

BEFORE THE FLORIDA PUBLIC SERVICE COMMISSION

REBUTTAL TESTIMONY OF

BRIAN F. PITKIN

ON BEHALF OF

AT&T COMMUNICATIONS OF THE SOUTHERN STATES, INC.

And

MCI WORLDCOM, INC.

Docket No. 990649A-TP

December 10, 2001

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1 **I. INTRODUCTION**

2 **Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

3 A. My name is Brian F. Pitkin. I am a Director in the Financial Services
4 Division of FTI Consulting, Inc., with offices located at 66 Canal Center
5 Plaza, Suite 670, Alexandria, Virginia 22314.

6 **Q. PLEASE DESCRIBE YOUR BACKGROUND.**

7 A. My background, qualifications and experience are described in
8 Attachment BFP-1 to this testimony.

9 **Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE THIS**
10 **COMMISSION?**

11 A. Yes, I previously testified in this proceeding on July 31, 2000 and August
12 28, 2000. In addition, I filed testimony in Docket No. 980696-TP on
13 September 2, 1998.

14 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

15 A. I have been asked by AT&T Communications of the Southern States, Inc.
16 (“AT&T”) and MCI WorldCom, Inc. (“WorldCom”) to review and
17 comment on the bottoms-up version of the BellSouth Telecommunications

1 Loop Model[®] (“BSTLM”) that the Florida Public Service Commission
2 (“Commission”) required BellSouth to file in this proceeding.

3 **Q. HOW IS YOUR TESTIMONY ORGANIZED?**

4 A. In Section II, I describe the requirements of Order No. PSC-01-1181-FOF-
5 TP (“*FL UNE Order*”), issued May 25, 2001, in Docket No. 990649-TP.
6 In Section III, I discuss the inputs and methodologies that have been used
7 by BellSouth in this filing and explain why they fail to satisfy the
8 Commission’s requirements. In addition, I explain the modifications I
9 have made in my restatement of BellSouth’s models. Finally, in Section
10 IV, I summarize my testimony and explain why the BSTLM and the
11 BellSouth Cost Calculator (“BSCC”), with proper modifications, can be
12 used to generate bottoms-up UNE results for the outside plant portion of
13 the local telephone network.

14 **II. REQUIREMENTS OF THE COMMISSION’S *FL UNE ORDER***

15 **Q. WHAT DID THE COMMISSION ORDER IN *FL UNE ORDER*?**

16 A. In its *FL UNE Order*, the Florida Public Service Commission
17 (“Commission”) required BellSouth to re-file its BSTLM and BSCC. The
18 new models were to “explicitly” model “all cable and associated
19 supporting structure engineering and installation placements” (*FL UNE*

1 *Order*, page 234), as opposed to utilizing ratios to develop engineered,
2 furnished and installed costs (“EF&I”) -- as was done in BellSouth’s
3 initial application of the BSTLM in this proceeding.

4 The Commission gave BellSouth 120 days to refile the model using a
5 “bottoms up approach,” including “all BellSouth assumptions used in
6 developing cable placements, the basis and source data for the revised
7 input values, and a clear identification and listing of all input values.” *Id.*

8 **Q. WHY DID THE COMMISSION ORDER BELLSOUTH TO REFILE**
9 **ITS COST MODELS?**

10 A. The Commission ordered the use of a “bottoms up approach” because it
11 was “troubled by BellSouth’s use of linear in-plant factors” which “distort
12 costs between rural and urban areas.” *Id.* The Commission also noted that,
13 “BellSouth could not provide any evidence demonstrating that installation
14 costs are directly proportional to material prices.” *Id.*

15 **III. DEFICIENCIES IN THE BOTTOMS-UP BSTLM AND MY**
16 **MODIFICATIONS TO THE MODEL**

17 **Q. DOES THE MODEL FILED BY BELLSOUTH SATISFY THE**
18 **COMMISSION’S REQUIREMENTS?**

19 A. No. BellSouth’s cost model fails to meet the Commission’s requirements
20 in a number of significant ways. First, as discussed in more detail by Mr.

1 Donovan in his testimony, many of the inputs used by BellSouth in its
2 most recent filing are unsupported, and continue to distort the costs
3 between urban and rural areas. Second, the bottoms-up version of the
4 BSTLM filed by BellSouth contains errors in its algorithms. Third, the
5 bottoms-up version of the BSTLM still relies on “loadings” that are
6 multiplied by material values in order to develop the total investments that
7 are used in this version of the BSTLM. Furthermore, these loadings are
8 overstated, double-count certain investments, and continue to distort costs
9 between rural and urban areas. Fourth, BellSouth failed to use a bottoms-
10 up approach to develop DLC investments and therefore continues to
11 overstate investment and distort de-averaged costs.

12 **Q. CAN THE MODEL BE CORRECTED TO PRODUCE A**
13 **BOTTOMS-UP UNE COST THAT SATISFIES THE**
14 **COMMISSION’S REQUIREMENTS?**

15 A. Yes. In his testimony, Mr. Donovan addresses the first of the deficiencies
16 identified in my previous answer, and describes the changes to the inputs
17 necessary to correctly estimate UNE costs using the model. My testimony
18 focuses on items two through four, and explains how the BSTLM uses the
19 inputs sponsored by Mr. Donovan.

1 A. *The BSTLM Contains Three Algorithm Errors that Must*
2 *Corrected*

3 **Q. WHAT ARE THE ERRORS IN THE BOTTOMS-UP BSTLM**
4 **ALGORITHMS THAT YOU HAVE IDENTIFIED TO-DATE?**

5 A. There are three errors in the bottoms-up BSTLM algorithms that cause the
6 model to overstate costs. The first error involves the calculation of EF&I
7 costs for fiber cable. The second error results from BellSouth including
8 additional, and unnecessary, costs for stub cable in underground facilities.
9 The third error occurs by using incorrect structure sharing values in certain
10 calculations.

11 **Q. WHAT IS THE ERROR INVOLVING THE CALCULATION OF**
12 **EF&I COSTS FOR FIBER CABLE?**

13 A. The bottoms-up model mistakenly applied *copper* placing and splicing
14 costs to *fiber* cable, which causes the model to overstate fiber investments.

15 **Q. WERE YOU ABLE TO CORRECT THE EF&I CALCULATION**
16 **FOR FIBER CABLE?**

17 A. Yes. I corrected this error by changing the calculation in the “3-Media”
18 sheet of the “InvestLogic.xls” file of the BSTLM. Specifically, I modified
19 the formulas in Cells “AD5” through “AD7” to use the *fiber* placing and

1 splicing cost in the calculation of the *fiber* cable EF&I cost. Attachment
2 BFP-2 walks through BellSouth's original calculation and shows my
3 corrections to these calculations.

4 **Q. WHAT IS THE ERROR REGARDING STUB CABLE**
5 **INVESTMENT?**

6 A. In its bottoms-up BSTLM, BellSouth inappropriately places additional
7 costs for stub cables in its underground facilities. In his testimony, Mr.
8 Donovan explains that this investment is not consistent with the way one
9 would construct a forward-looking network, and is unnecessary given that
10 the BSTLM does not model the network in a configuration that would
11 require copper cable stubs.

12 **Q. WERE YOU ABLE TO ELIMINATE THE STUB CABLE**
13 **INVESTMENT?**

14 A. Yes. I have corrected BellSouth's overstatement by removing the stub
15 cable investment from the underground facilities in the "3-Media" sheet of
16 the "InvestLogic.xls" file of the BSTLM by modifying the formulas in
17 Cell "AB2" to eliminate any investment associated with stub cables.
18 Attachment BFP-3 walks through BellSouth's original calculation and
19 shows my corrections to these calculations.

1 **Q. WHAT IS THE ERROR INVOLVING THE STRUCTURE**
2 **SHARING CALCULATIONS?**

3 A. The bottoms-up model mistakenly applied *urban* structure sharing
4 amounts to *rural* and *suburban* structure, which causes the model to
5 understate structure investments.

6 **Q. WERE YOU ABLE TO CORRECT THE STRUCTURE SHARING**
7 **CALCULATIONS?**

8 A. Yes. I corrected this error by changing the calculation in the
9 “StructureConduit Interim Calc” sheet and the “StructureBuried Interim
10 Calc” sheet of the “InvestLogic.xls” file of the BSTLM. Specifically, in
11 the “StructureConduit Interim Calc” sheet, I modified the formulas in
12 Cells “I34” through “I41” to use the *suburban* structure sharing amounts
13 in the calculation of the *suburban* structure and in Cells “I47” through
14 “I54” to use the *rural* structure sharing amounts in the calculation of the
15 *rural* structure. In the “StructureBuried Interim Calc” sheet, I modified
16 the formulas in Cells “I22” through “I33” to use the *suburban* structure
17 sharing amounts in the calculation of the *suburban* structure and in Cells
18 “I39” through “I50” to use the *rural* structure sharing amounts in the
19 calculation of the *rural* structure. Attachment BFP-9 walks through
20 BellSouth’s original calculation and shows my corrections to these
21 calculations.

1 **B. BellSouth's Material Loadings are Overstated**

2 **Q. DOES THE BOTTOMS-UP MODEL FILED BY BELLSOUTH**
3 **STILL CONTAIN LINEAR LOADING FACTORS?**

4 A. Yes. BellSouth still includes linear loading factors in the BSTLM --
5 exactly the type of linear loading factors that this Commission previously
6 concluded were the cause of cost distortions. These factors are intended to
7 recover the cost of exempt material, supplies, indirect labor, rights of way,
8 and interest during construction.

9 **Q. ARE THERE PROBLEMS ASSOCIATED WITH BELLSOUTH'S**
10 **USE OF LINEAR LOADING FACTORS?**

11 A. Yes. First, BellSouth has developed these factors using its historical data.
12 Data of this nature are not appropriate for use in a TELRIC model. One
13 simple reason for this is that experience from BellSouth's continuing
14 operations are not an appropriate basis for estimating start-up TELRIC
15 *investment*. Although these data may be appropriate for developing
16 certain on-going operating costs of a network, there is no evidence that
17 suggests historical data are relevant to the determination of investments.
18 For example, one would expect a higher ratio of exempt material
19 investment to non-exempt material investment when analyzing the repairs
20 and small rehabilitations that are reflected in the actual BellSouth
21 historical data but a smaller ratio would almost certainly be associated

1 with the large-scale projects that are inherent in the construction of the
2 entire network that underlies TELRIC. BellSouth has not provided any
3 evidence to support the use of ratios based on embedded data in
4 developing forward-looking investments.

5 Second, BellSouth's linear loading factors are problematic because they
6 rely on only a single year's data -- from 1998. Thus, a high ratio of
7 exempt material to non-exempt material in this single year would
8 significantly overstate TELRIC.

9 Third, use of linear loading factors as multipliers on non-exempt material
10 investment is not an appropriate basis for developing forward-looking
11 exempt material investments. As Mr. Donovan explains, exempt material
12 is typically treated as a proportion of labor, not as a proportion of material.
13 Thus, BellSouth's approach of using linear loading factors is incorrectly
14 developed and applied.

15 In addition to the above problems, there are errors in BellSouth's
16 development of linear loading factors for exempt material and indirect
17 labor.

18 **Q. WHY IS BELLSOUTH'S DEVELOPMENT OF A LINEAR**
19 **LOADING FACTOR FOR EXEMPT MATERIAL INCORRECT?**

20 A. Exempt material typically includes the investments associated with "minor
21 items of plant supplies." (BellSouth Cost Studies, Appendix B,

1 Attachment 5) These investments include items such as drop wires and
2 network interface devices (“NIDs”). In fact, Ms. Caldwell acknowledges
3 this in her Reply Affidavit before the Federal Communications
4 Commission in the Georgia 271 proceeding:

5 The material costs of the service drop wires and associated
6 NID units are classified to exempt material. The cost of
7 exempt material, however, is distributed as part of the
8 monthly allocations process to the various ACCs (including
9 ACC 248 and ACC 548) based on the direct labor dollars
10 associated with each ACC (Reply Affidavit of D. Daonne
11 Caldwell, CC Docket No. 01-277, paragraph 37)

12 Because the BSTLM explicitly models the costs of NIDs and drops, the
13 exempt material loading factor should exclude these items. BellSouth did
14 not remove any of the exempt materials associated with NIDs or drop
15 wires in its calculation of the exempt material loading factor and thus
16 double-counts these investments. In fact, BellSouth has not identified
17 each item that is included in exempt material. Unless BellSouth produces
18 information sufficient to determine that it properly eliminated all such
19 inappropriate and double-counted material from the calculation of the
20 exempt material loading factor, this Commission should reject BellSouth’s
21 loading factor estimates.

22 In addition, Ms. Caldwell’s above statements support Mr. Donovan’s
23 assertion that exempt materials are typically attributed on the basis labor

1 costs, not material costs. Thus, these costs should not be attributed to
2 material costs as BellSouth has chosen to do in this filing.

3 **Q. WHY IS BELLSOUTH'S DEVELOPMENT OF A LINEAR**
4 **LOADING FACTOR FOR INDIRECT LABOR INCORRECT?**

5 A. Indirect plant labor includes "the standard rated salaries and wages for
6 supervision and support above first level for work reporting plant labor
7 employees." (BellSouth Cost Studies, Appendix B, Attachment 5)

8 Again, I understand from Mr. Donovan that indirect labor is typically a
9 function of direct labor, not material investment. In addition, I understand
10 that BellSouth's labor rates are already "loaded" labor rates that include an
11 allowance for indirect labor.

12 **Q. HOW HAVE YOU IMPLEMENTED ADJUSTMENTS TO**
13 **CORRECT FOR BELLSOUTH'S INCORRECT LINEAR**
14 **LOADING FACTORS?**

15 A. While I am skeptical about the use of BellSouth's linear loading factors
16 for supplies, rights of way and interest during construction, I have left
17 them in my restatements -- which likely overstate the appropriate amount
18 of these factors that should be applied in a TELRIC environment. I urge
19 this Commission to require BellSouth to produce all necessary information
20 to determine exactly what items are included in each of these factors and

1 identify the source of these costs (*i.e.*, describe how interest during
2 construction is calculated and what it is applied to, on a detailed basis).

3 However, consistent with Mr. Donovan's testimony (and the testimony of
4 Ms. Caldwell), I have applied material loadings as a factor on labor
5 instead of material. Specifically, I have increased the labor costs by 20
6 percent to account for exempt material, consistent with the
7 recommendation of Mr. Donovan. In addition, I have removed the
8 indirect labor loading from BellSouth's linear loading factors, consistent
9 with the recommendation of Mr. Donovan.

10 I have included, as Attachment BFP-4, an illustration of BellSouth's
11 development of linear loading factors for underground cable.

12 **C. BellSouth's Inflation Factor is Overstated**

13 **Q. ARE THE INFLATION RATES USED BY BELLSOUTH**
14 **CORRECT?**

15 A. No. BellSouth uses inflation rates that are too high as well as unreliable.
16 In this proceeding, BellSouth uses a combination of actual and forecasted
17 inflation rates to adjust its costs. These inflation rates purport to be
18 BellSouth-specific indices reflecting the actual historical inflation that
19 BellSouth experienced through 1997. BellSouth then used these historical

1 data to estimate inflation for subsequent years, including the 2000, 2001
2 and 2002 data that are used in the model.

3 My first major concern is that BellSouth has provided no information
4 supporting its development of these inflation factors. Thus, I (and the
5 Commission) have no way of evaluating the reasonableness of BellSouth's
6 forecasts. This is important because BellSouth is using historical data to
7 estimate inflation three to five years in the future.

8 My second major concern is related. BellSouth could have used historical
9 data for the years 2000 and 2001, which is available and obviously is a
10 more reliable indicator of inflation during these two years than are the
11 unexplained forecasts for 2000 and 2001 that BellSouth has employed. I
12 compared BellSouth's forecasted data for these two years with the C. A.
13 Turner Telephone Plant Indices ("TPI") for these two years to evaluate the
14 reasonableness of BellSouth's forecast data. This evaluation showed that
15 BellSouth's forecast-based inflation assumptions are significantly
16 overstated.

17 Thus, I have revised BellSouth's inflation assumptions to reflect actual
18 data (as reported in the TPI) for the years 2000 and 2001. From this point,
19 I needed only to estimate inflation for the year 2002. In order to do so, I
20 used a simple linear trend. I have included, as Attachment BFP-5, a
21 comparison of BellSouth's inflation assumptions for underground copper

1 cable to the data contained in the TPI (and my estimate for 2002) for the
2 years 2000 to 2002.

3 **D. BellSouth's Engineering Factors are Overstated**

4 **Q. ARE BELLSOUTH'S ENGINEERING FACTORS APPROPRIATE?**

5 A. No. BellSouth uses engineering loading factors of 37 percent for fiber
6 facilities and 25 percent for copper facilities, conduit and pole. Based on
7 discussions with Mr. Donovan, I have changed both of BellSouth's
8 overstated engineering factors to 10 percent.

9 **E. BellSouth's DLC Loadings are Overstated**

10 **Q. DID BELLSOUTH RESTATE DIGITAL LOOP CARRIER**
11 **INVESTMENTS USING A BOTTOMS-UP APPROACH?**

12 A. No. BellSouth failed to use a bottoms-up approach to develop DLC
13 investment. This failure continues to distort the DLC costs that the model
14 develops for various geographic areas. Because BellSouth failed to make
15 these modifications, I was forced to use an in-plant factor to develop the
16 engineering and installation cost for DLC equipment.

1 **Q. WHAT FACTOR DID YOU USE FOR ENGINEERING AND**
2 **INSTALLATION COSTS OF DLC EQUIPMENT?**

3 A. I am using the same DLC in-plant factor that Mr. Donovan and I
4 recommended in the first phase of this proceeding. My rationale for this
5 approach is that the factor we developed at the time is based on a detailed,
6 bottoms-up approach. Thus, it is the most accurate approach before this
7 Commission to approximate what would result from a true, bottoms-up
8 approach.

9 Without wanting to repeat our prior testimony, Mr. Donovan previously
10 modified BellSouth's factors to reflect an appropriate amount of
11 engineering and installation costs. Specifically, the engineering and
12 installation cost should reflect the installation of equipment that has been

13 completely assembled and tested at the factory. Once the
14 equipment is on site and bolted to its mounting pad, the
15 only assembly required consists of connecting local power,
16 connecting drop facilities, connecting optical fiber
17 facilities, installing the back-up batteries, and plugging the
18 circuit packs into their assigned locations in the racks.

19 [Alcatel Litespan 2000 DLC practice]

20 We believe the appropriate number of hours required to install pre-
21 assembled DLC equipment are those which were used as inputs in the HAI
22 Model. Therefore, we have calculated the ratio of installed investment in
23 the HAI Model to material investment in the HAI Model to arrive at an

1 appropriate installation and engineering factor for DLC equipment.
2 Attachment BFP-6 details how these factors were derived.

3 **F. BellSouth's Bottoms-Up Inputs are Overstated**

4 **Q. ARE BELLSOUTH'S BOTTOMS-UP INPUTS APPROPRIATE**
5 **FOR USE IN THIS PROCEEDING?**

6 A. No. As Mr. Donovan explains in his testimony, BellSouth's inputs serve
7 to significantly overstate the TELRIC of providing UNEs in Florida. I
8 have worked with Mr. Donovan to evaluate the inputs in the BSTLM and
9 to understand how the inputs are used in the model. Based on those
10 discussions, I have included more appropriate inputs -- which are
11 supported in Mr. Donovan's testimony -- in my restatement of the
12 BSTLM.

13 I have included, as Attachment BFP-7 to my testimony, a comparison of
14 BellSouth's original inputs to the inputs that Mr. Donovan and I propose.

15 **Q. HAVE YOU PREPARED ANYTHING TO ASSIST THE**
16 **COMMISSION IN UNDERSTANDING THE CHANGES YOU ARE**
17 **ADVOCATING IN YOUR TESTIMONY?**

18 A. Yes. I have included, as Attachment BFP-8, a series of illustrations that
19 show how the changes I advocate in this testimony work in the BSTLM.

1 In other words, I attempt to take the algorithms in the BSTLM and break
2 them apart to show the Commission how BellSouth is developing its fully-
3 loaded, bottoms-up investments. I then incorporate the changes I identify
4 above into the illustrations to assist the Commission in evaluating my
5 restatements.

6 In addition, I have attempted to compare these modified inputs and
7 calculations, where appropriate, to the inputs developed by the FCC for
8 use in the Synthesis-Model. I believe that this provides additional
9 valuable information for this Commission to evaluate when reaching its
10 conclusions. In others words, I believe that a comparison with the FCC's
11 inputs provides a sanity check on the inputs used in the BSTLM. This
12 Commission should question any inputs proposed by BellSouth that, once
13 put on an equivalent basis (*i.e.*, fully loaded) are significantly out of line
14 with what the FCC has concluded based on significant evaluation.

15 **IV. SUMMARY AND CONCLUSIONS**

16 **Q. WILL YOU PLEASE SUMMARIZE YOUR TESTIMONY?**

17 A. The model filed by BellSouth fails to satisfy the requirements of the
18 Commission's *FL UNE Order*. To correct the problems in BellSouth's
19 model and produce bottoms-up results, I urge the Commission to:

- 20
- Correct the algorithm errors in the BSTLM;

- 1 • Reject BellSouth’s loading factors and rely on the corrections
2 developed by myself and Mr. Donovan;
- 3 • Reject BellSouth’s installation and engineering factors for DLC
4 equipment and rely on the more appropriate factors we previously
5 sponsored, which are based on a bottoms-up analysis;
- 6 • Reject BellSouth’s inputs and rely on Mr. Donovan’s more appropriate
7 inputs.

8 If these corrections are made, the BSTLM would produce results that are
9 consistent with TELRIC and satisfy the Commission’s requirement to
10 model “all cable and associated supporting structure engineering and
11 installation placements.” (*FL UNE Order*, page 234). Attachment BFP-10
12 is the result of a revised BSTLM run incorporating the changes I have
13 described herein.

14 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

15 A. Yes.

CURRICULUM VITAE

OF

BRIAN F. PITKIN

EDUCATION

University of Virginia, McIntire School of Commerce, Charlottesville, Virginia, 1993
Bachelor of Science in Commerce - Dual Concentrations in Finance and Management Information Systems

EMPLOYMENT HISTORY

Peterson Consulting, LLP, Washington, DC, 1993 - 1994
Consultant

FTI/Klick, Kent & Allen, Alexandria, Virginia, 1994 - Present
Director

TESTIMONY

United States District Court, Central District of California, Western Division

December 4, 2000 Case No.:99-11641 RSWL (RCx). Arthur Simon and John Galley, III On Behalf of Themselves and All Persons Similarly Situated vs. American Telephone & Telegraph Corp.; At Home Corporation; Arahova Communications, Inc.; Cox Communications, Inc.; Comcast Corporation; Cablevision Systems Corp.; Garden State Cable Vision LP; Jones Intercable, Inc.; Time Warner, Inc.; Time Warner Entertainment Co., L.P.; TWE-A/N Partnership; TWI Cable, Inc.; MediaOne Group; ServiceCo L.L.C.; and Tele-Communications, Inc. Declaration of John C. Klick and Brian F. Pitkin in Support of Defendants' Motion in Opposition to Plaintiff's Motion for Class Certification.

Federal Communications Commission

May 26, 1999 CC Docket No. 96-98. Implementation of the Local Competition Provisions of the Telecommunications Act of 1996. Affidavit of John C. Klick and Brian F. Pitkin.

May 26, 1999 CC Docket No. 96-98. Implementation of the Local Competition Provisions of the Telecommunications Act of 1996. Affidavit of Michael J. Boyles, John C. Klick and Brian F. Pitkin.

June 10, 1999 CC Docket No. 96-98. Implementation of the Local Competition Provisions of the Telecommunications Act of 1996. Reply Affidavit of Michael R. Baranowski, John C. Klick and Brian F. Pitkin.

July 31, 2001 CC Docket No. 00-251, 00-218. In the Matter of Petition of AT&T Communications of Virginia, Inc. and WorldCom, Inc., Pursuant to Section 252(e)(5) of the Communications Act, for Preemption of the Jurisdiction of the Virginia State Corporation Commission

September 21, 2001 Regarding Interconnection Disputes with Verizon-Virginia, Inc. Direct Testimony of Brian F. Pitkin.
CC Docket No. 00-251, 00-218. In the Matter of Petition of AT&T Communications of Virginia, Inc. and WorldCom, Inc., Pursuant to Section 252(e)(5) of the Communications Act, for Preemption of the Jurisdiction of the Virginia State Corporation Commission Regarding Interconnection Disputes with Verizon-Virginia, Inc. Surrebuttal Testimony of Brian F. Pitkin.

Alabama Public Service Commission

February 13, 1998 Docket No. 25980. Implementation of the Universal Support Requirements. Rebuttal Testimony of Brian F. Pitkin.

Florida Public Service Commission

September 2, 1998 Docket No. 980696-TP. Determination of the Cost of Basic Local Telecommunications Service, Pursuant to Section 364:025, Florida Statutes. Rebuttal Testimony of Don J. Wood and Brian F. Pitkin.

July 31, 2000 Docket No. 990649-TP. Investigation into Pricing of Unbundled Network Elements. Rebuttal Testimony of John C. Donovan and Brian F. Pitkin.

August 28, 2000 Docket No. 990649-TP. Investigation into Pricing of Unbundled Network Elements. Supplemental Rebuttal Testimony of John C. Donovan and Brian F. Pitkin.

Georgia Public Service Commission

August 1, 2000 Docket No. 5825-U. Universal Access Fund, Transition to Phase II Pursuant to O.C.G.A. § 46-5-167. Direct Testimony of John C. Donovan and Brian F. Pitkin.

September 8, 2000 Docket No. 5825-U. Universal Access Fund, Transition to Phase II Pursuant to O.C.G.A. § 46-5-167. Rebuttal Testimony of John C. Donovan and Brian F. Pitkin.

October 2, 2000 Docket No. 5825-U. Universal Access Fund, Transition to Phase II Pursuant to O.C.G.A. § 46-5-167. Reply to Rebuttal Testimony of John C. Donovan and Brian F. Pitkin.

State Corporation Commission of the State of Kansas

May 25, 1999 Docket No. 99-GIMT-326-GIT. Investigation into the Kansas Universal Service Fund (KUSF) Mechanism for the Purpose of Modifying the KUSF and Establishing a Cost-based Fund. Direct Testimony of Brian F. Pitkin.

Maryland Public Service Commission

March 23, 2001 Case No. 8745. In the Matter of the Provision of Universal Service to Telecommunications Consumers. Direct Testimony of Brian F. Pitkin.

May 21, 2001 Case No. 8745. In the Matter of the Provision of Universal Service to Telecommunications Consumers. Rebuttal Testimony of Brian F. Pitkin.

May 25, 2001 Case No. 8879. In the Matter of the Investigation into Rates for Unbundled Network Elements Pursuant to the Telecommunications Act of 1996. Direct Testimony of Brian F. Pitkin.

June 11, 2001 Case No. 8745. In the Matter of the Provision of Universal Service to Telecommunications Consumers. Surrebuttal Testimony of Brian F. Pitkin.

July 24, 2001 Case No. 8879. In the Matter of the Investigation into Rates for Unbundled Network Elements Pursuant to the Telecommunications Act of 1996. Supplemental Direct Testimony of Brian F. Pitkin.

October 15, 2001 Case No. 8879. In the Matter of the Investigation into Rates for Unbundled Network Elements Pursuant to the Telecommunications Act of 1996. Surrebuttal Testimony of Brian F. Pitkin.

Minnesota Public Utilities Commission

July 14, 1998 Docket No. P-442, 5321, 3167, 466, 421/CI-96-1540. Commission's Generic Investigation of U S West Communications, Inc.'s Cost of Providing Interconnection and Unbundled Network Elements. Supplemental Direct Testimony of John C. Klick and Brian F. Pitkin.

Mississippi Public Service Commission

March 6, 1998 Docket No. 98-AD-035. Mississippi Universal Service Docket. Rebuttal Testimony of Brian F. Pitkin.

Public Service Commission of Missouri

September 25, 1998 Docket No. TO-98-329. Investigation into Various Issues Related to the Missouri Universal Service Fund. Rebuttal Testimony of Brian F. Pitkin, adopted by John C. Klick.

Public Service Commission of the State of Montana

December 31, 1997 Docket No. D97.9.167. Investigation of the Commission Implementation of a Forward Looking Universal Service Cost Model. Direct Testimony of Brian F. Pitkin, adopted by Michael Hydock.

February 13, 1998 Docket No. D97.9.167. Investigation of the Commission Implementation of a Forward Looking Universal Service Cost Model. Supplemental Testimony of Brian F. Pitkin, adopted by Michael Hydock.

February 20, 1998 Docket No. D97.9.167. Investigation of the Commission Implementation of a Forward Looking Universal Service Cost Model. Rebuttal Testimony of Brian F. Pitkin, adopted by Michael Hydock.

Telecommunications Regulatory Board of Puerto Rico

May 1, 2001 Case No.'s 97-Q-0001 & 97-Q-0003. In the matter of Puerto Rico Telephone Company Tariff K-2. Direct Testimony of Brian F. Pitkin.

May 15, 2001 Case No.'s 97-Q-0001 & 97-Q-0003. In the matter of Puerto Rico Telephone Company Tariff K-2. Rebuttal Testimony of Brian F. Pitkin.

November 9, 2001 Case No. JRT-2001-AR-0002. In the matter of Arbitration of Interconnection Rates, Terms and Conditions between WorldNet Telecommunications, Inc. and Puerto Rico Telephone Company. Direct Testimony of Brian F. Pitkin.

South Carolina Public Service Commission

- November 10, 1997 Docket No. 97-239-C. Intrastate Universal Service Fund. Adopted the Direct Testimony of John C. Klick.
- March 2, 1998 Docket No. 97-239-C. Intrastate Universal Service Fund. Rebuttal Testimony of Brian F. Pitkin.

Tennessee Regulatory Authority

- April 9, 1998 Docket No. 97-00888 (USF). Universal Service Generic Contested Case. Rebuttal Testimony of Don J. Wood and Brian F. Pitkin.

Public Utility Commission of Texas

- July 16, 1998 Docket No. 18515. Compliance Proceeding for Implementation of the Texas High Cost Universal Service Plan. Live Rebuttal Testimony of Brian F. Pitkin.

Washington Utilities and Transportation Commission

- August 3, 1998 Docket No. UT-980311(a). Determining Costs for Universal Service. Testimony of Brian F. Pitkin.
- August 24, 1998 Docket No. UT-980311(a). Determining Costs for Universal Service. Rebuttal Testimony of Brian F. Pitkin.

Public Service Commission of the State of Wyoming

- January 23, 1998 General Order No. 81. Investigation by the Commission of the Feasibility of Developing Its Own Costing Model for Use in Determining Federal Universal Service Fund Support Obligations in Wyoming. Direct Testimony of Brian F. Pitkin.
- February 6, 1998 General Order No. 81. Investigation by the Commission of the Feasibility of Developing Its Own Costing Model for Use in Determining Federal Universal Service Fund Support Obligations in Wyoming. Rebuttal Testimony of Brian F. Pitkin.

County Board, Arlington Virginia

- August 5, 2000 Consideration of the January 18, 2000 Application of Starpower Communications, LLC for an Arlington County Certificate of Public Convenience and Necessity for Cable Television. Testimony of Brian F. Pitkin.

CERTIFICATE OF SERVICE

I HEREBY CERTIFY that a true and correct copy of the Rebuttal Testimony of Brian F. Pitkin in Docket 990649A-TP has been served on the following parties by Hand Delivery (*) and/or U. S. Mail this 10th day of December, 2001.

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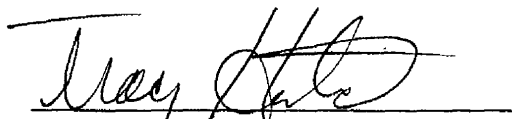
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