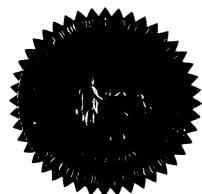
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## BEFORE THE 1 FLORIDA PUBLIC SERVICE COMMISSION 2 DOCKET NO. 000824-EI 3 In the Matter of 4 REVIEW OF FLORIDA POWER CORPORATION'S EARNINGS, 5 INCLUDING EFFECTS OF PROPOSED ACQUISITION OF FLORIDA POWER 6 CORPORATION BY CAROLINA POWER & 7 LIGHT. 8



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TALLAHASSEE. FLORIDA, SERVICE HEARING PROCEEDINGS:

COMMISSIONER J. TERRY DEASON **BEFORE:** 

COMMISSIONER LILA A. JABER COMMISSIONER BRAULIO L. BAEZ

Monday, January 7, 2002 16 DATE:

Commenced at 1:30 p.m. Concluded at 2:45 p.m. TIME:

Betty Easley Conference Center Room 148 PLACE:

4075 Esplanade Way Tallahassee, Florida

JANE FAUROT, RPR REPORTED BY:

Chief, Office of Hearing Reporter Services FPSC Division of Commission Clerk and

Administrative Services

(850) 413-6732

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FLORIDA PUBLIC SERVICE COMMISSION

	AFFEARANCES.		
2	JAMES A. McGEE, Post Office Box 14042,		
3	St. Petersburg, Florida 33733, appearing on behalf		
4	of Florida Power Corporation.		
5	CHARLES BECK, Deputy Public Counsel, and EARL POUCHER,		
6	Office of Public Counsel, c/o The Florida Legislature, 111 W.		
7	Madison Street, Suite 812, Tallahassee, Florida 32399,		
8	appearing on behalf of the Citizens of the State of Florida.		
9	MICHAEL B. TWOMEY, Post Office Box 5256, Tallahassee,		
10	Florida 32314-5256, appearing on behalf of Thomas and Genevieve		
11	Twomey, Buddy L. Hansen, and Sugarmill Woods Civic Association		
12	Inc.		
13	TOM CLOUD, Gray, Harris & Robinson, P.A., 225 South Adams		
14	Street, Tallahassee, Florida, appearing on behalf of Publix in		
15	Docket No. 010577.		
16	MARY ANNE HELTON and ADRIENNE VINING, FPSC Division of		
17	Legal Services, 2540 Shumard Oak Boulevard, Tallahassee,		
18	Florida 32399-0850, appearing on behalf of the Commission		
19	Staff.		
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COMMISSIONER DEASON: We will call the hearing to order and ask everyone to please take their places. And we will begin by having the notice read.

MS. HELTON: Pursuant to notice issued on November the 7th, 2001, this customer service hearing for Docket Number 000824-EI was called for this time and place. As stated in the notice, the purpose of this service hearing is to take testimony from members of the public on the rates and service of Florida Power Corporation.

The procedure at these hearings shall be as follows: The company will present a brief summary of its case and then members of the public may present testimony. Members of the public who wish to present testimony are urged to appear promptly at each scheduled hearing time since the hearing may be adjourned early if no witnesses are present to testify. All witnesses shall be subject to cross examination at the conclusion of their testimony.

COMMISSIONER DEASON: Thank you. Take appearances.

MR. McGEE: Commissioners, my name is James McGee, Post Office Box 14042, St. Petersburg. I am appearing on behalf of Florida Power Corporation.

MR. CLOUD: Tom Cloud appearing on behalf of Publix Supermarkets, Inc.

MR. TWOMEY: Mike Twomey on behalf of Buddy Hansen

and the Sugarmill Woods Civic Association, Inc.

MR. BECK: Charlie Beck. And with me this afternoon is Earl Poucher, of the Public Counsel appearing on behalf of Florida's citizens.

MS. HELTON: Mary Anne Helton and Adrienne Vining are appearing on behalf of the Florida Public Service Commission.

Also with us is Shannon Hudson from the Commission staff.

COMMISSIONER DEASON: Thank you. Let me take this opportunity to welcome everyone to today's hearing. As the notice indicated, the purpose of today's hearing is to receive testimony from the public concerning the level and quality of service provided by Florida Power Corporation and any other input customers wish to provide concerning the rates and the current rate review which the Commission is undertaking.

In the way of introductions, let me introduce myself. I am Commissioner Terry Deason. I will be presiding over today's hearing. And seated to my left is Commissioner Lila Jaber, and seated to my right is Commissioner Braulio Baez. We will constitute the three-member panel which will be hearing the testimony today.

The entire decision in this docket, however, will be decided by the full Commission, and we will conduct further proceedings in this docket. We will conduct further customer hearings in St. Petersburg. I think we have one scheduled -- and in Clearwater, that is correct. This is probably a good

1 opportunity to draw your attention to the special report which 2 is printed on the yellow paper. It gives background 3 information concerning this case, the nature of the case. It 4 also is designed such that the last page can be detached. This 5 is in order for those members of the public who wish to provide 6 comments to the Commission, but who do not wish to actually 7 come forward and provide testimony at today's hearing, you may 8 avail yourself of this opportunity to detach this page, write your comments, fold it, and mail it to the Commission. Also. 10 you may contact the Commission through our toll free number as 11 well as contacting us through the Internet. 12 As we indicated before, this is our opportunity to hear from the public. We will get to that in just a moment. This is a 13 hearing of the Public Service Commission. The testimony we 14 15 will receive today will become part of the record in this proceeding and it will constitute evidence upon which the 16 Commission can and will rely in making its ultimate decision in 17 18 this case. 19 For testimony to actually become part of the record, it is 20 necessary for us to swear in witnesses so that we can rely upon that and become part of the record. So, in a moment, I will 21 22 ask all members of the public who wish to provide a statement today to stand, and we will administer the oath to all of those 23 24 individuals at one time.

Before we proceed to the customer testimony, we are going to

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provide the parties an opportunity to make brief opening statements. I would anticipate that Florida Power Corporation has such a statement. That is correct. Perhaps Public Counsel and other parties also have statements. Public Counsel, you have a statement, is that correct?

MR. BECK: Yes, I will make a brief one.

commissioner Deason: Okay. Very well. Anyway, all parties who wish to make a statement will be given that opportunity. When we get to the customer phase of the hearing, we ask that you come forward to the microphone where Mr. Poucher is standing at the present time, and we ask that you begin by giving us your name and your address. And if you think it would be helpful to the court reporter, you may wish to spell your name so that it is recorded accurately in the record. Today's hearing is being recorded by an official court reporter of the Commission.

Ms. Helton, is there any preliminary matters we need to address at this time before we proceed with opening statements?

MS. HELTON: Not that I am aware of, Commissioner Deason.

COMMISSIONER DEASON: Okay. It is my intent that we will have the open statements and then we will swear in witnesses. Okay. Mr. McGee.

MR. McGEE: Commissioners, I have with me to my far

left Mr. Michael Lewis, who is Florida Power's Vice-president for the Coastal Region; and to my immediate left is Mr. John Flynn, who is Florida Power's Manager of Regulatory Policy. Each of them has a brief opening statement to make.

COMMISSIONER DEASON: Okay. Please proceed.

MR. FLYNN: Thank you, Commissioner. First of all, I would like to thank our customers who are here this afternoon. We truly appreciate their attendance and are truly interested in hearing what they have to say. I would also like to take this opportunity to point out a couple of customer service folks who are in the audience. Kim Berghoffer (phonetic) and Kimberly Brown. If you will wave.

If customers, whether they are testifying or not, have any customer service or service quality issues, we would encourage them to get in touch with these two ladies who will diligently follow up, as they did after the Winter Park service hearing, and make sure that we provide both the Commission and the customers with a satisfactory answer to their service inquiries.

Before I turn it over to Michael Lewis, I would just like to quickly touch on a couple of issues that I think are important. First, I am happy to report that Florida Power is now one year post merger and that we have completed the integration of the two companies, Carolina Power and Light Company and Florida Power Corporation into Progress Energy, and

that we are beginning to realize the substantial benefits, both financial and operational, from being a bigger and stronger company. And Mr. Lewis will discuss further the company's four-point plan that builds upon the strength of Florida Power's history as well as the opportunities that we now have as a bigger and stronger company.

Second, I would like to point out that Florida Power is not seeking a base rate increase in this case. And, in fact, thanks to the benefits that are accruing from the merger that I mentioned we are, in fact, proposing a base rate reduction. It is important to note that our base rates have not increased since 1993. During that period we have constructed over 1,500 megawatts of generation at a cost of over \$600 million, and seen our customers -- our customer growth, cumulative customer growth of over 30 percent.

As I said, we are very proud of our history. And as Mr. Lewis will discuss, we believe that we are now in an even stronger position to continue to improve the quality of service that we provide to our customers.

MR. LEWIS: Thank you, John. Good afternoon.

Florida Power Corporation is committed to providing stellar electric service to its customers in the community it serves.

And while the company's past performance has delivered on that promise, Florida Power still seeks the opportunity to improve further. As a result, the company is now intensifying its

customer focus to meet customer needs in the 21st century. Towards that end, the company must upgrade the energy delivery infrastructure that has served customers well for 30 years. Added to the strength of these efforts are two key corporate values; one, a commitment to excellence; and, two, a willingness to do what is necessary to achieve increased service levels for an ever expanding customer base.

We execute these corporate values by way of our four-point plan. One, lower rates. Florida Power's base rates have not changed since 1993. The company is now proposing plans that will have a cumulative effect of lowering the monthly bill of a typical residential customer who uses 1,000 kilowatt hours by approximately \$3.25, or 3.5 percent. Over the next three years. Customers will receive a \$5 million credit for a period of 15 years for a total of \$75 million. In 2004, customers will receive an additional reduction of \$37 million in lower rates as a result of the full amortization of the Tiger Bay cogeneration facility purchased in 1997. And the company has filed a plan to lower its annual fuel costs and related charges by approximately \$65 million beginning in 2002.

Number two, customer service enhancements. The company has continued to add 150 new pay locations to provide greater customer access around the state offering expanded hours and some around the clock bill payment services. The company has also expanded its communication system so customers

can handle nearly any transaction via the telephone 24 hours a day. Other service enhancement allow customers to view and pay their bills on line, a toll free outage number, and 1,000 additional phones lines to ensure that customers who lose power during a storm will get quick response.

Three, increased generation capacity. Florida Power is committed to increasing generation capacity reserve margins from 15 percent to 20 percent by 2003. The Intercession City plant that began operation earlier this year will invest an additional \$200 million in a new 567-megawatt combined cycle plant at the Hines Energy Complex that will begin commercial operation in late 2003 resulting in annual fuel savings of \$35 million to customers.

Four, improved reliability. Over the next three years we will spend in excess of \$100 million to implement several high impact initiatives. These include shortening the maintenance and replacement intervals for parts with the high likelihood of failure, increasing the automation, coordination, and self-correcting capabilities of the system, further segmenting the system to improve our ability to isolate faults, adding equipment to enable us to identify and locate faults quickly, and adding additional operator centers to improve our ability to respond to outages.

Historically, Florida Power Corporation has had a strong commitment to its customers. And as a part of Progress

Energy the company has reaffirmed and intensified that commitment to achieve world class performance. Our vision is to achieve and maintain power quality and reliability performance that results in first quartile customer satisfaction.

In conclusion, we thank you for this opportunity to hear from our customers and we will address any service-related issue. Thank you.

COMMISSIONER DEASON: Thank you. Mr. Beck.

MR. BECK: Thank you, Commissioner Deason. My name is Charlie Beck, I'm with the Office of Public Counsel. And our office was created by the Legislature to represent you in proceedings before the Commission. And I want to thank everybody for coming here today. It is cold, and it is wet, and it's probably not the first thing you would want to do, but we appreciate you coming.

Let me just briefly mention a few aspects of this proceeding that I don't think have been put forth yet. This case was started by the Florida Public Service Commission, not by Florida Power Corporation, because they are earning too much money. And this is a rather unique case because this is the first case where their merger with Carolina Power and Light is being taken into consideration.

Back in late 1999, Carolina Power and Light offered a stock premium to the shareholders of Florida Progress Company

to take over the company. And in this proceeding Florida Power Corporation is proposing that you, the customers, pay that premium that was paid to the shareholders of Florida Progress and they want to charge customers about \$54 million a year in higher -- or rates that are higher than they would be otherwise in order to pay for that stock premium. In return for paying the \$54 million, they have proposed to give you \$5 million a year back. Well, that's not much of a deal. And, quite frankly, we are opposed to the entire premises that they believe the shareholders should pay the premium that was paid by Carolina Power and Light to shareholders of the company. So we will be opposing that in this proceeding.

The second aspect of the proceeding is that even with that extra cost that they are trying to get customers to pay, they are asking for a 13.2 percent return on equity, and that is a profit level for the company. They want -- that is an after tax amount, too. If you think of the low interest rates there are today, apparently Florida Power hasn't heard of them, because we believe a 13.2 percent after tax return is far in excess of what a fair return is today. And we will be presenting testimony to oppose that.

Quality of service is also an important issue, and that's why your testimony here today is so important. We already had one service hearing in Winter Park that went for four hours, or almost four hours, where we took a lot of

testimony about the problems that exist with Florida Power's service. Of the three biggest utilities, Florida Power has the worst record on quality of service, and we are going to ask the Commission to change or reduce the profit level they would otherwise give the company in this proceeding because of the kind of service that they have been providing.

And with that we are anxious to hear your testimony and get going. Thank you.

COMMISSIONER DEASON: Thank you, Mr. Beck. Any other opening statements? Mr. Twomey.

MR. TWOMEY: Yes, sir. Commissioners, Mike Twomey. Ladies and gentlemen, I apologize for having my back to you, but the microphone is facing this way. I am representing an individual retiree in the Citrus County area, a gentleman by the name of Bud Hanson and the civic association where he resides, Sugarmill Woods Civic Association in Citrus County, the bulk of whom are Florida Power Corporation customers.

I will just add briefly to some of the things that Mr. Beck covered on what this case will show, we think. The merger, as Mr. Beck said, with Carolina Power and Light Company, the acquiring company had to pay a large premium in order to get the Florida Power Corporation, or Florida Progress shareholders to give up their stock. Mr. Beck didn't give you the total, but I think it was something in excess of \$900 million in order to acquire the outstanding stock of Florida

Progress. That is the premium over what the market price was essentially the day before. Over \$900 million they had to pay to get this company.

Additionally, they had to pay additional monies to basically buy out a number of the executives who were going to be forced to retire and lose their positions through golden parachutes, if you will, retirement programs. I think that the top executive at Florida Power Corporation got somewhere in the neighborhood of 16 million. I may be wrong. But a number of folks got substantial packages to ease them out of their jobs. The company wants you to pay for those, as well, in addition to the \$900 million of shareholder premium.

As Mr. Beck said, the company wants to get that back from you on an annual basis. At various times they say it is \$25 million a year, depending on how you look at taxes it may be as much as 54 million as Mr. Beck has said, and in return they want to give you all a guaranteed \$5 million a year rate reduction, which is inadequate to say the least.

And it ignores, as well, the fact that the purpose of the merger, any of these mergers, as the Commissioners will see when the evidence is brought out in this case, is to have greater efficiencies between the two companies to come together. It's like families, at least in theory, that two of these companies can live together cheaper than the two of them separately.

And consequently we have lost a lot of high paying -we have lost hundreds of high paying jobs here in Florida,
which is fine, except for those people, and which is fine so
long as two things; one, that it doesn't affect you all's
quality of service, that your quality of service doesn't go
down because this combined company has too many people off the
payroll in the State of Florida. And, secondly, even if they
do pass through the savings to you all, that -- not the
savings, but the quality of service is maintained that they
pass through the savings to you. That the savings and payroll
don't go just to the shareholders of the new company. So those
are some of the things we are going to ask the Commission to
look at closely in this case.

Lastly, on the issue of the cost of equity, this company I think I am correct in saying that in terms of their rates they are at least as of the moment the most expensive, I think, in the State of Florida for the investor-owned, which may change, they may go to two after the fuel adjustment changes go into effect in a week or two. But they were at least a couple of weeks ago the most expensive investor-owned utility in the State of Florida. Their rates were the highest.

Now, on the equity that Mr. Beck mentioned, they are getting 13.2. Some folks would say it should be as low as 9 or 10 percent on equity. The key thing for the Commissioners to remember, and they know this, but in deciding this case for

customers to know is that for every point, one percentage point of equity, the Commission allows this company to earn as its profit requires about \$30 million a year in revenues that must come from the customers. So, that is important. If it should be 10 percent and they are earning 13 now, that is 3 percent times 30, it's \$90 million right there that should be reduced. So that's one of the things we are going to ask the Commission to look at closely in reaching a final decision in this case.

Thank you.

COMMISSIONER DEASON: Thank you. Any other opening statements?

MR. CLOUD: No, sir. On behalf of Publix, we will defer until the case. This hearing is really today for the customers who can't afford to hire lawyers and come up here, so we would defer any statement today so they can come up and give their testimony.

COMMISSIONER DEASON: Very well. Staff, I assume you have no opening statement?

MS. HELTON: Staff has no opening statement.

COMMISSIONER DEASON: Very well. As I indicated, we are now at the phase of the hearing where we will hear from members of the public. And I'm going to ask all the members of the public who wish to testify to please stand and raise your right hand.

(Witnesses collectively sworn.)

1 COMMISSIONER DEASON: Thank you. Please be seated. 2 Mr. Beck, I assume you have the witness list and will be 3 calling members from that list? 4 MR. BECK: Yes, thank you. The first witness is 5 Lawrence Mink. 6 LAWRENCE MINK 7 was called as a witness on behalf of the Citizens of the State 8 of Florida and, having been duly sworn, testified as follows: 9 DIRECT STATEMENT 10 MR. MINK: Good afternoon. 11 MR. BECK: Mr. Mink, could you give us your name first. 12 13 MR. MINK: Okay. It is Lawrence W. Mink. M-I-N-K. 14 And it's Route 2, Box 1130 in High Springs, Florida. And I 15 wanted to comment today on security deposits. A residential 16 customer can make a security deposit if he has no previous 17 connection with the company, and a year later, I think, he gets 18 it back. But if a commercial customer, even if he has previous 19 history of payment, still has to put up a deposit which he 20 never gets back until he closes his business, or dies, I guess, 21 or something. 22 But I just think that there should be some 23 consideration given to the fact that not everybody wants 24 Florida Power to hold your deposit money forever. There should

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be a time limit on that, just as there is on the residential.

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If they won't look at your past credit history, then they should at least have a time limit on when they have to return it.

I have a credit history in High Springs of over 20 years of paying electric bills always on time. I still have to put up a deposit. I mean, it doesn't make sense to me. Today they can take my Social Security Number and tell how much I weighed when I was born, probably. You know what I mean? And I think they can check my credit history pretty well.

I think on the basis of that they should give us our deposits back at sometime, whether it's one year, three years, even five years. At least you can look into the future and say it is coming back someday and I could use it. That is my only reason for being here. That's all. Are there any questions?

COMMISSIONER DEASON: Just a moment and let me ask. Are there any questions for this witness?

MR. McGEE: None from Florida Power.

COMMISSIONER DEASON: No, no questions. I appreciate you being here. Just let me say that I believe the Commission has -- and, staff, correct me if I'm wrong, there is a rule on our books concerning the way deposits are collected and administered, and in the case of residential customers returned after a sufficient period of time has passed and the customer has established a favorable payment record. I believe that rule does not require the refund of commercial deposits, and it

may be that if we wanted to review that it would be necessary 1 to open a rule proceeding to review that. 2 3 Ms. Helton, is that correct? 4 MS. HELTON: I believe that that is correct, 5 Commissioner Deason. 6 COMMISSIONER DEASON: What I will do is I will ask 7 staff to take a look at the status of the rule and to review 8 that in terms of commercial deposits. If it is a situation that we feel it needs to be reviewed again, well, then we will 9 take the necessary steps to open that rule proceeding and take 10 evidence concerning the advisability of requiring refunds of 11 12 commercial deposits. MR. MINK: Okay. That's just all I ask for is 13 somebody to take a look at it. With today's technology we 14 should be able to sort through a lot of people, that's all. 15 Thank you. 16 COMMISSIONER DEASON: Thank you. Ms. Helton, please 17 18 make a note of that. 19 MS. HELTON: I will. 20 COMMISSIONER DEASON: Very well. 21 MR. BECK: Thank you, Mr. Mink. Our next witness is 22 Shawn Pearson. 23 SHAWN PEARSON 24 was called as a witness on behalf of the Citizens of the State 25 of Florida and, having been duly sworn, testified as follows:

### DIRECT STATEMENT

MR. PEARSON: My name is Shawn Pearson, that is spelled S-H-A-W-N, my last name is P-E-A-R-S-O-N. I wasn't going to address deposits, but since the gentleman before brought it up, I have been a Florida Power customer for 25 years. I have not gotten my deposit back. So, you know, if you are supposed to get your deposit back, I want to know where mine is.

I wanted to address three different issues, and they are all sort of kind of intertwined today. And one is the medical essential application process for being on the list for medical essential utilities. And the things I want to address is after Florida Statute 366.15 was passed.

The first time I will called for an application, the person at customer service didn't know about the medical essential tariff. So later I called back after getting their tariff number and the statute number, and called them back and cited the statute and tariff number, and I was sent an application about two weeks later. Which by that time I had given up. I said, well, they just wasn't going to send it to me, so I thought that was a little bit too long. And it finally come.

And then looking over the application, I found out and saw it didn't conform to Florida Statute 366.15. I called Mr. Tony Georgio at Compassion Children's Foundation, who I had

worked with in trying to get this statute passed, and he contacted Commissioner Jacobs on the matter, and I was informed that a new application was coming that was going to reflect the current statute.

Well, nothing ever showed up until about -- of course, Mr. Tony Georgio called me about a couple of days before the hearing in Winter Park because he was going to attend, and I told him no, I haven't seen anything. Well, after the hearing, and Mr. Georgio had presented at that meeting that I hadn't received the application, the application finally arrived in the mail on December 7th. I mailed it back to Florida Power December the 10th, and as of this date I haven't received anything back from them in regards to my application for medical essential services.

The next thing is the extension process to go through to get an extension on your payment. Just this past week, I called the 800 number, got a recorded menu that starts out telling you -- giving you instructions, and then it tells to dial a number. You listen to more instructions. You dial another number. You listen to more instructions. You dial another number. You listen to more instructions, and then you enter your account number. Then it asks you to verify your account number. And all of this time -- unfortunately, I had called using my cell phone thinking it was going to be something real quick, you know, to do. And so, you know, it's

kind of a lengthy process to go through.

And so finally I get a recorded extension date. It says, okay, you have got until a certain amount, the 16th, I think it was, of this month to pay the bill. And I said, well, that's not going to do me any good because I'm not going to get paid until that Friday. And so it finally said if you want to talk to a person, dial zero, or hold on. So I did that and got a person finally on the phone that extended my date to at least the 18th. And I asked about my -- while I had her on the phone, I asked her about my medical essential application, and she said, yes, I see that we are working on it.

So, the next day, I learned that there was supposed to be an automatic 30-day extension for those that have medical essential needs. The customer service representative didn't offer this to me. I don't know if it was because my application wasn't complete, and if it's not, then I think they need to take that into consideration that it is in the process, it's in the works, and should treat it as, you know, until it is approved or whatever. And so I think the 30-day extension should apply to some applications that are in the process that have been submitted.

So the next issue I would like to address is financial assistance. They send these nice little brochures in the mail to you telling you how you can help keep the lights on for 4,000 families. It tells you, you know, that they are

doing this wonderful job of helping 40,000 families, they are putting in an additional \$100,000 to help customers with long-term medical hardships, and Florida Power donates up to \$250,000 to the program, and how you can make a difference. What all you can do to contribute to this program. It gives you a number to call to help contribute to the program. Nothing in this brochure that tells you how to access this program to take advantage of it if you need to.

So, knowing what I did know, I sent back a letter to Florida Power requesting a list of agencies that would help in financial aspects. They did, they sent me a list back. I live in Wakulla County. They highlight Jefferson County. Well, that's a mistake, you know. I said, well, maybe that is the closest place for my county. But I look on the back and I find, well, there is Wakulla County. So, they have got these abbreviations out here by these counties, LIHEAP by one agency, and by another agency they have got ENF, nothing explaining what these agencies, you know, what these initials stand for.

So I said, you know, I wonder which one would be the best to call since I'm, you know, wanting assistance under the medical essential tariff. And so I called this one agency that is called Martin House. Well, nobody answers the phone there. In fact, I'm not even sure it even connects to anything because all you get is it sounds like somebody hammering, and then a beeping noise. So I said, well, it's the answering machine, so

I left a message. That was last week, I haven't heard back. I've tried two or three times today to call that number and didn't get an answer.

Well, I went to this Wakulla County BBC which is the -- since I found out the LIHEAP stands for Low Income Housing Energy Assistance Program. I called these people, they send me an application in the mail. I fill out the application, they send me an appointment to come in to take time off of my job to have to go in, and which I did this morning. My appointment was this morning. So I went in and spoke to them. And she looks over my application and says, I'm sorry, you make \$2,000 too much for us to help you. I said, you know, I've got a family of four, I make about \$24,000 a year. And I said, well, hum, I'm richer than I thought, you know. A family of four living off 24,000, I thought for sure I would fall under the financial assistance, and especially with all the medical things we have for my son. And so I walked out of there this morning with no help at all.

So their braggadocious brochure here, I don't know, it's not helping me. Their \$100,000 a year and \$250,000, and 40,000 families, you know, if they can't -- you know, if somebody in my situation can't access that money, I don't know who they are helping. But, anyway.

And then going through their list, you know, of counties, you know, it's really hard to figure out where to

call or who to get help from. You know, I did a little thinking and research here looking over their list. You know, it just ain't too self-explanatory. I said, well, let me look at another neighboring county here and see who they have got. And they've got a couple of agencies here that is listed nearby. Here they have got one in Gadsden County, it's nearby. They have got the wrong area code there on that. So it makes you wonder if any of these numbers that they have given me here on this list is any good. I have only found one that looks like it and I contacted them. So they need to do a better job on their financial aid list there.

And the financial aid place, they only take -evidently only take calls on certain days, because when I
called her, she said, well, today is the day I'm taking calls.
So if you have got a real emergency, you know, and you call on
the wrong day, then I don't know, I guess you get your power
cut off if you can't get help to pay the bill.

So you have to -- and the only help you take -- they only pay one bill a year, so if you are in a -- you know, somebody that has medical essential needs and, you know, it seems to me like -- fortunately I have always just struggled and been able to finagle things around to get my bill paid. But, you know, for a lot of folks that maybe can't do that, only one time a year, you know, once a year can you get help on your power bill, you know, just don't seem like that's much of

a help at all.

COMMISSIONER BAEZ: Mr. Pearson, Lila Jaber. Did you bring one or two of your bills with you?

MR. PEARSON: Yes, I brought my current bill.

COMMISSIONER JABER: I'm wondering if after you are done testifying, if you will see that gentleman standing in the back. His name is Leroy Rasberry. He is waving at you. If you will show him your bill, let him keep copies of your bill, let us follow the medically essential application with you, and let us see if there are some conservation programs that you could take advantage of, as well.

MR. PEARSON: Okay. And that is basically my testimony.

COMMISSIONER DEASON: And let me ask, Mr. Rasberry, if you could also follow up, if you could obtain from the company this customer's deposit history to see if he qualifies under our rule to have a refund of his deposit. And also, Mr. Pearson, if you will share the brochure or the listing of agencies which provide financial assistance, provide that also to Mr. Rasberry. It may be that if there are inaccuracies in that that we can work with Florida Power Corporation to make sure that those inaccuracies are resolved.

But I must point out to you that Florida Power is not responsible for the criteria which these other agencies set up for people to qualify or not qualify, and they don't set up

their operating hours or how they answer their phones. But I think it would be incumbent upon them to make sure that the information they disseminate is accurate. And maybe we can review that information. If need be we can work with Florida Power Corporation to make sure that that information is timely and accurate.

Are there any questions for this witness?

Thank you, sir, we appreciate you being with us today.

MR. BECK: The next witness is Mike Deming.

#### MIKE DEMING

was called as a witness on behalf of the Citizens of the State of Florida and, having been duly sworn, testified as follows:

### DIRECT STATEMENT

MR. DEMING: Good afternoon. It's Mike Deming,
D-E-M-I-N-G. I live at 615 North Jefferson Street in Perry,
Florida. I appreciate Commissioner Jaber, Deason, and Baez to
speak this afternoon. I want to comment kind of three
different areas as a consumer, as a personal customer, as a
business customer, and then as an economic development partner.

I have lived in Perry, Florida for over 11 years.

And I would have to admit that the services have all been real good there. We haven't typically at my house had many outages, so I haven't had very many problems with Florida Power. As long as the power is there, I kind of stay happy at my house.

In terms of service for running different meters, like my wife and I had done at our house, we have had exemplary service from them.

As a business customer, my wife has a business in our house. It has always been very prompt and proper service. I previously had worked for the Taylor County Development Authority, as well, and we had a development authority on the building at the airport in Perry, Florida, and as a business customer working for the development authority, they were very responsive in terms of running additional equipment and services to help us get a business in the development authority-owned building, to help us get that business up and running and to create jobs. So, as a business customer, I have also been very satisfied.

And, finally, I would like to comment on the vital partnership that Florida Power has -- I have seen in the last ten years in working in North Central Florida in the area of economic development. I have worked at a chamber, at a development authority, and am currently executive director of the North Florida Work Force Development Board covering six counties. And we have always been ecstatic in the jobs that I have had at the proactive stance that Florida Power takes with the rural communities in terms of assisting with economic development projects, assisting with their cooperative marketing advertising projects where a lot of the chambers, and

specifically the one I work for in Perry, and others that I'm aware of that have tried to do marketing for economic development and have been able to get grant money and seed money for those projects.

Another great thing they have done in the past in that arena, I was the recipient of a scholarship to attend the Florida Economic Development Commission training, and that really helps a lot of the local chambers and EDOs, economic development organizations that couldn't otherwise afford to go to these trainings. And we are just so very gracious and grateful that the local liaison, the regional director, Tom Tucky (phonetic), has been involved on all our boards and committees, and that is just immeasurable, that his time and effort on behalf of Florida Power has given the local communities in North Central Florida.

MR. TWOMEY: Yes, sir, just one. Mr. Deming, you're not -- I'm over here.

MR. DEMING: I know where you are.

MR. TWOMEY: Thank you. You are not opposed to getting that level of quality service that you testified in favor of from Florida Power Corporation at lower rates if that is possible, are you?

MR. DEMING: No, I'm not.

MR. TWOMEY: Thanks.

COMMISSIONER DEASON: Any further questions? Thank you, sir.

MR. BECK: The next witness is Tom Moffses.

## TOM MOFFSES

 was called as a witness on behalf of the Citizens of the State of Florida and, having been duly sworn, testified as follows:

## DIRECT STATEMENT

MR. MOFFSES: Good afternoon. My name is Tom Moffses, M-O-F-F, like in Frank, S-E-S. I am the city manager over in Madison, Florida, and I utilize the services of two different power companies with the city services. I also have personally used Florida Power as well as the other service provider. And my service reliability has been exceptionally good. I don't think the fact personally that it was the city manager, but just the fact that I have seen that occur numerous

The dependability of their service, as you are quite aware of the fact that cities run wastewater treatment plans plants. We do have standby power, but we cannot run the whole plant. An instance that I can think of that occurred last week where the power went down, our emergency generators took care of the aerators temporarily. We were promised that the power -- this was about two o'clock in the afternoon, Friday afternoon. We were promised the power would be back on and

times within the community, their reliability.

operational by five o'clock, and it was on about 4:30, I believe, but it was back on line. So I have no problem with their dependability.

And as far as their ability to work with the

And as far as their ability to work with the municipality and the community, I see the rate structure on both sides of the fence, and when you have got 150-horsepower motors kicking on you can use some KWs real quickly, and I can assure you my other service provider is much higher than Florida Power. And as a matter of fact, Florida Power went through my community and did an energy audit, not at my request, but they just voluntarily did it, and got us a reduction in our kilowatt hours by rearranging some usages that we had as well as putting us in a lower rate structure. This has been in the last couple of years.

And I would not be adverse to a rate reduction.

COMMISSIONER DEASON: Questions for this witness?

MR. TWOMEY: He saved mine.

COMMISSIONER DEASON: Thank you, sir. We appreciate you being here with us today.

MR. MOFFSES: Yes, sir.

MR. BECK: The next witness is Morris Steen.

## MORRIS STEEN

was called as a witness on behalf of the Citizens of the State of Florida and, having been duly sworn, testified as follows:

### DIRECT STATEMENT

MR. STEEN: Mr. Chairman, members of the Commission, my name is Morris Steen, S-T-E-E-N. I am the interim president of North Florida Community College in Madison, and I'm here today to testify as to the corporate citizenship of Florida Power.

North Florida has had a long and beneficial relationship with Florida Power. In addition to the long relationship, they have recently endowed scholarships, they provide support for students in Suwannee, Jefferson, Madison, Taylor, Hamilton, and Lafayette Counties. They participate in mentoring programs for the district school system. They support our annual art program at the mansion, Art on the Lawn, that brings quality art to the area and citizens of rural North Florida. They provide cultural enhancement through the support of Wardlaw-Smith-Goza Mansion and the artist series and other activities at the college. They have awarded a mini-grant to North Florida Community College that supports the summer program in math and science for Jefferson County students.

And I can say that their service is very reliable. In the event that we have power outages, they are on the scene immediately trying to restore power. And like the City of Madison, they also have conducted energy audits and helped us to reduce our electric bill at the college.

In summary, Florida Power is a good corporate neighbor, supporting worthwhile community projects and

1 community organizations in our area. 2 COMMISSIONER DEASON: Thank you, sir. Questions? Mr. Twomey. 3 4 MR. TWOMEY: Yes, sir. Just the same question; you would be in favor, I assume, though, of having a lower rate as 5 6 a result of this rate case in order to help your operating budget, is that correct? 7 MR. STEEN: We are always looking for lower rates. 8 9 MR. TWOMEY: Thank you, sir. 10 COMMISSIONER DEASON: Thank you, sir. I appreciate you being here. 11 12 MR. BECK: The next witness is Gerri Bucher. 13 GERRI BUCHER 14 was called as a witness on behalf of the Citizens of the State 15 of Florida and, having been duly sworn, testified as follows: 16 DIRECT STATEMENT 17 MS. BUCHER: Good afternoon. That is very close. 18 It's Gerri Bucher, B-U-C-H-E-R. Santa brought me a case of 19 laryngitis, so hang on. My address is Route 1, Box 579, 20 Madison, Florida. I am currently the Executive Director for 21 Resource Development and Government Relations at the community college there in Madison. 22 23 I have had the opportunity to work with Mr. Tucky and the people of Florida Power now for about six or seven years, 24 25 and I want to make you all aware of a program called Take Stock in Children, or the Stars program as it is referred to in some cases.

They have been a partner in this with us for purchasing prepaid scholarships for students of low income families. That is one of the regulations, one of the stipulations of this is that it has to be low income families. These students are identified at the school level of kindergarten, or elementary, or middle school, they are then mentored, and they are tracked throughout their educational career. These students are required to stay drug and crime free in order to receive this scholarship that is provided by Florida Power, and they must meet with a mentor once a week. So they are getting good quality service and they are getting good quality tracking.

But primarily when we talk about community involvement and giving back to the community, I can't say enough about Florida Power and their support of our students in the six counties that we serve.

And I, too, have access to two service providers in Madison County. As a matter of fact, my private provider, because of the location in our county, is the other company.

And I can assure you, Florida Power rates are lower. And, no, I wouldn't mind a decrease, sir.

COMMISSIONER DEASON: Any further questions? Thank you, ma'am. I appreciate you being here.

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MR. BECK: Thank you. Our next witness is Anne Hall.

ANNE HALL

was called as a witness on behalf of the Citizens of the State of Florida and, having been duly sworn, testified as follows:

# DIRECT STATEMENT

MS. HALL: Good afternoon, and thank you for the opportunity to speak to you today. I am Anne Hall, Program Manager for Main Street Hamilton County in Jasper. When Tom asked me if I would come to Tallahassee and speak for Florida Power, I first asked him, I said, well, what do you want me to say? And he kind of grinned, and said, ah, just tell them I'm a great guy. And he was kidding, of course. But he and Florida Power, they both great guys for the Main Street organization.

When I was assisting the chamber of commerce in writing the application to the Historic Preservation,
Department of State, for Hamilton County to be the first countywide Main Street program in the State of Florida, I needed support letters and commitments from corporate sponsors to the Main Street organization. Florida Power was one of the organizations that I contacted. I spoke to Tom Tucky, explaining to him what Main Street was about, and asked for help. He and Florida Power came through with a platinum sponsorship.

We greatly appreciate the big dollars that

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corporations like Florida Power contribute, but the little things are the things that you really remember. For instance, when we were decorating for Christmas and discovered that the small town of Jennings, who might have 800 people, did not have a community Christmas tree, well, we got a tree, but where they wanted to plant it didn't have any power. So, again, I called Tom and Florida Power and they provided us the electricity to run the Christmas lights on this little tree every year.

They also sponsor our golf tournament, which is one of our big fundraisers for our organization. And by the way, if any of you all play golf, it's March the 16th at the country club in Jasper, and we will sign you up.

When we decided to buy lighted Christmas decorations again for the little town of Jennings, who had not had any for several, several years, we needed to put weather heads on the poles in order to plug the decorations up. And I called Tom again and he sent a crew around and put up the weather heads so Jennings was lit up very, very pretty for the last two years.

We are also looking forward to working with Florida Power in the greenways on a project that we hope comes into fruition, and that is to use railroad property owned by Florida Power as a trail linking Heritage Village to the Suwannee River and the Suwannee River Music Park. Heritage Village, by the way, is a village depicting life in Hamilton County in the late 1800s. This project would be a big economic boost for Jasper

and for Hamilton County.

Florida Power has always been a big supporter of our chamber of commerce. They are a large contributing member, and they are one of the sponsors of our Fourth of July fireworks and our annual chamber dinner. This past year our County Commissioners have hired an economic development director, Mr. Bob Poor (phonetic). Florida Power paid the tuition for him to attend the basic course for economic development conducted by the University of South Florida. They also assisted Mr. Poor in gathering vital information to provide to prospective businesses interested in locating in our county.

They also closely worked with one of our companies that are trying to come into Hamilton County by providing engineering assistance to determine the electrical power requirements needed and the most cost-effective means of meeting these needs.

Hamilton County is a very economically deprived county. And from time to time we need assistance from large corporations, and Florida Power has always came through with whatever they could. They are truly a community minded friend of Hamilton County. We always get prompt and reliable service from the corporation.

Now, as a private citizen and a Florida Power customer, I have always found the personnel from Tom Tucky, customer service, to even the local linemen to be very

1	professional and complete in their service. As a household
2	as any other household, yes, I would welcome a reduction in
3	rates. And I can also testify that we have another provider i
4	our county, and two of my children are on it, and they are
5	forever complaining to me about the difference in our bills.
6	So, Florida Power is lower than our other provider in our
7	county. Thank you.
8	COMMISSIONER DEASON: Any questions? Mr. Twomey.
9	MR. TWOMEY: Mr. Chairman, I'm just curious who the
10	other provider is. I mean, this is
11	MS. HALL: Is it kosher for me to
12	MR. TWOMEY: Sure.
13	MS. HALL: Suwannee Valley Electric.
14	MR. TWOMEY: Thank you.
15	COMMISSIONER DEASON: Further questions? Thank you,
16	ma'am. Thank you for being here.
17	MR. BECK: The next witness is Rick Breer.
18	RICK BREER
19	was called as a witness on behalf of the Citizens of the State
20	of Florida and, having been duly sworn, testified as follows:
21	DIRECT STATEMENT
22	MR. BREER: Thank you, and good afternoon. My name
23	is Rick Breer, B as in boy, R-E-E-R. I live at 585 Mangum
24	Close Road. That's in Perry, Florida, which is located in
25	Taylor County. I am presently employed by Main Street Perry

Incorporated, which is a nonprofit economic development organization associated or concerned with the revitalization of downtown.

In 1997, I was associated with the Taylor County Development Authority, and that is Taylor County's economic development organization. In those two capacities of dealing with economic development, it is my considered opinion that Florida Power is a good corporate citizen. As a consumer, I have to tell you that I am very happy with Florida Power reliability.

I moved to Florida from the northeast in 1994, and I have lived at the same address in Perry since that year.

Outages are much less frequent in the past two or three years than they were the first two or three years that I resided at that same address. Now, that is kind of important to me and to my wife. My wife has severe emphysema. She takes nebulizer treatments four to six times a day and needs power to accomplish that.

Her experience, along with mine, is the reliability is much better. Services, also. We feel that service is also better. About two months ago, around six o'clock in the evening, we had kind of a bad automobile accident at the end of the street that I live on. I live on a dead-end street. Ten establishments on the street. That bad accident, automobile accident took down a pole and, therefore, power. That was at

6:00 in the evening, and it was about two hours time for cleaning up the accident and with the EMTs and the police. And before we went to bed that night we had power restored. And she was able to take her nebulizer treatment before she went to bed. And I can speak for her also, when I say both her and I would deal with lower rates.

COMMISSIONER JABER: Thank you, Mr. Breer. Any questions? Thank you. Mr. Beck, your next witness.

MR. BECK: Thank you. The next witness is Wally Wagoner.

## WALLY WAGONER

was called as a witness on behalf of the Citizens of the State of Florida and, having been duly sworn, testified as follows:

## DIRECT STATEMENT

MR. WAGONER: It's Wally Wagoner, 512 Southeast 3rd Street, Ocala, Florida. And I am representing the Marion County Public School System. I would like to echo some of the comments previously in terms of service and reliability from the school system perspective. We are very pleased with Florida Power Corporation and also their corporate citizenship.

I am somewhat concerned with the issue dealing with the rates, at least as it has been presented to me. We have a number of our schools on the IS-1 rate, which is an interruptible rate. We did that for economic reasons, and it is probably not designed for a school system, but at any rate

that is the world we live in and the decision we had to make.

However, with the changes in that rate it is my understanding that it will be more related to load factor. It will increase that rate by \$150,000 a year to the school system, which is pretty significant to us. Again, as I understand it we presently have a five-year window, we have to give 60-month notice in order to get off of that rate, and it is my understanding that that will change to three years. However, it would be my request that if the rate increases as it has been proposed that we be given the opportunity to get off with 60 days, 90 days notice.

We invested in the last year or so about a quarter of a million dollars in generators to try to mitigate the issues as it relates to the IS-1 rate, so it has been a fairly significant financial investment for our school system. Those of you who are in state government recognize what we are faced with with the present economic situation in Florida. If things don't pick up with the sales tax, we are looking at trying to cut an additional 10 to \$13 million out of our school system. So \$150,000 is fairly significant. That's all I have. Thank you.

COMMISSIONER JABER: Thank you, Mr. Wagoner.

Staff, I'm not sure if the interruptible rate is part of this filing or not.

MS. HELTON: It is my understanding that it is. It

1 is my understanding that Florida Power Corp currently has two 2 interruptible tariffs, an IS-1 and an IS-2, and Power Corp is 3 proposing to eliminate the IS-1 tariff. 4 COMMISSIONER JABER: Okay. Mr. Wagoner, there will 5 be a proceeding and an evidentiary part of this hearing where our staff will have an opportunity to cross-examine the Florida 6 7 Power witnesses on that very issue. And we will look more thoroughly at the issue before the conclusion of this 8 9 proceeding, as will the parties in the case. And I'm sure that 10 staff will communicate with you all throughout the proceeding. 11 MR. WAGONER: Thank you. 12 COMMISSIONER JABER: Mr. Twomey, did you have 13 questions? 14 MR. TWOMEY: Yes. ma'am. I just wanted to ask 15 Mr. Wagoner if you have asked the company to waive that 16 five-year period? 17 MR. WAGONER: We have not made a formal request of 18 that. no. 19 MR. TWOMEY: I was just thinking maybe under the circumstances if you ask them they might give it to you. 20 21 COMMISSIONER JABER: Thank you, Mr. Wagoner. Mr. Beck. 22 MR. BECK: Thank you. The next witness is Eddy 23 24 Hillhouse. 25 EDDY HILLHOUSE

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was called as a witness on behalf of the Citizens of the State of Florida and, having been duly sworn, testified as follows:

## DIRECT STATEMENT

MR. HILLHOUSE: My name is Eddy Hillhouse, that is H-I-L-L-H-O-U-S-E, 7868, Wellborn, Florida. I am the president of the Suwannee County Economic Alliance, and I am here to speak to Florida Power's corporate citizenship in Suwannee County. They support the community, they support the chamber and the economic development groups in the county.

Florida Power Corp and their employees are a very important part of our community, and we support their efforts there and they support ours. They are also an important part of Suwannee County's economy. They have 45 employees or so at the Ellisville plant, which is one of our larger employers in the county. They also support the local government in being the largest ad valorem taxpayer that we have in the county. They pay almost 10 percent of Suwannee County's total ad valorem tax. And we support Florida Power Corp and want to see them continue to be progressive and successful in our county.

And we would support a rate reduction, sir.

COMMISSIONER JABER: Thank you, Mr. Hillhouse. Any questions, parties? Thank you, sir.

MR. BECK: The next witness is Frank Stone.

FRANK STONE

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was called as a witness on behalf of the Citizens of the State of Florida and, having been duly sworn, testified as follows:

## DIRECT STATEMENT

MR. STONE: Good afternoon. Frank Stone. S-T-O-N-E. I am here on a couple of topics. One, as a rate user, my family and I have been with Florida Power for 54 years as a consumer. Actually my family longer than that. I have only been around 54, so I can only speak to those times.

I now live outside of Monticello, and I'm sort of on the end of Florida Power's territory, which you might think would be a problem, but in the few times that I have lost power, we have been able to call and contact them and they have been extremely good at getting our power back on in an area at the far north end of their territory.

The other side of it is I am the Executive Director for Economic Development in Jefferson County. And, again, as others have spoken, Florida Power is always there when you need them as a corporate citizen. And this last year, the Monticello/Jefferson County Chamber of Commerce named them the corporate citizen of the year for Jefferson County because of those types of areas where they get involved.

The other part of this that has interested me. especially this summer as we went through the debacle in California of the rolling blackouts and then most recently the Enron debacle that makes you good not to be in the stock market when you read those, but part of what Florida Power is asking for now is to increase its generating capacity and help to protect with reserves from 15 to 20 percent to help protect its consumers.

And I am one who thinks that we need for our power companies to increase their capacity to be less dependent on purchasing others power unless, of course, that is cheaper than they can generate their own. But at the same time they need that capacity in case something unforeseen happens. And so before the question is asked at the end of whether I support lower rates, I do; but at the same time, I think what is most critical to me is for Florida Power in this request to you is, one, to enhance what I feel is already good service, and make it better by spreading out their crews across the 20,000 miles of line; and, two, to increase their generation capacity. And I think both of those should be paramount before we start to talk rate reduction.

Now, if they can do both at the same time, that is one thing, but I want to know that when I get home tonight and flip the switch on, my lights will come on. And if they don't come on, I would hate to think they didn't come on because somebody thought rate reduction was far more important than generating capacity.

So if we can accomplish both at the same time, that's one thing. But I think what is paramount is to make sure that

I, as the consumer, are protected with Florida Power's ability 1 2 to generate the power to keep my lights on. Thank you. 3 COMMISSIONER JABER: Thank you, Mr. Stone. Questions? Thank you, sir. 4 5 Mr. Beck. 6 MR. BECK: I think Mr. Stone is our last witness who 7 signed up ahead of time, Commissioner Jaber. 8 COMMISSIONER JABER: Let me just ask if there is anyone else in the audience that came in, perhaps, after 9 10 Commissioner Deason swore in customers seeking to testify 11 today? Please feel free to come up and speak now. Okay. 12 Thank you. 13 Staff, are there any other matters to come before us 14 before we adjourn? 15 MS. HELTON: Not that I am aware of. Commissioner 16 Jaber. 17 COMMISSIONER JABER: Parties? All right. Let me 18 thank you all for being here. Let me thank the customers in 19 particular. It is a cold day and a wet day here in 20 Tallahassee, but your testimony is vital to our proceeding, and 21 we thank you for being here. 22 This hearing is concluded. 23 (The hearing concluded at 2:45 p.m.) 24

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