO, TX 75075

Vice Chairman: _____

Address: _____

Director: _____

Address: _____

Director: _____

Address: _____

B. OFFICERS

President: JOHN D. PROFANCHIK

Address: 2809 REGAL RD. Rm 208
PLANO, TX 75075

Vice President: _____

Address: _____

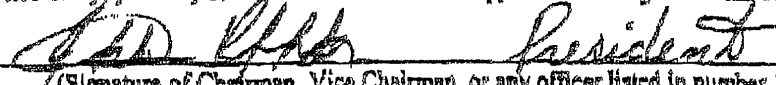
Secretary: _____

Address: _____

Treasurer: _____

Address: _____

NOTE: If necessary, you may attach an addendum to the application listing additional officers and/or directors.

13.  President
(Signature of Chairman, Vice Chairman, or any officer listed in number 12 of the application)

14. JOHN D. PROFANCHIK, PRESIDENT
(Typed or printed name and capacity of person signing application)