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1	FLO	BEFORE THE RIDA PUBLIC SERVICE COMMISSION
2		DOCKET NO. 001148-EI
3	In the Matter	
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12	BEFORE:	COMMISSIONER BRAULIO L. BAEZ
13		Prehearing Officer
14	DATE:	Monday, January 7, 2002
15	TIME:	Commenced at 10:00 a.m. Concluded at 11:45 a.m.
16		Concruded at 11:45 a.m.
17	PLACE:	Betty Easley Conference Center
18		Room 148 4075 Esplanade Way
19		Tallahassee, Florida
20	DEDODTED DV	JANE FAUDOT DDD
21	REPORTED BY:	JANE FAUROT, RPR Chief, Office of Hearing Reporter Services FPSC Division of Commission Clerk and
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FLORIDA PUBLIC SERVICE COMMISSION

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II

1	APPEARANCES CONTINUED:
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1 PROCEEDINGS 2 COMMISSIONER BAEZ: Good morning. Can you hear me? 3 We'll call this issue ID conference to order. Counsel, can you 4 read the notice, please. 5 MR. KEATING: Pursuant to notice, this time and place 6 have been set for an issue identification conference in Docket 7 Number 001148-EI, review of the retail rates of Florida Power 8 and Light Company. 9 COMMISSIONER BAEZ: Okay. And we will take 10 appearances. 11 MR. BUTLER: John Butler, Steel, Hector & Davis, appearing on behalf of Florida Power and Light Company. 12 13 MR. LITCHFIELD: Wade Litchfield on behalf of Florida Power and Light Company. 14 15 MR. SUNDBACK: Mark Sundback for the South Florida 16 Hospital and Health Care Association. Good morning. 17 MR. HOWE: Roger Howe with the Public Counsel's 18 Office. 19 MR. CLOUD: Thomas Cloud for Publix Supermarkets, 20 Inc. 21 MS. KAUFMAN: John McWhirter and Vicki Gordon Kaufman on behalf of the Florida Industrial Power Users Group. 22 23 MR. TWOMEY: Mike Twomey on behalf of Thomas and Genevieve Twomey. 24 25 MR. ELIAS: Bob Elias and Cochran Keating on behalf

of the Commission.

COMMISSIONER BAEZ: Is there anyone else in the back row that needs to enter an appearance? No. All right. Thank you all for coming. This is an Issue ID Conference, and I am holding in my hand, as I hope everyone else is, a consolidated list of some sort that staff has put together. If anybody doesn't have one, please let staff know.

I think what we want to do today is work on an exceptions basis. And we are going to give the company the opportunity to address whichever issues they take exception to at this point. So at the end of the day what we will have is some kind of, you know, generally agreed to list or other instructions that we can work -- that we can work from to come up with a final issues list.

So, Mr. Butler and Mr. Litchfield, you can take it from here. I guess my suggestion is that we don't go issue-by-issue. But if you do have exceptions, you know, you can just lay them out and we can discuss them. The other parties can jump in as we discuss the particular issues, and we will take comments from whomever has them, and we will try and work that way.

Mr. Litchfield.

MR. LITCHFIELD: Thank you, Commissioner Baez. We appreciate the effort that staff went to to put together the compiled or composite list of issues. And over the weekend we

had an opportunity to go through that list and actually sort it into categories that I will explain in a moment that will form the basis of an approach that we are advocating that you allow us to take in this proceeding, and an approach that we discussed at some length with the parties at a pre-issue ID meeting that was held on the 21st of December. And I will ask Mr. Butler to distribute that list right now.

And while he is doing that, let me offer some background comments that I think will be helpful to provide a context for not only the discussion that we had on the 21st, but for the approach that we are going to be advocating here this morning. And I think it will be an efficient way of pursuing this, as well, Commissioner.

As you recall in May of last year, the staff, based on its review of FPL's surveillance reports, recommended that the Commission order FPL to file MFRs in order to provide additional data upon which to determine to what extent, if any, FPL's rates ought to be lowered. And the Commission so ordered FPL to file those MFRs, and we made those filings in stages per Commission-approved schedule last fall. And since that time we have been engaged in responding to numerous discovery requests and a couple of audits that have as their subject the MFRs as filed and other supporting data.

Because this is not a company initiated rate case, we view it as substantively and significantly different in terms

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of the procedural posture, and it has given us some reason to be concerned with respect to the breadth of the issues as articulated in staff's initial list. But I think, as I said, we have come up with an approach that will help us work through that concern.

Because we haven't initiated the case, we don't believe that we carry the burden of proof here, and that that burden lies with a party that would advocate a reduction in FPL's rates. We think this is an important point of law, and it has particular relevance with respect to how the issues in this proceeding would be addressed. But having said that, I want to make it clear that we are not here to argue that point of law today. We bring it to your attention as context, really, for the approach that we are going to be advocating and for the discussion that we had on the 21st with staff and the other parties.

When we initially discussed with staff per Commission directive the filing of MFRs and determining which of all of the MFRs actually were required for purposes of the review, staff had initially expressed a desire to have us file testimony along with those MFRs. Some -- what I think they characterized as explanatory testimony and sponsorship of the MFRs.

And given the time constraints and the resource constraints that we were under, we just weren't able to agree

on that type of a schedule. But we did agree to supply that kind of testimony at a later date, and subsequently your procedural order incorporates testimony filing dates, so we have expected to make that kind of a testimony filing. And, of course, we have expected to make a filing, a testimony filing to support any changes that we would propose.

For example, you recognize that we had requested in a separate docket an increase in the storm fund accrual and in the target amount of that reserve, and that was on motion of staff consolidated into this docket. So clearly we intend to be filing direct testimony to sponsor or to support our request for those changes and any other changes that we might propose. But although we made this commitment to file sort of explanatory testimony, we had not at that time agreed that we were assuming the burden of proof with respect to the general matters in this case.

Now, how does this all relate to the issues that are going to be addressed in this case? When we initially reviewed the proposed staff list we recognized it as very broad, in fact, pretty comprehensive, and more than what we had anticipated we would be filing testimony on at least on a line or an item-by-item basis. And so we were concerned about being able to meet the testimony schedule under those circumstances.

Staff's list includes a lot of issues that are sort of boilerplate rate case type issues; is amount X in account Y

appropriate; is amount Z in account ZZ appropriate. And at the 21st meeting it was explained to us that these are sort of boilerplate rate case type issues that the staff felt the Commission would need to address in making a decision, but they weren't necessarily in every case issues that staff had concerns with at this time at least. And we thought that was a fair comment.

And the approach that we discussed, and I think we agreed upon in principle is that our supporting testimony -- excuse me, our testimony, our explanatory testimony, if you will, which would sponsor the MFRs and which would contain an explanation of the forecasts and the budget processes and how we compiled the MFRs would in the first instance be sufficient for purposes of those sort of generic rate case boilerplate type issues, and that we wouldn't be expected to do a justification, if you will, from ground up on each and every account item which would really just be prohibitive under the existing schedule.

And so we thought that -- and we also agreed, I should note, that, again, without assuming the burden of proof, that if there were other specific concerns within those issues or staff or other parties identified that they had a specific concern with respect to account X or account Y, that if they would identify those to us by today's hearing date that we would endeavor also to address those concerns in direct

testimony and, therefore, advance the ball a little sooner in the process.

And so we have gone through -- and we think this approach has a lot of merit for a number of reasons. One, it gives us some direction in terms of what we have to actually address in testimony, and it will enable us to meet the testimony filing schedule. But it also, and I think more importantly, also serves the interests of the other parties in the sense that if we don't, for example, address something in our direct testimony, no one is prejudiced by that. If anybody has something to propose related to these issues, they can do so in their direct testimony, which is the second round. Or if we address it and we haven't addressed it to their view sufficiently, they can take it on in their direct.

And as I said, some of the issues that we went through we concluded were sufficiently clear, sufficiently specific in terms of the concern expressed, so that they did truly represent a material issue of fact in dispute, we would endeavor to take those on and address those in direct.

There is a third category of issues in the document, and I have just addressed categories one and two. Well, let me get to those in a moment. We have another category in the document you will see that includes issues that we all thought or at least FPL feels are very good candidates for stipulation. And we thought it was a worthy endeavor at this point to try to

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get our arms around all of the issues that we think may be susceptible to stipulation which would, again, advance the ball and move things along.

So while staff's issue list I thought did a good job of compiling everybody's issues, and there were a few that dropped out as a result of our discussions on the 21st, and a few that were modified, what we tried to do was to take those issues and we have reworked the documents slightly in the sense that we have organized all of the issues in staff's document by these four categories that I have alluded to and which I will repeat more clearly in a moment. And then we have also, and I will touch on these, as well, we have also added a couple of wording changes that we thought we had discussed on the 21st, and we will point those out, and I think it may have just been missed in staff's compilation.

There is another issue with the wording change that we are going to draw your attention to that we didn't discuss on the 21st, but we have a proposal. And then there was an issue that was in our list that we think makes good sense to include in staff's list. And, again, it may have just been an oversight. It was a lot to pull together by staff in a short amount of time.

But as you can see, by now you have the document in front of you, we have got category one, which are proper issues adequately defining a specific concern about our test year

results, and they are in a form and of a nature to which we can uniquely respond in testimony. And as you notice, there are a few pages that would fall into that category.

The second category of issues appears beginning on Page 5, and these are the issues that I mentioned earlier are kind of the boilerplate rate case type issues that we are comfortable having remain as issues in the case so long as it is clear that without further specification today we would not be obliged to do anything in direct other than provide testimony that would sponsor the MFRs and explain the forecasting and budgeting process.

COMMISSIONER BAEZ: Mr. Litchfield, just let me interrupt you a moment for a question.

MR. LITCHFIELD: Sure.

COMMISSIONER BAEZ: And staff can clear this up for me so that I understand better where you're coming from. I don't think you are obliged to address anything directly. That choice has always been yours. I mean, it's not something -- we are not forcing you to address any of these issues. Or I'm not going to say we, but certainly staff has an expectation and the Commission will be making a determination based on the information provided. But you are under -- I don't believe that you are under any compunction to provide information. And the risk of that is always a determination that is adverse. I mean. is that fair?

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MR. LITCHFIELD: Well, and I think that goes to our concern. If the issues, without the kind of -- and I should note that when we discussed this with staff, they were fine in concept with our supporting these types of issues simply through the MFRs, sponsoring them, and the explanatory testimony with respect to the forecasting and the budgeting processes. And failing that kind of an understanding, it puts the company in a very difficult position relative to what it should take on in direct testimony.

Again, this goes back to the issue of who has the burden of proof. If the implication is that it is going to be left to us to decide what we have to address and what we don't have to address, we may need to have a determination by the Commission in the first instance on burden of proof. We would have to file a motion and have that aired now fully. It is just not a debate or a discussion that we necessarily thought -- and a controversy for that matter -- that we necessarily thought had to take place now and potentially delay the process.

Our approach is really designed to finesse the issue and allow us to be comfortable in what we are putting in the record and to give everybody the opportunity to address these same issues in their testimony dates.

COMMISSIONER BAEZ: To your knowledge, and I think what I hear you saying is that to your knowledge there are some

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issues that are a part of this overall list that there is some general understanding have already -- perhaps have already been met by the initial filings already. I mean, is that -- and that your intention would be not to supplement or not to address in direct --

MR. LITCHFIELD: Right. For example, we would -- Issue Number 13, is the level of working capital in the amount of 63 million and change for the 2002 projected test year appropriate? We would propose, you know, if the understanding is agreed to we would propose that our MFRs themselves and the other explanatory testimony would serve to meet that issue in the first instance as far as the company is concerned. Now, if somebody decides that, no, there is an issue there with respect to the level of working capital, well, they will have an opportunity when their testimony date comes up to actually say something about it.

COMMISSIONER BAEZ: Correct.

MR. LITCHFIELD: But we are looking to avoid having to feel like we have to do a ground up type of analysis on each and every account here. That is just a prohibitive task at this point to try to do that.

COMMISSIONER BAEZ: And I appreciate that. And I think the procedural order was sort of drafted with that kind of approach in mind. I'm curious, staff, I mean, is the -- I guess that approach is not objectionable fundamentally

speaking, but as regards this category two that the company has identified these category two issues, is there an opportunity for some kind of agreement, and I'm not going to hold you to an answer right this second, but I guess conceptually is there an opportunity for some kind of agreement that we can walk away saying, all right, the MFR filings speak for themselves and they do address this category of issue?

MR. KEATING: If I recall correctly from the discussions we had on December 21st at our informal issue ID meeting, and I haven't cross-referenced what they have in their category two, having just seen it to the staff list, there were several issues that staff felt needed to be included as part of the rate setting process and needed largely to not foreclose somebody from bringing something up that they might find a problem with in those particular areas.

But at this time, based on what we have seen in MFRs and what discovery we have done, we didn't have a particular problem with. And what we tried to do in our compilation is identify issues that we did have a particular concern with, with the understanding that what we would expect from FPL is supporting -- some basic supporting/explanatory testimony for the issues that we didn't have a particular concern with, and perhaps more detailed testimony on those that we had found a particular concern with. So, I don't think we are opposed to just having that sort of --

COMMISSIONER BAEZ: Categorization. I mean, I don't 1 2 know how this all winds up getting thrown into different bins, 3 but certainly the general concept of what the company has 4 identified as this category two, there is some general 5 understanding that they have been adequately addressed with 6 what has already been filed. And the direct testimony and 7 those particular issues isn't necessary, and yet the 8 opportunity is still available for other parties to address on 9 direct if they should have an issue. 10 MR. KEATING: Yes. I believe that is true. I mean. 11 obviously it is still up to the company as you mentioned 12 13

earlier as to what they -- to what extent they want to address these in their testimony. And as Mr. Litchfield pointed out, the burden of proof issue still is out there. It may be that a particular party finds or sees something they want to pursue under one of these issues. And, again, that could be addressed in their case.

COMMISSIONER BAEZ: Right. We don't know that to be of the case, but the opportunity is still available.

MR. KEATING: Right.

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COMMISSIONER BAEZ: Okay.

MR. TWOMEY: Commissioner.

COMMISSIONER BAEZ: Mr. Twomey.

MR. TWOMEY: I think -- I don't want my silence to be equated with acquiescence in something here. I don't know how

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the rest of the parties feel about it or not, but putting the different issues in different categories or different bins is fine to the extent you can accomplish it.

The company has raised as Issue 138 the issue of burden of proof. Now, my view. Commissioner, is that is something that you shouldn't be getting around to deciding at your agenda conference following the evidentiary hearing in this case. It is my view it is critically important that that be understood for the benefit of the company as well as the consumer parties.

And I don't know how you go about doing it. whether the staff can do this, or is willing to do it, or if one of the parties needs to file a pleading yet, or you do it on your own motion. But I would urge you to consider deciding this issue up front and not at the tail end.

My position is that the company has the legal obligation to prove up its entire operations and the rates, and that if that is not mandatorily by statute, you certainly have the authority in my view, legally, to require them to do so. And I just think it is dangerous. I think it is inefficient if we go through this entire process with this thing remaining unanswered. We have talked about this issue from the very first conference we have had informally, and I would urge you to address it up front in some fashion.

COMMISSIONER BAEZ: Well, Mr. Twomey, I appreciate

your comments. And it is not that I don't have concerns over that. I think in the posture that we are and the way that we have been proceeding we are under very big time constraints, we are trying to move along as quickly as possible, and the whole effort that everyone involved has been trying to put together is ultimately going to result in something that everybody can be in agreement with on how we are proceeding.

Because there are so many issues, I do appreciate that the burden of proof issue is probably -- would probably be number one -- I mean, it is probably a threshold issue on all this. We are trying to do here, or at least the way that I have been trying to proceed is to try and not get to that point because everyone is somehow in agreement as to what we should be discussing in terms of substantive issues.

It's not that I'm trying to sidestep the burden of proof issue. I realize its importance and the effect that it can have on all the rest, and how we proceed from here on out. It's that as long as we can keep everybody sort of moving in the same direction, regardless of their positions on the substantive issues, then maybe we don't have to reach this issue. As a burden of proof issue it can probably shut this whole thing down for sometime. And I think that the interests of everyone involved probably wouldn't be served as well if that were to happen.

Now I will commit to you that we are going to try and

1	reach some unofficial agreement on how we are proceeding in
2	order that this burden of proof issue doesn't become, you know,
3	the elephant in the room. And to the extent that you can
4	participate in finding some solution to that, I welcome it.
5	But for now we are not I take your comments under
6	advisement. We are not going to get into that today. I think
7	what we are trying to do is come up with a list of issues that
8	everybody can agree with and maybe that burden of proof issue
9	doesn't come up.
10	MR. TWOMEY: Yes, sir, and that's fine. I appreciate
11	your goal, I just think I wanted to comment because I think
12	it is the elephant in the room.
13	COMMISSIONER BAEZ: I understand.
14	MR. TWOMEY: Thank you.
15	COMMISSIONER BAEZ: You may be right.
16	MR. CLOUD: Commissioner, if I could, please.
17	COMMISSIONER BAEZ: Mr. Cloud.
18	MR. CLOUD: Yes, sir. I guess the problem that I
19	have with this document which has just been handed out today is
20	we really haven't had a whole lot of time to review.
21	COMMISSIONER BAEZ: I have that same problem, sir.
22	MR. CLOUD: And I guess I have noticed that at least
23	two of the issues have been left out of this document
24	completely, including one of our issues which we feel is very
25	important. And so it's hard for me to agree to the

categorizations. For example, on Page 5 what does it mean if we agree to adequately address? Does this mean that no matter what a party puts into the record that what they filed is prima facie the right answer? I mean, that is the problem I have with this. I sort of like what the staff did in outlining the issues. That's what I thought we were going to talk about this morning, and we feel comfortable in agreeing to that.

commissioner BAEZ: Well, and I think what we are seeing is a difference in styles more than anything else. Because if the understandings are -- and I will direct these comments to you, as well, Mr. Litchfield -- if the understanding, at least from the staff's point of view is -- and you know this to be true as has been stated that what your initial filings at least to these issues that you have outlined are something that the staff at this point is comfortable with what has already been filed, and you can consider them in your estimation to be those that you don't need to address any further, then let that be some guidance to you in order for you to come up with your decision on whether to do anything further or not. I would share Mr. Cloud's concerns that there be some finding that changes the rest of the parties' opportunity to address these issues or to raise further objections.

MR. LITCHFIELD: I understand the concern. And it is not our intent with this approach to foreclose any party from raising a concern with respect to any of these sort of generic

to give us direction as to what we would need or be expected to address in the first instance in our direct case.

COMMISSIONER BAEZ: And, again, I think we toe a very fine line as to whether the Commission staff and the Commission, therefore, is giving you blessing to what -- giving their blessing to whatever you have identified as an issue that you are not going to provide any further direct on, and at least having some informal understanding that at least in the staff's estimation these are issues consistent with what you are feeling have for the better part been addressed with the MFRs and the supporting documents.

MR. LITCHFIELD: And we are not even asking staff to commit itself today that they don't have -- they don't have any issues at this time or concerns at this time with respect to this category of issues. We are not even asking them to commit that they won't by the time their testimony date rolls around find an issue and want to file testimony on this issue. That is not a problem as far as we are concerned.

COMMISSIONER BAEZ: Mr. Cloud, is that -- do you get a level of comfort from -- I mean, I can tell you there is not going to be any hard and fast determination that these issues are foreclosed and so you are going to get your full shot to raise whatever issues -- and I'm mixing terms here, but whatever objections or whatever exceptions you may take to the

information that is filed on those issues. 1 2 MR. CLOUD: Commissioner, I certainly get comfort 3 from what you are saying. 4 COMMISSIONER BAEZ: What I'm saying is the only thing 5 that is going to wind up on a piece of paper. So, I mean, if 6 what I'm saying is giving you comfort, then --7 MR. CLOUD: Yes. sir. The issues that we came here 8 today on are not, we are not missing one or two of them because 9 they didn't happen to get categorized here. And just to note 10 for the record, we will have a position on burden. I think 11 that there is case law out there that more than adequately 12 places the burden on the regulatory entity, otherwise why even 13 have a Public Service Commission. It is in the nature of the 14 appellate decisions on the show cause orders which is in 15 substance what you all did in June. So having said that, yes, 16 sir, I do take comfort in what you have said. 17 MR. SUNDBACK: Commissioner, if I could, Mark 18 Sundback for the hospitals. 19 COMMISSIONER BAEZ: I'm sorry, is it Sun --MR. SUNDBACK: Sundback. 20 21 COMMISSIONER BAEZ: Sundback. Okay. Forgive me. 22 MR. SUNDBACK: Listening carefully to FPL, we understand them to be saying that the scope of issues 23 24 ultimately adjudicable in this proceeding is not going to be restricted necessarily by how they have characterized them, but 25

trying to listen carefully to the remarks, I'm not sure we have heard yet a statement that this is not intended to have an effect in any way on the burden of proof. I thought your whole point was we are going to try to finesse the burden of proof issue, see if we can't move things along and not have to fight unnecessary wars. And from our perspective we would just like to see that commitment made clear by FPL on the record, and I'm not sure it has been yet.

In other words, we don't want to have this document be used in an effort to say at some future date, no, the burden of proof was clearly assigned to those folks over there by this document. And we would appreciate through you if we could adduce that kind of statement.

COMMISSIONER BAEZ: Well, and here is what I would envision coming out of here. I mean, the final product, if you will, is going to be some list of issues. Nowhere as a part of that final product is there going to be any -- in my opinion, and I would ask staff counsel's input on this after I blurt it out, but nowhere in that document would I envision or would I anticipate having some determination that some things are off limits and other things are not.

This is an entire list which is subject to the same due process on every issue. Every issue is the same. Whether there is some understanding, whether there is some statement only by staff that in their estimation at this point in time a

certain issue does not rise to the level of one that has concern, but is merely on the list as an issue that cannot be foreclosed as to the rest of the parties, you know, it is always going to be the company's decision whether they pursue this issue further or not. Further support, whether they file direct testimony or not, I mean, I don't anticipate and I would certainly not be in favor of taking the risk away on any particular issue. I don't know if I'm being clear.

I mean, I appreciate the company's effort to kind of identify for ease of treatment, if you will, what issues are probably already dealt with by the MFRs and the supporting documentation. To me that just says you are just giving us some kind of heads up as to what issues you don't intend on filing anything other than. And for the staff's part in identifying specific issues which a flag has been raised, that is the staff's part in giving you guidance as to what they will be expecting in terms of further -- what you should be addressing on direct testimony. It is somehow on an informational level.

I mean, I don't accept any determination that all the issues that wind up on this final list are not open to whatever rights or whatever treatment all the parties want to give it. And, Mr. Litchfield, you know, I guess that is -- I don't know how that leaves you.

MR. LITCHFIELD: Well, I want to make sure I

understand what you are saying. I'm not sure that we are all that far apart. We are proposing that -- and we really need to talk about category three and category four, but for the time being I think we are focused on what we have done in terms of identifying issues that we would intend to take on in direct and issues that unless otherwise rendered more specific today we would be not expected to take on in direct other than our MFRs and the general explanatory testimony.

It is important that we have a document that sort of -- not sort of -- that does make those distinctions in terms of the issues. At least a temporary document that survives through the filing, through our direct testimony filing. When the final prehearing order is issued, if the issues are listed from A to Z without that type of a distinction, you know, I'm thinking that we could live with that. I would like to talk with the client about that.

But in the first instance, we really need an order from the Commission, from the prehearing officer, yourself, Commissioner Baez, that would give us the direction that we need to prepare our direct testimony in the first instance. And to give Mr. Sundback some comfort, no, it is not our intent to prejudge these issues or prejudge the issue of burden of proof. This is simply a matter of expediency at this point in terms of helping us get our direct testimony pulled together and meet the testimony filing deadline.

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And as I have said before, we are not even asking staff -- I mean, obviously people are looking at this list for the first time and we would like them to take the time to look at it and make sure they agree with our categorization. But we are not asking, for example, that staff preclude itself from later, a week down the road when they get a discovery response back saying, actually I do have an issue with respect to Issue X, and I do intend to take that up in my direct testimony.

COMMISSIONER BAEZ: Is it your understanding that any categorization that takes place -- and forgive the ignorance, I'm still unclear as to what kind of order is going to issue on this, but I am assuming it is just an issue identification order. Is that what, Mr. Elias, you --

MR. ELIAS: That would be my expectation is that what we are deciding here is whether or not an issue is or is not appropriate for inclusion in the proceeding at this point in time.

COMMISSIONER BAEZ: Okay.

MR. ELIAS: And that was to give the parties some certainty insofar as the preparation of testimony.

COMMISSIONER BAEZ: And that said, Mr. Litchfield, consistent with that, I mean, do you understand it to be your expectation that even any categorization, assuming for argument sake that we follow your suggestions as to how to categorize this -- that that has no legal significance. I mean, there is

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nothing, there is nothing in the end that you can go back and say, well, you all took this -- you know, you all took this issue off the table, this issue is not --

MR. LITCHFIELD: It would have legal significance in the following sense, which is why it is so important to us. It would prevent a party from later, after the fact, with respect to a generic issue is account X, is amount X in account Y appropriate, to argue that we failed to, in the first instance justify that from ground up and, therefore, carry our burden of proof.

Now, the burden of proof argument issue, you know, we are not going to foreclose that. If a party wants to raise that issue in its direct and we will have an opportunity to respond, they can still argue that we had to carry the burden of proof on that issue and that we either did or didn't. But with respect to what we have said in our direct testimony, we don't want to hear that argument. That is what we are trying to foreclose. So it does have a legal significance in that sense. But it's not, I think, a consequence that impairs anybody's rights in the proceeding or that prejudges the issue of burden of proof.

COMMISSIONER BAEZ: Mr. Cloud.

MR. CLOUD: Yes, sir. That is exactly what I was afraid of. They want you to include these categories and then all of a sudden they have won their argument on burden of

proof. That is not what this hearing was supposed to be about, it is not what it was noticed for. I think we just need to stick with the issues and you can deal with the burden of proof issue down the road. Otherwise you are going to be foreclosing based on what he just said.

MR. LITCHFIELD: Well, Commissioner Baez, that is exactly 100 percent contrary to what I just articulated.

COMMISSIONER BAEZ: How so?

MR. LITCHFIELD: It is not our intention to foreclose the burden of proof issue or argument or discussion. A party can still argue at the end of the day that we failed to carry our burden of proof. What it does foreclose is a party arguing that because we didn't address issue X in the first instance in our direct testimony we failed to carry our burden of proof.

COMMISSIONER BAEZ: Clear something up for me. You have already filed something on any of these issues that a party could say because you didn't file anything on direct, which in my mind is the second filing, I mean, is that -- I don't want to confuse you, but there is a subsequent filing or some supplemental filing, in essence --

MR. LITCHFIELD: There is a testimony filing date for us, and then there are, I think, three subsequent filing dates, two of which relate to intervenors and staff and then there is a final round where everybody responds.

COMMISSIONER BAEZ: But as to what has already been

filed on these issues, your position is the MFRs are enough, in essence, to carry your burden of proof. I mean, if that be the case.

MR. LITCHFIELD: Along with whatever explanatory testimony we provide.

COMMISSIONER BAEZ: Correct.

MR. LITCHFIELD: Correct.

COMMISSIONER BAEZ: And that because the company may not choose to provide direct testimony on a particular issue, that the argument that you didn't meet the burden of proof because you have made the decision not to provide --

MR. LITCHFIELD: What it prevents is somebody sandbagging us and not raising an issue when it is his or her turn or opportunity to raise that issue and then letting it slide throughout the whole hearing, and then at the end of the day saying, well, you know, FPL didn't introduce any evidence into the record on this issue, therefore, they haven't carried their burden of proof. Well, we had no notice that it was going to be an issue.

And that's really what this is all about, is fair notice as to what is materially at issue and in dispute in this case. We have no problem with -- and what we are asking for here is an acknowledgment that unless it is stated as a material issue in dispute and people have legitimate concerns now, even though we don't accept the burden of proof, we are

willing to try to take that on in our direct just to advance the ball.

It does not foreclose someone from, when his or her opportunity to file testimony comes along, to take that issue on and say, well, account X is overstated. There is too much money in account Y, and here is the reason why. At that point we are on notice, we have an opportunity to address it, and we don't have any procedural or notice problems there.

It is the former situation that concerns us where somebody decides, well, you know, I'm just going to sit back and I'm going to argue at the end of the day that the company had the burden of proof and because they didn't specifically address amount X in account Y, I'm going to argue to the Commission that they didn't carry their burden of proof. That's our problem.

COMMISSIONER BAEZ: Mr. Cloud, how is your not having -- or assuming you believe you have an opportunity to raise your issue, how is that prejudicial to your client if we follow this?

MR. CLOUD: Well, as long as -- I mean, first of all, I want to put Florida Power and Light on notice. I don't think they need that since we have already, that we think all of these issues require direct testimony. That is Publix's position. And we think they don't put forward direct testimony at their peril, just like any other case under the APA. They

have got to put testimony on. I don't think it is the Commission's job to absolve them of the responsibility for carrying their case forward, and that is exactly what he is asking you to do.

The problem I have is the way they have worded these categories. If you all buy into the wording of the categories, particularly three and four, it basically says you can -- and under three, stipulate or defer to a generic proceeding. That is similar to under the '92 rate order some of the deferrals on some of the issues under there which, by the way, weren't stipulated before the beginning of that rate case. And then four just basically deletes out those issues and says no testimony is provided.

So, I mean, notwithstanding the in circles argument here, the fact is if you agree to the categories and put that in the order, and agree to this language they have here, you have foreclosed our ability to exercise our due process rights. They have the job of going forward with their case. I mean, it's for another day as to who had the burden. But for the Commission to tell them that they don't have to put any direct testimony in the record, yes, I could see where they would come back in a later hearing and say these other parties didn't say anything at that issues identification hearing, so you are precluded from arguing that we didn't put any evidence in the record. I can see them doing that. That is exactly the intent

of this document, why we must object to it.

MR. LITCHFIELD: Commissioner Baez, if I might respond. I think Mr. Cloud's position again asks this Commission explicitly or implicitly to decide the burden of proof question now and to put us on notice that we have to address everything from ground up in the first instance in order to make sure we carry our burden of proof.

Our approach, we think, avoids that debate and that controversy now and does not prejudge the burden of proof issue. And with respect to categories three and four, we haven't talked about those yet, but category three, again, we have to start identifying issues that the parties think could be stipulated to. And we either do or we don't, and those issues are either stipulated to or they go back onto the regular list. But people may want to add a few or subtract a few, that's fine, but we need to have a category in that fashion.

COMMISSIONER BAEZ: Mr. Cloud, I have a question for you. Early in your comments you kind of tried to equate this or the Commission's decision to some -- to a show cause.

MR. CLOUD: Yes, sir.

COMMISSIONER BAEZ: Now, without muddling up the issue too much, isn't it -- when the Commission issues a show cause, isn't there some level of specificity as to what a company, what a regulated utility has to address? I mean,

isn't there some specificity as to the issues?

MR. CLOUD: Well, there can be, but the issues can also be rather generic. And I think that there was specificity with regard to the filing of the MFRs in the June -- I guess it was the June 19th or 20th order in this case. But we are not -- regardless of who has the burden of proof of any one issue, that is really not what I'm arguing today. What I'm saying is that they have got to take the risk if they either put evidence in the record or don't put evidence in the record. That's what we are talking about. And the people he is referring to should be the parties in going through stipulations that are then presented to the Commission. It's sort of putting the cart before the horse to have these categories agreed to today.

I can see why they would want it, but if it forecloses our ability to argue there is a lack of evidence, if there is no evidence in the record on an issue, and there is evidence put in over here, you know, regardless of who has the burden of proof, the scale is going to tip this way, isn't it, if there is no evidence in there. So by definition you are going to be deciding the burden if you say they don't have to put anything in the record.

MS. KAUFMAN: Commissioner, could I be heard? Sorry, down here.

COMMISSIONER BAEZ: I was wondering how long it was

going to take you.

MS. KAUFMAN: Well, I tried, but -- I was just going to say that when we had our meeting on December 21st and we discussed these buckets of issues, if you will, it was with, I thought, the recognition that FPL was trying to get a feel for particularly where the staff had some concerns. And I think that the staff tried to address that in the compilation that they distributed in which they put an asterisk by those issues that are causing them greater concern than others as a way to give guidance to the company as to where they should perhaps focus some more of their efforts.

And I think to the extent that FPL is asking for guidance in that regard, they have gotten it through the staff's compilation, which we appreciate. And I would also point out to you that the compilation of the staff is a more traditional approach to the generic subject matter grouping that we usually look at at rate cases, during rate cases, and I would suggest to you that it is more appropriate than going to this other categorization which we would agree with Mr. Cloud implies that there is something different going on, or that this categorization has some significance, otherwise we wouldn't be doing it.

I think that the staff has delineated those issues that at this point in the case it feels are perhaps more significant than other issues. And at this point I think FPL

pretty much has all the guidance that it should be expected to have as we move forward.

MR. LITCHFIELD: Commissioner Baez, Ms. Kaufman's remarks are a perfect segue for me to discuss category four.

COMMISSIONER BAEZ: I was going to ask you to move along at some point.

MR. LITCHFIELD: It is true that the staff's compilation did provide us with some direction as to where at this point they have potential concerns and where they don't have concerns at this point, and they did so by placing asterisks beside those issues that they think they may have a concern at this point. And it was helpful to us, but only to a point. Many of those issues wound up in what we have as category one because they were sufficiently clear that we could provide a meaningful response in direct testimony, and they were identified and flagged by the staff as ones that concerned them.

There is another group of issues which we have put into category four, and the reason is because they are not really generic or boilerplate rate review or rate case type issues. They are issues that appear to take aim at specific and select accounts, but they aren't framed in a way that gives us any indication as to what the concern is. And so those were the issues that because they are not really generic boilerplate issues that the Commission otherwise would say yea or nay to in

the course of issuing a decision, that we felt we needed to
either have removed from the list or rendered more specific so
that they would go into a category one or a category two. But
as they stand right now it is just difficult for us to deal
with them.

COMMISSIONER BAEZ: Well, Mr. Litchfield, I can tell you one thing, I mean, it seems to me looking at these issues, and I have only looked at them briefly --

MR. LITCHFIELD: Which ones are you looking at?
COMMISSIONER BAEZ: Your category four, I guess,
beginning with Issues 40 through 50, specifically. I don't
think you took them wholesale. This to me is the meat of
what -- is the very heart of what the company has been trying
to request in terms of, you know, give us a target. Don't make
us -- you know, let us know what you have exceptions to, what
you are having a problem with, and where the red flags are for
staff so that the company can get some guidance in order to
fashion their direct testimony. So that you are not dealing
with everything, you are only dealing with the problem spots.
I think one of your people referred to it on an exceptions
basis. Let's identify where the problem spots are, where the
staff has specific concerns.

So eliminating them as an alternative I don't think is appropriate. Now, we can work in the world of rewording or trying to give a little bit more specificity as to the reason

those issues have cropped up, and I don't know how prepared staff is right now to reword them, but certainly I can say this, to the extent that we can be more specific as to a basis, providing a basis for why the issue is there, whether it be -- and I have further concerns on that, and I will tell you what they are. By providing a basis in writing, I fear we run the risk of foreclosing all other bases in the future which may exist upon subsequent review.

But I think in following the spirit of let's give the company a target, let's give the company some guidance as to where they need to concentrate their efforts, as Ms. Kaufman had put it, you know, I think that the staff would probably be willing to discuss with you greater specificity on these issues.

MR. BUTLER: Commissioner.

COMMISSIONER BAEZ: Yes, Mr. Butler.

MR. BUTLER: Commissioner Baez, I would just like to explain a little bit about what happened on the 21st and where we are here to give you an idea of what we were looking for. We discussed all of these. It's about 35 issues of a very similar format with staff. And thought we understood that we would be getting today some sort of particular concern with respect to them and have not yet, at least. And that is really the source of our concern and why they show up in this category four. I mean, just take, for example, Issue 41. You know, it

is \$129 million. It is spread over 15 account numbers. And we will either give an effectively not very useful bland general description of this, or we will guess that maybe something in there might be of concern and may very well be wrong as to what it is that would be of concern unless we get some sort of further guidance on those. That is the reason that those issues in that format ended up showing up on our category four. And we need something more than that in order, really, to respond in a helpful way to what staff has concern about.

MR. KEATING: And, Commissioner, looking through the document that FPL has provided, in looking at some of the issues they have put in category four versus category one, I see some similarities. I'm not sure -- for instance, if you turn to Page 3, there is an Issue 52, three issues up from the bottom, that asks -- it's worded the same way as, say, 41 that we just talked about, and it covers multiple accounts and asks if that level is appropriate. I'm not sure, I don't see how that is more specific than any of these in category four and provides any more specificity.

MR. BUTLER: Cochran, the sort of unspoken distinguishing factor there is the fact that 51 and 52 relate to really the one function that is above the Commission's conventional benchmark calculation. And we, therefore, concluded that it appropriately would be addressed as a category one issue. Because maybe we are misunderstanding

where you were going, but we were assuming that what you would be going for on those two issues was the fact that this is over the conventional benchmark measure and, therefore, that we would have an expectation to provide some sort of justification.

COMMISSIONER BAEZ: And is that kind of specificity of the concern -- is that what you're looking for?

MR. BUTLER: Yes. What it is that would cause them to say account number X of \$80 million, whatever, is a problem to us. Why? Is it because it is over the benchmark? You know, these two, and then there is another two that relate to the sales function that were the two we picked out, or the four that we picked out of that category. The rest we just don't know.

COMMISSIONER BAEZ: Now, and how would you -- I'm sorry, Cochran, go ahead.

MR. KEATING: I was going to follow up and say my concern was I'm not sure how specific we need to be in the actual wording of the issues. I had looked to some of the issues that Publix had raised and seen how they had proposed certain issues that questioned a particular amount and account. And if you would turn to Page 15 of the FPL document, Issue 143, it's about in the middle of the page, when FPL had indicated to staff that perhaps they needed some more specificity, I looked at that Publix issue and thought, well,

that may be an approach that staff could use to ask about the specific increase. But I'm concerned that we couldn't be specific enough if that issue, as Publix has worded it, falls within category four.

MR. BUTLER: Let me tell you why 143 is in category four, and I will just give you what we would like, but also triggering in it is to some extent what I guess we would rather have than nothing. 143 is in category four because it is basically -- the gist of it is that from 2000 to 2002 expenses went up a certain dollar amount. You know, 2000 to 2002 is not the Commission's established benchmark for measuring anything. What has happened here in our view is that this is what amounts to implicitly some non-rule policy-making here. That suddenly if expenses go up from the year 2000 to the year 2002 by some percentage unstated that we would have a burden of justifying the cost increases in that range.

We included it on the category four because we think that Publix, or staff, or whoever it would be who has a concern of that sort for us really to address it appropriately and to have any sort of duty to address it they need to tell is specifically why something is wrong in there. Having said that, we would darn sure rather have at least that to know that is what the problem is and we can say, you know, we don't think that is a valid measure than we would to have issues of the form like 40 through 75 where it doesn't say anything about the

measure of the concern or what caused the concern.

COMMISSIONER BAEZ: And I guess in addressing what Mr. Keating's concern is, that any greater specificity in those issues serves to foreclose certainly staff's ability to have any other problems with that particular issue subsequently.

MR. BUTLER: Commissioner Baez, we don't intend to do that. And, in fact, if you look at Page 5, Issue 136A, which is one we just added, it is not a new issue, it is FPL Issue 3, but it's one that had not gotten picked up in staff's compilation. Our idea is that anyone can come in, you know, in their round, first round of testimony, and raise anything that they would like to as an adjustment. And if staff, for example, initially thought that there was one particular problem with other power production expenses, but upon further review they decide there is another problem, all they need to do is put in testimony and say we have got this new problem.

And this 136A, it is our intent it would pick that up and they would have no problem with doing that. Our big concern is just that we not have this expectation that we are going to provide, you know, detailed and sufficient explanations of problems that we don't really know what they are.

COMMISSIONER BAEZ: Well, Mr. Butler, I appreciate and to some degree I agree with the company not having to certainly anticipate every instance that may be a problem with

an issue based on something so broad, but I think we have to balance that with staff -- certainly staff's opportunity to give it a full look, and that an issue not bind them to whatever the initial red flag was.

And to the extent that we can come up with some fashion to an issue that serves both those purposes, you know, I think you all should get together and try and fashion that. Whether it be in the language of the issue itself, or certainly some understanding that you can come to with the staff that you walk away having some particular guidance or some particular specific knowledge of what the reason was that that issue became a concern to them.

You know, I'm not saying we need to reword it. We could serve to reword the issue to serve your purposes, but that is not necessarily the only alternative that we have in this sense. I would urge you to kind of get together and see, certainly on these category four issues that you have taken out of staff's list, because I think from the outset we have got to find one way or another to remain them. They are not going to go away. To the extent that you can get some comfort as it what direction you need to take with your direct testimony, that's fine. I'm not convinced that it has to be through rewording the issue, necessarily, because deep down inside I think that raises other problems for the staff. But I think we can serve everybody's purposes one way or the other, and I

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would urge you to get together with staff to try and work on that.

MR. LITCHFIELD: We would need to do that very, very quickly in order for us to meet our testimony deadline. But I would say in theory they could all go away and everybody would still have fair opportunity under 136A to propose any issue with respect to those matters in their direct testimony. So in theory they really could go away, but --

COMMISSIONER BAEZ: Well, in theory I suppose you are right. Anything is possible in theory. I don't think in practice it's fair to even expect that. To my mind, at least, you know, this is at the heart of what the company, in fact, was looking for. Some kind of certainty, some kind of direction as to where the staff felt the concerns laid to some extent of specificity, and I think that the staff has tried very hard to give you that.

Whether there can be some give and take on better direction and guidance or not and how we achieve that. I will agree that that opportunity exists. And how we resolve that, I would look to you all to get together and try and resolve that on your own. I am amenable to any kind of solution that meets with both of your approval. I'm not in the mood to make them go away. I don't think they have to. I think they need to remain. How they remain is up to you all.

Mr. Keating, you were getting ready to say something?

If you weren't, that's okay. 1 2 MR. KEATING: I wasn't sure if somebody else was 3 going to say something. 4 COMMISSIONER BAEZ: Someone here had raised -- Mr. 5 McWhirter had raised his hand. 6 MR. KEATING: But I did want to --7 COMMISSIONER BAEZ: And so did Mr. Twomey, actually. 8 Go ahead. 9 MR. KEATING: I did want to add that what staff has 10 attempted to do with its issues is to specify the areas we had 11 concern in. And perhaps that is something without -- as you 12 suggested, without changing the wording of the issues, perhaps 13 we can be more specific and give the company some guidance in preparing their direct testimony. I don't think that has to be 14 necessarily spelled out anywhere. But I guess another concern 15 16 I had was that if we were to reword the issue to staff's 17 specific concern, some of the other parties here have indicated 18 at the issue ID meeting that they would agree to staff's issue 19 list largely. They may have different concerns under these areas than staff, and I wouldn't want to foreclose them the 20 option of pursuing those. 21 22 COMMISSIONER BAEZ: Thank you. Mr. Twomey and Mr. 23 McWhirter. 24 MR. TWOMEY: Yes, sir, Mr. Chairman. I just wanted

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to note --

COMMISSIONER BAEZ: Thank you.

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MR. TWOMEY: Well, I view -- you are the Chairman here. The 136A, the new issue on Page 5 of FPL's thing, I just wanted to observe a problem with what I see this issue having with the traditional relationship between the taking of -- the establishment of issues. The discovery process and the taking of final positions at the prehearing conference. This whole business here, this 136A runs amuck with that, because as I understand what they are asking here, not that you would accept it, but what they are asking here is that the parties basically take their positions in the statement of an issue and that they make that position known at the latest at the filing of their testimony, which would precede the conclusion of discovery wherein many parties find final issues or positions on issues. broader issues, and then the final prehearing conference where you would require us to take our positions on the issues as opposed to coming up with issues at the last minute. find that portion of that issue to be objectionable.

COMMISSIONER BAEZ: Mr. McWhirter.

MR. McWHIRTER: Mr. Chairman, the last time Florida Power and Light had a full blown rate case, most of the people in this room were still in knee pants.

COMMISSIONER BAEZ: I know I was.

MR. McWHIRTER: I recall at that time we spent about two days arguing about the need for a waterfall in the

principal offices, and that amounted to something like \$50,000, and the rest of the issues that were of significant importance were kind of passed over and handled in a very summary fashion. So I think one of the purposes that faces you is to establish the real key issues in this case. And what Florida Power and Light has apparently attempted to do, I think, is very meaningful. They said let's ferret out what the real issues are. The way they have gone about it, however, gives me a little bit of concern.

In category one, they have come up with areas which, as I perceive it, they are going to present company on and defend. In category two, they are not going to present any further testimony on, they are going to say that the MFRs speak for themselves. And while that may have an apparent beauty to it in that we are narrowing the issues and that is what you are supposed to do in a prehearing conference, the issues involved in those other categories are quite significant.

Category two is a big one where they are going to rely on the MFRs to support a rate base of \$9.9 billion and operating revenues of \$3.6 billion. So those are big amounts of money. And as they point out, the rate base and the revenues are fallout issues from previous determinations. And we would go over to category three, which are stipulated issues, and it's a little bit hard to get a handle on exactly the amount of money that is involved there.

Category four, these are issues that should be deleted because their current wording does not define specific legitimate concerns. The amount of money there is 1.6 billion of the 3.6 billion. So as I perceive it in Florida Power and Light's idea, maybe those issues would go away. A lot of big issues would be incorporated in the MFRs without the need to present testimony, and all we are going to really talk about in Florida Power and Light's testimony are the things that are in Issue Number 1.

Now, if you distinguish that to staff's preliminary list of issues, staff is saying these are the things we want you to talk about in your testimony. And those things -- although there are a lot of issues, 140 issues -- they are things that Florida Power and Light needs to do a little bit more than just to file their MFRs. They need to say not only do we need \$137 million for some item, to explain why it is they need \$137 million for that item. And staff has asked them to do that at the outset.

I don't think that is an undue burden on Florida Power and Light to come forward with the evidence. After they come forward and deal with the issues that staff has outlined, then other parties can come in and say these are the issues about which we have question. And they can present testimony on those issues. And from those you can boil it down to the issues of principal concern so that we can spend the hearing

time on the big issues of importance to all parties rather than the minutia of detail.

Florida Power and Light has done a good job in trying to get rid of minutia, but I think they are a little premature in that effort. And if you enter an order that adopts the philosophy that has come up and the thing that we got this morning for the first time, I think you might be going a little bit too fast, because some things may be swept under the rug that need to have a little further scrutiny.

So I would respectfully suggest to you that in today's hearing you should adopt the staff's preliminary issues, we should use that to look at to see if there are any issues in there that need further refinement or elaboration, and then when Florida Power and Light files its testimony it should address each one of these issues, if nothing more than to say the MFRs have said that, those are the monies we are spending, and we think that is appropriate. That way they will have come forward with the evidence. And if someone disputes it, then we can dispute it in our testimony.

COMMISSIONER BAEZ: Mr. McWhirter, do you accept the notion that even staff's list of issues has at least some level of acknowledgment -- and I keep coming back to this word categorization, I don't want it to take on some meaning other than, you know, there is some recognition that there are boilerplate issues which at this point the staff has recognized

don't require any further attention. I mean, is that --

MR. McWHIRTER: Of necessity there is so much money involved and so little time to deal with it that we have got to refine what it is we really want to look at. Obviously, the return on equity is most significant. There are major expense items that need to be focused upon. And once the revenue is developed, you need, of course, to focus on rate design issues. But I think you can't abandon things up front. I think staff has done a good job in coming up with the issue list.

COMMISSIONER BAEZ: But the concept of, again, categorizing or at least identifying issues that are of more concern than others for the purposes, if nothing else, than to focus efforts on everyone's part, that is not an objectionable concept to you.

MR. McWHIRTER: That is exactly what you want to do. But you don't want to focus until everybody has been heard from. You don't want to establish -- of course, the ultimate burden of proof relies on Florida Power and Light. I don't see why there is any dispute about that at all. They have got to defend what it is they are doing to you and to the public. And the idea that some intervenor would have a responsibility to disprove something that he doesn't even have the facts on and can't get them is appalling to me.

COMMISSIONER BAEZ: Mr. McWhirter, I'm going to let you get away with that one. If possible, I will recognize that

you don't agree with that situation and we can try and avoid having oral argument today. That one was free.

MR. LITCHFIELD: Fair enough. I do have a couple of comments that are addressed to something other than the burden of proof question.

COMMISSIONER BAEZ: Very well.

MR. LITCHFIELD: I think there may be -- I mean, again, our whole approach, though, is predicated on the notion that we haven't asked for a change in rates here. And so we are really struggling to provide the Commission with the level of information sufficient for them to complete their review in a meaningful way and in a timely fashion, and we think this approach accomplishes that without convoluting the issues and complicating questions of burden of proof at this point. But with respect to some of Mr. McWhirter's comments, I think he may be under the misapprehension that we only plan to file testimony with respect to issues in category one.

COMMISSIONER BAEZ: That you have identified.

MR. LITCHFIELD: And what we have said is that we would file -- and I understand the way the category language is actually drafted that it might lead to some confusion, but we are intending to file and have agreed to file previously testimony sponsoring the MFRs and explaining the budgeting process, the forecasts, and basically the procedure by which the MFRs were developed and the integrity of the process, et

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cetera. So it's not fair to say that we would not provide testimony on anything other than category one issues.

The other comment that kind of intrigued me is in reference to one of the issues in Item 4. I think he noted that there is \$137 million at issue, in guotes, in one of those accounts. Well, our concern is we are not really sure how we would go about addressing that in the first instance other than supporting the MFRs and explaining our budgeting process, et cetera. Of the \$137 million, there may be dozens and dozens of individual activities or expenditures and below those dozens and dozens of individual invoices, et cetera. So we are not really sure what it is we would be taking aim at or trying to support or defend, et cetera. \$137 million comprehends a whole lot of activities and a whole lot of expenditures. We need more precision in order to be able to meaningfully address something like that in the first instance on direct testimony.

COMMISSIONER BAEZ: Anyone else have a comment? Okay. Here is what we are going to do. The company has provided a list and certainly provided some further step in the concept that I believe staff was trying to further in the first place. I'm not going to rule in terms of adopting wholesale what the company has proposed, although I do realize what the interests are, and I appreciate what the interests are that you are trying to serve. And we will keep those in mind.

> As for staff, I have two directions generally. One.

as to Issue 136A proposed by the company, I want you to take in mind the comments that Mr. Twomey has taken. I'm not averse to having a catch-all issue. I think it will serve some benefit long-run here, however, I want you to try and work it so that the process is preserved if at all possible. And we will make a ruling on whether to accept that issue or not along with the rest.

What I'm going to be looking for in terms of issuing an issue list is to try and adhere to the goals of this, which is certainly to give the company some guidance. If not ironclad certainty, guidance. I am weary of fashioning issues that may preclude further scrutiny. That's what I want to avoid. What I don't want to avoid is any opportunity to give the company some kind of certainty as to where they need to focus their efforts, and that goes to the rest of the parties, as well. All the while keeping in mind that there are other parties involved and that they have due process and that they need, you know, that their opportunity to address specific issues or specific concerns with the issues that they may have is going to be preserved at all times. Those are going to be my guiding principles.

To the extent that the company and staff on those issues, I think category four issues that we were talking about where the staff has made the effort, quite an effort, actually, to try and identify specific concerns that they had, I would

urge you both to get together and try and either solve it by some further discussions so that you can walk away with the information or the focus that you need; or if, alternatively, the issues can be fashioned in a way that doesn't foreclose staff's ability to have subsequent concerns with the same issue, but at the same time gives the company at least what the initial reason for making it an issue of concern was. I urge you all to do that. One or the other, it's all the same to me.

You know, we can take care of it in writing, preserving everybody's opportunities, or if the company feels comfortable walking away from a meeting that they know what the specific issues at this time are, if that's all right with the company --

MR. LITCHFIELD: I apologize, Commissioner, I hate to have you repeat yourself, but I was conferring and I know that last item was particularly important for us.

COMMISSIONER BAEZ: In terms of category four issues, specifically the issues that the staff had provided, I don't know what the exact number is, there are about a dozen or so, there may be more. The company has raised a concern that they are not specific enough. To the extent that you can gain that specificity, or a specific focus through further conversations, further discussions with staff, and I would mention on an expedited basis, I'm assuming, that could be one way to resolve it.

To the extent that the staff can find a way to steer clear of their concerns of being foreclosed as to further concerns with the same issues by rewording it in such a way that they don't run up against that limitation, that also, too, would be an acceptable solution.

In my opinion, I think -- I would hope that you can resolve it either way, that an informal discussion would suffice. If not, I leave that to you all to resolve, but I would look for some resolution on that basis. And I also said 136, I don't know if you were going to take care of your proposed issue or if you were going to try to find something that comports with what I think Mr. Twomey made some valid points that, you know, we need to preserve the you first process is as much as possible.

Although the concept that you have proposed as to a catch-all issue in order to safeguard whatever might fall through the cracks is acceptable, I think we need to keep other due process interests in mind. And to the extent that we can fashion language that comports with that, we will do it that way.

I'm trying to remember, I have some other -- in terms of the format, and I'm not -- I'm going to reserve ruling as to whether there is an actual official categorization or not. My reason for doing that is because I think it may cause more problems than it solves. I think it may be possible to solve

and address your issues of specificity and certainty and how you guide yourselves in terms of providing -- on which issues to provide further direct testimony or not. I think we can achieve -- we may be able to achieve that clarity in other ways, so I'm not entirely sold on the format, or certainly the determinations or categories that you are suggesting. I'm not entirely against it, either. I think in principle they make sense.

So it may be that we have some level of acknowledgment to get away from that category concept, but some level of acknowledgment as to certain issues that at this point staff can state a comfort level with what has already been provided. That may be sufficient to give the company some guidance as to issues that they can feel more comfortable or not addressing. I am also wary of removing all of the risk. I don't think that that is entirely reasonable given our process.

Mr. Elias, you were going to offer something up?

MR. ELIAS: I was going to say a couple of things
that I think can maybe bring some closure to some of what has
been said here and focus us on the procedure that is in place
that I believe addresses a lot of the concerns that the company
has expressed here. And I need to make one other point. You
know, there was a suggestion earlier that what the Commission
had initiated in June was a show cause. And I would steer
clear of that categorization less I saw it in an appellate

argument a year from now that somehow we had issued a show cause with the attendant burden of proof and the requirement of specificity.

COMMISSIONER BAEZ: Yes, let's be clear, this is not a show cause.

MR. ELIAS: This is not a show cause proceeding.

MR. ELIAS: It's for a very limited purpose.

COMMISSIONER BAEZ: Yes.

MR. ELIAS: The second thing is there has been no mention of the fact, or very little mention of the fact that the utility under the current schedule and what has been agreed to by Public Counsel and the utility is going to have an opportunity to file rebuttal testimony addressing any issues that may be raised by the intervenors that aren't specifically covered, or any evidence addressed by the intervenors that are not specifically covered in the utility's direct testimony. Thus, the notion of surprise or not having a full and fair opportunity to respond is, I believe, substantially mitigated by that opportunity.

The other thing is that whoever has got the burden of proof in this proceeding, it is a simple preponderance, 50.01 percent to 49.99. And anybody that chooses not to -- or to rely on the burden of proof as a basis for not putting evidence

that they believe is relevant to a particular point on a particular issue does so at the peril that the fact finder is going to afford slightly different weight to it and tip the scales one way or the other.

The third thing that I want to call attention to is the fact that there is a 16-year-old case out there involving South Florida Natural Gas where there was a utility put forth an affirmative case demonstrating an entitlement to approximately a half a million dollar rate increase. There were no intervenors in the case. And after the Commission rendered its decision it determined that the utility was entitled to a \$50,000 per year rate decrease. Just because something is in the MFRs does not mean that the Commission is bound to accept that as fact. And I think in terms of marshalling the proof and deciding what issues and how people respond to the issues, people would do well to keep that in mind, as well.

COMMISSIONER BAEZ: Well, and I guess, Mr.

Litchfield, that is the kind of risk that I'm talking about.

That is not something that -- that is the type of risk or the level of risk that I am loathe to remove with any type of categorization. And I understand that you have said time and time again that that is not your intention and I guess then we are in agreement.

MR. LITCHFIELD: It is not our intention that you

remove -- if I understand what you are saying correctly, it is not our intention that you remove that risk. What we are concerned about is the risk of somebody sandbagging and not addressing anything in direct, in its opportunity for direct, and then at the end of the day complaining that the company should have addressed it on its direct testimony and didn't and, therefore, failed to carry its burden of proof.

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We are very comfortable, as Mr. Elias points out. that if issues are raised by people in their direct case, we will have an opportunity and full notice to respond in our That's fine. We are concerned about the issues and rebuttal. concerns that aren't raised by intervenors in their direct and are just let slide, and that's why we are very concerned about the expectations in terms of what we would submit in our direct. And for that reason, I think -- I'm not sure which way you want to go in terms of how you would dispose of our request here. And I think we do need a level of comfort that would be provided by a written decision that would give us guidance and an opportunity to know exactly what we had to file in our direct. And we would hope to be able to work with staff and others over the next 48 hours to accomplish that and come back to you hopefully with a proposal that meets everyone's needs.

I would ask, though, and this is a housecleaning item that I had meant to raise earlier. Mr. Cloud had suggested that we have failed to carry over two of its issues from

staff's compilation into ours. If that is so, that was an 1 2 oversight and we would just like to have those two pointed out 3 to us so that we could add them to our list. 4 COMMISSIONER BAEZ: Mr. Cloud, if that is acceptable 5 to you? 6 MR. CLOUD: Well, it is acceptable for me to try and 7 find them in here. We are against the categories, just plain 8 out against them. 9 COMMISSIONER BAEZ: Your position has been set out. 10 Thank you. MR. CLOUD: I don't want there to be any confusion. 11 12 COMMISSIONER BAEZ: Mr. Keating, is there anything 13 else? MR. KEATING: I don't know if it would -- I've got a 14 15 couple of other things written here, and I don't know if we 16 should do these when we perhaps meet with the parties again 17 after this Issue ID Conference. 18 COMMISSIONER BAEZ: Can we just have them for the 19 record? 20 MR. KEATING: There was some specifics, and we can --Issue 87 on staff's list that is on Page 8 is one that I think 21 22 we are going to try to reword, and that was one we had 23 substantially reworded to be more specific, but it may need a little more work, and we can do that in the next few days as we 24 25 hammer out the rest of the issues.

Flipping over to Page 12 of the staff document, which is down at the bottom you see the FPL issues that staff believed were not included in its issues. Issue 136, I think to make that issue read a little more neutrally we would just remove the word exceptional. That would be our proposal. One other thing that --

COMMISSIONER BAEZ: I've got to tell you this is a pretty loaded question. When you say, I mean, it is --

MR. LITCHFIELD: We can agree to removing the word exceptional although we absolutely believe our performance has been exceptional.

COMMISSIONER BAEZ: You are entitled to your opinion, and let's leave it at that.

MR. KEATING: One thing that I don't know -- I don't remember hearing it brought up is the issue list that we would envision ultimately getting your approval out of this conference today, what we envisioned is that that doesn't end the parties' ability to identify issues. And what I mean by that is additional issues could be raised through FPL's direct testimony, or parties' direct testimony, or staff's, and this should not be the end all be all.

COMMISSIONER BAEZ: And I think that should be understood by all involved, if it hasn't been mentioned already, and I believe it had. I think there is an acknowledgment on the part of the company and the rest of the

parties that that is the way things will be, as always. 1 2 MR. LITCHFIELD: Speaking of value laden issues. there was one that Publix had raised that we thought we wanted 3 4 to reword, so we might as well address that. 5 COMMISSIONER BAEZ: Can you point that out for us, 6 please. 7 MR. LITCHFIELD: What number is it, John? 8 MR. CLOUD: You were talking about, I think, our Publix Issue 163, which is Issue 154. Would that be right? 9 10 MR. LITCHFIELD: 154. correct. 11 MR. CLOUD: And your suggestion was to, what, 12 delete --MR. LITCHFIELD: Delete the words "to allow for fair 13 treatment," and replace the word "of" with "for." So that it 14 would read, "Should FPL's billing measurements be modified to 15 16 include optional totalized billing for customers with multiple 17 facilities?" 18 MR. CLOUD: Yes, I don't have a problem with that. COMMISSIONER BAEZ: Show that change accepted. 19 20 Mr. Keating, does that do it for you? 21 MR. KEATING: I think that is about it. The only other comments I was going to make, and I know you have said 22 you were going to withhold ruling on some of these areas, but 23 staff would like to use the organization that it has put 24 25 together for the issues. And as the issues fall into rate

base, NOI, rate design type issues, we think that provides for a logical flow, and we would like to -- whatever issues we ultimately come up with, we would like to combine all the parties' issues and merge their issues into the appropriate categories in staff's list. And I think I would be hesitant to include a separate category for potentially stipulated issues at this point because that is all they are, potentially stipulated issues, although it looks like nobody has -- COMMISSIONER BAEZ: I'm sorry, can you say that again?

MR. KEATING: Yes. I was going to add that I would be hesitant to add a separate category for potentially stipulated issues at this point.

COMMISSIONER BAEZ: I think that would be prejudicing all the other issues. as well.

MR. LITCHFIELD: At least as an interim category. I mean, I don't feel strongly about it, but I don't think it -- as an interim measure, I don't think it prejudices anybody. I think it facilitates discussion.

COMMISSIONER BAEZ: I think it is possible, I think it may be possible in an order to identify offhand some issues that might be more capable of being stipulated than others at this point in time with no prejudice to the others. I mean, again, I'm trying to steer clear of any hard and fast categorization. I don't think -- as I said before, we are

going to try and keep in mind the goals that you have proposed and try and work with that as a concept.

MR. LITCHFIELD: Well, what we would envision is a preliminary order that provides the categorization that we have requested with the adjustments that we hope to work out with staff that would inform our preparations for direct testimony. Beyond that I'm not sure that we really care if the categories remain in place.

COMMISSIONER BAEZ: And I think that is the key. If the purpose is to inform or give a better sense of focus to the company's efforts, then that is what we have to keep in mind and try and serve those interests. Interests that I am in agreement with. However, I think the notion of categorization raises the downside to that. It raises concerns that going forward may preclude -- you know, it raises due process concerns that I'm not sure --

MR. LITCHFIELD: Well, going forward I think the categories could be eliminated and the issues just organized the way Mr. Keating has suggested.

COMMISSIONER BAEZ: We are probably talking past each other. I think we can say, hey, these looks like this and others look like that without actually giving them any --

MR. KEATING: It may be a matter of what gets put under a category in an order versus what we have an understanding or what the parties have discussed.

COMMISSIONER BAEZ: Exactly. I mean, I want to try and achieve certainty, and guidance, and focus without saying Issues 1, 2, and 3, are these kinds of issues and others. I mean, I think there is a softer way of doing it even if it is acknowledged to some extent in an order. What I don't want to do is draw any hard and fast lines or what may be perceived later on to be hard and fast lines. That's what I want to avoid. I don't want to avoid the interests that we are trying to serve in this, or the kind of efficiencies and whatnot that we are trying to identify.

Let's keep the opportunities alive. Let's give you some focus. Let's try not to get any of the downsides in terms of the rest of the parties, whether they are going to feel like they are foreclosed from raising issues, whether you are being given an opportunity to argue something that you otherwise wouldn't. You know, take comfort in in a legal sense. Whether you have an understanding that that is something that you probably don't need to -- that an issue is something that you probably don't need to worry about any further than you already have, then we are going to try and provide you with an opportunity to marshal your forces in a certain direction or not. That's what we want to try and achieve with this. But certainly not close any doors that would otherwise be open.

MR. LITCHFIELD: I have been asked, Commissioner Baez, to raise Issue 7 while we are all here. Issue 7 on

1 staff's list, should FPL be required to provide a refund to 2 retail customers incurring frequent outages. Our view is 3 that -- our understanding is that this is a guestion or an 4 issue that is being considered by a working group. It is not 5 even at the rulemaking stage. If something like this were 6 adopted, it would be something that we think would be 7 universally applied to the IOUs and not just unique to FPL. So 8 we think -- and, furthermore, the policy questions pertaining 9 to this issue are still being assessed and considered and 10 developed by the collaborative working group. So we think it 11 is premature to include that issue in this rate case for those 12 So we would ask that that issue be eliminated. 13 COMMISSIONER BAEZ: Let me ask you this. Does the Commission have the authority to consider that outside of a 14

COMMISSIONER BAEZ: Let me ask you this. Does the Commission have the authority to consider that outside of a rule? I mean, is it something that they can -- is it a requirement that they can impose because of their authority as it stands now?

MR. LITCHFIELD: We are not sure that it does under the APA. It may require a rule.

COMMISSIONER BAEZ: Mr. Elias.

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MR. ELIAS: And I think if it is specific to FPL clearly it is contemplated by the APA and by our specific statutes that require us in setting rates to consider the quality of service provided by the utility.

COMMISSIONER BAEZ: Okay. I'm not inclined to remove

the issue at this point. I would, however, like to keep an eye on how that issue is moving along in a generic process. Because at some point in the future it may be appropriate that it gets folded into another proceeding and taken out of this one for the benefit of all utilities. So your exception is noted. For now the issue stays because it is something that is within the Commission's authority to order specifically. subject to whatever progress is going on, I think we can reevaluate whether the issue needs to stay or not at a later date. MR. KEATING: And it was my understanding that

MR. KEATING: And it was my understanding that perhaps -- and I will have to check on this, that that was something that was -- that may no longer be pursued in the working group's discussions. That is just my understanding, and I understand that we have raised similar issues in the other rate cases that are currently pending for Power Corp and Gulf.

COMMISSIONER BAEZ: Very well. I think we are coming to a close.

MR. BUTLER: There is one other thing that I would like to raise to see whether it is --

COMMISSIONER BAEZ: Mr. Butler.

MR. BUTLER: -- appropriate for resolution,
Commissioner Baez. Public Counsel timely moved to reconsider
your order establishing procedure concerning the schedule. We

worked out an agreement with Public Counsel that between the two of us addressed their needs and our concerns, filed an agreed motion with you on December 11 for revising some of the dates for testimony and other steps in the process. The first of those dates would be an acceleration of the deadline for our filing ROE testimony from the 28th to the 18th of January, so it is only about 11 days from now. And I raise this for the possibility that maybe it would be considered and resolved at this time.

MR. ELIAS: Commissioner, may I speak to that? One of the things that that agreed motion required was switching the date for the prehearing conference. And we just got confirmation late last week from the Chairman's office that we were going to be able to do that. And but for the fact that I have spent the morning on this, the order would be on the Commissioner's desk right now so --

COMMISSIONER BAEZ: Mr. Butler has an answer, right?

MR. ELIAS: I would expect that if what we have
decided is appropriate and agreed to by the prehearing officer,
that the order will be issued tomorrow at the latest.

COMMISSIONER BAEZ: Sit tight.

MR. BUTLER: Okay.

MR. SUNDBACK: Commissioner, the South Florida
Hospital and Health Care Association wants to point out that we
filed two pleadings in which we requested that the response

time for discovery in the proceeding be reduced to 20 days. And we just want to note in the context of this proceeding that given the schedule that we see, if FPL's rebuttal testimony which clearly is contemplated as being rather extensive given all the discussion that we have just had is scheduled for March 11th, and the hearing starts April 11th, there will be effectively no significant real discovery to be had on FPL's rebuttal case, which will be the bulk of the case.

Additionally, we wanted to bring to your attention the fact that we have been negotiating now for almost two months with FPL to try to reach agreement on access to some confidential information. Now, I'm not saying that it is necessarily FPL's fault that we haven't reached agreement on this, because it is a thorny issue and we understand they want to maintain some information which they feel is competitively sensitive. And we are not challenging that determination or that assertion at this point. But that does go to the need for some relief on the turnaround time for discovery.

We have lost two months basically trying to accommodate FPL's concerns about confidential information. And that, in turn, compresses the remaining follow-up discovery opportunities that are available. So we don't want any order to go off without consideration of the request for more expedited discovery, given the rather expedited procedures that we are apparently going to have at the tail end of this

1 proceeding or the bulk of FPL's justifications will, for the 2 first time, be fully in the public record. 3 MR. ELIAS: Commissioner, if I can respond. 4 COMMISSIONER BAEZ: Mr. Elias. 5 MR. ELIAS: The requests that were made in your 6 answer to the agreed motion are part of the subject of the 7 order that I spoke of earlier. 8 MR. SUNDBACK: Thank you for that clarification. 9 COMMISSIONER BAEZ: I think we are going to take care of as many people as possible unless there are others 10 outlying --11 12 MR. BUTLER: Commissioner Baez. I won't take your time to elaborate, but I think you can expect that we don't 13 agree with Mr. Sundback's characterization of the timeliness or 14 15 the promptness of our responses. 16 COMMISSIONER BAEZ: Taken, Noted, Anyone else? 17 Public Counsel has been uncharacteristically quiet, and don't thing I don't appreciate it. I did not mean it in a 18 19 personal way. I think there has been enough said all over. All right. 20 If there is nothing else, we are going to adjourn. 21 22 Before I do that, staff, Mr. Litchfield threw out 48 hours, and 23 I think that that is the kind of timing that we are looking at. I would look to, and this is not a hard date, but I would hope 24 25 that we can have an order issued by the end of this week. But

please get together on an expedited basis on the things that you all need to discuss so that we can have some productive time to write the order.

MR. KEATING: I was just going to suggest that perhaps while we are all here we schedule something, and this can be after you have left or if you want to listen in to it, that we could set something up tomorrow. Well, we are reconvening an informal meeting we began this morning at 1:00. I know there are some matters going on in the Florida Power Corporation rate case this afternoon.

COMMISSIONER BAEZ: I was going to mention, I have a date with Florida Power Corp a little later on. So, I'm sorry, I won't be able to sit in on anything, although your invitation is appreciated.

MR. KEATING: With the agenda and the internal affairs tomorrow maybe we need to set something up for Wednesday morning and that would give us time to go back and see what --

COMMISSIONER BAEZ: I think given all the events that we have scheduled that are somehow required reading around here, I think you will have ample opportunity to round up everybody involved and kind of get some meaningful discussion going on. And I urge you to do the best you can with that.

If there is nothing else, thank you all for coming. We are adjourned.

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1	STATE OF FLORIDA)
2	: CERTIFICATE OF REPORTER
3	COUNTY OF LEON)
4	
5	I, JANE FAUROT, RPR, Chief, Office of Hearing Reporter Services, FPSC Division of Commission Clerk and Administrative Services, do hereby certify that the foregoing proceeding was
6	heard at the time and place herein stated.
7	IT IS FURTHER CERTIFIED that I stenographically reported the said proceedings; that the same has been
8	transcribed under my direct supervision; and that this transcript constitutes a true transcription of my notes of said
9	proceedings.
10	I FURTHER CERTIFY that I am not a relative, employee,
11	attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorney or counsel
12	connected with the action, nor am I financially interested in the action.
13	DATED THIS 9th day of January, 2001.
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16	JANE FAUROT, RPR Chief, Office of Hearing Reporter Services
17	FPSC Divistion of Commission Clerk and Administrative Services (850) 413-6732
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